## Hanmi Financial Earns \$8.0 Million, or \$0.05 per Share in 2Q11; Continues Profitability for Third Consecutive Quarter


#### Abstract

LOS ANGELES, July 21, 2011 (GLOBE NEWSWIRE) -- Hanmi Financial Corporation (Nasdaq:HAFC), the holding company for Hanmi Bank, today reported it earned $\$ 8.0$ million, or $\$ 0.05$ per diluted share, for the second quarter of 2011. These results include a $\$ 2.2$ million non-recurring expense related to its unconsummated capital raising efforts which involve Woori Finance Holdings, Ltd. and a planned equity offering that it declined to complete. Hanmi's performance marks the third consecutive profitable quarter following the $\$ 10.4$ million, or $\$ 0.07$ per diluted share, earned in the first quarter of 2011 and $\$ 5.3$ million, or $\$ 0.04$ per diluted share, earned in the fourth quarter of 2010. In the first six months of 2011, Hanmi earned $\$ 18.4$ million, or $\$ 0.12$ per diluted share, compared to a loss of $\$ 78.7$ million, or $\$ 1.54$ per share in the first six months of 2010. "Our second quarter further established the recovery of our core franchise with continued profitability and solid investor interest in the equity offering we previously initiated," said Jay S. Yoo, President and Chief Executive Officer. "Although the offering was fully subscribed, with excess demand, our Board of Directors was not satisfied with the pricing offered and did not believe it to be in the best interest of our shareholders to complete the offering at that time. Our capital ratios, including the Bank's tangible equity ratio, exceed all regulatory requirements, and our continuing profitability and the gradual improvement of our asset quality give us the flexibility to wait for more favorable market conditions."


Second Quarter and First Half 2011 Highlights (at or for the period ended June 30, 2011)

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Hanmi's second quarter net income of $8.0 million, or $0.05 per diluted share, was
Non-performing assets (NPAs) declined 40% year-over-year to $159.8 million, or 5.90
Delinquent loans in accrual status, which are 30 to 89 days past due, were $15.6 mi
There was no provision for credit losses recorded during the second quarter and fir
The ratio of the loan loss allowance to gross loans stood at 5.16%, compared to 7.0
Total assets were $2.71 billion, a decline of $168.8 million, or 5.9%, on a sequent
Due to the success of recent marketing initiatives together with a reinvigorated lo,
Net interest margin (NIM) was 3.65% in the second quarter of 2011, down 1 basis poi
The Bank's tangible equity to tangible assets and total risk-based capital to asset 
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Capital Management
At June 30, 2011, the Bank's total risk-based capital ratio was 14.02\% compared to 13.00\%
at March 31, 2011, and 7.35\% at June 30, 2010. Tier 1 risk-based capital ratio at June 30, 2011, was 12.72\% compared to 11.70\% at March 31, 2011, and 6.02\% at June 30, 2010. Tier 1 leverage ratio at June 30, 2011, was 9.70\% compared to $9.08 \%$ at March 31, 2011, and $4.99 \%$ at June 30, 2010. The Bank's tangible common equity to tangible assets ratio at June 30, 2011, was 10.33\% compared to 9.10\% at March 31, 2011, and 5.20\% at June 30, 2010. All of the Bank's capital ratios were above the minimum regulatory standards for being considered to be "well-capitalized" for regulatory purposes. The Bank's tangible common equity to tangible assets ratio at June 30, 2011, now exceeds the 9.5\% requirement set forth in the Final Order issued to Hanmi Bank by the California Department of Financial Institutions.

## Asset Quality

NPLs increased to $\$ 158.5$ million at June 30, 2011, up $4.5 \%$ from $\$ 151.7$ million at March 31, 2011, and are down $34.5 \%$ from $\$ 242.1$ million at June 30, 2010. Of the total NPLs, nonperformers current on payments were $\$ 76.9$ million, or $48.6 \%$ compared to $\$ 53.4$ million or $35.2 \%$ at March 31, 2011, and $\$ 57.8$ million or $23.9 \%$ at June 30, 2010. In addition, $\$ 22.6$ million, or $14.3 \%$ of the total NPLs, were recorded at the lower of cost or fair value as they were classified as held for sale. Out of the total NPLs, $\$ 13.4$ million is guaranteed by the Small Business Administration (SBA) and the State of California.

The following table shows NPLs by loan category:
Total Non-Performing Loans (Dollars in Thousands) 6/30/2011 \% of

| Total NPL | $3 / 31 / 2011$ | \% of |
| :--- | :--- | :--- |
| Total NPL | $12 / 31 / 2010$ | $\%$ of |
| Total NPL | $6 / 30 / 2010$ | \% of |

Total NPI

Real Estate Loans: Commercial Property Retail

| 14,335 | $9.0 \%$ |
| ---: | ---: |
| 25,184 | $15.9 \%$ |
| 3,672 | $2.3 \%$ |
| 12,298 | $7.8 \%$ |
| 1,726 | $1.1 \%$ |

Commercial \& Industrial Loans:
Commercial Term
Unsecured
8,389 5.3\%

Secured by Real Estate
54,754 34.5\%
Commercial Lines of Credi
$2,905 \quad 1.8 \%$
SBA 31,163 19.7\%
International Loan
3,24
$2.0 \%$
Consumer Loan
TOTAL NPL (1)
158,493
$0.5 \%$
$100.0 \%$
(1) Includes loans held for sale of $\$ 22.6$ million, $\$ 26.9$ million
"While NPLs did not decline as anticipated in the second quarter, our top priority is to work down NPLs through proactive note sales and to move delinquent loans through the collection process," said J.H. Son, Executive Vice President and Chief Credit Officer. "The market conditions for note sales were temporarily softened in the second quarter. Consequently, we did not meet our target NPL sales in the quarter. With
expectations that the NPL market will improve in the coming quarters, we plan to pursue a more intense note sales strategy."

Sale of OREO continued during the second quarter of 2011, with five properties valued at $\$ 2.4$ million sold for net proceeds of $\$ 1.8$ million, resulting in a $\$ 462,000$ net loss. In the first half of 2011, Hanmi sold eight properties valued at $\$ 4.4$ million for net proceeds of $\$ 3.6$ million resulting in a net loss of $\$ 681,000$. OREO totaled $\$ 1.3$ million at June 30, 2011, down from $\$ 2.6$ million at March 31, 2011, and down from $\$ 24.1$ million at June 30, 2010.
"The number and severity of loans that are just beginning to show stress, specifically those less than 90 days delinquent, continues to decline," Son said. Delinquent loans on accrual status, which are not included in total NPLs, decreased to $\$ 15.6$ million, or $0.74 \%$ of gross loans at June 30, 2011, down from $\$ 20.7$ million, or $0.95 \%$ of gross loans at March 31, 2011.

The following table shows delinquent loans on accrual status by loan category:

```
Delinquent Loans on Accrual Status
    (Dollars in Thousands) 6/30/2011 % of
    Total 3/31/2011 % of 
    Total 12/31/2010 % of
    Total 6/30/2010 % of
    Total
        Real Estate Loans:
        Commercial Property
                                Retail
                                Land
                            Other 4,082 26.1%
            Construction
        Residential Property
                            2,778
                            17.8%
        Commercial & Industrial Loans:
            Commercial Term
                        Unsecured
                            2,079 13.3%
                Secured by Real Estate 4,625 29.6%
        Commercial Lines of Credit
                SBA 1,412 9.0%
            International Loans 99 0.6%
            Consumer Loans 569 3.6%
                TOTAL (1) 15,644 100.0%
                        (1) Includes loans held for sale of $774,000 as of Mar.
```

The following table shows Hanmi's credit quality trends since the second quarter of 2007:

```
Credit Quality Trends (Dollars in Thousands)
    Provision for
    Credit Losses Net Charge-offs Allowance for Loan
    Losses to Gross
    Loans (%) 30-89 Days Past
    Due to Gross
    Loans(%) Non-performing
    Assets to Total
    Assets (%)
        6/30/2011 16,501
        3/31/2011 21,555
    12/31/2010 5,000 35,249
        9/30/2010 22,000 21,304
```

| $6 / 30 / 2010$ | 37,500 | 38,946 |
| ---: | ---: | ---: |
| $3 / 31 / 2010$ | 57,996 | 26,393 |
| $12 / 31 / 2009$ | 77,000 | 57,312 |
| $9 / 30 / 2009$ | 49,500 | 29,875 |
| $6 / 30 / 2009$ | 23,934 | 23,597 |
| $3 / 31 / 2009$ | 45,953 | 11,813 |
| $12 / 31 / 2008$ | 25,450 | 18,622 |
| $9 / 30 / 2008$ | 13,176 | 11,831 |
| $6 / 30 / 2008$ | 19,229 | 8,220 |
| $3 / 31 / 2008$ | 17,821 | 7,297 |
| $12 / 31 / 2007$ | 20,704 | 11,628 |
| $9 / 30 / 2007$ | 8,464 | 6,084 |
| $6 / 30 / 2007$ | 3,023 | 2,518 |

One of the factors that have contributed to the improvement of asset quality is the on-going program for loan sales. During the second quarter of 2011, Hanmi sold 21 NPLs valued at $\$ 17.0$ million for net proceeds of $\$ 17.6$ million. In the first half of 2011, it sold 39 NPLs valued at $\$ 44.4$ million with net proceeds of $\$ 45.5$ million. At June 30, 2011, loans held for sale (LHFS) totaled $\$ 44.1$ million, a reduction of $\$ 3.5$ million, or $7.4 \%$, from $\$ 47.6$ million at March 31, 2011. For the first half of 2011, LHFS increased by $\$ 7.2$ million, or $30.1 \%$, from $\$ 36.6$ million to $\$ 44.1$ million, reflecting efforts to improve asset quality through the disposition of problem assets.

The following table presents the details of loans held for sale:
Loans Held for Sale


At June 30, 2011, the allowance for loan losses was $\$ 109.0$ million or $5.16 \%$ of gross loans. The ratio of loan loss reserves to loans peaked in September of 2010 at $7.35 \%$, and has steadily declined over the past few quarters as credit metrics improved. The ratio of loan loss allowance to non-performing loans at June 30, 2011, was down to $69 \%$ from $73 \%$ at June 30, 2010. Second quarter charge-offs, net of recoveries, were $\$ 16.5$ million, compared to $\$ 21.6$ million in the first quarter of 2011 and $\$ 38.9$ million in the second quarter of 2010.

Hanmi did not record a provision for credit losses due to the overall improvement in credit quality and existing high levels of reserves. Of the total $\$ 109.0$ million of reserves, $\$ 250,000$ was allocated to cover off-balance sheet items bringing the off-balance sheet reserve total to $\$ 2.4$ million. The Company recorded a provision for credit losses of $\$ 37.5$ million and $\$ 95.5$ million in the second quarter and first half of 2010, respectively. With the improvement in overall credit metrics, provision expense in relations to loans has been minimal for the past
two quarters. This assessment also takes into account many factors, including net loan charge-offs, non-accrual loans, specific reserves, risk-rating migration and changes in the portfolio composition and size.

## Balance Sheet

Total assets decreased to $\$ 2.71$ billion at the end of the second quarter of 2011, down 5.9\% from $\$ 2.88$ billion at March 31, 2011, and down $7.0 \%$ from $\$ 2.91$ billion at June 30, 2010. The second quarter decrease in total assets was attributable to reductions in both investment securities and Federal Home Loan Bank (FHLB) borrowings. The main proceeds from the called bonds of $\$ 102.2$ million in low yield callable agencies and from the sale of $\$ 95.6$ million in longer duration bonds were used to pay off the $\$ 150$ million of FHLB advance that came due in June 2011.

Gross loans, net of deferred loan fees, were $\$ 2.11$ billion at June 30, 2011, down $2.8 \%$ from $\$ 2.17$ billion at March 31, 2011, and down $15.6 \%$ from $\$ 2.50$ billion at June 30, 2010. Average gross loans, net of deferred loan fees, decreased to $\$ 2.14$ billion for the second quarter of 2011, down $18.2 \%$ from $\$ 2.61$ billion for the second quarter of 2010 , and declined $4.3 \%$ from $\$ 2.23$ billion for the first quarter of 2011. The slight decline in loan balance in the second quarter of 2011 reflects continued progress in reducing the number of problem loans, partially offset by new loans originated and a lower level of charge-offs made in the quarter.

Average investment securities portfolio more than tripled to $\$ 497.1$ million for the second quarter of 2011 from $\$ 158.5$ million for the second quarter of 2010 . However, the investment portfolio decreased $\$ 148.1$ million, or $27.5 \%$, to $\$ 391$ million at June 30, 2011, from $\$ 539.2$ million at March 31, 2011. The decline was the direct result of Hanmi's rate risk minimization strategy where longer-duration securities were sold and shorter-duration securities were purchased in anticipation of rising rates. The securities portfolio contains mostly highquality short and mid-term investments that are selected to provide a relatively stable source of interest income, while maintaining sufficient liquidity. U.S. Government agency bonds, mortgage backed securities and securities collateralized by residential mortgages guaranteed by U.S. Government sponsored entities account for $90 \%$ of the securities portfolio. "To minimize interest rate risk, we will continue to invest at the short end of the yield curve," said Yoo.

Including secured off-balance sheet lines of credit, total available liquidity to Hanmi was $\$ 951$ million at June 30, 2011, representing $35.1 \%$ of total assets and $39.7 \%$ of total deposits.

Average deposits decreased by $1.3 \%$ to $\$ 2.43$ billion for the second quarter of 2011 compared to $\$ 2.46$ billion for the preceding quarter, and decreased $7.3 \%$ from $\$ 2.62$ billion for the second quarter of 2010. The reduction in average deposits was almost entirely due to the successful strategy to reduce time deposits, particularly non-retail deposits, including brokered time deposits and funds raised from rate listing services.

The improvement in the deposit mix which resulted from our new marketing campaign and renewed loan production efforts, contributed to lower interest costs. "With our new marketing campaign and proactive loan production efforts, we have gotten off to a great start in rebuilding our core deposit base. Core deposits now account for $49.9 \%$ of total deposits,
up from, $44.2 \%$ a year ago, with many of our former customers now returning to bank with us," said Yoo.

Total deposits decreased by $1.3 \%$ from the preceding quarter and decreased $6.9 \%$ year-over-year. Both the quarterly and annual decline in total deposits was primarily due to reductions in time deposits over \$100,000, including a $\$ 98.9$ million, or $10.1 \%$ decrease for the second quarter and $\$ 238.1$ million, or $21.3 \%$ decrease for the year. Total deposits were $\$ 2.40$ billion at June 30, 2011, compared to $\$ 2.43$ billion at March 31, 2011, and $\$ 2.58$ billion at June 30, 2010. There are no brokered deposits in the deposit mix at quarter-end.

## Results of Operations

Net interest income, before the provision for credit losses, totaled $\$ 25.5$ million for the second quarter of 2011, and $\$ 51.6$ million for the first six months of 2011 , down $2.4 \%$ in the quarter and 3.8\% year over year. Interest and dividend income was down $3.7 \%$ in the second quarter of 2011 while interest expense fell $8.0 \%$. Year to date, interest and dividend income was down 10.4\% and interest expense fell $27.6 \%$.

The average yield on the loan portfolio improved 19 basis points to $5.49 \%$ in the second quarter of 2011 compared to $5.30 \%$ in the second quarter of 2010, and was down 12 basis points from $5.61 \%$ in the first quarter of 2011. The yield decline in the second quarter of 2011 compared to the preceding quarter was due to increases in interest reversals on nonaccrual loans and decreases in recoveries on loans moving out of non-accrual status. The average yield on loans for the first six months of 2011 was up 21 basis points to $5.55 \%$ from $5.34 \%$ for the first six months of 2010.

The cost of average interest-bearing deposits in the second quarter of 2011 was down 9 basis points to $1.35 \%$ from $1.44 \%$ in the preceding quarter and down 37 basis points from $1.72 \%$ in the second quarter of 2010. Year-to-date, the cost of deposits was down 40 basis points to $1.40 \%$ from $1.80 \%$ for the first six months of 2010 . As a result, NIM of $3.65 \%$ was almost flat in the second quarter of 2011 compared to $3.66 \%$ in the first quarter of 2011, and was up 9 basis points from $3.56 \%$ in the second quarter of 2010. For the first six months of 2011, NIM was up 4 basis points to $3.66 \%$ from $3.62 \%$ for the first six months of 2010.

Non-interest income in the second quarter of 2011 was $\$ 6.0$ million, up $9.2 \%$ from $\$ 5.5$ million in the first quarter of 2011, and down $9.9 \%$ from $\$ 6.7$ million in the second quarter of 2010. For the first six months of 2011, non-interest income was down $15.8 \%$ to $\$ 11.5$ million from $\$ 13.7$ million for the first six months of 2010 . The year-over-year decrease in noninterest income is due to decreases in service charges on deposit accounts and net gains on sales of loans and securities. Service charges on deposit accounts decreased to $\$ 6.4$ million for the first half of 2011 compared to $\$ 7.3$ million for the first half of 2010, reflecting a decrease in NSF service charges, due to better balance management by customers and regulatory reforms on these fees. For the first half of 2011, Hanmi recognized $\$ 2.9$ million valuation adjustment on LHFS, the majority of which was offset by $\$ 2.5$ million gains from the sales of LHFS. The net amount of $\$ 415,000$ was recorded as net loss on sales of loans. For the first half of 2011, Hanmi posted a net loss on sales of investment securities of $\$ 70,000$ compared to a gain of $\$ 105,000$ in the first half of 2010.

Non-interest expense in the second quarter of 2011 increased to $\$ 22.9$ million, up $8.7 \%$ from $\$ 21.1$ million in the preceding quarter and down $7.6 \%$ from $\$ 24.8$ million in the second
quarter of 2010. For the first six months of 2011, non-interest expense decreased $13.8 \%$ to $\$ 43.9$ million from $\$ 51.0$ million in the first six months of 2010 . The notable year-over-year improvements were primarily attributable to lower OREO expenses, FDIC deposit insurance assessments and other regulatory costs. These savings were partially offset by the $\$ 2.2$ million in expenses associated with the unconsummated capital raising efforts.

## Conference Call Information

Management will host a conference call today at 1:30 p.m. Pacific Time (4:30 p.m. ET) to discuss these results. This call will also be broadcast live via the internet. Investment professionals and all current and prospective shareholders are invited to access the live call by dialing (857) 350-1684 at 1:30 p.m. Pacific Time, using access code HANMI. To listen to the call online, either live or archived, visit the Investor Relations page of Hanmi's website at www.hanmi.com. Shortly after the call concludes, the replay will also be available at (617) 801-6888, using access code \#15398023 where it will be archived until August 11, 2011.

## About Hanmi Financial Corporation

Headquartered in Los Angeles, Hanmi Bank, a wholly-owned subsidiary of Hanmi Financial Corporation, provides services to the multi-ethnic communities of California, with 27 fullservice offices in Los Angeles, Orange, San Bernardino, San Francisco, Santa Clara and San Diego counties, and a loan production office in Washington State. Hanmi Bank specializes in commercial, SBA and trade finance lending, and is a recognized community leader. Hanmi Bank's mission is to provide a full range of quality products and premier services to its customers and to maximize shareholder value. Additional information is available at www.hanmi.com.

## Forward-Looking Statements

This press release contains forward-looking statements, which are included in accordance with the "safe harbor" provisions of the Private Securities Litigation Reform Act of 1995. In some cases, you can identify forward-looking statements by terminology such as "may," "will," "should," "could," "expects," "plans," "intends," "anticipates," "believes," "estimates," "predicts," "potential," or "continue," or the negative of such terms and other comparable terminology. Although we believe that the expectations reflected in the forward-looking statements are reasonable, we cannot guarantee future results, levels of activity, performance or achievements. All statements other than statements of historical fact are "forward -looking statements" for purposes of federal and state securities laws, including, but not limited to, statements about anticipated future operating and financial performance, financial position and liquidity, business strategies, regulatory and competitive outlook, investment and expenditure plans, capital and financing needs and availability, plans and objectives of management for future operations, developments regarding our capital plans and other similar forecasts and statements of expectation and statements of assumption underlying any of the foregoing. These statements involve known and unknown risks, uncertainties and other factors that may cause our actual results, levels of activity, performance or achievements to differ from those expressed or implied by the forwardlooking statement. These factors include the following: inability to continue as a going concern; inability to raise additional capital on acceptable terms or at all; failure to maintain adequate levels of capital and liquidity to support our operations; the effect of regulatory orders we have entered into and potential future supervisory action against us or Hanmi

Bank; general economic and business conditions internationally, nationally and in those areas in which we operate; volatility and deterioration in the credit and equity markets; changes in consumer spending, borrowing and savings habits; availability of capital from private and government sources; demographic changes; competition for loans and deposits and failure to attract or retain loans and deposits; fluctuations in interest rates and a decline in the level of our interest rate spread; risks of natural disasters related to our real estate portfolio; risks associated with Small Business Administration loans; failure to attract or retain key employees; changes in governmental regulation, including, but not limited to, any increase in FDIC insurance premiums; ability to receive regulatory approval for Hanmi Bank to declare dividends to Hanmi Financial; adequacy of our allowance for loan losses, credit quality and the effect of credit quality on our provision for credit losses and allowance for loan losses; changes in the financial performance and/or condition of our borrowers and the ability of our borrowers to perform under the terms of their loans and other terms of credit agreements; our ability to successfully integrate acquisitions we may make; our ability to control expenses; and changes in securities markets. In addition, we set forth certain risks in our reports filed with the U.S. Securities and Exchange Commission ("SEC"), including, in particular Item 1A of our Form 10K for the year ended March 31, 2011, as well as current and periodic reports filed with the U.S. Securities and Exchange Commission hereafter, which could cause actual results to differ from those projected. We undertake no obligation to update such forward-looking statements except as required by law.

HANMI FINANCIAL CORPORATION AND SUBSIDIARIES
CONDENSED CONSOLIDATED BALANCE SHEETS (UNAUDITE
(Dollars in Thousands)



```
            Net Gain (Loss) on Sales of Investment Securities(7
                    Other Operating Income 2
                    Total Non-Interest Income
                        6,0
                    NON-INTEREST EXPENSE:
    Salaries and Employee Benefits 8,7
        Occupancy and Equipment 2,6
            Data Processing 1,4
        Deposit Insurance Premiums and Regulatory Assessments 1,3
                    Professional Fees
        1,1
            Other Real Estate Owned Expense 8
            Directors and Officers Liability Insurance 7.
        Expenses Related to Unconsummated Capital Raises 2,2.
                    Other Operating Expenses 3,7
                    Total Non-Interest Expense 22,8
INCOME (LOSS) BEFORE PROVISION (BENEFIT) FOR INCOME TAXES 8,
                        Provision (Benefit) for Income Taxes
                                    NET INCOME (LOSS) $ 8,0
                            EARNINGS (LOSS) PER SHARE:
                        Basic $ 0.0
                                Diluted
                            $ 0.0
    WEIGHTED-AVERAGE SHARES OUTSTANDING:
                                    Basic 151,104,6
                                    Diluted 151,258,3
                            SHARES OUTSTANDING AT PERIOD-END 151,258,
HANMI FINANCIAL CORPORATION A.
        SELECTED FINANCIAL DATA (UNAUDITED)
            (Dollars in Thousands)
                June 30,
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1 2011

AVERAGE BALANCES:
Average Gross Loans, Net of Deferred Loan Fees
Average Investment Securities
Average Interest-Earning Assets
Average Total Assets
Average Deposits 2,427,934
Average Borrowings 190,447
Average Interest-Bearing Liabilities 2,025,392
Average Stockholders' Equity 189,528
Average Tangible Equity 187,595

PER SHARE DATA:
Earnings (Loss) Per Share - Basic \$0.05
Earnings (Loss) Per Share - Diluted \$ 0.05
Book Value Per Share (1) \$ 1.31
Tangible Book Value Per Share (2) \$1.30
PERFORMANCE RATIOS (Annualized):
Return on Average Assets 1.13\%
Return on Average Stockholders' Equity 16.93\%
Return on Average Tangible Equity 17.11\%

$$
\begin{array}{r}
\text { Efficiency Ratio } \\
\text { Net Interest Spread (3) } \\
\text { Net Interest Margin (3) } \\
\text { ALLOWANCE FOR LoAN LOSSES: } \\
\text { Balance at Beginning of Period } \\
\text { Provision Charged to Operating Expense } \\
\text { Charge-Offs, Net of Recoveries } \\
\text { Balance at End of Period } \\
\text { Allowance for Loan Losses to Total Gross Loans } \\
\text { Allowance for Loan Losses to Total Non-Performing Loans }
\end{array}
$$

(1) Total stockholders' equity divided by common shares outstanding.
(2) Tangible equity divided by common shares outstanding. See "] (3) Amounts calculated on a fully taxable equivalent basis using the curren

HANMI FINANCIAL CO: SELECTED FINANCIAL DATA (UNAUDITED) (Continued (Dollars in Thousands)

|  | June 30, 2011 |
| :---: | :---: |
| NON-PERFORMING ASSETS: |  |
| Non-Accrual Loans | \$ 158,493 |
| Loans 90 Days or More Past Due and Still Accruing | - - |
| Total Non-Performing Loans | 158,49 |
| Other Real Estate Owned, Net | 1,34 |
| Total Non-Performing Assets | \$ 159,833 |
| Total Non-Performing Loans/Total Gross Loans | 7.5 |
| Total Non-Performing Assets/Total Assets | 5.9 |
| Total Non-Performing Assets/Allowance for Loan Losses | 146. |
| DELINQUENT LOANS (Accrual Status) | \$ 15,644 |
| Delinquent Loans (Accrual Status)/Total Gross Loans | 0.7 |
| LOAN PORTFOLIO: |  |
| Real Estate Loans | \$ 788,559 |
| Commercial and Industrial Loans (4) | 1,277,65 |
| Consumer Loans | 46,50 |
| Total Gross Loans | 2,112,70 |
| Deferred Loan Fees | (11 |
| Gross Loans, Net of Deferred Loan Fees | 2,112,69 |
| Allowance for Loan Losses | (109,029 |
| Loans Receivable, Net | \$ 2,003,669 |
| LOAN MIX: |  |
| Real Estate Loans | 37.3 |
| Commercial and Industrial Loans | 60.5 |
| Consumer Loans | 2.2 |
| Total Gross Loans | 100.0 |


| DEPOSIT PORTFOLIO: <br> Demand - Noninterest-Bearing | \$ 600,812 |
| :---: | :---: |
| Savings | 110,93. |
| Money Market Checking and NOW Accounts | 484,13. |
| Time Deposits of \$100,000 or More | 878,87 |
| Other Time Deposits | 323,62. |
| Total Deposits | \$ 2,398,375 |
| DEPOSIT MIX: |  |
| Demand - Noninterest-Bearing | 25.1 |
| Savings | 4.6 |
| Money Market Checking and NOW Accounts | 20.2 |
| Time Deposits of \$100,000 or More | 36.6 |
| Other Time Deposits | 13.5 |
| Total Deposits | 100.0 |
| CAPITAL RATIOS (Bank Only) : |  |
| Total Risk-Based | 14.0. |
| Tier 1 Risk-Based | 12.7 |
| Tier 1 Leverage | 9.7 |
| Tangible equity ratio | 10.3 |

(4) Commercial and industrial loans include owner-occupied property loans of $\$ 848.8 \mathrm{~m}$

HANMI FINANCIAL CORPORATIO.
(Dollars in Thousands)

Average Balance Interest In
INTEREST-EARNING ASSETS

Loans:
Real Estate Loans:
Commercial Property \$ 688,142
Construction 50,192
Residential Property 59,323
Total Real Estate Loans 797,657
Commercial and Industrial Loans (1) 1,291,470
Consumer Loans 48,017
Total Gross Loans 2,137,144
Prepayment Penalty Income Unearned Income on Loans, Net of Costs
(168)

Gross Loans, Net
2,136,976
Investment Securities:
Municipal Bonds - Taxable 13,603
Municipal Bonds -Nontaxable (2)
U.S. Government Agency Securities

4,125

Mortgage-Backed Securities
152,438
127,413
Collateralized Mortgage Obligations
169,110
Corporate Bonds 20,121
Other Securities 10,242
Total Investment Securities (2)
497,052
Other Interest-Earning Assets: Equity Securities

Federal Funds Sold and Securities Purchased Under Resale Agreements Term Federal Funds Sold Interest-Bearing Deposits in Other Banks Total Other Interest-Earning Assets TOTAL INTEREST-EARNING ASSETS (2)

INTEREST-BEARING LIABILITIES

Interest-Bearing Deposits:
Savings
Money Market Checking and NOW Accounts Time Deposits of $\$ 100,000$ or More Other Time Deposits Total Interest-Bearing Deposits

Borrowings:
FHLB Advances Other Borrowings Junior Subordinated Debentures Total Borrowings TOTAL INTEREST-BEARING LIABILITIES

NET INTEREST INCOME (2)
NET INTEREST SPREAD (2)
NET INTEREST MARGIN (2)

```
                    7,067
                    13,681
        115,855
        170,681
        $ 2,804,709
        $ 111,723
            488,723
        926,024
            308,475
        1,834,945
            106,710
                1,331
            82,406
            190,447
        $ 2,025,392
```

    HANMI FINANCIAL CORPORAT
                    (Dollars in Thousands)
    Loans:
Real Estate Loans: Commercial Property

Construction
Residential Property Total Real Estate Loans Commercial and Industrial Loans (1) Consumer Loans Total Gross Loans Prepayment Penalty Income Unearned Income on Loans, Net of Costs Gross Loans, Net

Investment Securities: Municipal Bonds - Taxable

$$
15,556
$$

4,294

```
        U.S. Government Agency Securities
                            Mortgage-Backed Securities
        Collateralized Mortgage Obligations
                            Corporate Bonds
                            Other Securities
        Total Investment Securities (2)
            Other Interest-Earning Assets:
                Equity Securities
Federal Funds Sold and Securities Purchased
                        Under Resale Agreements
            Term Federal Funds Sold
    Interest-Bearing Deposits in Other Banks
        Total Other Interest-Earning Assets
        TOTAL INTEREST-EARNING ASSETS (2)
            INTEREST-BEARING LIABILITIES
                Interest-Bearing Deposits:
                            Savings
    Money Market Checking and NOW Accounts
    Time Deposits of $100,000 or More
                            Other Time Deposits
            Total Interest-Bearing Deposits
                    Borrowings:
                            FHLB Advances
                        Other Borrowings
    $ 112,398
        468,875
            Junior Subordinated Debentures
                        Total Borrowings
        TOTAL INTEREST-BEARING LIABILITIES
                            149,392
                            121,156
            162,881
                            34,813
                                6,884
                            16,713
        119,481
        988,336
    295,518
    1,865,127
    130,030
        1,384
        82,406
        213,820
                            $ 2,078,947
                NET INTEREST INCOME (
                NET INTEREST SPREAD(2)
                NET INTEREST MARGIN (2)
```


## Non-GAAP Financial Measures

## Tangible Common Equity to Tangible Assets Ratio

Tangible common equity to tangible assets ratio is supplemental financial information determined by a method other than in accordance with U.S. generally accepted accounting principles ("GAAP"). This non-GAAP measure is used by management in the analysis of Hanmi Bank and Hanmi Financial's capital strength. Tangible equity is calculated by subtracting goodwill and other intangible assets from total stockholders' equity. Banking and financial institution regulators also exclude goodwill and other intangible assets from total stockholders' equity when assessing the capital adequacy of a financial institution. Management believes the presentation of this financial measure excluding the impact of these items provides useful supplemental information that is essential to a proper understanding of the capital strength of Hanmi Bank and Hanmi Financial. This disclosure
should not be viewed as a substitution for results determined in accordance with GAAP, nor is it necessarily comparable to non-GAAP performance measures that may be presented by other companies.

The following table reconciles this non-GAAP performance measure to the GAAP performance measure for the periods indicated:

HANMI BANK
NON-GAAP FINANCIAL MEASURES (UNAU
(Dollars in Thousands)

$$
\begin{array}{rr}
\text { June 30, } & \text { March 31, } \\
2011 & 2011
\end{array}
$$

TANGIBLE COMMON EQUITY TO TANGIBLE ASSETS RATIO


```
Total Stockholders' Equity to Total Assets Ratio
\(10.34 \%\)
```

Tangible Common Equity to Tangible Assets Ratio
10.33\%

HANMI FINANCIAL C
NON-GAAP FINANCIAL MEASURES (UNAU:
(Dollars in Thousands)

```
June 30, March 31,
    2011
                                    2 0 1 1
```

TANGIBLE COMMON EQUITY TO TANGIBLE ASSETS RATIO

Total Assets
Less Other Intangible Assets
Tangible Assets
Total Stockholders' Equity
Less Other Intangible Assets Tangible Stockholders' Equity

Total Stockholders' Equity to Total Assets Ratio Tangible Common Equity to Tangible Assets Ratio
$7.32 \%$
$7.26 \%$

CONTACT: Hanmi Financial Corporation David Yang
Investor Relations Officer (213) 637-4798

Source: Hanmi Bank

