



GLOBAL CAPITAL MARKETS DISCUSSION

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ACCESS TO INTERNATIONAL CAPITAL

CANADA

- CPP
- CDPQ
- OMERS
- Ontario Teachers
- Oxford Properties
- PSP
- SITQ

BENELUX

- APG
- Anthos AM
- Blue Sky Group
- Fortis
- Shell AM
- MN Services
- PGGM
- PPF
- Stena
- Syntus Achmea
- TKP Investments

DENMARK

- AP Pension
- ATP
- Danske Bank
- FSP Pension
- Pension Denmark

NORWAY

- KLP
- Norges Bank
- Norsk Hydros
- Storebrand AS
- Vital

USA

- Alaska Pension
- Allstate
- Blackrock
- CalSTRS
- CalPERS
- CBRE Global Investors
- Clarion
- Cortland
- DB
- Franklin Templeton
- Harvard
- NY Common
- OSTRS
- OPERS
- PCA
- Russel
- Texas Teachers
- TIAA CREF
- Townsend
- USAA
- WSIB
- Yale

SWITZERLAND

- Credit Suisse
- LGT
- Migros
- SCM
- Swiss RE
- UBS
- Partners Group
- Quilvest

AUSTRALIA

- Access Economics
- Ascalon
- Future Fund
- Pacific Super
- Pinnacle Property
- QIC
- Sovereign
- State Super
- Sun Super
- Telstra

MIDDLE EAST

- ADIA
- ADIC
- EIA Mubadala
- KIA
- QIA
- SAMA
- Oman SGRF

ISLAMIC

- Al-Rajhi Bank
- Al-Khabeer
- KFH
- NCB Capital
- SEDCO

KOREA

- KIC
- Lotte
- Korea Life
- NPS
- Korea Teachers Credit
- Korea Teachers Credit
- Samsung Life
- Government Employees Pension
- Green Gross Life
- KMMA

MALAYSIA

- Kumpulan Wang Persaraan
- EPF
- PNB
- Tabung Haji
- Khazanah Nasional

SWEDEN

- Alecta
- AP Fonden
- FFO
- Nordea
- SEB
- Skandia
- Tredje AP

FINLAND

- LGPI
- Tapiola
- Valtion

SINGAPORE AND SEASIA

- GIC
- NTUC
- Temasek
- Thai GPF
- SSO

CHINA

- CIC
- People's Insurance Com
- China Life
- Ping An Trust
- Citic Capital
- China Pacific Insurance
- BOC Investment
- SAFE

FRANCE

- Axa
- BNPP
- Credit Agricole
- CNP Insurance
- CDC
- Massena
- SCOR

UK & IRELAND

- Aviva
- BBC
- BP
- Church Commissioners
- Friends Provident
- Henderson GI
- Hermes
- Legal & General
- M&G
- NTMA
- Railpen
- Scottish Widows
- Schroders PIM
- Standard Life
- Wellcome Trust

GERMANY

- AEVWL
- Allianz
- Ampega Gerling
- BVK
- DEKA
- E.ON
- VKB



CBRE INVESTMENT ACTIVITY 2010-Q3 2013

Q3 YTD 2013 US\$100m+ Deals		
	# Deals	Value (US\$m)
AMERICAS	80	18,474
APAC	15	4,336
EMEA	59	14,274
GLOBALLY	154	37,084

Q3 YTD 2013 US\$250m+ Deals		
	# Deals	Value (US\$m)
AMERICAS	16	9,089
APAC	7	2,902
EMEA	20	8,480
GLOBALLY	43	20,471

	US\$100m+		US\$250m+	
2012 US\$100m+ Deals				
	# Transactions	Value (US\$m)	# Transactions	Value (US\$m)
AMERICAS		13,535		998
APAC		998		13,926
EMEA		13,926		28,458
GLOBALLY		28,458		
2011 US\$100m+ Deals				
	# Transactions	Value (US\$m)	# Transactions	Value (US\$m)
AMERICAS		8,859		736
APAC		736		10,421
EMEA		10,421		28,525
GLOBALLY		28,525		
2010 US\$100m+ Deals				
	# Deals	Value (US\$m)	# Deals	Value (US\$m)
AMERICAS	36	7,463	9	3,306
APAC	15	3,052	4	1,602
EMEA	63	16,654	24	10,437
GLOBALLY	114	27,169	37	15,344