

3M Company and Subsidiaries
CONSOLIDATED STATEMENT OF INCOME (LOSS)
(Millions, except per-share amounts)
(Unaudited)

	Three months ended September 30,		Nine months ended September 30,	
	2023	2022	2023	2022
Net sales	\$ 8,312	\$ 8,619	\$ 24,668	\$ 26,150
Operating expenses				
Cost of sales	4,580	4,728	13,799	14,647
Selling, general and administrative expenses	5,992	1,998	19,901	6,903
Research, development and related expenses	430	461	1,375	1,417
(Gain) loss on business divestitures	(36)	(2,724)	(36)	(2,724)
Total operating expenses	10,966	4,463	35,039	20,243
Operating income (loss)	(2,654)	4,156	(10,371)	5,907
Other expense (income), net	200	24	317	112
Income (loss) before income taxes	(2,854)	4,132	(10,688)	5,795
Provision (benefit) for income taxes	(781)	271	(2,755)	550
Income (loss) of consolidated group	(2,073)	3,861	(7,933)	5,245
Income (loss) from unconsolidated subsidiaries, net of taxes	2	2	7	3
Net income (loss) including noncontrolling interest	(2,071)	3,863	(7,926)	5,248
Less: Net income (loss) attributable to noncontrolling interest	4	4	14	12
Net income (loss) attributable to 3M	\$ (2,075)	\$ 3,859	\$ (7,940)	\$ 5,236
Weighted average 3M common shares outstanding – basic	554.3	568.8	553.7	570.7
Earnings (loss) per share attributable to 3M common shareholders — basic	\$ (3.74)	\$ 6.79	\$ (14.34)	\$ 9.18
Weighted average 3M common shares outstanding – diluted	554.3	570.0	553.7	572.6
Earnings (loss) per share attributable to 3M common shareholders — diluted	\$ (3.74)	\$ 6.77	\$ (14.34)	\$ 9.15

3M Company and Subsidiaries
CONDENSED CONSOLIDATED BALANCE SHEET
(Dollars in millions)
(Unaudited)

	September 30, 2023	December 31, 2022
ASSETS		
Current assets		
Cash and cash equivalents	\$ 5,140	\$ 3,655
Marketable securities – current	73	238
Accounts receivable – net	4,852	4,532
Inventories	5,065	5,372
Prepays	578	435
Other current assets	490	456
Total current assets	16,198	14,688
Property, plant and equipment – net	9,004	9,178
Operating lease right of use assets	782	829
Goodwill and intangible assets – net	17,045	17,489
Other assets	6,592	4,271
Total assets	\$ 49,621	\$ 46,455
LIABILITIES AND EQUITY		
Current liabilities		
Short-term borrowings and current portion of long-term debt	\$ 3,137	\$ 1,938
Accounts payable	3,104	3,183
Accrued payroll	905	692
Accrued income taxes	220	259
Operating lease liabilities – current	234	261
Other current liabilities	7,866	3,190
Total current liabilities	15,466	9,523
Long-term debt	12,876	14,001
Other liabilities	16,548	8,161
Total liabilities	44,890	31,685
Total equity	4,731	14,770
Shares outstanding		
September 30, 2023: 552,317,038		
December 31, 2022: 549,245,105		
Total liabilities and equity	\$ 49,621	\$ 46,455

3M Company and Subsidiaries
CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS
(Dollars in millions)
(Unaudited)

	Nine months ended September 30,	
	2023	2022
NET CASH PROVIDED BY (USED IN) OPERATING ACTIVITIES	\$ 4,694	\$ 3,669
Cash flows from investing activities:		
Purchases of property, plant and equipment	(1,257)	(1,243)
Purchases and proceeds from sale or maturities of marketable securities and investments – net	149	28
Proceeds from sale of businesses, net of cash sold	60	13
Cash payment from Food Safety business split-off, net of divested cash	—	478
Other investing activities	142	66
NET CASH PROVIDED BY (USED IN) INVESTING ACTIVITIES	(906)	(658)
Cash flows from financing activities:		
Change in debt	62	(838)
Purchases of treasury stock	(31)	(928)
Proceeds from issuances of treasury stock pursuant to stock option and benefit plans	245	310
Dividends paid to shareholders	(2,483)	(2,550)
Other financing activities	(16)	(29)
NET CASH PROVIDED BY (USED IN) FINANCING ACTIVITIES	(2,223)	(4,035)
Effect of exchange rate changes on cash and cash equivalents	(80)	(136)
Net increase (decrease) in cash and cash equivalents	1,485	(1,160)
Cash and cash equivalents at beginning of year	3,655	4,564
Cash and cash equivalents at end of period	\$ 5,140	\$ 3,404

3M Company and Subsidiaries
SALES CHANGE ANALYSIS³
(Unaudited)

Three months ended September 30, 2023				
Sales Change Analysis By Geographic Area	Americas	Asia Pacific	Europe, Middle East and Africa	Worldwide
Organic sales	0.2 %	(12.4)%	(1.6)%	(3.7)%
Acquisitions	0.6	0.1	0.1	0.4
Divestitures	(0.7)	(1.0)	(1.2)	(0.9)
Translation	0.5	(2.3)	6.6	0.6
Total sales change	0.6 %	(15.6)%	3.9 %	(3.6)%

Nine months ended September 30, 2023				
Sales Change Analysis By Geographic Area	Americas	Asia Pacific	Europe, Middle East and Africa	Worldwide
Organic sales	0.5 %	(11.9)%	(2.0)%	(3.6)%
Acquisitions	0.3	—	—	0.2
Divestitures	(1.3)	(1.0)	(1.0)	(1.2)
Translation	(0.1)	(3.9)	0.6	(1.1)
Total sales change	(0.6)%	(16.8)%	(2.4)%	(5.7)%

Three months ended September 30, 2023					
Worldwide Sales Change By Business Segment	Organic sales	Acquisitions	Divestitures	Translation	Total sales change
Safety and Industrial	(5.8)%	— %	— %	0.9 %	(4.9)%
Transportation and Electronics	(4.1)	1.4	(0.4)	0.1	(3.0)
Health Care	2.4	—	(3.4)	0.8	(0.2)
Consumer	(7.2)	—	—	0.5	(6.7)
Total Company	(3.7)	0.4	(0.9)	0.6	(3.6)

Nine months ended September 30, 2023					
Worldwide Sales Change By Business Segment	Organic sales	Acquisitions	Divestitures	Translation	Total sales change
Safety and Industrial	(5.5)%	— %	— %	(1.0)%	(6.5)%
Transportation and Electronics	(4.5)	0.6	(0.9)	(1.5)	(6.3)
Health Care	1.3	—	(3.9)	(0.9)	(3.5)
Consumer	(5.4)	—	(0.1)	(0.6)	(6.1)
Total Company	(3.6)	0.2	(1.2)	(1.1)	(5.7)

³Total sales change is calculated based on reported sales results. The components of sales change include organic local- currency sales, acquisitions, divestitures, and translation. Organic local-currency sales include both organic volume impacts (which excludes acquisition and divestiture impacts) and selling price changes. Acquisition and divestiture impacts are measured separately for the first 12 months post-transaction.

3M Company and Subsidiaries
BUSINESS SEGMENTS
(Unaudited)

3M discloses business segment operating income (loss) as its measure of segment profit/loss, reconciled to both total 3M operating income (loss) and income (loss) before taxes. Business segment operating income (loss) excludes certain expenses and income that are not allocated to business segments (as described below in “Corporate and Unallocated”).

Effective in the first quarter of 2023, the measure of segment operating performance and segment composition used by 3M’s chief operating decision maker (CODM) changed and, as a result, 3M’s disclosed measure of segment profit/loss (business segment operating income (loss)) was updated. The change to business segment operating income (loss) aligns with the update to how the CODM assesses performance and allocates resources for the Company’s business segments. The changes included the items described below. The financial information presented herein reflects the impact of these business segment reporting changes for all periods presented.

Reflecting gains/losses from sale of property, plant and equipment (PPE) and other assets within Corporate and Unallocated Change

3M updated its business segment operating performance measure to reflect all gains/losses from sales of PPE and other assets within Corporate and Unallocated. Previously, certain of these gains/losses were included in 3M’s business segments’ operating performance.

Movement of certain businesses between segments

The businesses associated with two groups of products (each with approximately \$25 million in annual sales) were realigned with one moving from the Consumer business segment to the Health Care business segment and the other moving from the Health Care business segment to the Consumer business segment.

Also effective in the first quarter of 2023, the Consumer business segment re-aligned from four divisions to the following three divisions: Home, Health and Auto Care; Construction and Home Improvement Markets; and Stationery and Office.

BUSINESS SEGMENT INFORMATION

NET SALES (Millions)	Three months ended September 30,		Nine months ended September 30,	
	2023	2022	2023	2022
Safety and Industrial	\$ 2,751	\$ 2,894	\$ 8,295	\$ 8,869
Transportation and Electronics	2,171	2,239	6,412	6,847
Health Care	2,073	2,076	6,158	6,383
Consumer	1,315	1,409	3,800	4,048
Corporate and Unallocated	2	1	3	3
Total Company	\$ 8,312	\$ 8,619	\$ 24,668	\$ 26,150

3M Company and Subsidiaries
BUSINESS SEGMENTS - (CONTINUED)
(Unaudited)

BUSINESS SEGMENT INFORMATION OPERATING INCOME (LOSS) (Millions)	Three months ended September 30,		Nine months ended September 30,	
	2023	2022	2023	2022
Safety and Industrial	\$ 666	\$ 652	\$ 1,801	\$ 572
Transportation and Electronics	389	475	1,093	1,414
Health Care	460	450	1,231	1,387
Consumer	269	299	683	766
Total business segment operating income (loss)	1,784	1,876	4,808	4,139
Corporate and Unallocated				
Corporate special items:				
Net costs for significant litigation	(4,270)	(246)	(14,709)	(812)
Divestiture costs	(132)	(6)	(359)	(6)
Gain on business divestitures	36	2,724	36	2,724
Divestiture-related restructuring actions	—	(41)	—	(41)
Russia exit (charges) benefits	—	(109)	18	(109)
Total corporate special items	(4,366)	2,322	(15,014)	1,756
Other corporate expense - net	(72)	(42)	(165)	12
Total Corporate and Unallocated	(4,438)	2,280	(15,179)	1,768
Total Company operating income (loss)	(2,654)	4,156	(10,371)	5,907
Other expense/(income), net	200	24	317	112
Income (loss) before income taxes	\$ (2,854)	\$ 4,132	\$ (10,688)	\$ 5,795

Corporate and Unallocated

Corporate and Unallocated operating income (loss) includes “corporate special items” and “other corporate expense-net”. Corporate special items include net costs for significant litigation impacting operating income (loss) associated with PFAS-related other environmental and Combat Arms Earplugs matters. In addition, during the voluntary chapter 11 bankruptcy period (which began in July 2022 and ended in June 2023) costs associated with the Aeero portion of respirator mask/asbestos matters were also included in corporate special items. Prior to the bankruptcy, costs associated with Combat Arms Earplugs matters were not included in the Corporate net costs for significant litigation special item, instead being reflected in the Safety and Industrial business segment. Corporate special items also include divestiture costs, gain/loss on business divestitures, divestiture-related restructuring costs, and Russia exit costs/benefits. Divestiture costs include costs related to separating and divesting substantially an entire business segment of 3M following public announcement of its intended divestiture. Other corporate expense-net includes items such as net costs related to limited unallocated corporate staff and centrally managed material resource centers of expertise costs, corporate philanthropic activity, gains/losses from sales of PPE and other assets, and other net costs that 3M may choose not to allocate directly to its business segments. Other corporate expense-net also includes costs and income from transition supply, manufacturing, and service arrangements with Neogen Corporation following the 2022 split-off of 3M's Food Safety business. Items classified as revenue from this activity are included in Corporate and Unallocated net sales. Because Corporate and Unallocated includes a variety of miscellaneous items, it is subject to fluctuation on a quarterly and annual basis.

3M Company and Subsidiaries
SUPPLEMENTAL FINANCIAL INFORMATION
NON-GAAP MEASURES
(Unaudited)

In addition to reporting financial results in accordance with U.S. GAAP, 3M also provides certain non-GAAP measures. These measures are not in accordance with, nor are they a substitute for GAAP measures, and may not be comparable to similarly titled measures used by other companies.

Certain measures adjust for the impacts of special items. Special items for the periods presented include the items described in the section entitled "Description of special items". Because 3M provides certain information with respect to business segments, it is noteworthy that special items impacting operating income (loss) are reflected in Corporate and Unallocated, except as described with respect to net costs for significant litigation and manufactured PFAS products items in the "Description of special items" section. The reconciliations below, therefore, also include impacted segments as applicable.

In 2023, 3M changed certain of its non-GAAP measures by adjusting for the results of manufactured PFAS products in arriving at results, adjusted for special items. In the fourth quarter of 2022, 3M recorded a charge for PFAS manufacturing exit costs and included it as an adjustment in arriving at results, adjusted for special items. The 2023 non-GAAP measure change involved expanding the extent of adjustment to include the sales and estimates of income (including exit costs) and associated activity regarding manufactured PFAS products that 3M plans to exit by the end of 2025. This change also impacts other non-GAAP measures such as adjusted free cash flow, adjusted free cash flow conversion and adjusted EBITDA to similarly include relevant special item adjustments for manufactured PFAS products. The information herein reflects the impacts of these changes for all periods presented.

This document contains measures for which 3M provides the reported GAAP measure and a non-GAAP measure adjusted for special items. The document also contains additional measures which are not defined under U.S. GAAP. These measures and reasons 3M believes they are useful to investors (and, as applicable, used by 3M) include:

GAAP amounts for which a measure adjusted for special items is also provided:

Reasons 3M believes the measure is useful

- Net sales (and sales change)
- Operating income (loss), segment operating income (loss) and operating income (loss) margin
- Income (loss) before taxes
- Provision for income taxes and effective tax rate
- Net income (loss)
- Earnings (loss) per share

Considered, in addition to segment operating performance, in evaluating and managing operations; useful in understanding underlying business performance, provides additional transparency to special items

Additional non-GAAP measures:

- Adjusted net cash provided by (used in) operating activities; adjusted purchases of property, plant and equipment (also referred to as adjusted capital expenditures); adjusted free cash flow and adjusted free cash flow conversion
- Adjusted EBITDA and adjusted EBITDA margin
- Net debt

Used as indicators of strength and ability to generate cash and as indicator of capital deployment; meaningful as measures of performance

Considered in evaluating and managing operations; meaningful in analyses of ongoing underlying operating trends

Meaningful as indicator of liquidity and measure of capital structure strategy

The following provides additional information and applicable GAAP amounts reconciled to non-GAAP measures.

The term "N/M" used herein references "not meaningful" for certain percent changes.

3M Company and Subsidiaries
SUPPLEMENTAL FINANCIAL INFORMATION
NON-GAAP MEASURES – (CONTINUED)
(Unaudited)

Certain amounts adjusted for special items (non-GAAP measures):

	Three months ended September 30, 2022								
(Dollars in millions, except per share amounts)	Net sales	Operating income (loss)	Operating income (loss) margin	Income (loss) before taxes	Provision (benefit) for income taxes	Effective tax rate	Net income (loss) attributable to 3M	Earnings per diluted share	
Safety and Industrial									
GAAP amounts		\$ 652	22.5 %						
Adjustments for special items:									
Net costs for significant litigation		21							
Total special items		21							
Adjusted amounts (non-GAAP measures) ⁴		\$ 673	23.2 %						
Transportation and Electronics									
GAAP amounts	\$ 2,239	\$ 475	21.2 %						
Adjustments for special items:									
Manufactured PFAS products	(350)	(65)							
Total special items	(350)	(65)							
Adjusted amounts (non-GAAP measures) ⁴	\$ 1,889	\$ 410	21.7 %						
Total Company									
GAAP amounts	\$ 8,619	\$ 4,156	48.2 %	\$ 4,132	\$ 271	6.6 %	\$ 3,859	\$	6.77
Adjustments for special items:									
Net costs for significant litigation	—	267		267	57		210		0.37
Manufactured PFAS products	(350)	(65)		(65)	(16)		(49)		(0.09)
Gain on business divestitures	—	(2,724)		(2,724)	(39)		(2,685)		(4.71)
Russia exit charges (benefits)	—	109		109	(2)		111		0.20
Divestiture-related restructuring actions	—	41		41	9		32		0.05
Divestiture costs	—	6		6	2		4		0.01
Total special items	(350)	(2,366)		(2,366)	11		(2,377)		(4.17)
Adjusted amounts (non-GAAP measures) ⁴	\$ 8,269	\$ 1,790	21.6 %	\$ 1,766	\$ 282	15.9 %	\$ 1,482	\$	2.60

Three months ended September 30, 2023										
(Dollars in millions, except per share amounts)	Net sales	Sales change	Operating income (loss)	Operating income (loss) margin	Income (loss) before taxes	Provision (benefit) for income taxes	Effective tax rate	Net income (loss) attributable to 3M	Earnings (loss) per diluted share	Earnings (loss) per diluted share percent change
Safety and Industrial										
GAAP amounts			\$ 666	24.2 %						
Adjustments for special items:										
Net costs for significant litigation			42							
Total special items			42							
Adjusted amounts (non-GAAP measures) ⁴			\$ 708	25.7 %						
Transportation and Electronics										
GAAP amounts	\$ 2,171	(3.0)%	\$ 389	17.9 %						
Adjustments for special items:										
Manufactured PFAS products	(292)		105							
Total special items	(292)		105							
Adjusted amounts (non-GAAP measures) ⁴	\$ 1,879	(0.5)%	\$ 494	26.3 %						
Total Company										
GAAP amounts	\$ 8,312	(3.6)%	\$ (2,654)	(31.9)%	\$ (2,854)	\$ (781)	27.4 %	\$ (2,075)	\$ (3.74)	(155)%
Adjustments for special items:										
Net costs for significant litigation ⁵	—		4,312		4,469	1,068		3,401	6.13	
Manufactured PFAS products	(292)		105		105	25		80	0.15	
Gain on business divestitures	—		(36)		(36)	(11)		(25)	(0.05)	
Divestiture costs	—		132		132	26		106	0.19	
Total special items	(292)		4,513		4,670	1,108		3,562	6.42	
Adjusted amounts (non-GAAP measures) ⁴	\$ 8,020	(3.0)%	\$ 1,859	23.2 %	\$ 1,816	\$ 327	18.1 %	\$ 1,487	\$ 2.68	3 %

3M Company and Subsidiaries
SUPPLEMENTAL FINANCIAL INFORMATION
NON-GAAP MEASURES
(Unaudited)

Nine months ended September 30, 2022

(Dollars in millions, except per share amounts)	Net sales	Operating income (loss)	Operating income (loss) margin	Income (loss) before taxes	Provision (benefit) for income taxes	Effective tax rate	Net income (loss) attributable to 3M	Earnings per diluted share
Safety and Industrial								
GAAP amounts		\$ 572	6.4 %					
Adjustments for special items:								
Net costs for significant litigation		1,421						
Total special items		1,421						
Adjusted amounts (non-GAAP measures) ⁴		\$ 1,993	22.5 %					
Transportation and Electronics								
GAAP amounts	\$ 6,847	\$ 1,414	20.6 %					
Adjustments for special items:								
Manufactured PFAS products	(988)	(101)						
Total special items	(988)	(101)						
Adjusted amounts (non-GAAP measures) ⁴	\$ 5,859	\$ 1,313	22.4 %					
Total Company								
GAAP amounts	\$ 26,150	\$ 5,907	22.6 %	\$ 5,795	\$ 550	9.5 %	\$ 5,236	\$ 9.15
Adjustments for special items:								
Net costs for significant litigation	—	2,233		2,233	456		1,777	3.10
Manufactured PFAS products	(988)	(101)		(101)	(26)		(75)	(0.13)
Gain on business divestitures	—	(2,724)		(2,724)	(39)		(2,685)	(4.69)
Russia exit charges (benefits)	—	109		109	(2)		111	0.19
Divestiture-related restructuring actions	—	41		41	9		32	0.06
Divestiture costs	—	6		6	2		4	0.01
Total special items	(988)	(436)		(436)	400		(836)	(1.46)
Adjusted amounts (non-GAAP measures) ⁴	\$ 25,162	\$ 5,471	21.7 %	\$ 5,359	\$ 950	17.7 %	\$ 4,400	\$ 7.69

Nine months ended September 30, 2023

(Dollars in millions, except per share amounts)	Net sales	Sales change	Operating income (loss)	Operating income (loss) margin	Income (loss) before taxes	Provision (benefit) for income taxes	Effective tax rate	Net income (loss) attributable to 3M	Earnings (loss) per diluted share	Earnings (loss) per diluted share percent change
Safety and Industrial										
GAAP amounts			\$ 1,801	21.7 %						
Adjustments for special items:										
Net costs for significant litigation			83							
Total special items			83							
Adjusted amounts (non-GAAP measures) ⁴			\$ 1,884	22.7 %						
Transportation and Electronics										
GAAP amounts	\$ 6,412	(6.3)%	\$ 1,093	17.0 %						
Adjustments for special items:										
Manufactured PFAS products	(969)		54							
Total special items	(969)		54							
Adjusted amounts (non-GAAP measures) ⁴	\$ 5,443	(7.1)%	\$ 1,147	21.1 %						
Total Company										
GAAP amounts	\$24,668	(5.7)%	\$ (10,371)	(42.0)%	\$ (10,688)	\$ (2,755)	25.8 %	\$ (7,940)	\$ (14.34)	N/M
Adjustments for special items:										
Net costs for significant litigation ⁵	—		14,792		14,961	3,532		11,429	20.64	
Manufactured PFAS products	(969)		54		54	12		42	0.08	
Gain on business divestitures	—		(36)		(36)	(11)		(25)	(0.05)	
Russia exit charges (benefits)	—		(18)		(18)	3		(21)	(0.04)	
Divestiture costs	—		359		359	66		293	0.53	
Total special items	(969)		15,151		15,320	3,602		11,718	21.16	
Adjusted amounts (non-GAAP measures) ⁴	\$23,699	(5.8)%	\$ 4,780	20.2 %	\$ 4,632	\$ 847	18.3 %	\$ 3,778	\$ 6.82	(11) %

⁴These items represent amounts adjusted for special items. See lead-in to non-GAAP measures discussion.

⁵For the per share amount, this includes adjusting-out the impact of this item causing weighted average shares outstanding to be the same for both basic and diluted loss per share in periods of resulting net losses.

3M Company and Subsidiaries
SUPPLEMENTAL FINANCIAL INFORMATION
NON-GAAP MEASURES (CONTINUED)
(Unaudited)

	Full year 2023 forecast
2023 adjusted earnings per share (non-GAAP measure) ^{4,6}	\$8.95 to \$9.15
2023 adjusted effective tax rate (non-GAAP measure) ^{4,6}	~ 18%

⁶3M provides these forward-looking non-GAAP measures, but cannot, without unreasonable effort, forecast certain items to present or provide a reconciliation to corresponding forecasted GAAP measures. These include special items such as net costs for significant litigation; projected divestiture gains; divestiture costs; Russia exit charges/benefits, divestiture-related restructuring; and net sales and estimates of income and associated activity of exited manufactured PFAS products all of which are subject to limitations in predictability of timing, ultimate outcome and numerous conditions outside of 3M's control. 3M believes these limitations would result in a range of projected values so broad as to not be meaningful to investors. For these reasons, 3M believes that the probable significance of such information is low. Additionally, for similar reasons, 3M does not include the impact of potentially-divested or acquired businesses on expected operations in forecasted outlook guidance it provides until close of a transaction. Information with respect to special items for certain historical periods is included in the section entitled "Description of special items".

3M Company and Subsidiaries
SUPPLEMENTAL FINANCIAL INFORMATION
NON-GAAP MEASURES (CONTINUED)
(Unaudited)

Sales Change ³	Three months ended September 30, 2023				
	Organic sales	Acquisitions	Divestitures	Translation	Total sales change
Total Company	(3.7)%	0.4 %	(0.9)%	0.6 %	(3.6)%
Remove manufactured PFAS products special item impact	0.6	—	—	—	0.6
Adjusted total Company (non-GAAP measures) ⁴	(3.1)%	0.4 %	(0.9)%	0.6 %	(3.0)%
Transportation and Electronics	(4.1)%	1.4 %	(0.4)%	0.1 %	(3.0)%
Remove manufactured PFAS products special item impact	2.3	0.3	(0.1)	—	2.5
Adjusted Transportation and Electronics (non-GAAP measures) ⁴	(1.8)%	1.7 %	(0.5)%	0.1 %	(0.5)%
By Geographic Area					
Americas	0.2 %	0.6 %	(0.7)%	0.5 %	0.6 %
Remove manufactured PFAS products special item impact	0.2	—	—	(0.1)	0.1
Adjusted Americas (non-GAAP measures) ⁴	0.4 %	0.6 %	(0.7)%	0.4 %	0.7 %
Asia Pacific	(12.4)%	0.1 %	(1.0)%	(2.3)%	(15.6)%
Remove manufactured PFAS products special item impact	0.9	—	(0.1)	—	0.8
Adjusted Asia Pacific (non-GAAP measures) ⁴	(11.5)%	0.1 %	(1.1)%	(2.3)%	(14.8)%
Europe, Middle East & Africa	(1.6)%	0.1 %	(1.2)%	6.6 %	3.9 %
Remove manufactured PFAS products special item impact	0.7	—	(0.1)	(0.1)	0.5
Adjusted Europe, Middle East & Africa (non-GAAP measures) ⁴	(0.9)%	0.1 %	(1.3)%	6.5 %	4.4 %
Sales Change ³	Nine months ended September 30, 2023				
	Organic sales	Acquisitions	Divestitures	Translation	Total sales change
Total Company	(3.6)%	0.2 %	(1.2)%	(1.1)%	(5.7)%
Remove manufactured PFAS products special item impact	(0.2)	—	—	0.1	(0.1)
Adjusted total Company (non-GAAP measures)	(3.8)%	0.2 %	(1.2)%	(1.0)%	(5.8)%
Transportation and Electronics	(4.5)%	0.6 %	(0.9)%	(1.5)%	(6.3)%
Remove manufactured PFAS products special item impact	(0.8)	0.2	(0.2)	—	(0.8)
Adjusted Transportation and Electronics (non-GAAP measures)	(5.3)%	0.8 %	(1.1)%	(1.5)%	(7.1)%
By Geographic Area					
Americas	0.5 %	0.3 %	(1.3)%	(0.1)%	(0.6)%
Remove manufactured PFAS products special item impact	(0.4)	—	—	0.1	(0.3)
Adjusted Americas (non-GAAP measures) ⁴	0.1 %	0.3 %	(1.3)%	— %	(0.9)%
Asia Pacific	(11.9)%	— %	(1.0)%	(3.9)%	(16.8)%
Remove manufactured PFAS products special item impact	(0.4)	—	(0.1)	0.1	(0.4)
Adjusted Asia Pacific (non-GAAP measures) ⁴	(12.3)%	— %	(1.1)%	(3.8)%	(17.2)%
Europe, Middle East & Africa	(2.0)%	— %	(1.0)%	0.6 %	(2.4)%
Remove manufactured PFAS products special item impact	0.1	—	—	—	0.1
Adjusted Europe, Middle East & Africa (non-GAAP measures) ⁴	(1.9)%	— %	(1.0)%	0.6 %	(2.3)%

3M Company and Subsidiaries
SUPPLEMENTAL FINANCIAL INFORMATION
NON-GAAP MEASURES (CONTINUED)
(Unaudited)

Worldwide Sales Change ³	Full-Year 2023 Forecast				Total sales change
	Organic sales	Acquisitions	Divestitures	Translation	
Total Company ⁶	~ (3)%	— %	~ (1)%	~ (1)%	~ (5)%
Remove manufactured PFAS products impact ⁶	— %	— %	— %	— %	— %
Adjusted total Company (non-GAAP measures) ^{4,6}	~ (3)%	— %	~ (1)%	~ (1)%	~ (5)%

Adjusted net cash provided by (used in) operating activities; adjusted purchases of property, plant and equipment (also referred to as adjusted capital expenditures); adjusted free cash flow and adjusted free cash flow conversion (non-GAAP measures):

Major GAAP Cash Flow Categories (dollars in millions)	Three months ended September 30,		Nine months ended September 30,	
	2023	2022	2023	2022
Net cash provided by (used in) operating activities	\$ 1,910	\$ 1,531	\$ 4,694	\$ 3,669
Net cash provided by (used in) investing activities	(287)	156	(906)	(658)
Net cash provided by (used in) financing activities	(704)	(933)	(2,223)	(4,035)

Adjusted Free Cash Flow (non-GAAP measure) (dollars in millions)	Three months ended September 30,		Nine months ended September 30,	
	2023	2022	2023	2022
Net cash provided by (used in) operating activities	\$ 1,910	\$ 1,531	\$ 4,694	\$ 3,669
Adjustments for special items:				
Net costs for significant litigation after-tax payment impacts	329	250	488	538
Divestiture costs after-tax payment impacts	100	2	217	2
Divestiture-related restructuring after-tax payment impacts	—	4	7	4
Russia exit charges after-tax payment impacts	—	2	—	2
TCJA transition tax payment	—	—	126	68
Manufactured PFAS products impact	(42)	(6)	(53)	8
Total adjustments for special items	387	252	785	622
Adjusted net cash provided by (used in) operating activities (non-GAAP measure) ⁷	\$ 2,297	\$ 1,783	\$ 5,479	\$ 4,291
Purchases of property, plant and equipment (PPE)	(405)	(435)	(1,257)	(1,243)
Manufactured PFAS products impact - removing related purchases of PPE	38	42	117	123
Adjusted purchases of PPE (non-GAAP measure) ⁷	\$ (367)	\$ (393)	\$ (1,140)	\$ (1,120)
Adjusted free cash flow (non-GAAP measure) ⁷	\$ 1,930	\$ 1,390	\$ 4,339	\$ 3,171
Adjusted net income (loss) attributable to 3M (non-GAAP measure) ⁴	\$ 1,487	\$ 1,482	\$ 3,778	\$ 4,400
Adjusted free cash flow conversion (non-GAAP measure) ⁷	130 %	94 %	115 %	72 %

3M Company and Subsidiaries
SUPPLEMENTAL FINANCIAL INFORMATION
NON-GAAP MEASURES (CONTINUED)
(Unaudited)

(Dollars in billions)	Full year 2023 forecast
Net cash provided by (used in) operating activities ⁶	\$6.5 to \$6.9
Adjustments for special items ⁶	—
Adjusted net cash provided by (used in) operating activities	\$6.5 to \$6.9
Purchase of property, plant and equipment (PPE)	(\$1.5 to \$1.7)
Manufactured PFAS products impact — removing related purchases of PPE	~\$0.2
Adjusted purchases of PPE (non-GAAP measure) ⁷	(\$1.3 to \$1.5)
Adjusted free cash flow ^{6,7}	\$5.0 to \$5.6
Net income (loss) attributable to 3M ⁶	\$5.0 to \$5.1
Adjustments for special items ⁶	—
Adjusted net income (loss) attributable to 3M ^{4,6}	\$5.0 to \$5.1
Adjusted free cash flow conversion ^{6,7}	100% to 110%

⁷3M defines adjusted net cash provided by (used in) operating activities as net cash provided by operating activities, adjusted for special items. 3M defines adjusted purchases of property, plant and equipment (also referred to as adjusted capital expenditures) as purchases of property, plant and equipment (PPE) adjusted for the estimated impact of such purchases associated with manufactured PFAS products activity. 3M defines adjusted free cash flow as adjusted net cash provided by (used in) operating activities less adjusted purchases of PPE. Cash payments associated with special items in the determination of adjusted net cash provided by (used in) operating activities are reflected net of applicable tax using the U.S. statutory corporate tax rate during the period of payment. 3M defines adjusted free cash flow conversion as adjusted free cash flow divided by net income (loss) attributable to 3M, adjusted for special items.

3M Company and Subsidiaries
SUPPLEMENTAL FINANCIAL INFORMATION
NON-GAAP MEASURES (CONTINUED)
(Unaudited)

Adjusted EBITDA and adjusted EBITDA margin (non-GAAP measures):

(Dollars in millions)	Adjusted EBITDA (non-GAAP measure) ⁸				Adjusted EBITDA margin (non-GAAP measure) ⁸			
	Three months ended September 30,		Nine months ended September 30,		Three months ended September 30,		Nine months ended September 30,	
	2023	2022	2023	2022	2023	2022	2023	2022
Safety and Industrial	\$ 826	\$ 810	\$ 2,268	\$ 2,418	30.0%	28.0%	27.3%	27.3%
Transportation and Electronics	570	492	1,377	1,566	30.3%	26.1%	25.3%	26.7%
Health Care	609	601	1,680	1,848	29.4%	29.0%	27.3%	29.0%
Consumer	316	336	806	877	24.0%	23.8%	21.2%	21.7%
Corporate and Unallocated	4	(16)	(30)	84				
Total Company	\$ 2,325	\$ 2,223	\$ 6,101	\$ 6,793	29.0%	26.9 %	25.7 %	27.0 %

Adjusted EBITDA (non-GAAP measure) (dollars in millions)	Three months ended September 30,		Nine months ended September 30,	
	2023	2022	2023	2022
Adjusted net sales (non-GAAP measure) ⁴	\$ 8,020	\$ 8,269	\$23,699	\$ 25,162
Net income (loss) attributable to 3M	(2,075)	3,859	(7,940)	5,236
Add/(subtract):				
Net income/(loss) attributable to noncontrolling interest	4	4	14	12
(Income)/loss from unconsolidated subsidiaries, net of taxes	(2)	(2)	(7)	(3)
Provision for income taxes	(781)	271	(2,755)	550
Other expense/(income):				
Interest (Income)/expense	231	89	410	311
Pension & OPEB non-service cost (benefit)	(31)	(65)	(93)	(199)
Depreciation and amortization (DA) expense	535	450	1,450	1,371
Adjustments for special items:				
Net costs for significant litigation	4,312	267	14,792	2,233
Manufactured PFAS products impact:				
Remove manufactured PFAS products operating (income) loss	105	(65)	54	(101)
Subtract PFAS-related amount included in DA above	(69)	(17)	(129)	(49)
Gain on business divestitures	(36)	(2,724)	(36)	(2,724)
Divestiture-related restructuring actions	—	41	—	41
Russia exit charges (benefits)	—	109	(18)	109
Divestiture costs	132	6	359	6
Total special items	4,444	(2,383)	15,022	(485)
Adjusted EBITDA (non-GAAP measure) ⁸	\$ 2,325	\$ 2,223	\$ 6,101	\$ 6,793
Adjusted EBITDA margin (non-GAAP measure) ⁸	29.0 %	26.9 %	25.7 %	27.0 %

⁸3M defines adjusted EBITDA as net income (loss) attributable to 3M, adjusted for net income/(loss) attributable to noncontrolling interest, (income)/loss from unconsolidated subsidiaries, provision for income taxes, other expense/(income), depreciation and amortization expense, and special items. For business segments, 3M defines adjusted EBITDA as business segment operating income (loss) (3M's measure of segment operating performance) adjusted for special items that is then further adjusted for depreciation and amortization (DA) expense, net of the PFAS-related amount included in DA. The Company defines adjusted EBITDA margin as adjusted EBITDA divided by net sales, adjusted for special items.

3M Company and Subsidiaries
SUPPLEMENTAL FINANCIAL INFORMATION
NON-GAAP MEASURES (CONTINUED)
(Unaudited)

Adjusted EBITDA (non-GAAP measure) Three months ended September 30, 2023 (dollars in millions)	Safety and Industrial	Transportation and Electronics	Health Care	Consumer	Corporate and Unallocated	Total Company
Adjusted net sales (non-GAAP measure) ⁴	\$ 2,751	\$ 1,879	\$ 2,073	\$ 1,315	\$ 2	\$ 8,020
Business segment operating income (loss) (measure of segment operating performance), adjusted for special items (non-GAAP measure) ⁴	\$ 708	\$ 494	\$ 460	\$ 269	\$ (72)	\$ 1,859
Add/(subtract):						
Add depreciation and amortization (DA) expense	118	145	149	47	76	535
Subtract PFAS-related amount included in DA above	—	(69)	—	—	—	(69)
Adjusted EBITDA (non-GAAP measure) ⁸	\$ 826	\$ 570	\$ 609	\$ 316	\$ 4	\$ 2,325
Adjusted EBITDA margin (non-GAAP measure) ⁸	30.0 %	30.3 %	29.4 %	24.0 %		29.0 %

Adjusted EBITDA (non-GAAP measure) Three months ended September 30, 2022 (dollars in millions)	Safety and Industrial	Transportation and Electronics	Health Care	Consumer	Corporate and Unallocated	Total Company
Adjusted net sales (non-GAAP measure) ⁴	\$ 2,894	\$ 1,889	\$ 2,076	\$ 1,409	\$ 1	\$ 8,269
Business segment operating income (loss) (measure of segment operating performance), adjusted for special items (non-GAAP measure) ⁴	\$ 673	\$ 410	\$ 450	\$ 299	\$ (42)	\$ 1,790
Add/(subtract):						
Add depreciation and amortization (DA) expense	137	99	151	37	26	450
Subtract PFAS-related amount included in DA above	—	(17)	—	—	—	(17)
Adjusted EBITDA (non-GAAP measure) ⁸	\$ 810	\$ 492	\$ 601	\$ 336	\$ (16)	\$ 2,223
Adjusted EBITDA margin (non-GAAP measure) ⁸	28.0 %	26.1 %	29.0 %	23.8 %		26.9 %

3M Company and Subsidiaries
SUPPLEMENTAL FINANCIAL INFORMATION
NON-GAAP MEASURES (CONTINUED)
(Unaudited)

Adjusted EBITDA (non-GAAP measure) Nine months ended September 30, 2023 (dollars in millions)	Safety and Industrial	Transportation and Electronics	Health Care	Consumer	Corporate and Unallocated	Total Company
Adjusted net sales (non-GAAP measure) ⁴	\$ 8,295	\$ 5,443	\$ 6,158	\$ 3,800	\$ 3	\$23,699
Business segment operating income (loss) (measure of segment operating performance), adjusted for special items (non-GAAP measure) ⁴	\$ 1,884	\$ 1,147	\$ 1,231	\$ 683	\$ (165)	\$ 4,780
Add/(subtract):						
Add depreciation and amortization (DA) expense	384	359	449	123	135	1,450
Subtract PFAS-related amount included in DA above	—	(129)	—	—	—	(129)
Adjusted EBITDA (non-GAAP measure) ⁸	\$ 2,268	\$ 1,377	\$ 1,680	\$ 806	\$ (30)	\$ 6,101
Adjusted EBITDA margin (non-GAAP measure) ⁸	27.3 %	25.3 %	27.3 %	21.2 %		25.7 %

Adjusted EBITDA (non-GAAP measure) Nine months ended September 30, 2022 (dollars in millions)	Safety and Industrial	Transportation and Electronics	Health Care	Consumer	Corporate and Unallocated	Total Company
Adjusted net sales (non-GAAP measure) ⁴	\$ 8,869	\$ 5,859	\$ 6,383	\$ 4,048	\$ 3	\$25,162
Business segment operating income (measure of segment operating performance), adjusted for special items (non-GAAP measure) ⁴	\$ 1,993	\$ 1,313	\$ 1,387	\$ 766	\$ 12	\$ 5,471
Add/(subtract):						
Add depreciation and amortization (DA) expense	425	302	461	111	72	1,371
Subtract PFAS-related amount included in DA above	—	(49)	—	—	—	(49)
Adjusted EBITDA (non-GAAP measure) ⁸	\$ 2,418	\$ 1,566	\$ 1,848	\$ 877	\$ 84	\$ 6,793
Adjusted EBITDA margin (non-GAAP measure) ⁸	27.3 %	26.7 %	29.0 %	21.7 %		27.0 %

Net debt (non-GAAP measure):

Net Debt (non-GAAP measure)	September 30, 2023	December 31, 2022
Total debt	\$ 16,013	\$ 15,939
Less: Cash, cash equivalents and marketable securities	5,236	3,916
Net debt (non-GAAP measure) ⁹	\$ 10,777	\$ 12,023

⁹The Company defines net debt as total debt less the total of cash, cash equivalents and current and long-term marketable securities.

3M Company and Subsidiaries
SUPPLEMENTAL FINANCIAL INFORMATION
NON-GAAP MEASURES (CONTINUED)
(Unaudited)

Description of special items:

In addition to reporting financial results in accordance with U.S. GAAP, the Company also provides various non-GAAP measures that incorporate adjustments for the impacts of special items. Special items incorporated in the preparation of these non-GAAP measures for the periods presented include the items described below:

Net costs for significant litigation:

- These relate to 3M's respirator mask/asbestos (which include Aearo and non-Aearo items), PFAS-related other environmental, and Combat Arms Earplugs matters. Net costs include the impacts of changes in accrued liabilities (including interest imputation on applicable settlement obligations), external legal fees, and insurance recoveries, along with the associated tax impacts. 3M does not consider the elements of the net costs associated with these matters to be normal, operating expenses related to the Company's ongoing operations, revenue generating activities, business strategy, industry, and regulatory environment. Net costs related to respirator mask/asbestos are reflected as special items in the Safety and Industrial business segment while those impacting operating income (loss) associated with PFAS-related other environmental and Combat Arms Earplugs matters are reflected as corporate special items in Corporate and Unallocated. In addition, during the voluntary chapter 11 bankruptcy period (which began in July 2022 and ended in June 2023), costs associated with the Aearo portion of respirator mask/asbestos matters were reflected in corporate special items in Corporate and Unallocated. Prior to the bankruptcy, costs associated with Combat Arms Earplugs matters were reflected as part of special items in the Safety and Industrial business segment. In the third quarter of 2023 and 2022, 3M made payments of approximately \$416 million and \$318 million, respectively, related to net costs for significant litigation. In the first nine months of 2023 and 2022, 3M made payments of approximately \$618 million and \$681 million, respectively, related to net costs for significant litigation.

Divestiture costs:

- These include costs related to separating and divesting substantially an entire business segment of 3M following public announcement of its intended divestiture. In the third quarter and first nine months of 2023, 3M made payments of approximately \$127 million and \$275 million, respectively, associated with divestiture costs. In the third quarter and first nine months of 2022, 3M made payments of approximately \$3 million associated with divestiture costs.

Gain/loss on sale of businesses:

- In the third quarter of 2023, 3M recorded a gain related to the sale of its dental local anesthetic business partially offset by a loss associated with a previously contingent indemnification obligation from a 2020 divestiture.
- In the third quarter of 2022, 3M recorded a gain related to the split-off and combination of its Food Safety business with Neogen Corporation.

Russia exit charges/benefits:

- In the second quarter of 2023, 3M recorded a gain on final disposal of net assets in Russia. Previously, in the third quarter of 2022, 3M recorded a charge primarily related to impairment of these assets in connection with management's committed exit and disposal plan. In the third quarter and first nine months of 2022, 3M made payments of approximately \$2 million, related to Russia exit charges.

Divestiture-related restructuring actions:

- In the third quarter of 2022, following the split-off of the Food Safety business, management approved and committed to undertake certain restructuring actions addressing corporate functional costs across 3M in relation to the magnitude of amounts previously allocated to the divested business. In the third quarter of 2023 and 2022, 3M made payments of approximately \$1 million and \$4 million, respectively, associated with divestiture-related restructuring actions. In the first nine months of 2023 and 2022, 3M made payments of approximately \$9 million and \$5 million, respectively, associated with divestiture-related restructuring actions.

Enactment/measurement period adjustments related to the Tax Cuts and Jobs Act (TCJA)

- In the first nine months of 2023 and 2022, 3M made payments of approximately \$126 million and \$68 million, related to the transition tax expense incurred as a result of the 2017 enactment of the TCJA.

3M Company and Subsidiaries
SUPPLEMENTAL FINANCIAL INFORMATION
NON-GAAP MEASURES (CONTINUED)
(Unaudited)

Manufactured PFAS products:

- These amounts relate to sales and estimates of income and associated activity regarding manufactured PFAS products that 3M plans to exit by the end of 2025 included within the Transportation and Electronics business segment. Estimated income does not contemplate impacts on non-operating items such as net interest income/expense and the non-service cost components portion of defined benefit plan net periodic benefit costs. Relative to the impact of the activity of manufactured PFAS products on cash provided by (used in) operating activities, amounts are based on estimates of associated income, depreciation/amortization, certain changes in working capital and accruals, and timing of associated payments.