

# Capstone Turbine Corporation Announces Third Quarter Fiscal 2007 Operating Results

Revenue of \$5.7 Million up 97% from Prior Quarter. Gross Loss Improves to 8%.

CHATSWORTH, Calif .--

Capstone Turbine Corporation (Nasdaq:CPST) (<u>www.microturbine.com</u>) reported operating results for its third quarter ended December 31, 2006 in its Quarterly Report on Form 10-Q filed with the Securities and Exchange Commission on February 9, 2007.

# **Financial Summary**

Capstone's backlog at the end of the third quarter was \$8.1 million, an increase of 19% from the prior quarter, although decreased over 19% from the prior year comparable quarter. "Notably, orders booked during the third quarter were \$5.9 million or 6.2 megawatts exceeding orders for each of the last five quarters," said Darren Jamison, Capstone's President and CEO.

Revenue for the fiscal 2007 third quarter was \$5.7 million, an increase of approximately 97% from the prior quarter and a decrease of approximately 19% from the prior year comparable quarter.

The reported gross loss for the third quarter was \$0.5 million, or 8% of revenue, improved, when compared to \$2.8 million, or 39% of revenue from the prior year comparable quarter and \$2.3 million, or 79% of revenue from the prior quarter. The improvement in the gross loss and corresponding gross loss percentage reflects higher volume, improved product mix and decreasing manufacturing expense.

Research and development costs were \$2.0 million for the fiscal 2007 third quarter, an improvement of \$1.1 million, or 35%, from the prior year comparable quarter and \$0.6 million, or 23% from the prior quarter. The improvement was primarily related to reduced payroll, consulting and development hardware costs as well as increased contract recoveries.

Selling, general and administrative costs were \$6.4 million for the fiscal 2007 third quarter, an improvement of \$2.6 million, or 29%, from the prior year comparable quarter, of \$9.0 million. The decrease from the prior year comparable quarter is primarily attributable to lower marketing, payroll, professional fees and legal settlement costs offset by approximately \$0.3 million of increased non-cash stock compensation charges related to the Company's

adoption of SFAS 123(R). Selling, general and administrative costs increased \$0.3 million, or 5% from the prior quarter. The increase from the prior quarter is due to executive hiring costs and increased facilities costs offset by decreased administrative costs associated with our Annual Shareholders Meeting and Proxy Statement distribution.

Capstone's net loss was \$8.5 million for the fiscal 2007 third quarter, or \$0.08 per diluted common share, an improvement of \$1.9 million from the \$10.4 million loss, or \$0.10 per diluted common share, reported for the second quarter of fiscal 2007.

Cash balances decreased by \$13.8 million during the third quarter of fiscal 2007. The cash decrease consisted primarily of the \$8.5 million net loss and changes in working capital of \$6.1 million. The changes in working capital were primarily the result of higher accounts receivable as a result of the increased sales in the quarter and decreased accounts payable and accrued expenses. As of December 31, 2006, cash and cash equivalents were \$25.5 million.

On January 24, 2007 the company closed its equity offering announced on January 19, 2007, providing net cash proceeds of approximately \$42.4 million.

### Conference Call

The Company will host a conference call today, Friday, February 9, at 1:45 p.m. Pacific Time. Access to the live broadcast and a replay of the webcast will be available for 90 days through the Investor Relations page on the Company's website: <a href="https://www.microturbine.com">www.microturbine.com</a>.

## About Capstone Turbine

Capstone Turbine Corporation (<a href="www.microturbine.com">www.microturbine.com</a>) (Nasdaq:CPST) is the world's leading producer of low-emission microturbine systems, and was the first to market commercially viable microturbine energy products. Capstone Turbine has shipped more than 3,500 Capstone MicroTurbine systems to customers worldwide. These award-winning systems have logged millions of documented runtime operating hours. Capstone Turbine is a member of the U.S. Environmental Protection Agency's Combined Heat and Power Partnership, which is committed to improving the efficiency of the nation's energy infrastructure and reducing emissions of pollutants and greenhouse gases. A UL-Certified ISO 9001:2000 certified company; Capstone Turbine is headquartered in the Los Angeles area with sales and/or service centers in New York, Mexico City, Milan, Nottingham, Shanghai and Tokyo.

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CAPSTONE TURBINE CORPORATION
CONDENSED CONSOLIDATED BALANCE SHEETS
(In thousands, except share amounts)
(Unaudited)

December 31, March 31, 2006 2006

Current Assets:		
Cash and cash equivalents Accounts receivable, net of allowance for doubtful accounts and sales returns of \$800 at	\$25 <b>,</b> 498	\$58,051
December 31, 2006 and \$858 at March 31, 2006	4.456	5 <b>,</b> 869
Inventories	20,188	12,545
Prepaid expenses and other current assets	1,232	1,050
Total current assets	51,374	77,515
Property, plant and equipment, net		7,816
Non-current portion of inventories		3,113
Intangible asset, net and other long-term assets	1,072	1,273
Total	\$62 <b>,</b> 191	\$89,717
LIABILITIES AND STOCKHOLDERS' EQUITY Current Liabilities:		
Accounts payable and accrued expenses	\$5,976	\$8,144
Accrued salaries and wages	1,041	1,623
Accrued warranty reserve	6,408	6,998
Deferred revenue		632
Current portion of notes payable	19	
Total current liabilities		17,416
Long-term portion of notes payable		47
Other long-term liabilities	580	626
Stockholders' Equity: Preferred stock, \$.001 par value; 10,000,000		
shares authorized; none issued		
Common stock, \$.001 par value; 415,000,000		
shares authorized; 105,302,599 shares issued		
and 104,751,391 shares outstanding at December		
31, 2006; 103,521,829 shares issued and		
102,970,621 shares outstanding at March 31,		
2006	104	104
Additional paid-in capital		572,787
Accumulated deficit		) (500,542)
Deferred stock compensation		(208)
Treasury stock, at cost; 551,208 shares	(513	) (513)
Total stockholders' equity		71,628
Total		\$89 <b>,</b> 717

# CAPSTONE TURBINE CORPORATION CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS (In thousands, except per share data) (Unaudited)

Three Mon Decemb	ths Ended er 31,	Nine Mont Decembe	
2006	2005	2006	2005
\$5 <b>,</b> 715	\$7 <b>,</b> 040	\$15 <b>,</b> 227	\$16 <b>,</b> 552

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Revenue

Cost of goods sold (includes stock-based compensation of \$29, \$0, \$80 and \$0, for the periods presented,

respectively)	6,191	9,793	19,275	23,785
Gross loss Operating expenses: Research and development (includes stock-based compensation of \$63, \$0, \$175 and \$0, for the periods presented,	(476)	(2,753)	(4,048	) (7,233)
respectively) Selling, general and administrative (includes stock-based compensation of \$513, \$176, \$1,779 and \$753, for the periods presented, respectively)		3,093 9,045		
Total operating expenses	8,387	12,138	25 <b>,</b> 761	29 <b>,</b> 496
Loss from operations Interest income Interest expense Other income	410	(14,891 ) 708 (1 ) 3	1,608 (2	
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Loss before income taxes Provision for income taxes	(8,453)	(14,181 )	(28,202	) (35,243)
Net loss		\$(14,181)		
Net loss per share of common stock Basic and Diluted		\$(0.14)		
Weighted average shares used to calculate Basic and Diluted net loss per share	103,968	102,341	103,731	90,624
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Source: Capstone Turbine Corporation