



DESIGN

Control engineering for all software, hardware, and firmware with ability to test and validate concepts in-house at lower cost

MANUFACTURING

U.S. manufacturing capabilities located in Bowie, Maryland.

NETWORK SERVICES

Best in class network redesigned from the ground up and compatible with standards adopted by a majority of countries around the globe

Flexible Business Models

Owner Operated Models



Turnkey

Blink installation, equipment and operation of charger; **retains up to 95% of revenue**



Hybrid

**Revenue share with the site host;** Blink provides hardware, software and controls operations



Host Owned

**Site host purchases Blink equipment** and network connectivity; site host retains most charging revenue



Subscription

**Site host pays Blink a recurring payment for** Blink hardware and software; site host retains all charging revenue

Blink Key Investment Highlights

- 1

Vertically Integrated Charging Ecosystem with Strong Gross Margin
- 2

Full Suite of EV Charging Solutions with Buy America Compliant, In-House Manufacturing
- 3

Fast-Growing TAM with Substantial Tailwinds from an Increased ESG Focus
- 4

Strategically Managing Operating Expenses and Cash Burn
- 5

Increasing Global Footprint and Scale with International Presence
- 6

Strategic Partnerships with Substantial Near-Term Pipeline; *recently teamed with Create Energy for first-of-its-kind solution combining energy storage, on-site generation, and EV charging*

First Quarter 2025 Results

**\$21M**

Revenue

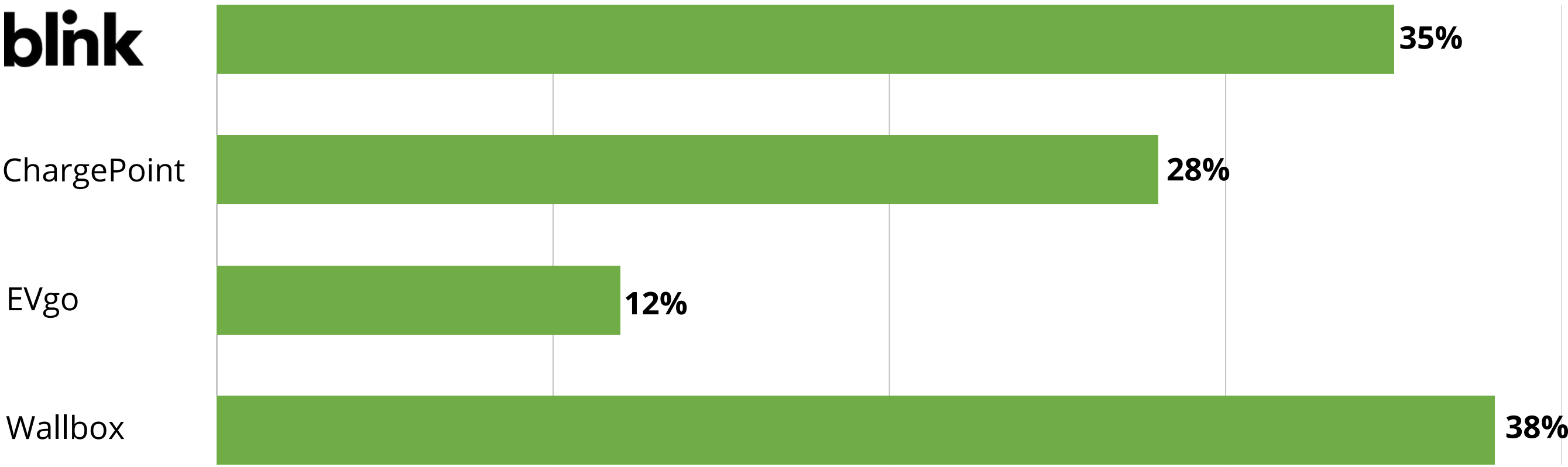
**36%**

Gross Margin

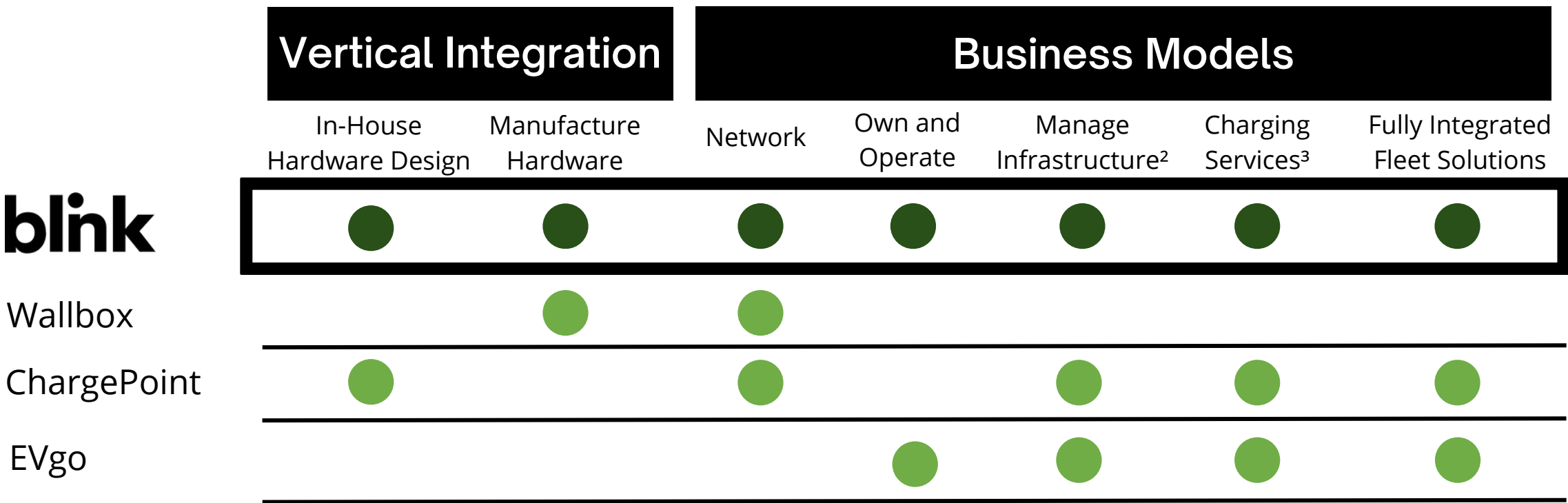
**7,091**

Blink owned / operated chargers

Strong Gross Margin Profile<sup>1</sup>



1. Derived/calculated from each company's most recently reported three-month results as of 5.27.25



2. Company offers charger maintenance services  
3. Company provides charging services but does not own physical charger

Strong and Growing Partnerships



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