

# Earnings Release & Supplemental Information — Unaudited

# December 31, 2013

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Please refer to the section entitled "Definitions" for definitions of non-GAAP measures and other terms we use herein that may not be customary or commonly known.



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# COPT REPORTS 2013 RESULTS; AFFIRMS 2014 GUIDANCE

**COLUMBIA, MD February 7, 2014** - Corporate Office Properties Trust ("COPT" or the "Company") (NYSE: OFC) announced financial and operating results for the fourth quarter and full year ended December 31, 2013

"Fourth quarter and full year results were in line with our expectations. Importantly, we have completed the portfolio repositioning and balance sheet improvements that diluted results in recent years," stated Roger A. Waesche, Jr., COPT's President & Chief Executive Officer. "We expect 2014 to be the inflection year for FFO, resulting from increases in same office occupancy and significant increases in future NOI from our well-leased development projects," he added.

### **Results:**

For the fourth quarter ended December 31, 2013 - Diluted earnings per share ("EPS") was \$0.94 for the quarter ended December 31, 2013 as compared to \$0.16 for the fourth quarter of 2012. Diluted funds from operations per share ("FFOPS"), as adjusted for comparability, was \$0.48 for the quarter ended December 31, 2013 as compared to \$0.51 for the fourth quarter of 2012. Adjustments for comparability encompass items such as acquisition costs, impairment losses and gains on non-operating properties (net of related tax adjustments), gains (losses) on early extinguishment of debt, derivative losses and write-offs of original issuance costs for redeemed preferred stock. Please refer to the reconciliation tables that appear later in this press release. Per NAREIT's definition, FFOPS for the fourth quarter of 2013 was \$1.21 versus \$0.49 for the fourth quarter of 2012.

**For the year ended December 31, 2013 -** EPS was \$0.83 for the year ended December 31, 2013 as compared to an EPS loss of (\$0.03) for 2012. FFOPS for the full year 2013, as adjusted for comparability, was \$1.97 as compared to \$2.11 reported for 2012. Per NAREIT's definition, FFOPS for 2013 was \$2.40 as compared to \$2.13 for 2012.

# **Operating Performance:**

**Portfolio Summary** - At December 31, 2013, the Company's consolidated portfolio of 183 operating office properties totaled 17.4 million square feet. The Company's consolidated portfolio was 90.3% leased and 89.1% occupied as of December 31, 2013.

**Same Office Performance -** For the year ended December 31, 2013, COPT's same office portfolio represents 84% of the rentable square feet of the portfolio and consists of 165 properties. For the quarter ended December 31, 2013, the Company's same office property cash NOI, excluding gross lease termination fees, was flat as compared to the quarter ended December 31, 2012. For the full year, same office property cash NOI, excluding

gross lease termination fees, increased 2.3%. The Company's same office portfolio was 91.2% leased and 89.8% occupied as of December 31, 2013.

**Leasing -** COPT completed a total of 1.1 million and 3.8 million square feet of leasing, respectively, for the quarter and year ended December 31, 2013. During these same periods, the Company's respective renewal rates were 74% and 70%. In the fourth quarter, lease terms on renewals averaged 5.9 years and for development and other new leases averaged 9.8 years. Average lease terms on renewals during the full year were 4.3 years and on development and other new leases were 8.3 years. For the quarter and year ended December 31, 2013, total rent on renewed space increased 4.6% as measured on a GAAP basis; on a cash basis, renewal rates decreased 3.4% in the fourth quarter of 2013 and for the year versus the comparable 2012 periods.

## **Investment Activity for the year ended December 31, 2013:**

**Construction** - At December 31, 2013, the Company had seven properties totaling 1.0 million square feet under construction for a total projected cost of \$215.5 million, of which \$124.2 million had been incurred which were 78% leased. As of the same date, COPT had 376,000 square feet in three properties under redevelopment for a total projected cost of \$71.0 million, of which \$37.0 million has been incurred which were 71% leased.

**Dispositions** - In 2013, the Company disposed of 31 buildings aggregating 2.3 million square feet and land for \$296.8 million. With the completion of these transactions, the Company completed the operating property portion of its Strategic Reallocation Plan and exited from Colorado Springs.

# **Balance Sheet and Capital Transactions:**

As of December 31, 2013, the Company's debt to adjusted book ratio was 43.6% and, for the three months ended December 31, 2013, its adjusted EBITDA fixed charge coverage ratio was 2.8x. Also, the Company's weighted average interest rate was 4.5% for the quarter ended December 31, 2013 and, including the effect of interest rate swaps, 89% of the Company's debt was subject to fixed interest rates.

In 2013, the Company repurchased \$239.4 million of principal amount of Exchangeable Senior Notes for \$255.1 million and recognized a loss on early extinguishment of \$25.9 million, including unamortized loan issuance costs. Also in 2013, the Company completed a public offering of 4,485,000 common shares, generating net proceeds of approximately \$117.9 million. The Company also redeemed all of its 3,390,000 outstanding 7.625% Series J Cumulative Redeemable Preferred Shares, at a price of \$25 per share.

In April, the Company announced that it received investment grade ratings with stable outlooks from each of the three major U.S. ratings agencies. COPT received a BBB- rating from Fitch Ratings, a Baa3 rating from Moody's Investors Service and a BBB- rating from Standard & Poor's Ratings Services. In May, the Company issued \$350 million of 3.600% senior unsecured notes due May 15, 2023 at a price equal to 99.816% of the principal amount, and in September, the Company issued \$250 million of 5.250% senior unsecured notes due February 15, 2024 at a price equal to 98.783% of the principal amount.

In early July, the Company issued 1.5 million shares of common stock through its at-the-market ("ATM") stock offering program. The average price per share was \$26.05 and the net proceeds were \$38.5 million. The Company also amended the terms of its \$800 million line of credit to extend the maturity date from September 1, 2014, to July 14, 2017 plus a one-year extension option; and lowered the interest rate spread over 30-day LIBOR to 130 basis points. In addition, the Company amended the terms of its \$300 million and \$250 million term loan agreements to grant additional extension options and lower the interest spread over LIBOR.

#### 2014 FFO Guidance:

Management is affirming its previously issued guidance for 2014 FFOPS, as adjusted for comparability, of \$1.84-\$1.92 and providing its first quarter 2014 FFOPS guidance of \$0.45-\$0.47. A reconciliation of projected diluted EPS to projected FFOPS for the quarter ending March 31, 2014 and the year ending December 31, 2014 is provided, as follows:

		Quarter	End	ling		Year I	Endi	ng
		March	31, 20	014		December	r 31,	2014
	Low High					Low		High
EPS	\$	0.13	\$	0.15	\$	1.10	\$	1.18
Real estate depreciation and amortization		0.32		0.32		1.30		1.30
FFOPS, NAREIT definition		0.45		0.47		2.40		2.48
Net operating income from properties to be conveyed (a)						(0.02)		(0.02)
Interest expense on loan secured by properties to be conveyed (a)						0.14		0.14
Net gains on early extinguishment of debt (b)						(0.68)		(0.68)
FFOPS, as adjusted for comparability	\$	0.45	\$	0.47	\$	1.84	\$	1.92

- a. The Company expects to transfer two operating properties in satisfaction of non-recourse secured indebtedness. These amounts represent the Company's forecast of net operating income generated by these assets and interest expense (accrued at the default rate) from April 1<sup>st</sup> through year-end, and assuming a transfer date of December 31, 2014.
- b. Represents debt and accrued interest in excess of the book value of the assets to be conveyed.

#### **Conference Call Information:**

Management will discuss fourth quarter and full year 2013 earnings results, as well as its 2014 guidance, on its conference call today at 12:00 p.m. Eastern Time, details of which are listed below:

Conference Call Date: Friday, February 7, 2014 Time: 12:00 p.m. Eastern Time

Telephone Number: (within the U.S.)

Telephone Number: (outside the U.S.)

Passcode:

888-679-8018
617-213-4845
33175148

Please use the following link to pre-register and view important information about this conference call. Pre-registering is not mandatory but is recommended as it will provide you immediate entry into the call and will facilitate the timely start of the conference. Pre-registration only takes a few moments and you may pre-register at anytime, including up to and after the call start time. To pre-register, please click on the below link:

https://www.theconferencingservice.com/prereg/key.process?key=PYUVAPM97

You may also pre-register in the Investor Relations section of the Company's website at <a href="www.copt.com">www.copt.com</a>. Alternatively, you may be placed into the call by an operator by calling the number provided above at least 5 to 10 minutes before the start of the call.

A replay of this call will be available beginning Friday, February 7 at 4:00 p.m. Eastern Time through Friday, February 21 at midnight Eastern Time. To access the replay within the United States, please call 888-286-8010 and use passcode 66260281. To access the replay outside the United States, please call 617-801-6888 and use passcode 66260281.

The conference call will also be available via live webcast in the Investor Relations section of the Company's website at <a href="www.copt.com">www.copt.com</a>. A replay of the conference calls will be immediately available via webcast in the Investor Relations section of the Company's website.

#### **Definitions:**

For definitions of certain terms used in this press release, please refer to the information furnished in our Supplemental Information Package filed as a Form 8-K which can be found on our website (www.copt.com). Reconciliations of non-GAAP measures to the most directly comparable GAAP measures are included in the attached tables.

# **Company Information**

COPT is an office REIT that focuses primarily on serving the specialized requirements of U.S. Government agencies and defense contractors, most of which are engaged in defense information technology and national security-related activities. As of December 31, 2013, COPT derived 70% of its annualized revenue from its strategic tenant niche properties and 23% from its regional office properties. The Company generally acquires, develops, manages and leases office and data center properties concentrated in large office parks primarily located near knowledge-based government demand drivers and/or in targeted markets or submarkets in the Greater Washington, DC/Baltimore region. As of December 31, 2013, the Company's consolidated portfolio consisted of 183 office properties totaling 17.4 million rentable square feet. COPT is an S&P MidCap 400 company.

### **Forward-Looking Information**

This press release may contain "forward-looking" statements, as defined in Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934, that are based on the Company's current expectations, estimates and projections about future events and financial trends affecting the Company. Forward-looking statements can be identified by the use of words such as "may," "will," "should," "could," "believe," "anticipate," "expect," "estimate," "plan" or other comparable terminology. Forward-looking statements are inherently subject to risks and uncertainties, many of which the Company cannot predict with accuracy and some of which the Company might not even anticipate. Accordingly, the Company can give no assurance that these expectations, estimates and projections will be achieved. Future events and actual results may differ materially from those discussed in the forward-looking statements.

Important factors that may affect these expectations, estimates, and projections include, but are not limited to:

- \* general economic and business conditions, which will, among other things, affect office property and data center demand and rents, tenant creditworthiness, interest rates, financing availability and property values;
- \* adverse changes in the real estate markets including, among other things, increased competition with other companies;
- \* governmental actions and initiatives, including risks associated with the impact of a government shutdown or budgetary reductions or impasses, such as a reduction in rental revenues, non-renewal of leases, and/or a curtailment of demand for additional space by the Company's strategic customers;
- \* the Company's ability to borrow on favorable terms;
- \* risks of real estate acquisition and development activities, including, among other things, risks that development projects may not be completed on schedule, that tenants may not take occupancy or pay rent or that development or operating costs may be greater than anticipated;
- \* the Company's ability to sell properties included in its Strategic Reallocation Plan;
- \* risks of investing through joint venture structures, including risks that the Company's joint venture partners may not fulfill their financial obligations as investors or may take actions that are inconsistent with the Company's objectives;
- \* changes in the Company's plans for properties or views of market economic conditions or failure to obtain development rights, either of which could result in recognition of significant impairment losses;
- \* the Company's ability to satisfy and operate effectively under Federal income tax rules relating to real estate investment trusts and partnerships;
- \* the Company's ability to achieve projected results;
- \* the dilutive effects of issuing additional common shares; and
- \* environmental requirements.

The Company undertakes no obligation to update or supplement any forward-looking statements. For further information, please refer to the Company's filings with the Securities and Exchange Commission, particularly the section entitled "Risk Factors" in Item 1A of the Company's Annual Report on Form 10-K for the year ended December 31, 2012.

# Corporate Office Properties Trust Summary Financial Data (unaudited)

(in thousands, except per share data)

	For the Three Months Ended December 31,					For the Years End December 31,						
		2013		2012		2013		2012				
Revenues												
Real estate revenues	\$	118,487	\$	112,611	\$	460,997	\$	434,299				
Construction contract and other service revenues	_	10,315		20,024		62,363		73,836				
Total revenues		128,802		132,635		523,360		508,135				
Expenses												
Property operating expenses		44,117		42,684		167,199		159,206				
Depreciation and amortization associated with real estate operations		30,326		27,225		113,214		107,998				
Construction contract and other service expenses		9,710		19,274		58,875		70,576				
Impairment losses		_		1,954		5,857		43,678				
General and administrative expenses		6,523		5,740		23,736		26,271				
Leasing expenses		1,916		1,363		7,133		5,629				
Business development expenses and land carry costs		1,367		1,205		5,436		5,711				
Total operating expenses		93,959		99,445		381,450		419,069				
Operating income		34,843		33,190		141,910		89,066				
Interest expense		(21,276)		(20,631)		(82,010)		(86,401)				
Interest and other income		885		4,020		3,834		7,172				
Loss on early extinguishment of debt		(2)		(6)		(27,030)		(943)				
Income from continuing operations before equity in income (loss) of unconsolidated entities and income taxes		14,450		16,573		36,704		8,894				
Equity in income (loss) of unconsolidated entities		1,899		(24)		2,110		(546)				
Income tax expense		(1,917)		(54)		(1,978)		(381)				
Income from continuing operations		14,432		16,495		36,836		7,967				
Discontinued operations		71,907		2,515		55,692		12,353				
Income before gain on sales of real estate		86,339		19,010		92,528		20,320				
Gain on sales of real estate, net of income taxes		6,333		_		9,016		21				
Net income		92,672		19,010		101,544		20,341				
Net (income) loss attributable to noncontrolling interests		ŕ				ŕ		ŕ				
Common units in the Operating Partnership		(3,757)		(651)		(3,283)		87				
Preferred units in the Operating Partnership		(165)		(165)		(660)		(660)				
Other consolidated entities		(1,734)		345		(3,894)		1,209				
Net income attributable to COPT		87,016		18,539	_	93,707		20,977				
Preferred share dividends		(4,490)		(6,106)		(19,971)		(20,844)				
Issuance costs associated with redeemed preferred shares		_		_		(2,904)		(1,827)				
Net income (loss) attributable to COPT common shareholders	\$	82,526	\$	12,433	\$	70,832	\$	(1,694)				
Earnings per share ("EPS") computation:												
Numerator for diluted EPS:												
Net income (loss) attributable to common shareholders	\$	82,526	\$	12,433	\$	70,832	\$	(1,694)				
Amount allocable to restricted shares		(348)		(112)		(414)		(469)				
Numerator for diluted EPS	\$	82,178	\$	12,321	\$	70,418	\$	(2,163)				
Denominator:							-					
Weighted average common shares - basic		87,010		79,004		85,167		73,454				
Dilutive effect of share-based compensation awards		42		67		57						
Weighted average common shares - diluted		87,052		79,071		85,224		73,454				
Diluted EPS	\$	0.94	\$	0.16	\$	0.83	\$	(0.03)				
Different Di	Ψ	0.7-1	Ψ	0.10	Ψ	0.03	Ψ	(0.03)				

# Corporate Office Properties Trust Summary Financial Data (unaudited)

(in thousands, except per share data)

	For the Thi Ended Dec		For the Ye Decem	
	2013	2012	2013	2012
Net income	\$ 92,672	\$ 19,010	\$ 101,544	\$ 20,341
Real estate-related depreciation and amortization	31,322	28,560	117,719	121,937
Impairment losses on previously depreciated operating properties	921	247	32,047	70,263
(Gain) loss on sales of previously depreciated operating properties	(9,004)	8	(9,004)	(20,928)
Depreciation and amortization on unconsolidated real estate entities	_			346
Funds from operations ("FFO")	115,911	47,825	242,306	191,959
Noncontrolling interests - preferred units in the Operating Partnership	(165)	(165)	(660)	(660)
FFO allocable to other noncontrolling interests	(880)	(738)	(3,710)	(1,989)
Preferred share dividends	(4,490)	(6,106)	(19,971)	(20,844)
Issuance costs associated with redeemed preferred shares	_		(2,904)	(1,827)
Basic and diluted FFO allocable to restricted shares	(462)	(191)	(912)	(919)
Basic and diluted FFO available to common share and common unit holders ("Basic and diluted FFO")	109,914	40,625	214,149	 165,720
Operating property acquisition costs	_			229
Gain on sales of non-operating properties, net of income taxes	_		(2,683)	(33)
Impairment losses (recoveries) on non-operating properties	_	1,893		(3,353)
Valuation allowance on tax asset associated with FFO comparability adjustments	1,855	_	1,855	_
Income tax expense on impairment recoveries on non-operating properties			_	673
(Gain) loss on early extinguishment of debt	(67,808)	6	(40,780)	(793)
Issuance costs associated with redeemed preferred shares			2,904	1,827
Diluted FFO comparability adjustments allocable to restricted shares	168		168	
Diluted FFO available to common share and common unit holders, as adjusted for comparability	44,129	42,524	175,613	164,270
Straight line rent adjustments	3,157	(3,385)	(3,667)	(10,016)
Amortization of intangibles included in net operating income	224	221	803	880
Share-based compensation, net of amounts capitalized	1,661	1,720	6,530	9,982
Amortization of deferred financing costs	1,159	1,547	5,451	6,243
Amortization of net debt discounts, net of amounts capitalized	(48)	693	1,015	2,721
Amortization of settled debt hedges	15	16	61	62
Recurring capital expenditures	(21,935)	(27,476)	(43,633)	(43,943)
Diluted adjusted funds from operations available to common share and common unit holders ("Diluted AFFO")	\$ 28,362	\$ 15,860	\$ 142,173	\$ 130,199
Diluted FFO per share	\$ 1.21	\$ 0.49	\$ 2.40	\$ 2.13
Diluted FFO per share, as adjusted for comparability	\$ 0.48	\$ 0.51	\$ 1.97	\$ 2.11
Dividends/distributions per common share/unit	\$ 0.275	\$ 0.275	\$ 1.100	\$ 1.100

# Corporate Office Properties Trust Summary Financial Data (unaudited)

(Dollars and shares in thousands, except per share data)

			mber 31, 2013	De	cember 31, 2012
Balance Sheet Data					
Properties, net of accumulated depreciation			,	\$	3,163,044
Total assets			629,952		3,653,759
Debt, net			927,703		2,019,168
Total liabilities		2,	114,945		2,206,962
Redeemable noncontrolling interest		1	19,448 495,559		10,298 1,436,499
Equity  Debt to adjusted book		1,	43.6%		45.8%
Debt to total market capitalization			44.3%		45.0%
1			11.570		13.070
Consolidated Property Data (as of period end) Number of operating properties			183		208
Total net rentable square feet owned (in thousands)			17,370		18,831
Occupancy %			89.1%		87.8%
Leased %			90.3%		89.2%
	For the Thi Ended Dec				ars Ended oer 31,
	2013	 2012	2013		2012
Payout ratios					
Diluted FFO	22.9%	57.5%	46.5	%	52.1%
Diluted FFO, as adjusted for comparability	56.9%	55.0%	56.7	<b>1</b> %	52.6%
Diluted AFFO	88.6%	147.4%	70.0	%	66.3%
Adjusted EBITDA interest coverage ratio	3.3x	3.4x	3.5		3.2x
Adjusted EBITDA fixed charge coverage ratio	2.8x	2.6x	2.8	X	2.6x
Adjusted debt to in-place adjusted EBITDA ratio (1)	6.8x	7.2x	N/	A	N/A
Reconciliation of denominators for diluted EPS and diluted FFO per sh					
Denominator for diluted EPS	87,052	79,071	85,224		73,454
Weighted average common units	3,978	4,171	3,869	)	4,235
Anti-dilutive EPS effect of share-based compensation awards		 		_	53
Denominator for diluted FFO per share	91,030	 83,242	89,093	_	77,742
Reconciliation of FFO to FFO, as adjusted for comparability					
FFO, per NAREIT	\$ 115,911	\$ 47,825	\$ 242,306		\$ 191,959
Gain on sales of non-operating properties	_		(2,683	)	(33)
Impairment losses (recoveries) on non-operating properties, net of associated tax		1,893		-	(2,680)
Valuation allowance on tax asset associated with FFO comparability adjustments	1,855		1,855		_
Operating property acquisition costs	_	_	_	-	229
(Gain) loss on early extinguishment of debt, continuing and discontinued operations	(67,808)	6	(40,780	)	(793)
Issuance costs associated with redeemed preferred shares		 	2,904	_	1,827
FFO, as adjusted for comparability	\$ 49,958	\$ 49,724	\$ 203,602	_	\$ 190,509

<sup>(1)</sup> Represents debt as of period end divided by in-place adjusted EBITDA for the period, as annualized (i.e. three month periods are multiplied by four).

# Corporate Office Properties Trust Summary Financial Data (unaudited) (Dollars in thousands)

	For the Three Months Ended December 31,					For the Ye	
		2013		2012	_	2013	2012
Reconciliation of common share dividends to dividends and distributions for payout ratios							
Common share dividends	\$	24,026	\$	22,255	\$	95,246	\$ 81,720
Common unit distributions		1,094		1,119		4,280	4,617
Dividends and distributions for payout ratios	\$	25,120	\$	23,374	\$	99,526	\$ 86,337
Reconciliation of GAAP net income to adjusted earnings before interest, income taxes, depreciation and amortization ("Adjusted EBITDA") and in-place adjusted EBITDA							
Net income	\$	92,672	\$	19,010	\$	101,544	\$ 20,341
Interest expense on continuing operations		21,276		20,631		82,010	86,401
Interest expense on discontinued operations		1,905		2,151		8,221	10,397
Income tax expense		1,917		54		1,978	381
Real estate-related depreciation and amortization		31,322		28,560		117,719	121,937
Depreciation of furniture, fixtures and equipment		495		610		2,054	2,481
Impairment losses		921		2,140		32,047	66,910
(Gain) loss on early extinguishment of debt on continuing and discontinued operations		(67,808)		6		(40,780)	(793)
(Gain) loss on sales of operating properties		(9,004)		8		(9,004)	(20,928)
Gain on sales of non-operational properties		_				(2,683)	(33)
Net loss (gain) on investments in unconsolidated entities included in interest and other income		221		(2,992)		206	(3,589)
Operating property acquisition costs				_			229
Adjusted EBITDA	\$	73,917	\$	70,178	\$	293,312	\$ 283,734
Less: Net operating income from properties in quarter of disposition		(5,107)		´—			
In-place adjusted EBITDA	\$	68,810	\$	70,178			
Reconciliation of interest expense from continuing operations to the denominators for interest coverage-Adjusted EBITDA and fixed charge coverage-Adjusted EBITDA							
Interest expense from continuing operations	\$	21,276	\$	20,631	\$	82,010	\$ 86,401
Interest expense from discontinued operations		1,905		2,151		8,221	10,397
Less: Amortization of deferred financing costs		(1,159)		(1,547)		(5,451)	(6,243)
Less: Amortization of net debt discount, net of amounts capitalized	_	48		(693)	_	(1,015)	(2,721)
Denominator for interest coverage-Adjusted EBITDA		22,070		20,542		83,765	87,834
Preferred share dividends		4,490		6,106		19,971	20,844
Preferred unit distributions		165		165		660	660
Denominator for fixed charge coverage-Adjusted EBITDA	\$	26,725	\$	26,813	\$	104,396	\$ 109,338

# Corporate Office Properties Trust Summary Financial Data (unaudited) (Dollars in thousands)

	For the Three Months Ended December 31,					For the Ye Decem		
		2013		2012		2013		2012
Reconciliations of tenant improvements and incentives, capital improvements and leasing costs for operating properties to recurring capital expenditures								
Tenant improvements and incentives on operating properties	\$	6,430	\$	10,713	\$	17,413	\$	21,816
Building improvements on operating properties		12,898		18,049		21,893		24,862
Leasing costs for operating properties		4,286		1,381		9,400		6,490
Less: Nonrecurring tenant improvements and incentives on operating properties		_		(283)		(238)		(4,793)
Less: Nonrecurring building improvements on operating properties		(1,381)		(2,226)		(4,494)		(4,145)
Less: Nonrecurring leasing costs for operating properties		(275)				(311)		(209)
Add: Recurring capital expenditures on operating properties held through joint ventures		(23)		(158)		(30)		(78)
Recurring capital expenditures	\$	21,935	\$	27,476	\$	43,633	\$	43,943
Reconciliation of same office property net operating income to same office property cash net operating income and same office property cash net operating income, excluding gross lease termination fees								
Same office property net operating income	\$	62,726	\$	62,676	\$	256,050	\$	252,438
Less: Straight-line rent adjustments		(755)		(1,417)		(3,904)		(6,409)
Less: Amortization of deferred market rental revenue				(39)		(43)		(134)
Add: Amortization of above-market cost arrangements		319		371		1,277	_	1,466
Same office property cash net operating income		62,290		61,591		253,380		247,361
Less: Lease termination fees, gross		(1,249)		(524)		(2,529)		(2,031)
Same office property cash net operating income, excluding gross lease termination fees	\$	61,041	\$	61,067	\$	250,851	\$	245,330
				Dece	mbe 2013			nber 31, 012
Reconciliation of total assets to denominator for debt to adjusted book								
Total assets				\$ 3	-	9,952 \$		,653,759
Accumulated depreciation					59′	7,649		555,975
Accumulated depreciation included in assets held for sale						_		12,201
Accumulated amortization of real estate intangibles and deferred leasing cos					19.	3,142		181,834
Accumulated amortization of real estate intangibles and deferred leasing cosin assets held for sale	sts in	cluded						9,199
Denominator for debt to adjusted book				\$ 4	1,42	0,743 \$	4	,412,968
Reconciliation of debt to numerator for adjusted debt to in-place adjust ratio	ted E	BITDA						
Debt, net				\$ 1	,92	7,703 \$	2.	,019,168
Less: Cash and cash equivalents					(5	4,373)		(10,594)
Numerator for adjusted debt to in-place adjusted EBITDA ratio				\$ 1	,87	3,330 \$	2	,008,574

## Corporate Office Properties Trust Summary Description

The Company: Corporate Office Properties Trust (the "Company" or "COPT") is a self-managed office real estate investment trust ("REIT"). COPT is listed on the New York Stock Exchange under the symbol "OFC" and is a S&P MidCap 400 Company. As of December 31, 2013, COPT derived 70% of its annualized revenue from its strategic tenant niche properties and 23% from its regional office properties. COPT's strategic tenant niche properties are those held for long-term investment that are either located near defense installations and other knowledge-based government demand drivers, or otherwise occupied primarily by U.S. Government agencies and defense contractors. COPT's regional office properties are those held for long-term investment predominantly in the Greater Washington, DC/Baltimore region, excluding Strategic Tenant Niche Properties. As of December 31, 2013, COPT's operating portfolio of 183 office properties encompassed 17.4 million square feet and was 90.3% leased. As of the same date, COPT also owned one wholesale data center that was 70% leased.

Corporate Strategy: COPT's customer strategy focuses on serving the specialized requirements of United States Government agencies and defense contractors, most of whom are engaged in defense information technology and national security related activities. These tenants' missions generally pertain more to knowledge-based activities (such as cyber security, research and development and other highly technical defense and security areas) than to force structure (troops) and weapon system production. In order to support this customer strategy, COPT focuses on owning properties located near defense installations and other knowledge-based government demand drivers. COPT also focuses on owning properties in targeted markets or submarkets in the Greater Washington, DC/Baltimore region with strong growth attributes.

#### **Management:**

Roger A. Waesche, Jr., President & CEO Stephen E. Budorick, EVP & COO

Wayne H. Lingafelter, EVP, Development & Construction

Stephen E. Riffee, EVP & CFO

#### **Investor Relations:**

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Corporate Credit Rating: BBB- (Fitch), Baa3 (Moody's), and BBB- (S&P); All Stable Outlook

**Disclosure Statement:** This supplemental package contains forward-looking statements within the meaning of the Federal securities laws. Forward-looking statements can be identified by the use of words such as "may," "will," "should," "could," "believe," "anticipate," "expect," "estimate," "plan" or other comparable terminology. Forwardlooking statements are inherently subject to risks and uncertainties, many of which we cannot predict with accuracy and some of which we might not even anticipate. Although we believe that the expectations, estimates and projections reflected in such forward-looking statements are based on reasonable assumptions at the time made, we can give no assurance that these expectations, estimates and projections will be achieved. Future events and actual results may differ materially from those discussed in the forward-looking statements. Important factors that may affect these expectations, estimates and projections include, but are not limited to: general economic and business conditions, which will, among other things, affect office property and data center demand and rents, tenant creditworthiness, interest rates, financing availability and property values; adverse changes in the real estate markets, including, among other things, increased competition with other companies; governmental actions and initiatives, including risks associated with the impact of a government shutdown or budgetary reductions or impasses, such as a reduction in rental revenues, non-renewal of leases and/or a curtailment of demand for additional space by our strategic customers; our ability to borrow on favorable terms; risks of real estate acquisition and development activities, including, among other things, risks that development projects may not be completed on schedule, that tenants may not take occupancy or pay rent or that development or operating costs may be greater than anticipated; our ability to sell properties included in our Strategic Reallocation Plan; risks of investing through joint venture structures, including risks that our joint venture partners may not fulfill their financial obligations as investors or may take actions that are inconsistent with our objectives; changes in our plans for properties or views of market economic conditions or failure to obtain development rights, either of which could result in recognition of impairment losses; our ability to satisfy and operate effectively under Federal income tax rules relating to real estate investment trusts and partnerships; the dilutive effects of issuing additional common shares; our ability to achieve projected results; and environmental requirements. We undertake no obligation to update or supplement any forward-looking statements. For further information, please refer to our filings with the Securities and Exchange Commission, particularly the section entitled "Risk Factors" in Item 1A of our Annual Report on Form 10-K for the year ended December 31, 2012.

# Corporate Office Properties Trust Equity Research Coverage

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With the exception of Green Street Advisors, the above-listed firms are those whose analysts publish research material on the Company and whose estimates of our FFO per share can be tracked through Thomson's First Call Corporation. Any opinions, estimates, or forecasts the above analysts make regarding COPT's future performance are their own and do not represent the views, estimates, or forecasts of COPT's management.

				Т	hre	e Months End	led			Years	Enc	led
SUMMARY OF RESULTS		12/31/13		9/30/13		6/30/13		3/31/13	12/31/12	 12/31/13		12/31/12
Same Office NOI	\$	62,726	\$	64,601	\$	65,206	\$	63,517	\$ 62,676	\$ 256,050	\$	252,438
NOI from real estate operations	\$	79,621	\$	79,676	\$	80,621	\$	78,011	\$ 76,122	\$ 317,929	\$	312,365
Adjusted EBITDA	\$	73,917	\$	72,500	\$	75,822	\$	71,073	\$ 70,178	\$ 293,312	\$	283,734
Net income (loss) attributable to COPT common shareholders	\$	82,526	\$	(7,454)	\$	(13,154)	\$	8,914	\$ 12,433	\$ 70,832	\$	(1,694)
FFO - per NAREIT	\$	115,911	\$	49,284	\$	31,725	\$	45,386	\$ 47,825	\$ 242,306	\$	191,959
FFO - as adjusted for comparability	\$	49,958	\$	49,658	\$	55,770	\$	48,216	\$ 49,724	\$ 203,602	\$	190,509
Basic and diluted FFO available to common share and common unit holders	\$	109,914	\$	43,618	\$	22,412	\$	38,205	\$ 40,625	\$ 214,149	\$	165,720
Diluted AFFO available to common share and common unit holders	\$	28,362	\$	35,503	\$	42,417	\$	35,891	\$ 15,860	\$ 142,173	\$	130,199
Per share - diluted:												
EPS	\$	0.94	\$	(0.09)	\$		\$		\$ 0.16	\$ 0.83	\$	(0.03)
FFO - NAREIT	\$	1.21	\$	0.48	\$		\$		\$ 0.49	\$ 2.40	\$	2.13
FFO - as adjusted for comparability	\$	0.48	\$	0.49	\$		\$		\$ 0.51	\$ 1.97	\$	2.11
Dividend per common share	\$	0.2750	\$	0.2750	\$	0.2750	\$	0.2750	\$ 0.2750	\$ 1.1000	\$	1.1000
Payout ratios:		22.00/		57.60/		110.00/		64.50/	57.50/	46.50/		50.10/
Diluted FFO		22.9% 56.9%		57.6% 57.1%		110.0% 53.1%		64.5% 60.1%	57.5% 55.0%	46.5% 56.7%		52.1% 52.6%
Diluted FFO - as adjusted for comparability Diluted AFFO		36.9% 88.6%		70.7%		58.1% 58.1%		68.7%	147.4%	70.0%		66.3%
Real estate revenue operating margin		62.8%		64.0%		64.4%		63.9%	62.1%	63.8%		63.3%
Rental revenue operating margin		77.6%		78.5%		79.5%		78.6%	77.4%	78.5%		78.2%
CAPITALIZATION												
Total Market Capitalization	\$	4,350,189	\$	4,503,307	\$	4,636,656	\$	4,689,907	\$ 4,485,626			
Total Equity Market Capitalization	\$	2,422,486	\$	2,368,276	\$	2,543,550	\$	2,732,547	\$ 2,466,458			
Debt, net	\$	1,927,703		2,135,031		2,093,106		1,957,360	2,019,168			
Debt to Total Market Capitalization		44.3%		47.4%		45.1%		41.7%	45.0%			
Debt to Adjusted book		43.6%	)	46.6%		46.4%		43.8%	45.8%			
Adjusted EBITDA interest coverage ratio		3.3x		3.6x		3.5x		3.5x	3.4x	3.5x		3.2x
Adjusted EBITDA debt service coverage ratio		3.0x		3.2x		3.2x		3.1x	3.0x	3.1x		2.9x
Adjusted EBITDA fixed charge coverage ratio		2.8x		2.9x		2.9x		2.7x	2.6x	2.8x		2.6x
Adjusted debt to in-place adjusted EBITDA ratio		6.8x		7.3x		6.9x		6.8x	7.2x	N/A		N/A
OTHER	<b>-</b>											
Revenue from early termination of leases	\$	1,676	\$	891	\$	,	\$		\$ 583	\$ 4,682	\$	1,871
Capitalized interest costs	\$	2,042	\$	2,215	\$	2,088	\$	2,440	\$ 3,109	\$ 8,785	\$	13,903

# Corporate Office Properties Trust Selected Portfolio Data

	12/31/13	9/30/13	6/30/13	3/31/13	12/31/12
# of Operating Office Properties					
Total Portfolio	183	210	210	210	208
Same Office Properties	165	165	165	165	165
% Occupied					
Total Portfolio	89.1%	88.5%	88.2%	87.6%	87.8%
Same Office Properties	89.8%	90.3%	90.8%	90.3%	89.5%
% Leased					
Total Portfolio	90.3%	89.7%	90.0%	89.3%	89.2%
Same Office Properties	91.2%	91.5%	91.7%	91.1%	90.7%
Square Feet of Office Properties (in thousands)					
Total Portfolio	17,370	19,204	19,037	19,128	18,831
Same Office Properties	14,599	14,599	14,599	14,599	14,599
Wholesale Data Center					
Initial Stabilization Critical Load (in megawatts ("MWs"))	18	18	18	18	18
MWs Operational	9	9	9	9	6
MWs Leased	6.3	6.3	4.3	4.3	4

# Corporate Office Properties Trust Quarterly Consolidated Balance Sheets (dollars in thousands)

	12/31/13	9/30/13	6/30/13	3/31/13	12/31/12
Assets					
Properties, net					
Operating properties, net	\$ 2,702,693	\$ 2,713,579	\$ 2,703,009	\$ 2,705,335	\$ 2,597,666
Construction and redevelopment in progress, including land (1)	160,436	174,117	189,079	160,311	247,386
Land held for future development and pre-construction costs (1)	 351,172	352,050	319,216	324,327	317,992
Total properties, net	3,214,301	3,239,746	3,211,304	3,189,973	3,163,044
Assets held for sale	_	133,984	136,896	142,404	140,229
Cash and cash equivalents	54,373	27,318	9,196	23,509	10,594
Restricted cash and marketable securities	11,448	14,698	19,472	17,040	21,557
Accounts receivable, net	27,000	15,485	22,511	10,503	16,845
Deferred rent receivable, net	89,456	90,104	89,811	88,716	85,802
Intangible assets on real estate acquisitions, net	59,258	64,372	68,046	72,035	75,879
Deferred leasing and financing costs, net	66,267	63,246	57,488	59,856	59,952
Mortgage and other investing receivables	53,663	42,560	40,206	38,706	35,798
Prepaid expenses and other assets	54,186	64,075	44,705	42,357	44,059
Total assets	\$ 3,629,952	\$ 3,755,588	\$ 3,699,635	\$ 3,685,099	\$ 3,653,759
Liabilities and equity					
Liabilities:					
Debt, net	\$ 1,927,703	\$ 2,135,031	\$ 2,093,106	\$ 1,957,360	\$ 2,019,168
Accounts payable and accrued expenses	98,785	85,291	84,181	90,645	97,922
Rents received in advance and security deposits	31,492	28,539	24,095	26,024	27,632
Dividends and distributions payable	29,080	29,077	28,602	29,947	28,698
Deferred revenue associated with operating leases	10,369	8,545	9,649	10,833	11,995
Distributions received in excess of investment in unconsolidated real estate joint venture	_	6,420	6,420	6,420	6,420
Interest rate derivatives	3,309	3,595	3,555	5,340	6,185
Other liabilities	 14,207	8,234	8,169	7,631	8,942
Total liabilities	2,114,945	2,304,732	2,257,777	2,134,200	2,206,962
Redeemable noncontrolling interest	19,448	16,789	15,571	10,356	10,298
Equity:					
COPT's shareholders' equity:					
Preferred shares at liquidation preference	249,083	249,083	249,083	333,833	333,833
Common shares	874	874	858	858	809
Additional paid-in capital	1,812,325	1,812,801	1,772,470	1,772,255	1,653,672
Cumulative distributions in excess of net income	(641,868)	(700,368)	(668,892)	(632,134)	(617,455)
Accumulated other comprehensive income (loss)	 3,480	2,925	3,631	(4,410)	(5,435)
Total COPT's shareholders' equity	1,423,894	1,365,315	1,357,150	1,470,402	1,365,424
Noncontrolling interests in subsidiaries					
Common units in the Operating Partnership	53,468	50,815	49,112	50,604	52,122
Preferred units in the Operating Partnership	8,800	8,800	8,800	8,800	8,800
Other consolidated entities	 9,397	9,137	 11,225	10,737	10,153
Total noncontrolling interests in subsidiaries	71,665	68,752	69,137	70,141	71,075
Total equity	1,495,559	1,434,067	1,426,287	1,540,543	1,436,499
Total liabilities, redeemable noncontrolling interest and equity	\$ 3,629,952	\$ 3,755,588	\$ 3,699,635	\$ 3,685,099	\$ 3,653,759
(1) Planes refer to make 22 26 for datail		 		 	 

<sup>(1)</sup> Please refer to pages 23-26 for detail.

# Corporate Office Properties Trust Consolidated Statements of Operations (in thousands, except per share data)

		Tł	ree Months En	ded		Years	Ended
	12/31/13	9/30/13	6/30/13	3/31/13	12/31/12	12/31/13	12/31/12
Revenues							
Rental revenue	\$ 96,700	\$ 94,641	\$ 94,421	\$ 91,849	\$ 90,919	\$ 377,611	\$ 353,080
Tenant recoveries and other real estate operations revenue	21,787	20,180	21,311	20,108	21,692	83,386	81,219
Construction contract and other service revenues	10,315	16,991	20,795	14,262	20,024	62,363	73,836
Total revenues	128,802	131,812	136,527	126,219	132,635	523,360	508,135
Expenses							
Property operating expenses	44,117	41,361	41,333	40,388	42,684	167,199	159,206
Depreciation and amortization associated with real estate operations	30,326	28,205	27,673	27,010	27,225	113,214	107,998
Construction contract and other service expenses	9,710	16,306	19,382	13,477	19,274	58,875	70,576
Impairment losses		5,857		_	1,954	5,857	43,678
General and administrative expenses	6,523	6,237	4,992	5,984	5,740	23,736	26,271
Leasing expenses	1,916	1,790	1,591	1,836	1,363	7,133	5,629
Business development expenses and land carry costs	1,367	1,383	1,327	1,359	1,205	5,436	5,711
Total operating expenses	93,959	101,139	96,298	90,054	99,445	381,450	419,069
Operating income	34,843	30,673	40,229	36,165	33,190	141,910	89,066
Interest expense	(21,276)	(19,342)	(21,102)	(20,290)	(20,631)	(82,010)	(86,401)
Interest and other (loss) income	885	(3)	2,006	946	4,020	3,834	7,172
Loss on early extinguishment of debt	(2)	(374)	(21,470)	(5,184)	(6)	(27,030)	(943)
Income (loss) from continuing operations before equity in income (loss) of unconsolidated entities and income taxes	14,450	10,954	(337)	11,637	16,573	36,704	8,894
Equity in income (loss) of unconsolidated entities	1,899	44	126	41	(24)	2,110	(546)
Income tax expense	(1,917)	(24)	(21)	(16)	(54)	(1,978)	(381)
Income (loss) from continuing operations	14,432	10,974	(232)	11,662	16,495	36,836	7,967
Discontinued operations	71,907	(12,974)	(4,502)	1,261	2,515	55,692	12,353
Income (loss) before gain on sales of real estate	86,339	(2,000)	(4,734)	12,923	19,010	92,528	20,320
Gain on sales of real estate	6,333		329	2,354	· —	9,016	21
Net income (loss)	92,672	(2,000)	(4,405)	15,277	19,010	101,544	20,341
Net (income) loss attributable to noncontrolling interests							
Common units in the Operating Partnership	(3,757)	232	671	(429)	(651)	(3,283)	87
Preferred units in the Operating Partnership	(165)	(165)	(165)	(165)	(165)	(660)	(660)
Other consolidated entities	(1,734)	(1,031)	(1,466)	337	345	(3,894)	1,209
Net income (loss) attributable to COPT	87,016	(2,964)	(5,365)	15,020	18,539	93,707	20,977
Preferred share dividends	(4,490)	(4,490)	(4,885)	(6,106)	(6,106)	(19,971)	(20,844)
Issuance costs associated with redeemed preferred shares			(2,904)			(2,904)	(1,827)
Net income (loss) attributable to COPT common shareholders	\$ 82,526	\$ (7,454)	\$ (13,154)	\$ 8,914	\$ 12,433	\$ 70,832	\$ (1,694)

# Corporate Office Properties Trust Consolidated Statements of Operations (continued) (in thousands, except per share data)

	Three Months Ended									Years	Ended			
	12	/31/13	9	/30/13	(	6/30/13	3/3	31/13	1	2/31/12	1	2/31/13	1.	2/31/12
For diluted EPS computations:		,												
Numerator for diluted EPS														
Net income (loss) attributable to common shareholders	\$	82,526	\$	(7,454)	\$	(13,154)	\$	8,914	\$	12,433	\$	70,832	\$	(1,694)
Dilutive effect of common units in the Operating Partnership						(671)				_				
Amount allocable to restricted shares		(348)		(97)		(102)		(118)		(112)		(414)		(469)
Numerator for diluted EPS	\$	82,178	\$	(7,551)	\$	(13,927)	\$	8,796	\$	12,321	\$	70,418	\$	(2,163)
<u>Denominator:</u>														
Weighted average common shares - basic		87,010		86,760		85,425		81,397		79,004		85,167		73,454
Dilutive effect of common units in the Operating Partnership				_		3,801				_		_		_
Dilutive effect of share-based compensation awards		42		_				52		67		57		_
Weighted average common shares - diluted		87,052		86,760		89,226		81,449		79,071		85,224		73,454
Diluted EPS	\$	0.94	\$	(0.09)	\$	(0.16)	\$	0.11	\$	0.16	\$	0.83	\$	(0.03)

		Years	Ended							
	12/31/13	9/3	30/13	(	6/30/13	3/31/13	1	2/31/12	12/31/13	12/31/12
NOI from real estate operations (1) (2)										
Real estate revenues	\$ 126,720	\$ 12	24,561	\$	125,275	\$ 122,077	\$	122,564	\$ 498,633	\$ 493,100
Real estate property operating expenses	(47,099)	(4	44,885)		(44,654)	(44,066)		(46,442)	(180,704)	(180,735)
NOI from real estate operations	79,621	,	79,676		80,621	78,011		76,122	317,929	312,365
General and administrative expenses	(6,523)		(6,237)		(4,992)	(5,984)		(5,740)	(23,736)	(26,271)
Leasing expenses (2)	(1,919)		(1,790)		(1,591)	(1,837)		(1,363)	(7,137)	(5,632)
Business development expenses and land carry costs (2)	(1,367)		(1,383)		(1,327)	(1,359)		(1,205)	(5,436)	(5,735)
NOI from construction contracts and other service operations	605		685		1,413	785		750	3,488	3,260
Impairment (losses) recoveries on non-operating properties								(1,893)		3,353
Equity in income (loss) of unconsolidated entities	1,899		44		126	41		(24)	2,110	(546)
Depreciation and amortization on unconsolidated real estate entities								_		346
Interest and other income (loss)	885		(3)		2,006	946		4,020	3,834	7,172
Gain (loss) on early extinguishment of debt (2)	67,808		(374)		(21,470)	(5,184)		(6)	40,780	793
Loss on interest rate derivatives			_			_				
Gain on sales of non-operating properties					329	2,354			2,683	33
Total interest expense (2)	(23,181)	(2	21,310)		(23,369)	(22,371)		(22,782)	(90,231)	(96,798)
Income tax expense	(1,917)		(24)		(21)	(16)		(54)	(1,978)	(381)
FFO - per NAREIT (1)	115,911		49,284		31,725	45,386		47,825	242,306	191,959
Preferred share dividends	(4,490)		(4,490)		(4,885)	(6,106)		(6,106)	(19,971)	(20,844)
Issuance costs associated with redeemed preferred shares					(2,904)				(2,904)	(1,827)
Noncontrolling interests - preferred units in the Operating Partnership	(165)		(165)		(165)	(165)		(165)	(660)	(660)
FFO allocable to other noncontrolling interests	(880)		(833)		(1,270)	(727)		(738)	(3,710)	(1,989)
Basic and diluted FFO allocable to restricted shares	(462)		(178)		(89)	(183)		(191)	(912)	(919)
Basic and diluted FFO available to common share and common unit holders (1)	109,914		43,618		22,412	38,205		40,625	214,149	165,720
Operating property acquisition costs					_					229
Gain on sales of non-operating properties, net of income taxes					(329)	(2,354)			(2,683)	(33)
Impairment losses (recoveries) on non-operating properties, net of associated tax								1,893		(2,680)
Valuation allowance on tax asset associated with FFO comparability adjustments	1,855							<i>_</i>	1,855	
(Gain) loss on early extinguishment of debt (2)	(67,808)		374		21,470	5,184		6	(40,780)	(793)
Issuance costs associated with redeemed preferred shares					2,904	, <u> </u>			2,904	1,827
Diluted FFO comparability adjustments allocable to restricted shares	168				, <u> </u>				168	
Diluted FFO available to common share and common unit holders, as adjusted for comparability (1)	\$ 44,129	\$ 4	43,992	\$	46,457	\$ 41,035	\$	42,524	\$ 175,613	\$ 164,270

<sup>(1)</sup> Please refer to the section entitled "Definitions" for a definition of this measure.(2) Includes continuing and discontinued operations.

# Corporate Office Properties Trust Consolidated Statements of FFO (continued) (in thousands, except per share data)

				Years Ende			led						
	12	2/31/13	9	0/30/13	6/30/13	3/3	1/13	12	2/31/12	12/31	/13	12	2/31/12
Net income (loss)	\$	92,672	\$	(2,000)	\$ (4,405)	\$ 1	5,277	\$	19,010	\$ 101	,544	\$	20,341
Real estate-related depreciation and amortization		31,322		29,210	28,935	2	8,252		28,560	117	,719		121,937
Impairment losses on previously depreciated operating properties (1)(2)		921		22,074	7,195		1,857		247	32	,047		70,263
(Gain) loss on sales of previously depreciated operating properties (2)		(9,004)			_		_		8	(9	,004)		(20,928)
Depreciation and amortization on unconsolidated real estate entities													346
FFO - per NAREIT (3)		115,911		49,284	31,725	4	5,386		47,825	242	,306		191,959
Operating property acquisition costs											_		229
Gain on sales of non-operating properties		_			(329)	(	2,354)		_	(2	,683)		(33)
Impairment losses (recoveries) on non-operating properties, net of associated tax					_		—		1,893				(2,680)
Valuation allowance on tax asset associated with FFO comparability adjustments		1,855			_		_		_	1	,855		
(Gain) loss on early extinguishment of debt (2)		(67,808)		374	21,470		5,184		6	(40	,780)		(793)
Issuance costs associated with redeemed preferred shares		_			2,904		_			2	,904		1,827
FFO - as adjusted for comparability (3)	\$	49,958	\$	49,658	\$ 55,770	\$ 4	8,216	\$	49,724	\$ 203	,602	\$	190,509
Weighted Average Shares for period ended:													
Common Shares Outstanding		87,010		86,760	85,425	8	1,397		79,004	85	,167		73,454
Dilutive effect of share-based compensation awards		42		45	96		52		67		57		53
Common Units		3,978		3,804	3,801		3,893		4,171	3	,869		4,235
Denominator for FFO per share - diluted		91,030		90,609	89,322	8	5,342		83,242	89	,093		77,742
Anti-dilutive EPS effect of share-based compensation awards				(45)	(96)		_		_		_		(53)
Weighted average common units		(3,978)		(3,804)		(	3,893)		(4,171)	(3	,869)		(4,235)
Denominator for diluted EPS		87,052		86,760	89,226	8	1,449		79,071	85	,224		73,454

<sup>(1)</sup> Please see reconciliations on pages 32 through 34.

<sup>(2)</sup> Includes continuing and discontinued operations.

<sup>(3)</sup> Please refer to the section entitled "Definitions" for a definition of this measure.

# Corporate Office Properties Trust Consolidated Reconciliations of AFFO (in thousands, except per share data)

			Years 1	Ended			
	12/31/13	9/30/13	6/30/13	3/31/13	12/31/12	12/31/13	12/31/12
Diluted FFO available to common share and common unit holders, as adjusted for comparability	\$ 44,129	\$ 43,992	\$ 46,457	\$ 41,035	\$ 42,524	\$175,613	\$164,270
Straight line rent adjustments (1)	3,157	(980)	(2,011)	(3,833)	(3,385)	(3,667)	(10,016)
Amortization of intangibles included in NOI	224	230	172	177	221	803	880
Share-based compensation, net of amounts capitalized	1,661	1,573	1,647	1,649	1,720	6,530	9,982
Amortization of deferred financing costs	1,159	1,321	1,443	1,528	1,547	5,451	6,243
Amortization of net debt discounts, net of amounts capitalized	(48)	(121)	556	628	693	1,015	2,721
Amortization of settled debt hedges	15	16	15	15	16	61	62
Recurring capital expenditures on properties to be held	(21,935)	(10,528)	(5,862)	(5,308)	(27,476)	(43,633)	(43,943)
Diluted AFFO available to common share and common unit holders ("diluted AFFO")	\$ 28,362	\$ 35,503	\$ 42,417	\$ 35,891	\$ 15,860	\$142,173	\$130,199
Recurring capital expenditures							
Tenant improvements and incentives on operating properties	\$ 6,430	\$ 4,894	\$ 3,798	\$ 2,291	\$ 10,713	\$ 17,413	\$ 21,816
Building improvements on operating properties	12,898	4,857	2,538	1,600	18,049	21,893	24,862
Leasing costs for operating properties	4,286	2,260	1,185	1,669	1,381	9,400	6,490
Less: Nonrecurring tenant improvements and incentives on operating properties		(230)	(23)	15	(283)	(238)	(4,793)
Less: Nonrecurring building improvements on operating properties	(1,381)	(1,266)	(1,580)	(267)	(2,226)	(4,494)	(4,145)
Less: Nonrecurring leasing costs for operating properties	(275)	14	(50)	_		(311)	(209)
Add: Recurring capital expenditures on operating properties held through joint ventures	(23)	(1)	(6)	_	(158)	(30)	(78)
Recurring capital expenditures	\$ 21,935	\$ 10,528	\$ 5,862	\$ 5,308	\$ 27,476	\$ 43,633	\$ 43,943

<sup>(1)</sup> Includes COPT's pro rata share of straight line rent adjustments from properties held through joint ventures.

## Corporate Office Properties Trust Consolidated Office Properties by Region - December 31, 2013

		Operational Pr	operties (1)			Construction/R	edevelopment (2)	
Property Region and Business Park/Submarket	# of Properties	Operational Square Feet	Occupancy %	Leased %	# of Properties	Construction/ Redevelopment Square Feet	Operational Square Feet (1)	Total Square Feet
Baltimore/Washington Corridor:								
National Business Park	28	3,260,248	99.5 %	99.5 %	2	227,109	37,107	264,216
Columbia Gateway	27	2,141,653	88.0 %	89.5 %	1	52,000	· —	52,000
Airport Square/bwtech	16	1,214,409	75.1 %	77.5 %	_	_		_
Commons/Parkway	10	431,585	80.5 %	80.5 %				
Other (3)	11	1,119,849	98.9 %	99.2 %				
Subtotal	92	8,167,744	91.7%	92.6%	3	279,109	37,107	316,216
Northern Virginia:	-							
Westfields Corporate Center	9	1,431,833	93.8 %	95.3 %	_	_		_
Patriot Ridge	1	239,272	50.1 %	51.3 %	_	_		_
Herndon, Tysons Corner and Merrifield	9	1,704,561	88.2 %	91.2%	_	_		_
Other	1	200,000	100.0 %	100.0 %	3	503,068		503,068
Subtotal	20	3,575,666	88.6%	90.7%	3	503,068		503,068
San Antonio, Texas	-							
Sentry Gateway	6	792,454	100.0 %	100.0 %	1	160,466		160,466
Other	2	120,054	73.8 %	73.8 %	_	_		_
Subtotal	8	912,508	96.6%	96.6%	1	160,466		160,466
Huntsville	4	440,966	80.7%	81.9%	1	121,111		121,111
Washington, DC- Capital Riverfront (Maritime)	2	360,326	76.4%	76.4%		_	_	_
St. Mary's & King George Counties	19	903,916	89.8%	90.2%	_	_	_	_
Greater Baltimore:								
White Marsh and Rt 83 Corridor	28	1,287,005	81.0%	81.0%		_	_	_
Canton Crossing-Baltimore City	1	480,745	90.5 %	97.1 %		_	_	_
North Gate Business Park	3	284,884	37.9 %	44.8 %		_		
Subtotal	32	2,052,634	77.2%	79.7%		_		
Greater Philadelphia, Pennsylvania	4	660,165	93.7%	93.7%	2	212,319	111,862	324,181
Other	2	295,842	100.0%	100.0%				
Total	183	17,369,767	89.1%	90.3%	10	1,276,073	148,969	1,425,042

<sup>(1)</sup> Number of properties includes buildings under construction or redevelopment once those buildings become partially operational. Operational square feet includes square feet in operations for partially operational properties; our two partially operational properties had NOI of \$666,000 and cash NOI of (\$10,000) for the three months ended 12/31/13.

<sup>(2)</sup> This schedule includes properties under, or contractually committed for, construction or approved for redevelopment. Please refer to pages 24 and 25.

<sup>(3)</sup> Includes properties previously reported under a separate segment referred to as "Suburban Maryland," which were reclassified to the Baltimore/Washington Corridor.

# Corporate Office Properties Trust NOI from Real Estate Operations and Occupancy by Property Grouping (dollars and square feet in thousands)

			As of 1	2/31/13				
Property Grouping	# of Operating Office Properties	Office Operational Square Feet	% Occupied (1)	% Leased (1)	Office Property Annualized Rental Revenue (2)	Percentage of Total Office Annualized Rental Revenue	NOI from Real Estate Operations for Three Months Ended 12/31/13	NOI from Real Estate Operations for Nine Months Ended 12/31/13
Same Office Properties (3)								
Stabilized properties	163	14,336	90.6%	91.8%	\$ 383,504	85.4%	\$ 62,116	\$ 253,605
Unstabilized properties (4)	2	263	46.4%	53.9%	4,405	1.0%	610	2,445
Total Same Office Properties	165	14,599	89.8%	91.2%	387,909	86.4%	62,726	256,050
Office Properties Placed in Service (5)								
Stabilized properties	8	815	99.1%	99.1%	19,339	4.3%	3,253	8,219
Unstabilized properties (4)	3	429	28.0%	28.6%	4,844	1.1%	641	2,962
Acquired Office Properties (6)	1	202	100.0%	100.0%	6,049	1.3%	988	4,368
Other			<u> </u>	<u>%</u>		N/A	1,125	879
Total Core Portfolio	177	16,045	88.7%	90.0%	418,141	93.1%	68,733	272,478
Greater Philadelphia	4	660	93.7%	93.7%	12,567	2.8%	2,446	8,493
Office Properties to be Conveyed (7)	2	665	94.2%	94.2%	18,217	4.1%	3,307	13,346
Disposed Office Properties	N/A	N/A	<u> </u>	<u>%</u>	N/A	N/A	5,135	23,612
Total Portfolio	183	17,370	89.1%	90.3%	\$ 448,925	100.0%	\$ 79,621	\$ 317,929
Core Portfolio								
Demand Driver Adjacent (8)	82	8,427	92.1%	92.9%	\$ 250,821	55.9%	\$ 41,910	\$ 164,678
U.S. Government/Defense Contractor (9)	29	2,594	90.2%	90.2%	61,965	13.8%	10,850	45,875
Total Strategic Tenant Niche	111	11,021	91.6%	92.2%	312,786	69.7%	52,760	210,553
Regional Office (10)	66	5,024	82.4%	85.1%	105,355	23.5%	14,848	61,046
Other	N/A	N/A	<u> </u> %	<u>%</u>	N/A	N/A	1,125	879
Total Core Portfolio	177	16,045	88.7%	90.0%	\$ 418,141	93.1%	\$ 68,733	\$ 272,478

- (1) Percentages calculated based on operational square feet.
- (2) Excludes annualized rental revenue from our wholesale data center, DC-6, of \$8.1 million as of 12/31/13.
- (3) Properties held for long-term investment owned and 100% operational since at least 1/1/12.
- (4) Properties with first generation operational space less than 90% occupied at 12/31/13, as detailed on page 13.
- (5) Newly constructed or redeveloped properties placed in service that were not fully operational by 1/1/12.
- (6) Acquired properties that were not owned and fully operational by 1/1/12.
- (7) Properties serving as collateral for debt that are expected to be conveyed to the lenders in order to extinguish such debt.
- (8) Office properties held for long-term investment located near defense installations and other knowledge-based government demand drivers.
- (9) Office properties held for long-term investment not located near Strategic Tenant Locations that were otherwise at least 50% leased as of most recent year end by United States Government agencies or defense contractors.
- (10) Regional office properties held for long-term investment predominantly in the Greater Washington, DC/Baltimore region, excluding Strategic Tenant Niche Properties.

# Corporate Office Properties Trust Unstabilized Office Properties (1) - December 31, 2013

		Average Occupancy % for Quarter	Occupancy	Leased %
Property Grouping	Operational Square Feet	Ended 12/31/2013	% as of 12/31/2013	as of 12/31/2013
Same Office Properties (2)	2 1			
3120 Fairview Park Drive	183,669	49.5%	49.8%	49.8%
210 Research Blvd	79,573	38.6%	38.6%	63.4%
Total Unstabilized Same Office Properties	263,242	46.2%	46.4%	53.9%
Office Properties Placed in Service (3)				
7770 Backlick Road	239,272	49.8%	50.1%	51.3%
206 Research Blvd	128,119	0.0%	0.0%	0.0%
7200 Redstone Gateway	61,724	0.0%	0.0%	0.0%
Total Unstabilized Office Properties Placed in Service	429,115	30.7%	28.0%	28.6%
Total Unstabilized Office Properties, Core Portfolio	692,357	36.9%	35.0%	38.2%
751 Arbor Way (Greater Philadelphia)	113,297	63.4%	63.4%	63.4%
Total Unstabilized Office Properties	805,654	40.9%	39.0%	41.8%

<sup>(1)</sup> Properties with first generation operational space less than 90% occupied at 12/31/13. Excludes our wholesale data center, DC-6.

<sup>(2)</sup> Properties owned and 100% operational since 1/1/12.

<sup>(3)</sup> Newly constructed or redeveloped properties placed in service that were not fully operational by 1/1/12.

# Corporate Office Properties Trust Real Estate Revenues, NOI and Cash NOI\* by Segment (dollars in thousands)

· · · · · · · · · · · · · · · · · · ·					Voors	End	Ended							
	1	2/31/13	(	9/30/13		Months En 6/30/13	_	3/31/13	1	2/31/12		2/31/13		2/31/12
Real estate revenues	_	2/31/13		7730713	<u> </u>	5/50/15	_	0/01/10		2/31/12		2/31/15	_	2/31/12
Baltimore/Washington Corridor (1)	\$	60,011	\$	59,558	\$	59,640	\$	58,660	\$	59,522	\$	237,869	\$	238,488
Northern Virginia	Ψ.	23,018	Ψ	23,062	Ψ	22,988	Ψ.	22,942	Ψ	21,600	Ψ	92,010	Ψ	79,574
San Antonio		9,041		7,898		8,364		7,757		8,455		33,060		32,018
Huntsville		1,591		1,360		1,359		740		841		5,050		3,867
Washington, DC - Capitol Riverfront		4,147		4,295		4,177		4,244		4,182		16,863		16,697
St. Mary's and King George Counties		4,213		4,270		4,093		3,992		3,956		16,568		16,392
Greater Baltimore		10,407		10,703		10,824		10,719		10,662		42,653		52,616
Greater Philadelphia		3,395		3,258		2,784		2,487		2,527		11,924		9,698
Colorado Springs		5,568		6,571		6,469		6,682		6,259		25,290		24,987
Other		2,504		2,510		2,560		2,501		2,573		10,075		12,116
Wholesale Data Center		2,825		1,076		2,017		1,353		1,987		7,271		6,647
Real estate revenues	•	126,720	S	124,561	<u>s</u>	125,275	•	122,077	S	122,564	\$	498,633	\$	493,100
Real estate revenues	9	120,720	J	124,501	J	123,273	9	122,077	ų.	122,307	9	470,033	Ψ	4/5,100
NOI														
Baltimore/Washington Corridor (1)	\$	38,880	\$	39,916	\$	39,912	\$	38,607	\$	37,966	\$	157,315	\$	155,438
Northern Virginia		15,065		15,063		14,784		15,125		13,767		60,037		50,471
San Antonio		3,837		3,837		3,886		3,869		3,954		15,429		15,519
Huntsville (2)		1,183		978		1,049		558		628		3,768		3,178
Washington, DC - Capitol Riverfront		2,072		2,349		2,303		2,295		2,112		9,019		9,142
St. Mary's and King George Counties		2,900		2,971		2,870		2,799		2,735		11,540		11,647
Greater Baltimore		6,232		6,560		6,727		6,551		6,656		26,070		32,699
Greater Philadelphia		2,446		2,334		2,064		1,649		1,816		8,493		7,136
Colorado Springs		3,549		4,210		4,284		4,245		3,743		16,288		15,756
Other (2)		2,312		2,228		2,243		2,276		2,195		9,059		9,547
Wholesale Data Center		1,145		(770)		499		37		550		911		1,832
NOI from real estate operations	\$	79,621	\$	79,676	\$	80,621	\$	78,011	\$	76,122	\$	317,929	\$	312,365
Cash NOI														
Baltimore/Washington Corridor (1)	\$	37,195	\$	38,609	\$	39,244	\$	37,526	\$	37,315	\$	152,574	\$	152,093
Northern Virginia	Ψ	19,580	Ψ	15,620	Ψ	14,937	Ψ	14,828	Ψ	12,433	Ψ	64,965	Ψ	49,852
San Antonio		3,628		3,534		3,532		3,423		3,620		14,117		13,914
Huntsville (2)		1,337		1,174		1,233		573		667		4,317		3,324
Washington, DC - Capitol Riverfront		2,175		2,459		2,405		2,378		2,183		9,417		9,328
St. Mary's and King George Counties		2,173		2,439		2,403		2,771		2,765				11,763
Greater Baltimore		6,365		6,671		6,783		6,565		6,655		11,601 26,384		32,187
										1,729				
Greater Philadelphia		1,788		1,746		1,879		1,654		,		7,067		5,794
Colorado Springs		3,501		3,992		3,950		3,863		3,411		15,306		15,154
Other (2)		2,211		2,114		2,099		2,132		2,042		8,556		8,911
Wholesale Data Center	Φ.	2,489	•	168	Φ.	34	Φ.	(1,406)	Φ.	53	_	1,285	Φ.	660
Cash NOI from real estate operations	\$	83,215	\$	79,080	\$	78,987	\$	74,307	\$	72,873	\$	315,589	\$	302,980
Straight line rent adjustments		(3,296)		894		1,874		3,941		3,530		3,413		10,488
Add: Amortization of deferred market rental revenue		36		29		87		82		90		234		363
Less: Amortization of above-market cost arrangements	_	(334)	-	(327)	-	(327)		(319)		(371)	_	(1,307)	-	(1,466)
NOI from real estate operations	\$	79,621	\$	79,676	\$	80,621	\$	78,011	\$	76,122	\$	317,929	\$	312,365

<sup>\*</sup> Includes continuing and discontinued operations.

<sup>(1)</sup> Includes properties previously reported under a separate segment referred to as "Suburban Maryland," which were reclassified primarily to the Baltimore/Washington Corridor.
(2) In prior quarter supplemental presentations, Huntsville was included in the "Other" segment.

Corporate Office Properties Trust Same Office Properties (1) Average Occupancy Rates by Region

	Number of	Rentable Square		Thre	ee Months End	ed		Years l	Ended
	Buildings	Feet	12/31/13	9/30/13	6/30/13	3/31/13	12/31/12	12/31/13	12/31/12
Baltimore Washington Corridor	87	7,795,240	91.5%	91.6%	92.5%	91.8%	90.8 %	91.8%	89.5%
Northern Virginia	15	2,269,993	88.8 %	89.0%	87.4%	87.3 %	86.1 %	88.1 %	85.6%
San Antonio	8	912,508	96.6%	96.6%	96.6%	96.4%	96.5 %	96.5 %	96.8%
Huntsville	1	137,049	83.0 %	83.0%	83.0 %	83.1 %	88.8 %	83.0%	97.2%
Washington, DC - Capitol Riverfront	2	360,326	76.4%	90.9%	88.1 %	88.1 %	89.0%	85.9 %	88.8%
St. Mary's and King George Counties	19	903,916	87.4%	90.6%	87.5 %	86.4%	85.5 %	88.0 %	86.7%
Greater Baltimore	31	1,924,515	83.1 %	84.5 %	84.7 %	84.1 %	83.8%	84.1 %	85.2 %
Other	2	295,842	100.0 %	100.0%	100.0 %	100.0%	100.0 %	100.0 %	100.0%
Total Office	165	14,599,389	89.8%	90.6%	90.6%	90.0%	89.3%	90.2%	88.9%
Total Same Office Properties occupancy as of p	period end		89.8%	90.3%	90.8%	90.3%	89.5%	89.8%	89.5%

<sup>(1)</sup> Same office properties represent buildings owned and 100% operational since at least January 1, 2012, excluding properties held for future disposition.

Corporate Office Properties Trust Same Office Property Real Estate Revenues by Region (dollars in thousands)

		Three Months Ended											
	12/31/13	9/30/13	6/30/13	3/31/13	12/31/12	12/31/13	12/31/12						
Office Properties:													
Baltimore/Washington Corridor (2)	\$ 54,566	\$ 54,063	\$ 55,114	\$ 53,869	\$ 54,650	\$ 217,612	\$ 211,826						
Northern Virginia	14,981	15,205	14,974	14,794	14,740	59,954	58,491						
San Antonio	9,042	7,898	8,364	7,757	8,455	33,061	32,024						
Huntsville (3)	713	759	746	721	841	2,939	3,866						
Washington, DC - Capitol Riverfront	4,147	4,296	4,176	4,244	4,182	16,863	16,697						
St. Mary's and King George Counties	4,213	4,269	4,094	3,992	3,956	16,568	16,392						
Greater Baltimore	10,397	10,698	10,821	10,656	10,640	42,572	43,158						
Other (3)	2,405	2,409	2,459	2,400	2,435	9,673	9,695						
Real estate revenues	\$ 100,464	\$ 99,597	\$ 100,748	\$ 98,433	\$ 99,899	\$ 399,242	\$ 392,149						

#### Same Office Property NOI by Region (dollars in thousands)

			Years	Ended							
	12/31/13	ç	9/30/13	6	5/30/13	3	3/31/13	1	2/31/12	12/31/13	12/31/12
Office Properties:											
Baltimore/Washington Corridor (2)	\$35,276	\$	36,232	\$	37,146	\$	35,659	\$	34,896	\$ 144,313	\$ 139,141
Northern Virginia	9,621		9,835		9,459		9,528		9,498	38,443	37,846
San Antonio	3,837		3,837		3,886		3,869		3,954	15,429	15,573
Huntsville (3)	500		554		550		562		629	2,166	3,181
Washington, DC - Capitol Riverfront	2,072		2,349		2,303		2,295		2,112	9,019	9,141
St. Mary's and King George Counties	2,900		2,971		2,870		2,799		2,735	11,540	11,646
Greater Baltimore	6,339		6,640		6,805		6,631		6,683	26,415	27,188
Other (3)	2,181		2,183		2,187		2,174		2,169	8,725	8,722
Same office property NOI	62,726		64,601		65,206		63,517		62,676	256,050	252,438
Straight line rent adjustments	(755)		(1,029)		(717)		(1,403)		(1,417)	(3,904)	(6,409)
Less: Amortization of deferred market rental revenue			22		(35)		(30)		(39)	(43)	(134)
Add: Amortization of above-market cost arrangements	319		320		319		319		371	1,277	1,466
Same office property cash NOI	62,290		63,914		64,773		62,403		61,591	253,380	247,361
Less: Lease termination fees, gross	(1,249)		(306)		(750)		(224)		(524)	(2,529)	(2,031)
Same office property cash NOI, excluding gross lease termination fees	\$61,041	\$	63,608	\$	64,023	\$	62,179	\$	61,067	\$ 250,851	\$ 245,330
Percentage change in same office property cash NOI (1)	1.1 %	<u> </u>								2.4%	
Percentage change in same office property cash NOI, excluding gross lease termination fees (1)	%	- ) =								2.3%	•

Note: Same office properties represent buildings owned and 100% operational since at least January 1, 2012, excluding properties held for future disposition.

- (1) Represents the change between the current period and the same period in the prior year.
- (2) Includes properties previously reported under a separate segment referred to as "Suburban Maryland," which were reclassified to the Baltimore/Washington Corridor.
- (3) In prior quarter supplemental presentations, Huntsville was included in the "Other" segment.

# Corporate Office Properties Trust Office Leasing (1) Quarter Ended December 31, 2013

	W	altimore/ ashington Corridor		Northern Virginia	D	/ashington C-Capital Riverfront		t. Mary's & King George Counties	Greater Baltimore	Greater niladelphia		Total Office
Renewed Space	_						_					
Leased Square Feet		388,331	1	29,155		107,722	1	07,713	17,040	_		749,961
Expiring Square Feet		480,291	1	56,771		160,416	1	52,179	57,177	_	1,	006,834
Vacated Square Feet		91,960		27,616		52,694		44,466	40,137	_		256,873
Retention Rate (% based upon square feet)		80.85%		82.38 %		67.15 %		70.78 %	29.80 %	0.00%		74.49 %
Statistics for Completed Leasing:												
Average Committed Cost per Square Foot	\$	7.12	\$	37.16	\$	34.71	\$	28.02	\$ 0.04	\$ _	\$	19.10
Weighted Average Lease Term in Years		4.5		6.8		6.8		9.8	2.5	_		5.9
GAAP Rent Per Square Foot												
Renewal GAAP Rent	\$	36.37	\$	30.04	\$	45.11	\$	16.01	\$ 18.57	\$ _	\$	33.21
Expiring GAAP Rent	\$	33.65	\$	30.64	\$	43.28	\$	16.61	\$ 19.40	\$ _	\$	31.74
Change in GAAP Rent		8.08%		(1.94)%		4.22 %		(3.67)%	(4.31)%	0.00%		4.61 %
Cash Rent Per Square Foot												
Renewal Cash Rent	\$	35.05	\$	29.18	\$	42.83	\$	15.03	\$ 18.83	\$ _	\$	31.91
Expiring Cash Rent	\$	34.87	\$	33.14	\$	44.65	\$	16.90	\$ 19.38	\$ _	\$	33.04
Change in Cash Rent		0.51%		(11.93)%		(4.06)%		(11.09)%	(2.82)%	0.00%		(3.42)%
New Leases												
Development and Redevelopment Space												
Leased Square Feet		28,839		_		_		_	19,707	148,633		197,179
Statistics for Completed Leasing:												
Average Committed Cost per Square Foot	\$	60.49	\$	_	\$	_	\$	_	\$ 80.99	\$ 72.67	\$	71.72
Weighted Average Lease Term in Years		7.3		_		_		_	5.0	15.2		13.0
GAAP Rent Per Square Foot	\$	33.46	\$	_	\$	_	\$	_	\$ 26.94	\$ 25.90	\$	27.11
Cash Rent Per Square Foot	\$	33.00	\$	_	\$	_	\$	_	\$ 25.50	\$ 23.95	\$	25.43
Other New Leases (2)												
Leased Square Feet		19,847		39,519		_		49,691	17,333	_		126,390
Statistics for Completed Leasing:												
Average Committed Cost per Square Foot	\$	27.48	\$	52.67	\$	_	\$	4.54	\$ 44.99	\$ _	\$	28.74
Weighted Average Lease Term in Years		5.4		7.3		_		1.3	8.0	_		4.8
GAAP Rent Per Square Foot	\$	27.33	\$	23.74	\$	_	\$	13.80	\$ 22.37	\$ _	\$	20.21
Cash Rent Per Square Foot	\$	26.68	\$	23.10	\$	_	\$	13.74	\$ 21.37	\$ _	\$	19.75
<b>Total Square Feet Leased</b>		437,017	1	68,674		107,722	1	57,404	54,080	148,633	1,	073,530

<sup>(1)</sup> This presentation reflects consolidated properties.

<sup>(2)</sup> Other New Leases includes acquired first generation space and vacated second generation space.

Notes: No expiration, renewal or retenanting activity transpired in our San Antonio, Huntsville or Colorado Springs regions.

Activity is exclusive of owner occupied space and leases with less than a one-year term. Retention rate includes early renewals. Weighted average lease term was calculated assuming no exercise of any existing early termination rights.

# Corporate Office Properties Trust Office Leasing (1) Year Ended December 31, 2013

	W	altimore/ ashington Corridor	Northern Virginia	H	untsville	D	ashington C-Capital iverfront	•	t. Mary's & King George Counties		Greater Baltimore	Pł	Greater niladelphia		Colorado Springs		Total Office
Renewed Space										_		_					
Leased Square Feet	1,.	369,954	315,302		_		115,634	2	08,519		135,924		_		39,962	2,	185,295
Expiring Square Feet	1,	891,428	403,791		_		171,540	2	75,441	2	201,933		_	1	56,548	3,	100,681
Vacated Square Feet	:	521,474	88,489		_		55,906		66,922		66,009		_	1	16,586		915,386
Retention Rate (% based upon square feet)		72.43 %	78.09 %		0.00%		67.41 %		75.70 %		67.31 %		0.00%		25.53 %		70.48 %
Statistics for Completed Leasing:																	
Average Committed Cost per Square Foot	\$	6.73	\$ 18.10	\$	_	\$	32.69	\$	16.34	\$	9.23	\$	_	\$	18.07	\$	11.02
Weighted Average Lease Term in Years		3.9	4.5		_		6.6		5.8		3.7		_		4.3		4.3
GAAP Rent Per Square Foot																	
Renewal GAAP Rent	\$	33.27	\$ 32.02	\$	_	\$	45.09	\$	19.79	\$	24.68	\$	_	\$	24.70	\$	31.74
Expiring GAAP Rent	\$	31.28	\$ 31.79	\$	_	\$	43.31	\$	19.80	\$	24.62	\$	_	\$	23.53	\$	30.34
Change in GAAP Rent		6.35 %	0.75 %		0.00%		4.13 %		(0.04)%		0.25 %		0.00%		4.97 %		4.61 %
Cash Rent Per Square Foot																	
Renewal Cash Rent	\$	32.31	\$ 31.27	\$	_	\$	42.90	\$	19.23	\$	23.56	\$	_	\$	24.02	\$	30.78
Expiring Cash Rent	\$	32.88	\$ 33.50	\$	_	\$	44.68	\$	20.26	\$	26.51	\$	_	\$	24.68	\$	31.84
Change in Cash Rent		(1.74)%	(6.66)%		0.00%		(3.98)%		(5.08)%		(11.12)%		0.00%		(2.68)%		(3.36)%
New Leases																	
Development and Redevelopment Space																	
Leased Square Feet	2	261,485	405,461		6,029		_		_		19,707		174,149		29,716		896,547
Statistics for Completed Leasing:																	
Average Committed Cost per Square Foot	\$	67.64	\$ 18.51	\$	45.63	\$	_	\$	_	\$	80.99	\$	71.74	\$	56.39	\$	45.99
Weighted Average Lease Term in Years		9.2	9.9		5.0		_		_		5.0		14.0		6.5		10.2
GAAP Rent Per Square Foot	\$	33.37	\$ 22.09	\$	18.75	\$	_	\$	_	\$	26.94	\$	25.53	\$	29.17	\$	26.37
Cash Rent Per Square Foot	\$	31.95	\$ 21.62	\$	17.75	\$	_	\$	_	\$	25.50	\$	23.83	\$	24.49	\$	25.22
Other New Leases (2)																	
Leased Square Feet	2	290,921	135,675		_		_		88,958		87,887		_		99,960		703,401
Statistics for Completed Leasing:																	
Average Committed Cost per Square Foot	\$	35.28	\$ 42.89	\$	_	\$	_	\$	5.41	\$	35.86	\$	_	\$	21.71	\$	31.12
Weighted Average Lease Term in Years		6.9	7.1		_		_		2.2		6.4		_		4.5		5.9
GAAP Rent Per Square Foot	\$	24.20	\$ 26.19	\$	_	\$	_	\$	12.78	\$	23.37	\$	_	\$	15.82	\$	21.85
Cash Rent Per Square Foot	\$	22.61	\$ 24.85	\$	_	\$	_	\$	12.90	\$	21.61	\$	_	\$	17.41	\$	20.95
Total Square Feet Leased	1,9	922,360	856,438		6,029		115,634	2	97,477	2	243,518		174,149	1	169,638	3,	785,243

<sup>(1)</sup> This presentation reflects consolidated properties.

<sup>(2)</sup> Other New Leases includes acquired first generation space and vacated second generation space.

Notes: No expiration, renewal or retenanting activity transpired in our San Antonio region.

Activity is exclusive of owner occupied space and leases with less than a one-year term. Retention rate includes early renewals. Weighted average lease term was calculated assuming no exercise of any existing early termination rights.

# Corporate Office Properties Trust Lease Expiration Analysis as of 12/31/13 (1)

	Γ	11-11	Core Off	ice P	roperties/Tota	al Portfolio			Τ		Strategic	Ten	ant Niche Pro	operties Only		
Year and Region of Lease (2)		Number of Leases Expiring	Square Footage of Leases Expiring	F	nnual Rental Revenue of Expiring Leases (3) (000's)	Percentage of Total Annualized Rental Revenue Expiring	R L	nual Rental evenue of Expiring eases per Occupied quare Foot		Number of Leases Expiring	Square Footage of Leases Expiring		Annual Rental devenue of Expiring Leases (3) (000's)	Percentage of Strategic Tenant Properties Annualized Rental Revenue Expiring	Re E Le O	ual Rental venue of xpiring ases per ccupied hare Foot
<b>Core Office Properties</b>									-					_		
Baltimore/Washington Corridor		40	915,452	\$	31,343	7.5 %	\$	34.24		21	823,346	\$	28,985	9.3 %	\$	35.20
Northern Virginia		12	239,596		7,264	1.7%		30.32		8	198,636		6,007	1.9 %		30.24
Huntsville		1	113,692		3,139	0.8 %		27.61	1	1	113,692		3,139	1.0 %		27.61
Washington, DC-Capitol Riverfront		7	23,613		1,189	0.3 %		50.35	1	7	23,613		1,189	0.4 %		50.35
St. Mary's and King George Cos.		23	229,397		4,706	1.1 %		20.51	1	23	229,397		4,706	1.5 %		20.51
Greater Baltimore		25	128,073		2,543	0.6%		19.86		_	_		_	0.0%		_
20	14	108	1,649,823		50,184	12.0%		30.42		60	1,388,684		44,026	14.1%		31.70
Baltimore/Washington Corridor		43	1,057,268		31,759	7.6%		30.04	ı	21	831,792		25,971	8.3 %		31.22
Northern Virginia		8	518,392		17,592	4.2 %		33.94	ı	4	502,315		16,969	5.4 %		33.78
Washington, DC-Capitol Riverfront		5	36,655		1,783	0.4 %		48.64	l	_	36,655		1,783	0.6 %		48.64
St. Mary's and King George Cos.		17	241,281		4,999	1.2%		20.72	İ	5	241,281		4,999	1.6%		20.72
Greater Baltimore		15	89,874		2,271	0.5 %		25.27	l	17	21,680		644	0.2 %		29.70
20	15	88	1,943,470		58,404	14.0%		30.05	l	47	1,633,723		50,366	16.1%		30.83
Baltimore/Washington Corridor		36	949,480		26,444	6.3 %		27.85	l	19	645,397		19,188	6.1 %		29.73
Northern Virginia		14	333,011		9,767	2.3 %		29.33	İ	9	291,494		8,317	2.7 %		28.53
Washington, DC-Capitol Riverfront		3	37,493		1,816	0.4 %		48.44	İ	3	37,493		1,816	0.6%		48.44
St. Mary's and King George Cos.		10	109,128		1,965	0.5 %		18.01	İ	10	109,128		1,965	0.6%		18.01
Greater Baltimore		21	244,445		6,736	1.6%		27.56	l	_	_		_	0.0 %		_
20	16	84	1,673,557		46,728	11.2%		27.92	l	41	1,083,512		31,286	10.0%		28.87
Baltimore/Washington Corridor		45	1,240,145		35,828	8.6%		28.89	l	25	858,268		26,165	8.4 %		30.49
Northern Virginia		12	299,091		9,432	2.3 %		31.54	İ	2	200,356		6,110	2.0 %		30.50
St. Mary's and King George Cos.		2	11,966		300	0.1 %		25.07		2	11,966		300	0.1 %		25.07
Greater Baltimore		20	249,512		5,132	1.2%		20.57		2	3,174		86	0.0%		27.10
20	17	79	1,800,714		50,692	12.1%		28.15		31	1,073,764		32,661	10.4%		30.42

		Core Off	ce Properties/Tot	al Portfolio		Strategic Tenant Niche Properties Only								
Year and Region of Lease (2)	Number of Leases Expiring	Square Footage of Leases Expiring	Annual Rental Revenue of Expiring Leases (3) (000's)	Percentage of Total Annualized Rental Revenue Expiring	Annual Rental Revenue of Expiring Leases per Occupied Square Foot	Number of Leases Expiring	Square Footage of Leases Expiring	Annual Rental Revenue of Expiring Leases (3) (000's)	Percentage of Strategic Tenant Properties Annualized Rental Revenue Expiring	Annual Rental Revenue of Expiring Leases per Occupied Square Foot				
Baltimore/Washington Corridor	39	1,000,560	29,986	7.2 %	29.97	25	850,909	26,288	8.4%	30.89				
Northern Virginia	13	349,483	11,713	2.8 %	33.52	8	145,031	3,279	1.0%	22.61				
San Antonio	1	45,935	633	0.2 %	13.78	_	_	_	0.0%	_				
Hunstville	1	121,105	3,025	0.7 %	24.98	1	121,105	3,025	1.0%	24.98				
Washington, DC-Capitol Riverfront	3	61,649	2,769	0.7 %	44.92	3	61,649	2,769	0.9 %	44.92				
St. Mary's and King George Cos.	2	9,264	190	—%	20.51	2	9,264	190	0.1 %	20.51				
Greater Baltimore	8	142,059	4,100	1.0%	28.86	_	_	_	0.0%	_				
2018	67	1,730,055	52,416	12.5%	30.30	39	1,187,958	35,551	11.4%	29.93				
Thereafter	152	5,441,363	159,715	38.2%	29.35	83	3,729,685	118,897	38.0%	31.88				
Core/Strategic Tenant Niche Total/Avg.	578	14,238,982	\$ 418,141	100.0%	\$ 29.37	301	10,097,326	\$ 312,787	100.0%	\$ 30.98				
Properties Not Held For Long Term Investment														
Northern Virginia	18	626,264	18,217	59.2 %	29.09									
Greater Philadelphia	16	618,740	12,567	40.8%	20.31									
Properties Not Held For Long Term Investment Total/Avg.	34	1,245,004	\$ 30,784	100.0%	\$ 24.73									
Total Portfolio	612	15,483,986	\$ 448,925		\$ 28.99									

Note: As of December 31, 2013, the weighted average lease term is 4.6 years for the Core Office Properties, 4.5 years for the Strategic Tenant Niche Properties and 4.5 for the total portfolio.

#### **Wholesale Data Center Lease Expiration Analysis**

Year of Lease Expiration	Number of Leases Expiring	Raised Floor Square Footage (000's)	Critical Load Used (MW)	Total Annual Rental Revenue of Expiring Leases (3)(000's)
2016	1	9	0.20	\$ 228
2018	2	1	0.21	445
2019	1	6	1.00	2,141
2020	1	11	2.00	4,485
2022	1	6 _	0.50	766
			3.91	\$ 8,065

- (1) This presentation reflects consolidated properties. This expiration analysis reflects occupied space and includes the effect of early renewals completed on existing leases but excludes the effect of new tenant leases on square feet yet to commence as of December 31, 2013 of 200,518 for the portfolio, including 68,941 for the Strategic Tenant Niche Properties.
- (2) A number of our leases are subject to certain early termination provisions. The year of lease expiration was computed assuming no exercise of such early termination rights.
- (3) Total Annualized Rental Revenue is the monthly contractual base rent as of December 31, 2013 multiplied by 12 plus the estimated annualized expense reimbursements under existing leases.

Corporate Office Properties Trust Top 20 Office Tenants as of 12/31/13 (Based on Annualized Rental Revenue of office properties, dollars in thousands)

Tenant		Number of Leases	Total Occupied Square Feet	Percentage of Total Occupied Square Feet	Total Annualized Rental Revenue (1)	Percentage of Total Annualized Rental Revenue	Weighted Average Remaining Lease Term (2)
United States of America	(3)	57	3,242,951	20.9 %	\$ 111,207	24.8 %	5.3
Northrop Grumman Corporation		10	937,136	6.1 %	27,182	6.1 %	5.1
Booz Allen Hamilton, Inc.		8	778,834	5.0 %	25,822	5.8 %	2.4
Computer Sciences Corporation		6	640,600	4.1 %	19,795	4.4 %	2.2
General Dynamics Corporation		7	527,725	3.4 %	18,173	4.0 %	3.8
The Boeing Company		7	438,256	2.8 %	11,733	2.6 %	3.6
The MITRE Corporation		5	290,288	1.9 %	9,074	2.0%	4.2
CareFirst, Inc.		3	270,918	1.7 %	9,010	2.0%	7.0
The Aerospace Corporation		3	254,869	1.6 %	8,214	1.8 %	3.2
Wells Fargo & Company		2	171,534	1.1 %	7,373	1.6%	5.0
L-3 Communications Holdings, Inc		2	166,568	1.1 %	5,934	1.3 %	0.8
AT&T Corporation		3	307,579	2.0 %	5,691	1.3 %	5.4
ITT Exelis		5	195,161	1.3 %	5,326	1.2 %	1.3
Science Applications International Corp.		4	133,577	0.9 %	4,364	1.0%	5.6
Kratos Defense and Security Solutions		1	131,451	0.8 %	4,148	0.9 %	6.3
Raytheon Company		5	122,968	0.8 %	4,144	0.9 %	1.9
TASC Inc.		3	107,996	0.7 %	3,930	0.9 %	5.1
The Johns Hopkins Institutions		6	145,799	0.9 %	3,887	0.9 %	4.7
KEYW Corporation		2	144,443	0.9 %	3,723	0.8 %	7.5
Unisys Corporation	_	11	156,891	1.0%	3,697	0.8 %	6.4
Subtotal Top 20 Office Tenants		140	9,165,544	59.2%	292,427	65.1%	4.4
All remaining tenants		472	6,318,442	40.8 %	156,498	34.9 %	4.6
Total/Weighted Average	_	612	15,483,986	100.0%	\$ 448,925	100.0%	4.5

<sup>(1)</sup> Total Annualized Rental Revenue is the monthly contractual base rent as of December 31, 2013, multiplied by 12, plus the estimated annualized expense reimbursements under existing leases.

<sup>(2)</sup> A number of our leases are subject to certain early termination provisions. The year of lease expiration was computed assuming no exercise of such early termination rights. The weighting of the lease term was computed using Total Rental Revenue.

<sup>(3)</sup> Substantially all of our government leases are subject to early termination provisions which are customary in government leases. The weighted average remaining lease term was computed assuming no exercise of such early termination rights.

Corporate Office Properties Trust Dispositions

Location	Property Region	Business Park/ Submarket	Number of Buildings	Square Feet	Transaction Date	Occupancy on Transaction Date	Transaction Price (in thousands)
Quarter Ended 6/30/13							
Operating Properties							
920 Elkridge Landing Road	Baltimore/ Washington Corridor	Airport Square	1	103,000	6/25/13	0.0%	\$ 6,900
Land			N/A	N/A	4/4/13	N/A	3,500
Subtotal - Quarter Ended 6/30/13			1	103,000			10,400
Quarter Ended 12/31/13							
Operating Properties							
4230 Forbes Boulevard	Baltimore/ Washington Corridor	Lanham	1	56,000	12/11/13	90.9%	5,600
December 2013 Colorado Springs Portfolio Disposition	Colorado Springs, Colorado	Various	15	1,165,000	12/12/13	88.8%	133,925
December 2013 Conveyance (1)	Colorado Springs, Colorado and Linthicum, Maryland	Various	14	1,021,000	12/23/13	73.0%	146,876
Subtotal - Quarter Ended 12/31/13	-		30	2,242,000			286,401
Total			31	2,345,000			\$ 296,801

<sup>(1)</sup> The mortgage lender accepted a deed in lieu of foreclosure on the properties, resulting in our transfer of title to the properties in exchange for extinguishment of debt plus accrued interest. The transaction price represents the amount of debt and accrued interest extinguished.

# Corporate Office Properties Trust Construction, Redevelopment, Wholesale Data Center and Land and Pre-Construction as of 12/31/13 (dollars in thousands)

	Construction Projects (1)	Redevelopment Projects (2)	Wholesale Data Center	Land and Pre-Construction (3)	Total	
Segment			Rentable Square Fe	eet		
Baltimore/Washington Corridor	264,210	52,000	N/A	5,480,000	5,796	5,216
Northern Virginia	503,068		N/A	2,435,000	2,938	-
San Antonio	160,466	<u> </u>	N/A	1,033,000	1,193	
Huntsville, Alabama	121,11		N/A	4,173,000	4,294	1,111
St. Mary's and King George Counties	´ <del>-</del>		N/A	109,000	109	9,000
Greater Baltimore	_		N/A	2,830,000	2,830	0,000
Greater Philadelphia	_	324,181	N/A	463,000	787	7,181
Colorado Springs	_	- ´ <u> </u>	N/A	2,540,000	2,540	-
Other	_		N/A	967,000	967	7,000
Total	1,048,86	376,181	N/A	20,030,000	21,455	
			Costs to date by reg	ion		
Baltimore/Washington Corridor	\$ 51,510	3,799	\$	\$ 116,609	\$ 171	1,918
Northern Virginia	44,318		_	101,587		5,905
San Antonio	6,966	<u> </u>	_	20,186	27	7,152
Huntsville, Alabama	21,350	<u> </u>	_	13,692	35	5,048
St. Mary's and King George Counties	_	- —	_	2,587	2	2,587
Greater Baltimore	_	- —	_	79,628	79	9,628
Greater Philadelphia	_	- 33,218	_	9,732	42	2,950
Colorado Springs	_	- · —	_	24,306	24	4,306
Wholesale Data Center	_	- —	214,596	_	214	4,596
Other	_	- —	_	6,436	6	5,436
Total	\$ 124,150	\$ 37,017	\$ 214,596		\$ 750	0,526
Reconciliation to amounts included in projects in development or held for future development, including land costs, as reported on consolidated balance sheet						
Operating properties	(12,91)	(21,928)	(172,045)	(23,322)	(230	0,212)
Deferred leasing costs	(2,628			(269)	,	(8,706)
Projects in development or held for future development, including associated land costs (4)	\$ 108,603		\$ 41,882	\$ 351,172		1,608

<sup>(1)</sup> Represents construction projects as listed on page 24.

<sup>(2)</sup> Represents redevelopment projects as listed on page 25.

<sup>(3)</sup> Represents our land held for future development and pre-construction as listed on page 26.

<sup>(4)</sup> Represents total of costs included in lines on our consolidated balance sheet entitled "construction and redevelopment in progress, including land" and "land held for future development and pre-construction costs."

## Corporate Office Properties Trust Summary of Construction Projects as of 12/31/13 (1) (dollars in thousands)

			Percentage		as of 12/31/13	(2)	- Actual or	Anticipated
Property and Location	Park/ Submarket	Total Rentable Square Feet (4)	Leased as of 12/31/2013	Anticipated Total Cost	Cost to Date	Cost to Date Placed in Service	Anticipated Shell Completion Date	Operational Date (3)
312 Sentinel Way Annapolis Junction, Maryland	National Business Park	125,160	100%	\$ 36,523	\$ 25,378	\$ 4,100	3Q 13	3Q 14
420 National Business Parkway Jessup, Maryland	National (4) Business Park	139,056	48%	33,608	26,132	8,931	2Q 13	2Q 14
Ashburn Crossing - DC-9 Ashburn, Virginia	Ashburn	110,000	100%	15,560	7,584	_	3Q 14	3Q 14
15395 John Marshall Hwy Haymarket, Virginia	Other	233,768	100%	24,000	23,426	_	1Q 14	1Q 14
NOVA Office A Northern Virginia	Other	159,300	100%	44,560	13,308	_	4Q 14	1Q 15
8100 Potranco Road San Antonio, Texas	San Antonio	160,466	0%	39,700	6,966	_	4Q 14	4Q 15
1100 Redstone Gateway Huntsville, Alabama <b>Total Under Construction</b>	Huntsville	121,111 <b>1,048,861</b>	100% <b>78%</b>	21,579 <b>\$ 215,530</b>	21,356 <b>\$ 124,150</b>	\$ 13,031	1Q 14	1Q 14

<sup>(1)</sup> Includes properties under active construction and properties that we were contractually committed to construct.

<sup>(2)</sup> Cost includes land, construction, leasing costs and allocated portion of structured parking and other shared infrastructure, if applicable.

<sup>(3)</sup> Anticipated operational date is the estimated date when leases have commenced on 100% of a property's space or one year from the cessation of major construction activities.

<sup>(4)</sup> Although classified as "Under Construction," 37,107 square feet are operational as of 12/31/13; this partially operational property had NOI of \$151,000 and cash NOI of \$68,000 for the three months ended 12/31/13.

## Corporate Office Properties Trust Summary of Redevelopment Projects as of 12/31/13 (dollars in thousands)

							as of 1	Actual or						
Property and Location	Park/ Submarket	Total Rentable Square Feet	Percentage Leased as of 12/31/2013		storical sis, Net		ncremental development Cost		nticipated otal Cost	Cost to Date	Pl	Cost to Date aced in ervice	Anticipated Shell Completion Date	Anticipated Operational Date (2)
721 Arbor Way (Hillcrest II)	Greater (2) Philodelphia	102 416	960/	¢.	2 420	<b>C</b>	20.562	¢	22 000	¢ 27 522	¢	20.416	20.12	20.14
	(3) Philadelphia	183,416	86%	\$	3,438	Þ	29,562	Þ	33,000	\$ 27,533	\$	20,416	2Q 13	2Q 14
731 Arbor Way (Hillcrest III)	Greater	140.765	700/		2.050		22.750		26.600	5 (05			10.15	10.16
Blue Bell, Pennsylvania	Philadelphia	140,765	79%		2,850		23,750		26,600	5,685		_	1Q 15	1Q 16
6708 Alexander Bell Drive	Howard Co.													
Columbia, Maryland	Perimeter	52,000	0%		3,480		7,924		11,404	3,799		3,480	4Q 14	4Q 15
Total Under Redevelopn	nent	376,181	71%	\$	9,768	\$	61,236	\$	71,004	\$ 37,017	\$	23,896	•	

<sup>(1)</sup> Cost includes construction, leasing costs and allocated portion of shared infrastructure.

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<sup>(2)</sup> Anticipated operational date is the estimated date when leases have commenced on 100% of a property's space or one year from the cessation of major construction activities.

<sup>(3)</sup> Although classified as "Redevelopment," 111,862 square feet are operational; this partially operational property had NOI of \$515,000 and cash NOI of (\$78,000) for the three months ended 12/31/13.

## Corporate Office Properties Trust Summary of Land and Pre-Construction as of 12/31/13 (1)

Location	Acres	Estimated Developable Square Feet (in thousands)	Costs to Date as of 12/31/13 (4)
Strategic Land			
Baltimore/Washington Corridor			
National Business Park	200	2,166	
Arundel Preserve (2)	89	1,080	
Columbia Gateway	22	560	
M Square	49	525	
Airport Square	5	84	
Subtotal	365	4,415	
Northern Virginia	103	2,435	
San Antonio, Texas	69	1,033	
Huntsville, Alabama	440	4,173	
St. Mary's & King George Counties	44	109	
Greater Baltimore	49	1,478	
Total strategic land held and pre-construction	1,070	13,643	\$ 258,812
Non-Strategic Land			
Baltimore/Washington Corridor	7	65	
Greater Baltimore	128	1,352	
Greater Philadelphia, Pennsylvania	8	463	
Colorado Springs, Colorado	171	2,540	
Other (3)	324	1,967	
Total non-strategic land held	638	6,387	92,360
Total land held and pre-construction	1,708	20,030	\$ 351,172

<sup>(1)</sup> This land inventory schedule excludes all properties listed as construction or redevelopment as detailed on pages 24 and 25, and includes properties under ground lease to us.

<sup>(2)</sup> This land includes approximately 56 acres under contract to be purchased by us.

<sup>(3)</sup> This land includes 217 acres that are being put back to the jurisdictional county per a development agreement described under "Consolidated Joint Ventures."

<sup>(4)</sup> Represents total costs to date included in "projects in development or held for future development," as reported on page 23 (in thousands).

### Corporate Office Properties Trust Quarterly Equity Analysis

(dollars, shares and units in thousands, except per share amounts)

SHAREHOLDER CLASSIFICATION	 Common			if Converted		Diluted
As of December 31, 2013:	Shares	Co	ommon Units	Preferred hares/Units	Total	Ownership % of Total
Insiders	 680		3,119	 _	 3,799	 4.13%
Non-insiders	86,714		859	610	88,183	95.87%
Total	87,394		3,978	610	91,982	100.00%
COMMON EQUITY - End of Quarter	12/31/13		9/30/13	6/30/13	3/31/13	12/31/12
Unrestricted Common Shares	 87,017		86,998	85,461	85,369	80,518
Restricted Common Shares	377		383	384	389	435
Common Shares	87,394		87,381	85,845	85,758	80,953
Common Units	3,978		3,978	3,789	3,819	4,068
Total	91,372		91,359	89,634	89,577	85,021
End of Quarter Common Share Price	\$ 23.69	\$	23.10	\$ 25.50	\$ 26.68	\$ 24.98
Market Value of Common Shares/Units	\$ 2,164,603	\$	2,110,393	\$ 2,285,667	\$ 2,389,914	\$ 2,123,825
PREFERRED EQUITY - End of Quarter						
Nonconvertible Preferred Equity - liquidation preference						
Redeemable Series H Shares - 7.5%	50,000		50,000	50,000	50,000	50,000
Redeemable Series J Shares - 7.625% (1)				_	84,750	84,750
Redeemable Series L Shares Outstanding - 7.375%	172,500		172,500	172,500	172,500	 172,500
Total Nonconvertible Preferred Equity	222,500		222,500	222,500	307,250	307,250
Convertible Preferred Equity - liquidation preference						
Convertible Series I Units - 7.5% (2)	8,800		8,800	8,800	8,800	8,800
Convertible Series K Shares - 5.6% (3)	 26,583		26,583	26,583	26,583	26,583
Total Convertible Preferred Equity	35,383		35,383	35,383	35,383	35,383
Total Liquidation Preference of Preferred Equity	\$ 257,883	\$	257,883	\$ 257,883	\$ 342,633	\$ 342,633
CAPITALIZATION						
Liquidation Preference of Preferred Shares/Units	\$ 257,883	\$	257,883	\$ 257,883	\$ 342,633	\$ 342,633
Market Value of Common Shares/Units	 2,164,603		2,110,393	2,285,667	2,389,914	2,123,825
Total Equity Market Capitalization	\$ 2,422,486	\$	2,368,276	\$ 2,543,550	\$ 2,732,547	\$ 2,466,458
(1) There shows a manager of an April 22, 2012						

<sup>(1)</sup> These shares were redeemed on April 22, 2013.

<sup>(2) 352</sup> units outstanding with a liquidation preference of \$25 per unit, and convertible into 176 common units.

<sup>(3) 532</sup> shares outstanding with a liquidation preference of \$50 per share, and convertible into 434 shares.

### Corporate Office Properties Trust Debt Analysis as of December 31, 2013 (dollars in thousands)

	Stated Rate	GAAP Effective Rate	Weighted Average Maturity (in Years)	Maximum Availability	Outstanding Balance	Average Stated Interest Rates for Three Months Ended 12/31/13	
Debt Outstanding							_
Fixed rate							
Secured debt	6.14%	6.13%	2.9	(1)	\$ 675,060	6.2%	
Senior Unsecured Notes	4.28%	4.44%	9.7		592,689	4.3%	
Exchangeable Senior Notes	4.25%	6.05%	1.3		563	4.3%	
Other Unsecured Debt	0.00%	6.50%	12.3		1,700	<u> </u> %	
Total fixed rate debt	5.26%	5.34%	6.1		\$1,270,012	5.4%	
<u>Variable rate</u>							
Secured debt	2.42%	2.42%	1.8		\$ 37,691	2.5%	
Unsecured Revolving Credit Facility	1.43%	1.43%	3.5	\$ 800,000		1.5%	
Unsecured Term Loans	1.79%	1.79%	3.1		620,000	1.8%	
Total variable rate debt	1.82%	1.82%	3.0		\$ 657,691	2.7%	(2)(3)
Total consolidated debt outstanding	4.09%	4.14%	5.0		\$1,927,703	4.5%	(2)(3)
Variable Rate Loans Subject to Interest Rate Swaps (2)					\$ 437,691	0.6%	
% of Fixed Rate Loans (2)					88.6%		
% of Variable Rate Loans (2)					11.4%		
					100.0%		
Recourse debt					\$1,272,601		
Nonrecourse debt					655,102		
Total consolidated debt outstanding					\$1,927,703		

<sup>(1)</sup> Includes \$13.9 million balance on construction loans with maximum available borrowings of \$26.2 million.

<sup>(2)</sup> Includes the effect of interest rate swaps in effect during certain of the periods set forth above that hedge the risk of changes in interest rates on certain of our one-month LIBOR-based variable rate debt.

<sup>(3)</sup> Includes facility commitment fees incurred for our Unsecured Revolving Credit Facility.

### Corporate Office Properties Trust Debt Analysis (continued) (dollars in thousands)

	December 31, 2013	
Secured debt	\$ 712,751	
Unsecured debt	1,214,952	AND.
Total consolidated debt outstanding	\$ 1,927,703	
Unencumbered adjusted book	\$ 3,488,399	
Encumbered adjusted book	932,344	
Total adjusted book	\$ 4,420,743	
# of Operating Office Properties		
Unencumbered	142	
Encumbered	41	
Total	183	
Square Feet of Office Properties (in thousands)		
Unencumbered	12,953	
Encumbered	4,417	
Total	17,370	
	<b>Three Months</b>	
	Ended 12/31/13	
Unencumbered NOI from real estate operations	\$ 57,319	
Encumbered NOI from real estate operations Total NOI from real estate operations	\$ 22,302 \$ 79,621	
Total NOT from real estate operations	\$ 79,621	
Unencumbered adjusted EBITDA	\$ 51,747	
Encumbered adjusted EBITDA	22,170	
Total adjusted EBITDA	\$ 73,917	
Debt ratios (coverage ratios excluding capitalized interest) — All coverage computations include discontinued operations	Three Months Ended 12/31/13	Year Ended 12/31/13
Adjusted EBITDA debt service coverage ratio	3.0x	3.1x
Adjusted EBITDA fixed charge coverage ratio	2.8x	2.8x
Adjusted debt to in-place adjusted EBITDA ratio	6.8x	N/A
		Three Months Ended 2/31/13
<u>Unsecured Senior Notes Covenants</u>	Actual	Required
Total Debt / Total Assets	44.8%	Less than 60%
Secured Debt / Total Assets	15.8%	Less than 40%
Debt Service Coverage	3.1x	Greater than 1.5x
Unencumbered Assets / Unsecured Debt	269.6%	Greater than 150%

### Corporate Office Properties Trust Debt Maturity Schedule (dollars in thousands)

	Stated Rate	GAAP Effective Rate	2014	<u>2015</u>	<u>2016</u>	2017	2018	Thereafter	<u>Total</u>
<u>Unsecured Debt</u> Unsecured Revolving Credit Facility (1)	LIBOR + 1.30%	1.43%	\$ —	\$ —	<b>s</b>	s —	\$ —	\$ —	\$
Senior Unsecured Notes	LIDOK + 1.3070	1.43/0	φ —	<b>J</b>	φ —	φ —	<b>υ</b> —	φ —	υ —
Due 5/15/23	3.60%	3.70%	_	_		_		350,000	350,000
Due 2/15/24	5.25%	5.49%				_		250,000	250,000
Total Senior Unsecured Notes				_	_	_	_	600,000	600,000
Exchangeable Senior Notes	4.25%	6.05%		575				_	575
Other Unsecured Debt									
2015 maturities (2)	LIBOR + 1.50%	1.67%		250,000		_			250,000
2017 maturities (1)	LIBOR + 1.50%	1.67%	_		_	250,000	_	_	250,000
2019 maturities	LIBOR + 2.10%	2.27%	_	_	_	_		120,000	120,000
2026 maturities	0.00%	<u> </u>	200	200	200	200	200	1,461	2,461
Total Other Unsecured Debt			200	250,200	200	250,200	200	121,461	622,461
Total Unsecured Debt			\$ 200	\$250,775	\$ 200	\$ 250,200	\$ 200	\$ 721,461	\$ 1,223,036
Secured Debt									
Fixed Rate Secured Debt									
2014 maturities	7.25%	7.25%	\$ 83,499		\$ —	\$ —	\$ —	\$ —	\$ 83,499
2015 maturities	5.53%	5.53%		103,000		_	_		103,000
2016 maturities	6.59%	6.59%	3,842	4,128	277,886		_		285,856
2017 maturities	5.64%	5.64%	179	189	200	154,302			154,870
Thereafter	4.38%	4.38%	949	1,000	1,053	1,113	1,174	42,477	47,766
Total Fixed Rate Secured Debt		• 400/	88,469	108,317	279,139	155,415	1,174	42,477	674,991
Variable Rate Secured Debt	LIBOR + 2.25%	2.43%	814	36,877		<u> </u>	<u> </u>		37,691
Total Secured Debt					\$ 279,139				\$ 712,682
Total Debt			\$ 89,483	\$395,969	\$ 279,339	\$ 405,615	\$ 1,374	\$ 763,938	\$ 1,935,718
Fixed Rate Debt	5.26%	5.34%	,		\$ 279,339	\$ 155,615	\$ 1,374		\$ 1,278,027
Variable Rate Debt	1.82%	1.82%	814	286,877		250,000		120,000	657,691
Total Debt			\$ 89,483	\$395,969	\$ 279,339	\$ 405,615	\$ 1,374	\$ 763,938	\$ 1,935,718
Balloon Payments			\$ 82,458	\$389,751	\$ 274,605	\$ 404,110	\$ _	\$ 758,084	\$ 1,909,008
Scheduled Principal Amortization			7,025	6,218	4,734	1,505	1,374	5,854	26,710
Total Debt			\$ 89,483	\$395,969	\$ 279,339	\$ 405,615	\$ 1,374	\$ 763,938	\$ 1,935,718
							Net discou	nt	(8,015
							Consolidat	ted debt	\$ 1,927,703

<sup>(1)</sup> Matures in 2017, and may be extended by one-year at our option, subject to certain conditions.(2) May be extended by two one-year periods at our option, subject to certain conditions.

### Corporate Office Properties Trust Consolidated Joint Ventures as of 12/31/13 (dollars and square feet in thousands)

Operating Properties		erational are Feet	Occupancy	То	otal Assets (1)	Pro	operty Level Debt	% COPT Owned
Suburban Maryland:				'				
M Square Associates, LLC (2 properties)		242	96.9%		55,159	)	37,691	50%
Hunstville, AL:								
LW Redstone Company, LLC (3 properties)		304	79.7%		52,504	1	20,040	85%
Total/Average		546	87.3%	\$	107,663	3 \$	57,731	
NOI of Operating Properties for Three Months Ended 12/31/13 (2)	\$	2,719						
NOI of Operating Properties for the Year Ended 12/31/13 (2)	\$	7,670						
Non-operational Properties	De	stimated velopable uare Feet		Tot	al Assets	Proj	perty Level Debt	% COPT Owned
Suburban Maryland:								
Indian Head Technology Center								
Business Park (3)		967		\$	6,436	\$		75%
M Square Research Park		525			5,760			50%
Huntsville, Alabama:								
Redstone Gateway		4,294	_		79,666		5,809	85%
Total		5,786	_ <b>=</b>	\$	91,862	\$	5,809	

<sup>(1)</sup> Total assets includes the total assets recorded on the books of the consolidated joint venture plus any outside investment basis related to the applicable joint venture and related joint ventures (formed and to be formed).

<sup>(2)</sup> Represents gross NOI of the joint venture operating properties before allocation to joint venture partners.

<sup>(3)</sup> During 2012, the joint venture exercised its option under its development agreement with the project's jurisdictional county to require the county to repurchase the joint venture's land at its original acquisition cost. Under the terms of the agreement with the county, the repurchase must occur by August 2014.

### Corporate Office Properties Trust Supplementary Reconciliations of Non-GAAP Measures (in thousands)

				Thi		Years Ended							
	1	2/31/13	ç	9/30/13	6/30/13	3/31/	13	1	2/31/12	1	2/31/13	1.	2/31/12
Net income (loss)	\$	92,672	\$	(2,000)	\$ (4,405) \$	15	,277	\$	19,010	\$	101,544	\$	20,341
Interest expense on continuing and discontinued operations		23,181		21,310	23,369	22	,371		22,782		90,231		96,798
Income tax expense		1,917		24	21		16		54		1,978		381
Depreciation of furniture, fixtures and equipment (FF&E)		495		502	527		530		610		2,054		2,481
Real estate-related depreciation and amortization		31,322		29,210	28,935	28	,252		28,560		117,719		121,937
Impairment losses		921		22,074	7,195	1	,857		2,140		32,047		66,910
(Gain) loss on early extinguishment of debt on continuing and discontinued operations		(67,808)		374	21,470	5	,184		6		(40,780)		(793)
(Gain) loss on sales of operating properties		(9,004)			_				8		(9,004)		(20,928)
Gain on sales of non-operational properties					(329)	(2	,354)				(2,683)		(33)
Net loss (gain) on investments in unconsolidated entities included in interest and other income		221		1,006	(961)		(60)		(2,992)		206		(3,589)
Operating property acquisition costs		_							_		_		229
Adjusted EBITDA	\$	73,917	\$	72,500	\$ 75,822 \$	71	,073	\$	70,178	\$	293,312	\$	283,734
Add back:													
General, administrative and leasing expenses on continuing and discontinued operations		8,442		8,027	6,583	7	,821		7,103		30,873		31,903
Business development expenses and land carry costs on continuing and discontinued operations, excluding operating property acquisition costs		1,367		1,383	1,327	1	,359		1,205		5,436		5,506
Depreciation of FF&E		(495)		(502)	(527)		(530)		(610)		(2,054)		(2,481)
Income from construction contracts and other service operations		(605)		(685)	(1,413)		(785)		(750)		(3,488)		(3,260)
Interest and other income, excluding net loss/gain on investments in unconsolidated entities		(1,106)		(1,003)	(1,045)		(886)		(1,028)		(4,040)		(3,583)
Equity in (income) loss of unconsolidated entities		(1,899)		(44)	(126)		(41)		24		(2,110)		546
NOI from real estate operations	\$	79,621	\$	79,676	\$ 80,621 \$	78	,011	\$	76,122	\$	317,929	\$	312,365
Adjusted EBITDA	\$	73,917	\$	72,500	\$ 75,822 \$	5 71	,073	\$	70,178				
NOI from properties in quarter of disposition		(5,107)			(45)								
In-place adjusted EBITDA	\$	68,810	\$	72,500	\$ 75,777 \$	71	,073	\$	70,178				

# Corporate Office Properties Trust Supplementary Reconciliations of Non-GAAP Measures (continued) (dollars in thousands)

	Three Months Ended											Years Ended				
	1	2/31/13	9	9/30/13	(	6/30/13	-	3/31/13	1	2/31/12	1	2/31/13	1	2/31/12		
<b>Discontinued Operations</b>																
Revenues from real estate operations	\$	8,233	\$	9,740	\$	9,543	\$	10,120	\$	9,953	\$	37,636	\$	58,801		
Property operating expenses		(2,982)		(3,524)		(3,321)		(3,678)		(3,758)		(13,505)		(21,529)		
Depreciation and amortization		(996)		(1,005)		(1,262)		(1,242)		(1,335)		(4,505)		(13,939)		
General, administrative and leasing expenses		(3)		_				(1)				(4)		(3)		
Business development expenses and land carry costs		_		_						_		_		(24)		
Interest		(1,905)		(1,968)		(2,267)		(2,081)		(2,151)		(8,221)		(10,397)		
Gain on early extinguishment of debt		67,810		_		_				_		67,810		1,736		
Impairment losses		(921)		(16,217)		(7,195)		(1,857)		(186)		(26,190)		(23,232)		
Gain (loss) on sales of depreciated real estate properties		2,671		_		_				(8)		2,671		20,940		
Discontinued operations	\$	71,907	\$	(12,974)	\$	(4,502)	\$	1,261	\$	2,515	\$	55,692	\$	12,353		
GAAP revenues from real estate operations from continuing operations	<u> </u>	118,487	\$	114,821	\$	115,732	\$	111,957	\$	112,611	\$	460,997	\$	434,299		
Revenues from discontinued operations		8,233		9,740		9,543		10,120		9,953		37,636		58,801		
Real estate revenues	\$	126,720	\$	124,561	\$	125,275	\$	122,077	\$	122,564	\$	498,633	\$	493,100		
GAAP property operating expenses from continuing operations	\$	44,117	\$	41,361	\$	41,333	\$	40,388	\$	42,684	\$	167,199	\$	159,206		
Property operating expenses from discontinued operations		2,982		3,524		3,321		3,678		3,758		13,505		21,529		
Real estate property operating expenses	\$	47,099	\$	44,885	\$	44,654	\$	44,066	\$	46,442	\$	180,704	\$	180,735		
Gain on sales of real estate, net, per statements of operations	\$	6,333	\$		\$	329	\$	2,354	\$		\$	9,016	\$	21		
Gain (loss) on sales of real estate from discontinued operations		2,671		_		_				(8)		2,671		20,940		
Gain on sales of real estate from continuing and discontinued		0.004				220		2.254		(0)		11 (07		20.071		
operations		9,004		_		329		2,354		(8)		11,687		20,961		
Less: Gain on sales of non-operating properties	_	0.004	Φ		Φ	(329)	Φ	(2,354)	Φ.	<u> </u>	Φ	(2,683)	Φ	(33)		
Gain (loss) on sales of operating properties	\$	9,004	\$	<u> </u>	\$		\$		\$		\$ \$	9,004	\$	20,928		
Impairment losses, per statements of operations	Þ	021	\$	5,857	\$	7.105	\$	1 057	\$	1,954	<b>3</b>	5,857	\$	43,678		
Impairment losses on discontinued operations		921		16,217		7,195		1,857		186		26,190		23,232		
Total impairment losses		921		22,074		7,195		1,857		2,140		32,047		66,910		
Less: Impairment losses on previously depreciated operating properties	_	(921)		(22,074)		(7,195)		(1,857)		(247)	_	(32,047)		(70,263)		
Impairment losses (recoveries) on non-operating properties				_						1,893				(3,353)		
Less: Income tax expense from impairments on non-operating properties														673		
Impairment losses (recoveries) on non-operating properties, net of tax	\$		\$		\$		\$		\$	1,893	\$		\$	(2,680)		

# Corporate Office Properties Trust Supplementary Reconciliations of Non-GAAP Measures (continued) (dollars in thousands)

					Years Ended									
	12	2/31/13	Ģ	9/30/13	(	6/30/13		3/31/13	1	2/31/12	1	2/31/13	1	2/31/12
Depreciation and amortization associated with real estate operations from continuing operations	\$	30,326	\$	28,205	\$	27,673	\$	27,010	\$	27,225	\$	113,214	\$	107,998
Depreciation and amortization from discontinued operations		996		1,005		1,262		1,242		1,335		4,505		13,939
Real estate-related depreciation and amortization	\$	31,322	\$	29,210	\$	28,935	\$	28,252	\$	28,560	\$	117,719	\$	121,937
Interest expense from continuing operations	\$	21,276	\$	19,342	\$	21,102	\$	20,290	\$	20,631	\$	82,010	\$	86,401
Interest expense from discontinued operations		1,905		1,968		2,267		2,081		2,151		8,221		10,397
Total interest expense		23,181		21,310		23,369		22,371		22,782		90,231		96,798
Less: Amortization of deferred financing costs		(1,159)		(1,321)		(1,443)		(1,528)		(1,547)		(5,451)		(6,243)
Less: Amortization of net debt discounts and premiums, net of amounts capitalized		48		121		(556)		(628)		(693)		(1,015)		(2,721)
Denominator for interest coverage		22,070		20,110		21,370		20,215		20,542		83,765		87,834
Scheduled principal amortization		2,252		2,226		2,491		2,512		2,590		9,481		11,684
Denominator for debt service coverage		24,322		22,336		23,861		22,727		23,132		93,246		99,518
Scheduled principal amortization		(2,252)		(2,226)		(2,491)		(2,512)		(2,590)		(9,481)		(11,684)
Preferred share dividends - redeemable non-convertible		4,490		4,490		4,885		6,106		6,106		19,971		20,844
Preferred unit distributions		165		165		165		165		165		660		660
Denominator for fixed charge coverage	\$	26,725	\$	24,765	\$	26,420	\$	26,486	\$	26,813	\$	104,396	\$	109,338
Preferred share dividends	\$	4,490	\$	4,490	\$	4,885	\$	6,106	\$	6,106	\$	19,971	\$	20,844
Preferred unit distributions		165		165		165		165		165		660		660
Common share dividends		24,026		24,022		23,604		23,594		22,255		95,246		81,720
Common unit distributions		1,094		1,094		1,042		1,050		1,119		4,280		4,617
Total dividends/distributions	\$	29,775	\$	29,771	\$	29,696	\$	30,915	\$	29,645	\$	120,157	\$	107,841
Common share dividends	\$	24,026	\$	24,022	\$	23,604	\$	23,594	\$	,	\$	95,246	\$	81,720
Common unit distributions		1,094		1,094		1,042		1,050		1,119		4,280		4,617
Dividends and distributions for payout ratios	\$	25,120	\$	25,116	\$	24,646	\$	24,644	\$	23,374	\$	99,526	\$	86,337
Total Assets	\$ 3	,629,952	\$ 3	3,755,588	\$ 3	3,699,635	\$ 3	3,685,099	\$ 3	3,653,759	\$ .	3,629,952	\$ 3	3,653,759
Accumulated depreciation		597,649		612,369		597,783		576,299		555,975		597,649		555,975
Accumulated depreciation included in assets held for sale		_		8,845		12,201		12,201		12,201		_		12,201
Accumulated amort. of real estate intangibles and deferred leasing costs		193,142		195,559		189,330		184,097		181,834		193,142		181,834
Accumulated amortization of real estate intangibles and deferred leasing costs included in assets held for sale		_		9,224		9,216		9,208		9,199				9,199
Denominator for debt to adjusted book	\$ 4	,420,743	\$ 4	4,581,585	\$ 4	4,508,165	\$ 4	1,466,904	\$ 4	1,412,968	\$ 4	4,420,743	\$ 4	,412,968
Debt, net	\$ 1	,927,703	\$ 2	2,135,031	\$ 2	2,093,106	<b>\$</b> 1	1,957,360	\$ 2	2,019,168				
Less: Cash and cash equivalents		(54,373)		(27,318)		(9,196)		(23,509)		(10,594)				
Numerator for adjusted debt to in-place adjusted EBITDA ratio	<b>\$</b> 1	,873,330	\$ 2	2,107,713	\$ 2	2,083,910	<b>\$</b> 1	1,933,851	\$ 2	2,008,574				

### Non-GAAP Measures

We believe that the measures defined below that are not determined in accordance with generally accepted accounting principles ("GAAP") are helpful to investors in measuring our performance and comparing it to that of other real estate investment trusts ("REITs"). Since these measures exclude certain items includable in their respective most comparable GAAP measures, reliance on the measures has limitations; management compensates for these limitations by using the measures simply as supplemental measures that are weighed in balance with other GAAP and non-GAAP measures. These measures are not necessarily indications of our cash flow available to fund cash needs. Additionally, they should not be used as an alternative to the respective most comparable GAAP measures when evaluating our financial performance or to cash flow from operating, investing and financing activities when evaluating our liquidity or ability to make cash distributions or pay debt service.

### Adjusted book

Defined as total assets presented on our consolidated balance sheet excluding the effect of accumulated depreciation on real estate properties, accumulated amortization of intangible assets on real estate acquisitions and accumulated amortization of deferred leasing costs.

### Adjusted earnings before interest, income taxes, depreciation and amortization ("Adjusted EBITDA")

Adjusted EBITDA is net income (loss) adjusted for the effects of interest expense, depreciation and amortization, impairment losses, gain on sales of properties, gain or loss on early extinguishment of debt, net gain on unconsolidated entities, operating property acquisition costs, loss on interest rate derivatives and income taxes. We believe that adjusted EBITDA is a useful supplemental measure of performance for assessing our un-levered performance. We believe that net income (loss) is the most directly comparable GAAP measure to adjusted EBITDA.

### Amortization of acquisition intangibles included in NOI

Represents the amortization of intangible asset and liability categories that is included in net operating income, including amortization of above- or below-market leases and above- or below-market cost arrangements.

### Basic FFO available to common share and common unit holders ("Basic FFO")

This measure is FFO adjusted to subtract (1) preferred share dividends, (2) income attributable to noncontrolling interests through ownership of preferred units in Corporate Office Properties, L.P. (the "Operating Partnership") or interests in other consolidated entities not owned by us, (3) depreciation and amortization allocable to noncontrolling interests in other consolidated entities, (4) Basic FFO allocable to restricted shares and (5) issuance costs associated with redeemed preferred shares. With these adjustments, Basic FFO represents FFO available to common shareholders and holders of common units in the Operating Partnership ("common units"). Common units are substantially similar to our common shares of beneficial interest ("common shares") and are exchangeable into common shares, subject to certain conditions. We believe that Basic FFO is useful to investors due to the close correlation of common units to common shares. We believe that net (loss) income is the most directly comparable GAAP measure to Basic FFO.

### Cash net operating income ("Cash NOI")

Defined as NOI from real estate operations adjusted to eliminate the effects of noncash rental revenues and property operating expenses (comprised of straight-line rental adjustments, which includes the amortization of tenant incentives, and amortization of acquisition intangibles included in FFO and NOI). Under GAAP, rental revenue is recognized evenly over the term of tenant leases. Many leases provide for contractual rent increases and the effect of accounting under GAAP for such leases is to accelerate the recognition of lease revenue. Since some leases provide for periods under the lease in which rental concessions are provided to tenants, the effect of accounting under GAAP is to allocate rental revenue to such periods. Also under GAAP, when a property is acquired, we allocate the acquisition to certain intangible components (including above- and below-market leases and above- or below-market cost arrangements), which are then amortized into FFO and NOI over their estimated lives. We believe that Cash NOI is an important supplemental measure of operating performance for a REIT's operating real estate because it makes adjustments to NOI for the above stated items that are not associated with cash to us. As is the case with NOI, the measure is useful in our opinion in evaluating and comparing the performance of

geographic segments, same-office property groupings and individual properties. We believe that net (loss) income is the most directly comparable GAAP measure to Cash NOI.

### Cash NOI, excluding gross lease termination fees

Defined as Cash NOI adjusted to eliminate the effects of lease termination fees paid by tenants to terminate their lease obligations prior to the end of the agreed lease terms. Lease termination fees are often recognized as revenue in large one-time lump sum amounts upon the termination of tenant leases. We believe that Cash NOI adjusted for lease termination fees is a useful supplemental measure of operating performance in evaluating same-office property groupings because it provides a means of evaluating the effect that lease terminations had on the performance of the property groupings. We believe that net (loss) income is the most directly comparable GAAP measure to Cash NOI, excluding gross lease termination fees.

### Adjusted debt to in-place adjusted EBITDA ratio

Defined as (1) debt, as adjusted to subtract cash and cash equivalents as of the end of the period, divided by (2) in-place adjusted EBITDA (defined below) for the three month period that is annualized by multiplying by four.

### Debt to Adjusted book

Defined as the carrying value of our debt divided by Adjusted Book.

### Diluted adjusted funds from operations available to common share and common unit holders ("Diluted AFFO")

Defined as Diluted FFO, as adjusted for comparability, adjusted for the following: (1) the elimination of the effect of (a) noncash rental revenues and property operating expenses (comprised of straight-line rental adjustments, which includes the amortization of recurring tenant incentives, and amortization of acquisition intangibles included in FFO and NOI, both of which are described under "Cash NOI" below), (b) share-based compensation, net of amounts capitalized, (c) amortization of deferred financing costs, (d) amortization of debt discounts and premiums and (e) amortization of settlements of debt hedges; and (2) recurring capital expenditures. Recurring capital expenditures are defined as tenant improvements and incentives, building improvements and leasing costs for operating properties that are not (1) items contemplated prior to the acquisition of a property, (2) improvements associated with the expansion of a building or its improvements, (3) renovations to a building which change the underlying classification of the building (for example, from industrial to office or Class C office to Class B office) or (4) capital improvements that represent the addition of something new to the property rather than the replacement of something (for example, the addition of a new heating and air conditioning unit that is not replacing one that was previously there); recurring capital expenditures excludes expenditures of operating properties included in disposition plans during the period that were already sold or are held for future disposition. We believe that Diluted AFFO is an important supplemental measure of liquidity for an equity REIT because it provides management and investors with an indication of our ability to incur and service debt and to fund dividends and other cash needs. We believe that the numerator to diluted EPS is the most directly comparable GAAP measure to Diluted AFFO.

### Diluted FFO available to common share and common unit holders ("Diluted FFO")

Diluted FFO is Basic FFO adjusted to add back any changes in Basic FFO that would result from the assumed conversion of securities that are convertible or exchangeable into common shares. The computation of Diluted FFO assumes the conversion of common units in the Operating Partnership but does not assume the conversion of other securities that are convertible into common shares if the conversion of those securities would increase Diluted FFO per share in a given period. We believe that Diluted FFO is useful to investors because it is the numerator used to compute Diluted FFO per share, discussed below. We believe that the numerator to diluted EPS is the most directly comparable GAAP measure to Diluted FFO.

# Diluted FFO available to common share and common unit holders, as adjusted for comparability ("Diluted FFO, as adjusted for comparability") and FFO, as adjusted for comparability

Defined as Diluted FFO or FFO adjusted to exclude: operating property acquisition costs: gains on sales of, and impairment losses on, properties other than previously depreciated operating properties, net of associated income tax; gain or loss on early extinguishment of debt; FFO associated with properties securing non-recourse debt on

which we have defaulted and which we have extinguished, or expect to extinguish, via conveyance of those properties (including property NOI, interest expense and gains on debt extinguishment); loss on interest rate derivatives; and accounting charges for original issuance costs associated with redeemed preferred shares. We believe that the excluded items are not reflective of normal operations and, as a result, believe that a measure that excludes these items is a useful supplemental measure in evaluating operating performance. We believe that the numerator to diluted EPS is the most directly comparable GAAP measure to this non-GAAP measure.

### Diluted FFO per share

Diluted FFO per share is (1) Diluted FFO divided by (2) the sum of the (a) weighted average common shares outstanding during a period, (b) weighted average common units outstanding during a period and (c) weighted average number of potential additional common shares that would have been outstanding during a period if other securities that are convertible or exchangeable into common shares were converted or exchanged. The computation of Diluted FFO per share assumes the conversion of common units in the Operating Partnership but does not assume the conversion of other securities that are convertible into common shares if the conversion of those securities would increase Diluted FFO per share in a given period. We believe that Diluted FFO per share is useful to investors because it provides investors with a further context for evaluating our FFO results in the same manner that investors use earnings per share ("EPS") in evaluating net (loss) income available to common shareholders. We believe that diluted EPS is the most directly comparable GAAP measure to Diluted FFO per share.

### Diluted FFO per share, as adjusted for comparability

Defined as (1) Diluted FFO available to common share and common unit holders, as adjusted for comparability divided by (2) the sum of the (a) weighted average common shares outstanding during a period, (b) weighted average common units outstanding during a period and (c) weighted average number of potential additional common shares that would have been outstanding during a period if other securities that are convertible or exchangeable into common shares were converted or exchanged. The computation of this measure assumes the conversion of common units in the Operating Partnership but does not assume the conversion of other securities that are convertible into common shares if the conversion of those securities would increase the per share measure in a given period. As discussed above, we believe that the excluded items are not indicative of normal operations. As such, we believe that a measure that excludes these items is a useful supplemental measure in evaluating our operating performance. We believe that diluted EPS is the most directly comparable GAAP measure.

### <u>Dividend coverage-Diluted FFO</u>, as adjusted for comparability, and <u>Dividend coverage-Diluted AFFO</u>

These measures divide either Diluted FFO, Diluted FFO, as adjusted for comparability, or Diluted AFFO by the sum of (1) dividends on common shares and (2) distributions to holders of interests in the Operating Partnership and dividends on convertible preferred shares when such distributions and dividends are included in Diluted FFO.

### Funds from operations ("FFO" or "FFO per NAREIT")

Defined as net income (loss) computed using GAAP, excluding gains on sales of, and impairment losses on, previously depreciated operating properties and real estate-related depreciation and amortization. When multiple properties consisting of both operating and non-operating properties exist on a single tax parcel, we classify all of the gains on sales of, and impairment losses on, the tax parcel as all being for previously depreciated operating properties when most of the value of the parcel is associated with operating properties on the parcel. We believe that we use the National Association of Real Estate Investment Trust's ("NAREIT") definition of FFO, although others may interpret the definition differently and, accordingly, our presentation of FFO may differ from those of other REITs. We believe that FFO is useful to management and investors as a supplemental measure of operating performance because, by excluding gains related to sales of, and impairment losses on, previously depreciated operating properties and excluding real estate-related depreciation and amortization, FFO can help one compare our operating performance between periods. We believe that net (loss) income is the most directly comparable GAAP measure to FFO.

### Net operating income ("NOI") from real estate operations

NOI is real estate revenues from continuing and discontinued operations reduced by total property expenses associated with real estate operations, including discontinued operations; total property expenses, as used in this definition, do not include depreciation, amortization or interest expense associated with real estate operations. We believe that NOI is an important supplemental measure of operating performance for a REIT's operating real estate because it provides a measure of the core real estate operations

that is unaffected by depreciation, amortization, financing and general, administrative and leasing expenses; we believe this measure is particularly useful in evaluating the performance of geographic segments, same-office property groupings and individual properties. We believe that net (loss) income is the most directly comparable GAAP measure to NOI.

### NOI debt service coverage ratio and Adjusted EBITDA debt service coverage ratio

These measures divide either NOI from real estate operations or Adjusted EBITDA by the sum of interest expense on continuing and discontinued operations (excluding amortization of deferred financing costs and amortization of debt discounts and premiums, net of amounts capitalized) and scheduled principal amortization on mortgage loans for continuing and discontinued operations.

### NOI fixed charge coverage ratio and Adjusted EBITDA fixed charge coverage ratio

These measures divide either NOI from real estate operations or Adjusted EBITDA by the sum of (1) interest expense on continuing and discontinued operations (excluding amortization of deferred financing costs and amortization of debt discounts and premiums, net of amounts capitalized), (2) dividends on preferred shares and (3) distributions on preferred units in the Operating Partnership not owned by us.

### NOI interest coverage ratio and Adjusted EBITDA interest coverage ratio

These measures divide either NOI from real estate operations or Adjusted EBITDA by interest expense on continuing and discontinued operations (excluding amortization of deferred financing costs and amortization of debt discounts and premiums, net of amounts capitalized).

### Payout ratios based on: Diluted FFO; Diluted FFO, as adjusted for comparability; and Diluted AFFO

These payout ratios are defined as (1) the sum of (a) dividends on common shares and (b) distributions to holders of interests in the Operating Partnership and dividends on convertible preferred shares when such distributions and dividends are included in Diluted FFO divided by (2) the respective non-GAAP measures on which the payout ratios are based.

### Real estate revenue operating margin

Defined as NOI from real estate operations divided by real estate revenue, including continuing and discontinued operations.

### In-place adjusted EBITDA

Defined as Adjusted EBITDA, as further adjusted for: (1) the removal of NOI pertaining to properties in the quarterly periods in which such properties were sold; and (2) the addition of pro forma adjustments to NOI for properties acquired subsequent to the commencement of a quarter made in order to reflect a full quarter of ownership. We believe that in-place adjusted EBITDA is a useful supplemental measure of performance for assessing our un-levered performance, as further adjusted for changes in our ownership of operating properties. We believe that net income (loss) is the most directly comparable GAAP measure to in-place adjusted EBITDA.

### Recurring Capital Expenditures

Definition is included above in the definition for Diluted AFFO.

### Rental revenue operating margin

Defined as NOI from real estate operations divided by real estate rental revenue, including continuing and discontinued operations.

### Same office property NOI

Defined as NOI from real estate operations of Same Office Properties. We believe that Same Office Property NOI is an important supplemental measure of operating performance of Same Office Properties for the same reasons discussed above for NOI from real estate operations.

### Other Definitions

Acquisition Costs — Transaction costs expensed in connection with executed or anticipated acquisitions of operating properties.

Annualized Rental Revenue — The monthly contractual base rent as of the reporting date multiplied by 12, plus the estimated annualized expense reimbursements under existing office leases.

Construction Properties — Properties under active construction and properties that we were contractually committed to construct.

Core Portfolio — Operating properties held for long-term investment.

Demand Driver Adjacent Properties — Office properties held for long-term investment located near defense installations and other knowledge-based government demand drivers.

First Generation Space — Newly constructed or redeveloped space that has never been occupied.

Greater Washington, DC/Baltimore Region — Includes counties that comprise the Baltimore/Washington Corridor, Northern Virginia, Greater Baltimore, St. Mary's & King George Counties, and the Washington, DC-Capitol Riverfront.

Operational Space — The portion of a property in operations (excludes portion under construction or redevelopment).

Pre-Construction Properties — Properties on which work associated with one or more of the following tasks is underway on a regular basis: pursuing entitlements, planning, design and engineering, bidding, permitting and premarketing/preleasing. Typically, these projects, as categorized in this Supplemental Information package, are targeted to begin construction in 12 months or less.

Redevelopment Properties — Properties previously in operations on which activities to substantially renovate such properties were underway or approved.

Regional Office — Regional office properties held for long-term investment predominantly in the Greater Washington, DC/Baltimore region, excluding Strategic Tenant Niche Properties.

Same Office Properties — Operating office properties owned and 100% operational since at least January 1, 2012, excluding properties held for future disposition.

Second Generation Space — Space leased that has been previously occupied.

Strategic Reallocation Plan — Plan approved by our Board of Trustees to dispose of properties that are no longer closely aligned with our strategy.

Strategic Tenant Niche Properties — Office properties held for long-term investment located near defense installations and other knowledge-based government demand drivers, or that were otherwise at least 50% leased as of most recent year end by United States Government agencies or defense contractors.

Unstabilized Properties — Properties with first generation operational space less than 90% occupied at period end.