

# Cedar Realty Trust Reports Fourth Quarter And Full Year 2014 Results

PORT WASHINGTON, N.Y., Feb. 19, 2015 /PRNewswire/ -- Cedar Realty Trust, Inc. (NYSE:CDR) today reported results for the fourth quarter and year ended December 31, 2014.

#### **Highlights**

- Operating funds from operations (Operating FFO) of \$0.13 per diluted share for the quarter and \$0.54 for the year
- Same-property net operating income (NOI) for the quarter increased 2.6% including redevelopments and 1.9% excluding redevelopments. Same property NOI for the year increased 1.6% including redevelopments and 1.8% excluding redevelopments.
- Signed 31 new and renewal leases for 232,800 square feet in the quarter and 173 new and renewal leases for 1.13 million square feet for the year
- Comparable cash-basis lease spreads of 10.3% for the quarter and 9.3% for the year
- Total portfolio 93.3% leased and same-property portfolio 93.7% leased at year-end
- During the year, completed a \$92.3 million acquisition and \$128.1 million of dispositions
- Subsequent to year-end, issued 5.75 million common shares for net proceeds of \$41.9 million, closed \$100 million of new unsecured term loans, and extended maturity dates of existing credit facility
- Net debt to EBITDA of 6.9 times after adjusting for the aforementioned \$41.9 million equity offering
- Provided initial 2015 Operating FFO guidance of \$0.51 to \$0.54 per diluted share

"2014 was another solid year for Cedar as we effectively executed on a number of our long-term strategic objectives including continued capital migration into stronger markets and assets, ongoing improvements to our capital structure and further solid leasing results from our high quality portfolio of grocery-anchored shopping centers," commented Bruce Schanzer, President and CEO.

#### **Financial Results**

Operating FFO for fourth quarter 2014 was \$10.3 million or \$0.13 per diluted share, compared to \$9.2 million or \$0.13 per diluted share for the same period in 2013. Operating FFO for full year 2014 was \$42.5 million or \$0.54 per diluted share, compared to \$36.4 million or \$0.50 per diluted share for the same period in 2013.

NAREIT-defined FFO for fourth quarter 2014 was \$9.6 million or \$0.12 per diluted share, compared to \$18.1 million or \$0.25 per diluted share for the same period in 2013. NAREIT-defined FFO for full year 2014 was \$40.3 million or \$0.51 per diluted share, compared to

\$44.9 million or \$0.62 per diluted share for the same period in 2013. The principal differences between Operating FFO and NAREIT-defined FFO are acquisition costs, debt extinguishment amounts and preferred stock redemption costs.

Net income attributable to common shareholders for fourth quarter 2014 was \$0.7 million or \$0.01 per diluted share, compared to \$2.3 million or \$0.03 per diluted share for the same period in 2013. Net income attributable to common shareholders for full year 2014 was \$14.6 million or \$0.18 per diluted share, compared to net loss of \$(1.1) million or \$(0.03) per diluted share for the same period in 2013.

The principal differences between Operating FFO and NAREIT-defined FFO are acquisition costs, debt extinguishment amounts and preferred stock redemption costs.

#### **Portfolio Results**

Same-property NOI for the quarter increased 2.6% including redevelopments and 1.9% excluding redevelopments. Same property NOI for the year increased 1.6% including redevelopments and 1.8% excluding redevelopments.

During fourth quarter 2014, the Company signed 31 leases for 232,800 square feet. On a comparable space basis, the Company leased 224,600 square feet at a positive lease spread of 10.3% on a cash basis (new leases increased 12.9% and renewals increased 10.0%). For full year 2014, the Company signed 173 leases for 1.13 million square feet. On a comparable space basis, the Company leased 1.07 million square feet at a positive lease spread of 9.3% on a cash basis (new leases increased 10.2% and renewals increased 9.2%).

The Company's total portfolio, excluding properties held for sale, was 93.3% leased at December 31, 2014, compared to 93.1% at September 30, 2014 and 93.6% at December 31, 2013. The decreases in year-over-year leased percentages reflect the Company's capital migration efforts, whereby it disposed of properties having less desirable demographics but which had high average leased percentages. The Company's same-property portfolio was 93.7% leased at December 31, 2014, compared to 93.5% at September 30, 2014 and 93.9% at December 31, 2013.

#### **Acquisitions and Dispositions**

During the fourth quarter, the Company sold two operating properties and a land parcel for aggregate proceeds of \$16.8 million. For the full year, the Company acquired Quartermaster Plaza for \$92.3 million and sold eleven operating properties and a land parcel for aggregate proceeds of \$128.1 million.

#### **Recent Activities**

On January 12, 2015, the Company issued 5.75 million common shares for net proceeds of \$41.9 million. The proceeds were initially used to reduce amounts outstanding under the Company's revolving credit facility.

On February 5, 2015, the Company closed on \$100.0 million of unsecured term loans effectively prefunding all of its 2015 mortgage debt maturities. The new unsecured term loans consist of a five-year \$50 million term loan, all the proceeds of which were drawn at

closing, and a seven-year \$50 million term loan that allows for delayed draws of the proceeds through July 1, 2015. The term loans are priced at LIBOR plus a spread based on the Company's leverage ratio. The Company also entered into forward LIBOR swap agreements that result in an effective fixed interest rate of 2.9% for the five-year term loan and 3.4% for the seven-year term loan beginning July 1, 2015, based on the Company's leverage ratio at closing.

Additionally, on February 5, 2015, the Company amended its unsecured credit facility extending the maturity date of its \$260 million revolving facility from August 1, 2016 to February 5, 2019 and the maturity date for its existing \$50 million term loan from August 1, 2018 to February 5, 2020. Initial pricing for the amended revolving facility and the existing \$50 million term loan is LIBOR plus 150 bps and LIBOR plus 145 bps, respectively, a reduction of 25 bps and 10 bps, respectively.

#### **Balance Sheet**

As of December 31, 2014, the Company had \$187.7 million available under its revolving credit facility and reported net debt to earnings before interest, taxes, depreciations, and amortization (EBITDA) of 7.4 times. Reflecting the January 12, 2015 equity offering, net debt to EBITDA is 6.9 times. Additionally, during 2014, the Company repaid approximately \$169 million of secured mortgage debt, primarily with proceeds from \$150 million of unsecured term loans which closed in February 2014.

#### 2015 Guidance

The Company has established its initial 2015 guidance at a range of \$0.51 to \$0.54 per diluted share for Operating FFO and a range of \$0.50 to \$0.53 per diluted share for NAREIT-defined FFO. The principal difference in 2015 guidance between Operating FFO and NAREIT-defined FFO is acquisition costs. The Company will discuss assumptions surrounding guidance on today's conference call.

#### **Funds From Operations Reconciliation**

The Company reports FFO in accordance with the standards established by the National Association of Real Estate Investment Trusts (NAREIT). FFO, as defined by NAREIT, is a widely-recognized non-GAAP financial measure for REITs that the Company believes, when considered with financial statements prepared in accordance with GAAP, is useful to investors in understanding financial performance and providing a relevant basis for comparison among REITs. The Company's computation of FFO, as detailed in the attached schedule, is in accordance with NAREIT's pronouncements. The Company also presents Operating FFO, which excludes certain items that are not indicative of the results provided by the Company's consolidated portfolio and that affect the comparability of the Company's period-over-period performance, as also detailed in the attached schedule.

#### **Supplemental Financial Information Package**

The Company has issued "Supplemental Financial Information" for the period ended December 31, 2014. Such information has been filed today as an exhibit to Form 8-K and will also be available on the Company's website at <a href="https://www.cedarrealtytrust.com">www.cedarrealtytrust.com</a>.

#### **Investor Conference Call**

The Company will host a conference call today, February 19, 2015, at 5:00 PM (ET) to discuss the fourth quarter and full year results. The conference call can be accessed by dialing (877) 705-6003 or (1) (201) 493-6725 for international participants. A live webcast of the conference call will be available online on the Company's website at <a href="https://www.cedarrealtytrust.com">www.cedarrealtytrust.com</a>.

A replay of the call will be available from 8:00 PM (ET) on February 19, 2015, until midnight (ET) on March 5, 2015. The replay dial-in numbers are (877) 870-5176 or (1) (858) 384-5517 for international callers. Please use passcode 13597830 for the telephonic replay. A replay of the Company's webcast will be available on the Company's website for a limited time.

#### **About Cedar Realty Trust**

Cedar Realty Trust, Inc. is a fully-integrated real estate investment trust which focuses on the ownership and operation of primarily grocery-anchored shopping centers straddling the Washington DC to Boston corridor. The Company's portfolio (excluding properties treated as "held for sale") is comprised of 59 properties, with approximately 9.2 million square feet of gross leasable area.

For additional financial and descriptive information on the Company, its operations and its portfolio, please refer to the Company's website at <a href="https://www.cedarrealtytrust.com">www.cedarrealtytrust.com</a>.

#### Forward-Looking Statements

Statements made in this press release that are not strictly historical are "forward-looking" statements. Forward-looking statements involve known and unknown risks, uncertainties and other factors which may cause actual results, performance and outcomes to differ materially from those expressed or implied in forward-looking statements. Please refer to the documents filed by Cedar Realty Trust, Inc. with the SEC, specifically the Company's Annual Report on Form 10-K for the year ended December 31, 2014, which identifies important risk factors that could cause actual results to differ from those contained in forward-looking statements.

### CEDAR REALTY TRUST, INC. Condensed Consolidated Balance Sheets (unaudited)

		December 31,				
	2014		2013			
ASSETS						
Real estate						
Land	\$	312,868,000	\$	288,864,000		
Buildings and improvements		1,163,305,000	-	1,162,087,000		

1,476,173,000		1,450,951,000
 (267,211,000)		(251,605,000)
1,208,962,000		1,199,346,000
16,508,000		70,757,000
3,499,000		3,973,000
7,859,000		11,063,000
18,405,000		18,492,000
31,546,000		28,295,000
\$ 1,286,779,000	\$	1,331,926,000
\$ 393,388,000	\$	539,140,000
72,000,000		153,500,000
200,000,000		50,000,000
22,364,000		22,666,000
23,776,000		30,972,000
711,528,000		796,278,000
 396,000		414,000
190,661,000		190,661,000
378,891,000		337,016,000
2,872,000		4,202,000
 2,431,000		3,355,000
 574,855,000		535,234,000
\$ 1,286,779,000	\$	1,331,926,000
\$	\$ 393,388,000 1,208,962,000 16,508,000 3,499,000 7,859,000 18,405,000 31,546,000 \$ 1,286,779,000 \$ 200,000,000 200,000,000 22,364,000 23,776,000 711,528,000 396,000 190,661,000 378,891,000 2,872,000 2,431,000 574,855,000	\$ 393,388,000 \$ 1,286,779,000 \$ \$ 396,000 \$ 378,891,000 \$ 374,855,000 \$ 574,855,000 \$ \$ 72,000,000 \$ \$ \$ \$ \$ \$ 396,000 \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$

## CEDAR REALTY TRUST, INC. Condensed Consolidated Statements of Operations (unaudited)

	Three months end	led December 31,	Years ended December 31,			
	2014	2014 2013		2013		
PROPERTY REVENUES						
Rents	\$ 28,803,000	\$ 27,849,000	\$ 116,505,000	\$ 110,353,000		
Expense recoveries	7,826,000	7,512,000	31,392,000	28,691,000		
Other	36,000	55,000	287,000	554,000		
Total property revenues	36,665,000	35,416,000	148,184,000	139,598,000		

PROPERTY OPERATING EXPENSES				
Operating, maintenance and management Real estate and other property-related	6,321,000	6,602,000	26,604,000	24,418,000
taxes	4,485,000	4,502,000	18,182,000	17,901,000
Total property operating expenses	10,806,000	11,104,000	44,786,000	42,319,000
PROPERTY OPERATING INCOME	25,859,000	24,312,000	103,398,000	97,279,000
OTHER EXPENSES AND INCOME				
General and administrative	3,736,000	4,006,000	14,356,000	13,980,000
Employee termination costs	-	-	-	106,000
Acquisition costs	-	182,000	2,870,000	182,000
Depreciation and amortization	9,894,000	12,270,000	38,700,000	44,405,000
Gain on sales	(271,000)	(263,000)	(6,413,000)	(609,000)
Impairment charges/(reversal), net	85,000	296,000	3,148,000	(172,000)
Total other expenses and income	13,444,000	16,491,000	52,661,000	57,892,000
OPERATING INCOME	12,415,000	7,821,000	50,737,000	39,387,000
NON-OPERATING INCOME AND EXPENSES				
Interest expense	(7,890,000)	(8,357,000)	(32,301,000)	(34,762,000)
Early extinguishment of debt costs Total non-operating income and expense	(675,000)		(825,000)	(106,000)
	(8,565,000)	(8,357,000)	(33,126,000)	(34,868,000)
INCOME (LOSS) FROM CONTINUING OPERATIONS	3,850,000	(536,000)	17,611,000	4,519,000
DISCONTINUED OPERATIONS				
Income from operations	68,000	865,000	1,647,000	2,280,000
Impairment reversals/(charges), net Gain on extinguishment of debt	363,000	(3,681,000)	47,000	(3,049,000)
obligations	-	9,154,000	1,423,000	10,452,000
Gain on sales  Total income from discontinued		<u> </u>	7,963,000	
operations	431,000	6,338,000	11,080,000	9,683,000
NET INCOME	4,281,000	5,802,000	28,691,000	14,202,000
Less, net loss (income) attributable to noncontrolling interests: Minority interests in consolidated joint				
ventures Limited partners' interest in Operating	73,000	95,000	370,000	247,000
Partnership	(4,000)	(12,000)	(80,000)	(1,000)
Total net loss attributable to noncontrolling interests	69,000	83,000	290,000	246,000
NET INCOME ATTRIBUTABLE TO CEDAR REALTY TRUST, INC.	4,350,000	5,885,000	28,981,000	14,448,000
Preferred stock dividends	(3,602,000)	(3,602,000)	(14,408,000)	(14,413,000)
Preferred stock redemption costs	-	-	-	(1,166,000)

NET INCOME (LOSS) ATTRIBUTABLE TO COMMON SHAREHOLDERS	\$	748,000	\$ 2	,283,000	\$ 14	,573,000	\$ (1	,131,000)
PER COMMON SHARE ATTRIBUTABLE TO COMMON SHAREHOLDERS (BASIC AND DILUTED)								
Continuing operations	\$	0.00	\$	(0.06)	\$	0.04	\$	(0.17)
Discontinued operations		0.01		0.09		0.14		0.14
	\$	0.01	\$	0.03	\$	0.18	\$	(0.03)
Weighted average number of common shares - basic and diluted	7	75,547,000	68	,474,000	75	,311,000	68	3,381,000

## CEDAR REALTY TRUST, INC. Reconciliation of Net Income (Loss) Attributable to Common Shareholders to Funds From Operations and Operating Funds From Operations (unaudited)

	Three months ended December 31,			Years ended December 31,					
		2014		2013		2014	2013		
Net income (loss) attributable to common shareholders Real estate depreciation and	\$	748,000	\$	2,283,000	\$	14,573,000	\$	(1,131,00	
amortization		9,812,000		12,493,000		38,365,000		45,280,00	
Limited partners' interest		4,000		12,000		80,000		1,00	
Impairment (reversals)/charges		(278,000)		3,977,000		3,101,000		2,877,00	
Gain on sales		(271,000)		(263,000)		(14,376,000)		(609,000	
Consolidated minority interests:									
Share of (loss)		(73,000)		(95,000)		(370,000)		(247,000	
Share of FFO		(293,000)		(283,000)		(1,100,000)		(1,303,000	
Funds From Operations ("FFO") Adjustments for items affecting comparability:     Early extinguishment of debt costs, net		<b>9,649,000</b> 675,000		18,124,000		<b>40,273,000</b> 825,000		<b>44,868,00</b> 543,00	
Acquisition costs Gain on extinguishment of debt obligations		-		182,000 (9,154,000)		2,870,000 (1,423,000)		182,00 (10,452,00)	
Employee termination costs Preferred stock redemption costs		- 		- -		- -		106,00 1,166,00	
Operating Funds From Operations ("Operating FFO")	\$	10,324,000	\$	9,152,000	\$	42,545,000	\$	36,413,00	
FFO per diluted share:	\$	0.12	\$	0.25	\$	0.51	\$	0.6	
Operating FFO per diluted share:	\$	0.13	\$	0.13	\$	0.54	\$	0.5	

### Weighted average number of diluted common shares:

Common shares	79,213,000	72,283,000	78,985,000	72,204,00
OP Units	393,000	375,000	433,000	297,00
	79,606,000	72,658,000	79,418,000	72,501,00

To view the original version on PR Newswire, visit. http://www.prnewswire.com/news-releases/cedar-realty-trust-reports-fourth-quarter-and-full-year-2014-results-300038602.html

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