

Assure Holdings Reports Strong Third Quarter 2017 Results

- Third Quarter Revenue up 113% to \$3.8 Million -

PARKER, Colo., Nov. 30, 2017 (GLOBE NEWSWIRE) -- Assure Holdings Corp. (the "Company" or "Assure") (TSXV:IOM) (OTCQB:ARHH), a provider of intraoperative neuromonitoring services, reported financial results for the third quarter and nine months ended September 30, 2017.

Third Quarter 2017 Financial Summary vs. Third Quarter 2016

- Total revenue up 113% to \$3.8 million versus \$1.8 million.
- Gross margin up significantly to 84.9% versus 82.5%.
- Net income of \$1.3 million or \$0.03 per diluted share, compared to \$1.4 million or \$0.05 per diluted share. Net income in the third quarter of 2017 included a \$0.9 million non-cash warrant liability expense due to the appreciation in the Company's share price.
- Excluding the warrant liability expense, net income was \$2.2 million or \$0.06 per diluted share. The 2017 per share amount versus 2016 reflects 17.3 million incremental shares relating to the Company going public on May 29, 2017.
- Adjusted EBITDA up 55% to \$2.1 million.

Nine Months Ended 2017 Financial Summary vs. Same Period in 2016

- Total revenue up 348% to \$11.7 million versus \$2.6 million.
- Gross margin up significantly to 85.2% versus 82.6%.
- Net income of \$6.7 million or \$0.20 per diluted share, compared to \$2.4 million or \$0.09 per diluted share. The 2017 per share amount reflects the 17.3 million incremental shares.
- Adjusted EBITDA up 246% to \$7.1 million.

Management Commentary

"Our third quarter was highlighted by the continued commercial acceptance of our neuromonitoring platform," said Preston Parsons, Assure's founder and chairman. "This momentum was driven by increased contribution from existing surgeons coupled with the onboarding of additional surgeons in Colorado. We also experienced a continued stable reimbursement environment with third quarter revenue outpacing the incremental growth in our receivables.

"In addition to our revenue momentum, we took great strides in the quarter to bolster our infrastructure, paving the way for what we believe to be a robust, multi-state, multi-

procedural opportunity with our platform. This included tripling the size of our corporate headquarters, adding key administrative resources, and completing the legal work required to expand our business in the states of California, Louisiana, Utah and Texas.

"In fact, we performed our first neuromonitoring case in Texas in mid-November, validating the scalability of our platform in states outside of Colorado. We believe this new opportunity, along with positive developments in our other targeted states, will accelerate our growth and further enable us to continue taking market share in the vast neuromonitoring market."

Third Quarter 2017 Financial Results

Total revenue in the third quarter of 2017 increased 113% to \$3.8 million compared to \$1.8 million in the same year-ago quarter. The increase was due to increased contribution from the Company's existing surgeon network and the onboarding of additional surgeons.

Gross margin increased significantly to 84.9% compared to 82.5% in the year-ago quarter. The increase was due to the strong year-over-year growth in revenue.

Total operating expenses in the third quarter increased to \$1.1 million compared to \$0.1 million in the year-ago quarter. The increase was attributed to costs associated with multistate expansion initiatives, key personnel hires, as well as ongoing corporate expenses in the wake of the company going public on May 29, 2017.

Net income in the third quarter was \$1.3 million or \$0.03 per diluted share, compared to \$1.4 million or \$0.05 per diluted share in the year-ago quarter. Net income in the third quarter of 2017 included a \$0.9 million non-cash warrant liability expense due to the appreciation in the Company's share price. The 2017 per share amount reflects 17.3 million incremental shares relating to the Company going public.

Adjusted EBITDA increased 55% to \$2.1 million compared to \$1.4 million in the third quarter of 2016.

Nine Months Ended 2017 Financial Results

Total revenue in the first nine months of 2017 increased 348% to \$11.7 million compared to \$2.6 million in the same period in 2016. The increase was due to the increased contribution from the Company's existing surgeon network and onboarding of additional surgeons.

Gross margin increased significantly to 85.2% compared to 82.6% in the year-ago period. The increase was due to the strong year-over-year growth in revenue.

Total operating expenses in the first nine months increased to \$3.2 million compared to \$0.1 million in the year-ago period. The increase was attributed to costs associated with multistate expansion initiatives, key personnel hires, as well as ongoing corporate expenses in the wake of going public.

Net income in the first nine months of 2017 was \$6.7 million or \$0.20 per diluted share, compared to \$2.4. million or \$0.09 per diluted share in the year-ago period. The 2017 per share amount reflects the 17.3 million incremental shares.

Adjusted EBITDA increased 246% to \$7.1 million compared to \$2.0 million in the first nine

months of 2016.

The Company's quarterly financial statements and management discussion & analysis can be found at www.sedar.com.

Conference Call

The Company will hold a conference call today at 5:00 p.m. Eastern time to discuss its third quarter 2017 results.

Date: Thursday, November 30, 2017

Time: 5:00 p.m. Eastern time (3:00 p.m. Mountain time)

Toll-free dial-in number: 1-888-378-4439 International dial-in number: 1-323-794-2149

Conference ID: 3609886

Please call the conference telephone number 5-10 minutes prior to the start time. An operator will register your name and organization. If you have any difficulty connecting with the conference call, please contact Liolios Group at 1-949-574-3860.

The conference call will be broadcast live and available for replay here.

A replay of the conference call will be available after 8:00 p.m. Eastern time on the same day through December 14, 2017.

Toll-free replay number: 1-844-512-2921 International replay number: 1-412-317-6671

Replay ID: 3609886

About Assure Holdings

Assure Holdings Corp. is a Colorado-based company that works with neurosurgeons and orthopedic spine surgeons to provide a turnkey suite of services that support intraoperative neuromonitoring activities during invasive surgeries. Assure employs its own staff of technologists and uses its own state-of-the-art monitoring equipment, handles 100% of intraoperative neuromonitoring scheduling and setup, and bills for all technical services provided. While Assure focuses primarily on supporting spinal and vascular surgeries, plans are in place to support other classes of medicine that rely on the standard of care that intraoperative neuromonitoring provides. For more information, visit the company's website at assureIOM.com.

Forward-Looking Statements

This news release contains certain statements that may constitute forward-looking information under applicable securities laws. All statements, other than those of historical fact, which address activities, events, outcomes, results, developments, performance or achievements that Assure anticipates or expects may or will occur in the future (in whole or in part) should be considered forward-looking information. Such information may involve, but is not limited to, comments with respect to strategies, expectations, planned operations and future actions of the Company. Often, but not always, forward-looking information can be identified by the use of words such as "plans", "expects", "is expected", "budget",

"scheduled", "estimates", "forecasts", "intends", "anticipates", or "believes" or variations (including negative variations) of such words and phrases, or statements formed in the future tense or indicating that certain actions, events or results "may", "could", "would", "might" or "will" (or other variations of the forgoing) be taken, occur, be achieved, or come to pass. Forward-looking information is based on currently available competitive, financial and economic data and operating plans, strategies or beliefs as of the date of this news release, but involve known and unknown risks, uncertainties, assumptions and other factors that may cause the actual results, performance or achievements of Assure to be materially different from any future results, performance or achievements expressed or implied by the forwardlooking information. Such factors may be based on information currently available to Assure, including information obtained from third-party industry analysts and other third-party sources, and are based on management's current expectations or beliefs regarding future growth, results of operations, future capital (including the amount, nature and sources of funding thereof) and expenditures. Any and all forward-looking information contained in this press release is expressly qualified by this cautionary statement.

Investors are cautioned that, except as disclosed in the Filing Statement any information released or received with respect to the reverse take-over may not be accurate or complete and should not be relied upon. Trading in the securities of the Corporation should be considered highly speculative.

Neither the TSX Venture Exchange nor its Regulation Services Provider (as that term is defined in the policies of the TSX Venture Exchange) accepts responsibility for the adequacy or accuracy of this release.

The securities of the Corporation have not been and will not be registered under the United States Securities Act of 1933, as amended and may not be offered or sold in the United States absent registration or an applicable exemption from the registration requirement. This press release shall not constitute an offer to sell or the solicitation of an offer to buy nor shall there be any sale of the securities in any jurisdiction in which such offer, solicitation or sale would be unlawful.

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ASSURE HOLDINGS INC.

Consolidated Statements of Financial Position

(in United States Dollars)

		mber 30, 2017 unaudited)	December 31, 2016 (audited)		
ASSETS		-			
Current assets					
Cash	\$	776,835	\$	88,883	
Accounts receivable, net		12,436,547		4,328,551	
Deferred share issue costs		-		123,757	
Prepaid expenses		244,109		-	
Total current assets		13,457,489		4,541,191	
Equity method investments		2,541,063		703,363	
Due from related parties		581,019		23,450	
Deferred tax asset		-		164,778	
Equipment and furniture, net		354,247		265,657	
Total assets	\$	16,933,818	\$	5,698,439	
LIABILITIES AND SHAREHOLDERS' EQUITY LIABILITIES Current					
Accounts payable and accrued liabilities	\$	2,179,019	\$	817,928	
Current portion of finance leases		96,195		44,370	
Current income taxes payable		1,301,723		504,023	
Note payable		-		184,658	
Due to related parties		362,136		164,039	
Total current liabilities		3,939,073		1,715,018	
Finance leases, net of current portion		212,552		131,396	
Provision for fair value of broker warrants		948,070		-	
Deferred tax liability		346,214		-	
Total liabilities		5,445,909		1,846,414	
SHAREHOLDERS' EQUITY		_			
Capital stock		678,630		675,556	
Additional paid-in capital		2,507,439		-	
Contributed surplus		374,547		324,547	
Retained earnings		7,927,293		2,851,922	
Total shareholders' equity		11,487,909		3,852,025	
	\$	16,933,818	\$	5,698,439	
Total liabilities and shareholders' equity	<u>Ф</u>	10,933,018	φ	5,090,439	

ASSURE HOLDINGS INC.

Consolidated Statements of Operations and Retained Earnings

(in United States Dollars)

Revenue								
Out-of-Network fees	\$	11,456,850	\$	2,504,000	\$	3,706,503	\$	1,712,000
Contract fees		287,648		116,201		96,765		73,680
Total revenue		11,744,498		2,620,201		3,803,268		1,785,681
Cost of revenues		1,736,354		454,696		573,884		312,219
Gross margin		10,008,144		2,165,505		3,229,384		1,473,461
Operating expenses								
General and administrative		2,388,338		107,848		686,923		70,374
Depreciation		150,026		11,127		47,058		-
Sales and marketing		612,974		19,333		395,738		17,549
Total operating expenses		3,151,338		138,307		1,129,719		87,922
Earnings (loss) from								
operations		6,856,806		2,027,198		2,099,665		1,385,539
Other income/(expenses)								
Earnings from equity method								
investments		1,977,717		330,379		521,465		21,684
Provision for broker warrant		(004.040.)				(004040)		
fair value		(904,240)		- (0.474.)		(904,240)		- (4.050.)
Interest, net		(33,738)		(6,174)		(10,960)		(4,358)
Total other income/(expenses)		1,039,739		324,205		(393,734)		17,327
Income before income taxes		7,896,545		2,351,403		1,705,931		1,402,866
Income taxes		1,209,809			_	399,297		
Net income	\$	6,686,736	\$	2,351,403	\$	1,306,634	\$	1,402,866
Basic earnings per common								
share	\$	0.22	\$	0.10	\$	0.03	\$	0.06
Fully diluted earnings per	^	0.00	•	0.00	•	0.00	•	0.05
common share	\$	0.20	\$	0.09	\$	0.03	\$	0.05

ASSURE HOLDINGS INC.

Reconciliation from Reported Net Income to Adjusted EBITDA

(in United States Dollars)

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	١	line months	١	line months	Three months		T	hree months
		ended		ended	ended			ended
	S	eptember 30,	Se	eptember 30,	September 30,		Se	eptember 30,
		2017		2016	2017			2016
		(unaudited)		(unaudited)	(unaudited)			(unaudited)
Reported net income	\$	6,686,736	\$	2,351,403	\$	1,306,634	\$	1,402,866
Interest		33,738		6,174		10,960		4,358
Taxes		1,209,809		-		399,297		-
Depreciation		150,026		11,127		47,058		-
Share compensation		50,000		-		-		-
Provision for broker warrant fair								
value		904,240		-		904,240		-
Earnings from equity method								
investments		(1,977,717)		(330,379)		(521,465)		(21,684)
Adjusted EBITDA	\$	7,056,832	\$	2,038,325	\$	2,146,724	\$	1,385,540

Source: Assure Holdings Corp.