This presentation contains non-GAAP financial measures relating to our performance. You can find the reconciliation of these measures to the most directly comparable GAAP financial measure in the Appendix at the end of this presentation. The non-GAAP financial measures disclosed by Intel should not be considered a substitute for, or superior to, the financial measures prepared in accordance with GAAP. Please refer to "Explanation of Non-GAAP Measures" in Intel's quarterly earnings release for a detailed explanation of the adjustments made to the comparable GAAP measures, the ways management uses the non-GAAP measures and the reasons why management believes the non-GAAP measures provide investors with useful supplemental information.

Statements in this presentation that refer to business outlook, future plans, and expectations, including with respect to portfolio decisions and proceeds, return of free cash flow, and stock repurchases, are forward-looking statements that involve a number of risks and uncertainties. Words such as "anticipates," "expects," "intends," "goals," "plans," "believes," "seeks," "estimates," "continues," "may," "will," "would," "should," "could," and variations of such words and similar expressions are intended to identify such forward-looking statements. Statements that refer to or are based on estimates, forecasts, projections, uncertain events or assumptions, including statements relating to total addressable market (TAM) or market opportunity, future products and technology and the expected availability and benefits of such products and technology, and anticipated trends in our businesses or the markets relevant to them, also identify forward-looking statements. Such statements are based on management's expectations as of October 24, 2019 and involve many risks and uncertainties that could cause actual results to differ materially from those expressed or implied in these forward-looking statements. Important factors that could cause actual results to differ materially from the company's expectations are set forth in Intel's earnings release dated October 24, 2019, which is included as an exhibit to Intel's Form 8-K furnished to the SEC on such date. Additional information regarding these and other factors that could affect Intel's results is included in Intel's SEC filings, including the company's most recent reports on Forms 10-K and 10-Q. Copies of Intel's Form 10-K, 10-Q and 8-K reports may be obtained by visiting our Investor Relations website at www.intc.com or the SEC's website at www.sec.gov.

All information in this presentation reflects management's views as of October 24, 2019. Intel does not undertake, and expressly disclaims any duty, to update any statement made in this presentation, whether as a result of new information, new developments or otherwise, except to the extent that disclosure may be required by law.
EXECUTIVE SUMMARY

Best quarter in Intel’s history...
Record company and data-centric revenue

Q3 financial performance underscores our progress...
Exceeded revenue guidance by $1.2B and EPS guidance by 18 cents

Focused on three priorities: accelerating growth, improving execution and deploying capital for attractive returns
ACCELERATING OUR GROWTH...

- AWS, Google and Alibaba launch Cascade Lake instances... Strategic collaboration w/Oracle on Optane
- 30 Ice Lake client designs launching this year
- Networking & IoT/Edge multi-billion $ businesses growing double digits
- AI enabling growth across portfolio

IMPROVING OUR EXECUTION...

- Increasing supply output in response to stronger than expected demand... more work to do
- 10nm yields ahead of expectations for client and data-center products
- Moving back to 2-2.5 year cadence... On-track for 7nm GPU in 2021

DEPLOYING OUR CAPITAL

- Increasing R&D and capex over time... and generating leverage (’19 spending at 27% of revenue)
- Returned 122% of FCF YTD... committing 100% return of FCF in 2020
- Increased buyback authorization by $20B... Repurchasing $20B in shares in next 15-18 months
Q3’19 FINANCIAL HIGHLIGHTS

Record Data-centric revenue, now ~50% of total Intel revenue

- Record Q3 Revenue $19.2B... Data-centric $9.5B... PC-centric $9.7B
- Q3 Non-GAAP Operating Margin ~36%, down 4ppt YoY... 1ppt ahead of expectations
- Delivered Q3 Non-GAAP EPS of $1.42, up 1% YoY... $0.18 above expectations
- Year-to-date generated $11.7B of free cash flow... Returned $14.3B to shareholders... Paid dividends of $4.2B... Repurchased 209M shares

Raising FY Revenue Guide by $1.5B to $71B and EPS by $0.20 to $4.60
**NON-GAAP EPS UP 1% YOY**
Platform ASP strength, lower spending & share count offset by lower platform volume & NAND ASP decline

### EPS Drivers Year-Over-Year

<table>
<thead>
<tr>
<th>Q3'18 Non-GAAP Operating Margin</th>
<th>Platform Volume 2</th>
<th>Platform ASP</th>
<th>Platform Cost</th>
<th>Adjacent Biz 3</th>
<th>Spending</th>
<th>Capital Allocation &amp; Other 4</th>
<th>Q3'19 Non-GAAP Operating Margin</th>
</tr>
</thead>
<tbody>
<tr>
<td>39.7%</td>
<td>-0.9pts</td>
<td>+1.5pts</td>
<td>-0.5pts</td>
<td>-5.7pts</td>
<td>+1.8pts</td>
<td></td>
<td>35.9%</td>
</tr>
</tbody>
</table>

1. EPS & Operating Margin are presented on a non-GAAP basis. Refer to the Appendix for a reconciliation of these non-GAAP measures.
2. Platform includes CCG, DCG and IOTG microprocessors and chipsets.
3. Adjacent Business includes gross margin impact from non-platform products.
4. Capital Alloc. & Other includes impact of changes in share count, tax rate, gains/losses on equity investments, interest and other.

### EPS up $0.02

**Platform Execution**
- Lower volume vs. record Q3 ’18
- ASPs up on richer Client & Server mix
- Higher cost on ICL ramp, partially offset by lower 10nm start-up cost & sell-through of previously reserved units

**Adjacencies**
- NAND ASP degradation & absence of factory grant
- Lack of modem reserve sell-through vs. Q3’18

**Lower Spending**
- 5G smartphone modem exit, partially offset by Data-centric roadmap investments

**Capital Allocation & Other**
- Lower share count & tax rate
- Absence of Q3’18 IMFT impairment
Record quarterly revenue... 2H recovery ahead of expectations on strong Xeon mix
Growth across all segments... Cloud returns to growth
Record operating income with operating margin up 13ppt QoQ on ASP strength
OTHER DATA-CENTRIC BUSINESS SEGMENTS... REVENUE UP 13%

• Record IOTG revenue, up 9% on strength in retail & transportation... Operating income down 4% YoY on mix shift to lower margin products
• Record Mobileye revenue up 20% YoY on increasing ADAS adoption

IOT: IOTG + Mobileye ($M)

- Q3’18
  - IOTG: $191
  - Mobileye: $919
  - Total: $1,110
- Q3’19
  - IOTG: $229
  - Mobileye: $1,005
  - Total: $1,234

- Q3’18
  - IOTG Op Income: $52
  - Mobileye Op Income: $321
  - Total Op Income: $373
- Q3’19
  - IOTG Op Income: $67
  - Mobileye Op Income: $309
  - Total Op Income: $376

• Record NSG revenue, up 19% YoY on continued NAND & Optane™ bit growth, partially offset by lower ASPs
• Operating income down on NAND ASP degradation & one time impacts, partially offset by cost improvements

NSG ($M)

- Q3’18
  - Rev: $1,081
  - Op Income: $160
- Q3’19
  - Rev: $1,290
  - Op Income: ($499)

- Q3’18
  - IOTG: $496
  - Mobileye: $106
  - Total: $602
- Q3’19
  - IOTG: $507
  - Mobileye: $92
  - Total: $599

• PSG revenue up 2% YoY on strength in Wireless/5G, partially offset by Cloud and Enterprise softness. Advanced products grew 26% YoY
• Operating income down on segment mix and investment in Communications and Video IP portfolio

PSG ($M)

- Q3’18
  - Rev: $496
  - Op Income: $106
- Q3’19
  - Rev: $507
  - Op Income: $92
Revenue down YoY due to lower platform volume partially offset by ASP strength. Operating income down on lower revenue partially offset by lower spending.

1. CCG adjacencies include modem, connected home products, wireless communications and wired connectivity.
Operating cash flow of $23.3B... Ramping 10nm capacity & investing in 7nm
Repurchased 209M shares YTD for $10.1B

1. Total cash investments include cash and cash equivalents, short-term investments and trading assets.
2. Total debt includes short-term and long-term debt.
OUTLOOK
FULL YEAR 2019 OUTLOOK

**REVENUE**

$71B  
UP YOY  
Data-centric flat to slightly up YoY  
PC-centric flat to slightly down YoY  
UP $1.5B vs JULY GUIDE

**OPERATING MARGIN**

~32.5%  
DOWN ~2PPT  
GM down YoY on 10nm ramp,  
NAND pricing  
Partly offset by spending reductions ~$0.9B YoY  
UP .5PPT vs JULY GUIDE

**EPS**

$4.60  
UP YOY  
Tax Rate ~12%  
UP $0.20 vs JULY GUIDE

---

Gross Capex ~$16B... up $0.5B vs July guide

FCF at ~$16B... up $1B vs July guide

---

1. Presented on a non-GAAP basis. Refer to the Appendix for a reconciliation of these non-GAAP measures.
### Q4’19 Outlook

**Revenue**

<table>
<thead>
<tr>
<th>$19.2B</th>
<th><strong>Up 3% YOY</strong></th>
</tr>
</thead>
</table>

- Data-centric up 6% to 8% YoY
- PC-centric flat to slightly down YoY

**Operating Margin**

<table>
<thead>
<tr>
<th>~33.5%</th>
<th><strong>Down 2ppt YOY</strong></th>
</tr>
</thead>
</table>

- Gross margin down YoY on 10nm costs & adjacency businesses

**EPS**

<table>
<thead>
<tr>
<th>$1.24</th>
<th><strong>Down 3% YOY</strong></th>
</tr>
</thead>
</table>

- Tax Rate ~13.5%

---

1. Presented on a non-GAAP basis. Refer to the Appendix for a reconciliation of these non-GAAP measures.
APPENDIX
# Reconciliation of Non-GAAP Actuals

<table>
<thead>
<tr>
<th></th>
<th>Three Months Ended</th>
<th>Nine Months Ended</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Sep 28, 2019</td>
<td>Sep 29, 2018</td>
</tr>
<tr>
<td>GAAP OPERATING INCOME</td>
<td>$6,447</td>
<td>$7,349</td>
</tr>
<tr>
<td>Amortization of acquisition-related intangible assets</td>
<td>338</td>
<td>326</td>
</tr>
<tr>
<td>Restructuring and other charges</td>
<td>104</td>
<td>(72)</td>
</tr>
<tr>
<td><strong>NON-GAAP OPERATING INCOME</strong></td>
<td><strong>$6,889</strong></td>
<td><strong>$7,603</strong></td>
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</tbody>
</table>

## GAAP Diluted Earnings Per Common Share

<table>
<thead>
<tr>
<th></th>
<th>Three Months Ended</th>
<th>Nine Months Ended</th>
</tr>
</thead>
<tbody>
<tr>
<td>GAAP DILUTED EARNINGS PER COMMON SHARE</td>
<td>$1.35</td>
<td>$1.38</td>
</tr>
<tr>
<td>Amortization of acquisition-related intangible assets</td>
<td>0.08</td>
<td>0.07</td>
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<tr>
<td>Restructuring and other charges</td>
<td>0.02</td>
<td>(0.02)</td>
</tr>
<tr>
<td>Ongoing mark-to-market on marketable equity securities</td>
<td>(0.02)</td>
<td>—</td>
</tr>
<tr>
<td>Tax Reform</td>
<td>—</td>
<td>(0.02)</td>
</tr>
<tr>
<td>Income tax effect</td>
<td>(0.01)</td>
<td>(0.01)</td>
</tr>
<tr>
<td><strong>NON-GAAP DILUTED EARNINGS PER COMMON SHARE</strong></td>
<td><strong>$1.42</strong></td>
<td><strong>$1.40</strong></td>
</tr>
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</table>

## Free Cash Flow (In Billions)

<table>
<thead>
<tr>
<th></th>
<th>Three Months Ended</th>
<th>Nine Months Ended</th>
</tr>
</thead>
<tbody>
<tr>
<td>GAAP CASH FROM OPERATIONS</td>
<td></td>
<td>$23.3</td>
</tr>
<tr>
<td>Additions to property, plant and equipment</td>
<td>(11.5)</td>
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<tr>
<td><strong>FREE CASH FLOW</strong></td>
<td><strong>$11.7</strong></td>
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</tr>
<tr>
<td>GAAP CASH USED FOR INVESTING</td>
<td></td>
<td>$(9.9)</td>
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<tr>
<td>GAAP CASH USED FOR FINANCING</td>
<td></td>
<td>$(12.4)</td>
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</table>
### Reconciliation of Non-GAAP Outlook

<table>
<thead>
<tr>
<th></th>
<th>Q4 2019 Outlook</th>
<th>Full-year 2019 Outlook</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Approximately</td>
<td>Approximately</td>
</tr>
<tr>
<td>GAAP GROSS MARGIN</td>
<td></td>
<td>58%</td>
</tr>
<tr>
<td>Amortization</td>
<td></td>
<td>2%</td>
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<tr>
<td>GAAP OPERATING MARGIN</td>
<td></td>
<td>60%</td>
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<tr>
<td>GAAP GROSS MARGIN</td>
<td>31.5%</td>
<td>30.0%</td>
</tr>
<tr>
<td>Amortization</td>
<td>2.0%</td>
<td>2.5%</td>
</tr>
<tr>
<td>NON-GAAP OPERATING MARGIN</td>
<td>33.5%</td>
<td>32.5%</td>
</tr>
<tr>
<td>GAAP TAX RATE</td>
<td>15.0%</td>
<td>12.5%</td>
</tr>
<tr>
<td>Other</td>
<td>(1.5)%</td>
<td>(0.5)%</td>
</tr>
<tr>
<td>NON-GAAP TAX RATE</td>
<td>13.5%</td>
<td>12.0%</td>
</tr>
<tr>
<td>GAAP EARNINGS PER SHARE</td>
<td>$1.28</td>
<td>$4.42</td>
</tr>
<tr>
<td>Amortization</td>
<td>0.08</td>
<td>0.30</td>
</tr>
<tr>
<td>Restructuring and other charges</td>
<td>0.01</td>
<td>0.08</td>
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<tr>
<td>Ongoing mark-to-market on marketable equity securities</td>
<td>—</td>
<td>(0.04)</td>
</tr>
<tr>
<td>(Gains) losses from divestiture</td>
<td>(0.16)</td>
<td>(0.16)</td>
</tr>
<tr>
<td>Income tax effect</td>
<td>0.03</td>
<td>—</td>
</tr>
<tr>
<td>NON-GAAP EARNINGS PER SHARE</td>
<td>$1.24</td>
<td>$4.60</td>
</tr>
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### FREE CASH FLOW

<table>
<thead>
<tr>
<th></th>
<th>Full-year 2019 Outlook</th>
</tr>
</thead>
<tbody>
<tr>
<td>GAAP CASH FROM OPERATIONS</td>
<td>$32.0</td>
</tr>
<tr>
<td>Additions to property, plant and equipment</td>
<td>(16.0)</td>
</tr>
<tr>
<td>FREE CASH FLOW</td>
<td>$16.0</td>
</tr>
</tbody>
</table>