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# Stratasys Leads Additive Manufacturing Industry for Ninth Consecutive Year

Record Year for System Shipments Accounts for 41% of Global Market

MINNEAPOLIS--(BUSINESS WIRE)-- (NASDAQ:SSYS) Stratasys marked its ninth consecutive year as unit market leader in the additive manufacturing / 3D printing industry, according to Wohlers Report 2011, the company says.

Published by Wohlers Associates, Inc., the annual report offers a global review of the additive manufacturing (AM) markets, technologies and applications for the prior year.

Stratasys reported shipment of 2,555 systems in 2010, which accounted for 41% of the global market for industrial AM systems, according to the report. The report also indicated that Stratasys' 2010 unit sales were more than 3.5 times that of its nearest competitor, and the company has shipped 15,839 systems since its founding.

Over the past decade, Stratasys average annual growth was 24% compared with an industry-wide growth of 18%.

"Stratasys rebounded from the economic downturn to new highs," says CEO Scott Crump. "We ended 2010 with a record for quarterly revenues and an all-time high for system shipments. We continue to expand 3D printing adoption in partnership with HP. Sales were strong in both our Dimension 3D Printer and Fortus Production 3D Printer lines."

Wohlers Report 2011 showed a strong recovery for the AM industry as a whole with a 37.4% increase in industrial system shipments, the highest growth in over six years. For the year, the report lists annual industry revenue for products and services as \$1.325 billion, a 24.1% increase over 2009. In the AM industry's 23-year history, its compound annual growth rate has been 26.2%

The report predicts the industry will ship 15,000 industrial systems per year by 2015, driven in large part by systems selling between \$5,000 and \$25,000, with annual revenues of \$5.2 billion by 2020.

"The report forecasts tremendous untapped potential that will fuel growth well into the future, says Crump. "Stratasys plans to contribute to that growth with all our groups: 3D printers, production systems, on-demand services, and materials. We have an outstanding global team, great products, and strong strategic partners that will drive us forward."

Stratasys, Inc., Minneapolis, is a maker of additive manufacturing machines for prototyping and producing plastic parts. The company markets under the brands Dimension 3D Printers and Fortus Production 3D Printers. The company also operates RedEye On Demand, a digital manufacturing service for prototypes and production parts. In 2011 Stratasys acquired

3D printer maker, Solidscape, Inc. According to Wohlers Report 2011, Stratasys had a 41 percent market share in 2010, and has been the unit market leader for the ninth consecutive year. Stratasys patented and owns the Fused Deposition Modeling (FDM<sup>(R)</sup>) process. The process creates functional prototypes and manufactured goods directly from any 3D CAD program, using high-performance industrial thermoplastics. The company holds more than 285 granted or pending additive manufacturing patents globally. Stratasys products are used in the aerospace, defense, automotive, medical, business & industrial equipment, education, architecture, and consumer-product industries. Online at: [www.Stratasys.com](http://www.Stratasys.com)

## Forward Looking Statements

All statements herein that are not historical facts or that include such words as "expects," "anticipates," "projects," "estimates," "vision," "could," "potential," "planning", "intends", "desires" or "believes" or similar words constitute forward-looking statements covered by the safe harbor protection of the Private Securities Litigation Reform Act of 1995. Except for the historical information herein, the matters discussed in this news release are forward-looking statements that involve risks and uncertainties. These include statements regarding projected revenue and income in future quarters; the size of the 3D printing market; our objectives for the marketing and sale of our Dimension<sup>(R)</sup> and uPrint<sup>(R)</sup> 3D Printers; our WaveWash(TM) support removal system; and our Fortus<sup>(R)</sup> 3D Production Systems, particularly for use in direct digital manufacturing (DDM); the demand for our proprietary consumables; the expansion of our paid parts service; and our beliefs with respect to the growth in the demand for our products. Other risks and uncertainties that may affect our business include our ability to penetrate the 3D printing market; the success of our distribution agreement with HP; our ability to achieve the growth rates experienced in preceding quarters; our ability to introduce, produce and market consumable materials, and the market acceptance of these materials; the impact of competitive products and pricing; our timely development of new products and materials and market acceptance of those products and materials; the success of our recent R&D initiative to expand the DDM capabilities of our core FDM technology; and the success of our RedEyeOnDemandTM and other paid parts services. They also include statements about future financial and operating results of our company after the acquisition of Solidscape and anticipated benefits of the acquisition. Actual results may differ from those expressed or implied in our forward-looking statements. Such forward-looking statements involve and are subject to certain risks and uncertainties, which may cause our actual results to differ materially from those discussed in a forward-looking statement. Such risk factors include our ability to successfully integrate and market Solidscape products, our ability to retain Solidscape management and our ability to protect and defend Solidscape intellectual property. These statements represent beliefs and expectations only as of the date they were made. We may elect to update forward-looking statements, but we expressly disclaim any obligation to do so, even if our beliefs and expectations change. In addition to the statements described above, such forward-looking statements are subject to the risks and uncertainties described more fully in our current report on Form 8-K filed in connection with the completion of our acquisition of Solidscape and in our reports filed or to be filed with the Securities and Exchange Commission, including our annual reports on Form 10-K and quarterly reports on Form 10-Q.

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