

# Earnings Release & Supplemental Information — Unaudited

#### March 31, 2013

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Please refer to the section entitled "Definitions" for definitions of non-GAAP measures and other terms we use herein that may not be customary or commonly known.



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# COPT REPORTS FIRST QUARTER 2013 RESULTS

**COLUMBIA, MD April 26, 2013** - Corporate Office Properties Trust (COPT or the Company) (NYSE: OFC) announced financial and operating results for the first quarter ended March 31, 2013.

"We had a solid first quarter and are on-track to achieve our leasing and strategic objectives for the year. The first quarter is normally the lightest in terms of leasing volume, however, we were pleased to see tenants more willing to sign longer-term leases," stated Roger A. Waesche, Jr., COPT's President & Chief Executive Officer. "We also continue to improve our balance sheet strength and financial flexibility, as evidenced this month by the investment grade corporate ratings received from each of the three major U.S. ratings agencies," he added.

#### **Results:**

Diluted earnings per share (EPS) was \$0.11 for the quarter ended March 31, 2013 as compared to \$0.09 in the first quarter of 2012. Diluted funds from operations per share (FFOPS), as adjusted for comparability, was \$0.48 for the first quarter ended March 31, 2013, which represented a 9.4% decrease from the \$0.53 reported for the first quarter of 2012. Adjustments for comparability encompass items such as acquisition costs, impairments and gains on non-operating properties, losses on early extinguishment of debt and derivative losses. Please refer to the reconciliation tables that appear later in this press release. Per NAREIT's definition, FFOPS for the first quarter of 2013 was \$0.45 versus \$0.59 reported in the first quarter of 2012.

#### **Operating Performance:**

**Portfolio Summary -** At March 31, 2013, the Company's consolidated portfolio of 210 operating office properties totaled 19.1 million square feet. The weighted average remaining lease term for the portfolio was 4.4 years and the average rental rate (including tenant reimbursements) was \$27.97 per square foot. The Company's consolidated portfolio was 87.6% occupied and 89.3% leased as of March 31, 2013.

**Same Office Performance -** The Company's same office portfolio excludes properties identified for eventual sale, including those in its Strategic Reallocation Plan. For the quarter ended March 31, 2013, COPT's same office portfolio represents 86% of the rentable square feet of the portfolio and consists of 183 properties.

For the first quarter ended March 31, 2013, the Company's same office property cash NOI, excluding gross lease termination fees, increased 3.5% as compared to the first quarter ended 2012. Including gross lease termination fees, same office property cash NOI for the first quarter ended March 31, 2013 increased 4.5% over the same period in 2012. The Company's same office portfolio occupancy was 88.8% at the end of the first quarter of 2013, down 10 basis points from year end 2012.

**Leasing -** COPT completed a total of 756,000 square feet of leasing for the quarter ended March 31, 2013. During this same period, the Company's renewal rate was 57%, which reflected one anticipated tenant moveout in Maryland. Also consistent with expectations, for the quarter ended March 31, 2013, total rent on renewed space increased 3.5% on a GAAP basis and decreased 5.3% on a cash basis.

#### **Investment Activity:**

**Construction** - At March 31, 2013, the Company had nine properties totaling 1.1 million square feet under construction for a total projected cost of \$243.7 million, of which \$144.2 million had been incurred. As of the same date, COPT had one 183,400-square foot property under redevelopment for a total projected cost of \$32.0 million, of which \$21.8 million has been incurred. As of March 31, 2013, the Company's nine properties under construction were, on average, 62% pre-leased, and its redevelopment property was 61% pre-leased.

#### **Balance Sheet and Capital Transactions:**

As of March 31, 2013, the Company had a total market capitalization of \$4.7 billion, with \$2.0 billion in debt outstanding, equating to a 41.7% debt-to-total market capitalization ratio. Also, the Company's weighted average interest rate was 4.4% for the quarter ended March 31, 2013 and 79% of the Company's debt was subject to fixed interest rates, including the effect of interest rate swaps.

During the quarter, the Company repurchased \$53.7 million of principal amount of Exchangeable Senior Notes for \$56.4 million and recognized a loss of \$5.3 million, including unamortized loan issuance costs.

In March, the Company completed a public offering of 4,485,000 newly issued common shares, which reflects the full exercise by the underwriter of its option to purchase 585,000 shares. The offering generated net proceeds of approximately \$117.9 million.

### **Subsequent Events:**

In April, the Company announced that it received investment grade corporate ratings with stable outlooks from each of the three major U.S. ratings agencies. COPT received a BBB- rating from Fitch Ratings, a Baa3 rating from Moody's Investors Service and a BBB- rating from Standard & Poor's Ratings Services.

Also in April, the Company redeemed all of its 3,390,000 outstanding 7.625% Series J Cumulative Redeemable Preferred Shares, at a price of \$25.0424 per Series J Preferred Share, which includes accrued and unpaid dividends through April 22, 2013 which is the date of redemption.

#### 2013 FFO Guidance:

Management is affirming its previously issued guidance for 2013 FFOPS, as adjusted for comparability, of between \$1.83 and \$1.93. The Company is establishing second quarter 2013 guidance of FFOPS, as adjusted for comparability, of between \$0.46 and \$0.48. A reconciliation of projected diluted EPS to projected FFOPS for the quarter ending June 30, 2013 and the year ending December 31, 2013 is provided, as follows:

		Quartei	End	ling	Year Ending						
	June 30, 2013					December	r 31,	2013			
		Low		High		Low		High			
FFOPS, as adjusted for comparability	\$	0.46	\$	0.48	\$	1.83	\$	1.93			
Gains on sales of non-operating properties, net of income taxes		_				0.03		0.03			
Net losses on early extinguishment of debt		_				(0.06)		(0.06)			
Issuance costs associated with redeemed preferred shares		(0.03)		(0.03)		(0.03)		(0.03)			
FFOPS, NAREIT definition		0.43		0.45		1.77		1.87			
Real estate depreciation and amortization		(0.35)		(0.36)		(1.35)		(1.38)			
Impairments and exit costs on previously depreciated properties			_		_	(0.02)	_	(0.02)			
EPS	\$	0.08	\$	0.09	\$	0.40	\$	0.47			

### **Conference Call Information:**

Management will discuss first quarter 2013 earnings results, as well as its 2013 guidance, on its conference call today at 12:00 p.m. Eastern Time, details of which are listed below:

Conference Call Date: Friday, April 26, 2013

Time: 12:00 p.m. Eastern Time

Telephone Number: (within the U.S.) 888-680-0865

Telephone Number: (outside the U.S.) 617-213-4853

Passcode: 38964583

Please use the following link to pre-register and view important information about this conference call. Pre-registering is not mandatory but is recommended as it will provide you immediate entry into the call and will facilitate the timely start of the conference. Pre-registration only takes a few moments and you may pre-register at anytime, including up to and after the call start time. To pre-register, please click on the below link:

https://www.theconferencingservice.com/prereg/key.process?key=PTE9HR9LF

You may also pre-register in the Investor Relations section of the Company's website at <a href="www.copt.com">www.copt.com</a>. Alternatively, you may be placed into the call by an operator by calling the number provided above at least 5 to 10 minutes before the start of the call.

A replay of this call will be available beginning Friday, April 26 at 1:00 p.m. Eastern Time through Friday, May 17 at midnight Eastern Time. To access the replay within the United States, please call 888-286-8010 and use passcode 74553156. To access the replay outside the United States, please call 617-801-6888 and use passcode 74553156.

The conference calls will also be available via live webcast in the Investor Relations section of the Company's website at <a href="www.copt.com">www.copt.com</a>. A replay of the conference calls will be immediately available via webcast in the Investor Relations section of the Company's website.

#### **Definitions:**

Please refer to the information furnished with our Form 8-K or our website (www.copt.com) for definitions of certain terms used in this press release. Reconciliations of non-GAAP measures to the most directly comparable GAAP measures are included in the attached tables.

# **Company Information**

COPT is an office REIT that focuses primarily on serving the specialized requirements of U.S. Government agencies and defense contractors, most of whom are engaged in defense information technology and national security-related activities. The Company generally acquires, develops, manages and leases office and data center properties concentrated in large office parks primarily located near knowledge-based government demand drivers and/or in targeted markets or submarkets in the Greater Washington, DC/Baltimore region. As of March 31, 2013, the Company's consolidated portfolio consisted of 210 office properties totaling 19.1 million rentable square feet. COPT is an S&P MidCap 400 company.

# **Forward-Looking Information**

This press release may contain "forward-looking" statements, as defined in Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934, that are based on the Company's current expectations, estimates and projections about future events and financial trends affecting the Company. Forward-looking statements can be identified by the use of words such as "may," "will," "should," "could," "believe," "anticipate," "expect," "estimate," "plan" or other comparable terminology. Forward-looking statements are inherently subject to risks and uncertainties, many of which the Company cannot predict with accuracy and some of which the Company might not even anticipate. Accordingly, the Company can give no assurance that these expectations, estimates and projections will be achieved. Future events and actual results may differ materially from those discussed in the forward-looking statements.

Important factors that may affect these expectations, estimates, and projections include, but are not limited to:

- general economic and business conditions, which will, among other things, affect office property and data center demand and rents, tenant creditworthiness, interest rates, financing availability and property values;
- adverse changes in the real estate markets including, among other things, increased competition with other companies;
- governmental actions and initiatives, including risks associated with the impact of a government shutdown or budgetary reductions or impasses, such as a reduction in rental revenues, non-renewal of leases, and/or a curtailment of demand for additional space by the Company's strategic customers;
- the Company's ability to borrow on favorable terms;
- risks of real estate acquisition and development activities, including, among other things, risks that development projects may not be completed on schedule, that tenants may not take occupancy or pay rent or that development or operating costs may be greater than anticipated;
- the Company's ability to sell properties included in its Strategic Reallocation Plan;
- risks of investing through joint venture structures, including risks that the Company's joint venture partners may not fulfill their financial obligations as investors or may take actions that are inconsistent with the Company's objectives;
- changes in the Company's plans for properties or views of market economic conditions or failure to obtain development rights, either of which could result in recognition of significant impairment losses;
- the Company's ability to satisfy and operate effectively under Federal income tax rules relating to real estate investment trusts and partnerships;
- the Company's ability to achieve projected results;
- the dilutive effects of issuing additional common shares; and
- environmental requirements.

The Company undertakes no obligation to update or supplement any forward-looking statements. For further information, please refer to the Company's filings with the Securities and Exchange Commission, particularly the section entitled "Risk Factors" in Item 1A of the Company's Annual Report on Form 10-K for the year ended December 31, 2012.

# Corporate Office Properties Trust Summary Financial Data (unaudited)

(in thousands, except per share data)

For the Three Months

	Ended Mar	
	2013	2012
Revenues		
Real estate revenues	\$ 116,735 \$	110,661
Construction contract and other service revenues	14,262	21,534
Total revenues	130,997	132,195
Expenses		
Property operating expenses	42,575	41,253
Depreciation and amortization associated with real estate operations	28,252	27,834
Construction contract and other service expenses	13,477	20,607
Impairment losses (recoveries)	1,857	(4,836)
General and administrative expenses	5,984	7,728
Leasing expenses	1,836	1,841
Business development expenses and land carry costs	1,359	1,576
Total operating expenses	95,340	96,003
Operating income	35,657	36,192
Interest expense	(22,307)	(24,431)
Interest and other income	946	1,217
Loss on early extinguishment of debt	(5,184)	
Income from continuing operations before equity in loss of unconsolidated		
entities and income taxes	9,112	12,978
Equity in loss of unconsolidated entities	41	(89)
Income tax expense	(16)	(204)
Income from continuing operations	9,137	12,685
Discontinued operations	3,786	(2,450)
Income before gain on sales of real estate	12,923	10,235
Gain on sales of real estate, net of income taxes	2,354	
Net income	15,277	10,235
Net (income) loss attributable to noncontrolling interests		
Common units in the Operating Partnership	(429)	(373)
Preferred units in the Operating Partnership	(165)	(165)
Other consolidated entities	337	598
Net income attributable to COPT	15,020	10,295
Preferred share dividends	(6,106)	(4,025)
Net income attributable to COPT common shareholders	\$ 8,914 \$	6,270
Earnings per share ("EPS") computation:		
Numerator for diluted EPS:		
Net income attributable to common shareholders	\$ 8,914 \$	6,270
Amount allocable to restricted shares	(118)	(141)
Numerator for diluted EPS	\$ 8,796 \$	6,129
Denominator:		
Weighted average common shares - basic	81,397	71,458
Dilutive effect of share-based compensation awards	52	44
Weighted average common shares - diluted	81,449	71,502
Diluted EPS	\$ 0.11	
	<u> </u>	

# Corporate Office Properties Trust Summary Financial Data (unaudited)

(in thousands, except per share data)

	]	For the The Ended M	
		2013	2012
Net income	\$	15,277	\$ 10,235
Real estate-related depreciation and amortization		28,252	31,087
Impairment losses on previously depreciated operating properties		1,857	11,833
Gain on sales of previously depreciated operating properties			(4,138)
Depreciation and amortization on unconsolidated real estate entities			114
Funds from operations ("FFO")		45,386	49,131
Noncontrolling interests - preferred units in the Operating Partnership		(165)	(165)
FFO allocable to other noncontrolling interests		(727)	(260)
Preferred share dividends		(6,106)	(4,025)
Basic and diluted FFO allocable to restricted shares		(183)	(294)
Basic and diluted FFO available to common share and common unit holders ("Basic and diluted FFO")		38,205	44,387
Gain on sales of non-operating properties		(2,354)	_
Impairment recoveries on non-operating properties			(5,246)
Income tax expense on impairment recoveries on non-operating properties			673
Loss on early extinguishment of debt		5,184	_
Diluted FFO available to common share and common unit holders, as adjusted for comparability		41,035	39,814
Straight line rent adjustments		(3,833)	(2,179)
Amortization of intangibles included in net operating income		177	190
Share-based compensation, net of amounts capitalized		1,649	3,402
Amortization of deferred financing costs		1,528	1,572
Amortization of net debt discounts, net of amounts capitalized		628	663
Amortization of settled debt hedges		15	16
Recurring capital expenditures		(5,308)	(1,875)
Diluted adjusted funds from operations available to common share and common unit holders ("Diluted AFFO")	\$	35,891	\$ 41,603
Diluted FFO per share	\$	0.45	\$ 0.59
Diluted FFO per share, as adjusted for comparability	\$	0.48	\$ 0.53
Dividends/distributions per common share/unit	\$	0.2750	\$ 0.2750

# Corporate Office Properties Trust Summary Financial Data (unaudited)

(Dollars and shares in thousands, except per share data)

Notice of Character and Charac		March 31, 2013	D	ecember 31, 2012
Balance Sheet Data	_			
Properties, net of accumulated depreciation	\$	3,189,973	\$	3,163,044
Total assets		3,685,099		3,653,759
Debt, net		1,957,360		2,019,168
Total liabilities		2,134,200		2,206,962
Redeemable noncontrolling interest		10,356		10,298
Equity		1,540,543		1,436,499
Debt to adjusted book		45.8%		47.8%
Debt to total market capitalization		41.7%		45.0%
Consolidated Property Data (as of period end)				
Number of operating properties		210		208
Total net rentable square feet owned (in thousands)		19,128		18,831
Occupancy %		87.6%		87.8%
Leased %		89.3%		89.2%
Reconciliation of total assets to denominator for debt to adjusted book				
Total assets	\$	3,685,099	\$	3,653,759
Accumulated depreciation	•	576,299	•	555,975
Accumulated depreciation included in assets held for sale		12,201		12,201
			_	
Denominator for debt to adjusted book	<u>\$</u>	4,273,599	: <u>\$</u> e Th	4,221,935
Denominator for debt to adjusted book	<u>\$</u>	For th	e Th	4,221,935 aree Months March 31, 2012
	<u>\$</u>	For th End	e Th	ree Months Aarch 31,
	<u>\$</u>	For th End 2013	e Th	ree Months March 31, 2012
Payout ratios	<u>\$</u>	For th End 2013	e Th	aree Months March 31, 2012
Payout ratios Diluted FFO	<u>\$</u>	For th End 2013	e The led M	ree Months March 31, 2012 47.3% 52.7%
Payout ratios Diluted FFO Diluted FFO, as adjusted for comparability Diluted AFFO	<u>\$</u>	For th End 2013 64 60 68	e The led N	ree Months Aarch 31, 2012 47.3% 52.7% 50.5%
Payout ratios Diluted FFO Diluted FFO, as adjusted for comparability Diluted AFFO Adjusted EBITDA interest coverage ratio	<u>\$</u>	For th End 2013 64 60 68 3	e The led M	47.3% 52.7% 50.5% 3.0x
Payout ratios Diluted FFO Diluted FFO, as adjusted for comparability Diluted AFFO Adjusted EBITDA interest coverage ratio Adjusted EBITDA fixed charge coverage ratio	<u>\$</u>	For th End 2013  64 60 68 3 2	e Thed N	ree Months March 31, 2012 47.3% 52.7%
Payout ratios Diluted FFO Diluted FFO, as adjusted for comparability Diluted AFFO Adjusted EBITDA interest coverage ratio Adjusted EBITDA fixed charge coverage ratio Debt to Adjusted EBITDA ratio (1)	<u>\$</u>	For th End 2013  64 60 68 3 2	e Thed N	ree Months 1arch 31, 2012 47.3% 52.7% 50.5% 3.0x 2.5x
Payout ratios Diluted FFO Diluted FFO, as adjusted for comparability Diluted AFFO Adjusted EBITDA interest coverage ratio	<u>\$</u>	For th End 2013  64 60 68 3 2	e Theed M 5% 1% 7% 5x 7x	ree Months 1arch 31, 2012 47.3% 52.7% 50.5% 3.0x 2.5x
Payout ratios Diluted FFO Diluted FFO, as adjusted for comparability Diluted AFFO Adjusted EBITDA interest coverage ratio Adjusted EBITDA fixed charge coverage ratio Debt to Adjusted EBITDA ratio (1)  Reconciliation of denominators for diluted EPS and diluted FFO per share Denominator for diluted EPS	<u>\$</u>	For th End 2013  64 60 68 3 2 6	e Theed N5%1%7%5x7x9x	47.3% 52.7% 50.5% 3.0x 2.5x 8.7x
Payout ratios Diluted FFO Diluted FFO, as adjusted for comparability Diluted AFFO Adjusted EBITDA interest coverage ratio Adjusted EBITDA fixed charge coverage ratio Debt to Adjusted EBITDA ratio (1)  Reconciliation of denominators for diluted EPS and diluted FFO per share Denominator for diluted EPS Weighted average common units	<u>\$</u>	For th End 2013  64 60 68 3 2	e The ded N5%	ree Months 1arch 31, 2012  47.3% 52.7% 50.5% 3.0x 2.5x 8.7x
Payout ratios Diluted FFO Diluted FFO, as adjusted for comparability Diluted AFFO Adjusted EBITDA interest coverage ratio Adjusted EBITDA fixed charge coverage ratio Debt to Adjusted EBITDA ratio (1)  Reconciliation of denominators for diluted EPS and diluted FFO per share Denominator for diluted EPS Weighted average common units Denominator for diluted FFO per share	<u>\$</u>	For th End 2013  64 60 68 3 2 6 81,44 3,89	e The ded N5%	47.3% 52.7% 50.5% 3.0x 2.5x 8.7x 71,502 4,281
Payout ratios Diluted FFO Diluted FFO, as adjusted for comparability Diluted AFFO Adjusted EBITDA interest coverage ratio Adjusted EBITDA fixed charge coverage ratio Debt to Adjusted EBITDA ratio (1)  Reconciliation of denominators for diluted EPS and diluted FFO per share Denominator for diluted EPS Weighted average common units Denominator for diluted FFO per share  Reconciliation of FFO to FFO, as adjusted for comparability	<u>\$</u>	For th End 2013  64 60 68 3 2 6 81,44 3,89 85,34	e The ed M5%1%7%5x7x9x9x	71,502 4,281 75,783
Payout ratios Diluted FFO Diluted FFO, as adjusted for comparability Diluted AFFO Adjusted EBITDA interest coverage ratio Adjusted EBITDA fixed charge coverage ratio Debt to Adjusted EBITDA ratio (1)  Reconciliation of denominators for diluted EPS and diluted FFO per share Denominator for diluted EPS Weighted average common units Denominator for diluted FFO per share  Reconciliation of FFO to FFO, as adjusted for comparability FFO	<u>\$</u>	For th End 2013  64 60 68 3 2 6 81,44 3,89 85,34	e The ed M	47.3% 52.7% 50.5% 3.0x 2.5x 8.7x 71,502 4,281
Payout ratios Diluted FFO Diluted FFO, as adjusted for comparability Diluted AFFO Adjusted EBITDA interest coverage ratio Adjusted EBITDA fixed charge coverage ratio Debt to Adjusted EBITDA ratio (1)  Reconciliation of denominators for diluted EPS and diluted FFO per share Denominator for diluted EPS Weighted average common units Denominator for diluted FFO per share  Reconciliation of FFO to FFO, as adjusted for comparability FFO Gain on sales of non-operating properties	<u>\$</u>	For th End 2013  64 60 68 3 2 6 81,44 3,89 85,34	e The ed M	71,502 4,281 75,783
Payout ratios Diluted FFO Diluted FFO, as adjusted for comparability Diluted AFFO Adjusted EBITDA interest coverage ratio Adjusted EBITDA fixed charge coverage ratio Debt to Adjusted EBITDA ratio (1)  Reconciliation of denominators for diluted EPS and diluted FFO per share Denominator for diluted EPS Weighted average common units Denominator for diluted FFO per share  Reconciliation of FFO to FFO, as adjusted for comparability FFO Gain on sales of non-operating properties Impairment recoveries on non-operating properties, net of associated tax	<u>\$</u>	For th End 2013  64 60 68 3 2 6 81,44 3,89 85,34	e Theed M5%1%7%5x7x9x9x949	71,502 4,281 75,783
Payout ratios Diluted FFO Diluted FFO, as adjusted for comparability Diluted AFFO Adjusted EBITDA interest coverage ratio Adjusted EBITDA fixed charge coverage ratio Debt to Adjusted EBITDA ratio (1)  Reconciliation of denominators for diluted EPS and diluted FFO per share Denominator for diluted EPS Weighted average common units Denominator for diluted FFO per share  Reconciliation of FFO to FFO, as adjusted for comparability FFO Gain on sales of non-operating properties	<u>\$</u>	For th End 2013  64 60 68 3 2 6 81,44 3,89 85,34	.5% .1% .7% .5x .7x .9x .93 .42	71,502 4,281 75,783

# Corporate Office Properties Trust Summary Financial Data (unaudited) (Dollars in thousands)

**For the Three Months** 

	Ended Ma			
		2013		2012
Describing of common shows dividends to dividends and distributions for record water				
Reconciliation of common share dividends to dividends and distributions for payout ratios	¢.	22 504	¢.	10.010
Common share dividends	\$	23,594	\$	19,819
Common unit distributions	Φ.	1,050	Φ.	1,173
Dividends and distributions for payout ratios	\$	24,644	\$	20,992
Reconciliation of GAAP net income to adjusted earnings before interest, income taxes, depreciation and amortization ("Adjusted EBITDA")				
Net income	\$	15,277	\$	10,235
Interest expense on continuing operations		22,307		24,431
Interest expense on discontinued operations		64		1,244
Income tax expense		16		204
Real estate-related depreciation and amortization		28,252		31,087
Depreciation of furniture, fixtures and equipment		530		618
Impairment losses		1,857		6,587
Loss on early extinguishment of debt on continuing and discontinued operations		5,184		
Gain on sales of operating properties		_		(4,138)
Gain on sales of non-operational properties		(2,354)		
Net gain on investments in unconsolidated entities included in interest and other income		(60)		(450)
Adjusted EBITDA	\$	71,073	\$	69,818
Reconciliation of interest expense from continuing operations to the denominators for interest coverage-Adjusted EBITDA and fixed charge coverage-Adjusted EBITDA				
Interest expense from continuing operations	\$	22,307	\$	24,431
Interest expense from discontinued operations		64		1,244
Less: Amortization of deferred financing costs		(1,528)		(1,572)
Less: Amortization of net debt discount, net of amounts capitalized		(628)		(663)
Denominator for interest coverage-Adjusted EBITDA		20,215		23,440
Preferred share dividends		6,106		4,025
Preferred unit distributions		165		165
Denominator for fixed charge coverage-Adjusted EBITDA	\$	26,486	\$	27,630
Reconciliations of tenant improvements and incentives, capital improvements and leasing costs for operating properties to recurring capital expenditures	•			
Tenant improvements and incentives on operating properties	\$	2,291	\$	666
Building improvements on operating properties		1,600		871
Leasing costs for operating properties		1,669		1,299
Less: Nonrecurring tenant improvements and incentives on operating properties		15		(561)
Less: Nonrecurring building improvements on operating properties		(267)		(407)
Add: Recurring capital expenditures on operating properties held through joint ventures				7
Recurring capital expenditures	\$	5,308	\$	1,875

### Corporate Office Properties Trust Summary Description

**The Company:** Corporate Office Properties Trust (the "Company" or "COPT") is a self-managed office real estate investment trust ("REIT"). As of March 31, 2013, COPT derived 70% of its office property annualized rental revenue from strategic tenant properties. Strategic tenant properties are those held for long-term investment that are either located near defense installations and other knowledge-based government demand drivers, or otherwise occupied primarily by U.S. Government agencies and defense contractors. As of March 31, 2013, 81% of the Company's square footage was located in the Greater Washington, DC/Baltimore region. As of March 31, 2013, COPT's operating portfolio of 210 office properties encompassed 19.1 million square feet and was 89.3% leased. As of the same date, COPT also owned one wholesale data center that was 24% leased.

Corporate Strategy: COPT's customer strategy focuses on serving the specialized requirements of United States Government agencies and defense contractors, most of whom are engaged in defense information technology and national security related activities. These tenants' missions generally pertain more to knowledge-based activities (such as cyber security, research and development and other highly technical defense and security areas) than to force structure (troops) and weapon system production. In order to support this customer strategy, COPT focuses on owning properties located near defense installations and other knowledge-based government demand drivers. COPT also focuses on owning properties in targeted markets or submarkets in the Greater Washington, DC/Baltimore region with strong growth attributes.

#### **Management:**

Roger A. Waesche, Jr., President & CEO Stephen E. Budorick, EVP & COO

Wayne H. Lingafelter, EVP, Development & Construction

Stephen E. Riffee, EVP & CFO

#### **Investor Relations:**

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Corporate Credit Rating: BBB- (Fitch); Baa3 (Moody's); and BBB- (S&P)

Disclosure Statement: This supplemental package contains forward-looking statements within the meaning of the Federal securities laws. Forward-looking statements can be identified by the use of words such as "may," "will," "should," "could," "believe," "anticipate," "expect," "estimate," "plan" or other comparable terminology. Forwardlooking statements are inherently subject to risks and uncertainties, many of which we cannot predict with accuracy and some of which we might not even anticipate. Although we believe that the expectations, estimates and projections reflected in such forward-looking statements are based on reasonable assumptions at the time made, we can give no assurance that these expectations, estimates and projections will be achieved. Future events and actual results may differ materially from those discussed in the forward-looking statements. Important factors that may affect these expectations, estimates and projections include, but are not limited to: general economic and business conditions, which will, among other things, affect office property and data center demand and rents, tenant creditworthiness, interest rates, financing availability and property values; adverse changes in the real estate markets, including, among other things, increased competition with other companies; governmental actions and initiatives, including risks associated with the impact of a government shutdown or budgetary reductions or impasses, such as a reduction in rental revenues, non-renewal of leases and/or a curtailment of demand for additional space by our strategic customers; our ability to borrow on favorable terms; risks of real estate acquisition and development activities, including, among other things, risks that development projects may not be completed on schedule, that tenants may not take occupancy or pay rent or that development or operating costs may be greater than anticipated; our ability to sell properties included in our Strategic Reallocation Plan; risks of investing through joint venture structures, including risks that our joint venture partners may not fulfill their financial obligations as investors or may take actions that are inconsistent with our objectives; changes in our plans for properties or views of market economic conditions or failure to obtain development rights, either of which could result in recognition of impairment losses; our ability to satisfy and operate effectively under Federal income tax rules relating to real estate investment trusts and partnerships; the dilutive effects of issuing additional common shares; our ability to achieve projected results; and environmental requirements. We undertake no obligation to update or supplement any forward-looking statements. For further information, please refer to our filings with the Securities and Exchange Commission, particularly the section entitled "Risk Factors" in Item 1A of our Annual Report on Form 10-K for the year ended December 31, 2012.

# Corporate Office Properties Trust Equity Research Coverage

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With the exception of Green Street Advisors and Macquarie Securities, the above-listed firms are those whose analysts publish research material on the Company and whose estimates of our FFO per share can be tracked through Thomson's First Call Corporation. Any opinions, estimates, or forecasts the above analysts make regarding COPT's future performance are their own and do not represent the views, estimates, or forecasts of COPT's management.

	Three Months Ended									
SUMMARY OF RESULTS		3/31/13		12/31/12		9/30/12		6/30/12		3/31/12
Same Office NOI	\$	69,526	\$	68,073	\$	69,759	\$	69,257	\$	67,484
NOI from real estate operations	\$	78,011	\$	76,122	\$	77,565	\$	79,920	\$	78,758
Adjusted EBITDA	\$	71,073	\$	70,178	\$	72,042	\$	71,696	\$	69,818
Net income (loss) attributable to COPT common shareholders	\$	8,914	\$	12,433	\$	(27,535)	\$	7,138	\$	6,270
FFO - per NAREIT	\$	45,386	\$	47,825	\$	48,888	\$	46,115	\$	49,131
FFO - as adjusted for comparability	\$	48,216	\$	49,724	\$	49,967	\$	46,260	\$	44,558
Basic and diluted FFO available to common share and common unit holders	\$	38,205	\$	40,625	\$	39,565	\$	41,143	\$	44,387
Diluted AFFO available to common share and common unit holders	\$	35,891	\$	15,860	\$	33,710	\$	39,026	\$	41,603
Per share - diluted:										
EPS	\$	0.11	\$	0.16	\$	(0.39)	\$	0.10	\$	0.09
FFO - NAREIT	\$	0.45	\$	0.49	\$	0.52	\$	0.54	\$	0.59
FFO - as adjusted for comparability	\$	0.48	\$	0.51	\$	0.53	\$	0.54	\$	0.53
Dividend per common share	\$	0.2750	\$	0.2750	\$	0.2750	\$	0.2750	\$	0.2750
Payout ratios:										
Diluted FFO		64.5%		57.5%		53.1%		51.0%		47.3%
Diluted FFO - as adjusted for comparability		60.1%		55.0%		51.7%		50.8%		52.7%
Diluted AFFO		68.7%		147.4%		62.3%		53.8%		50.5%
Real estate operating margin		63.9%		62.1%		64.0%		64.5%		62.9%
CAPITALIZATION										
Debt, net	\$	1,957,360	\$	2,019,168	\$	2,169,315	\$	2,191,851	\$	2,418,078
Debt to Total Market Capitalization		41.7%		45.0%		50.0%		50.0%		54.8%
Debt to Adjusted Book		45.8%		47.8%		51.9%		50.8%		55.3%
Adjusted EBITDA fixed charge coverage ratio		2.7x		2.6x		2.6x		2.7x		2.5x
Debt to Adjusted EBITDA ratio		6.9x		7.2x		7.5x		7.6x		8.7x
OTHER										
Revenue from early termination of leases	\$	835	\$	583	\$	543	\$	350	\$	395
Capitalized interest costs	\$	2,440	\$	3,109	\$	3,390	\$	3,595	\$	3,809

# Corporate Office Properties Trust Selected Portfolio Data

	3/31/13	12/31/12	9/30/12	6/30/12	3/31/12
# of Operating Office Properties					
Wholly-owned	205	204	202	224	227
+ Consolidated JV (1)	5	4	4	4	4
Consolidated properties	210	208	206	228	231
% Occupied					
Wholly-owned	87.3%	87.6%	88.1%	87.6%	87.6%
+ Consolidated JV (1)	96.9%	96.1%	89.2%	78.1%	60.0%
Consolidated properties	87.6%	87.8%	88.1%	87.4%	87.0%
% Leased					
Wholly-owned	89.1%	89.1%	89.8%	89.2%	89.2%
+ Consolidated JV (1)	97.8%	96.1%	96.1%	95.0%	78.4%
Consolidated properties	89.3%	89.2%	89.9%	89.3%	88.9%
Square Feet of Office Properties (in thousands)					
Wholly-owned	18,562	18,386	18,146	19,342	19,793
+ Consolidated JV Square Footage (1)	566	445	445	445	444
Consolidated Square Footage	19,128	18,831	18,591	19,787	20,237
Wholesale Data Center					
Initial Stabilization Critical Load (in megawatts ("MWs"))	18	18	18	18	18
MWs Operational	9	6	6	6	3
MWs Leased	4.3	4	4	3	3

<sup>(1)</sup> See page 32 for detail regarding consolidated JVs.

# Corporate Office Properties Trust Quarterly Consolidated Balance Sheets (dollars in thousands)

		3/31/13	12/31/12	9/30/12	6/30/12	3/31/12
Assets						
Properties, net						
Operating properties, net	\$	2,705,335	\$ 2,597,666	\$ 2,487,919	\$ 2,629,136	\$ 2,704,323
Construction and redevelopment in progress, including land (1)		160,311	247,386	271,798	243,220	282,476
Land held for future development and pre-construction costs (1)		324,327	317,992	342,797	360,236	351,492
Total properties, net		3,189,973	3,163,044	3,102,514	3,232,592	3,338,291
Assets held for sale		142,404	140,229	137,815	144,392	81,352
Cash and cash equivalents		23,509	10,594	5,009	4,702	7,987
Restricted cash and marketable securities		17,040	21,557	20,926	22,632	21,711
Accounts receivable, net		10,768	19,247	15,877	10,992	11,231
Deferred rent receivable		88,716	85,802	83,156	85,595	89,337
Intangible assets on real estate acquisitions, net		72,035	75,879	81,059	76,426	83,940
Deferred leasing and financing costs, net		59,856	59,952	58,753	63,861	66,987
Prepaid expenses and other assets		80,798	77,455	92,547	73,883	96,532
Total assets	\$	3,685,099	\$ 3,653,759	\$ 3,597,656	\$ 3,715,075	\$ 3,797,368
Liabilities and equity					;	
Liabilities:						
Debt, net	\$	1,957,360	\$ 2,019,168	\$ 2,169,315	\$ 2,191,851	\$ 2,418,078
Accounts payable and accrued expenses		90,645	97,922	87,390	84,733	93,156
Rents received in advance and security deposits		26,024	27,632	26,773	27,124	27,647
Dividends and distributions payable		29,947	28,698	26,954	24,695	24,544
Deferred revenue associated with operating leases		10,833	11,995	13,102	13,938	15,258
Distributions received in excess of investment in unconsolidated real estate joint venture		6,420	6,420	6,420	6,282	6,178
Interest rate derivatives		5,340	6,185	6,543	4,400	2,673
Other liabilities		7,631	8,942	10,938	8,703	9,038
Total liabilities		2,134,200	2,206,962	2,347,435	2,361,726	2,596,572
Commitments and contingencies						
Redeemable noncontrolling interest		10,356	10,298	9,932	9,578	9,237
Equity:						
COPT's shareholders' equity:						
Preferred shares at liquidation preference		333,833	333,833	333,833	388,833	216,333
Common shares		858	809	722	721	720
Additional paid-in capital		1,772,255	1,653,672	1,451,416	1,447,781	1,451,981
Cumulative distributions in excess of net income		(632,134)	(617,455)	(607,633)	(560,262)	(547,591)
Accumulated other comprehensive loss		(4,410)	(5,435)	(5,688)	(3,717)	(2,201)
Total COPT's shareholders' equity		1,470,402	1,365,424	1,172,650	1,273,356	1,119,242
Noncontrolling interests in subsidiaries						
Common units in the Operating Partnership		50,604	52,122	49,157	52,300	53,999
Preferred units in the Operating Partnership		8,800	8,800	8,800	8,800	8,800
Other consolidated entities		10,737	10,153	9,682	9,315	9,518
Total noncontrolling interests in subsidiaries		70,141	71,075	67,639	70,415	72,317
Total equity		1,540,543	1,436,499	1,240,289	1,343,771	1,191,559
Total liabilities, redeemable noncontrolling interest and equity	\$	3,685,099	\$ 3,653,759	\$ 3,597,656	\$ 3,715,075	\$ 3,797,368
(1) Please refer to pages 21, 23 for detail	_	_	 	_	 	

<sup>(1)</sup> Please refer to pages 21-23 for detail.

# Corporate Office Properties Trust Consolidated Statements of Operations (in thousands, except per share data)

	Three Months Ended							
	3/31/13	12/31/12	9/30/12	6/30/12	3/31/12			
Revenues								
Rental revenue	\$ 95,295	\$ 94,562	\$ 92,783	\$ 90,450	\$ 89,859			
Tenant recoveries and other real estate operations revenue	21,440	22,919	22,078	20,718	20,802			
Construction contract and other service revenues	14,262	20,024	15,283	16,995	21,534			
Total revenues	130,997	137,505	130,144	128,163	132,195			
Expenses								
Property operating expenses	42,575	44,887	41,517	39,504	41,253			
Depreciation and amortization associated with real estate operations	28,252	28,560	28,698	28,388	27,834			
Construction contract and other service expenses	13,477	19,274	14,410	16,285	20,607			
Impairment losses (recoveries)	1,857	1,954	46,096		(4,836)			
General and administrative expenses	5,984	5,740	5,062	7,741	7,728			
Leasing expenses	1,836	1,363	1,315	1,110	1,841			
Business development expenses and land carry costs	1,359	1,205	1,632	1,298	1,576			
Total operating expenses	95,340	102,983	138,730	94,326	96,003			
Operating income (loss)	35,657	34,522	(8,586)	33,837	36,192			
Interest expense	(22,307)	(22,715)	(23,239)	(24,239)	(24,431)			
Interest and other income	946	4,020	1,095	840	1,217			
Loss on early extinguishment of debt	(5,184)	(6)	(768)	(169)				
Income (loss) from continuing operations before equity in income (loss) of	9,112	15,821	(31,498)	10,269	12,978			
unconsolidated entities and income taxes	,	· · ·		*				
Equity in income (loss) of unconsolidated entities	41	(24)	(246)	(187)	(89)			
Income tax expense	(16)		(106)	(17)	(204)			
Income (loss) from continuing operations	9,137	15,743	(31,850)	10,065	12,685			
Discontinued operations	3,786	3,267	11,085	1,775	(2,450)			
Income (loss) before gain on sales of real estate	12,923	19,010	(20,765)	11,840	10,235			
Gain on sales of real estate	2,354		(20.5(5)	21	10.225			
Net income (loss)	15,277	19,010	(20,765)	11,861	10,235			
Net (income) loss attributable to noncontrolling interests	(420)	((51)	1.500	(400)	(252)			
Common units in the Operating Partnership	(429)	` /	1,533	(422)	(373)			
Preferred units in the Operating Partnership	(165)	. ,	(165)	(165)	(165)			
Other consolidated entities	337	345	235	31	598			
Net income (loss) attributable to COPT	15,020	18,539	(19,162)	11,305	10,295			
Preferred share dividends	(6,106)	(6,106)	(6,546)	(4,167)	(4,025)			
Issuance costs associated with redeemed preferred shares	0 0014	<u> </u>	(1,827)	<b>6</b> 7 120	<u> </u>			
Net income (loss) attributable to COPT common shareholders	\$ 8,914	\$ 12,433	\$ (27,535)	\$ 7,138	\$ 6,270			

# Corporate Office Properties Trust Consolidated Statements of Operations (continued) (in thousands, except per share data)

	Three Months Ended									
	3/31/13 12/31/12			9/30/12		6/30/12		3,	/31/12	
For diluted EPS computations:										
Numerator for diluted EPS										
Net income (loss) attributable to common shareholders	\$	8,914	\$	12,433	\$	(27,535)	\$ 7,13	38	\$	6,270
Amount allocable to restricted shares		(118)		(112)		(111)	(10	)5)		(141)
Numerator for diluted EPS	\$	8,796	\$	12,321	\$	(27,646)	\$ 7,03	33	\$	6,129
Denominator:										
Weighted average common shares - basic		81,397		79,004		71,688	71,62	24		71,458
Dilutive effect of share-based compensation awards		52		67			2	25		44
Weighted average common shares - diluted		81,449		79,071		71,688	71,64	19		71,502
Diluted EPS	\$	0.11	\$	0.16	\$	(0.39)	\$ 0.	10	\$	0.09

	(1,837)     (1,363)     (1,316)     (1,112)     (1,841)       (1,359)     (1,205)     (1,632)     (1,304)     (1,594)       785     750     873     710     927       —     (1,893)     —     —     5,246       41     (24)     (246)     (187)     (89)											
	3/31/13	12/31/12	9/30/12	6/30/12	3/31/12							
NOI from real estate operations (1)												
Real estate revenues	\$ 122,077	\$ 122,564	\$ 121,264	\$ 123,968	\$ 125,304							
Real estate property operating expenses	(44,066)	(46,442)	(43,699)	(44,048)	(46,546)							
NOI from real estate operations (1) (2)	78,011	76,122	77,565	79,920	78,758							
General and administrative expenses	(5,984)	(5,740)	(5,062)	(7,741)	(7,728)							
Leasing expenses (2)	(1,837)	(1,363)	(1,316)	(1,112)	(1,841)							
Business development expenses and land carry costs (2)	(1,359)	(1,205)	(1,632)	(1,304)	(1,594)							
NOI from construction contracts and other service operations	785	750	873	710	927							
Impairment (losses) recoveries on non-operating properties		(1,893)			5,246							
Equity in income (loss) of unconsolidated entities	41	(24)	(246)	(187)	(89)							
Depreciation and amortization on unconsolidated real estate entities			113	119	114							
Interest and other income	946	4,020	1,095	840	1,217							
(Loss) gain on early extinguishment of debt (2)	(5,184)	(6)	970	(171)								
Gain on sales of non-operating properties	2,354			33								
Total interest expense (2)	(22,371)	(22,782)	(23,366)	(24,975)	(25,675)							
Income tax expense	(16)	(54)	(106)	(17)	(204)							
FFO - per NAREIT (1)	45,386	47,825	48,888	46,115	49,131							
Preferred share dividends	(6,106)	(6,106)	(6,546)	(4,167)	(4,025)							
Issuance costs associated with redeemed preferred shares			(1,827)		_							
Noncontrolling interests - preferred units in the Operating Partnership	(165)	(165)	(165)	(165)	(165)							
FFO allocable to other noncontrolling interests	(727)	(738)	(571)	(420)	(260)							
Basic and diluted FFO allocable to restricted shares	(183)	(191)	(214)	(220)	(294)							
Basic and diluted FFO available to common share and common unit holders (1)	38,205	40,625	39,565	41,143	44,387							
Operating property acquisition costs			222	7								
Gain on sales of non-operating properties, net of income taxes	(2,354)			(33)								
Impairment losses (recoveries) on non-operating properties, net of associated tax	<u> </u>	1,893	_		(4,573)							
Loss (gain) on early extinguishment of debt (2)	5,184	6	(970)	171								
Issuance costs associated with redeemed preferred shares			1,827									
Diluted FFO available to common share and common unit holders, as adjusted for comparability (1)	\$ 41,035	\$ 42,524	\$ 40,644	\$ 41,288	\$ 39,814							

<sup>(1)</sup> Please refer to the section entitled "Definitions" for a definition of this measure.

<sup>(2)</sup> Includes continuing and discontinued operations.

# Corporate Office Properties Trust Consolidated Statements of FFO (continued) (in thousands, except per share data)

	Three Months Ended												
	3	/31/13	1	2/31/12		9/30/12	6/30/12		3/31/12				
Net income (loss)	\$	15,277	\$	19,010	\$	(20,765)	\$ 11,861	\$	10,235				
Real estate-related depreciation and amortization		28,252		28,560		30,624	31,666		31,087				
Impairment losses on previously depreciated operating properties (1)		1,857		247		55,829	2,354		11,833				
Gain on sales of previously depreciated operating properties		_		8		(16,913)	115		(4,138)				
Depreciation and amortization on unconsolidated real estate entities						113	119		114				
FFO - per NAREIT (2)		45,386		47,825		48,888	46,115		49,131				
Operating property acquisition costs		_				222	7						
Gain on sales of non-operating properties		(2,354)				_	(33)	)					
Impairment losses (recoveries) on non-operating properties, net of associated tax				1,893		_			(4,573)				
Loss (gain) on early extinguishment of debt, continuing and discontinued operations		5,184		6		(970)	171						
Issuance costs associated with redeemed preferred shares						1,827							
FFO - as adjusted for comparability (2)	\$	48,216	\$	49,724	\$	49,967	\$ 46,260	\$	44,558				
Weighted Average Shares for period ended:													
Common Shares Outstanding		81,397		79,004		71,688	71,624		71,458				
Dilutive effect of share-based compensation awards		52		67		73	25		44				
Common Units		3,893		4,171		4,233	4,255		4,281				
Denominator for FFO per share - diluted		85,342		83,242		75,994	75,904		75,783				
Anti-dilutive EPS effect of share-based compensation awards		_		_		(73)	_						
Weighted average common units		(3,893)		(4,171)		(4,233)	(4,255)	)	(4,281)				
Denominator for diluted EPS		81,449		79,071		71,688	71,649		71,502				

<sup>(1)</sup> Please see reconciliations on pages 33 through 35.

<sup>(2)</sup> Please refer to the section entitled "Definitions" for a definition of this measure.

# Corporate Office Properties Trust Consolidated Reconciliations of AFFO (in thousands, except per share data)

	Three Months Ended											
	3	3/31/13	1	2/31/12	9	9/30/12	6	5/30/12	3	/31/12		
Diluted FFO available to common share and common unit holders, as adjusted for comparability	\$	41,035	\$	42,524	\$	40,644	\$	41,288	\$	39,814		
Straight line rent adjustments (1)		(3,833)		(3,385)		(2,595)		(1,857)		(2,179)		
Amortization of intangibles included in NOI		177		221		251		218		190		
Share-based compensation, net of amounts capitalized		1,649		1,720		1,703		3,157		3,402		
Amortization of deferred financing costs		1,528		1,547		1,527		1,597		1,572		
Amortization of net debt discounts, net of amounts capitalized		628		693		683		682		663		
Amortization of settled debt hedges		15		16		15		15		16		
Recurring capital expenditures on properties to be held		(5,308)		(27,476)		(8,518)		(6,074)		(1,875)		
Diluted AFFO available to common share and common unit holders ("diluted AFFO")	\$	35,891	\$	15,860	\$	33,710	\$	39,026	\$	41,603		
Recurring capital expenditures												
Tenant improvements and incentives on operating properties	\$	2,291	\$	10,713	\$	7,774	\$	2,663	\$	666		
Building improvements on operating properties		1,600		18,049		4,646		1,296		871		
Leasing costs for operating properties		1,669		1,381		947		2,863		1,299		
Less: Nonrecurring tenant improvements and incentives on operating properties		15		(283)		(3,852)		(97)		(561)		
Less: Nonrecurring building improvements on operating properties		(267)		(2,226)		(940)		(572)		(407)		
Less: Nonrecurring leasing costs for operating properties				_		(130)		(79)		_		
Add: Recurring capital expenditures on operating properties held through joint ventures		_		(158)		73		_		7		
Recurring capital expenditures	\$	5,308	\$	27,476	\$	8,518	\$	6,074	\$	1,875		

<sup>(1)</sup> Includes COPT's pro rata share of straight line rent adjustments from properties held through joint ventures.

## Corporate Office Properties Trust Consolidated Office Properties by Region - March 31, 2013 (2)

		Operational Pr	operties (1)		Active or Committed Construction/Redevelopment (2)						
Property Region and Business Park/Submarket	# of Properties	Operational Square Feet	Occupancy %	Leased %	# of Properties	Construction/ Redevelopment Square Feet	Operational Square Feet (1)	Total Square Feet			
Baltimore/Washington Corridor:											
National Business Park	27	3,223,235	97.6%	99.7%	2	262,482		262,482			
Columbia Gateway	28	2,221,456	86.6 %	87.3 %			_	_			
Airport Square/bwtech	26	1,940,891	78.4 %	78.4%							
Commons/Parkway	10	432,410	68.0 %	74.4 %							
Other	8	851,840	89.3 %	99.8%	1	25,939		25,939			
Subtotal	99	8,669,832	88.2%	90.5%	3	288,421		288,421			
Northern Virginia:											
Westfields Corporate Center	9	1,434,692	91.0%	92.3 %	_	_					
Patriot Ridge	1	109,257	100.0%	100.0%	1	130,015	109,257	239,272			
Herndon, Tysons Corner, Merrifield and Ashburn	9	1,704,704	87.8 %	88.8 %	2	315,000	· —	315,000			
Subtotal	19	3,248,653	89.6%	90.7%	3	445,015	109,257	554,272			
San Antonio, Texas											
Sentry Gateway	6	792,454	100.0%	100.0%	_	_					
Other	2	122,639	72.3 %	72.3 %	_	_					
Subtotal	8	915,093	96.3%	96.3%							
Huntsville (3)	2	258,154	91.0%	91.0%	3	303,869	_	303,869			
Washington, DC- Capital Riverfront (Maritime)	2	360,326	88.1%	90.9%		_	_				
St. Mary's & King George Counties	19	903,550	87.2%	89.9%		_	_				
Greater Baltimore:											
White Marsh and Rt 83 Corridor	28	1,287,006	82.6%	82.7 %	_	_					
Canton Crossing-Baltimore City	1	481,016	93.4%	93.4%	_	_					
North Gate Business Park	3	284,884	37.9 %	37.9 %	_	_					
Subtotal	32	2,052,906	78.9%	79.0%			_				
Suburban Maryland	3	297,936	94.1%	95.7%			_				
Colorado Springs	21	1,577,510	81.3%	85.1%		_	_				
Greater Philadelphia, Pennsylvania	3	548,303	89.9%	89.9%	1	183,416	_	183,416			
Other (3)	2	295,842	100.0%	100.0%	_	· —	_	·			
Total	210	19,128,105	87.6%	89.3%	10	1,220,721	109,257	1,329,978			

<sup>(1)</sup> Number of properties includes buildings under construction once those buildings become partially operational. Operational square feet includes square feet in operations for partially operational properties.

<sup>(2)</sup> This schedule includes properties under active construction or redevelopment and properties that we were contractually committed to construct. Please refer to pages 22 and 23.

<sup>(3)</sup> For purposes of this summary, Huntsville is reported as a separate region. Other presentations within this package include Huntsville in our "Other" region.

# Corporate Office Properties Trust NOI from Real Estate Operations and Occupancy by Property Grouping (dollars and square feet in thousands)

	As of 3/31/13											
Property Grouping	# of Operating Properties	Operational Square Feet	% Occupied (1)	% Leased (1)	Annualized Rental Revenue	Percentage of Total Annualized Rental Revenue	NOI from Real Estate Operations for Three Months Ended 3/31/13					
Same Office Properties (2)												
Stabilized properties	181	16,212	89.6%	90.3%	\$ 415,843	88.8%	\$ 68,915					
Unstabilized properties (3)	2	263	43.3%	43.3%	4,047	0.9%	611					
Total Same Office Properties	183	16,475	88.8%	89.6%	419,890	89.7%	69,526					
Office Properties Placed in Service (4)												
Stabilized properties	2	230	100.0%	100.0%	6,900	1.5%	1,064					
Unstabilized properties (3)	4	438	33.7%	69.0%	5,174	1.1%	906					
Acquired Office Properties (5)	1	202	100.0%	100.0%	5,907	1.3%	1,174					
Other	N/A	N/A	N/A	N/A	N/A	N/A	98					
Subtotal	190	17,345	87.7%	89.3%	437,871	93.5%	72,768					
Office Properties Held for Sale (6)	17	1,235	84.3%	89.2%	20,804	4.4%	3,559					
Greater Philadelphia	3	548	89.9%	89.9%	9,488	2.0%	1,649					
Disposed Office Properties	N/A	N/A	N/A	N/A	N/A	N/A	35					
Total Portfolio	210	19,128	87.6%	89.3%	\$ 468,163	100.0%	\$ 78,011					
Strategic Tenant Properties (7)												
Strategic Tenant Locations	80	8,719	91.9%	94.4%	\$ 254,606	54.4%	\$ 43,495					
Strategic Tenants	36	3,096	92.2%	92.2%	74,042	15.8%	13,304					
Total Strategic Tenant Properties	116	11,815	92.0%	93.8%	\$ 328,648	70.2%	\$ 56,799					

- (1) Percentages calculated based on operational square feet.
- (2) Properties held for long-term investment owned and 100% operational since at least 1/1/12.
- (3) Properties with first generation operational space less than 90% occupied at 3/31/13, as detailed on page 13.
- (4) Newly constructed or redeveloped properties placed in service that were not fully operational by 1/1/12.
- (5) Acquired properties that were not owned and fully operational by 1/1/12.
- (6) The carrying value of operating property assets held for sale at 3/31/13 totaled \$141,251.
- (7) Office properties held for long-term investment located near defense installations and other knowledge-based government demand drivers ("Strategic Tenant Locations"), or that were otherwise at least 50% leased as of most recent year end by United States Government agencies or defense contractors ("Strategic Tenants").

# Corporate Office Properties Trust Unstabilized Office Properties (1) - March 31, 2013

Property Grouping	Operational Square Feet	Occupancy %	Leased %
Same Office Properties (2)			
3120 Fairview Park Drive	183,736	45.3 %	45.3 %
210 Research Blvd	79,573	38.6 %	38.6%
Total Unstabilized Same Office Properties	263,309	43.3 %	43.3 %
Office Properties Placed in Service (3)			
206 Research Blvd	128,119	0.0%	0.0%
430 National Business Parkway	110,136	86.1 %	93.2 %
410 National Business Parkway	110,054	47.7 %	100.0 %
7205 Riverwood Drive	89,268	0.0%	100.0 %
Total Unstabilized Office Properties Placed in Service	437,577	33.7 %	69.0 %
Total Unstabilized Office Properties, Excluding Properties Held for Sale	700,886	37.3%	59.3%
Unstabilized Properties Held for Sale (3 Properties)	309,576	55.3 %	72.3 %
751 Arbor Way (Greater Philadelphia)	113,297	51.2%	51.2%
Total Unstabilized Office Properties	1,123,759	43.6%	62.1%

<sup>(1)</sup> Properties with first generation operational space less than 90% occupied at 3/31/13.

<sup>(2)</sup> Properties owned and 100% operational since 1/1/12.

<sup>(3)</sup> Newly constructed or redeveloped properties placed in service that were not fully operational by 1/1/12.

Corporate Office Properties Trust Real Estate Revenues\* by Segment (dollars in thousands)

	Three Months Ended  3/31/13 12/31/12 9/30/12 6/30/12 3/31/12												
	3/31/13 12/31/12 9/30/12 6/30/12												
Office Properties:													
Baltimore/Washington Corridor	\$ 56,436	\$ 57,233	\$ 55,799	\$ 55,677	\$ 56,250								
Northern Virginia	22,942	21,600	20,363	19,051	18,560								
San Antonio	7,757	8,455	8,125	7,830	7,608								
Washington, DC - Capitol Riverfront	4,244	4,182	4,389	4,232	3,894								
St. Mary's and King George Counties	3,992	3,956	4,085	4,139	4,212								
Greater Baltimore	10,719	10,662	11,918	14,664	15,372								
Suburban Maryland	2,224	2,336	2,371	4,560	5,749								
Colorado Springs	6,733	6,309	6,278	6,149	6,453								
Greater Philadelphia	2,487	2,527	2,541	2,458	2,172								
Other	3,190	3,317	3,589	3,770	3,618								
Wholesale Data Center	1,353	1,987	1,806	1,438	1,416								
Real estate revenues	\$122,077	\$122,564	\$121,264	\$123,968	\$125,304								

# NOI from Real Estate Operations\* by Segment (dollars in thousands)

	Three Months Ended												
	3/31/13	12/31/12	9/30/12	6/30/12	3/31/12								
Office Properties:													
Baltimore/Washington Corridor	\$ 37,170	\$ 36,615	\$ 37,265	\$ 37,208	\$ 36,576								
Northern Virginia	15,125	13,767	13,248	12,126	11,330								
San Antonio	3,869	3,954	3,853	3,866	3,846								
Washington, DC - Capitol Riverfront	2,295	2,112	2,465	2,556	2,009								
St. Mary's and King George Counties	2,799	2,735	2,844	3,068	3,000								
Greater Baltimore	6,551	6,656	7,379	9,053	9,611								
Suburban Maryland	1,437	1,398	1,330	2,703	3,290								
Colorado Springs	4,285	3,780	3,846	4,134	4,146								
Greater Philadelphia	1,649	1,816	1,878	1,783	1,659								
Other	2,794	2,739	2,903	3,056	2,930								
Wholesale Data Center	37	550	554	367	361								
NOI from real estate operations	\$ 78,011	\$ 76,122	\$ 77,565	\$ 79,920	\$ 78,758								

<sup>\*</sup>Includes continuing and discontinued operations.

Corporate Office Properties Trust Same Office Properties (1) Average Occupancy Rates by Region

	Number of	Rentable Square	Three Months Ended											
	Buildings	Feet	3/31/13	12/31/12	9/30/12	6/30/12	3/31/12							
Baltimore Washington Corridor	96	8,360,374	90.0%	89.4%	88.2 %	88.3 %	87.6%							
Northern Virginia	17	2,937,559	88.5 %	88.1 %	86.6%	87.0 %	86.1 %							
San Antonio	8	915,429	96.4%	96.5%	96.5 %	96.5 %	97.6%							
Washington, DC - Capitol Riverfront	2	360,326	88.1 %	89.0%	89.0%	89.0 %	88.3 %							
St. Mary's and King George Counties	19	903,550	86.4%	85.5 %	85.5 %	87.7%	88.2 %							
Greater Baltimore	31	1,924,787	84.1 %	83.8 %	85.9 %	85.9 %	85.2 %							
Suburban Maryland	2	242,070	94.9 %	94.9%	94.1 %	92.5 %	90.0%							
Colorado Springs	5	398,043	74.0 %	72.9 %	74.9 %	74.5 %	74.7 %							
Other	3	432,891	94.6%	96.4%	100.0 %	100.0%	100.0 %							
Total Office	183	16,474,693	88.9%	88.6%	88.1%	88.3%	87.7%							
Total Same Office Properties occupancy as of period end			88.8%	88.9%	88.3%	88.1%	87.8%							

<sup>(1)</sup> Same office properties represent buildings owned and 100% operational since at least January 1, 2012, excluding properties held for future disposition.

Corporate Office Properties Trust Same Office Property Real Estate Revenues by Region (dollars in thousands)

	Three Months Ended											
	3/31/13			2/31/12	9	0/30/12	6/30/12		3	3/31/12		
Office Properties:												
Baltimore/Washington Corridor	\$	55,019	\$	55,964	\$	54,527	\$	53,372	\$	53,979		
Northern Virginia		19,945		19,333		19,181		19,051		18,560		
San Antonio		7,757		8,455		8,125		7,830		7,614		
Washington, DC - Capitol Riverfront		4,244		4,182		4,389		4,232		3,894		
St. Mary's and King George Counties		3,992		3,956		4,085		4,139		4,212		
Greater Baltimore		10,656		10,640		10,942		10,623		10,953		
Suburban Maryland		2,090		2,132		2,105		2,069		2,051		
Colorado Springs		1,589		1,471		1,537		1,524		1,627		
Other		3,121		3,277		3,474		3,493		3,319		
Real estate revenues	\$	108,413	\$	109,410	\$	108,365	\$ 1	106,333	\$	106,209		

# Same Office Property NOI by Region (dollars in thousands)

	Three Months Ended											
	3/31/13	12	/31/12	9	0/30/12	(	5/30/12	3	/31/12			
Office Properties:												
Baltimore/Washington Corridor	\$ 36,121	\$	35,572	\$	36,354	\$	35,595	\$	35,069			
Northern Virginia	12,877		12,194		12,248		12,122		11,330			
San Antonio	3,869		3,954		3,853		3,864		3,902			
Washington, DC - Capitol Riverfront	2,295		2,112		2,465		2,556		2,009			
St. Mary's and King George Counties	2,799		2,735		2,843		3,068		3,000			
Greater Baltimore	6,631		6,683		6,807		6,682		7,016			
Suburban Maryland	1,361		1,296		1,315		1,357		1,319			
Colorado Springs	837		729		797		924		901			
Other	2,736		2,798		3,077		3,089		2,938			
Same office property NOI	69,526		68,073		69,759		69,257		67,484			
Add (less): Straight-line rent adjustments	(1,308)		(1,451)		(1,620)		(1,128)		(2,204)			
Less: Amortization of deferred market rental revenue	(30)		(38)		(21)		(38)		(62)			
Add: Amortization of above-market cost arrangements	319		371		371		371		353			
Same office property cash NOI	68,507		66,955		68,489		68,462		65,571			
Less: Lease termination fees, gross	(1,196)		(617)		(649)		(400)		(534)			
Same office property cash NOI, excluding gross lease termination fees	\$ 67,311	\$	66,338	\$	67,840	\$	68,062	\$	65,037			
Percentage change in same office property cash NOI (1)	4.5%	<u> </u>										
Percentage change in same office property cash NOI, excluding gross lease termination fees (1)	3.5%	- ) =										
ota. Same office properties represent buildings owned and 100% operational si	nce at least In	- niiori	1 2012	avo	luding pr	mai	rties held t	for f	intura di			

Note: Same office properties represent buildings owned and 100% operational since at least January 1, 2012, excluding properties held for future disposition. (1) Represents the change between the current period and the same period in the prior year.

# Corporate Office Properties Trust Office Leasing (1) Quarter Ended March 31, 2013

	W	altimore/ ashington Corridor	Northern Virginia	D	ashington C-Capital Riverfront	t. Mary's & King George Counties	Greater Baltimore	uburban Aaryland		olorado Springs	Greater iiladelphia	Hı	untsville	Total Office
Renewed Space														
Leased Square Feet		357,948	2,614		2,166	13,687	25,441	41,500		12,776	_		_	456,132
Expiring Square Feet		548,009	55,031		5,378	30,269	34,394	41,500		81,769	_		_	796,350
Vacated Square Feet		190,061	52,417		3,212	16,582	8,953	_		68,993	_		_	340,218
Retention Rate (% based upon square feet)		65.32 %	4.75 %		40.28 %	45.22 %	73.97%	100.00~%		15.62%	0.00%		0.00%	57.28 %
Statistics for Completed Leasing:														
Average Committed Cost per Square Foot	\$	8.75	\$ 13.13	\$	12.45	\$ 20.35	\$ 1.84	\$ _	\$	35.00	\$ _	\$	_	\$ 8.70
Weighted Average Lease Term in Years		5.0	5.0		10.0	3.3	1.1	7.0		4.4	_		_	4.9
GAAP Rent Per Square Foot														
Renewal GAAP Rent	\$	30.46	\$ 28.17	\$	37.94	\$ 23.92	\$ 21.78	\$ 27.50	\$	21.29	\$ _	\$	_	\$ 29.28
Expiring GAAP Rent	\$	29.14	\$ 29.82	\$	37.34	\$ 22.81	\$ 21.19	\$ 29.84	\$	17.75	\$ _	\$	_	\$ 24.00
Change in GAAP Rent		4.53 %	(5.54)%		1.6 %	4.84 %	2.77%	(7.82)%		19.94%	0.00%		0.00%	3.47 %
Cash Rent Per Square Foot														
Renewal Cash Rent	\$	29.31	\$ 27.50	\$	34.00	\$ 22.89	\$ 21.78	\$ 26.00	\$	20.42	\$ _	\$	_	\$ 28.16
Expiring Cash Rent	\$	30.49	\$ 32.36	\$	41.81	\$ 23.98	\$ 21.19	\$ 33.01	\$	18.74	\$ _	\$	_	\$ 29.74
Change in Cash Rent		(3.87)%	(15.01)%		(18.68)%	(4.55)%	2.77%	(21.23)%		8.98%	0.00%		0.00%	(5.32)%
New Leases														
Development and Redevelopment Space														
Leased Square Feet		65,526	_		_	_	_	4,853		24,087	4,395		6,029	104,890
Statistics for Completed Leasing:														
Average Committed Cost per Square Foot	\$	75.07	\$ _	\$	_	\$ _	\$ _	\$ 53.05	\$	59.03	\$ 77.91	\$	45.63	\$ 68.80
Weighted Average Lease Term in Years		9.6	_		_	_	_	5.0		6.6	7.2		5.0	8.4
GAAP Rent Per Square Foot	\$	38.27	\$ _	\$	_	\$ _	\$ _	\$ 30.26	\$	30.67	\$ 23.65	\$	18.75	\$ 34.42
Cash Rent Per Square Foot	\$	33.92	\$ _	\$	_	\$ _	\$ _	\$ 28.50	\$	25.14	\$ 22.00	\$	17.75	\$ 30.22
Other New Leases (2)														
Leased Square Feet		65,039	33,701		_	6,475	6,844	_		82,850	_		_	194,909
Statistics for Completed Leasing:														
Average Committed Cost per Square Foot	\$	44.77	\$ 39.34	\$	_	\$ 13.59	\$ 22.14	\$ _	\$	13.57	\$ _	\$	_	\$ 28.74
Weighted Average Lease Term in Years		7.7	8.9		_	3.1	4.0	_		4.4	_		_	6.3
GAAP Rent Per Square Foot	\$	25.14	\$ 28.35	\$	_	\$ 18.00	\$ 16.72	\$ _	\$	13.30	\$ _	\$	_	\$ 20.13
Cash Rent Per Square Foot	\$	23.91	\$ 24.05	\$	_	\$ 17.65	\$ 16.61	\$ _	\$	15.24	\$ _	\$	_	\$ 19.78
<b>Total Square Feet Leased</b>		488,513	36,315		2,166	20,162	32,285	46,353	1	119,713	4,395		6,029	755,931

<sup>(1)</sup> This presentation reflects consolidated properties.(2) Other New Leases includes acquired first generation space and vacated second generation space.

Notes: No expiration, renewal or retenanting activity transpired in our San Antonio.

Activity is exclusive of owner occupied space and leases with less than a one-year term. Retention rate includes early renewals.

# Corporate Office Properties Trust Lease Expiration Analysis as of 3/31/13 (1)

			Total Office Portfo	olio			Strate	egic Tenant Prop	erties Only			
Year and Region of Lease (2)	Number of Leases Expiring	Square Footage of Leases Expiring	Annual Rental Revenue of Expiring Leases (3) (000's)	Percentage of Total Annualized Rental Revenue Expiring	Annual Rental Revenue of Expiring Leases per Occupied Square Foot	Number of Leases Expiring	Square Footage of Leases Expiring	Annual Rental Revenue of Expiring Leases (3) (000's)	Percentage of Strategic Tenant Properties Annualized Rental Revenue Expiring	Annual Rental Revenue of Expiring Leases per Occupied Square Foot		
Baltimore/Washington Corridor	51	1,266,192	\$ 39,659	8.5 %	\$ 31.32	24	1,095,649	\$ 35,873	10.9 %	\$ 32.74		
Northern Virginia	14	92,195	2,232	0.5 %	24.21	6	52,506	1,168	0.4 %	22.24		
Washington, DC-Capitol Riverfront	4	114,110	5,075	1.1 %	44.47	4	114,110	5,075	1.5 %	44.47		
St. Mary's and King George Cos.	13	164,057	3,092	0.7 %	18.85	13	164,057	3,092	0.9 %	18.85		
Greater Baltimore	14	54,574	1,122	0.2 %	20.55	_	_	_	0.0%	_		
Suburban Maryland	1	4,000	57	0.0%	14.16	_	_	_	0.0%	_		
Colorado Springs	10	64,776	1,377	0.3 %	21.26	_	_	_	0.0%	_		
2013	107	1,759,904	52,613	11.2%	29.90	47	1,426,322	45,207	13.8%	31.70		
Baltimore/Washington Corridor	39	704,415	21,294	4.5 %	30.23	19	571,905	18,049	5.5 %	31.56		
Northern Virginia	12	854,421	27,219	5.8%	31.86	9	782,394	24,711	7.5 %	31.58		
Washington, DC-Capitol Riverfront	6	70,200	3,207	0.7%	45.68	6	70,200	3,207	1.0%	45.68		
St. Mary's and King George Cos.	14	186,819	3,375	0.7%	18.07	14	186,819	3,375	1.0%	18.07		
Greater Baltimore	23	141,783	2,643	0.6%	18.64	_	_	_	0.0%	_		
Suburban Maryland	2	19,261	668	0.1 %	34.70	2	19,261	668	0.2 %	34.70		
Colorado Springs	8	162,937	3,342	0.7 %	20.51	1	22,814	532	0.2 %	23.30		
Other	1	113,692	3,004	0.6%	26.42	1	113,692	3,004	0.9%	26.42		
2014	105	2,253,528	64,752	13.8%	28.73	52	1,767,085	53,545	16.3%	30.30		
Baltimore/Washington Corridor	54	1,230,691	35,155	7.5 %	28.57	26	945,574	28,267	8.6%	29.89		
Northern Virginia	12	662,842	21,363	4.6%	32.23	9	647,814	20,792	6.3 %	32.10		
Washington, DC-Capitol Riverfront	4	32,092	1,548	0.3 %	48.24	4	32,092	1,548	0.5 %	48.24		
St. Mary's and King George Cos.	16	248,871	4,955	1.1 %	19.91	16	248,871	4,955	1.5 %	19.91		
Greater Baltimore	16	173,480	4,441	0.9 %	25.60	5	49,231	1,526	0.5 %	31.00		
Colorado Springs	11	175,528	3,009	0.6%	17.14	_	_	_	0.0%	_		
Greater Philadelphia	1	218,337	2,958	0.6%	13.55	_	_	_	0.0%	_		
2015	114	2,741,841	73,429	15.7%	26.78	60	1,923,582	57,089	17.4%	29.68		
Baltimore/Washington Corridor	35	980,214	26,206	5.6%	26.74	16	626,805	17,736	5.4%	28.30		
Northern Virginia	14	186,433	5,208	1.1%	27.94	8	141,084	3,657	1.1%	25.92		
Washington, DC-Capitol Riverfront	3	37,493	1,770	0.4%	47.21	3	37,493	1,770	0.5 %	47.21		
St. Mary's and King George Cos.	8	79,975	1,722	0.4%	21.53	8	79,975	1,722	0.5 %	21.53		
Greater Baltimore	19	238,648	6,585	1.4%	27.59	_	_	_	0.0%	_		
Colorado Springs	5	131,631	3,030	0.6%	23.02	_	_	_	0.0%	_		
2016	84	1,654,394	44,522	9.5%	26.91	35	885,357	24,885	7.6%	28.11		

			Total Office Portfo	olio		Strategic Tenant Properties Only								
Year and Region of Lease (2)	Number of Leases Expiring	Square Footage of Leases Expiring	Annual Rental Revenue of Expiring Leases (3) (000's)	Percentage of Total Annualized Rental Revenue Expiring	Annual Rental Revenue of Expiring Leases per Occupied Square Foot	Number of Leases Expiring	Square Footage of Leases Expiring	Annual Rental Revenue of Expiring Leases (3) (000's)	Percentage of Strategic Tenant Properties Annualized Rental Revenue Expiring	Annual Rental Revenue of Expiring Leases per Occupied Square Foot				
Baltimore/Washington Corridor	45	1,226,915	34,924	7.5 %	28.46	24	859,791	25,754	7.8%	29.95				
Northern Virginia	12	330,826	10,176	2.2 %	30.76	6	236,512	7,008	2.1 %	29.63				
St. Mary's and King George Cos.	1	4,274	123	%	28.66	1	4,274	123	0.0%	28.66				
Greater Baltimore	19	266,092	5,693	1.2 %	21.40	2	3,174	82	0.0%	25.93				
Suburban Maryland	3	29,057	452	0.1 %	15.55	1	9,155	256	0.1 %	28.00				
Colorado Springs	19	157,569	3,197	0.7 %	20.29	_	_	_	0.0%	_				
Greater Philadelphia	1	4,805	129	<b>%</b>	26.74	_	_	_	0.0%	_				
2017	100	2,019,538	54,693	11.7%	27.08	34	1,112,906	33,223	10.1%	29.85				
Thereafter	191	6,319,498	178,154	38.1%	28.19	93	3,750,528	114,699	34.8%	30.58				
Total / Average	701	16,748,703	\$ 468,163	100.0%	\$ 27.97	321	10,865,780	\$ 328,648	100.0%	\$ 30.25				

Note: As of March 31, 2013, the weighted average lease term is 4.4 years for the consolidated portfolio and 4.2 for the Strategic Tenant Properties.

#### **Wholesale Data Center Lease Expiration Analysis**

Year of Lease Expiration	Number of Leases Expiring	Raised Floor Square Footage (000's)	Critical Load Used (MW)	Total Annual Rental Revenue of Expiring Leases (3)(000's)
2018	1	1	0.11	\$ 222
2019	1	7	1.00	2,140
2020	1	19	2.00	4,258
2022	1	6	0.25	391
			3.36	\$ 7,011

- (1) This presentation reflects consolidated properties. This expiration analysis reflects occupied space and includes the effect of early renewals completed on existing leases but excludes the effect of new tenant leases on square feet yet to commence as of March 31, 2013 of 343,629 for the portfolio, including 221,097 for the Strategic Tenant Properties.
- (2) Many of our government leases are subject to certain early termination provisions which are customary to government leases. The year of lease expiration was computed assuming no exercise of such early termination rights.
- (3) Total Annualized Rental Revenue is the monthly contractual base rent as of March 31, 2013 multiplied by 12 plus the estimated annualized expense reimbursements under existing leases.

Corporate Office Properties Trust Top 20 Office Tenants as of 3/31/13 (Based on Annualized Rental Revenue of office properties, dollars in thousands)

Tenant		Number of Leases	Total Occupied Square Feet	Percentage of Total Occupied Square Feet	Total Annualized Rental Revenue (1)	Percentage of Total Annualized Rental Revenue	Weighted Average Remaining Lease Term (2)
United States of America	(3)	64	3,404,930	20.3 %	\$ 112,280	24.0 %	5.0
Northrop Grumman Corporation		12	1,076,634	6.4 %	29,129	6.2 %	5.7
Booz Allen Hamilton, Inc.		10	802,916	4.8 %	26,368	5.6%	3.1
Computer Sciences Corporation		7	692,729	4.1 %	22,062	4.7 %	1.3
General Dynamics Corporation		10	560,045	3.3 %	18,621	4.0 %	4.5
The MITRE Corporation		4	286,553	1.7 %	8,972	1.9 %	3.8
The Boeing Company		7	320,890	1.9 %	8,442	1.8%	3.2
CareFirst, Inc.		3	268,770	1.6 %	8,327	1.8%	7.7
Wells Fargo & Company		4	202,674	1.2 %	8,075	1.7%	5.4
The Aerospace Corporation		3	254,869	1.5 %	8,073	1.7%	1.9
ITT Exelis		6	299,129	1.8 %	7,474	1.6%	3.1
Kratos Defense and Security Solutions		5	251,792	1.5 %	7,117	1.5 %	6.8
L-3 Communications Holdings, Inc.		3	214,236	1.3 %	6,515	1.4%	1.4
AT&T Corporation		4	317,570	1.9 %	5,787	1.2 %	6.1
Raytheon Company		7	162,919	1.0 %	5,018	1.1 %	2.2
Science Applications International Corp.		4	133,408	0.8 %	4,360	0.9 %	6.4
Lockheed Martin Corporation		6	135,978	0.8 %	3,878	0.8 %	4.6
The Johns Hopkins Institutions		5	141,122	0.8 %	3,811	0.8 %	3.6
Unisys Corporation		1	156,891	0.9 %	3,698	0.8%	7.2
TASC Inc.		2	103,303	0.6%	3,575	0.8 %	0.9
Subtotal Top 20 Office Tenants		167	9,787,358	58.4%	301,582	64.4%	4.4
All remaining tenants		534	6,961,345	41.6%	166,581	35.6%	4.3
Total/Weighted Average		701	16,748,703	100.0%	\$ 468,163	100.0 %	4.4

<sup>(1)</sup> Total Annualized Rental Revenue is the monthly contractual base rent as of March 31, 2013, multiplied by 12, plus the estimated annualized expense reimbursements under existing leases.

<sup>(2)</sup> The weighting of the lease term was computed using Total Rental Revenue.

<sup>(3)</sup> Substantially all of our government leases are subject to early termination provisions which are customary in government leases. The weighted average remaining lease term was computed assuming no exercise of such early termination rights.

# Corporate Office Properties Trust Construction, Redevelopment, Wholesale Data Center and Land and Pre-Construction as of 3/31/13 (dollars in thousands)

Northern Virginia         554,272         —         N/A         1,884,000         2,438,272           San Antonio         —         —         N/A         1,158,000         1,158,000           Huntsville, Alabama         303,869         —         N/A         1,178,000         1,476,860           St. Mary's and King George Counties         —         N/A         109,000         1,09,000           Greater Baltimore         —         N/A         1,510,000         1,510,000           Colorado Springs         —         N/A         2,570,000         2,570,000           Greater Philadelphia         —         N/A         6,64,000         7,874,000           Other         —         1,146,562         183,416         N/A         6,64,000         7,874,000           Other         —         1,146,562         183,416         N/A         6,64,000         7,874,000           Other         —         1,146,562         183,416         N/A         19,78,000         2,000,000           Total         —         1,146,562         183,416         N/A         19,78,000         2,000,000           Northern Virginia         76,541         —         —         91,362         1,140,43		 truction ects (1)	Redevelopment Projects (2)	Wholesale Data Center	Land and Pre-Construction (3)	Total
Northern Virginia         554,272         —         N/A         1,884,000         2,438,272           San Antonio         —         —         N/A         1,158,000         1,158,000           Huntsville, Alabama         303,869         —         N/A         1,178,000         1,476,860           St. Mary's and King George Counties         —         N/A         109,000         1,09,000           Greater Baltimore         —         N/A         1,510,000         1,510,000           Colorado Springs         —         N/A         2,570,000         2,570,000           Greater Philadelphia         —         N/A         6,64,000         7,874,000           Other         —         1,146,562         183,416         N/A         6,64,000         7,874,000           Other         —         1,146,562         183,416         N/A         6,64,000         7,874,000           Other         —         1,146,562         183,416         N/A         19,78,000         2,000,000           Total         —         1,146,562         183,416         N/A         19,78,000         2,000,000           Northern Virginia         76,541         —         —         91,362         1,140,43				Rentable Square Fe	eet	
Northern Virginia         554,272         —         N/A         1,884,000         2,438,272           San Antonio         —         —         N/A         1,158,000         1,158,000           Huntsville, Alabama         303,869         —         N/A         1,178,000         1,476,860           St. Mary's and King George Counties         —         N/A         109,000         1,09,000           Greater Baltimore         —         N/A         1,510,000         1,510,000           Colorado Springs         —         N/A         2,570,000         2,570,000           Greater Philadelphia         —         N/A         6,64,000         7,874,000           Other         —         1,146,562         183,416         N/A         6,64,000         7,874,000           Other         —         1,146,562         183,416         N/A         6,64,000         7,874,000           Other         —         1,146,562         183,416         N/A         19,78,000         2,000,000           Total         —         1,146,562         183,416         N/A         19,78,000         2,000,000           Northern Virginia         76,541         —         —         91,362         1,140,43	Baltimore/Washington Corridor	288,421	_	N/A	3,611,000	3,899,421
San Antonio			_	N/A	1,884,000	2,438,272
St. Mary's and King George Counties         —         N/A         109,000         109,000           Greater Baltimore         —         N/A         2,692,000         2,692,000         2,692,000         2,692,000         2,692,000         2,692,000         2,692,000         2,692,000         2,570,000         2,570,000         2,570,000         2,570,000         3,700,000         3,7	San Antonio	_	_	N/A	1,158,000	1,158,000
Greater Baltimore         —         N/A         2,692,000         2,6	Huntsville, Alabama	303,869	_	N/A	4,173,000	4,476,869
Suburban Maryland         —         N/A         1,510,000         1,510,000           Colorado Springs         —         183,416         N/A         2,570,000         2,570,000           Greater Philadelphia         —         183,416         N/A         967,000         787,416           Other         —         1,146,562         183,416         N/A         19,78,000         26,070,000           Total         —         1,146,562         183,416         N/A         19,78,000         26,070,000           Total         —         —         N/A         19,78,000         26,070,000           Baltimore/Washington Corridor         \$ 49,703         \$ —         \$ —         91,340         11,043           Northern Virginia         76,541         —         —         97,956         156,106           San Antonio         —         —         —         23,539         23,539           Huntsville, Alabama         11,799         —         —         —         2,692           Greater Baltimore         —         —         —         181,056         81,056           Suburban Maryland         —         —         —         —         12,725         34,040 <t< td=""><td>St. Mary's and King George Counties</td><td></td><td></td><td>N/A</td><td>109,000</td><td>109,000</td></t<>	St. Mary's and King George Counties			N/A	109,000	109,000
Colorado Springs         —         Inst. Alfo         N/A         2,570,000         2,570,000           Greater Philadelphia         —         13,416         N/A         604,000         787,416           Other         —         N/A         967,000         967,000           Total         1,146,562         183,416         N/A         19,278,000         20,607,978           Baltimore/Washington Corridor         \$ 49,703         \$ —         S —         \$ 91,340         \$ 141,043           Northern Virginia         76,541         —         —         97,565         156,106           San Antonio         —         —         —         97,565         156,106           Sun Antonio         —         —         —         23,539         23,539           Huntsville, Alabama         17,999         —         —         13,542         31,541           St. Mary's and King George Counties         —         —         —         2,692         2,692           Greater Baltimore         —         —         —         13,329         13,329           Suburban Maryland         —         —         —         12,725         34,504           Wholesale Data Center         —         <	Greater Baltimore			N/A	2,692,000	2,692,000
Greater Philadelphia Other         ————————————————————————————————————	Suburban Maryland	_	_	N/A	1,510,000	1,510,000
Other         Intended Intended Programment         Intended	Colorado Springs	_	_	N/A	2,570,000	2,570,000
Total         I,146,562         IR3,416         N/I         1,978,78         2,0607,787           Baltimore/Washington Corridor         \$ 49,703         \$ - S - S - S - S - S - S - S - S - S -	Greater Philadelphia	_	183,416	N/A	604,000	787,416
Baltimore/Washington Corridor   \$ 49,703   \$ - \$ - \$ 91,340   \$ 141,043   Northern Virginia   76,541     79,565   156,106   San Antonio     13,542   31,541   St. Mary's and King George Counties       13,542   31,541   St. Mary's and King George Counties         13,329   32,539   32,599   32,5	Other	 _	_		967,000	967,000
Baltimore/Washington Corridor         \$ 49,703         \$ — \$ — \$ 91,340         \$ 141,043           Northern Virginia         76,541         — — — — — 79,565         156,106           San Antonio         — — — — — — 23,539         23,539           Huntsville, Alabama         17,999         — — — — — 13,542         31,541           St. Mary's and King George Counties         — — — — — — — — 2,692         2,692         2,692           Greater Baltimore         — — — — — — — — — 81,056         81,056           Suburban Maryland         — — — — — — — — — 13,329         13,329           Colorado Springs         — — — — — — — — — 24,905         24,905           Greater Philadelphia         — — — — — — 21,779         — — — 12,725         34,504           Wholesale Data Center         — — — — — — — — — — 6,115         6,115           Other         — — — — — — — — — — — — — 6,115         6,115           Total         — — — — — — — — — — — — — — 6,115         6,115           Total         — — — — — — — — — — — — — — — — — — —	Total	1,146,562	183,416	N/A	19,278,000	20,607,978
Northern Virginia         76,541         —         —         79,565         156,106           San Antonio         —         —         —         23,539         23,539           Huntsville, Alabama         17,999         —         —         13,542         31,541           St. Mary's and King George Counties         —         —         —         2,692         2,692           Greater Baltimore         —         —         —         81,056         81,056           Suburban Maryland         —         —         —         13,329         13,329           Colorado Springs         —         —         —         24,905         24,905           Greater Philadelphia         —         —         —         12,779         —         12,725         34,504           Wholesale Data Center         —         —         —         —         6,115         6,115           Other         —         —         —         —         6,115         6,115           Total         —         —         —         —         6,115         6,115           Operating properties         —         —         167,855         \$         23,320         \$         232,183				Costs to date by reg		
San Antonio         —         —         —         —         23,539         23,539           Huntsville, Alabama         17,999         —         —         —         13,542         31,541           St. Mary's and King George Counties         —         —         —         —         2,692         2,692           Greater Baltimore         —         —         —         —         81,056         81,056           Suburban Maryland         —         —         —         —         13,329         13,329           Colorado Springs         —         —         —         —         24,905         24,905           Greater Philadelphia         —         —         —         —         12,725         34,504           Wholesale Data Center         —         —         —         —         6,115         —         209,514           Other         —         —         —         —         91,15         —         11,2725         348,008         91,15           Total         —         —         —         —         91,15         91,15         91,15         91,15         91,15         91,15         91,15         91,15         91,15         91,15		\$	\$ —	\$ —		\$ 141,043
Huntsville, Alabama       17,999       —       —       —       13,542       31,541         St. Mary's and King George Counties       —       —       —       2,692       2,692         Greater Baltimore       —       —       —       81,056       81,056         Suburban Maryland       —       —       —       13,329       13,329         Colorado Springs       —       —       —       24,905       24,905         Greater Philadelphia       —       21,779       —       12,725       34,504         Wholesale Data Center       —       —       209,514       —       209,514         Other       —       —       167,855       348,808       724,344         Total       S       144,243       21,779       209,514       348,808       724,344         Operating properties       \$       41,008       —       \$       167,855       23,320       232,183         Projects in development or held for future development, including associated land costs       99,191       19,782       41,338       324,327       484,638         Assets held for sale       —       —       —       —       —       466       466         Deferred le		76,541	_	_		156,106
St. Mary's and King George Counties         —         —         —         2,692         2,692           Greater Baltimore         —         —         —         —         81,056         81,056           Suburban Maryland         —         —         —         —         13,329         13,329           Colorado Springs         —         —         —         —         24,905         24,905           Greater Philadelphia         —         —         —         —         209,514         —         12,725         34,504           Wholesale Data Center         —         —         —         —         209,514         —         6,115         6,115           Other         —         —         —         —         209,514         —         348,808         \$ 724,344           Total         —         —         —         —         —         6,115         6,115           Total         —         —         —         —         209,514         —         348,808         \$ 724,344           Operating properties         —         —         —         —         23,320         \$ 23,2183           Projects in development or held for future development, including assoc		_	_	_	· · · · · · · · · · · · · · · · · · ·	
Greater Baltimore         —         —         —         —         —         81,056         81,056           Suburban Maryland         —         —         —         —         13,329         13,329           Colorado Springs         —         —         —         —         24,905         24,905           Greater Philadelphia         —         —         21,779         —         12,725         34,504           Wholesale Data Center         —         —         —         209,514         —         209,514           Other         —         —         —         —         6,115         6,115           Total         *<	· · · · · · · · · · · · · · · · · · ·	17,999	_	_		31,541
Suburban Maryland         —         —         —         —         13,329         13,329         13,329         13,329         13,329         13,329         13,329         13,329         13,329         13,329         24,905         24,905         24,905         Greater Philadelphia         —         —         —         —         —         12,725         34,504         Wholesale Data Center         —         —         209,514         —         209,514         —         209,514         —         61,115         6,115         6,115         6,115         6,115         6,115         6,115         7         7         7         348,808         7         7         7         348,808         7         7         7         348,808         7         7         7         343,808         7         7         7         343,808         7         7         7         343,808         7         7         7         343,808         7         7         7         343,808         7         7         343,348         7         7         343,348         7         7         343,348         7         7         343,348         7         7         343,348         7         343,348         8         7		_	_	_		2,692
Colorado Springs         —         —         —         24,905         24,905           Greater Philadelphia         —         21,779         —         12,725         34,504           Wholesale Data Center         —         —         209,514         —         209,514           Other         —         —         —         —         6,115         6,115           Total         S         144,243         \$         21,779         \$         209,514         \$         348,808         \$         724,344           Costs to date by balance sheet line item           Operating properties         \$         41,008         \$         —         \$         167,855         \$         23,320         \$         232,183           Projects in development or held for future development, including associated land costs         99,191         19,782         41,338         324,327         484,638           Assets held for sale         —         —         —         —         466         466           Deferred leasing costs         4,044         1,997         321         —         6,362		_	_	_		,
Greater Philadelphia         —         21,779         —         12,725         34,504           Wholesale Data Center         —         —         209,514         —         209,514           Other         —         —         —         —         6,115         6,115           Total         —         —         \$ 144,243         \$ 21,779         \$ 209,514         \$ 348,808         \$ 724,344           Operating properties         \$ 41,008         \$ —         \$ 167,855         \$ 23,320         \$ 232,183           Projects in development or held for future development, including associated land costs         99,191         19,782         41,338         324,327         484,638           Assets held for sale         —         —         —         —         466         466           Deferred leasing costs         4,044         1,997         321         —         6,362		_	_	_		13,329
Wholesale Data Center         —         —         209,514         —         209,514           Other         —         —         —         —         6,115         6,115           Total         \$ 144,243         \$ 21,779         \$ 209,514         \$ 348,808         \$ 724,344           Costs to date by balance sheet line item           Operating properties         \$ 41,008         \$ —         \$ 167,855         \$ 23,320         \$ 232,183           Projects in development or held for future development, including associated land costs         99,191         19,782         41,338         324,327         484,638           Assets held for sale         —         —         —         —         466         466           Deferred leasing costs         4,044         1,997         321         —         6,362	1 0	_	_	_	· · · · · · · · · · · · · · · · · · ·	24,905
Other         —         —         —         —         6,115         6,115           Total         \$ 144,243         \$ 21,779         \$ 209,514         \$ 348,808         \$ 724,344           Costs to date by balance sheet line item           Operating properties         \$ 41,008         \$ —         \$ 167,855         \$ 23,320         \$ 232,183           Projects in development or held for future development, including associated land costs         99,191         19,782         41,338         324,327         484,638           Assets held for sale         —         —         —         —         466         466           Deferred leasing costs         4,044         1,997         321         —         6,362		_	21,779	_	12,725	34,504
Total         \$ 144,243 \$         21,779 \$         209,514 \$         348,808 \$         724,344           Costs to date by balance sheet line item           Operating properties         \$ 41,008 \$         - \$ 167,855 \$         23,320 \$         232,183           Projects in development or held for future development, including associated land costs         99,191 \$         19,782 \$         41,338 \$         324,327 \$         484,638           Assets held for sale         466 \$         466         466           Deferred leasing costs         4,044 \$         1,997 \$         321 \$         - 6,362		_	_	209,514	_	
Costs to date by balance sheet line item           Operating properties         \$ 41,008 \$ — \$ 167,855 \$ 23,320 \$ 232,183           Projects in development or held for future development, including associated land costs         99,191         19,782         41,338         324,327         484,638           Assets held for sale         —         —         —         —         466         466           Deferred leasing costs         4,044         1,997         321         —         6,362						 6,115
Operating properties         \$ 41,008 \$         — \$ 167,855 \$         23,320 \$         232,183           Projects in development or held for future development, including associated land costs         99,191         19,782         41,338         324,327         484,638           Assets held for sale         —         —         —         466         466           Deferred leasing costs         4,044         1,997         321         —         6,362	Total	\$ 144,243	<b>\$</b> 21,779	\$ 209,514	\$ 348,808	\$ 724,344
Projects in development or held for future development, including associated land costs  99,191  19,782  41,338  324,327  484,638  Assets held for sale  Deferred leasing costs  4,044  1,997  321  — 6,362			Costs t	o date by balance she	et line item	
including associated land costs       99,191       19,782       41,338       324,327       484,638         Assets held for sale       —       —       —       —       466       466         Deferred leasing costs       4,044       1,997       321       —       6,362	Operating properties	\$ 41,008	\$ —	\$ 167,855	\$ 23,320	\$ 232,183
Deferred leasing costs 4,044 1,997 321 — 6,362		99,191	19,782	41,338	324,327	484,638
Deferred leasing costs 4,044 1,997 321 — 6,362	e e e e e e e e e e e e e e e e e e e		<u> </u>	<u> </u>	466	466
		4,044	1,997	321	_	6,362
		\$ 			\$ 348,113	\$ 723,649

<sup>(1)</sup> Represents construction projects as listed on page 22.

<sup>(2)</sup> Represents redevelopment projects as listed on page 23.

<sup>(3)</sup> Represents our land held for future development and pre-construction as listed on page 24.

# Corporate Office Properties Trust Summary of Construction Projects as of 3/31/13 (1) (dollars in thousands)

				Percentage		as	of 3/31/13	(2)	- Actual or	Anticipated
Property and Location		Park/ Submarket	Total Rentable Square Feet	Leased as of 3/31/2013	ticipated otal Cost	Co	st to Date	Cost to Date Placed in Service	Anticipated Shell Completion Date	Operational Date (3)
312 Sentinel Way Annapolis Junction, Maryland		National Business Park	125,160	0%	\$ 36,653	\$	21,046	\$ 4,100	3Q 13	3Q 14
420 National Business Parkway Jessup, Maryland		National Business Park	137,322	0%	35,482		21,924	_	2Q 13	2Q 14
7175 Riverwood Road Columbia, Maryland		Howard Co. Perimeter	25,939	100%	9,049		6,733	_	1Q 13	3Q 13
7770 Backlick Rd (Patriot Ridge) Springfield, Virginia	(4)	Springfield	239,272	49%	73,018		63,243	37,970	3Q 12	3Q 13
Ashburn Crossing - DC-8 Ashburn, Virginia		Ashburn	200,000	100%	22,526		8,490	_	4Q 13	4Q 13
Ashburn Crossing - DC-9 Ashburn, Virginia		Ashburn	115,000	100%	12,771		4,808	_	2Q 15	2Q 15
1100 Redstone Gateway Huntsville, Alabama		Huntsville	121,347	100%	21,637		4,684	_	1Q 14	1Q 14
1200 Redstone Gateway Huntsville, Alabama		Huntsville	121,088	100%	24,371		8,536	_	4Q 13	4Q 13
7200 Redstone Gateway Huntsville, Alabama		Huntsville	61,434	10%	8,204		4,779	_	4Q 12	4Q 13
<b>Total Under Construction</b>		=	1,146,562	62%	\$ 243,711	\$	144,243	\$ 42,070	• •	

<sup>(1)</sup> Includes properties under active construction and properties that we were contractually committed to construct.

<sup>(2)</sup> Cost includes land, construction, leasing costs and allocated portion of structured parking and other shared infrastructure, if applicable.

<sup>(3)</sup> Anticipated operational date is the estimated date when leases have commenced on 100% of a property's space or one year from the cessation of major construction activities.

<sup>(4)</sup> Although classified as "Under Construction," 109,257 square feet are operational.

# Corporate Office Properties Trust Summary of Redevelopment Projects as of 3/31/13 (dollars in thousands)

					as	of 3/31/13 (1	Actual or		
Property and Location	Park/ Submarket	Total Rentable Square Feet	Percentage Leased as of 3/31/2013		cipated Cost to al Cost Date		Cost to Date Placed in Service	Anticipated Shell Completion Date	Anticipated Operational Date (2)
721 Arbor Way (Hillcrest II) Blue Bell, Pennsylvania	Greater Philadelphia	183,416	61%	\$ 3	1,990 \$	21,779	\$	2Q 13	2Q 14

<sup>(1)</sup> Cost includes construction, leasing costs and allocated portion of shared infrastructure.

<sup>(2)</sup> Anticipated operational date is the estimated date when leases have commenced on 100% of a property's space or one year from the cessation of major construction activities.

# Corporate Office Properties Trust Summary of Land and Pre-Construction as of 3/31/13 (1)

Location	Acres	Estimated Developable Square Feet	Costs to Date as of 3/31/13 (3)
Strategic Land	Acres	Square rect	3/31/13 (3)
Baltimore/Washington Corridor			
National Business Park	200	2,092,000	
Columbia Gateway	22	520,000	
Airport Square	5	84,000	
Arundel Preserve	84	up to 1,150,000	
Subtotal	311	3,846,000	
Northern Virginia			
Westfields Corporate Center	23	400,000	
Westfields Park Center	33	475,000	
Woodland Park	5	225,000	
Patriot Ridge	11	739,000	
Ashburn Crossing	10	120,000	
Subtotal	82	1,959,000	
San Antonio, Texas			
8100 Potranco Road	9	125,000	
Northwest Crossroads	31	375,000	
Sentry Gateway	38	658,000	
Subtotal	78	1,158,000	
Huntsville, Alabama	443	4,173,000	
St. Mary's & King George Counties	44	109,000	
Greater Baltimore	49	1,340,000	
Suburban Maryland	49	510,000	
Total strategic land held and pre-construction	1,056	13,095,000	\$ 251,443
Non-Strategic Land			
Baltimore/Washington Corridor	7	65,000	
Greater Baltimore	133	1,352,000	
Suburban Maryland	107	1,000,000	
Colorado Springs	175	2,570,000	
Greater Philadelphia, Pennsylvania	8	604,000	
Other (2)	217	967,000	
Total non-strategic land held	647	6,558,000	96,670
Total land held and pre-construction	1,703	19,653,000	\$ 348,113

<sup>(1)</sup> This land inventory schedule excludes all properties listed as construction or redevelopment as detailed on pages 22 and 23, and includes properties under ground lease to us.

<sup>(2)</sup> This land is being put back to the jurisdictional county per a development agreement described under "Consolidated Joint Ventures."

<sup>(3)</sup> Represents total costs to date, as reported on page 21 (in thousands).

# Corporate Office Properties Trust Quarterly Common Equity Analysis (dollars and shares in thousands, except per share amounts)

SHAREHOLDER CLASSIFICATION As of March 31, 2013:	 Common Shares	Co	ommon Units	if Converted Preferred Shares/Units	Total	Diluted Ownership % of Total
Insiders	634		3,183	_	3,817	4.23%
Non-insiders	85,124		636	610	86,370	95.77%
	85,758		3,819	610	90,187	100.00%
COMMON EQUITY - End of Quarter	3/31/13		12/31/12	9/30/12	6/30/12	3/31/12
Unrestricted Common Shares	85,369		80,518	71,730	 71,652	71,558
Restricted Common Shares	389		435	428	433	480
Common Shares	85,758		80,953	72,158	72,085	72,038
Common Units	3,819		4,068	4,207	4,247	4,267
Total	89,577		85,021	76,365	76,332	76,305
End of Quarter Common Share Price	\$ 26.68	\$	24.98	\$ 23.97	\$ 23.51	\$ 23.21
Market Value of Common Shares/Units	\$ 2,389,914	\$	2,123,825	\$ 1,830,469	\$ 1,794,565	\$ 1,771,045
Common Shares Trading Volume						
Average Daily Volume (Shares)	653		758	528	588	809
Average Daily Volume	\$ 17,215	\$	18,916	\$ 12,246	\$ 13,303	\$ 19,218
As a Percentage of Weighted Average Common Shares	0.8%		1.0%	0.7%	0.8%	1.1%
Common Share Price Range						
Quarterly High	\$ 27.52	\$	26.12	\$ 25.61	\$ 24.05	\$ 25.48
Quarterly Low	\$ 24.75	\$	23.22	\$ 21.36	\$ 21.13	\$ 20.58
Quarterly Average	\$ 26.36	\$	24.94	\$ 23.18	\$ 22.64	\$ 23.76

# Corporate Office Properties Trust Quarterly Preferred Equity and Total Market Capitalization Analysis (dollars and shares in thousands, except per share amounts)

	3/31/13	12/31/12	9	0/30/12	6/30/12	3/31/12
PREFERRED EQUITY						
Convertible Preferred Equity - End of Quarter						
Convertible Series I Preferred Units Outstanding	352	352		352	352	352
Conversion Ratio	0.5000	0.5000		0.5000	0.5000	0.5000
Common Shares Issued Assuming Conversion	176	176		176	176	176
Convertible Series K Preferred Shares Outstanding	532	532		532	532	532
Conversion Ratio	0.8163	0.8163		0.8163	0.8163	0.8163
Common Shares Issued Assuming Conversion	434	434		434	434	434
Nonconvertible Preferred Equity - liquidation preference						
Redeemable Series G Shares - 8.0%	\$ 	\$ 	\$		\$ 55,000	\$ 55,000
Redeemable Series H Shares - 7.5%	50,000	50,000		50,000	50,000	50,000
Redeemable Series J Shares - 7.625%	84,750	84,750		84,750	84,750	84,750
Redeemable Series L Shares Outstanding - 7.375%	 172,500	172,500		172,500	172,500	<u> </u>
Total Nonconvertible Preferred Equity	307,250	307,250		307,250	362,250	189,750
Convertible Preferred Equity - liquidation preference						
Convertible Series I Units - 7.5%	8,800	8,800		8,800	8,800	8,800
Convertible Preferred Equity - liquidation preference	,	,		,	,	,
Convertible Series K Shares - 5.6%	26,583	26,583		26,583	26,583	26,583
Total Convertible Preferred Equity	 35,383	35,383		35,383	35,383	35,383
Total Liquidation Preference of Preferred Equity	\$ 342,633	\$ 342,633	\$	342,633	\$ 397,633	\$ 225,133
CAPITALIZATION						
Liquidation Value of Preferred Shares/Units	\$ 342,633	\$ 342,633	\$	342,633	\$ 397,633	\$ 225,133
Market Value of Common Shares/Units	2,389,914	2,123,825		1,830,469	1,794,565	1,771,045
Total Equity Market Capitalization	 2,732,547	2,466,458		2,173,102	2,192,198	1,996,178
Total Debt	 1,957,360	2,019,168		2,169,315	2,191,851	2,418,078
Total Market Capitalization	\$ 4,689,907	\$ 4,485,626	\$	4,342,417	\$ 4,384,049	\$ 4,414,256

# Corporate Office Properties Trust Dividend Analysis

		T	hree	Months End	ed		
	 3/31/13	12/31/12		9/30/12		6/30/12	3/31/12
Common Share Dividends	 						
Dividends per share/unit	\$ 0.2750	\$ 0.2750	\$	0.2750	\$	0.2750	\$ 0.2750
Dividend Yield at Quarter End	4.12%	4.40%		4.59%		4.68%	4.74%
Common Dividend Payout Ratios							
Diluted FFO Payout	64.5%	57.5%		53.1%		51.0%	47.3%
Diluted FFO Payout, as adjusted for comparability	60.1%	55.0%		51.7%		50.8%	52.7%
Diluted AFFO Payout	68.7%	147.4%		62.3%		53.8%	50.5%
Dividend Coverage - Diluted FFO	1.55x	1.74x		1.88x		1.96x	2.11x
Dividend Coverage - Diluted FFO, as adjusted for comparability	1.67x	1.82x		1.94x		1.97x	1.90x
Dividend Coverage - Diluted AFFO	1.46x	0.68x		1.61x		1.86x	1.98x
Series I Preferred Unit Distributions- 7.5%							
Preferred Unit Distributions Per Unit	\$ 0.46875	\$ 0.46875	\$	0.46875	\$	0.46875	\$ 0.46875
Series G Preferred Share Dividends - 8.0% (1)							
Preferred Share Dividends Per Share	N/A	N/A	\$	0.20000	\$	0.50000	\$ 0.50000
Series H Preferred Share Dividends - 7.5%							
Preferred Share Dividends Per Share	\$ 0.46875	\$ 0.46875	\$	0.46875	\$	0.46875	\$ 0.46875
Series J Preferred Share Dividends - 7.625% (2)							
Preferred Share Dividends Per Share	\$ 0.47656	\$ 0.47656	\$	0.47656	\$	0.47656	\$ 0.47656
Series K Preferred Share Dividends - 5.6%							
Preferred Share Dividends Per Share	\$ 0.70000	\$ 0.70000	\$	0.70000	\$	0.70000	\$ 0.70000
Series L Preferred Share Dividends - 7.375% (3)							
Preferred Share Dividends Per Share	\$ 0.4609	\$ 0.4609	\$	0.4609		\$0.02	N/A

<sup>(1)</sup> These shares were redeemed on August 6, 2012. The dividends reported represents the quarterly dividends prorated for the number of days the shares were outstanding.

<sup>(2)</sup> Theses shares were redeemed on April 22, 2013.

<sup>(3)</sup> These shares were issued on June 27, 2012. The dividends reported represents the quarterly dividends prorated for the number of days the shares were outstanding.

# Corporate Office Properties Trust Debt Analysis (dollars in thousands)

	3/3	1/2013					
	Stated Rate	GAAP Effective Rate	3/31/2013	12/31/2012	9/30/2012	6/30/2012	3/31/2012
Debt Outstanding							
Fixed rate							
Secured debt	5.97%	5.88%	\$ 931,952	\$ 948,414	\$ 978,461	\$1,009,164	\$1,049,204
Exchangeable Senior Notes (1)	4.25%	6.05%	179,972	230,934	230,000	229,081	228,175
Other Unsecured Debt	0.00%	6.50%	1,766	1,788	1,809	5,106	5,078
Total fixed rate debt	5.67%	5.91%	1,113,690	1,181,136	1,210,270	1,243,351	1,282,457
<u>Variable rate</u>				,	,		,
Secured debt	2.45%	2.45%	\$ 38,270	\$ 38,475	\$ 38,671	\$ 38,844	\$ 39,027
Unsecured Revolving Credit Facility (2)	0.00%	0.00%	_	_	80,000	195,000	396,000
Construction Loans	2.51%	2.51%	35,400	29,557	70,374	64,656	50,594
Other Unsecured Debt	1.93%	1.93%	770,000	770,000	770,000	650,000	650,000
Total variable rate debt	1.98%	1.98%	\$ 843,670	\$ 838,032	\$ 959,045	\$ 948,500	\$1,135,621
Total debt outstanding			\$1,957,360	\$2,019,168	\$2,169,315	\$2,191,851	\$2,418,078
Variable Rate Loans Subject to Interest Rate Swaps (3)			\$ 438,270	\$ 438,475	\$ 438,671	\$ 438,844	\$ 659,027
% of Fixed Rate Loans (3)			79%	80%	76%	77%	80%
% of Variable Rate Loans (3)			21%	20%	24%	23%	20%
			100%	100%	100%	100%	100%
Recourse debt			\$1,008,374	\$1,063,613	\$1,163,079	\$1,157,860	\$1,350,311
Nonrecourse debt			948,986	955,555	1,006,236	1,033,991	1,067,767
Total debt outstanding			\$1,957,360	\$2,019,168	\$2,169,315	\$2,191,851	\$2,418,078

<sup>(1)</sup> During the three months ended March 31, 2013, we repurchased a \$53.7 million aggregate principal amount of the notes for \$56.4 million from which we recognized a loss of \$5.3 million, including unamortized loan issuance costs.

<sup>(2)</sup> As of March 31, 2013, our borrowing capacity under the facility was \$800.0 million, of which \$792.3 million was available.

<sup>(3)</sup> Includes the effect of interest rate swaps in effect during certain of the periods set forth above that hedge the risk of changes in interest rates on certain of our one-month LIBOR-based variable rate debt.

# Corporate Office Properties Trust Debt Analysis (continued)

		Thre	ee Months Ende	ed	
	3/31/13	12/31/12	9/30/12	6/30/12	3/31/12
Average Stated Interest Rates				-	
<u>Fixed rate</u>					
Secured debt	6.0 %	6.1 %	6.1 %	6.0%	6.1 %
Exchangeable Senior Notes	4.3 %	4.3 %	4.3 %	4.3 %	4.3 %
Other Unsecured Debt	0.0%	0.0%	0.0%	0.0%	0.0%
Total fixed rate debt	5.7 %	5.7 %	5.7%	5.7 %	5.7 %
<u>Variable rate</u>					
Secured debt	2.5 %	2.5 %	2.6 %	2.5 %	2.6 %
Unsecured Revolving Credit Facility	2.2 %	2.3 %	2.3 %	2.3 %	2.3 %
Construction Loans	2.6 %	2.8 %	2.8 %	2.7 %	2.8 %
Other Unsecured Debt	2.2 %	2.2 %	2.2 %	2.2 %	2.2 %
Interest rate swaps (1)	0.6 %	0.6%	0.6%	0.7 %	0.9 %
Total variable rate debt (1)(2)	2.8 %	2.9 %	2.8 %	2.8 %	2.9 %
Total debt outstanding (2)	4.4%	4.5%	4.4%	4.3%	4.3%
Debt ratios (coverage ratios excluding capitalized interest) — All	coverage comp	utations inclu	de the effect o	f discontinued	operations
NOI interest coverage ratio	3.9x	3.7x	3.7x	3.5x	3.4x
Adjusted EBITDA interest coverage ratio	3.5x	3.4x	3.4x	3.2x	3.0x
NOI debt service coverage ratio	3.4x	3.3x	3.2x	3.1x	3.0x
Adjusted EBITDA debt service coverage ratio	3.1x	3.0x	3.0x	2.8x	2.6x
NOI fixed charge coverage ratio	2.9x	2.8x	2.8x	3.0x	2.9x
Adjusted EBITDA fixed charge coverage ratio	2.7x	2.6x	2.6x	2.7x	2.5x
Debt to Adjusted EBITDA ratio	6.9x	7.2x	7.5x	7.6x	8.7x
Adjusted debt to Adjusted EBITDA ratio	6.0x	6.0x	6.2x	6.3x	7.2x

<sup>(1)</sup> Includes the effect of interest rate swaps in effect during certain of the periods set forth above that hedge the risk of changes in interest rates on certain of our one-month LIBOR-based variable rate debt.

<sup>(2)</sup> Includes fees incurred on unused borrowing capacity of Unsecured Revolving Credit Facility.

# Corporate Office Properties Trust Debt Analysis (continued) (dollars in thousands)

	March 31, 2013
Secured debt	\$1,005,622
Unsecured debt	951,738
Total debt outstanding	\$1,957,360
Unencumbered adjusted book	\$2,937,846
Encumbered adjusted book	1,335,753
Total adjusted book	\$4,273,599
# of Operating Office Properties	
Unencumbered	145
Encumbered	65
Total	210
1041	
Square Feet of Office Properties (in thousands)	
Unencumbered	12,593
Encumbered	6,535
Total	19,128
	Three Months Ended
	March 31, 2013
Unencumbered NOI from real estate operations	\$47,645
Encumbered NOI from real estate operations	30,366
Total NOI from real estate operations	\$78,011
Unencumbered adjusted EBITDA	\$40,990
Encumbered adjusted EBITDA	30,083
Total adjusted EBITDA	\$71,073
Total adjusted EDITOA	Φ/1,0/3

# Corporate Office Properties Trust Debt Maturity Schedule (dollars in thousands)

			]	Fixed Rate De	bt					Variable	Rat	e Debt			_
	Am of	Annual ortization Monthly syments		Balloon yments Due n Maturity		Stated Interest Rate of Amounts Maturing	Am of	Annual ortization Monthly ayments	Pay	Balloon yments Due n Maturity		Stated Interest Rate of Amounts Maturing		evolving Credit Facility	Total Scheduled Payments
May - June	\$	2,358	\$	_	_	N/A	\$	183	\$			N/A			\$ 2,541
July - September		2,385		5,679		6.44%		193		21,130 (	(1)	2.75%			29,387
October - December		2,038		53,621		5.20%		203				N/A			55,862
Total 2013	\$	6,781	\$	59,300	-	5.32%	\$	579	\$	21,130		2.75%	\$		\$ 87,790
2014	\$	6,201	\$	151,681	(2)		\$	815	\$				\$	— (3)	\$ 158,697
2015		5,216		289,273	(4)			700		450,446 (	(5)				745,635
2016		4,420		274,605				_							279,025
2017		1,179		300,610				_		250,000					551,789
Thereafter		4,780		15,913						120,000					140,693
	\$	28,577	\$	1,091,382	_		\$	2,094	\$	841,576			\$		\$ 1,963,629
					-								Ne	t discount	(6,269)
													To	tal Debt	\$ 1,957,360

# **Interest Rate Hedges at 3/31/13**

Notio	nal Amount	Fixed Rate	Floating Rate Index	Effective Date	<b>Expiration Date</b>
\$	38,270 (6)	3.8300%	One-Month LIBOR + 2.25%	11/2/2010	11/2/2015
	100,000	0.6100%	One-Month LIBOR	1/3/2012	9/1/2014
	100,000	0.6123%	One-Month LIBOR	1/3/2012	9/1/2014
	100,000	0.8320%	One-Month LIBOR	1/3/2012	9/1/2015
	100,000	0.8320%	One-Month LIBOR	1/3/2012	9/1/2015
	100,000	0.8055%	One-Month LIBOR	9/2/2014	9/1/2016
	100,000	0.8100%	One-Month LIBOR	9/2/2014	9/1/2016
	100,000	1.6730%	One-Month LIBOR	9/1/2015	8/1/2019
	100,000	1.7300%	One-Month LIBOR	9/1/2015	8/1/2019

#### Notes:

- (1) May be extended by one year at our option, subject to certain conditions.
- (2) We have \$70.8 million of fixed debt maturing in 2034 that, if not prepaid in 2014, becomes much more expensive and restrictive. Therefore, the above table reflects the \$69.2 million in maturities on this debt in 2014.
- (3) Our Revolving Credit Facility matures in September 2014 and may be extended by one year at our option, subject to certain conditions.
- (4) 4.25% Exchangeable Senior Notes totaling \$186.3 million mature in April 2030 but are subject to a put by the holders in April 2015 and every five years thereafter.
- (5) Includes \$400.0 million pertaining to a term credit agreement that matures in September 2015 and may be extended by one year at our option, subject to certain conditions.
- (6) The notional amount is scheduled to amortize to \$36.2 million.

# Corporate Office Properties Trust Consolidated Joint Ventures as of 3/31/13 (dollars and square feet in thousands)

Operating Properties	Operational Square Feet	Occupancy	То	otal Assets	Property Level Debt	% COPT Owned
Baltimore/Washington Corridor:						
Arundel Preserve #5, LLC (1 property)	147	100.0%	\$	37,773	\$ 19,967	50%
Suburban Maryland:						
MOR Forbes 2 LLC	56	90.9%		3,926	_	50%
M Square Associates, LLC (2 properties)	242	94.9%		55,205	38,270	50%
Hunstville, AL:						
LW Redstone Company, LLC (1 property)	121	100.0%		24,378	14,270	85%
Total/Average	566	96.9%	\$	121,282	\$ 72,507	
NOI of Operating Properties for Three Months Ended 3/31/13 (2)	\$ 2,293					
Non-operational Properties	Estimated Developable Square Feet		Tot	al Assets	Property Level Debt	% COPT Owned
Baltimore/Washington Corridor:	'	1				
Arundel Preserve	1,150		\$	6,506	\$ —	50%
Suburban Maryland:						
Indian Head Technology Center						
Business Park (3)	967			6,447	_	75%
M Square Research Park	510			5,854	_	50%
Huntsville, Alabama:						
Redstone Gateway	4,477			71,069		85%
Total	7,104	_	\$	89,876	•	

<sup>(1)</sup> Total assets includes the total assets recorded on the books of the consolidated joint venture plus any outside investment basis related to the applicable joint venture and related joint ventures (formed and to be formed).

<sup>(2)</sup> Represents gross NOI of the joint venture operating properties before allocation to joint venture partners.

<sup>(3)</sup> During 2012, the joint venture exercised its option under its development agreement with the project's jurisdictional county to require the county to repurchase the joint venture's land at its original acquisition cost. Under the terms of the agreement with the county, the repurchase must occur by August 2014.

# Corporate Office Properties Trust Supplementary Reconciliations of Non-GAAP Measures (in thousands)

	Three Months Ended										
	3	/31/13	1	2/31/12		9/30/12		6/30/12		3/31/12	
Net income (loss)	\$	15,277	\$	19,010	\$	(20,765)	\$	11,861	\$	10,235	
Interest expense on continuing and discontinued operations		22,371		22,782		23,366		24,975		25,675	
Income tax expense		16		54		106		17		204	
Depreciation of furniture, fixtures and equipment (FF&E)		530		610		624		629		618	
Real estate-related depreciation and amortization		28,252		28,560		30,624		31,666		31,087	
Impairment losses		1,857		2,140		55,829		2,354		6,587	
Loss (gain) on early extinguishment of debt on continuing and discontinued operations		5,184		6		(970)		171			
Gain on sales of operating properties		_		8		(16,913)		115		(4,138)	
Non-operational property sales		(2,354)		_				(33)		_	
Net gain on investments in unconsolidated entities included in interest and other income		(60)		(2,992)		(81)		(66)		(450)	
Operating property acquisition costs				_		222		7			
Adjusted EBITDA	\$	71,073	\$	70,178	\$	72,042	\$	71,696	\$	69,818	
Add back:											
General, administrative and leasing expenses on continuing and discontinued operations		7,821		7,103		6,378		8,853		9,569	
Business development expenses and land carry costs on continuing and discontinued operations, excluding operating property acquisition costs		1,359		1,205		1,410		1,297		1,594	
Depreciation of FF&E		(530)		(610)		(624)		(629)		(618)	
Income from construction contracts and other service operations		(785)		(750)		(873)		(710)		(927)	
Interest and other income, excluding net gain on investments in unconsolidated entities		(886)		(1,028)		(1,014)		(774)		(767)	
Equity in (income) loss of unconsolidated entities		(41)		24		246		187		89	
NOI from real estate operations	\$	78,011	\$	76,122	\$	77,565	\$	79,920	\$	78,758	

# Corporate Office Properties Trust Supplementary Reconciliations of Non-GAAP Measures (continued) (dollars in thousands)

	Three Months Ended										
	3	3/31/13	12/31/12			9/30/12		6/30/12	3	3/31/12	
Discontinued Operations											
Revenues from real estate operations	\$	5,342	\$	5,083	\$	6,403	\$	12,800	\$	14,643	
Property operating expenses		(1,491)		(1,555)		(2,182)		(4,544)		(5,293)	
Depreciation and amortization		_				(1,926)		(3,278)		(3,253)	
General, administrative and leasing expenses		(1)				(1)		(2)			
Business development expenses and land carry costs		_				_		(6)		(18)	
Interest		(64)		(67)		(127)		(736)		(1,244)	
Gain (loss) on early extinguishment of debt		_				1,738		(2)			
Impairment losses		_		(186)		(9,733)		(2,354)		(11,423)	
Gain on sales of depreciated real estate properties		_		(8)		16,913		(103)		4,138	
Discontinued operations	\$	3,786	\$	3,267	\$	11,085	\$	1,775	\$	(2,450)	
GAAP revenues from real estate operations from continuing operations	\$	116,735	\$	117,481	\$	114,861	\$	111,168	\$	110,661	
Revenues from discontinued operations		5,342		5,083		6,403		12,800		14,643	
Real estate revenues	\$	122,077	\$	122,564	\$	121,264	\$	123,968	\$	125,304	
GAAP property operating expenses from continuing operations	\$	42,575	\$	44,887	\$	41,517	\$	39,504	\$	41,253	
Property operating expenses from discontinued operations		1,491		1,555		2,182		4,544		5,293	
	\$	44,066	\$	46,442	\$	43,699	\$	44,048	\$	46,546	
Gain on sales of real estate, net, per statements of operations	\$	2,354	\$		\$		\$	21	\$		
Gain on sales of real estate from discontinued operations		_		(8)		16,913		(103)		4,138	
Gain on sales of real estate from continuing and discontinued operations		2,354		(8)		16,913		(82)		4,138	
Less: Gain on sales of non-operating properties		(2,354)						(33)			
Gain on sales of operating properties	\$	_	\$	(8)	\$	16,913	\$	(115)	\$	4,138	
Impairment losses, per statements of operations	\$	1,857	\$	1,954	\$	46,096	\$		\$	(4,836)	
Impairment losses on discontinued operations				186		9,733		2,354		11,423	
Total impairment losses		1,857		2,140		55,829		2,354		6,587	
Less: Impairment losses on previously depreciated operating properties		(1,857)		(247)		(55,829)		(2,354)		(11,833)	
Impairment losses (recoveries) on non-operating properties		_		1,893		_		_		(5,246)	
Less: Income tax expense from impairments on non-operating properties										673	
Impairment losses (recoveries) on non-operating properties, net of tax	\$		\$	1,893	\$		\$		\$	(4,573)	

# Corporate Office Properties Trust Supplementary Reconciliations of Non-GAAP Measures (continued) (dollars in thousands)

	Three Months Ended									
		3/31/13	1	12/31/12		9/30/12	(	6/30/12	3	3/31/12
Depreciation and amortization associated with real estate operations from continuing operations	\$	28,252	\$	28,560	\$	28,698	\$	28,388	\$	27,834
Depreciation and amortization from discontinued operations				_		1,926		3,278		3,253
Real estate-related depreciation and amortization	\$	28,252	\$	28,560	\$	30,624	\$	31,666	\$	31,087
Interest expense from continuing operations	\$	22,307	\$	22,715	\$	23,239	\$	24,239	\$	24,431
Interest expense from discontinued operations		64		67		127		736		1,244
Total interest expense		22,371		22,782		23,366		24,975		25,675
Less: Amortization of deferred financing costs		(1,528)		(1,547)		(1,527)		(1,597)		(1,572)
Less: Amortization of net debt discounts and premiums, net of amounts capitalized		(628)		(693)		(683)		(682)		(663)
Denominator for interest coverage		20,215		20,542		21,156		22,696		23,440
Scheduled principal amortization		2,512		2,590		2,791		3,096		3,207
Denominator for debt service coverage		22,727		23,132		23,947		25,792		26,647
Scheduled principal amortization		(2,512)		(2,590)		(2,791)		(3,096)		(3,207)
Preferred share dividends - redeemable non-convertible		6,106		6,106		6,546		4,167		4,025
Preferred unit distributions		165		165		165		165		165
Denominator for fixed charge coverage	\$	26,486	\$	26,813	\$	27,867	\$	27,028	\$	27,630
Preferred share dividends	\$	6,106	\$	6,106	\$	6,546	\$	4,167	\$	4,025
Preferred unit distributions		165		165		165		165		165
Common share dividends		23,594		22,255		19,837		19,809		19,819
Common unit distributions		1,050		1,119		1,157		1,168		1,173
Total dividends/distributions	\$	30,915	\$	29,645	\$	27,705	\$	25,309	\$	25,182
Common share dividends	\$	23,594	\$	22,255	\$	19,837	\$	19,809	\$	19,819
Common unit distributions		1,050		1,119		1,157		1,168		1,173
Dividends and distributions for payout ratios	\$	24,644	\$	23,374	\$	20,994	\$	20,977	\$	20,992
Total Assets	\$ .	3,685,099	\$ :	3,653,759	\$	3,597,656	\$ 3	3,715,075	\$ 3	,797,368
Accumulated depreciation		576,299		555,975		565,724		562,345		570,242
Accumulated depreciation included in assets held for sale		12,201		12,201		12,669		34,234		5,840
Denominator for debt to adjusted book	\$ 4	4,273,599	\$	4,221,935	\$	4,176,049	\$ 4	4,311,654	\$ 4	,373,450

#### **Non-GAAP Measures**

We believe that the measures defined below that are not determined in accordance with generally accepted accounting principles ("GAAP") are helpful to investors in measuring our performance and comparing it to that of other real estate investment trusts ("REITs"). Since these measures exclude certain items includable in their respective most comparable GAAP measures, reliance on the measures has limitations; management compensates for these limitations by using the measures simply as supplemental measures that are weighed in balance with other GAAP and non-GAAP measures. These measures are not necessarily indications of our cash flow available to fund cash needs. Additionally, they should not be used as an alternative to the respective most comparable GAAP measures when evaluating our financial performance or to cash flow from operating, investing and financing activities when evaluating our liquidity or ability to make cash distributions or pay debt service.

## Adjusted Earnings Before Interest, Income Taxes, Depreciation and Amortization ("Adjusted EBITDA")

Adjusted EBITDA is net income (loss) adjusted for the effects of interest expense, depreciation and amortization, impairment losses, gain on sales of properties, gain or loss on early extinguishment of debt, net gain on unconsolidated entities, operating property acquisition costs, loss on interest rate derivatives and income taxes. We believe that adjusted EBITDA is a useful supplemental measure of performance for assessing our un-levered performance. We believe that net income (loss) is the most directly comparable GAAP measure to adjusted EBITDA.

#### Amortization of Acquisition Intangibles Included in Net Operating Income

Represents the amortization of intangible asset and liability categories that is included in net operating income, including amortization of above- or below-market leases and above- or below-market cost arrangements.

# Basic FFO available to common share and common unit holders ("Basic FFO")

This measure is FFO adjusted to subtract (1) preferred share dividends, (2) income attributable to noncontrolling interests through ownership of preferred units in Corporate Office Properties, L.P. (the "Operating Partnership") or interests in other consolidated entities not owned by us, (3) depreciation and amortization allocable to noncontrolling interests in other consolidated entities, (4) Basic FFO allocable to restricted shares and (5) issuance costs associated with redeemed preferred shares. With these adjustments, Basic FFO represents FFO available to common shareholders and holders of common units in the Operating Partnership ("common units"). Common units are substantially similar to our common shares of beneficial interest ("common shares") and are exchangeable into common shares, subject to certain conditions. We believe that Basic FFO is useful to investors due to the close correlation of common units to common shares. We believe that net (loss) income is the most directly comparable GAAP measure to Basic FFO.

# Cash net operating income ("Cash NOI")

Defined as NOI from real estate operations adjusted to eliminate the effects of noncash rental revenues and property operating expenses (comprised of straight-line rental adjustments, which includes the amortization of tenant incentives, and amortization of acquisition intangibles included in FFO and NOI). Under GAAP, rental revenue is recognized evenly over the term of tenant leases. Many leases provide for contractual rent increases and the effect of accounting under GAAP for such leases is to accelerate the recognition of lease revenue. Since some leases provide for periods under the lease in which rental concessions are provided to tenants, the effect of accounting under GAAP is to allocate rental revenue to such periods. Also under GAAP, when a property is acquired, we allocate the acquisition to certain intangible components (including above- and below-market leases and above- or below-market cost arrangements), which are then amortized into FFO and NOI over their estimated lives. We believe that Cash NOI is an important supplemental measure of operating performance for a REIT's operating real estate because it makes adjustments to NOI for the above stated items that are not associated with cash to us. As is the case with NOI, the measure is useful in our opinion in evaluating and comparing the performance of geographic segments, same-office property groupings and individual properties. We believe that net (loss) income is the most directly comparable GAAP measure to Cash NOI.

### Cash NOI, excluding gross lease termination fees

Defined as Cash NOI adjusted to eliminate the effects of lease termination fees paid by tenants to terminate their lease obligations prior to the end of the agreed lease terms. Lease termination fees are often recognized as revenue in large one-time lump sum amounts upon the termination of tenant leases. We believe that Cash NOI adjusted for lease termination fees is a useful supplemental measure of operating performance in evaluating same-office property groupings because it provides a means of evaluating the effect that lease terminations had on the performance of the property groupings. We believe that net (loss) income is the most directly comparable GAAP measure to Cash NOI, excluding gross lease termination fees.

#### Debt to Adjusted EBITDA ratio

Defined as debt divided by Adjusted EBITDA for the three month period that is annualized by multiplying by four.

# Debt to Adjusted Book

Defined as the carrying value of our debt divided by total assets presented on our consolidated balance sheet excluding the effect of accumulated depreciation incurred to date on such properties.

#### Diluted adjusted funds from operations available to common share and common unit holders ("Diluted AFFO")

Defined as Diluted FFO, as adjusted for comparability, adjusted for the following: (1) the elimination of the effect of (a) noncash rental revenues and property operating expenses (comprised of straight-line rental adjustments, which includes the amortization of recurring tenant incentives, and amortization of acquisition intangibles included in FFO and NOI, both of which are described under "Cash NOI" below), (b) share-based compensation, net of amounts capitalized, (c) amortization of deferred financing costs, (d) amortization of debt discounts and premiums and (e) amortization of settlements of debt hedges; and (2) recurring capital expenditures. Recurring capital expenditures are defined as tenant improvements and incentives, building improvements and leasing costs for operating properties that are not (1) items contemplated prior to the acquisition of a property, (2) improvements associated with the expansion of a building or its improvements, (3) renovations to a building which change the underlying classification of the building (for example, from industrial to office or Class C office to Class B office) or (4) capital improvements that represent the addition of something new to the property rather than the replacement of something (for example, the addition of a new heating and air conditioning unit that is not replacing one that was previously there); recurring capital expenditures excludes expenditures of operating properties included in disposition plans during the period that were already sold or are held for future disposition. We believe that Diluted AFFO is an important supplemental measure of liquidity for an equity REIT because it provides management and investors with an indication of our ability to incur and service debt and to fund dividends and other cash needs. We believe that the numerator to diluted EPS is the most directly comparable GAAP measure to Diluted AFFO.

# Diluted FFO available to common share and common unit holders ("Diluted FFO")

Diluted FFO is Basic FFO adjusted to add back any changes in Basic FFO that would result from the assumed conversion of securities that are convertible or exchangeable into common shares. The computation of Diluted FFO assumes the conversion of common units in the Operating Partnership but does not assume the conversion of other securities that are convertible into common shares if the conversion of those securities would increase Diluted FFO per share in a given period. We believe that Diluted FFO is useful to investors because it is the numerator used to compute Diluted FFO per share, discussed below. We believe that the numerator to diluted EPS is the most directly comparable GAAP measure to Diluted FFO.

# Diluted FFO available to common share and common unit holders, as adjusted for comparability ("Diluted FFO, as adjusted for comparability") and FFO, as adjusted for comparability

Defined as Diluted FFO or FFO adjusted to exclude operating property acquisition costs, gains on sales of, and impairment losses on, properties other than previously depreciated operating properties, net of associated income tax, gain or loss on early extinguishment of debt, loss on interest rate derivatives and accounting charges for original issuance costs associated with redeemed preferred shares. We believe that the excluded items are not reflective of normal operations and, as a result, believe that a measure that excludes these items is a useful supplemental measure in evaluating operating performance. We believe that the numerator to diluted EPS is the most directly comparable GAAP measure to this non-GAAP measure.

#### Diluted FFO per share

Diluted FFO per share is (1) Diluted FFO divided by (2) the sum of the (a) weighted average common shares outstanding during a period, (b) weighted average common units outstanding during a period and (c) weighted average number of potential additional common shares that would have been outstanding during a period if other securities that are convertible or exchangeable into common shares were converted or exchanged. The computation of Diluted FFO per share assumes the conversion of common units in the Operating Partnership but does not assume the conversion of other securities that are convertible into common shares if the conversion of those securities would increase Diluted FFO per share in a given period. We believe that Diluted FFO per share is useful to investors because it provides investors with a further context for evaluating our FFO results in the same manner that investors use earnings per share ("EPS") in evaluating net (loss) income available to common shareholders. We believe that diluted EPS is the most directly comparable GAAP measure to Diluted FFO per share.

#### Diluted FFO per share, as adjusted for comparability

Defined as (1) Diluted FFO available to common share and common unit holders, as adjusted for comparability divided by (2) the sum of the (a) weighted average common shares outstanding during a period, (b) weighted average common units outstanding during a period and (c) weighted average number of potential additional common shares that would have been outstanding during a period if other securities that are convertible or exchangeable into common shares were converted or exchanged. The computation of this measure assumes the conversion of common units in the Operating Partnership but does not assume the conversion of other securities that are convertible into common shares if the conversion of those securities would increase the per share measure in a given period. As discussed above, we believe that the excluded items are not indicative of normal operations. As such, we believe that a measure that excludes these items is a useful supplemental measure in evaluating our operating performance. We believe that diluted EPS is the most directly comparable GAAP measure.

# Dividend Coverage-Diluted FFO, Diluted FFO, as adjusted for comparability, and Dividend Coverage-Diluted AFFO

These measures divide either Diluted FFO, Diluted FFO, as adjusted for comparability, or Diluted AFFO by the sum of (1) dividends on common shares and (2) distributions to holders of interests in the Operating Partnership and dividends on convertible preferred shares when such distributions and dividends are included in Diluted FFO.

# Funds from operations ("FFO" or "FFO per NAREIT")

Defined as net income (loss) computed using GAAP, excluding gains on sales of, and impairment losses on, previously depreciated operating properties and real estate-related depreciation and amortization. When multiple properties consisting of both operating and non-operating properties exist on a single tax parcel, we classify all of the gains on sales of, and impairment losses on, the tax parcel as all being for previously depreciated operating properties when most of the value of the parcel is associated with operating properties on the parcel. We believe that we use the National Association of Real Estate Investment Trust's ("NAREIT") definition of FFO, although others may interpret the definition differently and, accordingly, our presentation of FFO may differ from those of other REITs. We believe that FFO is useful to management and investors as a supplemental measure of operating performance because, by excluding gains related to sales of, and impairment losses on, previously depreciated operating properties and excluding real estate-related depreciation and amortization, FFO can help one compare our operating performance between periods. We believe that net (loss) income is the most directly comparable GAAP measure to FFO.

### Net operating income ("NOI") from real estate operations

NOI is real estate revenues from continuing and discontinued operations reduced by total property expenses associated with real estate operations, including discontinued operations; total property expenses, as used in this definition, do not include depreciation, amortization or interest expense associated with real estate operations. We believe that NOI is an important supplemental measure of operating performance for a REIT's operating real estate because it provides a measure of the core real estate operations that is unaffected by depreciation, amortization, financing and general, administrative and leasing expenses; we believe this measure is particularly useful in evaluating the performance of geographic segments, same-office property groupings and individual properties. We believe that net (loss) income is the most directly comparable GAAP measure to NOI.

#### NOI Debt Service Coverage Ratio and Adjusted EBITDA Debt Service Coverage Ratio

These measures divide either NOI from real estate operations or Adjusted EBITDA by the sum of interest expense on continuing and discontinued operations (excluding amortization of deferred financing costs and amortization of debt discounts and premiums, net of amounts capitalized) and scheduled principal amortization on mortgage loans for continuing and discontinued operations.

#### NOI Fixed Charge Coverage Ratio and Adjusted EBITDA Fixed Charge Coverage Ratio

These measures divide either NOI from real estate operations or Adjusted EBITDA by the sum of (1) interest expense on continuing and discontinued operations (excluding amortization of deferred financing costs and amortization of debt discounts and premiums, net of amounts capitalized), (2) dividends on preferred shares and (3) distributions on preferred units in the Operating Partnership not owned by us.

# NOI Interest Coverage Ratio and Adjusted EBITDA Interest Coverage Ratio

These measures divide either NOI from real estate operations or Adjusted EBITDA by interest expense on continuing and discontinued operations (excluding amortization of deferred financing costs and amortization of debt discounts and premiums, net of amounts capitalized).

### Real Estate Operating Margin

Defined as real estate revenue divided by NOI from real estate operations.

# Payout ratios based on: Diluted FFO; Diluted FFO, as adjusted for comparability; and Diluted AFFO

These payout ratios are defined as (1) the sum of (a) dividends on common shares and (b) distributions to holders of interests in the Operating Partnership and dividends on convertible preferred shares when such distributions and dividends are included in Diluted FFO divided by (2) the respective non-GAAP measures on which the payout ratios are based.

# Recurring Capital Expenditures

Definition is included above in the definition for Diluted AFFO.

# Same Office Property NOI

Defined as NOI from real estate operations of Same Office Properties. We believe that Same Office Property NOI is an important supplemental measure of operating performance of Same Office Properties for the same reasons discussed above for NOI from real estate operations.

#### Other Definitions

Acquisition Costs — Transaction costs expensed in connection with executed or anticipated acquisitions of operating properties.

Annualized Rental Revenue — The monthly contractual base rent as of the reporting date multiplied by 12, plus the estimated annualized expense reimbursements under existing office leases.

Construction Properties — Properties under active construction and properties that we were contractually committed to construct.

Demand Drivers Categories — Demand opportunity created through:

- Defense IT current and future relationships with defense information technology contractors and, possibly, minor Government tenancy.
- Government existing and future relationship with various agencies of the government of the United States of America. Excludes Government tenancy included in Defense Information IT.
- Market projected unfulfilled space requirements within a specific submarket; potential submarket demand exceeds existing supply.
- Research Park specific research park relationship.

First Generation Space — Newly constructed or redeveloped space that has never been occupied.

Greater Washington, DC/Baltimore Region — Includes counties that comprise the Baltimore/Washington Corridor, Northern Virginia, Greater Baltimore, Suburban Maryland, St. Mary's & King George Counties, and the Washington, DC-Capitol Riverfront.

Operational Space — The portion of a property in operations (excludes portion under construction or redevelopment).

Pre-Construction Properties — Properties on which work associated with one or more of the following tasks is underway on a regular basis: pursuing entitlements, planning, design and engineering, bidding, permitting and premarketing/preleasing. Typically, these projects, as categorized in this Supplemental Information package, are targeted to begin construction in 12 months or less.

Redevelopment Properties — Properties previously in operations on which activities to substantially renovate such properties are underway.

Same Office Properties — Operating office properties owned and 100% operational since at least January 1, 2012, excluding properties held for future disposition.

Second Generation Space — Space leased that has been previously occupied.

Strategic Reallocation Plan — Plan approved by our Board of Trustees to dispose of properties that are no longer closely aligned with our strategy.

Strategic Tenant Properties — Office properties held for long-term investment located near defense installations and other knowledge-based government demand drivers, or that were otherwise at least 50% leased as of most recent year end by United States Government agencies or defense contractors.

Unstabilized Properties — Properties with first generation operational space less than 90% occupied at period end.