

Cedar Realty Trust Reports Second Quarter 2017 Results

PORT WASHINGTON, N.Y., Aug. 4, 2017 /PRNewswire/ -- Cedar Realty Trust, Inc. (NYSE: CDR – the "Company") today reported results for the second quarter ended June 30, 2017. Net loss attributable to common shareholders was (\$0.10) per diluted share compared with net income of \$0.01 per diluted share for the comparable 2016 period. Other highlights include:

Highlights

- NAREIT-defined funds from operations (FFO) of \$0.14 per diluted share
- Operating funds from operations (Operating FFO) of \$0.14 per diluted share
- Signed 38 new and renewal leases for 277,200 square feet in the guarter
- Comparable cash-basis lease spreads of 8.4%
- Total portfolio 92.4% leased as compared to 91.2% for the same period of 2016
- Same-property net operating income (NOI) decreased 2.4%, consistent with guidance

Previously-Announced and Subsequent Events

- On July 17, 2017, issued redemption notice for 1.5 million shares of Series B Preferred Stock for an aggregate \$37.5 million, to be completed on August 16, 2017
- On August 1, 2017, physically settled forward equity offering by issuing 5,750,000 common shares for cash proceeds of \$43.2 million

"We continued to make great progress this quarter on many fronts, most notably on leasing. Our leasing pipeline remains strong, and we anticipate seeing the fruits of this activity enhance our growth in the quarters to come," commented Bruce Schanzer, CEO.

Financial Results

Net loss attributable to common shareholders for the second quarter of 2017 was \$(8.1) million or \$(0.10) per diluted share, compared to net income of \$1.3 million or \$0.01 per diluted share for the same period in 2016. Net income attributable to shareholders for the six months ended June 30, 2017 was \$0.1 million or \$0.00 per diluted share, compared to net loss of \$(0.7) million or \$(0.01) per diluted share for the same period of 2016.

NAREIT-defined FFO for the second quarter of 2017 was \$11.7 million or \$0.14 per diluted share, compared to \$12.1 million or \$0.14 per diluted share for the same period in 2016. NAREIT-defined FFO for the six month period ended June 30, 2017 was \$23.2 million or \$0.27 per diluted share, compared to \$19.5 million or \$0.23 per diluted share for the same period in 2016. Operating FFO for the second quarter of 2017 was \$11.7 million or \$0.14 per

diluted share, compared to \$12.6 million or \$0.15 per diluted share for the same period in 2016. Operating FFO for the six months ended June 30, 2017 was \$23.4 million or \$0.27 per diluted share, compared to \$24.6 million or \$0.29 per diluted share for the same period in 2016. The principal differences between Operating FFO and FFO are acquisition pursuit, redevelopment, management transition and early extinguishment of debt costs.

Portfolio Results

During the second quarter of 2017, the Company signed 38 leases for 277,200 square feet. On a comparable space basis, the Company leased 244,600 square feet at a positive lease spread of 8.4% on a cash basis (new leases increased 14.2% and renewals increased 6.2%). During the six months ended June 30, 2017, the Company signed 77 leases for 587,400 square feet. On a comparable space basis, the Company leased 554,800 square feet at a positive lease spread of 6.7% on a cash basis (new leases increased 9.3% and renewals increased 6.0%).

Same-property NOI for the second quarter of 2017 decreased (2.4)% excluding redevelopments and decreased (1.7)% including redevelopments, compared to the same period in 2016. As previously announced, these results are primarily driven by four anchors which vacated in the fourth quarter of 2015 that occupied 211,000 square feet. As of today, the Company has leased approximately 85% of this vacant space at positive lease spreads of approximately 37% versus the prior tenants. The expected rent commencement dates for these new leases range from late 2017 through late 2018.

The Company's total portfolio, excluding properties held for sale, was 92.4% leased at June 30, 2017, compared to 91.2% at March 31, 2017 and 91.2% at June 30, 2016. The Company's same-property portfolio was 93.7% leased at June 30, 2017, compared to 92.6% at March 31, 2017 and 93.2% at June 30, 2016.

Balance Sheet

As of June 30, 2017, the Company had \$161.6 million available under its revolving credit facility and reported net debt to earnings before interest, taxes, depreciation, and amortization (EBITDA) of 7.4 times. The Company's forward sales agreements, entered into on August 1, 2016 for the issuance of 5,750,000 common shares, were settled by August 1, 2017 for net proceeds of approximately \$43.2 million, after adjustments for dividends paid and other administrative costs. On July 17, 2017, the Company announced it will redeem 1.5 million shares of Series B Preferred Stock at a price of \$25.00 per share for an aggregate \$37.5 million, plus all accrued and unpaid dividends up to (but excluding) the redemption date of August 16, 2017.

Real Estate Held for Sale

As of June 30, 2017, Fredericksburg Way, located in Fredericksburg, Virginia, has been classified as "real estate held for sale". The Company recorded an impairment charge of \$9.9 million during the second quarter of 2017 relating to the property.

2017 Guidance

The Company reaffirms its previously-announced 2017 Operating FFO guidance at a range

of \$0.53 to \$0.55 per diluted share. The Company updated its 2017 guidance for net income attributable to common shareholders to a range of \$0.00 to \$0.02 per diluted share and for NAREIT-defined FFO to a range of \$0.49 to \$0.51 per diluted share.

Non-GAAP Financial Measures

NAREIT-defined FFO (FFO) is a widely recognized supplemental non-GAAP measure utilized to evaluate the financial performance of a REIT. The Company considers FFO to be an appropriate measure of its financial performance because it captures features particular to real estate performance by recognizing that real estate generally appreciates over time or maintains residual value to a much greater extent than other depreciable assets. The Company also considers Operating FFO to be an additional meaningful financial measure of financial performance because it excludes items the Company does not believe are indicative of its core operating performance, such as acquisition pursuit costs, amounts relating to early extinguishment of debt and preferred stock redemption costs, management transition costs and certain redevelopment costs. The Company believes Operating FFO further assists in comparing the Company's performance across reporting periods on a consistent basis by excluding such items. FFO and Operating FFO should be reviewed with GAAP net income attributable to common shareholders, the most directly comparable GAAP financial measure, when trying to understand the Company's operating performance. A reconciliation of net income (loss) attributable to common shareholders to FFO and Operating FFO for the three and six months ended June 30, 2017 and 2016 is detailed in the attached schedule.

EBITDA is a widely recognized supplemental non-GAAP financial measure. The Company computes EBITDA as net income from continuing operations, plus interest expense (including early extinguishment of debt costs), depreciation and amortization, minority interests' share of consolidated joint venture EBITDA, and discontinued operations. The Company believes EBITDA provides additional information with respect to the Company's performance and ability to meet its future debt service requirements. The Company also considers Adjusted EBITDA to be an additional meaningful financial measure of financial performance because it excludes items the Company does not believe are indicative of its core operating performance, such as acquisition pursuit costs, gain on sales, impairment provisions and management transition costs. The Company believes Adjusted EBITDA further assists in comparing the Company's performance across reporting periods on a consistent basis by excluding such items. EBITDA and Adjusted EBITDA should be reviewed with GAAP net income from continuing operations, the most directly comparable GAAP financial measure, when trying to understand the Company's operating performance.

Same-property NOI is a widely recognized supplemental non-GAAP financial measure for REITs. Properties are included in same-property NOI if they are owned and operated for the entirety of both periods being compared, except for properties undergoing significant redevelopment and expansion until such properties have stabilized, and properties classified as held for sale. Consistent with the capital treatment of such costs under GAAP, tenant improvements, leasing commissions and other direct leasing costs are excluded from same-property NOI. The Company considers same-property NOI useful to investors as it provides an indication of the recurring cash generated by the Company's properties by excluding certain non-cash revenues and expenses, as well as other infrequent items such as lease termination income which tends to fluctuate more than rents from year to year. Same

property NOI should be reviewed with consolidated operating income, the most directly comparable GAAP financial measure.

Supplemental Financial Information Package

The Company has issued "Supplemental Financial Information" for the period ended June 30, 2017. Such information has been filed today as an exhibit to Form 8-K and will also be available on the Company's website at www.cedarrealtytrust.com.

Investor Conference Call

The Company will host a conference call today, August 4, 2017, at 11:00 AM (ET) to discuss the quarterly results. The conference call can be accessed by dialing (877) 705-6003 or (1) (201) 493-6725 for international participants. A live webcast of the conference call will be available online on the Company's website at www.cedarrealtytrust.com.

A replay of the call will be available from 2:00 PM (ET) on August 4, 2017, until midnight (ET) on August 18, 2017. The replay dial-in numbers are (844) 512-2921 or (1) (412) 317-6671 for international callers. Please use passcode 13663625 for the telephonic replay. A replay of the Company's webcast will be available on the Company's website for a limited time.

About Cedar Realty Trust

Cedar Realty Trust, Inc. is a fully-integrated real estate investment trust which focuses on the ownership, operation and redevelopment of grocery-anchored shopping centers in high-density urban markets from Washington, D.C. to Boston. The Company's portfolio (excluding properties treated as "held for sale") comprises 61 properties, with approximately 9.0 million square feet of gross leasable area.

For additional financial and descriptive information on the Company, its operations and its portfolio, please refer to the Company's website at www.cedarrealtytrust.com.

Forward-Looking Statements

Statements made in this press release that are not strictly historical are "forward-looking" statements. Forward-looking statements involve known and unknown risks, uncertainties and other factors which may cause actual results, performance and outcomes to differ materially from those expressed or implied in forward-looking statements. Factors which could cause actual results to differ materially from current expectations include, among others: adverse general economic conditions in the United States and uncertainty in the credit and retail markets; financing risks, such as the inability to obtain new financing or refinancing on favorable terms as the result of market volatility or instability; risks related to the market for retail space generally, including reductions in consumer spending, variability in retailer demand for leased space, tenant bankruptcies, adverse impact of internet sales demand, ongoing consolidation in the retail sector and changes in economic conditions and consumer confidence; risks endemic to real estate and the real estate industry generally; the impact of the Company's level of indebtedness on operating performance; inability of tenants to meet their rent and other lease obligations; adverse impact of new technology and ecommerce developments on the Company's tenants; competitive risk; risks related to the

geographic concentration of the Company's properties in the Washington D.C. to Boston corridor; the effects of natural and other disasters; and the inability of the Company to realize anticipated returns from its redevelopment activities. Please refer to the documents filed by Cedar Realty Trust, Inc. with the SEC, specifically the Company's Annual Report on Form 10-K for the year ended December 31, 2016, as it may be updated or supplemented in the Company's Quarterly Reports on Form 10-Q and the Company's other filings with the SEC, which identify additional risk factors that could cause actual results to differ from those contained in forward-looking statements.

CEDAR REALTY TRUST, INC. Condensed Consolidated Balance Sheets (unaudited)

	June 30,	December 31,		
	 2017		2016	
ASSETS				
Real estate, at cost	\$ 1,514,718,000	\$	1,496,429,000	
Less accumulated depreciation	 (323,925,000)		(313,070,000)	
Real estate, net	1,190,793,000		1,183,359,000	
Real estate held for sale	1,815,000		-	
Cash and cash equivalents	2,937,000		2,882,000	
Restricted cash	2,536,000		2,880,000	
Receivables	15,803,000		14,894,000	
Other assets and deferred charges, net	27,686,000		29,506,000	
TOTAL ASSETS	\$ 1,241,570,000	\$	1,233,521,000	
LIABILITIES AND EQUITY Liabilities:				
Mortgage loans payable	\$ 136,628,000	\$	138,243,000	
Unsecured revolving credit facility	86,500,000		72,000,000	
Unsecured term loans	397,835,000		397,502,000	
Accounts payable and accrued liabilities	25,874,000		23,463,000	
Unamortized intangible lease liabilities	 18,987,000		20,316,000	
Total liabilities	 665,824,000		651,524,000	
Equity:				
Preferred stock	190,661,000		190,661,000	
Common stock and other shareholders' equity	383,607,000		390,079,000	
Noncontrolling interests	 1,478,000		1,257,000	
Total equity	 575,746,000		581,997,000	
TOTAL LIABILITIES AND EQUITY	\$ 1,241,570,000	\$	1,233,521,000	

(unaudited)

	Three months ended June 30,			
		2017		2016
PROPERTY REVENUES				
Rents	\$	28,205,000	\$	29,897,00
Expense recoveries		7,012,000		7,471,00
Other		482,000		504,00
Total property revenues		35,699,000		37,872,00
PROPERTY OPERATING EXPENSES				
Operating, maintenance and management		5,462,000		5,636,00
Real estate and other property-related taxes		4,921,000		4,941,00
Total property operating expenses		10,383,000		10,577,00
PROPERTY OPERATING INCOME		25,316,000		27,295,00
OTHER EXPENSES AND INCOME				
General and administrative		4,237,000		3,975,00
Acquisition pursuit costs		-		527,00
Depreciation and amortization		9,953,000		10,972,00
Gain on sale		-		
Impairment charges		9,850,000		
Total other expenses and income		24,040,000		15,474,00
OPERATING INCOME		1,276,000		11,821,00
NON-OPERATING INCOME AND EXPENSES				
Interest expense		(5,665,000)		(7,128,00
Early extinguishment of debt costs		-		102,00
Total non-operating income and expense		(5,665,000)		(7,026,00
NET (LOSS) INCOME		(4,389,000)		4,795,00
Attributable to noncontrolling interests		(85,000)		93,00
NET (LOSS) INCOME ATTRIBUTABLE TO CEDAR REALTY TRUST, INC.		(4,474,000)		4,888,00
Preferred stock dividends		(3,602,000)		(3,602,00
NET (LOSS) INCOME ATTRIBUTABLE TO COMMON SHAREHOLDERS	\$	(8,076,000)	\$	1,286,00
NET (LOSS) INCOME PER COMMON SHARE ATTRIBUTABLE TO COMMON SHAREHOLDERS (BASIC AND DILUTED)	\$	(0.10)	\$	0.0
Weighted average number of common shares - basic and diluted		81,771,000		81,677,00

CEDAR REALTY TRUST, INC. Reconciliation of Net (Loss) Income Attributable to Common Shareholders to Funds From Operations and Operating Funds From Operations (unaudited)

	Three months ended June 30,				
Net (loss) income attributable to common shareholders		2017		2016	
		(8,076,000)	\$	1,286,000	\$
Real estate depreciation and amortization		9,905,000		10,930,000	
Limited partners' interest		(33,000)		7,000	
Gain on sales		-		-	
Impairment charges		9,850,000		-	
Consolidated minority interests:					
Share of income / (loss)		118,000		(100,000)	
Share of FFO		(92,000)		(47,000)	
Funds From Operations ("FFO") applicable to diluted common shares		11,672,000		12,076,000	
Adjustments for items affecting comparability:					
Acquisition pursuit costs		-		527,000	
Financing costs		-		(102,000)	
Redevelopment costs		37,000		83,000	
Management transition costs				-	
Operating Funds From Operations ("Operating FFO") applicable to diluted common shares	\$ 11,709,000		\$ 12,584,000		\$
FFO per diluted common share:	\$	0.14	\$	0.14	\$
Operating FFO per diluted common share:	\$	0.14	\$	0.15	
Weighted average number of diluted common shares:					
Common shares	8	85,568,000 85		85,342,000	
OP Units		351,000	352,000		
		35,919,000		85,694,000	

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