

# **I.D. Systems Wins Contract to Deploy Wireless Industrial Vehicle Management System for U.S. Marine Corps**

WOODCLIFF LAKE, N.J., Oct. 22, 2013 (GLOBE NEWSWIRE) -- I.D. Systems, Inc. (Nasdaq:IDSY), a leading provider of wireless solutions for securing, tracking and managing high-value enterprise assets, has been awarded a contract by the National Center for Manufacturing Sciences (NCMS) to deploy I.D. Systems' PowerFleet™ Wireless Vehicle Management System (VMS) on a fleet of material handling equipment at a U.S. Marine Corps facility in Albany, Georgia. This is the second contract I.D. Systems has executed with NCMS in the past month for a system deployment at a U.S. Department of Defense (DoD) facility. The total value of the two contracts is more than \$400,000.

NCMS is a non-profit organization, funded in part by the DoD, that forms partnerships between the DoD and private industry under the Commercial Technologies for Maintenance Activities (CTMA) program. NCMS facilitates development, deployment and validation of innovative commercial technologies that provide operational benefits and cost savings for DoD maintenance activities.

"Our mission is to identify and implement best-practice commercial technologies for DoD applications," said Rick Jarman, President and CEO, NCMS. "I.D. Systems' ability to provide flexible technical solutions to meet the needs of different sites has been critical to help us introduce the operational benefits of wireless industrial vehicle management to the DoD."

The PowerFleet system being deployed at the Marine Corps facility is based on cellular communications and remote hosting technology, which enables the Marine Corps to benefit from full system functionality without adding to the site's existing wireless network traffic or requiring ongoing support from the site's information technology resources.

"We are excited about expanding our presence in U.S. Government facilities, particularly within the DoD," said Kenneth Ehrman, president of I.D. Systems. "The Government uses large fleets of material handling equipment and our wireless VMS can provide best-practice tools for managing the safety, maintenance, and productivity of these fleets. We believe this is especially important for the DoD, as it strives to accomplish all of its mission-critical tasks with the same or even fewer resources."

## **About Vehicle Management Systems**

Vehicle Management Systems (VMS) help improve workplace safety and security by restricting vehicle access to trained, authorized operators, providing electronic vehicle inspection checklists, and sensing vehicle impacts. A wireless VMS also helps reduce fleet maintenance costs by automatically uploading vehicle data, reporting vehicle problems electronically, scheduling maintenance according to actual vehicle usage rather than by calendar or manual data entry, and helping determine the optimal economic time to replace

equipment. In addition, a wireless VMS helps improve supply chain productivity by establishing accountability for the use of equipment, ensuring equipment is in the proper place at the right time, streamlining material handling work flow, and providing unique metrics on equipment utilization.

## **About I.D. Systems**

Headquartered in Woodcliff Lake, New Jersey, with subsidiaries in Texas, Germany, and the United Kingdom, I.D. Systems is a leading global provider of wireless solutions for securing, controlling, tracking, and managing high-value enterprise assets, including rental cars, industrial vehicles, trailers, containers, and cargo. The Company's patented technologies address the needs of organizations to monitor and analyze their assets to increase efficiency and productivity, reduce costs, and improve profitability. For more information, please visit [www.id-systems.com](http://www.id-systems.com).

## **Cautionary Note Regarding Forward-Looking Statements**

This press release contains forward looking statements within the meaning of federal securities laws. Forward-looking statements include statements with respect to I.D. Systems' beliefs, plans, goals, objectives, expectations, anticipations, assumptions, estimates, intentions, and future performance, and involve known and unknown risks, uncertainties and other factors, which may be beyond I.D. Systems' control, and which may cause its actual results, performance or achievements to be materially different from future results, performance or achievements expressed or implied by such forward-looking statements. All statements other than statements of historical fact are statements that could be forward-looking statements. For example, forward-looking statements include: statements regarding prospects for additional customers; market forecasts; projections of earnings, revenues, synergies, accretion or other financial information; and plans, strategies and objectives of management for future operations, including integration plans in connection with acquisitions. The risks and uncertainties referred to above include, but are not limited to, future economic and business conditions, the loss of key customers or reduction in the purchase of products by any such customers, the failure of the market for I.D. Systems' products to continue to develop, the possibility that I.D. Systems may not be able to integrate successfully the business, operations and employees of acquired businesses, the inability to protect I.D. Systems' intellectual property, the inability to manage growth, the effects of competition from a variety of local, regional, national and other providers of wireless solutions, and other risks detailed from time to time in I.D. Systems' filings with the Securities and Exchange Commission, including its annual report on Form 10-K for the year ended December 31, 2012. These risks could cause actual results to differ materially from those expressed in any forward looking statements made by, or on behalf of, I.D. Systems. I.D. Systems assumes no obligation to update the information contained in this press release, and expressly disclaims any obligation to do so, whether as a result of new information, future events or otherwise.

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Source: I.D. Systems, Inc.