

# The Redwood Review 2nd Quarter 2007







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#### Note to Readers:

We file quarterly reports (on Form 10-Q) and annual reports (on Form 10-K) with the Securities and Exchange Commission. These filings and our earnings press releases provide information about our financial results in accordance with Generally Accepted Accounting Principles (GAAP). We urge you to review these documents, which are available through our web site, www.redwoodtrust.com.

This document, called Redwood Review, provides supplemental information about Redwood through a discussion of many GAAP as well as non-GAAP metrics, such as core earnings and taxable income. We believe that these figures provide additional insight into Redwood's business and future prospects. In each case in which we discuss a non-GAAP metric, you will find an explanation of how it has been calculated and why we think the figure is important. In the Appendix, you will find reconciliations between GAAP and non-GAAP figures. We hope you find the Redwood Review to be helpful to your understanding of our business.

The form and content of the Redwood Review will likely change over time. We welcome your input and suggestions.

#### **Selected Financial Highlights**

Quarter:Year	GAAP Earnings per Share	Core Earnings per Share	Total Taxable Earnings per Share	Adjusted Return on Equity	GAAP Book Value per Share	Total Dividends per Share
Q2:05	\$1.62	\$1.50	\$1.66	19%	\$40.24	\$0.70
Q3:05	\$2.21	\$1.22	\$2.23	25%	\$41.03	\$0.70
Q4:05	\$1.68	\$0.97	\$1.65	19%	\$37.20	\$3.70
Q1:06	\$1.09	\$1.16	\$1.44	13%	\$38.11	\$0.70
Q2:06	\$1.20	\$0.97	\$1.91	14%	\$39.13	\$0.70
Q3:06	\$1.22	\$1.20	\$1.96	14%	\$40.02	\$0.70
Q4:06	\$1.32	\$1.12	\$1.42	15%	\$37.51	\$3.70
Q1:07	\$0.66	\$1.08	\$1.48	8%	\$34.06	\$0.75
Q2:07	\$0.41	\$1.35	\$1.66	5%	\$31.50	\$0.75

CAUTIONARY STATEMENT: This Redwood Review contains forward-looking statements within the safe harbor provisions of the Private Securities Litigation Reform Act of 1995. Statements that are not historical in nature, including the words "anticipated," "estimated," "should," "expect," "believe," "intend," and similar expressions, are intended to identify forward-looking statements. These forward-looking statements are subject to risks and uncertainties, including, among other things, those described in our 2006 Annual Report on Form 10-K under Item 1A "Risk Factors." Other risks, uncertainties and factors that could cause actual results to differ materially from those projected are detailed from time to time in reports filed by us with the Securities and Exchange Commission, including Forms 10-K, 10-Q, and 8-K. Important factors that may impact our actual results include changes in interest rates and fair market values; changes in prepayment rates; general economic conditions, particularly as they affect the price of earning assets and the credit status of borrowers; the level of liquidity in the capital markets as it affects our ability to finance our real estate asset portfolio; and other factors not presently identified. In light of these risks, uncertainties, and assumptions, the forward-looking events mentioned in, discussed in, or incorporated by reference into this Review might not occur. Accordingly, our actual results may differ from our current expectations, estimates and projections. We undertake no obligation to publicly update or revise any forward-looking statements, whether as a result of new information, future events, or otherwise.





Dear Fellow Shareholders:

The aim of this quarter's Redwood Review is to put your mind at ease, amid the uncertainty and volatility in the broader residential real estate sector.

In the pages that follow, you'll find a great deal of data detailing our current financial position. But there is only one over-arching message that we want you to remember: Redwood Trust is okay.

Our vitals are strong. The vast majority of our credit-sensitive assets are performing well. They are high quality, seasoned, and have good upside potential. Our balance sheet is strong with a relatively low amount of recourse debt. We have based our business on permanent capital, which, unlike hedge funds, is not subject to redemption. We have had no liquidity issues and currently have \$200 million of excess capital.

The residential real estate market, where we are a large, active, and long-term player, is inherently cyclical. Redwood benefited from some extraordinary times at the upper end of the cycle in 2003 through 2005. We are now going through the downside of the cycle. As we said last quarter, we have been expecting this, and preparing for it, for more than two years. For that reason, we believe we are in a good position to both weather the storm and profit from these cyclical developments.

Going forward, we are optimistic about potential investment opportunities in our core business, as loan quality continues to improve and investors once again demonstrate an appreciation for credit risk. Since our inception in 1994, we have been through several periods of market turbulence and have used those times to take advantage of favorable investment opportunities, helping to grow Redwood into the company it is today.

In closing, we want to reiterate that we remain committed to building a company that distributes the highest sum of dividends per share for years to come. That commitment requires us to continue to focus on successfully steering through today's turbulence.

Your Redwood team is calm, disciplined, focused, and well prepared. We thank you for your continued support.

Sincerely,

George E. Bull, III

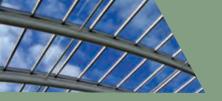
Se E L

Chairman and CEO

Douglas B. Hansen

President

# **Quarterly Overview**



#### Second Quarter 2007

We believe the current market turmoil will benefit our business in the long-run as competition will be less intense and assets will be less expensive to acquire. To benefit in the long-term, however, we need to get through the short-term. Let's focus on how we intend to do that.

We gave a liquidity update in a press release dated August 1, 2007. Our liquidity position continues to be strong. As of August 7, 2007, we had \$231 million of unrestricted cash. In addition, we had \$189 million principal value of unsecuritized prime residential whole loans and \$330 million principal value of AAA-rated prime residential securities. We believe the current fair market values for these portfolios equal 95% to 100% of their principal value. We also own other securities that are rated below AAA that are currently funded with equity and are unencumbered. These include a portion of our residential and commercial credit-enhancement securities portfolios and retained assets from our Sequoia and Acacia securitizations. Total short-term borrowings as of August 7, 2007 were \$472 million. On August 3, 2007, we sold for future settlement \$39.5 million of the \$330 million principal value of AAA-rated securities for a price of 99.43% of principal value for proceeds of \$39.3 million. This transaction will settle on August 30, 2007. We will likely use the cash from this transaction to further reduce debt and increase our ability to buy high-yield assets in the future.

We believe we have the cash resources and collateral availability to sustain us through the current market liquidity crisis. Although we believe it is unlikely, if short-term borrowings were to become completely unavailable, we may need to sell additional assets at a time when prices are low.

We expect opportunities to acquire credit-enhancement securities at attractive levels will materialize over the next year. We currently believe that acquiring these assets will be the best use for our excess capital and cash. In order to free up even more cash for this purpose, we may continue to sell additional AAA-rated securities and residential loans on a measured basis as the year progresses.

We would consider repurchasing Redwood shares if they trade at attractive levels relative to our other uses for excess capital. In general, however, we would rather use our capital to acquire new assets that have the potential to create significant upside gains for Redwood shareholders.

The credit cycle is the next issue we face. So far, our securities and loans continue to perform as well as or better than expected, with only a few exceptions (most of which we have either sold or written down). Realized losses remain low relative to our reserves and our expectations. The credit-sensitive assets we own that are seasoned are producing high yields, and we expect to continue to realize good earnings and cash flows from these assets as the risk of credit loss has been mitigated due to housing price increases over the last few years. We own a relatively large amount of alt-a securities backed by option ARM loans made to generally credit-worthy borrowers. These assets continue to perform better than our expectations. We own a relatively small amount of lower-rated subprime securities, CDO securities backed by subprime securities, and alt-a securities backed by hybrid loans. Delinquencies on these assets are rising to levels exceeding our initial expectations; the jury is still out on whether these will ultimately prove to be good investments. Our commercial real estate assets continue to perform well.





Going forward, we will have to wait to see how bad this credit cycle gets. We have been more pessimistic than others on this topic, and we remain so, believing that the cycle will be more severe and will last longer than most others expect. We believe there are more "shoes to drop" and that problems in real estate markets (as well as the unwinding of other credit bubbles) are likely to spill over into the general economy. These thoughts make us both wary and hopeful, in equal parts. Wary because, although we like our assets and we expect to benefit in the end from this credit cycle, the cycle could carry on further and deeper than we expect. We are also hopeful, because the corrections resulting from this credit cycle are necessary developments to create a healthy real estate market, one that we can thrive in.

We continue to work on plans for developing our businesses, with plans for expanding asset management subsidiaries (such as Juniper), expanding our conduit activities (when appropriate) into subprime and alt-a securitizations, further developing our commercial real estate business, and expanding our use of credit derivatives. Some of these developments may be delayed by the current turmoil, but we remain committed to their long-term success. We are encouraged because the long-term prospects for these businesses seem to have improved as a result of the turbulence of the last few months due to reduced competition and increased awareness of risk.

In prior Reviews we have discussed some of the current issues surrounding the use of mark-to-market values in accounting. One issue we discussed arose again this quarter—we are required to mark down the value of our securities but are not allowed to mark up the value of paired liabilities. We expect continued mark-to-market earnings and book value volatility going forward, only some of which may be reflective of prospective changes in our real cash flows.

In the meantime, during the second quarter, net interest income was up and operating expenses down. GAAP earnings were \$0.41 per share, reflecting asset market value declines (some of which were realized through our income statement accounts). Core earnings, as described later in this Review and which exclude market value adjustments, were \$1.35 per share, our best quarter of core earnings in over two years. In addition, estimated total taxable earnings were \$1.66 per share. None of these are a perfect measure of our results, and you can read in this Review about the details and caveats that go with these calculations. Putting it all together, however, the overall picture for the second quarter was a good one.

# **GAAP Earnings and Core Earnings**

### **Summary**

#### What is this?

GAAP income is income calculated under Generally Accepted Accounting Principles (GAAP) in the United States.

Core earnings is a profitability measure that highlights earnings that are more likely to be ongoing in nature. In calculating core earnings, we start with GAAP earnings and then exclude realized gains and losses on calls and sales, unrealized market value adjustments, and one-time items that are unlikely to be repeated. Table 2 in the Appendix shows a reconciliation of core earnings to GAAP earnings.

#### Insights

- GAAP earnings per share for the second quarter of \$0.41 per share were lower than recent quarters primarily due to \$29 million negative unrealized mark-to-market valuation adjustments. Net interest income for the second quarter was strong.
- For the past year and a half, quarterly core earnings have ranged from \$0.97 to \$1.35 per share. Our second quarter core earnings of \$1.35 per share were at the top of this range.

	For the Quarter Ended				
GAAP Earnings	Jun-07	Mar-07	Jun-06		
Net interest income	\$53,901	\$47,009	\$44,719		
Operating expenses Gains on sales	(12,772) 1,428	(17,782) 303	(16,037) 8,241		
Gains on calls	1,310	843	747		
Valuation adjustments, net	(29,430)	(10,264)	(2,995)		
Provision for income taxes	(3,021)	(1,800)	(3,265)		
GAAP earnings	\$11,416	\$18,309	\$31,410		
GAAP earnings per share	\$0.41	\$0.66	\$1.20		

	For the Quarter Ended				
Core Earnings	Jun-07	Mar-07	Jun-06		
Net interest income	\$53,901	\$47,009	\$44,719		
Operating expenses	(12,772)	(15,402)	(16,037)		
Gains on sales	-	-	-		
Gains on calls	-	-	-		
Valuation adjustments, net	-	-	-		
Provision for income taxes	(3,021)	(1,800)	(3,265)		
Core earnings	\$38,108	\$29,807	\$25,417		
Core earnings per share	\$1.35	\$1.08	\$0.97		











- ➤ Net interest income for the second quarter of 2007 increased by \$7 million over the first quarter of 2007 and \$9 million over the second quarter of 2006. Higher net interest income earnings from our CES and IGS portfolios more than offset a decrease in net interest income from a decline in balance in our residential loan portfolio. The average balance of our residential loan portfolio continued to decline due to high prepayments on adjustable-rate residential loans acquired and securitized under our Sequoia program.
- ➤ Our residential CES portfolio continues to benefit from strong credit performance, and from rapid prepayments on those securities backed by ARM loans. The yield for the total CES portfolio was 24% in the second quarter of 2007, 22% in the first quarter of 2007, and 20% in the second quarter of 2006.
- ➤ Operating expenses in the second quarter of 2007 were \$5 million lower than the first quarter of 2007. The primary reason for this decline was lower severance charges and lower bonus accruals. In comparison to the second quarter of last year, operating expenses declined by \$3 million primarily due to lower due diligence expenses as a result of lower commercial CES acquisitions activity.
- ➤ The largest factor causing a decline in our GAAP earnings was \$29 million of negative unrealized mark-to-market (MTM) valuation adjustments. These adjustments were \$19 million higher than the first quarter of 2007 and \$26 million higher than the second quarter of 2006. The decrease in fair value reflects the overall market decline in prices for real estate securities (particularly, securities backed by subprime and low quality alt-a loans) that occurred during the second quarter. Of the \$29 million income statement MTM write-downs taken during the second quarter, \$19 million were impairments as defined by GAAP.



### **Summary**

#### What is this?

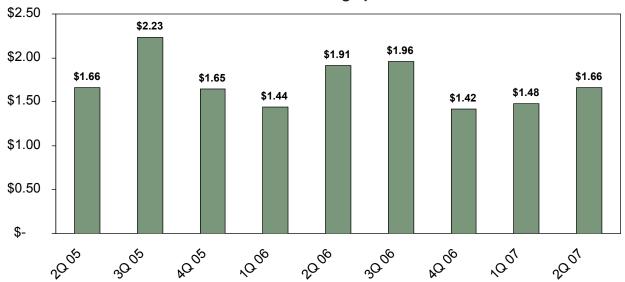
Total taxable income is our pre-tax income as calculated for tax purposes. Total taxable income differs materially from GAAP earnings. Table 3 in the Appendix reconciles these two profitability measures.

REIT taxable income is the primary determinant of the minimum amount of dividends we must distribute in order to maintain our tax status as a real estate investment trust (REIT). REIT taxable income is pretax profit, as calculated for tax purposes, excluding taxable income earned at our non-REIT taxable subsidiaries. Over time, we must distribute at least 90% of our REIT taxable income as dividends. A reconciliation of GAAP income to REIT taxable income appears in Table 3 of the Appendix.

#### Insights

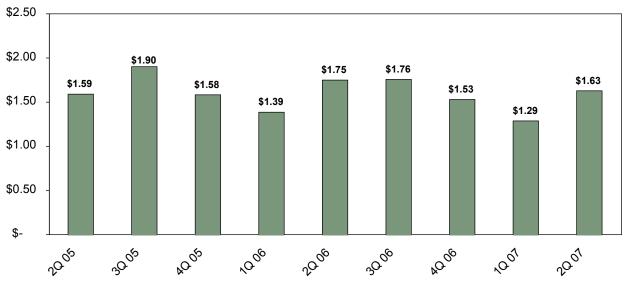
- Total taxable income for the second quarter of 2007 was strong at \$1.66 per share, an increase from the prior quarter due to reduced tax deductions from stock option exercises and lower overall operating expenses.
- REIT taxable income remained strong at \$1.63 per share and continues to exceed our regular quarterly dividend by a comfortable margin.

#### **Total Taxable Earnings per Share**









- ➤ Total taxable income was \$46 million, or \$1.66 per share, in the second quarter of 2007. This was an increase from the total taxable income we generated in the prior quarter of \$40 million, or \$1.48 per share. In the prior quarter, we had more tax deductions relating to stock option exercises and higher overall operating expenses.
- ➤ Our REIT taxable income was \$1.63 per share in the second quarter of 2007. This was higher than first quarter taxable income of \$1.29 for the same reasons total taxable income was higher.
- ➤ Our taxable income continues to be higher than our GAAP income as we are not permitted to establish credit reserves for tax. As a result, we amortize more of our CES discount into income for tax and recognize a higher yield until credit losses occur. The cumulative difference at June 30, 2007 in the discount amortization between tax and GAAP for residential, commercial, and CDO CES was \$115 million.
- ➤ Another reason for the difference between tax and GAAP income is that we do not recognize changes in market values of assets for tax until the asset is sold. Consequently, the negative \$29 million of unrealized market valuation adjustments included in our GAAP earnings this quarter were not included in our tax earnings.
- ➤ Total taxable income and REIT taxable income were reduced by \$2 million (\$0.08 per share) in the second quarter of 2007 as a result of deductions for actual credit losses. These deductions were less than the actual principal losses incurred on the underlying loans of \$6 million, as we own most of our credit-sensitive assets at a tax basis that is substantially less than par (principal) value. We currently expect that realized credit losses will increase substantially relative to our recent experience. All realized credit losses, after adjusting for our tax basis in the assets we own, will reduce our dividend distribution requirements.



### **Summary**

#### What is this?

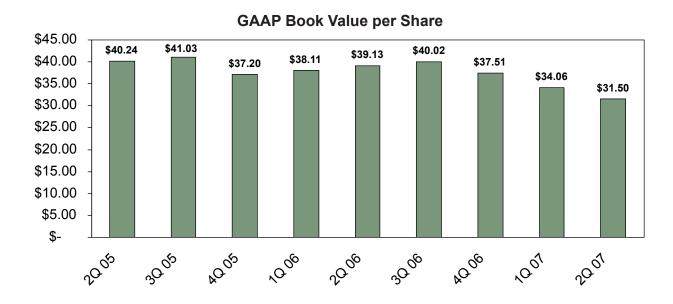
Book value per share is the amount of equity capital we have per share of common stock outstanding. GAAP book value is our common equity as calculated for GAAP purposes. It includes mark-to-market valuation adjustments of some of our assets (principally the securities portfolio), but for none of our liabilities.

Core book value is GAAP book value excluding those mark-to-market valuation adjustments reflected on our GAAP balance sheets. Core book value more closely reflects historical amortized costs rather than current market values.

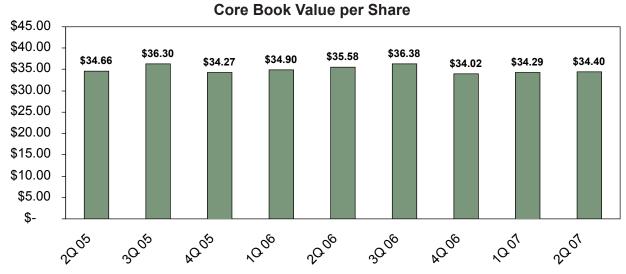
A reconciliation of GAAP book value to core book value appears in Table 7 of the Appendix.

#### Insights

- GAAP book value declined by 8%, or \$2.56 per share, during the second quarter of 2007 from \$34.06 per share to \$31.50 per share primarily as a result of declining values for assets we own that are marked-to-market for balance sheet purposes.
- Core book value rose by 0.3% during the second quarter of 2007 from \$34.29 per share to \$34.40 per share as a result of accretive stock issuance through our direct stock purchase and dividend reinvestment plan.
- Under GAAP, we are required to carry our real estate securities on our balance sheet at their fair market value, but we are not permitted to adjust paired ABS issued liabilities to fair market value. Using the assumption described in footnote 14 of our June 30, 2007 quarterly financial statements, we estimate that if we had recorded our Acacia ABS issued at fair market value and adjusted for Acacia unamortized deferred bond issuance costs of \$26 million, our book value as of June 30, 2007 would have been higher than reported by \$75 million.







- ➤ The difference between core book value of \$34.40 per share and GAAP book value of \$31.50 per share at June 30, 2007 was cumulative mark-to-market balance sheet adjustments for GAAP of negative \$81 million at quarter-end.
- ➤ For the \$3.7 billion of assets that were marked-to-market at June 30, 2007, market values declined by \$124 million in the second quarter of 2007. This represents an average decline in value during the quarter of 3% of principal value.
- ➤ Market spreads widened in the second quarter; that is, the yields the market required increased, so asset values dropped. For some assets, value declines reflected a decline in economic value due to an increase in credit loss expectations. For other assets (including most of our assets), value declines reflect an increase in potential risks rather than a change in expected cash flows. The table below summarizes the change in unrealized mark-to-market (MTM) adjustments during the second guarter.

Unrealized MTM Adjustments Second Quarter 2007 (\$ in millions)						
Resi Comm CDO Total						
IGS CES NIMs, residuals, IOs and CDS	(\$37) (\$22) (\$7)	(\$5) (\$34) -	(\$19) - -	(\$61) (\$56) (\$7)		
Total mark-to-market adjustments Interest rate hedges	(\$66)	(\$39) -	(\$19) -	(\$124) \$20		
Total mark-to-market adjustments	(\$66)	(\$39)	(\$19)	(\$104)		

- ➤ At the end of our first quarter of operations in September 1994, GAAP book value was \$11.67 per share. Since that time, we have paid \$41.93 per share of dividends while also increasing GAAP book value by \$19.83 per share.
- ➤ Book value per share growth generally is not a direct indicator of our market value or an indicator of the returns available to our shareholders. If you had acquired Redwood stock at our initial public offering in August 1995 and had reinvested all dividends back into Redwood stock, your compounded return as a shareholder would have been 20% per year through June 30, 2007. Future results will vary.



### **Summary**

#### What is this?

Return on equity (ROE) is the amount of profit we generate each year per dollar of equity capital.

GAAP ROE is GAAP earnings divided by GAAP equity.

Adjusted ROE is GAAP earnings divided by core equity. Core equity excludes balance sheet mark-to-market adjustments that are not included in earnings.

Core ROE is core earnings divided by core equity.

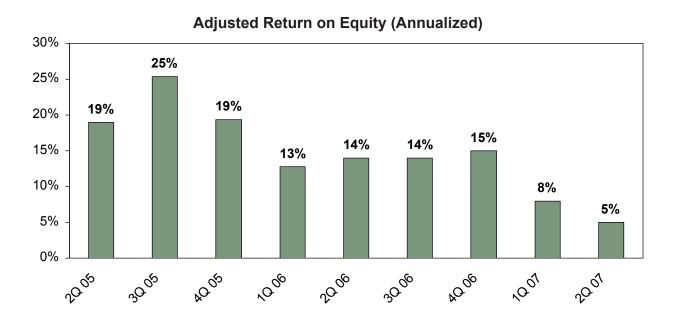
A reconciliation of GAAP ROE to adjusted ROE and core ROE, and of GAAP equity to core equity, appears in Table 7 of the Appendix.

#### Insights

- During the second quarter of 2007, our adjusted return on equity was 5%. The return was lower in the
  past two quarters primarily due to the amount of unrealized market valuation adjustments included our
  GAAP earnings.
- Core return on equity (core earnings divided by core equity) was 16% for the second quarter.
- Over the long term, we expect to be able to generate annual adjusted returns on equity between 11% and 18%.



# **Quarterly Update**



#### **Core Return on Equity** 30% 25% 20% 18% 16% 14% 14% 14% 15% 13% 13% 11% 11% 10% 5% 0% 3005 MOOS 1000 2006 3000 100, object



### **Summary**

#### What is this?

We have established a regular quarterly dividend rate at a level we believe it is likely to be sustainable unless realized credit losses rise dramatically or our business economics decline materially for some other reason. Distributions in excess of the regular dividend rate, if any, are typically paid in a fourth quarter special dividend.

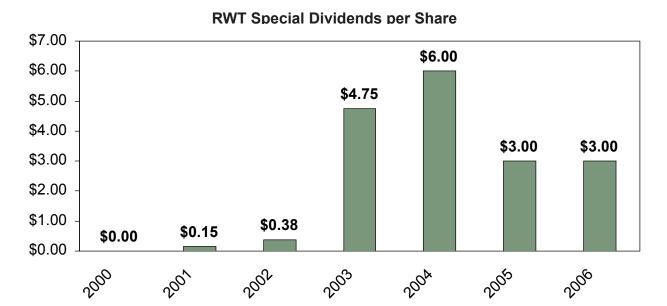
#### Insights

• Our current regular dividend rate is \$0.75 per share per quarter.

#### **RWT Regular Dividends per Share**





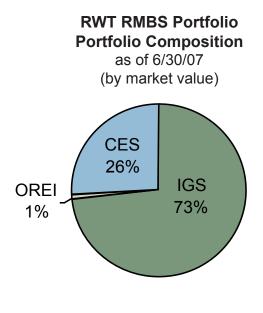


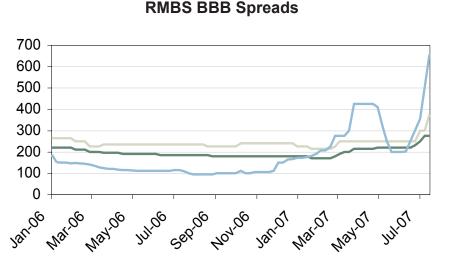
- ➤ Total dividend distributions over the last four quarters were \$5.90 per share. Assuming the August 6, 2007 Redwood stock price of \$36.04, the indicated dividend yield would be 16.4% based on the last twelve months of dividends and would be 8.3% based on the current regular dividend rate of \$3.00 per share.
- ➤ Based on our estimates of REIT taxable income through the second quarter of 2007, at quarter end, we had \$80 million (\$2.86 per share) undistributed REIT taxable income that we anticipate distributing in 2007 and 2008 through our regular quarterly dividend and a 2007 special dividend.
- ➤ We generally distribute 100% of REIT capital gains income and 90% of REIT ordinary income, retaining 10% of the ordinary REIT income. We generally retain 100% of the after-tax income we generate in taxable subsidiaries.
- ➤ As has been our recent policy, we currently intend to carry over two to three quarters worth of regular dividends into 2008.



#### What is this?

We invest in securities that are backed by pools of residential real estate loans. These are shown on our balance sheet in real estate securities and in other real estate investments (OREI).





Alt-A

Source: UBS, Redwood Trust

Prime

#### Insights

- Total residential securities increased by 4% in the second quarter from \$2.8 billion to \$2.9 billion as a
  result of \$307 million of acquisitions, \$23 million of discount amortization, \$56 million of sales, \$89 million
  of calls and principal pay downs, and \$59 million of market value declines. Our primary focus during the
  quarter was buying IGS for our two Acacia CDO securitizations that closed in May and June.
- Of the \$2.9 billion residential securities we owned at June 30, 2007, \$2.4 billion were financed through re-securitization via Acacia CDO transactions and \$0.5 billion were financed with Redwood debt and capital.
- Future residential IGS investment will largely depend on the availability and pricing of future Acacia CDO financing. If today's turbulent environment persists, it is unlikely that we would complete another CDO transaction this year. This will require us to look to other potential sources of financing, such as Redwood debt or capital, to fund acquisitions, or else slow the pace of our IGS acquisitions.

Subprime



#### Insights (cont.)

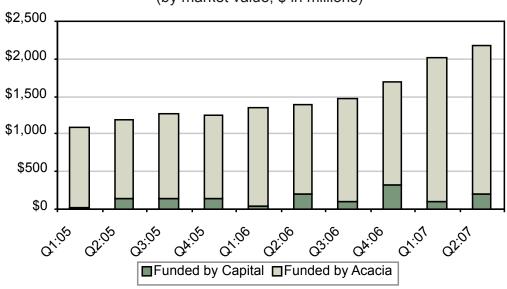
- In light of generally rising residential mortgage delinquencies and the continued slide in home prices, we are closely monitoring the collateral performance underlying our CES and IGS portfolios. During the quarter we sold \$49 million of subprime collateral. We may make additional targeted sales in the third quarter.
- Our CES portfolio backed by prime assets as well as our alt-a option ARM loans continue to perform better than, or within, our range of expectations. Prime represents 74% and alt-a option ARMS represent 22% of our residential CES portfolio by market value. At June 30, our credit reserves associated with these securities were \$293 million for prime and \$151 million for alt-a.
- Credit performance on alt-a securities backed by hybrids is now worse than we had projected. These securities represent 1% of our total residential portfolio. During the quarter we took a mark-to-market valuation charge against these assets of \$7 million.
- Prices for residential mortgage-backed securities (RMBS) declined across the credit spectrum with the most severe drops impacting 2006 and early 2007 vintage subprime and alt-a securities. Prices continued to fall further in July and August as the market continued to weaken amid increased supply and reduced demand for RMBS.
- In the RMBS market, trading volume is light since willing buyers and sellers cannot agree on price. Until a market clearing level develops, it is difficult to accurately know true RMBS market values.
- Overall we believe this disruption will be good for Redwood since the likely result will be an improvement
  in loan credit quality and heightened appreciation for credit risk. This would create more opportunities to
  invest capital in our core residential credit business over the next year and the disruption may also lead
  to exceptional distressed buying opportunities.
- We are particularly pleased that Andy Sirkis, who has successfully led our CDO group for the past 5 years, will take on the added responsibility of leading our expanding high-grade investment efforts. Recently, we changed the name of our wholly-owned qualified REIT subsidiary to Juniper Trust due to potential identity confusion with another financial company using the prior name, Cypress. Juniper currently intends to expand in high-grade spread lending product lines such as high-quality residential whole loans funded through securitization, high-grade CDOs backed by AAA and AA rated collateral, and AAA securities funded with repo borrowings. We are pleased with our team's progress in the development of business strategies and the establishment of supporting systems for Juniper. Initially, Juniper will be funded by Redwood. In the future, we may raise additional capital to accommodate growth for this strategy by selling new shares in Juniper. Our asset management subsidiary, Redwood Asset Management, Inc., would manage Juniper as an external REIT.

### **Residential Investment-Grade Securities**

#### **Quarterly Update**

#### **RWT Residential IGS Portfolio**

(by market value, \$ in millions)



# RWT Residential IGS Portfolio Activity

as of 6/30/07

(by market value, \$ in millions)

	Prime	Alt-A	Subprime	Total
Market Value 3/31/07	\$789	\$766	\$471	\$2,026
Acquisitions	114	106	47	267
Upgrades / Downgrades	2	-	-	2
Sales	(3)	-	(49)	(52)
Principal Payments	(29)	(1)	(16)	(46)
Discount / (Premium) Amortization	1	-	1	2
Gains on Sales/Calls	-	-	1	1
Net Mark-to-Market Adjustment	(4)	(16)	(17)	(37)
Market Value 6/30/07	\$870	\$855	\$438	\$2,163



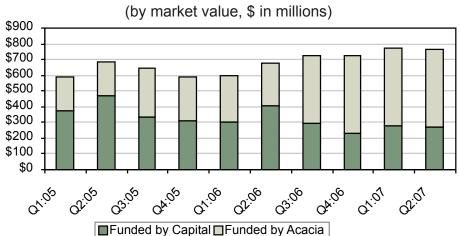
#### **Residential Investment-Grade Securities**

- ➤ Our residential IGS portfolio increased by 7% in the second quarter from \$2.0 billion to \$2.2 billion.
- ➤ Of the \$37 million in market value declines, \$13 million were related to interest rate increases that were largely offset by hedge gains.
- ➤ The majority of our residential IGS acquisitions for the quarter were designated investments for two Acacia securitizations that closed in May and June.
- ➤ During the second quarter, our residential IGS acquisitions were 43% prime, 40% alt-a, and 17% subprime. By interest rate type, these acquisitions were 33% option ARMs, 47% hybrids, and 20% fixed-rate.
- ➤ At June 30, 2007, \$2.0 billion residential IGS were financed via securitization in our Acacia CDO program and \$0.2 billion were financed with Redwood debt and capital.
- ➤ At June 30, 2007, the interest rate characteristics of our residential IGS portfolio were 46% adjustablerate, 35% hybrid, and 19% fixed-rate. We use interest rate agreements to generally match the interest rate characteristics of these assets to their corresponding funding sources.
- ➤ Interest income generated by residential IGS was \$36 million for the second quarter. The yield for the second quarter was 6.80%, an increase from 6.56% the previous quarter.
- ➤ Net discount amortization income (which is included in interest income) for the second quarter was \$2 million. At quarter-end, our net discount balance for these assets was \$32 million, giving us an average amortized balance sheet cost basis for residential IGS of 98.59% of principal value.
- ➤ In the second quarter, our residential prime IGS portfolio grew by \$81 million (or 10%) to \$870 million. Our residential alt-a IGS portfolio grew by \$90 million (or 12%) to \$856 million.
- ➤ Our subprime IGS portfolio declined by \$33 million (or 7%) to \$438 million. Sales of \$49 million subprime IGS in the second quarter exceeded new acquisitions of \$47 million. Although \$36 million of these sales were due to increased credit risk of underperforming securities, \$13 million were not credit related. The sales of these securities generated a GAAP income statement net gain of \$2 million in the second quarter.
- ➤ Additional information on our residential IGS can be found in Tables 9, 10, and 18 of the Appendix.

#### **Residential Credit-Enhancement Securities**

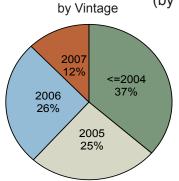
#### **Quarterly Update**

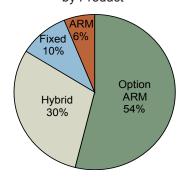
#### **RWT Residential CES Portfolio**



#### **RWT CES Portfolio Composition**

as of June 30, 2007 (by market value) by Product





#### **RWT Residential CES Portfolio Activity**

as of June 30, 2007 (by market value, \$ in millions)

	Prime	Alt-A	Subprime	Total
Market Value 3/31/07	\$571	\$172	\$9	\$752
Acquisitions	25	15	-	40
Upgrades / Downgrades	-	-	-	-
Sales	(1)	(2)	-	(3)
Principal Payments	(35)	(7)	(1)	(43)
Discount / (Premium) Amortization	17	4	-	21
Net Mark-to-Market Adjustment	(8)	(10)	(5)	(23)
Market Value 6/30/07	\$570	\$173	\$3	\$745



#### **Residential Credit-Enhancement Securities**

- ➤ Our residential CES portfolio decreased by 1% from \$752 million to \$745 million during the guarter.
- ➤ At June 30, 2007, \$259 million residential CES were financed with equity and \$486 million were financed through our Acacia CDO program.
- ➤ The balance of residential loans underlying our residential CES decreased by 7% from \$237 billion to \$220 billion during the second quarter.
- ➤ The loans underlying our residential CES acquisitions made during the quarter were 62% prime and 38% alt-a by market value. Option ARM CES represented 72% of our second quarter acquisitions while hybrids and fixed represented 13% and 15%, respectively, by market value.
- ➤ Interest income generated by residential CES was \$41 million for the second quarter. The yield for the second quarter was 24%. Yields for the second quarter were 24% for prime CES, 22% for alt-a CES, and 16% for subprime CES. Interest income was \$31 million, \$10 million, and \$0.3 million for these sub-portfolios, respectively. CES yields remain high due to fast prepayment speeds and continued good credit performance for underlying loans.
- ➤ Principal value credit losses for loans underlying CES were \$6 million for the quarter, an increase from \$4 million in the previous quarter. As assets season, we expect losses to increase substantially in percentage terms. Cumulative losses and the current loss rate remain lower than our original pricing expectations.
- ➤ For tax purposes, realized credit losses were \$2 million (\$0.08 per share) for residential CES for the second quarter. This deduction is less than the principal value losses incurred on the underlying loans of \$6 million, as we own most of our credit-sensitive assets at a tax basis that is substantially less than par (principal) value.
- ➤ Our GAAP credit reserves for residential CES were \$453 million (\$16.29 per share) at June 30, 2007, an increase of \$60 million for the quarter. New acquisitions increased this reserve by \$46 million while the reallocation of \$22 million of unamortized purchase discount to reserve as some loss expectations increased for some assets less \$6 million of actual losses accounted for the remaining change.
- ➤ Our total residential prime CES portfolio decreased by \$1 million (0.2%) to \$570 million during the second quarter. Overall, our prime CES portfolio is performing well from a credit perspective and continues to benefit from fast prepayments.
- ➤ The balance of seriously delinquent loans underlying prime residential CES increased from \$485 million to \$589 million during the quarter, an increase from 0.14% to 0.17%, respectively, of original balances and 0.23% to 0.30% of current balances, respectively. These increases remain in line with normal seasoning and remain below our initial modeling expectations.
- ➤ Securities backed by option ARM and traditional ARM loans continued to prepay significantly faster than our original expectations at a weighted average CPR of 43%. These securities represent 50% of our prime CES and they are priced and structured to benefit from fast prepayment speeds in addition to low losses.
- ➤ The principal value of credit losses for loans underlying our prime CES was \$3 million, which is an annualized rate of loss of less than one basis point per year.



#### **Quarterly Update (cont.)**

- ➤ Fifty percent of our prime portfolio is composed of securities backed by hybrid and fixed-rate mortgages by market value. The loans underlying these securities prepaid at a weighted average CPR of 18% in the second quarter.
- ➤ Our residential alt-a CES portfolio held flat at \$172 million during the second quarter. Option ARM collateral makes up 95% of this portfolio by market value.
- ➤ We acquire alt-a securities backed by option ARMs with loss expectations that are significantly greater than we expect for our prime hybrid CES. To date, the performance of our CES backed by option ARMs continues to exceed our expectations.
- ➤ The balance of seriously delinquent loans underlying alt-a residential CES increased from \$296 million to \$399 million during the quarter, an increase from 0.82% to 1.04% of original balances, respectively, and 1.51% to 1.95% of current balances, respectively.
- ➤ Our subprime CES portfolio decreased 69% from \$9 million to \$3 million for the quarter as a result of \$5 million in market value declines and \$1 million in principal repayments. Our subprime CES portfolio has limited seasoning; however, the early credit performance is disappointing.
- ➤ We continue to explore opportunities to invest in subprime residuals through joint venture partnerships or whole loan securitizations. We believe that once the market rationalization is complete the subprime business will be viable for the long term and presents an excellent opportunity to expand the Redwood franchise.
- ➤ For the foreseeable future we expect subprime originations to continue to decline in volume, however the nature of subprime residuals will provide sufficient opportunities for investment given the required size of CES created in each deal.
- ➤ Additional information on our residential CES can be found in Tables 9, 10, 11, and 12 of the Appendix.





#### Other Real Estate Investments

- ➤ Other real estate investments (OREI) are assets that we mark-to-market for income statement purposes, because they may otherwise be deemed to contain embedded derivatives for accounting purposes under FAS 155. We expect to acquire additional OREI assets. Mark-to-market fluctuations affect GAAP income.
- ➤ OREI is a new reporting category we established in the first quarter of 2007. Total OREI at June 30, 2007 was \$34 million. This included \$22 million net interest margin securities (NIMs), \$10 million residuals, and \$2 million IOs.
- ➤ Residuals are first-loss securities that are not rated by a rating agency. The value of residual securities can vary widely and is highly dependent on prepayment speeds. The value is also dependent on the level and timing of credit losses, and often is not as sensitive to losses as it is to prepayment speeds. These securities perform poorly when prepayments are fast and losses are higher than expected.
- ➤ By market value, our OREI was 4% prime, 50% alt-a, and 46% subprime at June 30, 2007.
- ➤ Mark-to-market charges in our OREI portfolio were negative \$6 million for the quarter and were included in our income statement. Valuations decline were a result of credit performance below our expectations, and a general spread widening in the mortgage market. Although the reported yield has averaged 15% after the first two quarters, our total reported return equals the cash income and any change in market value, and will continue to be volatile.
- ➤ Our NIMs are structured in such a way that they mature quickly (typically less than two years). The majority of the NIMs we have acquired have an investment-grade rating.
- ➤ OREI at June 30, 2007 consisted of \$9 million of investment-grade NIMs with an average life of 0.6 years.



#### What is this?

Prime securities are mortgage-backed securities backed by high-credit quality residential loans. The borrowers typically have high FICO credit scores. The loans have relatively low loan-to-value (LTV) ratios.

# RWT Prime Securities Portfolio Composition by Rating and Vintage

as of June 30, 2007 (by market value, \$ in millions)

	<=2004	2005	2006	2007	Grand Total
IGS					
AAA	\$5	\$10	\$73	\$65	\$153
AA	65	65	36	14	180
Α	60	130	39	26	255
BBB+	2	9	9	23	43
BBB	33	110	22	9	174
BBB-	9	23	17	16	65
IGS Total	\$174	\$347	\$196	\$153	\$870
CES					
ВВ	124	95	80	19	318
В	39	41	37	14	131
NR	67	31	12	11	121
CES Total	\$230	\$167	\$129	\$44	\$570
OREI	1	-	-	-	1
Total	\$406	\$514	\$324	\$197	\$1,441

# RWT Prime CES Composition by Loan Type and Vintage as of June 30, 2007

(by market value, \$ in millions)

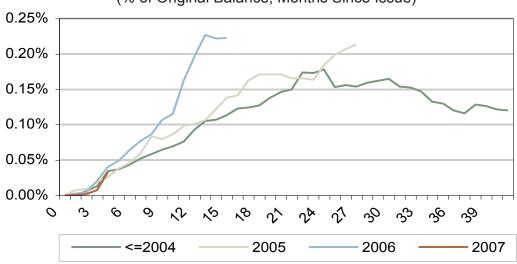
	<=2004	2005	2006	2007	Grand Total
ARM	\$39	\$6	\$ -	\$ -	\$44
Fixed	36	17	11	6	70
Hybrid	92	36	69	20	216
Option ARM	64	109	48	18	239
Total	\$230	\$167	\$129	\$44	\$570



#### **Prime Securities Portfolio**

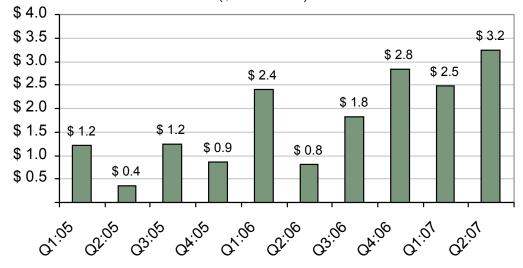
#### RWT Residential Prime Seriously Delinquent Trends by Vintage

as of June 30, 2007 (% of Original Balance, Months Since Issue)



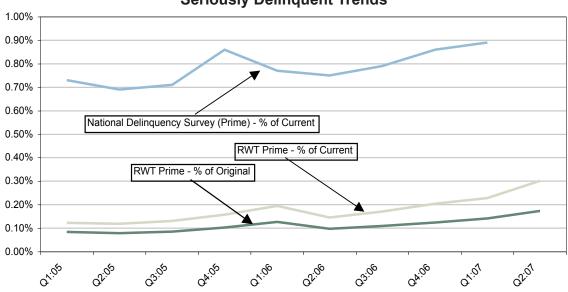
#### RWT Residential Prime Principal Value Credit Losses

(\$ in millions)

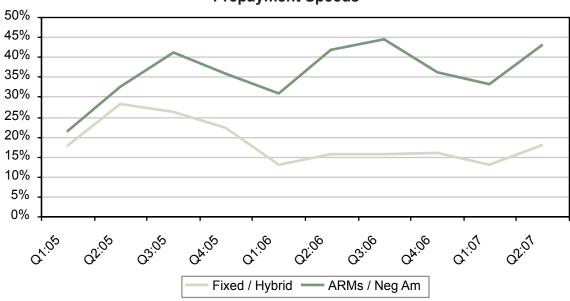


#### **Prime Securities Portfolio**





#### RWT Residential Prime Prepayment Speeds







### **Prime Securities Portfolio**

# RWT Residential Prime Securities Activity

as of June 30, 2007 (by market value, \$ in millions)

	IGS	CES	OREI	Total
Market Value 3/31/07	\$789	\$571	\$2	\$1,362
Acquisitions	114	25	-	139
Upgrades / Downgrades	2	(2)	-	-
Sales	(3)	(1)	-	(4)
Principal Payments	(29)	(35)	-	(63)
Discount / (Premium) Amortization	1	17	-	18
Net Mark-to-Market Adjustment	(4)	(7)	-	(11)
Market Value 6/30/07	\$870	\$570	\$2	\$1,442

# **RWT Residential Prime Securities Underlying Loan Characteristics**

as of June 30, 2007

Number of loans	554,494	Wtd Avg FICO	737
Total loan face (\$ in millions)	195,757	FICO: <= 620	2%
Average loan size (\$ in 1000	\$353	FICO: 621 - 660	4%
		FICO: 661 - 700	16%
Southern CA	24%	FICO: 701 - 740	26%
Northern CA	21%	FICO: > 740	51%
Florida	6%	Unknown	1%
New York	5%		
Georgia	2%	Conforming at origination %	31%
New Jersey	3%	> \$1 MM %	9%
Other states	39%		
		2nd home %	7%
2007 origination	4%	Investment home %	3%
2006 origination	20%		
2005 origination	27%	Purchase	41%
2004 origination and earlier	49%	Cash out refi	27%
		Rate-term refi	30%
Wtd Avg Original LTV	68%		
Original LTV: 0 - 50	13%	Full doc	45%
Original LTV: 50 - 60	12%	No doc	6%
Original LTV: 60 70	22%	Other (limited, etc)	49%
Original LTV: 70 - 80	51%		
Original LTV: 80 - 90	2%		
Original LTV: 90 - 100	1%	2-4 family	2%
		Condo	9%
		Single family	89%



#### **Alt-A Securities Portfolio**

#### What is this?

Alt-A securities are residential mortgage-backed securities backed by loans that generally have higher credit quality characteristics than subprime, but lower credit quality characteristics than prime.

# RWT Alt-A Securities Portfolio Composition by Rating and Vintage

as of June 30, 2007 (by market value, \$ in millions)

	<=2004	2005	2006	2007	Grand Total
IGS					
AAA	\$10	\$5	\$116	\$103	\$235
AA	20	12	39	29	101
Α	9	-	160	102	271
BBB+	-	-	72	47	120
BBB	9	29	34	24	97
BBB-	-	11	12	10	33
IGS Total	\$49	\$58	\$433	\$316	\$855
CES					
BB	32	8	38	24	104
В	1	1	19	13	34
NR	8	12	7	8	35
<b>CES Total</b>	\$41	\$22	\$65	\$45	\$173
OREI					
Resid	-	-	6	2	8
NIM	-	-	6	3	9
<b>OREI Total</b>	\$ -	\$ -	\$12	\$5	\$17
Total	\$90	\$79	\$510	\$365	\$1,045

#### RWT Alt-A CES and Residuals Securities Composition by Loan Type and Vintage as of June 30, 2007

(by market value, \$ in millions)

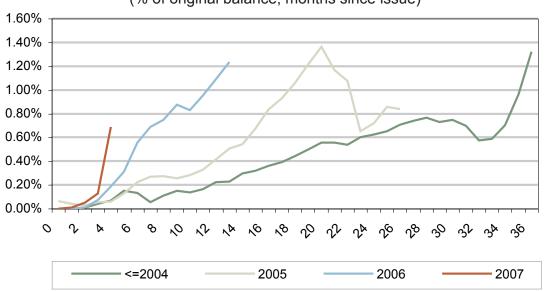
	<=2004	2005	2006	2007	Grand Total
ARM	\$1	\$ -	\$ -	\$ -	\$1
Fixed	1	-	-	3	4
Hybrid	6	-	6	-	12
Option ARM	34	22	65	43	163
Total	\$41	\$22	\$71	\$47	\$181



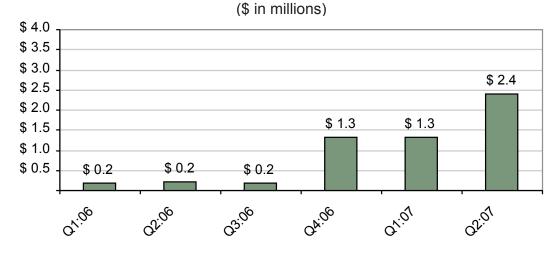
#### **Alt-A Securities Portfolio**

#### RWT Residential Alt-A Option ARM CES and Residuals Seriously Delinquent Trends by Vintage

as of June 30, 2007 (% of original balance, months since issue)

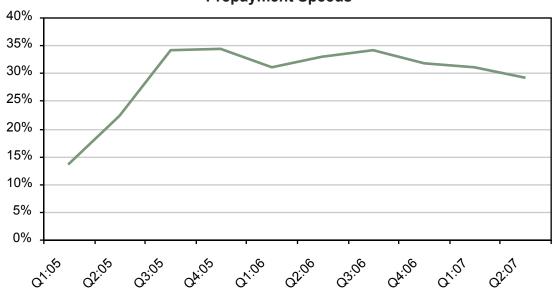


### RWT Residential Alt-A CES and Residuals Principal Value Credit Losses

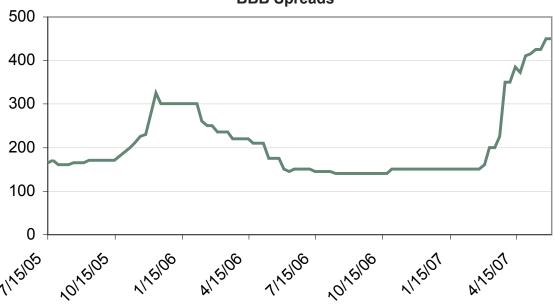


#### **Alt-A Securities Portfolio**

#### RWT Residential Alt-A Option ARM CES and Residuals Prepayment Speeds



# RWT Residential Alt-A Option ARM BBB Spreads



Source: UBS, Redwood Trust



### **Alt-A Securities Portfolio**

# RWT Residential Alt-A Securities Activity

as of June 30, 2007 (by market value, \$ in millions)

	IGS	CES	OREI	Total
Market Value 3/31/07	\$766	\$172	\$28	\$966
Acquisitions	106	15	-	121
Sales	-	(2)	(2)	(4)
Principal payments	(6)	(7)	(1)	(9)
Discount / (premium) amortization	-	4	(3)	1
Net mark-to-market adjustment	(16)	(10)	(6)	(32)
Market Value 6/30/07	\$856	\$173	\$16	\$1,045

# **RWT Residential Alt-A Securities Underlying Loan Characteristics**

as of June 30, 2007

Number of loans	59,767	Wtd avg FICO	707
Total loan face (\$ in millions)	20,523	FICO: <= 620	2%
Average loan size (\$ in 1000	\$343	FICO: 621 - 660	14%
		FICO: 661 - 700	29%
Southern CA	31%	FICO: 701 - 740	24%
Northern CA	21%	FICO: > 740	23%
Florida	10%	Unknown	8%
New York	2%		
Georgia	1%	Conforming at origination %	47%
New Jersey	3%	> \$1 MM %	12%
Other states	32%		
		2nd home %	6%
2007 origination	14%	Investment home %	11%
2006 origination	23%		
2005 origination	33%	Purchase	34%
2004 origination and earlier	30%	Cash out refi	43%
		Rate-term refi	22%
Wtd avg original LTV	75%		
Original LTV: 0 - 50	4%	Full doc	17%
Original LTV: 50 - 60	6%	No doc	1%
Original LTV: 60 - 70	16%	Other (limited, etc)	74%
Original LTV: 70 - 80	61%	Unknown/not categorized	8%
Original LTV: 80 - 90	9%		
Original LTV: 90 - 100	3%	2-4 family	4%
		Condo	11%
		Single family	85%



#### What is this?

Subprime securities are residential mortgage-backed securities backed by lower-quality loans. Many subprime borrowers have impaired credit histories.

# RWT Subprime Securities Portfolio Composition by Rating and Vintage

as of June 30, 2007 (by market value, \$ in millions)

	(3)				
	<=2004	2005	2006	2007	Grand Total
IGS					
AAA	\$ -	\$5	\$9	\$ -	\$14
AA	43	57	25	29	154
Α	95	27	13	15	149
BBB+	36	-	39	9	85
BBB	-	-	8	6	15
BBB-	-	-	10	10	20
IGS Total	\$174	\$88	\$106	\$70	\$438
CES					
ВВ	-	-	1	2	3
<b>CES Total</b>	\$ -	\$ -	\$1	\$2	\$3
OREI					
Resid	-	-	2	-	2
NIM	-	-	-	13	13
<b>OREI Total</b>	\$ -	\$ -	\$2	\$13	\$15
Total	\$174	\$88	\$109	\$85	\$456

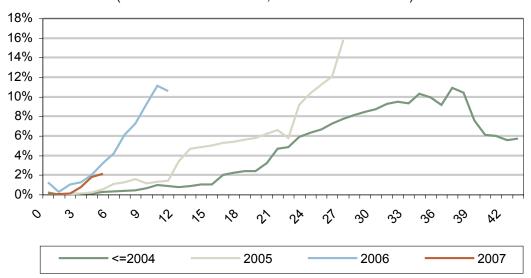




# **Subprime Securities Portfolio**

# **RWT Residential Subprime Securities Seriously Delinquent Trends by Vintage**

as of June 30, 2007 (% of Current Balance, Months Since Issue)



### RWT Residential Subprime BBB & A Spreads

Source: UBS, Redwood Trust



# **Subprime Securities Portfolio**

# RWT Residential Subprime Securities July 2007 Rating Agency Activity

	7/10 1st Lien Moodys	7/13 1st Lien S&P	7/19 2nd Lien S&P	Total
<b>Total Activity</b>				
Negative Watch	32	26	0	58
Downgraded	399	498	418	1315
Redwood Exposure				
Negative Watch	1	0	0	1
Downgrade	2	2	2	6*

<sup>\*</sup> The same two bonds were downgraded by Moodys and by S&P (7/13). Redwood had a total of four bonds downgraded and one placed on negative watch



# **Subprime Securities Portfolio**

# RWT Residential Subprime Securities Activity

as of June 30, 2007 (by market value, \$ in millions)

	IGS	CES	OREI	Total
Market Value 3/31/07	\$471	\$9	\$20	\$500
Acquisitions	47	-	-	47
Sales	(49)	-	-	(49)
Principal payments	(16)	(1)	(4)	(21)
Discount / (premium) amortization	1	-	1	2
Net mark-to-market adjustment	(17)	(5)	-	(22)
Market Value 6/30/07	\$438	\$3	\$17	\$457

#### RWT Residential CES Subprime Securities Underlying Loan Characteristics

as of June 30, 2007

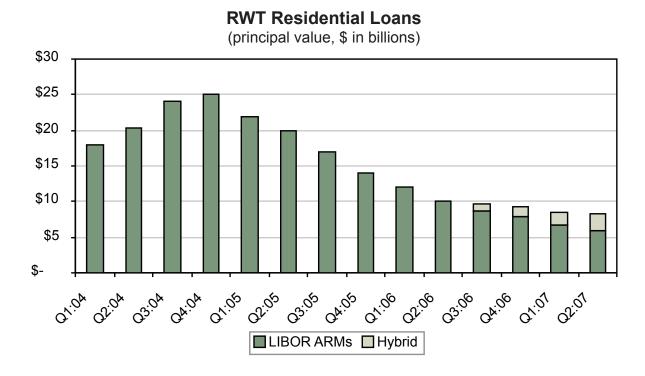
Number of loans	23,662	Wtd avg FICO	640
Total loan face (\$ in millions)	3,436	FICO: <= 620	36%
Average loan size (\$ in 1000's)	145	FICO: 621 - 660	29%
		FICO: 661 - 700	19%
Southern CA	19%	FICO: 701 - 740	10%
Northern CA	14%	FICO: > 740	6%
Florida	12%	Unknown	0%
New York	4%		
Georgia	1%	Conforming at origination %	77%
New Jersey	3%	> \$1 MM %	0%
Other states	47%		
		2nd Home %	2%
2007 origination	1%	Investment Home %	9%
2006 origination	98%		
2005 origination	0%	Purchase	52%
2004 origination and earlier	0%	Cash out refi	44%
		Rate-term refi	4%
Wtd avg original LTV	69%		
Original LTV: 0 - 50	20%	Full doc	50%
Original LTV: 50 - 60	3%	No doc	1%
Original LTV: 60 - 70	6%	Other (limited, etc)	49%
Original LTV: 70 - 80	44%	Unknown/not categorized	0%
Original LTV: 80 - 90	22%	_	
Original LTV: 90 - 100	6%	2-4 family	8%
		Condo	7%
		Single family	85%

## **Residential Real Estate Loans**



#### What is this?

We invest in residential real estate loans that we acquire from mortgage origination companies. Most of the loans we acquire are prime-quality loans. We do not originate or service residential real estate loans. We fund our loan investments via securitization and with Redwood debt and capital.



#### Insights

- Recently, our primary focus has been prime hybrids, as prime ARMs are out of favor among borrowers in the current yield environment. We purchased \$675 million residential loans this quarter. All our loans were prime-quality loans at origination.
- Seriously delinquent loans and credit losses on residential loans are increasing due to normal seasoning, but remain well below our initial expectations.
- Prepayment speeds on our loan portfolio, consisting mostly of ARM loans, continued to be fast, prepaying at a CPR of nearly 37% for the second quarter.
- We completed one securitization during the second quarter, financing \$407 million prime hybrid mortgages and \$654 million prime ARM mortgages and priced another Sequoia securitization that closed in July. We called one older Sequoia securitization during the second quarter. Although we completed this latest Sequoia transaction on overall favorable economic terms, in general the cost of financing loans through securitization has risen as market spreads for ABS have widened.



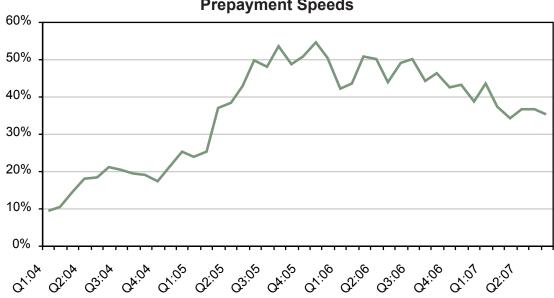


#### **Residential Loans**

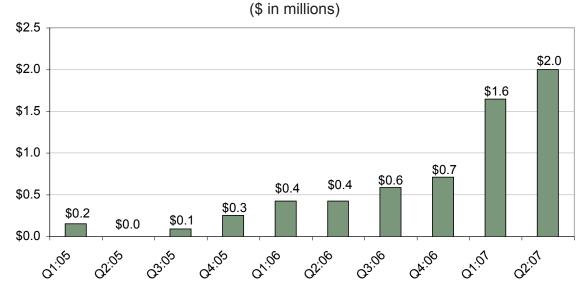
- ➤ In the second quarter, our residential loan portfolio declined from \$8.7 billion to \$8.4 billion. We acquired \$675 million loans and sold \$2 million seriously delinquent loans. Principal pay downs were \$1.0 billion. The average CPR was 37% for the second quarter versus 44% for all of 2006. Most of these loans are ARM loans that tend to prepay rapidly when the yield curve is flat or inverted.
- ➤ Interest income on our residential loans was \$119 million in the second quarter, a decrease from \$129 million in the previous quarter. This portfolio yielded 5.79%. The yield in the previous quarter was 5.93%. The primary reason for the decrease in yields was an increase in the provision for credit losses.
- ➤ Premium amortization expenses, a component of interest income, were \$11 million for the second quarter. We ended the second quarter with \$8.3 billion principal value of loans and a loan premium balance of \$99 million for an average basis of 101.19% of principal value. For accounting reasons, for several years we have not been able to amortize premium expense balances as quickly as the loans prepaid. If short-term interest rates decline, under these accounting rules we would expect premium amortization expenses to increase significantly. Largely because premium amortization expenses have not kept pace with prepayments in the past, we estimate the book value of residential loans exceeded their market value by \$82 million at quarter-end.
- ➤ Net charge-offs were \$6 million for the second quarter. We reclassified \$13 million of seriously delinquent loans from held-for-investment to held-for-sale. This increased our net charge-offs by \$4 million and reduced our credit reserve by \$4 million. Adjusting for this reclassification, net charge-offs would have otherwise been \$2 million, an annual loss rate of ten basis points (0.10%) of the current loan balances.
- ➤ Cumulative losses have been far lower than our original expectations. We expect losses to continue to increase as loans season. Credit reserves for this portfolio were \$16.4 million (or 0.20%) of current loan balances at quarter-end. In July, we had a recovery of \$0.6 million of a previously realized loss on a loan we were able to put back to the originator. This event will be reflected in our Q3 financial statements.
- ➤ The balance of seriously delinquent loans decreased from \$69 million to \$56 million during the quarter, adecrease from 0.22% to 0.20% of original balances, and a decrease from 0.80% to 0.67% of current balances.
- ➤ At the end of the second quarter, \$7.5 billion of residential loans were financed via Sequoia securitizations and \$878 million were financed with Redwood debt and equity. As a result of the July Sequoia transaction, unsecuritized whole loans at the end of July were \$195 million.
- ➤ Additional information on our residential loans can be found in Tables 9, 10, 11, and 14 of the Appendix.



#### RWT Residential ARM and Hybrid Loans Prepayment Speeds



## RWT Residential Loan Net Charge-Offs



<sup>\*</sup> Q2:07 Excludes \$4.0 million of due to reclassification of loans from held-for-investment to held-for-sale



### **Residential Loans**

## RWT Residential Loan Portfolio Activity

as of June 30, 2007 (by market value, \$ in millions)

	Q207	Q107	Q206
Carrying Value Beginning	\$8,680	\$9,324	\$11,990
Acquisitions	675	415	273
Sales	(2)	-	-
Principal Payments	(989)	(1,047)	(1,800)
Discount / (Premium) Amortization	(11)	(12)	(12)
Credit provision	(3)	(2)	3
Net charge-offs/(recoveries)	2	2	-
Carrying Value Ending	\$8,352	\$8,680	\$10,454

## RWT Residential Portfolio Loan Characteristics

as of June 30, 2007

Number of loans	24,452	Wtd Avg FICO	732
Total loan face (\$ in millions)	8,256	FICO: <= 620	2%
Average loan size (\$ in 1000's)	338	FICO: 4= 020 FICO: 621 - 660	5%
Average loan size (\$ iii 1000 \$)	336		19%
	4.407	FICO: 661 - 700	
Southern CA	14%	FICO: 701 - 740	27%
Northern CA	11%	FICO: > 740	47%
Florida	12%		
New York	6%	Conforming at origination %	35%
Georgia	4%	> \$1 MM %	15%
New Jersey	4%		
Other states	48%	2nd home %	11%
		Investment home %	3%
2007 origination	11%		
2006 origination	18%	Purchase	35%
2005 origination	5%	Cash out refi	31%
2004 origination and earlier	66%	Rate-term refi	32%
		Other	2%
Wtd avg original LTV	68%		
Original LTV: 0 - 50	15%	Hybrid	28%
Original LTV: 50 - 60	11%	Adjustable	71%
Original LTV: 60 - 70	19%	Interest Only	95%
Original LTV: 70 - 80	47%	Fully-Amortizing	5%
Original LTV: 80 - 90	2%	· ·	
Original LTV: 90 - 100	5%		



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### **Summary**

#### What is this?

We invest in securities that are backed by pools of commercial real estate loans. These are represented on our balance sheet as part of real estate securities.

#### Insights

- Total commercial securities increased by 2% in the second quarter, from \$552 million to \$562 million, as a result of \$49 million acquisitions and \$39 million negative market value changes. Increases in interest rates accounted for \$12 million of these negative adjustments, which were largely offset by our use of interest rate derivatives. Less than \$1 million of the total market value decline was due to credit deterioration on CES, which we expensed as impairments through our GAAP income statement.
- Turmoil in the CDO markets, as well as uncertainty surrounding credit rating agency methodology changes, has caused spreads for commercial securities to widen and asset prices to decline. Investor sentiment in the commercial capital markets has been clearly affected by defaults and credit rating downgrades in the residential subprime mortgage sector.
- Commercial real estate fundamentals remain strong, with historically low delinquencies across all major property types. Total serious delinquencies in our commercial CES portfolio were \$73 million, or 0.10% of the \$70 billion in loans that we credit-enhance.
- We have slowed the pace of our commercial CES acquisitions. We feel that underwriting standards
  for late 2006 and 2007 vintage commercial loans became overly aggressive, and that yields on recent
  issue CES are not commensurate with this risk. Though spread widening and forthcoming increases in
  subordination levels may make future commercial CES attractive, we do not anticipate deploying capital
  in this sector for the remainder of the year.
- We continue to analyze new investments, especially commercial IGS and seasoned CES. Our focus will
  remain on underwriting quality and attractive pricing levels. We anticipate using CRE CDO financing to
  efficiently match-fund our investments once the CDO market stabilizes.
- Our near-term objectives are to enhance our surveillance capabilities and to build an asset management business. Our long-term strategy is to establish a vertically integrated commercial real estate platform, enabling us to invest across a broader range of commercial product types. Though this will take time, we believe it will establish Redwood's position as a strong long-term competitor in the commercial real estate markets.



#### **Commercial Investment-Grade Securities**

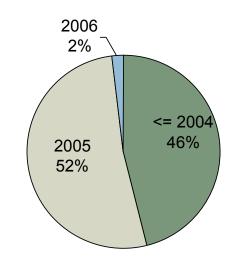
#### **Quarterly Update**

RWT Commercial IGS Rating & Vintage

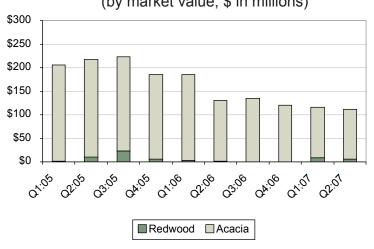
as of June 30, 2007 (by market value, \$ in millions)

	<=	2004	2	005	20	006	2	007	To	otal
AAA	\$	-	\$	8	\$	-	\$	-	\$	8
AA		2		-		-		-		2
AA-		2		-		-		-		2
Α		12		5		-		-		17
A-		6		-		-		-		6
BBB+		4		6		-		-		10
BBB		9		21		-		-		30
BBB-		16		17		2		-		35
Total IGS	\$	51	\$	58	\$	2	\$	-	\$	111

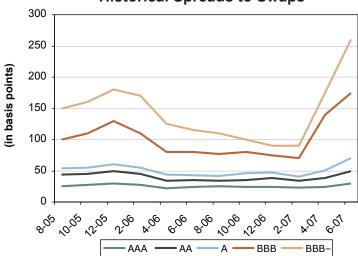
RWT Commercial IGS Vintage as of June 30, 2007



## **RWT Commercial IGS** (by market value, \$ in millions)



## RWT Commercial IGS Historical Spreads to Swaps





#### **Commercial Investment-Grade Securities**

- ➤ Our commercial IGS declined by \$5 million (or 4%) to \$111 million in the second quarter. This decrease was due to negative market value changes. There were no purchases or sales during the quarter.
- ➤ Interest income generated by commercial IGS was \$2 million for the second quarter. The yield for the quarter was 6.18%, an increase from 6.14% in the previous quarter.
- ➤ The market value decline of \$5 million in commercial IGS was largely the result of credit spread widening in BBB-rated securities, reflecting increased supply of CMBS amidst credit concerns across all mortgage ABS sectors.
- ➤ We are exploring opportunities to take on synthetic exposure with derivatives that reference commercial IGS collateral. Through synthetic technology, we can seek out exposure to seasoned vintages that are not otherwise available.
- ➤ We have never incurred a principal loss on any commercial IGS. We do not maintain GAAP credit reserves against our commercial IGS, since we expect external credit-enhancement (primarily structural credit subordination) to protect our investments from principal losses.
- ➤ The interest rate characteristics of commercial IGS were 80% fixed-rate and 20% adjustable-rate. We use interest rate agreements to reduce interest rate mismatches that may occur between assets and their associated liabilities. Interest rate agreements offset \$1 million, or 25%, of the market value declines on commercial IGS during the quarter.
- ➤ At June 30, 2007, 95% of our commercial IGS were financed via our Acacia CDO program.
- ➤ Additional information on this portfolio can be found in Tables 9, 10, and 18 of the Appendix.





#### **Commercial Credit-Enhancement Securities**

#### **Quarterly Update**

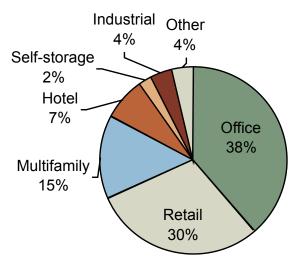
## RWT Commercial CES Rating & Vintage

as of June 30, 2007 (by market value, \$ in millions)

	<=	<= 2004		2005		2006		2007		otal
BB+	\$	14	\$	21	\$	38	\$	10	\$	83
BB		24		12		32		4		72
BB-		4		21		32		3		59
B+		2		7		17		6		31
В		2		6		22		3		34
B-		2		7		18		7		34
NR		21		45		60		11		137
Total CES	\$	69	\$ '	119	\$ :	219	\$	44	\$	451

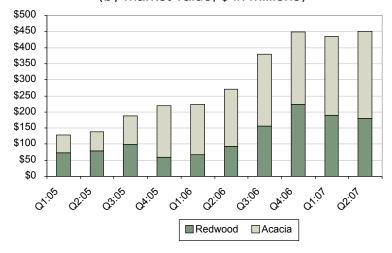
## RWT Commercial CES Property Type Distribution

as of June 30, 2007

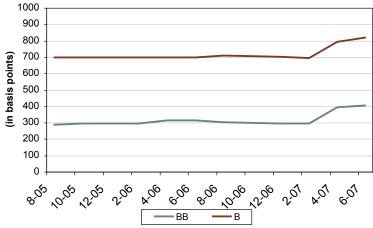


#### **RWT Commercial CES**

(by market value, \$ in millions)



## **RWT Commercial CES**Historical Spreads to Treasuries





#### **Commercial Credit-Enhancement Securities**

- ➤ Our commercial CES increased by \$15 million (or 4%) in the second quarter to \$451 million. Acquisitions were \$49 million and market value declines were \$34 million. There were no sales during the quarter.
- ➤ The market value of our commercial CES declined by \$34 million during the second quarter. Approximately \$12 million of this decline was due to increases in interest rates, which was largely offset through our use of interest rate swaps. The remaining \$22 million decline was due to widening credit spreads amidst declining market liquidity.
- ➤ Of the \$34 million in total market value decline, \$33 million was unrealized and recorded on our balance sheet, as the underlying credit performance of these securities remains strong. The remaining \$1 million was recorded as an impairment to our income statement during the second quarter.
- ➤ Interest income generated by commercial CES was \$11 million for the second quarter. The yield for the quarter was 9.75%, an increase from 9.52% in the previous quarter. The level of current yield we recognize on these assets is largely a function of the amount and timing of our future credit loss assumptions. All of our commercial CES pay fixed rate of interest.
- ➤ Seriously delinquent loans underlying commercial CES were \$73 million, a decrease of \$5 million from the previous quarter. Of the \$73 million in serious delinquencies, \$57 million are contained within one security that we deemed impaired during a prior period. We currently have a zero cost basis in this security, with no risk of future write-downs affecting our GAAP income statement.
- ➤ There were \$0.1 million in realized credit losses during the quarter. Credit losses on this portfolio to date total less than one basis point (0.01%).
- ➤ Our GAAP credit reserves for commercial CES were \$311 million (\$11.17 per share) at June 30, 2007, or 0.44% of underlying loan balances. Total credit reserves increased by \$26 million upon acquisition of new commercial CES during the second quarter, offset by reserve releases on seasoned CES totaling \$10 million.
- ➤ Most of our commercial CES (\$314 million or 70%) are in a second-loss or more senior position, and thus are protected from initial credit losses within the underlying loan pool. For the remaining \$137 million of securities that are in a direct first-loss position, 42% share losses with other CES investors.
- ➤ The geographical distribution of our underlying loans is very diverse. The top five concentrations are in California (16%), New York (13%), Texas (8%), Florida (6%), and Virginia (4%).
- ➤ At June 30, 2007, \$180 million (or 40%) commercial CES were funded with Redwood capital and \$271 million (or 60%) were financed through our Acacia CDO program. We continue to seek financing facilities for our unsecuritized commercial CES that would allow us to recycle some of the Redwood capital currently employed by these assets.
- ➤ Additional information on commercial CES can be found in Tables 9, 10, 15, 16, and 18 of the Appendix.

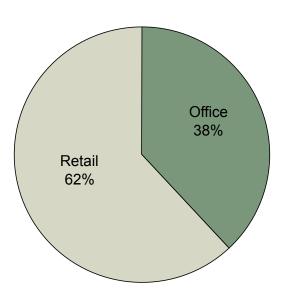
## **Commercial Real Estate Loans**

### **Summary**

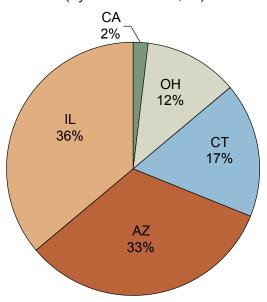
#### What is this?

We invest in commercial real estate loans. These are represented on our balance sheet as part of real estate loans.

### RWT Commercial B-Note Property Type Distribution as of June 30, 2007 (by market value, %)



#### RWT Commercial B-Note Geographic Distribution as of June 30, 2007 (by market value, %)



#### Insights

- Our commercial loan portfolio was unchanged during the second quarter, at \$26 million. No new delinquencies occurred during the quarter. All of the \$26 million of loans are structured as b-note loans.
- Of our \$26 million b-note investments, 99% are financed through Acacia CDO securitizations.
- Additional information on our commercial loans can be found in Tables 9, 10, 15, and 17 of the Appendix.



### **Summary**

#### What is this?

We invest in securities issued from collateralized debt obligation (CDO) securities sponsored by third parties. Typically, the collateral pool underlying these securities consists of a mixture of residential and commercial investment-grade and near IGS.

#### Insights

- The CDO markets experienced dramatic volatility by the end of the second quarter and into the third quarter. This volatility was driven by severe problems with portfolio liquidations by over-leveraged CDO investors, further erosion in the subprime market, and unprecedented rating downgrades by the rating agencies.
- Liquidity is extremely poor, actual trading activity is minimal, and prices for CDO securities have plummeted.
- New issuance activity is minimal with few new CDOs coming to market. New CDOs backed by commercial assets are seeing better demand and better execution than residential backed CDOs.
- The CDO securities experiencing the most dramatic price declines and related rating downgrades are those backed by collateral pools containing high concentrations of 2006 and 2007 vintage subprime securities rated BBB and BBB-. CDO securities backed by CMBS and earlier vintage (2005 and prior) RMBS do not, at this time, appear to have significant performance issues.
- Our exposure to CDO transactions backed by 2006 and 2007 vintage BBB and BBB- subprime assets is limited. Approximately 75% of our CDO portfolio is comprised of securities backed by commercial real estate or residential real estate from vintages pre-dating 2006.
- As of June 30, 2007, none of the CDO securities owned by Redwood were downgraded or placed on credit watch by the credit rating agencies. In July 2007, one CDO security owned by Redwood was placed on credit watch negative. We recorded impairments on three 2006 vintage CDO assets this quarter, resulting in a \$6 million charge against income.
- Should there be additional and severe downgrades of subprime collateral over the coming months and years, these CDO securities themselves may experience downgrades and potentially losses. Should this occur, we expect lower rated securities to be the most heavily impacted. However, rating downgrades and potential losses may extend up the capital structure and even impact AAA and AA rated securities.
- We have no immediate plans to sell any CDO securities. However, we will continue to monitor our portfolio and take action to sell underperforming assets where appropriate.
- We still believe that once the turmoil in the CDO and mortgage markets subsides there will be some very attractive buying opportunities. We have directed resources towards evaluating acquisition of CDO securities but until there is more certainty around the actual performance of residential assets backing CDOs, any new purchases will likely be minimal.



#### **CDO Investment-Grade Securities**

#### **Quarterly Update**

\$50

\$0

2004

RWT CDO IGS
(by market value, \$ in millions)

\$300
\$250
\$224
\$254
\$235

\$200
\$150
\$110
\$100

2006

2005

RWT CDO IGS
Collateral Rating
as of June 30, 2007

BBB 21%
32%

AA
13%

AAA
34%

## RWT CDO IGS Portfolio Portfolio Composition by Vintage and Rating

as of June 30, 2007 (by market value, \$ in millions)

	≤ 2	005	200	6 & 2007	Total
AAA	\$	38	\$	43	\$ 81
AA		27		3	\$ 30
Α		33		15	\$ 48
BBB		37		39	\$ 76
Total	\$	135	\$	100	\$ 235

	Composition
Commercial	\$41
Residential*	\$59

<sup>\*</sup> Residential backed CDO IGS contains some exposure to subprime collateral.



#### **CDO Investment-Grade Securities**

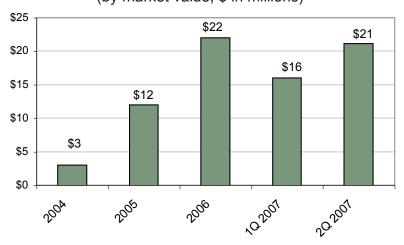
- ➤ Our total investment in CDO IGS decreased 7% during the second quarter, to \$235 million from \$254 million as a result of market value decreases totaling \$19 million. There were no sales or acquisitions during the quarter.
- ➤ At June 30, 2007, \$219 million of our CDO IGS portfolio was financed via securitization in our Acacia CDO program and the remaining \$16 million was funded with capital.
- ➤ Interest income generated by the CDO IGS portfolio during the second quarter was \$4.6 million, an increase of 20% over the \$3.9 million generated in the first quarter of 2007. The yield for the second quarter was 7.08%, consistent with the previous quarter, as LIBOR interest rates have remained relatively stable. Substantially all of these assets earn a floating rate of interest based on the LIBOR interest rate.
- ➤ We have never incurred a principal loss on a CDO IGS security and we do not currently have credit reserves for these assets. However, we did record impairment charges totaling \$6 million related to three CDO IGS assets during the second quarter.
- ➤ We use interest rate agreements to reduce mismatches of interest rate characteristics between the fixed-rate CDO IGS we own and the floating-rate CDO securities issued by Acacia to finance these assets.



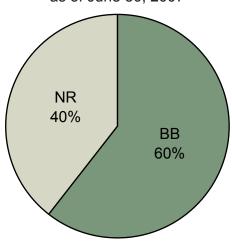
#### **CDO Credit-Enhancement Securities**

#### **Quarterly Update**





#### RWT CDO CES Collateral Rating as of June 30, 2007



## RWT CDO CES Portfolio Composition by Vintage and Rating

as of June 30, 2007 (by market value, \$ in millions)

	≤ 2	005	2006	& 2007	Total		
ВВ	\$	10	\$	3	\$	13	
NR		2		6	\$	8	
Total	\$	12	\$	9	\$	21	



#### **CDO Credit-Enhancement Securities**

- ➤ Our CDO CES portfolio increased by \$5 million due to acquisitions during the second quarter to \$21 million, or 31% over the first quarter of 2007.
- ➤ At June 30, 2007, \$13 million of CDO CES was financed via our Acacia CDO program and \$8 million was financed with capital.
- ➤ Approximately 69% of the \$21 million of CDO CES was backed by commercial real estate collateral.
- ➤ Interest income generated by CDO CES was \$0.7 million for the second quarter. The yield for the quarter was 14.38%, an increase over the previous quarter's yield of 10.84%. The underlying securities supporting our CES CDO investments continue to perform well.



### **Summary**

#### What is this?

Our capital base includes equity plus \$150 million subordinated notes (trust preferreds).

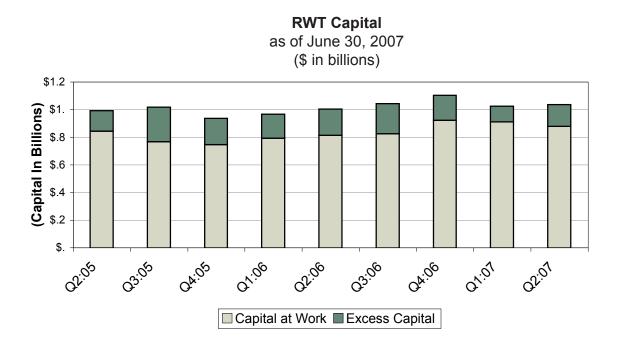
We use capital to fund operations and working capital, investments in illiquid or credit-sensitive assets, and to meet lender capital requirements with respect to the collateralized borrowings we undertake. We also hold capital as a reserve to meet liquidity needs that may arise.

Through our internal risk-adjusted capital policies, we estimate the amount of capital we need to manage our current book of business, and to set aside a prudent level of reserve capital. Any capital that exceeds our risk-adjusted capital guideline amount is excess capital that can be used to support business growth.

#### Insights

- We had \$158 million excess capital at June 30, 2007, an increase from \$114 million at the beginning of the quarter. In part as a result of a successful Sequoia securitization of prime residential whole loans, our excess capital at the end of July increased to \$200 million.
- At the beginning of 2007, we anticipated net capital absorption of \$200 million to \$400 million for 2007.
   At this point, the outlook for capital absorption is uncertain due to market turmoil. The amount of capital we deploy will depend on the level of expected returns from possible acquisitions. Given our current acquisition plans, it is possible that we will finish the year at, or below, the lower end of that range.
- It is also possible that large and exceptional opportunities may develop during the remainder of the year.
  If that occurs, we may utilize our current excess capital and also elect to raise additional capital, through
  the issuance of long-term debt or equity. Alternatively, if our stock price were to decline to a level that
  we deemed attractive relative to our opportunities to acquire new real estate assets, we would consider
  using some of our excess capital to repurchase shares.





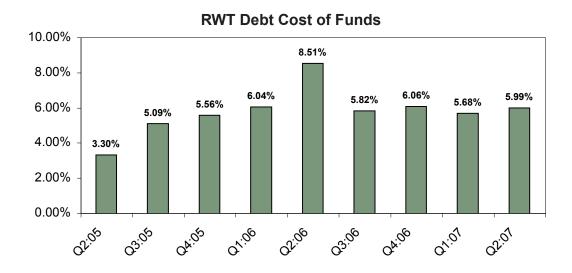
- ➤ Excess capital increased by \$44 million to \$158 million during the quarter. In the second quarter of 2007, uses of capital included asset acquisitions (\$143 million) and dividends (\$21 million). Sources of capital included asset sales (\$22 million), principal payments (\$45 million), debt issuance (\$50 million), equity issuance (\$37 million), earnings (\$11 million), and other factors including recycling of capital (\$43 million).
- ➤ Capital employed decreased in the first quarter from \$910 million to \$877 million as a result of market value changes that were recognized for GAAP.
- ➤ Market declines did not have a large effect on excess capital, since, for the most part, asset value declines result in an equal reduction of both total capital and also of capital required under our internal risk-adjusted capital guidelines.
- ➤ Some of the capital utilized during the quarter is currently used on a temporary basis in an inefficient manner to fund assets that would be more efficiently financed with debt or via securitization or to fund delinquent loans from called Sequoia securitizations. Over time, we hope to employ this capital more efficiently, freeing capital to support future growth.
- ➤ Our total capital base remained flat at \$1.0 billion between March 31 and June 30. Issuance of new equity (\$37 million) and subordinated debt (\$50 million) offset market valuation adjustments (\$75 million) and dividends (\$21 million) and earnings (\$11 million) for assets and derivatives that were recorded for GAAP.



## **Summary**

#### What is this?

Redwood debt is all the debt incurred by Redwood Trust, with the exception of subordinated notes that we count as part of our capital base.





- ➤ Redwood debt balances finished the second quarter of 2007 at \$0.8 billion.
- ➤ At June 30, 2007, Redwood debt funded \$0.7 billion residential whole loans and \$0.1 billion securities.
- ➤ Interest expense for Redwood debt was \$23 million for the second quarter. The cost of funds for Redwood's debt was 5.99% for the second quarter and 5.68% for the first quarter. Our debt expense varies, due to short-term interest rates, the type of facility used, and the type of collateral financed.
- ➤ At June 30, 2007, all Redwood debt was short-term debt collateralized by the pledge of assets. Maturities are generally one year or less, and the interest rate usually adjusts to market levels each month.
- ➤ When we fund fixed-rate or hybrid-rate assets with Redwood debt, we may use interest rate agreements to reduce the interest rate mismatch between the asset and the liability.
- ➤ Commercial paper (CP) borrowings under our Madrona program are rated the highest CP rating of A1+/P1 and represent our lowest cost borrowings. At June 30, 2007, CP outstanding was \$191 million. We had no CP outstanding at the end of July.
- ➤ Redwood's debt obligations of \$1.0 billion (including \$150 million of subordinated notes) were 1.1 times Redwood's equity of \$876 million at June 30, 2007.
- ➤ At June 30, 2007, we had \$83 million of unrestricted cash. We also had \$878 million unsecuritized prime residential loans and \$168 million of AAA-rated prime residential securities. Total short-term borrowings against these assets were \$849 million. Since the end of the quarter, we completed a securitization of residential loans through our Sequoia program. As a result of this and other activity, as of August 7, 2007, we had \$231 million of unrestricted cash, \$189 million unsecuritized residential loans, \$330 million AAA-rated securities, and short-term borrowings of \$472 million. We also owned other assets on an unencumbered basis, including CES, OREI, and retained assets from our Sequoia and Acacia securitizations.

## **Acacia CDO ABS Issued**



### **Summary**

#### What is this?

We finance a majority of our investments in securities using proceeds from collateralized debt obligation (CDO) securitizations. We sell a diverse pool of our residential, commercial, and CDO real estate securities (primarily rated investment-grade or BB) to an independent securitization entity (typically called Acacia) that creates CDO securities. The newly created CDO ABS securities that are rated investment-grade are sold to third-party investors. Redwood earns ongoing asset management fees for managing the Acacia entities. In addition, Redwood acquires most of the CDO CES that Acacia creates. By acquiring Acacia CDO CES, Redwood earns the net interest income created when the yield on the assets in the Acacia collateral pool exceeds the interest payments required and made to the buyers of the CDO ABS securities Acacia has sold. Acacia CDO ABS are not obligations of Redwood Trust. However, they are shown on our consolidated balance sheet as part of ABS issued liabilities.

#### Insights

- The market for new issuance CDO ABS securities is currently distressed. Dealer inventory has swelled and pricing on new securities has weakened in order to accommodate the lack of demand and increased risk associated with new deals backed by 2006 and 2007 vintage assets.
- During the very difficult market conditions of the second quarter we successfully priced and issued two CDO ABS deals, Acacia Option ARM 1 and Acacia 12, with equity returns that are expected to meet or exceed our internal hurdle rates. Relative to other real estate CDO issuance in the second quarter, our Acacia CDO ABS securities were priced at lower, more attractive yields than other comparable CDO securities that priced during the quarter.
- CDO ABS issuance comprised of commercial, mezzanine, and high grade backed collateral slowed dramatically during the second quarter. Total issuance decreased by 50% with issuance in the mezzanine sector being impacted most dramatically and posting a 75% decrease over the previous quarter.
- Subsequent to the end of the second quarter, the credit rating agencies have been issuing credit watch
  and downgrade actions to reflect the recent deterioration in the mortgage markets. Additionally, the
  credit rating agencies have revised their rating criteria, which will put additional pressure on the new
  issuance markets.
- In the short term, the continued dislocation within the mortgage sector, poor performance of 2006 vintage subprime collateral and related CDOs, credit rating agency actions, and lack of liquidity for CDO ABS could hinder our ability to issue new Acacia CDO ABS deals. However, we believe we should be able to continue to leverage our competitive advantages in the CDO business. These include the ability to acquire and hold CDO CES, a well-developed real estate investment and credit management infrastructure, access to collateral, access to warehouse and other inventory financings, a strong track record, and an excellent reputation. These competitive advantages should enable us to maintain our status as a market participant and quality issuer in the CDO ABS markets.







#### Insights (cont.)

- Within our Acacia CDOs, we limited our exposure to the riskier 2006 and 2007 vintage subprime collateral. In the limited incidents where we did acquire subprime securities issued in 2006 and 2007, we focused our purchases in AA and A rated securities, with small exposure to BBB and BBB- rated securities.
- Going forward, we believe Acacia's issued CDO bonds are likely to perform well on an absolute basis and also relative to other CDO bonds.

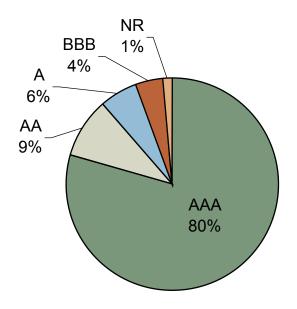


### **Acacia CDO ABS Issued and Outstanding**

(by face value, \$ in billions) \$4.0 \$3.5 \$3.5 \$2.8 \$3.0 \$2.3 \$2.5 \$2.1 \$1.6 \$2.0 \$1.5 \$1.0 \$0.5 \$0.0 012001 2000 2004 2005

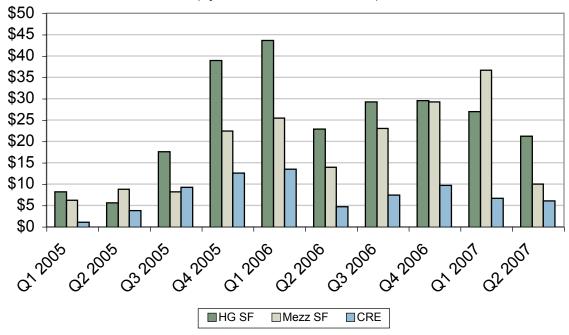
#### **Acacia CDO ABS Issued Rating Distribution**

as of June 30, 2007



### **CDO Market Issuance Activity by Issue Type**

(by face value, \$ in billions)



Source: Merrill Lynch, "Structured Finance Market Update, ABS CDO Supply and Demand in the ABS and CDO Markets", 7/5/07.





- ➤ Acacia CDO ABS outstanding increased from \$2.8 billion to \$3.5 billion during the second quarter of 2007, an increase of 25%. Acacia issued two new CDO ABS during the quarter, Acacia Option ARM 1 and Acacia 12, which experienced good investor participation and provided attractive funding costs for Redwood. Paydowns of Acacia CDO ABS issued were \$259 million for the second quarter; of this amount, \$242 million was attributable to the retirement of debt related to the Acacia 4 call.
- ➤ Spreads have continued to widen (yields increased) for both collateral assets and CDO liabilities beyond levels seen at the end of the first quarter of 2007. Uncertainty remains regarding the ultimate cost of new ABS CDO liabilities we might issue in the future.
- ➤ The cost of funds of issued Acacia CDO ABS was 6.00% in the second quarter of 2007 as compared to 6.20% for the first quarter of 2007. Interest expense, net of interest rate agreements, for Acacia ABS issued was \$43 million for the second quarter of 2007.
- ➤ At June 30, 2007, the credit ratings for Acacia bonds outstanding were \$2.7 billion AAA, \$320 million AA, \$201 million A, and \$145 million BBB. In addition, Acacia has sold a portion of its unrated CDO CES (CDO equity) to third parties, of which \$20 million was outstanding at June 30, 2007.
- ➤ During the quarter, two Acacia CDO 5 ABS were placed on credit watch positive, giving further credence to our reputation as a quality issuer in the CDO ABS market.
- ➤ Our collateral rating history continues to be strong. As of June 30, 2007, we have had 117 rating upgrades and three rating downgrades on all collateral within the existing Acacia program. In July 2007, there were 50 additional rating upgrades, two rating downgrades, and one credit watch negative.
- ➤ The Acacia CDO CES Redwood has acquired from Acacia had a market value of \$117 million at June 30, 2007. For accounting purposes, we account for Acacia transactions as financings, so the assets owned by Acacia are consolidated with our assets and the CDO bonds issued by Acacia are consolidated with our liabilities. As a result, the Acacia CDO CES we issue and then acquire do not appear on our GAAP balance sheet, but rather are implicitly represented as the excess of consolidated Acacia assets over consolidated Acacia liabilities.
- ➤ For GAAP financial reporting purposes, we mark-to-market most of the assets and derivatives owned by the Acacia entities, but none of Acacia's liabilities. For GAAP purposes, if market values for Acacia's \$3.5 billion assets declined sufficiently, we could be required to record balance sheet charges in excess of the total amount that Redwood actually has invested. Conversely, we are not permitted to reflect an offsetting mark-to-market improvement in Acacia liability results in our GAAP financials. None of these market value changes would affect the cash flows we expect to earn from our Acacia investments, however. The net balance sheet market valuation adjustment for assets and derivatives in closed Acacia transactions was \$57 million for the second quarter.
- ➤ For managing the outstanding Acacia transactions, Redwood's taxable asset management subsidiaries earned \$1.5 million of asset management fees during the second quarter of 2007. This income was sourced from the assets owned by Acacia, and these assets are consolidated on our GAAP balance sheet. Thus, for GAAP purposes we currently include this asset management income as part of interest income.
- ➤ Additional information about Acacia CDO ABS issued can be found in Table 21 of the Appendix.



#### **Acacia Ratings Upgrade/Downgrade Summary**

as of June 30, 2007

	Acacia 5	Acacia 6	Acacia 7	Acacia 8	Acacia CRE1	Acacia 9	Acacia 10	Acacia 11	Acacia OA1	Acacia 12	All Acacias as of 06/30/07
Issue Date	Jul-04	Nov-04	Mar-05	Jul-05	Dec-05	Mar-06	Aug-06	Feb-07	May-07	Jun-07	
Upgrades	46	25	10	7	5	8	7	9	-	-	117
Downgrades	-	-	1	1	1	-	-	-	-	-	3
Positive Watch	1	-	-	-	-	-	-	-	-	-	1
Negative Watch	1	-	-	-	-	-	-	-	-	-	1
Up/Down Ratio	46 to 0	25 to 0	10 to 1	7 to 1	5 to 1	8 to 0	7 to 0	9 to 0	n/a	n/a	117 to 3

<sup>\*</sup> Does not include Acacia 1, 2, 3, and 4 which respectively exercised their optional redemptions.



#### **Acacia and RWT Underlying Collateral**

as of June 30, 2007 (by market value, \$ in millions)

			` '				,					
	Acacia 5	Acacia 6	Acacia 7	Acacia 8	Acacia CRE1	Acacia 9	Acacia 10	Acacia 11	Acacia OA	Acacia 12	RWT	Total
Issue Date	Jul-04	Nov-04	Mar-05	Jul-05	Dec-05	Mar-06	Aug-06	Feb-07	May-07	Jun-07		
Resi A: Prime	\$72	\$76	\$95	\$145	\$63	\$184	\$272	\$100	\$2	\$106	\$326	\$1,441
Resi A: Alt-A	29	29	34	50	7	32	57	194	353	127	133	\$1,045
Subprime (rated A and better)	58	65	75	10	0	12	22	29	5	36	22	\$334
Subprime (rated BBB and below)	14	22	0	0	0	0	4	35	0	29	18	\$122
CMBS	14	17	25	35	154	22	35	32	0	42	186	\$562
CDO: CMBS Backed	3	2	3	0	22	14	11	21	4	2	13	\$95
CDO: RMBS (2005 and prior)	19	22	20	5	0	6	5	9	0	10	0	\$96
CDO: RMBS (2006 - 2007)	0	0	0	0	0	5	6	19	0	26	9	\$65
Totals	\$209	\$233	\$252	\$245	\$246	\$275	\$412	\$439	\$364	\$378	\$707	\$3,760



### **Summary**

#### What is this?

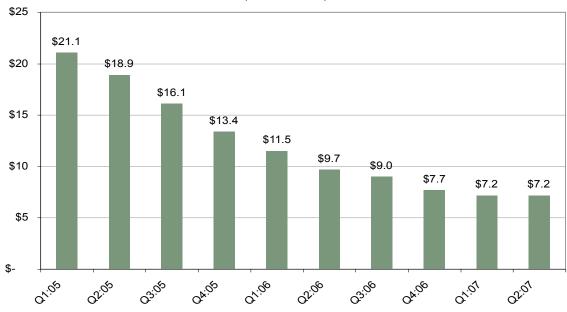
We finance a portion of our residential whole loans by securitizing them. We sell loans to an independent securitization entity (typically called Sequoia) that creates and issues asset-backed securities (ABS) backed by these loans. Most of the investment-grade rated Sequoia ABS are sold to third party investors. Redwood usually acquires most of the credit-enhancement securities (CES) and the interest-only securities (IO) that Sequoia creates, as well as a portion of Sequoia's IGS. When Redwood acquires Sequoia IO, we earn the net interest income created when the yield on Sequoia's loans exceeds the cost of funds of Sequoia ABS issued. Sequoia ABS are not obligations of Redwood Trust, although they are shown on our consolidated balance sheet as part of ABS issued liabilities.

#### Insights

- We completed one Sequoia securitization in the second quarter and completed another Sequoia securitization that closed in July 2007.
- Recent Sequoia ABS issued has been backed by prime hybrid and ARM mortgages.
- In the second quarter, we called an older Sequoia transaction that was issued in 2004 and we may call more transactions in 2007 and 2008.
- We expect to expand our residential conduit's activities and to acquire alt-a and subprime loans, when appropriate, to be funded primarily through securitization.

#### **RWT Sequoia ABS Outstanding**

(in \$ billions)





- ➤ Sequoia ABS issued and outstanding remained flat at \$7.2 billion in the second quarter. In the second quarter, the CPR for the loans owned by Sequoia entities was 37%.
- ➤ We completed one securitization during the second quarter, financing \$407 million prime hybrid mortgages and \$654 million prime ARM mortgages. In conjunction with the securitization, Sequoia issued \$1 billion AAA-rated ABS and another \$15 million of investment-grade ABS. The ABS had similar interest rate characteristics to the underlying loans, thus minimizing our interest rate risk. The current cost of funds on the newly issued ABS was 5.68%.
- ➤ In the second quarter, we called and retired \$133 million ABS associated with a Sequoia securitization issued in early 2004. When we exercise the call option, Redwood acquires all the ABS that remains outstanding at par value. This securitization was canceled, the Sequoia entity was collapsed, and Redwood reacquired the underlying loans. Some of these loans were included in the 2007 Sequoia securitizations.
- ➤ Interest expense for Sequoia ABS issued was \$98 million for the second quarter for a cost of funds of 5.42%.
- ➤ Redwood's economic risk with respect to Sequoia's assets and liabilities is generally limited to the value of Sequoia ABS we have acquired, which at June 30, included \$54 million market value IO securities rated AAA, \$52 million CES, and \$12 million IGS. For GAAP accounting purposes, we account for Sequoia transactions as financings, so the assets owned by Sequoia are consolidated with our assets and the ABS bonds issued by Sequoia are consolidated with our liabilities. As a result, the Sequoia ABS we acquire do not appear on our GAAP balance sheet, but rather are implicitly represented as the excess of consolidated Sequoia assets over consolidated Sequoia liabilities.
- ➤ Additional information about Sequoia ABS issued can be found in Tables 19 and 20 of the Appendix.



This section of the Review is a broad introduction to Redwood Trust and provides a long-term overview of Redwood's business and strategy. We review and edit it every quarter and as a result, the content may change over time as the company and market conditions evolve. We recommend that you review it periodically.

## 1. Redwood Trust is a financial institution with competitive advantages in the business of investing in real estate loans and securities.

Since Redwood was founded in 1994, our goal has been to create a company that is more efficient than banks, thrifts, insurance companies, and other financial institutions at investing in, financing, and managing residential and commercial real estate loans and securities.

Like many financial institutions, our primary source of income is net interest income, which equals the interest income we earn from our investments in loans and securities less the interest expenses we incur from our borrowed funds and other liabilities.

Most financial institutions fund their asset investments with borrowed money sourced by taking bank deposits, writing insurance policies, or issuing corporate debt. By contrast, securitization is the primary source of funding for our investments.

We also borrow money on a collateralized and uncollateralized basis, typically at very competitive rates. We do not, however, take deposits or raise money in any other way that would subject us to consumer lending or banking regulations. Since we are not regulated as a financial institution and do not deal directly with consumers, our operating costs are far lower than other financial institutions, and we have far greater freedom to use securitization as a source of funding.

In a securitization, we sell our assets to an independent securitization entity that creates securities backed by those assets (asset-backed securities, or ABS) and sells these newly created securities to both domestic and international investors. Most of the securities created and sold earn the highest credit rating of AAA, so the interest expense paid out is relatively low. We typically generate a profit from these securitization entities, consisting of the yield on the securitized assets less the interest expense payments made to the holders of the ABS securities sold.

Advances in securitization technology have enabled securitization to become increasingly competitive as a funding source relative to corporate debt, deposits, insurance contracts, and other borrowings. The cost of funds for ABS issued continues to improve relative to the cost of other borrowings. More importantly, the range of assets that can be efficiently securitized continues to broaden and the capital efficiency of securitization as a source of funding continues to improve.

As global capital markets continue to develop and evolve, we expect securitization to become an even more efficient source of funding. There are trillions of dollars of real estate loans and securities in the U.S. and the world, and the amount outstanding has been and is expected to continue to grow every year. We believe many of these assets would be better funded through securitization than by other means. Since we are highly efficient at using securitization as a source of funding, we believe we will continue to grow and diversify our business over time.

Our tax structure gives us an additional competitive advantage that cannot be easily replicated by most other financial institutions. We have structured our company for tax purposes as a real estate investment trust (REIT) because our primary business is investing in real estate assets. As a REIT, we are required to distribute the bulk of our profits as dividends. By doing so, we avoid paying corporate taxes on most of the income we generate. This lowers our costs, as taxes are one of the largest costs of doing business for most financial institutions.



# R

## **Redwood Business and Strategy**

## 2. In terms of capital employed, our largest area of investment is real estate credit-enhancement securities.

Typically, 1% to 15% of the principal value of the securities created in a securitization of real estate assets are credit-enhancement securities (CES). These securities bear most of the credit risk with respect to the underlying assets that were securitized. If the underlying loans or securities suffer a loss of principal due to default, that loss is passed on by reducing the principal value of the CES. As a result of the high level of assumed credit risks, CES carry credit ratings that are below investment-grade. Because the CES absorb most or all of the credit risk that would normally be expected to occur, they reduce the credit risk of the more senior securities, allowing them to earn investment-grade ratings and to be sold at higher prices.

We are a leading investor in CES issued from securitizations of prime-quality residential real estate loans and we are an increasingly important investor in CES issued from securitizations of commercial real estate loans made on income-producing properties. In the last year, we have also made small investments in CES issued from securitizations of alt-a and subprime quality residential loans (some of these assets are also referred to as residuals and are listed on our balance sheet under 'other real estate investments'). In total, at June 30, 2007, we owned residential, commercial, and CDO CES and similar other real estate investments with a principal value of \$2 billion and a market value of \$1 billion. Many of these securities are deep discount securities where our cost is far less than the principal value. Since we receive interest payments based on the principal value of a CES security, our interest income cash flow returns are strong. In addition, if credit losses are low, we will receive principal payments in excess of our cost basis, thus generating additional investment returns. Conversely, larger than expected credit losses could rapidly reduce the principal value of our CES, causing our investment returns from CES to suffer.

At June 30, 2007, our CES were first in line to absorb credit losses from the \$290 billion of real estate loans and securities that underlie the securitizations from which our CES investments were issued. However, our potential credit losses are limited to the capital we have invested in CES.

With respect to these CES investments, we have a high degree of structural leverage since the principal value of our CES equals only a small percentage of the underlying asset pools. We do not, however, use a high degree of financial leverage with respect to our CES assets. We use capital rather than debt to finance most of our investments in the more subordinated CES (the first-loss and second-loss securities, or equivalent) and we use capital plus a modest amount of securitization financing through our Acacia CDO issuance program to finance the more senior CES that are closer to investment-grade quality.

Recently we have been acquiring more IGS than CES. We are highly focused on finding good opportunities to acquire residential, commercial, and CDO CES, as well as residuals, but in the current environment, we remain cautious. Later in 2007, and especially in 2008, we believe acquisition opportunities in CES may improve because we expect residential and commercial underwriting quality to improve.

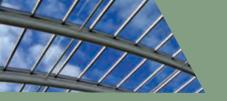
#### 3. We are increasing our investment in investment-grade rated real estate securities.

We have been increasing our investments in residential and commercial real estate investment-grade securities (IGS) rated AAA, AA, A, and BBB for three reasons.

First, advances in securitization technology (such as CDOs) allow us to re-securitize portfolios of certain types of residential and commercial IGS and earn attractive returns on invested capital, as well as asset management fees.

Secondly, in an environment of flat or falling housing prices and increased residential loan delinquencies





and credit losses, we have for some time been tilting our investment focus towards assets that are creditenhanced by others (IGS) rather than towards assets that cause us to carry concentrated credit risk (credit-enhancement securities).

Finally, we are increasing our investment in AAA- and AA-rated residential real estate securities funded with short-term Redwood debt. We pursued this investment strategy on a large scale from 1994 to 2000, after which we focused our investment strategy almost exclusively on assets with highly concentrated credit risks such as CES. Debt-funding AAA and AA real estate securities can be a good investment strategy in most economic environments. In addition, it fits our current balance sheet needs well, as we believe it will help us increase our capital utilization rate in a flexible manner and also will offset some of the risks we have in our balance sheet.

Currently, our balance sheet is set up to benefit somewhat more from rising short-term interest rates and faster prepayment speeds, whereas debt-funded AAA and AA asset strategies typically benefit from falling short-term interest rates and slower prepayment speeds.

Give recent market turmoil we may shift strategies over the next year to acquire more CES and creditsensitive assets, especially if we can acquire assets at distressed pricing levels.

#### 4. We are increasing our investment in residential real estate loans.

We have been increasing our acquisitions of high-quality residential loans, and we are using both securitization proceeds and Redwood debt to fund these assets.

Our residential loan portfolio declined in size over the last few years as we purchased fewer loans and the adjustable-rate residential loans in our portfolio prepaid at rapid rates. Because we have been increasing our loan purchases and our loan prepayment rate has slowed, we expect our loan portfolio size to start to stabilize. We are buying hybrid loans (fixed-rate for 3-10 years, converting to adjustable-rate thereafter) as well as adjustable-rate loans.

Our interest in acquiring loans has increased because we have greater control over the underwriting quality of acquired loans than we do with respect to the loans underlying the residential CES we acquire. Quality control has become more important as residential underwriting standards have deteriorated. In addition, we are buying more loans because we want to hold a portion of our loan portfolio in whole loan form (unsecuritized) and use Redwood debt (including collateralized commercial paper) to fund the whole loans. Compared to the alternative of using securitization proceeds to fund these loans, using debt funding increases our flexibility in utilizing more of our capital. Debt-funding loans requires a much larger capital commitment (8% to 10% of loan value versus 3%), and it generates a somewhat lower expected return on that capital than would a securitization. This is a flexible capital commitment, however, as we can easily recycle the capital utilized in this debt-funded strategy into other investments by either securitizing or selling the loans. Employing capital in this manner is useful at a time when we want to build our capital base to take advantage of future growth opportunities but we also want to improve profits by increasing our capital utilization rate, which has been lower than optimal in the last few years as we cut back our acquisition of CES.

We are replacing some of our existing securitization funding with debt funding. In 2007 and 2008, we may exercise our rights to call many of our older "Sequoia" securitizations of residential loans. The terms of these securitizations generally allow us to call the deals when the current loan balance of the underlying loan pool pays down to 10% or 20% of its original balance. When calling a securitization, we pay off all the security holders at 100% of principal value and repurchase the underlying loans. We typically call our securitizations when we have the right to do so because the capital structure of a securitization becomes less efficient when the remaining balance of loans is small. It is better to call the deal so we can refinance



the underlying loans more efficiently. We sometimes finance a portion of the loans we acquire from called deals with Redwood debt and hold them as an ongoing investment. The remainder we either re-securitize or sell.

#### 5. We buy most of our assets rather than originate them.

Our primary strategy for sourcing assets is to acquire closed loans and securities directly from other financial institutions or from the capital markets. We do not originate or service loans. Others create most of the real estate securities we invest in, some are created by us, but in both cases, others have originated the underlying loans. This role allows us to have an independent point of view on asset quality and attractiveness, as well as the flexibility to change investment strategies as markets evolve. In our experience over the years, many financial institutions that have origination operations have produced sub-optimal asset investment results. We believe this is because, in some cases, there may have been incentives to retain loans that might not be the best investment (in terms of price and/or quality) in order to maintain or boost origination volumes and fees. In addition, origination (especially residential loan origination) is a business that is highly cyclical, operations intensive, and increasingly fraught with lender liability. Residential origination is becoming concentrated in the hands of a few large companies that have either banking or brokerage operations as well. Rather than competing with these companies, we develop close relationships with them and help them build their businesses. They need companies like Redwood to buy their loans and credit-enhance their securitizations.

We previously built a successful commercial real estate loan origination operation at Redwood, and we may do so again in the future now that CDO securitization technology has improved the efficiency and ease of securitizing commercial real estate loans. We may also build a commercial real estate loan special servicing operation. However, we expect to continue to source most of our residential and commercial assets through acquisition rather than origination.

## 6. Competition for assets is strong, but we believe our operating efficiencies will allow us to remain competitive.

Our competitors are banks, thrifts, insurance companies, Fannie Mae, Freddie Mac, Wall Street brokerage firms, hedge funds, private equity firms, specialty finance companies, mortgage REITs, mortgage insurance companies, CDO securitization managers, asset management companies, foreign investors, and other financial institutions.

Our corporate structure and competitive strengths differ from most other financial institutions. With our differentiated capabilities, we interact not only as competitors, but also as customers and suppliers, with most of the institutions active in the vast and interconnected real estate capital markets.

We commenced operations in 1994, a period of turmoil in financial markets. This turmoil allowed us to acquire assets that produced very high returns in subsequent years. The level of competition increased dramatically through the end of 1997, at which time we generally sold assets as the prospective risk/reward relationships for assets did not seem that attractive. There were several financial dislocations in 1998, including a prepayment acceleration crisis and a liquidity crisis. This allowed us to use our excess capital to acquire assets, including our own stock, at attractive prices. The CES we acquired in 1999 – 2002 performed very well, allowing us to report high return on equity results and to pay special dividends of \$4.75 and \$6.00 per share in 2003 and 2004, as well as \$3.00 per share in each of the last two years.

The competitive environment over the last year has been much like 1997 – new entrants and other investors were willing to buy assets at high prices (low yields) despite increased potential risks. We responded to this lower return/higher risk environment by selling CES assets and slowing our acquisitions.



We increased our acquisitions of assets (such as IGS and loans) that carry less concentrated credit risks than CES. We fund most of these assets via securitization, a form of financing that does not expose us to liquidity risks once a securitization is completed. For these assets, high prices were less of a concern because these high prices (and the resulting narrow spreads) were offset by the high prices at which we sell the securities we create using these assets as collateral.

Now the financial markets are experiencing turmoil due to falling housing prices and rising residential loan defaults. We will incur increased credit losses, but we are also in a position to acquire lower priced assets with higher return potential. We believe some competitors will remain strong, however, and that any extraordinary asset acquisition opportunities will be short-lived. With our operating efficiencies, funding strategy, corporate structure, permanent capital base, and investment discipline, we believe we are prepared to continue to compete effectively in the competitive market that we expect will be the norm going forward.

#### 7. We maintain a strong balance sheet with risks that are largely segregated and limited.

Through our internal risk-adjusted capital policies, we seek to maintain a strong balance sheet with a large capital base, risks that are limited and segregated, and ample liquidity. Our \$1.0 billion long-term capital base is primarily common equity but also includes \$150 million of unsecured subordinated notes that have a 30-year maturity.

We use capital, not debt, to fund assets such as first-loss credit-enhancement securities and residuals that carry concentrated credit risks. These assets have a high degree of structural credit risk, so we do not feel it would be prudent to employ financial leverage to acquire these assets. Our risk is limited to our investment in these securities. Since we fund these assets with capital rather than debt, high credit losses should not cause liquidity concerns. Similarly, our economic risk is limited and our liquid reserves are secure with respect to securitized assets, since the assets are sold to and the securities are issued by independent securitization entities, whose liabilities are not Redwood's obligations. Our economic risk is limited to the value of any securities we may acquire as an investment from these entities. Typically, either we fund securities acquired from securitizations we sponsor with capital or we sell these securities to another securitization entity for re-securitization. In either case, the risk is segregated and limited.

We also use Redwood debt to fund assets. This funding strategy brings us a number of benefits, including allowing us to employ our excess capital in a flexible manner. It does, however, expose us to potential liquidity risks as well as potential credit risks that are not as limited as with other parts of our balance sheet. Accordingly, we use Redwood debt primarily to fund assets (such as investment-grade rated securities and prime-quality residential whole loans) that do not have concentrated credit risks and that typically can be liquidated quickly. Increasingly, we expect to use extendable collateralized commercial paper as a source of short-term Redwood debt for debt-funded asset strategies. We believe the potential liquidity risks of commercial paper are less than those of our debt facilities in the form of repurchase agreements. Finally, we allocate capital equal to 8% to 10% of assets to support our debt-funded asset strategies, an amount that is well in excess of the amount required by our lenders. We believe this gives us a margin for safety should liquidity, market value, or credit concerns arise.

With respect to interest rate and prepayment rate risks, we seek to maintain a balance sheet that is well balanced and that can generate cash flows to fund our regular dividend in a wide variety of scenarios. We believe we have achieved this – the net present value of our projected cash flows does not vary materially with respect to scenarios incorporating changes in interest rates or prepayment rates. Scenarios incorporating different degrees of potential credit losses, however, show a wide variation in the long-term net present value of our cash flows. In the near-term (one to three years), our results may vary as a





function of changes in interest rates, prepayments, credit results, mark-to-market asset values, and other factors.

#### 8. Our primary financial goal is to deliver an attractive sum of dividends per share over time.

Our financial goal is to distribute the highest sum of dividends per share over the next few decades as we can. We seek to do that while also remaining within our risk tolerance levels and while increasing the inherent value of the company by building competitive advantages, diversifying risks and opportunities, developing internal capabilities, maintaining our culture, keeping operations highly efficient, and increasing book value per share.

As a REIT, we are required to distribute to our shareholders as dividends at least 90% of our REIT profits as calculated for tax purposes. We distribute our profits as a regular quarterly dividend and also, in some years, in a year-end special dividend. The regular dividend rate for 2006 was \$0.70 per share per quarter and the special dividend was \$3.00 per share. Total dividends for 2006 were \$5.80 per share.

We increased the regular dividend rate to \$0.75 per share per quarter for the first quarter of 2007. We set the regular dividend rate at a level we believe is likely to be sustained barring significantly increased credit losses or material degradation of our business economics for another reason. Whether we pay a special dividend or not in 2007 will depend primarily on how much REIT taxable income we generate during the year. We expect that our total annual dividend payout amounts (regular plus special) will vary from year to year.

#### 9. Growth is our mission.

In a manner consistent with our goal of distributing an attractive sum of dividends per share over time, our mission is to grow to become a larger company in terms of capital employed and market capitalization. We are targeting growth by building real estate investment, financing, and management operations with competitive advantages. Over the long term, growth should bring several advantages, including book value accretion and a diversified income stream.

We plan to grow organically as markets grow and as we gain long-term market share, rather than simply growing for growth's sake or through short-term acquisition of market share, which would be irresponsible and inconsistent with our long-term goal of distributing attractive dividends per share. In addition, we do not expect growth to be linear, because, in cyclical markets, growth is not always the appropriate short-term strategy.





NOTE: Not all companies and analysts calculate non-GAAP measures in the same fashion. As a result, certain measures as calculated by Redwood may not be comparable to similarly titled measures reported by other companies.

#### **ACACIA**

Acacia is the brand name for the collateralized debt obligation (CDO) securitizations Redwood sponsors. The underlying pool of assets for these CDO securitizations generally consists of IGS and, in some pools, some below-investment-grade rated securities backed by residential prime, residential subprime, and commercial real estate loans. Acacia also owns related assets such as CDO securities issued by other real estate oriented CDOs, corporate debt issued by equity REITs, commercial real estate loans, and synthetic assets derived from real estate assets. Redwood typically acquires a portion of the CDO credit-enhancement (or "equity") securities issued by Acacia; these are the securities that are in the first-loss (highest risk) position with respect to absorbing any credit losses that may occur within the assets owned by the Acacia entities. Redwood also earns asset management fees for ongoing management of the Acacia entities.

#### ADJUSTABLE-RATE MORTGAGES (ARMs)

Adjustable-rate mortgages are loans that have coupons that adjust at least once per year. We make a distinction between ARMs (loans with a rate adjustment at least annually) and hybrids (loans that have a fixed-rate period of two to 10 years and then become adjustable-rate).

#### **ALT-A SECURITIES**

Alt-a securities are residential mortgage-backed securities backed by loans that have higher credit quality than subprime and lower credit quality than prime. Alt-a originally represented loans with alternative documentation, but the definition has shifted over time to include loans with additional risk characteristics and a higher percentage of investor loans. For example, in an alt-a loan the borrower's income may not be verified, and in some cases, may not be disclosed on the loan application. Alt-a loans may also have expanded criteria that allow for higher debt-to-income ratios with higher accompanying LTV than would otherwise be permissible for prime loans.

#### **ASSET-BACKED SECURITIES (ABS)**

ABS are securities backed by financial assets that generate cash flows. Each ABS issued from a securitization entity has a unique priority with respect to receiving principal and interest cash flows from the assets, and absorbing any credit losses, owned by the entity.

#### **BOOK VALUE**

Book value is the value of our common equity. As measured for GAAP, reported book value generally incorporates mark-to-market adjustments for securities and interest rate agreements, but not for loans or liabilities.





#### **COLLATERALIZED DEBT OBLIGATION (CDO) SECURITIZATIONS**

The securitization of a diverse pool of assets. See "Acacia".

#### **CDO EQUITY SECURITIES**

CDO equity securities (or CDO CES) are credit-enhancement securities that bear the initial credit losses of the assets owned by CDO securitization entities.

#### **COMMERCIAL B-NOTE LOANS**

Commercial b-note loans are structured loans that are subordinated to the more senior portions of loans secured by the same commercial real estate.

#### **COMMERCIAL MEZZANINE LOANS**

Commercial mezzanine loans are junior subordinated loans that are not secured by a lien on commercial real estate; rather, they are secured by a pledge from an equity entity of its equity interests in commercial real estate.

#### **COMMERCIAL WHOLE LOANS**

Commercial whole loans are unsecuritized first-lien loans that are secured by commercial real estate.

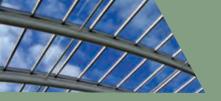
#### CONDUIT

An entity that acquires closed loans from originators, accumulates loans over a period, and sells these loans, seeking to generate a gain on sale. Sales are usually made via securitization, but also can be made through bulk whole loan sales.

#### **CORE EARNINGS**

Core earnings is not a measure of earnings in accordance with GAAP. In calculating core earnings, we attempt to strip some of the elements out of GAAP earnings that are temporary, one-time, or non-economic in nature, or that primarily relate to the past with little relevance to the future. In calculating core earnings, we are trying to show the trend of underlying ongoing earnings. For example, we sell assets from time to time as part of our ongoing portfolio management activities. These sales can produce material gains and losses that can obscure the underlying trend of our long-term portfolio earnings. Thus, we exclude realized gains (and losses) resulting from asset sales and calls that are included in GAAP income. Similarly, we exclude gains from calls of residential credit-enhancement securities, as these are essentially sales of assets. GAAP earnings also include mark-to-market income and expenses for certain of our assets and interest rate agreements. These are unrealized market value fluctuations, and we exclude them from core earnings. Core earnings also exclude other, one-time expenses such as severance.

Management believes that core earnings provide relevant and useful information regarding results from operations. This information can be used in conjunction with and in addition to GAAP measures of performance. Core earnings can be useful, in part, because market valuation adjustments on only



a portion of our assets and none of our liabilities are recognized through the income statement under GAAP. Thus, GAAP valuation adjustments may not be fully indicative of changes in market values on the balance sheet as a whole and may not be a reliable guide to current operating performance. Furthermore, gains or losses realized upon sales of assets vary based on portfolio management decisions; a sale of an asset for a gain or a loss may or may not affect ongoing earnings from operations. A reconciliation of core earnings to GAAP income appears in Table 2 in the Appendix.

### **CORE EQUITY (CORE BOOK VALUE)**

Core equity is not a measure calculated in accordance with GAAP. GAAP equity includes mark-to-market adjustments for certain of our assets and interest rate agreements ("accumulated other comprehensive income"). Core equity excludes these mark-to-market adjustments. Core equity in some ways approximates what our equity value would be if we used historical amortized cost accounting exclusively. A reconciliation of core equity to GAAP equity appears in Table 7 of the Appendix.

### **CONSTANT (OR CONDITIONAL) PREPAYMENT RATE (CPR)**

Constant (or conditional) prepayment rate (CPR) is an industry-standard measure of the speed at which mortgage loans prepay. It approximates the annual percentage rate at which a pool of loans is paying down due to prepayments.

### **CREDIT-ENHANCEMENT SECURITIES (CES)**

Credit-enhancement securities (CES) absorb the initial credit losses generated by a pool of securitized assets. As a result, the more senior securities issued from that securitization are credit-enhanced because they carry less credit risk. Our definition of CES includes all the below investment-grade rated bonds issued from a securitization. These securities are also referred to as subordinated securities and B-pieces. For a typical securitization of prime residential loans, there are three CES: the first-loss, second-loss, and third-loss bonds. The first-loss security takes the initial risk. If credit losses within the securitized asset pool exceed the principal value of the first-loss security, the second-loss security is at risk. If cumulative losses exceed the principal value of the first- and second-loss securities, then the third-loss security is at risk. Generally, for these securitizations, the third-loss security has a credit rating of BB, the second-loss has a credit rating of B, and the first-loss is unrated. Other types of securitizations, such as commercial, CDO, subprime residential, and some alt-a residential transactions, are structured differently. Nevertheless, the non-investment rated securities issued from these securitizations function as credit-enhancement securities for these transactions.

### **GAAP**

Generally Accepted Accounting Principles in the United States.

### **INTEREST-ONLY SECURITIES (IOs)**

Interest-only securities (IOs) are specialized securities that are backed by income-producing assets. They receive interest payments calculated by a formula wherein IO cash flows vary as a function of interest payments generated by the underlying assets within a securitization or as a function of the





spread between the yield on the loans owned by a securitization entity and the cost of funds of the securities issued by that entity. Typically, IOs do not have a principal balance and they will not receive principal payments. Interest payments to IOs usually equal an interest rate formula multiplied by a "notional" principal balance. The notional principal balance for an IO is typically reduced over time as the actual principal balance of the underlying pool of assets pays down, thus reducing the cash flows to the IO over time. IO cash flows are typically reduced more quickly if asset prepayments accelerate.

### LEVERAGE RATIOS

We use collateralized debt to finance on the accumulation of inventory assets prior to sale to a securitization entity and to finance investments in high-quality loans and IGS. As we increase these investments, Redwood debt is growing, although balances are still at what would be considered by many analysts to be low levels for financial institutions. However, because of the consolidation of independent securitization entities, it appears on our GAAP Consolidated Financial Statements that Redwood is highly leveraged, with total liabilities significantly greater than equity. The obligations of these securitization entities are not obligations of Redwood. When determining Redwood's financial leverage, traditional leverage ratios may be misleading in some respects if consolidated ABS issued from securitization entities are included as part of Redwood's obligations when calculating the ratio.

### MARK-TO-MARKET ACCOUNTING

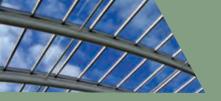
Mark-to-market accounting uses estimated current fair market values of assets, liabilities, and hedges. Many of our assets currently are carried on our balance sheet at their market value rather than historical amortized cost. The changes in the fair market value of some of our assets and hedges are reported through our income statement. Increasingly in the future, we expect to use mark-to-market accounting for income statement purposes for a wider variety of assets and liabilities. This will likely make quarter-to-quarter GAAP earnings trends more volatile, although core earning and taxable income will not be affected to the same degree.

### NEGATIVE AMORTIZATION ADJUSTABLE-RATE MORTGAGES (NEG AM ARMS, OPTION ARMS, OR MTA ARMS)

Negative amortization ARMs (neg am ARMs, option ARMs, pay option ARMs, or monthly treasury average (MTA) ARMs) are adjustable-rate mortgages that allow the borrower to choose between different payment options. One of these options allows the borrower to make a minimum payment. This minimum payment is less than the interest accrued on the mortgage during that period. As a result of this feature, the borrower's loan balance may increase (causing negative amortization of the loan balance).

### **NET INTEREST MARGIN SECURITIES (NIMs)**

Net interest margin securities (NIMs) are securities backed by cash flows that otherwise would be payable to the residual security. Through a new securitization, cash flows are diverted from the



residual to amortize the NIM principal in addition to paying a coupon on the NIM. Since NIMs receive cash flows immediately or soon after securitization and tend to have short-averaged lives, they are rated by a rating agency. Rating can range from AAA down to single-B. NIMs are mostly an interest-only (IO) security because residuals (which back the NIMs) are mostly an IO security. Effectively, the IO-like cash flow is transformed into coupon and principal payments on the NIM.

### **OPTION ARMS**

See Negative Amortization Adjustable-rate mortgages

### OTHER REAL ESTATE INVESTMENTS

Other real estate investments (OREI) are assets that we mark-to-market for income statement purposes, in many cases because they may otherwise be deemed to contain embedded derivatives for accounting purposes under FAS 155.

### PRIME RESIDENTIAL REAL ESTATE LOANS

Prime loans are residential loans with high quality credit characteristics, such as borrowers with high FICO credit scores, lower loan-to-value ratios, lower debt-to-income ratios, greater reserves, and more documentation.

### **PRIME SECURITIES**

Prime securities are residential mortgage-backed securities backed by high credit, quality loans, generally with balances greater than conforming loan limits. Prime securities are typically backed by loans that have relatively high weighted average FICO scores (700 or higher), low weighted averages LTVs (75% or less), limited concentrations of investor properties, and low percentages of loans with low FICO or high LTV.

### **PROFITABILITY RATIOS**

Many financial institution analysts use asset-based profitability ratios such as interest rate spread and interest rate margin in their work analyzing financial institutions. These are asset-based measures. Because we consolidate the assets and liabilities of securitization entities for GAAP purposes, our total GAAP assets and liabilities may vary strongly over time, and may not be comparable in economic reality to assets typically used in these calculations for other financial institutions. As a result, we believe equity-based profitability ratios may be more appropriate than asset-based measures for some analyses of Redwood's operations. We believe, for example, that net interest income as a percentage of equity is a useful measure of profitability. For operating expenses, we believe useful measures are operating efficiency ratio (operating expenses as a percentage of net interest income) and operating expenses as a percentage of equity.





### REAL ESTATE INVESTMENT TRUST (REIT)

A REIT is an entity that makes a tax election to be taxed as a REIT, invests in real estate assets, and meets other REIT qualifications, including the distribution as dividends of at least 90% of REIT taxable income. A REIT's profits are not taxed at the corporate level to the extent that these profits are distributed as dividends to stockholders. This provides an operating cost savings, as most profits are not taxed at the entity level. On the other hand, the requirement to pay out as dividends most of the REIT profits means it can be harder for a REIT to grow if using only internally-generated funds (as opposed to issuing new stock).

### **REDWOOD DEBT**

Redwood debt is all the debt that is an obligation of Redwood, with the exception of junior subordinated notes that we treat as part of our capital base. We obtain this debt from a variety of Wall Street firms, banks, and other institutions. As another form of Redwood debt, we issue collateralized commercial paper.

### REIT RETAINED TAXABLE INCOME

REIT retained taxable income is not a measure calculated in accordance with GAAP. REIT retained taxable income is the taxable income earned at the REIT after dividend distributions to our shareholders, less corporate income taxes and excise taxes paid at the REIT level. A reconciliation of REIT retained taxable income to GAAP income appears in Table 3 in the Appendix.

### **REIT SUBSIDIARY**

A REIT subsidiary is a subsidiary of a REIT that is taxed as a REIT.

### **REIT TAXABLE INCOME**

REIT taxable income is not a measure calculated in accordance with GAAP. REIT taxable income is pre-tax income calculated for tax purposes at Redwood including only its qualified REIT subsidiaries (excluding its taxable subsidiaries). REIT taxable income is an important measure as it is the basis of our dividend distributions to shareholders. We must distribute at least 90% of REIT taxable income as dividends to shareholders over time. As a REIT, we are not subject to corporate income taxes on the REIT taxable income we distribute. We pay income tax on the REIT taxable income we retain (up to 10% of total REIT taxable income). A reconciliation of REIT taxable income to GAAP income appears in Table 3 in the Appendix.

### RESIDUALS

Residuals are first-loss securities that are not rated by a rating agency. Residuals are called such because they get the last (or residual) claim on the cash flow from a securitization after ABS debt interest expense, losses, and servicing have been deducted from the interest paid by the underlying mortgage loans. The value of residual securities can vary greatly and is highly dependent on prepayment speeds. The value is also dependent on the level and timing of credit losses, but often is not as sensitive to losses as it is to prepayment speeds. These securities perform poorly when prepayments are fast and losses are higher than expected.



### RETURN ON EQUITY (ROE) AND ADJUSTED RETURN ON EQUITY

ROE is the amount of profit we generate each year per dollar of equity capital and equals GAAP income divided by GAAP equity. Adjusted ROE is GAAP income divided by core equity. Core equity excludes balance sheet mark-to-market adjustments. Thus, only those asset market value changes that are included in our income statement will affect adjusted ROE. A reconciliation of ROE to adjusted ROE appears in Table 8 in the Appendix.

### SEQUOIA

Sequoia is the brand name for most of the securitizations of residential real estate loans we have sponsored.

### SUBPRIME SECURITIES

Subprime securities are residential mortgage-backed securities backed by loans to borrowers who have impaired credit histories, but who appear to exhibit the ability to repay the current loan. Typically, these borrowers have lower credit scores and/or other credit deficiencies that prevent them from qualifying for prime or alt-a mortgages and may have experienced credit problems in the past, such as late payments or bankruptcies.. To compensate for the greater risks and higher costs to service the loans, subprime borrowers pay higher interest rates, points, and origination fees.

Typical characteristics of subprime loan pools include more than 60% of loans with FICO scores below 680; weighted average LTV over 85%; more than 70% of loans with LTV over 75%; loans with LTV over 80% with no mortgage insurance.

### TAXABLE SUBSIDIARY

A taxable subsidiary is a subsidiary of a REIT that is not taxed as a REIT and thus pays taxes on its income. A taxable subsidiary is not limited to investing in real estate and it can choose to retain all of its after-tax profits.

### TOTAL RETAINED TAXABLE INCOME

Total retained taxable income is not a measure calculated in accordance with GAAP. Total retained taxable income is the taxable income earned at the REIT after dividend distributions to shareholders, plus all of the taxable income earned at our taxable subsidiaries, less corporate income taxes and excise taxes paid. A reconciliation of total retained taxable income to GAAP income appears in Table 3 in the Appendix.

### TOTAL TAXABLE INCOME

Total taxable income is not a measure calculated in accordance with GAAP. Total taxable income is pre-tax income for Redwood and all its subsidiaries as calculated for tax purposes. Taxable income calculations differ significantly from GAAP income calculations. The remainder of our total taxable income is income we earn in taxable subsidiaries. We pay income tax on this income and we generally retain the after-tax income at the subsidiary level. A reconciliation of total taxable income to GAAP income appears in Table 3 in the Appendix.





### Financial Tables 2nd Quarter 2007





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	Q2:2007	Q1:2007	Q4:2006	Q3:2006	Q2:2006	Q1:2006	Q4:2005	Q3:2005	Q2:2005	Six Months Six Months 2007 2006	ix Months 2006
Interest income Net securities discount amortization income Other real estate investment interest income	\$208,039 23,849 669	\$207,906 20,268 2,465	\$213,504 18,665	\$217,504 17,842	\$214,544 13,234	\$224,795 13,245	\$234,531 10,971 -	\$246,810 11,523	\$248,786 8,049	\$415,945 44,117 3,134	\$439,339 26,479
Non real estate investment interest income Net Ioan premium amortization expense (Provision for) reversal of credit reserve	464 (10,863) (2,500)	- (11,705) (3,829)	- (13,272) (1,506)	- (11,232) (465)	- (12,046) 2,506	- (11,982) (176)	- (13,486) (877)	- (14,507) 805	- (9,857) 1,527	464 (22,568) (6,329)	- (24,028) 2,330
Total GAAP interest income	219,658	215,105	217,391	223,649	218,238	225,882	231,139	244,631	248,505	434,763	444,120
Interest expense on Redwood debt	(22,700)	(31,094)	(16,520)	(9,422)	(1,822)	(2,072)	(3,521)	(3,789)	(1,789)	(53,794)	(3,894)
ABS interest expense consolidated from trusts ABS issuance expense amortization	(140,512) (5,681)	(131,391)	(152,043) (7,897)	(165,177) (5,786)	(171,659) (6,079)	(178,183)	(186,433) (6,069)	(190,996) (5,162)	(191,966) (5,386)	(271,903)	(349,842)
ABS interest rate agreement income ABS issuance premium amortization income	2,336 2,294	1,869	2,497 1,529	3,317 2,395	2,363	2,527	2,573	623 2,733	3,140	5,004 4,163	6,636 4,890
Total consolidated ABS expense	(140,541)	(134,944)	(155,914)	(165,251)	(171,697)	(178,583)	(186,136)	(192,802)	(193,336)	(275,485)	(350,280)
Subordinated notes interest expense	(2,516)	(2,057)	(423)	•	1	ı	•	•	,	(4,573)	'
GAAP net interest income	53,901	47,010	44,534	48,976	44,719	45,227	41,481	48,040	53,380	100,911	89,946
Fixed compensation expense Variable compensation expense Equity compensation expense	(4,286) (198) (3,540)	(4,616) (2,251) (3,349)	(3,688) (1,666) (3,233)	(3,437) (2,630) (2,579)	(3,310) (1,900) (2,991)	(3,437) (1,514) (2,694)	(2,879) (2,110) (2,793)	(2,802) (1,980) (2,145)	(2,623) (2,420) (2,657)		(6,747) (3,414) (5,685)
Severance expense Other operating expense Due diligence expenses	- (4,670) (78)	(2,380) (4,479) (707)	- (4,732) (532)	- (4,425) (384)	- (5,149) (2,687)	(4,505) (432)	- (4,685) (298)	- (4,362) (1,075)	- (3,639) (117)	(2,380) (9,149) (785)	- (9,654) (3,119)
Total GAAP operating expenses	(12,772)	(17,782)	(13,851)	(13,455)	(16,037)	(12,582)	(12,765)	(12,364)	(11,456)	(30,554)	(28,619)
Realized gains on sales	1,428	303	5,308	4,968	8,241	1,062	14,815	23,053	516	1,731	9,303
Realized gains on calls Unrealized market valuation adjustments	1,310 (29,430)	843 (10,264)	1,511 (1,404)	722 (5,257)	747 (2,995)	(2,932)	4,265 (1,205)	2,914 (1,051)	4,421 (1,892)	2,153 (39,694)	747 (5,927)
Net gains and valuation adjustments	(26,692)	(9,118)	5,415	433	5,993	(1,870)	17,875	24,916	3,045	(35,810)	4,123
Provision for income taxes GAAP net income	(3,021)	(1,801)	(407) \$35,691	(3,538)	(3,265)	(2,760)	(4,097) \$42,495	(4,693) \$55,899	(4,054) \$40,915	(4,822) \$29,725	(6,025)
Diluted average shares GAAP earnings per share	28,165 \$0.41	27,684 \$0.66	27,122 \$1.32	26,625 \$1.22	26,109 \$1.20	25,703 \$1.09	25,311 \$1.68	25,314 \$2.21	25,196 \$1.62	27,918 \$1.06	25,910 \$2.29

## Table 2: Core Earnings (\$ in thousands, except per share data)

	Q2:2007	Q1:2007	Q4:2006	<u>Q3:2006</u>	Q2:2006	Q1:2006	Q4:2005	Q3:2005	Q2:2005	Six Months 2007	Six Months 2006
GAAP net income	\$11,416	\$18,309	\$35,691	\$32,416	\$31,410	\$28,015	\$42,495	\$55,899	\$40,915	\$29,725	\$59,425
GAAP income items not included in core earnings Severance expense		(2,380)		•	•	-		i	1	(2,380)	,
Realized gains on sales	1,428	303	5,308	4,968	8,241	1,062	14,815	23,053	516	1,731	9,303
Realized gains on calls	1,310	843	1,511	722	747	,	4,265	2,914	4,421	2,153	747
Unrealized market valuation adjustments Variable stock option market value change	(29,430)	(10,264)	(1,404)	(5,257)	(2,995)	(2,932)	(1,205) 25	(1,051) 16	(1,892)	(39,694)	(5,927)
Total GAAP / core earnings differences	(26,692)	(11,498)	5,415	433	5,993	(1,870)	17,900	24,932	3,043	(38,190)	4,123
Core earnings	\$38,108	\$29,807	\$30,276	\$31,983	\$25,417	\$29,885	\$24,594	\$30,967	\$37,872	\$67,915	\$55,302
Per share analysis	6	C C	6	6	6	4	4	6	5	£	0000
GAAP earnings per snare GAAP income items not included in core earnings	\$0.41	\$0.00	\$1.32	\$1.22	\$1.20	80°L#	\$1.08	\$2.21	\$1.62	\$1.00 \$1	\$2.28
Severance expense	•	(0.09)	•	,	•	•	•	•	'	(0.09)	•
Realized gains on sales	0.05	0.01	0.20	0.19	0.32	0.04	0.59	0.91	0.02	90.0	0.36
Realized gains on calls	0.05	0.03	0.05	0.03	0.03	1	0.17	0.12	0.18	0.08	0.03
Valuation adjustments	(1.04)	(0.37)	(0.05)	(0.20)	(0.11)	(0.11)	(0.05)	(0.04)	(0.08)	(1.42)	(0.23)
Variable stock option market value change	-	-		-	-	-	-	-	-	-	-
GAAP / Core eamings differences per share	(0.94)	(0.42)	0.20	0.02	0.23	(0.07)	0.71	0.98	0.12	(1.37)	0.16
Core earnings per share	\$1.35	\$1.08	\$1.12	\$1.20	\$0.97	\$1.16	\$0.97	\$1.22	\$1.50	\$2.43	\$2.13



# Table 3: Taxable Income and GAAP / Tax Differences (\$ in thousands, except per share data)

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	Estima	ited		Estimated	pe			Actual			Estimated
	Q2:2007	Q1:2007	Q4:2006	Q3:2006	Q2:2006	Q1:2006	Q4:2005	Q3:2005	Q2:2005	Six Months S	Six Months 2006
GAAP net income	\$11,416	\$18,309	\$35,691	\$32,416	\$31,410	\$28,015	\$42,495	\$55,899	\$40,915	\$29,725	\$59,425
Unrerence in Laxable Income Calculations Amortization and credit losses (net interest income)	10,298	10,417	12,794	12,558	12,779	4,939	(1,314)	202	(7,079)	20,715	17,718
Operating expense differences	(2,921)	(1,713)	(12,090)	2,545	(288)	1,604	396	929	2,438	(4,634)	1,316
Realized gains on calls and sales	(4,735)	2,100	(5,073)	(1,141)	(669)	(613)	(5,959)	(8,582)	823	(2,635)	(1,312)
Unrealized market valuation adjustments	30,576	9,118	6,571	484	2,305	3,226	1,772	2,048	820	39,694	5,531
Income tax provisions	1,662	1,800	405	4,123	3,265	(203)	4,096	5,013	3,035	3,462	2,562
Total differences in GAAP / Tax income	34,880	21,722	2,607	18,569	17,362	8,453	(1,009)	(743)	37	56,602	25,815
Taxable Income	\$46,296	\$40,031	\$38,298	\$50,985	\$48,772	\$36,468	\$41,486	\$55,156	\$40,952	\$86,327	\$85,240
REIT taxable income	\$45,233	\$35,112	\$40,829	\$45,751	\$45,040	\$35,382	\$39,793	\$47,118	\$39,237	\$80,345	\$80,422
Taxable income in taxable subsidiaries	1,063	4,919	(2,531)	5,234	3,732	1,086	1,694	8,038	1,715	5,982	4,818
Total taxable income	\$46,296	\$40,031	\$38,298	\$50,985	\$48,772	\$36,468	\$41,487	\$55,156	\$40,952	\$86,327	\$85,240
Retained REIT taxable income (after-tax)	\$2,490	\$1,933	\$673	\$2,500	\$2,166	\$1,313	\$1,895	\$1,164	\$1,798	\$4,423	\$3,479
Retained taxable income in taxable subsidiaries (after-tax) Total retained taxable income (after-tax)	677 \$3,167	3,133	(953)	3,156	2,032 \$4,198	\$1,869	1,238	4,386	845 \$2,643	3,811	2,588
Shares used for taxable EPS calculation	27,816	27,129	26,733	26,053	25,668	25,382	25,133	24,764	24,647	27,816	25,668
REIT taxable income per share Taxable income in taxable subsidiaries per share Total taxable income per share	\$1.63 \$0.03 \$1.66	\$1.29 \$0.19 \$1.48	\$1.53 (\$0.11) \$1.42	\$1.76 \$0.20 \$1.96	\$1.75 \$0.16 \$1.91	\$1.39 \$0.04 \$1.44	\$1.58 \$0.07 \$1.65	\$1.90 \$0.32 \$2.23	\$1.59 \$0.07 \$1.66	\$2.92 \$0.22 \$3.14	\$3.14 \$0.20 \$3.35
Total retained taxable income (after-tax)	\$0.11	\$0.19	(\$0.01)	\$0.22	\$0.16	\$0.07	\$0.12	\$0.22	\$0.11	\$0.30	\$0.23

# Table 4: Retention and Distribution of Taxable Income (\$ in thousands, except per share data)



Estimated   C1:2007   C4:2006   C3:2006   C4:2006   C4											Estimated	Estimated
March declared   S20,0862   S20,347   S97,666   S18,237   S17,967   S17,797   S19,150   March deduction on stock issued through DRIP   S21,795   S21,007   S97,665   S18,237   S17,967   S17,967   S17,797   S92,413   March deductions on stock issued through DRIP   S21,795   S21,007   S97,07		Estimat			Estimat	pe	000		Actual	1000	Six Months	Six Months
rad selected and educations stock issued through DRIP 933 660 1812 177 239 176 582,150 263 and deducation on stock issued through DRIP 933 660 1812 177 239 176 582,150 263 and deducations stock issued through DRIP 933 67.75 \$0.75 \$0.70 \$0.7		Q2:2007	Q1:2007	Q4:2006	Q3:2006	Q2:2006	Q1:2006	Q4:2005	Q3:2005	Q2:2005	2007	<u>2006</u>
mod deduction on stock issued through DRIP         933         660         812         177         239         176         263           dividend deductions         \$21,795         \$21,007         \$80,77         \$18,414         \$18,206         \$17,943         \$92,413           air dividend ber share         \$0.75         \$0.75         \$0.76         \$0.70         \$0.70         \$0.70         \$0.70           all dividends per share         \$0.75         \$0.75         \$0.75         \$0.70         \$0.70         \$0.70         \$0.70           dividends per share         \$0.75         \$0.75         \$0.70         \$0.70         \$0.70         \$0.70         \$0.70           dividends per share         \$0.76         \$0.75         \$0.70         \$0.70         \$0.70         \$0.70         \$0.70           dividends per share         \$0.76         \$0.70	Dividends declared	\$20,862	\$20,347	\$97,665	\$18,237	\$17,967	\$17,767	\$92,150	\$17,335	\$17,253	\$41,209	\$35,734
dividend beerklares \$0.75 \$0.75 \$0.75 \$0.70 \$0.7	Dividend deduction on stock issued through DRIP	933	099	812	177	239	176	263	128	112	1,593	415
and dividend per share  al dividend per share  building responsible for the share  al dividend per share  al dividend per share  building responsible for the share  al dividend per share  al dividend per share  building responsible for the share  al dividend per share  al dividend per share  building responsible for the share  al dividend per share  al dividend per share  building responsible for the share  al dividend per share  al	Fotal dividend deductions	\$21,795	\$21,007	\$98,477	\$18,414	\$18,206	\$17,943	\$92,413	\$17,463	\$17,365	\$42,802	\$36,149
ali dividend per share  8.0.75 \$0.75 \$0.75 \$0.70 \$0.70 \$0.70 \$0.70 \$0.70  45.233 \$0.712 \$111,248 \$88,257 \$65,687 \$51,568 \$106,719  tributed REIT taxable income at beginning of around of 2000's income  1. (17.943)	Regular dividend per share	\$0.75	\$0.75	\$0.70	\$0.70	\$0.70	\$0.70	\$0.70	\$0.70	\$0.70	\$1.50	\$1.40
sport between the perimental problems of the perimen	Special dividend per share	-	•	3.00	-	-	-	3.00	-	-	-	-
tributed REIT taxable income at beginning of \$60,490 \$49,721 \$111,248 \$88,257 \$65,687 \$51,568 \$106,719 and virtual ReIT taxable income at period end of 2004's income at period end 57,981 \$10,078 income at period end 72,731 \$1,776 \$1,795 \$1,795 \$1,795 \$1,796 \$1,	Total dividends per share	\$0.75	\$0.75	\$3.70	\$0.70	\$0.70	\$0.70	\$3.70	\$0.70	\$0.70	\$1.50	\$1.40
taxable income (pre-tax)       45,233       35,112       40,829       45,751       45,040       35,382       39,793         amently retained (pre-tax)       (4,297)       (3,336)       (3,879)       (4,346)       (4,263)       (3,320)       (2,531)         and of 2004 income       -       -       -       -       -       -       -       -         and of 2006 income       -       -       -       -       -       -       -       -         and of 2006 income       -	Undistributed REIT taxable income at beginning of period (pre-tax):	\$60,490	\$49,721	\$111,248	\$88,257	\$65,687	\$51,568	\$106,719	\$80,166	\$62,218	\$49,721	\$51,568
and of 2004 income and of 2006 income and of 2006 income and of 2007 income and of 2007 income and of 2008 income ax):  2004's income  2004's income  2007's income  2007's income  2007's income  2007's income  2007's income  379,631  336,251  349,721  311,248  336,256  326,439  349,721  311,248  336,257  366,490  379,631  366,490  379,631  370	REIT taxable income (pre-tax)	45,233	35,112	40,829	45,751	45,040	35,382	39,793	47,118	39,237	80,345	80,422
and of 2004 income  -	Permanently retained (pre-tax)	(4,297)	(3,336)	(3,879)	(4,346)	(4,263)	(3,320)	(2,531)	(3,102)	(3,924)	(7,633)	(7,583)
and of 2005 income and of 2006 income and of 2007 income stributed REIT taxable income at period end stributed REIT taxable income (pre-tax) at period  \$	Dividend of 2004 income	•	1	•	•	•	'	•	(2,710)	(17,365)	•	•
and of 2006 income and of 2007 income stributed REIT taxable income at period end stributed REIT taxable income (pre-tax) at period  \$79,631 \$60,490 \$49,721 \$111,248 \$88,257 \$65,687 \$51,568 \$1  tributed REIT taxable income (pre-tax) at period  \$	Dividend of 2005 income	•	1	•	(15,418)	(18,207)	(17,943)	(92,413)	(14,753)	•	•	(36,150)
ax): tributed REIT taxable income at period end \$79,631 \$60,490 \$49,721 \$111,248 \$88,257 \$65,687 \$51,568 \$1  tributed REIT taxable income (pre-tax) at period	Dividend of 2006 income	(21,795)	(21,007)	(98,477)	(2,996)	•	1	•	•	-	(42,802)	•
ax): tributed REIT taxable income (pre-tax) at period  tributed REIT taxable income (pre-tax) at period  \$-8	Dividend of 2007 income	•	-	-	•	•	-	•	-	-	-	-
tributed REIT taxable income (pre-tax) at period  2004's income  2006's income  2006's income  2007's income  72,712  31,776  15,418  33,625  51,568  15,418  33,625  15,418  33,625  15,418  33,625  15,418  33,625  15,418  33,625	Undistributed REIT taxable income at period end pre-tax):	\$79,631	\$60,490	\$49,721	\$111,248	\$88,257	\$65,687	\$51,568	\$106,719	\$80,166	\$79,631	\$88,257
\$- \$- \$- \$- \$- \$- \$- \$- \$- \$- \$- \$- \$- \$	Indistributed DEIT teveble income (nee tev) at neriod											
2004's income	and											
2006's income 6,919 28,714 49,721 111,248 72,839 32,062 - 72,712 31,776 15,418 33,625 51,568 1 2007's income 72,712 31,776	-rom 2004's income	∯	\$	∳	∳	∳	\$	∳	ф	\$2,710	∳	\$
20006's income       6,919       28,714       49,721       111,248       72,839       32,062       -         2007's income       72,712       31,776       -       -       -       -       -         \$79,631       \$60,490       \$49,721       \$111,248       \$88,257       \$65,687       \$51,568       \$1,568       \$1,568       \$1,568       \$1,568       \$1,568       \$1,568       \$1,568       \$25,382       \$25,133	-rom 2005's income	•	1	•	•	15,418	33,625	51,568	106,719	77,456	•	15,418
2007's income 72,712 31,776	-rom 2006's income	6,919	28,714	49,721	111,248	72,839	32,062	,	•	1	6,919	72,839
\$79,631 \$60,490 \$49,721 \$111,248 \$88,257 \$65,687 \$51,568 \$1 s: outstanding at period end 27,816 27,129 26,733 26,053 25,668 25,382 25,133	-rom 2007's income	72,712	31,776	-		•	-		-	-	72,712	-
27,816 27,129 26,733 26,053 25,668 25,382 25,133	Fotal	\$79,631	\$60,490	\$49,721	\$111,248	\$88,257	\$65,687	\$51,568	\$106,719	\$80,166	\$79,631	\$88,257
	Shares outstanding at period end	27,816	27,129	26,733	26,053	25,668	25,382	25,133	24,764	24,647	27,816	25,668
Undistributed KEI I taxable income (pre-tax)	Undistributed REIT taxable income (pre-tax)											
per share outstanding at period end \$2.86 \$2.23 \$1.86 \$4.27 \$3.44 \$2.59 \$2.04 \$4.3°	oer share outstanding at period end	\$2.86	\$2.23	\$1.86	\$4.27	\$3.44	\$2.59	\$2.04	\$4.31	\$3.25	\$2.86	\$3.44

Residential CES owned by Redwood Residential CES owned lidated from Acacia Total GAAP residential CES Residential loans owned by Redwood Residential loans consolidated from Sequoia Total GAAP residential loans Residential IGS owned by Redwood Residential IGS consolidated from Acacia Total GAAP residential IGS Commercial CES owned by Redwood Commercial CES consolidated from Acacia	\$259 486	\$256	4230	6204				0004	
residential CES consolidated from Acada  Residential loans owned by Redwood  Residential loans consolidated from Sequoia  Residential IGS owned by Redwood  Residential IGS consolidated from Acada  Total GAAP residential IGS  Commercial CES owned by Redwood  Commercial CES consolidated from Acada	422		0070	1674	\$403	\$303	\$309	\$338	\$469
Residential loans owned by Redwood Residential loans consolidated from Sequoia Total GAAP residential loans Residential IGS owned by Redwood Residential IGS consolidated from Acacia Total GAAP residential IGS Commercial CES owned by Redwood	\$745	496 \$752	492 \$722	424 \$715	\$17	\$595	284 \$593	305 \$643	215 \$684
Residential loans consolidated from Sequoia rotal GAAP residential loans Residential IGS owned by Redwood Residential IGS consolidated from Acacia Commercial CES owned by Redwood Commercial CES consolidated from Acacia	\$878	\$1,256	\$1,339	\$520	\$351	\$87	\$45	\$17	\$30
rotal GAAP residential loans Residential IGS owned by Redwood Residential IGS consolidated from Acada fotal GAAP residential IGS Commercial CES owned by Redwood	7,473	7,424	7,985	9,323	10,102	11,903	13,830	16,539	19,330
Residential IGS owned by Redwood Residential IGS consolidated from Acada rotal GAAP residential IGS Commercial CES owned by Redwood Commercial CES consolidated from Acadia	46,55	90,000	48,524	640,040	\$10,453	088.	6/0,6/6	\$ 10,000	9.00
restrantial los consolidade from Acada fotal GAAP residential IGS Commercial CES owned by Redwood Commercial CES consolidated from Acacia	\$204	\$106	\$318	\$105	\$206	\$42	\$151	\$139	\$14
Sommercial CES owned by Redwood Sommercial CES consolidated from Acacia	1,958	\$2,026	\$1,697	\$1,474	1,184 \$1,390	\$1,305	\$1,260	1,140 \$1,279	\$1,053
Commercial CES consolidated from Acacia	\$180	\$189	\$224	\$156	\$93	898	829	80	28
	271	246	224	224	178	156	160	88	56
fotal GAAP commercial CES	\$451	\$435	\$448	\$380	\$271	\$224	\$219	\$187	\$13
Commercial loans owned by Redwood	0\$	\$0	\$2	\$2	\$2	\$2	\$7	\$21	\$
Commercial Ioans consolidated from securitization	26	26	26	30	36	53	53	35	26
	) }	)	) }	1	) }	) }	) ) <del>)</del>	) }	•
Commercial IGS owned by Redwood	\$6	\$3	\$0	\$0	\$1	\$3	\$6	\$23	\$10
Total GAAP commercial IGS	\$111	\$116	\$120	\$135	\$131	\$185	\$185	\$223	\$218
CDO CES owned by Redwood	ας 49	\$	O\$	\$10	ις. *	155	κ; ις:	\$12	8
CDO CES consolidated from Acacia	13	12	13	13	10	6	7	! '	
Total GAAP CDO CES	\$21	\$16	\$22	\$23	\$15	\$14	\$12	\$12	\$2
CDO IGS owned by Redwood	\$16	\$20	\$14	\$2	\$17	\$ 6	\$6 77	\$5	\$6
Total GAAP CDO IGS	\$235	\$254	\$224	\$185	\$177	\$164	\$151	\$146	\$17
Other real estate investments owned by Redwood	\$32	\$47	0\$	0\$	0\$	0\$	0\$	0\$	0\$
Orner rear estate investments consolidated from Acada Total other real estate investments	\$34	\$50	- 0\$	- 0\$	0\$	\$	- 0\$	0\$	0\$
Non-real estate investments owned by Redwood	\$0	0\$	0\$	\$0	0\$	0\$	0\$	\$0	0\$
Nort-rear estate investments consolidated from Acada Total non-real estate investments	08\$	\$0\$	- 0\$	- 0\$	0\$	0\$	- 0\$	0\$	0\$
Cach mund hy Dadwood	883	608	84 89 89	6113	8106	υ α	\$176	4163	ð
Casti owited by Redwood Restricted cash consolidated from entities	207	340	\$100 112	139	98	131	9178	\$ 185 59	48
Accrued interest receivable	57	99	71	29	29	73	92	80	
Principal receivable Derivative assets	4 4	- 81	27	30	54	4 4	31	. 2 25	
Deferred tax asset	2	Ψ;	S	က	ro i	נט	S	<b>&amp;</b>	
Deferred asset-backed security issuance costs Other assets	4 t	4 C	42	47	46	52	54	56	96
Total GAAP assets	\$12,681	\$12,947	\$13,030	\$13,200	\$13,530	\$14,979	\$16,777	\$19,505	\$22,346
Residential CES owned by Redwood	\$259	\$256	\$230	\$291	\$403	\$303	\$309	\$338	\$469
Residential Idalis owned by Redwood Residential IGS owned by Redwood	204	108	318	105	206	0 4	151	139	o —
Commercial CES owned by Redwood	180	189	224	156	93	89	29	86	•
Commercial Ioans owned by Redwood	' (C	. 0	0 '	7	N F	( <b>4</b> ()	<b>~</b> 9	21	
CDO CES owned by Redwood	ο <b>α</b> ο <u>;</u>	7 4	တ	10	- ro i	<del>, u,</del>	) D	12	
CDO IGS owned by Redwood Other real petition investments award by Bodywood	16	7 50	14	7	17	4	9	S.	
Cash owned by Redwood	83	92	168	113	106	85	176	163	
Total assets owned by Redwood	1,666	1,979	2,304	1,199	1,184	596	764	816	1,09
Assets of securitizations for GAAP ABS liabilities of entities for GAAP	(10.675)	(9.947)	(9.979)	(11,554)	(11,898)	(13.930)	(15,585)	16,449	(20,815)
Redwood earning assets - GAAP basis	\$1,544	\$2,500	\$2,774	\$1,346	\$1,360	\$729	\$946	\$1,028	\$1,31

	Q2:2007	Q1:2007	Q4:2006	Q3:2006	Q2:2006	Q1:2006	Q4:200 <u>5</u>	Q3:200 <u>5</u>	Q2:2005
Redwood debt Madrona commercial paper	\$658 191	\$1,630	\$1,556 300	\$510	\$529	0\$	\$170	\$162	\$453
Total Redwood debt	849	1,880	1,856	510	529		170	162	453
ABS issued, consolidated from entities	10,630	9,890	2,907	11,466	11,775	13,788	15,422	18,049	20,598
Unamortized IO issuance premium	51	62	75	06	106	124	143	163	186
Unamortized ABS issuance premium (discount) ABS obligations of entities	(6) 10.675	(c) 9.947	(3) 9.979	11.554	11.898	13.930	15.585	18.237	20.815
Subordinated notes	150	100	100						
Accrised interest navable	48	52	, c	7.	47	43	4	42	43
Interest rate agreements	ှ ဖ	7	တ္တ	- w	. 4	0	· -	ļ —	r r
Accrued expenses and other liabilities	26 5	17	. 4	, & 6	29	21	28	30	23
Dividents payable Total GAAP liabilities	11,805	12,023	12,027	12,157	12,525	14,012	15,842	18,489	21,354
Common stock and paid-in capital	965	928	904	875	853.9	839	825	808	803
Accumulated other comprehensive income	(81)	(9)	93	95	91	82	74	117	137
Cumulative GAAP earnings	839	827	808	773	740.41	200	681	639	583
Cumulauve distributions to snaremoiders GAAP stockholders' equity	(847) 876	924	1,003	1,043	1,004	296	(045) 935	1,016	992
Total GAAP liabilities and equity	\$12,681	\$12,947	\$13,030	\$13,200	\$13,530	\$14,979	\$16,777	\$19,505	\$22,346
Total Redwood debt Subordinated notes	\$849	\$1,880	\$1,856	\$510	\$529	0\$	\$170	\$162	\$453
Redwood obligations	666\$	\$1,980	\$1,956	\$510	\$529	\$	\$170	\$162	\$453
GAAP stockholders' equity	\$876	\$924	\$1,003	\$1,043	\$1,004	296\$	\$935	\$1,016	\$992
Redwood obligations to equity Redwood obligations to (equity + Redwood obligations)	1.1 53%	2.1	2.0	0.5 33%	0.5 35%	- %0	0.2 15%	0.2	31%
Redwood obligations ABS obligations of consolidated entities	\$999 10,675	\$1,980	\$1,956 9,979	\$510 11,554	\$529 11,898	\$0 13,930	\$170 15,585	\$162 18,237	\$453 20,815
GAAP debt	\$11,674	\$11,927	\$11,935	\$12,064	\$12,427	\$13,930	\$15,755	\$18,399	\$21,268
GAAP debt to equity	13.3	12.9	11.9	11.6	12.4	4.4	16.9	18.1	21.4
GAAP debt to (equity + GAAP debt)	83%	%86	95%	95%	93%	94%	94%	%56	%96

## Table 7: Book Value and Profitability Ratios (\$ in thousands, except per share data)

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	QZ:2007	Q1:2007	Q4:2006	Q3:2006	Q2:2006	Q1:2006	Q4:2005	Q3:2005	Q2:2005	Six Months 2007	Six Months 2006
GAAP stockholders' equity Balance sheet mark-to-market adiustments	\$876,084	\$924,040	\$1,002,690	\$1,042,661 94.780	\$1,004,265 90.937	\$967,333	\$934,960	\$1,016,065	\$991,757	\$876,084	\$1,004,265 90.937
Core equity	\$956,937	\$930,223	\$909,532	\$947,881	\$913,328	\$885,742	\$861,229	\$899,022	\$854,377	\$956,937	\$913,328
Shares outstanding at quarter end	27,816	27,129	26,733	26,053	25,668	25,382	25,133	24,764	24,647	27,816	25,668
GAAP equity per share Core equity per share	\$31.50 \$34.40	\$34.06	\$37.51 \$34.02	\$40.02	\$39.13 \$35.58	\$38.11	\$37.20 \$34.27	\$41.03 \$36.30	\$40.24 \$34.66	31.50	\$39.13 \$35.58
Net interest income Net interest income / average core equity	\$53,901 22.66%	\$47,010 20.33%	\$44,534 19.28%	\$48,976 21.02%	\$44,719 19.91%	\$45,227 20.62%	\$41,481 18.85%	\$48,040 21.82%	\$53,380 25.42%	\$100,911 21.51%	\$89,946 20.26%
Operating expenses (excluding severance expense)	\$12,772	\$15,402	\$13,851	\$13,455	\$16,037	\$12,582	\$12,765	\$12,364	\$11,456	\$28,174	\$28,619
Average total assets Average total equity	\$12,688,468 \$946,454	\$12,865,979 \$1,008,688	\$13,041,794 \$1,008,863	\$13,480,361 \$1,011,609	\$14,168,755 \$980,402	\$15,839,483 \$952,230	\$18,348,681 \$999,313	\$20,991,299 \$1,014,329	\$23,365,553 \$970,344	\$12,779,089 \$977,068	\$14,999,505 \$966,394
Operating expenses / net interest income Operating expenses / average total assets Operating expenses / average total equity	23.70% 0.40% 5.40%	32.76% 0.48% 6.11%	31.10% 0.42% 5.49%	27.47% 0.40% 5.32%	35.86% 0.45% 6.54%	27.82% 0.32% 5.29%	30.77% 0.28% 5.11%	25.74% 0.24% 4.88%	21.46% 0.20% 4.72%	27.92% 0.44% 5.77%	31.82% 0.38% 5.92%
GAAP net income	\$11,416	\$18,309	\$35,691	\$32,416	\$31,410	\$28,015	\$42,495	\$55,899	\$40,915	\$29,725	\$59,425
GAAP net income / average total assets	0.36%	0.57%	1.09%	0.96%	0.89%	0.71%	0.93%	1.07%	0.70%	0.47%	0.79%
GAAP net income / average equity (GAAP NCE)	4.82%	7.92%	15.45%	13.91%	13.98%	12.77%	19.31%	25.39%	19.48%	6.34%	13.39%
Core earnings Average core equity Core earnings / average core equity (core ROE)	\$38,108 \$951,378 16.02%	\$29,807 \$925,128 12.89%	\$30,276 \$923,856 13.11%	\$31,983 \$932,030 13.73%	\$25,417 \$898,409 11.32%	\$29,885 \$877,212 13.63%	\$24,594 \$880,329 11.18%	\$30,967 \$880,482 14.07%	\$37,872 \$840,098 18.03%	\$67,915 \$938,212 14.48%	\$55,302 \$887,870 12.46%
Interest income Average consolidated earning assets	\$219,658 \$12,301,562	\$215,105 \$12,279,814	\$217,391 \$12,498,889	\$223,649 \$12,860,488	\$218,238 \$13,581,710	\$225,882 \$15,229,790	\$231,139 \$17,542,352	\$244,631 \$20,085,392	\$248,505	\$434,763 \$12,291,559	\$444,120 \$14,401,199
Asset yield	7.14%	7.01%	%96.9	%96.9	6.43%	2.93%	5.27%	4.87%	4.40%	%20.7	6.17%
Interest expense Average consolidated interest-bearing liabilities	(\$165,757)	(\$168,095) \$11,623,627	(\$172,434)	(\$174,673)	(\$173,519) \$13.055.417	(\$180,655) \$14 800 315	(\$189,657) \$17,194,545	(\$196,591) \$19,840,201	(\$195,125) \$22,283,915	(\$333,852)	(\$354,174) \$13,923,046
Cost of funds	5.73%	2.78%	5.83%	2.67%	5.32%	4.88%	4.41%	3.96%	3.50%	2.75%	2.09%
Asset yield Cost of funds	7.14%	7.01%	6.96%	6.96% -5.67%	6.43%	5.93%	5.27%	4.87%	4.40%	7.07%	6.17%
Interest rate spread	1.42%	1.22%	1.12%	1.29%	1.11%	1.05%	0.86%	0.91%	0.89%	1.32%	1.08%
Net interest income Average consolidated earning assets	\$53,901 \$12,301,562	\$47,010 \$12,279,814	\$44,534 \$12,498,889	\$48,976 \$12,860,488	\$44,719 \$13,581,710	\$45,227 \$15,229,790	\$41,481 \$17,542,352	\$48,040 \$20,085,392	\$53,380 \$22,606,037	\$100,911 \$12,291,559	\$89,946 \$14,401,199
Net interest margin	1.75%	1.53%	1.43%	1.52%	1.32%	1.19%	%96'0	%96:0	0.94%	1.64%	1.25%

### Table 8 : Average Balance Sheet (\$ in thousands)



										;	:
	Q2:2007	Q1:2007	Q4:2006	Q3:2006	Q2:2006	Q1:2006	Q4:2005	Q3:2005	Q2:2005	Six Months 2007	Six Months 2006
Average GAAP balances											
Residential CES	\$695,709	\$673,114	\$654,909	\$641,694	\$573,253	\$516,962	\$517,138	\$567,689	\$531,456	\$684,474	\$545,108
Residential loans	8,232,476	8,704,147	9,212,346	9,947,068	10,789,275	12,542,519	14,821,587	17,597,906	20,312,485	8,467,009	11,661,054
Residential IGS	2,119,280	1,795,130	1,513,794	1,404,281	1,358,453	1,299,933	1,263,277	1,219,034	1,122,945	1,958,101	1,329,514
Commercial CES	456,039	426,121	364,405	328,211	253,429	215,769	191,586	152,641	123,390	441,163	234,599
Commercial loans	25,846	28,186	29,571	32,194	42,912	56,777	59,049	47,703	45,214	27,009	49,807
Commercial IGS	118,231	122,099	106,902	128,355	132,154	181,549	188,445	215,109	204,247	120,154	156,852
CDO CES	18,365	18,348	19,539	20,999	13,950	14,709	12,231	11,892	2,816	18,357	14,330
CDO IGS	262,005	230,684	198,749	174,363	171,687	157,570	149,660	138,996	138,777	246,431	164,629
Other real estate investments	44,061	37,169	•	1	1	1	1	•	'	40,634	•
Non real Estate Investments	38,681	1	•	1	•	ı	•	•	,	19,448	1
Cash and cash equivalents	290,869	244,816	398,674	183,323	246,597	244,002	339,379	134,422	124,707	268,779	245,306
Earning assets	12,301,562	12,279,814	12,498,889	12,860,488	13,581,710	15,229,790	17,542,352	20,085,392	22,606,037	12,291,559	14,401,199
Other assets	386,906	586,165	542,905	619,873	587,045	609,693	806,329	905,907	759,516	487,530	598,306
Total assets	\$12,688,468	\$12,865,979	\$13,041,794	\$13,480,361	\$14,168,755	\$15,839,483	\$18,348,681	\$20,991,299	\$23,365,553	\$12,779,089	\$14,999,505
Redwood debt	\$1,515,988	\$2,188,561	\$1,090,480	\$647,978	\$85,616	\$137,181	\$253,302	\$297,788	\$216,639	\$1,850,144	\$111,256
Subordinated notes	117,934	97,013	21,401	1	•	ı	1	1	,	107,531	•
ABS obligations of entities	9,946,274	9,338,053	10,724,837	11,684,412	12,969,801	14,663,134	16,941,243	19,542,413	22,067,276	9,646,104	13,811,790
Other liabilities	161,819	233,664	196,214	136,362	132,936	86,938	154,823	136,769	111,294	198,242	110,065
Total liabilities	11,742,015	11,857,291	12,032,931	12,468,752	13,188,353	14,887,253	17,349,368	19,976,970	22,395,209	11,802,021	14,033,111
Core equity	951,378	925,128	923,856	932,030	898,409	877,212	880,329	880,482	840,098	938,212	887,870
Balance sheet mark-to-market adjustments	(4,924)	83,560	85,007	79,579	81,993	75,018	118,984	133,847	130,246	38,856	78,525
Total equity	946,454	1,008,688	1,008,863	1,011,609	980,402	952,230	999,313	1,014,329	970,344	977,068	966,394
Total liabilities and equity	\$12,688,468	\$12,865,979	\$13,041,794	\$13,480,361	\$14,168,755	\$15,839,483	\$18,348,681	\$20,991,299	\$23,365,553	\$12,779,089	\$14,999,505

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Residential 165									
	Q2: 2007	Q1: 2007	Q4: 2006	Q3: 2006	Q2: 2006	Q1: 2006	Q4: 2005	Q3: 2005	Q2: 2005
Current face	\$2,276,704	\$2,094,494	\$1,708,607	\$1,484,095	\$1,406,195	\$1,361,245	\$1,273,985	\$1,282,132	\$1,189,207
Unamortized discount	(32,187)	(19,617)	(16,382)	(17,362)	(18,788)	(19,874)	(11,595)	(13,970)	(12,165)
Credit protection	. '	. '		. '	. '	. '	. '	. '	. '
Unrealized market value gains/(losses)	(81,571)	(49,027)	5,025	8,270	2,609	5,304	(2,300)	11,082	16,252
Net book value	\$2,162,946	\$2,025,850	\$1,697,250	\$1,475,002	\$1,390,016	\$1,346,675	\$1,260,090	\$1,279,244	\$1,193,294
Average balance	\$2,119,280	\$1,795,130	\$1,513,794	\$1,404,281	\$1,358,453	\$1,299,933	\$1,263,277	\$1,219,034	\$1,122,945
Interest income	\$36,061	\$29,420	\$25,626	\$24,961	\$22,287	\$20,180	\$18,148	\$16,942	\$13,909
Yield	%08.9	%95'9	8.77%	7.11%	6.56%	6.21%	2.75%	2.56%	4.95%
Residential CES									
	00.001	04.0001	04.000	0000	0000	04.000	04.000	1000-000	00.00
	QZ: 2007	Q1: 2007	Q4: 2006	Q3: 2006	QZ: 2006	Q1: 2006	Q4: 2005	Q3: 2005	QZ: 2005
Current face	\$1,291,193	\$1,259,446	\$1,180,605	\$1,183,142	\$1,168,602	\$1,034,069	\$1,013,793	\$1,029,786	\$1,079,323
Unamortized discount	(125,948)	(158,664)	(144,842)	(140,585)	(116,702)	(108,371)	(121,824)	(84,084)	(90,716)
Credit protection	(453,076)	(392,768)	(372,247)	(384,397)	(425,578)	(373,781)	(354,610)	(382,862)	(404,180)
Unrealized market value gains/(losses)	32,806	44,263	58,015	57,495	50,854	43,522	55,193	80,867	99,380
Net book value	\$744,975	\$752,277	\$721,531	\$715,655	\$677,176	\$595,439	\$592,552	\$643,707	\$683,807
Average balance	\$695,709	\$673,114	\$654,909	\$641,694	\$573,253	\$516,962	\$517,138	\$567,689	\$531,456
Interest income	\$40,885	\$37,664	\$35,650	\$34,585	\$28,059	\$26,245	\$22,556	\$23,640	\$18,778
Yield	23.51%	22.38%	21.77%	21.56%	19.58%	20.31%	17.45%	16.66%	14.13%
Other Real Estate Investments									
Other Beel Estate Intestinents	200.000	2002	2006	3000	3000	2006	2006	2005	2000
Other Near Estate IIIVestinents	£5. 2001	A 1. 2007	7 7000	2009	44. 4000	. 2000	C4. 7000	GO: 5000	QZ: 2000
Current face	\$33,340	238,670	1		ı	1		1	
Unamortized premium		•				•	•		
Credit protection		•	i	•	•	•			
Unrealized market value gains/(losses)	828	11,387	-	-	-	-			
Net book value	\$34,168	\$50,057		-					
						•	•		•
Average balance	\$44,061	\$37,169		•		•	•		
Interest income	\$669	\$2,465	i		•	•	•		
Yield	%20.9	26.53%				'	•		

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Residential Real Estate Loans						•			
Current face Unamortized premium Credit protection The control of	\$8,269,306 \$8,757 (16,416)	\$8,582,964 117,477 (19,954)	<b>Q4: 2006</b> \$9,212,002 132,052 (20,119)	<b>Q3: 2006</b> \$9,718,985 143,135 (19,326)	<b>Q2: 2006</b> \$10,318,641 155,101 (19,450)	Q1: 2006 \$11,846,454 166,134 (22,372)	Q4: 2005 \$13,719,242 178,206 (22,656)	<b>Q3: 2005</b> \$16,386,833 191,513 (22,029)	\$19,443,387 \$19,443,387 \$10,137 (22,959)
Net book value	\$8,351,647	\$8,680,487	\$9,323,935	\$9,842,794	\$10,454,292	\$11,990,216	\$13,874,792	\$16,556,317	\$19,630,565
Average balance Interest income Yield	\$8,232,476 \$119,157 5.79%	\$8,704,147 \$129,143 5.93%	\$9,212,346 \$137,568 5.97%	\$9,947,068 \$148,494 5.97%	\$10,789,275 \$154,160 5.72%	\$12,542,519 \$165,664 5.28%	\$14,821,587 \$176,599 4.77%	\$17,597,906 \$193,621 4.40%	\$20,312,485 \$206,263 4.06%
Commercial CES									
Current face	<b>Q2: 2007</b> \$880,987	<b>Q1: 2007</b> \$792,240	<b>Q4: 2006</b> \$793,743	Q3: 2006 \$667,512	Q2: 2006 \$486,622	Q1: 2006 \$407,466	Q4: 2005 \$383,334	Q3: 2005 \$323,724	<b>Q2: 2005</b> \$222,522
Unamortized discount Credit protection	(95,346) (310,745)	(71,455)	(71,424) (295,340)	(48,712) (258,382)	(28,184) (192,134)	(20,473)	(28,993) (141,806)	(2,428)	(8,062) (87,210)
Unrealized market value gains/(losses)  Net book value	(23,955) <b>\$450,941</b>	9,063	21,081 <b>\$448,060</b>	19,449 \$379,867	4,939 <b>\$271,243</b>	4,081 <b>\$223,302</b>	6,321 <b>\$218,856</b>	4,462 <b>\$187,228</b>	10,779 <b>\$138,029</b>
Average balance Interest income Yield	\$456,039 \$11,119 9.75%	\$426,121 \$10,140 9.52%	\$364,405 \$8,170 8.97%	\$328,211 \$7,381 9.00%	\$253,429 \$5,581 8.81%	\$215,769 \$4,268 7.91%	\$191,586 \$3,927 8.20%	\$152,641 \$2,747 7.20%	\$123,390 \$2,811 9.11%
Commercial IGS									
Current face Unamortized premium∕ (discount) Credit protection	Q2: 2007 \$121,131 (3,103)	Q1: 2007 \$121,737 (3,172)	Q4: 2006 \$122,869 (3,367)	<b>Q3: 2006</b> \$133,361 701	\$134,244 \$134,244 727	\$182,041 \$182,041 5,295	Q4: 2005 \$180,213 8,100	Q3: 2005 \$209,524 13,303	\$199,957 \$199,957 14,129
Unrealized market value gains/(losses)  Net book value	(6,884) <b>\$111,144</b>	(2,071) <b>\$116,494</b>	111 \$119,613	577 \$134,639	(3,937) <b>\$131,034</b>	(2,936) <b>\$184,400</b>	(3,281) <b>\$185,032</b>	(44) \$222,783	3,762 <b>\$217,848</b>
Average balance Interest income Yield	\$118,231 \$1,827 6.18%	\$122,099 \$1,875 6.14%	\$106,902 \$2,344 8.77%	\$128,355 \$2,342 7.30%	\$132,154 \$2,133 6.46%	\$181,549 \$2,880 6.35%	\$188,445 \$3,102 6.58%	\$215,109 \$3,398 6.32%	\$204,247 \$3,036 5.95%



Commercial Loans									
Current face	Q2: 2007 \$38,311	<b>Q1: 2007</b> \$38,394	<b>Q4: 2006</b> \$38,360	<b>Q3: 2006</b> \$42,384	<b>Q2: 2006</b> \$46,959	<b>Q1: 2006</b> \$65,508	<b>Q4: 2005</b> \$70,091	<b>Q3: 2005</b> \$66,348	<b>Q2: 2005</b> \$51,778
Unamortized discount Credit protection Unrealized market value gains/(losses)	(1,995) (10,489) -	(2,022) (10,489)	(2,047) (8,141)	(2,073) (8,141) -	(2,096) (8,141) -	(2,200) (8,141)	(2,258) (8,141) -	(2,105) (8,141) -	(1,843) (8,141) -
Net book value	\$25,827	\$25,883	\$28,172	\$32,170	\$36,722	\$55,167	\$59,692	\$56,102	\$41,794
Average balance	\$25,846	\$28,186	\$29,571	\$32,194	\$42,912	\$56,777	\$59,049	\$47,703	\$45,214
Interest (loss) income Yield	\$419 6.48%	(2,293) -32.54%	\$409 5.53%	\$524 6.51%	\$812 7.57%	\$1,238 8.72%	\$1,281 8.68%	\$1,209 10.14%	\$1,208 10.69%
CDO CES									
	Q2: 2007	Q1: 2007	<u>Q4: 2006</u>	Q3: 2006	Q2: 2006	Q1: 2006	Q4: 2005	Q3: 2005	Q2: 2005
Current face	\$31,381	\$23,731	\$28,731	\$29,231	\$22,226	\$23,226	\$20,226	\$20,226	\$10,184
Onamonized discount Credit protection	(6,955)	(7,004)	(6,889) -	(7,298)	(8/6//)	(8,048)	(8,004)	(706,7)	(7,232)
Unrealized market value gains/(losses)	(293)	(575)	122	326	470	(436)	(484)	144	(187)
Net book value	\$21,133	\$16,152	\$21,964	\$22,259	\$14,718	\$14,742	\$11,738	\$12,463	\$2,765
Average balance	\$18,365	\$18,348	\$19,539	\$20,999	\$13,950	\$14,709	\$12,231	\$11,892	\$2,816
Interest income	\$660	\$497	\$570	609\$	\$236	\$439	\$125	\$131	\$127
Yield	14.38%	10.84%	11.67%	11.60%	6.77%	11.94%	4.09%	4.41%	18.04%
CDO IGS									
	Q2: 2007	Q1: 2007	Q4: 2006	Q3: 2006	Q2: 2006	Q1: 2006	Q4: 2005	Q3: 2005	Q2: 2005
Current face Unamortized discount	\$262,881 (7.096)	\$263,237 (945)	\$222,413 (238)	\$182,352 (236)	\$175,586 (241)	\$162,844 (249)	\$149,812 (257)	\$144,246 (264)	\$145,933 (470)
Credit protection	-		<u></u>			. '			,
Unrealized market value gains/(losses)	(21,152)	(7,985)	2,174	2,826	1,718	944	1,092	2,362	3,221
Net book value	\$234,633	\$254,307	\$224,349	\$184,942	\$177,063	\$163,539	\$150,647	\$146,344	\$148,684
Average balance	\$262,005	\$230,684	\$198,749	\$174,363	\$171,687	\$157,570	\$149,660	\$138,996	\$138,777
Interest income	\$4,641	\$3,862	\$3,335	\$2,881	\$2,099	\$2,491	\$2,571	\$1,953	\$1,569
Yield	7.08%	6.70%	6.71%	6.61%	4.89%	6.32%	6.87%	5.62%	4.52%

Non Real Estate Investments									
	Q2: 2007	Q1: 2007	Q4: 2006	Q3: 2006	Q2: 2006	Q1: 2006	Q4: 2005	Q3: 2005	Q2: 2005
Current face	\$80,000								
Unamortized premium/ (discount)			1	•			ı		
Credit protection				1			1		
Unrealized market value gains/(losses)									
Net book value	\$80,000	•							•
Average balance	\$38.681	0\$	0\$	0\$	9	0\$	0\$	0\$	0\$
Interest income	\$464	90	0\$	\$0	Q\$	0\$	0\$	\$0	\$0
Yield	4.80%	0.00%	0.00%	%00.0	0.00%	0.00%	0.00%	0.00%	%00.0
L									
casn & Equivalents									
	Q2: 2007	Q1: 2007	Q4: 2006	Q3: 2006	Q2: 2006	Q1: 2006	Q4: 2005	Q3: 2005	Q2: 2005
Current face	\$82,626	\$91,656	\$168,016	\$112,926	\$106,491	\$85,466	\$175,885	\$163,160	\$72,193
Unamortized premium/ (discount)		•							
Credit protection									
Unrealized market value gains/(losses)		-	-	-		-	-	-	-
Net book value	\$82,626	\$91,656	\$168,016	\$112,926	\$106,491	\$85,466	\$175,885	\$163,160	\$72,193
	000	2.00	9000	000	0.00	477	0000	200	400
Average balance	9720,009	010,447¢	40300,074	\$103,323	4740,097	444,00Z	970,000	9104,472	4.707
Interest income	\$3,756	\$2,332	\$3,719	\$1,872	\$2,871	\$2,477	\$2,830	066\$	\$804
Yield	5.17%	3.81%	3.73%	4.08%	4.66%	4.06%	3.34%	2.95%	2.58%
Total Earning Assets (GAAP)									
	Q2: 2007	Q1: 2007	Q4: 2006	Q3: 2006	Q2: 2006	Q1: 2006	Q4: 2005	Q3: 2005	Q2: 2005
Current face	\$13,367,860	\$13,306,569	\$13,475,346	\$13,553,988	\$13,865,566	\$15,168,319	\$16,986,581	\$19,625,979	\$22,414,484
Unamortized premium/ (discount)	(176,873)	(129,027)	(113,137)	(72,430)	(18,161)	12,214	13,375	94,058	103,778
Credit protection	(790,726)	(717,677)	(695,847)	(670,246)	(645,303)	(572,066)	(527,213)	(551,562)	(522,490)
Unrealized market value gains/(losses)	(100,221)	(11,320)	86,528	88,943	56,653	50,479	56,541	98,873	133,207
Net book value	\$12,300,040	\$12,448,545	\$12,752,890	\$12,900,255	\$13,258,755	\$14,658,946	\$16,529,284	\$19,267,348	\$22,128,979
	200	0.00	000	0000	0.70	44	0.00	000	900 004
Average balance	\$12,301,562	\$12,279,814 \$245,405	\$12,498,889 \$247,304	\$12,860,487	\$13,581,710 \$248,238	415,229,790	\$17,342,332	\$20,085,39Z \$244,634	\$22,606,037 \$248,505
Yield	7.14%	7.01%	%96.9 %96.9	6.96%	6.43%	5.93%	5.27%	4 87%	4 40%
				2		,	2	2	

### Table 10 : Portfolio Activity (\$ in thousands)

Residential IGS									
	Q2: 2007	Q1: 2007	Q4: 2006	Q3: 2006	Q2: 2006	Q1: 2006	Q4: 200 <u>5</u>	Q3: 2005	Q2: 2005
Beginning balance	\$2,025,850	\$1,697,250	\$1,475,002	\$1,390,015	\$1,346,674	\$1,260,089	\$1,279,243	\$1,193,293	\$1,087,396
Acquisitions	267,695	535,346	352,292	120,316	179,115	80,970	116,987	114,699	128,708
Upgrades / downgrades		•	1			30,667	•	•	
Transfer to other portfolios		(13,816)				•			
Sales	(52,217)	(108,372)	(97,124)	(12,669)	(104,442)	(3,984)	(95,328)	4,000	(3,012)
Principal payments	(45,857)	(32,248)	(31,398)	(29,997)	(31,136)	(25,445)	(29,834)	(27,627)	(22,961)
Discount amortization	2,449	1,321	1,023	1,943	1,446	853	2007	761	347
Net mark-to-market adjustment	(34,974)	(53,631)	(2,545)	5,394	(1,642)	3,524	(11,769)	(5,883)	2,815
Ending Balance	\$2,162,946	\$2,025,850	\$1,697,250	\$1,475,002	\$1,390,015	\$1,346,674	\$1,260,089	\$1,279,243	\$1,193,293
Residential CES									
	Q2: 2007	Q1: 2007	Q4: 2006	Q3: 2006	Q2: 2006	Q1: 2006	Q4: 2005	Q3: 2005	Q2: 2005
Beginning balance	\$752,277	\$721,531	\$715,655	\$677,176	\$595,439	\$592,552	\$643,707	\$683,807	\$587,760
Acquisitions	39,381	73,725	20,870	87,305	89,217	52,822	54,664	57,479	87,864
Upgrades / downgrades		•	1			(30,667)			
Transfer to other portfolios		(4,480)	1			•			
Sales	(3,292)	(5,214)	(962)	(47,585)	(4,035)	(0,650)	(81,292)	(98,775)	
Principal payments	(43,556)	(35,672)	(32,639)	(28,835)	(23,302)	(14,110)	(21,523)	(17,013)	(18,931)
Discount amortization	21,065	18,892	17,412	15,917	11,684	12,391	10,098	10,766	7,424
Net mark-to-market adjustment	(20,900)	(16,505)	1,195	11,677	8,173	(7,899)	(13,102)	7,443	19,690
Ending balance	\$744,975	\$752,277	\$721,531	\$715,655	\$677,176	\$595,439	\$592,552	\$643,707	\$683,807
Other Real Estate Investments									
	Q2: 2007	Q1: 2007	Q4: 2006	Q3: 2006	Q2: 2006	Q1: 2006	Q4: 2005	Q3: 2005	Q2: 2005
Beginning balance	\$50,057	\$0				•		•	
Acquisitions		40,790	Í			•	•		,
Upgrades / downgrades		•	1			•	•		
Transfer from other portfolios	•	18,296				•	•		
Sales	(2,237)	•	1			•	•	i	•
Principal payments	(5,301)	(3,079)				•	•	i	
Premium amortization	(2,104)	(532)			•	•	•	ı	
Net mark-to-market adjustment	(6,247)	(5,418)				-	•	i	
Ending balance	\$34,168	\$50,057			,			,	•

### Table 10 : Portfolio Activity (\$ in thousands)

Real Estate Loans									
	02: 2007	01.2007	04.2006	03 - 2006	002 - 2006	01.2006	04: 2005	03.2005	02:2005
	000 000		0101010	44 000	44	4 100	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	70000	11 1000
Beginning balance	\$8,680,487	\$9,323,935	48,842,784	\$10,454,292	\$17,086,11\$	\$13,874,792	116,956,317	\$19,630,565	\$21,772,696
Acquisitions	674,932	415,283	725,695	966,673	272,627	52,691	271,875	332,049	426,933
Sales	(2,191)	•	1			•	(240,987)	(263,079)	(3,378)
Principal payments	(983,557)	(1,047,170)	(1,230,545)	(1,567,041)	(1,799,401)	(1,925,475)	(2,698,500)	(3,129,492)	(2,557,675)
Premium amortization	(10,889)	(11,726)	(13,298)	(11,254)	(12,073)	(12,075)	(13,334)	(14,438)	(9,758)
Credit provision	(2,500)	(1,481)	(1,505)	(465)	2,507	(141)	(877)	802	1,527
Net charge-offs / (recoveries)	(4,635)	1,646	794	289	416	424	250	125	(34)
Net mark-to-market adjustment		•	•	,	•	•	48	(218)	254
Ending balance	\$8,351,647	\$8,680,487	\$9,323,935	\$9,842,794	\$10,454,292	\$11,990,216	\$13,874,792	\$16,556,317	\$19,630,565
Commercial CES									
	Q2: 2007	Q1: 2007	Q4: 2006	Q3: 2006	Q2: 2006	Q1: 2006	Q4: 2005	Q3: 2005	Q2: 2005
Beginning balance	\$435,382	\$448,060	\$379,867	\$271,243	\$223,302	\$218,856	\$187,228	\$138,029	\$127,687
Acquisitions	49,177	2,743	76,496	99,065	51,978	11,130	30,293	55,941	4,263
Upgrades / downgrades		(3,501)				(3,966)			
Sales	,	•	(9,914)	(4,216)	(2,820)	•	•		
Principal payments			(13)	(6)	(6)	(10)	(6)	(8)	(8)
Discount / (premium) amortization	200	(6)	(289)	(451)	(257)	(264)	(276)	(416)	89
Net mark-to-market adjustment	(33,818)	(11,911)	1,913	14,235	(951)	(2,144)	1,620	(6,318)	6,019
Ending Balance	\$450,941	\$435,382	\$448,060	\$379,867	\$271,243	\$223,302	\$218,856	\$187,228	\$138,029
Commercial Loans									
	Q2: 2007	Q1: 2007	Q4: 2006	Q3: 2006	Q2: 2006	Q1: 2006	Q4: 2005	Q3: 2005	Q2: 2005
Beginning balance	\$25,883	\$28,172	\$32,170	\$36,722	\$55,167	\$59,692	\$56,102	\$41,794	\$56,604
Acquisitions		•				•	4,248	14,219	
Sales	•	•			(8,408)	•		(17)	(11,192)
Principal payments	(82)	38	(4,024)	(4,574)	(10,049)	(4,583)	(206)	158	(3,769)
Discount / (premium) amortization	26	21	26	22	27	66	(152)	(69)	(66)
Credit provision	1	(2,348)		•	,	(32)	•		
Net mark-to-market adjustment	1	-		•	(14)	-	•	17	250
Ending Balance	\$25,827	\$25,883	\$28,172	\$32,170	\$36,722	\$55,167	\$59,692	\$56,102	\$41,794



### Table 10 : Portfolio Activity (\$ in thousands)

Commercial IGS									
	Q2: 2007	Q1: 2007	Q4: 2006	Q3: 2006	Q2: 2006	Q1: 2006	Q4: 2005	Q3: 2005	Q2: 2005
Beginning balance	\$116,494	\$119,613	\$134,639	\$131,034	\$184,400	\$185,032	\$222,783	\$217,848	\$206,590
Acquisitions		2,964	8,999	(3)	•	2,177	29,684	17,179	7,845
Upgrades / downgrades		3,501				3,966			
Sales		(6,464)	(24,007)		(51,501)	•	(56,292)	(4,000)	,
Principal payments	(209)	(838)	(737)	(883)	(866)	(2,006)	(8,560)	(4,174)	(294)
Discount / (premium) amortization	69	29	51	(14)	(06)	(129)	(145)	(269)	(281)
Net mark-to-market adjustment	(4,812)	(2,249)	899	4,505	(777)	(1,610)	(2,438)	(3,801)	4,288
Ending Balance	\$111,144	\$116,494	\$119,613	\$134,639	\$131,034	\$184,400	\$185,032	\$222,783	\$217,848
CDO CES									
	Q2: 2007	Q1: 2007	Q4: 2006	Q3: 2006	Q2: 2006	Q1: 2006	Q4: 2005	Q3: 2005	Q2: 2005
Beginning balance	\$16,152	\$21,964	\$22,259	\$14,718	\$14,742	\$11,738	\$12,463	\$2,765	\$2,784
Acquisitions	4,804	(149)		7,714	(87)	3,000	(26)	9,970	(119)
Upgrades / downgrades		(2,000)				•		•	
Sales		•		(722)	•	•		•	•
Principal payments	(105)	•	(169)	(53)	(1,017)	(44)		42	1
Discount amortization	•	,	•			•	•	36	•
Net mark-to-market adjustment	282	(663)	474	578	1,080	48	(628)	(320)	100
Ending Balance	\$21,133	\$16,152	\$21,964	\$22,259	\$14,718	\$14,742	\$11,738	\$12,463	\$2,765
CDO IGS									
	Q2: 2007	Q1: 2007	Q4: 2006	Q3: 2006	Q2: 2006	Q1: 2006	Q4: 2005	Q3: 2005	Q2: 2005
Beginning balance	\$254,307	\$224,349	\$184,942	\$177,063	\$163,539	\$150,647	\$146,344	\$148,684	\$133,123
Acquisitions	•	35,496	45,388	2,000	13,000	13,500	2,900	9,553	15,485
Upgrades / downgrades		2,000	•		,	,		•	,
Sales		•	(2,350)		•	•		•	•
Principal payments	(326)	(376)	(338)	(235)	(257)	(468)	(332)	(11,240)	(237)
Discount / (premium) amortization	99	(3)	6	Ω	7	80	7	10	18
Net mark-to-market adjustment	(19,384)	(10,159)	(302)	1,109	774	(148)	(1,269)	(663)	295
Ending Balance	\$234,633	\$254,307	\$224,349	\$184,942	\$177,063	\$163,539	\$150,647	\$146,344	\$148,684





		Managed Loans	Internally- Designated Credit Reserve	External Credit Enhancement	Total Credit Protection (1)	Total Credit Protection as % of Loans	Seriously Delinquent Loans	Seriously Delinquent Loan % of Current Balance	Total Credit Losses	Losses To Securities Junior to Redwood's Interest	Redwood's Share of Net Charge- offs/(Recoveries)	Total Credit Losses As % of Loans (Annualized)
Total Managed	02.2005	\$192 291 401	\$427 139	\$139.847	\$566 986	%6C U	\$230538	0 12%	\$740	\$196	\$544	%10 O>
Residential	Q3; 2005	192.368,457	404,891	133,080	537,971	0.28%	268,341	0.14%	1.812	220		
Portfolio	04:2005	190 570 193	377 266	139 129	516.395		349 068	0.18%	1 175	i '		
	2005	190,570,193	377,266		516,395		349,068	0.18%	5,104	416		
	Q1: 2006	198,252,684	396,153		522,529		467,352	0.24%	3,002	i		0.01%
	Q2: 2006	227,928,505	445,028	126,264	571,292	0.25%	441,430	0.19%	1,464	'		<0.01%
	Q3: 2006	235,127,925	403,723	215,285	619,008	0.26%	658,262	0.28%	2,748	155		<0.01%
	Q4: 2006	219,178,838		302,072	694,437	0.32%	842,746	0.39%	5,058	196		
	2006	219,178,838	392,365	302,072	694,437	0.32%	842,746	0.39%	12,272	351	11,921	
	Q1: 2007	245,080,031	412,717	355,855	768,572	0.31%	1,075,683	0.44%	5,776	325	5,451	0.01%
	Q2: 2007	\$227,973,546	\$469,492	\$356,374	\$825,866	0.36%	\$1,431,963	0.63%	\$12,157	\$471	1 \$11,686	0.02%
Residential Real	Q2: 2005	\$19,443,387	\$22,959	-	\$22,959	0.12%	\$16,514	%80.0	(\$34)	-	(\$34)	<0.01%
Estate Loans	Q3: 2005	16,386,833	22,029	1	22,029	0.13%	22,956	0.14%	06	Ī	06	
	Q4: 2005	13,719,242	22,656	•	22,656	0.17%	37,335	0.27%	251	•	251	
	2005	13,719,242	22,656	•	22,656	0.17%	37,335	0.27%	461	•	461	
	Q1: 2006	11,846,454	22,372	•	22,372	0.19%	48,677	0.41%	425	1	425	
	Q2: 2006	10,318,641		•	19,450	0.19%	47,162	0.46%	423	1	423	V
	Q3: 2006	9,718,985		•	19,326	0.20%	61,447	0.63%	289	ı	589	
	Q4: 2006	9,212,002	20,119	•	20,119	0.22%	65,071	0.79%	711	ı	711	
	2006	9,212,002	20,119	•	20,119	0.22%	65,071	0.79%	2,148	•	2,148	
	Q1: 2007	8,582,964	19,954	•	19,954	0.23%	68,632	0.92%	1,646	•	1,646	
	Q2: 2007	\$8,256,759	\$16,416	1	\$16,416	0.20%	\$55,674	0.67%	\$6,038	1	\$6,038	0.29%
Residential CES	02.2005	\$172 848 014	\$404 180	\$139.847	\$544 027	0.31%	\$214 024	0.12%	\$774	\$196	\$578	<0.01%
	Q3: 2005	175,981,624	382,862	133,080	515,942	0.29%	245,385	0.14%	1,722	220	•	
	Q4: 2005	176,850,951	354,610	139,129	493,739	0.28%	311,733	0.18%	924	0	0 924	<0.01%
	2005	176,850,951	354,610	139,129	493,739	0.28%	311,733	0.18%	4,643	416	6 4,227	<0.01%
	Q1: 2006	186,406,230	373,781	126,376	500,157	0.27%	418,675	0.22%	2,577	J	0 2,577	<0.01%
	Q2: 2006	217,609,864	425,578	126,264	551,842	0.25%	394,268	0.18%	1,041	_	1,041	<0.01%
	Q3: 2006	225,408,940			599,682	0.27%	596,815	0.26%	2,159	155		
	Q4: 2006	209,966,836			674,318	0.32%	777,675	0.37%	4,347	196	6 4,151	
	2006	209,966,836	372,246	302,072	674,318	0.32%	777,675	0.37%	10,124	351		<0.01%
	Q1: 2007	236,497,067			748,618	0.32%	1,007,051	0.43%	4,130	325		V
	Q2: 2007	\$219,716,787	\$453,076	\$356.374	\$809.450	0.37%	\$1.376.289	0.63%	\$6.119	8471	1 \$5 648	0.01%

<sup>(1)</sup> The credit reserve on residential real estate loans is only available to absorb losses on our residential real estate loans. Internally-designated credit reserves and external credit enhancement are only available to absorb losses on our residential CES.



		Managed Loans (1)	Internally-Designated Credit Reserve	Internally-Designated Total Credit Reserve as Seriously Delinquent Credit Reserve % of Loans	Seriously Delinquent Loans	Seriously Delinquent Loan % of Current Balance	T Redwood's Share of Losses	Total Credit Losses As % of Loans (Annualized)
Total Managed	2006	£130 600 357	A426 834	70 3307	4104 434	0.45%	2534	7000 0
Residential Loans and	Q2: 2005 Q3: 2005	125.971.360	404.191	0.32%	230.263	0.18%		%00.0
Non-Rated Securities	Q4: 2005	129.833.862	377.259	0.29%	318.112	0.25%		%00.0
	2005	129,833,862	377,259	0.29%	318,112		.,	0.00%
	Q1: 2006	150,039,853	433,658	0.29%	432,120			0.00%
	Q2: 2006	159,800,662	444,323	0.28%	402,617			0.00%
	Q3: 2006	141,357,008	402,655	0.28%	463,911			%00.0
	Q4: 2006	134,696,897	392,366	0.29%	540,695			0.00%
	2006	134,696,897	392,366	0.29%	540,695	0.40%	•	0.01%
	Q1: 2007 Q2: 2007	114,624,260 \$115,584,033	412,717 \$460,152	0.36%	672,234 \$816,092	0.59%	5,451	0.02%
Residential Alt-A Non-Rated	Q2: 2005	\$15,865,802	\$67,319	0.42%	\$28,293	0.18%	\$225	0.01%
	Q3: 2005	14,615,816	58,323	0.40%	34,698		271	0.01%
	Q4: 2005	15,778,989	58,241	0.37%	58,614			%00.0
	2005	15,778,989	58,241	0.37%	58,614			%00.0
	Q1: 2006	15,660,444	68,077	0.43%	86,641	0.55%		0.00%
	Q2: 2006	19,960,837	115,170	0.58%	106,953	0.54%		0.00%
	Q3: 2006	19,200,967	107,140	0.56%	132,968			0.00%
	Q4: 2006	18,127,353	115,315	0.64%	187,465	1.03%	1,311	0.03%
	2006	18,121,353	115,315	0.64%	187,465			0.01%
	Q1. 2007	419 580 134	\$150,172	%22.0 %22.0	4376 151		9	0.03%
	Œ: 500.	to	00.00	0/ 1:0	5	7.70:1		0000
Residential Prime Non-Rated	02: 2005	\$95.381.168	\$336.556	0.35%	\$149.624	0.16%	\$353	<0.01%
	Q3: 2005	94.968.711	323,839	0.34%	172.609	0.18%		0.01%
	Q4: 2005	100,335,631	296,362	0:30%	222,162			0.00%
	2005	100,335,631	296,362	0:30%	222,162		2	0.00%
	Q1: 2006	122,532,955	343,209	0.28%	296,802	0.24%		0.01%
	Q2: 2006	129,521,184	309,703	0.24%	248,502	0.19%		<0.01%
	Q3: 2006	112,437,056	276,189	0.25%	269,496	0.24%	1,826	0.01%
	Q4: 2006	107,357,542	256,932	0.24%	288,159	0.27%		0.01%
	2006	107,357,542	256,932	0.24%	288,159	0.27%		0.01%
	Q1: 2007	87,463,719	263,991	0:30%	325,581	%250		0.01%
	Q2: 2007	\$87,747,140	\$292,935	0.33%	\$384,267	0.44%	\$3,241	0.01%
Residential Real	02: 2005	\$19 443 387	\$22 959	0 12%	\$16.514	%8U U	(\$34)	%UU U
Estate Loans	Q3: 2005	16,386,833	22,029	0.13%	22,956			<0.01%
	Q4: 2005	13,719,242	22,656	0.17%	37,335		.,	<0.01%
	2005	13,719,242	22,656	0.17%	37,335			<0.01%
	Q1: 2006	11,846,454	22,372	0.19%	48,677	0.41%	425	<0.01%
	Q2: 2006	10,318,641	19,450	0.19%	47,162	0.46%	423	0.02%
	Q3: 2006	9,718,985	19,326	0.20%	61,447	%89.0		0.02%
	Q4: 2006	9,212,002	20,119	0.22%	65,071	0.71%		0.03%
	2006	9,212,002	20,119	0.22%	65,071	0.71%		0.02%
	Q1: 2007	8,582,964	19,954	0.23%	68,632	0.80%		0.08%
	QZ: 2007	\$8,256,759	\$16,416	0.20%	\$55,674	0.67%	\$6,038	0.29%

<sup>(1)</sup> The credit reserve on residential real estate loans is only available to absorb losses on our residential real estate loan portfolio. The managed loans amount for residential CES prime and alt-a portfolios represents the loan balances for the securities where Redwood is first in line to absorb losses. The internally-designated credit reserve is established to protect Redwood against losses suffered from these underlying loan balances.

# Table 12 A: Residential Prime CES and Underlying Loan Characteristics (\$ in thousands)

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Residential Prime CES	02:2007	01:2007	04:2006	03:2006	Q2:2006	01:2006	Q4:2005	Q3:2005	02:2005
Principal value	\$915.731	\$899.856	\$871.984	\$900.358	\$925.212	\$849.556	\$858.999	\$885.264	\$908.780
Unamortized premium	(98,787)	(115,563)	(117,016)	(113,398)	(105,707)	(52,906)	(105,078)	(76,264)	(80,172)
Credit protection	(292,934)	(263.991)	(256.932)	(276.189)	(309.703)	(343.209)	(296.362)	(323,839)	(336.556)
Unrealized market value	45.779	50.847	57.333	57.459	51.733	43.276	55.293	74.925	93.954
Market value (book value)	\$569,789	\$571.149	\$555,369	\$568,230	\$561,535	\$496.717	\$512,852	\$560,086	\$586,006
Market value / principal value	\$62.22	\$63.47	\$63.69	\$63.11	\$60.69	\$58.47	\$59.70	\$63.27	\$64.48
Current Rating									
BB	\$317,589	\$315,865	\$307,713	\$314,279	\$286,321	\$255,488	\$271,389	\$270,770	\$259,922
м	131,015	131,224	118,836	119,458	133,410	108,574	107,091	156,951	194,911
Non Rated	121,185	124,060	128,820	134,493	141,804	132,655	134,372	132,365	131,173
Total market value	\$569,789	\$571,149	\$555,369	\$568,230	\$561,535	\$496,717	\$512,852	\$560,087	\$586,006
Security Type									
Option ARM	\$238,728	\$235,959	\$226,014	\$227,349	\$202,377	\$188,202	\$197,411	\$178,816	\$156,537
ARM	44,470	48,424	48,610	53,596	72,806	65,937	76,658	93,613	94,983
Hybrid	220,043	226,520	221,094	227,093	223,716	183,392	174,886	216,545	254,741
Fixed	66,548	60,246	59,651	60,193	62,636	59,185	63,896	71,112	79,745
Total market value	\$569,789	\$571,149	\$555,369	\$568,230	\$561,535	\$496,717	\$512,852	\$560,087	\$586,006
Interest income	\$13,973	\$14,443	\$13,776	\$16,745	\$14,629	\$11,619	\$10,535	\$11,143	\$9,845
Discount amortization	16,926	15,644	14,084	13,987	10,205	10,957	9,523	10,311	7,051
Total interest income	\$30,899	\$30,087	\$27,860	\$30,732	\$24,834	\$22,576	\$20,058	\$21,454	\$16,896
Average Balance	\$510,835	\$511,659	\$491,576	\$497,983	\$466,605	\$424,723	\$439,171	\$489,342	\$447,454
Interest income %	10.94%	11.29%	11.21%	13.45%	12.54%	10.94%	%09.6	9.11%	8.80%
Discount amort %	13.25%	12.23%	11.46%	11.23%	8.75%	10.32%	8.67%	8.43%	6.30%
Yield	24.19%	23.52%	22.67%	24.69%	21.29%	21.26%	18.27%	17.54%	15.10%
Underlying Loan Characteristics Number of loans	55.400	800 408	20,000	000	099	800	764 007	77	436 704
Truminger of loans	940 171 1014	000,400	001,013	909,004	930,007	000,000	404,904 8464 20E 244	451 7,1 10	9164 006 207
l otalioari lace Average loan size	\$353	\$355	\$338	\$346	\$353	\$336	\$347	\$358	\$355
Southern CA	24%	24%	25%	25%	25%	76%	24%	23%	23%
Northern CA	21%	21%	22%	22%	22%	24%	21%	20%	20%
Florida	%9	%9	%9	%9	%9	2%	2%	2%	2%
New York	2%	2%	2%	2%	2%	2%	2%	2%	2%
Georgia	2%	5%	2%	2%	2%	2%	2%	2%	2%
New Jersey	3%	3%	3%	4%	4%	3%	4%	4%	4%
Техаѕ	3%	3%	3%	3%	3%	3%	3%	3%	3%
Arizona	2%	2%	2%	2%	2%	2%	2%	2%	2%
Illinois	3%	3%	3%	3%	%%	3%	%6	3%	3%
Colorado	2%	2%	2%	2%	2%	2%	2%	3%	3%
Vilgilla Other states	25%	25%	23%	22%	22%	21%	25%	26%	26%

# Table 12 A: Residential Prime CES and Underlying Loan Characteristics (\$ in thousands)

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	Q2:2007	Q1:2007	Q4:2006	Q3:2006	Q2:2006	Q1:2006	Q4:2005	Q3:2005	Q2:2005
Year 2007 origination	4%	2%	%;	%0	%0	%0	%0	%0	%0
Year 2006 origination	20%	20% 28%	71%	74%	11%	32%	3%%	0 % %	%6
Year 2004 origination and earlier	48%	%02	61%	%65	%09 909	%29	%22	% <del>7</del> %	%56
				3		2			
Wtd Avg Original LTV	%89	%89	%89	%89	%89	%89	%29	%29	%29
Original LTV: 0 - 50	13%	13%	14%	13%	13%	14%	14%	14%	14%
Original LTV: 50.01 - 60	12%	12%	12%	12%	12%	12%	13%	13%	12%
Original LTV: 60.01 - 70	22%	22%	22%	22%	22%	22%	23%	23%	23%
Original LTV: 70.01 - 80	20%	20%	49%	20%	20%	49%	47%	47%	48%
Original LTV: 80.01 - 90	2%	2%	2%	2%	2%	2%	2%	2%	2%
Original LTV: 90.01 - 100	1%	1%	1%	1%	1%	1%	1%	1%	1%
Unknown	%0	%0	%0	%0	%0	%0	%0	%0	%0
Wtd Avg FICO	737	737	735	734	734	734	729	729	727
FICO: <= 600	4%	1%	1%	1%	4%	1%	%0	%0	%0
FICO: 601 - 620	1%	1%	1%	1%	1%	1%	1%	%0	%0
FICO: 621 - 640	2%	2%	2%	2%	2%	5%	2%	2%	2%
FICO: 641 - 660	3%	3%	3%	3%	3%	3%	4%	4%	4%
FICO: 661 - 680	%9	%9	%9	%2	%9	%9	%2	%2	%2
FICO: 681 - 700	10%	10%	10%	10%	10%	11%	11%	11%	11%
FICO: 701 - 720	13%	12%	12%	13%	13%	12%	12%	13%	13%
FICO: 721 - 740	14%	14%	13%	13%	13%	13%	14%	14%	14%
FICO: 741 - 760	15%	15%	15%	15%	15%	15%	15%	15%	15%
FICO: 761 - 780		18%	18%	17%	17%	12%	17%	18%	18%
FICO: 781 - 800	14%	14%	14%	13%	13%	13%	13%	12%	12%
FICO: >= 801	2%	4%	%4%	4%	4%	4%	3%	3%	3%
Unknown	1%	%0	1%	1%	2%	2%	1%	1%	1%
Conforming at Origination %	31%	31%	34%	34%	33%	32%	25%	23%	23%
> \$1 MM %	%6	%6	%8	%6	%6	%2	%2	%9	%9
	Ì	ř	ò	ò	è	ò	òò	ě	à
ZIIG HOINE %	%,	0/20	%p	%60	%o o	%0 6	%0 0	0,00	%6
	۲ ۲	0/4	0/1	0/7	0/7	8/ 3	0 7	0/7	0/7
Purchase	42%	45%	36%	39%	39%	38%	36%	36%	35%
Cash Out Refi	27%	27%	27%	28%	30%	28%	27%	792	25%
Rate-Term Refi	30%	30%	33%	31%	31%	33%	36%	37%	39%
Construction	%0	%0	%0	%0	%0	%0	%0	%0	%0
Other	1%	1%	1%	1%	%0	1%	1%	1%	1%
Full Doc	45%	42%	46%	44%	44%	47%	47%	23%	25%
No Doc	%9	%9	%2	%9	2%	2%	4%	2%	%9
Other Doc (Lim, Red, Stated, etc)	49%	49%	42%	20%	21%	48%	49%	45%	43%
2.4 Family	%6	%6	3%	%6	%6	%6	%6	%6	%6
Condo	° %	% 6	% ************************************	% %	% %	%4 %	%4	% 6.	%6
Single Family	%88 88	%88	%68 8	% 68	% 5%	%68	25%	26%	23%
Other	1%	7%	1%			1%	36%	36%	45%

# Table 12 B: Residential Alt-A CES and Underlying Loan Characteristics (\$ in thousands)

TITLE OF

Residential CES Alt A	Q2:2007	Q1:2007	Q4:2006	Q3:2006	Q2:2006	Q1:2006	Q4:2005	Q3:2005	Q2:2005
Principal value	\$365,837	\$348,371	\$298,780	\$272,957	\$243,391	\$184,513	\$154,794	\$144,521	\$170,543
Unamortized premium	(30.054)	(41,680)	(26,440)	(26.849)	(11,700)	(17,960)	(16,752)	(8.520)	(10.849)
Credit protection	(150,801)	(128 772)	(115 315)	(107 140)	(115 170)	(68 077)	(58 241)	(5,525)	(67 310)
Unrealized market value	(136,531)	(5,032)	(110,313)	(101,110)	(879)	246	(367)	5 942	5.427
Market value (book value)	\$172.356	\$171.987	\$156.859	\$139.020	\$115.642	\$98.722	\$79.702	\$83.620	\$97.802
Market value / principal value	\$47.11	\$49.37	\$52.50	\$50.93	\$47.51	\$53.50	\$51.49	\$57.86	\$57.35
-									
Current Rating									
88	\$103,717	\$100,895	\$94,239	\$85,874	\$62,063	\$63,244	\$51,175	\$55,065	\$50,983
m	33,911	30,989	22,861	19,722	22,122	13,377	7,969	8,451	27,370
Non Kated	34,728	40,103	39,759	33,424	31,45/	22,101	20,558	20,104	19,449
Total market value	\$172,356	\$171,987	\$156,859	\$139,020	\$115,642	\$98,722	\$79,702	\$83,620	\$97,802
Security Type									
Option ARM	\$162,924	\$158,116	\$133,411	\$117,908	\$92,209	\$76,868	\$60,635	\$59,978	\$53,459
ARM	720	837	066	4,483	7,318	6,457	2,671	6,823	23,549
Hybrid	6,664	10,701	21,835	16,012	15,589	14,867	15,741	16,000	18,871
Fixed	2,048	2,333	623	616	526	529	654	819	1,922
Total market value	\$172,356	\$171,987	\$156,859	\$139,019	\$115,642	\$98,721	\$79,701	\$83,620	\$97,801
o carooni pooroșei	000	67.4.70	0.40	64 073	24 746	300 00	900	64 723	9
Discount amortization	40,032 4 013	3,197	3.307	1915	1 479	1 434	575	455	373
Total interest income	\$9,645	\$7,340	\$7,619	\$3,787	\$3,225	\$3,669	\$2,501	\$2,187	\$1,881
Average Balance	\$176,130	\$151,740	\$154,988	\$135,489	\$106,648	\$92,239	\$70,315	\$78,347	\$84,002
Interest income %	12.79%	10.92%	11.13%	5.53%	6.55%	%69.6	10.96%	8.84%	7.18%
Discount amort %	9.11%	8.43%	8.53%	2.65%	5.55%	6.22%	3.27%	2.32%	1.78%
Yield	21.90%	19.35%	19.66%	11.18%	12.10%	15.91%	14.23%	11.17%	8.96%
•									
Underlying Loan Characteristics	59 767	58 960	54 500	67 132	60 471	50 168	40 506	46 682	58 163
Total loan face	\$20.523.349	\$19.620.740	\$18.026,078	\$22.126.922	\$19.796.509	\$15.470.805	\$15,555,706	\$14.262.580	\$17.962.707
Average loan size	\$343	\$333	\$330	\$330	\$327	\$308	\$314	\$306	\$309
Southern CA	31%	31%	32%	31%	34%	32%	35%	35%	36%
Northern CA	21%	21%	22%	25%	23%	24%	22%	21%	21%
Florida	10%	10%	10%	%6	%6	%8	%8	%2	2%
New York	2%	5%	2%	5%	1%	1%	1%	1%	1%
Georgia	1%	1%	1%	1%	1%	1%	1%	1%	1%
New Jersey	3%	3%	3%	3%	5%	2%	2%	3%	2%
Texas	1%	1%	1%	1%	1%	1%	1%	1%	1%
Arizona	4%	4%	4%	4%	3%	3%	2%	2%	2%
Illinois	1%	1%	1%	1%	1%	1%	2%	2%	2%
Colorado	3%	3%	3%	3%	3%	3%	3%	4%	3%
Virginia	%°C	3%	3%	3%	3%	2%	2%	2%	2%
Offier states	V07	0/07	0/ 01	0/ NZ	0/ 201	0/ 0-1	0/17	0/17	0/ 77



	Q2:2007	Q1:2007	Q4:2006	Q3:2006	Q2:2006	Q1:2006	Q4:2005	Q3:2005	Q2:2005
Year 2007 origination	14%	4%	%0	%0	%0	%0	%0	%0	%0
Year 2006 origination	23%	25%	21%	19%	%6	1%	%0	%0	%0
Year 2005 origination	33%	39%	38%	41%	45%	39%	35%	21%	19%
Year 2004 origination and earlier	30%	32%	41%	40%	46%	%09	%59	%62	81%
Wtd Avg Original I TV	75%	75%	75%	75%	75%	74%	75%	75%	74%
Original I TV: 0 - 50	4%	4%	. 4	4%	. 4%	%5	. 4	%2	%5
Original LTV: 50.01 - 60	%9	%9	%9	% - 9	%9	%2	%9	%9	%2
Original LTV: 60:01 - 70	15%	15%	16%	16%	16%	16%	15%	16%	16%
Original LTV: 70.01 - 80	61%	61%	61%	28%	29%	%69	62%	%09	62%
Original LTV: 80:01 - 90	10%	10%	%6	11%	10%	%6	%8	%8	%2
Original LTV: 90.01 - 100	4%	4%	. 4	2%	2%	4%	28	2%	3%
Unknown	%0	%0	%0	%0	%0	%0	%0	%0	%0
	;	-	i	i	i	•	i	i	
Wtd Avg FICO	707	208	80/	202	108	710	200	708	707
FICO: <= 600	1%	2%	1%	3%	2%	5%	%0	%0	%0
FICO: 601 - 620	1%	1%	1%	1%	1%	1%	1%	%0	%0
FICO: 621 - 640	2%	2%	2%	2%	2%	2%	2%	2%	2%
FICO: 641 - 660	%6	%6	8%	8%	8%	%8	%8	8%	8%
FICO: 661 - 680	14%	14%	14%	13%	13%	12%	13%	12%	12%
FICO: 681 - 700	15%	15%	15%	15%	15%	13%	15%	15%	15%
FICO: 701 - 720	14%	13%	13%	13%	13%	12%	14%	15%	15%
FICO: 721 - 740	11%	11%	11%	11%	11%	11%	12%	13%	13%
FICO: 741 - 760	%6	%6	10%	10%	10%	%6	11%	11%	11%
FICO: 761 - 780	8%	8%	8%	8%	8%	8%	%6	10%	10%
FICO: 781 - 800	4%	2%	2%	2%	2%	2%	2%	2%	2%
FICO: >= 801	1%	1%	1%	1%	1%	1%	1%	1%	1%
Unknown	%2	%2	%8	%2	%8	13%	%9	2%	2%
Conforming at Origination %	47%	49%	52%	43%	53%	%95	46%	49%	48%
> 51 MM %	12%	10%	%6	%%	%20	%2	% %	%9	%9
	2	2	8	8	2	-	8		8
2nd Home %	%9	%9	%9	2%	2%	2%	2%	2%	2%
Investment Home %	11%	11%	12%	11%	11%	11%	11%	10%	10%
Good	35%	32%	41%	7000	40%	710%	75%	47%	48%
Cash Out Befi	43%	41%	30%	38%	40%	38%	32%	34%	34%
Rate-Term Refi	%26	22%	76,00	21%	%0°	21%	18%	75%	18%
Construction	%0	%0	%0	%0	%0	%0	%0°	%0	%0
Other	%0	%0	%0	%0	%0	%0	%0	%0	%0
Full Doc	17%	18%	73%	24%	22%	22%	19%	19%	19%
No Doc	1%	1%	1%	1%	1%	1%	%0	%0	%0
Other Doc (Lim, Red, Stated, etc)	74%	71%	%29	64%	%29	62%	81%	81%	81%
Unknown/Not Categorized	%8	10%	%6	11%	10%	15%	%0	%0	%0
2-4 Family	4%	4%	4%	4%	4%	4%	4%	3%	%8
Condo	11%	11%	11%	11%	11%	11%	1%	1%	%1
Single Family	855%	85%	85%	85%	85%	85%	% %	%°9	4%
Other	%0	%0	%0	%0	%0	%0	86%	%06	95%



Residential CES Subprime	Q2:2007	Q1:2007	Q4:2006	Q3:2006	Q2:2006	Q1:2006	Q4:2005	Q3:2005	Q2:2005
Principal value	\$9,625	11,219	9,841	\$9,841	1	•			•
Unamortized premium	2.893	(1,426)	(1.387)	(1.407)	1	•	,	•	•
Credit protection	(9.341)	`C	`c	. "	1	•	1		•
Unrealized market value	(347)	(652)	849	(12)		•	1		•
Market value (book value)	\$2.830	9,141	9.303	\$8.419			1		
Market value / principal value	\$29.40	\$81.48	\$94.53	\$85.55		•			1
Current Bating									
BB	\$2 83U	\$0.141	86 678	\$5 010			,	,	,
	42,000	- 5 9	0 0 0	0,00					
Non Rated			2.625	2.500					
Total market value	\$2.830	\$9.141	\$9.303	\$8.419					
	Î			:					
Security Type									
Option ARM	80	\$0	\$0	\$0		•	1		•
ARM	•	•				•	•		•
Hybrid	400	1,013	4,127	4,064		•	ı		
Fixed	2,430	8,128	5,176	4,355		•	•		•
Total market value	\$2,830	\$9,141	\$9,303	\$8,419					ı
				i					
Interest income	\$215	9219	101\$	- CA			•	,	•
Discount amortization	126	19	7.7	15	1				
Total interest income	\$341	\$237	\$173	\$66					
Average Balance	\$8.744	\$9.715	\$8.344	\$8.223		,			,
Interest income %	9.84%	7.66%	7.24%	2.48%		•			•
Discount amort %	5.76%	2.10%	1.05%	0.73%		•	1		•
Yield	15.60%	%92'6	8.29%	3.21%					
and the state of t									
Ordenying Loan Characteristics Number of loans	23 662	25.001	31.873	34 841		,			
Total loan face	\$3 436 393	\$3 614 761	\$5 439 260	\$5.945.868					
Average loan size	\$145	\$145	\$171	\$171		•	ı		•
Southern CA	19%	18%	19%	19%		1			
Northern CA	14%	13%	14%	14%	•	•	•		•
Florida	12%	12%	12%	12%	•	•	ı		•
New York	4%	4%	4%	4%	•	•	ı		•
Georgia	1%	1%	1%	1%	•	•	ı		•
New Jersey	3%	4%	4%	4%	•	•	ı		•
Texas	4%	4%	4%	4%	•	•	ı		•
Arizona	2%	2%	4%	4%		•	•		•
Illinois	2%	%9	%9	%9	•	•	•		•
Colorado	2%	5%	2%	2%		•	•		•
Virginia	1%	5%	2%	2%		•	•		•
Other states	%66	%60	28%	28%					

	Q2:2007	Q1:2007	Q4:2006	Q3:2006	Q2:2006	Q1:2006	Q4:2005	Q3:2005	Q2:2005
Year 2007 origination	5%	2%	%0	%0		•			•
Year 2006 origination	%86	%86	100%	100%	•		•	,	
Year 2005 origination	%0	%0	%0	%0		1		1	
Year 2004 origination and earlier	%0	%0	%0	%0	1	•	,	1	1
		ì	i	i					
Wtd Avg Original LTV	%ñg	75%	73%	/3%			•		
Original LTV: 0 - 50	%02	13%	14%	14%		1		1	
Original LTV: 50.01 - 60	3%	2%	3%	3%	,	1	•		•
Original LTV: 60.01 - 70	%9	%9	%9	%9	1	•	1	1	•
Original LTV: 70.01 - 80	44%	43%	47%	47%	1	•	1	1	•
Original LTV: 80.01 - 90	22%	22%	23%	23%	•	•	•	•	•
Original LTV: 90.01 - 100	%9	14%	%2	%2		•	,		•
Unknown	%0	%0	%0	%0	•	•	•	•	1
Wtd Avg FICO	640	642	636	636		•	•	•	•
FICO: <= 600	24%	25%	722%	72%		•	,	,	,
FICO; 601 - 620	12%	12%	13%	13%		•	1		•
FICO: 621 - 640	17%	16%	17%	17%		•			•
FICO; 641 - 660	13%	12%	13%	13%		•	1		•
FICO: 661 - 680	10%	10%	10%	10%		•	,	•	•
FICO: 681 - 700	%8	%6	%6	%		•		,	,
FICO: 701 - 720	%9 9	%9	2%	2%		•		,	,
FICO: 721 - 740	4%	4%	4%	4%	,		,	,	
FICO: 741 - 760	%6	%6	%6	%		•	,		•
FICO: 741 = 780	% 6	%0	2%	%6					
FICO: 781 - 780	% 7	1%	7 7 7 %	7 7 7 %					
ECO: 7 = 200	%/-0	%-	%-	%-	1		1		•
	%0	%0 0	% o	%000					
CIRCIONI	%n	%O	%O	%O		•	•		•
Conforming at Origination %	%22	77%	75%	75%		•			,
> 61 MM %	%0	%0	888	%0					
V ININI VO	0.0	°,	0,0	% D		'			•
2nd Home %	%6	%	1%	1%		,	٠		
Investment Home %	° 0	%6 6	%8	% 8		•			•
			:	:					
Purchase	92%	25%	20%	20%		•	•		
Cash Out Refi	44%	44%	47%	47%		•			•
Rate-Term Refi	4%	4%	3%	3%		•	1		•
Construction	%0	%0	%0	%0		•			•
Other	%0	%0	%0	%0		•	•		,
!		-		i					
Full Doc	20%	49%	23%	23%		•	ı		•
No Doc	1%	1%	%0	%0		1			•
Other Doc (Lim, Red, Stated, etc)	49%	20%	47%	47%		•			1
2.4 Femily	80	%4	%2	%2	,	,	,	,	ı
Condo	%	%	%2	% 2					
Corido Sizalo Formily	% 500	0/ /	0/ J 0/ 50	0/ - 8					
Single raining Other	%0 %50	%0°	%0°	%0°					

### Appendix Table 13 - OREI and Underlying Characteristics



Table 13: Other Real Estate Investments and Underlying Characteristics (\$ in thousands)

	Q2:2007	Q1:2007	Q4:2006	Q3:2006	Q2:2006	Q1:2006	Q4:2005	Q3:2005	Q2:2005
Market Value	\$34,168	\$50,057		ı	ı	1			1
Current Rating									
AAA	\$1,804	\$2,038	•	1	1	1	1	•	ı
AA	•	1	•	•	•	i	•	•	1
A	13,958	18,699		1	•	1	1		1
BBB	4,437	5,729		•	•	1			,
BB	3,775	4,185		,	1	'	,		•
<u>B</u>	,	,		•	•	1			,
Non-rated	10,194	19,406	-	-	-	-	-	-	-
Total market value	\$34,168	\$50,057	ı	ı	ı	1	-	ı	1
Security Type									
ARM	\$398	\$422		•	•	1	•		1
Option ARM	2,597	3,198	•	•	•	1	•	•	1
Hybrid	29,245	43,969	•	•	•	1	•	•	1
Fixed	1,928	2,468	-	-	-	-	-	-	-
Total market value	\$34,168	\$50,057	ı	ı	ı	1	-	ı	1
Interest income	699\$	\$2,465	ı	ı	ı	1	1	1	ı
Avg Balance	\$44,061	\$37,169	,	ı	ı	•	,	ı	1
Yield	%20.9	26.53%	ı		ı	ı		ı	,

Residential Loans Number of loans Avicana Inna siza	Q2:2007 \$8,256,759 24,452 43,438	Q1:2007 \$8,582,964 25,579	<b>Q4:2006</b> \$9,212,002 27,695	<b>Q3:2006</b> \$9,718,985 31,744	\$10,318,641 \$4,013 \$4,013	Q1:2006 \$11,846,454 37,458	Q4:2005 \$13,719,242 33,863 8405	Q3:2005 \$16,386,833 51,593	\$19,443,387 58,941
Adjustable % Hybrid % Elved %	71% 29%	79% 20%	85% 15%	89%	98%	96 %1 %0	98%	100%	100%
raco Amontzing % Interest-only % Negatively amontzing %	5% 95% 0%	4 4% 96% 0%	3% 97% 0%	3% 97% 97%	0% 99% 0%	0% 0%	1% 99% 0%	0% 100% 0%	0% 100% 0%
Southern California Northern California Florida New York	14% 11% 12% 6%	14% 10% 13%	13% 10% 12% 6%	12% 10% 12% 6%	11% 10% 13% 6%	11% 10% 12% 6%	11% 12% 13% 5%	11% 11% 5%	12% 12% 11% 5%
Georgia New Jersey Texas Arizona Illinois Colorado Virginia	2 4 4 N 4 W W W	3 % % % % % % % % % % % % % % % % % % %	2	% % % % % % % % % % % % % % % % % % %	% % 4 0 4 6 7 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8	ο π 4 π 4 υ 4 υ . 5 % % % % % % % % % % % % % % % % % % %	% 4 4 4 % % % % % % % % % % % % % % % %	% % 4 4 4 % % % % % % % % % % % % % % %	0 0 4 4 4 6 6 9 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8
Vear 2007 origination  Year 2006 origination  Year 2006 origination  Year 2006 origination  Year 2006 origination  Year 2004 origination or earlier	11% 118% 59% 66%	3% 19% 5% 73%	51.% 0.% 17% 5% 78%	0% 10% 5% 85%	00% 0% 5% 95%	00% 00% 86%	0% 0% 6% 94%	0 %56 86%	0% 0 % 4 % 86%
Wtd Avg Original LTV Original LTV: 0 - 50 Original LTV: 50 - 60 Original LTV: 60 - 70 Original LTV: 80 - 90 Original LTV: 80 - 90	68% 15% 20% 47% 2% 5%	68% 15% 12% 20% 46% 2% 5%	68% 16% 12% 20% 45% 2% 5%	68% 15% 12% 20% 46% 2% 5%	68% 15% 12% 21% 45% 2% 5%	68% 15% 12% 21% 45% 2% 5%	699% 139% 111% 219% 48% 29% 5%	68% 14% 11% 20% 46% 2% 7%	68% 13% 11% 20% 47% 2%
Wig Avg Fico Fico: <= 600 Fico: 601 - 620 Fico: 601 - 640 Fico: 661 - 680 Fico: 661 - 680 Fico: 701 - 720 Fico: 741 - 720 Fico: 741 - 720 Fico: 741 - 730 Fico: 741 - 730 Fico: 741 - 730 Fico: 741 - 730 Fico: 741 - 730	732 1% 1% 7% 7% 17% 11% 11% 11%	1% 1% 1% 1% 1% 14% 15% 15%	733 178 178 178 178 178 178 178 178 178 178	730 730 730 730 730 730 740 740 740 740 740 740 740 740 740 74	730 178 178 178 178 138 138 178 178 178	20 20 20 20 20 20 20 20 20 20 20 20 20 2	1% 1% 1% 1% 8% 8% 15% 15% 15%	10.2 10.2 10.2 10.3	1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1
Conforming balance at origination % balance in loans > \$1mm per loan 2nd home % Inwestment home %	35% 15% 11% 3%	37% 16% 11% 3%	38% 18% 11% 3%	41% 11% 11% 3%	45% 14% 11% 3%	37% 14% 11% 3%	3.7% 13% 10% 2%	37% 14% 10% 2%	37% 13% 10% 2%
Purchase Cash out refinance Rate-term refinance Construction	35% 32% 31% 0%	35% 31% 32% 0% 2%	34% 32% 32% 0%	34% 32% 32% 0% 2%	33% 32% 34% 1%	33% 32% 0% 1%	33% 34% 32% 0%	33% 34% 32% 0%	33% 34% 32% 0%

Table 14: Residential Real Estate Loan Characteristics (\$ in thousands)



		Managed Loans	Internally- Designated Credit Reserve	External Credit Enhancement	Total Credit Protection (1)	Total Credit Protection as % of Loans	Seriously Delinquent Loans	Delinquent Loan % of Current	Total Credit Losses	Third Parties' Share of Net Charge-offs/ (Recoveries)	Redwood's Share of Net Charge-offs/ (Recoveries)	Total Credit Losses As % of Loans (Annualized)
	•											
Total Managed	Q2: 2005	\$31,324,563	\$95,351	\$681,133	\$776,484	2.48%	\$35,971	0.11%	\$1,213	\$1,213	0\$	0.02%
Commercial Portfolio	Q3: 2005	40,081,879	146,671		853,203	2.13%						
	Q4: 2005	46,825,453	149,947	714,168	864,115	1.85%	40,916		•	•	•	. 0.00%
	2005	46,825,453	149,947	714,168	864,115	1.85%		0.09%	1,587	1,272	315	90.00%
	Q1: 2006	48,366,213	175,913	645,675	821,588	1.70%	38,124	0.08%	06	52	35	0.00%
	Q2: 2006	51,635,796	200,275		853,751	1.65%	44,632					. 0.01%
	Q3: 2006	58,106,355	266,523		945,012	1.63%	70,586				4	
	Q4: 2006	57,789,159	303,481		776,150	1.34%						
	2006	57,789,159	303,481		776,150	1.34%					••	
	Q1: 2007	57,450,042	304,955		856,872	1.49%			Ĺ,	<del>-</del>		
	Q2: 2007	\$70,009,123	\$321,234	\$584,706	\$905,940	1.29%	\$73,104	0.10%	\$76	\$30	\$46	0.00%
Commercial Real Estate	O2: 200E	924 778	48 111	C#	48 171	15 720/	9	7000	O#	9	O	70000
oans	03.2005	877,100 878,98	α, α		φ	12.72%						
	Q3. 2003	70,046	0,0	•	0 0,	11 610/	'	0.00%				
	2005	70,091	8, 14 14, 8		8, 14.	11.61% 11.61%	' '	%00.0	24.		315	
	04.2008	80 X X X	, a		, a	12 / 3%		%000			2.00	
	02:2006	95,506	0, 0, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1,		0 0,	12.49/0	'	%00.0		-	ń	
	QZ: 2000	40,939	0, 0	•	0, -4	17.34%	'	0.00%				. 00.00 . 00.00
	Q3: 2006	42,384	8,141	1	8,141	19.21%	1	0.00%				. 0.00%
	2006	38,360	8,141	1	8,141	21.22%	1	0.00%			' ic	0.00%
	24: 2007	36,360	<b>6,14</b>	•	0, 14 1 10 4 0 1	77 22%	•	% <b>00.0</b>		•	ń	
	Q2: 2007	\$38,311	\$10,489	0\$	\$10,489	27.38%	0\$		0\$	0\$	₩	
Commercial CES	Q2: 2005	\$31,272,785	\$87,210	₩	\$768,343	2.46%	<del>0)</del>		\$1,213	\$1,213	\$0	
	Q3: 2005	40,015,531	138,530		845,062	2.11%			29	- 29		%00 <sup>.</sup> 0
	Q4: 2005	46,755,362	141,806		855,974	1.83%						. 0.00%
	2002	46,755,362	141,806		855,974	1.83%			1,272	.,,		. 0.00%
	Q1: 2006	48,300,705	167,772		813,447	1.68%			55			. 0.00%
	Q2: 2006	51,588,837	192,134		845,610	1.64%					-	. 0.01%
	Q3: 2006	58,063,971	258,382		936,871	1.61%					4	
	Q4: 2006	57,750,799	295,340		768,009	1.33%						
	2006	57,750,799	295,340	472,669	768,009	1.33%	64,367			•	486	0.01%
	Q1: 2007	57,411,648	294,466	551,917	846,383	1.47%	77,726		1,471	1,417	24	
	Q2: 2007	\$69,970,812	\$310,745	\$584,706	\$895,451	1.28%	\$73,104	0.10%	\$76	\$30	\$46	0:00%

available to absorb losses on the commercial CES. Much of the external credit enhancement will share loan losses with Redwood rather than protect Redwood from losses.



	Q2:2007	Q1:2007	Q4:2006	Q3:2006	Q2:2006	Q1:2006	Q4:2005	Q3:2005	Q2:2005
Commercial CES Loans	\$69,970,812	\$57,411,648	\$57,750,799	\$58,063,971	\$51,588,837	\$48,300,705	\$46,755,362	\$40,015,531	\$31,272,785
Number of loans	4,648	3,968	3,889	4,032	3,456	3,737	3,618	2,866	2,248
Average face value	\$15,054	\$14,469	\$14,850	\$14,401	\$14,927	\$12,925	\$12,923	\$13,962	\$13,911
State Distribution									
CA	16%	17%	17%	18%	18%	17%	17%	16%	18%
×	13%	13%	13%	11%	12%	12%	13%	13%	14%
XT	%8	8%	%8	2%	%9	%9	%9	%2	%2
٧A	4%	4%	4%	2%	2%	2%	2%	3%	1%
FL	%9	%9	%9	2%	%9	2%	%9	2%	4%
Other	25%	25%	25%	%69	%29	%89	%29	%95	26%
Property Type Distribution									
Office	38%	32%	37%	30%	36%	32%	37%	39%	40%
Retail	30%	30%	31%	32%	32%	33%	33%	34%	34%
Multi-family	15%	12%	12%	11%	11%	16%	12%	10%	10%
Hospitality	%2	%2	%2	%9	%9	%2	3%	%9	4%
Self-storage	2%	3%	3%	%0	%0	%0	%0	%0	%0
Industrial	4%	3%	3%	1%	1%	5%	2%	1%	5%
Other	4%	10%	%2	20%	15%	10%	13%	11%	10%
/TI common bodes	700/	000	ò	800	ò	0000	000	000	/02-9
ייפוטוומט מיפומטע בו י	% 0	% 000	%.60 0	0/.60	0/. 60	0,000	0,000	% 000	0/./0
Weighted average debt service coverage ratio	1.59	1.73	1.60	1.72	1.75	1.99	2.05	1.88	1.79

## Table 17: Commercial Real Estate Loan Characteristics (\$ in thousands)



	Q2:2007	Q1:2007	Q4:2006	Q3:2006	Q2:2006	Q1:2006	Q4:2005	Q3:2005
Commercial mortgage loans, reported value	\$25,827	\$25,883	\$28,172	\$32,170	\$36,722	\$55,167	\$59,692	\$56,102
Number of loans	7	7	7	∞	6	12	13	12
Average loan size	\$3,690	\$3,698	\$4,025	\$4,021	\$4,080	\$4,597	\$4,592	\$4,675
Seriously delinquent loans	1	1	1	1	1	1	1	1
Realized credit losses		ı	•		1	ı	•	1
California % (based on reported value)	1%	1%	%2	%2	%9	19%	72%	28%



At June 30, 2007:			CURR	ENT RATIN	CURRENT RATING AT 6/30/2007	2007		
•	Total	AAA	Ą	4	BBB	BB	В	Unrated
Residential prime	\$1,440	\$153	\$180	\$255	\$282	\$318	\$131	\$121
Residential alt-a	1,028	235	101	271	249	103	34	35
Residential sub-prime	440	14	154	149	120	က	1	1
Other real estate investments	34	7	ı	4	4	4	1	10
Commercial	563	∞	4	23	92	215	66	137
CDO	256	81	30	48	9/	13	ı	8
Total securities portfolio market value	\$3,760	\$493	\$469	\$760	\$807	\$656	\$264	\$311
At March 31, 2007:			CURR	ENT RATII	CURRENT RATING AT 3/31/2007	2007		
	Total	AAA	Ą	4	BBB	BB	В	Unrated
Residential prime	\$1,361	29\$	\$180	\$247	\$295	\$316	\$132	\$124
Residential alt-a	938	207	92	225	243	101	30	40
Residential sub-prime	480	∞	152	173	138	0	•	ı
Other real estate investments	20	7	ı	19	9	4	•	19
Commercial	551	O	4	24	79	222	88	124
CDO	270	86	27	22	84	13	•	3
Total securities portfolio market value	\$3,650	\$379	\$455	\$745	\$845	\$665	\$251	\$310
At December 31, 2006:			CURRI	ENT RATIN	CURRENT RATING AT 12/31/2006	2006		
	Total	AAA	AA	4	BBB	BB	В	Unrated
Residential prime	\$1,278	\$14	\$181	\$243	\$285	\$307	\$119	\$129
Residential alt-a	613	136	84	106	130	94	23	40
Residential sub-prime	528	∞	127	209	174	7	1	ဂ
Commercial	268	<b>o</b>	7	16	66	224	06	134
CDO	246	99	30	52	92	41	1	8
Total securities portfolio market value	\$3,233	\$233	\$424	\$626	\$757	\$648	\$232	\$313



					Outstanding
		Original		Estimated	Balance
Sequoia	Issue	Issue	Stated	Callable	June 30,
ABS Issued	Date	Amount	Maturity	Date	2007
Sequoia 1	07/29/97	\$534,347	2028	Called	\$0
Sequoia 2	11/06/97	749,160	2029	Called	1
Sequoia 3	06/26/98	635,288	2028	Called	1
Sequoia 1A	05/04/99	157,266	2028	Called	1
Sequoia 4	03/21/00	377,119	2024	2007	60,600
Sequoia 5	10/29/01	510,047	2026	2007	87,695
Sequoia 6	04/26/02	506,142	2027	2007	699'06
Sequoia 7	05/29/02	572,000	2032	Called	1
Sequoia 8	07/30/02	642,998	2032	Called	1
Sequoia 9	08/28/02	558,266	2032	2007	79,698
Sequoia 10	09/26/02	1,041,600	2027	2008	184,600
Sequoia 11	10/30/02	704,936	2032	2007	103,311
Sequoia 12	12/19/02	1,096,891	2033	Called	1
Sequoia 2003-1	02/27/03	1,012,321	2033	2007	170,783
Sequoia 2003-2	04/29/03	815,080	2022	2007	138,001
Sequoia 2003-3	06/26/03	538,452	2023	2007	93,673
MLCC 2003-C	06/26/03	984,349	2023	2008	183,670
MLCC 2003-D	07/29/03	1,003,591	2028	2008	198,365
Sequoia 2003-4	07/29/03	504,273	2033	2007	141,595
Sequoia 2003-5	08/27/03	840,248	2033	2007	117,566
Sequoia 2003-6	10/29/03	649,999	2033	Called	1
Sequoia 2003-7	11/25/03	811,707	2034	Called	1
Sequoia 2003-8	12/23/03	964,238	2034	2007	166,344
MLCC 2003-E	08/28/03	983,852	2028	2008	194,514
MLCC 2003-F	09/25/03	1,297,913	2028	2007	251,942
MLCC 2003-H	12/22/03	739,196	2029	2008	134,184



					Outstanding
		Original		Estimated	Balance
Sequoia	Ssue	Issue	Stated	Callable	June 30,
ABS Issued	Date	Amount	Maturity	Date	7007
Sequoia 2004-1	01/28/04	\$616,562	2034	2007	\$105,125
Sequoia 2004-2	02/25/04	690,548	2034	Called	'
Sequoia 2004-3	03/30/04	917,673	2034	2007	130,677
Sequoia 2004-4	04/29/04	808,933	2010	2007	122,198
Sequoia 2004-5	05/27/04	831,540	2012	2008	137,030
Sequoia 2004-6	06/29/04	910,662	2012	2008	173,056
SEMHT 2004-01	06/29/04	317,044	2014	2008	75,571
Sequoia 2004-7	07/29/04	1,032,685	2034	2008	179,730
Sequoia 2004-8	08/27/04	807,699	2034	2008	176,976
Sequoia 2004-9	09/29/04	772,831	2034	2008	195,266
Sequoia 2004-10	10/28/04	673,356	2034	2008	160,143
Sequoia 2004-11	11/23/04	705,746	2034	2008	210,777
Sequoia 2004-12	12/22/04	821,955	2035	2008	195,459
Sequoia 2005-1	01/27/05	409,071	2035	2008	112,440
Sequoia 2005-2	02/24/05	338,481	2035	2008	81,427
Sequoia 2005-3	04/28/05	359,182	2035	2008	102,348
Madrona 2005-A	08/25/05	5,400	2008	2008	5,400
Sequoia 2005-4	09/29/05	324,576	2035	2009	195,074
Sequoia 2006-1	90/30/00	742,507	2046	2011	604,377
Sequoia 2007-1	03/30/02	864,089	2047	2015	821,307
Sequoia 2007-2	05/25/07	1,018,484	2038	2017	994,791
Total Sequoia ABS Issuance		\$33,200,303			\$7,176,382



					Outstanding
		Original		Estimated	Balance At
Sequoia ABS	lssue	enssi	Stated	Callable	June 30,
IO's Issued	Date	Amount	Maturity	Date	2007
MLCC 2003-C X-A-2	06/26/03	\$12,662	2007	2007	80
MLCC 2003-D X-A-1	07/29/03	22,371	2007	2007	<b>T</b>
MLCC 2003-E X-A-1	08/28/03	16,550	2007	2007	138
MLCC 2003-F X-A-1	09/25/03	18,666	2007	2007	T
Sequoia 2003-6 X-1	10/29/03	8,220	2007	Called	<b>T</b>
SMFC 2003A AX1	10/31/03	70,568	2007	2007	495
Sequoia 2003-7 X-1	11/25/03	10,345	2007	Called	<b>T</b>
Sequoia 2003-8 X-1	12/23/03	12,256	2007	2007	<b>T</b>
Sequoia 2004-1 X-1	01/28/04	7,801	2007	2007	<b>T</b>
Sequoia 2004-2 X-1	02/25/04	8,776	2007	Called	<b>'</b>
SMFC 2004A AX1	02/26/04	10,626	2007	2007	297
MLCC 2003-H X-A-1	12/22/03	10,430	2007	2007	469
Sequoia 2004-4 X-1	05/28/04	6,789	2010	2007	281
Sequoia 2004-5 X-1	05/27/04	3,371	2012	2008	154
Sequoia 2004-6 X-A	06/29/04	10,884	2012	2008	2,874
Sequoia 2004-7 X-A	07/29/04	12,145	2034	2008	3,590
Sequoia 2004-8 X-A	08/27/04	18,270	2034	2008	5,380
Sequoia 2004-9 X-A	09/29/04	16,951	2034	2008	5,642
Sequoia 2004-10 X-A	10/28/04	14,735	2034	2008	4,887
Sequoia 2004-11 X-A-1	11/23/04	12,603	2034	2008	4,732
Sequoia 2004-11 X-A-2	11/23/04	4,697	2034	2008	1,973
Sequoia 2004-12 X-A-1	12/22/04	14,453	2035	2008	5,158
Sequoia 2004-12 X-A-2	12/22/04	5,081	2035	2008	5,081
Sequoia 2005-1 X-A	01/27/05	699'6	2035	2008	3,748
Sequoia 2005-2 X-A	02/24/05	7,484	2035	2008	2,769
Sequoia 2005-3 X-A	04/28/05	8,183	2035	2008	3,518
Total Sequoia Issuance		\$357,586			\$51,187



					Principal
		Original		Optional	. ₹
	Issue	Issue	Stated	Redemption	June 30,
CDO Issuance	Date	Amount	Maturity	Date	2007
Acadia CDO 1	12/10/02	\$285,000	2023	Called	\$
Acada CDO 2	05/13/03	283,875	2023	Called	•
Acadia CDO 3	11/04/03	284,250	2038	Called	•
Acadia CDO 4	04/08/04	293,400	2039	Called	•
Acadia CDO 5	07/14/04	282,125	2039	2007	245,560
Acadia CDO 6	11/09/04	282,000	2040	2007	270,540
Acacia CDO 7	03/10/05	282,000	2045	2008	281,112
Acacia CDO 8	07/14/05	252,000	2045	2008	251,345
Acacia CRE 1	12/14/05	261,750	2045	2010	261,543
Acacia CDO 9	90/60/20	277,800	2046	2009	277,787
Acacia CDO 10	08/02/06	436,500	2046	2009	436,500
Acada CDO 11	02/15/07	476,660	2047	2010	476,660
Acada CDO 12	05/18/07	458,000	2047	2010	458,000
Acacia CDO OA 1 (1)	06/14/07	486,000	2052	2010	494,800
Total Acacia CDO Issuance	•	\$4,641,360			\$3,453,848
(1) The principal outstanding for Acacia CDO OA 1 includes \$8.8 million of ac	lion of additional principal outstanding related to deal issuance costs.	ling related to deal issuand	ce costs.		



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### **Redwood Trust Corporate Information**

**Executive Officers:** 

George E. Bull, III

Chairman of the Board and Chief Executive Officer

Douglas B. Hansen

President

Martin S. Hughes

Chief Financial Officer

**Brett D. Nicholas** 

Vice President

Andrew I. Sirkis

Vice President

Harold F. Zagunis

Vice President

Stock Listing:

The Company's common stock is traded on the New York Stock Exchange under the symbol

**RWT** 

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George E. Bull, III

Chairman of the Board and Chief Executive Officer

Douglas B. Hansen

President

Richard D. Baum

**Executive Director** 

California Commission for Economic Development

Thomas C. Brown

CEO, Urban Bay Properties, Inc.

Mariann Byerwalter

Chairman, JDN Corporate

Advisory, LLC

Greg H. Kubicek

President, The Holt Group, Inc.

Georganne C. Proctor

**Executive Vice President and** 

Chief Financial Officer, TIAA-CREF

Charles J. Toeniskoetter

Chairman, Toeniskoetter & Breeding, Inc.

David L. Tyler

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