

# Second Quarter 2019 Supplemental



### Table of Contents

Table of Contents	
Introduction	
Management, Board of Directors & Investor Contacts	2
Executive Summary	3
Transaction Activity Since IPO	4
Capitalization Analysis	5
2019 Guidance	6
Financial Information	
Consolidated Balance Sheets (unaudited)	7
Consolidated Statements of Operations - GAAP (unaudited)	8
Same Store Net Operating Income (NOI)	9
NOI	10
Earnings Before Interest, Taxes, Depreciation and Amortization (EBITDA)	11
Funds from Operations (FFO) & Adjusted Funds from Operations (AFFO)	12
Debt Overview	13
Operational & Portfolio Information	
Property Overview - Square Feet & Occupancy	14
Market Summary	16
Leasing Activity	17
Lease Expiration Schedule	18
Appendix	
Glossary	19

Forward looking statements: This supplemental package contains forward-looking statements within the meaning of the U.S. federal securities laws. We make statements in this supplemental package that are forward-looking statements, which are usually identified by the use of words such as "anticipates," "believes," "estimates," "expects," "intends," "may," "plans" "projects," "seeks," "should," "will," and variations of such words or similar expressions. Our forward-looking statements reflect our current views about our plans, intentions, expectations, strategies and prospects, which are based on the information currently available to us and on assumptions we have made. Although we believe that our plans, intentions, expectations, strategies and prospects as reflected in or suggested by our forward-looking statements are reasonable, we can give no assurance that our plans, intentions, expectations, strategies or prospects will be attained or achieved and you should not place undue reliance on these forward-looking statements. Furthermore, actual results may differ materially from those described in the forward-looking statements and may be affected by a variety of risks and factors. Any forward-looking statement speaks only as of the date on which it is made. New risks and uncertainties arise over time, and it is not possible for us to predict those events or how they may affect us. Except as required by law, we are not obligated to, and do not intend to, update or revise any forward-looking statements, whether as a result of new information, future events or otherwise.

**Definitions and reconciliations:** For definitions of certain terms used throughout this supplemental, including certain non-GAAP financial measures, see the Glossary on page 19. For reconciliations of the non-GAAP financial measures to the most directly comparable GAAP measures, see pages 10-12.

### Management, Board of Directors & Investor Contacts

#### Corporate

260 Franklin Street, Suite 700 Boston, Massachusetts 02110 617.340.3814 www.plymouthreit.com

### **Executive and Senior Management**

Jeffrey E. Witherell Chief Executive Officer and Chairman **Pendleton P. White, Jr.**President and Chief Investment
Officer

**Daniel C. Wright**Executive Vice President and Chief Financial Officer

#### **Board of Directors**

Martin Barber Independent Director

**David G. Gaw** Independent Director Philip S. Cottone
Independent Director

**Pendleton P. White, Jr.**President and Chief Investment
Officer

Richard J. DeAgazio Independent Director

Jeffery E. Witherell Chief Executive Officer and Chairman

### **Transfer Agent**

Continental Stock Transfer & Trust Company 1 State Street, 30th Floor New York, New York 10004 212.509.4000

#### **Investor Relations**

Tripp Sullivan
SCR Partners
615.760.1104
IR@plymouthREI.com

### **Executive Summary**

Company overview: Plymouth Industrial REIT, Inc. (NYSE American: PLYM) is a vertically integrated and self-managed real estate investment trust focused on the acquisition and operation of single and multi-tenant industrial properties located in secondary and select primary markets across the United States. The Company seeks to acquire properties that provide income and growth that enable the Company to leverage its real estate operating expertise to enhance shareholder value through active asset management, prudent property re-positioning and disciplined capital deployment.

#### Unaudited

	As of J	une 30, 2019
Select Portfolio Statistics		
Number of Properties		57
Square Footage	1:	2,535,937
Occupancy		96.1%
Weighted Average Lease Term Remaining - years		3.5
Balance Sheet (\$ in thousands)		
Cash	\$	24,194
Gross Assets	\$	572,173
Total Debt	\$	292,919
Net Debt (Total Debt less Cash)	\$	268,725
Net Debt / Gross Assets		47.0%

		Three months e	Year ended December 31,			
Operating results (\$ in thousands)		2019	2018		2018	2017
Total Revenue	\$	17,022	\$ 12,047	\$	49,217	24,818
Net Operating Income	\$	10,988	\$ 8,189	\$	31,234	16,610

2018 & YTD 2019 Capital Activity (\$ in thousands)		
Increased secured line of credit agreement with KeyBank National	3/8/18	\$ 45,000
Secured 10 year term loan with Minnesota Insurance	4/30/18	\$ 21,500
Secured term loan with KeyBank	5/23/18	\$ 35,700
Repaid Torchlight Mezzanine Loan	5/24/18	\$ (35,000)
Secured 10 year term loan with Transamerica Life Insurance Company	7/10/18	\$ 78,000
Repaid MWG Portfolio Loan	7/10/18	\$ (79,800)
Issued 1,262,833 common shares @ \$15.60 per share	Q3 2018	\$ 19,700
Paid down KeyBank Term Loan	Q3 2018	\$ (4,530)
Issued 626,011 of operating units as part of the Fisher Park acquisition	10/15/18	\$ 10,642
Assumption of mortgage debt as part of the Fisher Park acquisition	10/15/18	\$ 13,907
Issued 4,411,764 shares of Series B Preferred Stock	12/14/18	\$ 75,000
Repaid balance of KeyBank Term Loan	12/14/18	\$ (31,170)
Secured KeyBank Bridge Loan - Jacksonville acquisition	12/14/18	\$ 63,115
Partial pay down Transamerica Term Loan - disposition of 525 Marquette	12/19/18	\$ (3,380)
Secured 7 year term loan with Allianz Life Insurance Company	3/21/19	\$ 63,115
Repaid KeyBank Bridge Loan	3/21/19	\$ (63,115)
Issued 278,302 shares of common shares @ average of \$16.63 per share	Q1 2019	\$ 4,628
Issued 147,017 shares of common shares @ average of \$16.79 per share	Q2 2019	\$ 2,469
Issued 3,425,000 common shares @ \$17.50 per share	Q2 2019	\$ 59,938

### **Transaction Activity Since IPO**

Unaudited (\$ in thousands) (at 6/30/2019)

Acquisitions					
					Projected Initial
Location	Acquisition Date	# of Properties	Purchase Price (1)	Square Footage	Yield
Indianapolis, IN	6/10/19	1	\$ 17,100	484,879	7.7%
Chicago, IL	1/5/19	1	5,425	73,785	8.9%
Jacksonville, FL	12/14/18	3	97,100	1,133,516	8.4%
Cincinnati, OH	10/15/18	1	24,800	1,100,000	8.5%
Cleveland, OH	9/27/18	1	27,000	400,184	7.6%
Elgin/Arlington Heights, IL	4/9/18	2	15,675	269,999	8.0%
Elgin, IL	12/22/17	1	4,050	75,000	9.7%
Atlanta. GA	12/21/17	3	11,425	330,361	8.3%
Multiple	11/30/17	15	99,750	3,027,987	8.1%
Memphis, TN	9/8/17	1	3,700	131,904	8.6%
Memphis, TN	8/16/17	1	7,825	235,000	10.5%
Columbus, OH	8/16/17	1	3,700	121,440	9.0%
Indianapolis, IN	8/11/17	2	16,875	606,871	8.5%
Southbend, IN	7/20/17	5	26,000	667,000	8.5%
Total - Acquisitions		38	\$ 360,425	8,657,926	

Subsequent Acquisitions						
Location	Acquisition Date	# of Properties	Purch	ase Price (1)	Square Footage	Yield
St. Louis, MO	7/30/19	1	\$	5,400	129,000	8.6%
Multiple, OH	8/15/2019E (2)	6	\$	36,200	591,695	8.4%
Chicago, IL	9/1/19E (3)	7	\$	32,250	1,071,129	8.25%
Memphis, TN	9/30/19E (4)	1	\$	22,050	566,000	8.1%
Total - Subsequent Acquisition	ons	15	\$	95,900	2,357,824	

Dispositions						
Location	Disposition Date	# of Properties	Sa	ale Price Sc	uare Footage	Yield
Milwaukee, WI	12/19/18	1	\$	5,300	112,144	6.5%

<sup>(1)</sup> Represents total direct consideration paid rather than GAAP cost basis.

<sup>(2)</sup> On July 8, 2019, the Company entered into a purchase and sale agreement to acquire a six-property portfolio in Columbus and Cincinnati, OH. The acquisition is expected to close in mid-August, subject to customary closing conditions.

<sup>(3)</sup> The Company is finalzing an agreement to acquire a seven-building portfolio in Chicago, IL. The acquisition is expected to close by September 1, 2019, subject to customary closing conditions.

<sup>(4)</sup> On July 18, 2019, the Company entered into a purchase and sale agreement to acquire a single property in Memphis, TN. The acquisition is expected to close by September 30, 2019, subject to customary closing conditions.

### Capitalization Analysis

Unaudited (in thousands except for per-share data and percentages)

	Three Months Ended									
	6/30/19	3/31/19		12/31/18	9/:	30/18		6/30/18		
Common Stock Data										
Weighted-Average Shares Outstanding - Basic	6,836	4,	728	4,696		4,351		3,400		
Weighted-Average Shares Outstanding - Diluted	6,836	4,	728	4,696		4,351		3,400		
High Closing Price	\$ 19.48	\$ 16	.98 \$	15.59	\$	16.41	\$	17.91		
Low Closing Price	\$ 16.55	\$ 13	.16 \$	11.45	\$	14.63	\$	15.09		
Average Closing Price	\$ 17.77	\$ 15	.58 \$	13.25	\$	15.72	\$	16.99		
Closing Price (as of period end)	\$ 18.94	\$ 16	.82 \$	12.61	\$	15.50	\$	16.00		
Dividends / Share (annualized) (1)	\$ 1.50	\$ 1	.50 \$	1.50	\$	1.50	\$	1.50		
Dividend Yield (annualized) (2)	7.9%	8	3.9%	11.9%		9.7%		9.4%		
Common Shares Outstanding (2)	8,755	5,	129	4,822		4,822		3,556		
Market Value of Common Shares (2)	\$ 165,816	\$ 86,	270 \$	60,804	\$	74,739	\$	56,896		
Total Market Capitalization (2) (3)	\$ 458,735	\$ 412,	396 \$	382,462	\$	360,959	\$	333,046		

#### Equity Research Coverage (4)

**D.A. Davidson & Co.**Barry Oxford
646.885.5423

National Securities Corp Guarav Mehta 212.417.8008 Sandler O'Neill & Partners Alexander Goldfarb 212.466.7937 Wedbush Securities Henry Coffey 212.833.1382

#### **Investor Conference Call and Webcast:**

The Company will hold a conference call and live audio webcast, both open for the general public to hear, on August 8, 2019 at 1:00 p.m. Eastern Time. The number to call for this interactive teleconference is (412) 717-9587. A replay of the call will be available through August 15, 2019 by dialing (412) 317-0088 and entering the replay access code, 10133773.

- (1) Based on annualized dividend declared for the quarter.
- $\label{eq:continuous} \textbf{(2)} \, \textbf{Based on closing price and ending shares for the last trading day of the quarter}.$
- (3) Market value of shares plus total debt as of quarter end.
- (4) The analysts listed provide research coverage on the Company. Any opinions, estimates or forecasts regarding the Company's performance made by these analysts are theirs alone and do not represent opinions, estimates or forecasts by the Company or its management. The Company does not by reference above imply its endorsement of or concurrence with such information, conclusions or recommendations.

## 2019 Guidance

Unaudited (in thousands, except per-share amounts)

	Full Year 2019 R	ange
	Low	High
Net loss	\$ (1.33) \$	(1.30)
Depreciation and amortization	4.18	4.18
Preferred stock dividend	(0.75)	(0.75)
FFO attributable to common stockholders and unit holders	\$ 2.10 \$	2.13
Deferred finance fee amortization	0.13	0.13
Non-cash interest & dividends	(0.01)	(0.01)
Stock compensation	0.14	0.14
Change in fair value of warrant derivative	0.01	0.02
Straight line rent	(0.06)	(0.07)
Above/below market lease rents	(0.14)	(0.16)
Recurring capital expenditures	(0.44)	(0.42)
AFFO attributable to common stockholders and unit holders	\$ 1.73 \$	1.76
Weighted average common shares and units outstanding	8,400	8,400

2019 Guidance Assumptions	Low	High	
Total Revenue	\$ 71,600	\$	72,000
NOI	\$ 46,850	\$	47,150
EBITDA	\$ 39,400	\$	39,800
G&A	\$ 7,500	\$	7,100
Recurring CAPEX	\$ 3,700	\$	3,500
Same store occupancy	95%		96%

Assumes the completion of approximately \$90.5 million in acquisitions currently under agreement between mid-August 2019 and September 30, 2019 .

### Consolidated Balance Sheets (unaudited)

(in thousands)

		6/30/19	3/31/19	12/31/18 (1)	9/30/18	6/30/18
Assets:						
Real estate properties:						
Land	\$	96,139	\$ 93,495	\$ 92,628	\$ 66,563	\$ 63,688
Building and improvements		378,595	365,438	359,982	280,502	257,175
Less accumulated depreciation		(51,676)	(46,438)	(41,279)	(36,830)	(32,809)
Total real estate properties, net	\$	423,058	\$ 412,495	\$ 411,331	\$ 310,235	\$ 288,054
Cash, cash held in escrow and restricted cash		24,194	14,121	14,961	11,557	12,128
Deferred lease intangibles, net		34,931	35,339	37,940	25,057	25,020
Other assets		10,525	11,551	5,931	6,409	7,430
Total assets	\$	492,708	\$ 473,506	\$ 470,163	\$ 353,258	\$ 332,632
Liabilities:						
Debt, net	\$	287,990	\$ 320,799	\$ 317,180	\$ 280,760	\$ 270,597
Accounts payable, accrued expenses and other liabilities		26,577	24,870	21,996	17,101	16,864
Deferred lease intangibles, net		6,393	6,595	7,067	6,439	6,657
Total liabilities	\$	320,960	\$ 352,264	\$ 346,243	\$ 304,300	\$ 294,118
Preferred Stock - Series A	\$	48,868	\$ 48,868	\$ 48,868	\$ 48,868	\$ 48,868
Preferred Stock - Series B	\$	75,993	\$ 74,092	\$ 72,192	\$ -	\$ -
Equity:						
Common stock	\$	88	\$ 51	\$ 49	\$ 49	\$ 36
Additional paid in capital		177,557	125,739	126,327	129,392	114,085
Accumulated deficit		(143,406)	(140,929)	(137,983)	(134,283)	(129,982)
Total stockholders' equity	·	34,239	(15,139)	 (11,607)	(4,842)	(15,861)
Non-controlling interest		12,648	13,421	14,467	4,932	5,507
Total equity (deficit)	\$	46,887	\$ (1,718)	\$ 2,860	\$ 90	\$ (10,354)
Total liabilities, preferred stock and equity (deficit)	\$	492,708	\$ 473,506	\$ 470,163	\$ 353,258	\$ 332,632

<sup>(1)</sup> Audited consolidated financial statements and notes for the year ended December 31, 2018 is available within our 2018 Annual Report on Form 10-K.

### Consolidated Statements of Operations - GAAP (unaudited)

(in thousands, except per-share amounts)

	Three Months Ended								
	6/30/19	3/31/19	12/31/18 <sup>(1)</sup>	9/30/18	6/30/18				
Revenues:									
Rental revenue	\$ 12,906 \$	12,729 \$	10,387 \$	8,742 \$	9,019				
Tenant recoveries	4,116	3,933	3,242	2,906	2,957				
Other revenue	-	-	8	5	71				
Total revenues	\$ 17,022 \$	16,662 \$	13,637 \$	11,653 \$	12,047				
Operating expenses:									
Property	6,034	6,262	4,860	4,349	3,787				
Depreciation and amortization	8,476	8,432	7,553	6,249	6,444				
General and administrative	1,691	1,646	1,733	1,394	1,533				
Total operating expenses	\$ 16,201 \$	16,340 \$	14,146 \$	11,992 \$	11,764				
Other income (expense):									
Gain on sale of real estate	=	-	1,004	=	-				
Interest expense	(3,576)	(3,842)	(3,957)	(3,575)	(4,216)				
Loss on extinguishment of debt	=	-	(988)	(804)	(3,601)				
Change in fair value of warrant derivative	(102)	(79)	-	-	-				
Total other income (expense)	\$ (3,678) \$	(3,921) \$	(3,941) \$	(4,379) \$	(7,817)				
Net loss	\$ (2,857) \$	(3,599) \$	(4,450) \$	(4,718) \$	(7,534)				
Less: Loss attributable to noncontrolling interest	(380)	(653)	(750)	(417)	(829)				
Net loss attributable to Plymouth Industrial REIT, Inc.	\$ (2,477) \$	(2,946) \$	(3,700) \$	(4,301) \$	(6,705)				
Less: Preferred stock dividends	1,566	1,566	1,072	956	956				
Less: Series B preferred stock accretion to redemption value	1,901	1,900	359	-	-				
Less: Amount allocated to participating securities	58	57	46	48	46				
Net loss attributable to common stockholders	\$ (6,002) \$	(6,469) \$	(5,177) \$	(5,305) \$	(7,707)				
Net loss per share attributable to common stockholders	\$ (0.88) \$	(1.37) \$	(1.10) \$	(1.22) \$	(2.27)				
Weighted-average common shares outstanding basic & diluted	6,836	4,728	4,696	4,351	3,400				

<sup>(1)</sup> Audited consolidated financial statements and notes for the year ended December 31, 2018 is available within our 2018 Annual Report on Form 10-K.

### Same Store Net Operating Income (NOI)

Unaudited (in thousands)

Trailing five quarter same store NOI	Three Months Ended									
		6/30/19		3/31/19		12/31/18		9/30/18		6/30/18
Same store properties		48		48		48	48		48	
Revenues:										
Rental income	\$	8,750	\$	8,589	\$	8,286	\$	8,255	\$	8,579
Tenant recoveries		3,026		2,836		2,878		2,880		2,935
Total operating revenues	\$	11,776	\$	11,425	\$	11,164	\$	11,135	\$	11,514
Property expenses	\$	4,636	\$	4,664	\$	4,342	\$	4,165	\$	3,591
Same store net operating income	Ś	7,140	Ś	6,761	Ś	6,822	\$	6,970	\$	7,923

Trailing two quarter same store NOI	Three Mo	nths	Ended
	6/30/19		3/31/19
Same store properties	55		55
Revenues:			
Rental income	\$ 12,705	\$	12,613
Tenant recoveries	4,065		3,906
Total operating revenues	\$ 16,770	\$	16,519
Property expenses	\$ 5,997	\$	6,210
Same store net operating income	\$ 10,773	\$	10,309

#### NOI

Unaudited (in thousands)

	Three Months Ended									
		6/30/19	3/31/19	12/31/18	9/30/18	6/30/18				
Net loss	\$	(2,857) \$	(3,599) \$	(4,450) \$	(4,718) \$	(7,534)				
General and administrative		1,691	1,646	1,733	1,394	1,533				
Depreciation and amortization		8,476	8,432	7,553	6,249	6,444				
Interest expense		3,576	3,842	3,957	3,575	4,216				
Loss on extinguishment of debt		-	-	988	804	3,601				
Change in fair value of warrant derivative		102	79	-	=	-				
Gain on sale of real estate		-	-	(1,004)	=	-				
Other expense (income)		-	-	(8)	(5)	(71)				
Net Operating Income	\$	10,988 \$	10,400 \$	8,769 \$	7,299 \$	8,189				

### Earnings Before Interest, Taxes, Depreciation and Amortization (EBITDA)

Unaudited (in thousands)

	Three Months Ended										
	6/30/19	3/31/19	12/31/18	9/30/18	6/30/18						
Net loss	\$ (2,857) \$	(3,599) \$	(4,450) \$	(4,718) \$	(7,534)						
Depreciation and amortization	8,476	8,432	7,553	6,249	6,444						
Interest expense	3,576	3,842	3,957	3,575	4,216						
Gain on sale of real estate	-	-	(1,004)	-	-						
Loss on extinguishment of debt	-	-	988	804	3,601						
EBITDA	\$ 9,195 \$	8,675 \$	7,044 \$	5,910 \$	6,727						

### Funds from Operations (FFO) & Adjusted Funds from Operations (AFFO)

Unaudited (in thousands, except per-share amounts)

		Т	hree Months Ended		
	6/30/19	3/31/19	12/31/18	9/30/18	6/30/18
Net loss	\$ (2,857) \$	(3,599) \$	(4,450)	\$ (4,718)	\$ (7,534)
Depreciation and amortization	8,476	8,432	7,553	6,249	6,444
Loss on extinguishment of debt	-	-	988	804	3,601
Gain on sale of real estate	-	-	(1,004)	-	-
FFO	\$ 5,619 \$	4,833 \$	3,087	\$ 2,335	\$ 2,511
Preferred stock dividends	(1,566)	(1,566)	(1,072)	(956)	(956)
FFO attributable to common stockholders and unit holders	\$ 4,053 \$	3,267 \$	2,015	\$ 1,379	\$ 1,555
Deferred finance fee amortization	273	235	290	338	466
Non-cash interest expense	(62)	(31)	14	(164)	560
Stock compensation	305	288	203	203	200
Change in fair value of warrant derivative	102	79	-	-	-
Straight line rent	(223)	(258)	(71)	(107)	(461)
Above/below market lease rents	(344)	(341)	(340)	(247)	(306)
Recurring capital expenditures (1)	(687)	(559)	(767)	(598)	(350)
AFFO	\$ 3,417 \$	2,680 \$	1,344	\$ 804	\$ 1,664
Weighted average common shares and units outstanding	8,037	5,917	5,774	4,898	3,977
FFO attributable to common stockholders and unit holders per share	\$ 0.50 \$	0.55 \$	0.35	\$ 0.28	\$ 0.39
AFFO attributable to common stockholders and unit holders per share	\$ 0.43 \$	0.45 \$	0.23	\$ 0.16	\$ 0.42

<sup>(1)</sup> Excludes non-recurring capital expenditures of \$635, \$1,053, \$777, \$576 and \$874 for the three months ending June 30, March 31, 2019, December 31, September 30 and June 30, 2018, respectively.

#### Debt Overview

Unaudited (\$ in thousands) at 6/30/2019

Debt Instrument - Secured Facility	Maturity Rate Rate Type		Properties Encumbered	Balance	% of Total Debt	
\$45.0 million line of credit (3)	August-20	5.4%(1)	Floating	9	\$ -	0.0%
\$120.0 million AIG Loan	October-23	4.08%	Fixed	20	\$ 120,000	41.0%
\$21.5 million Minnesota Life Loan	May-28	3.78%	Fixed	7	\$ 21,435	7.3%
\$78.0 million Transamerica Loan	August-28	4.35%	Fixed	17	\$ 74,620	25.5%
\$13.9 million Fisher Park Mortgage	January-27	5.23%	Fixed	1	\$ 13,749	4.7%
\$63.1 million Allianz Loan	April-26	4.07%	Fixed	3	\$ 63,115	21.5%
				57	\$ 292,919	100.0%

Fi	xed Debt (\$ in thousands) at 6/30/2019	
	Total fixed debt	\$ 292,919
١	Weighted average interest rate of fixed debt	4.18%

Balance Sheet (\$ in thousands) at 6/30/2019	
Cash	\$ 24,194
Gross Assets (2)	\$ 572,173
Total Debt	\$ 292,919
Net Debt	\$ 268,725

(1) Interest rate applicable at June 30, 2019. Borrowings under the Line of Credit Agreement bear interest at either (1) the base rate (determined from the highest of (a) KeyBank's prime rate, (b) the federal funds rate plus 0.50% and (c) the one month LIBOR rate plus 1.0%) or (2) LIBOR, plus, in either case, a spread between 250 and 300 basis points depending on our total leverage ratio.

(2) The carrying amount of total assets plus accumulated depreciation and amortization, as reported in the Company's consolidated financial statements.

(3) On August 7, 2019, the Company entered in an amended and restated credit agreement to our Line of Credit Agreement with KeyBank National Association to increase our revolving credit facility to \$100,000 with the ability to increase up to \$200,000, subject to certain conditions. The amended and restated credit agreement extends the term of the Line of Credit Agreement to August 2023 with an optional extension through August 2024. The amended and restated credit agreement bear interest at either (1) the base rate (determined from the highest of (a) KeyBank's prime rate, (b) the federal funds rate plus 0.50% and (c) the one month LIBOR rate plus 1.0%) or (2) LIBOR, plus, in either case, a spread between 200 and 250 basis points depending on our total leverage ratio.

### Property Overview - Square Feet & Occupancy

Unaudited (\$ in thousands) at 6/30/19

		Rentable Square	Lograd Square Foot	Occupancy
Property	Market	Feet	Leased Square Feet	Occupancy
32 Dart Road	Atlanta	194,800	194,800	100.0%
1665 Dogwood Drive SW	Atlanta	198,000	198,000	100.0%
1715 Dogwood Drive	Atlanta	100,000	100,000	100.0%
11236 Harland Drive	Atlanta	32,361	32,361	100.0%
Subtotal - Atlanta		525,161	525,161	100.0%
11351 W 183rd Street	Chicago	18,768	18,768	100.0%
11601 Central Avenue	Chicago	260,000	260,000	100.0%
13040 South Pulaski Avenue	Chicago	395,466	395,466	100.0%
1355 Holmes Road	Chicago	82,456	82,456	100.0%
13970 West Laurel Drive	Chicago	70,196	70,196	100.0%
1455-1645 Greenleaf Avenue	Chicago	150,000	150,000	100.0%
1600 Fleetwood Drive	Chicago	247,000	247,000	100.0%
1750 South Lincoln Drive	Chicago	499,200	499,200	100.0%
1796 Sherwin Avenue	Chicago	98,879	98,879	100.0%
1875 Holmes Road	Chicago	134,415	134,415	100.0%
189 Seegers Road	Chicago	25,000	25,000	100.0%
2401 Commerce Drive	Chicago	78,574	78,574	100.0%
28160 North Keith Drive	Chicago	77,924	77,924	100.0%
3 West College Drive	Chicago	33,263	33,263	100.0%
3841-3865 Swanson Court	Chicago	99,625	99,625	100.0%
3940 Stern Avenue	Chicago	146,798	146,798	100.0%
440 South McLean	Chicago	74,613	74,613	100.0%
6000 West 73rd Street	Chicago	148,091	148,091	100.0%
6510 West 73rd Street	Chicago	306,552	306,552	100.0%
6558 West 73rd Street	Chicago	301,000	301,000	100.0%
6751 Sayre Avenue	Chicago	242,690	242,690	100.0%
7200 Mason Ave	Chicago	207,345	207,345	100.0%
144 Tower Road	Chicago	73,785	71,709	97.2%
5110 South 6th Street	Milwaukee	58,500	58,500	100.0%
Subtotal - Chicago		3,830,140	3,828,064	99.9%
Mosteller Distribution Center	Cincinnati	358,386	358,386	100.0%
4115 Thunderbird Lane	Cincinnati	70,000	70,000	100.0%
Fisher Industrial Park	Cincinnati	1,071,600	1,003,084	93.6%
Subtotal - Cincinnati		1,499,986	1,431,470	95.4%
1755 Enterprise Parkway	Cleveland	255,570	235,370	92.1%
30339 Diamond Parkway	Cleveland	400,184	400,184	100.0%
Subtotal - Cleveland		655,754	635,554	96.9%

## Property Overview - Square Feet & Occupancy

Unaudited (\$ in thousands) at 6/30/19

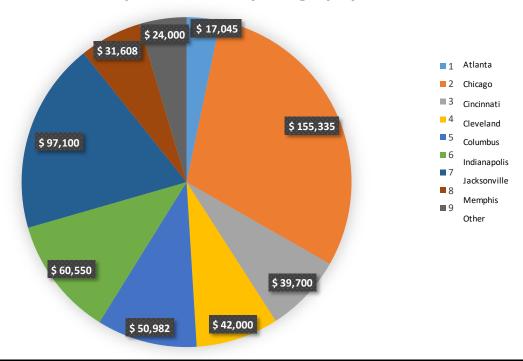
Property	Market	Rentable Square Feet	Leased Square Feet	Occupancy
3500 Southwest Boulevard	Columbus	527,127	527,127	100.0%
3100 Creekside Parkway	Columbus	340,000	141,000	41.5%
8288 Green Meadows Dr.	Columbus	300,000	300,000	100.0%
8273 Green Meadows Dr.	Columbus	77,271	77,271	100.0%
7001 American Pkwy	Columbus	54,100	54,100	100.0%
2120 - 2138 New World Drive	Columbus	121,200	121,200	100.0%
Subtotal - Columbus		1,419,698	1,220,698	86.0%
3035 North Shadeland Ave	Indianapolis	562,497	510,454	90.7%
3169 North Shadeland Ave	Indianapolis	44,374	41,960	94.6%
5861 W Cleveland Road	South Bend	62,550	62,550	100.0%
West Brick Road	South Bend	101,450	101,450	100.0%
4491 N Mayflower Road	South Bend	77,000	77,000	100.0%
5855 West Carbonmill Road	South Bend	198,000	198,000	100.0%
4955 Ameritech Drive	South Bend	228,000	228,001	100.0%
4430 Sam Jones Expressway	Indianapolis	484,879	484,879	100.0%
Subtotal - Indianapolis/South Bend		1,758,750	1,704,294	96.9%
Center Point Business Park	Jacksonville	537,800	502,000	93.3%
Liberty Business Park	Jacksonville	426,916	426,918	100.0%
Salisbury Business Park	Jacksonville	168,800	168,800	100.0%
Subtotal - Jacksonville		1,133,516	1,097,718	96.8%
6005, 6045 & 6075 Shelby Dr.	Memphis	202,303	202,303	100.0%
210 American Dr.	Jackson	638,400	638,400	100.0%
3635 Knight Road	Memphis	131,904	131,904	100.0%
Business Park Drive	Memphis	235,006	130,837	55.7%
Subtotal - Memphis/Jackson		1,207,613	1,103,444	91.4%
7585 Empire Drive	Florence, KY	148,415	148,415	100.0%
56 Milliken Road	Portland, ME	200,625	200,625	100.0%
4 East Stow Road	Marlton, NJ	156,279	156,280	100.0%
Subtotal - Others		505,319	505,320	100.0%
Total - All Properties		12,535,937	12,051,723	96.1%

### Market Summary

Unaudited (SF and \$ in thousands) (at 6/30/2019)

Geography	State	Properties	Total Acquisition Cost (1)	Gross Real Estate Assets (2)	% Gross Real Estate Assets
Atlanta	GA	4	\$ 17,045	\$ 15,891	3.4%
Chicago	IL, WI	24	155,335	145,364	30.6%
Cincinnati	ОН	3	39,700	35,675	7.5%
Cleveland	ОН	2	42,000	40,220	8.5%
Columbus	ОН	6	50,982	48,930	10.3%
Indianapolis/South Bend	IN	8	60,550	53,766	11.3%
Jacksonville	FL	3	97,100	86,398	18.2%
Memphis/Jackson	TN	4	31,608	26,872	5.7%
Other	Various	3	24,000	21,122	4.5%
Total		57	\$ 518,320	\$ 474,238	100%

### **Total Acquisition cost by Geography**



<sup>(1)</sup> Represents total direct consideration paid prior to the allocations per US GAAP.

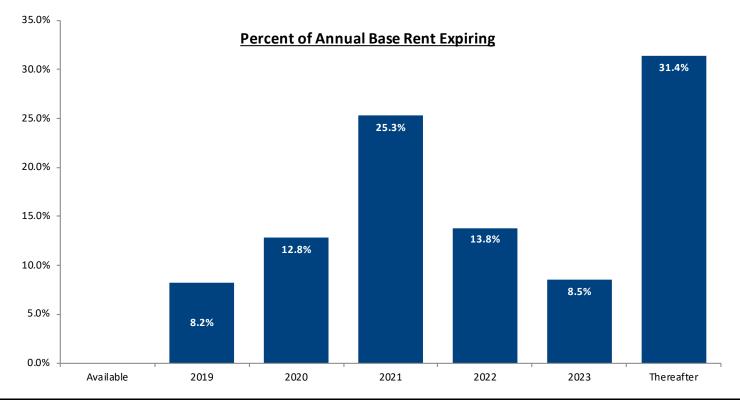
<sup>(2)</sup> The gross book value of real estate assets as of June 30, 2019 excluding \$496 in leasehold improvements and assets related to Corporate. Gross book value of real estate assets excludes depreciation and the allocation of the acquisition cost towards intangible asset and liabilities required by US GAAP.

Year	Туре	Type Square Footage	Percent	Expiring Rent		New Rent		% Change	Tenant Improvements \$/SF/YR		Lease Commissions \$/SF/YR	
2017	Renewals	234,679	84.1%	\$	4.25	Ś	4.51	6.2%	\$	0.07	Ś	0.13
	New Leases	44,268	15.9%	\$	2.16	\$	3.00	38.7%	\$	0.41	\$	0.27
	Total	278,947	100%	\$	3.92	\$	4.27	9.1%	\$	0.13	\$	0.15
2018	Renewals	482,067	33.2%	\$	5.84	\$	5.57	-4.6%	\$	0.24	\$	0.13
	New Leases	969,207	66.8%	\$	2.85	\$	3.31	16.4%	\$	0.39	\$	0.21
	Total	1,451,274	100%	\$	3.84	\$	4.06	5.7%	\$	0.34	\$	0.18
Q1 2019	Renewals	545,684	98.6%	\$	3.18	\$	3.63	14.2%	\$	0.16	\$	0.11
	New Leases	8,000	1.4%	\$	6.30	\$	6.50	3.2%	\$	-	\$	0.40
	Total	553,684	100%	\$	3.22	\$	3.67	14.0%	\$	0.16	\$	0.11
Q2 2019	Renewals	252,826	44.1%	\$	4.87	\$	4.95	1.6%	\$	0.30	\$	0.11
	New Leases	320,232	55.9%	\$	2.64	\$	3.11	17.8%	\$	0.27	\$	0.17
	Total	573,058	100%	\$	3.62	\$	3.92	8.3%	\$	0.28	\$	0.14

### Lease Expiration Schedule

Unaudited (\$ in thousands) (at 6/30/2019)

Year	Square Footage	Annualized Base Rent (ABR) (1)	% of Annual Base Rent Expiring (2)
Available	484,214	\$ -	-
2019	955,745	4,024	8.2%
2020	1,287,452	6,285	12.8%
2021	2,939,139	12,421	25.3%
2022	1,433,719	6,762	13.8%
2023	1,130,618	4,152	8.5%
Thereafter	4,305,050	15,468	31.4%
Total	12,535,937	\$ 49,112	100%



(1) Annualized base rent is calculated as monthly contracted base rent per the terms of such lease, as of June 30, 2019, multiplied by 12. Excludes rent abatements.

(2) Calculated as annualized base rent set forth in this table divided by total annualized base rent for the Company Portfolio as of June 30, 2019.

#### Glossary

#### Non-GAAP Financial Measures Definitions:

Net Operating Income (NOI): We consider net operating income, or NOI, to be an appropriate supplemental measure to net income because it helps both investors and management understand the core operations of our properties. We define NOI as total revenue (including rental revenue, tenant reimbursements, management, leasing and development services revenue and other income) less property-level operating expenses including allocated overhead. NOI excludes depreciation and amortization, general and administrative expenses, impairments, gain/loss on sale of real estate, interest expense, and other non-operating items.

EBITDA: We believe that earnings before interest, taxes, depreciation and amortization, or EBITDA, is helpful to investors as a supplemental measure of our operating performance as a real estate company because it is a direct measure of the actual operating results of our industrial properties. We also use this measure in ratios to compare our performance to that of our industry peers.

Funds from Operations attributable to common stockholders and unit holders ("FFO"): Funds from operations, or FFO, is a non-GAAP financial measure that is widely recognized as a measure of REIT operating performance. We consider FFO to be an appropriate supplemental measure of our operating performance as it is based on a net income analysis of property portfolio performance that excludes non-cash items such as depreciation. The historical accounting convention used for real estate assets requires straight-line depreciation of buildings and improvements, which implies that the value of real estate assets diminishes predictably over time. Since real estate values rise and fall with market conditions, presentations of operating results for a REIT, using historical accounting for depreciation, could be less informative. We define FFO, consistent with the National Association of Real Estate Investment Trusts, or NAREIT, definition, as net income, computed in accordance with GAAP, excluding gains (or losses) from sales of property, depreciation and amortization of real estate assets, impairment losses, loss on extinguishment of debt and after adjustments for unconsolidated partnerships and joint ventures. Adjustments for unconsolidated partnerships and joint ventures will be calculated to reflect FFO on the same basis. Other equity REITs may not calculate FFO as we do, and, accordingly, our FFO may not be comparable to such other REITs' FFO. FFO should not be used as a measure of our liquidity, and is not indicative of funds available for our cash needs, including our ability to pay dividends. FFO attributable to common stockholders and unit holders represents FFO reduced by dividends paid (or declared) to holders of our preferred stock.

In December 2018, NAREIT issued a white paper restating the definition of FFO. The purpose of the restatement was not to change the fundamental definition of FFO, but to clarify existing NAREIT guidance. The restated definition of FFO is a follows: Net Income (calculated in accordance with GAAP), excluding: (i) Depreciation and amortization related to real estate, (ii) Gains and losses from the sale of certain real estate assets, (iii) Gain and losses from change in control, and (iv) Impairment write-downs of certain real estate assets and investments in entities when the impairment is directly attributable to decreases in the value of depreciable real estate held by the entity. This restated definition does not give reference to the add back of loss on extinguishment of debt. Commencing on January 1, 2019, we adopted the restated definition of NAREIT FFO on a prospective basis and will exclude the add back of loss on debt extinguishment.

Adjusted Funds From Operations attributable to common stockholders and unit holders ("AFFO"): Adjusted funds from operation, or AFFO, is presented in addition to FFO. AFFO is defined as FFO, excluding certain non-cash operating revenues and expenses, acquisition and transaction related costs for transactions not completed and recurring capitalized expenditures. Recurring capitalized expenditures includes expenditures required to maintain and re-tenant our properties, tenant improvements and leasing commissions. AFFO further adjusts FFO for certain other non-cash items, including the amortization or accretion of above or below market rents included in revenues, straight line rent adjustments, impairment losses, non-cash equity compensation and non-cash interest expense. We believe AFFO provides a useful supplemental measure of our operating performance because it provides a consistent comparison of our operating performance across time periods that is comparable for each type of real estate investment and is consistent with management's analysis of the operating performance of our properties. As a result, we believe that the use of AFFO, together with the required GAAP presentations, provide a more complete understanding of our operating performance. As with FFO, our reported AFFO may not be comparable to other REITs' AFFO, should not be used as a measure of our liquidity, and is not indicative of our funds available for our cash needs, including our ability to pay dividends.

#### Other Definitions:

GAAP: U.S generally accepted accounting principles.

Gross Assets: the carrying amount of total assets plus accumulated depreciation and amortization, as reported in the Company's consolidated financial statements. For gross assets as of June 30, 2019 the calculation is as follows:

	<u>6/30/2019</u>
Total Assets	\$492,708
Add back accumulated depreciation	51,676
Add back intangible asset amortization	27,789
Gross assets	\$572,173

Non-Recurring Capital Expenditures: Non-recurring capital expenditures include capital expenditures of long lived improvements required to upgrade/replace existing systems or items that previously did not exist.

Occupancy: We define occupany as the percentage of total leasable square footage in which either the sooner of lease term commencement or revenue recognition in accordance to GAAP has commenced as of the close of the reporting period.

Recurring Capital Expenditures: Recurring capitalized expenditures includes capital expenditures required to maintain and re-tenant our properties, tenant improvements and leasing commissions.

Same Store Portfolio: Our Same Property Portfolio is a subset of our consolidated portfolio and includes properties that were wholly-owned by us for the entire period presented. The trailing 5 quarters same store portfolio includes properties owned as of April 1, 2018, and still owned by us as of June 30, 2019. Therefore, we excluded from our Same Store Portfolio any properties that were acquired or sold during the period from April 1, 2018 through June 30, 2019. The trailing 2 quarters same store portfolio includes properties owned as of January 1, 2019, and still owned by us as of June 30, 2019. Therefore, we excluded from our Same Store Portfolio any properties that were acquired or sold during the period from January 1, 2019 through June 30, 2019. The Company's computation of same store NOI may not be comparable to other REITs.

Weighted average lease term remaining: The average contractual lease term remaining as of the close of the reporting period (in years) weighted by square footage.