

July 27, 2016



First Offering of Its Kind Equips Manufacturers to Take Advantage of the Disruptive Power of 3D Printing

Professional Services Offering from Stratasys and Stratasys Direct Manufacturing Enable Industry to Advance Manufacturing Processes

VALENCIA, Calif.--(BUSINESS WIRE)-- While additive manufacturing (3D printing) is a disruptive technology, many large and small manufacturers need a way of identifying how and where to implement additive processes or quantify their impact. To maximize integration of 3D printing technologies and eliminate the unknowns, [Stratasys, Ltd.](#) (Nasdaq:SSYS) and [Stratasys Direct Manufacturing](#), an indirect subsidiary, provide unified expertise and consulting through the Professional Services group. This is the first offering of its kind from a 3D printing technology manufacturer and additive manufacturing services provider.

This Smart News Release features multimedia. View the full release here:

<http://www.businesswire.com/news/home/20160727005418/en/>



Professional Services consultants can help engineers, designers and management teams understand when and where to utilize 3D printing. (Photo: Business Wire)

Professional Services enables original equipment manufacturers (OEMs) to take advantage of 3D printing technologies across their organization's lifecycle from prototyping to production parts. Services are available for engineers, designers and management teams to understand when and where to utilize 3D printing and how to integrate these advanced

technologies into their production workflow. Manufacturers can shorten the adoption cycle internally, improve productivity and product quality, and reduce the costs and constraints associated with traditional manufacturing through these services. Ultimately, the knowledge

helps manufacturers remain competitive and at the forefront of the industry.

“There’s a knowledge gap on how to advance manufacturing. We have the capabilities and expertise to close this gap because we understand traditional manufacturing and the 3D printing industry,” said Bob Wolter, Professional Services manager at Stratasys Direct Manufacturing. “While some manufacturers are unsure when or where to start incorporating 3D printing, others need additional expertise to maximize integration. We can help no matter where your organization is in the process. We take a technology-agnostic approach to consulting by providing you with all of the options, including those not offered by a Stratasys entity. You decide the best path for your organization.”

The unified offering leverages expertise from both companies. From Stratasys, manufacturers benefit from the knowledge of the world leader in 3D printing, continually pushing the envelope of what’s possible with additive technologies. From Stratasys Direct Manufacturing, customers benefit from 30 years of knowledge in additive and conventional manufacturing. This includes access to expertise for parts manufacturing across a wide array of additive manufacturing technologies, from people who make prototype and production parts every day.

To demonstrate the power of the unified expertise, look no further than services provided for manufacturing tooling specifically, jigs and fixtures. Often overlooked, these manufacturing tools and aids are essential for OEMs to deliver products reliably, repeatedly and at low cost. Stratasys Direct Manufacturing’s Professional Services groups supports OEMs at every step in the process, from tool identification to original design and optimization on the shop floor through production, packaging and logistics. No other company offers such comprehensive services and expert support.

For more information about Stratasys Direct Manufacturing and [Professional Services](#), please visit www.StratasysDirect.com and also its [Facebook](#), [Twitter](#) and [LinkedIn](#) pages.

Stratasys Direct Inc. is an indirect subsidiary of Stratasys Ltd., the 3D printing and additive manufacturing solutions company. Stratasys Direct Manufacturing is one of the world’s largest providers of advanced manufacturing services that combines the latest technologies and decades of experience from three industry-leading pioneers—Solid Concepts, Harvest Technologies and RedEye. With a broad range of additive and conventional manufacturing services, Stratasys Direct Manufacturing assists companies at all stages of product development to bring better products to the market faster. Stratasys Direct Manufacturing has more than 600 employees across seven manufacturing facilities in the United States. Online at: www.stratasysdirect.com.

For more than 25 years, [Stratasys Ltd. \(NASDAQ:SSYS\)](#) has been a defining force and dominant player in 3D printing and additive manufacturing – shaping the way things are made. Headquartered in Minneapolis, Minnesota and Rehovot, Israel, the company empowers customers across a broad range of vertical markets by enabling new paradigms for design and manufacturing. The company’s solutions provide customers with unmatched design freedom and manufacturing flexibility – reducing time-to-market and lowering development costs, while improving designs and communications. Stratasys subsidiaries include MakerBot and Solidscape, and the Stratasys ecosystem includes 3D printers for prototyping and production; a wide range of 3D printing materials; parts on-demand via Stratasys Direct Manufacturing; strategic consulting and professional services; and the

Thingiverse and GrabCAD communities with over 2 million 3D printable files for free designs. With more than 2,700 employees and 800 granted or pending additive manufacturing patents, Stratasys has received more than 30 technology and leadership awards. Visit us online at: www.stratasys.com or <http://blog.stratasys.com/>, and follow us on [LinkedIn](#).

View source version on businesswire.com:

<http://www.businesswire.com/news/home/20160727005418/en/>

Inprela

Sara Payne, +1-612-677-2024

sara@inprela.com

or

Stratasys Direct Manufacturing

Scott McGowan, +1-661-775-6975

scott.mcgowan@stratasysdirect.com

or

Stratasys

Arita Mattsoff / Joe Hiemenz

Tel. +972-(0)74-745-4000 (IL)

Tel. +1-952-906-2726 (US)

arita.mattsoff@stratasys.com

joe.hiemenz@stratasys.com

or

DSM / Somos®

Kelly Hawkinson, +1-847-608-2530

kelly.hawkinson@dsm.com

Source: Stratasys, Ltd.