

# Safe Harbor

### **Forward Looking Statements**

Any statements in this presentation about future expectations, plans and prospects for Ameresco, Inc., including statements about market conditions, pipeline, visibility, backlog, pending agreements, financial guidance including estimated future revenues, net income, adjusted EBITDA, Non-GAAP EPS, gross margin, effective tax rate, interest rate, depreciation, tax attributes and capital investments. as well as statements about our financing plans, the impact of the OBBB Act, the impact of other policies and regulatory changes implemented by the new U.S. administration, supply chain disruptions, shortage and cost of materials and labor, and other macroeconomic and geopolitical challenges, the impact from a possible change in accounting principle; our expectations related to our agreement with SCE including the impact of delays and any requirement to pay liquidated damages, and other statements containing the words "projects," "believes," "anticipates," "expects," "will" and similar expressions, constitute forward-looking statements within the meaning of The Private Securities Litigation Reform Act of 1995. Actual results may differ materially from those indicated by such forward looking statements as a result of various important factors, including: demand for our energy efficiency and renewable energy solutions; the timing of, and ability to, enter into contracts for awarded projects on the terms proposed or at all; the timing of work we do on projects where we recognize revenue on a percentage of completion basis; the ability to perform under signed contracts without delay and in accordance with their terms and the potential for liquidated and other damages we may be subject to; the fiscal health of the government and the impact of a prolonged government shutdown and reductions in the federal workforce; our ability to complete and operate our projects on a profitable basis and as committed to our customers; our cash flows from operations and our ability to arrange financing to fund our operations and projects; our customers' ability to finance their projects and credit risk from our customers; our ability to comply with covenants in our existing debt agreements; the impact of macroeconomic challenges, weather related events and climate change; our reliance on third parties for our construction and installation work; availability and cost of labor and equipment particularly given global supply chain challenges, tariffs and global trade conflicts; global supply chain challenges, component shortages and inflationary pressures; changes in federal, state and local government policies and programs related to energy efficiency and renewable energy; the ability of customers to cancel or defer contracts included in our backlog; the output and performance of our energy plants and energy projects; cybersecurity incidents and breaches; regulatory and other risks inherent to constructing and operating energy assets; the effects of our acquisitions and joint ventures; seasonality in construction and in demand for our products and services; a customer's decision to delay our work on, or other risks involved with, a particular project; the addition of new customers or the loss of existing customers; market price of our Class A Common stock prevailing from time to time; the nature of other investment opportunities presented to our Company from time to time; risks related to our international operation and international growth strategy; and other factors discussed in our most recent Annual Report on Form 10-K and our quarterly reports on Form 10-Q. The forward-looking statements included in this presentation represent our views as of the date of this presentation. We anticipate that subsequent events and developments will cause our views to change. However, while we may elect to update these forward-looking statements at some point in the future, we specifically disclaim any obligation to do so. These forward-looking statements should not be relied upon as representing our views as of any date subsequent to the date of this presentation.

### **Use of Non-GAAP Financial Measures**

This presentation and the accompanying tables include references to adjusted EBITDA, Non-GAAP EPS, Non-GAAP net income and adjusted cash from operations, which are Non-GAAP financial measures. For a description of these Non-GAAP financial measures, including the reasons management uses these measures, please see the section in the back of this presentation titled "Non-GAAP Financial Measures". For a reconciliation of these Non-GAAP financial measures to the most directly comparable financial measures prepared in accordance with GAAP, please see the table at the end of this presentation titled "GAAP to Non-GAAP Reconciliation."

# **About Ameresco**

Ameresco (NYSE:AMRC) is a leading energy infrastructure solutions provider dedicated to helping customers navigate the global energy transition.

Founded in 2000 | Public in 2010



### **Full-Service Energy Partner**

Addressing cost savings, infrastructure upgrades, energy resiliency and reliability, decarbonization to net zero, and more.

### **Comprehensive Portfolio**

Objective approach and in-house technical expertise deliver solutions tailored to meet the unique needs of each customer.

### **Customer Driven**

Federal Government, Public Sector, Utilities, K-12 Schools, Higher Education, Healthcare, Commercial & Industrial, Data Centers, Public & Multifamily Housing, Transportation.



\$16+ Billion in energy solutions delivered since company inception



**5+ GWe** of renewable energy resources contracted or managed (solar, BESS, biogas, RNG, wind, operations & maintenance, etc.)



1,500+ Employees throughout North America and Europe



**50+ Offices** providing local expertise in markets served



Embracing **innovation** through tailored projects aligned to customers goals



Committed to reduce our customers' carbon footprints by a cumulative **500 million** metric tons by **2050** 



# Investment Highlights



**Earnings Growth**Growing earnings faster than revenue



Multiyear Visibility \$5.1B Project Backlog

\$1.5B O&M Backlog

\$3.5B in revenue visibility from operating Energy Assets



**Recurring Business** 

Substantial and growing portion of our earnings comes from recurring lines of business



**Lasting Impact** 

Corporate culture focused on doing well by doing good for our people, planet, and policy

Leading the Global Energy Transition

### **Cost Savings & Infrastructure Upgrades**

Integrate trusted, energy-saving technologies to improve operations and upgrade aging infrastructure in the built environment – smart, data-backed, efficient solutions help manage today's costs and energy demand, while powering the possibilities of tomorrow.



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### Resilient, Reliable Energy Infrastructure

Deploy a diversified mix of firm and renewable resources for resilient, reliable power – focused on grid stability, mission continuity, and a secure supply, while developing the new infrastructure needed to support increasing energy demand.



Make meaningful progress on climate action – from energy efficiency and demand reduction, to electrification and renewable generation. Leverage carbon reporting and sustainability advisory to define a plan to decarbonize the built environment and develop reliable clean supply.

Ameresco's Advanced Technology Portfolio



### **Demand & Conservation**



Infrastructure

Advanced Metering Infrastructure (AMI)

Battery Energy Storage Systems (BESS)

**EV Charging Infrastructure** 

Mechanical, Electrical & Plumbing

Microgrids

Smart Building Automation, Controls & Master System Integration

**Utility Distribution System** 

### **Software & Services**

AssetPlanner® Enterprise Asset Management Platform

Capital Planning & Sustainability Advisory

Energy Supply Management & Consultancy

Solar, BESS, Facilities, Plant Operations & Maintenance (O&M)

**Full-Service Energy Partner** 



Water Management & Efficiency

### **Distributed & Renewable Supply**

Heating, Ventilation, Air Conditioning

LED Street & Area Lighting

(HVAC) & Indoor Air Quality

Interior LED Lighting

Biomass, Biogas, Landfill Gas to Energy & Renewable Natural Gas (RNG)

Cogen / Combined Heat & Power (CHP)

Geothermal

**Building Envelope** 

Hydropower

Small Modular Reactors (SMR)

Solar (On-Grid & Off-Grid)



# Why Ameresco?

Our Competitive Advantage



### Innovative

We integrate advanced technologies across a broad spectrum of efficiency, distributed resources, infrastructure renewal, and software solutions.



# Independent

Our objective, vendor-neutral approach enables us to implement the solutions best tailored to each customers' goals, environment, budget, and timeline.



# Experts

As a full-service partner, our deep bench of design, development, financing, and construction expertise is backed by a proven track record of bringing comprehensive projects to fruition.



# Recognized Market Leadership

Frost & Sullivan
Awards Ameresco
Global Energy
Services Company
of the Year



### **Top Market Share**

Guidehouse Insights Names Ameresco Top Energy Services Company, U.S.



2025 Change the World List

Since Ameresco's founding in 2000, we've developed a....



Leadership position in the **Federal** ESPC market **enabling** ~\$4B in cost savings to the Federal Government

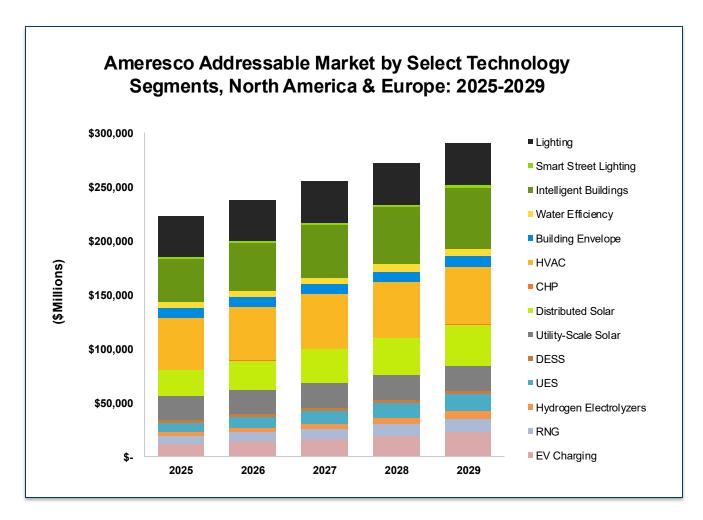


Track record of success in **long-term partnership** with **core markets** (public sector, K-12, higher education & healthcare) with **over \$5B & over 500 MWe contracted** 



Strategic focus on **energy generation** and **resiliency resources** with proven execution of complex solutions (contracted 250+ MWe of biogas, 4.5+ GWh of BESS, 1.5+ GW of solar)

# Market Opportunities across North America & Europe



Estimated market growth over the next 5 years (North America and Europe):

- Total addressable market expected to grow to ~\$290B at 6.8% CAGR
- North American market's largest technology segments include HVAC, lighting, intelligent buildings and utility-scale solar
- European market's largest technology segments include HVAC, distributed solar, intelligent buildings and lighting

Source: Guidehouse Insights (Q4-2024)

# Doing Well by Doing Good: Committed to a Lasting Impact

- Company culture focused on the lasting impact of our business across employees, customers, partners, communities, planet, industry & beyond
- Commitment to bring our vision to "energize a sustainable world" to life across
   1,500+ employees and customer footprint spanning North America & Europe
- Highlights of most recent Impact Report include:
  - Ameresco's owned energy assets helped customers avoid 455,000 MT of CO<sub>2</sub>e in 2024, which is 136% of Ameresco's 2024 scope 1 + 2 emissions
  - Numerous customer stories focused on climate action, energy efficiency, decarbonization and energy infrastructure resilience
  - Giving Back: 3,355 hours spent C.A.R.I.N.G. for our communities
  - 22,951 hours of employee training completed companywide
  - Best-in-class Cybersecurity infrastructure and models
- Access the full report on our website at: <u>ameresco.com/2024-impact-report/</u>



# Destination: Net Zero



Since 2010, Ameresco's renewable energy assets & customer projects delivered a Carbon Emission Reduction equivalent to:

# 125+ Million Metric Tons of CO<sub>2</sub>

### Aggregate Metric Tons of CO2 Avoided per Year



Ameresco's 2024 Carbon Emission Reduction of approximately **17M Metric Tons of CO<sub>2</sub>** is equal to one of...



Carbon dioxide emissions from...44 billion miles driven byan average passenger vehicle





Carbon sequestered by... ~17 million acres of U.S. forests in one year

# Financial Profile





# Major Lines of Business

Delivering Cost Savings, Resiliency, and Decarbonization Solutions



### **Projects**

- Comprehensive energy efficiency solutions and infrastructure upgrades
- Design, build & construct distributed energy resources, microgrids, battery storage, and energy savings projects



### **Operations & Maintenance**

- Long-term partnership to manage, optimize & maintain energy resources
- Strong source of recurring revenue
- Outsourced expertise as a partner for the global energy transition



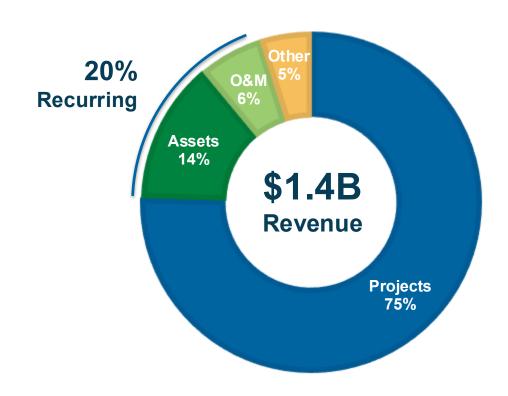
### **Energy Assets**

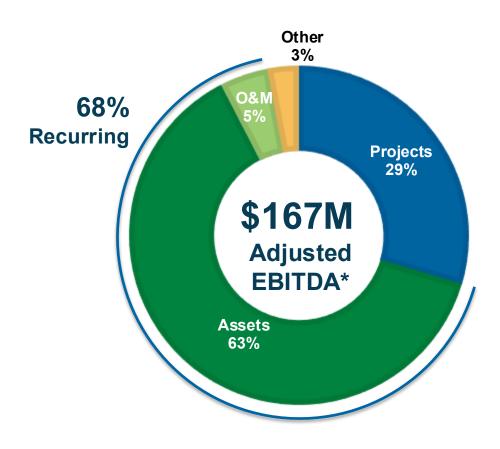
- Strategic growth of company-owned renewable energy asset portfolio spanning solar, landfill gas, RNG, energy storage, and more
- Substantial & growing portion of earnings from recurring business lines

# 68% of Adjusted EBITDA Came From Recurring Lines of Business

Year to Date 2025







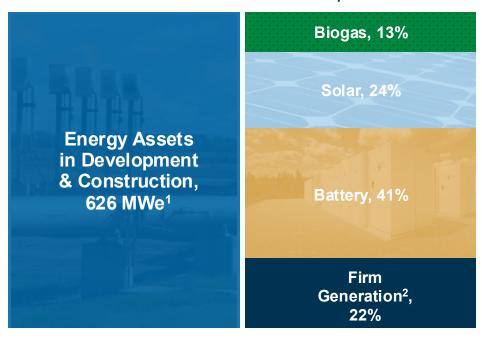
# Energy Asset Portfolio – 9/30/2025



765 MWe of Energy Assets in Operation: 83 MWe of non-RNG biogas, 81 MWe of RNG, 425 MW of Solar, 166 MW of Battery, 9 MW of Other

Numbers may not sum due to rounding

### Ameresco's Ownership

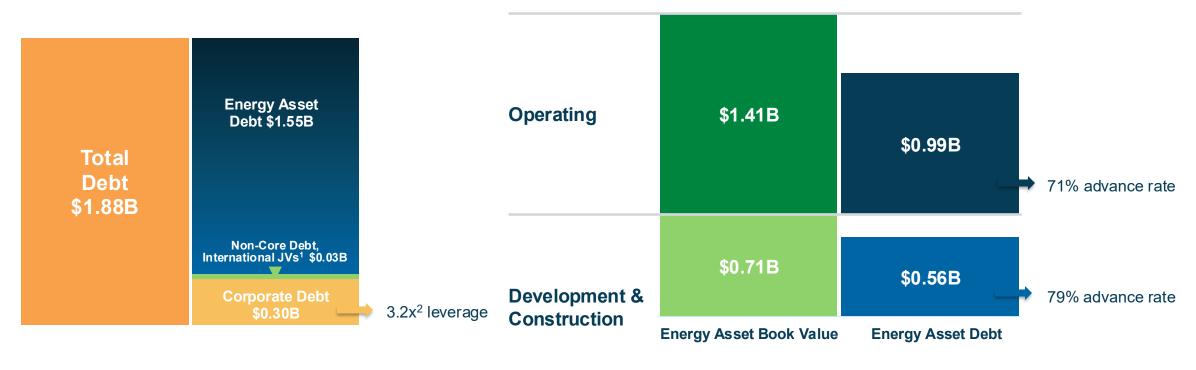


626 MWe<sup>1</sup> of Energy Assets in Development;



<sup>&</sup>lt;sup>1</sup>Includes approximately 35MW from Lemoore data center opportunity <sup>2</sup>Energy as a Service renamed to Firm Generation. This metric now only includes Puuloa and Ukiu Energy engine plants

# Energy Asset Balance Sheet – 9/30/2025



\$1.55B of the \$1.88B<sup>3</sup> of total debt on our balance sheet is debt associated with our energy assets ("Energy Asset Debt").

\$0.99B<sup>3</sup> of our Energy Asset Debt is associated with operating energy assets.

\$0.56B<sup>3</sup> of our Energy Asset Debt is associated with energy assets still in development & construction.



<sup>&</sup>lt;sup>1</sup> Non-Core Debt associated with our international joint ventures, net of \$59K unamortized debt discount

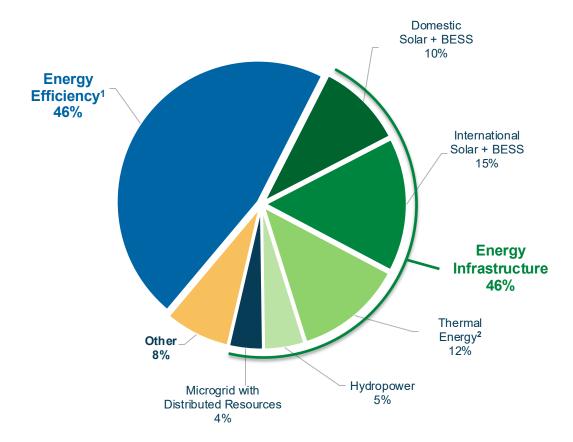
<sup>&</sup>lt;sup>2</sup> Debt to EBITDA, as calculated under our Sr. Secured Credit agreement

<sup>&</sup>lt;sup>3</sup> Net of unamortized debt discount and debt issuance costs of \$6.1M on Corporate Debt and \$41.2M on Energy Debt

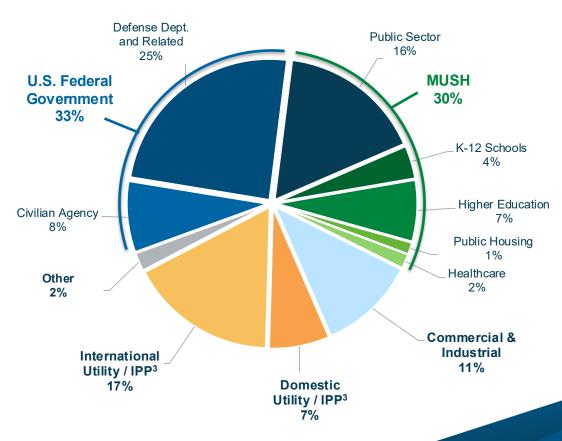
# Diversified Total Project Backlog of \$5.1B

As of 09/30/2025

# Total Project Backlog by Solution



# **Total Project Backlog by Customer Segment**



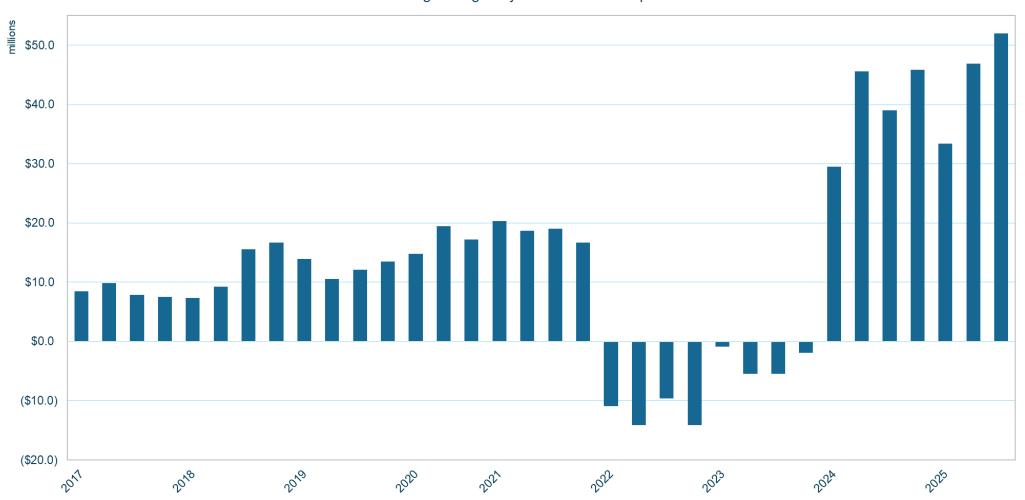
<sup>&</sup>lt;sup>1</sup> Energy Efficiency includes solutions such as: Building Envelope, Lighting, HVAC, Controls, Central Plant, etc.

<sup>&</sup>lt;sup>2</sup> Thermal Energy includes solutions such as: Cogeneration (CHP), Natural Gas Power Plant, etc.

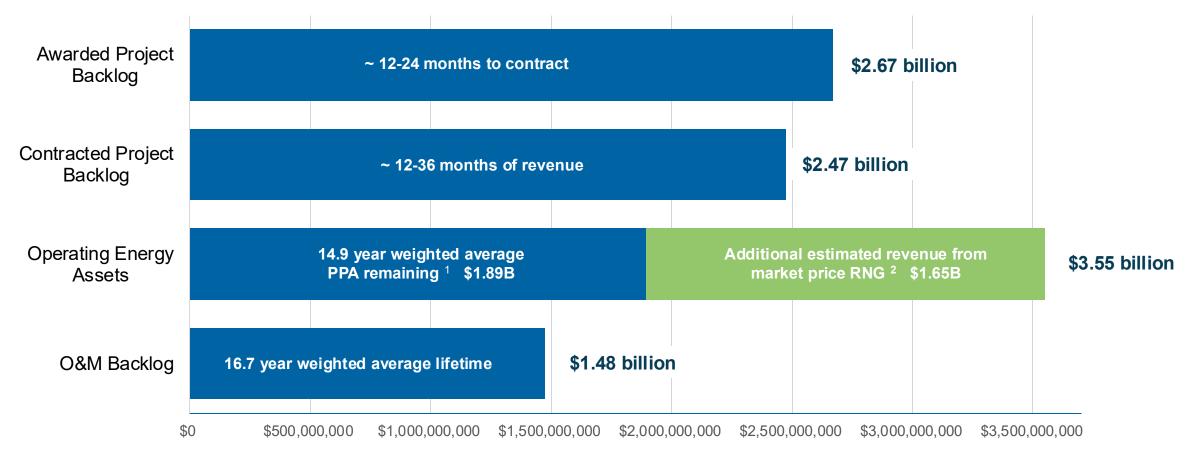
<sup>&</sup>lt;sup>3</sup> IPP = Independent Power Producer, or similar

# Adjusted Cash from Operations Trend





## Tremendous Forward Visibility: Backlog & Recurring Revenue Business



<sup>&</sup>lt;sup>1</sup> Estimated contracted revenue and incentives during PPA period

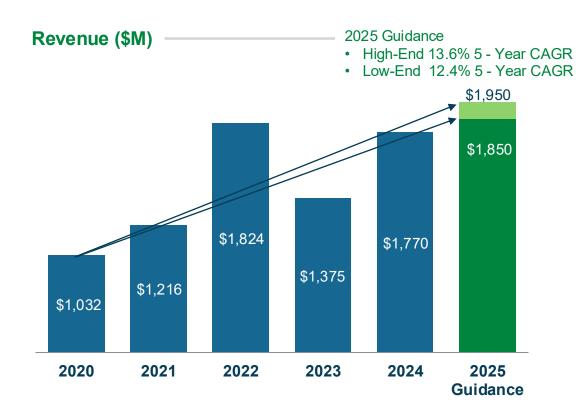


<sup>&</sup>lt;sup>2</sup> Estimated additional revenue from operating RNG assets over a 20-year period, assuming RINs at \$1.50/gallon and brown gas at \$3.50/MMBtu with \$3.00/MMBtu for LCFS on certain projects

# Sustainable & Profitable Business Model

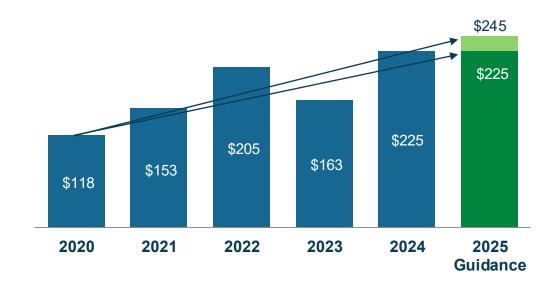
### Expected to Expand Earnings at a Faster Rate than Revenue

FY 2025 guidance, as reaffirmed August 4, 2025



### Adjusted EBITDA (\$M) 2025 Guidance

- High-End 15.7% 5 Year CAGR
- Low-End 13.8% 5 Year CAGR





# Thank You

to Our Customers, Employees, and Shareholders



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### **Projects**

# City of Memphis | Memphis Light, Gas & Water, TN



Comprehensive LED streetlighting, controls and networking project with 77K+ fixtures upgraded. Designed to reduce energy costs, result in annual energy savings of +37M kWh, reduce GHG emissions by +26,000 MT, while improving illumination, enhancing safety, and supporting community development.

### **O & M**

### Joint Base McGuire-Dix-Lakehurst, NJ



Ameresco has served as an energy services provider to JBMDL for nearly 20 years — providing mission-critical energy infrastructure upgrades and maintenance. Contracted to deliver \$250M+ in project investment across 3 phases, work includes ~\$65M in O&M contracts to manage and operate core infrastructure, solar, BESS, microgrid and more.

### **Energy Assets**

# Benson Valley Landfill Gas-to-RNG Plant, KY



As the 11th renewable energy project with Republic Services, Ameresco was chosen to develop, construct, own and operate the Benson Valley RNG Plant - capable of processing 2,000+ scfm of raw landfill gas and will provide clean energy resources to the regional economy.

### **Building Value with Performance Contracting**

### A Budget-Neutral Solution

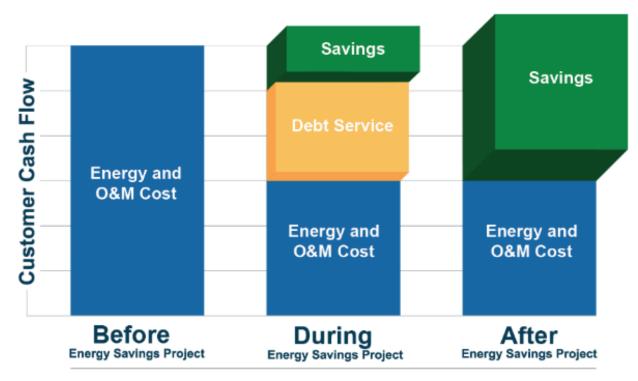


Illustration only. % of savings varies from project-to-project

# Ameresco's projects reduce energy consumption and costs with capital projects & operational modifications

 Budget-neutral solutions place energyefficient upgrades within financial reach

Energy Savings Performance Contracts (ESPC) allow customers to renew facilities without capital expenditures

- Guaranteed performance and cost savings
- Upgrades funded by cost savings

# Non-GAAP Financial Measures

We use the Non-GAAP financial measures defined and discussed below to provide investors and others with useful supplemental information to our financial results prepared in accordance with GAAP. These Non-GAAP financial measures should not be considered as an alternative to any measure of financial performance calculated and presented in accordance with GAAP. For a reconciliation of these Non-GAAP measures to the most directly comparable financial measures prepared in accordance with GAAP, please see the table at the end of this presentation titled "GAAP to Non-GAAP Reconciliation." We understand that, although measures similar to these Non-GAAP financial measures are frequently used by investors and securities analysts in their evaluation of companies, they have limitations as analytical tools, and investors should not consider them in isolation or as a substitute for the most directly comparable GAAP financial measures or an analysis of our results of operations as reported under GAAP. To properly and prudently evaluate our business, we encourage investors to review our GAAP financial statements and not to rely on any single financial measure to evaluate our business.

### Adjusted EBITDA and Adjusted EBITDA Margin

We define adjusted EBITDA as net income attributable to common shareholders, including impact from redeemable non-controlling interests, before income tax (benefit) provision, other expenses net, depreciation, amortization of intangible assets, accretion of asset retirement obligations, stock-based compensation expense, energy asset and goodwill impairment, contingent consideration, restructuring and other charges, gain or loss on sale of equity investment, and gain or loss upon deconsolidation of a variable interest entity. We believe adjusted EBITDA is useful to investors in evaluating our operating performance for the following reasons: adjusted EBITDA and similar Non-GAAP measures are widely used by investors to measure a company's operating performance without regard to items that can vary substantially from company to company depending upon financing and accounting methods, book values of assets, capital structures and the methods by which assets were acquired; securities analysts often use adjusted EBITDA and similar Non-GAAP measures as supplemental measures to evaluate the overall operating performance of companies; and by comparing our adjusted EBITDA in different historical periods, investors can evaluate our operating results without the additional variations of depreciation and amortization expense, accretion of asset retirement obligations, stock-based compensation expense, impact from redeemable non-controlling interests, contingent consideration, restructuring and asset impairment charges. We define adjusted EBITDA margin as adjusted EBITDA stated as a percentage of revenue. Our management uses adjusted EBITDA and adjusted EBITDA margin as measures of operating performance, because they do not include the impact of items that we do not consider indicative of our core operating performance; for planning purposes, including the preparation of our annual operating our financial performance.

### Non-GAAP Net Income and EPS

We define Non-GAAP net income and earnings per share (EPS) to exclude certain discrete items that management does not consider representative of our ongoing operations, including energy asset and goodwill impairment, contingent consideration, restructuring and other charges, impact from redeemable non-controlling interest, gain or loss on sale of equity investment, and gain or loss upon deconsolidation of a variable interest entity. We consider Non-GAAP net income and Non-GAAP EPS to be important indicators of our operational strength and performance of our business because they eliminate the effects of events that are not part of the Company's core operations.

### Adjusted Cash from Operations

We define adjusted cash from operations as cash flows from operating activities plus proceeds from ITC sales and proceeds from Federal ESPC projects. Cash received in payment of ITC sales are, as of our fiscal year 2025, treated as investing activities under GAAP. Federal ESPC projects are treated as financing cash flows under GAAP. These cash flows, however, correspond to benefits generated by the underlying assets and projects. Thus, we believe that adjusting operating cash flow to include the cash generated from ITC sales and by our Federal ESPC projects provides investors with a useful measure for evaluating the cash generating ability of our core operating business. Our management uses adjusted cash from operations as a measure of liquidity because it captures all sources of cash associated with our operations.

# GAAP to Non-GAAP Reconciliation

	Thre	ee Months End	ded Sep	otember 30,	Nine Months Ended September 30,						
		2025		2024		2025	2024				
	(Uı	naudited)	(U	naudited)	(U	naudited)	(U	naudited)			
Adjusted EBITDA:											
Net income attributable to common shareholders	\$	18,532	\$	17,599	\$	25,914	\$	19,672			
Impact from redeemable non-controlling interests	\$	(14)	\$	(911)		(989)		(3,766)			
Plus (Less): Income tax provision (benefit)	\$	(3,678)		(3,324)		(5,390)		(3,324)			
Plus: Other expenses, net	\$	24,188		21,469		57,454		51,399			
Plus: Depreciation and amortization	\$	27,235		23,453		76,374		62,666			
Plus: Stock-based compensation	\$	3,746		3,664		10,341		10,368			
Plus: Contingent consideration, restructuring and other charges	\$	391		244		3,479		1,141			
Adjusted EBITDA	\$	70,400	\$	62,194		167,183	\$	138,156			
Adjusted EBITDA margin		13.4%		12.4%		12.4%		11.2%			
Non-GAAP net income and EPS:											
Net income attributable to common shareholders	\$	18,532	\$	17,599	\$	25,914	\$	19,672			
Adjustment for accretion of tax equity financing fees	\$	(27)		(26)		(82)		(80)			
Impact of redeemable non-controlling interests	\$	(14)		(911)		(989)		(3,766)			
Plus: Contingent consideration, restructuring and other charges	\$	391		244		3,479		1,141			
Income Tax effect of Non-GAAP adjustments	\$	(102)		(63)		(759)		(296)			
Non-GAAP net income	\$	18,780	\$	16,843	\$	27,563	\$	16,671			
Earnings per share:											
Diluted net income per common share	\$	0.35	\$	0.33	\$	0.49	\$	0.37			
Effect of adjustments to net income		-		(0.01)		0.03		(0.06)			
Non-GAAP EPS	\$	0.35	\$	0.32	\$	0.52	\$	0.31			
Adjusted cash from operations											
Cash flows from operating activities	\$	(17,712)	\$	25,091	\$	(37,465)	\$	99,222			
Plus: proceeds from sales of ITC		-		-		70,788		-			
Plus: proceeds from Federal ESPC projects		(46,619)		9,271		82,034		129,399			
Adjusted cash from operations	\$	(64,331)	\$	34,362	\$	115,357	\$	228,621			

# GAAP to Non-GAAP Reconciliation (continued)

	Nine Months Ended September 30, 2025														
			0	perating											
\$000 USD	P	Projects		Assets	O&M			Other	Cor	nsolidated					
Adjusted EBITDA:			'						•						
Net income attributable to common shareholders	\$	10,655	\$	8,492	\$	4,637	\$	2,130	\$	25,914					
Impact from redeemable non-controlling interests	\$	-	\$	(989)	\$	-	\$	-	\$	(989)					
Plus (less): Income tax provision (benefit)	\$	7,928	\$	(14,342)	\$	573	\$	451	\$	(5,390)					
Plus: Other expenses, net	\$	17,377	\$	37,643	\$	1,076	\$	1,358	\$	57,454					
Plus: Depreciation and amortization	\$	2,801	\$	72,315	\$	788	\$	470	\$	76,374					
Plus: Stock-based compensation	\$	7,803	\$	1,394	\$	640	\$	504	\$	10,341					
Plus: Restructuring and other charges	\$	2,947	\$	504	\$	23	\$	5	\$	3,479					
Adjusted EBITDA	\$	49,511	\$	105,017	\$	7,737	\$	4,918	\$	167,183					
Adjusted EBITDA margin		4.9%		57.7%		9.3%		7.5%		12.4%					



<sup>\*</sup> Adjusted EBITDA by Line of Business includes corporate expenses allocated according to revenue share

# GAAP to Non-GAAP Reconciliation (continued)

(\$ in Thousands)		2016				2017				2018				2019				2020		
	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3
Cash Flow from Operations	(16,919)	(15,069)	(24,653)	(7,654)	(10,696)	(31,786)	(19,633)	(39,337)	(45,803)	(37,071)	(20,066)	25,097	(21,160)	(58,094)	(51,160)	(11,471)	(75,568)	(51,640)	(21,955)	(10,193)
Proceeds from sales of ITC <sup>1</sup>																				
Proceeds from Federal ESPC projects	16,125	16,385	22,374	26,316	24,964	35,167	38,869	48,303	42,673	36,582	33,082	43,906	44,667	39,598	43,189	32,769	83,802	61,198	72,402	60,987
Adjusted Cash from Operations	(794)	1,316	(2,279)	18,662	14,268	3,381	19,237	8,966	(3,130)	(489)	13,016	69,003	23,506	(18,496)	(7,971)	21,298	8,234	9,558	50,447	50,794
Rolling 8-quarter Adjusted Cash from Operations	9,981	9,412	7,372	9,595	7,550	8,481	9,888	7,845	7,553	7,327	9,239	15,531	16,686	13,952	10,551	12,092	13,513	14,769	19,447	17,171

(\$ in Thousands)		2021				2022				2023				2024				2025		
	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3
Cash Flow from Operations	(18,796)	(38,724)	(57,758)	(19,862)	(55,952)	(276,122)	(31,722)	34,674	(65,118)	58,772	(92,621)	(6,572)	(29,570)	20,817	53,314	25,091	18,376	(28,304)	(26,874)	17,712
Proceeds from sales of ITC <sup>1</sup>																			70,788	
Proceeds from Federal ESPC projects	54,331	33,520	36,640	44,026	45,031	64,788	56,943	52,134	64,495	42,309	34,390	30,604	47,040	19,580	100,550	9,269	35,380	29,731	5,689	46,619
Adjusted Cash from Operations	35,535	(5,204)	(21,118)	24,163	(10,921)	(211,333)	25,220	86,808	(623)	101,081	(58,231)	24,032	17,469	40,397	153,864	34,360	53,756	1,427	49,603	64,331
Rolling 8-quarter Adjusted Cash from Operations	18,675	20,336	18,693	19,051	16,657	(10,955)	(14,108)	(9,606)	(14,126)	(840)	(5,479)	(5,496)	(1,947)	29,519	45,600	39,044	45,841	33,384	46,864	51,901



<sup>&</sup>lt;sup>1</sup> Starting in 2025, proceeds from the sale of transferable ITCs are classified as investing activities in accordance with recent interpretations under US GAAP. These amounts are added back to non-GAAP Adjusted Cash from Operations to support period-over-period comparability.