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Main Street Capital Announces New Portfolio Investment

HOUSTON, June 28, 2012 /PRNewswire/ -- Main Street Capital Corporation (NYSE: MAIN) ("Main Street") announced today that it recently closed a new portfolio investment totaling $8.0 million of invested capital in Zilliant, Incorporated ("Zilliant"). Main Street's investment in Zilliant consists of $8.0 million in first lien, senior secured debt with equity warrant participation. Headquartered in Austin, Texas, Zilliant is the leading provider of price optimization and margin management solutions for B2B manufacturing, distribution, high-tech, and industrial service companies. Zilliant uses customers' existing transactional data to improve decisions across all facets of price analysis, price setting and execution, enabling its customers to adopt an end-to-end, data-driven approach to price optimization, price list management, quoting and negotiation to maximize profitability. Main Street's investment refinances existing debt and provides growth financing to Zilliant.

ABOUT MAIN STREET CAPITAL CORPORATION

Main Street (www.mainstcapital.com) is a principal investment firm that provides long-term debt and equity capital to lower middle market companies and debt capital to middle market companies. Main Street's portfolio investments are typically made to support management buyouts, recapitalizations, growth financings, refinancings and acquisitions of companies that operate in diverse industry sectors. Main Street seeks to partner with entrepreneurs, business owners and management teams and generally provides "one stop" financing alternatives within its lower middle market portfolio. Main Street's lower middle market companies generally have annual revenues between $10 million and $150 million. Main Street's middle market debt investments are made in businesses that are generally larger in size than its lower middle market portfolio companies.

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