IronNet™

IronNet: **At a Glance**

IronNet is transforming cybersecurity through AI-driven behavioral analytics and Collective Defense

- ✔ Introducing a fundamentally new layer of defense to address a $25B+ market
- ✔ Differentiated AI-driven behavioral analytics approach and intelligence correlation
- ✔ Recurring revenue subscription model and the first network effect applied to the cyber industry
- ✔ Exceptional leadership that combines technical knowledge, vision, and the ability to execute
- ✔ Cyber with a Mission: committed to protecting society through security for global industry, governments, and healthcare providers

$43M FY22E (Approx. CY21) Revenue*	**78%** FY21A-FY25E Revenue CAGR*	**39%** FY22E (Approx. CY21) Gross Profit Margin*
90% Software Revenue*	**81%** Private Sector Revenue*	**39%** International Revenue*
1.98T Data Flows Ingested in 2020*	**112,806** Cumulative Threat Intel Reports Developed*	**2,098** Indicators of Compromise Reported in 2020*

Metrics as of 8/2021

- ■ **Founded:** 2014
- ■ **HQ:** 7900 Tysons One Place, Suite 400, McLean, VA 22102
- ■ **Corporate:** www.IronNet.com
- ■ **Investor Relations:** www.ir.IronNet.com ir@IronNet.com
- ■ **Stock Symbol:** IRNT (NYSE)
- ■ **Market Category:** Security Software
- ■ **Solutions:** IronDefense, IronDome
- ■ **Fiscal Year End:** Jan 31
- ■ **Independent Auditors:** PwC
- ■ **Legal Counsel:** Cooley LLP

Experienced leadership

General (Ret.) Keith Alexander
Co-CEO and Chairman

Bill Welch
Co-CEO and Board Member

Jamie Gerber
CFO

Key investors

KLEINER PERKINS

C5 CAPITAL

ForgePoint CAPITAL

Recognized by industry experts

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