

Joyent Drives Global Expansion with Platform Equinix

High-performance cloud infrastructure company chooses Equinix data centers to support rapid growth in key markets internationally

REDWOOD CITY, Calif.--(BUSINESS WIRE)-- [Equinix, Inc.](#) (Nasdaq: EQIX), a provider of global data center services, today announced that [Joyent](#), the high-performance cloud infrastructure company, has selected [Platform Equinix](#)[™] to support its rapidly growing global footprint. Joyent has deployed at Equinix International Business Exchange[™] ([IBX](#)[®]) data centers in Washington, D.C. and Amsterdam and also plans to deploy with Equinix in Asia later this year. Joyent selected Equinix to directly connect to a dynamic ecosystem of customers, business partners and networks through Equinix IBX data centers.

As a global cloud infrastructure provider, Joyent delivers seamless public and private cloud solutions to some of the most innovative industries in the world including gaming, e-commerce, digital media, mobile and financial services. By deploying Joyent's 99.9999 percent resilient data center fabric on Platform Equinix, Joyent brings industry leading cloud performance, resiliency and security through a direct connection to customers inside Equinix IBX or metro region where Joyent is deployed. By deploying its platform in close proximity to customers, Joyent will virtually eliminate latency for its innovative customers with the most demanding, user intensive mobile and web applications.

Joyent needed a reliable and high performance data center solution capable of scaling on demand to support its rapidly growing business across the globe. Equinix's available capacity in 38 major business markets across five continents provides Joyent with a solution that will easily scale to meet the company's future capacity requirements without compromising quality of service. In addition, Joyent is leveraging the [Equinix Marketplace](#)[™] to identify potential customers and partners inside Equinix data centers.

"The companies that choose the Joyent Cloud have developed the most innovative and demanding applications, and the count on our superior performance, 99.9999 percent uptime and security to run their e-commerce, online gaming and mobile businesses," said Steve Tuck, senior vice president and general manager of Joyent Cloud. "Their success has fueled our continued rapid growth and expansion across North America, Europe and Asia, and our need for a data center provider that could provide geographic reach and scale as rapidly as we were growing. In the end, we were impressed with Equinix's ability to provide a colocation service that could easily be expanded to meet our growing capacity requirements and global footprint. We also appreciate Equinix's total reliability, best-in-class security and choice of networks, which ensure we will maintain our superior service levels and millisecond response times as we expand into other markets."

"With Equinix, Joyent has access to more markets to fuel revenue growth, lower service delivery costs and create business value," said Chris Sharp, general manager, cloud and content for Equinix. "We are pleased to have premium cloud provider Joyent join our rich ecosystem of more than 300 cloud service providers and provide them with the opportunity

to connect to the more than 4,000 companies that have made Platform Equinix their data center destination of choice.”

Register for live webcast featuring Equinix, Joyent, enStratus and Redapt

Learn best practices on how you can optimize your cloud strategy from this webcast.

Cost-Effective Hybrid Cloud Strategies: How Joyent customers leverage Equinix for Public & Private clouds using the same technology platform and the same facilities

Date: August 29, 2012 at 9am PDT

Register now: http://info.equinix.com/Joyent_RegistrationLandingPage.html

About Joyent

Joyent is the high-performance cloud infrastructure company, offering enterprises and developers the best public, private and hybrid cloud infrastructure for today’s demanding applications. Joyent cloud infrastructure powers some of the most innovative companies in the world, including LinkedIn, Voxer, and ModCloth. Node.js, the open source server-side JavaScript project stewarded by Joyent, provides developers and enterprises such as Microsoft, Walmart and Sabre with the most powerful runtime for developing data-intensive, real-time apps. Joyent is also the key contributor to and sponsor of Joyent SmartOS, an open source project dedicated to the complete, modern operating system. SmartDataCenter orchestrates Joyent’s technologies into a cohesive, reliable and distributed system that can stand up to the compute demands of the modern world. A global ecosystem of leading technology partners assists Joyent in enabling customers to leverage the performance, scalability, reliability and security inherent in the company’s cloud solutions. For more information, visit <http://www.joyent.com>.

About Equinix

Equinix, Inc. (Nasdaq: EQIX) connects businesses with partners and customers around the world through a global platform of high performance data centers, containing dynamic ecosystems and the broadest choice of networks. Platform Equinix connects more than 4,000 enterprises, cloud, digital content and financial companies including more than 900 network service providers to help them grow their businesses, improve application performance and protect their vital digital assets. Equinix operates in 38 strategic markets across the Americas, EMEA and Asia-Pacific and continually invests in expanding its platform to power customer growth. <http://www.equinix.com>.

Forward Looking Statements

This press release contains forward-looking statements that involve risks and uncertainties. Actual results may differ materially from expectations discussed in such forward-looking statements. Factors that might cause such differences include, but are not limited to, the challenges of acquiring, operating and constructing IBX centers and developing, deploying and delivering Equinix services; unanticipated costs or difficulties relating to the integration of companies we have acquired or will acquire into Equinix; a failure to receive significant revenue from customers in recently built out or acquired data centers; failure to complete any financing arrangements contemplated from time to time; competition from existing and new competitors; the ability to generate sufficient cash flow or otherwise obtain funds to repay new or outstanding indebtedness; the loss or decline in business from our key

customers; and other risks described from time to time in Equinix's filings with the Securities and Exchange Commission. In particular, see Equinix's recent quarterly and annual reports filed with the Securities and Exchange Commission, copies of which are available upon request from Equinix. Equinix does not assume any obligation to update the forward-looking information contained in this press release.

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