

Cedar Realty Trust Reports Third Quarter 2017 Results

PORT WASHINGTON, N.Y., Nov. 2, 2017 /PRNewswire/ -- Cedar Realty Trust, Inc. (NYSE:CDR – the "Company") today reported results for the third quarter ended September 30, 2017. Net loss attributable to common shareholders was (\$0.06) per diluted share compared with net loss of (\$0.05) per diluted share for the comparable 2016 period. Other highlights include:

Highlights

- NAREIT-defined funds from operations (FFO) of \$0.05 per diluted share after a \$0.09 per share redemption charge related to Series B Preferred Stock
- Operating funds from operations (Operating FFO) of \$0.14 per diluted share
- Signed 24 new and renewal leases for 138,000 square feet in the guarter
- Comparable cash-basis lease spreads of 4.5%
- Total portfolio 92.7% leased as compared to 91.7% for the same period of 2016
- Consistent with guidance, same-property net operating income (NOI) decreased 1.3% excluding redevelopment properties, and decreased 0.6% including redevelopment properties

Previously-Announced Third Quarter Events

- Physically settled forward equity offering by issuing 5,750,000 common shares
- Concluded a public offering of 3,000,000 shares of 6 ½% Series C Preferred Stock
- Redeemed 4,500,000 shares of 7 1/4% Series B Preferred Stock
- Amended and extended the Company's \$300 million unsecured credit facility and four of its existing unsecured term notes

"We continue to deliver positive leasing results and advance our redevelopment projects with the goal of producing strong returns and enhancing shareholder value," commented Bruce Schanzer, President and CEO. "Our recent capital markets activity further solidifies our financial flexibility and provides a solid foundation to advance our strategic objectives."

Financial Results

Net loss attributable to common shareholders for the third quarter of 2017 was (5.1) million or (0.06) per diluted share, compared to net loss of (4.3) million or (0.05) per diluted share for the same period in 2016. Net loss attributable to shareholders for the nine months ended September 30, 2017 was (5.0) million or (0.07) per diluted share, compared to net loss of (4.9) million or (0.07) per diluted share for the same period of 2016.

NAREIT-defined FFO for the third quarter of 2017 was \$4.6 million or \$0.05 per diluted

share, compared to \$12.2 million or \$0.14 per diluted share for the same period in 2016. NAREIT-defined FFO for the nine month period ended September 30, 2017 was \$27.8 million or \$0.32 per diluted share, compared to \$31.8 million or \$0.37 per diluted share for the same period in 2016. Operating FFO for the third quarter of 2017 was \$12.5 million or \$0.14 per diluted share, compared to \$12.6 million or \$0.15 per diluted share for the same period in 2016. Operating FFO for the nine months ended September 30, 2017 was \$35.9 million or \$0.41 per diluted share, compared to \$37.2 million or \$0.43 per diluted share for the same period in 2016. The principal differences between Operating FFO and FFO are acquisition pursuit, redevelopment, management transition, preferred stock redemption and early extinguishment of debt costs.

Portfolio Results

During the third quarter of 2017, the Company signed 24 leases for 138,000 square feet. On a comparable space basis, the Company leased 135,500 square feet at a positive lease spread of 4.5% on a cash basis (new leases decreased 5.2% and renewals increased 6.3%). During the nine months ended September 30, 2017, the Company signed 101 leases for 725,400 square feet. On a comparable space basis, the Company leased 690,300 square feet at a positive lease spread of 6.2% on a cash basis (new leases increased 6.6% and renewals increased 6.1%).

Same-property NOI for the third quarter of 2017 decreased (1.3)% excluding redevelopments and decreased (0.6)% including redevelopments, compared to the same period in 2016. As previously announced, these results are primarily driven by four anchors which vacated in the fourth quarter of 2015 that occupied 211,000 square feet. As of today, the Company has leased approximately 85% of this vacant space at positive lease spreads of approximately 37% versus the prior tenants. The expected rent commencement dates for these new leases range from late 2017 through late 2018.

The Company's total portfolio, excluding properties held for sale, was 92.7% leased at September 30, 2017, compared to 92.4% at June 30, 2017 and 91.7% at September 30, 2016. The Company's same-property portfolio was 93.4% leased at September 30, 2017, compared to 93.2% at June 30, 2017 and 93.7% at September 30, 2016.

Balance Sheet

Debt

As of September 30, 2017, the Company had \$143.4 million available under its revolving credit facility and reported net debt to earnings before interest, taxes, depreciations, and amortization (EBITDA) of 7.3 times.

On September 8, 2018, The Company amended its \$300 million unsecured credit facility which consists of a \$250 million revolving credit facility now maturing September 8, 2021 and a \$50 million term loan now maturing September 8, 2022. The revolving credit facility may be extended, at the Company's option, for an additional one-year period, subject to customary conditions. There was no change in the pricing of the corporate credit facility. In addition, the Company amended four of its existing unsecured term loans. As a result of these amendments and extensions, the Company has no debt maturing until 2021.

Equity

The Company's forward sales agreements, entered into on August 1, 2016 for the issuance of 5,750,000 common shares, were settled by August 1, 2017 for net proceeds, after adjustments for dividends paid and other administrative costs, of approximately \$43.2 million.

On August 16, 2017, the Company redeemed 1,500,000 shares of Series B Preferred Stock at a price of \$25.00 per share for an aggregate of \$37.5 million, plus all accrued and unpaid dividends up to (but excluding) the redemption date.

On August 24, 2017, the Company concluded a public offering of 3,000,000 shares of Series C Preferred Stock at \$25.00 per share and realized net proceeds, after offering expenses, of approximately \$72.3 million.

On September 15, 2017, the Company redeemed 3,000,000 shares of Series B Preferred Stock at a price of \$25.00 per share for an aggregate of \$75.0 million, plus all accrued and unpaid dividends up to (but excluding) the redemption date.

2017 Guidance

The Company raised the low end of its previously-announced 2017 Operating FFO guidance to a new range of \$0.54 to \$0.55 per diluted share. In addition, the Company updated its 2017 guidance for net income (loss) attributable to common shareholders to a range of \$(0.03) to \$(0.04) per diluted share, and for NAREIT-defined FFO to a range to \$0.44 to \$0.45 per diluted share.

Non-GAAP Financial Measures

NAREIT-defined FFO (FFO) is a widely recognized supplemental non-GAAP measure utilized to evaluate the financial performance of a REIT. The Company considers FFO to be an appropriate measure of its financial performance because it captures features particular to real estate performance by recognizing that real estate generally appreciates over time or maintains residual value to a much greater extent than other depreciable assets. The Company also considers Operating FFO to be an additional meaningful financial measure of financial performance because it excludes items the Company does not believe are indicative of its core operating performance, such as acquisition pursuit costs, amounts relating to early extinguishment of debt and preferred stock redemption costs, management transition costs and certain redevelopment costs. The Company believes Operating FFO further assists in comparing the Company's performance across reporting periods on a consistent basis by excluding such items. FFO and Operating FFO should be reviewed with GAAP net income attributable to common shareholders, the most directly comparable GAAP financial measure, when trying to understand the Company's operating performance. A reconciliation of net income (loss) attributable to common shareholders to FFO and Operating FFO for the three and nine months ended September 30, 2017 and 2016 is detailed in the attached schedule.

EBITDA is a widely recognized supplemental non-GAAP financial measure. The Company computes EBITDA as net income from continuing operations, plus interest expense (including early extinguishment of debt costs), depreciation and amortization, minority

interests' share of consolidated joint venture EBITDA, and discontinued operations. The Company believes EBITDA provides additional information with respect to the Company's performance and ability to meet its future debt service requirements. The Company also considers Adjusted EBITDA to be an additional meaningful financial measure of financial performance because it excludes items the Company does not believe are indicative of its core operating performance, such as acquisition pursuit costs, gain on sales, impairment provisions and management transition costs. The Company believes Adjusted EBITDA further assists in comparing the Company's performance across reporting periods on a consistent basis by excluding such items. EBITDA and Adjusted EBITDA should be reviewed with GAAP net income from continuing operations, the most directly comparable GAAP financial measure, when trying to understand the Company's operating performance.

Same-property NOI is a widely recognized supplemental non-GAAP financial measure for REITs. Properties are included in same-property NOI if they are owned and operated for the entirety of both periods being compared, except for properties undergoing significant redevelopment and expansion until such properties have stabilized, and properties classified as held for sale. Consistent with the capital treatment of such costs under GAAP, tenant improvements, leasing commissions and other direct leasing costs are excluded from same-property NOI. The Company considers same-property NOI useful to investors as it provides an indication of the recurring cash generated by the Company's properties by excluding certain non-cash revenues and expenses, as well as other infrequent items such as lease termination income which tends to fluctuate more than rents from year to year. Same property NOI should be reviewed with consolidated operating income, the most directly comparable GAAP financial measure.

Supplemental Financial Information Package

The Company has issued "Supplemental Financial Information" for the period ended September 30, 2017. Such information has been filed today as an exhibit to Form 8-K and will also be available on the Company's website at www.cedarrealtytrust.com.

Investor Conference Call

The Company will host a conference call today, November 2, 2017, at 5:00 PM (ET) to discuss the quarterly results. The conference call can be accessed by dialing (877) 705-6003 or (1) (201) 493-6725 for international participants. A live webcast of the conference call will be available online on the Company's website at www.cedarrealtytrust.com.

A replay of the call will be available from 8:00 PM (ET) on November 2, 2017, until midnight (ET) on November 16, 2017. The replay dial-in numbers are (844) 512-2921 or (1) (412) 317-6671 for international callers. Please use passcode 13670988 for the telephonic replay. A replay of the Company's webcast will be available on the Company's website for a limited time.

About Cedar Realty Trust

Cedar Realty Trust, Inc. is a fully-integrated real estate investment trust which focuses on the ownership, operation and redevelopment of grocery-anchored shopping centers in high-density urban markets from Washington, D.C. to Boston. The Company's portfolio (excluding properties treated as "held for sale") comprises 61 properties, with approximately 9.0 million

square feet of gross leasable area.

For additional financial and descriptive information on the Company, its operations and its portfolio, please refer to the Company's website at www.cedarrealtytrust.com.

Forward-Looking Statements

Statements made in this press release that are not strictly historical are "forward-looking" statements. Forward-looking statements involve known and unknown risks, uncertainties and other factors which may cause actual results, performance and outcomes to differ materially from those expressed or implied in forward-looking statements. Factors which could cause actual results to differ materially from current expectations include, among others: adverse general economic conditions in the United States and uncertainty in the credit and retail markets; financing risks, such as the inability to obtain new financing or refinancing on favorable terms as the result of market volatility or instability; risks related to the market for retail space generally, including reductions in consumer spending, variability in retailer demand for leased space, tenant bankruptcies, adverse impact of internet sales demand, ongoing consolidation in the retail sector and changes in economic conditions and consumer confidence; risks endemic to real estate and the real estate industry generally; the impact of the Company's level of indebtedness on operating performance; inability of tenants to meet their rent and other lease obligations; adverse impact of new technology and ecommerce developments on the Company's tenants; competitive risk; risks related to the geographic concentration of the Company's properties in the Washington D.C. to Boston corridor; the effects of natural and other disasters; and the inability of the Company to realize anticipated returns from its redevelopment activities. Please refer to the documents filed by Cedar Realty Trust, Inc. with the SEC, specifically the Company's Annual Report on Form 10-K for the year ended December 31, 2016, as it may be updated or supplemented in the Company's Quarterly Reports on Form 10-Q and the Company's other filings with the SEC, which identify additional risk factors that could cause actual results to differ from those contained in forward-looking statements.

CEDAR REALTY TRUST, INC. Condensed Consolidated Balance Sheets (unaudited)

	September 30,		December 31,		
		2017		2016	
ASSETS					
Real estate, at cost	\$	1,529,408,000	\$	1,496,429,000	
Less accumulated depreciation	-	(332,893,000)	-	(313,070,000)	
Real estate, net		1,196,515,000		1,183,359,000	
Real estate held for sale		1,815,000		-	
Cash and cash equivalents		2,240,000		2,882,000	
Restricted cash		2,523,000		2,880,000	
Receivables		17,275,000		14,894,000	
Other assets and deferred charges, net		35,421,000		29,506,000	
TOTAL ASSETS	\$	1,255,789,000	\$	1,233,521,000	

Liabilities:		
Mortgage loans payable	\$ 135,815,000	\$ 138,243,000
Unsecured revolving credit facility	95,000,000	72,000,000
Unsecured term loans	396,855,000	397,502,000
Accounts payable and accrued liabilities	30,572,000	23,463,000
Unamortized intangible lease liabilities	 18,325,000	 20,316,000
Total liabilities	 676,567,000	 651,524,000
Equity:		
Preferred stock	157,688,000	190,661,000
Common stock and other shareholders' equity	420,066,000	390,079,000
Noncontrolling interests	1,468,000	1,257,000
Total equity	 579,222,000	 581,997,000
TOTAL LIABILITIES AND EQUITY	\$ 1,255,789,000	\$ 1,233,521,000

CEDAR REALTY TRUST, INC. Condensed Consolidated Statements of Operations (unaudited)

	 Three months end	ded Septe	Nine months ended September 30				
	 2017		2016		2017	2016	
PROPERTY REVENUES							
Rents Expense	\$ 28,362,000	\$	30,159,000	\$	84,790,000	\$	3
recoveries	7,436,000		7,523,000		22,796,000		2
Other	 600,000		111,000		1,285,000		
Total property	00 000 000		27 702 000		400.074.000		44
revenues PROPERTY	 36,398,000		37,793,000		108,871,000		11
OPERATING EXPENSES Operating, maintenance and							
management Real estate and other property-	5,578,000		5,555,000		18,084,000		1
related taxes	 4,931,000		5,019,000		14,597,000		1
Total property operating	40.500.000		40.574.000		00.004.000		
expenses	 10,509,000		10,574,000		32,681,000		3
PROPERTY OPERATING	05.000.000		07.040.05		70.400.05		
INCOME	 25,889,000		27,219,000		76,190,000		8

OTHER EXPENSES AND INCOME

General and administrative	4,121,000	4,318,000	12,494,000	1
Acquisition pursuit costs Depreciation	-	293,000	156,000	
and amortization	9,807,000	10,413,000	30,178,000	3
Gain on sale	-	-	(7,099,000)	
Impairment charges	-	6,270,000	9,850,000	
Total other expenses and				
income	13,928,000	21,294,000	45,579,000	5
OPERATING INCOME	11,961,000	5,925,000	30,611,000	2
NON- OPERATING INCOME AND EXPENSES Interest				
expense Early	(5,544,000)	(6,636,000)	(16,638,000)	(2
extinguishment				
of debt costs Total	-	(50,000)	-	
non- operating				
income				
and expense	(5,544,000)	(6,686,000)	(16,638,000)	(2
NET INCOME				
NET INCOME (LOSS)	6,417,000	(761,000)	13,973,000	
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Attributable to noncontrolling				
interests	(117,000)	74,000	(371,000)	
NET INCOME (LOSS) ATTRIBUTABLE TO CEDAR REALTY TRUST,				
INC.	6,300,000	(687,000)	13,602,000	
Preferred stock dividends	(3,535,000)	(3,602,000)	(10,739,000)	(1
Preferred stock				
redemption costs	(7,890,000)	_	(7,890,000)	
00313	(1,000,000)		(1,000,000)	
NET (LOSS) ATTRIBUTABLE TO COMMON				
SHAREHOLDERS	\$ (5,125,000)	\$ (4,289,000)	\$ (5,027,000)	\$ (

NET (LOSS) PER COMMON SHARE ATTRIBUTABLE TO COMMON SHAREHOLDERS (BASIC AND DILUTED)

DILUTED)	\$ (0.06)	\$ (0.05)	\$ (0.07)	\$
Weighted average number of common shares - basic and diluted	85,642,000	81,676,000	83,049,000	8

CEDAR REALTY TRUST, INC. Reconciliation of Net Loss Attributable to Common Shareholders to Funds From Operations and Operating Funds From Operations (unaudited)

	Three months ended September 30,					Nine months ended Septer		
	2017			2016		2017		
Net (loss) attributable to common shareholders Real estate	\$	(5,125,000)	\$	(4,289,000)	\$	(5,027,000)	\$	
depreciation and amortization Limited partners' interest		9,756,000 (21,000)		10,370,000 (15,000)		30,036,000 (22,000)		
Gain on sales		-		-		(7,099,000)		
Impairment charges Consolidated minority interests: Share of		-		6,270,000		9,850,000		
income / (loss)		138,000		(59,000)		393,000		
Share of FFO Funds From Operations ("FFO") applicable to diluted		(125,000)		(38,000)		(322,000)		
common shares Adjustments for items affecting comparability: Acquisition pursuit costs		4,623,000		12,239,000		27,809,000		
(a) Financing costs		-		293,000		156,000		
(b) Redevelopment		-		50,000		-		
costs (c) Management transition costs (d) Preferred stock		-		35,000		37,000		
redemption costs		7,890,000		<u>-</u>		7,890,000		

Operating Funds From Operations ("Operating FFO") applicable to diluted common shares	\$ 12,513,000	\$ 12,617,000	\$ 35,892,000	\$
FFO per diluted common share:	\$ 0.05	\$ 0.14	\$ 0.32	\$
Operating FFO per diluted common share:	\$ 0.14	\$ 0.15	\$ 0.41	\$
Weighted average number of diluted common shares:				
Common shares	89,434,000	85,339,000	86,825,000	
OP Units	 349,000	352,000	 350,000	
	89,783,000	 85,691,000	87,175,000	

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