

# Information Analysis Inc. Reports Stronger Sales and Profits for the Second Quarter

FAIRFAX, Va.--(BUSINESS WIRE)-- Information Analysis Inc. (OTCBB: IAIC) reported results for the second quarter ended June 30, 2010. Revenues were \$1,688,000 compared to \$1,404,000 reported in 2009's second quarter. The Company reported net income of \$78,000, or \$0.01 per share, compared to net income of \$6,000, or \$0.00 per share in 2009's second quarter. IAI had revenue of \$3,703000, compared to \$2,799,000 reported for six months ending June 30, 2009. Net income for the first six months of fiscal 2010 was \$182,000, or \$0.02 per share, versus a net loss of \$56,000, or (\$0.01) per share, in the comparable 2009 period.

"The Company's revenue and profits continue to show profitable improvement over last year's results," Sandor Rosenberg, Chairman and Chief Executive Officer of IAI said. "We have been aggressively pursuing new business opportunities to increase our order backlog, which should improve revenue results, not only for this year but for future years.

"We are actively pursuing the conversion and system modernization business as well as Adobe and Web applications."

### About Information Analysis Incorporated

Information Analysis Incorporated (<u>www.infoa.com</u>), headquartered in Fairfax, Virginia, is an information technology services company. The Company is a web solution provider and software conversion specialist, modernizing legacy systems and extending their reach to the Internet world.

#### Additional information for investors

This release may contain forward-looking statements regarding the Company's business, customer prospects, or other factors that may affect future earnings or financial results. Such statements involve risks and uncertainties which could cause actual results to vary materially from those expressed in the forward-looking statements. These include the failure to obtain sufficient contracts, and to profitably complete those contracts. Investors should read and understand the risk factors detailed in the Company's 10-KSB for the fiscal year ended December 31, 2009 and in other filings with the Securities and Exchange Commission.

Information Analysis Incorporated

Condensed Income Statements

Three months ended June 30,

2010

#### Sales:

Professional fees	\$ 1,115	\$ 1,198
Software sales	573	206
Total sales	1,668	1,404
Cost of goods sold and services provided:		
Cost of professional fees	665	748
Cost of software sales	460	152
Total cost of sales	1,125	900
Gross margin	563	504
Operating expenses:		
Selling, general and administrative	487	500
Operating income	76	4
Other income (expense)	2	2
Income before income taxes	78	6
Provision for income taxes		
Net income	\$ 78	\$ 6
Comprehensive Income	\$ 78	\$ 6
Net income per share:		
Basic and diluted	\$ 0.01	\$ 0.00
Shares used in calculating earnings per share:		
Basic	11,196,760	11,196,760
Diluted	11,222,863	11,207,620

## Information Analysis Incorporated

Condensed Income Statements

	Six months	ended June 30,
(in thousands, except per share data; unaudited)	2010	2009
Sales:		
Professional fees	\$ 2,628	\$ 2,299
Software sales	1,075	500

Total sales	3,703	2,799	
Cost of goods sold and services provided:			
Cost of professional fees	1,456	1,544	
Cost of software sales	882	351	
Total cost of sales	2,338	1,895	
Gross margin	1,365	904	
Operating expenses:			
Selling, general and administrative	1,188	967	
Operating income	177	(63	)
Other income (expense)	5	7	
Income before income taxes	182	(56	)
Provision for income taxes			
Net income	\$ 182	\$ (56	)
Comprehensive Income	\$ 182	\$ (56	)
Net income per share:			
Basic and diluted	\$ 0.02	\$ (0.01	)
Shares used in calculating earnings per share:			
Basic	11,196,760	11,196,760	
Diluted	11,215,187	11,196,760	

Information Analysis Incorporated

Condensed Balance Sheets

	As of	As of
	June 30, 2010	December 31, 2009
	(unaudited)	(audited)
ASSETS		
Current assets:		
Cash and cash equivalents	\$ 1,932	\$ 1,479
Accounts receivable, net	850	940
Prepaid expenses	540	689

Total current assets	3,322	3,108	
Fixed assets, net	38	36	
Other assets	6	6	
Total assets	\$ 3,366	\$ 3,150	
LIABILITIES & STOCKHOLDERS' EQUITY			
Current liabilities:			
Accounts payable	\$ 63	\$ 89	
Deferred revenues	680	779	
Accrued payroll and related liabilities	246	255	
Other accrued liabilities	467	307	
Total liabilities	1,456	1,430	
Common stock, par value \$0.01, 30,000,000 shares authorized;			
12,839,376 shares issued, 11,196,760 outstanding at			
June 30, 2010, and at December 31, 2009	128	128	
Additional paid in capital	14,562	14,554	
Accumulated deficit	(11,850)	(12,032	)
Accumulated other comprehensive loss			
Less treasury stock; 1,642,616 shares at cost at			
June 30, 2010, and at December 31, 2009	(930)	(930	)
Total stockholders' equity	1,910	1,720	
Total liabilities and stockholders' equity	\$ 3,366	\$ 3,150	

Source: Information Analysis Inc.