## Hanmi Reports 2023 First Quarter Results

LOS ANGELES - April 25, 2023 - Hanmi Financial Corporation (NASDAQ: HAFC, or "Hanmi"), the parent company of Hanmi Bank (the "Bank"), today reported financial results for the first quarter of 2023.

Net income for the first quarter of 2023 was $\$ 22.0$ million, or $\$ 0.72$ per diluted share, compared with $\$ 28.5$ million, or $\$ 0.93$ per diluted share, for the fourth quarter of 2022 . The decline primarily reflects lower net interest income and higher credit loss expense. Return on average assets and return on average equity for the first quarter of 2023 were $1.21 \%$ and $12.19 \%$, respectively.

## CEO Commentary

"Our team delivered excellent first quarter results with a $2 \%$ annualized growth in deposits since year-end, a $6 \%$ growth in net income since the year ago quarter and, all the while, maintaining high levels of liquidity and exercising disciplined expense management," said Bonnie Lee, President and Chief Executive Officer of Hanmi. "The new relationships we developed during the quarter led to the growth in deposits, reflecting the strength of our relationship banking strategy."
"As anticipated, loan production moderated from last year due in part to the high interest rate environment and uncertain macroeconomic conditions. Additionally, we are taking a more selective and prudent approach with our lending as maintaining strong asset quality remains paramount. The industry events in March presented another opportunity for us to partner with our customers as we proactively stepped up communications to offer support in this turbulent environment."
"Our balance sheet is strong, with ample liquidity, solid credit quality and excellent capital ratios. I am grateful to our team of highly skilled bankers who work tirelessly to build trusted banking relationships with our customers and who continue to deliver strong results to our shareholders."

## First Quarter 2023 Highlights:

- First quarter net income was $\$ 22.0$ million, or $\$ 0.72$ per diluted share, down $22.8 \%$ from $\$ 28.5$ million, or $\$ 0.93$ per diluted share for the fourth quarter of 2022 and reflects lower net interest income, a larger credit loss expense, and a higher effective tax rate, offset by lower noninterest expenses and higher noninterest income.
- Loans receivable were $\$ 5.98$ billion at March 31, 2023, up $0.9 \%$ (annualized) from year-end 2022; first quarter loan production was $\$ 303.6$ million with a weighted average interest rate of $7.19 \%$.
- Deposits increased 2.1\% (annualized) from year-end 2022 to $\$ 6.20$ billion at March 31, 2023; noninterestbearing demand deposits were $37.6 \%$ of the deposit portfolio at March 31, 2023.
- Net interest income for the first quarter was $\$ 57.9$ million, down $10.4 \%$ from the fourth quarter, primarily due to higher deposit interest expense.
- Net interest margin (taxable equivalent) was $3.28 \%$ for the first quarter, down 39 basis points from the prior quarter; sequentially, the average yield on loans increased 30 basis points while the cost of interest-bearing deposits increased 103 basis points.
- Noninterest income for the first quarter was $\$ 8.3$ million, up $11.8 \%$ from the fourth quarter, and noninterest expense was $\$ 32.8$ million, down $3.1 \%$ from the fourth quarter of 2022 ; the efficiency ratio for the first quarter was 49.54\%.
- Credit loss expense for the first quarter was $\$ 2.1$ million; the ratio of the allowance for credit losses to loans increased to $1.21 \%$ at the end of the first quarter from $1.20 \%$ at year-end 2022.
- Criticized loans declined $10.9 \%$ from the fourth quarter of 2022, and stood at $1.9 \%$ of loans at quarter-end; nonperforming assets were $\$ 20.2$ million, or $0.27 \%$ of total assets at the end of the first quarter, compared with $0.14 \%$ at year-end 2022 .
- Hanmi's ratio of tangible common equity to tangible assets was $8.77 \%$ at March 31, 2023 and it had a preliminary Common equity Tier 1 capital ratio of $11.59 \%$ and a Total capital ratio of $14.80 \%$.

For more information about Hanmi, please see the Q1 2023 Investor Update (and Supplemental Financial Information), which is available on the Bank's website at www.hanmi.com and via a current report on Form 8-K on the website of the Securities and Exchange Commission at www.sec.gov. Also, please refer to "Non-GAAP Financial Measures" herein for further details of the presentation of certain non-GAAP financial measures.

## Quarterly Highlights

(Dollars in thousands, except per share data)

|  | As of or for the Three Months Ended |  |  |  |  |  |  |  |  |  | Amount Change |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \hline \text { March 31, } \\ 2023 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { December 31, } \\ 2022 \end{gathered}$ |  | $\begin{gathered} \hline \text { September 30, } \\ 2022 \\ \hline \end{gathered}$ |  | $\begin{gathered} \hline \text { June 30, } \\ 2022 \end{gathered}$ |  | $\begin{gathered} \hline \text { March 31, } \\ 2022 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { Q1-23 } \\ \text { vs. Q4-22 } \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { Q1-23 } \\ \text { vs. Q1-22 } \\ \hline \end{gathered}$ |  |
| Net income | \$ | 21,991 | \$ | 28,479 | \$ | 27,169 | \$ | 25,050 | \$ | 20,695 | \$ | $(6,488)$ | \$ | 1,296 |
| Net income per diluted common share | \$ | 0.72 | \$ | 0.93 | \$ | 0.89 | \$ | 0.82 | \$ | 0.68 | \$ | (0.21) | \$ | 0.04 |
| Assets | \$ | 7,434,130 | \$ | 7,378,262 | \$ | 7,128,511 | \$ | 6,955,968 | \$ | 6,737,052 | \$ | 55,868 | \$ | 697,078 |
| Loans receivable | \$ | 5,980,458 | \$ | 5,967,133 | \$ | 5,800,991 | \$ | 5,655,403 | \$ | 5,337,500 | \$ | 13,325 | \$ | 642,958 |
| Deposits | \$ | 6,201,038 | \$ | 6,168,072 | \$ | 6,201,376 | \$ | 5,979,390 | \$ | 5,783,170 | \$ | 32,966 | \$ | 417,868 |
| Return on average assets |  | 1.21\% |  | 1.56\% |  | 1.52\% |  | 1.45\% |  | 1.22\% |  | -0.35 |  | -0.01 |
| Return on average stockholders' equity |  | 12.19\% |  | 15.90\% |  | 15.58\% |  | 14.92\% |  | 12.74\% |  | -3.71 |  | -0.55 |
| Net interest margin |  | 3.28\% |  | 3.67\% |  | 3.66\% |  | 3.55\% |  | 3.10\% |  | -0.39 |  | 0.18 |
| Efficiency ratio ${ }^{(1)}$ |  | 49.54\% |  | 46.99\% |  | 46.22\% |  | 46.05\% |  | 53.29\% |  | 2.55 |  | -3.75 |
| Tangible common equity to tangible assets ${ }^{(2)}$ |  | 8.77\% |  | 8.50\% |  | 8.40\% |  | 8.74\% |  | 9.07\% |  | 0.27 |  | -0.30 |
| Tangible common equity per common share ${ }^{(2)}$ | \$ | 21.30 | \$ | 20.54 | \$ | 19.60 | \$ | 19.91 | \$ | 20.02 |  | 0.76 |  | 1.28 |

(1) Noninterest expense divided by net interest income plus noninterest income.
(2) Refer to "Non-GAAP Financial Measures" for further details

## Results of Operations

Net interest income for the first quarter decreased $\$ 6.7$ million to $\$ 57.9$ million from $\$ 64.6$ million for the fourth quarter of 2022 , down $10.4 \%$. The decrease was primarily due to an increase in the cost of interest-bearing deposits, partially offset by an increase in interest-earning asset yields. Average loans were $\$ 5.94$ billion for the first quarter, compared with $\$ 5.88$ billion for the fourth quarter of 2022. The yield on average loans for the first quarter increased 30 basis points to $5.51 \%$ from $5.21 \%$ for the fourth quarter. The cost of interest-bearing deposits increased 103 basis points to $2.73 \%$ from $1.70 \%$ for the fourth quarter of 2022 . Average interest-bearing deposits were $\$ 3.79$ billion for the first quarter, compared to $\$ 3.49$ billion for the fourth quarter. First quarter loan prepayment fees were $\$ 0.4$ million compared with $\$ 0.1$ million for the fourth quarter. Net interest margin (taxable-equivalent) for the first quarter was $3.28 \%$ compared with $3.67 \%$ for the fourth quarter of 2022.

## Net Interest Income



Interest on securities
Dividends on FHLB stock
Interest on deposits in other banks
Total interest and dividend income

Interest on deposits
Interest on borrowings
Interest on subordinated debentures
Total interest expense
Net interest income
(1) Includes loans held for sale.

| As of or For the Three Months Ended (in thousands) |  |  |  |  |  |  |  |  |  | Percentage Change |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 31, | Dec 31,$2022$ |  | Sep 30, 2022 |  | Jun 30, 2022 |  | Mar 31, <br> 2022 |  | $\begin{gathered} \text { Q1-23 } \\ \text { vs. Q4-22 } \\ \hline \end{gathered}$ | $\begin{gathered} \text { Q1-23 } \\ \text { vs. Q1-22 } \\ \hline \end{gathered}$ |
| \$ | 80,923 | \$ | 77,123 | \$ | 66,976 | \$ | 59,855 | \$ | 53,924 | 4.9\% | 50.1\% |
|  | 4,025 |  | 3,633 |  | 3,271 |  | 2,930 |  | 2,516 | 10.8\% | 60.0\% |
|  | 289 |  | 289 |  | 245 |  | 242 |  | 248 | 0.0\% | 16.5\% |
|  | 2,066 |  | 1,194 |  | 958 |  | 193 |  | 216 | 73.0\% | 856.5\% |
| \$ | 87,303 | \$ | 82,239 | \$ | 71,450 | \$ | 63,220 | \$ | 56,904 | 6.2\% | 53.4\% |
|  | 25,498 |  | 14,900 |  | 6,567 |  | 2,457 |  | 2,013 | 71.1\% | 1166.7\% |
|  | 2,369 |  | 1,192 |  | 349 |  | 370 |  | 337 | 98.7\% | 603.0\% |
|  | 1,583 |  | 1,586 |  | 1,448 |  | 1,349 |  | 3,598 | -0.2\% | -56.0\% |
|  | 29,450 |  | 17,678 |  | 8,364 |  | 4,176 |  | 5,948 | 66.6\% | 395.1\% |
| \$ | 57,853 | \$ | 64,561 | \$ | 63,086 | \$ | 59,044 | \$ | 50,956 | -10.4\% | 13.5\% |


| Average Earning Assets and Interest-bearing Liabilities | $\begin{gathered} \text { Mar 31, } \\ 2023 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { Dec 31, } \\ 2022 \end{gathered}$ |  | $\begin{gathered} \text { Sep } 30, \\ 2022 \end{gathered}$ |  | $\begin{gathered} \text { Jun 30, } \\ 2022 \end{gathered}$ |  | $\begin{gathered} \text { Mar 31, } \\ 2022 \end{gathered}$ |  | $\begin{gathered} \text { Q1-23 } \\ \text { vs. Q4-22 } \\ \hline \end{gathered}$ | $\begin{gathered} \text { Q1-23 } \\ \text { vs. Q1-22 } \\ \hline \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Loans receivable ${ }^{(1)}$ | \$ | 5,944,399 | \$ | 5,877,298 | \$ | 5,696,587 | \$ | 5,572,504 | \$ | 5,231,672 | 1.1\% | 13.6\% |
| Securities ${ }^{(2)}$ |  | 980,712 |  | 966,299 |  | 956,989 |  | 945,291 |  | 930,505 | 1.5\% | 5.4\% |
| FHLB stock |  | 16,385 |  | 16,385 |  | 16,385 |  | 16,385 |  | 16,385 | 0.0\% | 0.0\% |
| Interest-bearing deposits in other banks |  | 192,902 |  | 138,476 |  | 181,401 |  | 136,473 |  | 494,887 | 39.3\% | -61.0\% |
| Average interest-earning assets | \$ | 7,134,398 | \$ | 6,998,458 | \$ | 6,851,362 | \$ | 6,670,653 | \$ | 6,673,449 | 1.9\% | 6.9\% |
| Demand: interest-bearing | \$ | 109,391 | \$ | 119,106 | \$ | 121,269 | \$ | 122,771 | \$ | 124,892 | -8.2\% | -12.4\% |
| Money market and savings |  | 1,453,569 |  | 1,781,834 |  | 2,079,490 |  | 2,139,488 |  | 2,106,008 | -18.4\% | -31.0\% |
| Time deposits |  | 2,223,615 |  | 1,585,798 |  | 1,120,149 |  | 894,345 |  | 937,044 | 40.2\% | 137.3\% |
| Average interest-bearing deposits |  | 3,786,575 |  | 3,486,738 |  | 3,320,908 |  | 3,156,604 |  | 3,167,944 | 8.6\% | 19.5\% |
| Borrowings |  | 268,056 |  | 197,554 |  | 123,370 |  | 140,245 |  | 130,556 | 35.7\% | 105.3\% |
| Subordinated debentures |  | 129,483 |  | 129,335 |  | 129,176 |  | 129,029 |  | 213,171 | 0.1\% | -39.3\% |
| Average interest-bearing liabilities | \$ | 4,184,114 | \$ | 3,813,627 | \$ | 3,573,454 | \$ | 3,425,878 | \$ | 3,511,671 | 9.7\% | 19.1\% |
| Average Noninterest Bearing Deposits |  |  |  |  |  |  |  |  |  |  |  |  |
| Demand deposits - noninterest bearing | \$ | 2,324,413 | \$ | 2,593,948 | \$ | 2,717,810 | \$ | 2,716,297 | \$ | 2,634,398 | -10.4\% | -11.8\% |

(1) Includes loans held for sale.
(2) Amounts calculated on a fully taxable equivalent basis using the federal tax rate in effect for the periods presented.

| Average Yields and Rates | $2023$ | $2022$ |
| :---: | :---: | :---: |
| Loans receivable ${ }^{(1)}$ | 5.51\% | 5.21\% |
| Securities ${ }^{(2)}$ | 1.67\% | 1.47\% |
| FHLB stock | 7.16\% | 7.00\% |
| Interest-bearing deposits in other banks | 4.34\% | 3.42\% |
| Interest-earning assets | 4.96\% | 4.67\% |
| Interest-bearing deposits | 2.73\% | 1.70\% |
| Borrowings | 3.58\% | 2.55\% |
| Subordinated debentures | 4.89\% | 4.67\% |
| Interest-bearing liabilities | 2.85\% | 1.84\% |
| Net interest margin (taxable equivalent basis) | 3.28\% | 3.67\% |
| Cost of deposits | 1.69\% | 0.97\% |
| (1) Includes loans held for sale. |  |  |
| (2) Amounts calculated on a fully taxable | in effect for | ds presented |

Credit loss expense for the first quarter was $\$ 2.1$ million and included a $\$ 2.2$ million provision for loan losses and a $\$ 0.1$ million recovery for off-balance sheet items. For the fourth quarter of 2022, credit loss expense was $\$ 0.1$ million and included a $\$ 0.2$ million provision for loan losses and a $\$ 0.1$ million provision for off-balance sheet items. The fourth quarter also included a recovery of an SBA guarantee repair loss allowance of less than $\$ 0.1$ million.

Noninterest income for the first quarter increased $\$ 0.8$ million to $\$ 8.3$ million from $\$ 7.5$ million for the fourth quarter of 2022. The increase reflected the absence of the fourth quarter $\$ 0.3$ million valuation adjustment to bank-owned life insurance and a $\$ 0.9$ million increase in all other operating income. All other operating income increased,
primarily from $\$ 0.6$ million of loan customer interest rate swap fee income. The volume of SBA loans sold in the first quarter declined to $\$ 29.7$ million from $\$ 40.9$ million for the fourth quarter of 2022 due to the higher interest rate environment while trade premiums increased to $7.85 \%$ for the first quarter from $5.99 \%$ for the fourth quarter.

Noninterest Income
Service charges on deposit accounts
Trade finance and other service charges and fees
Servicing income
Bank-owned life insurance income (expense)
All other operating income
Service charges, fees \& other

Gain on sale of SBA loans
Total noninterest income

| For the Three Months Ended (in thousands) |  |  |  |  |  |  |  |  |  | Percentage Change |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 31, | Dec 31, 2022 |  | Sep 30, 2022 |  | Jun 30, 2022 |  | Mar 31,$2022$ |  | $\begin{gathered} \text { Q1-23 } \\ \text { vs. Q4-22 } \\ \hline \end{gathered}$ | $\begin{gathered} \text { Q1-23 } \\ \text { vs. Q1-22 } \\ \hline \end{gathered}$ |
| \$ | 2,579 | \$ | 2,742 | \$ | 2,996 | \$ | 2,875 | \$ | 2,875 | -5.9\% | -10.3\% |
|  | 1,258 |  | 1,115 |  | 1,132 |  | 1,416 |  | 1,142 | 12.8\% | 10.2\% |
|  | 742 |  | 725 |  | 635 |  | 663 |  | 734 | 2.3\% | 1.1\% |
|  | 270 |  | (97) |  | 245 |  | 246 |  | 244 | 378.4\% | 10.7\% |
|  | 1,618 |  | 1,039 |  | 1,656 |  | 1,336 |  | 1,004 | 55.7\% | 61.2\% |
|  | 6,467 |  | 5,524 |  | 6,664 |  | 6,536 |  | 5,999 | 17.1\% | 7.8\% |
|  | 1,869 |  | 1,933 |  | 2,250 |  | 2,774 |  | 2,521 | -3.3\% | -25.9\% |
| \$ | 8,336 | \$ | 7,457 | \$ | 8,914 | \$ | 9,310 | \$ | 8,520 | 11.8\% | -2.2\% |

Noninterest expense for the first quarter declined $\$ 1.0$ million to $\$ 32.8$ million from $\$ 33.8$ million for the fourth quarter of 2022. The decrease reflected $\$ 0.4$ million in lower professional fees and a $\$ 1.1$ million decrease in other operating expenses, driven by a recovery of the fourth quarter 2022 servicing valuation adjustment. Additionally, expenses on real estate owned and repossessed personal property decreased $\$ 0.3$ million during the first quarter. These decreases were partially offset by a $\$ 0.3$ million increase in salaries and benefits and a $\$ 0.7$ million increase in occupancy and equipment expenses, mostly due to normalization of property tax expenses in the absence of prior quarter adjustments. The efficiency ratio for the first quarter increased to $49.54 \%$, from $46.99 \%$ for the prior quarter due to the lower revenue.

Noninterest Expense
Salaries and employee benefits
Occupancy and equipment
Data processing
Professional fees
Supplies and communication
Advertising and promotion
All other operating expenses
Subtotal

Other real estate owned expense (income)
Repossessed personal property expense (income)
Total noninterest expense

| For the Three Months Ended (in thousands) |  |  |  |  |  |  |  |  |  | Percentage Change |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 231, |  | 31, | $\begin{gathered} \text { Sep 30, } \\ 2022 \end{gathered}$ |  | $\begin{gathered} \hline \text { Jun 30, } \\ 2022 \end{gathered}$ |  | $\begin{gathered} \hline \text { Mar 31, } \\ 2022 \end{gathered}$ |  | $\begin{gathered} \text { Q1-23 } \\ \text { vs. } Q 4-22 \\ \hline \end{gathered}$ | $\begin{gathered} \text { Q1-23 } \\ \text { vs. Q1-22 } \\ \hline \end{gathered}$ |
| \$ | 20,610 | \$ | 20,279 | \$ | 19,365 | \$ | 18,779 | \$ | 17,717 | 1.6\% | 16.3\% |
|  | 4,412 |  | 3,668 |  | 4,736 |  | 4,597 |  | 4,646 | 20.3\% | -5.0\% |
|  | 3,253 |  | 3,431 |  | 3,352 |  | 3,114 |  | 3,236 | -5.2\% | 0.5\% |
|  | 1,335 |  | 1,783 |  | 1,249 |  | 1,231 |  | 1,430 | -25.1\% | -6.6\% |
|  | 676 |  | 683 |  | 710 |  | 581 |  | 665 | -1.0\% | 1.7\% |
|  | 833 |  | 974 |  | 1,186 |  | 660 |  | 817 | -14.5\% | 2.0\% |
|  | 1,957 |  | 3,041 |  | 2,698 |  | 2,463 |  | 3,186 | -35.6\% | -38.6\% |
|  | 33,076 |  | 33,859 |  | 33,296 |  | 31,425 |  | 31,697 | -2.3\% | 4.4\% |
|  | (201) |  | (70) |  | 2 |  | 50 |  | 12 | 187.1\% | -1775.0\% |
|  | (84) |  | 55 |  | (23) |  | - |  | (17) | -165.5\% | 394.1\% |
| \$ | 32,791 | \$ | 33,844 | \$ | 33,275 | \$ | 31,475 | \$ | 31,692 | -3.1\% | 3.5\% |

Hanmi recorded a provision for income taxes of $\$ 9.3$ million for the first quarter, compared with $\$ 9.6$ million in the fourth quarter of 2022 and representing an effective tax rate of $29.7 \%$, compared with $25.3 \%$ for the fourth quarter. The increase in the first quarter effective tax rate primarily reflects the absence of a state tax valuation reserve released during the fourth quarter of 2022 .

## Financial Position

Total assets at March 31, 2023 increased $0.8 \%$, or $\$ 55.9$ million, to $\$ 7.43$ billion from $\$ 7.38$ billion at December 31, 2022. The increase reflected a $\$ 12.6$ million increase in loans receivable, a $\$ 33.8$ million increase in cash and due from banks, and a $\$ 24.9$ million increase in securities available for sale.

Loans receivable, before the allowance for credit losses, were $\$ 5.98$ billion at quarter-end, up slightly from December 31, 2022. Loans held for sale, representing the guaranteed portion of SBA 7(a) loans, were $\$ 3.7$ million at the end of the first quarter, compared with $\$ 8.0$ million at the end of the prior quarter.
Loan Portfolio
Commercial real estate loans
Residentia/consumer loans
Commercial and industrial loans
Leases
$\quad$ Loans receivable
Loans held for sale
Total

| As of (in thousands) |  |  |  |  |  |  |  |  |  | Percentage Change |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mar 31, <br> 2023 | Dec 31, 2022 |  | Sep 30, 2022 |  | $\begin{gathered} \text { Jun 30, } \\ 2022 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { Mar 31, } \\ 2022 \end{gathered}$ |  | $\begin{gathered} \hline \text { Q1-23 } \\ \text { vs. Q4-22 } \\ \hline \end{gathered}$ | $\begin{gathered} \hline \text { Q1-23 } \\ \text { vs. Q1-22 } \\ \hline \end{gathered}$ |
| \$ | 3,784,178 | \$ | 3,833,397 | \$ | 3,853,947 | \$ | 3,829,656 | \$ | 3,771,453 | -1.3\% | 0.3\% |
|  | 817,919 |  | 734,473 |  | 649,591 |  | 521,576 |  | 432,805 | 11.4\% | 89.0\% |
|  | 778,145 |  | 804,475 |  | 732,030 |  | 766,813 |  | 633,107 | -3.3\% | 22.9\% |
|  | 600,216 |  | 594,788 |  | 565,423 |  | 537,358 |  | 500,135 | 0.9\% | 20.0\% |
|  | 5,980,458 |  | 5,967,133 |  | 5,800,991 |  | 5,655,403 |  | 5,337,500 | 0.2\% | 12.0\% |
|  | 3,652 |  | 8,043 |  | 10,044 |  | 18,528 |  | 15,617 | -54.6\% | -76.6\% |
| \$ | 5,984,110 | \$ | 5,975,176 | \$ | 5,811,035 | \$ | 5,673,931 | \$ | 5,353,117 | 0.1\% | 11.8\% |

Composition of Loan Portfolio
Commercial real estate loans
Residentia/consumer loans
Commercial and industrial loans
Leases
Loans receivable
Loans held for sale
Total

| As of |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| $\begin{gathered} \text { Mar 31, } \\ 2023 \\ \hline \end{gathered}$ | $\begin{gathered} \text { Dec 31, } \\ 2022 \\ \hline \end{gathered}$ | $\begin{gathered} \text { Sep 30, } \\ 2022 \\ \hline \end{gathered}$ | $\begin{gathered} \text { Jun 30, } \\ 2022 \\ \hline \end{gathered}$ | $\begin{gathered} \text { Mar 31, } \\ 2022 \\ \hline \end{gathered}$ |
| 63.2\% | 64.2\% | 66.3\% | 67.5\% | 70.5\% |
| 13.7\% | 12.3\% | 11.2\% | 9.2\% | 8.1\% |
| 13.0\% | 13.5\% | 12.6\% | 13.5\% | 11.8\% |
| 10.0\% | 9.9\% | 9.7\% | 9.5\% | 9.3\% |
| 99.9\% | 99.9\% | 99.8\% | 99.7\% | 99.7\% |
| 0.1\% | 0.1\% | 0.2\% | 0.3\% | 0.3\% |
| 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% |

New loan production was $\$ 303.6$ million for the first quarter, at an average rate of $7.19 \%$ while $\$ 124.9$ million of loans paid off during the quarter at an average rate of $7.27 \%$.

Commercial real estate loan production for the first quarter was $\$ 75.5$ million. Commercial and industrial loan production was $\$ 27.1$ million, SBA loan production was $\$ 34.5$ million, equipment finance production was $\$ 69.3$ million and residential mortgage loan production was $\$ 97.2$ million.

|  | For the Three Months Ended (in thousands) |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \hline \text { Mar 31, } \\ 2023 \end{gathered}$ |  | $\begin{gathered} \hline \text { Dec 31, } \\ 2022 \end{gathered}$ |  | $\begin{gathered} \hline \text { Sep 30, } \\ 2022 \end{gathered}$ |  | $\begin{gathered} \hline \text { Jun 30, } \\ \hline 2022 \\ \hline \end{gathered}$ |  | $\begin{gathered} \hline \text { Mar 31, } \\ 2022 \\ \hline \end{gathered}$ |  |
| New Loan Production |  |  |  |  |  |  |  |  |  |  |
| Commercial real estate loans | \$ | 75,528 | \$ | 86,500 | \$ | 132,870 | \$ | 271,006 | \$ | 233,295 |
| Commercial and industrial loans |  | 27,055 |  | 137,902 |  | 88,015 |  | 96,187 |  | 98,432 |
| SBA loans |  | 34,472 |  | 53,209 |  | 44,898 |  | 67,900 |  | 42,632 |
| Leases receivable |  | 69,307 |  | 89,193 |  | 86,092 |  | 95,371 |  | 71,487 |
| Residentia/consumer loans |  | 97,201 |  | 106,955 |  | 140,432 |  | 111,766 |  | 61,023 |
| subtotal |  | 303,563 |  | 473,759 |  | 492,307 |  | 642,230 |  | 506,869 |
| Payoffs |  | $(124,923)$ |  | $(121,409)$ |  | $(139,883)$ |  | $(230,536)$ |  | $(181,026)$ |
| Amortization |  | $(102,675)$ |  | $(91,333)$ |  | $(80,294)$ |  | $(94,543)$ |  | $(96,852)$ |
| Loan sales |  | $(30,002)$ |  | $(50,550)$ |  | $(45,418)$ |  | $(41,937)$ |  | $(29,577)$ |
| Net line utilization |  | $(30,401)$ |  | $(43,124)$ |  | $(78,927)$ |  | 43,295 |  | $(12,620)$ |
| Charge-offs \& OREO |  | $(2,237)$ |  | $(1,201)$ |  | $(2,197)$ |  | (606) |  | (835) |
| Loans receivable-beginning balance |  | 5,967,133 |  | 5,800,991 |  | 5,655,403 |  | 5,337,500 |  | 5,151,541 |
| Loans receivable-ending balance | \$ | 5,980,458 | \$ | 5,967,133 | \$ | 5,800,991 | \$ | 5,655,403 | \$ | 5,337,500 |

Deposits were $\$ 6.20$ billion at the end of the first quarter, up $\$ 33.0$ million, or $0.5 \%$, from $\$ 6.17$ billion at the end of the prior quarter. The change was primarily driven by a $\$ 424.0$ million increase in time deposits, partially offset by a $\$ 174.2$ million decline in money market and savings deposits and a $\$ 205.5$ million decrease in noninterest-bearing demand deposits. Noninterest-bearing demand deposits represented $37.6 \%$ of total deposits at quarter-end and the loan-to-deposit ratio was $96.4 \%$.

Deposit Portfolio Demand: noninterest-bearing Demand: interest-bearing Money market and savings Time deposits Total deposits

Composition of Deposit Portfolio
Demand: noninterest-bearing
Demand: interest-bearing Money market and savings Time deposits

Total deposits

| As of (in thousands) |  |  |  |  |  |  |  |  |  | Percentage Change |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $\begin{gathered} \hline \text { Mar 31, } \\ 2023 \end{gathered}$ |  | $\begin{gathered} \hline \text { Dec 31, } \\ 2022 \end{gathered}$ |  | Sep 30,$2022$ |  | $\begin{gathered} \text { Jun 30, } \\ 2022 \\ \hline \end{gathered}$ |  | $\begin{gathered} \hline \text { Mar 31, } \\ 2022 \end{gathered}$ |  | $\begin{gathered} \text { Q1-23 } \\ \text { vs. Q4-22 } \\ \hline \end{gathered}$ | $\begin{gathered} \text { Q1-23 } \\ \text { vs. Q1-22 } \\ \hline \end{gathered}$ |
| \$ | 2,334,083 | \$ | 2,539,602 | \$ | 2,771,498 | \$ | 2,782,737 | \$ | 2,678,726 | -8.1\% | -12.9\% |
|  | 104,245 |  | 115,573 |  | 125,408 |  | 123,614 |  | 126,907 | -9.8\% | -17.9\% |
|  | 1,382,472 |  | 1,556,690 |  | 2,056,793 |  | 2,102,161 |  | 2,080,969 | -11.2\% | -33.6\% |
|  | 2,380,238 |  | 1,956,207 |  | 1,247,677 |  | 970,878 |  | 896,568 | 21.7\% | 165.5\% |
| \$ | 6,201,038 | \$ | 6,168,072 | \$ | 6,201,376 | \$ | 5,979,390 | \$ | 5,783,170 | 0.5\% | 7.2\% |
| As of |  |  |  |  |  |  |  |  |  |  |  |
| $\begin{gathered} \text { Mar 31, } \\ 2023 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { Dec 31, } \\ 2022 \end{gathered}$ |  | $\begin{gathered} \text { Sep } 30, \\ 2022 \end{gathered}$ |  | Jun 30, 2022 |  | $\begin{gathered} \text { Mar 31, } \\ 2022 \\ \hline \end{gathered}$ |  |  |  |
|  | 37.6\% |  | 41.2\% |  | 44.7\% |  | 46.5\% |  | 46.3\% |  |  |
|  | 1.7\% |  | 1.9\% |  | 2.0\% |  | 2.1\% |  | 2.2\% |  |  |
|  | 22.3\% |  | 25.2\% |  | 33.2\% |  | 35.2\% |  | 36.0\% |  |  |
|  | 38.4\% |  | 31.7\% |  | 20.1\% |  | 16.2\% |  | 15.5\% |  |  |
|  | 100.0\% |  | 100.0\% |  | 100.0\% |  | 100.0\% |  | 100.0\% |  |  |

Stockholders' equity at March 31, 2023 was $\$ 662.2$ million, compared with $\$ 637.5$ million at December 31, 2022. The increase was primarily due to $\$ 14.4$ million of first quarter net income net of dividends as well as a $\$ 9.9$ million reduction in unrealized after-tax loss due to changes in the value of the securities portfolio resulting from decreases in intermediate-term interest rates during the first quarter. Tangible common stockholders' equity was $\$ 651.0$ million, or $8.77 \%$ of tangible assets, at March 31,2023 , compared with $\$ 626.3$ million, or $8.50 \%$ of tangible assets at the end of the fourth quarter of 2022. Tangible book value per share increased to $\$ 21.30$ at March 31, 2023, up from $\$ 20.54$ at year-end 2022. Refer to "Non-GAAP Financial measures" for greater detail.

Hanmi and the Bank exceeded the minimum regulatory capital requirements and the Bank continues to exceed the minimum for the "well capitalized" category. At March 31, 2023, Hanmi's preliminary Common equity Tier 1 capital ratio was $11.59 \%$ and its Total risk-based capital ratio was $14.80 \%$, compared with $11.37 \%$ and $14.49 \%$, respectively, at the end of the fourth quarter of 2022.
Regulatory Capital ratios ${ }^{(l)}$
Hanmi Financial
Total risk-based capital
Tier 1 risk-based capital
Common equity tier 1 capital
Tier 1 leverage capital ratio
Hanmi Bank
Total risk-based capital
Tier 1 risk-based capital
Common equity tier 1 capital
Tier 1 leverage capital ratio
(l) $\quad$ Preliminary ratios for March 31, 2023

| As of |  |  |  |  | Ratio Change |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $\begin{gathered} \hline \text { Mar 31, } \\ 2023 \end{gathered}$ | $\begin{gathered} \hline \text { Dec 31, } \\ 2022 \\ \hline \end{gathered}$ | $\begin{gathered} \hline \text { Sep 30, } \\ 2022 \end{gathered}$ | $\begin{gathered} \hline \text { Jun 30, } \\ 2022 \\ \hline \end{gathered}$ | $\begin{gathered} \hline \text { Mar 31, } \\ 2022 \\ \hline \end{gathered}$ | $\begin{gathered} \text { Q1-23 } \\ \text { vs. Q4-22 } \end{gathered}$ | $\begin{gathered} \text { Q1-23 } \\ \text { vs. Q1-22 } \end{gathered}$ |

## Asset Quality

Loans 30 to 89 days past due and still accruing were $0.26 \%$ of loans at the end of the first quarter, compared with $0.13 \%$ at the end of the prior quarter. A $\$ 6.7$ million past due and accruing loan at March 31, 2023, subsequent to the end of the first quarter, resolved its delinquency.

Special mention loans were $\$ 64.3$ million at the end of the first quarter, down from $\$ 79.0$ million at December 31, 2022. The $\$ 14.7$ million decrease in special mention loans included downgrades to classified loans of $\$ 10.0$ million, and payoffs of $\$ 4.6$ million.

Classified loans were $\$ 47.3$ million at March 31, 2023, up from $\$ 46.2$ million at the end of the prior quarter. The
$\$ 1.1$ million increase was primarily driven by the downgrade of one loan in the amount of $\$ 10.0$ million, offset by loan upgrades of $\$ 8.8$ million.

Nonperforming loans were $\$ 20.1$ million at March 31, 2023, up from $\$ 9.8$ million at the end of the prior quarter, primarily due to a $\$ 10.0$ million loan placed on nonaccrual during the first quarter of 2023 . As a percentage of the loan portfolio, nonperforming loans were $0.34 \%$ at quarter-end, compared with $0.17 \%$ at the end of the fourth quarter of 2022. Nonperforming loans included a $\$ 10.0$ million commercial and industrial loan in the health-care industry secured by real estate and business assets for which there was a specific allowance of $\$ 2.5$ million.

Nonperforming assets were $\$ 20.2$ million at the end of the first quarter, up from $\$ 10.0$ million at the end of the fourth quarter of 2022. As a percentage of total assets, nonperforming assets were $0.27 \%$ at quarter-end, compared with $0.14 \%$ at year-end 2022.

Gross charge-offs for the first quarter were $\$ 2.2$ million, compared with $\$ 1.2$ million for the fourth quarter of 2022. First quarter 2023 gross charge-offs consisted of $\$ 1.6$ million of equipment financing agreements and $\$ 0.6$ million of commercial and industrial and SBA loans. Recoveries of previously charged-off loans for the first quarter were $\$ 0.8$ million, compared with $\$ 0.9$ million for the prior quarter. Recoveries during the first quarter consisted of $\$ 0.5$ million of equipment financing agreements and $\$ 0.3$ million in commercial and industrial and SBA loans.

As a result, there were net charge-offs of $\$ 1.5$ million for the first quarter, compared with net charge-offs of $\$ 0.3$ million for the prior quarter. For the first quarter, net charge-offs represented $0.10 \%$ of average loans on an annualized basis, compared with net charge-offs of $0.02 \%$ of average loans for the fourth quarter of 2022 on an annualized basis.

The allowance for credit losses was $\$ 72.2$ million at March 31, 2023, up from $\$ 71.5$ million at December 31, 2022. The ratio of the allowance for credit losses to loans was relatively unchanged at $1.21 \%$ at the end of the first quarter, from $1.20 \%$ at the end of the fourth quarter. Specific allowances for loans increased $\$ 2.9$ million, while the allowance for quantitative and qualitative considerations decreased $\$ 2.2$ million.

Asset Quality Data and Ratios

Delinquent loans:
Loans, 30 to 89 days past due and still accruing
Delinquent loans to total loans

Criticized loans:
Special mention
Classified
Total criticized loans

Nonperforming assets:
Nonaccrual loans
Loans 90 days or more past due and still accruing
Nonperforming loans
Other real estate owned, net
Nonperforming assets

Nonperforming loans to total loans

| As of or for the Three Months Ended (in thousands) |  |  |  |  |  |  |  |  |  | Amount Change |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { Mar 31, } \\ 2023 \\ \hline \end{gathered}$ | $\begin{gathered} \text { Dec 31, } \\ 2022 \end{gathered}$ |  | Sep 30, 2022 |  | Jun 30, 2022 |  | Mar 31,$2022$ |  | $\begin{gathered} \text { Q1-23 } \\ \text { vs. } Q 4-22 \end{gathered}$ |  | $\begin{gathered} \text { Q1-23 } \\ \text { vs. Q1-22 } \end{gathered}$ |  |
| \$ | 15,377 | \$ | 7,492 | \$ | 4,936 | \$ | 4,174 | \$ | 5,493 | \$ | 7,885 | \$ | 9,884 |
|  | 0.26\% |  | 0.13\% |  | 0.09\% |  | 0.07\% |  | 0.10\% |  | 0.13 |  | 0.16 |


| \$ | 64,340 | \$ | 79,013 | \$ | 122,952 | \$ | 80,453 | \$ | 140,958 | \$ | $(14,673)$ | \$ | $(76,618)$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 47,288 |  | 46,192 |  | 47,740 |  | 53,007 |  | 57,402 |  | 1,096 |  | $(10,114)$ |
| \$ | 111,628 | \$ | 125,205 | \$ | 170,692 | \$ | 133,460 | \$ | 198,360 | \$ | $(13,577)$ | \$ | $(86,732)$ |
| \$ | 20,050 | \$ | 9,846 | \$ | 11,592 | \$ | 11,044 | \$ | 11,470 | \$ | 10,204 | \$ | 8,580 |
|  | - |  | - |  | - |  | - |  | - |  | - |  | - |
|  | 20,050 |  | 9,846 |  | 11,592 |  | 11,044 |  | 11,470 |  | 10,204 |  | 8,580 |
|  | 117 |  | 117 |  | 792 |  | 675 |  | 675 |  | - |  | (558) |
| \$ | 20,167 | \$ | 9,963 | \$ | 12,384 | \$ | 11,719 | \$ | 12,145 | \$ | 10,204 | \$ | 8,022 |
|  | 0.34\% |  | 0.17\% |  | 0.20\% |  | 0.20\% |  | 0.21\% |  |  |  |  |
|  | 0.27\% |  | 0.14\% |  | 0.17\% |  | 0.17\% |  | 0.18\% |  |  |  |  |


| Allowance for credit losses: |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Balance at beginning of period | \$ | 71,523 | \$ | 71,584 | \$ | 73,067 | \$ | 71,512 | \$ | 72,557 |
| Credit loss expense (recovery) on loans |  | 2,181 |  | 221 |  | (374) |  | 1,640 |  | $(1,147)$ |
| Net loan (charge-offs) recoveries |  | $(1,455)$ |  | (282) |  | $(1,109)$ |  | (85) |  | 102 |
| Balance at end of period | \$ | 72,249 | \$ | 71,523 | \$ | 71,584 | \$ | 73,067 | \$ | 71,512 |
| Net loan charge-offs (recoveries) to average loans ${ }^{(1)}$ |  | 0.10\% |  | 0.02\% |  | 0.08\% |  | 0.01\% |  | -0.01\% |
| Allowance for credit losses to loans |  | 1.21\% |  | 1.20\% |  | 1.23\% |  | 1.29\% |  | 1.34\% |
| Allowance for credit losses related to off-balance sheet items: |  |  |  |  |  |  |  |  |  |  |
| Balance at beginning of period | \$ | 3,115 | \$ | 3,250 | \$ | 2,313 | \$ | 2,358 | \$ | 2,586 |
| Credit loss expense (recovery) on off-balance sheet items |  | (48) |  | (135) |  | 937 |  | (45) |  | (228) |
| Balance at end of period | \$ | 3,067 | \$ | 3,115 | \$ | 3,250 | \$ | 2,313 | \$ | 2,358 |
| Unused commitments to extend credit | \$ | 924,371 | \$ | 780,543 | \$ | 746,354 | \$ | 613,804 | \$ | 626,615 |

(1) Annualized

## Corporate Developments

On January 26, 2023, Hanmi's Board of Directors declared a cash dividend on its common stock for the first quarter of 2023 of $\$ 0.25$ per share. The dividend was paid on February 23, 2023, to stockholders of record as of the close of business on February 6, 2023.

## Earnings Conference Call

Hanmi Bank will host its first quarter 2023 earnings conference call today, April 25, 2023 at 2:00 p.m. PST (5:00 p.m. EST) to discuss these results. This call will also be webcast. To access the call, please dial 1-877-407-9039 before 2:00 p.m. PST, using access code Hanmi Bank. To listen to the call online, either live or archived, please visit Hanmi's Investor Relations website at www.hanmi.com.

## About Hanmi Financial Corporation

Headquartered in Los Angeles, California, Hanmi Financial Corporation owns Hanmi Bank, which serves multiethnic communities through its network of 35 full-service branches and eight loan production offices in California, Texas, Illinois, Virginia, New Jersey, New York, Colorado, Washington and Georgia. Hanmi Bank specializes in real estate, commercial, SBA and trade finance lending to small and middle market businesses. Additional information is available at www.hanmi.com.

## Forward-Looking Statements

This press release contains forward-looking statements, which are included in accordance with the "safe harbor" provisions of the Private Securities Litigation Reform Act of 1995. All statements other than statements of historical fact are "forward-looking statements" for purposes of federal and state securities laws, including, but not limited to, statements about our anticipated future operating and financial performance, financial position and liquidity, business strategies, regulatory and competitive outlook, investment and expenditure plans, capital and financing needs and availability, plans and objectives of management for future operations, developments regarding our capital and strategic plans, and other similar forecasts and statements of expectation and statements of assumption underlying any of the foregoing. In some cases, you can identify forward-looking statements by terminology such as "may," "will," "should," "could," "expects," "plans," "intends," "anticipates," "believes," "estimates," "predicts," "potential," or "continue," or the negative of such terms and other comparable terminology. Although we believe that our forward-looking statements to be reasonable, we cannot guarantee future results, levels of activity, performance or achievements.

Forward-looking statements involve known and unknown risks, uncertainties and other factors that may cause our actual results, levels of activity, performance or achievements to differ from those expressed or implied by the forward-looking statements. These factors include the following:

- a failure to maintain adequate levels of capital and liquidity to support our operations;
- the effect of potential future supervisory action against us or Hanmi Bank;
- the effect of our rating under the Community Reinvestment Act and our ability to address any issues raised in our regulatory exams;
- general economic and business conditions internationally, nationally and in those areas in which we operate, including any potential recessionary conditions;
- volatility and deterioration in the credit and equity markets;
- changes in consumer spending, borrowing and savings habits;
- availability of capital from private and government sources;
- demographic changes;
- competition for loans and deposits and failure to attract or retain loans and deposits;
- inflation and fluctuations in interest rates and a decline in the level of our interest rate spread;
- the current or anticipated impact of military conflict, terrorism or other geopolitical events;
- risks of natural disasters;
- legal proceedings and litigation brought against us;
- a failure in or breach of our operational or security systems or infrastructure, including cyberattacks;
- the failure to maintain current technologies;
- risks associated with Small Business Administration loans;
- failure to attract or retain key employees;
- our ability to access cost-effective funding;
- changes in liquidity, including the size and composition of our deposit portfolio, including the percentage of uninsured deposits in the portfolio;
- fluctuations in real estate values;
- changes in accounting policies and practices;
- changes in governmental regulation, including, but not limited to, any increase in FDIC insurance premiums and changes in the monetary policies of the U.S. Treasury and the Board of Governors of the Federal Reserve System;
- the continuing impact of the COVID-19 pandemic on our business and results of operation;
- the ability of Hanmi Bank to make distributions to Hanmi Financial Corporation, which is restricted by certain factors, including Hanmi Bank's retained earnings, net income, prior distributions made, and certain other financial tests;
- strategic transactions we may enter into;
- the adequacy of our allowance for credit losses;
- our credit quality and the effect of credit quality on our credit losses expense and allowance for credit losses;
- changes in the financial performance and/or condition of our borrowers and the ability of our borrowers to perform under the terms of their loans and other terms of credit agreements;
- our ability to control expenses; and
- cyber security and fraud risks against our information technology and those of our third-party providers and vendors.

In addition, we set forth certain risks in our reports filed with the U.S. Securities and Exchange Commission, including, Item 1A of our Annual Report on Form 10-K for the year ended December 31, 2022, our Quarterly Reports on Form 10-Q, and Current Reports on Form 8-K that we will file hereafter, which could cause actual results to differ from those projected. We undertake no obligation to update such forward-looking statements except as required by law.

## Investor Contacts:

Romolo (Ron) Santarosa
Senior Executive Vice President \& Chief Financial Officer
213-427-5636

Larry Clark, CFA
Investor Relations
Financial Profiles, Inc.
lclark@finprofiles.com
310-622-8223

Hanmi Financial Corporation and Subsidiaries
Consolidated Balance Sheets (Unaudited)
(Dollars in thousands)

Assets
Cash and due from banks
Securities available for sale, at fair value
Loans held for sale, at the lower of cost or fair value Loans receivable, net of allowance for credit losses Accrued interest receivable
Premises and equipment, net
Customers' liability on acceptances
Servicing assets
Goodwill and other intangible assets, net
Federal Home Loan Bank ('FHLB") stock, at cost
Bank-owned life insurance
Prepaid expenses and other assets
Total assets

|  | arch 31, $2023$ | $\begin{gathered} \text { December 31, } \\ 2022 \\ \hline \end{gathered}$ |  | Change |  | Percentage Change | $\begin{gathered} \text { March 31, } \\ 2022 \\ \hline \end{gathered}$ |  | Change |  | Percentage Change |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$ | 386,201 | \$ | 352,421 | \$ | 33,780 | 9.6\% | \$ | 312,491 | \$ | 73,710 | 23.6\% |
|  | 878,701 |  | 853,838 |  | 24,863 | 2.9\% |  | 876,980 |  | 1,721 | 0.2\% |
|  | 3,652 |  | 8,043 |  | $(4,391)$ | -54.6\% |  | 15,617 |  | $(11,965)$ | -76.6\% |
|  | 5,908,209 |  | 5,895,610 |  | 12,599 | 0.2\% |  | 5,265,988 |  | 642,221 | 12.2\% |
|  | 19,004 |  | 18,537 |  | 467 | 2.5\% |  | 12,289 |  | 6,715 | 54.6\% |
|  | 22,625 |  | 22,850 |  | (225) | -1.0\% |  | 24,410 |  | $(1,785)$ | -7.3\% |
|  | 41 |  | 328 |  | (287) | -87.5\% |  | 182 |  | (141) | -77.5\% |
|  | 7,541 |  | 7,176 |  | 365 | 5.1\% |  | 7,202 |  | 339 | 4.7\% |
|  | 11,193 |  | 11,225 |  | (32) | -0.3\% |  | 11,353 |  | (160) | -1.4\% |
|  | 16,385 |  | 16,385 |  | - | 0.0\% |  | 16,385 |  | - | 0.0\% |
|  | 55,814 |  | 55,544 |  | 270 | 0.5\% |  | 55,149 |  | 665 | 1.2\% |
|  | 124,764 |  | 136,305 |  | $(11,541)$ | -8.5\% |  | 139,006 |  | $(14,242)$ | -10.2\% |
| \$ | 7,434,130 | \$ | 7,378,262 | \$ | 55,868 | 0.8\% | \$ | 6,737,052 | \$ | 697,078 | 10.3\% |

Liabilities and Stockholders' Equity Liabilities:

Deposits:
Noninterest-bearing
$\quad$ Interest-bearing
$\quad$ Total deposits
Accrued interest payable
Bank's liability on acceptances
Borrowings
Subordinated debentures
Accrued expenses and other liabilities

Total liabilities

| \$ | 2,334,083 | \$ | 2,539,602 | \$ | $(205,519)$ | -8.1\% | \$ | 2,678,726 | \$ $(344,643)$ | -12.9\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 3,866,955 |  | 3,628,470 |  | 238,485 | 6.6\% |  | 3,104,444 | 762,511 | 24.6\% |
|  | 6,201,038 |  | 6,168,072 |  | 32,966 | 0.5\% |  | 5,783,170 | 417,868 | 7.2\% |
|  | 20,512 |  | 7,792 |  | 12,720 | 163.2\% |  | 966 | 19,546 | 2023.4\% |
|  | 41 |  | 328 |  | (287) | -87.5\% |  | 182 | (141) | -77.5\% |
|  | 350,000 |  | 350,000 |  | - | 0.0\% |  | 125,000 | 225,000 | 180.0\% |
|  | 129,558 |  | 129,409 |  | 149 | 0.1\% |  | 128,967 | 591 | 0.5\% |
|  | 70,816 |  | 85,146 |  | $(14,330)$ | -16.8\% |  | 77,315 | $(6,499)$ | -8.4\% |
|  | 6,771,965 |  | 6,740,747 |  | 31,218 | 0.5\% |  | 6,115,600 | 656,365 | 10.7\% |

Stockholders' equity:
Common stock
Additional paid-in capital
Accumulated other comprehensive income
Retained earnings
Less treasury stock
Total stockholders' equity
Total liabilities and stockholders' equity

|  | 33 |  | 33 | - |
| :---: | :---: | :---: | :---: | :---: |
|  | 584,884 |  | 583,410 | 1,474 |
|  | $(79,059)$ |  | $(88,985)$ | 9,926 |
|  | 283,910 |  | 269,542 | 14,368 |
|  | $(127,603)$ |  | $(126,485)$ | $(1,118)$ |
|  | 662,165 |  | 637,515 | 24,650 |
| \$ | 7,434,130 | \$ | 7,378,262 | 55,868 |


| $0.0 \%$ | 33 | - | $0.0 \%$ |
| ---: | ---: | ---: | ---: |
| $0.3 \%$ | 581,337 | 3,547 | $0.6 \%$ |
| $11.2 \%$ | $(44,819)$ | $(34,240)$ | $-76.4 \%$ |
| $5.3 \%$ | 210,788 | 73,122 | $34.7 \%$ |
| $-0.9 \%$ | $(125,887)$ | $(1,716)$ | $-1.4 \%$ |
| $\mathbf{3 . 9 \%}$ | $\mathbf{6 2 1 , 4 5 2}$ | $\mathbf{4 0 , 7 1 3}$ | $\mathbf{6 . 6 \%}$ |
| $\mathbf{0 . 8 \%}$ | $\mathbf{\$}$ | $\mathbf{6 , 7 3 7 , 0 5 2}$ | $\mathbf{6 9 7 , 0 7 8}$ |
| $\mathbf{1 0 . 3 \%}$ |  |  |  |

Hanmi Financial Corporation and Subsidiaries
Consolidated Statements of Income (Unaudited)
(Dollars in thousands, except share and per share data)

|  | Three Months Ended |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \hline \text { March 31, } \\ 2023 \end{gathered}$ |  | $\begin{gathered} \hline \text { December 31, } \\ 2022 \end{gathered}$ |  | Percentage Change | $\begin{gathered} \hline \text { March 31, } \\ 2022 \end{gathered}$ |  | Percentage <br> Change |
| Interest and dividend income: |  |  |  |  |  |  |  |  |
| Interest and fees on loans receivable | \$ | 80,923 | \$ | 77,123 | 4.9\% | \$ | 53,924 | 50.1\% |
| Interest on securities |  | 4,025 |  | 3,633 | 10.8\% |  | 2,516 | 60.0\% |
| Dividends on FHLB stock |  | 289 |  | 289 | 0.0\% |  | 248 | 16.5\% |
| Interest on deposits in other banks |  | 2,066 |  | 1,194 | 73.0\% |  | 216 | 856.5\% |
| Total interest and dividend income |  | 87,303 |  | 82,239 | 6.2\% |  | 56,904 | 53.4\% |
| Interest expense: |  |  |  |  |  |  |  |  |
| Interest on deposits |  | 25,498 |  | 14,900 | 71.1\% |  | 2,013 | 1166.7\% |
| Interest on borrowings |  | 2,369 |  | 1,192 | 98.7\% |  | 337 | 603.0\% |
| Interest on subordinated debentures |  | 1,583 |  | 1,586 | -0.2\% |  | 3,598 | -56.0\% |
| Total interest expense |  | 29,450 |  | 17,678 | 66.6\% |  | 5,948 | 395.1\% |
| Net interest income before credit loss expense |  | 57,853 |  | 64,561 | -10.4\% |  | 50,956 | 13.5\% |
| Credit loss expense (recovery) |  | 2,133 |  | 52 | 4001.9\% |  | $(1,375)$ | 164.5\% |
| Net interest income after credit loss expense |  | 55,720 |  | 64,509 | -13.6\% |  | 52,331 | 6.5\% |
| Noninterest income: |  |  |  |  |  |  |  |  |
| Service charges on deposit accounts |  | 2,579 |  | 2,742 | -5.9\% |  | 2,875 | -10.3\% |
| Trade finance and other service charges and fees |  | 1,258 |  | 1,115 | 12.8\% |  | 1,142 | 10.2\% |
| Gain on sale of Small Business Administration ("SBA") loan: |  | 1,869 |  | 1,933 | -3.3\% |  | 2,521 | -25.9\% |
| Other operating income |  | 2,630 |  | 1,667 | 57.8\% |  | 1,982 | 32.7\% |
| Total noninterest income |  | 8,336 |  | 7,457 | 11.8\% |  | 8,520 | -2.2\% |
| Noninterest expense: |  |  |  |  |  |  |  |  |
| Salaries and employee benefits |  | 20,610 |  | 20,279 | 1.6\% |  | 17,717 | 16.3\% |
| Occupancy and equipment |  | 4,412 |  | 3,668 | 20.3\% |  | 4,646 | -5.0\% |
| Data processing |  | 3,253 |  | 3,431 | -5.2\% |  | 3,236 | 0.5\% |
| Professional fees |  | 1,335 |  | 1,783 | -25.1\% |  | 1,430 | -6.6\% |
| Supplies and communications |  | 676 |  | 683 | -1.0\% |  | 665 | 1.7\% |
| Advertising and promotion |  | 833 |  | 974 | -14.5\% |  | 817 | 2.0\% |
| Other operating expenses |  | 1,672 |  | 3,026 | -44.7\% |  | 3,181 | -47.4\% |
| Total noninterest expense |  | 32,791 |  | 33,844 | -3.1\% |  | 31,692 | 3.5\% |
| Income before tax |  | 31,265 |  | 38,122 | -18.0\% |  | 29,159 | 7.2\% |
| Income tax expense |  | 9,274 |  | 9,643 | -3.8\% |  | 8,464 | 9.6\% |
| Net income | \$ | 21,991 | \$ | 28,479 | -22.8\% | \$ | 20,695 | 6.3\% |
| Basic earnings per share: | \$ | 0.72 | \$ | 0.93 |  | \$ | 0.68 |  |
| Diluted earnings per share: | \$ | 0.72 | \$ | 0.93 |  | \$ | 0.68 |  |
| Weighted-average shares outstanding: |  |  |  |  |  |  |  |  |
| Basic |  | 347,325 |  | 346,343 |  |  | 254,212 |  |
| Diluted |  | ,430,745 |  | 442,175 |  |  | 377,580 |  |
| Common shares outstanding |  | 555,287 |  | 485,621 |  |  | 468,458 |  |

## Hanmi Financial Corporation and Subsidiaries <br> Average Balance, Average Yield Earned, and Average Rate Paid (Unaudited) <br> (Dollars in thousands)

Assets
Interest-earning assets:
Loans receivable $^{(l)}$
Securities ${ }^{(2)}$
FHLB stock
Interest-bearing deposits in other banks
$\quad$ Total interest-earning assets

Noninterest-earning assets:
Cash and due from banks
Allowance for credit losses
Other assets
Total assets

Liabilities and Stockholders' Equity
Interest-bearing liabilities:
Deposits:
Demand: interest-bearing
Money market and savings
Time deposits
Total interest-bearing deposits
Borrowings
Subordinated debentures
Total interest-bearing liabilities

Noninterest-bearing liabilities and equity:
Demand deposits: noninterest-bearing
Other liabilities
Stockholders' equity
Total liabilities and stockholders' equity

(1) Includes average loans held for sale
${ }^{(2)}$ Income calculated on a fully taxable equivalent basis using the federal tax rate in effect for the periods presented.

## Non-GAAP Financial Measures

## Tangible Common Equity to Tangible Assets Ratio

Tangible common equity to tangible assets ratio is supplemental financial information determined by a method other than in accordance with U.S. generally accepted accounting principles ("GAAP"). This non-GAAP measure is used by management in the analysis of Hanmi's capital strength. Tangible common equity is calculated by subtracting goodwill and other intangible assets from stockholders' equity. Banking and financial institution regulators also exclude goodwill and other intangible assets from stockholders' equity when assessing the capital adequacy of a financial institution. Management believes the presentation of this financial measure excluding the impact of these items provides useful supplemental information that is essential to a proper understanding of the capital strength of Hanmi. This disclosure should not be viewed as a substitute for results determined in accordance with GAAP, nor is it necessarily comparable to non-GAAP performance measures that may be presented by other companies.

The following table reconciles this non-GAAP performance measure to the GAAP performance measure for the periods indicated:

## Tangible Common Equity to Tangible Assets Ratio (Unaudited)

(In thousands, except share, per share data and ratios)

| Hanmi Financial Corporation | $\begin{gathered} \text { March 31, } \\ 2023 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { December 31, } \\ 2022 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { September 30, } \\ 2022 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { June 30, } \\ 2022 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { March 31, } \\ 2022 \\ \hline \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Assets | \$ | 7,434,130 | \$ | 7,378,262 | \$ | 7,128,511 | \$ | 6,955,968 | \$ | 6,737,052 |
| Less goodwill and other intangible assets |  | $(11,193)$ |  | $(11,225)$ |  | $(11,267)$ |  | $(11,310)$ |  | $(11,353)$ |
| Tangible assets | \$ | 7,422,937 | \$ | 7,367,037 | \$ | 7,117,244 | \$ | 6,944,658 | \$ | 6,725,699 |
| Stockholders' equity ${ }^{(1)}$ | \$ | 662,165 | \$ | 637,515 | \$ | 608,893 | \$ | 618,296 | \$ | 621,452 |
| Less goodwill and other intangible assets |  | $(11,193)$ |  | $(11,225)$ |  | $(11,267)$ |  | $(11,310)$ |  | $(11,353)$ |
| Tangible stockholders' equity ${ }^{(1)}$ | \$ | 650,972 | \$ | 626,290 | \$ | 597,626 | \$ | 606,986 | \$ | 610,099 |
| Stockholders' equity to assets |  | 8.91\% |  | 8.64\% |  | 8.54\% |  | 8.89\% |  | 9.22\% |
| Tangible common equity to tangible assets ${ }^{(1)}$ |  | 8.77\% |  | 8.50\% |  | 8.40\% |  | 8.74\% |  | 9.07\% |
| Common shares outstanding |  | 30,555,287 |  | 30,485,621 |  | 30,484,004 |  | 30,482,990 |  | 30,468,458 |
| Tangible common equity per common share | \$ | 21.30 | \$ | 20.54 | \$ | 19.60 | \$ | 19.91 | \$ | 20.02 |

[^0]There were no preferred shares outstanding at the periods indicated.


[^0]:    (1)

