Health Partners

People. Passion. Purpose.

Investor Presentation November 2025

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Important risks and uncertainties that could cause our actual results and financial condition to differ materially from those indicated in forward-looking statements include, among others, our ability to continue as a going concern; our potential need to raise additional capital to fund our existing operations or develop or commercialize new services or expand our operations; our ability to achieve or maintain profitability; our ability to maintain compliance with our debt covenants in the future, or obtain required waivers from our lenders if future operating performance were to fall below current projections of if there are material changes to management's assumptions, we could be required to recognize non-cash charges to operating earnings for goodwill and/or other intangible asset impairment; our ability to identify and develop successful new geographies, physician partners, payors and patients; changes in market or industry conditions, regulatory environment, competitive conditions, and receptivity to our services; our ability to fund our growth and expand our operations; changes in laws and regulations applicable to our business; our ability to maintain our relationships with health plans and other key payers; our ability to establish and maintain effective internal controls and the impact of the material weaknesses we have identified; our ability to maintain the listing of our securities on The Nasdaq Stock Market, LLC, increased labor costs; our ability to recruit and retain qualified team members and independent physicians; and other factors discussed under Part I, Item 1A. "Risk Factors" and Part II, Item 7. "Management's Discussion and Analysis of Financial Condition and Results of Operations" in our Annual Report on Form 10-K for the year ended December 31, 2023, filed with the SEC on March 28, 2024, and in our subsequent filings with the SEC. All information in this presentation is as of the date hereof, and we undertake no duty to update or revise this information unless required by law.

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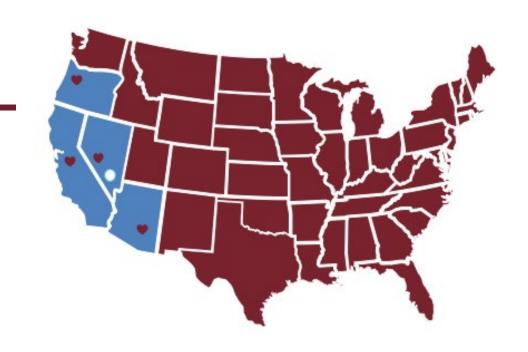
P3 Health Partners at a Glance

P3 Health Partners is a physician enablement organization that takes global risk in a rapidly growing \$1.1T Medicare Advantage and FFS Medicare market

A physician led organization, enabling physicians, care teams and practices on their journey from traditional fee-forservice to value-based care.

Creating enhanced patient outcomes and experiences, greater professional satisfaction for providers and caregivers, and lower care costs.

Leveraging a deeply-integrated and capital efficient care model, data and technology, physician leadership and community outreach tools.





16K Full-Risk Lives Managed ~16K ACO Reach lives



Western States



Primary Care Providers



Payor Partners



P3 Expansion Within Existing Markets and Counties

Expanding Density in Existing Markets:

Arizona 22% market share 49K enrolled members

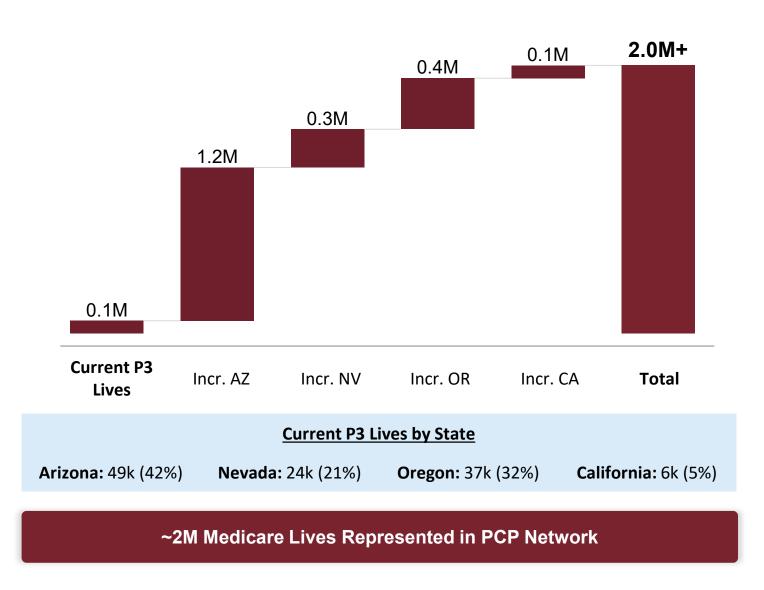






P3 is focused on the counties where its providers are most effective in driving clinical outcomes

Growth Potential in Existing Counties¹:

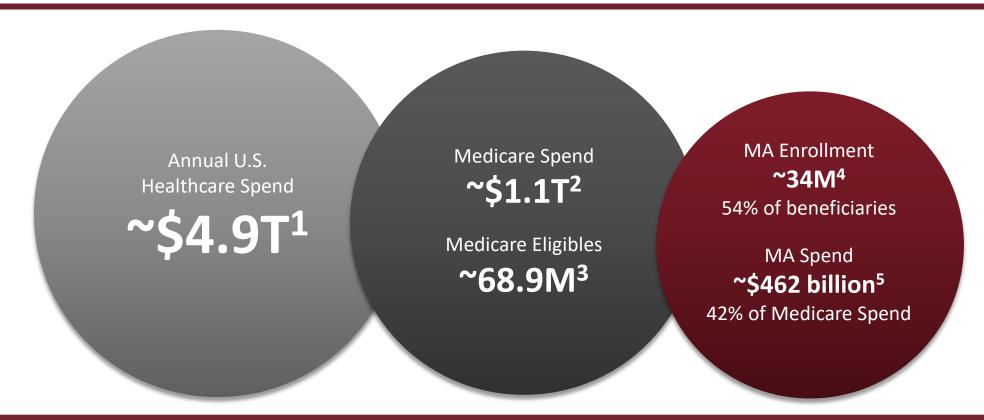


Our Mission is to be the Best Health Partner for: Patients, Providers, & Payers

- Large and rapidly growing total addressable market in taking full risk with providing senior care to Medicare lives
- Pathway to profitability driven by a focus on execution to drive long-term value for all stakeholders
- Compelling **fully delegated risk model** leveraging data and technology, to deliver better clinical outcomes at lower costs with better patient experiences and greater professional satisfaction
- Scaled networks of deeply-integrated and capital efficient care models into highly attractive geographic markets
- Experienced leadership team with long tenure in value-based care across the executive and physician leadership that translates into industry high retention rates



P3 is Addressing a Substantial Market Opportunity



Industry Shifts Driving Opportunity for P3

High Medicare Spending

Need for Controlled Cost Platform

Payor Cost Pressure

Increased Demand for P3

MA Rate Recovery

Margin Expansion

Industry Consolidation

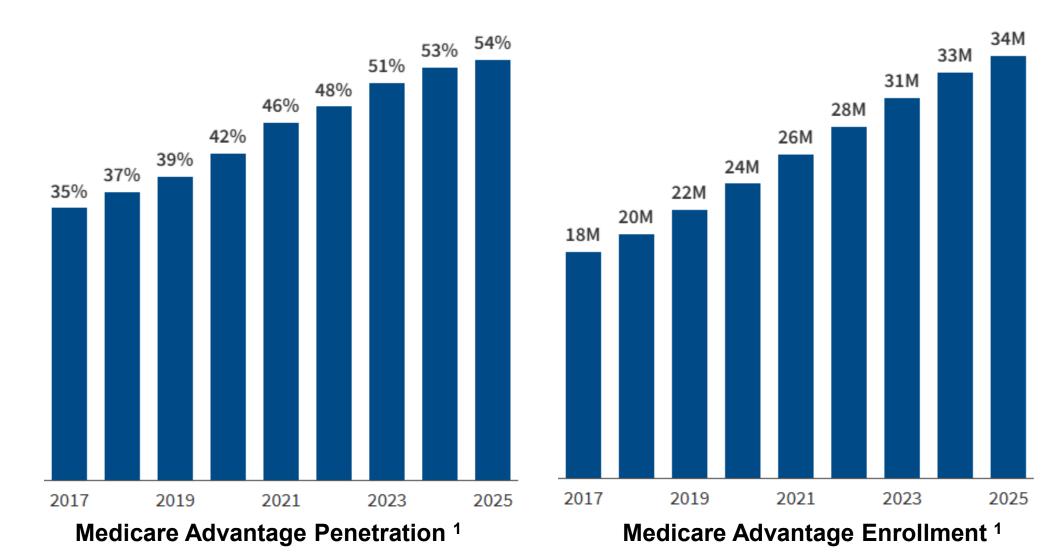
Partnership Pipeline

Macro Tailwinds

Expanding Addressable Market

2025 MA Enrollment Reaches 54% Penetration

Demonstrates the potential impact from more rational benefit designs



9.1

9.0

10.5

10.4

11.2

10.7

11.0

10.9

10.8

11.2

11.2

10.7

11.0

10.9

10.8

11.2

ACO Enrollment ² (Beneficiaries in Millions)



Value-Based Care is Bending the Medical Cost Curve and Is Here to Stay

Medicare spending in total has increased dramatically as more beneficiaries age in,

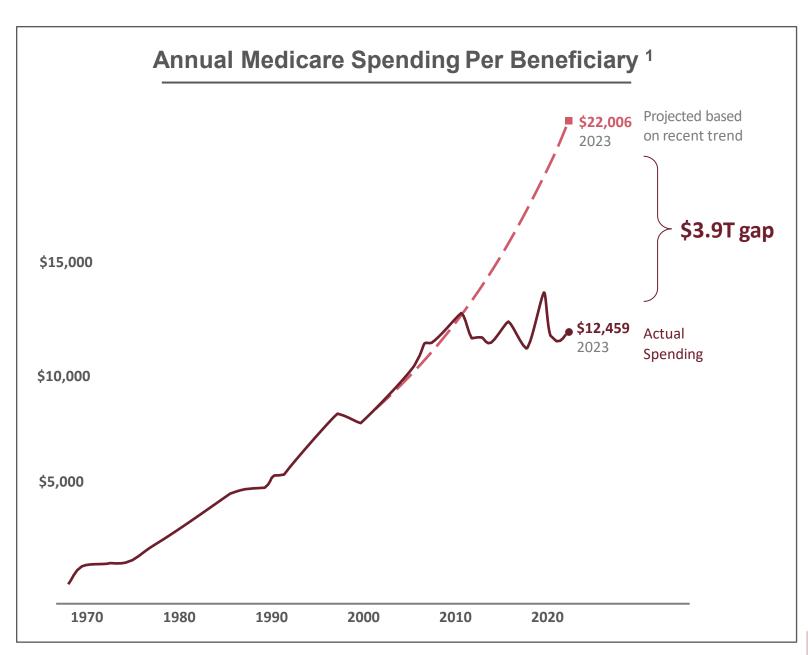
however

Per beneficiary spending has been ~30% below the projected trend since 2012

amounting to a

\$3.9 trillion spending gap

from the projected trend, highlighting value-based care's contribution in bending the cost curve.



P3's Solution to Industry & Status Quo Challenges

CHALLENGES

1 PHYSICIANS

Lack resources / expertise for value-based care transition

2

PAYORS

Need demonstrable ROI from value-based contracts

3

HEALTH SYSTEM EMPLOYED PHYSICIANS

Primary care typically operates at a loss

4

FRAGMENTED LOCAL MARKETS

Disconnected PCP groups creating care coordination gaps



Deliver proven 98% physician retention through enhanced support



Deliver measurable cost savings while driving enhanced quality outcomes



Provide proven VBC expertise and risk-sharing framework



INTEGRATED NETWORK SOLUTIONS

Create unified, proactive care networks with coordinated touchpoints



Value-Based Care Payment Model

Status Quo: FEE FOR SERVICE

Under a fee for service (FFS) payment model, physicians are reimbursed based on the quantity of patients treated, regardless of the quality outcome.

Uncontrolled High Costs

\$1.1T

US spending on Medicare (2024)1

Poor Quality of Care and Clinical Outcomes

42%³

of Americans have 2+ chronic conditions

Inadequate Access to Primary
Care

~33%4

Americans do not have access to essential primary care

Physician Burnout

~50%5

of PCPs show signs of burnout and report feeling unfairly compensated

P3 Health Partners: VALUE-BASED CARE

Physicians are reimbursed based on the quality of care rather than the quantity of services provided.

REDUCED COSTS

~10% savings in medical spending within first ~5+ years of VBC implementation²

ENHANCED QUALITY WITH BETTER CLINICAL OUTCOMES

Realigning physician incentives to prioritize overall health of patient and promote preventative care

INCREASED ACCESS TO PRIMARY CARE

VBC reimbursement model reflects additional payment for improved access to care

LOWER PHYSICIAN BURNOUT

PCPs spend more time with each patient promoting more sustainable workplace behaviors

P3's Value-Based Platform Drives Consistent Results

Streamlining operations so physicians can prioritize patient relationships

PROVIDER ENGAGEMENT

- Reducing performance variability and creating alignment of incentives with quality outcomes
- Referral insights

CARE MANAGEMENT

- Expanded access through enhanced network management and care coordination
- Personalized care plans including care gap identification, virtual assistant, in-home visit scheduling, medication management

DATA & ANALYTICS

- Advanced portal that streamlines prior authorizations and claims reviews
- Data driven model to drive optimal care pathways



The Four Operational Pillars of P3's Playbook



Patient Outcomes

Population Targeting & Outcome Measurement

- Risk stratification and targeted interventions by population
- Measurable ROI driven by care outcomes
- Closing care gaps and achieving 4 Stars+ in quality performance



Reduce Cost and Improved Efficiency Tech-Enabled Clinical Operations

- Data-driven decision support with proven clinical impact
- Revamped tools, training, and processes driving back-office efficiency
- ➤ Flexible integration to meet partners where they are on systems and data, while scaling enterprise capabilities



Patient and Care Team Well-being Enabling Providers

- Reduce administrative burden and improve workflows
- Shift from volume-based practice to value-based practice
- Provide the tools, education, and coaching needed to be successful and reduce burnout



Scale Drives Performance *Measurable Value Creation*

- Increase membership in each practice of existing market
- Contract optimization focused on sustainable margin improvement
- Expand partnerships within each market to increase overall density through MA and ACO populations

Building the Path to Value-Based Excellence

Building the Foundation

Early Momentum, Lasting Results

Empowering the Network

Unlock network potential for measurable outcomes

Optimize Performance

Strengthening the PCPs
Performance

3

Full Risk Transition

Glide Path to Risk

1

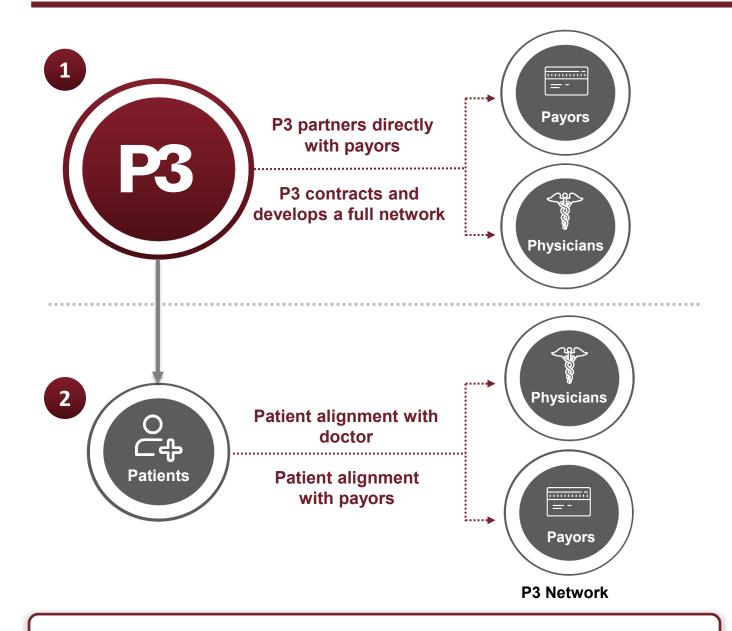
- Build physician relationships, get feedback
- Identify and prioritize specialty/network opportunities
- Focus on High-Cost Drug Management
- Revamp Prior Authorization & Concurrent Review

- Align physician incentives and create contractual relationship
- Establish EMR connectivity with practices
- Execute on specialty and network opportunities
- Launch TOC & Chronic Care Programs

- Plan and implement Practice support services and clinical programs
- Establish performance reviews and real-time interventions
- Coaching for results and impact
- Influence referral patterns to higher quality lower cost specialists and facilities

- Transition to risk
- Curate network
- PCP surplus sharing
- Age-in and AEP provider-based growth strategy

P3 Integrated Patient Journey Results in Coordinated Care Delivery



P3 drives coordinated care with lower costs and improved patient health outcomes.

P3 navigates, coordinates, and integrates care to create a customized care plan for each patient.

P3 Assumes Financial Risk

Through its contract with the MA plan, P3 assumes the full financial risk for the patient, officially making them a "P3 Member."

Coordinated Care Delivery

Patient receives coordinated care focused on prevention and wellness, managed by their PCP and supported by P3's resources.

Status Quo Patient Journey:

- 1. Unconnected choices the plan and PCP are not connected by a shared risk model
- 2. Misaligned Incentives health plan's goal (manage cost) and provider inventive (more services) are at odds creating inefficiency
- 3. Reactive, Episodic Care care is delivered and paid for on fee-forservice basis



Case Study: Medical Cost Reduction

In 2024, the P3 Direct Network had a \$120 PMPM, or 14.3%, lower Part C Medical Cost PMPM than Payer A members.

Applying these savings to the 12.5K Payer A members would equate to a ~\$18M medical cost reduction.

CARDIOLOGY



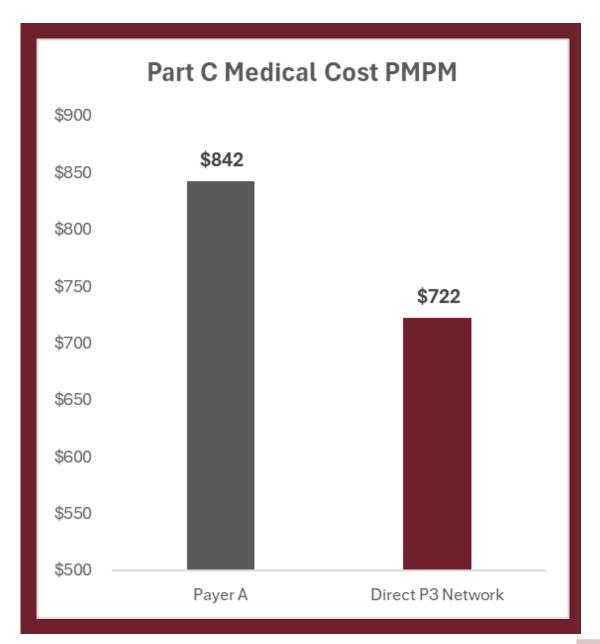
34% LOWER HOSPITAL – OUTPATIENT SURGERY



40% LOWER HOME HEALTH



69% LOWER



2025 Progress on \$130M+ EBITDA Growth

Publicly reported on Q3-24 Earnings Call; expected realization in 2025E



Operational Efficiencies

- Re-structured operational deployment
- Removed redundancies and inefficiencies

\$20M+ EBITDA Opportunity

\$20M in EBITDA contribution completed

2

Contract Rationalization

- Reduced unprofitable payer contracts
- Eliminated unprofitable physicians from network

\$35M+ EBITDA Opportunity

\$35M in EBITDA contribution completed

3

Revenue Optimization

- Vendor deployment and re-tooling at POC
- Accessing members through multiple touchpoints to optimize risk adjustment

\$75M+ EBITDA Opportunity

In process

Star Ratings

Aiming for care quality gaps & HCCs

Network Rationalization

Optimizing provider and payor contracting

Smart Growth

ACO Reach & increased member penetration

Operational Efficiencies

Improved tools to drive provider engagement











2026 EBITDA Opportunities and Industry Tailwinds

EBITDA Opportunity of \$120M-\$170M in 2026+



Base Rate & Burden of Illness

- 2026 CMS base rate final notice
- Improved alignment with population burden of illness

40%

Of EBITDA
Opportunity

2

Operational Performance& Medical Management

- Utilization Management
- COPD
- · End of Life Care

30%

Of EBITDA
Opportunity

3

Contract & Network Management

- Carry-forward from 2025 payer renegotiations
- Provider network maintenance

20%

Of EBITDA
Opportunity

4

Market Dynamics

- · Product offering shifts from Payers
- Payer Benefit Design

10%

Of EBITDA
Opportunity

Strong, sustained enrollment growth in MA

MA enrollment projected to exceed 55% of all Medicare eligible in 2026

Favorable base rate environment

CMS 2026 Final Notice signals improved reimbursement and stability

Market stabilization and rationalization

Payers offering fewer PPO plans and pulling back on overly rich benefit designs

Industry Tailwinds







Outlook for 2025

	2025 Guidance	
	Low	High
At-Risk Members	112,000	117,000
Total Revenues (in millions)	\$1,400	\$1,450
Medical Margin (in millions)	\$67	\$82
Medical Margin PMPM	\$48	\$59
Adj. EBITDA	\$(110)	\$(95)

P3 OPPORTUNITY: NEW LEADERSHIP TEAM IN PLACE FROM HEALTHCARE PARTNERS & OPTUM



Aric Coffman, MD
Chief Executive Officer



Leif PedersenChief Financial Officer



Amir Bacchus, MD
Co-Founder &
Chief Medical Officer



Bill BettermanChief Operating Officer



Todd Smith
Chief Legal and
Compliance Officer

~20 Years of Experience

Honest Medical Group: Grew revenue from zero to \$1.3BN from 2021 to 2024, raising \$150M+ in equity capital

Everett Clinic: Grew revenue from \$650M to \$1.15BN and Operating Income from (\$10M) to \$38M from 2017 to 2020

~25 Years of Experience

CFO of shared services across large national value-based care enterprise

Responsible for driving operational improvements while driving cost effective outcomes

~30 Years of Experience

Responsible for HCP
Nevada market with ~\$125M
of EBITDA, 52 clinics, 200
employed clinicians, and
1,400 affiliates

Successfully bent the cost curve in HCP Nevada, decreasing medical costs by 12%+

~25 Years of Experience

Optum: Accountable for \$1B+ P&L for the Pacific Northwest Region, growing from 600 clinicians to over 1,100

Aurora Healthcare: COO of Aurora Medical Group, grew the practice to ~\$1.2B in operating revenue

~25 Years of Experience

Optum: Supported growth from 3 to 75 markets through M&A, delegated risk models, and regulatory strategy Elevance Health: General Counsel oversaw legal teams across business units and co-led the launch of Mosaic Health in 2024

honest



The Everett Clinic













Questions?