

# Second Quarter 2025

Earnings Conference Call

July 16, 2025



# Cautionary Statement

## Regarding Forward-Looking and non-GAAP Financial Information

---

Our earnings conference call presentation is not intended as a full business or financial review and should be viewed in the context of all of the information made available by PNC in its SEC filings and on our corporate website.

The presentation contains forward-looking statements regarding our outlook for financial performance, such as earnings, revenues, expenses, tax rates, capital and liquidity levels and ratios, asset levels, asset quality, financial position, and other matters regarding or affecting PNC and its future business and operations, including sustainability strategy. Forward-looking statements are necessarily subject to numerous assumptions, risks and uncertainties, which change over time. The forward-looking statements in this presentation are qualified by the factors affecting forward-looking statements identified in the more detailed Cautionary Statement included in the Appendix. We provide greater detail regarding these as well as other factors in our most recent Form 10-K, any subsequent Form 10-Qs, and any subsequent SEC filings. Our forward-looking statements may also be subject to risks and uncertainties including those we may discuss in this presentation or in our SEC filings. Future events or circumstances may change our outlook and may also affect the nature of the assumptions, risks and uncertainties to which our forward-looking statements are subject. Forward-looking statements in this presentation speak only as of the date of this presentation. We do not assume any duty and do not undertake any obligation to update those statements. Actual results or future events could differ, possibly materially, from those anticipated in forward-looking statements, as well as from historical performance. As a result, we caution against placing undue reliance on any forward-looking statements.

We include non-GAAP financial information in this presentation. Reconciliations for such financial information may be found in our presentation, in these slides, including the Appendix, in other materials on our corporate website, and in our SEC filings. This information supplements our results as reported in accordance with GAAP and should not be viewed in isolation from, or as a substitute for, our GAAP results. We believe that this information and the related reconciliations may be useful to investors, analysts, regulators and others to help understand and evaluate our financial results, and with respect to adjusted metrics, because we believe they better reflect the ongoing financial results and trends of our businesses and increase comparability of period-to-period results. We may also use annualized, pro forma, estimated or third party numbers for illustrative or comparative purposes only. These may not reflect actual results.

References to our corporate website are to [www.pnc.com](http://www.pnc.com) under “About - Investor Relations.” Our SEC filings are available both on our corporate website and on the SEC’s website at [www.sec.gov](http://www.sec.gov). We include web addresses here as inactive textual references only. Information on these websites is not part of this presentation.

# Strong 2Q25 Results

Net Income of \$1.6 billion, or \$3.85 Diluted Earnings per Share

- Strongest loan growth since 4Q22
- Revenue growth of 4%
- Stable noninterest expense; Positive operating leverage
- Solid credit quality; All metrics improved
- Maintained Stress Capital Buffer at regulatory minimum of 2.5%
- Announced dividend increase of \$0.10, or 6%, to \$1.70 per common share on July 3<sup>rd</sup>, reflecting our continued financial strength

Note: Comparison made to linked quarter unless otherwise noted. PPNR = Pretax, pre-provision earnings. ROTCE = Return on average tangible common equity. For non-GAAP figures, see reconciliation in the appendix. Additional footnotes are presented on slide 27.

## 2Q25 Financial Highlights

**+2%**

Average Loan Growth

**+10%**

PPNR (non-GAAP) Growth

**4%**

Positive Operating Leverage

**15.6%**

ROTCE (non-GAAP)

**10.5%**

Basel III CET1 Capital Ratio<sup>1</sup>

# Diversified Businesses Driving Growth

## Second Quarter 2025 Business Highlights

### Corporate & Institutional Banking

- Average loans increased 3% LQ, driven by growth in Corporate Banking and Business Credit
- Increased loan commitments 3% YoY, with strong growth in expansion markets<sup>1</sup>
- Record quarterly Treasury Management revenue
- Credit losses remain low with annualized net charge-off ratio of 16 bps

### Retail Banking

- Grew net consumer checking accounts by 2% YoY, including 6% growth in the Southwest<sup>1</sup>
- Increased brokerage assets by 7% YoY to record level of \$87 billion
- Introduced new credit card and debit card offerings, driving record transaction volume
- On track with previously announced \$1.5 billion investment in branch network

### Asset Management Group

- New client acquisition increased 16% LQ
- YTD Asset Management fees increased 5% YoY to record first-half level
- Positive net flows driven by solid net inflows in expansion markets<sup>1</sup>

*Note: YoY = year-over-year. LQ = linked quarter. YTD = for the six-month period ending June 30. Additional footnotes are presented on slide 27.*

## PNC Strategic Priorities



Grow our client base by providing diversified financial products and services on a national basis



Leverage technology to provide best-in-class client service as well as ensure safety and soundness



Enhance our brand by doing right by our constituents: our customers, communities, employees and shareholders

# Increased Loans and Deposits

## Balance Sheet Summary

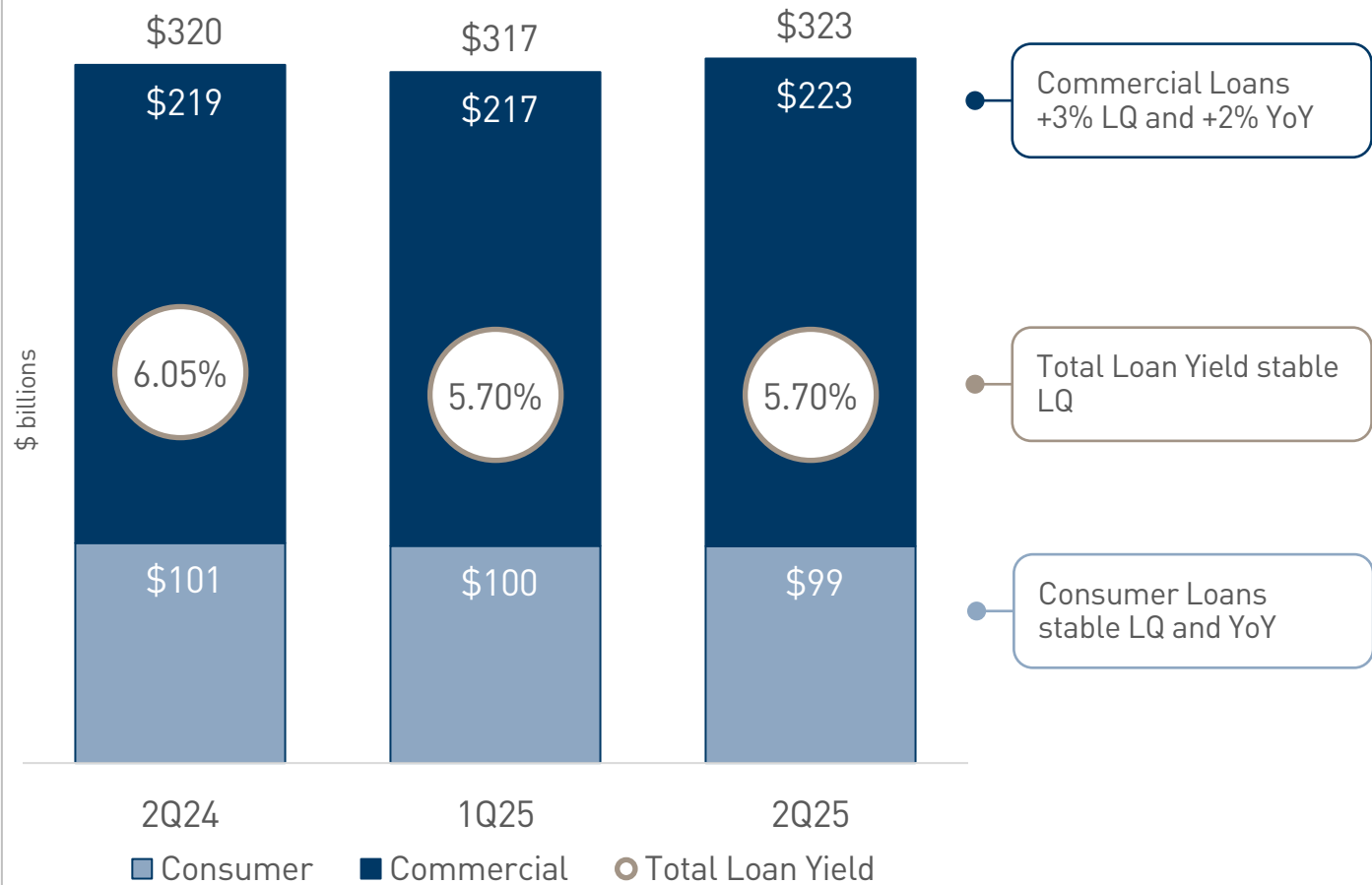
Average balances, \$ billions	2Q25	Linked Quarter		Year over Year	
		\$	%	\$	%
Total loans	\$322.8	\$6.1	2%	\$2.8	1%
Investment securities	\$141.9	\$(0.2)	–	\$0.6	–
Federal Reserve Bank balances	\$30.8	\$(3.4)	(10)%	\$(9.9)	(24)%
Total deposits	\$423.0	\$2.3	1%	\$5.7	1%
Borrowed funds	\$65.3	\$0.8	1%	\$(12.2)	(16)%
Common shareholders' equity	\$50.7	\$1.5	3%	\$5.8	13%
Period end	6/30/25	3/31/25	LQ	6/30/24	YoY
AOCI (\$ billions)	\$(4.7)	\$(5.2)	\$0.6	\$(7.4)	\$2.8
Tangible book value per common share (non-GAAP)	\$103.96	\$100.40	4%	\$89.12	17%
Basel III CET1 capital ratio	10.5%	10.6%	(10) bps	10.2%	30 bps

Note: AOCI = accumulated other comprehensive income (loss). YoY = year-over-year. LQ = linked quarter. Totals may not sum due to rounding. For non-GAAP figures, see reconciliation in the appendix.

# Strong Growth in C&I Drove Higher Loan Balances

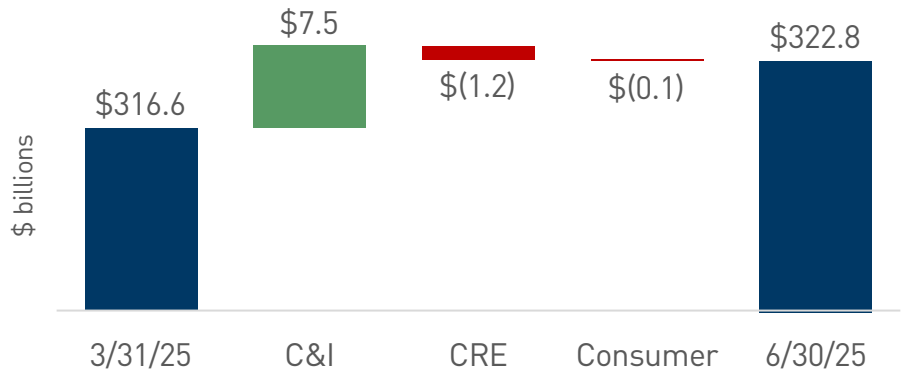
## Consolidated Average Loan Balances

Total loans increased 2% LQ, reflecting strongest LQ growth since 4Q22



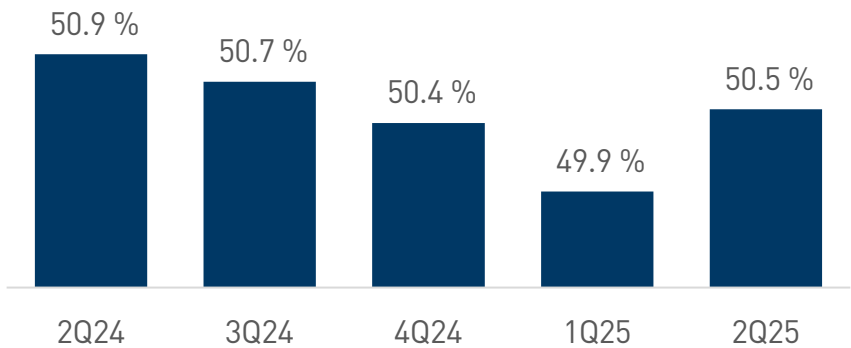
## Average Loan Roll-Forward

4% C&I growth partially offset by 4% decline in CRE



## Average C&I Loan Utilization

Average utilization increased ~60 bps in 2Q25

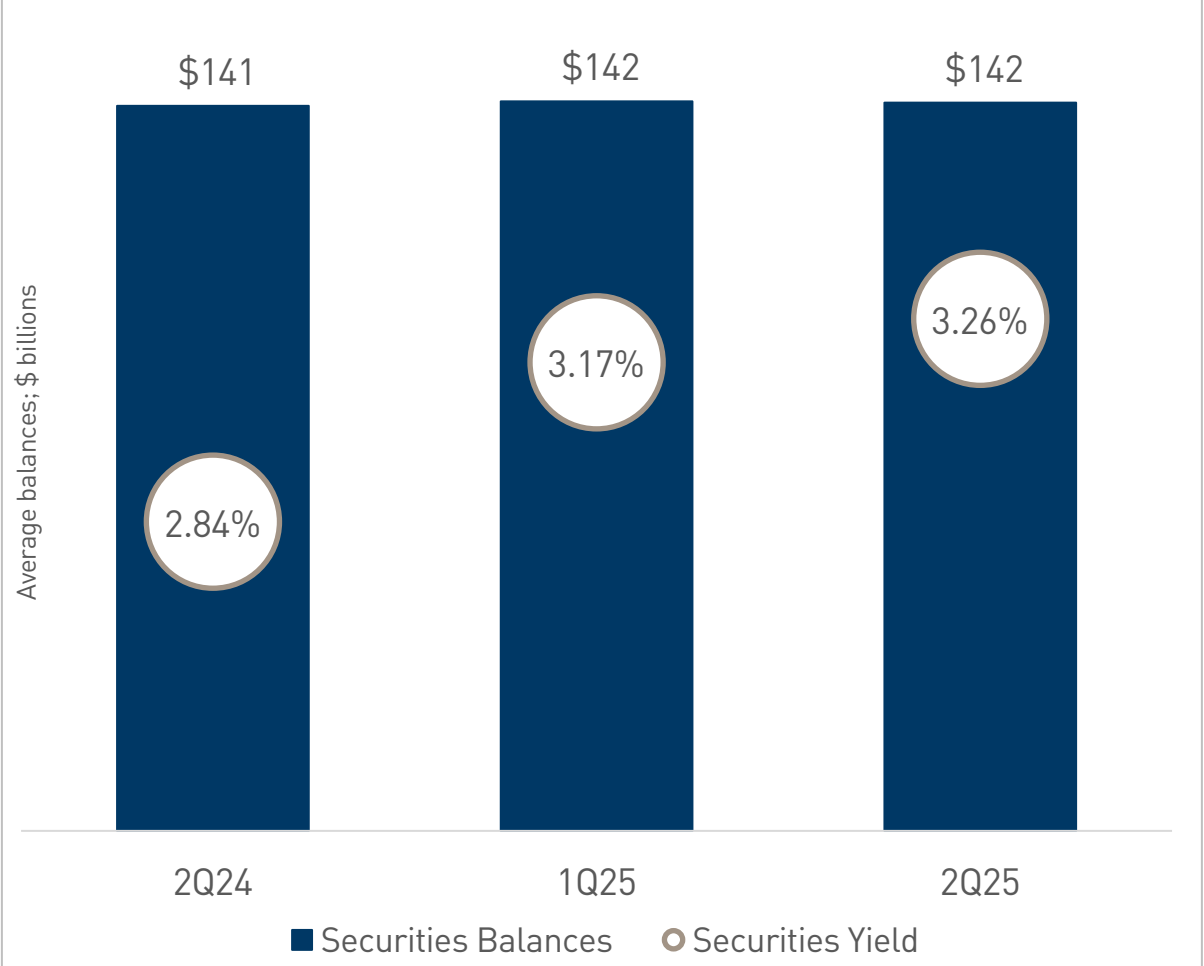


Note: YoY = year-over-year. LQ = linked quarter. C&I = commercial and industrial, which also includes equipment lease financing. CRE = commercial real estate. Totals may not sum due to rounding.

# Asset Repricing Driving Higher Yield on Securities and Receive Fixed Swaps

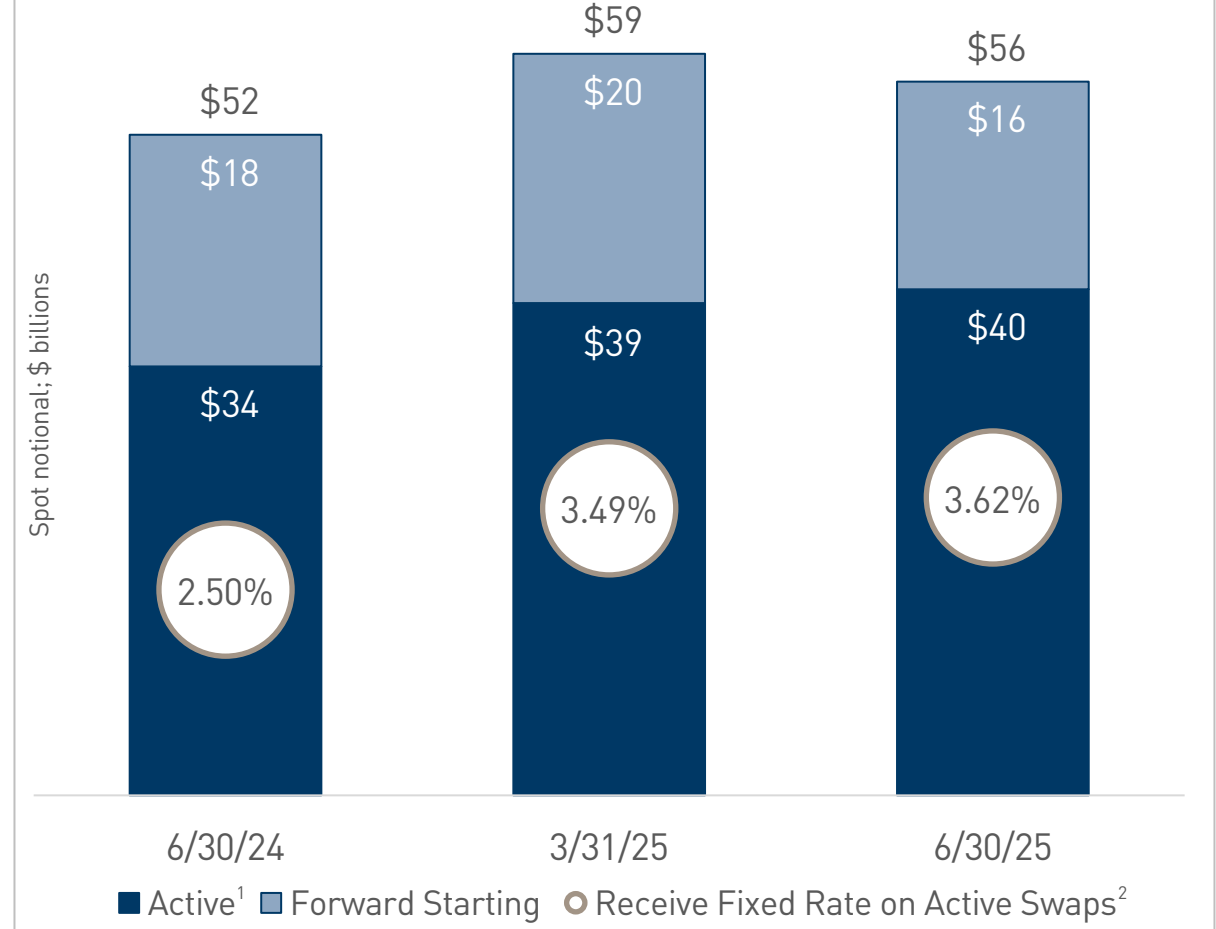
## Investment Securities

Estimated duration of 3.4 years as of 6/30/25



## Receive Fixed Swaps

Leveraging forward starting swaps to lock in higher yields and reduce repricing risk

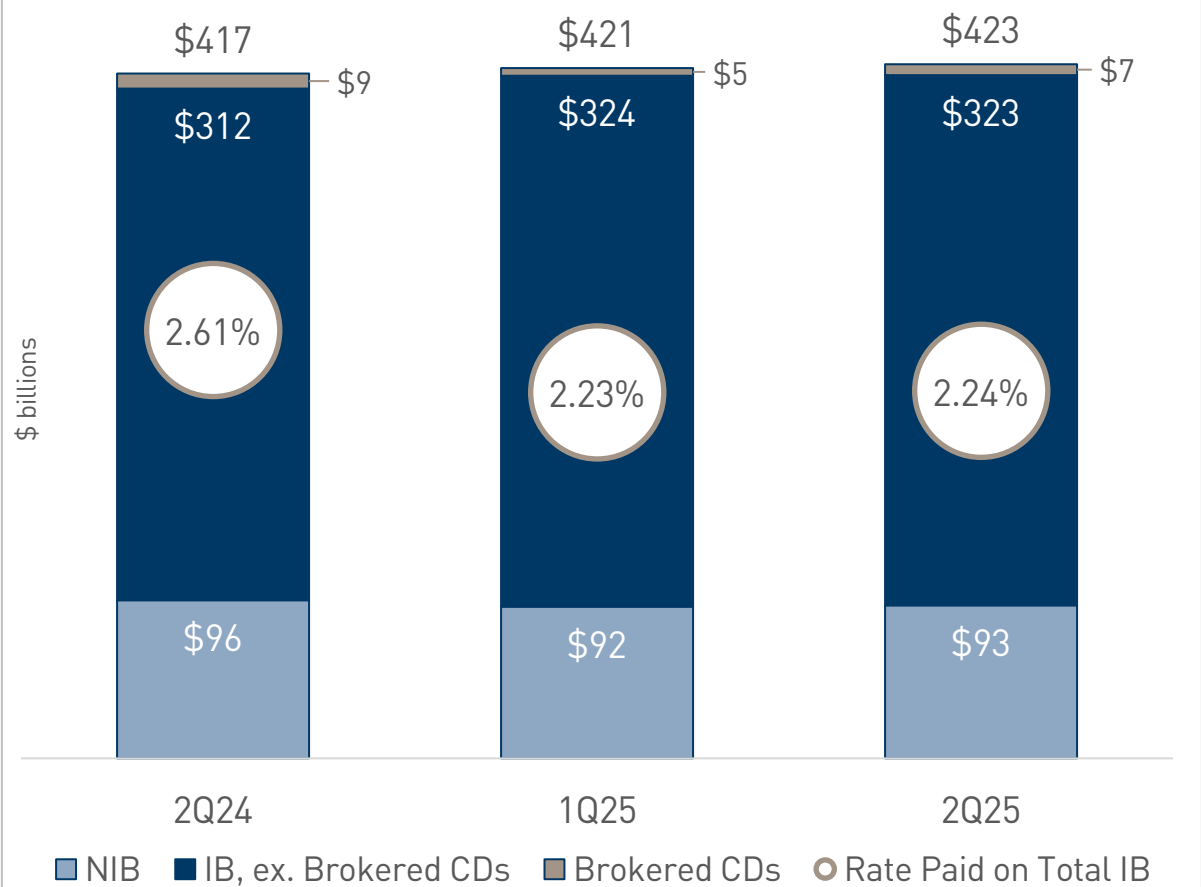


Note: Footnotes are presented on slide 27.

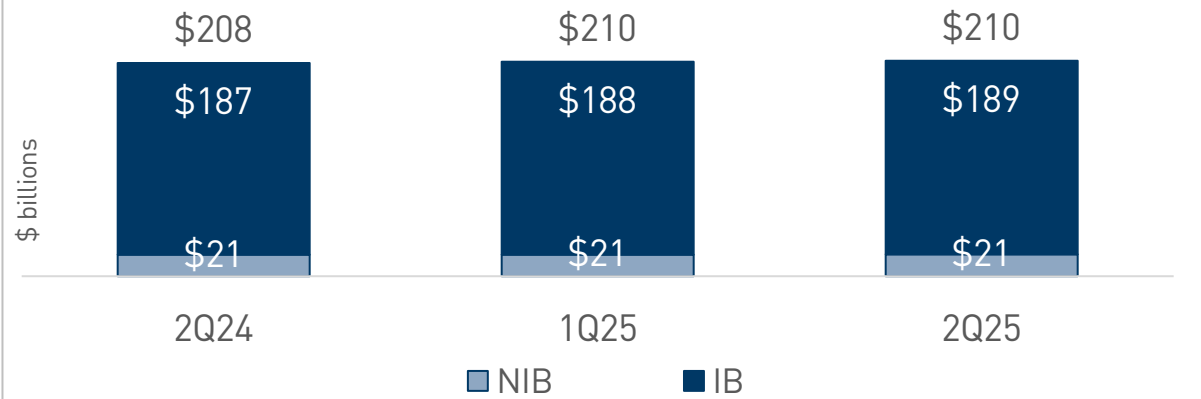
# Stable Deposit Base

## Consolidated Average Deposit Balances

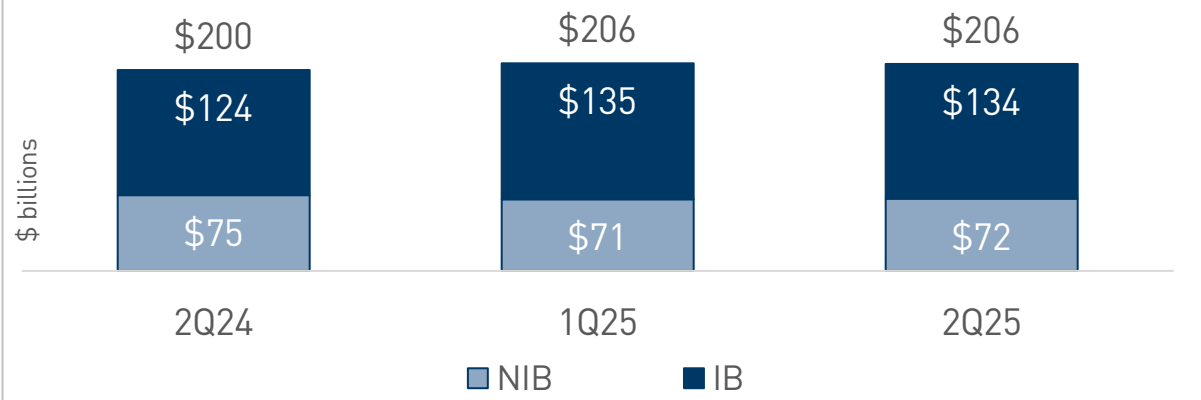
Cumulative deposit beta<sup>1</sup> of 47% as of June 2025



## Average Consumer Deposit Mix



## Average Commercial Deposit Mix



Note: IB = interest-bearing deposits. NIB = noninterest-bearing deposits. Totals may not sum due to rounding. Additional footnotes are presented on slide 27.



# Strong Revenue Growth and Well-Controlled Expenses

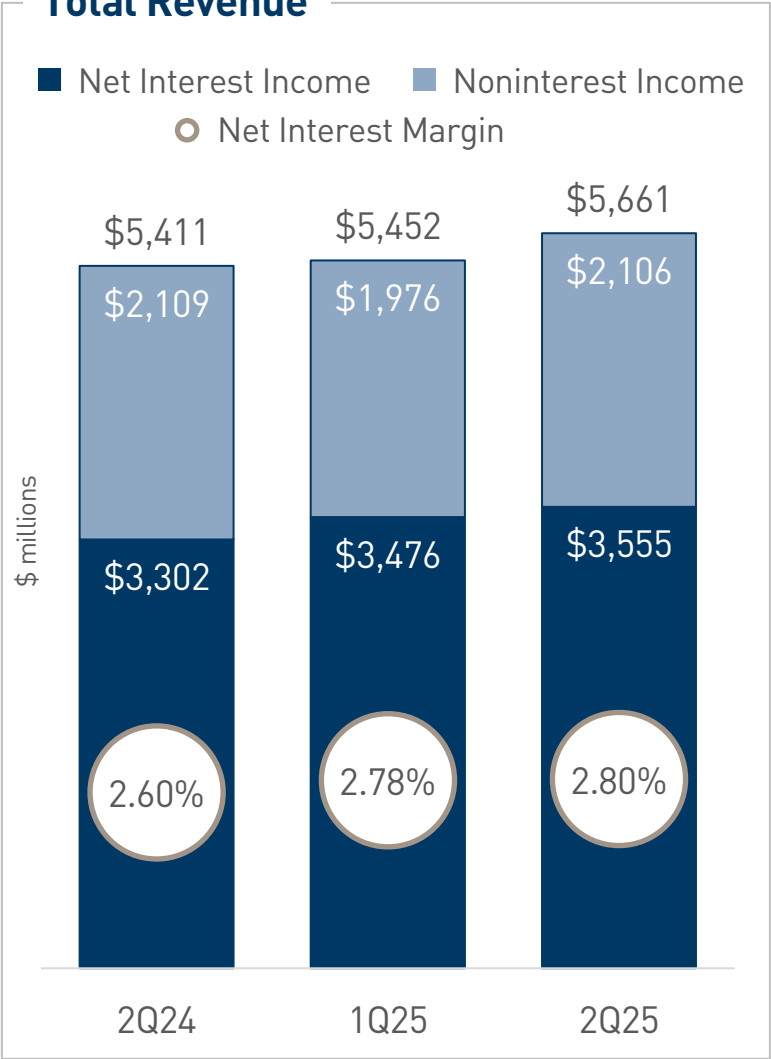
## Income Statement Summary

	Quarter			Year to Date	
\$ millions except EPS	2Q25	LQ	YoY	YTD 2025	vs. YTD 2024
Net interest income	\$3,555	2%	8%	\$7,031	7%
Fee income (non-GAAP)	1,894	3%	7%	3,733	6%
Other noninterest income	212	55%	(36)%	349	(25)%
Noninterest income	\$2,106	7%	–	\$4,082	2%
Total revenue	\$5,661	4%	5%	\$11,113	5%
Noninterest expense	3,383	–	1%	6,770	1%
Pretax, pre-provision earnings (non-GAAP)	\$2,278	10%	11%	\$4,343	12%
Provision for credit losses	254	16%	8%	473	21%
Income taxes	381	10%	11%	728	11%
Net income	\$1,643	10%	11%	\$3,142	11%
Diluted EPS	\$3.85	10%	14%	\$7.37	14%
Key metrics	2Q25	1Q25	2Q24	YTD 2025	vs. YTD 2024
Noninterest income to total revenue	37%	36%	39%	37%	38%
Net interest margin (non-GAAP)	2.80%	2.78%	2.60%	2.79%	2.58%

Note: YoY = year-over-year. LQ = linked quarter. YTD = for the six-month period ending June 30. Net interest margin is calculated using taxable-equivalent net interest income, a non-GAAP measure. For non-GAAP figures, see reconciliation in the appendix.

# Revenue Increased; Driven by Higher NII and Fees

## Total Revenue



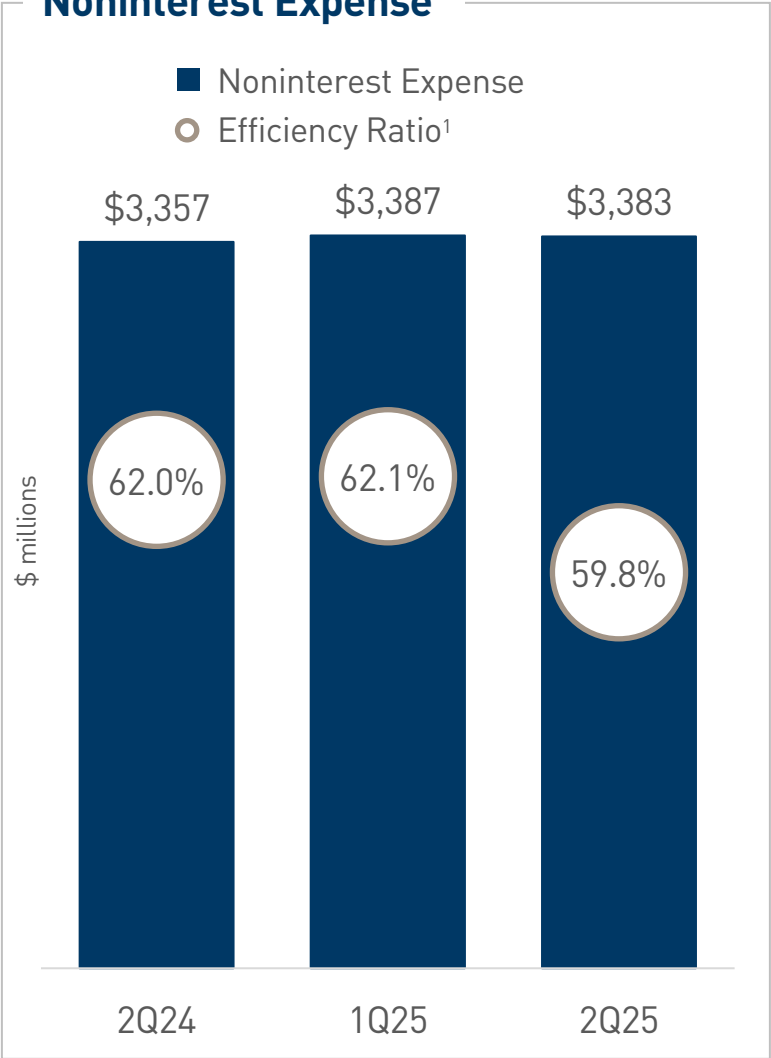
## Detail of Revenue

	Quarter			Year to Date	
\$ millions	2Q25	LQ	YoY	YTD 2025	vs. YTD 2024
Net interest income	\$3,555	2%	8%	\$7,031	7%
Asset management and brokerage	391	–	7%	782	7%
Capital markets and advisory	321	5%	18%	627	18%
Card and cash management	737	7%	4%	1,429	4%
Lending and deposit services	317	–	4%	633	4%
Residential and commercial mortgage	128	(4)%	(2)%	262	(6)%
Fee income (non-GAAP)	\$1,894	3%	7%	\$3,733	6%
Other noninterest income	212	55%	(36)%	349	(25)%
Noninterest income	\$2,106	7%	–	\$4,082	2%
Total revenue	\$5,661	4%	5%	\$11,113	5%

Note: YoY = year-over-year. LQ = linked quarter. YTD = for the six-month period ending June 30. NII = net interest income. For non-GAAP figures, see reconciliation in the appendix.

# Expenses Remain Well-Controlled

## Noninterest Expense



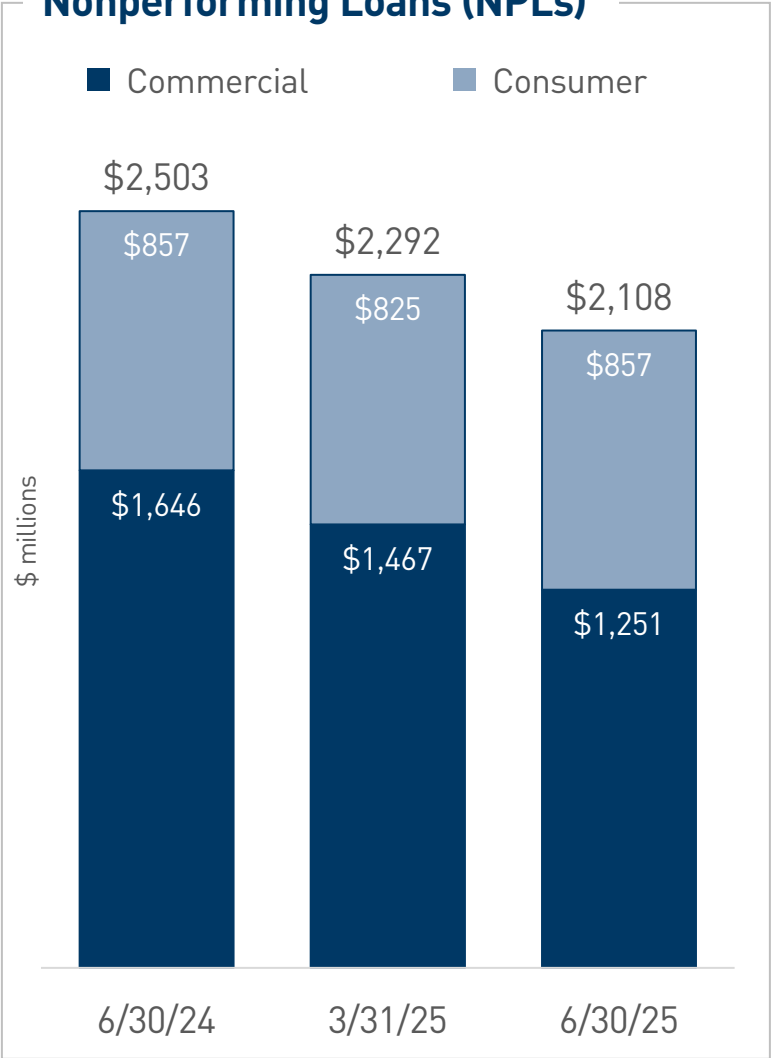
## Detail of Noninterest Expense

	Quarter			Year to Date	
\$ millions	2Q25	LQ	YoY	YTD 2025	vs. YTD 2024
Personnel	\$1,889	–	6%	\$3,779	6%
Occupancy	235	(4)%	–	480	–
Equipment	394	3%	11%	778	12%
Marketing	99	16%	6%	184	17%
Other	766	(2)%	(14)%	1,549	(13)%
Total noninterest expense	\$3,383	–	1%	\$6,770	1%

Note: YoY = year-over-year. LQ = linked quarter. YTD = for the six-month period ending June 30. Additional footnotes are presented on slide 27.

# Strong Credit Quality; NPLs, Delinquencies and NCOs Declined

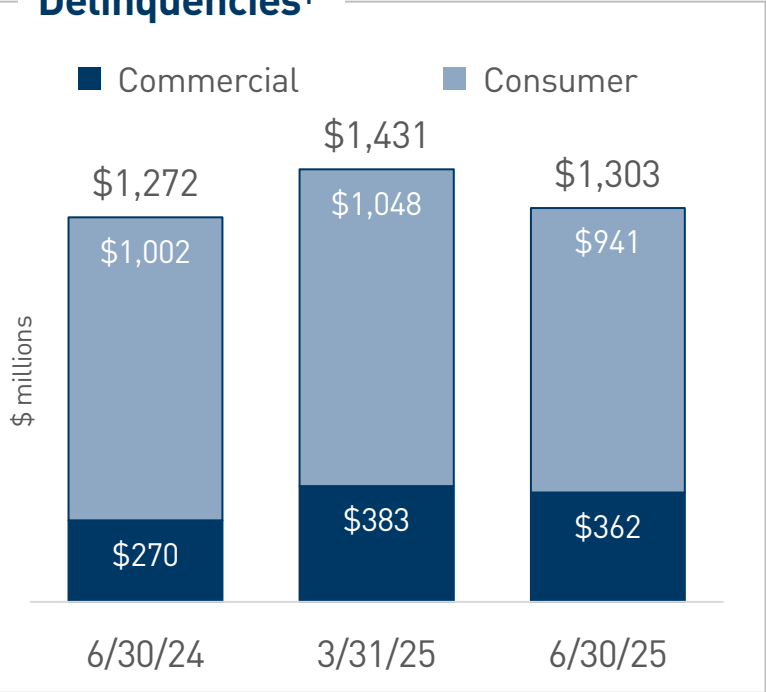
## Nonperforming Loans (NPLs)



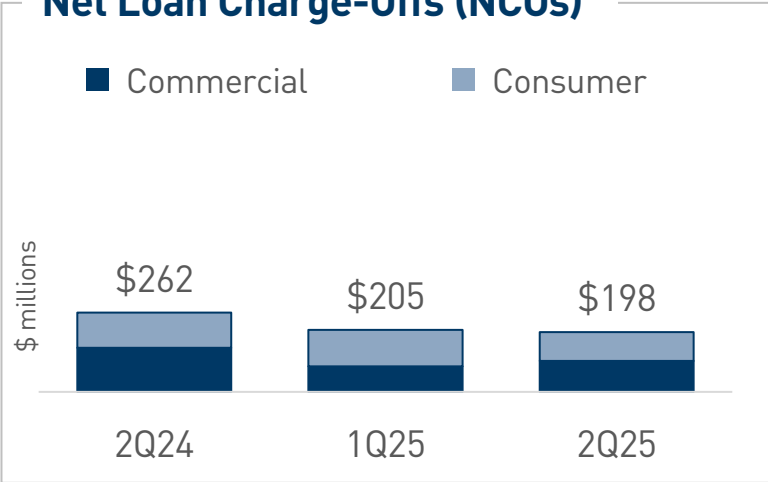
## Credit Quality Metrics

	2Q24	1Q25	2Q25
NPLs / Total Loans (Period end)	0.78%	0.72%	<b>0.65%</b>
Delinquencies / Total Loans <sup>1</sup> (Period end)	0.40%	0.45%	<b>0.40%</b>
NCOs / Average Loans <sup>2</sup>	0.33%	0.26%	<b>0.25%</b>
Allowance for Credit Losses to Total Loans	1.67%	1.64%	<b>1.62%</b>

## Delinquencies<sup>1</sup>



## Net Loan Charge-Offs (NCOs)



Note: CRE = commercial real estate. Additional footnotes are presented on slide 27.

# Full Year 2025 vs. Full Year 2024

\$ millions; except loans, \$ billions	2024	Previous 2025 Guidance <sup>1, 2</sup>	Current 2025 Guidance <sup>1, 2</sup>
Average loans	\$319.8	Stable	Up ~1%
Net interest income	\$13,499	Up 6% – 7%	Up ~7%
Noninterest income	\$8,056	Up ~5%	Up 4% – 5%
Total revenue	\$21,555	Up ~6%	Up ~6%
Noninterest expense	\$13,524	Up ~1%	Up ~1%
Effective tax rate	17.8%	~19%	~19%

*Note: Refer to Cautionary Statement in the Appendix, including economic and other assumptions. Does not take into account impact of potential legal and regulatory contingencies. Additional footnotes are presented on slide 27.*

# Third Quarter 2025 vs. Second Quarter 2025

\$ millions; except loans, \$ billions	2Q25	3Q25 Guidance <sup>1, 2</sup>
Average loans	\$322.8	Up ~1%
Net interest income	\$3,555	Up ~3%
Fee income (non-GAAP)	\$1,894	Up 3% – 4%
Other noninterest income	\$212	\$150 – \$200
Total revenue	\$5,661	Up 2% – 3%
Noninterest expense	\$3,383	Up ~2%
Net charge-offs	\$198	\$275 – \$300

*Note: Refer to Cautionary Statement in the Appendix, including economic and other assumptions. Does not take into account impact of potential legal and regulatory contingencies. For non-GAAP figures, see reconciliation in the appendix. Additional footnotes are presented on slide 27.*

# Appendix: **Cautionary Statement**

## Regarding Forward-Looking Information

---

We make statements in this presentation, and we may from time to time make other statements, regarding our outlook for financial performance, such as earnings, revenues, expenses, tax rates, capital and liquidity levels and ratios, asset levels, asset quality, financial position, and other matters regarding or affecting us and our future business and operations, including our sustainability strategy, that are forward-looking statements within the meaning of the Private Securities Litigation Reform Act. Forward-looking statements are typically identified by words such as “believe,” “plan,” “expect,” “anticipate,” “see,” “look,” “intend,” “outlook,” “project,” “forecast,” “estimate,” “goal,” “will,” “should” and other similar words and expressions.

Forward-looking statements are necessarily subject to numerous assumptions, risks and uncertainties, which change over time. Future events or circumstances may change our outlook and may also affect the nature of the assumptions, risks and uncertainties to which our forward-looking statements are subject. Forward-looking statements speak only as of the date made. We do not assume any duty and do not undertake any obligation to update forward-looking statements. Actual results or future events could differ, possibly materially, from those anticipated in forward-looking statements, as well as from historical performance. As a result, we caution against placing undue reliance on any forward-looking statements.

Our forward-looking statements are subject to the following principal risks and uncertainties.

- Our businesses, financial results and balance sheet values are affected by business and economic conditions, including:
  - Changes in interest rates and valuations in debt, equity and other financial markets,
  - Disruptions in the U.S. and global financial markets,
  - Actions by the Federal Reserve Board, U.S. Treasury and other government agencies, including those that impact money supply, market interest rates and inflation,
  - Changes in customer behavior due to changing business and economic conditions or legislative or regulatory initiatives,
  - Changes in customers', suppliers' and other counterparties' performance and creditworthiness,
  - Impacts of sanctions, tariffs and other trade policies of the U.S. and its global trading partners,
  - Impacts of changes in federal, state and local governmental policy, including on the regulatory landscape, capital markets, taxes, infrastructure spending and social programs,
  - Our ability to attract, recruit and retain skilled employees, and
  - Commodity price volatility.

# Appendix: **Cautionary Statement**

## Regarding Forward-Looking Information

---

- Our forward-looking financial statements are subject to the risk that economic and financial market conditions will be substantially different than those we are currently expecting. These statements are based on our views that:
  - The economic fundamentals remain solid in mid-2025. The labor market has eased but job growth continues, and job and income gains have supported consumer spending growth in the first half of 2025. However, downside risks have materially increased with recent substantial changes to U.S. tariffs and corresponding policy changes by U.S. trading partners.
  - PNC's baseline forecast remains for continued expansion, but slower economic growth in 2025 than in 2024. Tariffs and the uncertainty surrounding them will weigh on consumer spending and business investment. High interest rates remain a drag on the economy, consumer spending growth will slow to a pace more consistent with household income growth, and government's contribution to economic growth will be smaller.
  - The baseline forecast is for real GDP growth of around 1.5% in 2025 and 2026, respectively, with the unemployment rate increasing to around 4.5% over the next year. However, the recent turbulence in trade policy indicates that growth may be significantly weaker than in this forecast and the unemployment rate higher. The higher tariffs are, the longer they remain in place, and the more uncertainty around them, the weaker growth will be and the higher the unemployment rate. The longer trade disputes persist, the greater the likelihood of near-term recession.
  - The baseline forecast is for one federal funds rate cut of 25 basis points this year, at the last Federal Open Market Committee (FOMC) meeting of 2025, with additional rate cuts of 25 basis points at each of the first two FOMC meetings of 2026. This would put the federal funds rate in a range of 3.50% to 3.75% by the spring of next year. High inflation could mean less monetary easing than in the forecast, but if the economy enters recession the Federal Reserve could cut the federal funds rate more aggressively this year.
- PNC's ability to take certain capital actions, including returning capital to shareholders, is subject to PNC meeting or exceeding minimum capital levels, including a stress capital buffer established by the Federal Reserve Board in connection with the Federal Reserve Board's Comprehensive Capital Analysis and Review (CCAR) process.
- PNC's regulatory capital ratios in the future will depend on, among other things, PNC's financial performance, the scope and terms of final capital regulations then in effect and management actions affecting the composition of PNC's balance sheet. In addition, PNC's ability to determine, evaluate and forecast regulatory capital ratios, and to take actions (such as capital distributions) based on actual or forecasted capital ratios, will be dependent at least in part on the development, validation and regulatory review of related models and the reliability of and risks resulting from extensive use of such models.
- Legal and regulatory developments could have an impact on our ability to operate our businesses, financial condition, results of operations, competitive position, reputation, or pursuit of attractive acquisition opportunities. Reputational impacts could affect matters such as business generation and retention, liquidity, funding, and ability to attract and retain employees. These developments could include:
  - Changes to laws and regulations, including changes affecting oversight of the financial services industry, changes in the enforcement and interpretation of such laws and regulations, and changes in accounting and reporting standards.
  - Unfavorable resolution of legal proceedings or other claims and regulatory and other governmental investigations or other inquiries resulting in monetary losses, costs, or alterations in our business practices, and potentially causing reputational harm to PNC.



# Appendix: **Cautionary Statement**

## Regarding Forward-Looking Information

---

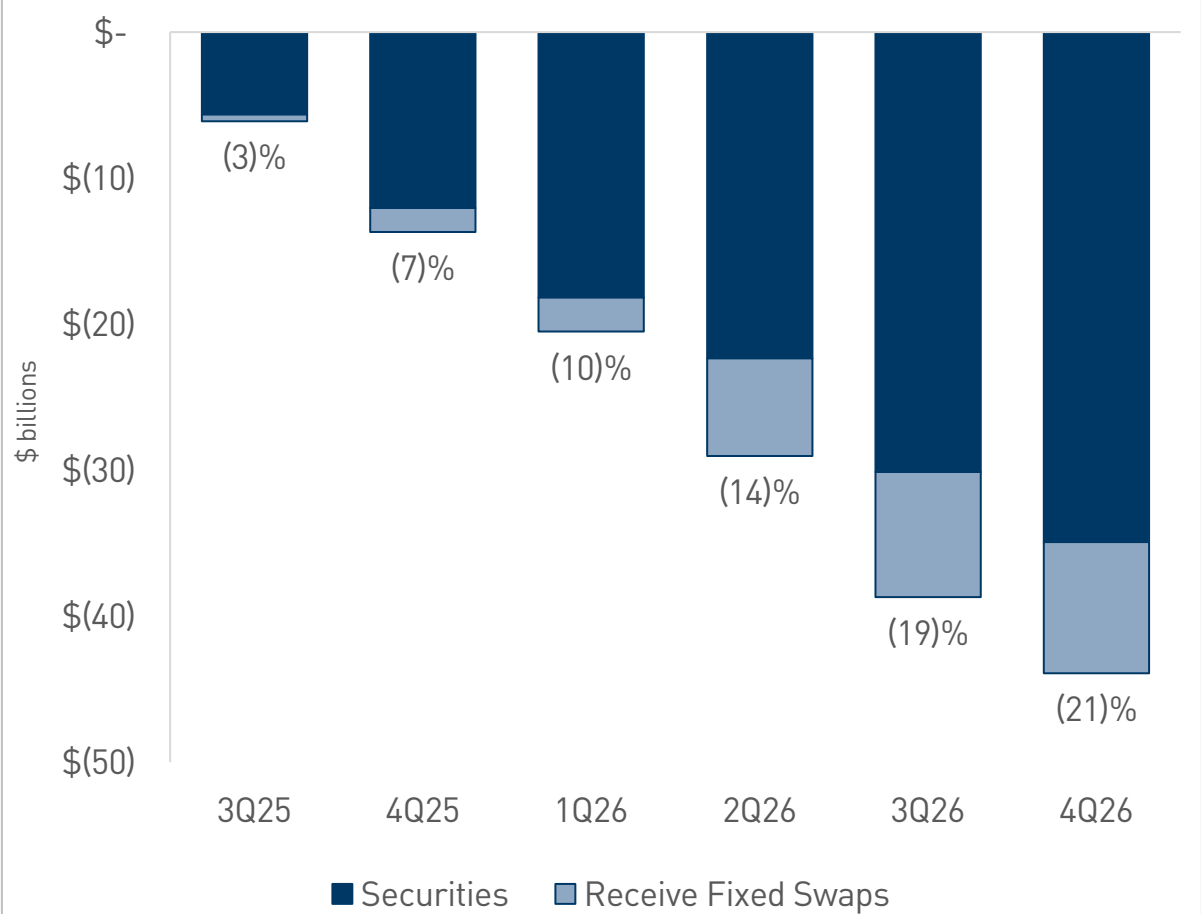
- Results of the regulatory examination and supervision process, including our failure to satisfy requirements of agreements with governmental agencies.
- Costs associated with obtaining rights in intellectual property claimed by others and of adequacy of our intellectual property protection in general.
- Business and operating results are affected by our ability to identify and effectively manage risks inherent in our businesses, including, where appropriate, through effective use of systems and controls, third-party insurance, derivatives, and capital management techniques, and to meet evolving regulatory capital and liquidity standards.
- Our reputation and business and operating results may be affected by our ability to appropriately meet or address environmental, social or governance targets, goals, commitments or concerns that may arise.
- We grow our business in part through acquisitions and new strategic initiatives. Risks and uncertainties include those presented by the nature of the business acquired and strategic initiative, including in some cases those associated with our entry into new businesses or new geographic or other markets and risks resulting from our inexperience in those new areas, as well as risks and uncertainties related to the acquisition transactions themselves, regulatory issues, the integration of the acquired businesses into PNC after closing or any failure to execute strategic or operational plans.
- Competition can have an impact on customer acquisition, growth and retention and on credit spreads and product pricing, which can affect market share, deposits and revenues. Our ability to anticipate and respond to technological changes can also impact our ability to respond to customer needs and meet competitive demands.
- Business and operating results can also be affected by widespread manmade, natural and other disasters (including severe weather events), health emergencies, dislocations, geopolitical instabilities or events, terrorist activities, system failures or disruptions, security breaches, cyberattacks, international hostilities, or other extraordinary events beyond PNC's control through impacts on the economy and financial markets generally or on us or our counterparties, customers or third-party vendors and service providers specifically.

We provide greater detail regarding these as well as other factors in our most recent Form 10-K and in any subsequent Form 10-Qs, including in the Risk Factors and Risk Management sections and the Legal Proceedings and Commitments Notes of the Notes to Consolidated Financial Statements in those reports, and in our other subsequent SEC filings. Our forward-looking statements may also be subject to other risks and uncertainties, including those we may discuss elsewhere in this news release or in our SEC filings, accessible on the SEC's website at [www.sec.gov](http://www.sec.gov) and on our corporate website at [www.pnc.com/secfilings](http://www.pnc.com/secfilings). We have included these web addresses as inactive textual references only. Information on these websites is not part of this document.

# Appendix: Securities and Swap Runoff and AOCI Accretion

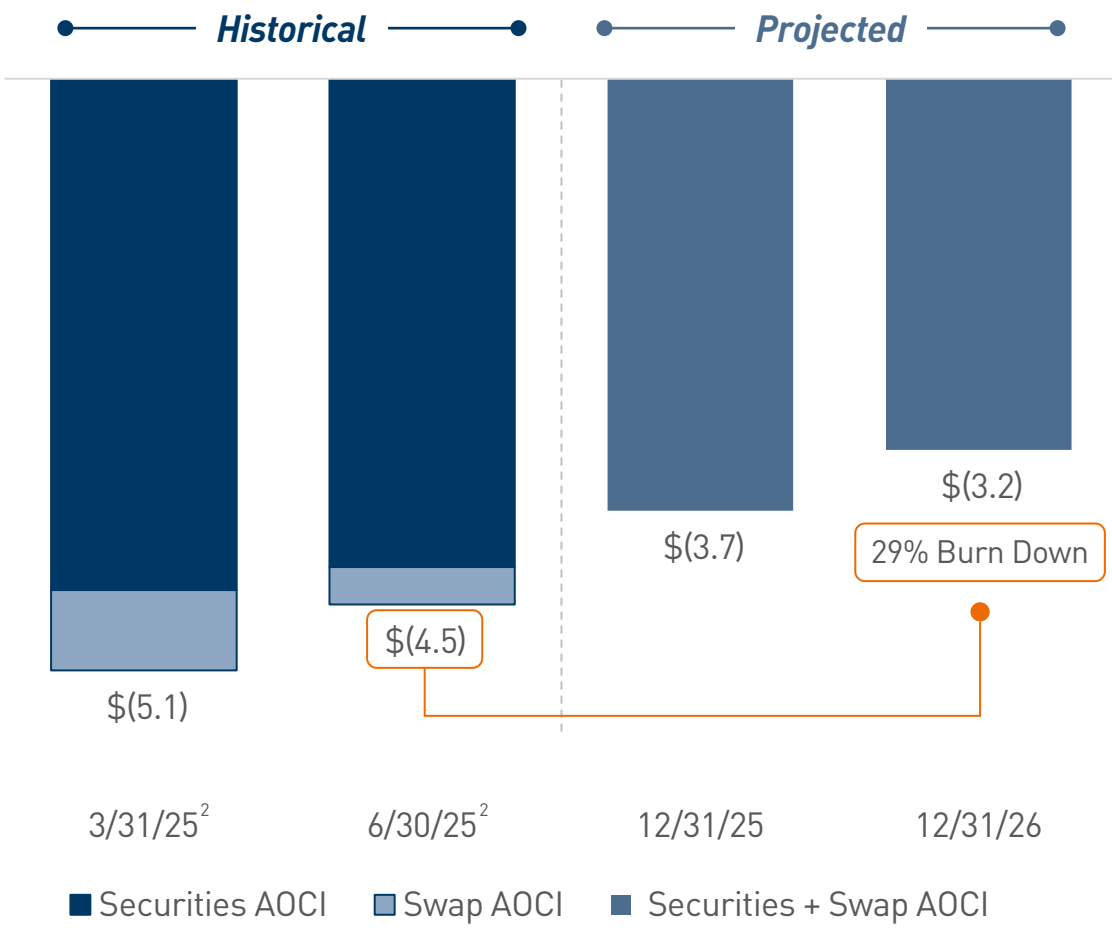
## Cumulated Projected Runoff<sup>1</sup>

21% of securities and swap portfolio projected to runoff through 2026



## Securities and Swap AOCI Accretion<sup>1</sup>

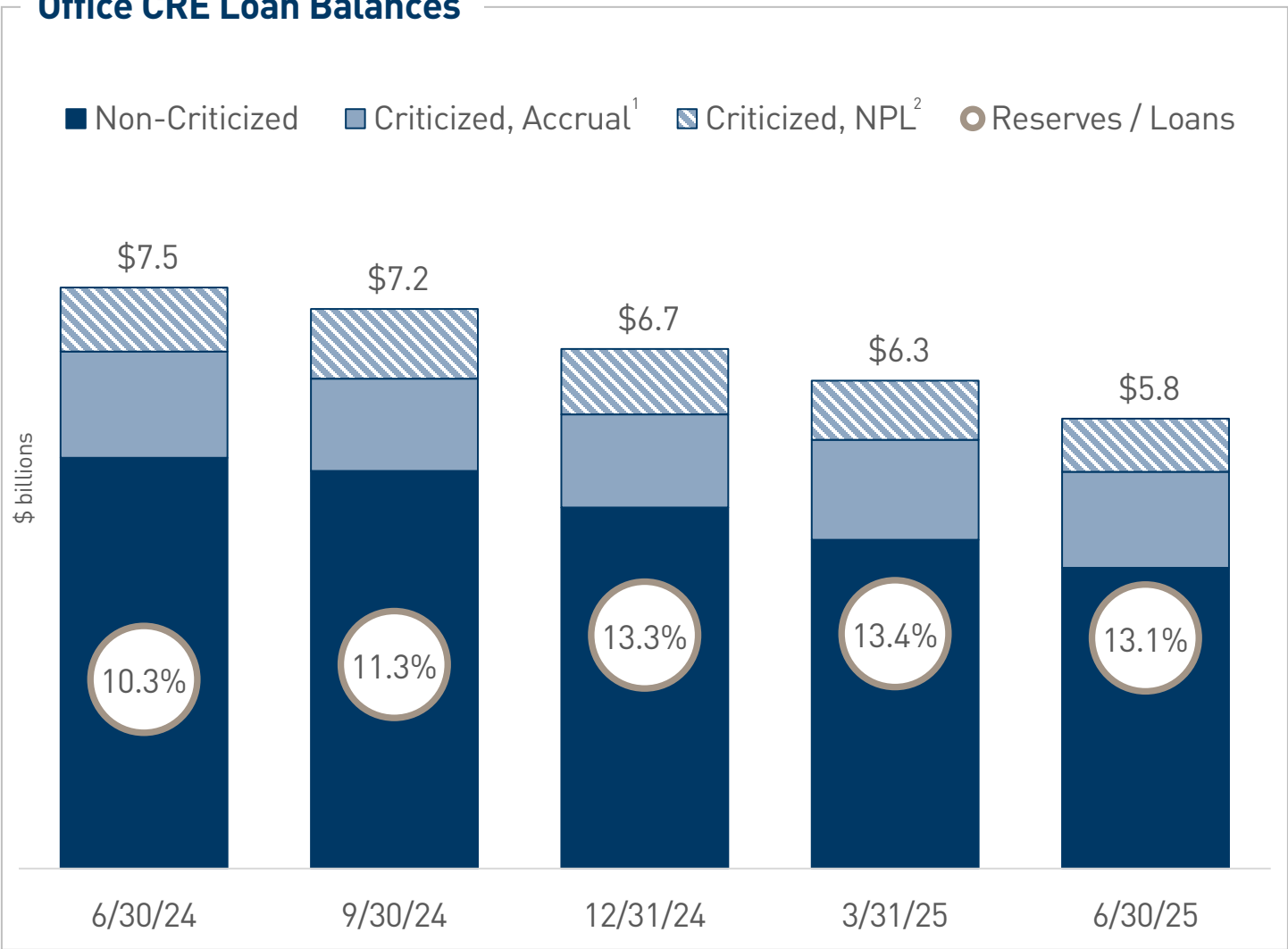
29% of securities and swap AOCI projected to accrete back through 2026



Note: AOCI = accumulated other comprehensive income (loss). Additional footnotes are presented on slide 27.

# Appendix: Office Commercial Real Estate (CRE) Portfolio

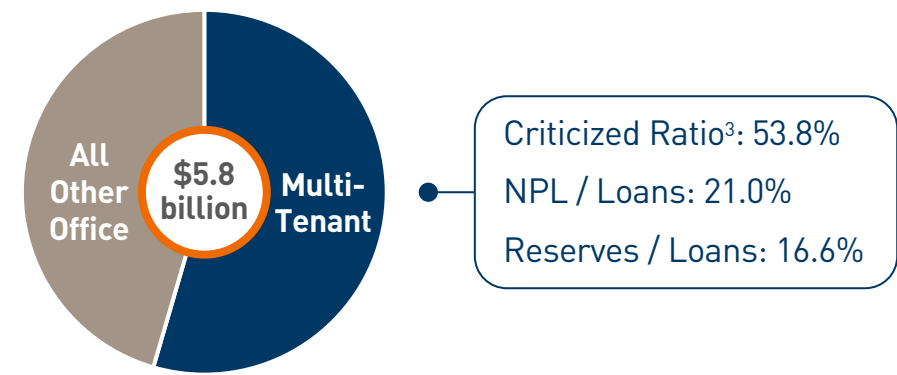
## Office CRE Loan Balances



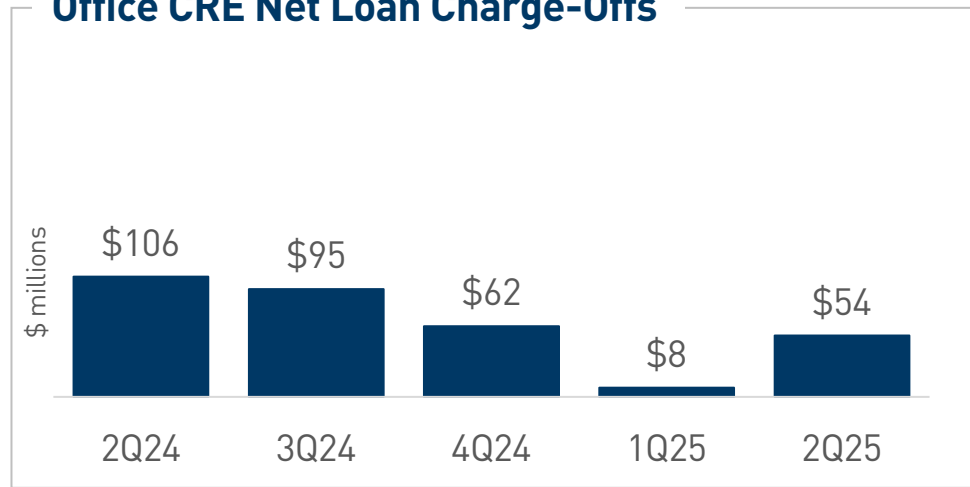
Note: NPLs = nonperforming loans. Additional footnotes are presented on slide 27.

## Multi-Tenant Office CRE Portfolio

Multi-Tenant loans represent 55% of total office portfolio



## Office CRE Net Loan Charge-Offs



# Appendix: Non-GAAP to GAAP Reconciliation

Consolidated CET1 Ratio, including AOCI & Other Fully Phased-In Expanded Risk-Based Approach (ERBA) Impacts, Basel III Endgame Impacts (non-GAAP)

June 30, 2025 (estimated): \$ billions	Common Equity Tier 1 Capital	June 30, 2025 (estimated): \$ billions	Risk-Weighted Assets (RWA)
Common stock, related surplus and retained earnings, net of treasury stock	\$56.5	RWA, standardized approach	\$432.9
Goodwill and disallowed intangibles, net of deferred tax liabilities	(10.9)	Estimated impacts to RWA from AOCI adjustments	3.4
All other adjustments	(0.1)	RWA, including AOCI	\$436.3
Common equity tier 1 capital (as reported)	\$45.6	Additional net impacts to RWA from Basel III endgame	12.9
Estimated AOCI adjustments, Basel III endgame	(4.5)	RWA, fully phased-in ERBA, Basel III endgame	\$449.1
Common equity tier 1 capital, including AOCI	\$41.1		
Estimated additional impact from threshold deductions, Basel III endgame	–		
Common equity tier 1 capital, Basel III endgame	\$41.1		
Common equity tier 1 ratio	10.5%		
Common equity tier 1 ratio, including AOCI (non-GAAP)	9.4%		
Common equity tier 1 ratio, fully phased-in ERBA, Basel III endgame (non-GAAP)	9.2%		

As permitted, PNC has elected to exclude AOCI related to both available for sale securities and pension and other post-retirement plans from CET1 capital. CET1 ratio, including AOCI, is a non-GAAP measure and is calculated based on common equity Tier 1 capital, inclusive of AOCI adjustments, divided by risk-weighted assets, inclusive of AOCI adjustments. AOCI adjustments include ASC 320 Investments – Debt Securities and ASC 815 Derivatives and Hedging, ASC 715 Compensation – Retirement Benefits, as well as changes related to deferred taxes. We believe this non-GAAP measure shows, among other things, the impact of adding back net unrealized gains and subtracting net unrealized losses on AFS / HTM securities and the subsequent impact to our CET1 ratio. CET1 ratio, Basel III Endgame, is a non-GAAP measure and is calculated based on common equity Tier 1 capital, inclusive of AOCI and additional Basel III Endgame adjustments, divided by risk-weighted assets, inclusive of AOCI and additional Basel III Endgame adjustments. Additional Basel III Endgame adjustments include MSR threshold deductions, as well as adjustments related to credit risk, operational risk, credit valuation adjustments, and market risk. We believe this non-GAAP measure shows, among other things, the full impact of the Basel III Endgame NPR and the subsequent impact to our CET1 ratio. Totals may not sum due to rounding.

# Appendix: **Non-GAAP to GAAP Reconciliation**

## Pretax, Pre-Provision Earnings (non-GAAP)

\$ millions	For the three months ended			For the six months ended	
	Jun. 30, 2025	Mar. 31, 2025	Jun. 30, 2024	Jun. 30, 2025	Jun. 30, 2024
Total revenue	\$5,661	\$5,452	\$5,411	\$11,113	\$10,556
Total noninterest expense	3,383	3,387	3,357	6,770	6,691
Pretax, Pre-Provision Earnings (non-GAAP)	\$2,278	\$2,065	\$2,054	\$4,343	\$3,865

We believe that pretax, pre-provision earnings is a useful tool to help evaluate the ability to provide for credit costs through operations and provides an additional basis to compare results between periods by isolating the impact of provision for credit losses, which can vary significantly between periods.

# Appendix: Non-GAAP to GAAP Reconciliation

## Fee Income (non-GAAP)

\$ millions	For the three months ended			For the six months ended	
	Jun. 30, 2025	Mar. 31, 2025	Jun. 30, 2024	Jun. 30, 2025	Jun. 30, 2024
Noninterest income					
Asset management and brokerage	\$391	\$391	\$364	\$782	\$728
Capital markets and advisory	321	306	272	627	531
Card and cash management	737	692	706	1,429	\$1,377
Lending and deposit services	317	316	304	633	609
Residential and commercial mortgage	128	134	131	262	278
Fee income (non-GAAP)	\$1,894	\$1,839	\$1,777	\$3,733	\$3,523
Other income	212	137	332	349	467
Total noninterest income	\$2,106	\$1,976	\$2,109	\$4,082	\$3,990

Fee income is a non-GAAP measure and is comprised of noninterest income in the following categories: asset management and brokerage, capital markets and advisory, card and cash management, lending and deposit services, and residential and commercial mortgage. We believe this non-GAAP measure serves as a useful tool for comparison of noninterest income related to fees.

# Appendix: **Non-GAAP to GAAP Reconciliation**

## Taxable-Equivalent Net Interest Income (non-GAAP)

\$ millions	For the three months ended			For the six months ended	
	Jun. 30, 2025	Mar. 31, 2025	Jun. 30, 2024	Jun. 30, 2025	Jun. 30, 2024
Net interest income	\$3,555	\$3,476	\$3,302	\$7,031	\$6,566
Taxable-equivalent adjustments	28	28	34	56	68
Taxable-Equivalent Net Interest Income (non-GAAP)	\$3,583	\$3,504	\$3,336	\$7,087	\$6,634

*The interest income earned on certain earning assets is completely or partially exempt from federal income tax. As such, these tax-exempt instruments typically yield lower returns than taxable investments. To provide more meaningful comparisons of net interest income, we use interest income on a taxable-equivalent basis by increasing the interest income earned on tax-exempt assets to make it fully equivalent to interest income earned on taxable investments. This adjustment is not permitted under GAAP. Taxable-equivalent net interest income is only used for calculating net interest margin. Net interest income shown elsewhere in this presentation is GAAP net interest income.*

# Appendix: **Non-GAAP to GAAP Reconciliation**

## Tangible Book Value per Common Share (non-GAAP)

\$ millions, except per share data	For the three months ended		
	Jun. 30, 2025	Mar. 31, 2025	Jun. 30, 2024
Book value per common share	\$131.61	\$127.98	\$116.70
Tangible book value per common share			
Common shareholders' equity	\$51,854	\$50,654	\$46,397
Goodwill and other intangible assets	(11,137)	(11,154)	(11,206)
Deferred tax liabilities on goodwill and other intangible assets	242	239	241
Tangible common shareholders' equity	\$40,959	\$39,739	\$35,432
Period end common shares outstanding (in millions)	394	396	398
Tangible Book Value per Common Share (non-GAAP)	\$103.96	\$100.40	\$89.12

Tangible book value per common share is a non-GAAP measure and is calculated based on tangible common shareholders' equity divided by period end common shares outstanding. We believe this non-GAAP measure serves as a useful tool to help evaluate the strength and discipline of a company's capital management strategies and as an additional, conservative measure of total company value.



# Appendix: **Non-GAAP to GAAP Reconciliation**

## Tangible Common Equity Ratio (non-GAAP)

\$ millions	For the three months ended		
	Jun. 30, 2025	Mar. 31, 2025	Jun. 30, 2024
Tangible common shareholders' equity			
Common shareholders' equity	\$51,854	\$50,654	\$46,397
Goodwill and other intangible assets	(11,137)	(11,154)	(11,206)
Deferred tax liabilities and other intangible assets	242	239	241
Tangible common shareholders' equity	\$40,959	\$39,739	\$35,432
Tangible assets			
Total assets	\$559,107	\$554,722	\$556,519
Goodwill and other intangible assets	(11,137)	(11,154)	(11,206)
Deferred tax liabilities on goodwill and other intangible assets	242	239	241
Tangible assets	\$548,212	\$543,807	\$545,554
Tangible common equity ratio (non-GAAP)	7.47%	7.31%	6.49%

*Tangible common equity ratio is a non-GAAP measure and is calculated based on tangible common shareholders' equity divided by tangible assets. We believe this non-GAAP measure to be a key financial metric in assessing capital adequacy.*

# Appendix: **Non-GAAP to GAAP Reconciliation**

## Return On Average Tangible Common Equity (non-GAAP)

\$ millions	For the three months ended		
	Jun. 30, 2025	Mar. 31, 2025	Jun. 30, 2024
Return on average common shareholders' equity	12.20%	11.60%	12.16%
Average common shareholders' equity	\$50,676	\$49,217	\$44,916
Average goodwill and other intangible assets	(11,145)	(11,162)	(11,216)
Average deferred tax liabilities on goodwill and other intangible assets	241	240	242
Average tangible common equity	\$39,772	\$38,295	\$33,942
Net income attributable to common shareholders	\$1,542	\$1,408	\$1,362
Net income attributable to common shareholders, annualized	\$6,185	\$5,711	\$5,463
Return on average tangible common equity (non-GAAP)	15.55%	14.91%	16.10%

Return on average tangible common equity is a non-GAAP financial measure and is calculated based on annualized net income attributable to common shareholders divided by tangible common equity. We believe that return on average tangible common equity is useful as a tool to help measure and assess a company's use of common equity.

# Appendix: Preferred Dividends

## Preferred Dividends

\$ millions	For the three months ended				For the year ended
	Mar. 31, 2025	Jun. 30, 2025	Sep. 30, 2025	Dec. 31, 2025	Dec. 31, 2025
Preferred dividends	\$71	\$84	\$71	\$84	\$309

The above represents our current estimate for preferred dividends in 2025 for currently outstanding series as of July 16, 2025. This estimate assumes that current preferred stock remains outstanding.

# Earnings Presentation Footnotes

---

**Slide 2 – Solid 2Q25 Results**

- 1. Basel III common equity Tier (CET) 1 capital ratio – 6/30/25 ratio as used in this presentation is estimated. Details of the calculation are in the financial highlights section of the earnings release.

**Slide 3 – Diversified Businesses Driving Growth**

- 1. PNC Expansion Markets: refer collectively to PNC’s Southeast, Southwest and De Novo markets, excluding the business operations of PNC’s national businesses. Southeast markets include PNC markets in the states of Florida, Georgia, North Carolina and South Carolina. These markets were acquired or heavily influenced by the BankAtlantic branch and RBC Bank (USA) acquisitions of 2011 and 2012, respectively. Southwest markets include PNC markets in the states of Alabama, Arizona, California, Colorado, Nevada, New Mexico and Texas. These markets were acquired or heavily influenced by the BBVA USA acquisition in 2021. De Novo markets include PNC markets in the states of Massachusetts, Minnesota, Oregon, Tennessee, Washington, Kansas and for C&IB and AMG only, the metropolitan statistical area of Kansas City. De Novo markets reflect markets that PNC has opened organically since 2012 and are otherwise not included in the Southeast or Southwest markets. PNC’s national businesses include PNC Business Credit, PNC Real Estate, PNC Asset Backed Finance, PNC’s advisory businesses and PNC’s Residential Mortgage business.

**Slide 6 – Asset Repricing Driving Higher Yield on Securities and Receive Fixed Swaps**

- 1. Active swap balances exclude impact of terminated positions which had not settled by quarter end.
- 2. As of 6/30/25, the receive fixed rate on forward starting swaps was 4.07% and the receive fixed rate on the total swap portfolio, including active and forward starting swaps, was 3.75%.

**Slide 7 – Stable Deposit Base**

- 1. Cumulative deposit beta is calculated as the change in deposit rate paid on total interest-bearing deposits divided by the change in the upper level of the average stated Federal Funds rate range since August 2024, the start of the current easing rate cycle.

**Slide 10 – Expenses Remain Well-Controlled**

- 1. Efficiency ratio calculated as total noninterest expense divided by total revenue.

**Slide 11 – Strong Credit Quality; NPLs, Delinquencies and NCOs Declined**

- 1. Delinquencies represent accruing loans past due 30 days or more. Delinquencies to Total Loans represent delinquencies divided by period end loans.
- 2. Net loan charge-offs (NCOs) / Average Loans represent annualized net loan charge-offs to average loans for the three months ended.

**Slide 12 – Full Year 2025 vs. Full Year 2024**

- 1. Average loans, net interest income, noninterest income, total revenue and noninterest expense outlooks represent estimated percentage change for 2025 compared to the respective 2024 figures presented in the table.
- 2. The 2025 guidance range for total revenue and noninterest income does not forecast net securities gains or losses and activities related to Visa Class B common shares.

**Slide 13 – Third Quarter 2025 vs. Second Quarter 2025**

- 1. Average loans, net interest income, fee income, total revenue and noninterest expense outlooks represent estimated percentage change for 3Q25 compared to the respective 2Q25 figures presented in the table.
- 2. The 3Q25 guidance range for total revenue and other noninterest income does not forecast net securities gains or losses and activities related to Visa Class B common shares.

**Slide 17 – Appendix: Securities and Swap Runoff and AOCI Accretion**

- 1. Cumulative projected runoff and accumulated other comprehensive income (AOCI) accretion are calculated along market implied forward interest rates as of 6/30/25, and captures scheduled principal payments, contractual maturities, and projected prepayments using internally validated models / assumptions. This represents our portfolio as of 6/30/25 and does not reflect future changes in composition of the securities portfolio.
- 2. Accumulated other comprehensive income (AOCI) of negative \$5.1 billion as of 3/31/25 and negative \$4.5 billion as of 6/30/25 represents accumulated other comprehensive income (AOCI) related to ASC 320 Investments – Debt Securities and ASC 815 Derivatives and Hedging but excludes approximately negative \$150 million as of 3/31/25 and approximately negative \$160 million as of 6/30/25 of AOCI related to ASC 715 Compensation – Retirement Benefits and ASC 830 Foreign Currency Matters.

**Slide 18 – Appendix: Office Commercial Real Estate (CRE) Portfolio**

- 1. Criticized, accrual loans represent loans that are designated as criticized, but still accruing.
- 2. Criticized, nonperforming (NPL) loans represent loans that are designated as criticized and nonperforming.
- 3. Criticized ratio represents criticized loans / total loans.