

QuickLogic Announces Fourth Quarter and Fiscal 2011 Results

SUNNYVALE, CA -- (MARKET WIRE) -- 02/07/12 -- QuickLogic Corporation (NASDAQ: QUIK), the lowest power programmable semiconductor solutions leader, today announced the financial results for its fourth quarter and fiscal year ended January 1, 2012.

Total revenue for the fourth quarter of 2011 was \$4.3 million, down 19% sequentially and down 38% from the fourth quarter of 2010. During the fourth quarter, new product revenue of \$1.7 million was up 39% sequentially and down 25% from the fourth quarter of 2010.

Under generally accepted accounting principles (GAAP), the net loss for the fourth quarter of 2011 was \$3.1 million or \$0.08 per diluted share, compared with a net loss of \$1.5 million, or \$0.04 per diluted share, in the third quarter of 2011, and a net loss of \$69,000, or \$0.00 per diluted share, in the fourth quarter of 2010. Non-GAAP net loss for the fourth quarter of 2011 was \$2.7 million, or \$0.07 per diluted share, compared with a non-GAAP net loss of \$1.0 million, or \$0.03 per diluted share, in the third quarter of 2011, and a non-GAAP net loss of \$1.0 million, or \$0.03 per diluted share, in the third quarter of 2011, and a non-GAAP net income of \$496,000, or \$0.01 per diluted share, in the fourth quarter of 2010.

Total Revenue for 2011 was down 20% to \$21.0 million, compared with revenue of \$26.2 million in 2010. GAAP net loss for 2011 was \$7.6 million, or \$0.21 per diluted share, compared with a net income of \$123,000, or \$0.00 per diluted share, in 2010. Non-GAAP net loss for 2011 was \$5.8 million, or \$0.16 per diluted share, compared with a non-GAAP net income of \$1.3 million, or \$0.03 per diluted share, in 2010.

Conference Call

QuickLogic will hold a conference call at 2:30 p.m. Pacific Standard Time today, February 7, 2012, to discuss its current financial results. The conference call is being webcast and can be accessed via QuickLogic's website at <u>www.quicklogic.com</u>. To join the live conference, please dial (877) 377-7094 by 2:20 p.m. Pacific Standard Time today. A recording of the call will be available starting one hour after completion of the call. To access the recording, please call (404) 537-3406 and reference the passcode: 46017221. The call recording will be archived until Friday, February 10, 2012 and the webcast will be available for 12 months.

About QuickLogic

QuickLogic Corporation (NASDAQ: QUIK) is the inventor and pioneer of innovative, customizable semiconductor solutions for mobile and portable electronics original equipment manufacturers (OEMs) and original design manufacturers (ODMs). These silicon plus software solutions are called Customer Specific Standard Products (CSSPs). CSSPs enable our customers to bring their products to market more quickly and remain in the market longer, with the low power, cost and size demanded by the mobile and portable electronics market. For more information about QuickLogic and CSSPs, visit <u>www.quicklogic.com</u>. Code: QUIK-G

Non-GAAP Financial Measures

QuickLogic reports financial information in accordance with GAAP, but believes that non-GAAP financial measures are helpful in evaluating its operating results and comparing its performance to comparable companies. Accordingly, the Company excludes charges related to stock-based compensation, restructuring, the write-down of the Company's investment in TowerJazz Semiconductor Ltd., the effect of the write-off of long-lived assets and the tax effect on other comprehensive income in calculating non-GAAP (i) income (loss) from operations, (ii) net income (loss), (iii) net income (loss) per share, and (iv) gross margin percentage. The Company provides this non-GAAP information to enable investors to evaluate its operating results in a manner similar to how the Company analyzes its operating results and to provide consistency and comparability with similar companies in the Company's industry.

Management uses the non-GAAP measures, which exclude gains, losses and other charges that are considered by management to be outside of the Company's core operating results, internally to evaluate its operating performance against results in prior periods and its operating plans and forecasts. In addition, the non-GAAP measures are used to plan for the Company's future periods, and serve as a basis for the allocation of Company resources, management of operations and the measurement of profit-dependent cash and equity compensation paid to employees and executive officers.

Investors should note, however, that the non-GAAP financial measures used by QuickLogic may not be the same non-GAAP financial measures, and may not be calculated in the same manner, as that of other companies. QuickLogic does not itself, nor does it suggest that investors should, consider such non-GAAP financial measures alone or as a substitute for financial information prepared in accordance with GAAP. A reconciliation of GAAP financial measures to non-GAAP financial measures is included in the financial statements portion of this press release. Investors are encouraged to review the related GAAP financial measures and the reconciliation of non-GAAP financial measures with their most directly comparable GAAP financial measures.

Safe Harbor Statement Under The Private Securities Litigation Reform Act of 1995

This press release contains forward-looking statements relating to the revenue generating potential of new products, which is dependent on the market acceptance of our products and the level of customer orders. Actual results could differ materially from the results described in these forward-looking statements. Factors that could cause actual results to differ materially include: delays in the market acceptance of the Company's new products; the ability to convert design opportunities into customer revenue; our ability to replace revenue from end-of-life products; the level and timing of customer design activity; the market acceptance of our customers' products; the risk that new orders may not result in future revenue; our ability to introduce and produce new products based on advanced wafer technology on a timely basis; our ability to adequately market the low power, competitive pricing and short time-to-market of our new products; intense competition, including the introduction of new products by competitors; our ability to hire and retain gualified personnel; changes in product demand or supply; capacity constraints; and general economic conditions. These factors and others are described in more detail in the Company's public reports filed with the Securities and Exchange Commission, including the risks discussed in the "Risk Factors" section in the Company's Annual Report on Form 10-K, Quarterly Reports on Form 10-Q and in the Company's prior press releases.

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C	ONDENSED CON		ATEMENTS OF per share am					
	Three Months Ended Year Ended							
	January 1, 2012		October 2, 2011					
Revenue Cost of revenue, excluding inventory write-down and related charges and long-lived	\$ 4,346	\$ 6,958	\$5,339	\$ 20,969	\$26,199			
asset impairment Inventory write- down and	2,181	2,283	1,897	7,807	9,498			
related charges	148	21	386	710	111			
Operating expenses: Research and development Selling,	2,017	4,654	3,056	12,452	16,590			
	2,450	2,048	2,271	9,836	7,458			
general and administrative	2,548	2,685	2,267	9,965	10,073			
Income (loss) from operations Gain on sale of TowerJazz Semiconductor	(2,981)	(79)	(1,482)	(7,349)	(941)			
Ltd. shares Interest expense Interest income	- (5)	_ (10)	(5)	(36)	993 (67)			
and other (expense), net	(93)	-	(49)	(159)	(46)			
Income (loss) before income taxes Provision for (benefit from)	(3,079)	(89)	(1,536)	(7,544)	(61)			

income taxes		31		(20)		10		50		(184)
Net income (loss)	 \$ ===	(3,110)	 \$ ==	(69)	 \$ ==	(1,546)	 \$ ==	(7,594)	 \$ ===	123
Net income (loss) per share: Basic	\$	(0.08)	\$	(0.00)	\$	(0.04)	\$	(0.21)	\$	0.00
Diluted	\$	(0.08)	\$ ==	(0.00)	\$	(0.04)	\$ ==	(0.21)	\$	0.00
Weighted average shares: Basic		38,482		36 , 228		38 , 418		36 , 792		35 , 729
Diluted	===	38,482	==	====== 36,228 =======	==	38,418	==	36 , 792	===	39,038

QUICKLOGIC CORPORATION

SUPPLEMENTAL RECONCILIATIONS OF GAAP AND NON-GAAP FINANCIAL MEASURES (In thousands, except per share amounts) (Unaudited)

	Three Months Ended							Years Ended			
	January 2012		January 2011		2		Janua 20		Janu		
GAAP loss from operations Adjustment for stock-based compensation within: Cost of									\$	(941)	
revenue		27		49		34		131		169	
Research and development Selling, general and administrati		104	1	143		114		458		645	
ve Adjustment for the write-off of equipment within: Selling, general and administrati ve		254				102		1,087		1,604	
Non-GAAP loss from operations				186	\$						
GAAP net loss Adjustment for			\$								

stock-based compensation within: Cost of					
revenue	27	49	34	131	169
Research and development Selling, general and administrati	104	143	114	458	645
ve Adjustment for the write-off of equipment within: Selling,	254	373	264	1,087	1,604
general and administrati ve Adjustment for write-down of investment in	-	-	102	102	8
Tower Semiconductor Ltd. Adjustment for tax effect on other	_	-	_	-	(993)
comprehensive income	-	-	-	-	(209)
Non-GAAP net loss	\$ (2,725)	\$	\$ (1,032) ======	\$ (5,816) ======	
GAAP net loss per share Adjustment for stock-based compensation	\$ (0.08) 0.01	\$ 0.00	\$ (0.04) 0.01	\$ (0.21) 0.05	\$ 0.00 0.06
per share Adjustment for stock-based compensation Adjustment for write-off of equipment Adjustment for write-down of investment in Tower					
per share Adjustment for stock-based compensation Adjustment for write-off of equipment Adjustment for write-down of investment in			0.01	0.05	0.06
<pre>per share Adjustment for stock-based compensation Adjustment for write-off of equipment Adjustment for write-down of investment in Tower Semiconductor Ltd. Adjustment for tax effect on other comprehensive</pre>	0.01	0.01 	0.01	0.05 * 	0.06 * (0.02)
<pre>per share Adjustment for stock-based compensation Adjustment for write-off of equipment Adjustment for write-down of investment in Tower Semiconductor Ltd. Adjustment for tax effect on other comprehensive income Non-GAAP net</pre>	0.01 _ _ _ \$ (0.07)	0.01 	0.01 * 	0.05 * 	0.06 * (0.02) (0.01) <u>\$ 0.03</u>

Adjustment for stock-based compensation Adjustment for write-off of	0.6	0.7	0.7	0.6	0.7
equipment	-	-	*	*	*
Non-GAAP gross margin					
percentage	47.0%	67.6%	57.9%	60.0%	64.0%

* Figures were not considered in the reconciliation of Non-GAAP net loss per share due to the insignificant amount.

QUICKLOGIC CORPORATION CONDENSED CONSOLIDATED BALANCE SHEETS (In thousands) (Unaudited)

	January 1,	2012	January 2	2, 2011
ASSETS				
Current assets: Cash and cash equivalents	\$ 2	0,203	\$	21,956
Short-term investment in TowerJazz Semiconductor Ltd. Accounts receivable, net		406 1,585		909 4,143
Inventories Other current assets		3,764 613		3,344 772
Total current assets Property and equipment, net Other assets		6,571 2,181 211		31,124 2,312 192
TOTAL ASSETS	\$		\$ ======	
LIABILITIES AND STOCKHOLDERS' EQUITY				
Current liabilities: Revolving line of credit Trade payables Accrued liabilities Deferred royalty revenue Current portion of debt and capital		- 2,464 1,118 8	Ş	2,152 1,303 328
lease obligations		141		408
Total current liabilities		3,731		4,191
Long-term liabilities: Capital lease obligations, less				
current portion Other long-term liabilities		146 148		124
Total liabilities		4,025		4,315

Stockholders' equity:				
Common stock, at par value		39		38
Additional paid-in capital		190 , 025		186,304
Accumulated other comprehensive				
income		113		616
Accumulated deficit		(165,239)		(157,645)
Total stockholders' equity		24,938		29,313
TOTAL LIABILITIES AND STOCKHOLDERS'				
EQUITY	\$	28,963	\$	33,628
	====		=====	

QUICKLOGIC CORPORATION SUPPLEMENTAL DATA (Unaudited)

	P	ercentage	Change in	Revenue		
	Q4 2011	Q3 2011			Q3 2011 to Q4 2011	2010 to 2011
COMPOSITION OF REVENUE						
Revenue by product (1):						
New products	39%	23%	25%	36%	39%	(43) %
Mature products	61%	77%	75%	64%	(36) %	(7) 응
Revenue by geography	:					
North America	45%	35%	41%	35%	6%	(5) %
Europe	98	31%	20%	17%	(76)응	(10) 응
Japan	22%	118	13%	11%	63%	(6) %
China	13%	11%	14%	27응	(8) %	(56) %
Rest of world	11%	12%	12%	10%	(22) %	(7) 응

(1) New products represent products introduced since 2005, and include ArcticLink, ArcticLink II, Eclipse II, PolarPro, PolarPro II, and QuickPCI II products. Mature products include Eclipse, pASIC1, pASIC2, pASIC3, QuickDSP, QuickFC, QuickMIPS, QuickPCI, QuickRAM and V3 products, as well as royalty revenue, programming hardware and software.

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Source: QuickLogic