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SEI Quick Poll: Decreased Reimbursements to Have a High Impact on Healthcare Revenues in 2012

Survey Provides Mid-Year Update on Healthcare Financial Planning and Priorities

OAKS, PA -- (Marketwire) -- 06/25/12 -- U.S. healthcare finance executives say that decreased reimbursements under healthcare reform could have a significant impact on their bottom lines for the remainder of 2012, according to a quick poll released today by SEI (NASDAQ: SEIC). The majority (85 percent) of poll participants said that decreased reimbursements could have a significant impact on their ability to keep operating expenses from increasing as a percentage of revenue this year.

SEI's Healthcare Management Research Panel surveyed 50 healthcare executives of nonprofit and for-profit healthcare organizations to determine the top spending needs, market challenges, and financial priorities impacting their organizations' portfolios and driving their financial strategies for the remainder of 2012. Additional areas of negative financial impact include investments to support staffing and workforce needs, investments in health information technology, and market volatility.

Conducted in May and June 2012, the SEI Quick Poll revealed additional key findings:

1. Credit ratings are strong; almost three-quarters (73 percent) of poll participants reported that their organizations currently have a credit rating of "A" or higher.

2. Investment pool withdrawals have been minimal; only 8 percent of poll participants made major withdrawals from investment pools to support operational shortfalls in the past 12 months.

3. Many organizations lack a highly-sophisticated, integrated investment process; 81 percent of poll participants felt they had nothing more than an adequate process to evaluate asset allocations and their impact on different investment pools and overall finances.

"New payment models coupled with an increasingly complex and volatile economic environment is forcing many healthcare investment committees and finance executives to re-evaluate their investment process," said Kevin Matthews, Vice President and Managing

Director, Solutions Team, SEI's Institutional Group. "As a result, many healthcare organizations are partnering with a fiduciary management provider to create a more sophisticated and integrated approach for identifying the impact of asset allocations on each investment pool and the organization's financial goals at large."

The full poll summary is available by emailing: seiresearch@seic.com.

About SEI's Institutional Group
SEI's Institutional Group is the first and largest global provider of outsourced fiduciary management investment services. The company began offering these services in 1992 and today acts as a fiduciary manager to approximately 450 retirement, nonprofit and healthcare clients in six different countries. Through a flexible model designed to help our clients achieve financial goals, we provide asset allocation advice and modeling, investment management, risk monitoring and stress testing, active liability-focused investing and integrated goals-based reporting. For more information visit: http://www.seic.com/institutions.

About SEI
SEI (NASDAQ: SEIC) is a leading global provider of investment processing, fund processing, and investment management business outsourcing solutions that help corporations, financial institutions, financial advisors, and ultra-high-net-worth families create and manage wealth. As of March 31, 2012, through its subsidiaries and partnerships in which the company has a significant interest, SEI manages or administers $428 billion in mutual fund and pooled or separately managed assets, including $189 billion in assets under management and $239 billion in client assets under administration. For more information, visit www.seic.com.

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