

FINANCIAL SUPPLEMENT SECOND QUARTER 2015 (Unaudited)

THE PNC FINANCIAL SERVICES GROUP, INC. FINANCIAL SUPPLEMENT SECOND QUARTER 2015 (UNAUDITED)

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The information contained in this Financial Supplement is preliminary, unaudited and based on data available on July 15, 2015. We have reclassified certain prior period amounts to be consistent with the current period presentation, which we believe is more meaningful to readers of our consolidated financial statements. This information speaks only as of the particular date or dates included in the schedules. We do not undertake any obligation to, and disclaim any duty to, correct or update any of the information provided in this Financial Supplement. Our future financial performance is subject to risks and uncertainties as described in our United States Securities and Exchange Commission (SEC) filings.

BUSINESS

PNC is one of the largest diversified financial services companies in the United States and is headquartered in Pittsburgh, Pennsylvania. PNC has businesses engaged in retail banking, corporate and institutional banking, asset management and residential mortgage banking, providing many of its products and services nationally, as well as other products and services in PNC's primary geographic markets located in Pennsylvania, Ohio, New Jersey, Michigan, Illinois, Maryland, Indiana, North Carolina, Florida, Kentucky, Washington, D.C., Delaware, Virginia, Alabama, Missouri, Georgia, Wisconsin and South Carolina. PNC also provides certain products and services internationally.

The PNC Financial Services Group, Inc.

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Table 1: Consolidated Income Statement (Unaudited)

| Table 1: Consolidated Income Statement (Unaudited) | | | 771 1 | | | <i>a</i> . | |
|--|----------|------------|-----------------------------|----------|------------|------------|-----------------------|
| | June 30 |) March 31 | Three months December 31 | | June 30 | June 30 | nths ended June 30 |
| In millions, except per share data | 2015 | | 2014 | • | 2014 | 2015 | 2014 |
| Interest Income | | | | | | | |
| Loans | \$ 1,791 | \$ 1,802 | \$ 1,835 | \$ 1,848 | \$ 1,845 | \$ 3,593 | \$ 3,744 |
| Investment securities | 407 | 406 | 398 | 387 | 412 | 813 | 839 |
| Other | 107 | 111 | 104 | 93 | 99 | 218 | 183 |
| Total interest income | 2,305 | 2,319 | 2,337 | 2,328 | 2,356 | 4,624 | 4,766 |
| Interest Expense | | | | | | | |
| Deposits | 98 | 92 | 86 | 81 | 80 | 190 | 158 |
| Borrowed funds | 155 | 155 | 154 | 143 | 147 | 310 | 284 |
| Total interest expense | 253 | 247 | 240 | 224 | 227 | 500 | 442 |
| Net interest income | 2,052 | 2,072 | 2,097 | 2,104 | 2,129 | 4,124 | 4,324 |
| Noninterest Income | | | | | | | |
| Asset management | 416 | 376 | 376 | 411 | 362 | 792 | 726 |
| Consumer services | 334 | 311 | 321 | 320 | 323 | 645 | 613 |
| Corporate services | 369 | 344 | 397 | 374 | 343 | 713 | 644 |
| Residential mortgage | 164 | 164 | 135 | 140 | 182 | 328 | 343 |
| Service charges on deposits | 156 | 153 | 180 | 179 | 156 | 309 | 303 |
| Net gains (losses) on sales of securities (a) | 8 | 42 | - | - | (6) | 50 | 4 |
| Other | 367 | 269 | 441 | 313 | 321 | 636 | 630 |
| Total noninterest income | 1,814 | 1,659 | 1,850 | 1,737 | 1,681 | 3,473 | 3,263 |
| Total revenue | 3,866 | 3,731 | 3,947 | 3,841 | 3,810 | 7,597 | 7,587 |
| Provision For Credit Losses | 46 | 54 | 52 | 55 | 72 | 100 | 166 |
| Noninterest Expense | | | | | | | |
| Personnel | 1,200 | 1,157 | 1,170 | 1,189 | 1,172 | 2,357 | 2,252 |
| Occupancy | 209 | 216 | 216 | 200 | 199 | 425 | 417 |
| Equipment | 231 | 222 | 234 | 220 | 204 | 453 | 405 |
| Marketing | 67 | 62 | 67 | 66 | 68 | 129 | 120 |
| Other | 659 | 692 | 852 | 682 | 685 | 1,351 | 1,398 |
| Total noninterest expense | 2,366 | 2,349 | 2,539 | 2,357 | 2,328 | 4,715 | 4,592 |
| Income before income taxes and noncontrolling interests | 1,454 | 1,328 | 1,356 | 1,429 | 1,410 | 2,782 | 2,829 |
| Income taxes | 410 | 324 | 299 | 391 | 358 | 734 | 717 |
| Net income | 1,044 | 1,004 | 1,057 | 1,038 | 1,052 | 2,048 | 2,112 |
| Less: Net income (loss) attributable to noncontrolling interests | 4 | 1 | 21 | 1 | 3 | 5 | 1 |
| Preferred stock dividends and discount accretion and redemptions | 48 | 70 | 48 | 71 | 48 | 118 | 118 |
| Net income attributable to common shareholders | \$ 992 | \$ 933 | \$ 988 | \$ 966 | \$ 1,001 | \$ 1,925 | \$ 1,993 |
| Earnings Per Common Share | | | | | | | |
| Basic | \$ 1.92 | \$ 1.79 | \$ 1.88 | \$ 1.82 | \$ 1.88 | \$ 3.71 | \$ 3.73 |
| Diluted | \$ 1.88 | | \$ 1.84 | \$ 1.79 | \$ 1.85 | \$ 3.63 | \$ 3.67 |
| Average Common Shares Outstanding | | | | | | | |
| Basic | 517 | 521 | 524 | 529 | 532 | 519 | 532 |
| Diluted | 525 | | 532 | 537 | 539 | 527 | 539 |
| Efficiency | 61 | | | | | 62 9 | |
| Noninterest income to total revenue | 47 | | | | | 46 % | |
| Effective tax rate (b) | 28.2 | | | | | 26.4 9 | |
| | 20.2 | /0 24.4 7 | τυ <i>ΔΔ</i> .1 | /0 21.4 | /0 23.4 70 | 20.4 % | J 25.5 % |

(a) Net gains (losses) on sales of securities was less than \$.5 million for both the three months ended December 31, 2014 and September 30, 2014, respectively.

(b) The effective income tax rates are generally lower than the statutory rate due to the relationship of pretax income to tax credits and earnings that are not subject to tax.

Table 2: Consolidated Balance Sheet (Unaudited)

| | June 30 | March 31 | December 31 | September 30 | June 30 |
|---|------------|------------|----------------------|--------------|----------------------|
| In millions, except par value | 2015 | 2015 | 2014 | 2014 | 2014 |
| Assets | | | • • • • • • • | | • • • • • • • |
| Cash and due from banks (a) | \$ 4,412 | \$ 4,151 | \$ 4,360 | \$ 4,164 | \$ 4,892 |
| Federal funds sold and resale agreements (b) | 1,971 | 1,893 | 1,852 | 1,761 | 1,526 |
| Trading securities | 2,334 | 2,151 | 2,353 | 2,650 | 2,228 |
| Interest-earning deposits with banks (a) (c) | 33,969 | 31,198 | 31,779 | 26,247 | 16,876 |
| Loans held for sale (b) | 2,357 | 2,423 | 2,262 | 2,143 | 2,228 |
| Investment securities | 61,362 | 60,768 | 55,823 | 55,039 | 56,602 |
| Loans (a) (b) | 205,153 | 204,722 | 204,817 | 200,872 | 200,984 |
| Allowance for loan and lease losses (a) | (3,272) | (3,306) | (3,331) | (3,406) | (3,453) |
| Net loans | 201,881 | 201,416 | 201,486 | 197,466 | 197,531 |
| Goodwill | 9,103 | 9,103 | 9,103 | 9,074 | 9,074 |
| Mortgage servicing rights | 1,558 | 1,333 | 1,351 | 1,510 | 1,482 |
| Other intangible assets | 435 | 463 | 493 | 484 | 515 |
| Equity investments (a) (d) | 10,531 | 10,523 | 10,728 | 10,763 | 10,583 |
| Other (a) (b) | 24,032 | 25,538 | 23,482 | 23,123 | 23,527 |
| Total assets | \$ 353,945 | \$ 350,960 | \$ 345,072 | \$ 334,424 | \$ 327,064 |
| Liabilities | | | | | |
| Deposits | | | | | |
| Noninterest-bearing | \$ 77,369 | \$ 74,944 | \$ 73,479 | \$ 72,963 | \$ 71,001 |
| Interest-bearing | 162,335 | 161,559 | 158,755 | 153,341 | 151,553 |
| Total deposits | 239,704 | 236,503 | 232,234 | 226,304 | 222,554 |
| Borrowed funds | | | | | |
| Federal funds purchased and repurchase agreements | 2,190 | 2,202 | 3,510 | 3,499 | 3,132 |
| Federal Home Loan Bank borrowings | 22,193 | 21,224 | 20,005 | 16,471 | 15,023 |
| Bank notes and senior debt | 18,529 | 16,205 | 15,750 | 15,327 | 14,102 |
| Subordinated debt | 9,121 | 9,228 | 9,151 | 9,046 | 9,099 |
| Commercial paper | 2,956 | 4,399 | 4,995 | 4,809 | 4,999 |
| Other (a) (b) | 3,287 | 3,571 | 3,357 | 3,175 | 2,711 |
| Total borrowed funds | 58,276 | 56,829 | 56,768 | 52,327 | 49,066 |
| Allowance for unfunded loan commitments and letters of credit | 246 | 234 | 259 | 251 | 232 |
| Accrued expenses (a) | 5,031 | 5,039 | 5,187 | 5,090 | 4,753 |
| Other (a) | 4,776 | 5,917 | 4,550 | 4,457 | 4,666 |
| Total liabilities | 308,033 | 304,522 | 298,998 | 288,429 | 281,271 |
| Equity | | | | | |
| Preferred stock (e) | | | | | |
| Common stock - \$5 par value | | | | | |
| Authorized 800 shares, issued 542, 541, 541, 540, and 540 shares | 2,708 | 2,706 | 2,705 | 2,703 | 2,703 |
| Capital surplus - preferred stock | 3,449 | 3,948 | 3,946 | 3,945 | 3,944 |
| Capital surplus - common stock and other | 12,632 | 12,561 | 12,627 | 12,573 | 12,506 |
| Retained earnings | 27,609 | 26,882 | 26,200 | 25,464 | 24,755 |
| Accumulated other comprehensive income (loss) | 379 | 703 | 503 | 727 | 881 |
| Common stock held in treasury at cost: 26, 21, 18, 12, and 8 shares | (2,262) | (1,775) | (1,430) | (931) | (584) |
| Total shareholders' equity | 44,515 | 45,025 | 44,551 | 44,481 | 44,205 |
| Noncontrolling interests | 1,397 | 1,413 | 1,523 | 1,514 | 1,588 |
| Total equity | 45,912 | 46,438 | 46,074 | 45,995 | 45,793 |
| 1 J | | | | | |

(a) Amounts include consolidated variable interest entities. Our first quarter 2015 Form 10-Q included, and our second quarter 2015 Form 10-Q will include, additional information regarding these items.

(b) Amounts include assets and liabilities for which PNC has elected the fair value option. Our first quarter 2015 Form 10-Q included, and our second quarter 2015 Form 10-Q will include, additional information regarding these items.

(c) Amounts include balances held with the Federal Reserve Bank of Cleveland of \$33.6 billion, \$30.8 billion, \$31.4 billion, \$25.9 billion, and \$16.5 billion as of June 30, 2015, March 31, 2015, December 31, 2014, September 30, 2014, and June 30, 2014, respectively.

(d) Amounts include our equity interest in BlackRock.

(e) Par value less than \$.5 million at each date.

Table 3: Per Share Related Information (Unaudited)

| | | | | TΪ | | | Six mont | nded | | | | | | |
|--|----|---------|----|----------|-----|----------|----------|----------|----|---------|----|---------|----|---------|
| | | June 30 | ľ | March 31 | Dec | ember 31 | Septe | ember 30 | | June 30 | | June 30 | | June 30 |
| In millions, except per share data | | 2015 | | 2015 | | 2014 | | 2014 | | 2014 | | 2015 | | 2014 |
| Basic | | | | | | | | | | | | | | |
| Net income | \$ | 1,044 | \$ | 1,004 | \$ | 1,057 | \$ | 1,038 | \$ | 1,052 | \$ | 2,048 | \$ | 2,112 |
| Less: | | | | | | | | | | | | | | |
| Net income (loss) attributable to noncontrolling interests | | 4 | | 1 | | 21 | | 1 | | 3 | | 5 | | 1 |
| Preferred stock dividends and discount accretion and redemptions | | 48 | _ | 70 | _ | 48 | | 71 | | 48 | _ | 118 | | 118 |
| Net income attributable to common shareholders | | 992 | | 933 | | 988 | | 966 | | 1,001 | | 1,925 | | 1,993 |
| Less: | | | | | | | | | | | | | | |
| Dividends and undistributed earnings allocated to nonvested restricted shares | | - | | 2 | | 2 | | 3 | | 3 | | 2 | | 6 |
| Net income attributable to basic common shares | \$ | 992 | \$ | 931 | \$ | 986 | \$ | 963 | \$ | 998 | \$ | 1,923 | \$ | 1,987 |
| Basic weighted-average common shares outstanding | | 517 | | 521 | | 524 | | 529 | | 532 | | 519 | | 532 |
| Basic earnings per common share | \$ | 1.92 | \$ | 1.79 | \$ | 1.88 | \$ | 1.82 | \$ | 1.88 | \$ | 3.71 | \$ | 3.73 |
| Diluted | | | | | | | | | | | | | | |
| Net income attributable to basic common shares | \$ | 992 | \$ | 931 | \$ | 986 | \$ | 963 | \$ | 998 | \$ | 1,923 | \$ | 1,987 |
| Less: Impact of BlackRock earnings per share dilution | _ | 5 | | 5 | _ | 5 | | 4 | _ | 3 | _ | 10 | | 9 |
| Net income attributable to diluted common shares | \$ | 987 | \$ | 926 | \$ | 981 | \$ | 959 | \$ | 995 | \$ | 1,913 | \$ | 1,978 |
| Basic weighted-average common shares outstanding | | 517 | | 521 | | 524 | | 529 | | 532 | | 519 | | 532 |
| Dilutive potential common shares | | 8 | | 8 | | 8 | | 8 | | 7 | | 8 | | 7 |
| Diluted weighted-average common shares outstanding | _ | 525 | _ | 529 | | 532 | | 537 | | 539 | | 527 | | 539 |
| Diluted earnings per common share | \$ | 1.88 | \$ | 1.75 | \$ | 1.84 | \$ | 1.79 | \$ | 1.85 | \$ | 3.63 | \$ | 3.67 |

Table 4: Capital Ratios (Unaudited)

| | June 30 2015 | March 31 2015 | December 31 2014 | September 30 2014 | June 30 2014 |
|---------------------------------------|-----------------|------------------|---------------------|----------------------|-----------------|
| Transitional Basel III (a) (b) | | | | | |
| Common equity Tier 1 | 10.6 % | 10.5 % | 10.9 % | 11.1 % | 11.0 % |
| Tier 1 risk-based | 12.0 | 12.0 | 12.6 | 12.8 | 12.7 |
| Total capital risk-based | 14.9 | 15.0 | 15.8 | 16.1 | 16.0 |
| Leverage | 10.3 | 10.5 | 10.8 | 11.1 | 11.2 |
| Common shareholders' equity to assets | 11.6 % | 11.7 % | 11.8 % | 12.1 % | 12.3 % |

(a) The ratios as of June 30, 2015 are estimated. See Capital Ratios discussion in the Banking Regulation and Supervision section of Item 1 Business and in the Consolidated Balance Sheet Review section in Item 7 of our 2014 Form 10-K. Our first quarter 2015 Form 10-Q included, and our second quarter 2015 Form 10-Q will include, additional discussion on these capital ratios.

(b) Calculated using the regulatory capital methodology applicable to PNC during each period presented.

Table 5: Average Consolidated Balance Sheet (Unaudited) (a)

| | | | Six months ended | | | | | | | | |
|--|---------------|---------------|------------------|---------|----|-------------|---------------|----|---------|----|---------|
| | June 30 | March 31 | December 31 | | | eptember 30 | June 30 | | June 30 | | June 30 |
| In millions | 2015 | 2015 | | 2014 | | 2014 | 2014 | . | 2015 | | 201 |
| Assets | | | | | | | | | | | |
| Interest-earning assets: | | | | | | | | | | | |
| Investment securities | | | | | | | | | | | |
| Securities available for sale | | | | | | | | | | | |
| Residential mortgage-backed | | | | | | | | | | | |
| Agency (b) | \$ 20,550 | \$ 19,290 | \$ | 17,745 | \$ | 18,134 | \$ 19,207 | \$ | 19,924 | \$ | 19,959 |
| Non-agency | 4,480 | 4,657 | | 4,832 | | 5,021 | 5,204 | | 4,568 | | 5,290 |
| Commercial mortgage-backed (b) | 6,286 | 6,260 | | 5,799 | | 5,147 | 5,295 | | 6,273 | | 5,435 |
| Asset-backed | 5,228 | 5,140 | | 5,089 | | 5,207 | 5,400 | | 5,184 | | 5,496 |
| U.S. Treasury and government agencies | 5,204 | 5,142 | | 5,140 | | 5,142 | 4,883 | | 5,174 | | 4,528 |
| State and municipal | 1,973 | 1,969 | | 1,935 | | 1,913 | 2,104 | | 1,971 | | 2,376 |
| Other debt | 1,796 | 1,777 | | 1,780 | | 1,763 | 2,028 | | 1,786 | | 2,265 |
| Corporate stocks and other | 414 | 457 | | 433 | | 404 | 362 | | 435 | | 386 |
| Total securities available for sale | 45,931 | 44,692 | | 42,753 | | 42,731 | 44,483 | | 45,315 | | 45,735 |
| Securities held to maturity | | | | | | | | | | | |
| Residential mortgage-backed | 8,196 | 7,035 | | 5,832 | | 5,778 | 5,977 | | 7,618 | | 5,966 |
| Commercial mortgage-backed | 2,005 | 2,097 | | 2,257 | | 2,409 | 2,560 | | 2,050 | | 2,674 |
| Asset-backed | 743 | 755 | | 767 | | 874 | 990 | | 749 | | 997 |
| U.S. Treasury and government agencies | 252 | 249 | | 247 | | 245 | 242 | | 251 | | 241 |
| State and municipal | 2,004 | 2,018 | | 2,048 | | 2,058 | 1,732 | | 2,011 | | 1,395 |
| Other | 311 | 320 | | 324 | | 325 | 331 | | 316 | | 334 |
| Total securities held to maturity | 13,511 | 12,474 | | 11,475 | | 11,689 | 11,832 | | 12,995 | | 11,607 |
| Total investment securities | 59,442 | 57,166 | | 54,228 | | 54,420 | 56,315 | | 58,310 | | 57,342 |
| Loans | | | | | | | | | | | |
| Commercial | 98,364 | 97,866 | | 95,646 | | 92,547 | 91,866 | | 98,117 | | 90,698 |
| Commercial real estate | 24,812 | 23,924 | | 23,176 | | 22,961 | 22,775 | | 24,370 | | 22,217 |
| Equipment lease financing | 7,556 | 7,539 | | 7,621 | | 7,610 | 7,564 | | 7,547 | | 7,517 |
| Consumer | 60,240 | 61,476 | | 62,213 | | 62,351 | 62,472 | | 60,855 | | 62,781 |
| Residential real estate | 14,416 | 14,350 | | 14,223 | | 14,359 | 14,556 | | 14,383 | | 14,701 |
| Total loans | 205,388 | 205,155 | | 202,879 | | 199,828 | 199,233 | · | 205,272 | | 197,914 |
| Interest-earning deposits with banks | 32,368 | 30,405 | | 27,701 | | 22,108 | 14,650 | | 31,392 | | 13,410 |
| Loans held for sale | 2,092 | 2,246 | | 2,205 | | 2,272 | 2,060 | | 2,169 | | 2,005 |
| Federal funds sold and resale agreements | 1,959 | 1,655 | | 1,771 | | 1,409 | 1,184 | | 1,808 | | 1,299 |
| Other | 5,470 | 5,046 | | 5,121 | | 4,914 | 4,927 | | 5,259 | | 5,111 |
| Total interest-earning assets | 306,719 | 301,673 | | 293,905 | | 284,951 | 278,369 | · | 304,210 | | 277,081 |
| Noninterest-earning assets: | 200,117 | 201,070 | | | | 20.,201 | _/0,000 | | 30.,210 | | ,001 |
| Allowance for loan and lease losses | (3,309) | (3,317) | | (3,383) | | (3,445) | (3,512) | | (3,313) | | (3,551) |
| Cash and due from banks | 3,954 | 4,067 | | 4,176 | | 3,934 | 3,776 | | 4,010 | | 3,832 |
| Other | 45,276 | 45,634 | | 44,948 | | 44,005 | 43,887 | | 45,454 | | 43,687 |
| Total assets | \$ 352,640 | \$ 348,057 | \$ | 339,646 | \$ | | \$ 322,520 | \$ | | \$ | 321,049 |

(a) Calculated using average daily balances.

(b) In the third quarter of 2014, these line items were corrected for all periods then presented due to a misclassification of Government National Mortgage Association (GNMA) securities collateralized by project loans, which were previously reported as residential mortgage-backed agency securities and have been reclassified to commercial mortgage-backed securities, and these lines are now also corrected for the six months ended June 30, 2014, for which the impact was \$1.1 billion.

Table 5: Average Consolidated Balance Sheet (Unaudited) (Continued) (a)

| - | | Th | ree | nonths end | ed | | | | Six mon | ths en | nded |
|---|---------------|---------------|------|------------|------|------------|---------------|---------|---------|--------|---------|
| | June 30 | March 31 | De | cember 31 | Sej | ptember 30 | June 30 | June 30 | | | June 30 |
| In millions | 2015 | 2015 | 2014 | | 2014 | | 2014 | | 2015 | | 2014 |
| Liabilities and Equity | | | | | | | | | | | |
| Interest-bearing liabilities: | | | | | | | | | | | |
| Interest-bearing deposits | | | | | | | | | | | |
| Money market | \$ 81,857 | \$ 79,994 | \$ | 77,696 | \$ | 76,014 | \$ 74,261 | \$ | 80,930 | \$ | 74,148 |
| Demand | 46,281 | 46,131 | | 44,389 | | 43,112 | 43,316 | | 46,207 | | 42,977 |
| Savings | 13,775 | 13,053 | | 12,410 | | 12,152 | 11,976 | | 13,416 | | 11,694 |
| Retail certificates of deposit | 18,334 | 18,541 | | 18,700 | | 19,317 | 20,012 | | 18,437 | | 20,274 |
| Time deposits in foreign offices and other time | 2,300 | 2,192 | | 2,754 | | 2,235 | 2,168 | | 2,246 | | 2,119 |
| Total interest-bearing deposits | 162,547 | 159,911 | | 155,949 | | 152,830 | 151,733 | | 161,236 | | 151,212 |
| Borrowed funds | | | | | | | | | | | |
| Federal funds purchased and repurchase | | | | | | | | | | | |
| agreements | 2,718 | 3,116 | | 3,339 | | 3,319 | 3,343 | | 2,916 | | 3,794 |
| Federal Home Loan Bank borrowings | 22,001 | 20,774 | | 16,786 | | 15,328 | 14,193 | | 21,391 | | 13,649 |
| Bank notes and senior debt | 16,408 | 15,351 | | 15,395 | | 14,221 | 13,490 | | 15,883 | | 13,409 |
| Subordinated debt | 8,861 | 8,851 | | 8,812 | | 8,804 | 8,570 | | 8,852 | | 8,307 |
| Commercial paper | 3,640 | 4,986 | | 4,735 | | 4,863 | 4,917 | | 4,309 | | 4,923 |
| Other | 3,537 | 3,274 | | 3,303 | | 2,801 | 2,591 | | 3,406 | | 2,665 |
| Total borrowed funds | 57,165 | 56,352 | | 52,370 | | 49,336 | 47,104 | | 56,757 | | 46,747 |
| Total interest-bearing liabilities | 219,712 | 216,263 | | 208,319 | | 202,166 | 198,837 | | 217,993 | | 197,959 |
| Noninterest-bearing liabilities and equity: | | | | | | | | | | | |
| Noninterest-bearing deposits | 75,299 | 73,178 | | 73,468 | | 70,993 | 68,219 | | 74,245 | | 67,951 |
| Allowance for unfunded loan commitments | | | | | | | | | | | |
| and letters of credit | 234 | 260 | | 251 | | 232 | 228 | | 246 | | 235 |
| Accrued expenses and other liabilities | 11,540 | 12,326 | | 11,639 | | 10,307 | 10,035 | | 11,935 | | 10,078 |
| Equity | 45,855 | 46,030 | | 45,969 | | 45,747 | 45,201 | | 45,942 | | 44,826 |
| Total liabilities and equity | \$ 352,640 | \$ 348,057 | \$ | 339,646 | \$ | 329,445 | \$ 322,520 | \$ | 350,361 | \$ | 321,049 |
| | | | | | | | | | | | |

(a) Calculated using average daily balances.

Table 6: Supplemental Average Balance Sheet Information (Unaudited)

Deposits and Common Shareholders' Equity

| Interest-bearing deposits | \$ 162,547 | \$ 159,911 | \$ 155,949 | \$ 152,830 | \$ 151,733 | \$ 161,236 | \$ 151,212 |
|------------------------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|
| Noninterest-bearing deposits | 75,299 | 73,178 | 73,468 | 70,993 | 68,219 | 74,245 | 67,951 |
| Total deposits | \$ 237,846 | \$ 233,089 | \$ 229,417 | \$ 223,823 | \$ 219,952 | \$ 235,481 | \$ 219,163 |
| Transaction deposits | \$ 203,437 | \$ 199,303 | \$ 195,553 | \$ 190,119 | \$ 185,796 | \$ 201,382 | \$ 185,076 |
| Common shareholders' equity | \$ 40,818 | \$ 40,603 | \$ 40,522 | \$ 40,238 | \$ 39,659 | \$ 40,710 | \$ 39,250 |

Table 7: Details of Net Interest Margin (Unaudited) (a)

| | | | Six months ended | | | | |
|---|--|--------|------------------|--------|--------|--------|------|
| | $\begin{tabular}{ c c c c c c c c c c c c c c c c c c c$ | | June 30 2014 | | | | |
| Average yields/rates | 2013 | 2013 | 2014 | 2014 | 2014 | 2015 | 2014 |
| Yield on interest-earning assets | | | | | | | |
| Investment securities | | | | | | | |
| Securities available for sale | | | | | | | |
| Residential mortgage-backed | | | | | | | |
| Agency (b) | 2.43 % | 2.67 % | 2.72 % | 2.64 % | 2.62 % | 2.55 % | 2.63 |
| Non-agency | | | | | | | 5.05 |
| Commercial mortgage-backed (b) | | | | | | | 3.54 |
| Asset-backed | | | | | | | 1.87 |
| U.S. Treasury and government agencies | | | | | | | 1.25 |
| State and municipal | | | | | | | 4.56 |
| Other debt | | | | | | | 2.38 |
| Corporate stocks and other | | | | | | | .11 |
| Total securities available for sale | | | | | | | 2.86 |
| Securities held to maturity | 2.02 | 2.70 | 2102 | 2.70 | 2.01 | | 2.00 |
| Residential mortgage-backed | 2.95 | 3 26 | 3 60 | 3 35 | 3 55 | 3.09 | 3.56 |
| Commercial mortgage-backed | | | | | | | 3.90 |
| Asset-backed | | | | | | | 1.53 |
| U.S. Treasury and government agencies | | | | | | | 3.79 |
| State and municipal | | | | | | | 5.52 |
| Other | | | | | | | 2.94 |
| Total securities held to maturity | | | | | | | 3.69 |
| Total investment securities | | | | | | | 3.09 |
| Loans | 2.65 | 2.95 | 3.05 | 2.90 | 3.02 | 2.90 | 5.02 |
| Commercial | 2.00 | 2.08 | 2.04 | 2.17 | 2.24 | 2.00 | 3.37 |
| Commercial real estate | | | | | | | 4.12 |
| | | | | | | | 3.62 |
| Equipment lease financing Consumer | | | | | | | 4.21 |
| Residential real estate | | | | | | | 4.21 |
| Total loans | | | | | | | 4.98 |
| | 5.54 | 5.59 | 5.05 | 5./1 | 5.75 | 5.50 | 5.65 |
| Interest-earning deposits with banks | .25 | .25 | .29 | .23 | .27 | .25 | .25 |
| Loans held for sale | 4.33 | 4.20 | 4.67 | 4.48 | 4.79 | 4.26 | 4.75 |
| Federal funds sold and resale agreements | .22 | .22 | .28 | .38 | .49 | .22 | .40 |
| Other | 4.65 | 5.43 | 4.56 | 4.24 | 5.26 | 5.03 | 4.62 |
| Total yield on interest-earning assets | 3.06 | 3.15 | 3.21 | 3.30 | 3.44 | 3.10 | 3.51 |
| Rate on interest-bearing liabilities | | | | | | | |
| Interest-bearing deposits | | | | | | | |
| Money market | .27 | .24 | .20 | .18 | .18 | .25 | .18 |
| Demand | .05 | .06 | .06 | .05 | .05 | .05 | .05 |
| Savings | .17 | .15 | .14 | .12 | .10 | .16 | .09 |
| Retail certificates of deposit | .68 | .71 | .72 | .73 | .74 | .69 | .75 |
| Time deposits in foreign offices and other time | .16 | .19 | .20 | .18 | .17 | .18 | .17 |
| Total interest-bearing deposits | .24 | .23 | .22 | .21 | .21 | | .21 |
| Borrowed funds | | | | | | | |
| Federal funds purchased and repurchase agreements | .14 | .12 | .11 | .08 | .07 | .13 | .09 |
| Federal Home Loan Bank borrowings | | | | | | | .50 |
| Bank notes and senior debt | | | | | | | 1.50 |
| Subordinated debt | | | | | | | 2.59 |
| Commercial paper | | | | | | | .28 |
| Other | | | | | | | 2.40 |
| Total borrowed funds | 1.07 | 1.10 | 1.17 | 1.14 | 1.24 | 1.09 | 1.21 |
| Total rate on interest-bearing liabilities | .46 | .46 | .45 | .44 | .45 | .45 | .45 |
| nterest rate spread | 2.60 | 2.69 | 2.76 | 2.86 | 2.99 | 2.65 | 3.06 |
| Impact of noninterest-bearing sources (c) | .13 | .13 | .13 | .12 | .13 | .13 | .13 |
| Net interest margin | 2.73 % | 2.82 % | 2.89 % | 2.98 % | 3.12 % | 2.78 % | 3.19 |

(a) Calculated as annualized taxable-equivalent net interest income divided by average earning assets. The interest income earned on certain earning assets is completely or partially exempt from federal income tax. As such, these tax-exempt instruments typically yield lower returns than taxable investments. To provide more meaningful comparisons of yields and margins for all earning assets in calculating net interest margins, in this table we use net interest income on a taxable-equivalent basis by increasing the interest income earned on tax-exempt assets to make it fully equivalent to interest income earned on taxable investments. This adjustment is not permitted under generally accepted accounting principles (GAAP) in the Consolidated Income Statement. The taxable-equivalent adjustments to net interest income for the three months ended June 30, 2014, were \$49 million, \$49 million, \$47 million and \$47 million, respectively. The taxable-equivalent adjustments to net interest income for the six months ended June 30, 2015 and June 30, 2014 were \$98 million and \$93 million, respectively.

(b) In the third quarter of 2014, these line items were corrected for all periods then presented due to a misclassification of GNMA securities collateralized by project loans, which were previously reported as residential mortgage-backed agency securities and have been reclassified to commercial mortgage-backed securities, and these lines are now also corrected for the six months ended June 30, 2014.

(c) Represents the positive effects of investing noninterest-bearing sources in interest-earning assets.

Total and Core Net Interest Income and Net Interest Margin (Unaudited)

Table 8: Total and Core Net Interest Income

| | | | Th | | Six months ended | | | | | | | | |
|---|-------------|-------------|-------|----|------------------|------|----------|----|---------|----|---------|----|---------|
| | June 30 | 30 March 31 | | | ember 31 | Sept | ember 30 | | June 30 | | June 30 | | June 30 |
| In millions | 2015 | | 2015 | | 2014 | | 2014 | | 2014 | | 2015 | | 2014 |
| Core net interest income (a) | \$ 1,941 | \$ | 1,944 | \$ | 1,971 | \$ | 1,957 | \$ | 1,982 | \$ | 3,885 | \$ | 4,014 |
| Total purchase accounting accretion (b) | 111 | | 128 | | 126 | | 147 | | 147 | | 239 | | 310 |
| Total net interest income | \$ 2,052 | \$ | 2,072 | \$ | 2,097 | \$ | 2,104 | \$ | 2,129 | \$ | 4,124 | \$ | 4,324 |

(a) We believe that core net interest income, a non-GAAP financial measure, is useful in evaluating the performance of our interest-based activities.

(b) Total purchase accounting accretion includes purchase accounting accretion on purchased impaired loans. Refer to Table 16: Accretion - Purchased Impaired Loans for details for certain of these periods.

Table 9: Details of Net Interest Margin (c)

| | | Thr | Six months ended | | | | |
|--|---------|----------|------------------|-----------|---------|---------|----------|
| | June 30 | March 31 | December 31 Sep | tember 30 | June 30 | June 30 | June 30 |
| In millions | 2015 | 2015 | 2014 | 2014 | 2014 | 2015 | 2014 |
| Average yields/rates | | | | | | | |
| Yield on interest-earning assets | | | | | | | |
| Total investment securities | 2.85 % | 2.95 % | 3.05 % | 2.96 % | 3.02 % | 2.90 | % 3.02 % |
| Total loans | 3.54 | 3.59 | 3.63 | 3.71 | 3.75 | 3.56 | 3.85 |
| Other | 1.03 | 1.14 | 1.15 | 1.19 | 1.76 | 1.08 | 1.69 |
| Total yield on interest-earning assets | 3.06 | 3.15 | 3.21 | 3.30 | 3.44 | 3.10 | 3.51 |
| Rate on interest-bearing liabilities | | | | | | | |
| Total interest-bearing deposits | .24 | .23 | .22 | .21 | .21 | .24 | .21 |
| Total borrowed funds | 1.07 | 1.10 | 1.17 | 1.14 | 1.24 | 1.09 | 1.21 |
| Total rate on interest-bearing liabilities | .46 | .46 | .45 | .44 | .45 | .45 | .45 |
| Interest rate spread | 2.60 | 2.69 | 2.76 | 2.86 | 2.99 | 2.65 | 3.06 |
| Impact of noninterest-bearing sources | .13 | .13 | .13 | .12 | .13 | .13 | .13 |
| Net interest margin | 2.73 % | 2.82 % | 2.89 % | 2.98 % | 3.12 % | 2.78 | % 3.19 % |

(c) See note (a) on page 6.

Table 10: Details of Core Net Interest Margin (d)

| | | Thr | | Six mon | led | | | |
|--|---------|----------|------------------|-----------|---------|---------|---|---------|
| | June 30 | March 31 | December 31 Sept | tember 30 | June 30 | June 30 | | June 30 |
| In millions | 2015 | 2015 | 2014 | 2014 | 2014 | 2015 | | 2014 |
| Average yields/rates | | | | | | | | |
| Yield on interest-earning assets | | | | | | | | |
| Total investment securities | 2.78 % | 2.89 % | 2.98 % | 2.89 % | 2.96 % | 2.83 | % | 2.96 % |
| Total loans | 3.32 | 3.33 | 3.38 | 3.42 | 3.46 | 3.32 | | 3.54 |
| Other | 1.03 | 1.13 | 1.14 | 1.19 | 1.74 | 1.08 | | 1.69 |
| Total yield on interest-earning assets | 2.90 | 2.96 | 3.02 | 3.08 | 3.22 | 2.93 | | 3.27 |
| Rate on interest-bearing liabilities | | | | | | | | |
| Total interest-bearing deposits | .25 | .24 | .23 | .23 | .23 | .25 | | .23 |
| Total borrowed funds | .96 | .99 | 1.03 | 1.00 | 1.10 | .98 | | 1.07 |
| Total rate on interest-bearing liabilities | .44 | .44 | .43 | .42 | .43 | .43 | | .43 |
| Interest rate spread | 2.46 | 2.52 | 2.59 | 2.66 | 2.79 | 2.50 | | 2.84 |
| Impact of noninterest-bearing sources | .13 | .13 | .13 | .12 | .13 | .13 | | .13 |
| Core net interest margin | 2.59 | 2.65 | 2.72 | 2.78 | 2.92 | 2.63 | | 2.97 |
| Purchase accounting accretion impact | | | | | | | | |
| on net interest margin | .14 | .17 | .17 | .20 | .20 | .15 | | .22 |
| Net interest margin | 2.73 % | 2.82 % | 2.89 % | 2.98 % | 3.12 % | 2.78 | % | 3.19 % |

(d) We believe that core net interest margin, a non-GAAP financial measure, is useful as a tool to help evaluate the impact of purchase accounting accretion on net interest margin. To calculate core net interest margin, each calculated margin in the table has been adjusted by annualized purchase accounting accretion divided by average interest-earning assets.

Table 11: Details of Loans (Unaudited)

| In millions | | June 30 2015 | | March 31 2015 | | December 31 2014 | | September 30 2014 | | June 30 2014 |
|---|-------|-----------------|----|------------------|----|---------------------|----|----------------------|----|-----------------|
| Commercial | | | | | | | | | | |
| Retail/wholesale trade | \$ | 17,162 | \$ | 17,126 | \$ | 16,972 | \$ | 16,162 | \$ | 16,146 |
| Manufacturing | Ŧ | 19,775 | + | 20,057 | - | 18,744 | Ŧ | 18,649 | Ŧ | 18,683 |
| Service providers | | 14,054 | | 13,916 | | 14,103 | | 13,603 | | 13,734 |
| Real estate related (a) | | 10,931 | | 10,744 | | 10,812 | | 10,722 | | 10,908 |
| Financial services | | 5.966 | | 6,306 | | 6.178 | | 5,218 | | 4,846 |
| Health care | | 9,396 | | 9,192 | | 9,017 | | 9,095 | | 8,939 |
| Other industries | | 20,849 | | 20,309 | | 21,594 | | 20,051 | | 20,280 |
| Total commercial | | 98,133 | | 97,650 | | 97,420 | | 93,500 | | 93,536 |
| Commercial real estate | | , | | , | | , | | | | · · · · |
| Real estate projects (b) | | 15,142 | | 15,057 | | 14,577 | | 14,564 | | 14,535 |
| Commercial mortgage | | 9,664 | | 9,498 | | 8,685 | | 8,378 | | 8,384 |
| Total commercial real estate | | 24,806 | | 24,555 | | 23,262 | | 22,942 | | 22,919 |
| Equipment lease financing | | 7,783 | | 7,470 | | 7,686 | | 7,621 | | 7,628 |
| Total commercial lending | | 130,722 | | 129,675 | | 128,368 | | 124,063 | | 124,083 |
| Consumer | | | | | | | | | | |
| Home equity | | | | | | | | | | |
| Lines of credit | | 19,589 | | 19,918 | | 20,361 | | 20,667 | | 20,959 |
| Installment | | 13,946 | | 14,147 | | 14,316 | | 14,388 | | 14,507 |
| Credit card | | 4,520 | | 4,434 | | 4,612 | | 4,449 | | 4,435 |
| Other consumer | | | | | | | | | | |
| Education | | 6,212 | | 6,448 | | 6,626 | | 6,978 | | 7,118 |
| Automobile | | 11,057 | | 11,120 | | 11,616 | | 11,548 | | 11,005 |
| Other | | 4,575 | | 4,491 | | 4,511 | | 4,428 | | 4,317 |
| Total consumer | | 59,899 | | 60,558 | | 62,042 | | 62,458 | | 62,341 |
| Residential real estate | | | | | | | | | | |
| Residential mortgage | | 14,041 | | 13,982 | | 13,885 | | 13,805 | | 13,965 |
| Residential construction | | 491 | | 507 | | 522 | | 546 | | 595 |
| Total residential real estate | | 14,532 | | 14,489 | | 14,407 | | 14,351 | | 14,560 |
| Total consumer lending | | 74,431 | | 75,047 | | 76,449 | | 76,809 | | 76,901 |
| Total loans (c) | \$ | 205,153 | \$ | 204,722 | \$ | 204,817 | \$ | 200,872 | \$ | 200,984 |
| (a) Includes loans to customers in the real estate and construction indust(b) Includes both construction loans and intermediate financing for projection | | | | | | | | | | |
| (c) Includes purchased impaired loans: | scis. | 4,465 | \$ | 4,675 | \$ | 4,858 | \$ | 5,167 | \$ | 5,557 |
| | | 1,100 | Ŷ | 1,075 | Ψ | 1,050 | Ψ | 5,107 | Ψ | 5,557 |
| Table 12: Details of Loans Held for Sale (Unaudited |) | 1 00 | | | | D 1 4 | | a . 1 | | I 20 |
| | | June 30 | | March 31 | | December 31 | | September 30 | | June 30 |
| In millions | ¢ | 2015 | ¢ | 2015 | ¢ | 2014 | ¢ | 2014 | ¢ | 2014 |
| Commercial mortgage | \$ | 784 | \$ | 1,037 | \$ | 922 | \$ | 891 | \$ | 900 |
| Residential mortgage | | 1,369 | | 1,249 | | 1,279 | | 1,211 | | 1,271 |
| Other | | 204 | | 137 | | 61 | | 41 | | 57 |
| Total | \$ | 2,357 | \$ | 2,423 | \$ | 2,262 | \$ | 2,143 | \$ | 2,228 |

Table 13: Commitments to Extend Credit (Unaudited)

| | June 30 | | March 31 | | December 31 | September 30 | | June 30 |
|----------------------------------|---------------|-----|----------|-------|--|---|----|---------|
| In millions | 2015 | | 2015 | | 2014 | 2014 | | 2014 |
| Commitments to extend credit (a) | \$ 138,242 | \$ | 137,960 | \$ | 139,687 | \$ 136,795 | \$ | 131,446 |
| | | . 1 | 1.6 1. | 1.1.1 | 1. | · · · · · · · · · · · · · · · · · · · | .1 | 11.0 |

(a) Commitments to extend credit, or net unfunded loan commitments, represent arrangements to lend funds or provide liquidity subject to specified contractual conditions.

Allowances for Loan and Lease Losses and Unfunded Loan Commitments and Letters of Credit (Unaudited) Table 14: Change in Allowance for Loan and Lease Losses

| Table 14: Change in Allowance for Loan and Lease Lo | | June 30 | | March 31 | Dec | cember 31 | Sej | otember 30 | | June 30 |
|---|----|---------|----|----------|-----|-----------|-----|------------|----|---------|
| Three months ended - in millions | | 2015 | | 2015 | | 2014 | - | 2014 | | 2014 |
| Beginning balance | \$ | 3,306 | \$ | 3,331 | \$ | 3,406 | \$ | 3,453 | \$ | 3,530 |
| Gross charge-offs: | | (10) | | (2.1) | | | | (| | (2.5) |
| Commercial | | (48) | | (34) | | (45) | | (60) | | (86) |
| Commercial real estate | | (13) | | (12) | | (24) | | (14) | | (14) |
| Equipment lease financing | | (1) | | | | (5) | | (3) | | (4) |
| Home equity | | (50) | | (52) | | (62) | | (50) | | (68) |
| Residential real estate | | (6) | | | | (14) | | (11) | | (7) |
| Credit card | | (41) | | (43) | | (38) | | (40) | | (42) |
| Other consumer | | (44) | | (48) | | (47) | | (44) | | (43) |
| Total gross charge-offs | | (203) | | (189) | | (235) | | (222) | | (264) |
| Recoveries: | | | | | | | | | | |
| Commercial | | 65 | | 32 | | 51 | | 62 | | 43 |
| Commercial real estate | | 23 | | 12 | | 20 | | 15 | | 29 |
| Equipment lease financing | | 1 | | 1 | | 4 | | 4 | | 3 |
| Home equity | | 24 | | 20 | | 20 | | 19 | | 20 |
| Residential real estate | | 4 | | 2 | | 3 | | 21 | | 3 |
| Credit card | | 6 | | 5 | | 5 | | 5 | | 6 |
| Other consumer | | 13 | | 14 | | 14 | | 14 | | 15 |
| Total recoveries | | 136 | | 86 | | 117 | | 140 | | 119 |
| Net (charge-offs) recoveries: | | | | | | | | | | |
| Commercial | | 17 | | (2) | | 6 | | 2 | | (43) |
| Commercial real estate | | 10 | | | | (4) | | 1 | | 15 |
| Equipment lease financing | | - | | 1 | | (1) | | 1 | | (1) |
| Home equity | | (26) | | (32) | | (42) | | (31) | | (48) |
| Residential real estate | | (2) | | 2 | | (11) | | 10 | | (4) |
| Credit card | | (35) | | (38) | | (33) | | (35) | | (36) |
| Other consumer | | (31) | | (34) | | (33) | | (30) | | (28) |
| Total net charge-offs | | (67) | | (103) | | (118) | | (82) | | (145) |
| Provision for credit losses | | 46 | | 54 | | 52 | | 55 | | 72 |
| Other | | (1) | | (1) | | (1) | | (1) | | |
| Net change in allowance for unfunded loan commitments | | | | | | | | | | |
| and letters of credit | | (12) | | 25 | | (8) | | (19) | | (4) |
| Ending balance | \$ | 3,272 | \$ | 3,306 | \$ | 3,331 | \$ | 3,406 | \$ | 3,453 |
| Supplemental Information | | | | | | | | | | |
| Net charge-offs to average loans (for the three months ended) | | | | | | | | | | |
| (annualized) | | .13% | | .20% | | .23% | | .16% | | .29% |
| Allowance for loan and lease losses to total loans | | 1.59 | | 1.61 | | 1.63 | | 1.70 | | 1.72 |
| Commercial lending net charge-offs | \$ | 27 | \$ | (1) | \$ | 1 | \$ | 4 | \$ | (29) |
| Consumer lending net charge-offs | Ψ | (94) | Ψ | (102) | Ψ | (119) | Ψ | (86) | ¥ | (116) |
| Total net charge-offs | \$ | (67) | \$ | (102) | \$ | (119) | \$ | (82) | \$ | (145) |
| Net charge-offs to average loans | Ψ | (37) | Ψ | (100) | Ψ | (110) | Ψ | (52) | ¥ | (110) |
| Commercial lending | | (.08)% | | .00% | | .00% | | (.01)% | | .10% |
| Consumer lending | | .51 | | .00% | | .62 | | .44 | | .10% |
| Consumer renaming | | .51 | | .55 | | .02 | | .44 | | .00 |

Table 15: Change in Allowance for Unfunded Loan Commitments and Letters of Credit

| | June 30 | March 31 | Dece | ember 31 | Sept | tember 30 | June 30 |
|---|-----------|-----------|------|----------|------|-----------|-----------|
| Three months ended - in millions | 2015 | 2015 | | 2014 | | 2014 | 2014 |
| Beginning balance | \$ 234 | \$ 259 | \$ | 251 | \$ | 232 | \$ 228 |
| Net change in allowance for unfunded loan commitments and | | | | | | | |
| letters of credit | 12 | (25) | | 8 | | 19 | 4 |
| Ending balance | \$ 246 | \$ 234 | \$ | 259 | \$ | 251 | \$ 232 |

Purchase Accounting Accretion, Accretable Yield and Valuation of Purchased Impaired Loans (Unaudited)

Table 16: Accretion - Purchased Impaired Loans

| Table 10. Accretion - I di chasca impairea Ebans | | | | | | | | | |
|--|----------|---------|------------|----|------------------|----|---------|----|---------|
| | | Three m | onths ende | | Six months ended | | | | |
| | June 30 | Ma | arch 31 | | June 30 | | June 30 | | June 30 |
| In millions | 2015 | | 2015 | | 2014 | | 2015 | | 2014 |
| Impaired loans | | | | | | | | | |
| Scheduled accretion | \$ 92 | \$ | 99 | \$ | 120 | \$ | 191 | \$ | 245 |
| Reversal of contractual interest on impaired loans | (52) | | (55) | | (70) | | (107) | | (138) |
| Scheduled accretion net of contractual interest | 40 | | 44 | | 50 | | 84 | | 107 |
| Excess cash recoveries (a) | 28 | | 33 | | 35 | | 61 | | 64 |
| Total impaired loans | \$ 68 | \$ | 77 | \$ | 85 | \$ | 145 | \$ | 171 |

(a) Relates to excess cash recoveries for purchased impaired commercial loans.

Table 17: Purchased Impaired Loans - Accretable Yield

| In millions | | | |
|--|-------------|--|-------------|
| April 1, 2015 | \$ 1,484 | January 1, 2015 | \$ 1,558 |
| Scheduled accretion | (92) | Scheduled accretion | (191) |
| Excess cash recoveries | (28) | Excess cash recoveries | (61) |
| Net reclassifications to (from) accretable from (to) | | Net reclassifications to (from) accretable from (to) | |
| non-accretable and other activity (a) | 79 | non-accretable and other activity (a) | 137 |
| June 30, 2015 (b) | \$ 1,443 | June 30, 2015 (b) | \$ 1,443 |

(a) 56% and 70% of the net reclassification for the second quarter and first six months of 2015, respectively, were driven by the consumer portfolio and were due to improvements of cash expected to be collected on loans in future periods. The remaining net reclassifications were predominantly due to future cash flow changes in the commercial portfolio.

(b) As of June 30, 2015, we estimate that the reversal of contractual interest on purchased impaired loans will total approximately \$0.8 billion in future periods. This will offset the total net accretable interest in future interest income of \$1.4 billion on purchased impaired loans.

Table 18: Valuation of Purchased Impaired Loans

| | June 30, 2015 | | | March 31, 2015 | | | | December 31, 2014 | | | |
|--|---------------|--------|----------------|----------------|--------|----------------|----|-------------------|----------------|--|--|
| Dollars in millions | В | alance | Net Investment | В | alance | Net Investment | E | alance | Net Investment | | |
| Commercial and commercial real estate loans: | | | | | | | | | | | |
| Outstanding balance (a) | \$ | 346 | | \$ | 398 | | \$ | 466 | | | |
| Recorded investment | | 235 | | | 276 | | | 310 | | | |
| Allowance for loan losses | | (67) | | | (80) | | | (79) | | | |
| Net investment/Carrying value | | 168 | 49 % | | 196 | 49 % | | 231 | 50 % | | |
| Consumer and residential mortgage loans: | | | | | | | | | | | |
| Outstanding balance (a) | | 4,136 | | | 4,343 | | | 4,541 | | | |
| Recorded investment | | 4,230 | | | 4,399 | | | 4,548 | | | |
| Allowance for loan losses | | (788) | | | (781) | | | (793) | | | |
| Net investment/Carrying value | | 3,442 | 83 % | | 3,618 | 83 % | | 3,755 | 83 % | | |
| Total purchased impaired loans: | | | | | | | | | | | |
| Outstanding balance (a) | | 4,482 | | | 4,741 | | | 5,007 | | | |
| Recorded investment | | 4,465 | | | 4,675 | | | 4,858 | | | |
| Allowance for loan losses | | (855) | | | (861) | | | (872) | | | |
| Net investment/Carrying value | \$ | 3,610 | 81 % | \$ | 3,814 | 80 % | \$ | 3,986 | 80 % | | |

(a) Outstanding balance represents the balance on the loan servicing system for active loans. It is possible for the outstanding balance to be lower than the recorded investment for certain loans due to the use of pool accounting. Our 2014 Form 10-K and first quarter 2015 Form 10-Q included, and our second quarter 2015 Form 10-Q will include, additional information on purchased impaired loans.

Details of Nonperforming Assets (Unaudited)

Table 19: Nonperforming Assets by Type

| Table 17. Nonperforming Assets by Type | | June 30 | March 31 | De | ecember 31 | Se | ptember 30 | | June 30 |
|--|----|---------|----------|----|------------|--------|------------|----|-----------|
| In millions Nonperforming loans, including TDRs (a) | | 2015 | 2014 | | 2014 | | 2014 | | 2014 |
| | | | | | | | | | |
| Commercial lending Commercial | | | | | | | | | |
| | ¢ | 12 | | ¢ | 40 | ¢ | (2) | ¢ | 70 |
| Retail/wholesale trade | \$ | 43 5 | | \$ | 48 | \$ | 62 | \$ | 70 |
| Manufacturing | | 55 | 59 | | 59 | | 44 | | 69 0.1 |
| Service providers | | 50 | 63 | | 67 | | 82 | | 94 70 |
| Real estate related (b) | | 46 | 66 | | 66 | | 76 | | 79 |
| Financial services | | 2 | 1 | | 4 | | 5 | | 5 |
| Health care | | 28 | 28 | | 28 | | 23 | | 23 |
| Other industries | | 34 | 17 | | 18 | | 28 | | 54 |
| Total commercial | | 258 | 280 | | 290 | | 320 | | 394 |
| Commercial real estate | | | | | | | | | |
| Real estate projects | | 211 | 257 | | 290 | | 346 | | 370 |
| Commercial mortgage | | 31 | 36 | | 44 | | 49 | | 65 |
| Total commercial real estate | | 242 | 293 | | 334 | | 395 | | 435 |
| Equipment lease financing | | 3 | 2 | | 2 | | 3 | | 4 |
| Total commercial lending | | 503 | 575 | | 626 | | 718 | | 833 |
| Consumer lending (c) | | | | | | | | | |
| Home equity | | 1,057 | 1,101 | | 1,112 | | 1,090 | | 1,093 |
| Residential real estate | | | | | | | | | |
| Residential mortgage | | 623 | 653 | | 694 | | 725 | | 799 |
| Residential construction | | 10 | 12 | | 12 | | 18 | | 17 |
| Credit card | | 3 | 3 | | 3 | | 3 | | 3 |
| Other consumer | | 56 | 61 | | 63 | | 58 | | 56 |
| Total consumer lending | | 1,749 | 1,830 | | 1,884 | | 1,894 | | 1,968 |
| Total nonperforming loans (d) | | 2,252 | 2,405 | | 2,510 | | 2,612 | | 2,801 |
| OREO and foreclosed assets | | | | | | | | | · · · · |
| Other real estate owned (OREO) | | 302 | 331 | | 351 | | 353 | | 352 |
| Foreclosed and other assets | | 24 | 18 | | 19 | | 10 | | 15 |
| Total OREO and foreclosed assets (e) | | 326 | 349 | | 370 | | 363 | | 367 |
| Total nonperforming assets | \$ | | \$ 2,754 | \$ | 2,880 | \$ | 2,975 | \$ | 3,168 |
| Nonperforming loans to total loans | | 1.10 % | 1.17 | | 1.23 % | , D | 1.30 9 | | 1.39 % |
| Nonperforming assets to total loans, OREO and foreclosed assets | | 1.25 | 1.34 | | 1.40 | | 1.48 | | 1.57 |
| Nonperforming assets to total assets | | .73 | .78 | | .83 | | .89 | | .97 |
| Allowance for loan and lease losses to nonperforming loans (f) | | 145 | 137 | | 133 | | 130 | | 123 |
| (a) See analysis of troubled debt restructurings (TDPs) on page 12 | | 110 | 157 | | 100 | | 150 | | 120 |

(a) See analysis of troubled debt restructurings (TDRs) on page 12.

(b) Includes loans related to customers in the real estate and construction industries.

(c) Excludes most consumer loans and lines of credit, not secured by residential real estate, which are charged off after 120 to 180 days past due and are not placed on nonperforming status.

(d) Nonperforming loans exclude certain government insured or guaranteed loans, loans held for sale, loans accounted for under the fair value option and purchased impaired loans.

(e) The recorded investment of loans collateralized by residential real estate property that are in process of foreclosure was \$.6 billion, \$.7 billion, \$.8 billion, \$.7 billion and \$.9 billion at June 30, 2015, March 31, 2015, December 31, 2014, September 30, 2014, and June 30, 2014, which included \$.4 billion, \$.5 billion, \$.5 billion, \$.5 billion and \$.6 billion, respectively, of loans that are government insured/guaranteed.

(f) The allowance for loan and lease losses includes impairment reserves attributable to purchased impaired loans.

Details of Nonperforming Assets and Troubled Debt Restructurings (Unaudited)

Table 20: Change in Nonperforming Assets

| In millions | April 1, 2015 - June 30, 2015 | January 1, 2015 - March 31, 2015 | October 1, 2014 - December 31, 2014 | July 1, 2014 - September 30, 2014 | April 1, 2014 - June 30, 2014 |
|--|----------------------------------|-------------------------------------|--|--------------------------------------|----------------------------------|
| Beginning balance | \$ 2,754 \$ | 2,880 | \$ 2,975 | \$ 3,168 | \$ 3,304 |
| New nonperforming assets | 372 | 336 | 470 | 380 | 644 |
| Charge-offs and valuation adjustments | (129) | (124) | (158) | (127) | (148) |
| Principal activity, including paydowns and payoffs | (207) | (170) | (183) | (195) | (300) |
| Asset sales and transfers to loans held for sale | (97) | (93) | (130) | (143) | (212) |
| Returned to performing status | (115) | (75) | (94) | (108) | (120) |
| Ending balance | \$ 2,578 \$ | 2,754 \$ | \$ 2,880 | \$ 2,975 | \$ 3,168 |

Table 21: Largest Individual Nonperforming Assets at June 30, 2015 (a)

| In millions | | |
|-------------|--------------------|-----------------------------------|
| Ranking | Outstandings | Industry |
| 1 | \$ 34 | Real Estate, Rental and Leasing |
| 2 | 17 | Construction |
| 3 | 15 | Construction |
| 4 | 13 | Manufacturing |
| 5 | 13 | Manufacturing |
| 6 | 7 | OREO |
| 7 | 7 | OREO |
| 8 | 7 | Retail Trade |
| 9 | 7 | Health Care and Social Assistance |
| 10 | 6 | OREO |
| Total | \$ 126 | |
| As a perce | nt of total nonper | forming assets 5% |

(a) Amounts shown are not net of related allowance for loan and lease losses, if applicable.

Table 22: Summary of Troubled Debt Restructurings

| n millions | June 30 2015 | March 31 2015 | December 31 2014 | September 30 2014 | June 30 2014 |
|--------------------------|-----------------|------------------|---------------------|----------------------|-----------------|
| Total consumer lending | \$ 2,002 \$ | 2,020 \$ | 2,041 \$ | 2,064 \$ | 2,121 |
| Total commercial lending | 414 | 510 | 542 | 552 | 546 |
| Total TDRs | \$ 2,416 \$ | 2,530 \$ | 2,583 \$ | 2,616 \$ | 2,667 |
| Nonperforming | \$ 1,208 \$ | 1,317 \$ | 1,370 \$ | 1,303 \$ | 1,369 |
| Accruing (a) | 1,091 | 1,089 | 1,083 | 1,174 | 1,153 |
| Credit card | 117 | 124 | 130 | 139 | 145 |
| Total TDRs | \$ 2,416 \$ | 2,530 \$ | 2,583 \$ | 2,616 \$ | 2,667 |

Loans whose terms have been restructured in a manner that grants a concession to a borrower experiencing financial difficulties are considered troubled debt restructurings (TDRs). TDRs typically result from our loss mitigation activities and include rate reductions, principal forgiveness, postponement/reduction of scheduled amortization, and extensions, which are intended to minimize economic loss and to avoid foreclosure or repossession of collateral. Certain consumer government insured or guaranteed loans which were evaluated for TDR consideration, loans held for sale, loans accounted for under the fair value option, and pooled purchased impaired loans are not classified as TDRs.

(a) Accruing loans have demonstrated a period of at least six months of current performance under the restructured terms and are excluded from nonperforming loans. Loans where borrowers have been discharged from bankruptcy and have not formally reaffirmed their loan obligation and loans to borrowers not currently obligated to make principal and interest payments under the restructured terms are not returned to accrual status.

Accruing Loans Past Due (Unaudited)

Table 23: Accruing Loans Past Due 30 to 59 Days (a)

| | | | Α | mount | | | | Percent o | f Total Outs | standings | |
|---------------------------|-----------|-----------|----|---------|-----------|-----------|---------|-----------|--------------|-----------|---------|
| | Jun. 30 | Mar. 31 | | Dec. 31 | Sept. 30 | Jun. 30 | Jun. 30 | Mar. 31 | Dec. 31 | Sept. 30 | Jun. 30 |
| Dollars in millions | 2015 | 2015 | | 2014 | 2014 | 2014 | 2015 | 2015 | 2014 | 2014 | 2014 |
| Commercial | \$ 83 | \$ 73 | \$ | 73 | \$ 46 | \$ 71 | .08% | .07% | .07% | .05% | .08% |
| Commercial real estate | 5 | 24 | | 23 | 47 | 17 | .02 | .10 | .10 | .20 | .07 |
| Equipment lease financing | 2 | 16 | | 11 | 4 | 4 | .03 | .21 | .14 | .05 | .05 |
| Home equity | 65 | 61 | | 70 | 67 | 65 | .19 | .18 | .20 | .19 | .18 |
| Residential real estate | | | | | | | | | | | |
| Non government insured | 78 | 72 | | 95 | 87 | 87 | .54 | .50 | .66 | .61 | .60 |
| Government insured | 64 | 70 | | 68 | 76 | 74 | .44 | .48 | .47 | .53 | .51 |
| Credit card | 23 | 25 | | 28 | 27 | 26 | .51 | .56 | .61 | .61 | .59 |
| Other consumer | | | | | | | | | | | |
| Non government insured | 51 | 52 | | 62 | 56 | 50 | .23 | .24 | .27 | .24 | .22 |
| Government insured | 121 | 126 | | 152 | 164 | 154 | .55 | .57 | .67 | .71 | .69 |
| Total | \$ 492 | \$ 519 | \$ | 582 | \$ 574 | \$ 548 | .24 | .25 | .28 | .29 | .27 |

Table 24: Accruing Loans Past Due 60 to 89 Days (a)

| | | | A | mount | | | | Percent o | f Total Outs | standings | |
|---------------------------|-----------|-----------|----|---------|-----------|-----------|---------|-----------|--------------|-----------|---------|
| | Jun. 30 | Mar. 31 | | Dec. 31 | Sept. 30 | Jun. 30 | Jun. 30 | Mar. 31 | Dec. 31 | Sept. 30 | Jun. 30 |
| Dollars in millions | 2015 | 2015 | | 2014 | 2014 | 2014 | 2015 | 2015 | 2014 | 2014 | 2014 |
| Commercial | \$ 32 | \$ 20 | \$ | 24 | \$ 19 | \$ 26 | .03% | .02% | .02% | .02% | .03% |
| Commercial real estate | 5 | 23 | | 2 | 6 | 48 | .02 | .09 | .01 | .03 | .21 |
| Equipment lease financing | | | | 1 | 1 | 1 | | | .01 | .01 | .01 |
| Home equity | 25 | 30 | | 32 | 25 | 27 | .07 | .09 | .09 | .07 | .08 |
| Residential real estate | | | | | | | | | | | |
| Non government insured | 20 | 18 | | 25 | 24 | 21 | .14 | .12 | .17 | .17 | .14 |
| Government insured | 38 | 35 | | 43 | 41 | 48 | .26 | .24 | .30 | .29 | .33 |
| Credit card | 17 | 17 | | 20 | 18 | 18 | .38 | .38 | .43 | .41 | .41 |
| Other consumer | | | | | | | | | | | |
| Non government insured | 17 | 18 | | 19 | 20 | 15 | .08 | .08 | .08 | .09 | .07 |
| Government insured | 81 | 82 | | 93 | 100 | 94 | .37 | .37 | .41 | .44 | .42 |
| Total | \$ 235 | \$ 243 | \$ | 259 | \$ 254 | \$ 298 | .11 | .12 | .13 | .13 | .15 |

Table 25: Accruing Loans Past Due 90 Days or More (a)

| | | | Α | mount | | | | Percent of | f Total Outs | standings | |
|-------------------------|-------------|-----------|----|---------|-------------|-------------|---------|------------|--------------|-----------|---------|
| | Jun. 30 | Mar. 31 | | Dec. 31 | Sept. 30 | Jun. 30 | Jun. 30 | Mar. 31 | Dec. 31 | Sept. 30 | Jun. 30 |
| Dollars in millions | 2015 | 2015 | | 2014 | 2014 | 2014 | 2015 | 2015 | 2014 | 2014 | 2014 |
| Commercial | \$ 35 | \$ 35 | \$ | 37 | \$ 39 | \$ 35 | .04% | .04% | .04% | .04% | .04% |
| Commercial real estate | 1 | | | | 1 | | .00 | | | .00 | |
| Residential real estate | | | | | | | | | | | |
| Non government insured | 19 | 26 | | 23 | 24 | 23 | .13 | .18 | .16 | .17 | .16 |
| Government insured | 585 | 634 | | 719 | 785 | 872 | 4.03 | 4.38 | 4.99 | 5.47 | 5.99 |
| Credit card | 29 | 32 | | 33 | 29 | 29 | .64 | .72 | .72 | .65 | .65 |
| Other consumer | | | | | | | | | | | |
| Non government insured | 13 | 17 | | 16 | 13 | 12 | .06 | .08 | .07 | .06 | .05 |
| Government insured | 232 | 244 | | 277 | 287 | 281 | 1.06 | 1.11 | 1.22 | 1.25 | 1.25 |
| Total | \$ 914 | \$ 988 | \$ | 1,105 | \$ 1,178 | \$ 1,252 | .45 | .48 | .54 | .59 | .62 |

(a) Excludes loans held for sale and purchased impaired loans.

Retail Banking provides deposit, lending, brokerage, investment management and cash management services to consumer and small business customers within our primary geographic markets. Our customers are serviced through our branch network, ATMs, call centers, online banking and mobile channels. The branch network is located primarily in Pennsylvania, Ohio, New Jersey, Michigan, Illinois, Maryland, Indiana, North Carolina, Florida, Kentucky, Washington, D.C., Delaware, Virginia, Alabama, Missouri, Georgia, Wisconsin and South Carolina.

Corporate & Institutional Banking provides lending, treasury management, and capital markets-related products and services to mid-sized and large corporations, government and not-for-profit entities. Lending products include secured and unsecured loans, letters of credit and equipment leases. Treasury management services include cash and investment management, receivables management, disbursement services, funds transfer services, information reporting and global trade services. Capital markets-related products and services include foreign exchange, derivatives, securities, loan syndications, mergers and acquisitions advisory, equity capital markets advisory and related services. We also provide commercial loan servicing and real estate advisory and technology solutions for the commercial real estate finance industry. Products and services are generally provided within our primary geographic markets, with certain products and services offered nationally and internationally.

Asset Management Group includes personal wealth management for high net worth and ultra high net worth clients and institutional asset management. Wealth management products and services include investment and retirement planning, customized investment management, private banking, tailored credit solutions, and trust management and administration for individuals and their families. Hawthorn provides multi-generational family planning including wealth strategy, investment management, private banking, tax and estate planning guidance, performance reporting and personal administration services to ultra high net worth families. Institutional asset management provides investment management, custody administration and retirement administration services. Institutional clients include corporations, unions, municipalities, non-profits, foundations and endowments, primarily located in our geographic footprint.

Residential Mortgage Banking directly originates first lien residential mortgage loans on a nationwide basis with a significant presence within the retail banking footprint. Mortgage loans represent loans collateralized by one-to-four family residential real estate. These loans are typically underwritten to government agency and/or third-party standards, and either sold, servicing retained, or held on PNC's balance sheet. Loan sales are primarily to secondary mortgage conduits of FNMA, FHLMC, Federal Home Loan Banks and third-party investors, or are securitized and issued under the GNMA program. The mortgage servicing operation performs all functions related to servicing mortgage loans, primarily those in first lien position, for various investors and for loans owned by PNC.

Non-Strategic Assets Portfolio includes a consumer portfolio of mainly residential mortgage and brokered home equity loans and lines of credit, and a small commercial/commercial real estate loan and lease portfolio. We obtained a significant portion of these non-strategic assets through acquisitions of other companies.

BlackRock, in which we hold an equity investment, is a leading publicly traded investment management firm providing a broad range of investment and risk management services to institutional and retail clients worldwide. Using a diverse platform of active and index investment strategies across asset classes, BlackRock develops investment outcomes and asset allocation solutions for clients. Product offerings include single- and multi-asset class portfolios investing in equities, fixed income, alternatives and money market instruments. BlackRock also offers an investment and risk management technology platform, risk analytics and advisory services and solutions to a broad base of institutional investors. We hold our equity investment in BlackRock as a key component of our diversified revenue strategy. BlackRock is a publicly traded company, and additional information regarding its business is available in its filings with the Securities and Exchange Commission (SEC). At June 30, 2015, our economic interest in BlackRock was 22%.

Table 26: Period End Employees

| | June 30 2015 | March 31 2015 | December 31 2014 | September 30 2014 | June 30 2014 |
|-------------------------------|-----------------|------------------|---------------------|----------------------|-----------------|
| Full-time employees | | | | | |
| Retail Banking | 22,117 | 22,063 | 22,216 | 22,103 | 22,148 |
| Other full-time employees (a) | 27,659 | 27,696 | 27,529 | 27,528 | 27,765 |
| Total full-time employees | 49,776 | 49,759 | 49,745 | 49,631 | 49,913 |
| Part-time employees | | | | | |
| Retail Banking | 3,112 | 3,150 | 3,274 | 3,410 | 3,644 |
| Other part-time employees (a) | 821 | 563 | 568 | 614 | 802 |
| Total part-time employees | 3,933 | 3,713 | 3,842 | 4,024 | 4,446 |
| Total | 53,709 | 53,472 | 53,587 | 53,655 | 54,359 |

(a) Includes period end employees for all businesses other than Retail Banking and includes operations, technology and staff services employees other than staff directly employed by Retail Banking.

Table 27: Summary of Business Segment Income and Revenue (Unaudited) (a) (b)

| | | | Three months end | led | | Six mon | ths ended |
|------------------------------------|----------|----------|------------------|--------------|----------|----------|-----------|
| In millions | June 30 | | December 31 | September 30 | June 30 | June 30 | June 30 |
| Income (Loss) | 2015 | 2015 | 2014 | 2014 | 2014 | 2015 | 2014 |
| Retail Banking | \$ 241 | \$ 202 | \$ 172 | \$ 173 | \$ 225 | \$ 443 | \$ 383 |
| Corporate & Institutional Banking | 508 | 482 | 564 | 549 | 470 | 990 | 993 |
| Asset Management Group | 62 | 37 | 45 | 46 | 53 | 99 | 90 |
| Residential Mortgage Banking | 19 | 28 | (9) | 12 | 36 | 47 | 32 |
| Non-Strategic Assets Portfolio | 56 | 81 | 76 | 82 | 99 | 137 | 209 |
| Other, including BlackRock (b) (c) | 158 | 174 | 209 | 176 | 169 | 332 | 405 |
| Net income | \$ 1,044 | \$ 1,004 | \$ 1,057 | \$ 1,038 | \$ 1,052 | \$ 2,048 | \$ 2,112 |
| Revenue | | | | | | | |
| Retail Banking | \$ 1,635 | \$ 1,526 | \$ 1,520 | \$ 1,521 | \$ 1,514 | \$ 3,161 | \$ 3,008 |
| Corporate & Institutional Banking | 1,363 | 1,284 | 1,444 | 1,386 | 1,348 | 2,647 | 2,646 |
| Asset Management Group | 314 | 281 | 281 | 277 | 279 | 595 | 549 |
| Residential Mortgage Banking | 206 | 207 | 182 | 185 | 227 | 413 | 433 |
| Non-Strategic Assets Portfolio | 109 | 121 | 140 | 152 | 147 | 230 | 295 |
| Other, including BlackRock (b) (c) | 239 | 312 | 380 | 320 | 295 | 551 | 656 |
| Total revenue | \$ 3,866 | \$ 3,731 | \$ 3,947 | \$ 3,841 | \$ 3,810 | \$ 7,597 | \$ 7,587 |

(a) Our business information is presented based on our internal management reporting practices. We periodically refine our internal methodologies as management reporting practices are enhanced. Net interest income in business segment results reflects PNC's internal funds transfer pricing methodology. Assets receive a funding charge and liabilities and capital receive a funding credit based on a transfer pricing methodology that incorporates product repricing characteristics, tenor and other factors. In the first quarter of 2015, enhancements were made to PNC's funds transfer pricing methodology primarily for costs related to the new regulatory short-term liquidity standards. The enhancements incorporate an additional charge assigned to assets, including for unfunded loan commitments. Conversely, a higher transfer pricing credit has been assigned to those deposits that are accorded higher value under the regulatory rules for liquidity purposes. These adjustments apply to business segment results, predominantly in Retail Banking and Corporate & Institutional Banking, prospectively beginning with the first quarter of 2015. Prior periods have not been adjusted due to the impracticability of estimating the impact of the change for prior periods.

(b) We consider BlackRock to be a separate reportable business segment but have combined its results with Other for this presentation. Our second quarter 2015 Form 10-Q will include additional information regarding BlackRock.

(c) Includes earnings and gains or losses related to PNC's equity interest in BlackRock and residual activities that do not meet the criteria for disclosure as a separate reportable business, such as gains or losses related to BlackRock transactions, integration costs, asset and liability management activities including net securities gains or losses, other-than-temporary impairment of investment securities and certain trading activities, exited businesses, private equity investments, intercompany eliminations, most corporate overhead, tax adjustments that are not allocated to business segments and differences between business segment performance reporting and financial statement reporting (GAAP), including the presentation of net income attributable to noncontrolling interests as the segments' results exclude their portion of net income attributable to noncontrolling interests.

Table 28: Retail Banking (Unaudited) (a)

| | | | | Т | hree | months ende | ed | | | | | Six mon | ths e | ended |
|---------------------------------------|-------|----------|----|----------|------|-------------|-----|-----------|----|----------|----|----------|-------|----------|
| | | June 30 | | March 31 | De | cember 31 | Sep | tember 30 | | June 30 | | June 30 | | June 30 |
| Dollars in millions | | 2015 | | 2015 | | 2014 | | 2014 | | 2014 | | 2015 | | 2014 |
| INCOME STATEMENT | | | | | | | | | | | | | | |
| Net interest income | \$ | 1,045 | \$ | 1,038 | \$ | 986 | \$ | 985 | \$ | 973 | \$ | 2,083 | \$ | 1,953 |
| Noninterest income | | | | | | | | | | | | | | |
| Service charges on deposits | | 148 | | 146 | | 172 | | 173 | | 148 | | 294 | | 288 |
| Brokerage | | 71 | | 67 | | 64 | | 60 | | 61 | | 138 | | 116 |
| Consumer services | | 254 | | 233 | | 247 | | 248 | | 248 | | 487 | | 466 |
| Other | | 117 | | 42 | | 51 | | 55 | | 84 | | 159 | | 185 |
| Total noninterest income | | 590 | | 488 | | 534 | | 536 | | 541 | | 1,078 | | 1,055 |
| Total revenue | | 1,635 | | 1,526 | | 1,520 | | 1,521 | | 1,514 | | 3,161 | | 3,008 |
| Provision for credit losses | | 45 | | 49 | | 54 | | 74 | | 4 | | 94 | | 149 |
| Noninterest expense | | 1,210 | | 1,158 | | 1,195 | | 1,175 | | 1,155 | | 2,368 | | 2,255 |
| Pretax earnings | | 380 | | 319 | | 271 | | 272 | | 355 | | 699 | | 604 |
| Income taxes | | 139 | | 117 | | 99 | | 99 | | 130 | | 256 | | 221 |
| Earnings | \$ | 241 | \$ | 202 | \$ | 172 | \$ | 173 | \$ | 225 | \$ | 443 | \$ | 383 |
| AVERAGE BALANCE SHEET | | | | | | | | | | | | | | |
| Loans | | | | | | | | | | | | | | |
| Consumer | | | | | | | | | | | | | | |
| Home equity | \$ | 27,775 | \$ | 28,152 | \$ | 28,457 | \$ | 28,684 | \$ | 28,959 | \$ | 27,964 | \$ | 29,137 |
| Indirect auto | | 9,287 | | 9,287 | | 9,209 | | 9,192 | | 9,092 | | 9,287 | | 9,043 |
| Indirect other | | 561 | | 603 | | 635 | | 675 | | 726 | | 580 | | 751 |
| Education | | 6,387 | | 6,626 | | 6,895 | | 7,100 | | 7,298 | | 6,506 | | 7,422 |
| Credit cards | | 4,447 | | 4,444 | | 4,475 | | 4,401 | | 4,307 | | 4,446 | | 4,289 |
| Other | | 2,373 | | 2,347 | | 2,345 | | 2,277 | | 2,189 | | 2,360 | | 2,164 |
| Total consumer | | 50,830 | | 51,459 | | 52,016 | | 52,329 | | 52,571 | | 51,143 | | 52,806 |
| Commercial and commercial real estate | | 10,571 | | 10,654 | | 10,698 | | 10,801 | | 10,922 | | 10,612 | | 10,986 |
| Floor plan | | 2,188 | | 2,213 | | 2,180 | | 2,021 | | 2,291 | | 2,200 | | 2,332 |
| Residential mortgage | | 726 | | 734 | | 552 | | 584 | | 623 | | 731 | | 635 |
| Total loans | | 64,315 | | 65,060 | | 65,446 | | 65,735 | | 66,407 | | 64,686 | | 66,759 |
| Goodwill and other intangible assets | | 5,975 | | 5,990 | | 6,007 | | 6,025 | | 6,043 | | 5,983 | | 6,052 |
| Other assets | | 3,079 | | 2,967 | | 2,946 | | 2,922 | | 2,753 | | 3,022 | | 2,748 |
| Total assets | \$ | 73,369 | \$ | 74,017 | \$ | 74,399 | \$ | 74,682 | \$ | 75,203 | \$ | 73,691 | \$ | 75,559 |
| Deposits | | , | | , | | | | , | | , | | | | <i>.</i> |
| Noninterest-bearing demand | \$ | 23.434 | \$ | 22,591 | \$ | 22,860 | \$ | 22,392 | \$ | 21,907 | \$ | 23,015 | \$ | 21,634 |
| Interest-bearing demand | | 36,454 | | 35,650 | | 34,298 | | 33,900 | | 34,272 | | 36,054 | | 33,883 |
| Money market | | 55,026 | | 53,105 | | 51,204 | | 50,204 | | 50,142 | | 54,071 | | 49,815 |
| Total transaction deposits | 1 | 14,914 | | 111,346 | | 108,362 | | 106,496 | | 106,321 | | 113,140 | | 105,332 |
| Savings | - | 13,599 | | 12,888 | | 12,244 | | 11,997 | | 11,845 | | 13,245 | | 11,568 |
| Certificates of deposit | | 16,749 | | 17,318 | | 17,959 | | 18,720 | | 19,354 | | 17,032 | | 19,617 |
| Total deposits | 1 | 45,262 | | 141,552 | | 138,565 | | 137,213 | | 137,520 | - | 143,417 | | 136,517 |
| Other liabilities | | 588 | | 617 | | 555 | | 507 | | 411 | 1 | 603 | | 405 |
| Total liabilities | .\$ 1 | | \$ | 142,169 | \$ | 139,120 | .\$ | 137,720 | \$ | 137,931 | \$ | 144,020 | \$ | 136,922 |
| PERFORMANCE RATIOS | ιψ | ,050 | Ψ | 112,107 | Ψ | 107,120 | Ψ | 101,120 | Ψ | 101,701 | Ψ | 111,020 | Ψ | |
| Return on average assets | | 1.32 | % | 1.11 % | | .92 % | | .92 | % | 1.20 % | | 1.21 9 | % | 1.02 % |
| Noninterest income to total revenue | | 36 | /0 | 32 | | .92 % | | .92 | /0 | 36 | | 34 | /0 | 35 |
| Efficiency | | 50 74 | | 32 76 | | 33 79 | | 33 77 | | 30 76 | | 54 75 | | 55 75 |
| (a) See note (a) on page 15 | | /4 | | 70 | | 17 | | 11 | | 70 | I | 13 | | 15 |

(a) See note (a) on page 15.

Table 28: Retail Banking (Unaudited) (Continued)

| | | | | Three | months ende | ed | | | | Six mon | ths en | ded |
|---|----------|----|----------|-------|-------------|------|----------|-------------|----|---------|--------|---------|
| | June 30 |) | March 31 | Dec | ember 31 | Sept | ember 30 | June 30 | | June 30 | | June 30 |
| Dollars in millions, except as noted | 201 | 5 | 2015 | | 2014 | | 2014 | 2014 | | 2015 | | 2014 |
| OTHER INFORMATION (a) | | | | | | | | | | | | |
| Credit-related statistics: | | | | | | | | | | | | |
| Commercial nonperforming assets | \$ 126 | \$ | | \$ | 139 | \$ | 146 | \$ 158 | | | | |
| Consumer nonperforming assets | 1,001 | | 1,043 | | 1,059 | | 1,037 | 1,037 | | | | |
| | \$ 1,127 | \$ | · · | \$ | 1,198 | \$ | 1,183 | \$ 1,195 | | | | |
| Purchased impaired loans (b) | \$ 531 | \$ | 553 | \$ | 575 | \$ | 600 | \$ 631 | | | | |
| Commercial lending net charge-offs (recoveries) | \$ 1 | \$ | 1 | \$ | (2) | \$ | 2 | \$ 11 | \$ | 2 | \$ | 31 |
| Credit card lending net charge-offs | 35 | | 38 | | 33 | | 35 | 37 | | 73 | | 74 |
| Consumer lending (excluding credit card) | | | | | | | | | | | | |
| net charge-offs | 50 | | 60 | | 73 | | 56 | 68 | | 110 | | 156 |
| Total net charge-offs | \$ 86 | \$ | 99 | \$ | 104 | \$ | 93 | \$ 116 | \$ | 185 | \$ | 261 |
| Commercial lending annualized net | | | | | | | | | | | | |
| charge-off ratio | .02 | 2% | .03% | | (.06)% | | .06% | .33% | | .03% | | .47% |
| Credit card lending annualized net | | | | | | | | | | | | |
| charge-off ratio | 3.15 | 5% | 3.47% | | 2.93% | | 3.16% | 3.45% | | 3.29% | | 3.48% |
| Consumer lending (excluding credit card) | | | | | | | | | | | | |
| annualized net charge-off ratio | .43 | 8% | .51% | | .60% | | .46% | .56% | | .47% | | .64% |
| Total annualized net charge-off ratio | .53 | 8% | .62% | | .63% | | .56% | .70% | | .58% | | .79% |
| Home equity portfolio credit statistics: (c) | | | | | | | | | | | | |
| % of first lien positions at origination (d) | 55 | 5% | 54% | | 54% | | 53% | 53% | | | | |
| Weighted-average loan-to-value ratios | | | | | | | | | | | | |
| (LTVs) (d)(e) | 76 | 5% | 76% | | 77% | | 78% | 79% | | | | |
| Weighted-average updated FICO scores (f) | 75 | | 748 | | 748 | | 747 | 748 | | | | |
| Annualized net charge-off ratio | .34 | % | .42% | | .52% | | .35% | .54% | | .38% | | .65% |
| Delinquency data - % of total loans: (g) | | | | | | | | | | | | |
| Loans 30 - 59 days past due | .20 |)% | .18% | | .20% | | .19% | .19% | | | | |
| Loans 60 - 89 days past due | .08 | 8% | .09% | | .09% | | .07% | .07% | | | | |
| Accruing loans past due | .28 | 8% | .27% | | .29% | | .26% | .26% | | | | |
| Nonperforming loans | 3.13 | 8% | 3.12% | | 3.13% | | 3.04% | 3.08% | | | | |
| Other statistics: | | | | | | | | | | | | |
| ATMs | 8,880 |) | 8,754 | | 8,605 | | 8,178 | 7,977 | | | | |
| Branches (h) | 2,644 | ŀ | 2,660 | | 2,697 | | 2,691 | 2,695 | | | | |
| Brokerage account client assets (billions) (i) | \$ 44 | \$ | 44 | \$ | 43 | \$ | 43 | \$ 43 | | | | |
| Customer-related statistics (average): | | | | | | | | | | | | |
| Non-teller deposit transactions (j) | 42 | 2% | 40% | | 38% | | 36% | 33% | | 41% | | 32% |
| Digital consumer customers (k) | 52 | 2% | 50% | | 49% | | 47% | 45% | I | 51% | | 44% |

(a) Presented as of period end, except for net charge-offs and annualized net charge-off ratios, which are for the three months and six months ended, respectively, and customerrelated statistics which are averages for the quarterly and year-to-date periods, respectively.

(b) Recorded investment of purchased impaired loans related to acquisitions.

(c) Lien position, LTV and FICO statistics are based upon customer balances.

(d) Lien positions and LTV calculations reflect management assumptions where data limitations exist.

(e) LTV statistics are based upon current information.

(f) Represents FICO scores that are updated at least quarterly.

(g) Data based upon recorded investment. Past due amounts exclude purchased impaired loans, even if contractually past due, as we are currently accreting interest income over the expected life of the loans.

(h) Excludes satellite offices (e.g., drive-ups, electronic branches and retirement centers) that provide limited products and/or services.

(i) Amounts include cash and money market balances.

(j) Percentage of total consumer and business banking deposit transactions processed at an ATM or through our mobile banking application.

(k) Represents consumer checking relationships that process the majority of their transactions through non-teller channels.

Table 29: Corporate & Institutional Banking (Unaudited) (a)

| | | | T | hree | months end | ed | | | | . — | Six mon | ths a | ended |
|----|---------|--|---|--|--|--|--|---|--|--|--|--|--|
| | | | | De | | Sej | | | | | | | June 30 |
| | 2015 | | 2015 | | 2014 | | 2014 | | 2014 | — | 2015 | | 2014 |
| ¢ | 071 | ٩ | 055 | ٩ | 056 | ¢ | | ¢ | 021 | ¢ | 1 70 4 | ¢ | 1.055 |
| \$ | 8/1 | \$ | 855 | \$ | 956 | \$ | 922 | \$ | 921 | \$ | 1,726 | \$ | 1,855 |
| | 2.41 | | 210 | | 2.00 | | 246 | | 010 | | | | 7 00 |
| | | | | | | | | | | | | | 580 |
| | - | | | | | | - | | | | | | 211 |
| | | | | | | | | | | — | - | | 791 |
| | , | | , | | <i>´</i> | | , | | | | , | | 2,646 |
| | | | | | | | | | | | | | 90 |
| | | | | | | | | | | | 1,061 | | 992 |
| | | | | | | | | | | | , | | 1,564 |
| | | | 271 | | 315 | | | | 271 | | | | 571 |
| \$ | 508 | \$ | 482 | \$ | 564 | \$ | 549 | \$ | 470 | \$ | 990 | \$ | 993 |
| | | | | | | | | | | | | | |
| | | | | | | | | | | | | | |
| \$ | 85,739 | \$ | 84,712 | \$ | 82,066 | \$ | 79,083 | \$ | 78,022 | \$ | 85,228 | \$ | 76,771 |
| | 22,545 | | 22,090 | | 21,720 | | 21,492 | | 21,234 | | 22,319 | | 20,640 |
| | 6,927 | | 6,914 | | 6,977 | | 6,922 | | 6,878 | | 6,920 | | 6,834 |
| | 115,211 | | 113,716 | | 110,763 | | 107,497 | | 106,134 | | 114,467 | | 104,245 |
| | 875 | | 1,352 | | 1,442 | | 1,203 | | 1,016 | | 1,113 | | 1,070 |
| | 116,086 | | 115,068 | | 112,205 | | 108,700 | | 107,150 | | 115,580 | | 105,315 |
| | 3,845 | | 3,835 | | 3,867 | | 3,806 | | 3,804 | | 3,840 | | 3,815 |
| | 990 | | 1,106 | | 1,103 | | 1,092 | | 932 | | 1,048 | | 913 |
| | 11,318 | | 11,169 | | 10,784 | | 10,073 | | 10,139 | | 11,243 | | 9,949 |
| \$ | 132,239 | \$ | 131,178 | \$ | 127,959 | \$ | 123,671 | \$ | 122,025 | \$ | 131,711 | \$ | 119,992 |
| | | | | | | | | | | | | | |
| \$ | 47,916 | \$ | 46,976 | \$ | 46,769 | \$ | 44,730 | \$ | 42,521 | \$ | 47,449 | \$ | 42,646 |
| | 21,722 | | 22,286 | | 22,706 | | 21,821 | | 20,277 | | 22,002 | | 20,476 |
| | 9,396 | | 9,340 | | 8,883 | | 7,839 | | 7,565 | | 9,368 | | 7,548 |
| | 79,034 | | 78,602 | | 78,358 | | 74,390 | | 70,363 | | 78,819 | | 70,670 |
| | 7,897 | | 8,271 | | 7,833 | | 7,412 | | 7,476 | | 8,083 | | 7,477 |
| \$ | 86,931 | \$ | 86,873 | \$ | 86,191 | \$ | 81,802 | \$ | 77,839 | \$ | 86,902 | \$ | 78,147 |
| | | | | | | | | | | | | | |
| | 1.54 | % | 1.49 % | 6 | 1.75 % | 6 | 1.76 | % | 1.54 % | | 1.52 | % | 1.67 % |
| | 36 | | 33 | | 34 | | 33 | | 32 | | 35 | | 30 |
| | | | | | | | | | | | | | |
| | \$ | 2015 \$ 871 341 151 492 1,363 20 547 796 288 \$ 508 \$ 5090 \$ 115,211 \$ 508 \$ 5090 \$ 1132,239 \$ 50934 \$ 7,897 \$ 86,931 \$ 1.54 | 341 151 492 1,363 20 547 796 288 \$ 508 \$ \$ 508 \$ \$ 22,545 6,927 115,211 875 116,086 3,845 990 11,318 \$ 132,239 \$ \$ 47,916 \$ 21,722 9,396 79,034 7,897 \$ 86,931 \$ 1.54 % | June 30 2015March 31 2015 $\$$ 871 $\$$ 855 341 310 1511194924291,3631,284 202017 547547514796753 28828271 $\$$ 508 $\$$ 482 $\$$ 85,739 $\$$ $\$$ 84,712 22,54522,090 6,927 $6,927$ 6,914115,211113,716 875 $\$$ 875116,086115,068 3,8453,8453,835 9909001,106 11,31811,31811,169 $$$ $$$$ 47,916 $$$$ $$$$ 47,916 $$$$ $$$$ 47,916 $$$$ $$$$ 47,916 $$$$ $$$$ 47,916 $$$$ $$$$ 47,916 $$$$ $$$$ 47,916 $$$$ $$$$ 47,916 $$$$ $$$$ 47,916 $$$$ $$$$ 47,916 $$$$ $$$$ 46,976 21,722 $$2,2266$ 9,3969,340 $79,034$ $78,602$ $7,897$ $$86,931$ $$$$ 86,873 $$1.54 \%$ 1.49 9 | June 30 2015March 31 2015De 2015 $\$$ 871 $\$$ 855 $\$$ $\$$ 341310 1511194924291.3631.284 2017547514796753 288271 $\$$ 508 $\$$ 482 $\$$ $\$$ 508 $\$$ 482 $\$$ $\$$ 508 $\$$ 482 $\$$ $\$$ 508 $\$$ 482 $\$$ $\$$ 508 $\$$ 482 $\$$ $\$$ 508 $\$$ 482 $\$$ $\$$ 508 $\$$ 482 $\$$ $\$$ 508 $\$$ 482 $\$$ $\$$ 508 $\$$ 482 $\$$ $\$$ 115,211113,716 8751,352116,086115,0683,8453,8359901,10611,31811,169 $\$$ 132,239 $\$$ 131,178 $\$$ $\$$ 47,916 $\$$ 46,976 $\$$ $\$$ 47,916 $\$$ 46,976 $\$$ $$21,722$ 22,2869,3969,340 $79,034$ 78,6027,8978,271 $$86,931$ $$86,873$ $$$ $$1.49$ 1.54 $\%$ 1.49 % | June 30 2015March 31 2015December 31 2014 $\$$ 871 $\$$ 855 $\$$ 956341310369 1511191194924294881,3631,2841,444201721547514544796753879 288288271315 $\$$ 508 $\$$ 482 $\$$ $\$$ 508 $\$$ 482 $\$$ $\$$ 508 $\$$ 482 $\$$ $\$$ 508 $\$$ 482 $\$$ $\$$ 508 $\$$ 482 $\$$ $\$$ 508 $\$$ 482 $\$$ $\$$ 508 $\$$ 482 $\$$ $\$$ 7902,54522,09021,720 $6,927$ 6,9146,977115,211113,716110,763 $\$75$ 1,3521,442116,086115,068112,2053,8453,8353,8679901,1061,10311,31811,16910,784 $\$$ 132,239 $\$$ $$$$ 47,916 $\$$ $$$$ 46,976 $\$$ $$$$ 47,916 $\$$ $$$$ 46,976 $\$$ $$$$ 78,90278,358 $$7,897$ 8,2717,833 $$$$ 86,931 $$$$ 86,873 $$$$ $$1,54$ 1,491,491,759 | 2015 2015 2014 \$ 871 \$ 855 \$ 956 \$ 341 310 369 151 119 119 492 429 488 $1,363$ $1,284$ $1,444$ 20 17 21 547 514 544 796 753 879 288 271 315 \$ 508 \$ 482 \$\$ 508 \$ 482 \$\$ 508 \$ 482 \$\$ 508 \$ 482 \$\$ 508 \$ 482 \$\$ 508 \$ 482 \$\$ 508 \$ 482 \$\$ 508 \$ 482 \$\$ 508 \$ 482 \$\$ 508 \$ 482 \$\$ $6,977$ $6,914$ $6,977$ \$ $115,211$ $113,716$ $110,763$ 875 $1,352$ $1,442$ \$ $116,086$ $115,068$ $112,205$ \$ $3,845$ $3,835$ $3,867$ 990 $1,106$ $1,103$ $11,318$ $11,169$ $10,784$ \$ $132,239$ \$ $131,178$ \$\$ $47,916$ \$ $46,976$ \$ $46,769$ \$\$ $47,916$ \$ $46,976$ \$ $46,769$ \$\$ $9,396$ $9,340$ $8,883$ \$\$ | June 30 2015March 31 2015December 31 2014September 30 2014 $\$$ 871 $\$$ 855 $\$$ 956 $\$$ 9223413103693461511191191184924294884641,3631,2841,4441,386201721(4)547514544528796753879862288271315313 $\$$ 508 $\$$ 482 $\$$ 508 $\$$ 482 $\$$ 564 $\$$ 6,9276,9146,9776,922115,211113,716110,763107,497 $\$75$ 1,3521,4421,203116,086115,068112,205108,7003,8453,8353,8673,8069901,1061,1031,09211,31811,16910,78410,073 $\$$ 132,239 $\$$ 131,178 $\$$ 127,959 $$$ $\$$ 47,916 $\$$ 46,976 $\$$ 46,769 $$$ 44,73021,72222,28622,70621,8219,3969,3408,8837,83979,03478,60278,35874,3907,8978,2717,8337,412 $$$ 86,931 $$$ 86,873 $$$ 86,191 $$$ 81,8021.54 %1.49 %1.75 %1.76 | June 30 2015March 31 2015December 31 2014September 30 2014\$871\$855\$956\$922\$ 341 310369346151119119118 492 4294884641,3631,2841,4441,386201721(4) 547 514544528796753879862288271315313\$508\$482\$\$508\$482\$\$6,9276,9146,9776,922115,211113,716110,763107,4978751,3521,4421,203116,086115,068112,205108,7003,8453,8353,8673,8069901,1061,1031,09211,31811,16910,78410,073\$132,239\$131,178\$\$47,916\$46,976\$46,769\$\$47,916\$46,976\$46,769\$\$47,916\$46,976\$46,769\$\$9,3969,3408,8837,83979,03478,60278,35874,3907,8978,2717,8337,412\$86,931\$86,873\$86,191\$1.54 %1.49 %1.75 % <t< td=""><td>June 30 March 31 December 31 September 30 June 30 2015 2015 2014 2014 2014 2014 \$ 871 \$ 855 \$ 956 \$ 922 \$ 921 341 310 369 346 312 151 119 119 118 115 492 429 488 464 427 1,363 1,284 1,444 1,386 1,348 20 17 21 (4) 103 547 514 544 528 504 796 753 879 862 741 288 271 315 313 271 \$ 508 \$ 482 \$ 564 \$ 749 \$ 470 \$ 85,739 \$ 84,712 \$ 82,066 \$ 79,083 \$ 78,022 22,545 22,090 21,720 21,492 21,234 6,</td><td>$\begin{tabular}{ c c c c c c c c c c c c c c c c c c c$</td><td>$\begin{tabular}{ c c c c c c c c c c c c c c c c c c c$</td><td>$\begin{tabular}{ c c c c c c c c c c c c c c c c c c c$</td></t<> | June 30 March 31 December 31 September 30 June 30 2015 2015 2014 2014 2014 2014 \$ 871 \$ 855 \$ 956 \$ 922 \$ 921 341 310 369 346 312 151 119 119 118 115 492 429 488 464 427 1,363 1,284 1,444 1,386 1,348 20 17 21 (4) 103 547 514 544 528 504 796 753 879 862 741 288 271 315 313 271 \$ 508 \$ 482 \$ 564 \$ 749 \$ 470 \$ 85,739 \$ 84,712 \$ 82,066 \$ 79,083 \$ 78,022 22,545 22,090 21,720 21,492 21,234 6, | $\begin{tabular}{ c c c c c c c c c c c c c c c c c c c$ | $\begin{tabular}{ c c c c c c c c c c c c c c c c c c c$ | $\begin{tabular}{ c c c c c c c c c c c c c c c c c c c$ |

(a) See note (a) on page 15.

Table 29: Corporate & Institutional Banking (Unaudited) (Continued) (a)

| | | | 1 | Thre | e months ende | d | | | | Six mont | hs e | nded |
|---|----|---------|---------------|------|---------------|----|-------------|------|---------|---------------|------|---------|
| | | June 30 | March 31 | Γ | December 31 | S | eptember 30 | | June 30 | June 30 | | June 30 |
| Dollars in millions, except as noted | | 2015 | 2015 | | 2014 | | 2014 | | 2014 | 2015 | | 2014 |
| COMMERCIAL LOAN SERVICING | | | | | | | | | | | | |
| PORTFOLIO - SERVICED FOR PNC AND OTHERS (in billions) | | | | | | | | | | | | |
| Beginning of period | \$ | 390 | \$ 377 | \$ | 363 | \$ | 353 | \$ | 351 | \$ 377 | \$ | 347 |
| Acquisitions/additions | | 67 | 29 | | 35 | | 25 | | 17 | 96 | | 39 |
| Repayments/transfers | | (21) | (16) | | (21) | | (15) | | (15) | (37) | | (33) |
| End of period | \$ | 436 | \$ 390 | \$ | 377 | \$ | 363 | \$ | 353 | \$ 436 | \$ | 353 |
| OTHER INFORMATION | | | | | | | | | | | | |
| Consolidated revenue from: (b) | | | | | | | | | | | | |
| Treasury Management (c) | \$ | 334 | \$ 319 | \$ | 338 | \$ | 326 | \$ | 313 | \$ 653 | \$ | 624 |
| Capital Markets (c) | \$ | 205 | \$ 180 | \$ | 230 | \$ | 212 | \$ | 178 | \$ 385 | \$ | 335 |
| Commercial mortgage banking activities | | | | | | | | | | | | |
| Commercial mortgage loans held for sale (d) | \$ | 47 | \$ 26 | \$ | 42 | \$ | 32 | \$ | 33 | \$ 73 | \$ | 52 |
| Commercial mortgage loan servicing income (e) |) | 65 | 56 | | 58 | | 56 | | 53 | 121 | | 108 |
| Commercial mortgage servicing rights | | | | | | | | | | | | |
| valuation, net of economic hedge (f) | | 8 | 16 | | 5 | | 8 | | 14 | 24 | | 25 |
| Total | \$ | 120 | \$ 98 | \$ | 105 | \$ | 96 | \$ | 100 | \$ 218 | \$ | 185 |
| Average Loans (by C&IB business) | | | | | | | | | | | | |
| Corporate Banking | \$ | 58,419 | \$ 58,227 | \$ | 56,746 | \$ | 54,678 | \$ | 53,633 | \$ 58,323 | \$ | 52,947 |
| Real Estate | | 30,574 | 29,918 | | 29,163 | | 28,111 | | 27,642 | 30,248 | | 26,827 |
| Business Credit | | 14,610 | 14,217 | | 13,849 | | 13,481 | | 13,198 | 14,415 | | 12,868 |
| Equipment Finance | | 10,936 | 10,941 | | 10,805 | | 10,582 | | 10,290 | 10,938 | | 10,250 |
| Other | | 1,547 | 1,765 | | 1,642 | | 1,848 | | 2,387 | 1,656 | | 2,423 |
| Total average loans | \$ | 116,086 | \$ 115,068 | \$ | 112,205 | \$ | 108,700 | \$ 1 | 107,150 | \$ 115,580 | \$ | 105,315 |
| Total loans (g) | \$ | 115,708 | \$ 114,946 | \$ | 113,935 | \$ | 109,792 | \$ 1 | 108,990 | | | |
| Net carrying amount of commercial mortgage | | | | | | | | | | | | |
| servicing rights (g) | \$ | 543 | \$ 494 | \$ | 506 | \$ | 532 | \$ | 515 | | | |
| Credit-related statistics: | | | | | | | | | | | | |
| Nonperforming assets (g) | \$ | 463 | \$ 516 | \$ | 557 | \$ | 616 | \$ | 715 | | | |
| Purchased impaired loans (g) (h) | \$ | 181 | \$ 221 | \$ | 246 | \$ | 316 | \$ | 370 | | | |
| Net charge-offs (recoveries) | \$ | (19) | \$ (1) | \$ | (2) | \$ | (7) \$ | \$ | 15 | \$ (20) | \$ | 17 |

(a) See note (a) on page 15.

(b) Represents consolidated PNC amounts. Our second quarter 2015 Form 10-Q will include additional information regarding these items.

(c) Includes amounts reported in net interest income, corporate service fees and other noninterest income.

(d) Includes other noninterest income for valuations on commercial mortgage loans held for sale and related commitments, derivative valuations, origination fees, and gains on sale of loans held for sale and net interest income on loans held for sale.

(e) Includes net interest income and noninterest income, primarily in corporate services fees, from loan servicing and ancillary services, net of changes in fair value on commercial mortgage servicing rights due to time and payoffs. Commercial mortgage servicing rights valuation, net of economic hedge is shown separately.

(f) Includes amounts reported in corporate service fees.

(g) Presented as of period end.

(h) Recorded investment of purchased impaired loans related to acquisitions.

Table 30: Asset Management Group (Unaudited) (a)

| Table 30: Asset Management Group (Unaudited) (a) | | | | | | | | | | | | ~ | | |
|--|----|------------|----|----------------|----|--------------------------|------|------------|-------|------------|----|--------------------|--------|---------|
| | | June 30 | | Th March 31 | | months ende cember 31 | | tember 30 | | June 30 | | Six mon June 30 | iths e | June 30 |
| Dollars in millions, except as noted | | 2015 | | 2015 | De | 2014 | Sept | 2014 | | 2014 | | 2015 | | 2014 |
| INCOME STATEMENT | | 2015 | | 2015 | | 2014 | | 2014 | | 2014 | | 2015 | | 2011 |
| Net interest income | \$ | 71 | \$ | 73 | \$ | 74 | \$ | 72 | \$ | 72 | \$ | 144 | \$ | 143 |
| Noninterest income | Ψ | 243 | Ψ | 208 | Ψ | 207 | Ψ | 205 | Ψ | 207 | Ŷ | 451 | Ψ | 406 |
| Total revenue | | 314 | | 281 | | 281 | | 277 | | 279 | | 595 | | 549 |
| Provision for credit losses (benefit) | | 1 | | 12 | | (3) | | (4) | | (6) | | 13 | | 6 |
| Noninterest expense | | 215 | | 210 | | 211 | | 209 | | 202 | | 425 | | 401 |
| Pretax earnings | | 98 | | 59 | | 73 | | 72 | | 83 | | 157 | | 142 |
| Income taxes | | 36 | | 22 | | 28 | | 26 | | 30 | | 58 | | 52 |
| Earnings | \$ | 62 | \$ | 37 | \$ | 45 | \$ | | \$ | 53 | \$ | 99 | \$ | 90 |
| AVERAGE BALANCE SHEET | ψ | 02 | ψ | 51 | ψ | 73 | ψ | 40 | ψ | 55 | ψ | | ψ | 70 |
| Loans | | | | | | | | | | | | | | |
| Consumer | \$ | 5,687 | \$ | 5,650 | \$ | 5,606 | \$ | 5,497 | \$ | 5,411 | \$ | 5,669 | \$ | 5,361 |
| Commercial and commercial real estate | φ | 943 | φ | 932 | φ | 954 | φ | 970 | φ | 998 | φ | 938 | φ | 1,011 |
| Residential mortgage | | 893 | | 865 | | 934 854 | | 822 | | 789 | | 938 878 | | 780 |
| Total loans | | 7,523 | | 7,447 | | 7,414 | | 7,289 | | 7,198 | | 7,485 | | 7,152 |
| Goodwill and other intangible assets | | 230 | | 238 | | 247 | | 255 | | 264 | | 234 | | 268 |
| ÷ | | 250 | | 238 258 | | 247 | | 233 | | 204 | | 254 255 | | 208 |
| Other assets | \$ | | ¢ | | ¢ | | ¢ | | ¢ | | ¢ | | ¢ | 7,642 |
| Total assets | \$ | 8,005 | \$ | 7,943 | \$ | 7,916 | \$ | 7,775 | \$ | 7,685 | \$ | 7,974 | \$ | 7,042 |
| Deposits | ¢ | 1 2 4 2 | ¢ | 1 2 4 5 | ¢ | 1.426 | ¢ | 1 2 6 2 | ¢ | 1 227 | ¢ | 1 2 4 4 | ¢ | 1 222 |
| Noninterest-bearing demand | \$ | 1,343 | \$ | 1,345 | \$ | 1,436 | \$ | 1,362 | \$ | 1,327 | \$ | 1,344 | \$ | 1,333 |
| Interest-bearing demand | | 4,013 | | 4,241 | | 4,152 | | 3,857 | | 3,912 | | 4,127 | | 3,902 |
| Money market | | 5,125 | | 4,621 | | 4,025 | | 4,005 | | 3,857 | | 4,873 | | 3,873 |
| Total transaction deposits | | 10,481 | | 10,207 | | 9,613 | | 9,224 | | 9,096 | | 10,344 | | 9,108 |
| CDs/IRAs/savings deposits | | 455 | | 455 | | 467 | | 463 | | 446 | | 456 | | 441 |
| Total deposits | | 10,936 | | 10,662 | | 10,080 | | 9,687 | | 9,542 | | 10,800 | | 9,549 |
| Other liabilities | | 43 | | 47 | | 53 | | 51 | | 48 | | 45 | | 50 |
| Total liabilities | \$ | 10,979 | \$ | 10,709 | \$ | 10,133 | \$ | 9,738 | \$ | 9,590 | \$ | 10,845 | \$ | 9,599 |
| PERFORMANCE RATIOS | | | | | | | | | | | | | | |
| Return on average assets | | 3.11 | % | 1.89 9 | % | 2.26 % | 6 | 2.35 % | 6 | 2.77 % | | 2.50 9 | % | 2.37 % |
| Noninterest income to total revenue | | 77 | | 74 | | 74 | | 74 | | 74 | | 76 | | 74 |
| Efficiency | | 68 | | 75 | | 75 | | 75 | | 72 | | 71 | | 73 |
| OTHER INFORMATION | | | | | | | | | | | | | | |
| Total nonperforming assets (b) | \$ | | \$ | 63 | \$ | 66 | \$ | | \$ | 76 | | | | |
| Purchased impaired loans (b) (c) | \$ | 77 | \$ | 82 | \$ | 83 | \$ | | \$ | 94 | | | | |
| Total net charge-offs | \$ | 7 | \$ | 4 | \$ | - | \$ | - | \$ | 2 | \$ | 11 | \$ | 3 |
| | | | | | | | | | | | | | | |
| CLIENT ASSETS UNDER ADMINISTRATION (in billions) (b) (d) | ¢ | 110 | ٩ | 115 | ٩ | 115 | ¢ | 110 | ¢ | 110 | | | | |
| Personal | \$ | 113 | \$ | 115 150 | \$ | 115 148 | \$ | | \$ | 113 | | | | |
| Institutional Total | \$ | 149 262 | \$ | 265 | \$ | 263 | \$ | 146 259 | \$ | 144 257 | | | | |
| Asset Type | φ | 202 | φ | 203 | φ | 203 | φ | 239 | φ | 231 | | | | |
| Equity | \$ | 152 | ¢ | 151 | \$ | 151 | \$ | 147 | \$ | 149 | | | | |
| Fixed income | φ | 73 | φ | 74 | φ | 72 | φ | 72 | φ | 71 | | | | |
| Liquidity/Other | | 37 | | 40 | | 40 | | 40 | | 37 | | | | |
| Total | \$ | 262 | \$ | 265 | \$ | 263 | \$ | | \$ | 257 | | | | |
| Discretionary client assets under management | Ψ | 202 | Ψ | 200 | Ψ | 200 | Ψ | 207 | Ψ | 207 | | | | |
| Personal | \$ | 86 | \$ | 88 | \$ | 87 | \$ | 85 | \$ | 85 | | | | |
| Institutional | | 48 | | 48 | | 48 | | 47 | | 46 | | | | |
| Total | \$ | 134 | \$ | 136 | \$ | 135 | \$ | 132 | \$ | 131 | | | | |
| Asset Type | | | | | | | | | | | | | | |
| Equity | \$ | 75 | \$ | 75 | \$ | 75 | \$ | 72 | \$ | 73 | | | | |
| Fixed income | | 41 | | 41 | | 40 | | 40 | | 40 | | | | |
| Liquidity/Other | | 18 | | 20 | | 20 | | 20 | | 18 | | | | |
| Total | \$ | 134 | \$ | 136 | \$ | 135 | \$ | 132 | \$ | 131 | | | | |
| Nondiscretionary client assets under administration | | | | | | | | | | | | | | |
| Personal | \$ | 27 | \$ | 27 | \$ | 28 | \$ | | \$ | 28 | | | | |
| Institutional | | 101 | | 102 | | 100 | | 99 | | 98 | | | | |
| Total | \$ | 128 | \$ | 129 | \$ | 128 | \$ | 127 | \$ | 126 | | | | |
| Asset Type | | | | | | | | | | | | | | |
| Equity | \$ | 77 | \$ | 76 | \$ | 76 | \$ | 75 | \$ | 76 | | | | |
| Fixed income | | 32 | | 33 | | 32 | | 32 | | 31 | | | | |
| Liquidity/Other | | 19 | | 20 | | 20 | | 20 | | 19 | I | | | |
| Total | | | | | | | | | di la | 12- | | | | |
| (a) See note (a) on page 15. | \$ | 128 | \$ | 129 | \$ | 128 | \$ | 127 | \$ | 126 | | | | |

(a) (b) (c) (d)

See note (a) on page 15. As of period end. Recorded investment of purchased impaired loans related to acquisitions. Excludes brokerage account client assets.

| Dollar is millions, excerge an oracle 2015 2014 2014 2014 2014 2014 2015 2 Net interest income \$ 30 \$ 30 \$ 34 \$ 38 \$ 37 \$ 60 \$ Noninterest income Servicing frees 46 48 54 53 56 64 \$ 11 1 58 203 2 2 10 11 1 58 203 2 2 10 11 1 58 203 2 2 10 10 13 58 203 2 2 10 10 13 58 203 2 13 4 413 44 400 33 2 7 4 4 400 33 5 74 50 74 50 74 50 74 50 74 50 74 50 74 50 74 50 74 50 | Table 51. Residential Mortgage Danking (Chau | | / (/ | | 7 | Three 1 | nonths end | led | | | | | Six mont | hs en | ded |
|--|--|----|---------|----|----------|---------|------------|-------|---------|----|---------|----------|----------|-------|--------------|
| $ \begin{array}{c c c c c c c c c c c c c c c c c c c $ | | | | N | Aarch 31 | Dece | mber 31 | Septe | mber 30 | | | | |] | June 30 |
| Net interest income Net interest income \$\$ 30 \$\$ 30 \$\$ 30 \$\$ 38 \$\$ 37 \$\$ 60 \$\$ Lons revicing revenue | Dollars in millions, except as noted | | 2015 | | 2015 | | 2014 | | 2014 | | 2014 | | 2015 | | 2014 |
| Nomineres income Lons servicing revenue Servicing revenue Servicing refist valuation, net of economic hedge Lons aules revenue 99 104 93 85 1135 2010 Total noninterest income 176 177 148 147 1040 333 22 Total neninterest income 176 177 148 147 1040 333 22 Total neninterest income 178 161 196 168 169 339 24 101 11 16 196 168 169 102 2 2 (1) (1) 1 Noninterest expense 178 161 196 168 169 106 168 169 107 114 16 (4) 6 21 277 Laming tobs) 10 5 19 5 28 5 (9) 5 12 5 36 5 147 5 Noninterest expense 178 161 196 168 169 178 161 196 168 169 178 161 196 168 169 18 5 123 5 124 100 100 188 5 125 3 12 5 36 5 147 5 110 more taxes (bencfit) 11 16 (4) 6 21 277 Laming tobs) 11 16 (4) 6 21 277 Laming tobs) 12 5 12 5 36 5 147 5 1.135 1.125 1.1 1.06 18 1.02 5 1.26 5 1.274 5 1.163 1.125 1.1 1.07 1.147 1.090 8 1.166 5 1.742 5 1.125 1.1 1.07 1.147 1.090 8 1.168 (1.155 8 1.125 1.12 1.13 1.125 1.1 1.06 172 2.21 5 1.2 1.14 1.07 1.147 1.090 8 1.168 (1.155 8 2.205 7 2.415 5 2.318 7 2.448 4 4.45 1.061 assets 5 2.457 5 2.415 5 2.318 7 2.468 2 2.467 2.413 4 1.44 1.44 1.44 1.45 1.44 | INCOME STATEMENT | | | | | | | | | | | | | | |
| Lons verking revenue Servicing (res) 46 48 54 53 56 94 1 Consonic flores 33 25 1 11 1 58 203 2 (2) <td>Net interest income</td> <td>\$</td> <td>30</td> <td>\$</td> <td>30</td> <td>\$</td> <td>34</td> <td>\$</td> <td>38</td> <td>\$</td> <td>37</td> <td>\$</td> <td>60</td> <td>\$</td> <td>77</td> | Net interest income | \$ | 30 | \$ | 30 | \$ | 34 | \$ | 38 | \$ | 37 | \$ | 60 | \$ | 77 |
| Servicing res 46 48 54 53 56 94 1 Morague servicing rights valuation, net of cononic hedge 33 25 1 11 1 58 Other (2) (2) (2) (2) (2) (2) Total noninteest income 176 177 148 147 190 333 2 Provision for credit losses (benefit) (2) 2 (1) (1) 1 1 Noninterest expense 178 161 196 188 167 74 Income taxes (benefit) 11 16 (4) 6 21 27 Income taxes (benefit) 11 16 948 1002 5 36 5 123 \$123 \$1 123 \$140 \$128 \$176 \$177 \$14 110 11.15 11.15 \$123 \$1.163 \$123 \$2.166 \$2.173 \$1.165 \$1.75 \$2.166 \$2.247 \$2.166 \$2.247 | Noninterest income | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | |
| coronic hedge 33 25 1 11 1 58 Other (2) </td <td>Servicing fees</td> <td></td> <td>46</td> <td></td> <td>48</td> <td></td> <td>54</td> <td></td> <td>53</td> <td></td> <td>56</td> <td></td> <td>94</td> <td></td> <td>117</td> | Servicing fees | | 46 | | 48 | | 54 | | 53 | | 56 | | 94 | | 117 |
| | Mortgage servicing rights valuation, net of | | | | | | | | | | | | | | |
| Other (2) (2) (2) (2) Total noninterest income 176 174 148 147 190 Total noninterest income 176 178 161 196 168 169 339 2 Noninterest expense 178 161 196 168 169 339 2 Formaticase (benefit) 11 16 443 6 21 27 Farmings (loss) 30 44 (13) 18 57 74 Chans held for sale 1.107 1.147 1.090 1.186 1.127 1.11 Mortgage servicing rights (MSR) 948 343 948 3.02 1.025 896 1.127 Other assets 3.918 3.973 4.246 3.744 3.744 3.744 3.744 3.744 3.744 3.744 3.744 3.744 3.744 3.744 3.744 3.744 3.744 3.744 3.744 3.744 3.744 3.744 3 | e | | | | | | | | | | | | | | |
| $ \begin{array}{ c c c c c c c c c c c c c c c c c c c$ | Loan sales revenue | | 99 | | 104 | | 93 | | 85 | | 135 | | 203 | | 242 |
| $ \begin{array}{ c c c c c c c c c c c c c c c c c c c$ | Other | | | | | | | | | | (2) | | (2) | | (3) |
| $\begin{array}{c c c c c c c c c c c c c c c c c c c $ | Total noninterest income | | 176 | | | | | | | | 190 | | 353 | | 356 |
| Noninterset sequence 178 161 196 168 169 339 3 Pretax earnings (loss) 30 44 (13) 18 57 74 Income taxes (benefit) 11 16 (4) 6 21 2 7 2 Earnings (loss) S 19 \$ 2.8 (0) 5 1.2 \$ 3.6 \$ 4.7 \$ Learns held for sale 1.107 1.147 1.090 1.186 1.135 3.944 4.4 3.744 \$ 1.223 \$ 1.8 Dorbat assets 3.918 3.973 4.246 3.774 \$ 2.301 8.96 1.1 3.944 4.4 Total assets \$ 7.136 \$ 7.418 \$ 7.486 \$ 7.90 \$ 8.1 3.94 4.3 2.440 3.057 2.401 2.2.18 \$ 2.636 2.636 2.440 3.057 2.415 \$ 3.948 3.5 | Total revenue | | 206 | | 207 | | 182 | | 185 | | 227 | | 413 | | 433 |
| Pretax earnings (loss) 30 44 (13) 18 57 74 Income taxes (benefit) 11 16 (4) 6 21 27 Earnings (loss) S 19 5 28 5 (9) S 12 S 36 47 S AVERAGE BALANCE SHEET Portfolio Ions S 1.163 S 1.282 S 1.479 S 1.506 S 1.742 S 1.22 S 1.27 S 1.26 S 1.127 S 1.125 S 1.125 S 1.127 1.135 Number of table (number of tab | Provision for credit losses (benefit) | | (2) | | 2 | | (1) | | (1) | | 1 | | | | |
| Income taxes (benefit) 11 16 (4) 6 21 27 Earnings (loss) \$19 \$28 \$(9) \$12 \$36 \$47 \$ VERAGE BALANCE SHEET Portfolio loans \$1,163 \$1,222 \$1,470 \$1,506 \$1,742 \$1,233 \$1,127 \$1,13 Mortgage servicing rights (MSR) 948 843 948 1,000 1,186 \$1,753 \$3,744 \$4,733 \$3,944 44 Other assets 3,918 3,973 4,246 3,724 3,574 \$4,806 1,13 \$1,107 \$1,190 \$1,186 \$7,130 \$7,148 \$7,488 \$7,480 \$7,190 \$6,1 Deposits \$2,430 3,057 2,010 \$4,933 \$5,057 \$2,318 \$2,357 \$2,2 \$4,933 \$5,057 \$5,339 \$5,016 \$4,721 \$4,4993 \$5,16 \$4,721 \$4,4993 \$5,16 \$4,721 \$4,4993 \$5,176 \$4,212 \$5,4993 \$5,16 \$5,116 \$4,721 \$4,4993 \$5,16 \$5,115 \$5,116 \$4,113 \$111 \$1,11 \$ | Noninterest expense | | 178 | | 161 | | 196 | | 168 | | 169 | | 339 | | 382 |
| $ \begin{array}{ c c c c c c c c c c c c c c c c c c c$ | Pretax earnings (loss) | | 30 | | 44 | | (13) | | 18 | | 57 | | 74 | | 51 |
| $ \begin{array}{ c c c c c c c c c c c c c c c c c c c$ | Income taxes (benefit) | | 11 | | 16 | | (4) | | 6 | | 21 | | 27 | | 19 |
| $\begin{array}{c c c c c c c c c c c c c c c c c c c $ | | \$ | | \$ | | \$ | | \$ | | \$ | | \$ | | \$ | 32 |
| Portfolio loans \$ 1,163 \$ 1,282 \$ 1,479 \$ 1,740 \$ 1,742 \$ 1,235 \$ 1,231 \$ 1,231 \$ 1,231 \$ 1,231 \$ 1,127 1,1107 Mortgage servicing rights (MSR) 948 843 948 1,002 1,035 896 1,127 1,11 Other assets 3,918 3,973 4,246 3,724 3,574 3,944 4,02 Deposits \$ 7,136 \$ 7,245 \$ 7,748 \$ 7,74 | | | | | | | ~ / | | | | | | | | |
| $ \begin{array}{c c c c c c c c c c c c c c c c c c c $ | | \$ | 1.163 | \$ | 1.282 | \$ | 1.479 | \$ | 1.506 | \$ | 1.742 | \$ | 1.223 | \$ | 1.888 |
| Mortgage servicing rights (MSR) 948 843 948 1,002 1,035 896 1,0 Other assets 3,918 3,973 4,246 3,724 3,574 3,944 4,0 Other assets 7,136 \$7,245 \$7,763 \$7,218 \$7,246 \$7,100 \$8 2,376 \$2,376 \$2,317 \$2,376 \$2,317 \$2,376 \$2,376 \$2,317 \$2,215 \$2,010 \$2,010 \$2,010 \$4,023 \$2,555 \$5,5555 \$5,5555 \$5,5555 <td></td> <td>+</td> <td>,</td> <td>Ŧ</td> <td></td> <td>Ŧ</td> <td></td> <td>+</td> <td></td> <td>+</td> <td>,</td> <td>-</td> <td></td> <td></td> <td>1,102</td> | | + | , | Ŧ | | Ŧ | | + | | + | , | - | | | 1,102 |
| $\begin{array}{c c c c c c c c c c c c c c c c c c c $ | | | , | | | | | | | | | | | | 1,054 |
| $ \begin{array}{ c c c c c c c c c c c c c c c c c c c$ | | | | | | | | | | | | | | | 4,084 |
| $ \begin{array}{c c c c c c c c c c c c c c c c c c c $ | | \$ | | \$ | | \$ | | \$ | | \$ | | \$ | | | 8,128 |
| Borrowings and other liabilities 2,436 2,840 3,057 2,601 2,403 2,636 2,537 Total liabilities \$ 4,933 \$ 5,055 \$ 5,016 \$ 4,721 \$ 4,993 \$ 5,159 Return on average assets 1.07 % 1.57 % (.46)% .64 % 1.93 % 1.32 % Noninterest income to total revenue 85 86 81 79 84 85 Efficiency 86 78 108 91 74 82 RESIDENTIAL MORTGAGE SERVICING PORTFOLIO SERVICED FOR THIRD PARTIES (in billions) Beginning of period \$ 113 \$ 108 \$ 111 \$ 111 \$ 114 \$ 114 \$ 108 \$ 114 \$ 108 \$ 114 \$ 108 \$ 111 \$ 114 \$ 114 \$ 108 \$ 111 \$ 115 \$ 106 \$ 111 \$ 115 \$ 113 \$ 108 \$ 111 \$ 115 \$ 115 \$ 113 \$ 108 \$ 111 \$ 115 \$ 115 \$ 106 \$ 101 \$ 106 \$ 101 \$ 105 \$ 101 \$ 105 \$ 101 <t< td=""><td></td><td></td><td></td><td></td><td></td><td></td><td>-</td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></t<> | | | | | | | - | | | | | | | | |
| Total liabilities \$ 4.933 \$ 5.055 \$ 5.359 \$ 5.016 \$ 4.721 \$ 4.993 \$ 5.1 PERFORMANCE RATIOS \$ 4.993 \$ 5.15 \$ 5.016 \$ 4.721 \$ 4.993 \$ 5.1 PERFORMANCE RATIOS 1.07 % 1.57 % (.46)% .64 % 1.93 % 1.32 % \$ 85 Noninterest income to total revenue 85 86 78 108 91 74 \$ 2 \$ 132 \$ 108 \$ 111 \$ 114 \$ 5 108 \$ 114 \$ 2 \$ 108 \$ 111 \$ 114 \$ 108 \$ 114 \$ 108 \$ 114 \$ 108 \$ 114 \$ 108 \$ 111 \$ 115 \$ 115 \$ 115 \$ 113 \$ 108 \$ 111 \$ 111 \$ 115 \$ 115 \$ 113 \$ 108 \$ 111 \$ 115 \$ 115 \$ 115 \$ 113 \$ 108 \$ 111 \$ 115 \$ 115 \$ 115 \$ 115 \$ 115 <td></td> <td>ψ</td> <td>,</td> <td>Ψ</td> <td></td> <td>Ψ</td> <td></td> <td>Ψ</td> <td></td> <td>Ψ</td> <td></td> <td>Ψ</td> <td></td> <td></td> <td>2,930</td> | | ψ | , | Ψ | | Ψ | | Ψ | | Ψ | | Ψ | | | 2,930 |
| PERFORMANCE RATIOS Return on average assets 1.07 % 1.57 % (.46)% .64 % 1.93 % 1.32 % 1.42 % 1.42 % 1.42 % 1.44 % 1.44 % 1.44 % 1.44 % 1.44 % 1.44 % 1.44 % 1.35 % 1.11 % 1.11 % 1.11 % 1.11 % 1.11 % 1.11 % | | \$ | | \$ | | \$ | | \$ | | \$ | | \$ | - | | 5,140 |
| Return on average assets 1.07 % 1.57 % (.46)% .64 % 1.93 % 1.32 % 1.32 % Noninterest income to total revenue 85 86 81 79 84 85 Efficiency 86 78 108 91 74 82 RESIDENTIAL MORTGAGE SERVICING PORTFOLIO SERVICED FOR THIRD PARTIES (in billions) \$ 113 \$ 108 111 \$ 114 \$ 108 \$ 111 \$ 114 \$ 108 \$ 114 \$ 108 \$ 114 \$ 108 \$ 111 \$ 114 \$ 108 \$ 10 \$ 10 \$ 10 \$ 10 \$ 10 \$ 10 \$ \$ 10 \$ \$ 10 \$ \$ 10 \$ \$ 10 \$ \$ 10 \$ \$ 10 \$ \$ 10 \$ \$ 10 \$ \$ 10 \$ \$ 10 \$ \$ 10 \$ \$ \$ \$ 10 < | | ψ | 4,755 | ψ | 5,055 | ψ | 5,557 | ψ | 5,010 | ψ | 4,721 | φ | 4,775 | ψ | 5,140 |
| Noninterest income to total revenue 85 86 81 79 84 85 Efficiency 86 78 108 91 74 82 Efficiency 86 78 108 91 74 82 RESIDENTIAL MORTGAGE SERVICING PORTFOLIO SERVICED FOR THIRD PARTIES (in billions) 5 113 \$ 108 \$ 111 \$ 114 \$ 82 14 Acquisitions 6 8 2 14 3 2 4 14 4 Additions 2 2 1 3 2 4 115 \$ 113 \$ 108 \$ 111 \$ 115 \$ 113 \$ 108 \$ 111 \$ \$ 115 \$ 115 \$ 115 \$ 116 \$ 10 \$ 10 \$ 10 \$ 10 \$ 10 \$ 115 \$ 11 \$ 10 <td></td> <td></td> <td>1.07.0/</td> <td></td> <td>1 57 0/</td> <td></td> <td>(16)0/</td> <td></td> <td>61 0/</td> <td></td> <td>1.02.0/</td> <td></td> <td>1 22 0/</td> <td></td> <td>.79 %</td> | | | 1.07.0/ | | 1 57 0/ | | (16)0/ | | 61 0/ | | 1.02.0/ | | 1 22 0/ | | .79 % |
| Efficiency 86 78 108 91 74 82 RESIDENTIAL MORTGAGE SERVICING PORTFOLIO SERVICED FOR THIRD PARTIES (in billions) \$113 \$108 \$111 \$111 \$111 \$111 \$114 \$108 \$111 \$111 \$114 \$108 \$111 \$111 \$114 \$108 \$11 \$111 \$114 \$108 \$11 \$114 \$16 \$115 \$116 \$117 \$18 \$14 \$155 \$115 \$156 \$116 \$17 \$18 \$17 \$18 \$155 \$115 | 6 | | | | | | . , | | | | | | | | |
| RESIDENTIAL MORTGAGE SERVICING PORTFOLIO SERVICED FOR THIRD PARTIES (in billions) Beginning of period \$ 113 \$ 108 \$ 111 \$ 111 \$ 114 \$ 114 \$ 108 \$ 114 \$ 114 \$ 108 \$ 114 \$ 114 \$ 108 \$ 114 \$ 108 \$ 114 \$ 114 \$ 108 \$ 114 \$ 108 \$ 114 \$ 108 \$ 114 \$ 108 \$ 114 \$ 108 \$ 114 \$ 108 \$ 114 \$ 108 \$ 114 \$ 108 \$ 114 \$ 108 \$ 114 \$ 108 \$ 114 \$ 114 \$ 108 \$ 116 \$ 113 \$ 108 \$ 111 \$ 111 \$ 111 \$ 111 \$ 115 \$ 115 \$ 113 \$ 108 \$ 111 \$ 111 \$ 111 \$ 115 \$ 115 \$ 113 \$ 108 \$ 111 \$ 111 \$ 115 \$ 115 \$ 115 \$ 113 \$ 108 \$ 111 \$ 111 \$ 115 \$ 115 \$ 115 \$ 115 \$ 115 \$ 115 \$ 115 \$ 115 \$ 116 \$ 115 \$ 115 \$ 116 \$ 115 \$ 115 \$ 116 \$ 115 \$ 115 \$ 116 \$ 115 \$ 115 \$ 116 \$ 115 \$ 115 \$ 116 \$ 115 \$ 116 \$ 115 \$ 115 \$ 116 \$ 115 \$ 116 \$ 116 \$ 108 \$ 101 \$ 103 \$ 100 \$ \$ 100 \$ \$ 100 \$ \$ 100 \$ \$ 100 \$ \$ 100 \$ \$ 100 \$ \$ 107 \$ 108 \$ 101 \$ 103 \$ 107 \$ 108 \$ 101 \$ 103 \$ 107 \$ 108 \$ 101 \$ 103 \$ 107 \$ 108 \$ 101 \$ 103 \$ 107 \$ 108 \$ 101 \$ 103 \$ 107 \$ 108 \$ 101 \$ 97 \$ 100 \$ 100 norigination volume (ni billions) Loan origination volume (ni billions) \$ 2.9 \$ 2.6 \$ 2.4 \$ 2.6 \$ 2.6 \$ 2.6 \$ 3.74 % \$ 5 \$ 100 \$ | | | | | | | | | | | | | | | 82 |
| SERVICED FOR THIRD PARTIES (in billions) Beginning of period \$ 113 \$ 108 \$ 111 \$ 114 \$ 108 \$ 111 \$ 114 \$ 108 \$ 111 \$ 114 \$ 108 \$ 111 \$ 114 \$ 108 \$ 111 \$ 114 \$ 108 \$ 111 \$ 114 \$ 108 \$ 111 \$ 114 \$ 108 \$ 114 \$ 108 \$ 114 \$ 108 \$ 114 \$ 108 \$ 116 \$ 116 \$ 117 \$ 110 \$ 107 \$ 107 | | | 80 | | /0 | | 108 | | 91 | | /4 | | 82 | | 88 |
| Beginning of period \$ 113 \$ 108 \$ 111 \$ 111 \$ 111 \$ 114 \$ 108 \$ 114 Acquisitions 6 8 2 1 3 2 14 14 14 14 14 Additions 2 2 1 3 2 4 15 115 \$ 115 \$ 115 \$ 115 \$ 115 \$ 115 \$ 115 \$ 115 \$ 115 \$ 115 \$ 115 \$ 115 \$ 115 \$ 115 \$ 115 \$ 115 \$ 116 \$ 115 \$ 116 \$ 115 \$ 115 \$ 115 \$ 115 \$ 115 \$ 115 \$ 115 \$ 115 \$ 115 \$ 115 \$ 115 \$ 115 \$ 115 \$ 116 \$ 115 \$ 116 \$ 115 | | | | | | | | | | | | | | | |
| Acquisitions68214Additions221324Capayments/transfers(6)(5)(4)(5)(1)(1)End of period\$115\$113\$108\$111\$111Servicing portfolio - third-party statistics: (b) 5 115\$113\$108\$111\$111\$111\$111\$111\$\$115\$10Servicing portfolio - third-party statistics: (b) 5 1.0\$8\$8\$1.0\$\$1.0\$\$1.0\$\$1.0\$\$1.0\$\$1.0\$\$8\$\$1.0\$\$\$\$1.0\$ <td></td> <td>-</td> <td></td> | | - | | | | | | | | | | | | | |
| Additions 2 2 1 3 2 4 Repayments/transfers (6) (5) (4) (5) (5) (11) (11) End of period \$ 115 \$ 113 \$ 108 \$ 111 \$ (11) End of period \$ 115 \$ 113 \$ 108 \$ 111 \$ 110 \$ 110 \$ 110 \$ 110 \$ 110 \$ 110 \$ 110 \$ 110 \$ 100 \$ 110 \$ 100 \$ 100 \$ 100 \$ 101 \$ \$ 100 \$ 100 | | \$ | | \$ | | \$ | 111 | \$ | | \$ | 114 | \$ | | \$ | 114 |
| Repayments/transfers(6)(5)(4)(5)(5)(11)End of period\$115\$113\$108\$111\$111\$115\$115\$11Servicing portfolio - third-party statistics: (b)Fixed rate94 %< | • | | | | | | | | | | | | | | 2 |
| End of period \$ 115 \$ 113 \$ 108 \$ 111 \$ 111 \$ 115 \$ 115 \$ 115 \$ 115 \$ 115 \$ 111 \$ 111 \$ 115 | | | | | | | | | | | | | | | 4 |
| Servicing portfolio - third-party statistics: (b) 94 % 94 % 94 % 94 % 94 % 94 % 94 % Fixed rate 94 % 94 % 94 % 94 % 94 % 94 % Adjustable rate/balloon 6 % 6 % 6 % 6 % 6 % Weighted-average interest rate 4.35 % 4.41 % 4.47 % 4.49 % 4.54 % MSR asset value (in billions) \$ 1.0 \$.8 \$.8 \$ 1.0 \$ 1.0 MSR capitalization value (in basis points) 27 27 27 27 27 RESIDENTIAL MORTGAGE REPURCHASE RESERVE Beginning of period \$ 106 \$ 107 \$ 108 \$ 101 \$ 103 \$ 107 \$ 1 Losses - loan repurchases (10) (2) (5) (6) (4) OTHER INFORMATION \$ 2.9 \$ 2.6 \$ 2.4 \$ 2.6 \$ 2.6 \$ 3.74 % 5 \$ 3.74 % 5 \$ 3.74 % 5 Loan origination volume (in billions) \$ 2.9 \$ 2.6 \$ 2.4 \$ 2.6 \$ 5.5 \$ - \$ 3.74 % 5 Percentage of originations represented by: $90 \% 50 \% 50 \% 50 \% 50 \% 50 \% 50 \% 50 \% $ | | | | | | | | | | | | <u> </u> | · / | | (9) |
| Fixed rate 94 % 4.49 % 4.49 % 4.49 % 4.54 % MSR asset value (in billions) 100 8 7 10 103 \$ | | \$ | 115 | \$ | 113 | \$ | 108 | \$ | 111 | \$ | 111 | \$ | 115 | \$ | 111 |
| Adjustable rate/balloon 6 % 4.41 % 4.47 % 4.49 % 4.49 % 4.49 % 4.41 % MSR asset value (in billions) 8 100 \$ 1.0 8 87 7 27 27 27 27 27 27 27 27 27 27 27 27 27 27 27 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 | | | | | | | | | | | | | | | |
| Weighted-average interest rate 4.35 % 4.41 % 4.47 % 4.49 % 4.54 % MSR asset value (in billions) \$ 1.0 \$.8 \$ \$ 1.0 \$ 1.0 \$ MSR asset value (in billions) \$ 1.0 \$.8 \$ \$ 1.0 \$ 1.0 \$ MSR capitalization value (in basis points) 88 74 78 88 87 Weighted-average servicing fee (in basis points) 27 27 27 27 27 RESIDENTIAL MORTGAGE REPURCHASE RESERVE Beginning of period \$ 106 \$ 107 \$ \$ 108 \$ \$ 101 \$ \$ 107 \$ \$ (Benefit) / Provision 1 1 4 13 2< | | | | | | | | | | | | | | | |
| MSR asset value (in billions) \$ 1.0 \$ 1.0 \$ 1.0 \$ 1.0 \$ 1.0 \$ 1.0 \$ 1.0 MSR capitalization value (in basis points) 88 74 78 88 87 Weighted-average servicing fee (in basis points) 27 27 27 27 27 RESIDENTIAL MORTGAGE REPURCHASE RESERVE Beginning of period \$ 106 \$ 107 \$ 108 \$ 101 \$ 103 \$ 107 \$ 10 (Benefit) / Provision 1 1 4 13 2 2 2 0 Losses - loan repurchases (10) (2) (5) (6) (4) (12) 0 End of period \$ 97 \$ 106 \$ 107 \$ 108 \$ 101 \$ 97 \$ 1 Loan origination volume (in billions) \$ 2.9 \$ 2.6 \$ 2.4 \$ 2.6 \$ 2.6 \$ 5.5 \$ - Percentage of originations represented by: | | | | | | | | | | | | | | | |
| MSR capitalization value (in basis points) 88 74 78 88 87 Weighted-average servicing fee (in basis points) 27 27 27 27 27 RESIDENTIAL MORTGAGE REPURCHASE RESERVE Beginning of period \$ 106 \$ 107 \$ 108 \$ 101 \$ 103 \$ 107 \$ 1 (Benefit) / Provision 1 1 4 13 2 2 0 Losses - loan repurchases (10) (2) (5) (6) (4) (12) 0 End of period \$ 97 \$ 106 \$ 107 \$ 108 \$ 101 97 \$ 1 106 \$ 5.5 \$ 2.4 \$ 2.6 \$ 2.6 \$ 5.5 \$ 4 Loan origination volume (in billions) \$ 2.9 \$ 2.6 \$ 2.4 \$ 2.6 \$ 2.6 \$ 5.5 \$ 4 \$ 3.74 % 5 Percentage of originations represented by: | | | | | | | | | | | | | | | |
| Weighted-average servicing fee (in basis points) 27 26 56 26 | | \$ | | \$ | | \$ | | \$ | | \$ | | | | | |
| RESIDENTIAL MORTGAGE REPURCHASE RESERVE Beginning of period \$ 106 \$ 107 \$ 108 \$ 101 \$ 103 \$ 103 (Benefit) / Provision 1 1 4 13 2 3 | | | | | | | | | | | | | | | |
| Beginning of period \$ 106 \$ 107 \$ 108 \$ 101 \$ 103 \$ 107 \$ 1 (Benefit) / Provision 1 1 4 13 2 2 2 6 Losses - loan repurchases (10) (2) (5) (6) (4) (12) 6 End of period \$ 97 \$ 106 \$ 107 \$ 108 \$ 101 \$ 97 \$ 1 106 \$ 107 \$ 108 \$ 101 \$ 97 \$ 106 OTHER INFORMATION \$ 2.9 \$ 2.6 \$ 2.4 \$ 2.6 \$ 2.6 \$ 2.6 \$ 3.80 % 5.38 % 3.74 % 5 \$ 5.5 \$ 3.74 % 5 \$ 5.7 \$ 5 Loan origination volume (in billions) \$ 2.9 \$ 3.44 % 4.09 % 3.96 % 3.80 % 5.38 % 5.38 % 3.74 % 5 \$ 5.9 % 41 % 5 Percentage of originations represented by: \$ 50 % 69 % 58 % 50 % 50 % 50 % 59 % \$ 41 % 5 Purchase volume (c) \$ 50 % 69 % 58 % 50 % 50 % 50 % 59 % \$ 59 % Total nonperforming assets (b) \$ 88 \$ 105 \$ 120 \$ 135 \$ 160 \$ 105 \$ 120 \$ 135 \$ 160 | Weighted-average servicing fee (in basis points) | | 27 | | 27 | | 27 | | 27 | | 27 | | | | |
| $\begin{array}{c c c c c c c c c c c c c c c c c c c $ | RESIDENTIAL MORTGAGE REPURCHASE RESERVE | | | | | | | | | | | | | | |
| Losses - loan repurchases (10) (2) (5) (6) (4) (12) (6) End of period \$ 97 \$ 106 \$ 107 \$ 108 \$ 101 \$ 97 \$ 100 OTHER INFORMATION Loan origination volume (in billions) \$ 2.9 \$ 2.6 \$ 2.4 \$ 2.6 \$ 2.6 \$ 5.5 \$ - Loan sale margin percentage 3.44 4.09 3.96 3.80 5.38 3.74 5 Percentage of originations represented by: | Beginning of period | \$ | 106 | \$ | 107 | \$ | 108 | \$ | 101 | \$ | 103 | \$ | 107 | \$ | 131 |
| End of period \$ 97 \$ 106 \$ 107 \$ 108 \$ 101 \$ 97 \$ 1 OTHER INFORMATION \$ 2.9 \$ 2.6 \$ 2.4 \$ 2.6 \$ 2.6 \$ 5.5 \$ \$ 5.5 \$ Loan origination volume (in billions) \$ 2.9 \$ 2.6 \$ 2.4 \$ 2.6 \$ 2.6 \$ 3.80 % 5.38 % 3.80 % 5.38 % 3.74 % 5 \$ 5.5 \$ Loan sale margin percentage 3.44 % 4.09 % 3.96 % 3.80 % 5.38 % 3.74 % 5 \$ 7.4 % 5 Percentage of originations represented by: Purchase volume (c) 50 % 31 % 42 % 50 % 50 % 50 % 50 % 59 % 41 % 59 % Total nonperforming assets (b) \$ 88 \$ 105 \$ 120 \$ 135 \$ 160 59 % | (Benefit) / Provision | | 1 | | 1 | | 4 | | 13 | | 2 | | 2 | | (17) |
| OTHER INFORMATION \$ 2.9 \$ 2.6 \$ 2.4 \$ 2.6 \$ 2.6 \$ 5.5 \$ 5.5 \$ 5.5 \$ 5.5 \$ 5.5 \$ 5.5 \$ 5.5 \$ 5.5 \$ 5.5 \$ 5.5 \$ 5.5 \$ 5.5 \$ 5.7 | Losses - loan repurchases | | (10) | | (2) | | (5) | | (6) | | (4) | | (12) | | (13) |
| OTHER INFORMATION \$ 2.9 \$ 2.6 \$ 2.4 \$ 2.6 \$ 2.6 \$ 5.5 \$ \$ 5.5 \$ Loan origination volume (in billions) \$ 2.9 \$ 2.6 \$ 2.4 \$ 2.6 \$ 2.6 \$ 5.5 \$ \$ 5.5 \$ Loan sale margin percentage 3.44 % 4.09 % 3.96 % 3.80 % 5.38 % 3.74 % 5 \$ 3.74 % 5 Percentage of originations represented by: Purchase volume (c) 50 % 31 % 42 % 50 % 50 % 41 % Refinance volume 50 % 69 % 58 % 50 % 50 % 59 % Total nonperforming assets (b) \$ 88 \$ 105 \$ 120 \$ 135 \$ 160 | * | \$ | 97 | \$ | | \$ | | \$ | | \$ | | \$ | | \$ | 101 |
| Loan origination volume (in billions) \$ 2.9 \$ 2.6 \$ 2.4 \$ 2.6 \$ 2.6 \$ 5.5 \$.5 \$.5 \$.5 \$.6 Loan sale margin percentage 3.44 4.09 3.96 3.80 5.38 \$.74 5 Percentage of originations represented by: | | | | | | | | | | | | | | | |
| Loan sale margin percentage 3.44 % 4.09 % 3.96 % 3.80 % 5.38 % 3.74 % 5 Percentage of originations represented by: 50 % 31 % 42 % 50 % 50 % 41 % Purchase volume (c) 50 % 69 % 58 % 50 % 50 % 59 % Total nonperforming assets (b) \$ 88 \$ 105 \$ \$ 120 \$ \$ 135 \$ 160 | | \$ | 2.9 | \$ | 2.6 | \$ | 2.4 | \$ | 2.6 | \$ | 2.6 | \$ | 5.5 | \$ | 4.5 |
| Percentage of originations represented by: 50 % 31 % 42 % 50 % 50 % 41 % Purchase volume (c) 50 % 69 % 58 % 50 % 50 % 59 % Refinance volume 50 % 69 % 58 % 50 % 50 % 59 % Total nonperforming assets (b) \$ 88 \$ 105 \$ 120 \$ 135 \$ 160 | 6 | φ | | | | Ψ | | | | Ψ | | Ψ | | | 5.01 9 |
| Purchase volume (c) 50 % 31 % 42 % 50 % 50 % 41 % Refinance volume 50 % 69 % 58 % 50 % 50 % 59 % Total nonperforming assets (b) \$ 88 \$ 105 \$ 120 \$ 135 \$ 160 \$ 135 \$ 160 | | | J 7/0 | | 1.07 /0 | | 5.70 /0 | | 5.00 /0 | | 2.20 /0 | | J./ + /0 | | 5.01 7 |
| Refinance volume 50 % 69 % 58 % 50 % 59 % Total nonperforming assets (b) \$ 88 \$ 105 \$ 120 \$ 135 \$ 160 \$ 135 \$ 160 \$ 100 | | | 50 % | | 31 % | | 42 % | | 50 % | | 50 % | | 41 % | | 45 % |
| Total nonperforming assets (b) \$ 88 \$ 105 \$ 120 \$ 135 \$ 160 | | | | | | | | | | | | | | | 43 7 55 9 |
| | | ¢ | | | | \$ | | | | | | | 57 70 | | 55 7 |
| | (a) See note (a) on page 15. | ¢ | 00 | φ | 105 | φ | 120 | ψ | 133 | φ | 100 | | | | |

(a) See note (a) on page 15.(b) As of period end.(c) Mortgages with borrowers as part of residential real estate purchase transactions.

Table 32: Non-Strategic Assets Portfolio (Unaudited) (a)

| | | Three months ended | | | | | | | | | Six months ended | | | |
|---------------------------------------|----|--------------------|----|----------|------|---------|-------|----------|----|---------|------------------|---------|----|---------|
| | | June 30 | Ν | Iarch 31 | Dece | mber 31 | Septe | ember 30 | | June 30 | | June 30 | | June 30 |
| Dollars in millions | | 2015 | | 2015 | | 2014 | | 2014 | | 2014 | | 2015 | | 2014 |
| INCOME STATEMENT | | | | | | | | | | | | | | |
| Net interest income | \$ | 100 | \$ | 112 | \$ | 122 | \$ | 146 | \$ | 137 | \$ | 212 | \$ | 279 |
| Noninterest income | | 9 | | 9 | | 18 | | 6 | | 10 | | 18 | | 16 |
| Total revenue | | 109 | | 121 | | 140 | | 152 | | 147 | | 230 | | 295 |
| Provision for credit losses (benefit) | | (5) | | (31) | | (20) | | (8) | | (39) | | (36) | | (91) |
| Noninterest expense | | 26 | | 24 | | 39 | | 30 | | 30 | | 50 | | 56 |
| Pretax earnings | | 88 | | 128 | | 121 | | 130 | | 156 | | 216 | | 330 |
| Income taxes | | 32 | | 47 | | 45 | | 48 | | 57 | | 79 | | 121 |
| Earnings | \$ | 56 | \$ | 81 | \$ | 76 | \$ | 82 | \$ | 99 | \$ | 137 | \$ | 209 |
| AVERAGE BALANCE SHEET | | | | | | | | | | | | | | |
| Commercial Lending: | | | | | | | | | | | | | | |
| Commercial/Commercial real estate | \$ | 114 | \$ | 125 | \$ | 149 | \$ | 164 | \$ | 187 | \$ | 119 | \$ | 203 |
| Lease financing | | 629 | | 625 | | 645 | | 689 | | 686 | | 627 | | 684 |
| Total commercial lending | | 743 | | 750 | | 794 | | 853 | | 873 | | 746 | | 887 |
| Consumer Lending: | | | | | | | | | | | | | | |
| Home equity | | 2,854 | | 3,021 | | 3,154 | | 3,328 | | 3,483 | | 2,937 | | 3,553 |
| Residential real estate | | 4,023 | | 4,184 | | 4,399 | | 4,794 | | 4,961 | | 4,103 | | 5,032 |
| Total consumer lending | | 6,877 | | 7,205 | | 7,553 | | 8,122 | | 8,444 | | 7,040 | | 8,585 |
| Total portfolio loans | | 7,620 | | 7,955 | | 8,347 | | 8,975 | | 9,317 | | 7,786 | | 9,472 |
| Other assets (b) | | (706) | | (679) | | (678) | | (744) | | (740) | | (692) | | (740) |
| Total assets | \$ | 6,914 | \$ | 7,276 | \$ | 7,669 | \$ | 8,231 | \$ | 8,577 | \$ | 7,094 | \$ | 8,732 |
| Deposits and other liabilities | \$ | 222 | \$ | 224 | \$ | 219 | \$ | 223 | \$ | 227 | \$ | 223 | \$ | 229 |
| Total liabilities | \$ | 222 | \$ | 224 | \$ | 219 | \$ | 223 | \$ | 227 | \$ | 223 | \$ | 229 |
| PERFORMANCE RATIOS | | | | | | | | | | | <u> </u> | | | |
| Return on average assets | | 3.25 % | | 4.51 % | | 3.93 % | | 3.95 % | | 4.63 % | | 3.89 % | | 4.83 % |
| Noninterest income to total revenue | | 8 | | 7 | | 13 | | 4 | | 7 | | 8 | | 5 |
| Efficiency | | 24 | | 20 | | 28 | | 20 | | 20 | | 22 | | 19 |
| OTHER INFORMATION | | | | - | | - | | | | - | | | | |
| Nonperforming assets (c) | \$ | 616 | \$ | 669 | \$ | 710 | \$ | 731 | \$ | 798 | | | | |
| Purchased impaired loans (c) (d) | | 3,663 | | 3,808 | | 3.943 | \$ | 4,147 | | 4,497 | | | | |
| Net charge-offs (recoveries) | \$ | (7) | \$ | - | \$ | 12 | \$ | (6) | \$ | 10 | \$ | (7) | \$ | 41 |
| Annualized net charge-off ratio | Ψ | (.36)% | | - % | Ŷ | .57 % | | (.27)% | Ψ | .43 % | Ŷ | (.18)% | Ψ | .87% |
| LOANS (c) | | (12 0)/0 | | ,0 | | | | (/)/0 | | | | (110)/0 | | 10770 |
| Commercial Lending: | | | | | | | | | | | | | | |
| Commercial/Commercial real estate | \$ | 108 | \$ | 120 | \$ | 130 | \$ | 162 | \$ | 176 | | | | |
| Lease financing | Ψ | 630 | ¥ | 626 | Ψ | 625 | Ψ | 691 | Ŷ | 688 | | | | |
| Total commercial lending | | 738 | | 746 | | 755 | | 853 | | 864 | | | | |
| Consumer Lending: | | | | | | | | | | | | | | |
| Home equity | | 2,765 | | 2,944 | | 3,091 | | 3,242 | | 3,410 | | | | |
| Residential real estate | | 3,941 | | 4,139 | | 4,290 | | 4,665 | | 4,928 | 1 | | | |
| Total consumer lending | | 6,706 | | 7,083 | | 7,381 | | 7,907 | | 8,338 | | | | |
| Total loans | ¢ | 7,444 | | 7,829 | | 8,136 | ¢ | 8,760 | ¢ | 9,202 | | | | |
| 1 Otal IOalis | ф | /, 444 | φ | 1,029 | φ | 0,130 | φ | 0,700 | φ | 9,202 | L | | | |

(a) See note (a) on page 15.(b) Other assets were negative in all periods presented due to the allowance for loan and lease losses.

(c) As of period end.

(d) Recorded investment of purchased impaired loans related to acquisitions.

Glossary Of Terms

<u>Accretable net interest (Accretable yield)</u> - The excess of cash flows expected to be collected on a purchased impaired loan over the carrying value of the loan. The accretable net interest is recognized into interest income over the remaining life of the loan using the constant effective yield method.

<u>Adjusted average total assets</u> - Primarily comprised of total average quarterly (or annual) assets plus (less) unrealized losses (gains) on investment securities, less goodwill and certain other intangible assets (net of eligible deferred taxes).

Annualized - Adjusted to reflect a full year of activity.

<u>Basel III common equity Tier 1 capital</u> - Common stock plus related surplus, net of treasury stock, plus retained earnings, plus accumulated other comprehensive income for securities currently and previously held as available for sale, plus accumulated other comprehensive income for pension and other postretirement benefit plans, less goodwill, net of associated deferred tax liabilities, less other disallowed intangibles, net of deferred tax liabilities and plus/less other adjustments.

<u>Basel III common equity Tier 1 capital ratio</u> - Common equity Tier 1 capital divided by period-end risk-weighted assets (as applicable).

<u>Basel III Tier 1 capital</u> - Common equity Tier 1 capital, plus preferred stock, plus certain trust preferred capital securities, plus certain noncontrolling interests that are held by others and plus/less other adjustments.

Basel III Tier 1 capital ratio - Tier 1 capital divided by period-end risk-weighted assets (as applicable).

<u>Basel III Total capital</u> - Tier 1 capital plus qualifying subordinated debt, plus certain trust preferred securities, plus, under the Basel III transitional rules and the standardized approach, the allowance for loan and lease losses included in Tier 2 capital and other.

Basel III Total capital ratio - Total capital divided by period-end risk-weighted assets (as applicable).

Basis point - One hundredth of a percentage point.

<u>Carrying value of purchased impaired loans</u> - The net value on the balance sheet which represents the recorded investment less any valuation allowance.

<u>Cash recoveries</u> - Cash recoveries used in the context of purchased impaired loans represent cash payments for a single purchased impaired loan not included within a pool of loans from customers that exceeded the recorded investment of that loan.

<u>Charge-off</u> - Process of removing a loan or portion of a loan from our balance sheet because it is considered uncollectible. We also record a charge-off when a loan is transferred from portfolio holdings to held for sale by reducing the loan carrying amount to the fair value of the loan, if fair value is less than carrying amount.

<u>Combined loan-to-value ratio (CLTV)</u> - This is the aggregate principal balance(s) of the mortgages on a property divided by its appraised value or purchase price.

<u>Common shareholders' equity to total assets</u> - Common shareholders' equity divided by total assets. Common shareholders' equity equals total shareholders' equity less the liquidation value of preferred stock.

Core net interest income - Core net interest income is total net interest income less purchase accounting accretion.

<u>Credit spread</u> - The difference in yield between debt issues of similar maturity. The excess of yield attributable to credit spread is often used as a measure of relative creditworthiness, with a reduction in the credit spread reflecting an improvement in the borrower's perceived creditworthiness.

<u>Credit valuation adjustment (CVA)</u> – Represents an adjustment to the fair value of our derivatives for our own and counterparties' non-performance risk.

<u>Derivatives</u> - Financial contracts whose value is derived from changes in publicly traded securities, interest rates, currency exchange rates or market indices. Derivatives cover a wide assortment of financial contracts, including but not limited to forward contracts, futures, options and swaps.

<u>Discretionary client assets under management</u> - Assets over which we have sole or shared investment authority for our customers/clients. We do not include these assets on our Consolidated Balance Sheet.

<u>Duration of equity</u> - An estimate of the rate sensitivity of our economic value of equity. A negative duration of equity is associated with asset sensitivity (i.e., positioned for rising interest rates), while a positive value implies liability sensitivity (i.e., positioned for declining interest rates). For example, if the duration of equity is -1.5 years, the economic value of equity increases by 1.5% for each 100 basis point increase in interest rates.

Earning assets - Assets that generate income, which include: federal funds sold; resale agreements; trading securities; interest-earning deposits with banks; loans held for sale; loans; investment securities; and certain other assets.

<u>Effective duration</u> - A measurement, expressed in years, that, when multiplied by a change in interest rates, would approximate the percentage change in value of on- and off- balance sheet positions.

Efficiency - Noninterest expense divided by total revenue.

Fair value - The price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date.

<u>Fee income</u> - When referring to the components of Noninterest income, we use the term fee income to refer to the following categories within Noninterest income: Asset management; Consumer services; Corporate services; Residential mortgage; and Service charges on deposits.

<u>FICO score</u> - A credit bureau-based industry standard score created by Fair Isaac Co. which predicts the likelihood of borrower default. We use FICO scores both in underwriting and assessing credit risk in our consumer lending portfolio. Lower FICO scores indicate likely higher risk of default, while higher FICO scores indicate likely lower risk of default. FICO scores are updated on a periodic basis.

<u>Funds transfer pricing</u> - A management accounting methodology designed to recognize the net interest income effects of sources and uses of funds provided by the assets and liabilities of a business segment. Assets receive a funding charge and liabilities and capital receive a funding credit based on a transfer pricing methodology that incorporates product repricing characteristics, tenor and other factors.

<u>Futures and forward contracts</u> - Contracts in which the buyer agrees to purchase and the seller agrees to deliver a specific financial instrument at a predetermined price or yield. May be settled either in cash or by delivery of the underlying financial instrument.

GAAP - Accounting principles generally accepted in the United States of America.

<u>Impaired loans</u> - Loans are determined to be impaired when, based on current information and events, it is probable that all contractually required payments will not be collected. Impaired loans include commercial nonperforming loans and consumer and commercial TDRs, regardless of nonperforming status. Excluded from impaired loans are nonperforming leases, loans held for sale, loans accounted for under the fair value option, smaller balance homogenous type loans and purchased impaired loans.

Leverage ratio - Tier 1 capital divided by average quarterly adjusted total assets.

<u>LIBOR</u> - Acronym for London InterBank Offered Rate. LIBOR is the average interest rate charged when banks in the London wholesale money market (or interbank market) borrow unsecured funds from each other. LIBOR rates are used as a benchmark for interest rates on a global basis. PNC's product set includes loans priced using LIBOR as a benchmark.

<u>Loan-to-value ratio (LTV)</u> - A calculation of a loan's collateral coverage that is used both in underwriting and assessing credit risk in our lending portfolio. LTV is the sum total of loan obligations secured by collateral divided by the market value of that same collateral. Market values of the collateral are based on an independent valuation of the collateral. For example, a LTV of less than 90% is better secured and has less credit risk than a LTV of greater than or equal to 90%.

Loss given default (LGD) - An estimate of loss, net of recovery based on collateral type, collateral value, loan exposure, and other factors. Each loan has its own LGD. The LGD risk rating measures the percentage of exposure of a specific credit obligation that we expect to lose if default occurs. LGD is net of recovery, through any means, including but not limited to the liquidation of collateral or deficiency judgments rendered from foreclosure or bankruptcy proceedings.

Net interest margin - Annualized taxable-equivalent net interest income divided by average earning assets.

<u>Nonaccretable difference</u> - Contractually required payments receivable on a purchased impaired loan in excess of the cash flows expected to be collected.

<u>Nonaccrual loans</u> - Loans for which we do not accrue interest income. Nonaccrual loans include nonperforming loans, in addition to loans accounted for under fair value option and loans accounted for as held for sale for which full collection of contractual principal and/or interest is not probable.

<u>Nondiscretionary client assets under administration</u> - Assets we hold for our customers/clients in a nondiscretionary, custodial capacity. We do not include these assets on our Consolidated Balance Sheet.

<u>Nonperforming assets</u> - Nonperforming assets include nonperforming loans and OREO and foreclosed assets, but exclude certain government insured or guaranteed loans for which we expect to collect substantially all principal and interest, loans held for sale, loans accounted for under the fair value option and purchased impaired loans. We do not accrue interest income on assets classified as nonperforming.

<u>Nonperforming loans</u> - Loans accounted for at amortized cost for which we do not accrue interest income. Nonperforming loans include loans to commercial, commercial real estate, equipment lease financing, home equity, residential real estate, credit card and other consumer customers as well as TDRs which have not returned to performing status. Nonperforming loans exclude certain government insured or guaranteed loans for which we expect to collect substantially all principal and interest, loans held for sale, loans accounted for under the fair value option and purchased impaired loans. Nonperforming loans exclude purchased impaired loans as we are currently accreting interest income over the expected life of the loans.

Notional amount - A number of currency units, shares, or other units specified in a derivative contract.

<u>Operating leverage</u> - The period to period dollar or percentage change in total revenue (GAAP basis) less the dollar or percentage change in noninterest expense. A positive variance indicates that revenue growth exceeded expense growth (i.e., positive operating leverage) while a negative variance implies expense growth exceeded revenue growth (i.e., negative operating leverage).

<u>Options</u> - Contracts that grant the purchaser, for a premium payment, the right, but not the obligation, to either purchase or sell the associated financial instrument at a set price during a specified period or at a specified date in the future.

<u>Other real estate owned (OREO) and foreclosed assets</u> - Assets taken in settlement of troubled loans primarily through deed-in-lieu of foreclosure or foreclosure. Foreclosed assets include real and personal property, equity interests in corporations, partnerships, and limited liability companies. Excludes certain assets that have a government-guarantee which are classified as other receivables.

<u>Other-than-temporary impairment (OTTI)</u> - When the fair value of a security is less than its amortized cost basis, an assessment is performed to determine whether the impairment is other-than-temporary. If we intend to sell the security or more likely than not will be required to sell the security before recovery of its amortized cost basis less any current-period credit loss, an other-than-temporary impairment is considered to have occurred. In such cases, an other-than-temporary impairment is recognized in earnings equal to the entire difference between the investment's amortized cost basis and its fair value at the balance sheet date. Further, if we do not expect to recover the entire amortized cost of the security and it is not more likely than not that we will be required to sell the security before its recovery, the other-than-temporary loss is separated into (a) the amount representing the credit loss, and (b) the amount related to all other factors. The other-than-temporary impairment related to credit losses is recognized in earnings while the amount related to all other factors is recognized in other comprehensive income, net of tax.

Parent company liquidity coverage - Liquid assets divided by funding obligations within a two year period.

Pretax earnings - Income before income taxes and noncontrolling interests.

Pretax, pre-provision earnings - Total revenue less noninterest expense.

<u>Primary client relationship</u> - A corporate banking client relationship with annual revenue generation of \$10,000 to \$50,000 or more, and for Asset Management Group, a client relationship with annual revenue generation of \$10,000 or more.

Probability of default (PD) - An internal risk rating that indicates the likelihood that a credit obligor will enter into default status.

<u>Purchase accounting accretion</u> - Accretion of the discounts and premiums on acquired assets and liabilities. The purchase accounting accretion is recognized in net interest income over the weighted-average life of the financial instruments using the constant effective yield method. Accretion for a single purchased impaired loan not included within a pool of loans includes any cash recoveries on that loan received in excess of the recorded investment.

<u>Purchased impaired loans</u> - Acquired loans (or pools of loans) determined to be credit impaired under FASB ASC 310-30 (AICPA SOP 03-3). Loans (or pools of loans) are determined to be impaired if there is evidence of credit deterioration since origination and for which it is probable that all contractually required payments will not be collected.

<u>Recorded investment (purchased impaired loans)</u> - The initial investment of a purchased impaired loan plus interest accretion and less any cash payments and writedowns to date. The recorded investment excludes any valuation allowance which is included in our allowance for loan and lease losses.

<u>Recovery</u> - Cash proceeds received on a loan that we had previously charged off. We credit the amount received to the allowance for loan and lease losses.

<u>Residential development loans</u> - Project-specific loans to commercial customers for the construction or development of residential real estate including land, single family homes, condominiums and other residential properties.

Return on average assets - Annualized net income divided by average assets.

Return on average capital - Annualized net income divided by average capital.

<u>Return on average common shareholders' equity</u> - Annualized net income attributable to common shareholders divided by average common shareholders' equity.

<u>Risk-weighted assets</u> - Computed by the assignment of specific risk-weights (as defined by the Board of Governors of the Federal Reserve System) to assets and off-balance sheet instruments.

Securitization - The process of legally transforming financial assets into securities.

<u>Servicing rights</u> - An intangible asset or liability created by an obligation to service assets for others. Typical servicing rights include the right to receive a fee for collecting and forwarding payments on loans and related taxes and insurance premiums held in escrow.

<u>Taxable-equivalent interest</u> - The interest income earned on certain assets is completely or partially exempt from Federal income tax. As such, these tax-exempt instruments typically yield lower returns than taxable investments. To provide more meaningful comparisons of yields and margins for all interest-earning assets, we use interest income on a taxable-equivalent basis in calculating average yields and net interest margins by increasing the interest income earned on tax-exempt assets to make it fully equivalent to interest income earned on other taxable investments. This adjustment is not permitted under GAAP on the Consolidated Income Statement.

Total equity - Total shareholders' equity plus noncontrolling interests.

<u>Transaction deposits</u> - The sum of interest-bearing money market deposits, interest-bearing demand deposits, and noninterest-bearing deposits.

<u>Transitional Basel III common equity</u> – Common equity calculated under Basel III using phased in definitions and deductions applicable to PNC during the applicable presentation period.

<u>Troubled debt restructuring (TDR)</u> - A loan whose terms have been restructured in a manner that grants a concession to a borrower experiencing financial difficulties.

<u>Watchlist</u> - A list of criticized loans, credit exposure or other assets compiled for internal monitoring purposes. We define criticized exposure for this purpose as exposure with an internal risk rating of other assets especially mentioned, substandard, doubtful or loss.

<u>Yield curve</u> - A graph showing the relationship between the yields on financial instruments or market indices of the same credit quality with different maturities. For example, a "normal" or "positive" yield curve exists when long-term bonds have higher yields than short-term bonds. A "flat" yield curve exists when yields are the same for short-term and long-term bonds. A "steep" yield curve exists when yields on long-term bonds are significantly higher than on short-term bonds. An "inverted" or "negative" yield curve exists when short-term bonds have higher yields than long-term bonds.