

# Earnings Release & Supplemental Information — Unaudited

#### September 30, 2015

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Please refer to the section entitled "Definitions" for definitions of non-GAAP measures and other terms we use herein that may not be customary or commonly known.



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### **COPT REPORTS THIRD QUARTER 2015 RESULTS**

**COLUMBIA, MD October 29, 2015** - Corporate Office Properties Trust ("COPT" or the "Company") (NYSE: OFC) announced financial and operating results for the third quarter ended September 30, 2015.

"Since our last call, our continued execution on allocating capital to grow our Strategic Niche and upgrade our Regional Office portfolio passed important milestones," stated Roger A. Waesche, Jr., COPT's President & Chief Executive Officer. "We placed 447,000 square feet of developments that are 93.5% leased into service, bringing our year-to-date total to 1.1 million square feet and 97% leased. We sold One Dulles Tower for \$84 million earlier this week, increasing total dispositions this year to \$130 million, and our portfolio is positioned to achieve 3% same office growth in 2016."

#### **Results:**

Diluted funds from operations per share ("FFOPS"), as adjusted for comparability, was \$0.52 for the quarter ended September 30, 2015 as compared to \$0.48 reported for the third quarter of 2014.

Per NAREIT's definition, FFOPS for the third quarter of 2015 was \$1.32 versus \$0.49 reported in the third quarter of 2014.

Diluted earnings per share ("EPS") was \$0.91 for the quarter ended September 30, 2015 as compared to \$0.22 in the third quarter of 2014. Please refer to the reconciliation tables that appear later in this press release.

#### **Operating Performance:**

**Portfolio Summary** - At September 30, 2015, the Company's operating portfolio of 183 office properties totaled 18.8 million square feet that were 91.6% occupied and 92.3% leased.

Same Office Performance - The Company's same office portfolio for the quarter ended September 30, 2015 consisted of 147 properties encompassing 14.6 million square feet, or 83% of the core portfolio. The Company's same office portfolio occupancy was 90.3% occupied and, at September 30, 2015, was 91.2% leased. For the third quarter ended September 30, 2015, the Company's same office property cash NOI, which excludes gross lease termination fees and rent from tenant-funded landlord assets, increased 1.4% as compared to the third quarter of 2014.

**Office Leasing -** COPT completed a total of 751,000 square feet of leasing in the quarter ended September 30, 2015 and achieved a 59% renewal rate on the 561,000 square feet of leases that expired in the quarter.

In the quarter, lease terms on renewals averaged 4.8 years; for development and other new leases they averaged 10.0 and 5.4 years, respectively.

For the quarter, total rent on renewed space increased 2.1% on a GAAP basis; on a cash basis, renewal rates declined 4.1% compared to the expiring rents.

#### **Investment Activity:**

**Development/Construction** - For the nine months ended September 30, 2015, the Company placed in service 1.1 million square feet of developed and redeveloped properties that were 97% leased. At September 30, 2015, the Company had properties totaling 1.0 million square feet under construction for a total projected cost of \$233.5 million, of which \$105.6 million had been invested. These projects were 62% pre-leased at September 30, 2015. As of the same date, COPT had properties totaling 156,000 square feet under redevelopment representing a total projected cost of \$38.7 million, of which \$19.0 million had been invested.

**Acquisitions** - During the quarter, the Company acquired 100 Light Street, a 37-story office building containing 548,000 rentable square feet and 30 Light Street, the adjacent 560-space structured parking garage that contains 10,000 square feet of retail space, in downtown Baltimore for \$121.2 million.

**Dispositions** - During the quarter, the Company completed the following:

- Disposed of 1550 Westbranch Drive, a 152,000 rentable square foot building in McLean, Virginia, for \$27.8 million. The building is 100% leased to The MITRE Corporation until October 2016.
- Announced that the ownership of two operating properties, 15000 & 15010 Conference Center Drive in Northern Virginia, were transferred to the lender. As a result of this transfer, COPT removed \$150 million of non-recourse secured indebtedness from its balance sheet. The Company also recognized an \$86 million non-cash accounting gain on the extinguishment of debt in the third quarter.

#### **Balance Sheet and Capital Transactions:**

As of September 30, 2015, the Company's debt to adjusted book ratio was 43.5%, its adjusted debt to inplace adjusted EBITDA ratio was 6.7x and its adjusted EBITDA fixed charge coverage ratio was 2.9x. The Company's weighted average interest rate was 4.1% for the quarter ended September 30, 2015 and 90% of the Company's debt was subject to fixed interest rates, including the effect of interest rate swaps.

#### **2015 FFO Guidance:**

Management is narrowing its previously issued guidance ranges for full year and fourth quarter FFOPS, as adjusted for comparability, to \$2.00-\$2.02 and \$0.51-\$0.53, respectively. Reconciliations of projected diluted EPS to projected FFOPS are provided as follows:

|  | Tł | ree Mon  | ths | Ending | g Year Ending |          |  |  |
|--|----|----------|-----|--------|---------------|----------|--|--|
|  | 1  | December | 31  | , 2015 | December      | 31, 2015 |  |  |
|  |    | Low      |     | High   | Low           | High     |  |  |
| EPS  | \$ | 0.52     | \$  | 0.54   | \$ 1.67       | \$ 1.69  |  |  |
| Gains on sales of operating properties                             |    | (0.42)   |     | (0.42) | (0.42)        | (0.42)   |  |  |
| Real estate depreciation and amortization                          |    | 0.40     |     | 0.40   | 1.46          | 1.46     |  |  |
| Impairment losses on previously depreciated properties             |    |          |     |        | 0.03          | 0.03     |  |  |
| FFOPS, NAREIT definition   |    | 0.50     |     | 0.52   | 2.74          | 2.76     |  |  |
| Operating property acquisition costs                               |    |          |     |        | 0.04          | 0.04     |  |  |
| Demolition costs on redevelopment properties                       |    | 0.01     |     | 0.01   | 0.03          | 0.03     |  |  |
| NOI from properties transferred (a)                                |    |          |     | _      | (0.01)        | (0.01)   |  |  |
| Interest expense on loan secured by the properties transferred (a) |    | _        |     | _      | 0.11          | 0.11     |  |  |
| Gains on sales of undepreciated properties                         |    |          |     | _      | (0.04)        | (0.04)   |  |  |
| Net gains on early extinguishment of debt (b)                      | _  |          |     |        | (0.87)        | (0.87)   |  |  |
| FFOPS, as adjusted for comparability                               | \$ | 0.51     | \$  | 0.53   | \$ 2.00       | \$ 2.02  |  |  |

- a. In the third quarter, the Company transferred two operating properties in satisfaction of non-recourse secured indebtedness. These amounts represent the Company's net operating income generated by these assets and interest expense (accrued at the default rate) in 2015 through the August 28, 2015 transfer date.
- b. Represents debt and accrued interest in excess of the book value of the assets conveyed.

#### **Associated Supplemental Presentation:**

The Company has posted a slide presentation to accompany management's prepared remarks for its third quarter conference call, the details of which are provided below. You may access the slide presentation on the 'Investors' section of the website (<a href="www.copt.com">www.copt.com</a>). Please have the slides available to review during management's comments.

#### **3Q 2015 Conference Call Information:**

Conference Call Date: Thursday, October 29, 2015

Time: 12:00 p.m. Eastern Time

Telephone Number: (within the U.S.) 888-679-8034

Telephone Number: (outside the U.S.) 617-213-4847

Passcode: 82881355

Please use the following link to pre-register and view important information about this conference call. Pre-registering is not mandatory but is recommended as it will provide you immediate entry into the call and will facilitate the timely start of the conference. Pre-registration only takes a few moments and you may pre-register at anytime, including up to and after the call start time. To pre-register, please click on the below link:

https://www.theconferencingservice.com/prereg/kev.process?key=PBQFR9DVG

You may also pre-register in the Investors section of the Company's website at <a href="www.copt.com">www.copt.com</a>. Alternatively, you may be placed into the call by an operator by calling the number provided above at least 5 to 10 minutes before the start of the call.

#### **Replay Information**

A replay of this call will be available beginning Thursday, October 29 at 4:00 p.m. Eastern Time through Thursday, November 12 at midnight Eastern Time. To access the replay within the United States, please call 888-286-8010 and use passcode 93348081. To access the replay outside the United States, please call 617-801-6888 and use passcode 93348081.

The conference call will also be available via live webcast in the Investor Relations section of the Company's website at <a href="www.copt.com">www.copt.com</a>. A replay of the conference calls will be immediately available via webcast in the Investor Relations section of the Company's website.

#### **Definitions:**

For definitions of certain terms used in this press release, please refer to the information furnished in our Supplemental Information Package filed as a Form 8-K which can be found on our website (www.copt.com). Reconciliations of non-GAAP measures to the most directly comparable GAAP measures are included in the attached tables.

#### **Company Information**

COPT is an office REIT that focuses primarily on serving the specialized requirements of U.S. Government agencies and defense contractors, most of which are engaged in defense information technology and national security-related activities. As of September 30, 2015, COPT derived 71% of its annualized revenue from its strategic tenant niche properties and 23% from its regional office properties. The Company generally acquires, develops, manages and leases office and data center properties concentrated in large office parks primarily located near knowledge-based government demand drivers and/or in targeted markets or submarkets in the Greater Washington, DC/Baltimore region. As of September 30, 2015, the Company's consolidated portfolio consisted of 183 office properties totaling 18.8 million rentable square feet. COPT is an S&P MidCap 400 company.

#### **Forward-Looking Information**

This press release may contain "forward-looking" statements, as defined in Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934, that are based on the Company's current expectations, estimates and projections about future events and financial trends affecting the Company. Forward-looking statements can be identified by the use of words such as "may," "will," "should," "could," "believe," "anticipate," "expect," "estimate," "plan" or other comparable terminology. Forward-looking statements are inherently subject to risks and uncertainties, many of which the Company cannot predict with accuracy and some of which the Company might not even anticipate. Accordingly, the Company can give no assurance that these expectations, estimates and projections will be achieved. Future events and actual results may differ materially from those discussed in the forward-looking statements.

Important factors that may affect these expectations, estimates, and projections include, but are not limited to:

- \* general economic and business conditions, which will, among other things, affect office property and data center demand and rents, tenant creditworthiness, interest rates, financing availability and property values;
- \* adverse changes in the real estate markets including, among other things, increased competition with other companies;
- \* governmental actions and initiatives, including risks associated with the impact of a prolonged government shutdown or budgetary reductions or impasses, such as a reduction in rental revenues, non-renewal of leases, and/or a curtailment of demand for additional space by the Company's strategic customers;
- \* the Company's ability to borrow on favorable terms;
- \* risks of real estate acquisition and development activities, including, among other things, risks that development projects may not be completed on schedule, that tenants may not take occupancy or pay rent or that development or operating costs may be greater than anticipated;
- \* risks of investing through joint venture structures, including risks that the Company's joint venture partners may not fulfill their financial obligations as investors or may take actions that are inconsistent with the Company's objectives;
- \* changes in the Company's plans for properties or views of market economic conditions or failure to obtain development rights, either of which could result in recognition of significant impairment losses;
- \* the Company's ability to satisfy and operate effectively under Federal income tax rules relating to real estate investment trusts and partnerships;
- \* the Company's ability to achieve projected results;
- \* the dilutive effects of issuing additional common shares; and
- \* environmental requirements.

The Company undertakes no obligation to update or supplement any forward-looking statements. For further information, please refer to the Company's filings with the Securities and Exchange Commission, particularly the section entitled "Risk Factors" in Item 1A of the Company's Annual Report on Form 10-K for the year ended December 31, 2014.

#### Corporate Office Properties Trust Summary Financial Data (unaudited)

(in thousands, except per share data)

|   |    | Ended September 30, |    |          | Fo       | r the Nine N<br>Septem |    |          |
|---|----|---------------------|----|----------|----------|------------------------|----|----------|
|   |    | 2015                |    | 2014     |          | 2015                   |    | 2014     |
| Revenues  |    |                     |    |          |          |                        |    |          |
| Real estate revenues  | \$ | 133,686             | \$ | 118,276  | \$       | 384,587                | \$ | 359,112  |
| Construction contract and other service revenues  |    | 17,058              |    | 34,739   |          | 97,554                 |    | 80,390   |
| Total revenues  |    | 150,744             |    | 153,015  |          | 482,141                |    | 439,502  |
| Expenses  |    |                     |    |          |          |                        |    |          |
| Property operating expenses   |    | 48,897              |    | 43,056   |          | 145,996                |    | 136,600  |
| Depreciation and amortization associated with real estate operations                                  |    | 38,403              |    | 30,237   |          | 103,788                |    | 104,728  |
| Construction contract and other service expenses  |    | 16,132              |    | 33,593   |          | 94,923                 |    | 75,353   |
| Impairment losses   |    | 2,307               |    | 66       |          | 3,545                  |    | 1,368    |
| General and administrative expenses   |    | 5,783               |    | 5,662    |          | 17,917                 |    | 17,635   |
| Leasing expenses  |    | 1,656               |    | 1,549    |          | 4,947                  |    | 5,247    |
| Business development expenses and land carry costs  |    | 5,573               |    | 1,430    |          | 10,986                 |    | 4,107    |
| Total operating expenses  |    | 118,751             |    | 115,593  | _        | 382,102                | _  | 345,038  |
| Operating income  |    | 31,993              |    | 37,422   |          | 100,039                |    | 94,464   |
| Interest expense  |    | (24,121)            |    | (24,802) |          | (66,727)               |    | (69,107) |
| Interest and other income   |    | 692                 |    | 1,191    |          | 3,217                  |    | 3,775    |
| Gain (loss) on early extinguishment of debt   |    | 85,745              |    | (176)    |          | 85,677                 |    | (446)    |
|   |    |                     | _  | (-, -)   | _        |                        | _  | (110)    |
| Income from continuing operations before equity in income of unconsolidated entities and income taxes |    | 94,309              |    | 13,635   |          | 122,206                |    | 28,686   |
| Equity in income of unconsolidated entities   |    | 18                  |    | 193      |          | 52                     |    | 206      |
| Income tax expense  |    | (48)                |    | (101)    |          | (153)                  |    | (257)    |
| Income from continuing operations   |    | 94,279              |    | 13,727   |          | 122,105                |    | 28,635   |
| Discontinued operations   |    | _                   |    | 191      |          | 156                    |    | 4        |
| Income before gain on sales of real estate  |    | 94,279              |    | 13,918   |          | 122,261                |    | 28,639   |
| Gain on sales of real estate, net of income taxes   |    | 15                  |    | 10,630   |          | 4,000                  |    | 10,630   |
| Net income  |    | 94,294              |    | 24,548   |          | 126,261                |    | 39,269   |
| Net income attributable to noncontrolling interests   |    |                     |    |          |          |                        |    |          |
| Common units in the Operating Partnership ("OP")  |    | (3,357)             |    | (768)    |          | (4,231)                |    | (942)    |
| Preferred units in the OP   |    | (165)               |    | (165)    |          | (495)                  |    | (495)    |
| Other consolidated entities   |    | (972)               |    | (895)    |          | (2,599)                |    | (2,481)  |
| Net income attributable to COPT   |    | 89,800              |    | 22,720   | _        | 118,936                |    | 35,351   |
| Preferred share dividends   |    | (3,552)             |    | (3,553)  |          | (10,657)               |    | (12,387) |
| Issuance costs associated with redeemed preferred shares  |    | _                   |    | _        |          | _                      |    | (1,769)  |
| Net income attributable to COPT common shareholders   | \$ | 86,248              | \$ | 19,167   | \$       | 108,279                | \$ | 21,195   |
| Earnings per share ("EPS") computation:   | =  |                     | Ė  |          | <u> </u> | , , , ,                | Ė  |          |
| Numerator for diluted EPS:  |    |                     |    |          |          |                        |    |          |
| Net income attributable to common shareholders  | \$ | 86,248              | \$ | 19,167   | \$       | 108,279                | \$ | 21,195   |
| Dividends on dilutive convertible preferred shares  | •  | 372                 | •  |          | *        |                        | *  |          |
| Common units in the OP  |    | _                   |    | _        |          | 4,231                  |    |          |
| Amount allocable to share-based compensation awards   |    | (369)               |    | (103)    |          | (475)                  |    | (332)    |
| Numerator for diluted EPS   | \$ | 86,251              | \$ | 19,064   | \$       | 112,035                | \$ | 20,863   |
| Denominator:  |    |                     |    |          |          |                        |    |          |
| Weighted average common shares - basic  |    | 94,153              |    | 87,290   |          | 93,830                 |    | 87,196   |
| Dilutive convertible preferred shares   |    | 434                 |    |          |          |                        |    |          |
| Common units in the OP  |    |                     |    | _        |          | 3,697                  |    | _        |
| Dilutive effect of share-based compensation awards  |    | 21                  |    | 195      |          | 82                     |    | 169      |
| Weighted average common shares - diluted  | _  | 94,608              |    | 87,485   |          | 97,609                 |    | 87,365   |
| Diluted EPS   | \$ | 0.91                | \$ | 0.22     | \$       |                        | \$ | 0.24     |
|   | =  |                     | É  |          | _        |                        | _  |          |

#### Corporate Office Properties Trust Summary Financial Data (unaudited)

(in thousands, except per share data)

| For the Three Months For the Nine M Ended September 30, Septemb  |          |
|--|----------|
| 2015 2014 2015   | 2014     |
| Net income \$ 94,294 \$ 24,548 \$ 126,261  | 39,269   |
| Real estate-related depreciation and amortization 38,403 30,237 103,788  | 104,728  |
| Impairment losses on previously depreciated operating properties 2,307 (7) 3,779                                   | 1,322    |
| Gain on sales of previously depreciated operating properties (15) (5,123)  | (5,119)  |
| Funds from operations ("FFO") 134,989 49,655 233,813   | 140,200  |
| Noncontrolling interests - preferred units in the OP (165) (165)   | (495)    |
| FFO allocable to other noncontrolling interests (1,027) (830)  | (2,349)  |
| Preferred share dividends (3,552) (3,553) (10,657)   | (12,387) |
| Issuance costs associated with redeemed preferred shares — — — —   | (1,769)  |
| Basic and diluted FFO allocable to share-based compensation awards (541) (191) (926)                               | (542)    |
| Basic FFO available to common share and common unit holders ("Basic  |          |
| FFO") 129,704 44,916 218,966   | 122,658  |
| Dividends on dilutive convertible preferred shares 372 — —   |          |
| Distributions on dilutive preferred units in the OP 165 — —  |          |
| Diluted FFO available to common share and common unit holders  |          |
| ("Diluted FFO") 130,241 44,916 218,966   | 122,658  |
| Operating property acquisition costs 2,695 — 4,102   |          |
| Gain on sales of non-operating properties — (5,535) (3,985)  | (5,535)  |
| Impairment losses on other properties — 49 —   | 49       |
| (Gain) loss on early extinguishment of debt (85,745) 176 (86,057)  | 562      |
| Issuance costs associated with redeemed preferred shares — — — —   | 1,769    |
| Add: Negative FFO of properties conveyed to extinguish debt in default (1) 2,766 3,806 10,456                      | 7,435    |
| Demolition costs on redevelopment properties 930 — 1,171   | _        |
| Diluted FFO comparability adjustments allocable to share-based   |          |
| compensation awards 334 7 313  | (19)     |
| Dividends and distributions on antidilutive preferred securities (2) (537) — —                                     |          |
| Diluted FFO available to common share and common unit holders, as adjusted for comparability 50,684 43,419 144,966 | 126,919  |
| Straight line rent adjustments (5,706) (456) (10,765)  | (1,441)  |
| Straight line rent adjustments - properties in default conveyed (19) (96) (115)                                    | (95)     |
| Amortization of intangibles included in net operating income 474 206 1,063   | 647      |
| Share-based compensation, net of amounts capitalized 1,739 1,507 4,949   | 4,563    |
| Amortization of deferred financing costs 1,203 1,357 3,339   | 3,646    |
| Amortization of deferred financing costs - properties in default conveyed — (306) —                                | (333)    |
| Amortization of net debt discounts, net of amounts capitalized 321 259 849   | 659      |
| Amortization of settled debt hedges — 16 —   | 46       |
| Recurring capital expenditures (12,126) (16,929) (29,180)  | (41,566) |
| Diluted adjusted funds from operations available to common share and   | 93,045   |
| Diluted FFO per share \$\frac{1.32}{\\$} \frac{0.49}{\\$} \frac{\\$}{\\$} \frac{2.24}{\\$}                         |          |
|  | 1.39     |
|  | 0.825    |

<sup>(1)</sup> Interest expense exceeded net operating income from these properties by the amounts in the statement.

<sup>(2)</sup> These securities were dilutive for Diluted FFO purposes but antidilutive for Diluted FFO as adjusted for comparability purposes.

#### Corporate Office Properties Trust Summary Financial Data (unaudited)

(Dollars and shares in thousands, except per share data)

September 30, 2015

December 31, 2014

| Balance Sheet Data  |                         | -       |          |            |              |                         |
|---|-------------------------|---------|----------|------------|--------------|-------------------------|
|   |                         |         | \$ 3.    | 247 600    | Ф            | 2 206 014               |
| Properties, net of accumulated depreciation   |                         |         |          | 347,600    |              | 3,296,914               |
| Total assets  |                         |         |          | 918,473    |              | 3,670,257               |
| Debt, net   |                         |         |          | 121,240    |              | 1,920,057               |
| Total liabilities   |                         |         | 2,       | 318,958    |              | 2,130,956               |
| Redeemable noncontrolling interest  |                         |         |          | 19,608     |              | 18,417                  |
| Equity  |                         |         | 1,       | 579,907    |              | 1,520,884               |
| Debt to adjusted book   |                         |         |          | 43.5%      |              | 39.7%                   |
| Debt to total market capitalization   |                         |         |          | 48.3%      |              | 39.3%                   |
| Core Portfolio Data (as of period end) (1)  |                         |         |          |            |              |                         |
| Number of operating properties  |                         |         |          | 164        |              | 173                     |
| Total net rentable square feet owned (in thousands)                                 |                         |         |          | 17,515     |              | 16,790                  |
| Occupancy %   |                         |         |          | 91.3%      |              | 90.9%                   |
| Leased %  |                         |         |          | 92.1%      |              | 92.4%                   |
|   |                         |         |          |            |              | 7_11,7                  |
|   | For the Th<br>Ended Sep |         |          |            |              | lonths Ended<br>per 30, |
|   | 2015                    | 2014    |          | 2015       |              | 2014                    |
| Payout ratios   |                         |         |          |            |              | _                       |
| Diluted FFO   | 21.2%                   | 56      | 5.0%     | 37.0       | )%           | 61.6%                   |
| Diluted FFO, as adjusted for comparability  | 53.3%                   | 58      | 3.0%     | 55.9       | 9%           | 59.5%                   |
| Diluted AFFO  | 73.9%                   | 86      | 5.9%     | 70.4       | 1%           | 81.2%                   |
| Adjusted EBITDA interest coverage ratio   | 3.9x                    | 3       | 3.6x     | 4.2        | 2x           | 3.6x                    |
| Adjusted EBITDA fixed charge coverage ratio   | 2.9x                    | 2       | 2.7x     | 3.0        | )x           | 2.6x                    |
| Adjusted debt to in-place adjusted EBITDA ratio (2)                                 | 6.7x                    | (       | 5.7x     | N/         |              | N/A                     |
| Reconciliation of denominators for per share measures                               |                         |         |          |            |              |                         |
| Denominator for diluted EPS   | 94,608                  | 87,4    | 05       | 97,609     | )            | 87,365                  |
|   | ,                       |         |          | 97,003     | ,            |                         |
| Weighted average common units   | 3,679                   | 3,8     | /6       | _          | -            | 3,915                   |
| Dilutive noncontrolling interests - preferred units in the OP                       | 176                     | 01.2    | <u> </u> | 07.606     |              | 01.200                  |
| Denominator for diluted FFO per share   | 98,463                  | 91,3    | 01       | 97,609     | )            | 91,280                  |
| Antidilutive preferred securities for dilutive FFO, as adj. for comparability       | (610)                   | 01.2    |          | 07.606     |              | 01.200                  |
| Denominator for diluted FFO per share, as adj. for comparability                    | 97,853                  | 91,3    | 61       | 97,609     | <del>)</del> | 91,280                  |
| Reconciliation of FFO to FFO, as adjusted for comparability                         |                         |         |          |            |              |                         |
| FFO, per NAREIT   | \$ 134,989              | \$ 49,6 |          | \$ 233,813 |              | \$ 140,200              |
| Gain on sales of non-operating properties   |                         | (5,5    | 35)      | (3,985     | 5)           | (5,535)                 |
| Impairment losses on non-operating properties, net of associated tax                |                         |         | 49       | _          | _            | 49                      |
| Operating property acquisition costs  | 2,695                   |         |          | 4,102      | 2            |                         |
| (Gain) loss on early extinguishment of debt, continuing and discontinued operations | (85,745)                | 1       | 76       | (86,057    | 7)           | 562                     |
| Issuance costs associated with redeemed preferred shares                            |                         |         |          |            | _            | 1,769                   |
| Add: Negative FFO of properties conveyed to extinguish debt in default              | 2,766                   | 3,8     | 06       | 10,456     | 5            | 7,435                   |
| Demolition costs on redevelopment properties  | 930                     | ,-      |          | 1,171      |              | ´ —                     |
| FFO, as adjusted for comparability  | \$ 55,635               | \$ 48,1 | 51       | \$ 159,500 |              | \$ 144,480              |
| , J r. r. y   |                         | ,-      |          |            | <b>—</b> :   | , , , , , , ,           |

Represents operating properties held for long-term investment.

Represents debt as of period end divided by in-place adjusted EBITDA for the period, as annualized (i.e. three month periods are multiplied by four).

#### Corporate Office Properties Trust Summary Financial Data (unaudited) (Dollars in thousands)

|  | For the Three Months<br>Ended September 30, |          |    |         |    | For the Nine Months Ended September 30, |    |          |  |  |  |
|--|---|----------|----|---------|----|---|----|----------|--|--|--|
|  |   | 2015     |    | 2014    |    | 2015                                    |    | 2014     |  |  |  |
| Reconciliation of common share dividends to dividends and distributions for payout ratios  |   |          |    |         |    |   |    |          |  |  |  |
| Common share dividends   | \$  | 26,000   | \$ | 24,112  | \$ | 78,000                                  | \$ | 72,306   |  |  |  |
| Common unit distributions  | Ψ   | 1,011    | Φ  | 1,062   | Ψ  | 3,035                                   | Ψ  | 3,215    |  |  |  |
| Dividends and distributions on dilutive preferred securities   |   | 537      |    | 1,002   |    | J,033                                   |    | J,21J    |  |  |  |
| Dividends and distributions for diluted FFO payout ratio   | _   | 27,548   |    | 25,174  | _  | 81,035                                  |    | 75,521   |  |  |  |
| Dividends and distributions on antidilutive preferred securities (1)   |   | (537)    |    |         |    | — —                                     |    |          |  |  |  |
| Dividends and distributions for other payout ratios  | \$  | 27,011   | \$ | 25,174  | \$ | 81,035                                  | \$ | 75,521   |  |  |  |
| Reconciliation of GAAP net income to adjusted earnings before interest, income taxes, depreciation and amortization ("Adjusted EBITDA") and in-place adjusted EBITDA |   |          |    |         |    | ,                                       |    |          |  |  |  |
| Net income   | \$  | 94,294   | \$ | 24,548  | \$ | 126,261                                 | \$ | 39,269   |  |  |  |
| Interest expense on continuing operations  |   | 24,121   |    | 24,802  |    | 66,727                                  |    | 69,107   |  |  |  |
| Income tax expense   |   | 48       |    | 101     |    | 153                                     |    | 257      |  |  |  |
| Real estate-related depreciation and amortization  |   | 38,403   |    | 30,237  |    | 103,788                                 |    | 104,728  |  |  |  |
| Depreciation of furniture, fixtures and equipment  |   | 590      |    | 543     |    | 1,609                                   |    | 1,891    |  |  |  |
| Impairment losses  |   | 2,307    |    | 42      |    | 3,779                                   |    | 1,371    |  |  |  |
| (Gain) loss on early extinguishment of debt on continuing and discontinued operations  |   | (85,745) |    | 176     |    | (86,057)                                |    | 562      |  |  |  |
| Gain on sales of operating properties  |   | (15)     |    | (5,123) |    | (15)                                    |    | (5,119)  |  |  |  |
| Gain on sales of non-operational properties  |   | _        |    | (5,535) |    | (3,985)                                 |    | (5,535)  |  |  |  |
| Net loss on investments in unconsolidated entities included in interest and other income   |   | 98       |    | 63      |    | 121                                     |    | 365      |  |  |  |
| Operating property acquisition costs   |   | 2,695    |    | _       |    | 4,102                                   |    | _        |  |  |  |
| EBITDA of properties conveyed to extinguish debt in default  |   | (15)     |    | (732)   |    | (768)                                   |    | (1,263)  |  |  |  |
| Demolition costs on redevelopment properties   |   | 930      |    |         |    | 1,171                                   |    | <u> </u> |  |  |  |
| Adjusted EBITDA  | \$  | 77,711   | \$ | 69,122  | \$ | 216,886                                 | \$ | 205,633  |  |  |  |
| Proforma net operating income adjustment for mid-period property changes   |   | 1,309    |    | (12)    |    |   |    |          |  |  |  |
| In-place adjusted EBITDA   | \$  | 79,020   | \$ | 69,110  |    |   |    |          |  |  |  |
| Reconciliation of interest expense to the denominators for interest coverage-Adjusted EBITDA and fixed charge coverage-Adjusted EBITDA                               |   |          |    |         |    |   |    |          |  |  |  |
| Interest expense   | \$  | 24,121   | \$ | 24,802  | \$ | 66,727                                  | \$ | 69,107   |  |  |  |
| Less: Amortization of deferred financing costs   |   | (1,203)  |    | (1,357) |    | (3,339)                                 |    | (3,646)  |  |  |  |
| Less: Amortization of net debt discount, net of amounts capitalized  |   | (321)    |    | (259)   |    | (849)                                   |    | (659)    |  |  |  |
| Less: Interest expense on debt in default extinguished via conveyance of properties  |   | (2,781)  |    | (4,231) |    | (11,224)                                |    | (8,364)  |  |  |  |
| Denominator for interest coverage-Adjusted EBITDA  |   | 19,816   |    | 18,955  |    | 51,315                                  |    | 56,438   |  |  |  |
| Scheduled principal amortization   |   | 1,692    |    | 1,477   |    | 5,011                                   |    | 4,914    |  |  |  |
| Capitalized interest   |   | 1,559    |    | 1,314   |    | 5,641                                   |    | 4,325    |  |  |  |
| Preferred share dividends  |   | 3,552    |    | 3,553   |    | 10,657                                  |    | 12,387   |  |  |  |
| Preferred unit distributions   |   | 165      |    | 165     |    | 495                                     |    | 495      |  |  |  |
| Denominator for fixed charge coverage-Adjusted EBITDA  | \$  | 26,784   | \$ | 25,464  | \$ | 73,119                                  | \$ | 78,559   |  |  |  |

<sup>(1)</sup> These securities were dilutive for Diluted FFO purposes but antidilutive for Diluted FFO as adjusted for comparability purposes.

#### Corporate Office Properties Trust Summary Financial Data (unaudited) (Dollars in thousands)

|  |         | For the Th<br>Ended Sep |              | Fo          |          | ne Months End<br>tember 30, |                 |  |
|--|---------|-------------------------|--------------|-------------|----------|-----------------------------|-----------------|--|
|  |         | 2015                    | 2014         |             | 2015     |                             | 2014            |  |
| Reconciliations of tenant improvements and incentives, capital improvements and leasing costs for operating properties to recurring capital expenditures |         |                         |              |             |          |                             |                 |  |
| Tenant improvements and incentives on operating properties   | \$      | 6,374                   | \$<br>11,581 | \$          | 17,408   | \$                          | 22,412          |  |
| Building improvements on operating properties  |         | 4,223                   | 8,119        |             | 11,969   |                             | 18,458          |  |
| Leasing costs for operating properties   |         | 2,547                   | 2,877        |             | 4,986    |                             | 7,195           |  |
| Less: Nonrecurring tenant improvements and incentives on operating properties  |         | 205                     | (1,454)      |             | (1,045)  |                             | (987)           |  |
| Less: Nonrecurring building improvements on operating properties   |         | (1,155)                 | (4,182)      |             | (3,328)  |                             | (5,269)         |  |
| Less: Nonrecurring leasing costs for operating properties  |         | (68)                    | (12)         |             | (810)    |                             | (243)           |  |
| Recurring capital expenditures   | \$      | 12,126                  | \$<br>16,929 | \$          | 29,180   | \$                          | 41,566          |  |
| Same office property cash NOI  | \$      | 64,603                  | \$<br>63,706 | \$          | 187,329  | \$                          | 187,098         |  |
| Straight line rent adjustments   |         | 937                     | 1,349        | \$          | 3,269    | \$                          | 1,454           |  |
| Add: Amortization of deferred market rental revenue  |         | 16                      | (15)         |             | 70       |                             | (73)            |  |
| Less: Amortization of below-market cost arrangements   |         | (256)                   | (288)        |             | (751)    |                             | (866)           |  |
| Add: Lease termination fee, gross  |         | 185                     | 272          |             | 1,950    |                             | 877             |  |
| Add: Cash NOI on tenant-funded landlord assets   |         | 390                     | 41           |             | 390      |                             | 4,154           |  |
| Same office property NOI   | \$      | 65,875                  | \$<br>65,065 | \$          | 192,257  | \$                          | 192,644         |  |
|  |         |                         |              | emb<br>2013 |          |                             | nber 31,<br>014 |  |
| Reconciliation of total assets to adjusted book  |         |                         |              |             |          |                             |                 |  |
| Total assets   |         |                         | \$ 3         | -           | 8,473 \$ | 3                           | ,670,257        |  |
| Accumulated depreciation   |         |                         |              |             | 5,747    |                             | 703,083         |  |
| Accumulated depreciation included in assets held for sale  |         |                         |              |             | 5,872    |                             |                 |  |
| Accumulated amortization of real estate intangibles and deferred leasing co  |         |                         |              | 18          | 9,571    |                             | 214,611         |  |
| Accumulated amortization of real estate intangibles and deferred leasing coin assets held for sale   | osts ii | ncluded                 |              | 2           | 6,260    |                             | _               |  |
| Less: Adjusted book associated with properties conveyed to extinguish del  | ot in c | lefault                 |              |             |          |                             | (131,118)       |  |
| Adjusted book  |         |                         | \$ 4         | 4,87        | 5,923 \$ | 4                           | ,456,833        |  |
| Reconciliation of debt to adjusted debt  |         |                         |              |             |          |                             |                 |  |
| Debt, net  |         |                         | \$ 2         | 2,12        | 1,240 \$ | 1                           | ,920,057        |  |
| Less: Debt in default extinguished via conveyance of properties  |         |                         |              |             |          | (                           | (150,000)       |  |
| Numerator for debt to adjusted book ratio  |         |                         |              | 2,12        | 1,240    | 1                           | ,770,057        |  |
| Less: Cash and cash equivalents  |         |                         |              | (           | (3,840)  |                             | (6,077)         |  |
| Adjusted debt  |         |                         | \$ 2         | 2,11        | 7,400 \$ | 1                           | ,763,980        |  |

#### Corporate Office Properties Trust Summary Description

The Company: Corporate Office Properties Trust (the "Company" or "COPT") is a self-managed office real estate investment trust ("REIT"). COPT is listed on the New York Stock Exchange under the symbol "OFC" and is a S&P MidCap 400 Company. As of September 30, 2015, COPT derived 71% of its portfolio annualized revenue from its strategic tenant niche properties and 23% from its regional office properties. COPT's strategic tenant niche properties are those held for long-term investment that are either located near defense installations and other knowledge-based government demand drivers, or otherwise occupied primarily by U.S. Government agencies and their contractors. COPT's regional office properties are those held for long-term investment predominantly in the Greater Washington, DC/Baltimore region, excluding Strategic Tenant Niche Properties. As of September 30, 2015, COPT's core portfolio of 164 office properties encompassed 17.5 million square feet and was 92.1% leased. As of the same date, COPT also owned one wholesale data center with a critical load of 19.25 megawatts in operations, of which 17.8 were leased to tenants with further expansion rights of up to a combined 18.9 megawatts.

Corporate Strategy: COPT's customer strategy focuses on serving the specialized requirements of United States Government agencies and their contractors, most of whom are engaged in national security and information technology related activities. These tenants' missions generally pertain more to knowledge-based activities (such as cyber security, research and development and other highly technical defense and security areas) than to force structure (troops) and weapon system production. In order to support this customer strategy, COPT focuses on owning properties located near defense installations and other knowledge-based government demand drivers. COPT also focuses on owning properties in targeted markets or submarkets in the Greater Washington, DC/Baltimore region with strong growth attributes.

#### **Management:**

Roger A. Waesche, Jr., President & CEO Stephen E. Budorick, EVP & COO Wayne H. Lingafelter, EVP, Development & Construction Anthony Mifsud, EVP & CFO

#### **Investor Relations:**

Stephanie M. Krewson-Kelly, VP of IR 443-285-5453, <u>stephanie.kelly@copt.com</u> Michelle Layne, Manager of IR 443-285-5452, <u>michelle.layne@copt.com</u>

Corporate Credit Rating: BBB- (Fitch), Baa3 (Moody's), and BBB- (S&P); All Stable Outlook

**Disclosure Statement:** This supplemental package contains forward-looking statements within the meaning of the Federal securities laws. Forward-looking statements can be identified by the use of words such as "may," "will," "should," "could," "believe," "anticipate," "expect," "estimate," "plan" or other comparable terminology. Forwardlooking statements are inherently subject to risks and uncertainties, many of which we cannot predict with accuracy and some of which we might not even anticipate. Although we believe that the expectations, estimates and projections reflected in such forward-looking statements are based on reasonable assumptions at the time made, we can give no assurance that these expectations, estimates and projections will be achieved. Future events and actual results may differ materially from those discussed in the forward-looking statements. Important factors that may affect these expectations, estimates and projections include, but are not limited to: general economic and business conditions, which will, among other things, affect office property and data center demand and rents, tenant creditworthiness, interest rates, financing availability and property values; adverse changes in the real estate markets, including, among other things, increased competition with other companies; governmental actions and initiatives, including risks associated with the impact of a prolonged government shutdown or budgetary reductions or impasses, such as a reduction in rental revenues, nonrenewal of leases and/or a curtailment of demand for additional space by our strategic customers; our ability to borrow on favorable terms; risks of real estate acquisition and development activities, including, among other things, risks that development projects may not be completed on schedule, that tenants may not take occupancy or pay rent or that development or operating costs may be greater than anticipated; risks of investing through joint venture structures, including risks that our joint venture partners may not fulfill their financial obligations as investors or may take actions that are inconsistent with our objectives; changes in our plans for properties or views of market economic conditions or failure to obtain development rights, either of which could result in recognition of impairment losses; our ability to satisfy and operate effectively under Federal income tax rules relating to real estate investment trusts and partnerships; the dilutive effects of issuing additional common shares; our ability to achieve projected results; and environmental requirements. We undertake no obligation to update or supplement any forward-looking statements. For further information, please refer to our filings with the Securities and Exchange Commission, particularly the section entitled "Risk Factors" in Item 1A of our Annual Report on Form 10-K for the year ended December 31, 2014.

#### Corporate Office Properties Trust Equity Research Coverage

| Firm                             | Senior Analyst    | Phone        | Email                             |
|----------------------------------|-------------------|--------------|-----------------------------------|
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| Citigroup Global Markets         | Manny Korchman    | 212-816-1382 | emmanuel.korchman@citi.com        |
| Cowen and Company                | Tom Catherwood    | 646-562-1382 | tom.catherwood@cowen.com          |
| Credit Suisse                    | Derek vanDijkum   | 212-325-9752 | derek.vandijkum@credit-suisse.com |
| Evercore ISI                     | Steve Sakwa       | 212-446-9462 | steve.sakwa@evercoreisi.com       |
| Green Street Advisors            | John Bejjani      | 949-640-8780 | jbejjani@greenstreetadvisors.com  |
| Jefferies & Co.                  | Jonathan Petersen | 212-284-1705 | jpetersen@jefferies.com           |
| JP Morgan                        | Tony Paolone      | 212-622-6682 | anthony.paolone@jpmorgan.com      |
| KeyBanc Capital Markets          | Craig Mailman     | 917-368-2316 | cmailman@key.com                  |
| Mizuho Securities USA Inc.       | Richard Anderson  | 212-205-8445 | richard.anderson@us.mizuho-sc.com |
| Raymond James                    | Bill Crow         | 727-567-2594 | bill.crow@raymondjames.com        |
| RBC Capital Markets              | Michael Carroll   | 440-715-2649 | michael.carroll@rbccm.com         |
| Robert W. Baird & Co., Inc.      | Dave Rodgers      | 216-737-7341 | drodgers@rwbaird.com              |
| Stifel, Nicolaus & Company, Inc. | John Guinee       | 443-224-1307 | jwguinee@stifel.com               |
| SunTrust Robinson Humphrey, Inc. | Michael Lewis     | 212-319-5659 | michael.lewis@suntrust.com        |
| Wells Fargo Securities           | Brendan Maiorana  | 443-263-6516 | brendan.maiorana@wachovia.com     |

With the exception of Green Street Advisors, the above-listed firms are those whose analysts publish research material on the Company and whose estimates of our FFO per share can be tracked through Thomson's First Call Corporation. Any opinions, estimates, or forecasts the above analysts make regarding COPT's future performance are their own and do not represent the views, estimates, or forecasts of COPT's management.

|  |     |          |     | Th        | ree | Months End | led |          |                 | Nine Mon      | ths | Ended   |
|--|-----|----------|-----|-----------|-----|------------|-----|----------|-----------------|---------------|-----|---------|
| SUMMARY OF RESULTS   | _   | 9/30/15  |     | 6/30/15   |     | 3/31/15    |     | 12/31/14 | 9/30/14         | 9/30/15       |     | 9/30/14 |
| Same Office Property NOI   | \$  | 65,875   | \$  | 64,523    | \$  | 61,859     | \$  | 66,129   | \$<br>65,065    | \$<br>192,257 | \$  | 192,644 |
| NOI from real estate operations  | \$  | 84,789   | \$  | 81,788    | \$  | 72,024     | \$  | 77,301   | \$<br>75,359    | \$<br>238,601 | \$  | 222,611 |
| Adjusted EBITDA  | \$  | 77,711   | \$  | 73,820    | \$  | 65,355     | \$  | 70,414   | \$<br>69,122    | \$<br>216,886 | \$  | 205,633 |
| Net income attributable to COPT common shareholders  | \$  | 86,248   | \$  | 12,228    | \$  | 9,803      | \$  | 1,352    | \$<br>19,167    | \$<br>108,279 | \$  | 21,195  |
| FFO - per NAREIT   | \$  | 134,989  | \$  | 52,257    | \$  | 46,567     | \$  | 37,345   | \$<br>49,655    | \$<br>233,813 | \$  | 140,200 |
| FFO - as adjusted for comparability  | \$  | 55,635   | \$  | 55,789    | \$  | 48,076     | \$  | 50,957   | \$<br>48,151    | \$<br>159,500 | \$  | 144,480 |
| Diluted FFO available to common share and common unit holders                                | \$  | 130,241  | \$  | 47,265    | \$  | 41,997     | \$  | 32,638   | \$<br>44,916    | \$<br>218,966 | \$  | 122,658 |
| Diluted FFO available to common share and common unit holders, as adjusted for comparability | \$  | 50,684   | \$  | 50,783    | \$  | 43,499     | \$  | 46,191   | \$<br>43,419    | \$<br>144,966 | \$  | 126,919 |
| Diluted AFFO avail. to common share and common unit holders                                  | \$  | 36,570   | \$  | 40,812    | \$  | 37,724     | \$  | 40,136   | \$<br>28,977    | \$<br>115,106 | \$  | 93,045  |
| Per share - diluted:   |     |          |     |           |     |            |     |          |                 |               |     |         |
| EPS  | \$  | 0.91     | \$  | 0.13      | \$  | 0.10       | \$  | 0.01     | \$<br>0.22      | \$<br>1.15    | \$  | 0.24    |
| FFO - NAREIT   | \$  | 1.32     | \$  | 0.48      | \$  | 0.43       | \$  | 0.34     | \$<br>0.49      | \$<br>2.24    | \$  | 1.34    |
| FFO - as adjusted for comparability  | \$  | 0.52     | \$  | 0.52      | \$  |            | \$  | 0.49     | \$              | \$<br>1.49    | \$  | 1.39    |
| Dividend per common share  | \$  | 0.275    | \$  | 0.275     | \$  | 0.275      | \$  | 0.275    | \$<br>0.275     | \$<br>0.825   | \$  | 0.825   |
| Payout ratios:   |     |          |     |           |     |            |     |          |                 |               |     |         |
| Diluted FFO  |     | 21.2%    |     | 57.2%     |     | 64.3%      |     | 81.8%    | 56.0%           | 37.0%         |     | 61.6%   |
| Diluted FFO - as adjusted for comparability  |     | 53.3%    |     | 53.2%     |     | 62.1%      |     | 57.8%    | 58.0%           | 55.9%         |     | 59.5%   |
| Diluted AFFO   |     | 73.9%    |     | 66.2%     |     | 71.6%      |     | 66.5%    | 86.9%           | 70.4%         |     | 81.2%   |
| Rental revenue operating margin  |     | 77.7%    |     | 77.5%     |     | 73.3%      |     | 79.0%    | 78.3%           | 76.3%         |     | 77.1%   |
| CAPITALIZATION   |     |          |     |           |     |            |     |          |                 |               |     |         |
| Total Market Capitalization  | \$4 | ,394,500 | \$4 | 1,649,916 | \$5 | 5,093,091  | \$4 | ,882,468 | \$<br>4,613,107 |               |     |         |
| Total Equity Market Capitalization   |     | ,273,260 |     | 2,519,746 |     | 3,093,469  |     | ,962,411 | 2,563,115       |               |     |         |
| Debt, net  | \$2 | ,121,240 |     | 2,130,170 |     | 1,999,622  | \$1 | ,920,057 | 2,049,992       |               |     |         |
| Debt to Total Market Capitalization  |     | 48.3%    |     | 45.8%     |     | 39.3%      |     | 39.3%    | 44.4%           |               |     |         |
| Debt to Adjusted book  |     | 43.5%    |     | 41.6%     |     | 40.3%      |     | 39.7%    | 42.8%           |               |     |         |
| Adjusted EBITDA interest coverage ratio  |     | 3.9x     |     | 4.6x      |     | 4.2x       |     | 4.0x     | 3.6x            | 4.2x          |     | 3.6x    |
| Adjusted EBITDA debt service coverage ratio  |     | 3.6x     |     | 4.2x      |     | 3.8x       |     | 3.7x     | 3.4x            | 3.9x          |     | 3.4x    |
| Adjusted EBITDA fixed charge coverage ratio  |     | 2.9x     |     | 3.1x      |     | 2.9x       |     | 2.8x     | 2.7x            | 3.0x          |     | 2.6x    |
| Adjusted debt to in-place adjusted EBITDA ratio  |     | 6.7x     |     | 6.5x      |     | 6.9x       |     | 6.3x     | 6.7x            | N/A           |     | N/A     |
| OTHER  | _   |          |     |           |     |            |     |          |                 |               |     |         |
| Revenue from early termination of leases   | \$  | 159      | \$  | 661       | \$  |            | \$  | 611      | \$              | \$<br>1,423   | \$  | 1,423   |
| Capitalized interest costs   | \$  | 1,559    | \$  | 1,950     | \$  | 2,132      | \$  | 1,740    | \$<br>1,314     | \$<br>5,641   | \$  | 4,325   |

#### Corporate Office Properties Trust Selected Consolidated Portfolio Data

|   | 9/30/15 | 6/30/15 | 3/31/15 | 12/31/14 | 9/30/14 |
|---|---------|---------|---------|----------|---------|
|   |         | (1)     | (1)     | (1)      | (1)     |
| # of Operating Office Properties                |         |         |         |          |         |
| Total Portfolio                                 | 183     | 179     | 178     | 173      | 174     |
| Core Portfolio                                  | 164     | 172     | 178     | 173      | 174     |
| Same Office Properties                          | 147     | 147     | 147     | 147      | 147     |
| % Occupied                                      |         |         |         |          |         |
| Total Portfolio                                 | 91.6%   | 92.0%   | 91.3%   | 90.9%    | 91.5%   |
| Core Portfolio                                  | 91.3%   | 91.9%   | 91.3%   | 90.9%    | 91.5%   |
| Same Office Properties                          | 90.3%   | 90.9%   | 90.4%   | 90.5%    | 91.9%   |
| % Leased  |         |         |         |          |         |
| Total Portfolio                                 | 92.3%   | 92.9%   | 92.4%   | 92.4%    | 93.0%   |
| Core Portfolio                                  | 92.1%   | 92.8%   | 92.4%   | 92.4%    | 93.0%   |
| Same Office Properties                          | 91.2%   | 91.9%   | 91.6%   | 92.1%    | 93.4%   |
| Square Feet of Office Properties (in thousands) |         |         |         |          |         |
| Total Portfolio                                 | 18,825  | 17,987  | 17,706  | 16,790   | 16,863  |
| Core Portfolio                                  | 17,515  | 17,403  | 17,706  | 16,790   | 16,863  |
| Same Office Properties                          | 14,609  | 14,609  | 14,609  | 14,609   | 14,609  |
| Wholesale Data Center (in megawatts ("MWs"))    |         |         |         |          |         |
| Initial Stabilization Critical Load             | 19.25   | 19.25   | 19.25   | 18       | 18      |
| MWs Leased (2)                                  | 17.81   | 17.81   | 17.81   | 6.56     | 6.26    |
| MWs Operational                                 | 19.25   | 12.50   | 9       | 9        | 9       |

<sup>(1)</sup> Amounts reported exclude the effect of properties serving as collateral for debt which was in default that we extinguished via conveyance of such properties on August 28, 2015. Effective April 1, 2014, all cash flows from such properties belong to the lender.

<sup>(2)</sup> Leased megawatts as of September 30, 2015 included 17.81 in operations, which were leased to tenants with further expansion rights of up to a combined 18.88 megawatts.

## Corporate Office Properties Trust Quarterly Consolidated Balance Sheets (dollars in thousands)

|  |    | 9/30/15   | 6/30/15         | 3/31/15         | 12/31/14        | 9/30/14         |
|--|----|-----------|-----------------|-----------------|-----------------|-----------------|
| Assets   |    |           |                 |                 |                 |                 |
| Properties, net  |    |           |                 |                 |                 |                 |
| Operating properties, net  | \$ | 2,932,843 | \$<br>2,896,809 | \$<br>2,888,534 | \$<br>2,751,488 | \$<br>2,757,207 |
| Construction and redevelopment in progress, including land (1)   |    | 77,268    | 192,815         | 161,637         | 222,146         | 167,618         |
| Land held (1)  |    | 337,489   | 329,176         | 327,981         | 323,280         | 346,331         |
| Total properties, net  |    | 3,347,600 | 3,418,800       | 3,378,152       | 3,296,914       | 3,271,156       |
| Assets held for sale   |    | 150,572   | 77,013          | _               | 14,339          | _               |
| Cash and cash equivalents  |    | 3,840     | 37,074          | 4,429           | 6,077           | 40,018          |
| Restricted cash and marketable securities                        |    | 9,286     | 10,121          | 11,445          | 9,069           | 14,371          |
| Accounts receivable, net   |    | 19,962    | 16,181          | 33,753          | 26,901          | 20,180          |
| Deferred rent receivable, net                                    |    | 103,064   | 101,488         | 98,340          | 95,910          | 95,405          |
| Intangible assets on real estate acquisitions, net               |    | 106,174   | 81,728          | 61,477          | 43,854          | 48,300          |
| Deferred leasing and financing costs, net                        |    | 64,367    | 67,613          | 65,245          | 64,797          | 65,009          |
| Investing receivables  |    | 46,821    | 45,766          | 52,814          | 52,147          | 50,886          |
| Prepaid expenses and other assets                                |    | 66,787    | 55,137          | 71,500          | 60,249          | 74,863          |
| Total assets   | \$ | 3,918,473 | \$<br>3,910,921 | \$<br>3,777,155 | \$<br>3,670,257 | \$<br>3,680,188 |
| Liabilities and equity   |    |           |                 |                 |                 |                 |
| Liabilities:   |    |           |                 |                 |                 |                 |
| Debt, net  | \$ | 2,121,240 | \$<br>2,130,170 | \$<br>1,999,622 | \$<br>1,920,057 | \$<br>2,049,992 |
| Accounts payable and accrued expenses                            |    | 98,551    | 155,989         | 138,214         | 123,035         | 123,893         |
| Rents received in advance and security deposits                  |    | 34,504    | 27,371          | 31,551          | 31,011          | 33,075          |
| Dividends and distributions payable                              |    | 30,182    | 30,178          | 30,174          | 29,862          | 28,344          |
| Deferred revenue associated with operating leases                |    | 20,113    | 15,179          | 14,697          | 13,031          | 13,420          |
| Interest rate derivatives  |    | 5,844     | 3,121           | 4,282           | 1,855           | 2,236           |
| Other liabilities  |    | 8,524     | 11,866          | 9,990           | 12,105          | 13,288          |
| Total liabilities  | _  | 2,318,958 | 2,373,874       | 2,228,530       | 2,130,956       | 2,264,248       |
| Redeemable noncontrolling interest                               |    | 19,608    | 19,414          | 18,895          | 18,417          | 18,436          |
| Equity:  |    |           |                 |                 |                 |                 |
| COPT's shareholders' equity:                                     |    |           |                 |                 |                 |                 |
| Preferred shares at liquidation preference                       |    | 199,083   | 199,083         | 199,083         | 199,083         | 199,083         |
| Common shares  |    | 945       | 946             | 945             | 933             | 877             |
| Additional paid-in capital                                       |    | 2,002,730 | 2,000,775       | 1,999,708       | 1,969,968       | 1,822,283       |
| Cumulative distributions in excess of net income                 |    | (686,986) | (747,234)       | (733,459)       | (717,264)       | (692,978)       |
| Accumulated other comprehensive (loss) income                    |    | (5,823)   | (3,141)         | (3,947)         | (1,297)         | 871             |
| Total COPT's shareholders' equity                                | _  | 1,509,949 | 1,450,429       | 1,462,330       | 1,451,423       | 1,330,136       |
| Noncontrolling interests in subsidiaries                         |    |           |                 |                 |                 |                 |
| Common units in the Operating Partnership                        |    | 50,992    | 48,707          | 49,168          | 51,534          | 49,781          |
| Preferred units in the Operating Partnership                     |    | 8,800     | 8,800           | 8,800           | 8,800           | 8,800           |
| Other consolidated entities                                      |    | 10,166    | <br>9,697       | <br>9,432       | 9,127           | 8,787           |
| Total noncontrolling interests in subsidiaries                   |    | 69,958    | 67,204          | 67,400          | 69,461          | 67,368          |
| Total equity   |    | 1,579,907 | 1,517,633       | 1,529,730       | 1,520,884       | 1,397,504       |
| Total liabilities, redeemable noncontrolling interest and equity | \$ | 3,918,473 | \$<br>3,910,921 | \$<br>3,777,155 | \$<br>3,670,257 | \$<br>3,680,188 |
| (1) Please refer to pages 22-24 and 26 for detail.               | _  |           |                 |                 |                 |                 |

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## Corporate Office Properties Trust Consolidated Statements of Operations (in thousands, except per share data)

|  |            | Th         | ree Months En | ıded      |           | Nine Mon   | ths Ended  |
|--|------------|------------|---------------|-----------|-----------|------------|------------|
|  | 9/30/15    | 6/30/15    | 3/31/15       | 12/31/14  | 9/30/14   | 9/30/15    | 9/30/14    |
| Revenues   |            |            |               |           |           |            |            |
| Rental revenue   | \$ 109,080 | \$ 105,508 | \$ 98,238     | \$ 97,822 | \$ 96,207 | \$ 312,826 | \$ 288,574 |
| Tenant recoveries and other real estate operations revenue           | 24,606     | 22,683     | 24,472        | 22,791    | 22,069    | 71,761     | 70,538     |
| Construction contract and other service revenues                     | 17,058     | 42,172     | 38,324        | 26,358    | 34,739    | 97,554     | 80,390     |
| Total revenues   | 150,744    | 170,363    | 161,034       | 146,971   | 153,015   | 482,141    | 439,502    |
| Expenses   |            |            |               |           |           |            |            |
| Property operating expenses  | 48,897     | 46,418     | 50,681        | 43,334    | 43,056    | 145,996    | 136,600    |
| Depreciation and amortization associated with real estate operations | 38,403     | 33,786     | 31,599        | 31,358    | 30,237    | 103,788    | 104,728    |
| Construction contract and other service expenses                     | 16,132     | 41,293     | 37,498        | 24,705    | 33,593    | 94,923     | 75,353     |
| Impairment losses  | 2,307      | 1,238      | _             | 48        | 66        | 3,545      | 1,368      |
| General and administrative expenses                                  | 5,783      | 5,884      | 6,250         | 7,206     | 5,662     | 17,917     | 17,635     |
| Leasing expenses   | 1,656      | 1,650      | 1,641         | 1,706     | 1,549     | 4,947      | 5,247      |
| Business development expenses and land carry costs                   | 5,573      | 2,623      | 2,790         | 1,466     | 1,430     | 10,986     | 4,107      |
| Total operating expenses   | 118,751    | 132,892    | 130,459       | 109,823   | 115,593   | 382,102    | 345,038    |
| Operating income   | 31,993     | 37,471     | 30,575        | 37,148    | 37,422    | 100,039    | 94,464     |
| Interest expense   | (24,121)   | (21,768)   | (20,838)      | (23,286)  | (24,802)  | (66,727)   | (69,107)   |
| Interest and other income  | 692        | 1,242      | 1,283         | 1,148     | 1,191     | 3,217      | 3,775      |
| Gain (loss) on early extinguishment of debt                          | 85,745     | (65)       | (3)           | (9,106)   | (176)     | 85,677     | (446)      |
| Income from continuing operations before equity in income of         | 04.200     | 16 000     | 11.017        | 5.004     | 12.625    | 122.206    | 20.606     |
| unconsolidated entities and income taxes                             | 94,309     | 16,880     | 11,017        | 5,904     | 13,635    | 122,206    | 28,686     |
| Equity in income of unconsolidated entities                          | 18         | 9          | 25            | 23        | 193       | 52         | 206        |
| Income tax expense   | (48)       | (50)       | (55)          |           | (101)     | (153)      | (257)      |
| Income from continuing operations                                    | 94,279     | 16,839     | 10,987        | 5,874     | 13,727    | 122,105    | 28,635     |
| Discontinued operations  |            | 394        | (238)         |           | 191       | 156        | 4          |
| Income before gain on sales of real estate                           | 94,279     | 17,233     | 10,749        | 5,896     | 13,918    | 122,261    | 28,639     |
| Gain on sales of real estate   | 15         | (1)        | 3,986         | 41        | 10,630    | 4,000      | 10,630     |
| Net income   | 94,294     | 17,232     | 14,735        | 5,937     | 24,548    | 126,261    | 39,269     |
| Net income attributable to noncontrolling interests                  | (2.255)    | (45.6)     | (200)         | (6.1)     | (7.60)    | (4.221)    | (0.10)     |
| Common units in the Operating Partnership                            | (3,357)    | (476)      | (398)         | ` ′       | (768)     | ( / /      | (942)      |
| Preferred units in the Operating Partnership                         | (165)      | (165)      | (165)         | ` /       | (165)     | ( /        | (495)      |
| Other consolidated entities  | (972)      | (810)      | (817)         |           | (895)     | (2,599)    | (2,481)    |
| Net income attributable to COPT                                      | 89,800     | 15,781     | 13,355        | 4,904     | 22,720    | 118,936    | 35,351     |
| Preferred share dividends  | (3,552)    | (3,553)    | (3,552)       | (3,552)   | (3,553)   | (10,657)   | (12,387)   |
| Issuance costs associated with redeemed preferred shares             | 0.06240    |            | <u> </u>      |           |           | 0 100 250  | (1,769)    |
| Net income attributable to COPT common shareholders                  | \$ 86,248  | \$ 12,228  | \$ 9,803      | \$ 1,352  | \$ 19,167 | \$ 108,279 | \$ 21,195  |

#### Corporate Office Properties Trust Consolidated Statements of Operations (continued) (in thousands, except per share data)

|   |    |         |            | Th      | ree | Months End | ded |         |              | Nine Mon      | ths ] | Ended   |
|---|----|---------|------------|---------|-----|------------|-----|---------|--------------|---------------|-------|---------|
|   | 9  | 0/30/15 | $\epsilon$ | 5/30/15 | 3   | 3/31/15    | 12  | 2/31/14 | 9/30/14      | 9/30/15       | 9     | 0/30/14 |
| For diluted EPS computations:                       |    |         |            |         |     |            |     |         |              |               |       |         |
| Numerator for diluted EPS                           |    |         |            |         |     |            |     |         |              |               |       |         |
| Net income attributable to common shareholders      | \$ | 86,248  | \$         | 12,228  | \$  | 9,803      | \$  | 1,352   | \$<br>19,167 | \$<br>108,279 | \$    | 21,195  |
| Dividends on dilutive convertible preferred shares  |    | 372     |            |         |     |            |     |         | _            |               |       | _       |
| Common units in the Operating Partnership           |    |         |            |         |     |            |     |         | _            | 4,231         |       | _       |
| Amount allocable to share-based compensation awards |    | (369)   |            | (113)   |     | (122)      |     | (100)   | (103)        | (475)         |       | (332)   |
| Numerator for diluted EPS                           | \$ | 86,251  | \$         | 12,115  | \$  | 9,681      | \$  | 1,252   | \$<br>19,064 | \$<br>112,035 | \$    | 20,863  |
| <u>Denominator:</u>                                 |    |         |            |         |     |            |     |         |              |               |       |         |
| Weighted average common shares - basic              |    | 94,153  |            | 94,128  |     | 93,199     |     | 90,752  | 87,290       | 93,830        |       | 87,196  |
| Dilutive convertible preferred shares               |    | 434     |            |         |     |            |     |         | _            |               |       | _       |
| Common units in the Operating Partnership           |    |         |            |         |     | _          |     |         |              | 3,697         |       |         |
| Dilutive effect of share-based compensation awards  |    | 21      |            | 35      |     | 198        |     | 196     | 195          | 82            |       | 169     |
| Weighted average common shares - diluted            |    | 94,608  |            | 94,163  |     | 93,397     |     | 90,948  | 87,485       | 97,609        |       | 87,365  |
| Diluted EPS   | \$ | 0.91    | \$         | 0.13    | \$  | 0.10       | \$  | 0.01    | \$<br>0.22   | \$<br>1.15    | \$    | 0.24    |

#### Corporate Office Properties Trust Consolidated Statements of FFO (in thousands, except per share data)

|   |            | Thre       | e Months Ei | ıded       |            | Nine Mont  | ths Ended  |
|---|------------|------------|-------------|------------|------------|------------|------------|
|   | 9/30/15    | 6/30/15    | 3/31/15     | 12/31/14   | 9/30/14    | 9/30/15    | 9/30/14    |
| NOI from real estate operations (1)   |            |            |             |            |            |            |            |
| Real estate revenues  | \$ 133,686 | \$ 128,195 | \$ 122,710  | \$ 120,611 | \$ 118,240 | \$ 384,591 | \$ 359,100 |
| Real estate property operating expenses   | (48,897)   | (46,407)   | (50,686)    | (43,310)   | (42,881)   | (145,990)  | (136,489)  |
| NOI from real estate operations   | 84,789     | 81,788     | 72,024      | 77,301     | 75,359     | 238,601    | 222,611    |
| General and administrative expenses   | (5,783)    | (5,884)    | (6,250)     | (7,206)    | (5,662)    | (17,917)   | (17,635)   |
| Leasing expenses  | (1,656)    | (1,650)    | (1,641)     | (1,706)    | (1,549)    | (4,947)    | (5,247)    |
| Business development expenses and land carry costs  | (5,573)    | (2,623)    | (2,790)     | (1,466)    | (1,430)    | (10,986)   | (4,107)    |
| NOI from construction contracts and other service operations                              | 926        | 879        | 826         | 1,653      | 1,146      | 2,631      | 5,037      |
| Impairment losses on non-operating properties   | _          | _          |             | _          | (49)       | · —        | (49)       |
| Equity in income of unconsolidated entities   | 18         | 9          | 25          | 23         | 193        | 52         | 206        |
| Interest and other income   | 692        | 1,242      | 1,283       | 1,148      | 1,191      | 3,217      | 3,775      |
| Gain (loss) on early extinguishment of debt   | 85,745     | 315        | (3)         | (9,106)    | (176)      | 86,057     | (562)      |
| Gain on sales of non-operating properties   |            | (1)        | 3,986       | 43         | 5,535      | 3,985      | 5,535      |
| Total interest expense  | (24,121)   | (21,768)   | (20,838)    | (23,286)   | (24,802)   | (66,727)   | (69,107)   |
| Income tax expense  | (48)       | (50)       | (55)        | (53)       | (101)      | (153)      | (257)      |
| FFO - per NAREIT (1)  | 134,989    | 52,257     | 46,567      | 37,345     | 49,655     | 233,813    | 140,200    |
| Preferred share dividends   | (3,552)    | (3,553)    | (3,552)     | (3,552)    | (3,553)    | (10,657)   | (12,387)   |
| Issuance costs associated with redeemed preferred shares                                  | · —        |            |             | _          | _          |            | (1,769)    |
| Noncontrolling interests - preferred units in the Operating Partnership                   | (165)      | (165)      | (165)       | (165)      | (165)      | (495)      | (495)      |
| FFO allocable to other noncontrolling interests   | (1,027)    | (1,072)    | (670)       | (867)      | (830)      | (2,769)    | (2,349)    |
| Basic and diluted FFO allocable to restricted shares                                      | (541)      | (202)      | (183)       | (123)      | (191)      | (926)      | (542)      |
| Basic FFO available to common share and common unit holders (1)                           | 129,704    | 47,265     | 41,997      | 32,638     | 44,916     | 218,966    | 122,658    |
| Dividends on dilutive convertible preferred shares  | 372        |            |             |            |            |            |            |
| Distributions on dilutive preferred units in the Operating Partnership                    | 165        |            |             |            |            |            |            |
| Diluted FFO available to common share and common unit holders (1)                         | 130,241    | 47,265     | 41,997      | 32,638     | 44,916     | 218,966    | 122,658    |
| Operating property acquisition costs  | 2,695      | 361        | 1,046       |            |            | 4,102      |            |
| Gain on sales of non-operating properties, net of associated income tax                   |            | 1          | (3,986)     | (43)       | (5,535)    | (3,985)    | (5,535)    |
| Impairment losses on non-operating properties, net of associated income tax               |            |            |             |            | 49         |            | 49         |
| (Gain) loss on early extinguishment of debt (1)   | (85,745)   | (315)      | 3           | 9,106      | 176        | (86,057)   | 562        |
| Issuance costs associated with redeemed preferred shares                                  |            |            |             |            |            |            | 1,769      |
| Add: Negative FFO of properties conveyed to extinguish debt in default (2)                | 2,766      | 3,419      | 4,271       | 3,493      | 3,806      | 10,456     | 7,435      |
| Demolition costs on redevelopment properties  | 930        | 66         | 175         |            |            | 1,171      |            |
| Executive transition costs  |            |            |             | 1,056      |            |            |            |
| Diluted FFO comparability adjustments allocable to restricted shares                      | 334        | (14)       | (7)         | (59)       | 7          | 313        | (19)       |
| Dividends and distributions on antidilutive preferred securities (3)                      | (537)      |            |             |            |            |            |            |
| Diluted FFO avail. to common share and common unit holders, as adj. for comparability (1) | \$ 50,684  | \$ 50,783  | \$ 43,499   | \$ 46,191  | \$ 43,419  | \$ 144,966 | \$ 126,919 |

- (1) Please refer to the section entitled "Definitions" for a definition of this measure.
- (2) Interest expense exceeded NOI from these properties by the amounts in the statement.
- (3) These securities were dilutive for Diluted FFO purposes but antidilutive for Diluted FFO as adjusted for comparability purposes.

#### Corporate Office Properties Trust Consolidated Statements of FFO (continued) (in thousands, except per share data)

|  |           | Thre      | ee Months E | nded      |           | Nine Mon   | ths Ended  |
|--|-----------|-----------|-------------|-----------|-----------|------------|------------|
|  | 9/30/15   | 6/30/15   | 3/31/15     | 12/31/14  | 9/30/14   | 9/30/15    | 9/30/14    |
| Net income   | \$ 94,294 | \$ 17,232 | \$ 14,735   | \$ 5,937  | \$ 24,548 | \$ 126,261 | \$ 39,269  |
| Real estate-related depreciation and amortization                                    | 38,403    | 33,786    | 31,599      | 31,358    | 30,237    | 103,788    | 104,728    |
| Impairment losses (recoveries) on previously depreciated operating properties (1)(2) | 2,307     | 1,239     | 233         | 48        | (7)       | 3,779      | 1,322      |
| Gain on sales of previously depreciated operating properties (2)                     | (15)      |           |             | 2         | (5,123)   | (15)       | (5,119)    |
| FFO - per NAREIT (3)   | 134,989   | 52,257    | 46,567      | 37,345    | 49,655    | 233,813    | 140,200    |
| Operating property acquisition costs   | 2,695     | 361       | 1,046       | _         |           | 4,102      |            |
| Gain on sales of non-operating properties, net of associated income tax              |           | 1         | (3,986)     | (43)      | (5,535)   | (3,985)    | (5,535)    |
| Impairment losses on non-operating properties, net of associated income tax          |           | _         | _           | _         | 49        |            | 49         |
| (Gain) loss on early extinguishment of debt (2)                                      | (85,745)  | (315)     | 3           | 9,106     | 176       | (86,057)   | 562        |
| Issuance costs associated with redeemed preferred shares                             |           |           |             |           | _         | _          | 1,769      |
| Add: Negative FFO of properties conveyed to extinguish debt in default               | 2,766     | 3,419     | 4,271       | 3,493     | 3,806     | 10,456     | 7,435      |
| Demolition costs on redevelopment properties   | 930       | 66        | 175         | _         |           | 1,171      |            |
| Executive transition costs   |           | _         | _           | 1,056     | _         |            | _          |
| FFO - as adjusted for comparability (3)  | \$ 55,635 | \$ 55,789 | \$ 48,076   | \$ 50,957 | \$ 48,151 | \$ 159,500 | \$ 144,480 |
| Weighted Average Shares for period ended:  |           |           |             |           |           |            |            |
| Common Shares Outstanding  | 94,153    | 94,128    | 93,199      | 90,752    | 87,290    | 93,830     | 87,196     |
| Dilutive effect of share-based compensation awards                                   | 21        | 35        | 198         | 196       | 195       | 82         | 169        |
| Common Units   | 3,679     | 3,680     | 3,732       | 3,846     | 3,876     | 3,697      | 3,915      |
| Dilutive convertible preferred shares (4)  | 434       | _         | _           | _         | _         |            | _          |
| Dilutive noncontrolling interests - preferred units in the Operating Partnership (4) | 176       | _         | _           | _         |           |            |            |
| Denominator for diluted FFO per share  | 98,463    | 97,843    | 97,129      | 94,794    | 91,361    | 97,609     | 91,280     |
| Antidilutive preferred securities for diluted FFO, as adjusted for comparability (4) | (610)     |           |             | _         |           |            |            |
| Denominator for diluted FFO per share, as adjusted for comparability                 | 97,853    | 97,843    | 97,129      | 94,794    | 91,361    | 97,609     | 91,280     |
| Weighted average common units  | (3,679)   | (3,680)   | (3,732)     | (3,846)   | (3,876)   | _          | (3,915)    |
| Dilutive convertible preferred shares  | 434       |           |             |           |           |            |            |
| Denominator for diluted EPS  | 94,608    | 94,163    | 93,397      | 90,948    | 87,485    | 97,609     | 87,365     |

<sup>(1)</sup> Please see reconciliations on pages 32 through 34.

<sup>(2)</sup> Includes continuing and discontinued operations.

<sup>(3)</sup> Please refer to the section entitled "Definitions" for a definition of this measure.

<sup>(4)</sup> These securities were dilutive for Diluted FFO purposes but antidilutive for Diluted FFO as adjusted for comparability purposes.

Corporate Office Properties Trust Consolidated Reconciliations of AFFO (in thousands, except per share data)

|   |    |          |    | Th      | ree ] | Months End | ded |         |    |          |           | Nine Mont | hs ]      | Ended    |
|---|----|----------|----|---------|-------|------------|-----|---------|----|----------|-----------|-----------|-----------|----------|
|   | 9  | /30/15   | 6  | 5/30/15 | 3     | 3/31/15    | 12  | 2/31/14 | Ģ  | 9/30/14  | -9        | 9/30/15   | ç         | 9/30/14  |
| Diluted FFO available to common share and common unit holders, as adjusted for comparability          | \$ | 50,684   | \$ | 50,783  | \$    | 43,499     | \$  | 46,191  | \$ | 43,419   | \$        | 144,966   | \$        | 126,919  |
| Straight line rent adjustments (1)  |    | (5,706)  |    | (3,788) |       | (1,271)    |     | (379)   |    | (456)    |           | (10,765)  |           | (1,441)  |
| Straight line rent adjustments on properties conveyed to extinguish debt in default                   |    | (19)     |    | (24)    |       | (72)       |     | (47)    |    | (96)     |           | (115)     |           | (95)     |
| Amortization of intangibles included in NOI   |    | 474      |    | 478     |       | 111        |     | 208     |    | 206      |           | 1,063     |           | 647      |
| Share-based compensation, net of amounts capitalized  |    | 1,739    |    | 1,658   |       | 1,552      |     | 1,504   |    | 1,507    |           | 4,949     |           | 4,563    |
| Amortization of deferred financing costs  |    | 1,203    |    | 1,146   |       | 990        |     | 1,020   |    | 1,357    |           | 3,339     |           | 3,646    |
| Amortization of deferred financing costs on debt in default extinguished via conveyance of properties |    | _        |    | _       |       | _          |     | _       |    | (306)    |           | _         |           | (333)    |
| Amortization of net debt discounts, net of amounts capitalized  |    | 321      |    | 264     |       | 264        |     | 261     |    | 259      |           | 849       |           | 659      |
| Amortization of settled debt hedges   |    |          |    |         |       |            |     | 11      |    | 16       |           |           |           | 46       |
| Recurring capital expenditures on properties to be held   |    | (12,126) |    | (9,705) |       | (7,349)    |     | (8,633) |    | (16,929) | _         | (29,180)  |           | (41,566) |
| Diluted AFFO available to common share and common unit holders ("diluted AFFO")                       | \$ | 36,570   | \$ | 40,812  | \$    | 37,724     | \$  | 40,136  | \$ | 28,977   | \$        | 115,106   | \$        | 93,045   |
| Recurring capital expenditures  |    |          |    |         |       |            |     |         |    |          |           |           |           |          |
| Tenant improvements and incentives on operating properties  | \$ | 6,374    | \$ | 6,644   | \$    | 4,390      | \$  | 7,239   | \$ | 11,581   | \$        | 17,408    | \$        | 22,412   |
| Building improvements on operating properties   |    | 4,223    |    | 4,543   |       | 3,203      |     | 4,974   |    | 8,119    |           | 11,969    |           | 18,458   |
| Leasing costs for operating properties  |    | 2,547    |    | 1,485   |       | 954        |     | 1,341   |    | 2,877    |           | 4,986     |           | 7,195    |
| Less: Nonrecurring tenant improvements and incentives on operating properties                         |    | 205      |    | (986)   |       | (264)      |     | (1,747) |    | (1,454)  |           | (1,045)   |           | (987)    |
| Less: Nonrecurring building improvements on operating properties                                      |    | (1,155)  |    | (1,298) |       | (875)      |     | (3,012) |    | (4,182)  |           | (3,328)   |           | (5,269)  |
| Less: Nonrecurring leasing costs for operating properties   |    | (68)     |    | (683)   |       | (59)       |     | (162)   |    | (12)     | _         | (810)     |           | (243)    |
| Recurring capital expenditures  | \$ | 12,126   | \$ | 9,705   | \$    | 7,349      | \$  | 8,633   | \$ | 16,929   | <u>\$</u> | 29,180    | <u>\$</u> | 41,566   |

<sup>(1)</sup> Includes COPT's pro rata share of straight line rent adjustments from properties held through joint ventures.

#### Corporate Office Properties Trust Consolidated Office Properties by Region - September 30, 2015 (square feet in thousands)

|   |                    | Operational Pro            | operties (1) |              |                    | Construction/R                                | edevelopment (2)               |                         |
|---|--------------------|----------------------------|--------------|--------------|--------------------|---|--------------------------------|-------------------------|
| Property Region and Business Park/Submarket   | # of<br>Properties | Operational<br>Square Feet | Occupancy %  | Leased<br>%  | # of<br>Properties | Construction/<br>Redevelopment<br>Square Feet | Operational<br>Square Feet (1) | Total<br>Square<br>Feet |
| Baltimore/Washington Corridor:                |                    |                            |              |              |                    |   |                                |                         |
| National Business Park                        | 29                 | 3,485                      | 97.2%        | 97.4%        | 1                  | 191   | _                              | 191                     |
| Columbia Gateway                              | 26                 | 2,119                      | 93.0%        | 93.9 %       | 2                  | 74  | _                              | 74                      |
| Airport Square/bwtech                         | 14                 | 1,090                      | 85.6%        | 85.9 %       | 2                  | 82  | _                              | 82                      |
| Commons/Parkway                               | 10                 | 431                        | 81.5%        | 85.7%        |                    |   |                                |                         |
| Other   | 12                 | 1,208                      | 99.3 %       | 100.0%       | 1                  | 31  | 88                             | 120                     |
| Subtotal                                      | 91                 | 8,333                      | 94.1%        | 94.8%        | 6                  | 379   | 88                             | 467                     |
| Northern Virginia:                            |                    |                            |              |              |                    |   |                                |                         |
| Westfields Corporate Center                   | 7                  | 762                        | 77.5 %       | 78.5 %       |                    |   |                                |                         |
| Patriot Ridge                                 | 1                  | 239                        | 51.3 %       | 51.3 %       |                    |   |                                |                         |
| Herndon, Tysons Corner and Merrifield         | 9                  | 1,778                      | 94.2 %       | 96.8%        |                    |   |                                |                         |
| Other   | 7                  | 1,124                      | 100.0 %      | 100.0%       | 4                  | 699   | _                              | 699                     |
| Subtotal                                      | 24                 | 3,902                      | 90.0%        | 91.4%        | 4                  | 699   |                                | 699                     |
| San Antonio, Texas                            |                    | · ·                        |              |              |                    |   |                                |                         |
| Sentry Gateway                                | 7                  | 953                        | 100.0 %      | 100.0%       |                    |   | _                              |                         |
| Other   | 2                  | 120                        | 73.8 %       | 73.8%        |                    |   | _                              |                         |
| Subtotal                                      | 9                  | 1,073                      | 97.1%        | 97.1%        |                    | _   |                                |                         |
| Huntsville                                    | 6                  | 632                        | 95.7%        | 95.7%        |                    | _   |                                |                         |
| Washington, DC- Capital Riverfront (Maritime) | 2                  | 360                        | 67.7%        | 69.1%        |                    |   | _                              |                         |
| St. Mary's & King George Counties             | 19                 | 902                        | 72.8%        | <b>74.8%</b> |                    |   | _                              |                         |
| Greater Baltimore:                            |                    |                            |              |              |                    |   |                                |                         |
| White Marsh and Rt 83 Corridor                | 20                 | 984                        | 92.8 %       | 92.8%        |                    |   |                                |                         |
| Downtown Baltimore                            | 3                  | 1,403                      | 96.4%        | 96.5%        |                    |   |                                |                         |
| North Gate Business Park                      | 3                  | 286                        | 43.8 %       | 45.3 %       |                    |   |                                |                         |
| Subtotal                                      | 26                 | 2,673                      | 89.2%        | 89.5%        |                    |   |                                |                         |
| Greater Philadelphia, Pennsylvania            | 4                  | 654                        | 100.0%       | 100.0%       |                    |   |                                |                         |
| Other   | 2                  | 296                        | 100.0%       | 100.0%       | _                  | _   | _                              | _                       |
| Total   | 183                | 18,825                     | 91.6%        | 92.3%        | 10                 | 1,078   | 88                             | 1,166                   |

<sup>(1)</sup> Number of properties includes buildings under construction or redevelopment once those buildings become partially operational. Operational square feet includes square feet in operations for a partially operational property; NOI for this property was \$387,000 and cash NOI was (\$49,000) for the three months ended 9/30/15.

<sup>(2)</sup> This schedule includes properties under, or contractually committed for, construction or redevelopment as of September 30, 2015. Please refer to pages 23 and 24.

# Corporate Office Properties Trust NOI from Real Estate Operations and Occupancy by Property Grouping (dollars and square feet in thousands)

|   |   |                                      | 9/30           | )/15         |   |   |   | _  |
|---|---|--------------------------------------|----------------|--------------|---|---|---|--|
| Property Grouping                       | # of<br>Operating<br>Office<br>Properties | Office<br>Operational<br>Square Feet | % Occupied (1) | % Leased (1) | Office<br>Property<br>Annualized<br>Rental<br>Revenue (2) | Percentage<br>of Total<br>Office<br>Annualized<br>Rental<br>Revenue | NOI from Real<br>Estate<br>Operations<br>for Three<br>Months Ended<br>9/30/15 | NOI from Real<br>Estate<br>Operations<br>for Nine<br>Months Ended<br>9/30/15 |
| Same Office Properties (3)              | 147                                       | 14,609                               | 90.3%          | 91.2%        | \$ 401,312  | 79.0%   | \$ 65,875   | \$ 192,257   |
| Office Properties Placed in Service (4) | 14  | 1,746                                | 96.1%          | 96.5%        | 40,265  | 7.9%  | 6,922   | 16,023   |
| Acquired Office Properties (5)          | 3   | 1,160                                | 96.5%          | 96.6%        | 32,863  | 6.5%  | 4,171   | 6,908  |
| Wholesale Data Center and Other         | N/A                                       | N/A                                  | N/A            | N/A          | N/A   | N/A   | 2,247   | 4,968  |
| Total Core Portfolio                    | 164                                       | 17,515                               | 91.3%          | 92.1%        | 474,440   | 93.4%   | 79,215  | 220,156  |
| Office Properties Held for Sale (6)     | 19  | 1,310                                | 95.6%          | 95.6%        | 33,412  | 6.6%  | 5,288   | 15,384   |
| Disposed Office Properties              | N/A                                       | N/A                                  | N/A            | N/A          | N/A   | N/A   | 286   | 3,061  |
| Total Portfolio                         | 183                                       | 18,825                               | 91.6%          | 92.3%        | \$ 507,852  | 100.0%  | \$ 84,789   | \$ 238,601   |
| Core Portfolio                          |   |                                      |                |              |   |   |   |  |
| Demand Driver Adjacent (7)              | 88  | 9,321                                | 90.0%          | 90.4%        | \$ 283,543  | 55.8%   | \$ 45,375   | \$ 131,025   |
| U.S. Government/Defense Contractor (8)  | 33  | 3,656                                | 93.9%          | 94.2%        | 74,551  | 14.7%   | 14,061  | 40,138   |
| Total Strategic Tenant Niche            | 121                                       | 12,977                               | 91.1%          | 91.5%        | 358,094   | 70.5%   | 59,436  | 171,163  |
| Regional Office (9)                     | 43  | 4,538                                | 91.9%          | 93.8%        | 116,346   | 22.9%   | 17,532  | 44,025   |
| Other, including Wholesale Data Center  | N/A                                       | N/A                                  | N/A            | N/A          | N/A   | N/A   | 2,247   | 4,968  |
| Total Core Portfolio                    | 164                                       | 17,515                               | 91.3%          | 92.1%        | \$ 474,440  | 93.4%   | \$ 79,215   | \$ 220,156   |

- (1) Percentages calculated based on operational square feet.
- (2) Excludes annualized rental revenue from our wholesale data center, DC-6, of \$24.6 million as of 9/30/15.
- (3) Properties held for long-term investment owned and 100% operational since at least 1/1/14.
- (4) Newly constructed or redeveloped properties placed in service that were not fully operational by 1/1/14.
- (5) Includes properties acquired in March, April and August of 2015.
- (6) The carrying value of operating property assets held for sale as of 9/30/15 totaled \$150.6 million.
- (7) Office properties held for long-term investment located near defense installations and other knowledge-based government demand drivers.
- (8) Office properties held for long-term investment not located near Strategic Tenant Locations that were otherwise at least 50% leased as of most recent year end by United States Government agencies or defense contractors.
- (9) Regional office properties held for long-term investment predominantly in the Greater Washington, DC/Baltimore region, excluding Strategic Tenant Niche Properties.

## Corporate Office Properties Trust Real Estate Revenues, NOI and Cash NOI\* by Segment (dollars in thousands)

|  |    |         |    | Tì      | ıree | Months En | ded |         |    |         |    | Nine Mor | ths l | Ended   |
|--|----|---------|----|---------|------|-----------|-----|---------|----|---------|----|----------|-------|---------|
|  | 9  | 9/30/15 |    | 6/30/15 |      | 3/31/15   | 1   | 2/31/14 | Ģ  | 9/30/14 |    | 9/30/15  |       | 9/30/14 |
| Real estate revenues                                 |    |         |    |         |      |           |     |         |    |         |    |          |       |         |
| Baltimore/Washington Corridor                        | \$ | 62,009  | \$ | 60,611  | \$   | 61,792    | \$  | 58,739  | \$ | 58,883  | \$ | 184,412  | \$    | 177,452 |
| Northern Virginia                                    |    | 23,332  |    | 24,393  |      | 21,749    |     | 22,028  |    | 21,369  |    | 69,474   |       | 67,235  |
| San Antonio  |    | 9,492   |    | 10,204  |      | 9,171     |     | 10,109  |    | 9,031   |    | 28,867   |       | 26,268  |
| Huntsville   |    | 3,061   |    | 2,658   |      | 2,446     |     | 3,016   |    | 2,471   |    | 8,165    |       | 7,430   |
| Washington, DC - Capitol Riverfront                  |    | 3,336   |    | 3,391   |      | 3,364     |     | 3,610   |    | 3,524   |    | 10,091   |       | 10,989  |
| St. Mary's and King George Counties                  |    | 3,550   |    | 3,795   |      | 3,901     |     | 4,060   |    | 4,158   |    | 11,246   |       | 12,676  |
| Greater Baltimore                                    |    | 16,134  |    | 12,889  |      | 11,485    |     | 10,635  |    | 10,436  |    | 40,508   |       | 32,956  |
| Greater Philadelphia                                 |    | 4,126   |    | 3,886   |      | 3,224     |     | 3,272   |    | 2,951   |    | 11,236   |       | 8,657   |
| Other  |    | 2,568   |    | 2,548   |      | 2,543     |     | 2,481   |    | 2,541   |    | 7,659    |       | 7,668   |
| Wholesale Data Center                                |    | 6,078   |    | 3,820   |      | 3,035     |     | 2,661   |    | 2,876   |    | 12,933   |       | 7,769   |
| Real estate revenues                                 | \$ | 133,686 | \$ | 128,195 | \$   | 122,710   | \$  | 120,611 | \$ | 118,240 | \$ | 384,591  | \$    | 359,100 |
| NOI  |    |         |    |         |      |           |     |         |    |         |    |          |       |         |
| Baltimore/Washington Corridor                        | \$ | 41,840  | \$ | 41,072  | \$   | 38,209    | \$  | 40,009  | \$ | 39,426  | \$ | 121,121  | \$    | 115,050 |
| Northern Virginia                                    |    | 15,547  |    | 15,706  |      | 12,628    |     | 14,620  |    | 13,869  |    | 43,881   |       | 43,111  |
| San Antonio  |    | 4,684   |    | 4,589   |      | 4,196     |     | 3,938   |    | 3,931   |    | 13,469   |       | 11,877  |
| Huntsville   |    | 2,173   |    | 1,770   |      | 1,617     |     | 2,225   |    | 1,708   |    | 5,560    |       | 5,155   |
| Washington, DC - Capitol Riverfront                  |    | 1,374   |    | 1,330   |      | 1,550     |     | 1,645   |    | 1,700   |    | 4,254    |       | 5,646   |
| St. Mary's and King George Counties                  |    | 2,225   |    | 2,466   |      | 2,317     |     | 2,862   |    | 2,881   |    | 7,008    |       | 8,606   |
| Greater Baltimore                                    |    | 9,673   |    | 7,980   |      | 6,488     |     | 6,643   |    | 6,626   |    | 24,141   |       | 19,170  |
| Greater Philadelphia                                 |    | 2,877   |    | 2,945   |      | 1,849     |     | 2,167   |    | 2,114   |    | 7,671    |       | 5,376   |
| Other  |    | 2,326   |    | 2,331   |      | 2,347     |     | 2,195   |    | 2,281   |    | 7,004    |       | 6,473   |
| Wholesale Data Center                                |    | 2,070   |    | 1,599   |      | 823       |     | 997     |    | 823     |    | 4,492    |       | 2,147   |
| NOI from real estate operations                      | \$ | 84,789  | \$ | 81,788  | \$   | 72,024    | \$  | 77,301  | \$ | 75,359  | \$ | 238,601  | \$    | 222,611 |
| Cash NOI   |    |         |    |         |      |           |     |         |    |         |    |          |       |         |
| Baltimore/Washington Corridor                        | \$ | 41,021  | \$ | 42,331  | \$   | 38,047    | \$  | 40,125  | \$ | 38,114  | \$ | 121,399  | \$    | 111,816 |
| Northern Virginia                                    | *  | 14,544  | -  | 13,704  | -    | 12,580    | •   | 14,994  | *  | 16,159  | -  | 40,828   | -     | 49,204  |
| San Antonio  |    | 3,908   |    | 3,419   |      | 3,738     |     | 3,838   |    | 3,733   |    | 11,065   |       | 11,266  |
| Huntsville   |    | 1,881   |    | 1,832   |      | 1,848     |     | 2,280   |    | 1,917   |    | 5,561    |       | 5,706   |
| Washington, DC - Capitol Riverfront                  |    | 1,478   |    | 1,172   |      | 1,539     |     | 1,681   |    | 1,775   |    | 4,189    |       | 5,856   |
| St. Mary's and King George Counties                  |    | 2,087   |    | 2,407   |      | 2,293     |     | 2,769   |    | 2,491   |    | 6,787    |       | 7,966   |
| Greater Baltimore                                    |    | 8,912   |    | 7,478   |      | 6,474     |     | 6,770   |    | 6,614   |    | 22,864   |       | 19,091  |
| Greater Philadelphia                                 |    | 2,057   |    | 2,076   |      | 1,630     |     | 1,952   |    | 1,641   |    | 5,763    |       | 3,656   |
| Other  |    | 2,314   |    | 2,287   |      | 2,304     |     | 2,146   |    | 2,217   |    | 6,905    |       | 6,218   |
| Wholesale Data Center                                |    | 1,952   |    | 2,206   |      | 825       |     | 984     |    | 807     |    | 4,983    |       | 2,057   |
| Cash NOI from real estate operations                 | \$ | 80,154  | \$ | 78,912  | \$   | 71,278    | \$  | 77,539  | \$ | 75,468  | \$ | 230,344  | \$    | 222,836 |
| Straight line rent adjustments                       |    | 5,217   |    | 3,446   |      | 941       |     | 56      |    | 182     |    | 9,604    |       | 681     |
| Add: Amortization of deferred market rental revenue  |    | (293)   |    | (308)   |      | 59        |     | 4       |    | 6       |    | (542)    |       | (11)    |
| Less: Amortization of below-market cost arrangements |    | (289)   |    | (262)   |      | (254)     |     | (298)   |    | (297)   |    | (805)    |       | (895)   |
| NOI from real estate operations                      | \$ | 84,789  | \$ | 81,788  | \$   | 72,024    | \$  | 77,301  | \$ | 75,359  | \$ | 238,601  | \$    | 222,611 |
| •  | _  |         |    |         |      |           |     |         |    |         |    |          |       |         |

<sup>\*</sup> Includes continuing and discontinued operations.

#### Corporate Office Properties Trust Same Office Properties (1) Average Occupancy Rates by Region (square feet in thousands)

|  | Number of  | Rentable<br>Square |         | Thre    | ee Months End | led      |         | Nine Mont | hs Ended |
|--|------------|--------------------|---------|---------|---------------|----------|---------|-----------|----------|
|  | Buildings  | Feet               | 9/30/15 | 6/30/15 | 3/31/15       | 12/31/14 | 9/30/14 | 9/30/15   | 9/30/14  |
| Baltimore Washington Corridor                | 88         | 7,980              | 94.3 %  | 94.6%   | 94.0%         | 93.8%    | 93.9%   | 94.3 %    | 93.6%    |
| Northern Virginia                            | 17         | 2,578              | 84.3 %  | 84.2 %  | 83.4%         | 87.1 %   | 88.0 %  | 84.0 %    | 87.0 %   |
| San Antonio                                  | 8          | 913                | 96.6%   | 96.6%   | 96.6%         | 96.6%    | 96.6%   | 96.6%     | 96.6%    |
| Huntsville                                   | 4          | 442                | 93.0 %  | 87.4%   | 79.4%         | 78.8 %   | 82.4 %  | 86.6%     | 81.2 %   |
| Washington, DC - Capitol Riverfront          | 2          | 360                | 69.1 %  | 70.9 %  | 71.1 %        | 73.8 %   | 72.6 %  | 70.3 %    | 75.0 %   |
| St. Mary's and King George Counties          | 18         | 873                | 75.0 %  | 80.6%   | 86.4%         | 91.1 %   | 91.7%   | 80.7%     | 92.2 %   |
| Greater Baltimore (2)                        | 6          | 838                | 78.6%   | 80.5 %  | 80.4%         | 80.4 %   | 79.6%   | 79.8%     | 77.1 %   |
| Greater Philadelphia                         | 2          | 330                | 100.0 % | 99.0%   | 98.8%         | 98.8 %   | 98.4%   | 99.3 %    | 91.1 %   |
| Other  | 2          | 296                | 100.0 % | 100.0 % | 100.0%        | 100.0 %  | 100.0 % | 100.0%    | 100.0 %  |
| Total Same Office Properties                 | 147        | 14,609             | 90.2%   | 90.6%   | 90.3%         | 91.2%    | 91.4%   | 90.4%     | 90.8%    |
| Total Same Office Properties occupancy as of | period end |                    | 90.3%   | 90.9%   | 90.4%         | 90.5%    | 91.9%   | 90.3%     | 91.9%    |

- (1) Same office properties represent buildings owned and 100% operational since at least January 1, 2014, excluding properties held for future disposition.
- (2) The Greater Baltimore same office properties average occupancy rate for the three months ended 9/30/15 was comprised of the following:
  - one property in Downtown Baltimore totaling 480,000 rentable square feet with an average occupancy rate of 97.9%;
  - three properties in North Gate Business Park totaling 286,000 rentable square feet with an average occupancy rate of 43.8%; and
  - two properties in White Marsh totaling 72,000 rentable square feet with an average occupancy rate of 87.6.%.

#### Corporate Office Properties Trust Same Office Property Real Estate Revenues, NOI and Cash NOI(1) by Region (dollars in thousands)

|  |            |    | TI      | ree l | Months En | ded |         |    |         | Nine Mo    | nths | Ended   |
|--|------------|----|---------|-------|-----------|-----|---------|----|---------|------------|------|---------|
|  | 9/30/15    |    | 5/30/15 | 3     | 3/31/15   | 1   | 2/31/14 | 9  | 9/30/14 | 9/30/15    |      | 9/30/14 |
| Same office property real estate revenues              |            |    |         |       |           |     |         |    |         |            |      |         |
| Baltimore/Washington Corridor                          | \$ 59,574  | \$ | 58,839  | \$    | 60,056    | \$  | 57,144  | \$ | 57,601  | \$ 178,469 | \$   | 175,349 |
| Northern Virginia                                      | 14,333     |    | 14,342  |       | 14,398    |     | 15,316  |    | 14,898  | 43,073     |      | 45,009  |
| San Antonio  | 8,387      |    | 9,130   |       | 8,813     |     | 10,109  |    | 9,031   | 26,330     |      | 26,268  |
| Huntsville   | 2,111      |    | 1,951   |       | 1,799     |     | 1,856   |    | 2,005   | 5,861      |      | 5,968   |
| Washington, DC - Capitol Riverfront                    | 3,336      |    | 3,391   |       | 3,364     |     | 3,610   |    | 3,524   | 10,091     |      | 10,989  |
| St. Mary's and King George Counties                    | 3,551      |    | 3,794   |       | 3,901     |     | 4,060   |    | 4,158   | 11,246     |      | 12,676  |
| Greater Baltimore                                      | 6,268      |    | 5,734   |       | 6,166     |     | 6,053   |    | 5,744   | 18,168     |      | 16,872  |
| Greater Philadelphia                                   | 2,166      |    | 2,112   |       | 2,171     |     | 2,293   |    | 1,956   | 6,449      |      | 5,748   |
| Other  | 2,472      |    | 2,450   |       | 2,446     |     | 2,392   |    | 2,441   | 7,368      |      | 7,361   |
| Same office property real estate revenues              | \$ 102,198 | \$ | 101,743 | \$    | 103,114   | \$  | 102,833 | \$ | 101,358 | \$ 307,055 | \$   | 306,240 |
| Same office property NOI                               |            |    |         |       |           |     |         |    |         |            |      |         |
| Baltimore/Washington Corridor                          | \$ 39,938  | \$ | 39,512  | \$    | 37,123    | \$  | 38,831  | \$ | 38,376  | \$ 116,573 | \$   | 113,931 |
| Northern Virginia                                      | 9,686      |    | 9,114   |       | 8,723     |     | 10,470  |    | 9,885   | 27,523     |      | 28,899  |
| San Antonio  | 3,891      |    | 3,885   |       | 3,996     |     | 3,939   |    | 3,931   | 11,772     |      | 11,877  |
| Huntsville   | 1,442      |    | 1,266   |       | 1,140     |     | 1,230   |    | 1,386   | 3,848      |      | 4,099   |
| Washington, DC - Capitol Riverfront                    | 1,374      |    | 1,330   |       | 1,550     |     | 1,646   |    | 1,700   | 4,254      |      | 5,645   |
| St. Mary's and King George Counties                    | 2,230      |    | 2,440   |       | 2,343     |     | 2,867   |    | 2,883   | 7,013      |      | 8,653   |
| Greater Baltimore                                      | 3,604      |    | 3,341   |       | 3,544     |     | 3,453   |    | 3,406   | 10,489     |      | 9,475   |
| Greater Philadelphia                                   | 1,486      |    | 1,401   |       | 1,231     |     | 1,510   |    | 1,311   | 4,118      |      | 3,507   |
| Other  | 2,224      |    | 2,234   |       | 2,209     |     | 2,183   |    | 2,187   | 6,667      |      | 6,558   |
| Same office property NOI                               | 65,875     |    | 64,523  |       | 61,859    |     | 66,129  |    | 65,065  | 192,257    |      | 192,644 |
| Same office property cash NOI (1)                      |            |    |         |       |           |     |         |    |         |            |      |         |
| Baltimore/Washington Corridor                          | \$ 39,843  | \$ | 38,598  | \$    | 36,294    | \$  | 37,118  | \$ | 37,708  | \$ 114,735 | \$   | 110,745 |
| Northern Virginia                                      | 9,014      |    | 8,518   |       | 8,279     |     | 9,748   |    | 9,854   | 25,811     |      | 27,737  |
| San Antonio  | 3,802      |    | 3,788   |       | 3,896     |     | 3,838   |    | 3,733   | 11,486     |      | 11,266  |
| Huntsville   | 1,294      |    | 1,242   |       | 1,231     |     | 1,268   |    | 1,476   | 3,767      |      | 4,428   |
| Washington, DC - Capitol Riverfront                    | 1,479      |    | 1,167   |       | 1,534     |     | 1,636   |    | 1,729   | 4,180      |      | 5,807   |
| St. Mary's and King George Counties                    | 2,091      |    | 2,385   |       | 2,319     |     | 2,645   |    | 2,493   | 6,795      |      | 8,010   |
| Greater Baltimore                                      | 3,317      |    | 3,431   |       | 3,252     |     | 3,546   |    | 3,346   | 10,000     |      | 9,276   |
| Greater Philadelphia                                   | 1,505      |    | 1,265   |       | 1,078     |     | 1,334   |    | 1,195   | 3,848      |      | 3,381   |
| Other  | 2,258      |    | 2,238   |       | 2,211     |     | 2,181   |    | 2,172   | 6,707      |      | 6,448   |
| Same office property cash NOI (1)                      | \$ 64,603  | \$ | 62,632  | \$    | 60,094    | \$  | 63,314  | \$ | 63,706  | \$ 187,329 | \$   | 187,098 |
| Straight line rent adjustments                         | 937        |    | 1,114   |       | 1,218     |     | 2,294   |    | 1,349   | 3,269      |      | 1,454   |
| Add: Amortization of deferred market rental revenue    | 16         |    | 15      |       | 39        |     | (16)    |    | (15)    | 70         |      | (73)    |
| Less: Amortization of below-market cost arrangements   | (256)      |    | (250)   |       | (245)     |     | (288)   |    | (288)   | (751)      |      | (866)   |
| Add: Lease termination fee, gross                      | 185        |    | 1,012   |       | 753       |     | 741     |    | 272     | 1,950      |      | 877     |
| Add: Cash NOI on tenant-funded landlord assets         | 390        |    |         |       |           |     | 84      |    | 41      | 390        |      | 4,154   |
| Same office property NOI                               | \$ 65,875  | \$ | 64,523  | \$    | 61,859    | \$  | 66,129  | \$ | 65,065  | \$ 192,257 | \$   | 192,644 |
| Percentage change in same office property cash NOI (2) | 1.41%      | )  |         |       |           |     |         |    |         | 0.12%      |      |         |

<sup>(1)</sup> In addition to excluding the effects of noncash rental revenues and property operating expenses, same office property cash NOI also excludes the effects of gross lease termination fees and revenue recognized as a result of tenant-funded landlord assets.

<sup>(2)</sup> Represents the change between the current period and the same period in the prior year.

Corporate Office Properties Trust Leasing - Total Office Portfolio Quarter Ended September 30, 2015 (square feet in thousands)

|   | Wa | altimore/<br>ashington<br>Corridor |    | Northern<br>Virginia | Sar | n Antonio | Н  | untsville | D  | Vashington<br>OC-Capital<br>Riverfront | •  | t. Mary's<br>& King<br>George<br>Counties |    | Greater<br>altimore |    | Total<br>Office |
|---|----|------------------------------------|----|----------------------|-----|-----------|----|-----------|----|--|----|---|----|---------------------|----|-----------------|
| Renewed Space                             |    |                                    |    |                      |     | ,         |    |           |    |  |    |   |    | ,                   |    |                 |
| Leased Square Feet                        |    | 176                                |    | 57                   |     | 32        |    | _         |    | 26                                     |    | 25  |    | 14                  |    | 329             |
| Expiring Square Feet                      |    | 300                                |    | 69                   |     | 32        |    | _         |    | 38                                     |    | 75  |    | 47                  |    | 561             |
| Vacated Square Feet                       |    | 124                                |    | 12                   |     | _         |    | _         |    | 11                                     |    | 50  |    | 34                  |    | 232             |
| Retention Rate (% based upon square feet) |    | 58.6 %                             |    | 82.4 %               |     | 100.0%    |    | %         |    | 70.0 %                                 |    | 33.3 %                                    |    | 28.5 %              |    | 58.7 %          |
| Statistics for Completed Leasing:         | Φ. | 16.62                              | Φ  | 24.02                | Φ   |           | •  |           | Ф  | 1420                                   | Φ  | 2.12                                      | Φ  | 12.00               | •  | 15.75           |
| Average Committed Cost per Square Foot    | \$ | 16.63                              | \$ | 24.93                | \$  | 6.66      | \$ | _         | \$ | 14.38                                  | \$ | 3.13                                      | \$ | 12.89               | \$ | 15.75           |
| Weighted Average Lease Term in Years      |    | 5.4                                |    | 4.9                  |     | 2.9       |    | _         |    | 3.9                                    |    | 2.7                                       |    | 5.3                 |    | 4.8             |
| GAAP Rent Per Square Foot                 |    |                                    |    |                      |     |           |    |           |    |  |    |   |    |                     |    |                 |
| Renewal GAAP Rent                         | \$ | 22.51                              |    | 26.90                | \$  | 20.96     | \$ | _         | \$ | 45.38                                  | \$ | 22.94                                     | \$ | 25.90               | \$ | 25.12           |
| Expiring GAAP Rent                        | \$ | 21.81                              | \$ | 26.81                | \$  | 17.29     | \$ | _         | \$ | 47.39                                  | \$ | 24.44                                     | \$ | 25.03               | \$ | 24.62           |
| Change in GAAP Rent                       |    | 3.2 %                              |    | 0.4 %                |     | 21.3%     |    | %         |    | (4.3)%                                 |    | (6.1)%                                    |    | 3.5 %               |    | 2.1 %           |
| Cash Rent Per Square Foot                 |    |                                    |    |                      |     |           |    |           |    |  |    |   |    |                     |    |                 |
| Renewal Cash Rent                         | \$ | 22.71                              | \$ | 28.81                | \$  | 19.89     | \$ | _         | \$ | 46.23                                  | \$ | 23.82                                     | \$ | 25.75               | \$ | 25.58           |
| Expiring Cash Rent                        | \$ | 23.70                              | \$ | 31.13                | \$  | 18.09     | \$ | _         | \$ | 47.96                                  | \$ | 25.38                                     | \$ | 27.98               | \$ | 26.69           |
| Change in Cash Rent                       |    | (4.2)%                             |    | (7.5)%               |     | 10.0%     |    | %         |    | (3.6)%                                 |    | (6.1)%                                    |    | (8.0)%              |    | (4.1)%          |
| New Leases                                |    |                                    |    |                      |     |           |    |           |    |  |    |   |    |                     |    |                 |
| Development and Redevelopment Space       |    |                                    |    |                      |     |           |    |           |    |  |    |   |    |                     |    |                 |
| Leased Square Feet                        |    | _                                  |    | 300                  |     | _         |    | _         |    | _                                      |    | _   |    | _                   |    | 300             |
| Statistics for Completed Leasing:         |    |                                    |    |                      |     |           |    |           |    |  |    |   |    |                     |    |                 |
| Average Committed Cost per Square Foot    | \$ | _                                  | \$ | 2.14                 | \$  | _         | \$ | _         | \$ | _                                      | \$ | _   | \$ | _                   | \$ | 2.14            |
| Weighted Average Lease Term in Years      |    | _                                  |    | 10.0                 |     | _         |    | _         |    | _                                      |    | _   |    | _                   |    | 10.0            |
| GAAP Rent Per Square Foot                 | \$ | _                                  | \$ | 18.13                | \$  | _         | \$ | _         | \$ | _                                      | \$ | _   | \$ | _                   | \$ | 18.13           |
| Cash Rent Per Square Foot                 | \$ | _                                  | \$ | 16.61                | \$  | _         | \$ | _         | \$ | _                                      | \$ | _   | \$ | _                   | \$ | 16.61           |
| Other New Leases (1)                      |    |                                    |    |                      |     |           |    |           |    |  |    |   |    |                     |    |                 |
| Leased Square Feet                        |    | 84                                 |    | 12                   |     | _         |    | 9         |    | 5                                      |    | 10  |    | 2                   |    | 122             |
| Statistics for Completed Leasing:         |    |                                    |    |                      |     |           |    |           |    |  |    |   |    |                     |    |                 |
| Average Committed Cost per Square Foot    | \$ | 40.99                              | \$ | 73.58                | \$  | _         | \$ | 3.78      | \$ | 32.97                                  | \$ | 22.75                                     | \$ | 10.98               | \$ | 39.07           |
| Weighted Average Lease Term in Years      |    | 5.5                                |    | 7.4                  |     | _         |    | 3.0       |    | 4.5                                    |    | 5.0                                       |    | 3.9                 |    | 5.4             |
| GAAP Rent Per Square Foot                 | \$ | 24.08                              | \$ | 26.78                | \$  | _         | \$ | 21.02     | \$ | 35.50                                  | \$ | 21.44                                     | \$ | 25.97               | \$ | 24.40           |
| Cash Rent Per Square Foot                 | \$ | 23.85                              | \$ | 25.87                | \$  | _         | \$ | 20.50     | \$ | 38.00                                  | \$ | 20.83                                     | \$ | 26.25               | \$ | 24.17           |
| <b>Total Square Feet Leased</b>           |    | 260                                |    | 368                  |     | 32        |    | 9         |    | 31                                     |    | 35  |    | 15                  |    | 751             |

<sup>(1)</sup> Other New Leases includes acquired first generation space and vacated second generation space.

Notes: No expiration, renewal or retenanting activity transpired in our Greater Philadelphia region.

Activity is exclusive of owner occupied space and leases with less than a one-year term. Weighted average lease term was

Activity is exclusive of owner occupied space and leases with less than a one-year term. Weighted average lease term was calculated assuming no exercise of any existing early termination rights.

Committed costs for leasing are reported above in the period of lease execution. Actual capital expenditures for leasing are reported on page 10 in the period such costs are incurred.

#### Corporate Office Properties Trust Leasing - Total Office Portfolio Nine Months Ended September 30, 2015 (square feet in thousands)

| Renewed Space Leased Square Feet   | 296<br>467 | 69       |             | ntsville    | r  | Riverfront | C  | Counties | В  | Greater<br>altimore | Phi | Greater<br>ladelphia | Total<br>Office |
|--|------------|----------|-------------|-------------|----|------------|----|----------|----|---------------------|-----|----------------------|-----------------|
|  |            | 69       |             |             |    |            |    |          |    |                     |     |                      |                 |
|  | 467        |          | 32          | _           |    | 42         |    | 185      |    | 215                 |     | _                    | 839             |
| Expiring Square Feet   |            | 139      | 32          | 11          |    | 67         |    | 334      |    | 263                 |     | _                    | 1,314           |
| Vacated Square Feet  | 170        | 70       | _           | 11          |    | 25         |    | 149      |    | 48                  |     | _                    | 475             |
| Retention Rate (% based upon square feet)<br>Statistics for Completed Leasing: | 63.5 %     | 49.5 %   | 100.0%      | 0.0%        |    | 62.2 %     |    | 55.5 %   |    | 81.6 %              |     | 0.0%                 | 63.9 %          |
| Average Committed Cost per Square Foot \$ 1                                    | 2.17       | \$ 23.92 | \$<br>6.66  | \$<br>_     | \$ | 18.61      | \$ | 4.95     | \$ | 12.13               | \$  | _                    | \$<br>11.64     |
| Weighted Average Lease Term in Years   | 4.4        | 4.9      | 2.9         | _           |    | 4.0        |    | 2.8      |    | 4.7                 |     | _                    | 4.1             |
| GAAP Rent Per Square Foot  |            |          |             |             |    |            |    |          |    |                     |     |                      |                 |
| Renewal GAAP Rent \$ 2   | 22.98      | \$ 26.97 | \$<br>20.96 | \$<br>_     | \$ | 43.98      | \$ | 20.24    | \$ | 28.07               | \$  | _                    | \$<br>24.98     |
| Expiring GAAP Rent \$ 2  | 22.17      | \$ 27.13 | \$<br>17.29 | \$<br>_     | \$ | 47.88      | \$ | 20.22    | \$ | 26.68               | \$  | _                    | \$<br>24.40     |
| Change in GAAP Rent  | 3.7 %      | (0.6)%   | 21.3%       | 0.0%        |    | (8.1)%     |    | 0.1 %    |    | 5.2 %               |     | 0.0%                 | 2.4 %           |
| Cash Rent Per Square Foot  |            |          |             |             |    |            |    |          |    |                     |     |                      |                 |
| Renewal Cash Rent \$ 2   | 23.08      | \$ 28.42 | \$<br>19.89 | \$<br>_     | \$ | 44.65      | \$ | 20.46    | \$ | 27.29               | \$  | _                    | \$<br>24.97     |
| Expiring Cash Rent \$ 2  | 23.99      | \$ 30.87 | \$<br>18.09 | \$<br>_     | \$ | 48.85      | \$ | 21.07    | \$ | 27.88               | \$  | _                    | \$<br>25.92     |
| Change in Cash Rent  | (3.8)%     | (7.9)%   | 10.0%       | 0.0%        |    | (8.6)%     |    | (2.9)%   |    | (2.1)%              |     | 0.0%                 | (3.7)%          |
| New Leases   |            |          |             |             |    |            |    |          |    |                     |     |                      |                 |
| Development and Redevelopment Space  |            |          |             |             |    |            |    |          |    |                     |     |                      |                 |
| Leased Square Feet   | 15         | 625      | _           | _           |    | _          |    | _        |    | 2                   |     | 4                    | 646             |
| Statistics for Completed Leasing:  |            |          |             |             |    |            |    |          |    |                     |     |                      |                 |
| Average Committed Cost per Square Foot \$ 2                                    | 29.93      | \$ 5.68  | \$<br>_     | \$<br>_     | \$ | _          | \$ | _        | \$ | 60.92               | \$  | 62.38                | \$<br>6.74      |
| Weighted Average Lease Term in Years   | 5.1        | 10.1     | _           | _           |    | _          |    | _        |    | 5.3                 |     | 6.7                  | 9.9             |
| GAAP Rent Per Square Foot \$ 2   | 27.85      | \$ 17.37 | \$<br>_     | \$<br>_     | \$ | _          | \$ | _        | \$ | 27.18               | \$  | 26.07                | \$<br>17.70     |
| Cash Rent Per Square Foot \$ 2   | 26.91      | \$ 15.83 | \$<br>_     | \$<br>_     | \$ | _          | \$ | _        | \$ | 27.00               | \$  | 25.17                | \$<br>16.17     |
| Other New Leases (1)   |            |          |             |             |    |            |    |          |    |                     |     |                      |                 |
| Leased Square Feet   | 205        | 51       | _           | 20          |    | 15         |    | 27       |    | 39                  |     | _                    | 357             |
| Statistics for Completed Leasing:  |            |          |             |             |    |            |    |          |    |                     |     |                      |                 |
| Average Committed Cost per Square Foot \$ 3                                    | 37.71      | \$ 50.08 | \$<br>_     | \$<br>11.99 | \$ | 49.49      | \$ | 19.59    | \$ | 36.21               | \$  | _                    | \$<br>36.98     |
| Weighted Average Lease Term in Years   | 5.9        | 7.0      | _           | 4.2         |    | 4.9        |    | 5.9      |    | 6.1                 |     | _                    | 5.9             |
| GAAP Rent Per Square Foot \$ 2   | 24.47      | \$ 27.35 | \$<br>_     | \$<br>20.30 | \$ | 38.34      | \$ | 20.80    | \$ | 23.61               | \$  | _                    | \$<br>24.85     |
| Cash Rent Per Square Foot \$ 2   | 24.04      | \$ 26.72 | \$<br>_     | \$<br>18.98 | \$ | 39.47      | \$ | 20.53    | \$ | 22.77               | \$  | _                    | \$<br>24.37     |
| <b>Total Square Feet Leased</b>  | 516        | 745      | 32          | 20          |    | 57         |    | 212      |    | 256                 |     | 4                    | 1,842           |

<sup>(1)</sup> Other New Leases includes acquired first generation space and vacated second generation space.

Activity is exclusive of owner occupied space and leases with less than a one-year term. Weighted average lease term was calculated assuming no exercise of any existing early termination rights. Committed costs for leasing are reported above in the period of lease execution. Actual capital expenditures for leasing are reported on page 10 in the period such costs are incurred.

# Corporate Office Properties Trust Lease Expiration Analysis as of 9/30/15 (1) (dollars and square feet in thousands, except per square foot amounts)

|                                   |      |                                 | Core Off                                   | ice Prop    | erties/Tot                             | al Portfolio  |  | Т |                                 | Strategic                                  | Tenai   | nt Niche Pr  | operties Only   |                       |   |
|-----------------------------------|------|---------------------------------|--|-------------|--|---|--|---|---------------------------------|--|---------|--|---|-----------------------|---|
| Year and Region of Lease (2)      |      | Number of<br>Leases<br>Expiring | Square<br>Footage of<br>Leases<br>Expiring | Reve<br>Exp | l Rental<br>nue of<br>piring<br>es (3) | Percentage<br>of Total<br>Annualized<br>Rental<br>Revenue<br>Expiring | Annual Rental<br>Revenue of<br>Expiring<br>Leases per<br>Occupied<br>Square Foot |   | Number of<br>Leases<br>Expiring | Square<br>Footage of<br>Leases<br>Expiring | Re<br>E | Annual<br>Rental<br>venue of<br>xpiring<br>cases (3) | Percentage of<br>Strategic Tenant<br>Properties<br>Annualized<br>Rental Revenue<br>Expiring | Rev<br>Ex<br>Le<br>Oc | ual Rental<br>venue of<br>xpiring<br>asses per<br>ccupied<br>are Foot |
| Office Properties                 |      |                                 |  |             |  |   |  | _ |                                 |  |         |  |   |                       |   |
| Baltimore/Washington Corridor     |      | 20                              | 494  | \$          | 16,297                                 | 3.4%  | \$ 33.00   | 0 | 7                               | 427  | \$      | 15,008   | 4.2 %   | \$                    | 35.11   |
| Northern Virginia                 |      | 5                               | 15   |             | 139                                    | —%  | 9.26   | 5 | 3                               | 7  |         | 67   | 0.0%  |                       | 9.78  |
| San Antonio                       |      | 0                               | 14   |             | 212                                    | —%  | 14.79  | 9 | _                               | _  |         | _  | 0.0%  |                       | _   |
| Washington, DC-Capitol Riverfront |      | 3                               | 6  |             | 304                                    | 0.1 %   | 50.36  | 5 | 3                               | 6  |         | 304  | 0.1 %   |                       | 50.36   |
| St. Mary's and King George Cos.   |      | 6                               | 80   |             | 1,898                                  | 0.4 %   | 23.61  | 1 | 6                               | 80   |         | 1,898  | 0.5 %   |                       | 23.61   |
| Greater Baltimore                 |      | 6                               | 15   |             | 465                                    | 0.1 %   | 30.91  | 1 | 3                               | 11   |         | 369  | 0.1 %   |                       | 33.25   |
|                                   | 2015 | 40                              | 624  |             | 19,315                                 | 4.1%  | 30.95  | 5 | 22                              | 531  |         | 17,646   | 4.9%  |                       | 33.23   |
| Baltimore/Washington Corridor     |      | 37                              | 608  |             | 20,462                                 | 4.3 %   | 33.65  | 5 | 22                              | 545  |         | 18,715   | 5.2 %   |                       | 34.31   |
| Northern Virginia                 |      | 12                              | 124  |             | 3,559                                  | 0.8%  | 28.72  | 2 | 6                               | 79   |         | 1,999  | 0.6%  |                       | 25.34   |
| Washington, DC-Capitol Riverfront |      | 3                               | 42   |             | 2,132                                  | 0.4%  | 51.14  | 4 | 3                               | 42   |         | 2,132  | 0.6%  |                       | 51.14   |
| St. Mary's and King George Cos.   |      | 14                              | 135  |             | 2,673                                  | 0.6%  | 19.81  | 1 | 14                              | 135  |         | 2,673  | 0.7%  |                       | 19.81   |
| Greater Baltimore                 |      | 11                              | 105  |             | 2,775                                  | 0.6%  | 26.45  | 5 | _                               | _  |         | _  | 0.0%  |                       | _   |
| Greater Philadelphia              |      | 2                               | 6  |             | 89                                     | —%  | 15.00  | 0 | _                               | _  |         | _  | 0.0%  |                       | _   |
|                                   | 2016 | 79                              | 1,019                                      |             | 31,690                                 | 6.7%  | 31.10  | 0 | 45                              | 801  |         | 25,519   | 7.1%  |                       | 31.86   |
| Baltimore/Washington Corridor     |      | 46                              | 1,346                                      |             | 42,036                                 | 8.9 %   | 31.23  | 3 | 27                              | 1,006                                      |         | 32,945   | 9.2 %   |                       | 32.74   |
| Northern Virginia                 |      | 13                              | 322  |             | 10,704                                 | 2.3 %   | 33.25  | 5 | 4                               | 226  |         | 7,443  | 2.1 %   |                       | 32.88   |
| Huntsville                        |      | 1                               | 2  |             | 34                                     | %   | 20.04  | 4 | 1                               | 2  |         | 34   | 0.0%  |                       | 20.04   |
| Washington, DC-Capitol Riverfront |      | 1                               | 1  |             | 79                                     | %   | 52.91  | 1 | 1                               | 1  |         | 79   | 0.0%  |                       | 52.91   |
| St. Mary's and King George Cos.   |      | 5                               | 64   |             | 1,096                                  | 0.2 %   | 17.05  | 5 | 5                               | 64   |         | 1,096  | 0.3 %   |                       | 17.05   |
| Greater Baltimore                 |      | 7                               | 62   |             | 1,612                                  | 0.3 %   | 25.95  | 5 | 2                               | 3  |         | 91   | 0.0%  |                       | 28.67   |
| Greater Philadelphia              |      | 1                               | 5  |             | 136                                    | —%  | 28.29  | 9 | _                               | _  |         | _  | 0.0%  |                       | _   |
|                                   | 2017 | 74                              | 1,802                                      |             | 55,697                                 | 11.7%   | 30.91  | 1 | 40                              | 1,303                                      |         | 41,688   | 11.6%   |                       | 31.99   |
| Baltimore/Washington Corridor     |      | 49                              | 1,198                                      |             | 36,909                                 | 7.8%  | 30.82  | 2 | 32                              | 1,033                                      |         | 32,131   | 9.0%  |                       | 31.12   |
| Northern Virginia                 |      | 17                              | 571  |             | 19,484                                 | 4.1 %   | 34.12  | 2 | 11                              | 371  |         | 10,972   | 3.1%  |                       | 29.55   |
| Huntsville                        |      | 3                               | 251  |             | 6,349                                  | 1.3 %   | 25.27  | 7 | 3                               | 251  |         | 6,349  | 1.8%  |                       | 25.27   |
| Washington, DC-Capitol Riverfront |      | 3                               | 46   |             | 2,206                                  | 0.5 %   | 47.87  | 7 | 3                               | 46   |         | 2,206  | 0.6%  |                       | 47.87   |
| St. Mary's and King George Cos.   |      | 12                              | 122  |             | 2,657                                  | 0.6%  | 21.69  | 9 | 12                              | 122  |         | 2,657  | 0.7%  |                       | 21.69   |
| Greater Baltimore                 |      | 8                               | 197  |             | 6,107                                  | 1.3 %   | 31.02  | 2 | _                               | _  |         | _  | 0.0%  |                       | _   |
| Greater Philadelphia              |      | 1                               | 4  |             | 109                                    | -%  | 25.78  | 8 | _                               | _  |         | _  | 0.0%  |                       | _   |
| •                                 | 2018 | 93                              | 2,390                                      |             | 73,821                                 | 15.6%   | 30.89  |   | 61                              | 1,824                                      |         | 54,315   | 15.2%   |                       | 29.78   |

|   |                                 | Core Offi                                  | ice Properties/Tot                                    | al Portfolio  | ,  | Strategic Tenant Niche Properties Only |  |  |   |  |  |  |
|---|---------------------------------|--|---|---|--|--|--|--|---|--|--|--|
| Year and Region of Lease (2)                            | Number of<br>Leases<br>Expiring | Square<br>Footage of<br>Leases<br>Expiring | Annual Rental<br>Revenue of<br>Expiring<br>Leases (3) | Percentage<br>of Total<br>Annualized<br>Rental<br>Revenue<br>Expiring | Annual Rental<br>Revenue of<br>Expiring<br>Leases per<br>Occupied<br>Square Foot | Number of<br>Leases<br>Expiring        | Square<br>Footage of<br>Leases<br>Expiring | Annual<br>Rental<br>Revenue of<br>Expiring<br>Leases (3) | Percentage of<br>Strategic Tenant<br>Properties<br>Annualized<br>Rental Revenue<br>Expiring | Annual Rental<br>Revenue of<br>Expiring<br>Leases per<br>Occupied<br>Square Foot |  |  |
| Baltimore/Washington Corridor                           | 47                              | 1,383                                      | 42,584  | 9.0%  | 30.79  | 30                                     | 1,132                                      | 36,303   | 10.1 %  | 32.07  |  |  |
| Northern Virginia                                       | 13                              | 376  | 13,641  | 2.9 %   | 36.24  | 6                                      | 258  | 9,515  | 2.7 %   | 36.89  |  |  |
| Huntsville  | 4                               | 71   | 1,417   | 0.3 %   | 19.99  | 4                                      | 71   | 1,417  | 0.4 %   | 19.99  |  |  |
| Washington, DC-Capitol Riverfront                       | 1                               | 7  | 355   | 0.1 %   | 50.06  | 1                                      | 7  | 355  | 0.1 %   | 50.06  |  |  |
| St. Mary's and King George Cos.                         | 7                               | 35   | 796   | 0.2 %   | 22.76  | 7                                      | 35   | 796  | 0.2 %   | 22.76  |  |  |
| Greater Baltimore                                       | 11                              | 187  | 5,175   | 1.1 %   | 27.73  | 2                                      | 51   | 1,559  | 0.4 %   | 30.46  |  |  |
| Greater Philadelphia                                    | 4                               | 17   | 435   | 0.1 %   | 24.95  | _                                      | _  | _  | 0.0%  | _  |  |  |
| 2019  | 87                              | 2,076                                      | 64,403  | 13.6%   | 31.02  | 50                                     | 1,554                                      | 49,945   | 13.9%   | 32.14  |  |  |
| Thereafter  | 219                             | 8,077                                      | 229,514   | 48.4%   | 28.42  | 118                                    | 5,804                                      | 168,981  | 47.2%   | 29.12  |  |  |
| Core/Strategic Tenant Niche Total/Avg.                  | 592                             | 15,987                                     | \$ 474,440  | 100.0%  | \$ 29.68   | 336                                    | 11,817                                     | \$ 358,094   | 100.0%  | \$ 30.30   |  |  |
| Properties Not Held For Long Term<br>Investment         |                                 |  |   |   |  |  |  |  |   |  |  |  |
| Northern Virginia                                       | 2                               | 397  | 13,820  | 41.4%   | \$ 34.77   |  |  |  |   |  |  |  |
| Greater Baltimore                                       | 71                              | 855  | 19,592  | 58.6%   | 22.91  |  |  |  |   |  |  |  |
| Properties Not Held For Long Term Investment Total/Avg. | 73                              | 1,253                                      | \$ 33,412   | 100.0%  | \$ 26.67   |  |  |  |   |  |  |  |
| Total Portfolio   | 665                             | 17,240                                     | \$ 507,852  |   | \$ 29.46   |  |  |  |   |  |  |  |

Note: As of September 30, 2015, the weighted average lease term is 4.9 years for the Core Office Properties, 4.7 years for the Strategic Tenant Niche Properties and 4.7 years for the Total Portfolio.

#### **Wholesale Data Center Lease Expiration Analysis**

| Year of Lease Expiration | Number of Leases<br>Expiring | Raised Floor<br>Square Footage | Critical Load<br>(MW) | Annual Rental Revenue of Expiring Leases (3)(000's) |
|--------------------------|------------------------------|--------------------------------|-----------------------|---|
| 2016                     | 1                            | 9                              | 2.00                  | \$ 2,280  |
| 2018                     | 2                            | 1                              | 0.26                  | 527   |
| 2019                     | 1                            | 6                              | 1.00                  | 2,228   |
| 2020                     | 3                            | 30                             | 13.35                 | 18,058  |
| 2022                     | 1                            | 6                              | 1.00                  | 1,521   |
|                          |                              | ,                              | 17.61                 | \$ 24,614   |

<sup>(1)</sup> This expiration analysis reflects occupied space and includes the effect of early renewals completed on existing leases but excludes the effect of new tenant leases on square feet yet to commence as of September 30, 2015 of 140,000 for the portfolio, including 52,000 for the Strategic Tenant Niche Properties.

<sup>(2)</sup> A number of our leases are subject to certain early termination provisions. The year of lease expiration was computed assuming no exercise of such early termination rights.

<sup>(3)</sup> Total Annualized Rental Revenue is the monthly contractual base rent as of September 30, 2015 multiplied by 12 plus the estimated annualized expense reimbursements under existing leases.

# Corporate Office Properties Trust Top 20 Office Tenants as of 9/30/15 (Based on Annualized Rental Revenue of office properties, dollars and square feet in thousands)

| Tenant                                   |     | Number of<br>Leases | Total<br>Occupied<br>Square Feet | Percentage of<br>Total<br>Occupied<br>Square Feet | Total<br>Annualized<br>Rental Revenue<br>(1) | Percentage<br>of Total<br>Annualized<br>Rental<br>Revenue | Weighted<br>Average<br>Remaining<br>Lease Term<br>(2) |
|--|-----|---------------------|----------------------------------|---|--|---|---|
| United States Government                 | (3) | 65                  | 3,815                            | 22.1 %  | \$ 140,560                                   | 27.7%   | 5.3   |
| Booz Allen Hamilton, Inc.                |     | 7                   | 674                              | 3.9 %   | 23,367                                       | 4.6 %   | 1.1   |
| Northrop Grumman Corporation             |     | 9                   | 764                              | 4.4 %   | 22,462                                       | 4.4 %   | 4.9   |
| The Boeing Company                       |     | 12                  | 739                              | 4.3 %   | 21,832                                       | 4.3 %   | 3.4   |
| General Dynamics Corporation             |     | 7                   | 528                              | 3.1 %   | 19,069                                       | 3.8 %   | 2.6   |
| Vadata Inc.                              |     | 6                   | 964                              | 5.6 %   | 10,656                                       | 2.1 %   | 9.1   |
| Computer Sciences Corporation            |     | 3                   | 279                              | 1.6 %   | 10,531                                       | 2.1 %   | 3.6   |
| CareFirst, Inc.                          |     | 2                   | 300                              | 1.7 %   | 10,094                                       | 2.0 %   | 6.3   |
| Wells Fargo & Company                    |     | 3                   | 190                              | 1.1 %   | 8,144  | 1.6%  | 3.3   |
| Harris Corporation                       |     | 7                   | 210                              | 1.2 %   | 6,047  | 1.2 %   | 2.9   |
| AT&T Corporation                         |     | 3                   | 308                              | 1.8 %   | 5,886  | 1.2 %   | 3.8   |
| KEYW Corporation                         |     | 2                   | 211                              | 1.2 %   | 5,803  | 1.1 %   | 8.3   |
| Raytheon Company                         |     | 6                   | 168                              | 1.0 %   | 5,776  | 1.1 %   | 2.4   |
| Science Applications International Corp. |     | 5                   | 151                              | 0.9 %   | 5,410  | 1.1 %   | 4.5   |
| L-3 Communications Holdings, Inc.        |     | 1                   | 159                              | 0.9 %   | 5,246  | 1.0%  | 4.0   |
| Miles & Stockbridge, PC                  |     | 2                   | 157                              | 0.9 %   | 4,916  | 1.0%  | 11.9  |
| University of Maryland                   |     | 4                   | 172                              | 1.0 %   | 4,543  | 0.9%  | 5.7   |
| Engility Holdings, Inc.                  |     | 3                   | 118                              | 0.7 %   | 4,409  | 0.9%  | 2.5   |
| Kratos Defense and Security Solutions    |     | 1                   | 131                              | 0.8 %   | 4,402  | 0.9%  | 4.6   |
| The MITRE Corporation                    |     | 4                   | 122                              | 0.7 %   | 4,139  | 0.8 %   | 4.2   |
| <b>Subtotal Top 20 Office Tenants</b>    |     | 152                 | 10,159                           | 58.9%   | 323,292                                      | 63.7%   | 4.7   |
| All remaining tenants                    |     | 513                 | 7,080                            | 41.1 %  | 184,560                                      | 36.3 %  | 4.8   |
| Total/Weighted Average                   |     | 665                 | 17,240                           | 100.0%  | \$ 507,852                                   | 100.0%  | 4.7   |

- (1) Total Annualized Rental Revenue is the monthly contractual base rent as of September 30, 2015, multiplied by 12, plus the estimated annualized expense reimbursements under existing leases.
- (2) A number of our leases are subject to certain early termination provisions. The year of lease expiration was computed assuming no exercise of such early termination rights. The weighting of the lease term was computed using Total Rental Revenue.
- (3) Substantially all of our government leases are subject to early termination provisions which are customary in government leases. The weighted average remaining lease term was computed assuming no exercise of such early termination rights.

#### Corporate Office Properties Trust Investment Activity (dollars and square feet in thousands)

| Location  | Property Region      | Business Park/<br>Submarket | Number of<br>Buildings | Square Feet | Transaction<br>Date | Occupancy on<br>Transaction<br>Date | Transaction<br>Price |
|---|----------------------|-----------------------------|------------------------|-------------|---------------------|-------------------------------------|----------------------|
|   | C                    | Operating Property A        | Acquisitions           |             |                     |                                     |                      |
| Quarter Ended March 31,2015                       |                      |                             |                        |             |                     |                                     |                      |
| 250 West Pratt Street                             | Greater<br>Baltimore | Baltimore City              | 1                      | 367         | 3/19/2015           | 96.2%                               | \$ 61,887            |
| Quarter Ended June 30, 2015                       |                      |                             |                        |             |                     |                                     |                      |
| 2600 Park Tower Drive                             | Northern Virginia    | Other Northern<br>Virginia  | 1                      | 237         | 4/15/2015           | 100.0%                              | 80,504               |
| Quarter Ended September 30, 2015                  |                      |                             |                        |             |                     |                                     |                      |
| 100 and 30 Light Street                           | Greater<br>Baltimore | Baltimore City              | 1                      | 558 (1)     | 8/7/2015            | 93.5%                               | 121,231              |
| <b>Total - Nine Months Ended September 30, 20</b> | 3                    | 1,162                       |                        |             | \$ 263,622          |                                     |                      |
|   |                      | Property Dispos             | sitions                |             |                     |                                     |                      |
| Quarter Ended March 31,2015                       |                      |                             |                        |             |                     |                                     |                      |
| White Marsh Land                                  |                      |                             | N/A                    | N/A         | Various             |                                     | \$ 17,900            |
| Other Land  |                      |                             | N/A                    | N/A         | Various             |                                     | 175                  |
| Subtotal - Quarter Ended March 31, 2015           |                      |                             |                        |             |                     |                                     | 18,075               |
| Quarter Ended September 30, 2015                  |                      |                             |                        |             |                     |                                     |                      |
| 1550 Westbranch Drive                             | Northern Virginia    | Tysons Corner<br>Westfields | 1                      | 160         | 7/27/2015           | 100.0%                              | 27,800               |
| 15000 and 15010 Conference Center Drive (2)       | Northern Virginia    | Corporate Center            | 2                      | 665         | 8/28/2015           | 25.1%                               | 167,335              |
| Subtotal - Quarter Ended September 30, 201        | 5                    |                             | 3                      | 825         |                     |                                     | 195,135              |
| Total - Nine Months Ended September 30, 20        | 015                  |                             | 3                      | 825         |                     |                                     | \$ 213,210           |

- (1) 30 Light Street is a 560-space structured parking garage adjacent to 100 Light Street, including 10,000 square feet included above.
- (2) Ownership in these properties was transferred to the mortgage lender on a \$150.0 million nonrecourse mortgage loan that was secured by the properties. The debt obligation and accrued interest were removed from our balance sheet. The transaction price represents the amount of debt and accrued interest extinguished.

# Corporate Office Properties Trust Construction, Redevelopment and Land Owned/Controlled as of 9/30/15 (dollars and square feet in thousands)

|   |    | nstruction<br>rojects (1) |    | edevelopment<br>Projects (2) | Land Owned/<br>Controlled (3) | Total         |
|---|----|---------------------------|----|------------------------------|-------------------------------|---------------|
| Segment   |    |                           |    | Rentable                     | Square Feet                   |               |
| Baltimore/Washington Corridor   |    | 311                       |    | 156                          | 4,320                         | 4,787         |
| Northern Virginia   |    | 699                       |    | _                            | 1,839                         | 2,538         |
| San Antonio   |    |                           |    | _                            | 1,033                         | 1,033         |
| Huntsville, Alabama   |    |                           |    | _                            | 4,103                         | 4,103         |
| St. Mary's and King George Counties   |    |                           |    | _                            | 109                           | 109           |
| Greater Baltimore   |    |                           |    |                              | 1,510                         | 1,510         |
| Other Maryland  |    |                           |    |                              | 1,000                         | 1,000         |
| Greater Philadelphia  |    |                           |    |                              | 713                           | 713           |
| Other Land Owned/Controlled   |    | <u> </u>                  |    | <u> </u>                     | 3,118                         | 3,118         |
| Total   |    | 1,010                     |    | 156                          | 17,745                        | 18,911        |
|   |    | Costs to date by reg      |    |                              |                               |               |
| Baltimore/Washington Corridor   | \$ | 67,505                    | \$ | 19,016                       | \$ 135,712                    | \$<br>222,233 |
| Northern Virginia   |    | 38,066                    |    | _                            | 91,252                        | 129,318       |
| San Antonio   |    |                           |    | _                            | 20,201                        | 20,201        |
| Huntsville, Alabama   |    |                           |    | _                            | 14,658                        | 14,658        |
| St. Mary's and King George Counties   |    |                           |    | _                            | 2,588                         | 2,588         |
| Greater Baltimore   |    |                           |    | _                            | 34,612                        | 34,612        |
| Other Maryland  |    | _                         |    | _                            | 9,284                         | 9,284         |
| Greater Philadelphia  |    | _                         |    | _                            | 17,533                        | 17,533        |
| Other Land Owned/Controlled   |    |                           |    |                              | 43,882                        | <br>43,882    |
| Total   | \$ | 105,571                   | \$ | 19,016                       | \$ 369,722                    | \$<br>494,309 |
| Reconciliation to amounts included in projects in development<br>or held for future development, including land costs, as<br>reported on consolidated balance sheet |    |                           |    |                              |                               |               |
| Operating properties  | _  | (36,911)                  |    | (8,625)                      | (32,233)                      | (77,769)      |
| Deferred leasing costs and other assets   |    | (1,783)                   |    |                              |                               | (1,783)       |
| Projects in development or held for future development, including associated land costs (4)   | \$ | 66,877                    | \$ | 10,391                       | \$ 337,489                    | \$<br>414,757 |

<sup>(1)</sup> Represents construction projects as listed on page 23.

<sup>(2)</sup> Represents redevelopment projects as listed on page 24.

<sup>(3)</sup> Represents our land owned/controlled as listed on page 26.

<sup>(4)</sup> Represents total of costs included in lines on our consolidated balance sheet entitled "construction and redevelopment in progress, including land" and "land owned/controlled".

#### Corporate Office Properties Trust Summary of Construction Projects as of 9/30/15 (1) (dollars and square feet in thousands)

|  |                           |                               | Percentage             |                               | as ( | of 9/30/15 | (2)                               | - Actual or                          | Anticipated             |  |
|--|---------------------------|-------------------------------|------------------------|-------------------------------|------|------------|-----------------------------------|--------------------------------------|-------------------------|--|
| Property and Location                            | Park/<br>Submarket        | Total Rentable<br>Square Feet | Leased as of 9/30/2015 | Anticipated<br>Total Cost Cos |      | t to Date  | Cost to Date<br>Placed in Service | Anticipated Shell<br>Completion Date | Operational<br>Date (3) |  |
| 310 Sentinel Way<br>Annapolis Junction, Maryland | National<br>Business Park | 191                           | 0%                     | \$<br>54,352                  | \$   | 38,380     | \$ 9,191                          | 1Q 15                                | 1Q 16                   |  |
| Patriot Point - DC15<br>Ashburn, Virginia        | Ashburn                   | 149                           | 100%                   | 29,750                        |      |            |                                   | Q1 16                                | Q1 16                   |  |
| Patriot Point - DC16<br>Ashburn, Virginia        | Ashburn                   | 149                           | 100%                   | 29,840                        |      | _          | _                                 | Q2 16                                | Q2 16                   |  |
| NOVA Office B<br>Northern Virginia               | Other                     | 161                           | 0%                     | 41,500                        |      | 29,628     | 3,320                             | 2Q 15                                | 2Q 16                   |  |
| 7880 Milestone Parkway (4)<br>Hanover, Maryland  | Arundel<br>Preserve       | 120                           | 74%                    | 31,535                        |      | 29,125     | 24,400                            | 3Q 15                                | 3Q 16                   |  |
| NOVA Office D<br>Northern Virginia               | Other                     | 240                           | 100%                   | 46,525                        |      | 8,438      | _                                 | 3Q 17                                | 3Q 17                   |  |
| <b>Total Under Construction</b>                  |                           | 1,010                         | 62%                    | \$<br>233,502                 | \$   | 105,571    | \$ 36,911                         | -<br>-                               |                         |  |

<sup>(1)</sup> Includes properties under active construction and properties that we were contractually committed to construct as of September 30, 2015.

<sup>(2)</sup> Cost includes land, construction, leasing costs and allocated portion of structured parking and other shared infrastructure, if applicable.

<sup>(3)</sup> Anticipated operational date is the estimated date when leases have commenced on 100% of a property's space or one year from the cessation of major construction activities.

<sup>(4)</sup> Although classified as under construction, 88,000 square feet were operational as of 9/30/15; NOI for this property was \$387,000 and cash NOI was (\$49,000) for the three months ended 9/30/15.

#### Corporate Office Properties Trust Summary of Redevelopment Projects as of 9/30/15 (dollars and square feet in thousands)

|   |                         |                                     |   | as of 9/30/15 (1) |                      |    |                                   |    |                         |              | Actual or |     |                             |  |  |
|---|-------------------------|-------------------------------------|---|-------------------|----------------------|----|-----------------------------------|----|-------------------------|--------------|-----------|-----|-----------------------------|--|--|
| Property and Location                             | Park/<br>Submarket      | Total<br>Rentable<br>Square<br>Feet | Percentage<br>Leased as of<br>9/30/2015 (3) |                   | storical<br>sis, Net |    | ncremental<br>development<br>Cost |    | nticipated<br>otal Cost | Cost<br>Date |           | Pla | Cost to Date aced in ervice | Anticipated<br>Shell<br>Completion<br>Date | Anticipated<br>Operational<br>Date (2) |
| 6708 Alexander Bell Drive<br>Columbia, Maryland   | Howard Co.<br>Perimeter | 52                                  | 0%  | \$                | 2,685                | \$ | 8,784                             | \$ | 11,469                  | \$ 7,8       | 31        | \$  | 2,685                       | 1Q 15                                      | 1Q 16                                  |
| 7134 Columbia Gateway Drive<br>Columbia, Maryland | Howard Co.<br>Perimeter | 22                                  | 0%  |                   | 1,778                |    | 2,371                             |    | 4,149                   | 1,8          | 47        |     | 1,778                       | Q1 16                                      | Q4 16                                  |
| 1201 Winterson Rd (AS 13)<br>Linthicum, Maryland  | Airport<br>Square       | 68                                  | 0%  |                   | 3,118                |    | 12,933                            |    | 16,051                  | 8,0          | 24        |     | 3,118                       | 4Q 15                                      | 4Q 16                                  |
| Airport Square 5 (3)<br>Linthicum, Maryland       | Airport<br>Square       |                                     |   |                   |                      |    |                                   |    |                         |              |           |     |                             |  |  |
| Retail Buildings                                  |                         | 14                                  | 0%  |                   | 785                  |    | 5,598                             |    | 6,383                   | 1,0          | 55        |     | 785                         | 3Q 16                                      | 3Q 17                                  |
| Pad Site  |                         | N/A                                 | 100%  |                   | 259                  |    | 405                               |    | 664                     | 2            | 59        |     | 259                         | 4Q 16                                      | 4Q 16                                  |
| Total Under Redevelop                             | ment                    | 156                                 | 3%  | \$                | 8,625                | \$ | 30,091                            | \$ | 38,716                  | \$ 19,0      | 16        | \$  | 8,625                       |  |  |

<sup>(1)</sup> Cost includes construction, leasing costs and allocated portion of shared infrastructure.

<sup>(2)</sup> Anticipated operational date is the estimated date when leases have commenced on 100% of a property's space or one year from the cessation of major construction activities.

<sup>(3)</sup> The redevelopment of 921 Elkridge Landing (Airport Square 5) involves the demolition of the existing office property to develop a retail center to serve the submarket. Upon completion, the project's retail amenities will include: newly constructed retail property totaling 14,200 square feet; and a 1.2 acre retail pad site already under ground lease for 20 years to a national food service provider. The total percentage leased reported above for redevelopment projects was calculated by including the square footage of the building to be constructed on the pad site by the lessee.

# Corporate Office Properties Trust Office Property Construction and Redevelopment Place in Service as of 9/30/15 (square feet in thousands)

|  |                            |                      | Square      | Feet Placed in         | Service |                            | Space Placed in Service |  |
|--|----------------------------|----------------------|-------------|------------------------|---------|----------------------------|-------------------------|--|
|  |                            | Rentable Square Feet |             | Year 2015              |         | Percentage<br>Leased as of |                         |  |
| Property and Location                                    | Park/Submarket             | of Property          | 1st Quarter | st Quarter 2nd Quarter |         | Total                      | 9/30/15                 |  |
| Ashburn Crossing - DC10<br>Ashburn, Virginia             | Ashburn                    | 121                  | 121         | _                      | _       | 121                        | 100%                    |  |
| NOVA Office A<br>Ashburn, Virginia                       | Ashburn                    | 159                  | 159         | _                      | _       | 159                        | 100%                    |  |
| Sentry Gateway - Z<br>San Antonio, Texas                 | San Antonio                | 160                  | 160         | _                      | _       | 160                        | 100%                    |  |
| 731 Arbor Way (Hillcrest III)<br>Blue Bell, Pennsylvania | Philadelphia               | 141                  | 111         | _                      | 30      | 141                        | 100%                    |  |
| 7400 Redstone<br>Huntsville, Alabama                     | Huntsville                 | 69                   | _           | 69                     | _       | 69                         | 100%                    |  |
| 7880 Milestone Parkway<br>Hanover, Maryland              | Arundel Preserve           | 120                  | _           | _                      | 88      | 88                         | 100%                    |  |
| Southpoint Manassas DC12<br>Manassas, Virginia           | Other<br>Northern Virginia | 150                  | _           | _                      | 150     | 150                        | 100%                    |  |
| Southpoint Manassas DC14<br>Manassas, Virginia           | Other<br>Northern Virginia | 150                  | _           | _                      | 150     | 150                        | 100%                    |  |
| 44417 Pecan Court<br>St. Mary's County, Maryland         | St. Mary's County          | 29                   | _           | _                      | 29      | 29                         | 0%                      |  |
| Total Construction/Redevelopmo                           | 551                        | 69                   | 447         | 1,067                  | 97%     |                            |                         |  |

### Corporate Office Properties Trust Summary of Land Owned/Controlled as of 9/30/15 (1)

| Location   | Acres | Estimated<br>Developable Square<br>Feet (in thousands) | -  | Costs to Date (2) |
|--|-------|--|----|-------------------|
| Land Owned/Controlled for Future Development       | reres | Teet (iii tilousalius)                                 |    | <del></del>       |
| Baltimore/Washington Corridor                      |       |  |    |                   |
| National Business Park                             | 241   | 2,101  |    |                   |
| Arundel Preserve                                   | 90    | 1,020  |    |                   |
| Columbia Gateway                                   | 27    | 590  |    |                   |
| M Square   | 49    | 525  |    |                   |
| Airport Square                                     | 4     | 84   |    |                   |
| Subtotal   | 411   | 4,320  |    |                   |
| Northern Virginia                                  | 69    | 1,839  |    |                   |
| San Antonio, Texas                                 | 69    | 1,033  |    |                   |
| Huntsville, Alabama (3)                            | 432   | 4,103  |    |                   |
| St. Mary's & King George Counties                  | 44    | 109  |    |                   |
| Greater Baltimore                                  | 68    | 1,510  |    |                   |
| Other Maryland                                     | 107   | 1,000  |    |                   |
| Greater Philadelphia, Pennsylvania                 | 41    | 713  |    |                   |
| Total land owned/controlled for future development | 1,241 | 14,627   | \$ | 293,607           |
| Other land owned/controlled                        | 209   | 3,118  |    | 43,882            |
| Land owned/controlled                              | 1,450 | 17,745   | \$ | 337,489           |

- (1) This land inventory schedule excludes all properties listed as construction or redevelopment as detailed on pages 23 and 24, and includes properties under ground lease to us.
- (2) Represents total costs to date included in "projects in development or held for future development, including associated land costs," as reported on page 22 (in thousands).
- (3) Includes land owned under a long-term master lease agreement to LW Redstone Company, a consolidated joint venture (see page 30). As this land is developed in the future, the joint venture will execute site-specific leases under the master lease agreement. Rental payments will commence under the site-specific leases as cash rents under tenant leases commence at the respective properties. The costs incurred on this land totaled \$14.7 million as of 9/30/15.

# Corporate Office Properties Trust Quarterly Equity Analysis

(dollars, shares and units in thousands, except per share amounts)

| SHAREHOLDER CLASSIFICATION                               | Common          |    |            | As | if Converted             |    |           | Diluted                 |
|--|-----------------|----|------------|----|--------------------------|----|-----------|-------------------------|
| As of September 30, 2015:                                | Shares          | Co | mmon Units | S  | Preferred<br>hares/Units |    | Total     | Ownership<br>% of Total |
| Insiders   | <br>601         |    | 309        |    |                          | _  | 910       | <br>0.92%               |
| Non-insiders   | 93,933          |    | 3,368      |    | 610                      |    | 97,911    | 99.08%                  |
| Total  | 94,534          |    | 3,677      |    | 610                      |    | 98,821    | 100.00%                 |
| COMMON EQUITY - End of Quarter                           | <br>9/30/15     |    | 6/30/15    |    | 3/31/15                  |    | 12/31/14  | 9/30/14                 |
| Unrestricted Common Shares                               | <br>94,145      |    | 94,133     | _  | 94,097                   | _  | 92,865    | 87,306                  |
| Restricted Common Shares                                 | 389             |    | 397        |    | 439                      |    | 390       | 406                     |
| Common Shares  | 94,534          |    | 94,530     |    | 94,536                   |    | 93,255    | 87,712                  |
| Common Units   | 3,677           |    | 3,680      |    | 3,680                    |    | 3,838     | 3,860                   |
| Total  | 98,211          |    | 98,210     |    | 98,216                   |    | 97,093    | 91,572                  |
| End of Quarter Common Share Price                        | \$<br>21.03     | \$ | 23.54      | \$ | 29.38                    | \$ | 28.37     | \$<br>25.72             |
| Market Value of Common Shares/Units                      | \$<br>2,065,377 | \$ | 2,311,863  | \$ | 2,885,586                | \$ | 2,754,528 | \$<br>2,355,232         |
| PREFERRED EQUITY - End of Quarter                        |                 |    |            |    |                          |    |           |                         |
| Nonconvertible Preferred Equity - liquidation preference |                 |    |            |    |                          |    |           |                         |
| Redeemable Series L Shares Outstanding - 7.375%          | \$<br>172,500   | \$ | 172,500    | \$ | 172,500                  | \$ | 172,500   | \$<br>172,500           |
| Convertible Preferred Equity - liquidation preference    |                 |    |            |    |                          |    |           |                         |
| Convertible Series I Units - 7.5% (1)                    | 8,800           |    | 8,800      |    | 8,800                    |    | 8,800     | 8,800                   |
| Convertible Series K Shares - 5.6% (2)                   | 26,583          |    | 26,583     |    | 26,583                   |    | 26,583    | 26,583                  |
| Total Convertible Preferred Equity                       | 35,383          |    | 35,383     |    | 35,383                   |    | 35,383    | 35,383                  |
| Total Liquidation Preference of Preferred Equity         | \$<br>207,883   | \$ | 207,883    | \$ | 207,883                  | \$ | 207,883   | \$<br>207,883           |
| CAPITALIZATION   |                 |    |            |    |                          |    |           |                         |
| Liquidation Preference of Preferred Shares/Units         | \$<br>207,883   | \$ | 207,883    | \$ | 207,883                  | \$ | 207,883   | \$<br>207,883           |
| Market Value of Common Shares/Units                      | <br>2,065,377   |    | 2,311,863  |    | 2,885,586                | _  | 2,754,528 | 2,355,232               |
| Total Equity Market Capitalization                       | \$<br>2,273,260 | \$ | 2,519,746  | \$ | 3,093,469                | \$ | 2,962,411 | \$<br>2,563,115         |

<sup>(1) 352</sup> units outstanding with a liquidation preference of \$25 per unit, and convertible into 176 common units.

<sup>(2) 532</sup> shares outstanding with a liquidation preference of \$50 per share, and convertible into 434 shares.

### Corporate Office Properties Trust Debt Analysis as of September 30, 2015 (dollars in thousands)

|  | Stated<br>Rate | GAAP<br>Effective<br>Rate | Weighted<br>Average<br>Maturity<br>(in Years) | Maximum<br>Availability | Outstanding<br>Balance | Average Stated<br>Interest Rates for<br>Three Months<br>Ended 9/30/15 (1) |        |
|--|----------------|---------------------------|---|-------------------------|------------------------|---|--------|
| Debt Outstanding                                       |                |                           |   |                         |                        |   | -      |
| Fixed rate   |                |                           |   |                         |                        |   |        |
| Secured debt   | 6.07%          | 6.03%                     | 3.7   |                         | \$ 288,217             | 6.1%  | (1)    |
| Senior Unsecured Notes                                 | 4.32%          | 4.47%                     | 7.8   |                         | 1,188,241              | 4.3%  |        |
| Other Unsecured Debt                                   | 0.00%          | 6.50%                     | 10.6  |                         | 1,533                  | 0.0%  |        |
| Total fixed rate debt                                  | 4.65%          | 4.78%                     | 7.0   |                         | \$1,477,991            | 4.6%  | (1)    |
| Variable rate  |                |                           |   |                         |                        |   |        |
| Secured debt   | 2.45%          | 2.45%                     | 0.1   |                         | \$ 36,249              | 2.4%  |        |
| Unsecured Revolving Credit Facility                    | 1.48%          | 1.48%                     | 3.6   | \$ 800,000              | 87,000                 | 1.4%  |        |
| Unsecured Term Loans                                   | 1.78%          | 1.78%                     | 3.6   |                         | 520,000                | 1.8%  |        |
| Total variable rate debt                               | 1.78%          | 1.78%                     | 3.4   |                         | \$ 643,249             | 2.8%  | (2)(3) |
| Total Consolidated Debt outstanding                    | 3.78%          | 3.87%                     | 5.9   |                         | \$2,121,240            | 4.1%  | (2)(3) |
| Variable Rate Loans Subject to Interest Rate Swaps (2) |                |                           |   |                         | \$ 436,249             | 0.8%  |        |
| % of Fixed Rate Loans (2)                              |                |                           |   |                         | 90.2%                  |   |        |
| % of Variable Rate Loans (2)                           |                |                           |   |                         | 9.8%                   |   |        |
|  |                |                           |   |                         | 100.0%                 |   |        |
| Recourse debt  |                |                           |   |                         | \$1,850,532            |   |        |
| Nonrecourse debt                                       |                |                           |   |                         | 270,708                |   |        |
| Total Consolidated Debt outstanding                    |                |                           |   |                         | \$2,121,240            |   |        |

<sup>(1)</sup> The average stated interest rate excludes incremental additional interest associated with default rate on debt that was in default that we extinguished via conveyance of properties during the period.

<sup>(2)</sup> Includes the effect of interest rate swaps in effect during certain of the periods set forth above that hedge the risk of changes in interest rates on certain of our one-month LIBOR-based variable rate debt.

<sup>(3)</sup> Includes facility commitment fees incurred for our Unsecured Revolving Credit Facility.

## Corporate Office Properties Trust Debt Analysis (continued) (dollars in thousands)

|  | Septe | ember 30, 2015              |                      |
|--|-------|-----------------------------|----------------------|
| Secured debt   | \$    | 324,466                     |                      |
| Unsecured debt   |       | 1,796,774                   |                      |
| Numerator for debt to adjusted book ratio  | \$    | 2,121,240                   |                      |
| Unencumbered adjusted book   | \$    | 4,314,886                   |                      |
| Encumbered adjusted book   | ,     | 561,037                     |                      |
| Total adjusted book  | \$    | 4,875,923                   |                      |
| # of Operating Office Properties   |       |                             |                      |
| Unencumbered   |       | 165                         |                      |
| Encumbered   |       | 18                          |                      |
| Total  |       | 183                         |                      |
| Square Feet of Office Properties (in thousands)  |       |                             |                      |
| Unencumbered   |       | 16,243                      |                      |
| Encumbered   |       | 2,582                       |                      |
| Total  |       | 18,825                      |                      |
|  |       | nree Months<br>aded 9/30/15 |                      |
| NOI from unencumbered real estate operations   | \$    | 72,257                      |                      |
| NOI from encumbered real estate operations   |       | 12,517                      |                      |
| NOI from properties conveyed to extinguish debt in default   |       | 15                          |                      |
| Total NOI from real estate operations  | \$    | 84,789                      |                      |
| Unencumbered adjusted EBITDA   | \$    | 65,195                      |                      |
| Encumbered adjusted EBITDA (1)   |       | 12,516                      |                      |
| Total adjusted EBITDA (1)  | \$    | 77,711                      |                      |
| Debt ratios (coverage ratios excluding capitalized interest) — All coverage computations include discontinued operations |       | nree Months<br>nded 9/30/15 |                      |
| Adjusted EBITDA debt service coverage ratio  |       | 3.6x                        |                      |
| Adjusted EBITDA fixed charge coverage ratio  |       | 2.9x                        |                      |
| Adjusted debt to in-place adjusted EBITDA ratio  |       | 6.7x                        |                      |
|  | As o  | f and for Three N           | Months Ended 9/30/15 |
| Unsecured Senior Notes Covenants   |       | Actual                      | Required             |
| Total Debt / Total Assets  |       | 44.8%                       | Less than 60%        |
| Secured Debt / Total Assets  |       | 6.8%                        | Less than 40%        |
| Debt Service Coverage  |       | 3.4x                        | Greater than 1.5x    |
| Unencumbered Assets / Unsecured Debt   |       | 232.2%                      | Greater than 150%    |

<sup>(1)</sup> Except for Unsecured Senior Notes Covenants, amounts exclude the effect of properties that served as collateral for debt in default that we extinguished via conveyance of such properties.

## Corporate Office Properties Trust Debt Maturity Schedule (dollars in thousands)

|   |               | GAAP      |             |             |             |              |             |                   |              |
|---|---------------|-----------|-------------|-------------|-------------|--------------|-------------|-------------------|--------------|
|   | Stated        | Effective |             |             |             |              |             |                   |              |
|   | Rate          | Rate      | <u>2015</u> | <u>2016</u> | <u>2017</u> | <u>2018</u>  | <u>2019</u> | <b>Thereafter</b> | <u>Total</u> |
| <u>Unsecured Debt</u>                   |               |           | '           |             |             |              |             |                   |              |
| Unsecured Revolving Credit Facility (1) | LIBOR + 1.20% | 1.48%     | \$ —        | \$          | \$ - \$     | — \$         | 87,000      | \$ \$             | 87,000       |
| Senior Unsecured Notes                  |               |           |             |             |             |              |             |                   |              |
| Due 6/15/21                             | 3.70%         | 3.85%     | _           | _           | _           | _            | _           | 300,000           | 300,000      |
| Due 5/15/23                             | 3.60%         | 3.70%     | _           | _           | _           | _            | _           | 350,000           | 350,000      |
| Due 2/15/24                             | 5.25%         | 5.49%     | _           |             | _           | _            | _           | 250,000           | 250,000      |
| Due 7/1/25                              | 5.00%         | 5.15%     |             | _           | _           | _            | _           | 300,000           | 300,000      |
| Total Senior Unsecured Notes            |               |           |             |             | _           |              | _           | 1,200,000         | 1,200,000    |
| Other Unsecured Debt                    |               |           |             |             |             |              |             |                   |              |
| 2016 maturities (2)                     | LIBOR + 1.50% | 1.70%     | _           | 100,000     | _           | _            |             | _                 | 100,000      |
| 2019 maturities                         | LIBOR + 2.10% | 2.30%     | _           |             | _           |              | 120,000     | _                 | 120,000      |
| 2020 maturities                         | LIBOR + 1.40% | 1.60%     | _           | _           | _           | _            | _           | 300,000           | 300,000      |
| 2026 maturities                         | 0.00%         | 0.00%     | 50          | 200         | 200         | 200          | 200         | 1,261             | 2,111        |
| Total Other Unsecured Debt              |               |           | 50          | 100,200     | 200         | 200          | 120,200     | 301,261           | 522,111      |
| <b>Total Unsecured Debt</b>             |               |           | \$ 50       | \$ 100,200  | \$ 200 \$   | 200 \$       | 207,200     | \$ 1,501,261 \$   | 1,809,111    |
| Secured Debt                            |               |           |             | -           |             | "            |             | '                 |              |
| Fixed Rate Secured Debt                 |               |           |             |             |             |              |             |                   |              |
| 2016 maturities                         | 7.22%         | 7.21%     | \$ 1,061    | \$ 169,343  | \$ - \$     | — \$         | _           | \$ \$             | 170,404      |
| 2017 maturities                         | 5.45%         | 5.85%     | 48          | 200         | 4,302       | _            | _           | _                 | 4,550        |
| Thereafter                              | 4.36%         | 4.27%     | 401         | 2,186       | 2,684       | 2,817        | 2,917       | 101,754           | 112,759      |
| Total Fixed Rate Secured Debt           |               |           | 1,510       | 171,729     | 6,986       | 2,817        | 2,917       | 101,754           | 287,713      |
| Variable Rate Secured Debt (3)          | LIBOR + 2.25% | 2.45%     | 36,249      |             | _           | _            | _           |                   | 36,249       |
| <b>Total Secured Debt</b>               |               |           | \$ 37,759   | \$ 171,729  | \$ 6,986 \$ | 2,817 \$     | 2,917       | \$ 101,754 \$     | 323,962      |
| Total Debt                              |               |           | \$ 37,809   | \$ 271,929  | \$ 7,186 \$ | 3,017 \$     | 210,117     | \$ 1,603,015      | 2,133,073    |
| Fixed Rate Debt                         | 4.65%         | 4.78%     | \$ 1,560    | \$ 171,929  | \$ 7,186 \$ | 3,017 \$     | 3,117       | \$ 1,303,015 \$   | 1,489,824    |
| Variable Rate Debt                      | 1.78%         | 1.78%     | 36,249      | 100,000     | _           | _            | 207,000     | 300,000           | 643,249      |
| Total Debt                              |               |           | \$ 37,809   | \$ 271,929  | \$ 7,186 \$ | 3,017 \$     | 210,117     | \$ 1,603,015 \$   | 2,133,073    |
| Balloon Payments                        |               |           | \$ 36,175   | \$ 266,062  | \$ 4,110 \$ | <b>—</b> \$  | 207,000     | \$ 1,591,227 \$   | 3 2,104,574  |
| Scheduled Principal Amortization        |               |           | 1,633       | 5,866       | 3,077       | 3,017        | 3,117       | 11,789            | 28,499       |
| Total Debt                              |               |           | \$ 37,808   | \$ 271,928  | \$ 7,187 \$ | 3,017 \$     | 210,117     | \$ 1,603,016 \$   | 5 2,133,073  |
|   |               |           |             |             |             | et discount  |             |                   | (11,833)     |
|   |               |           |             |             | N           | umerator for | debt to ad  | justed book       | 2,121,240    |

<sup>(1)</sup> Matures in May 2019, and may be extended by two six-month periods at our option, subject to certain conditions.

<sup>(2)</sup> Matures in March 2016, and may be extended by three six-month periods at our option, subject to certain conditions.

<sup>(3)</sup> In October 2015, the maturity of this \$36.2 million loan was extended to May 2016. The effect of this extension is not reflected in the above presentation.

# Corporate Office Properties Trust Consolidated Joint Ventures as of 9/30/15 (dollars and square feet in thousands)

| Operating Properties   | Operational<br>Square Feet | Occupancy % | Leased % |          | Assets (1) | Venture Lev<br>Debt  | el % COPT<br>Owned |
|--|----------------------------|-------------|----------|----------|------------|----------------------|--------------------|
| Suburban Maryland:   |                            |             |          |          |            |                      |                    |
| M Square Associates, LLC (2 properties)                            | 242                        | 100.0%      | 100.0%   | \$       | 55,343     | \$ 36,2              | 49 50%             |
| Huntsville, AL:  |                            |             |          |          |            |                      |                    |
| LW Redstone Company, LLC (5 properties)                            | 495                        | 100.0%      | 100.0%   |          | 86,408     | 37,0                 | 23 85%             |
| Total/Average  | 737                        | 100.0%      | 100.0%   | \$       | 141,751    | \$ 73,2              | 72                 |
| NOI of Operating Properties for the Three Months Ended 9/30/15 (2) | \$ 3,470                   | =           |          |          |            | <u>;</u>             | <b></b>            |
| NOI of Operating Properties for the Nine Months Ended 9/30/15 (2)  | \$ 8,766                   |             |          |          |            |                      |                    |
| Non-operational Properties   | Estim<br>Develo<br>Square  | pable       | Т        | otal Ass | sets V     | enture Level<br>Debt | % COPT<br>Owned    |
| Suburban Maryland:   |                            |             |          |          |            |                      | -                  |
| M Square Research Park   |                            | 525         | \$       | 3,       | 497 \$     |                      | 50%                |
| Huntsville, Alabama:   |                            |             |          |          |            |                      |                    |
| Redstone Gateway   |                            | 4,103       |          | 58,      | ,498       |                      | 85%                |
| Total  |                            | 4,628       | \$       | 61       | ,995 \$    |                      |                    |

<sup>(1)</sup> Total assets includes the total assets recorded on the books of the consolidated joint venture plus any outside investment basis related to the applicable joint venture and related joint ventures (formed and to be formed).

<sup>(2)</sup> Represents gross NOI of the joint venture operating properties before allocation to joint venture partners.

# Corporate Office Properties Trust Supplementary Reconciliations of Non-GAAP Measures (in thousands)

|   |     |          |           | Th      | ree I | Months End | ded |         |           |          |         | Nine Mont | hs F | Ended   |
|---|-----|----------|-----------|---------|-------|------------|-----|---------|-----------|----------|---------|-----------|------|---------|
|   | - 9 | 9/30/15  | 6         | 5/30/15 | 3     | 3/31/15    | 12  | /31/14  | 9/30/14   |          | 9/30/15 |           | 9    | /30/14  |
| Net income  | \$  | 94,294   | \$        | 17,232  | \$    | 14,735     | \$  | 5,937   | \$        | 24,548   | \$      | 126,261   | \$   | 39,269  |
| Interest expense on continuing and discontinued operations  |     | 24,121   |           | 21,768  |       | 20,838     |     | 23,286  |           | 24,802   |         | 66,727    |      | 69,107  |
| Income tax expense  |     | 48       |           | 50      |       | 55         |     | 53      |           | 101      |         | 153       |      | 257     |
| Depreciation of furniture, fixtures and equipment   |     | 590      |           | 527     |       | 492        |     | 513     |           | 543      |         | 1,609     |      | 1,891   |
| Real estate-related depreciation and amortization   |     | 38,403   |           | 33,786  |       | 31,599     |     | 31,358  |           | 30,237   |         | 103,788   |      | 104,728 |
| Impairment losses   |     | 2,307    |           | 1,239   |       | 233        |     | 48      |           | 42       |         | 3,779     |      | 1,371   |
| (Gain) loss on early extinguishment of debt on continuing and discont. operations   |     | (85,745) |           | (315)   |       | 3          |     | 9,106   |           | 176      |         | (86,057)  |      | 562     |
| Gain on sales of operating properties   |     | (15)     |           |         |       |            |     | 2       |           | (5,123)  |         | (15)      |      | (5,119) |
| Gain on sales of non-operational properties   |     | _        |           | 1       |       | (3,986)    |     | (43)    |           | (5,535)  |         | (3,985)   |      | (5,535) |
| Net loss (gain) on investments in unconsolidated entities included in interest and other income   |     | 98       |           | (52)    |       | 75         |     | (74)    |           | 63       |         | 121       |      | 365     |
| Operating property acquisition costs  |     | 2,695    |           | 361     |       | 1,046      |     |         |           |          |         | 4,102     |      |         |
| EBITDA from properties conveyed to extinguish debt in default   |     | (15)     |           | (843)   |       | 90         |     | (828)   |           | (732)    |         | (768)     |      | (1,263) |
| Demolition costs on redevelopment properties  |     | 930      |           | 66      |       | 175        |     |         |           |          |         | 1,171     |      | _       |
| Executive transition costs  |     | _        |           |         |       |            |     | 1,056   |           | <u> </u> |         |           |      |         |
| Adjusted EBITDA   | \$  | 77,711   | \$        | 73,820  | \$    | 65,355     | \$  | 70,414  | \$        | 69,122   | \$      | 216,886   | \$   | 205,633 |
| Add back:   |     |          |           |         |       |            |     |         |           |          |         |           |      |         |
| General, administrative and leasing expenses on continuing and discontinued operations  |     | 7,439    |           | 7,534   |       | 7,891      |     | 8,912   |           | 7,211    |         | 22,864    |      | 22,882  |
| Business development expenses and land carry costs on continuing and discontinued operations, excluding operating property acquisition costs and demolition costs on redevelopment properties |     | 1,948    |           | 2,196   |       | 1,569      |     | 1,466   |           | 1,430    |         | 5,713     |      | 4,107   |
| Depreciation of FF&E  |     | (590)    |           | (527)   |       | (492)      |     | (513)   |           | (543)    |         | (1,609)   |      | (1,891) |
| Income from construction contracts and other service operations   |     | (926)    |           | (879)   |       | (826)      |     | (1,653) |           | (1,146)  |         | (2,631)   |      | (5,037) |
| Interest and other income, excluding net loss/gain on investments in  |     | (920)    |           | (879)   |       | (820)      |     | (1,033) |           | (1,140)  |         | (2,031)   |      | (3,037) |
| unconsolidated entities   |     | (790)    |           | (1,190) |       | (1,358)    |     | (1,074) |           | (1,254)  |         | (3,338)   |      | (4,140) |
| Equity in (income) loss of unconsolidated entities  |     | (18)     |           | (9)     |       | (25)       |     | (23)    |           | (193)    |         | (52)      |      | (206)   |
| NOI from properties conveyed to extinguish debt in default  |     | 15       |           | 843     |       | (90)       |     | 828     |           | 732      |         | 768       |      | 1,263   |
| Executive transition costs  |     |          | _         |         | _     |            |     | (1,056) |           |          |         |           |      |         |
| NOI from real estate operations   | \$  | 84,789   | <u>\$</u> | 81,788  | \$    | 72,024     | \$  | 77,301  | <u>\$</u> | 75,359   | \$      | 238,601   | \$   | 222,611 |
| Adjusted EBITDA   | \$  | 77,711   | \$        | 73,820  | \$    | 65,355     | \$  | 70,414  | \$        | 69,122   |         |           |      |         |
| Proforma NOI adjustment for mid-period property changes   |     | 1,309    |           | 509     |       | 1,573      |     |         |           | (12)     |         |           |      |         |
| In-place adjusted EBITDA  | \$  | 79,020   | \$        | 74,329  | \$    | 66,928     | \$  | 70,414  | \$        | 69,110   |         |           |      |         |

# Corporate Office Properties Trust Supplementary Reconciliations of Non-GAAP Measures (continued) (dollars in thousands)

|   |               |     | Th      | ree l | Months En | ded |         |    |         | Nine Months Ended |         |    |         |  |  |
|---|---------------|-----|---------|-------|-----------|-----|---------|----|---------|-------------------|---------|----|---------|--|--|
|   | 9/30/15       | - ( | 5/30/15 |       | 3/31/15   | 1   | 2/31/14 | 9  | 9/30/14 |                   | 9/30/15 |    | 9/30/14 |  |  |
| <b>Discontinued Operations</b>  |               |     |         |       |           | _   |         |    |         |                   |         | _  |         |  |  |
| Revenues from real estate operations  | \$<br>_       | \$  | 4       | \$    |           | \$  | (2)     | \$ | (36)    | \$                | 4       | \$ | (12)    |  |  |
| Property operating expenses   | _             |     | 11      |       | (5)       |     | 24      |    | 175     |                   | 6       |    | 111     |  |  |
| Gain (loss) on early extinguishment of debt                                   | _             |     | 380     |       |           |     |         |    |         |                   | 380     |    | (116)   |  |  |
| Impairment (losses) recoveries  | _             |     | (1)     |       | (233)     |     |         |    | 24      |                   | (234)   |    | (3)     |  |  |
| Gain on sales of depreciated real estate properties                           |               |     |         |       |           |     |         |    | 28      |                   |         |    | 24      |  |  |
| Discontinued operations   | \$<br>_       | \$  | 394     | \$    | (238)     | \$  | 22      | \$ | 191     | \$                | 156     | \$ | 4       |  |  |
| GAAP revenues from real estate operations from continuing operations          | \$<br>133,686 | \$  | 128,191 | \$    | 122,710   | \$  | 120,613 | \$ | 118,276 | \$                | 384,587 | \$ | 359,112 |  |  |
| Revenues from discontinued operations   |               |     | 4       |       |           |     | (2)     |    | (36)    |                   | 4       |    | (12)    |  |  |
| Real estate revenues  | \$<br>133,686 | \$  | 128,195 | \$    | 122,710   | \$  | 120,611 | \$ | 118,240 | \$                | 384,591 | \$ | 359,100 |  |  |
| GAAP property operating expenses from continuing operations                   | \$<br>48,897  | \$  | 46,418  | \$    | 50,681    | \$  | 43,334  | \$ | 43,056  | \$                | 145,996 | \$ | 136,600 |  |  |
| Property operating expenses from discontinued operations                      |               |     | (11)    |       | 5         |     | (24)    |    | (175)   |                   | (6)     |    | (111)   |  |  |
| Real estate property operating expenses                                       | \$<br>48,897  | \$  | 46,407  | \$    | 50,686    | \$  | 43,310  | \$ | 42,881  | \$                | 145,990 | \$ | 136,489 |  |  |
| Gain on sales of real estate, net, per statements of operations               | \$<br>15      | \$  | (1)     | \$    | 3,986     | \$  | 41      | \$ | 10,630  | \$                | 4,000   | \$ | 10,630  |  |  |
| Gain on sales of real estate from discontinued operations                     |               |     |         |       |           |     |         |    | 28      |                   | _       |    | 24      |  |  |
| Gain on sales of real estate from continuing and discont. operations          | 15            |     | (1)     |       | 3,986     |     | 41      |    | 10,658  |                   | 4,000   |    | 10,654  |  |  |
| Gain on sales of non-operating properties                                     |               |     | 1       |       | (3,986)   |     | (43)    |    | (5,535) |                   | (3,985) |    | (5,535) |  |  |
| Gain on sales of operating properties   | \$<br>15      | \$  |         | \$    | _         | \$  | (2)     | \$ | 5,123   | \$                | 15      | \$ | 5,119   |  |  |
| Impairment losses, per statements of operations                               | \$<br>2,307   | \$  | 1,238   | \$    |           | \$  | 48      | \$ | 66      | \$                | 3,545   | \$ | 1,368   |  |  |
| Impairment losses (recoveries) on discontinued operations                     |               |     | 1       |       | 233       |     |         |    | (24)    |                   | 234     |    | 3       |  |  |
| Total impairment losses   | \$<br>2,307   | \$  | 1,239   | \$    | 233       | \$  | 48      | \$ | 42      | \$                | 3,779   | \$ | 1,371   |  |  |
| Impairment (losses) recoveries on previously depreciated operating properties | (2,307)       |     | (1,239) |       | (233)     |     | (48)    |    | 7       |                   | (3,779) |    | (1,322) |  |  |
| Impairment losses on non-operating properties                                 | \$<br>_       | \$  |         | \$    |           | \$  |         | \$ | 49      | \$                |         | \$ | 49      |  |  |

# Corporate Office Properties Trust Supplementary Reconciliations of Non-GAAP Measures (continued) (dollars in thousands)

|   | Three Months Ended |           |            |           |            |           |       |          |              |           | Nine Months Ended |           |     |           |  |
|---|--------------------|-----------|------------|-----------|------------|-----------|-------|----------|--------------|-----------|-------------------|-----------|-----|-----------|--|
|   | _                  | 9/30/15   |            | 6/30/15   |            | 3/31/15   |       | 2/31/14  | _            | /30/14    |                   | 9/30/15   |     | 0/30/14   |  |
| Total interest expense  | \$                 | 24,121    | \$         |           | \$         | 20,838    | \$    | 23,286   | \$           | 24,802    | \$                | 66,727    | \$  | 69,107    |  |
| Less: Amortization of deferred financing costs  |                    | (1,203)   |            | (1,146)   |            | (990)     |       | (1,020)  |              | (1,357)   |                   | (3,339)   |     | (3,646)   |  |
| Less: Amortization of net debt discounts and prem., net of amounts capitalized                                  |                    | (321)     |            | (264)     |            | (264)     |       | (261)    |              | (259)     |                   | (849)     |     | (659)     |  |
| Less: Interest expense on debt in default extinguished via conveyance of propertie                              | s                  | (2,781)   |            | (4,261)   |            | (4,182)   |       | (4,320)  |              | (4,231)   |                   | (11,224)  |     | (8,364)   |  |
| Denominator for interest coverage   |                    | 19,816    |            | 16,097    |            | 15,402    |       | 17,685   |              | 18,955    |                   | 51,315    |     | 56,438    |  |
| Scheduled principal amortization  |                    | 1,692     |            | 1,670     |            | 1,649     |       | 1,603    |              | 1,477     |                   | 5,011     |     | 4,914     |  |
| Denominator for debt service coverage   |                    | 21,508    |            | 17,767    |            | 17,051    |       | 19,288   |              | 20,432    |                   | 56,326    |     | 61,352    |  |
| Capitalized interest  |                    | 1,559     |            | 1,950     |            | 2,132     |       | 1,740    |              | 1,314     |                   | 5,641     |     | 4,325     |  |
| Preferred share dividends - redeemable non-convertible  |                    | 3,552     |            | 3,553     |            | 3,552     |       | 3,552    |              | 3,553     |                   | 10,657    |     | 12,387    |  |
| Preferred unit distributions  |                    | 165       |            | 165       |            | 165       |       | 165      |              | 165       |                   | 495       |     | 495       |  |
| Denominator for fixed charge coverage   | \$                 | 26,784    | \$         | 23,435    | \$         | 22,900    | \$    | 24,745   | \$           | 25,464    | \$                | 73,119    | \$  | 78,559    |  |
| Preferred share dividends   | \$                 | 3,552     | \$         | 3,553     | \$         | 3,552     | \$    | 3,552    | \$           | 3,553     | \$                | 10,657    | \$  | 12,387    |  |
| Preferred unit distributions  |                    | 165       |            | 165       |            | 165       |       | 165      |              | 165       |                   | 495       |     | 495       |  |
| Common share dividends  |                    | 26,000    |            | 26,002    |            | 25,998    |       | 25,638   |              | 24,112    |                   | 78,000    |     | 72,306    |  |
| Common unit distributions   |                    | 1,011     |            | 1,012     |            | 1,012     |       | 1,055    |              | 1,062     |                   | 3,035     |     | 3,215     |  |
| Total dividends/distributions   | \$                 | 30,728    | \$         | 30,732    | \$         | 30,727    | \$    | 30,410   | \$           | 28,892    | \$                | 92,187    | \$  | 88,403    |  |
| Common share dividends  | \$                 | 26,000    | \$         | 26,002    | \$         | 25,998    | \$    | 25,638   | \$           | 24,112    | \$                | 78,000    | \$  | 72,306    |  |
| Common unit distributions   |                    | 1,011     |            | 1,012     |            | 1,012     |       | 1,055    |              | 1,062     |                   | 3,035     |     | 3,215     |  |
| Dividends and distributions on dilutive preferred securities  |                    | 537       |            |           |            |           |       |          |              |           |                   | _         |     | _         |  |
| Dividends and distributions for diluted FFO payout ratio  |                    | 27,548    |            | 27,014    |            | 27,010    |       | 26,693   |              | 25,174    |                   | 81,035    |     | 75,521    |  |
| Dividends and distributions on antidilutive preferred securities  |                    | (537)     |            |           |            | _         |       |          |              | _         |                   |           |     |           |  |
| Dividends and distributions for other payout ratios   | \$                 | 27,011    | \$         | 27,014    | \$         | 27,010    | \$    | 26,693   | \$           | 25,174    | \$                | 81,035    | \$  | 75,521    |  |
| Total Assets  | \$3                | 3,918,473 | \$3        | ,910,921  | \$3        | ,777,155  | \$3,  | 670,257  | \$3,         | ,680,188  | \$3               | 3,918,473 | \$3 | ,680,188  |  |
| Accumulated depreciation  |                    | 675,747   |            | 723,470   |            | 724,539   | ,     | 703,083  |              | 679,598   |                   | 675,747   |     | 679,598   |  |
| Accumulated depreciation included in assets held for sale   |                    | 65,872    |            | 24,930    |            |           |       |          |              |           |                   | 65,872    |     |           |  |
| Accumulated amort. of real estate intangibles and deferred leasing costs  |                    | 189,571   |            | 211,522   |            | 219,437   | 2     | 214,611  |              | 207,864   |                   | 189,571   |     | 207,864   |  |
| Accumulated amortization of real estate intangibles and deferred leasing costs included in assets held for sale |                    | 26,260    |            | 15,271    |            |           |       | _        |              |           |                   | 26,260    |     |           |  |
| Less: Adj. book assoc. with properties conveyed to extinguish debt in default                                   |                    | _         |            | (130,471) |            | (131,623) | (     | 131,118) | (            | (130,346) |                   |           |     | (130,346) |  |
| Adjusted book   | \$4                | 4,875,923 | \$4        | ,755,643  | \$4        | ,589,508  | \$4,  | 456,833  | \$4,         | ,437,304  | \$4               | 1,875,923 | \$4 | ,437,304  |  |
| Debt, net   | <u></u>            | 2,121,240 | <u>\$2</u> | ,130,170  | <u>\$1</u> | ,999,622  | \$1,9 | 920,057  | <u>\$2,</u>  | ,049,992  |                   |           |     |           |  |
| Less: Debt in default extinguished via conveyance of properties   |                    |           |            | (150,000) |            | (150,000) | (     | 150,000) | (            | (150,000) |                   |           |     |           |  |
| Numerator for debt to adjusted book ratio   |                    | 2,121,240 |            | ,980,170  | _          | ,849,622  |       | 770,057  |              | 899,992   |                   |           |     |           |  |
| Less: Cash and cash equivalents   |                    | (3,840)   |            | (37,074)  |            | (4,429)   | ,     | (6,077)  | ,            | (40,018)  |                   |           |     |           |  |
| Adjusted debt   | \$2                | 2,117,400 | \$1        | ,943,096  | \$1        | ,845,193  | \$1,  | 763,980  | <b>\$1</b> . | 859,974   |                   |           |     |           |  |
|   | _                  |           | _          |           | _          |           |       |          |              |           |                   |           |     |           |  |

#### Non-GAAP Measures

We believe that the measures defined below that are not determined in accordance with generally accepted accounting principles ("GAAP") are helpful to investors in measuring our performance and comparing it to that of other real estate investment trusts ("REITs"). Since these measures exclude certain items includable in their respective most comparable GAAP measures, reliance on the measures has limitations; management compensates for these limitations by using the measures simply as supplemental measures that are weighed in balance with other GAAP and non-GAAP measures. These measures are not necessarily indications of our cash flow available to fund cash needs. Additionally, they should not be used as an alternative to the respective most comparable GAAP measures when evaluating our financial performance or to cash flow from operating, investing and financing activities when evaluating our liquidity or ability to make cash distributions or pay debt service.

### Adjusted book

Defined as total assets presented on our consolidated balance sheet excluding the effect of accumulated depreciation on real estate properties, accumulated amortization of intangible assets on real estate acquisitions and accumulated amortization of deferred leasing costs, and excluding the effect of properties that served as collateral for debt in default that we extinguished via conveyance of such properties.

### Adjusted debt

Defined as the carrying value of our debt, as adjusted to subtract cash and cash equivalents as of the end of the period and debt in default that was extinguished via conveyance of properties.

### Adjusted debt to in-place adjusted EBITDA ratio

Defined as adjusted debt (as defined above) divided by in-place adjusted EBITDA (defined below) for the three month period that is annualized by multiplying by four.

### Adjusted earnings before interest, income taxes, depreciation and amortization ("Adjusted EBITDA")

Adjusted EBITDA is net income (loss) adjusted for the effects of interest expense, depreciation and amortization, impairment losses, gain on sales of properties, gain or loss on early extinguishment of debt, net gain on unconsolidated entities, operating property acquisition costs, loss on interest rate derivatives, income taxes, demolition costs on redevelopment properties and executive transition costs, and excluding the effect of properties that served as collateral for debt in default that we extinguished via conveyance of such properties. We believe that adjusted EBITDA is a useful supplemental measure of performance for assessing our un-levered performance. We believe that net income is the most directly comparable GAAP measure to adjusted EBITDA.

### Amortization of acquisition intangibles included in NOI

Represents the amortization of intangible asset and liability categories that is included in net operating income, including amortization of above- or below-market leases and above- or below-market cost arrangements.

## Basic FFO available to common share and common unit holders ("Basic FFO")

This measure is FFO adjusted to subtract (1) preferred share dividends, (2) income attributable to noncontrolling interests through ownership of preferred units in Corporate Office Properties, L.P. (the "Operating Partnership") or interests in other consolidated entities not owned by us, (3) depreciation and amortization allocable to noncontrolling interests in other consolidated entities, (4) Basic FFO allocable to restricted shares and (5) issuance costs associated with redeemed preferred shares. With these adjustments, Basic FFO represents FFO available to common shareholders and holders of common units in the Operating Partnership ("common units"). Common units are substantially similar to our common shares of beneficial interest ("common shares") and are exchangeable into common shares, subject to certain conditions. We believe that Basic FFO is useful to investors due to the close correlation of common units to common shares. We believe that net income is the most directly comparable GAAP measure to Basic FFO.

### Cash net operating income ("Cash NOI")

Defined as NOI from real estate operations adjusted to eliminate the effects of noncash rental revenues and property operating expenses (comprised of straight-line rental adjustments, which includes the amortization of tenant incentives, and amortization of acquisition intangibles included in FFO and NOI). Under GAAP, rental revenue is recognized evenly over the term of tenant leases. Many leases provide for contractual rent increases and the effect of accounting under GAAP for such leases is to accelerate the recognition of lease revenue. Since some leases provide for periods under the lease in which rental concessions are provided to tenants, the effect of accounting under GAAP is to allocate rental revenue to such periods. Also under GAAP, when a property is acquired, we allocate the acquisition to certain intangible components (including above- and below-market leases and above- or below-market cost arrangements), which are then amortized into FFO and NOI over their estimated lives. We believe that Cash NOI is an important supplemental measure of operating performance for a REIT's operating real estate because it makes adjustments to NOI for the above stated items that are not associated with cash to us. As is the case with NOI, the measure is useful in our opinion in evaluating and comparing the performance of geographic segments, same-office property groupings and individual properties. We believe that net income is the most directly comparable GAAP measure to Cash NOI.

### Debt to Adjusted book

Defined as debt, as adjusted to subtract debt in default that was extinguished via conveyance of properties, divided by Adjusted book (defined above).

### Diluted adjusted funds from operations available to common share and common unit holders ("Diluted AFFO")

Defined as Diluted FFO, as adjusted for comparability, adjusted for the following: (1) the elimination of the effect of (a) noncash rental revenues and property operating expenses (comprised of straight-line rental adjustments, which includes the amortization of recurring tenant incentives, and amortization of acquisition intangibles included in FFO and NOI, both of which are described under "Cash NOI" below), (b) share-based compensation, net of amounts capitalized, (c) amortization of deferred financing costs, (d) amortization of debt discounts and premiums and (e) amortization of settlements of debt hedges; and (2) recurring capital expenditures. Recurring capital expenditures are defined as tenant improvements and incentives, building improvements and leasing costs for operating properties that are not (1) items contemplated prior to the acquisition of a property, (2) improvements associated with the expansion of a building or its improvements, (3) renovations to a building which change the underlying classification of the building (for example, from industrial to office or Class C office to Class B office) or (4) capital improvements that represent the addition of something new to the property rather than the replacement of something (for example, the addition of a new heating and air conditioning unit that is not replacing one that was previously there); recurring capital expenditures excludes expenditures of operating properties included in disposition plans during the period that were already sold or are held for future disposition. We believe that Diluted AFFO is an important supplemental measure of liquidity for an equity REIT because it provides management and investors with an indication of our ability to incur and service debt and to fund dividends and other cash needs. We believe that the numerator to diluted EPS is the most directly comparable GAAP measure to Diluted AFFO.

### Diluted FFO available to common share and common unit holders ("Diluted FFO")

Diluted FFO is Basic FFO adjusted to add back any changes in Basic FFO that would result from the assumed conversion of securities that are convertible or exchangeable into common shares. The computation of Diluted FFO assumes the conversion of common units in the Operating Partnership but does not assume the conversion of other securities that are convertible into common shares if the conversion of those securities would increase Diluted FFO per share in a given period. We believe that Diluted FFO is useful to investors because it is the numerator used to compute Diluted FFO per share, discussed below. We believe that the numerator to diluted EPS is the most directly comparable GAAP measure to Diluted FFO.

# Diluted FFO available to common share and common unit holders, as adjusted for comparability ("Diluted FFO, as adjusted for comparability") and FFO, as adjusted for comparability

Defined as Diluted FFO or FFO adjusted to exclude: operating property acquisition costs: gains on sales of, and impairment losses on, properties other than previously depreciated operating properties, net of associated income tax; gain or loss on early extinguishment of debt; FFO associated with properties that secured non-recourse debt on which we defaulted and, subsequently, extinguished via conveyance of such properties (including property NOI, interest expense and gains on debt extinguishment); loss on interest rate derivatives; demolition costs on redevelopment properties; executive transition costs; and accounting charges for original issuance costs associated with redeemed preferred shares. We believe that the excluded items are not reflective of normal operations and, as a result, believe that a measure that excludes these items is a

useful supplemental measure in evaluating operating performance. The adjustment for FFO associated with properties securing non-recourse debt on which we defaulted pertains to the periods subsequent to our default on the loan's payment terms, which was the result of our decision to not support payments on the loan since the estimated fair value of the properties was less than the loan balance. While we continued as the legal owner of the properties during this period, all cash flows produced by them went directly to the lender and we did not fund any debt service shortfalls, which included incremental additional interest under the default rate. We believe that the numerator to diluted EPS is the most directly comparable GAAP measure to this non-GAAP measure.

### Diluted FFO per share

Diluted FFO per share is (1) Diluted FFO divided by (2) the sum of the (a) weighted average common shares outstanding during a period, (b) weighted average common units outstanding during a period and (c) weighted average number of potential additional common shares that would have been outstanding during a period if other securities that are convertible or exchangeable into common shares were converted or exchanged. The computation of Diluted FFO per share assumes the conversion of common units in the Operating Partnership but does not assume the conversion of other securities that are convertible into common shares if the conversion of those securities would increase Diluted FFO per share in a given period. We believe that Diluted FFO per share is useful to investors because it provides investors with a further context for evaluating our FFO results in the same manner that investors use earnings per share ("EPS") in evaluating net income available to common shareholders. We believe that diluted EPS is the most directly comparable GAAP measure to Diluted FFO per share.

### Diluted FFO per share, as adjusted for comparability

Defined as (1) Diluted FFO available to common share and common unit holders, as adjusted for comparability divided by (2) the sum of the (a) weighted average common shares outstanding during a period, (b) weighted average common units outstanding during a period and (c) weighted average number of potential additional common shares that would have been outstanding during a period if other securities that are convertible or exchangeable into common shares were converted or exchanged. The computation of this measure assumes the conversion of common units in the Operating Partnership but does not assume the conversion of other securities that are convertible into common shares if the conversion of those securities would increase the per share measure in a given period. As discussed above, we believe that the excluded items are not indicative of normal operations. As such, we believe that a measure that excludes these items is a useful supplemental measure in evaluating our operating performance. We believe that diluted EPS is the most directly comparable GAAP measure.

### <u>Dividend coverage-Diluted FFO</u>, as adjusted for comparability, and <u>Dividend coverage-Diluted AFFO</u>

These measures divide either Diluted FFO, Diluted FFO, as adjusted for comparability, or Diluted AFFO by the sum of (1) dividends on common shares and (2) distributions to holders of interests in the Operating Partnership and dividends on convertible preferred shares when such distributions and dividends are included in Diluted FFO.

### Funds from operations ("FFO" or "FFO per NAREIT")

Defined as net income computed using GAAP, excluding gains on sales of, and impairment losses on, previously depreciated operating properties and real estate-related depreciation and amortization. When multiple properties consisting of both operating and non-operating properties exist on a single tax parcel, we classify all of the gains on sales of, and impairment losses on, the tax parcel as all being for previously depreciated operating properties when most of the value of the parcel is associated with operating properties on the parcel. We believe that we use the National Association of Real Estate Investment Trust's ("NAREIT") definition of FFO, although others may interpret the definition differently and, accordingly, our presentation of FFO may differ from those of other REITs. We believe that FFO is useful to management and investors as a supplemental measure of operating performance because, by excluding gains related to sales of, and impairment losses on, previously depreciated operating properties and excluding real estate-related depreciation and amortization, FFO can help one compare our operating performance between periods. We believe that net income is the most directly comparable GAAP measure to FFO.

### In-place adjusted EBITDA

Defined as Adjusted EBITDA, as further adjusted for: (1) the removal of NOI pertaining to properties in the quarterly periods in which such properties were sold; and (2) the addition of pro forma adjustments to NOI for properties acquired or placed into service subsequent to the commencement of a quarter made in order to reflect a full quarter

of ownership/operations. We believe that in-place adjusted EBITDA is a useful supplemental measure of performance for assessing our un-levered performance, as further adjusted for changes in operating properties subsequent to the commencement of a quarter. We believe that net income is the most directly comparable GAAP measure to in-place adjusted EBITDA.

### Net operating income ("NOI") from real estate operations

NOI is real estate revenues from continuing and discontinued operations reduced by total property expenses associated with real estate operations, including discontinued operations; total property expenses, as used in this definition, do not include depreciation, amortization or interest expense associated with real estate operations. We believe that NOI is an important supplemental measure of operating performance for a REIT's operating real estate because it provides a measure of the core real estate operations that is unaffected by depreciation, amortization, financing and general, administrative and leasing expenses; we believe this measure is particularly useful in evaluating the performance of geographic segments, same-office property groupings and individual properties. We believe that net income is the most directly comparable GAAP measure to NOI.

### NOI debt service coverage ratio and Adjusted EBITDA debt service coverage ratio

These measures divide either NOI from real estate operations or Adjusted EBITDA by the sum of interest expense on continuing and discontinued operations (excluding amortization of deferred financing costs and amortization of debt discounts and premiums, net of amounts capitalized, and interest expense on debt in default to be extinguished via conveyance of properties) and scheduled principal amortization on mortgage loans for continuing and discontinued operations.

### NOI fixed charge coverage ratio and Adjusted EBITDA fixed charge coverage ratio

These measures divide either NOI from real estate operations or Adjusted EBITDA by the sum of (1) interest expense on continuing and discontinued operations (excluding amortization of deferred financing costs and amortization of debt discounts and premiums, net of amounts capitalized, and interest expense on debt in default to be extinguished via conveyance of properties), (2) scheduled principal amortization on mortgage loans for continuing and discontinued operations, (3) capitalized interest, (4) dividends on preferred shares and (5) distributions on preferred units in the Operating Partnership not owned by us.

### NOI interest coverage ratio and Adjusted EBITDA interest coverage ratio

These measures divide either NOI from real estate operations or Adjusted EBITDA by interest expense on continuing and discontinued operations (excluding amortization of deferred financing costs and amortization of debt discounts and premiums, net of amounts capitalized, and interest expense on debt in default to be extinguished via conveyance of properties).

### Payout ratios based on: Diluted FFO; Diluted FFO, as adjusted for comparability; and Diluted AFFO

These payout ratios are defined as (1) the sum of (a) dividends on common shares and (b) distributions to holders of interests in the Operating Partnership and dividends on convertible preferred shares when such distributions and dividends are included in Diluted FFO divided by (2) the respective non-GAAP measures on which the payout ratios are based.

### Real estate revenue operating margin

Defined as NOI from real estate operations divided by real estate revenue, including continuing and discontinued operations.

### Recurring capital expenditures

Definition is included above in the definition for Diluted AFFO.

### Rental revenue operating margin

Defined as NOI from real estate operations divided by real estate rental revenue, including continuing and discontinued operations.

### Same office property NOI

Defined as NOI from real estate operations of Same Office Properties. We believe that Same Office Property NOI is an important supplemental measure of operating performance of Same Office Properties for the same reasons discussed above for NOI from real estate operations.

### Same office property cash NOI

Defined as cash NOI attributable to same office properties with additional adjustments to eliminate the effects of: (1) lease termination fees paid by tenants to terminate their lease obligations prior to the end of the agreed upon lease terms; and (2) rental revenue recognized under GAAP resulting from landlord assets funded by tenants. Lease termination fees and tenant-funded landlord improvements are often recognized as revenue in large one-time lump sum amounts. We believe that cash NOI attributable to same office properties with additional adjustments to eliminate the effects of these amounts is a useful supplemental measure of operating performance in evaluating same-office property groupings. We believe that net income is the most directly comparable GAAP measure to Same office property cash NOI.

#### Other Definitions

Acquisition Costs — Transaction costs expensed in connection with executed or anticipated acquisitions of operating properties.

Annualized Rental Revenue — The monthly contractual base rent as of the reporting date multiplied by 12, plus the estimated annualized expense reimbursements under existing leases for occupied space.

Construction Properties — Properties under active construction and properties that we were contractually committed to construct.

Core Portfolio — Operating properties held for long-term investment.

Demand Driver Adjacent Properties — Office properties held for long-term investment located near defense installations and other knowledge-based government demand drivers.

First Generation Space — Newly constructed or redeveloped space that has never been occupied.

Greater Washington, DC/Baltimore Region — Includes counties that comprise the Baltimore/Washington Corridor, Northern Virginia, Greater Baltimore, St. Mary's & King George Counties, and the Washington, DC-Capitol Riverfront.

Operational Space — The portion of a property in operations (excludes portion under construction or redevelopment).

Pre-Construction Properties — Properties on which work associated with one or more of the following tasks is underway on a regular basis: pursuing entitlements, planning, design and engineering, bidding, permitting and premarketing/preleasing. Typically, these projects, as categorized in this Supplemental Information package, are targeted to begin construction in 12 months or less.

Redevelopment Properties — Properties previously in operations on which activities to substantially renovate such properties were underway or approved.

Regional Office — Regional office properties held for long-term investment predominantly in the Greater Washington, DC/Baltimore region, excluding Strategic Tenant Niche Properties.

Same Office Properties — Operating office properties owned and 100% operational since at least January 1, 2014, excluding properties held for future disposition and properties under redevelopment.

Second Generation Space — Space leased that has been previously occupied.

Strategic Tenant Niche Properties — Office properties held for long-term investment located near defense installations and other knowledge-based government demand drivers, or that were otherwise at least 50% leased as of most recent year end by United States Government agencies or defense contractors.

Total Portfolio — Operating properties, excl. the effect of properties serving as collateral for debt which is in default that we expect to extinguish via property conveyance.

Unstabilized Properties — Properties with first generation operational space less than 90% occupied at period end.