



Investor Presentation

November 2024



Forward-Looking Statements / Non-Solicitation

This presentation includes certain terms and non-IFRS financial measures that are not specifically defined herein. These terms and financial measures are defined and, in the case of the non-IFRS financial measures, reconciled to the most directly comparable IFRS measure, in our first quarter Earnings Release and Supplemental Information that is available on our website at www.fibraprologis.com and on the BMV's website at www.bmv.com.mx.

The statements in this release that are not historical facts are forward-looking statements. These forward-looking statements are based on current expectations, estimates and projections about the industry and markets in which FIBRA Prologis operates, management's beliefs and assumptions made by management. Such statements involve uncertainties that could significantly impact FIBRA Prologis financial results. Words such as "expects," "anticipates," "intends," "plans," "believes," "seeks," "estimates," variations of such words and similar expressions are intended to identify such forward-looking statements, which generally are not historical in nature. All statements that address operating performance, events or developments that we expect or anticipate will occur in the future — including statements relating to rent and occupancy growth, acquisition activity, development activity, disposition activity, general conditions in the geographic areas where we operate, our debt and financial position, are forward-looking statements. These statements are not guarantees of future performance and involve certain risks, uncertainties and assumptions that are difficult to predict. Although we believe the expectations reflected in any forward-looking statements are based on reasonable assumptions, we can give no assurance that our expectations will be attained and therefore, actual outcomes and results may differ materially from what is expressed or forecasted in such forward-looking statements. Some of the factors that may affect outcomes and results include, but are not limited to: (i) national, international, regional and local economic climates, (ii) changes in financial markets, interest rates and foreign currency exchange rates, (iii) increased or unanticipated competition for our properties, (iv) risks associated with acquisitions, dispositions and development of properties, (v) maintenance of real estate investment trust ("FIBRA") status and tax structuring, (vi) availability of financing and capital, the levels of debt that we maintain and our credit ratings, (vii) risks related to our investments (viii) environmental uncertainties, including risks of natural disasters, (ix) risks related to the current coronavirus pandemic, and (x) those additional factors discussed in reports filed with the "Comisión Nacional Bancaria y de Valores" and the Mexican Stock Exchange by FIBRA Prologis under the heading "Risk Factors." FIBRA Prologis undertakes no duty to update any forward-looking statements appearing in this release.

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Resilient Investment Strategy



Why invest in FIBRA Prologis?

US\$8.8B

Assets under management (1)

US\$270M

2023 Annual Net Operating Income

US\$0.141

2024E Distribution per CBFI

BBB+/BBB+

Credit Ratings

89.5 M

Square Feet⁽²⁾

514

Buildings⁽²⁾

520

Customers⁽²⁾

World class Sponsor: PLD

Note: Information as of September 30, 2024

2. Includes value-added acquisition properties that are not in the operating pool and Terrafina properties.

^{1.} Includes properties in markets that are outside of our core markets are not included in the Operating Portfolio and are classified in Other Investment Properties as the intent is to not hold long-term



FIBRA Prologis at a Glance

FIBRA Prologis is a leading Mexican real estate investment trust formed to acquire, own and manage Class-A industrial real estate in Mexico

Attractive industrial real estate in Mexico in the six most dynamic markets

Strong Balance Sheet

Reliable and sustainable cash flow

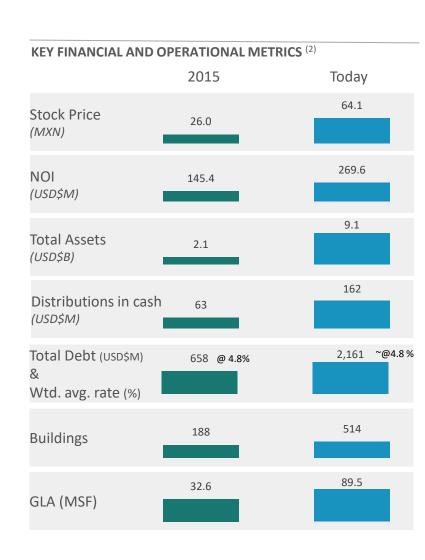
311% Total Return Since IPO(1)

Supported by Prologis and access to its development pipeline

Strong organic growth

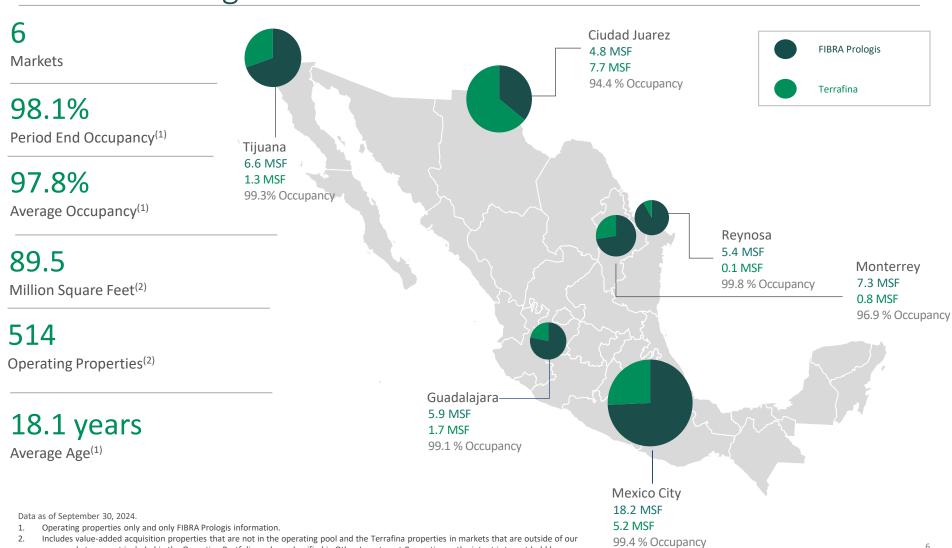
Main growth drivers:

- Manufacturing and nearshoring
- Consumption and e-commerce
- Supply chain constraints and Labor Shortages





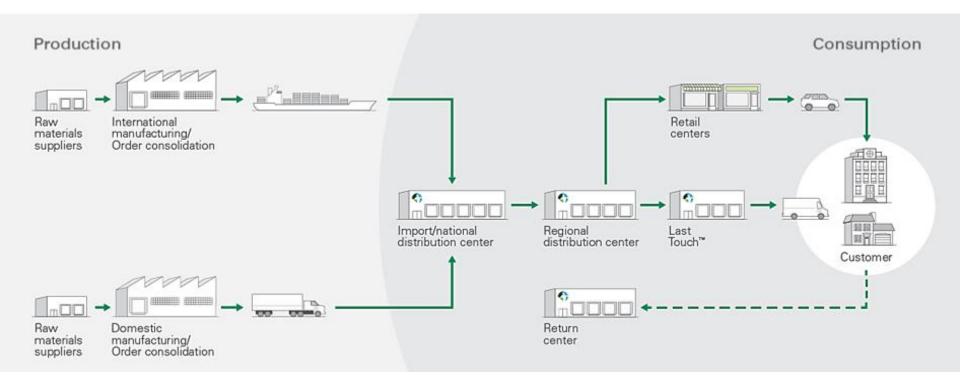
Unmatched Portfolio Focused on the Top Consumption and Manufacturing Markets



core markets are not included in the Operating Portfolio and are classified in Other Investment Properties as the intent is to not hold long-



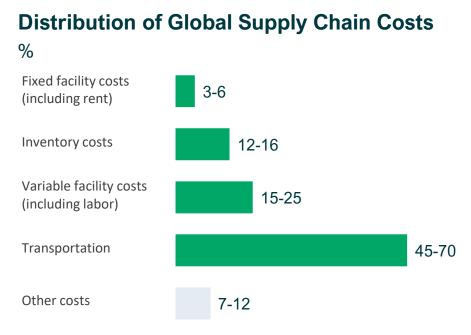
Logistics Real Estate is essential infrastructure for commerce



7



Customer proximity is valuable

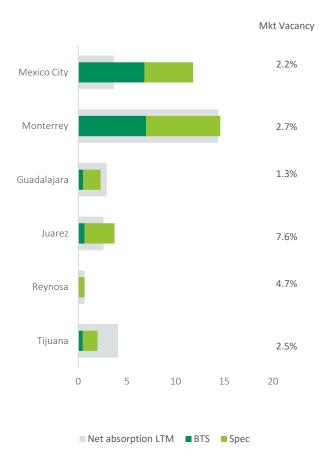






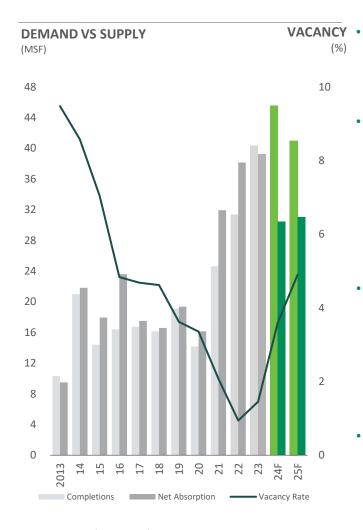
Mexico Logistics Real Estate Fundamentals¹

DEMAND (T12M) VS SUPPLY PIPELINE (MSF)



Sources: Prologis Research with information from Solili, CBRE.

1. Note: Defined as modern logistics market, inclusive of only those facilities with advanced functional features and/or superior locations, deemed to be competitive with Prologis.



Sources: Prologis Research
Note: Completions equate to supply while net absorption is equivalent to

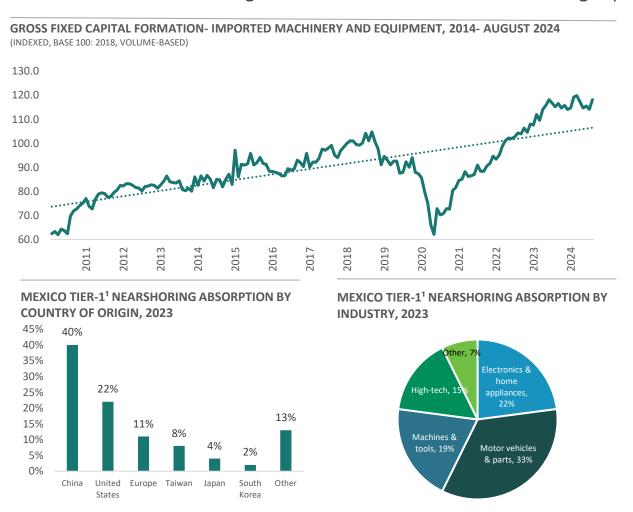
- Market vacancy of 3.0% as of 3Q24, up 130bps vs. 1Q but well below the 4.8% 10-year average.
- The increase in vacancy has been mostly felt in the border markets nearshoring has decelerated somewhat due to macro volatility. Still, nearshoring and manufacturing has been a significant driver of demand this year.
- E-commerce continues to grow. E-commerce has become a greater driver in consumption markets this year as platforms have heavily invested to improve their footprint.
- We expect above-inflation market rent growth in 2024, as supply has been delivered at a faster pace than expected.

Data as of September 30, 2024



Mexico: Nearshoring is the Main Structural Shift

Mexican industrial real estate gains momentum due to manufacturing capacity expansion



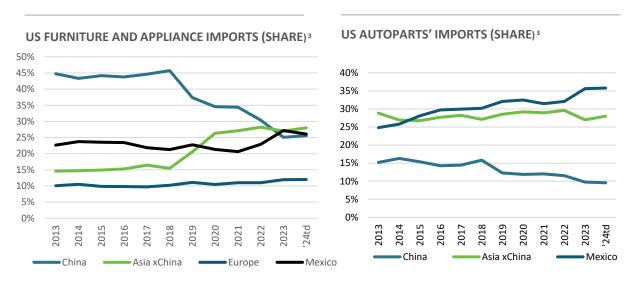
- Nearshoring has reflected on economic indicators such as machinery imports, accelerating post pandemic due to global supply chain disruptions, tensions in U.S.-China relations, and USMCA.
- CBRE estimates 28% of total demand in 2023 was due to Tier 1¹ nearshoring.
- We believe the actual impact is larger owing to companies adding space to support nearshoring logistics, expansions and for supply chain integration (Tier 2).
- We expect nearshoring to continue as companies bring production processes closer to the U.S. consumer.



Mexico: Nearshoring is the Main Structural Shift

Mexico steadily gaining share in key sectors, with more to come.





- Mexico is now the U.S. largest individual trade partner.
- So far, Mexico's gains in share of U.S. imports have occurred primarily in the furniture, appliances and autoparts' sectors.
- Looking ahead, we expect to see gains in import share in the electronics sector, as suggested by Foxconn and Quanta's recent announcements of large greenfield investments in the country.

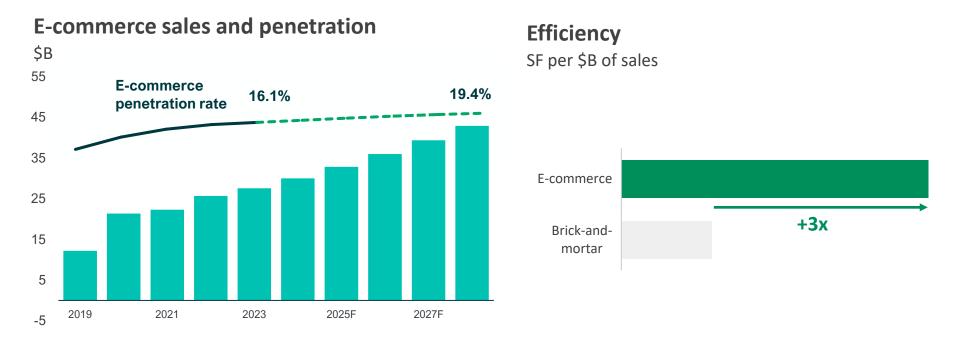
Source: U.S. Census Bureau. Prologis Research.

LTM refers to data from September 2023 to August 2024



Mexico: E-commerce is a Resilient Driver of Expansion

E-commerce sales in Mexico grew 25% in 2023



Why is e-commerce more space intensive?

- 1. Higher product variety
- 2. Greater inventory

- 3. Individual B2C shipping
- 4. Reverse logistics





Low Risk Business Model



Potential Market Rental Growth (excludes Terrafina)

LEASE EXPIRY PROFILE BY GLA & AVERAGE IN-PLACE RENT



PORTFOLIO STATISTICS

Avg in Place Rent per Sq Ft \$6.64 Avg Market Rent per Sq Ft \$9.96 Avg Contractual Rent Escalator⁽²⁾ $\sim 3.0\%$ WARLT⁽³⁾ ~ 40.9 months

CURRENCY OF LEASES, % OF NET EFFECTIVE RENT



Source: Prologis. Data as of September 30, 2024.

- 1. Estimated Market rent based on latest growth rates. Assumptions might differ, as market conditions change. For current year the market rent is for the current period September 30, 2024.
- 2. For USD denominated leases only. Leases in Mexican pesos are tied to Mexican inflation.
- 3. Weighted Average Remaining Lease Term



Embedded growth potential

Market rent spread to in-place¹

51%

Replacement rent spread to market, development submarkets³

3%

^{1.} Source: Prologis Research. In-place rent reflects Prologis Mexico Owned & Managed Net Effective Rent (excluding Terrafina).

Source: Prologis Research. Reflects Mexico PLD markets only.

^{3.} Replacement rents reflect an estimate of what rent level is needed for new development.



Diversified Customer Base (excluding Terrafina)



247 Customers



Our top 10 customers represent 24.5% of net effective rent



362 leases

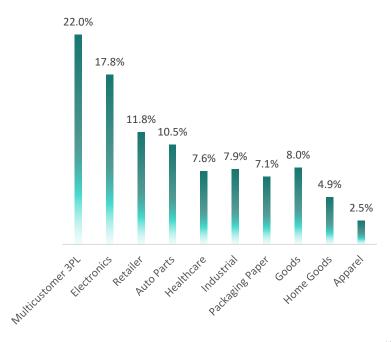


83.8% of FIBRA Prologis' customers are or are affiliated with multinational companies as a percentage of net effective rent

Customer Mix

	E - Commerce	3PL	Manufacturing	Other Logistics
	12%	25%	44%	19%
	mercado libre	DICKA LOGISTICS	Whirlpool	Walmart 🔆
ondino cyambro	amazon	DSV	ABB	BOSE
200000	MARY KAY*	GEODIS	TI Automotive	OXXO
	ULINE SHIPPING SUPPLY SPECIALISTS		7RW	El Patacio de Hierro

CUSTOMER INDUSTRY % OF NER BASIS



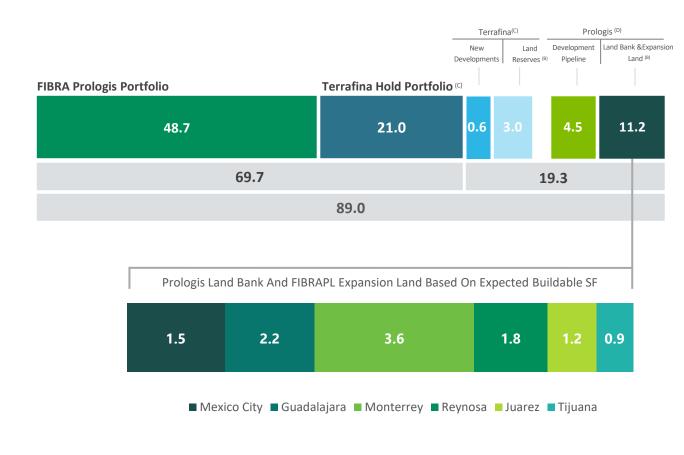
Sponsor

Identified External Growth Pipeline

PROLOGIS°

EXTERNAL GROWTH VIA PROLOGIS DEVELOPMENT PIPELINE

(MSF) (A)



UNIQUE COMPETITIVE ADVANTAGE

- Proprietary access to Prologis development pipeline at market values
- Exclusive right to third-party acquisitions sourced by Prologis
- 34% growth potential in the next 3 to 4 years, subject to market conditions and financial availability
- Dividend low-risk vehicle

PROLOGIS AND FIBRAPL DEVELOPMENT PIPELINE

	GLA (MSF)	% Leased
Mexico City	2.2	15.0%
Monterrey	1.1	52.7%
Ciudad Juarez	0.5	43.1%
Tijuana	0.4	100.0%
Reynosa	0.3	33.2%
Total	4.5	36.4%

17

A. Million square feet as of September 30, 2024.

B. Based on expected buildable square feet.

C. Includes Joint Ventures. All land reserves wholly-owned by Terrafina. All new developments held in Joint Ventures.

D. 230K SF of land bank under FIBRA Prologis.



A Fortress Balance Sheet

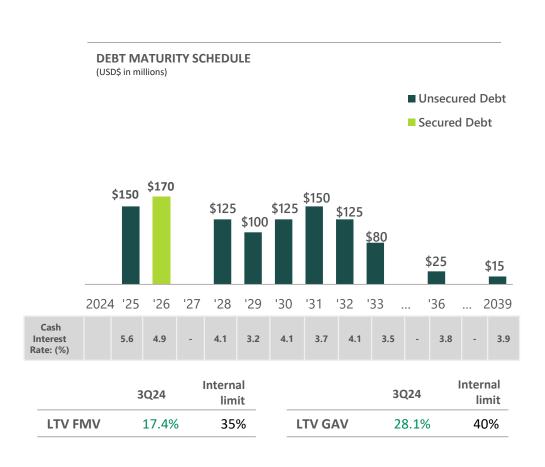
Loan to Value	Debt / Adjusted-EBITDA	Fixed Charge Coverage Ratio
23.3%	5.0x	5.3x
Weighted Average Interest Rate	Liquidity	Weighted Average Remaining Maturity
4.8%	US\$728M	5.6Yrs



FIBRA Prologis Strong Financial Position (excluding Terrafina)

BBB+/BBB+/BBB rated by S&P/HR Ratings/Fitch¹

DEBT METRICS		3Q2024
Total debt		\$1,068M
Wtd avg rate		4.3%
USD denominated		100%
Wtd avg term		5.1 yrs
Available liquidity USD ²		\$528M
Fixed debt		100%
Net Debt to Adj. EBITDA		2.6x
BOND DEBT COVENANTS (RATIOS)	3Q24	Bond Metrics (I & II)
Leverage ratio	18.7%	<60%
Secured debt leverage	3.0%	<40%
Fixed charge coverage	10.2x	>1.5x
Leverage according CNBV	18.4%	<50%



Data as of September 30, 2024.

^{1.} A securities rating is not a recommendation to buy, sell or hold securities and is subject to revision or withdrawal at any time by the rating agency

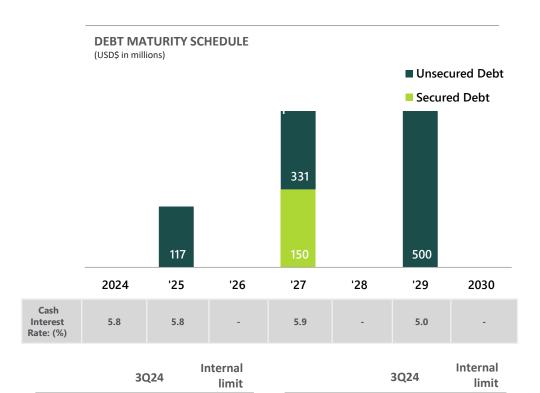
^{2.} Liquidity is comprised of US\$28M of cash, US\$400M undrawn from unsecured credit facility including accordion feature for additional US\$100M.



Terrafina's Financial Position

BBB/BBB/Baa3 rated by S&P/Fitch / Moodys1

DEBT METRICS		3Q2024
Total debt		\$1,098M
Wtd avg rate		5.4%
USD denominated		100%
Wtd avg term		3.3 yrs
Available liquidity USD ²		\$200M
Fixed debt		100%
Net Debt to Adj. EBITDA		6.1x
BOND DEBT COVENANTS (RATIOS)	3Q24	Bond Metrics (I & II)
Leverage ratio	32.8%	<60%
Secured debt leverage	4.5%	<40%
Unencumbered Assets to Unsecured Debt Limitation	277.2%	≥150%



35%

LTV GAV

46.4%

34.0%

Data as of September 30, 2024.

LTV FMV

40%

^{1.} A securities rating is not a recommendation to buy, sell or hold securities and is subject to revision or withdrawal at any time by the rating agency

^{2.} Liquidity is comprised of US\$31M of cash, US\$161M undrawn from unsecured credit facility.

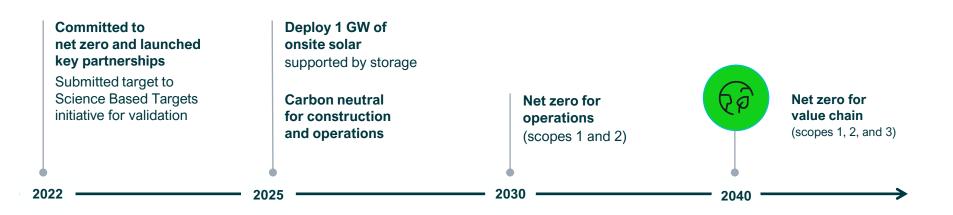




Best Practices Oriented to Create Value



Ambitious net zero goals





World Class Corporate Governance

Alignment with Certificate Holders

DIVERSE AND EXPERIENCED TECHNICAL COMMITTEE¹

KNOWLEDGE, SKILLS AND EXPERIENCE QUALIFICATIONS

Luis Gutiérrez

Chairman Mexico Prologis Inc

Héctor Ibarzábal

CEO FIBRA Prologis Prologis Inc

Edward S. Nekritz

Chief Legal Officer Prologis Inc

Dan Letter

President Prologis Inc

Armando Fregoso

Carlos Elizondo Mayer-Serra

Dr. Political Science

Oxford University

Gonzalo Portilla

Managing Director

CBRE Loan Services

Katia Eschenbach

Trafigura Mexico

Former CEO

President of Latam Prologis Inc

Alberto Saavedra

Partner Santa Marina y Steta

Miguel Álvarez del Río

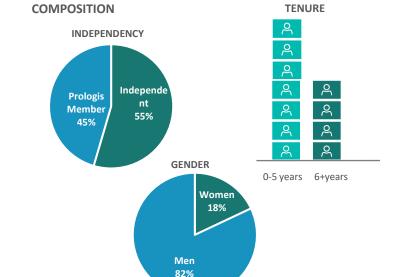
CEO

Finaccess Mexico

Mónica Flores Barragán

President for Latin America ManpowerGroup

	LG	н	EN	DL	AF	AS	MA	MF	CE	GP	KE
Real Estate/Logistics	•	•	•	•	•					•	
CEO/Executive Management	•	•	•	•	•	•	•	•		•	•
Strategic Planning					•	•	•				
Finance/Accounting	•	•		•	•		•			•	•
Regulatory			•			•				•	
Risk Management											



MANAGING CONFLICT OF INTEREST

- Only independent members may vote for related-party transactions, such as purchasing stabilized assets from our sponsor, Prologis
- Prologis' 35% ownership of FIBRA Prologis, demonstrates alignment with certificate holders
- Three committees: Audit Committee (100% independence), Practices
 Committee (100% independence), Financing Committee (75% independence)





Strong Sponsor

PLD- The leader in logistics real estate

5,600

6,700

\$218B

\$41B

Buildings

Customers

Assets under management

Build out of land bank (TEI¹)

1.2B square feet across four continents, 20 countries

Other Americas	U.S.	Europe	Asia
88 MSF	800 MSF	247 MSF	114 MSF
354 buildings	3,829 buildings	1,138 buildings	286 buildings
2,030 acres ²	7,875 acres ²	2,186 acres ²	357 acres ²

Note: Data as of September 30, 2024.

^{1.} Total Expected Investment (TEI) represents total estimated cost of development or expansion, including land, development and leasing costs. TEI is based on current projections and is subject to change.

Includes land subject to options.



Leveraging the Sponsor

Platform

Largest global owner of logistics real estate

Public REITs

Largest by market cap in the world

Asset management

Leading global logisticsfocused asset manager

Development

Leading global logistics developer

Leadership

Recognized by Institutional Investor and Fortune

Disclosure

The Transparency Awards winner in real estate

New frontiers

> Sustainable energy

Solar, storage, and mobility systems

> Digital infrastructure

Data center development

> Operating Essentials

Capturing additional wallet share

Unparalleled scale

Best-in-class systems and talent

Customer-centric mindset

Alignment

Substantial ownership

Performance Fee Real estate developer, owner and operator





Appendix



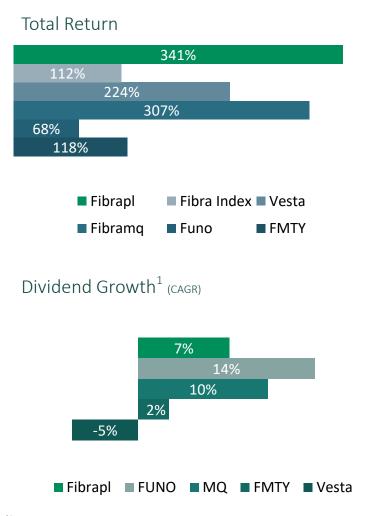
2024 Guidance

US Dollars in thousands except per CBFI amounts FX = Ps\$19 per US\$1.00

Financial Peformance	Low	High
Full year FFO, as modified by FIBRA Prologis, per CBFI (excludes incentive fees) (B)	\$ 0.1900	\$ 0.1950
Operations		
Year-end occupancy	97.5%	98.5%
Same store cash NOI change	8.5%	9.5%
Annual capex as a percentage of NOI	13.0%	14.0%
Capital Deployment		
Building Acquisitions (not including Terrafina's deal)	\$ 250,000	\$ 350,000
Building Dispositions	\$ -	\$ 50,000
Other Assumptions		
G&A (Asset management and professional fees) (includes Terrafina) (C)	\$ 50,000	\$ 55,000
Full year 2024 distribution per CBFI (US Dollars)	\$ 0.1410	\$ 0.1410



Proven track record





2020

2022

2023

YTD

2014

2015

2019

Public filings.

2. YTD Only considers till 3Q24

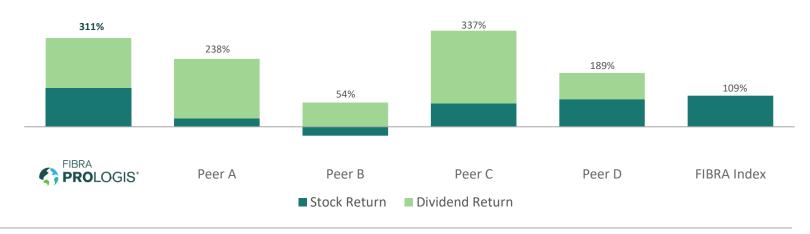
Considers distributions from 2020 to 2024



Creating Value for Certificate Holders

TOTAL RETURN OF CBFIS IN MEXICAN PESOS

June 4, 2014 - September 30, 2024



FIBRAPL DISTRIBUTIONS PER CBFI (USD\$) & AFFO PAYOUT RATIO (%)



Source: Bloomberg, company filings. FIBRA Prologis' initial public offering was June 4, 2014. Peers include FIBRA Monterrey, FIBRA Uno, FIBRA Macquarie and Vesta.

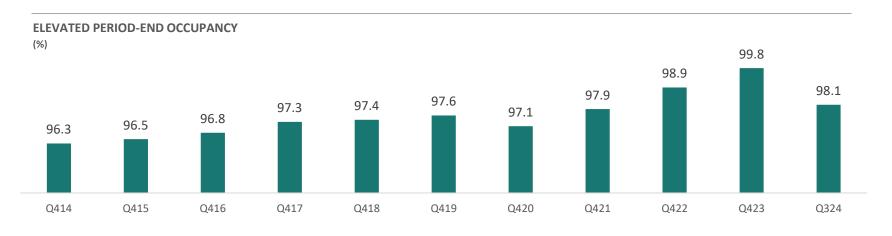
^{1.} CAGR based on annualized 2014 figures.

^{2.} Represents annualized distributions for 2014 based on period from June 4, 2014 through December 31, 2014. FIBRAPL at IPO price. Since IPO the distribution was US\$0.0435, this was used for the AFFO payout ratio.

^{3. 2023} considers distribution in cash and in kind due to a taxable gain. The guidance for 2023 was 0.1300 per CBFI, anything above that, was due to the taxable gain.

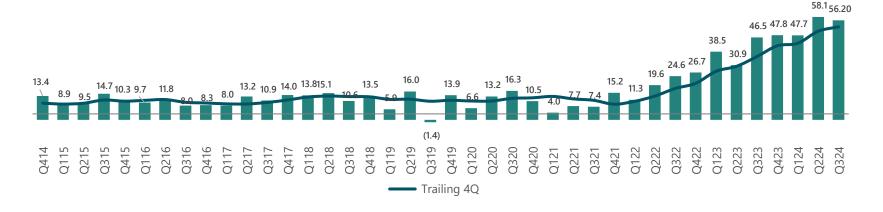


Historical Operating Performance



STRONG POSITIVE RENT CHANGE ON ROLLOVER

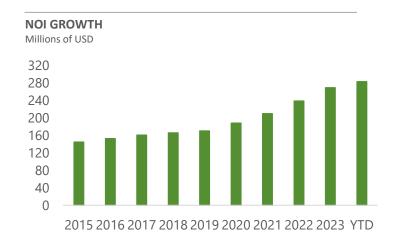
(%)

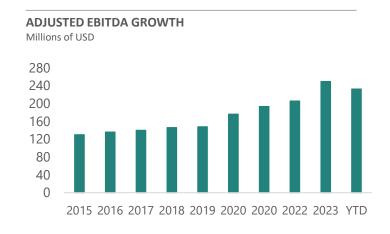


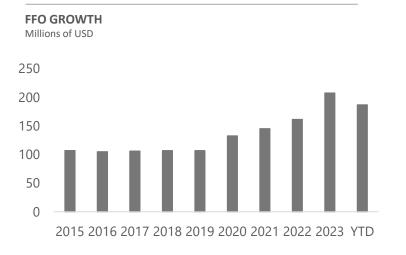
Data as of September 30, 2024.

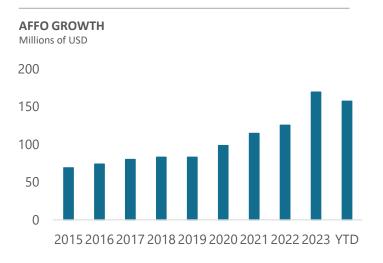


Historical Growth





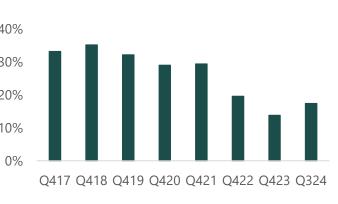


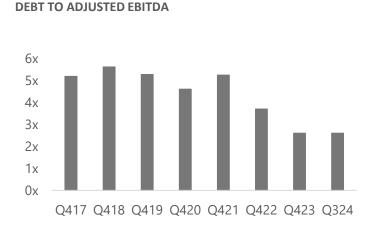


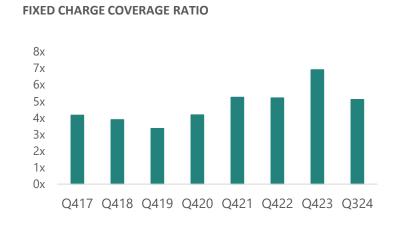


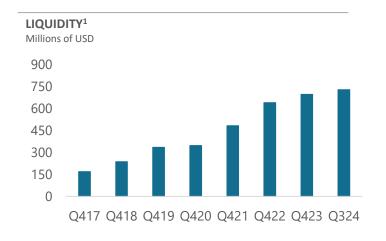
Historical Credit Metrics











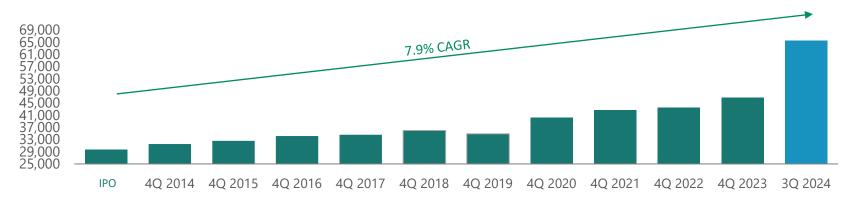
Data as of September 30, 2024.



Portfolio Growth Since IPO

GROSS LEASABLE AREA¹

Thousands of SF, June 4, 2014 through September 30, 2024







IPO

1. 3Q 2024 only considers the portfolio operating portfolio of FIBRAPL and Terrafina Hold assets.

^{2.} Based on 3rd party appraisals. Does not include Terrafina acquisition.

^{3.} IPO was June 4, 2014.

^{4.} Post-IPO acquisitions were completed between 2014 and 3Q24 only FIBRAPL, including growth in appraised value.



Fee Structure

Transparent and Aligned

	Fee Type	Ca	alculation	Payment Frequency
	Property Management	3% x collect	ed revenues	Monthly
Operating Fees	Leasing Commission		e value for <6 yrs; 2.5% x lo 25% x lease value for > 10	
erati	Only when no broker is involved	Renewals: 50%	6 of new lease schedule	½ at occupancy
dO	Construction Fee / Development Fee	4% x property and tend construc		Project completion
	Asset Management(1)	0.75% annual x up to	\$5 billion of appraised as value	Set Quarterly
			ental amount above \$5 bi iised asset value	·
Fees		Hurdle rate	9%	
Administration Fees	Incentive	High watermark	Yes	Annually
minis		Fee	10%	at IPO anniversary
Ad		Currency 100% in CBFIs		
		Lock up	6 months	



Fee Structure

Aligned with the market

G&A AND ADMINISTRATION FEES ANNUALIZED PAID YTD

G&A AND ADMINISTRATION FEES						
	FIBRAPL (new structure)	FIBRAPL + Terra (new structure)	FIBRA MQ	FUNO	FIBRA Mty	Vesta
Administration / Management Fees ⁽¹⁾	39	56	15	57	_	-
Prof Fees + Other G&A Payroll	5	9	7	124	12 9	34
Total G&A (US\$ M)	44	65	21	181	21	34
AUM (US\$ M)	5,690	8,784	3,122	16,383	1,734	3,590
bps/AUM	78	74	69	110	119	94
+ Incentive Fee ⁽²⁾	20	20	<u>-</u>	14	<u> </u>	<u>-</u>
Total G&A (US\$ M)	64	85	21	195	21	34
bps/AUM with Incentive Fee	113	97	69	119	119	94
Manager ownership	35%	35%	5%	27%	8%	5%
Asset Management Fee	≤ \$5Bn = 70bps + ≤7.5Bn = 60 bps + <\$7.5Bn = 50 bps AUM	- · · · · · · · · · · · · · · · · · · ·	100 bps Mkt Cap	50 bps (AUM-debt)	NA	NA

 $Source: Company \ filings. \ Peers \ include \ Terrafina, \ FIBRA \ Macquarie, \ FIBRA \ Uno, \ FIBRA \ Monterrey \ and \ Vesta.$

^{1.} Asset Management Fee for FIBRAPL adjusted to 75bps over the investment properties value as of 3Q24

^{2.} Average incentive fee paid since IPO for FIBRAPL



Strategic Acquisition of Prologis Completed April 2020

Prologis Park Grande

• Location: Mexico City

• Land Size: 212.3 acres, 9.3 MSF

• GLA: 3.9 MSF

• 100% leased

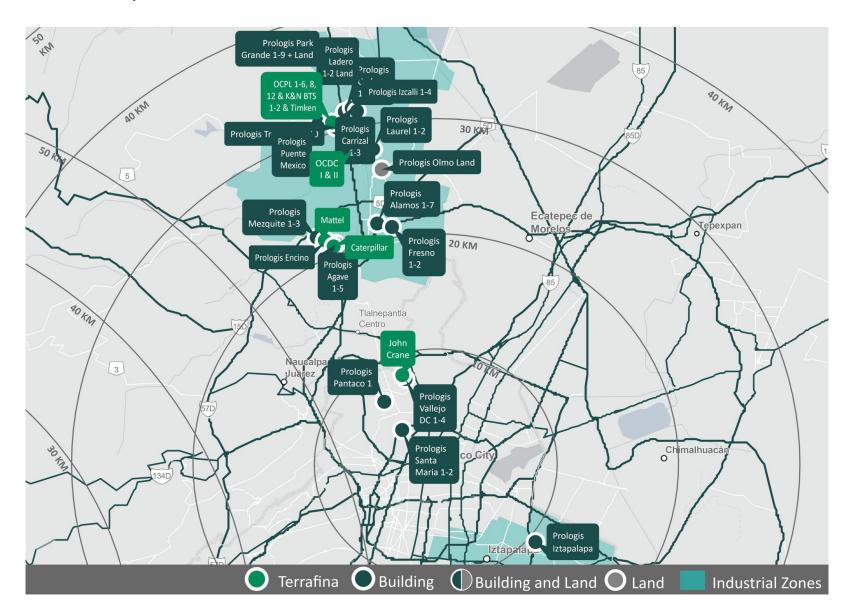
Unique Competitive Advantage:

- State of the art logistics park focused on ecommerce customers and consolidation of 3PL customers
- Strategically located in the land constrained premier Class-A building corridor of Mexico City





Mexico City



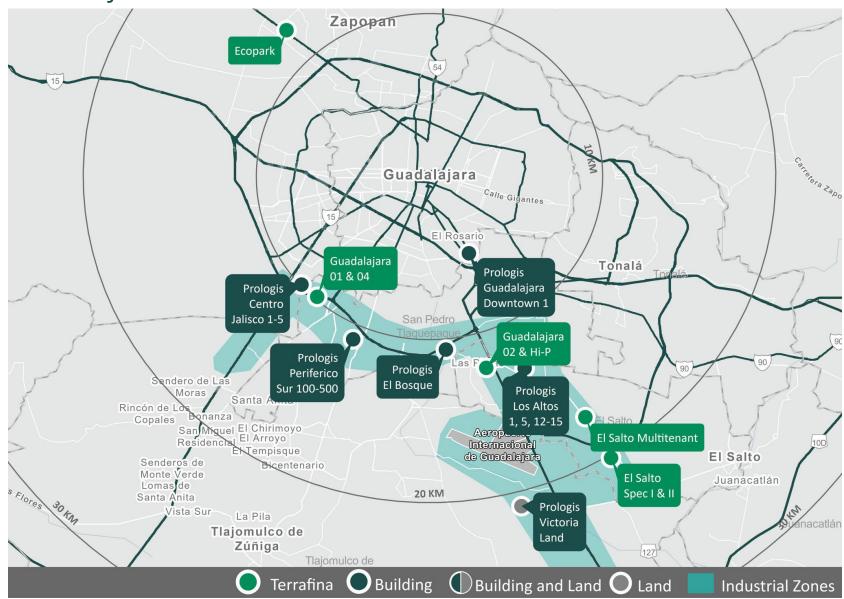


Toluca



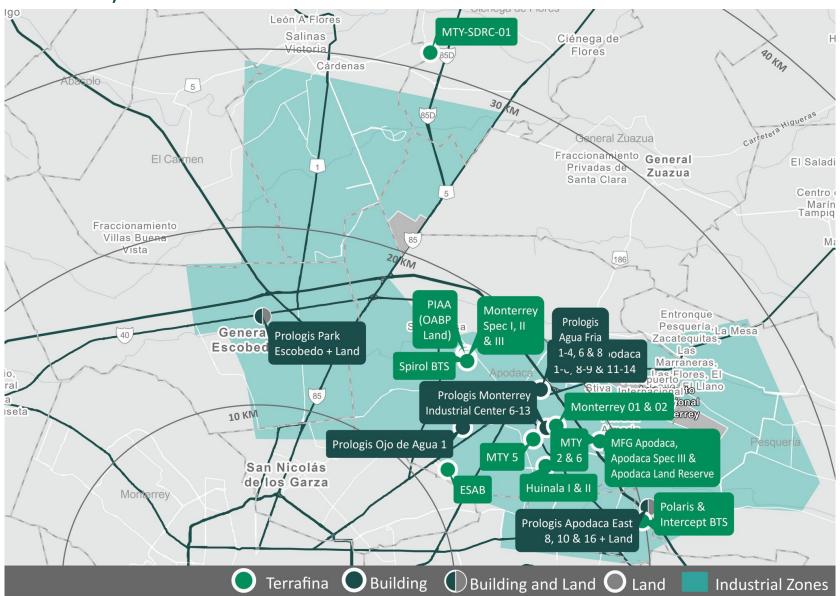


Guadalajara



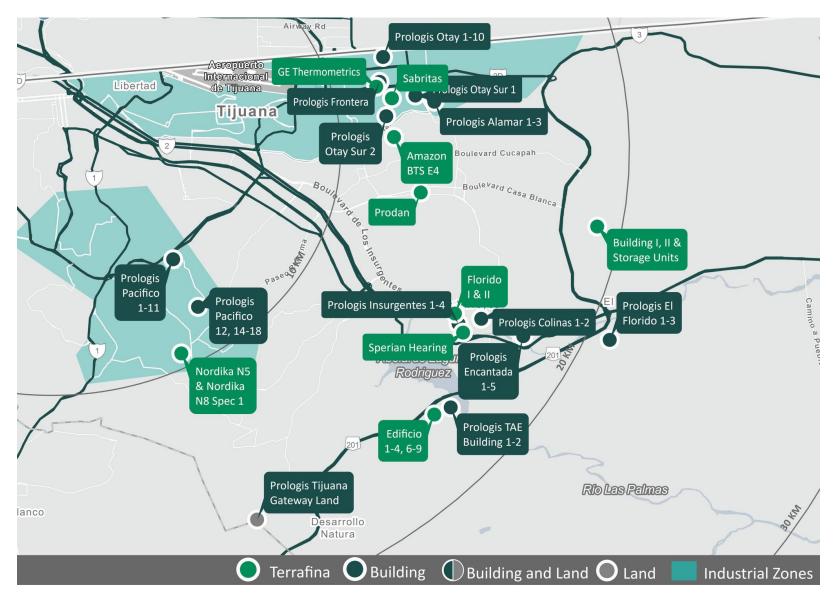


Monterrey





Tijuana





Ciudad Juárez





Reynosa

