

## INVESTOR FACT SHEET — — — — — JANUARY 2008

### STOCK INFORMATION

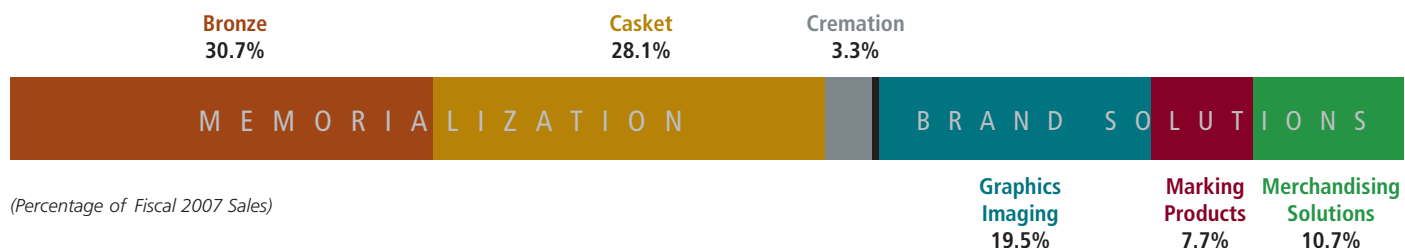
NASDAQ Trading Symbol:	MATW	Fiscal 2007 Earnings Per Share:	\$2.04	Investor Information:
Recent Price (12/31/07):	\$46.87	Annual Dividend Per Share:	\$0.24	Steven F. Nicola, <i>Chief Financial Officer, Secretary</i>
52-Week Price Range:	\$49.50-\$36.76	Shares Outstanding at 12/31/07:	31,116,157	and <i>Treasurer</i> (investorrelations@matw.com)

### COMPANY PROFILE

**Matthews International Corporation**, headquartered in Pittsburgh, Pennsylvania, is a designer, manufacturer and marketer principally of memorialization products and brand solutions. Memorialization products consist primarily of bronze memorials and other memorialization products, caskets and cremation equipment for the cemetery and funeral home industries. Brand solutions include graphics imaging products and services, marking products, and merchandising solutions. The Company's products and services include cast bronze memorials and other memorialization

products; caskets; cast and etched architectural products; cremation equipment and cremation-related products; mausoleums; brand management, printing plates, pre-press services and imaging services for the primary packaging and corrugated industries; marking and coding equipment and consumables, and industrial automation products for identifying, tracking and conveying various consumer and industrial products, components and packaging containers; and merchandising display systems and marketing and design services.

### BUSINESS OPERATIONS



**The Bronze segment** manufactures and markets products in North America, Europe and Australia used in the cemetery, funeral home and architectural industries. The segment's principal products include cast bronze memorials and other memorialization products used mainly in cemeteries. Memorial products include flush bronze memorials, flower vases, crypt plates and letters, cameo portraits, cremation urns, niche units, cemetery features and statues, community and family mausoleums, and granite monuments and benches. In addition, the segment manufactures and markets cast bronze and aluminum architectural products used to identify or commemorate people, places and events.

**The Casket segment** is a leading manufacturer of caskets in North America, producing a wide variety of wood and metal caskets. It is also a leader in providing assortment planning and merchandising and display products for funeral service businesses. These products assist funeral service professionals in providing value and satisfaction to their client families.

**The Cremation segment** is the leading designer and manufacturer of cremation equipment and cremation-related products in North America. Cremation equipment and products are sold primarily to funeral homes, cemeteries, crematories, animal disposers and veterinarians within North America, Asia, Australia and Europe. The segment also manufactures environmentally-friendly caskets, which are manufactured from wood fibers and corrugated materials covered with cloth, or paper veneer, which gives the appearance of wood.

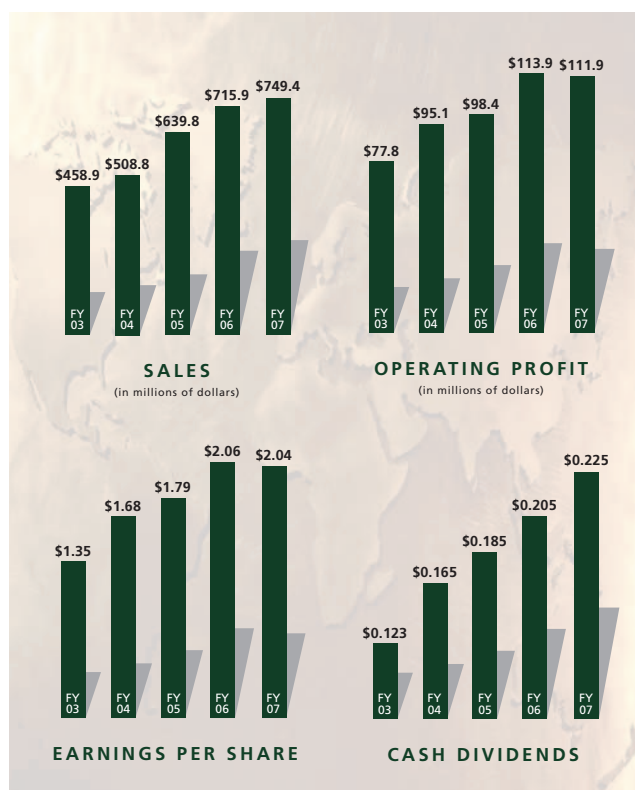
**The Graphics Imaging segment** provides brand management, pre-press services, printing plates and creative design services to the primary packaging and corrugated industries. The segment's principal products and services include brand management, pre-press graphics services, printing plates, print process assistance, print production management, digital asset management, content management and package design. These products and services are used by consumer products companies and packaging manufacturers to develop and print packaging graphics that identify and help sell the product in the marketplace.

**The Marking Products segment** designs, manufactures and distributes a wide range of marking and coding equipment and consumables, and industrial automation products used by customers to identify, track and convey various consumer and industrial products, components and packaging containers. Marking technologies include contact and ink-jet printing using a wide range of specialty inks, as well as indenting and etching processes. Marking solutions can be a stand-alone operation or integrated directly into the manufacturing process at high speeds with extreme accuracy.

**The Merchandising Solutions segment** is an industry leader in providing value-added comprehensive merchandising solutions to consumer product marketers and retailers in industries such as electronics, technology, entertainment, food and beverage, apparel, footwear, home improvement, petroleum, appliances and flooring. The segment designs, engineers, manufactures and installs merchandising and display systems, and also provides creative merchandising and marketing solutions services.

## RECENT HIGHLIGHTS

- The Company's consolidated revenues were \$749.4 million in fiscal 2007, compared to \$715.9 million in fiscal 2006, an increase of 4.7%.
- During fiscal 2007, we repurchased 1,366,297 shares of our common stock. In addition, the Company's Board of Directors increased the authorization to repurchase shares by 2.5 million shares, bringing the total repurchase authorization to 12.5 million shares. The buy-back program is designed to increase shareholder value and add to earnings per share.
- For the quarter ended September 30, 2007, the Board of Directors increased the Company's quarterly cash dividend by 9.1% to \$0.06 per share. This was Matthews' thirteenth dividend increase since our initial public offering in July 1994.
- The closing price of our common stock on September 30, 2007 was \$43.80, representing an increase of 19.1% from September 30, 2006. Since becoming a publicly traded company in July 1994, Matthews' stock value has increased an average of 21.8% per year.



## SELECTED FINANCIAL DATA

### Years Ended September 30,

	2007 <sup>1</sup>	2006 <sup>2</sup>	2005	2004	2003 <sup>3</sup>
	(Amounts in thousands, except per share data)				
Net sales	\$749,352	\$715,891	\$639,822	\$508,801	\$458,865
Gross profit	280,457	271,933	223,075	193,754	170,302
Operating profit	111,824	113,884	98,413	95,078	77,816
Interest expense	8,119	6,995	2,966	1,998	2,852
Income before income taxes	103,716	105,408	93,056	89,117	71,086
Income taxes	38,990	38,964	34,985	34,584	27,582
Net income	\$ 64,726	\$ 66,444	\$ 58,071	\$ 54,533	\$ 43,504
Earnings per common share:					
Diluted	\$2.04	\$2.06	\$1.79	\$1.68	\$1.35
Basic	2.05	2.08	1.81	1.69	1.37
Weighted-average common shares outstanding:					
Basic	31,566	31,999	32,116	32,217	31,686
Diluted	31,680	32,252	32,381	32,542	32,147
Cash dividends per share	\$ .225	\$ .205	\$ .185	\$ .165	\$ .123
Total assets	\$771,069	\$716,090	\$665,455	\$533,432	\$443,294
Long-term debt, non-current	142,273	120,289	118,952	54,389	57,023

<sup>1</sup> Fiscal 2007 included a net pre-tax charge of approximately \$8,765 which consisted of a pre-tax charge of approximately \$9,373 related to the acceleration of earn-out payments in the resolution of employment agreements from the Milso Industries acquisition and pre-tax charges of \$3,515 primarily related to severance costs incurred in several of the Company's segments, partially offset by a pre-tax gain of \$1,322 on the sale of the merchandising consulting business in the Merchandising Solutions segment and favorable legal settlements, net of related legal costs incurred, of approximately \$2,801.

<sup>2</sup> Fiscal 2006 included a net pre-tax gain of \$1,016 which consisted of a pre-tax gain of \$2,670 from the sale of a facility and a pre-tax charge of approximately \$1,654 related to asset impairments and related costs.

<sup>3</sup> Fiscal 2003 included a net pre-tax charge of approximately \$1,000 which consisted of a pre-tax gain of \$2,600 on the sale of a facility and a goodwill impairment charge of \$3,600.