One Public Company. Two High-Growth Global Market Sectors.
A unified platform for healthcare, connectivity & global commerce.

$54.3M FY2025 REVENUE Year ended Dec. 31, 2025	**$11.9M** CASH As of Jun. 30, 2026	**$14.2M** WORKING CAPITAL As of Jun. 30, 2026
No Material UNSECURED DEBT As of Jun. 30, 2026	**$26.0M** MARKET CAP $9.64 per share · Sep. 1, 2026	**2.7M** (841,000 approx. public float) COMMON SHARES OUT As of Aug. 13, 2026

About NextPlat

NextPlat brings together two high-growth sectors, Healthcare and Communications, with capabilities spanning prescription management and fulfillment services, AI-powered healthcare analytics, global e-commerce, marketing, sales and distribution. By leveraging common infrastructure across multiple sectors and markets, NextPlat can accelerate revenue growth, expand its market reach, improve operating efficiency, and enable the launch and growth of products, brands and services worldwide.

NextPlat has strengthened its leadership, improved company-wide efficiency and refocused the business on growth and profitability. Its strategy includes expanding its higher margin 340B and long-term care services, business development, while pursuing synergistic acquisitions, nationwide healthcare expansion and broader domestic and international e-commerce growth.

Two Focused Divisions

HEALTHCARE — 66% of Consolidated Revenue and 46% Gross Margin (Q2 2026)

Integrated Pharmacy Services & AI Powered Data Analytics

NextPlat's Healthcare division comprises PharmcoRx, which operates four Florida pharmacies providing specialty and retail prescriptions, medication management, same-day delivery and high-touch, 24/7 pharmacy support, and ClearMetrX, its proprietary AI-powered healthcare analytics, reporting and 340B administration platform.

Beyond traditional retail pharmacies, PharmcoRx is expanding its higher-margin contracted services for 340B entities, long-term care providers and government customers, including medication fulfillment, claims management and compliance reporting. It is also extending prescription and OTC fulfillment nationwide, expanding its healthcare reach beyond Florida to all 50 states.

380,000+ Prescriptions filled in 2025 · **50** States · **5** Pharmacies

SUBSIDIARIES: pharmco·rx, ClearMetrX

Contracted by Most Insurance Plans

PharmcoRx is contracted with most major commercial, Medicare and Medicaid plans, including AARP, Humana, UnitedHealthcare and Aetna, broadening patient access nationwide.

AARP · Humana · aetna · United Healthcare

Generating revenues from the dispensing / fulfillment of prescription medications and contracted services including claims management, data analytics and compliance reporting.

COMMUNICATIONS & E-COMMERCE — 34% of Consolidated Revenue and 27% Gross Margin (Q2 2026)

Satellite Communications

Through its Global Telesat Corp (GTC), Orbital Satcom and Outfitter Satellite units, NextPlat distributes satellite voice, data, personnel and asset tracking, and Internet of Things (IoT) solutions worldwide. The division works with leading providers including Iridium, Globalstar, Inmarsat and Starlink and serves commercial, government, military and individual customers through more than 30 e-commerce channels.

NextPlat is helping address the connectivity needs of an estimated 2.2 billion people who remain offline, while supporting remote and mission-critical operations that require resilient communications where terrestrial infrastructure is limited. Its international distribution footprint and recurring airtime base create a scalable platform for growth.

75,000+ Customers · **160+** Countries · **30+** Marketplaces

SUBSIDIARIES: GTC, OSAT.com, Outfitter Satellite Phones

Global Fulfillment Locations: USA, Canada, Mexico, Brazil, UK, France, Germany, Spain, Italy, Poland, Sweden, Australia, Japan, China.

Global Connectivity Partners

The Company is scaling globally through long-term partnerships with leading satellite network operators such as Iridium, Globalstar, Inmarsat and Starlink, building a future-ready portfolio for the next era of wireless connectivity.

iridium · Globalstar · STARLINK · inmarsat

Generating revenues 24/7/365 through the sale of communications, IoT hardware and associated high-margin, recurring revenue airtime plans.

> *"The second quarter of 2026 marked a clear financial inflection point in NextPlat's turnaround as we generated strong sequential revenue growth, expanded consolidated gross margin to a record 40%, and reduced our net loss to $144,000. NextPlat's significantly improved financial results reflect a more efficient operating structure and a deliberate shift toward higher-margin 340B contracted pharmacy services. Supported by 11 new contracted entities signed during the first half of 2026 and customer onboarding underway, our focus is now on converting this pipeline into revenue, maintaining margin discipline, and achieving sustainable profitability including selective, strategically aligned acquisitions that can add scale and diversification."* — **David Phipps, CEO & President**

PharmcoRx — Integrated Pharmacy Services as a Differentiator

PharmcoRx is not just another convenience store-like chain pharmacy. Its pharmacies serve their communities — patients, doctors and local contracted providers — with high-touch, reliable medication delivery, refill coordination, patient outreach and pharmacist support. PharmcoRx's full range of offerings include:

- **Traditional Retail Pharmacy Services —** Providing full-service prescription fulfillment, medication management, delivery, patient support and coordination with healthcare providers.
- **340B Pharmacy Services —** Partnering with eligible organizations serving underserved populations — children's and sole community hospitals, hemophilia centers, HIV/STD and family planning clinics — via fulfillment, claims administration and compliance reporting.
- **Long-Term Care Pharmacy Services —** Supporting assisted living and senior-care communities with customized medication packaging, scheduled delivery and pharmacist oversight.
- **Specialty Pharmacy Services —** Specialized dispensing, patient education and adherence monitoring for complex or high-cost therapies, coordinated with prescribers and insurers.
- **Medication Delivery & Patient Support —** Combining reliable, same-day medication delivery with refill coordination, patient outreach and pharmacist support — differentiating from commodity pharmacy chains.
- **Government Healthcare Contracting —** Providing pharmacy fulfillment and medication-support services to government agencies and other public-sector healthcare programs.

NextPlat's healthcare model combines retail, specialty, institutional, 340B and government services within a single pharmacy operation, supporting multiple patient populations and partners. This diversified model reduces reliance on any one channel and creates several avenues for sustainable, long-term growth.

Global E-Commerce Footprint

NextPlat maintains a globally diversified e-commerce network of 30+ marketplaces supporting consumer, enterprise, government and military customers in 160+ countries, generating revenues 24/7/365 through the sale of communications, IoT hardware and associated high-margin, recurring revenue airtime plans.

GLOBAL E-COMMERCE MARKETPLACE PRESENCE

amazon	shopify plus	Walmart	ebay
allegro	OnBuy.com	mercado libre	Alibaba.com
Tmall	JD.COM	weibo	MOUNTAIN WAREHOUSE

Q1 2026 Financial Highlights

Three months ended June 30, 2026

Q2 REVENUE **$11.8M** 64% Healthcare / 36% Communications	GROSS PROFIT **$4.7M** Up from $2.9M YoY	CONSOLIDATED GROSS MARGIN **49.6%** Record, up from 22% YoY
NET LOSS REDUCTION **92%** Near Breakeven vs. Q2 2025	OPERATING EXPENSES **$4.8M** Vs $4.7M YoY	OPERATING LOSS REDUCTION **93%** Near Breakeven, $140K vs. $1.8M

Experienced Leadership

Rodney Barreto

CHAIRMAN

35+ year business career with the Barreto Group and Capital City Consulting. Chairs the FIFA Miami World Cup 2026 Host Committee and chaired three Super Bowl Host Committees, helping raise over $100M. Vice Chairman of the Florida Council of 100.

Amanda L. Ferrio

CHIEF FINANCIAL OFFICER

15+ years of accounting and finance experience at Nasdaq-listed and private companies, most recently VP of Accounting & Finance at Progressive Care, overseeing financial reporting, budgeting and SEC filings. Holds an MS and BS in Accounting.

David Phipps

CEO, PRESIDENT & DIRECTOR

Founder of the Company's subsidiaries, Global Telesat Communications (UK) and Orbital Satcom Corp (US), and previously CEO & Chairman, leading the Company from start-up to its Nasdaq listing. Over 20 years in communications and 35+ years in finance and operations.

Birute Norkute

VP, HEALTHCARE OPERATIONS

20+ years in hospital and healthcare operations. Helped build and lead Progressive Care, acquired by NextPlat in October 2024. Joined PharmcoRx in 2008 and rose to COO, growing it into one of Florida's largest independent pharmacy services providers.

NextPlat Recent News

- NextPlat Reports 21% Sequential Quarterly Revenue Growth, 87% Reduction in Quarterly Net Loss to $144,000 and Record Gross Margin of Approximately 40%
- NextPlat's PharmcoRx Earns NABP Specialty Pharmacy Accreditation Strengthening its Credentials for New Opportunities with Healthcare Institutions and Providers
- NextPlat to Acquire Pensacola-Area Pharmacy, Expanding Florida Footprint and Adding Approximately $5.6 Million in Profitable Annual Revenue