

# FINANCIAL SUPPLEMENT SECOND QUARTER 2013 (Unaudited)

# THE PNC FINANCIAL SERVICES GROUP, INC. FINANCIAL SUPPLEMENT SECOND QUARTER 2013 (UNAUDITED)

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The information contained in this Financial Supplement is preliminary, unaudited and based on data available on July 17, 2013. We have reclassified certain prior period amounts to be consistent with the current period presentation, which we believe is more meaningful to readers of our consolidated financial statements. This information speaks only as of the particular date or dates included in the schedules. We do not undertake any obligation to, and disclaim any duty to, correct or update any of the information provided in this Financial Supplement. Our future financial performance is subject to risks and uncertainties as described in our United States Securities and Exchange Commission (SEC) filings.

#### **BUSINESS**

PNC is one of the largest diversified financial services companies in the United States and is headquartered in Pittsburgh, Pennsylvania. PNC has businesses engaged in retail banking, corporate and institutional banking, asset management and residential mortgage banking, providing many of its products and services nationally, as well as other products and services in PNC's primary geographic markets located in Pennsylvania, Ohio, New Jersey, Michigan, Illinois, Maryland, Indiana, North Carolina, Florida, Kentucky, Washington, D.C., Delaware, Alabama, Virginia, Georgia, Missouri, Wisconsin and South Carolina. PNC also provides certain products and services internationally.

#### Consolidated Income Statement (Unaudited)

	Three months ended									Six months end				
To will any account on a Lorentzia		June 30	N	March 31	Dece		Septe	ember 30		June 30		June 30		June 30
In millions, except per share data		2013		2013		2012		2012		2012	-	2013		2012
Interest Income	\$	1.055	¢	2.020	¢	2.004	¢	2.076	¢	2 162	¢	2 094	Ф	4 114
Loans	ф	1,955 422	\$	2,029 470	\$	2,094 478	\$	2,076 504	\$	2,163 527	\$	3,984 892	\$	4,114 1,053
Investment securities Other		92		112		478 99		90		106		204		226
		2,469		2,611		2,671		2,670		2,796		5,080		5,393
Total interest income  Interest Expense		2,409		2,011		2,071		2,070		2,790		3,080		3,393
Deposits		86		93		97		103		83		179		186
Borrowed funds		125		129		150		168		187		254		390
Total interest expense		211		222		247		271		270		433		576
-		2,258		2,389		2,424		2,399				4,647		4,817
Net interest income		2,236		2,369		2,424		2,399		2,526		4,047		4,017
Noninterest Income		340		308		302		305		278		648		560
Asset management Consumer services		314		296		294		288		290		610		562 554
Corporate services (a)		326		277		349		295		290		603		522
• '		167		234				293		(173)		401		522 57
Residential mortgage (b) (c) Service charges on deposits		147		136		- 150		152		144		283		271
Net gains on sales of securities		61		130		45		40		62		263 75		119
Net other-than-temporary impairments		(4)		(10)		(15)		(24)		(34)		(14)		(72)
Other (d)		455		311		520		406		240		766		525
Total noninterest income		1,806		1,566		1,645		1,689		1,097		3,372		2,538
-														
Total revenue Provision For Credit Losses		4,064		3,955 236		4,069		4,088		3,623		8,019		7,355
		157		230		318		228		256		393		441
Noninterest Expense Personnel		1,186		1 160		1,216		1,171		1,119		2 255		2,230
		206		1,169 211		226		212		1,119		2,355 417		389
Occupancy		189		183		194		185		181		372		356
Equipment Marketing		67		45		70		74		67		112		135
Other (d)		787		787		1,123		1,008		1,082		1,574		1,993
		2,435		2,395		2,829		2,650		2,648		4,830		5,103
Total noninterest expense														
Income before income taxes and noncontrolling interests		1,472		1,324		922		1,210		719		2,796		1,811
Income taxes		349		320		203		285		173		669		454
Net income		1,123		1,004		719		925		546		2,127		1,357
Less: Net income (loss) attributable to noncontrolling interests		1		(9)		1		(14)		(5)		(8)		1
Preferred stock dividends and discount accretion		53		75		54		63		25	_	128	Φ.	64
Net income attributable to common shareholders	\$	1,069	\$	938	\$	664	\$	876	\$	526	\$	2,007	\$	1,292
Earnings Per Common Share	_		_		_		_		_				_	
Basic	\$	2.02	\$	1.78	\$	1.26	\$	1.66	\$	1.00	\$	3.79		2.44
Diluted	\$	1.99	\$	1.76	\$	1.24	\$	1.64	\$	.98	\$	3.76	\$	2.42
Average Common Shares Outstanding														
Basic		528		526		526		526		527		527		526
Diluted		531		528		528		529		530		530		529
Efficiency		60%	6	61%		70%	Ď	65%	ó	73 %		60%	ó	69 %
Noninterest income to total revenue		449	6	40%	)	40%	Ď	41%	ó	30 %		42%	ó	35 %
Effective tax rate (e)		23.79	6	24.2%	)	22.0%	Ď	23.6%	ó	24.1 %		23.9%	ó	25.1 %

For additional information regarding footnotes (b) through (e) below, refer to Selected Noninterest Income Statement Information on page 7.

<sup>(</sup>a) Includes commercial mortgage servicing rights valuation adjustments, net of economic hedge.

<sup>(</sup>b) Residential mortgage income for the three months ended December 31, 2012 was less than \$.5 million.

<sup>(</sup>c) Includes provision for residential mortgage repurchase obligations.

<sup>(</sup>d) Includes gains on sales of Visa Class B common shares and credit valuation related to customer initiated hedging activities.

<sup>(</sup>e) The effective income tax rates are generally lower than the statutory rate due to the relationship of pretax income to tax credits and earnings that are not subject to tax.

#### Consolidated Balance Sheet (Unaudited)

		June 30		March 31	D	ecember 31	So	ptember 30		June 30
In millions, except par value		2013		2013	D	2012	50	2012		2012
Assets		2015		2013		2012		2012		2012
Cash and due from banks (a)	\$	4,051	\$	3,948	\$	5,220	\$	4,284	\$	4,136
Federal funds sold and resale agreements (b)	Ψ	1,613	Ψ	1,274	Ψ	1,463	Ψ	1,724	Ψ	1,646
Trading securities		2.109		2,243		2,096		2,664		2,121
Interest-earning deposits with banks (a)		3,797		1,541		3,984		2,321		3,995
Loans held for sale (b)		3,814		3,295		3,693		2,737		3,333
Investment securities (a)		57,449		59,361		61,406		62,814		61,937
Loans (a) (b)		189,775		186,504		185,856		181,864		180,425
Allowance for loan and lease losses (a)		(3,772)		(3,828)		(4,036)		(4,039)		(4,156)
Net loans		186,003		182,676		181,820		177,825		176,269
Goodwill		9,075		9,075		9,072		9,163		9,158
Other intangible assets		2,153		1,921		1,797		1,778		1,804
Equity investments (a) (c)		10,054		11,008		10,877		10,846		10,617
Other (a) (b)		24,297		24,470		23,679		24,647		24,559
Total assets	\$	304,415	\$	300,812	\$	305,107	\$	300,803	\$	299,575
Total assets	φ	304,413	φ	300,612	φ	303,107	φ	300,803	φ	299,313
Liabilities										
Deposits										
Noninterest-bearing	\$	66,708	\$	64,652	\$	69,980	\$	64,484	\$	64,476
Interest-bearing		145,571		146,968		143,162		141,779		142,447
Total deposits		212,279		211,620		213,142		206,263		206,923
Borrowed funds				4.000						
Federal funds purchased and repurchase agreements		4,303		4,000		3,327		3,877		4,166
Federal Home Loan Bank borrowings		8,481		5,483		9,437		9,942		10,440
Bank notes and senior debt		11,177		10,918		10,429		9,960		10,185
Subordinated debt		7,113		7,996		7,299		6,754		7,593
Commercial paper (a)		6,400		6,953		8,453		10,731		9,469
Other (a) (b)		2,390		2,297		1,962		1,840		1,836
Total borrowed funds		39,864		37,647		40,907		43,104		43,689
Allowance for unfunded loan commitments and letters of credit		242		238		250		239		224
Accrued expenses (a)		4,057		4,181		4,449		4,015		3,428
Other (a)		6,032		5,048		4,594		5,380		5,097
Total liabilities		262,474		258,734		263,342		259,001		259,361
Equity										
Preferred stock (d)										
Common stock - \$5 par value										
Authorized 800 shares, issued 539, 538, 538, 538 and 537 shares		2,693		2,690		2,690		2,689		2,687
Capital surplus - preferred stock		3,939		3,591		3,590		3,559		3,120
Capital surplus - common stock and other		12,234		12,174		12,193		12,149		12,098
Retained earnings		21,828		20,993		20,265		19,813		19,149
Accumulated other comprehensive income (loss)		45		767		834		991		402
Common stock held in treasury at cost: 8, 9, 10, 9 and 8 shares		(453)		(552)		(569)		(518)		(451)
Total shareholders' equity		40,286		39,663		39,003		38,683		37,005
Noncontrolling interests		1,655		2,415		2,762		3,119		3,209
Total equity		41,941		42,078		41,765		41,802		40,214
Total liabilities and equity	\$	304,415	\$	300,812	\$	305,107	\$	300,803	\$	299,575
Capital Ratios										
Basel 1 Ratios										
Tier 1 common (e)		10.1%		9.8%		9.6%		9.5%		9.3%
Tier 1 risk-based (e)		12.0		11.6		11.6		11.7		11.4
Total risk-based (e)		15.2		14.9		14.7		14.5		14.2
Leverage (e)		10.9		10.4		10.4		10.4		10.1
Common shareholders' equity to assets		11.9		12.0		11.6		11.7		11.3
						-				

<sup>(</sup>a) Amounts include consolidated variable interest entities. Our first quarter 2013 Form 10-Q included, and second quarter 2013 Form 10-Q will include, additional information regarding these items.

<sup>(</sup>b) Amounts include assets and liabilities for which PNC has elected the fair value option. Our first quarter 2013 Form 10-Q included, and second quarter 2013 Form 10-Q will include, additional information regarding these items.

<sup>(</sup>c) Amounts include our equity interest in BlackRock.

<sup>(</sup>d) Par value less than \$.5 million at each date.

<sup>(</sup>e) The ratio as of June 30, 2013 is estimated.

# Average Consolidated Balance Sheet (Unaudited) (a)

				Th		Six months ended						
		June 30		March 31	De	cember 31	Se	ptember 30	June 30		June 30	June 30
In millions		2013		2013		2012		2012	2012	I	2013	2012
Assets												
Interest-earning assets:												
Investment securities												
Securities available for sale												
Residential mortgage-backed												
Agency	\$	24,339	\$	- ,	\$	25,552	\$	26,546		\$	24,751 \$	27,000
Non-agency		5,889		6,025		6,245		6,490	6,716		5,957	6,646
Commercial mortgage-backed		3,855		3,745		3,674		3,720	3,561		3,800	3,667
Asset-backed		5,919		5,731		5,643		5,525	5,401		5,826	4,865
U.S. Treasury and government agencies		2,074		2,715		2,746		2,516	2,549		2,393	2,836
State and municipal		2,182		2,189		2,034		1,972	1,902		2,186	1,836
Other debt		2,728		2,649		2,860		3,045	3,178		2,689	3,087
Corporate stocks and other		304		368		346		390	317		335	332
Total securities available for sale		47,290		48,590		49,100		50,204	50,592		47,937	50,269
Securities held to maturity												
Residential mortgage-backed		3,833		4,146		4,377		4,480	4,259		3,988	4,418
Commercial mortgage-backed		3,521		3,747		3,967		4,180	4,376		3,634	4,506
Asset-backed		978		826		702		825	874		902	1,022
U.S. Treasury and government agencies		233		231		229		227	225		232	223
State and municipal		640		639		664		671	671		640	671
Other		349		352		355		357	359		350	360
Total securities held to maturity		9,554		9,941		10,294		10,740	10,764		9,746	11,200
Total investment securities		56,844		58,531		59,394		60,944	61,356		57,683	61,469
Loans		,-		,		,		/-	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		,	,
Commercial		86,015		83,476		80,876		79,250	77,131		84,752	73,208
Commercial real estate		18,860		18,850		18,678		18,514	18,440		18,855	17,630
Equipment lease financing		7,350		7,241		6,956		6,774	6,586		7,296	6,481
Consumer		61,587		61,411		61,430		60,570	59,832		61,499	58,490
Residential real estate		14,794		15,121		15,257		15,575	15,932		14,957	15,430
Total loans		188,606		186,099		183,197		180,683	177,921		187,359	171,239
Loans held for sale		3,072		3,279		3,025		2,956	3.016		3,175	2,963
Federal funds sold and resale agreements		1,141		1,176		1,290		1,601	1,666		1,159	1,744
Other		6,439		7,095		6,737		6,422	6,173		6,765	6,518
Total interest-earning assets		256,102		256,180		253,643		252,606	250,132	_	256,141	243,933
Noninterest-earning assets:		200,102		200,100		200,010		,000	200,102		200,111	0,755
Allowance for loan and lease losses		(3,821)		(3,937)		(3,987)		(4,152)	(4,176)		(3,879)	(4,245)
Cash and due from banks		3,869		4,055		4,126		3,907	3,694		3,961	3,735
Other		45,877		47,147		48,349		47,781	46,501		46,509	45,424
Total assets	\$	302,027	¢		\$	302,131	¢	300,142		\$	302,732 \$	288,847
TOTAL ASSETS	ф	302,027	Ф	303,443	Ф	502,151	Ф	500,142	p 290,131	Ф	304,134 \$	200,047

<sup>(</sup>a) Calculated using average daily balances.

# Average Consolidated Balance Sheet (Unaudited) (Continued) (a)

			Six months ended							
	June 30		March 31	December 31	Se	ptember 30	June 30		June 30	June 30
In millions	2013		2013	2012		2012	2012		2013	2012
Liabilities and Equity										
Interest-bearing liabilities:										
Interest-bearing deposits										
Money market	\$ 69,123	\$	69,003	\$ 67,997	\$	67,628	\$ 66,902	\$	69,063 \$	64,032
Demand	40,172		39,372	36,619		34,733	34,388		39,774	32,993
Savings	11,124		10,671	10,190		10,066	10,008		10,899	9,596
Retail certificates of deposit	22,641		23,488	24,394		25,695	27,373		23,062	28,192
Time deposits in foreign offices and other time	2,164		2,267	2,740		3,230	3,577		2,216	3,407
Total interest-bearing deposits	145,224		144,801	141,940		141,352	142,248		145,014	138,220
Borrowed funds										
Federal funds purchased and repurchase										
agreements	4,132		4,328	4,023		4,659	4,937		4,229	4,744
Federal Home Loan Bank borrowings	7,218		7,657	8,877		10,626	10,238		7,437	9,603
Bank notes and senior debt	10,886		10,469	9,702		9,657	10,618		10,679	10,878
Subordinated debt	7,003		7,249	6,668		6,408	7,293		7,125	7,506
Commercial paper	7,263		7,967	9,069		10,518	8,229		7,613	6,957
Other	2,099		2,057	1,961		1,868	1,809		2,078	1,980
Total borrowed funds	38,601		39,727	40,300		43,736	43,124		39,161	41,668
Total interest-bearing liabilities	183,825		184,528	182,240		185,088	185,372		184,175	179,888
Noninterest-bearing liabilities and equity:										
Noninterest-bearing deposits	64,749		64,850	65,527		62,483	60,478		64,800	59,189
Allowance for unfunded loan commitments										
and letters of credit	238		249	239		225	243		244	242
Accrued expenses and other liabilities	10,929		11,891	12,237		11,590	10,375		11,406	10,781
Equity	42,286		41,927	41,888		40,756	39,683		42,107	38,747
Total liabilities and equity	\$ 302,027	\$	303,445	\$ 302,131	\$	300,142	\$ 296,151	\$	302,732 \$	288,847

<sup>(</sup>a) Calculated using average daily balances.

# Supplemental Average Balance Sheet Information (Unaudited)

Deposits and Common	n Shareholders'	Equity
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Interest-bearing deposits	\$ 145,224	\$ 144,801 \$	141,940	\$ 141,352	142,248	\$ 145,014 \$	138,220
Noninterest-bearing deposits	64,749	64,850	65,527	62,483	60,478	64,800	59,189
Total deposits	\$ 209,973	\$ 209,651 \$	207,467	\$ 203,835	5 202,726	\$ 209,814 \$	197,409
Transaction deposits	\$ 174,044	\$ 173,225 \$	170,143	\$ 164,844	6 161,768	\$ 173,637 \$	156,214
Common shareholders' equity	\$ 36,310	\$ 35,628 \$	35,296	\$ 34,323	33,648	\$ 35,972 \$	33,315

#### Details of Net Interest Margin (Unaudited) (a)

		Three		Six months ended			
_	June 30		cember 31 Sep		June 30	June 30	June 30
Average yields/rates	2013	2013	2012	2012	2012	2013	2012
Yield on interest-earning assets							
Investment securities							
Securities available for sale							
Residential mortgage-backed							
Agency	2.50%	2.90%	2.94%	3.03%	3.17%	2.70 %	3.169
Non-agency	5.51	5.40	5.39	5.08	5.63	5.46	5.50
Commercial mortgage-backed	4.00	4.02	3.81	4.29	4.41	4.01	4.42
Asset-backed	1.80	1.92	1.93	2.09	1.91	1.86	2.06
U.S. Treasury and government agencies	1.37	1.65	1.76	2.08	2.33	1.53	2.04
State and municipal	4.48	4.93	4.66	4.62	4.63	4.71	4.87
Other debt	2.39	2.58	2.91	2.85	2.56	2.48	2.56
Corporate stocks and other	.14	.12	.24	.12	.11	.13	.07
Total securities available for sale	2.93	3.16	3.19	3.27	3.40	3.05	3.39
Securities held to maturity	2.93	5.10	3.19	3.27	3.40	3.03	3.39
Residential mortgage-backed	3.26	3.44	3.34	3.50	3.70	3.35	3.64
Commercial mortgage-backed	4.34	4.71	4.50	3.30 4.46	4.56	4.53	4.59
Asset-backed	1.74	1.80	1.76	2.61	1.83	4.33 1.76	1.75
U.S. Treasury and government agencies	3.80	3.77	3.82	3.81	3.79	3.78	3.79
State and municipal	4.27	4.23	4.23	4.18	4.20	4.25	4.19
Other	2.89	2.82	2.89	2.82	2.89	2.86	2.86
Total securities held to maturity	3.57	3.82	3.73	3.83	3.90	3.70	3.86
Total investment securities		3.82	3.73	3.83 3.37	3.49		
Total investment securities	3.04	3.27	3.28	3.37	3.49	3.16	3.48
Loans							
Commercial	3.71	4.03	4.16	4.30	4.75	3.87	4.64
Commercial real estate	4.84	5.05	5.57	5.26	5.78	4.94	5.50
Equipment lease financing	4.41	4.05	4.26	4.45	4.96	4.23	4.85
Consumer	4.40	4.67	4.68	4.63	4.67	4.54	4.72
Residential real estate	5.13	5.29	5.36	5.18	5.44	5.21	5.51
Total loans	4.19	4.45	4.58	4.59	4.90	4.32	4.84
Loans held for sale	4.22	6.49	5.34	4.34	6.00	5.39	6.44
Federal funds sold and resale agreements	.61	.74	1.04	1.22	1.45	.68	1.52
Other	3.66	3.25	3.24	3.27	3.62	3.44	3.67
Total yield on interest-earning assets	3.91	4.15	4.24	4.24	4.51	4.03	4.46
Rate on interest-bearing liabilities							
Interest-bearing deposits							
Money market	.18	.19	.19	.21	.21	.19	.22
Demand	.05	.04	.04	.04	.04	.05	.04
Savings	.10	.10	.09	.09	.10	.10	.10
Retail certificates of deposit	.82	.85	.89	.90	.57	.84	.69
Time deposits in foreign offices and other time	.43	.61	.45	.38	.49	.52	.49
Total interest-bearing deposits	.24	.26	.27	.29	.24	.25	.27
	.24	.20	.27	.27	.24	.23	.21
Borrowed funds							
Federal funds purchased and repurchase agreements	.14	.16	.20	.19	.21	.15	.22
Federal Home Loan Bank borrowings	.53	.61	.70	.69	.74	.57	.77
Bank notes and senior debt	1.71	1.83	2.07	2.16	2.30	1.77	2.39
Subordinated debt	2.78	2.83	3.57	4.71	4.77	2.81	4.94
Commercial paper	.22	.25	.28	.28	.26	.23	.26
Other	2.62	2.28	2.78	2.43	2.25	2.45	2.14
Total borrowed funds	1.28	1.30	1.46	1.53	1.72	1.29	1.86
Total rate on interest-bearing liabilities	.46	.48	.54	.58	.58	.47	.64
Interest rate spread	3.45	3.67	3.70	3.66	3.93	3.56	3.82
Impact of noninterest-bearing sources	.13	.14	.15	.16	.15	.13	.17
Net interest margin	3.58%	3.81%	3.85%	3.82%	4.08%	3.69%	3.999

<sup>(</sup>a) Calculated as annualized taxable-equivalent net interest income divided by average earning assets. The interest income earned on certain earning assets is completely or partially exempt from federal income tax. As such, these tax-exempt instruments typically yield lower returns than taxable investments. To provide more meaningful comparisons of yields and margins for all earning assets in calculating net interest margins, in this table we use net interest income on a taxable-equivalent basis by increasing the interest income earned on tax-exempt assets to make it fully equivalent to interest income earned on taxable investments. This adjustment is not permitted under generally accepted accounting principles (GAAP) in the Consolidated Income Statement. The taxable-equivalent adjustments to net interest income for the three months ended June 30, 2013, March 31, 2013, December 31, 2012, September 30, 2012 and June 30, 2012, were \$40 million, \$40 million, \$42 million, \$36 million and \$35 million, respectively. The taxable-equivalent adjustments to net interest income for the six months ended June 30, 2013 and June 30, 2012 were \$80 million and \$66 million, respectively.

#### Total and Core Net Interest Income and Net Interest Margin (Unaudited)

#### **Total and Core Net Interest Income**

			Т			nded								
	June 30	1	March 31	Dec	ember 31	Sept	September 30		ptember 30		June 30		June 30	June 30
In millions	2013	2013		2012		2012			2012		2013	2012		
Core net interest income (a)	\$ 2,054	\$	2,140	\$	2,151	\$	2,154	\$	2,183	\$	4,194 \$	4,211		
Purchase accounting accretion (a)	204		249		273		245		343		453	606		
Total net interest income	\$ 2,258	\$	2,389	\$	2,424	\$	2,399	\$	2,526	\$	4,647 \$	4,817		

<sup>(</sup>a) We believe that core net interest income and purchase accounting accretion are useful in evaluating the components of net interest income.

#### **Details of Net Interest Margin (b)**

		T		Six months ended			
	June 30	March 31	December 31	September 30	June 30	June 30	June 30
In millions	2013	2013	2012	2012	2012	2013	2012
Average yields/rates							
Yield on interest earning assets							
Total investment securities	3.04%	3.27%	3.28%	3.37%	3.49%	3.16 %	3.48 %
Total loans	4.19	4.45	4.58	4.59	4.90	4.32	4.84
Other	3.50	3.91	3.56	3.26	3.95	3.71	4.06
Total yield on interest earning assets	3.91	4.15	4.24	4.24	4.51	4.03	4.46
Rate on interest-bearing liabilities							
Total interest-bearing deposits	.24	.26	.27	.29	.24	.25	.27
Total borrowed funds	1.28	1.30	1.46	1.53	1.72	1.29	1.86
Total rate on interest-bearing liabilities	.46	.48	.54	.58	.58	.47	.64
Interest rate spread	3.45	3.67	3.70	3.66	3.93	3.56	3.82
Impact of noninterest-bearing sources	.13	.14	.15	.16	.15	.13	.17
Net interest margin	3.58%	3.81%	3.85%	3.82%	4.08%	3.69 %	3.99 %

<sup>(</sup>b) See note (a) on page 5.

#### **Details of Core Net Interest Margin (c)**

		Six months ended					
	June 30	March 31	December 31	September 30	June 30	June 30	June 30
In millions	2013	2013	2012	2012	2012	2013	2012
Average yields/rates							, , ,
Yield on interest earning assets							
Total investment securities	2.95%	3.21%	3.17%	3.27%	3.37%	3.08 %	3.39 %
Total loans	3.77	3.96	4.02	4.09	4.25	3.86	4.28
Other	3.69	3.22	3.35	3.11	3.73	3.44	3.69
Total yield on interest earning assets	3.58	3.75	3.80	3.85	4.01	3.67	4.03
Rate on interest-bearing liabilities							
Total interest-bearing deposits	.27	.29	.31	.34	.39	.28	.45
Total borrowed funds	1.12	1.09	1.23	1.31	1.50	1.10	1.63
Total rate on interest-bearing liabilities	.45	.46	.52	.57	.64	.45	.73
Interest rate spread	3.13	3.29	3.28	3.28	3.37	3.22	3.30
Impact of noninterest-bearing sources	.13	.14	.15	.16	.15	.13	.17
Core net interest margin	3.26	3.43	3.43	3.44	3.52	3.35	3.47
Purchase accounting accretion impact							
on net interest margin	.32	.38	.42	.38	.56	.34	.52
Net interest margin	3.58%	3.81%	3.85%	3.82%	4.08%	3.69 %	3.99 %

<sup>(</sup>c) We believe that core net interest margin, a non-GAAP measure, is useful as a tool to help evaluate the impact of purchase accounting accretion on net interest margin. To calculate core net interest margin, each calculated margin in the table has been adjusted by annualized purchase accounting accretion divided by average interest-earning assets.

# Per Share Related Information (Unaudited)

				Six months ended								
		June 30	Ma	irch 31	Dece	mber 31	Septe	ember 30	June 30		June 30	June 30
In millions, except per share data		2013		2013		2012		2012	2012		2013	2012
Basic												
Net income	\$	1,123	\$	1,004	\$	719	\$	925	546	\$	2,127 \$	1,357
Less:												
Net income (loss) attributable to noncontrolling interests		1		(9)		1		(14)	(5)		(8)	1
Preferred stock dividends and discount accretion and redemptions		53		75		54		63	25		128	64
Dividends and undistributed earnings allocated to nonvested restricted shares	_	5		4	_	4	_	5	1	_	9	5
Net income attributable to basic common shares	\$	1,064	\$	934	\$	660	\$	871 \$	525	\$	1,998\$	1,287
Basic weighted-average common shares outstanding		528		526		526		526	527		527	526
Basic earnings per common share	\$	2.02	\$	1.78	\$	1.26	\$	1.66	1.00	\$	3.79 \$	2.44
Diluted												
Net income attributable to basic common shares	\$	1,064	\$	934	\$	660	\$	871 \$	525	\$	1,998\$	1,287
Less: Impact of BlackRock earnings per share dilution	_	4		5	_	4	_	3	4	_	9	7
Net income attributable to diluted common shares	\$	1,060	\$	929	\$	656	\$	868 \$	521	\$	1,989\$	1,280
Basic weighted-average common shares outstanding		528		526		526		526	527		527	526
Dilutive potential common shares	_	3		2	_	2	_	3	3	_	3	3
Diluted weighted-average common shares outstanding		531		528		528		529	530		530	529
Diluted earnings per common share	\$	1.99	\$	1.76	\$	1.24	\$	1.64	.98	\$	3.76\$	2.42

# **Selected Noninterest Income Information** (Unaudited)

`											
			7	Three	months end	led			Six months ended		
	June 30	N	March 31	Dec	ember 31	Sept	tember 30	June 30		June 30	June 30
In millions, except per share data	2013		2013		2012		2012	2012		2013	2012
Increase (Decrease) to Noninterest Income and Impact on Diluted Earnings per Share											
Commercial mortgage servicing rights recovery / (impairment), net of economic hedge (Pre-tax)	\$ 44	\$	11	\$	16	\$	16 \$	(6)	\$	55 \$	(1)
Impact on diluted earnings per share (a)	.05		.01		.02		.02	(.01)		.07	(.00)
Provision for residential mortgage repurchase obligations (Pre-tax)	\$ (73)	\$	(4)	\$	(254)	\$	(37) \$	6 (438)	\$	(77) \$	(470)
Impact on diluted earnings per share (a)	(.09)		(.00)		(.31)		(.05)	(.54)		(.09)	(.58)
Net gains on sales of securities (Pre-tax)	\$ 61	\$	14	\$	45	\$	40 \$	62	\$	75 \$	119
Impact on diluted earnings per share (a)	.08		.02		.06		.05	.08		.09	.15
Gains on sale of Visa Class B common shares (Pre-tax)	\$ 83			\$	130	\$	137		\$	83	
Impact on diluted earnings per share (a)	.10				.16		.17			.10	
Credit valuations related to customer initiated											
hedging activities (Pre-tax)	\$ 39	\$	2	\$	17	\$	18 \$	(35)	\$	41 \$	(28)
Impact on diluted earnings per share (a)	.05		.00		.02		.02	(.04)		.05	(.03)

<sup>(</sup>a) In calculating impact on diluted earnings per share in the table above, after-tax amounts for the income statement items were calculated using a statutory federal income tax rate of 35%

# **Details of Loans** (Unaudited)

In millions		June 30 2013		March 31 2013		December 31 2012	:	September 30 2012		June 30 2012
Commercial		2013		2013		2012		2012		2012
Retail/wholesale trade	\$	14,466	\$	14,109	\$	13,801	\$	13,381	\$	13,434
Manufacturing	Ψ	14,270	Ψ	14,139	Ψ	13,856	Ψ	13,498	Ψ	13,442
Service providers		12,758		12,568		12,095		11,822		11,875
Real estate related (a)		10,248		10,274		10,616		10,208		10,051
Financial services (b)		10,834		9,679		9,026		9,136		9,397
Health care		7,618		7,392		7,267		6,652		6,240
Other industries		16,736		16,124		16,379		14,971		14,462
Total commercial		86,930		84,285	•	83,040		79,668		78,901
Commercial real estate		•						•		
Real estate projects (c)		12,636		12,596		12,347		12,801		12,837
Commercial mortgage		6,355		6,183		6,308		5,808		5,643
Total commercial real estate		18,991		18,779		18,655		18,609		18,480
Equipment lease financing		7,349		7,240		7,247		6,923		6,764
Total commercial lending		113,270		110,304	·	108,942	, ,	105,200		104,145
Consumer	•			•	•			· · ·		
Home equity										
Lines of credit		22,559		23,029		23,576		24,007		24,360
Installment		13,857		13,001		12,344		11,871		11,478
Credit card		4,135		4,081		4,303		4,135		4,123
Other consumer										
Education		7,814		8,048		8,238		8,415		8,807
Automobile		9,066		8,716		8,708		8,328		7,166
Other		4,297		4,340		4,505		4,525		4,523
Total consumer		61,728		61,215		61,674		61,281		60,457
Residential real estate										
Residential mortgage		14,051		14,217		14,430		14,505		14,927
Residential construction		726		768		810		878		896
Total residential real estate		14,777		14,985		15,240		15,383		15,823
Total consumer lending		76,505		76,200		76,914		76,664		76,280
Total loans (d)	\$	189,775	\$	186,504	\$	185,856	\$	181,864	\$	180,425
<ul> <li>(a) Includes loans to customers in the real estate and construction industries.</li> <li>(b) Includes loans issued to a Financing Special Purpose Entity which holds received includes both construction loans and intermediate financing for projects.</li> <li>(d) Includes purchased impaired loans:</li> </ul>	ceivable	es from other 6,778	indus	7,073	Comi \$		g. \$	7,749	\$	8,083
<b>Details of Loans Held for Sale</b> (Unaudited)		June 30		March 31		December 31	;	September 30		June 30
In millions		2013		2013		2012		2012		2012
Commercial mortgage	\$	1,072	\$	895	\$	1,392	\$	1,183	\$	1,021
Residential mortgage		2,353		2,331		2,220		1,477		1,939
Other		389		69		81		77		373
Total	\$	3,814	\$	3,295	\$	3,693	\$	2,737	\$	3,333
Net Unfunded Commitments (Unaudited)		June 30		March 31		December 31		September 30		June 30
In millions		2013		2013		2012		2012		2012
Net unfunded commitments	\$	124,142	\$	121,812	\$	120,592	\$	118,285	\$	113,636

# Allowances for Loan and Lease Losses and Unfunded Loan Commitments and Letters of Credit (Unaudited) Change in Allowance for Loan and Lease Losses

		June 30	N	March 31	Dece	ember 31	Septe	ember 30		June 30
Three months ended - in millions		2013		2013		2012	_	2012		2012
Beginning balance	\$	3,828	\$	4,036	\$	4,039	\$	4,156	\$	4,196
Charge-offs:										
Commercial		(81)		(114)		(126)		(114)		(123)
Commercial real estate		(51)		(86)		(72)		(83)		(75)
Equipment lease financing		(1)		(3)		(4)		(2)		(5)
Home equity (a)		(92)		(194)		(141)		(167)		(121)
Residential real estate (a)		(43)		(79)		(18)		(25)		(37)
Credit card (a)		(45)		(50)		(43)		(47)		(55)
Other consumer (a)		(43)		(43)		(56)		(43)		(46)
Total charge-offs (b)	<u> </u>	(356)	-	(569)		(460)	•	(481)		(462)
Recoveries:										
Commercial		66		63		77		76		75
Commercial real estate		33		13		29		34		29
Equipment lease financing		4		6		8		7		6
Home equity		24		13		15		16		17
Residential real estate		1		(1)				(1)		1
Credit card		6		5		9		6		6
Other consumer		14		14		12		12		13
Total recoveries		148		113		150		150		147
Net (charge-offs) recoveries:										
Commercial		(15)		(51)		(49)		(38)		(48)
Commercial real estate		(18)		(73)		(43)		(49)		(46)
Equipment lease financing		3		3		4		. ź		ĺ
Home equity		(68)		(181)		(126)		(151)		(104)
Residential real estate		(42)		(80)		(18)		(26)		(36)
Credit card		(39)		(45)		(34)		(41)		(49)
Other consumer		(29)		(29)		(44)		(31)		(33)
Total net charge-offs		(208)		(456)		(310)	•	(331)	•	(315)
Provision for credit losses		157		236		318		228		256
Other		(1)						1		
Net change in allowance for unfunded loan commitments		(1)						•		
and letters of credit		(4)		12		(11)		(15)		19
Ending balance	\$	3,772	\$	3,828	\$	4,036	\$	4,039	\$	4,156
Supplemental Information	Ψ	3,772	Ψ	3,020	Ψ	1,030	Ψ	1,000	Ψ	1,150
Net charge-offs to average loans (for the three months ended)										
		4.40/		.99%		.67%		.73%		710/
(annualized) (b)		.44% 1.99						2.22		.71%
Allowance for loan and lease losses to total loans				2.05		2.17				2.30
Commercial lending net charge-offs	\$	(30)	\$	(121)	\$	(88)	\$	(82)	\$	(93)
Consumer lending net charge-offs		(178)		(335)		(222)		(249)		(222)
Total net charge-offs	\$	(208)	\$	(456)	\$	(310)	\$	(331)	\$	(315)
Net charge-offs to average loans										
Commercial lending		.11%		.45%		.33%		.31%		.37%
Consumer lending		.93		1.78		1.15		1.30		1.18

<sup>(</sup>a) Pursuant to regulatory guidance issued in the third quarter of 2012, additional consumer charge-offs of \$45.2 million and \$82.9 million have been taken as of December 31, 2012 and September 30, 2012, respectively, related to changes in treatment of certain loans where borrowers have been discharged from personal liability under bankruptcy protection where no formal affirmation of the loan obligation was provided by the borrower. Such loans have been classified as troubled debt restructurings (TDRs) and have been reported based upon fair value of the collateral less costs to sell.

# Change in Allowance for Unfunded Loan Commitments and Letters of Credit

	June 30	M	larch 31	Decei	mber 31	Septe	mber 30	June 30
Three months ended - in millions	2013		2013		2012		2012	2012
Beginning balance	\$ 238	\$	250	\$	239	\$	224	\$ 243
Net change in allowance for unfunded loan commitments and								
letters of credit	4		(12)		11		15	(19)
Ending balance	\$ 242	\$	238	\$	250	\$	239	\$ 224

<sup>(</sup>b) Pursuant to alignment with interagency guidance on practices for loans and lines of credit related to consumer lending in the first quarter of 2013, additional charge-offs of \$134 million have been taken. Excluding the impact of these additional charge-offs, annualized net charge-offs to average loans for the first quarter 2013 was 0.70%.

# $\textbf{Purchase Accounting Accretion, Accretable Yield and Valuation of Purchased Impaired Loans} \ (\textbf{Unaudited})$

#### **Accretion - Purchased Impaired Loans**

		Three months en	ıded	Six months ended				
	June 30	March 31	June 30	June 30	June 30			
In millions	2013	2013	2012	2013	2012			
Impaired loans			,		•			
Scheduled accretion	\$ 150	\$ 157	\$ 178	307	336			
Reversal of contractual interest on impaired loans	(83)	(85)	(111)	(168)	(208)			
Scheduled accretion net of contractual interest	67	72	67	139	128			
Excess cash recoveries	11	50	51	61	91			
Total impaired loans	\$ 78	\$ 122	\$ 118	\$ 200 \$	219			

# **Purchased Impaired Loans - Accretable Yield**

In millions		In millions	
April 1, 2013	\$ 2,172	January 1, 2013	\$ 2,166
Scheduled accretion	(150)	Scheduled accretion	(307)
Excess cash recoveries	(11)	Excess cash recoveries	(61)
Net reclassifications to accretable from non-accretable		Net reclassifications to accretable from non-accretable	
and other activity (a)	153	and other activity (a)	366
June 30, 2013 (b)	\$ 2,164	June 30, 2013 (b)	\$ 2,164

<sup>(</sup>a) Approximately 66% and 58% of the net reclassifications for the second quarter and first six months of 2013, respectively, were driven by the consumer portfolio and were due to improvements of cash expected to be collected on both RBC Bank (USA) and National City loans in future periods. The remaining net reclassifications were predominantly due to future cash flow changes in the commercial portfolio.

#### Valuation of Purchased Impaired Loans

	June 3	30, 2013	March	31, 2013	Decembe	er 31, 2012
Dollars in millions	Balance	Net Investment	Balance	Net Investment	Balance	Net Investment
Commercial and commercial real estate loans:						
Unpaid principal balance	\$ 1,299		\$ 1,465		\$ 1,680	
Purchased impaired mark	(331)		(386)		(431)	
Recorded investment	968		1,079		1,249	
Allowance for loan losses	(183)		(198)		(239)	
Net investment	785	60%	881	60%	1,010	60%
Consumer and residential mortgage loans:						
Unpaid principal balance	6,095		6,359		6,639	
Purchased impaired mark	(285)		(365)		(482)	
Recorded investment	5,810		5,994		6,157	
Allowance for loan losses	(934)		(911)		(858)	
Net investment	4,876	80%	5,083	80%	5,299	80%
Total purchased impaired loans:						
Unpaid principal balance	7,394		7,824		8,319	
Purchased impaired mark	(616)		(751)		(913)	
Recorded investment	6,778		7,073		7,406	
Allowance for loan losses	(1,117)		(1,109)		(1,097)	
Net investment	\$ 5,661	77%	\$ 5,964	76%	\$ 6,309	76%

<sup>(</sup>b) As of June 30, 2013, we estimate that the reversal of contractual interest on purchased impaired loans will total approximately \$1.2 billion in future periods. This will offset the total net accretable interest in future interest income of \$2.2 billion on purchased impaired loans.

#### **Details of Nonperforming Assets** (Unaudited)

#### Nonperforming Assets by Type

In millions	June 30 2013		March 31 2013	D	ecember 31 2012	Se	Sept	ember 30 2012		June 30 2012	
Nonperforming loans, including TDRs (a)	2010		2015		2012			2012		2012	_
Commercial lending											
Commercial											
Retail/wholesale trade	\$ 63	\$	62	\$	61		\$	88	\$	110	
Manufacturing	62		75		73			104		141	
Service providers	110		112		124			144		145	
Real estate related (b)	163		161		178			236		214	
Financial services	14		13		9			13		15	
Health care	24		21		25			26		22	
Other industries	85		98		120			138		144	
Total commercial	521		542		590			749		791	
Commercial real estate											
Real estate projects	516		606		654			802		924	
Commercial mortgage	123		138		153			198		218	
Total commercial real estate	639		744		807			1,000		1,142	
Equipment lease financing	7		9		13			15		19	
Total commercial lending	1,167		1,295		1,410			1,764		1,952	
Consumer lending (c)											
Home equity (d)	1,131		1,088		951			818		722	
Residential real estate											
Residential mortgage (d)	947		952		824			766		707	
Residential construction	15		13		21			24		32	
Credit card	4		6		5			5		6	
Other consumer (d)	57		68		43			37		39	
Total consumer lending (e)	2,154		2,127		1,844			1,650		1,506	
Total nonperforming loans (f)	3,321		3,422		3,254			3,414		3,458	
OREO and foreclosed assets											
Other real estate owned (OREO) (g)	432		472		507			578		670	
Foreclosed and other assets	25		33		33			29		48	
Total OREO and foreclosed assets	457		505		540			607		718	
Total nonperforming assets	\$ 3,778	\$	3,927	\$			\$	4,021	\$	4,176	
Nonperforming loans to total loans	1.75	%	1.83	%	1.75	%		1.88	%	1.92	
Nonperforming assets to total loans, OREO and foreclosed assets	1.99		2.10		2.04			2.20		2.31	
Nonperforming assets to total assets	1.24		1.31		1.24			1.34		1.39	
Allowance for loan and lease losses to nonperforming loans (h)	114		112		124			118		120	

<sup>(</sup>a) See analysis of troubled debt restructurings (TDRs) on page 12.

<sup>(</sup>b) Includes loans related to customers in the real estate and construction industries.

<sup>(</sup>c) Excludes most consumer loans and lines of credit, not secured by residential real estate, which are charged off after 120 to 180 days past due and are not placed on nonperforming status.

<sup>(</sup>d) Pursuant to alignment with interagency guidance on practices for loans and lines of credit related to consumer lending in the first quarter of 2013, nonperforming home equity loans increased \$214 million, nonperforming residential mortgage loans increased \$187 million and nonperforming other consumer loans increased \$25 million. Charge-offs have been taken on these loans where the fair value less costs to sell the collateral was less than the recorded investment of the loan and were \$134 million.

<sup>(</sup>e) Pursuant to regulatory guidance issued in the third quarter of 2012, nonperforming consumer loans, primarily home equity and residential mortgage, increased \$199 million and \$112 million in the fourth and third quarters of 2012, respectively, related to changes in treatment of certain loans classified as TDRs, net of charge-offs, resulting from bankruptcy where no formal reaffirmation was provided by the borrower and therefore a concession has been granted based upon discharge from personal liability. Charge-offs have been taken where the fair value less costs to sell the collateral was less than the recorded investment of the loan and were \$45.2 million and \$82.9 million, respectively.

<sup>(</sup>f) Nonperforming loans exclude certain government insured or guaranteed loans, loans held for sale, loans accounted for under the fair value option and purchased impaired loans.

<sup>(</sup>g) OREO excludes \$311 million, \$383 million, \$380 million, \$363 million and \$262 million at June 30, 2013, March 31, 2013, December 31, 2012, September 30, 2012 and June 30, 2012, respectively, related to residential real estate that was acquired by us upon foreclosure of serviced loans because they are insured by the Federal Housing Administration (FHA) or guaranteed by the Department of Veterans Affairs (VA).

<sup>(</sup>h) The allowance for loan and lease losses includes impairment reserves attributable to purchased impaired loans.

#### **Details of Nonperforming Assets and Troubled Debt Restructurings** (Unaudited)

#### **Change in Nonperforming Assets**

In millions	April 1, 2013 - June 30, 2013	January 1, 2013 - March 31, 2013	October 1, 2012 - December 31, 2012	July 1, 2012 - September 30, 2012	April 1, 2012 - June 30, 2012
Beginning balance	\$ 3,927	\$ 3,794	\$ 4,021	\$ 4,176	\$ 4,361
New nonperforming assets	773	1,032	804	861	797
Charge-offs and valuation adjustments	(216)	(343)	(297)	(392)	(293)
Principal activity, including paydowns and payoffs	(328)	(258)	(532)	(438)	(428)
Asset sales and transfers to loans held for sale	(146)	(114)	(134)	(162)	(168)
Returned to performing status	(232)	(184)	(68)	(24)	(93)
Ending balance	\$ 3,778	\$ 3,927	\$ 3,794	\$ 4,021	\$ 4,176

#### Largest Individual Nonperforming Assets at June 30, 2013 (a)

Ranking	Outstandings	Industry	
1	\$ 37	Real Estate, Rental and Leasing	
2	33	Real Estate, Rental and Leasing	
3	17	Real Estate, Rental and Leasing	
4	16	Construction	
5	14	Real Estate, Rental and Leasing	
6	12	Other Real Estate Owned	
7	12	Retail/wholesale trade	
8	11	Other Industries	
9	10	Real Estate, Rental and Leasing	
10	9	Construction	
Total	\$ 171		

As a percent of total nonperforming assets 5%

#### **Summary of Troubled Debt Restructurings**

	June 30	March 31	December 31	September 30	June 30
In millions	2013	2013	2012	2012	2012
Total commercial lending	\$ 599	\$ 610	\$ 541	\$ 556	\$ 483
Total consumer lending (a)	2,243	2,231	2,318	2,019	1,836
Total TDRs	\$ 2,842	\$ 2,841	\$ 2,859	\$ 2,575	\$ 2,319
Nonperforming	\$ 1,531	\$ 1,517	\$ 1,589	\$ 1,383	\$ 1,189
Accruing (b)	1,103	1,103	1,037	950	878
Credit card (c)	208	221	233	242	252
Total TDRs	\$ 2,842	\$ 2,841	\$ 2,859	\$ 2,575	\$ 2,319

Loans whose terms have been restructured in a manner that grants a concession to a borrower experiencing financial difficulties are considered troubled debt restructurings (TDRs). TDRs typically result from our loss mitigation activities and include rate reductions, principal forgiveness, postponement/reduction of scheduled amortization, and extensions, which are intended to minimize economic loss and to avoid foreclosure or repossession of collateral. Certain consumer government insured or guaranteed loans which were evaluated for TDR consideration, loans held for sale, loans accounted for under the fair value option, and pooled purchased impaired loans are not classified as TDRs.

- (a) Pursuant to regulatory guidance issued in the third quarter of 2012, additional troubled debt restructurings related to changes in treatment of certain loans of \$245.7 million and \$154.8 million in the fourth and third quarters of 2012, respectively, net of charge-offs, resulting from bankruptcy where no formal reaffirmation was provided by the borrower and therefore a concession has been granted based upon discharge from personal liability were added to the consumer lending population. The additional TDR population increased nonperforming loans by \$199 million and \$112 million, respectively. Charge-offs have been taken where the fair value less costs to sell the collateral was less than the recorded investment of the loan and were \$45.2 million and \$82.9 million, respectively.
- (b) Accruing loans have demonstrated a period of at least six months of current performance under the restructured terms and are excluded from nonperforming loans. Loans where borrowers have been discharged from bankruptcy and have not formally reaffirmed their loan obligation are generally not returned to accrual status.
- (c) Includes credit cards and certain small business and consumer credit agreements whose terms have been restructured and are TDRs. However, since our policy is to exempt these loans from being placed on nonaccrual status as permitted by regulatory guidance as generally these loans are directly charged off in the period that they become 180 days past due, these loans are excluded from nonperforming loans.

<sup>(</sup>a) Amounts shown are not net of related allowance for loan and lease losses, if applicable.

Accruing Loans Past Due (Unaudited)

Accruing Loans Past Due 30 to 59 Days (a) (b)

				Α	mount				Percent of	f Total Outs	standings	
Dollars in millions	-	Jun. 30 2013	 Mar. 31 2013		Dec. 31 2012	Sept. 30 2012	Jun. 30 2012	Jun. 30 2013	Mar. 31 2013	Dec. 31 2012	Sept. 30 2012	Jun. 30 2012
Commercial	\$	85	\$ 163	\$	115	\$ 141	\$ 130	.10%	.19%	.14%	.18%	.16%
Commercial real estate		66	111		100	91	123	.35	.59	.54	.49	.67
Equipment lease financing		2	34		17	8	5	.03	.47	.23	.12	.07
Home equity		76	86		117	130	124	.21	.24	.33	.36	.35
Residential real estate												
Non government insured		120	145		151	147	148	.81	.97	.99	.96	.94
Government insured		110	114		127	127	123	.74	.76	.83	.80	.78
Credit card		27	30		34	31	33	.65	.74	.79	.75	.80
Other consumer												
Non government insured		52	49		65	54	43	.25	.23	.30	.25	.21
Government insured		148	162		193	154	164	.70	.77	.90	.72	.80
Total	\$	686	\$ 894	\$	919	\$ 883	\$ 893	.36	.48	.49	.49	.49

#### Accruing Loans Past Due 60 to 89 Days (a) (b)

			A	mount				Percent o	f Total Outs	standings	
	Jun. 30	Mar. 31		Dec. 31	Sept. 30	Jun. 30	Jun. 30	Mar. 31	Dec. 31	Sept. 30	Jun. 30
Dollars in millions	 2013	2013		2012	2012	2012	2013	2013	2012	2012	2012
Commercial	\$ 53	\$ 35	\$	55	\$ 92	\$ 65	.06%	.04%	.07%	.12%	.08%
Commercial real estate	22	36		57	66	105	.12	.19	.31	.35	.57
Equipment lease financing	4	1		1	5	2	.05	.01	.01	.07	.03
Home equity	29	33		58	69	68	.08	.09	.16	.19	.19
Residential real estate											
Non government insured	29	41		49	52	52	.20	.27	.32	.34	.33
Government insured	79	86		97	94	91	.53	.57	.64	.59	.58
Credit card	19	20		23	20	22	.46	.49	.53	.48	.53
Other consumer											
Non government insured	14	15		21	23	16	.07	.07	.10	.11	.08
Government insured	100	86		110	121	113	.47	.41	.51	.57	.55
Total	\$ 349	\$ 353	\$	471	\$ 542	\$ 534	.18	.19	.25	.30	.30

# Accruing Loans Past Due 90 Days or More (a) (b)

			A	mount				Percent o	f Total Outs	standings	
Dollars in millions	Jun. 30 2013	Mar. 31 2013		Dec. 31 2012	Sept. 30 2012	Jun. 30 2012	Jun. 30 2013	Mar. 31 2013	Dec. 31 2012	Sept. 30 2012	Jun. 30 2012
Commercial	\$ 31	\$ 27	\$	42	\$ 41	\$ 34	.04%	.03%	.05%	.05%	.04%
Commercial real estate		3		15	36	16		.02	.08	.19	.09
Equipment lease financing				2	1	1			.03	.01	.01
Residential real estate											
Non government insured	50	59		46	97	104	.34	.39	.30	.63	.66
Government insured	1,326	1,458		1,855	1,896	1,925	8.97	9.73	12.17	11.98	12.17
Credit card	33	35		36	32	38	.80	.86	.84	.77	.92
Other consumer											
Non government insured	12	13		18	18	17	.06	.06	.08	.08	.08
Government insured	310	311		337	335	348	1.46	1.47	1.57	1.58	1.70
Total	\$ 1,762	\$ 1,906	\$	2,351	\$ 2,456	\$ 2,483	.93	1.02	1.26	1.35	1.38

<sup>(</sup>a) Excludes loans held for sale and purchased impaired loans.

<sup>(</sup>b) Pursuant to alignment with interagency guidance on practices for loans and lines of credit related to consumer lending in the first quarter of 2013, accruing consumer loans past due 30 - 59 days decreased \$44 million, accruing consumer loans past due 60 - 89 days decreased \$36 million and accruing consumer loans past due 90 days or more decreased \$315 million, of which \$295 million related to residential real estate government insured loans. As part of this alignment, these loans were moved into nonaccrual status.

#### **Business Segment Descriptions** (Unaudited)

**Retail Banking** provides deposit, lending, brokerage, investment management, and cash management services to consumer and small business customers within our primary geographic markets. Our customers are serviced through our branch network, ATMs, call centers, online banking and mobile channels. The branch network is located primarily in Pennsylvania, Ohio, New Jersey, Michigan, Illinois, Maryland, Indiana, North Carolina, Florida, Kentucky, Washington, D.C., Delaware, Alabama, Virginia, Georgia, Missouri, Wisconsin and South Carolina.

Corporate & Institutional Banking provides lending, treasury management, and capital markets-related products and services to mid-sized corporations, government and not-for-profit entities, and selectively to large corporations. Lending products include secured and unsecured loans, letters of credit and equipment leases. Treasury management services include cash and investment management, receivables management, disbursement services, funds transfer services, information reporting and global trade services. Capital markets-related products and services include foreign exchange, derivatives, loan syndications, mergers and acquisitions advisory and related services to middle-market companies, our multi-seller conduit, securities underwriting, and securities sales and trading. Corporate & Institutional Banking also provides commercial loan servicing, and real estate advisory and technology solutions, for the commercial real estate finance industry. Corporate & Institutional Banking provides products and services generally within our primary geographic markets, with certain products and services offered nationally and internationally.

Asset Management Group includes personal wealth management for high net worth and ultra high net worth clients and institutional asset management. Wealth management products and services include investment and retirement planning, customized investment management, private banking, tailored credit solutions, and trust management and administration for individuals and their families. Institutional asset management provides investment management, custody and retirement administration services. Institutional clients include corporations, unions, municipalities, non-profits, foundations and endowments primarily located in our geographic footprint.

Residential Mortgage Banking directly originates primarily first lien residential mortgage loans on a nationwide basis with a significant presence within the retail banking footprint, and also originates loans through majority owned affiliates. Mortgage loans represent loans collateralized by one-to-four-family residential real estate. These loans are typically underwritten to government agency and/or third-party standards, and sold, servicing retained, to secondary mortgage conduits of Federal National Mortgage Association (FNMA), Federal Home Loan Mortgage Corporation (FHLMC), Federal Home Loan Banks and third-party investors, or are securitized and issued under the Government National Mortgage Association (GNMA) program. The mortgage servicing operation performs all functions related to servicing mortgage loans, primarily those in first lien position, for various investors and for loans owned by PNC. Certain loan applications are brokered by majority owned affiliates to others.

Non-Strategic Assets Portfolio includes a consumer portfolio of mainly residential mortgage and brokered home equity loans and a small commercial loan and lease portfolio. We obtained a significant portion of these non-strategic assets through acquisitions of other companies.

BlackRock is a leader in investment management, risk management and advisory services for institutional and retail clients worldwide. BlackRock provides diversified investment management services to institutional clients, intermediary and individual investors through various investment vehicles. Investment management services primarily consist of the management of equity, fixed income, multi-asset class, alternative investment and cash management products. BlackRock offers its investment products in a variety of vehicles, including open-end and closed-end mutual funds, iShares® exchange-traded funds (ETFs), collective investment trusts and separate accounts. In addition, BlackRock provides market risk management, financial markets advisory and enterprise investment system services to a broad base of clients. Financial markets advisory services include valuation services relating to illiquid securities, dispositions and workout assignments (including long-term portfolio liquidation assignments), risk management and strategic planning and execution. We hold an equity investment in BlackRock, which is a key component of our diversified revenue strategy. BlackRock is a publicly traded company, and additional information regarding its business is available in its filings with the Securities and Exchange Commission (SEC). At June 30, 2013, our economic interest in BlackRock was 22%.

#### **Period End Employees**

	June 30	March 31	December 31	September 30	June 30
	2013	2013	2012	2012	2012
Full-time employees					<del>.</del>
Retail Banking	22,476	22,985	23,331	23,403	23,388
Other full-time employees (a)	27,975	27,957	27,616	27,512	27,060
Total full-time employees	50,451	50,942	50,947	50,915	50,448
Part-time employees					· · · · · · · · · · · · · · · · · · ·
Retail Banking	4,394	4,496	4,563	4,740	4,970
Other part-time employees (a)	935	734	775	879	1,215
Total part-time employees	5,329	5,230	5,338	5,619	6,185
Total	55,780	56,172	56,285	56,534	56,633

<sup>(</sup>a) Includes period end employees for all businesses other than Retail Banking and includes operations, technology and staff services employees other than staff directly employed by Retail Banking.

#### Summary of Business Segment Income and Revenue (Unaudited) (a) (b)

			T	hree m	onths ende	ed				Six months	ended
In millions	June 30	N	Iarch 31	Dece	mber 31	Septe	mber 30	June 30	ľ	June 30	June 30
Income (Loss)	 2013		2013		2012		2012	 2012	l	2013	2012
Retail Banking (c)	\$ 158	\$	120	\$	121	\$	192	\$ 136	\$	278 \$	283
Corporate & Institutional Banking	612		541		649		607	577		1,153	1,072
Asset Management Group	36		43		34		37	38		79	74
Residential Mortgage Banking (d) (e)	20		45		(192)		36	(213)		65	(152)
Non-Strategic Assets Portfolio	60		79		59		40	67		139	138
Other, including BlackRock (b) (f) (g)	237		176		48		13	(59)		413	(58)
Net income	\$ 1,123	\$	1,004	\$	719	\$	925	\$ 546	\$	2,127 \$	1,357
Revenue								 			
Retail Banking (c)	\$ 1,554	\$	1,483	\$	1,677	\$	1,664	\$ 1,551	\$	3,037 \$	2,987
Corporate & Institutional Banking	1,420		1,341		1,576		1,416	1,439		2,761	2,705
Asset Management Group	254		255		247		243	240		509	483
Residential Mortgage Banking (d)	228		291		58		284	(109)		519	184
Non-Strategic Assets Portfolio	175		219		218		204	223		394	421
Other, including BlackRock (b) (f)	433		366		293		277	279		799	575
Total revenue	\$ 4,064	\$	3,955	\$	4,069	\$	4,088	\$ 3,623	\$	8,019 \$	7,355

- (a) Our business information is presented based on our internal management reporting practices. We periodically refine our internal methodologies as management reporting practices are enhanced. During the second quarter of 2012, enhancements were made to the funds transfer pricing methodology. Retrospective application of our new funds transfer pricing methodology has been made to the prior period reportable business segment results and disclosures to create comparability to the current period presentation, which we believe is more meaningful to readers of our financial statements. During the third quarter of 2012, enhancements were made to certain assumptions used to estimate our total Allowance for Loan and Lease Losses (ALLL) and provision. The estimated impact as of the beginning of the third quarter 2012 was approximately an increase of \$41 million and a decrease of \$55 million to the provision for credit losses of Retail Banking and Corporate & Institutional Banking, respectively.
- (b) We consider BlackRock to be a separate reportable business segment but have combined its results with Other for this presentation. Our second quarter 2013 Form 10-Q will include additional information regarding BlackRock.
- (c) Includes gains on sales of a portion of Visa Class B common shares in the second quarter of 2013 and the fourth and third quarters of 2012. For more information, refer to Selected Noninterest Income Information on page 7.
- (d) Includes provisions for residential mortgage repurchase obligations. For more information, refer to Selected Noninterest Income Information on page 7.
- (e) Includes expenses for residential mortgage foreclosure-related matters. For more information, refer to Selected Noninterest Income Information on page 7.
- (f) Includes earnings and gains or losses related to PNC's equity interest in BlackRock and residual activities that do not meet the criteria for disclosure as a separate reportable business, such as gains or losses related to BlackRock transactions, integration costs, asset and liability management activities including net securities gains or losses, other-than-temporary impairment of investments securities and certain trading activities, exited businesses, private equity investments, intercompany eliminations, most corporate overhead, tax adjustments that are not allocated to business segments and differences between business segment performance reporting and financial statement reporting (GAAP), including the presentation of net income attributable to noncontrolling interests as the segments' results exclude their portion of net income attributable to noncontrolling interests.
- (g) Includes amounts for integration costs and noncash charges for unamortized discounts related to redemption of trust preferred securities. For more information, refer to Selected Noninterest Income Information on page 7.

# Retail Banking (Unaudited) (a)

				Th	hree i	months end	'ed				Six months e	nded
		June 30	M	Iarch 31	Dec	cember 31	Se	ptember 30	June 30		June 30	June 30
Dollars in millions		2013		2013		2012		2012	2012		2013	2012
INCOME STATEMENT										-		
Net interest income	\$	1,012	\$	1,049	\$	1,081	\$	1,076 \$	1,114	\$	2,061 \$	2,159
Noninterest income	_	-,	-	-,	-	-,	-	-, +	-,	_	_, +	_,,
Service charges on deposits		141		129		143		146	137		270	258
Brokerage		58		52		48		47	49		110	94
Consumer services		229		216		220		214	213		445	404
Other		114		37		185		181	38		151	72
Total noninterest income		542		434		596		588	437		976	828
Total revenue		1,554		1,483		1,677		1,664	1,551		3,037	2,987
Provision for credit losses		148		162		280		220	165		310	300
Noninterest expense		1,156		1,131		1,206		1,140	1,171		2,287	2,240
Pretax earnings		250		190		191		304	215	-	440	447
Income taxes		92		70		70		112	79		162	164
Earnings	\$	158 5	\$	120	\$	121	\$	192 \$		\$	278 \$	283
AVERAGE BALANCE SHEET												
Loans												
Consumer												
Home equity	\$	29,212	\$ 2	28,913	\$	28,920	\$	28,881 \$	28,761	\$	29,063 \$	27,499
Indirect auto		7,314		7,006		6,718		5,654	5,042		7,161	4,735
Indirect other		939		1,000		1,063		1,133	1,211		969	1,242
Education		7,982		8,220		8,370		8,611	9,100		8,101	9,270
Credit cards		4,061		4,108		4,138		4,108	4,075		4,085	4,001
Other		2,141		2,141		2,145		2,068	2,004		2,141	2,222
Total consumer		51,649	4	51,388		51,354		50,455	50,193		51,520	48,969
Commercial and commercial real estate		11,345		11,290		11,266		11,360	11,445		11,318	11,083
Floor plan		2,048		2,014		1,915		1,769	1,803		2,031	1,733
Residential mortgage		767		811		862		918	972		788	1,002
Total loans		65,809	(	65,503		65,397		64,502	64,413		65,657	62,787
Goodwill and other intangible assets		6,127		6,148		6,174		6,199	6,228		6,138	6,058
Other assets		2,580		2,465		2,565		2,589	2,452		2,522	2,575
Total assets	\$	74,516	\$ 7	74,116	\$	74,136	\$	73,290 \$	73,093	\$	74,317 \$	71,420
Deposits						•					•	
Noninterest-bearing demand	\$	21,187	\$ 2	20,744	\$	20,900	\$	20,660 \$	20,381	\$	20,967 \$	19,572
Interest-bearing demand		32,004		31,183		29,526		28,506	28,265		31,595	26,986
Money market		48,645		48,291		47,859		47,557	47,271		48,469	45,436
Total transaction deposits		101,836		00,218		98,285		96,723	95,917		101,031	91,994
Savings		10,997		10,537		10,068		9,954	9,900		10,768	9,489
Certificates of deposit		21,823		22,683		23,531		24,746	26,468		22,251	27,309
Total deposits		134,656		33,438		131,884		131,423	132,285		134,050	128,792
Other liabilities		343		273		285		255	190		308	410
Capital		8,876		9,058		9,051		9,034	8,455		8,967	8,391
Total liabilities and equity	\$	143,875	\$ 14	42,769	\$	141,220	\$	140,712 \$		\$	143,325 \$	137,593
PERFORMANCE RATIOS	Ψ	,		-,. 02	-	,==3	~	Ψ	, , , , ,	<u> </u>	,-=- +	,
Return on average capital		7%		5%	ó	59	6	8%	6%		6%	7%
Return on average capital  Return on average assets		.85		.66	-	.65	-	1.04	.75		.75	.80
Noninterest income to total revenue		35		29		36		35	28		32	28
Efficiency		74		76		72		69	75		75	75
(a) See note (a) on page 15.		, ,		, 0		, 2			,,,	<u> </u>	,,,	,,,

<sup>(</sup>a) See note (a) on page 15.

#### Retail Banking (Unaudited) (Continued)

Deliars in millione, except as noted   2013   20						Three	months end	led				_	Six mor	iths e	nded
OTHER INFORMATION (a)   Credit-related statistics:   Commercial nonperforming assets   1,068   1,050   902   799   685     Total nonperforming assets   1,290   1,280   1,147   1,065   8,960     Purchased impaired loans (b)   750   8,788   8,819   8,852   8,866     Credit card lending net charge-offs   32   2   3   3   4   19   8   38   5   9   666     Credit card lending net charge-offs   32   2   3   3   4   19   8   38   5   9   666     Credit card lending (excluding credit card)   net charge-offs   91   168   148   160   100   259   213     Total net charge-offs   91   168   148   160   100   259   213     Total net charge-offs   152   8,250   8,217   8,219   8,187   8,402   8,378     Commercial lending annualized net charge-off ratio (commercial lending (excluding credit card)   3,85%   4,44%   3,36%   3,87%   4,84%   4,15%   4,98%     Credit card lending annualized net charge-off ratio (commercial lending (excluding credit card)   3,85%   4,44%   3,36%   3,87%   4,84%   4,15%   4,98%     Consumer lending (excluding credit card)   3,85%   4,44%   3,36%   3,35%   3,5%   4,84%   4,15%   4,98%     Consumer lending (excluding credit card)   4,15%   4				N	March 31	Dece		Sept	ember 30				June 30		
Credit-related statistics:   Commercial nonperforming assets	·	<del></del>	2013		2013		2012		2012	-	2012	l	2013		2012
Commercial nonperforming assets	* /														
Consumer nonperforming assets	·														
Total nonperforming assets		\$		\$		\$		\$		\$					
Purchased impaired loans (b)   \$ 750   \$ 788   \$ 819   \$ 852   \$ 886   Commercial lending net charge-offs   \$ 22   \$ 37   \$ 34   \$ 19   \$ 38   \$ 59   \$ 66   \$ Credit card lending net charge-offs   39   45   35   40   49   84   99   \$ Consumer lending (excluding credit card)   net charge-offs   \$ 91   168   148   160   100   259   213   \$ Total net charge-offs   \$ 152   \$ 250   \$ 217   \$ 219   \$ 187   \$ 402   \$ 378   \$ \$ 735   \$ 738   \$ 8					1,050		902		799		685	l			
Commercial lending net charge-offs   S   22   S   37   S   34   S   19   S   38   S   9   S   66     Credit card lending (excluding credit card)   net charge-offs   S   152   S   250   S   217   S   219   S   187   S   402   S   378     Total net charge-offs   S   152   S   250   S   217   S   219   S   187   S   402   S   378     Commercial lending annualized net charge-off ratio (20   3.85%   4.44%   3.36%   3.87%   3.87%   4.84%   4.15%   4.98%     Credit card lending annualized net charge-off ratio (20   3.85%   4.44%   3.36%   3.87%   4.84%   4.15%   4.98%     Consumer lending (excluding credit card)   annualized net charge-off ratio (20   3.85%   4.44%   3.36%   3.87%   4.84%   4.15%   4.98%     Consumer lending (excluding credit card)   annualized net charge-off ratio (20   9.33%   1.55%   1.32%   1.35%   1.17%   1.23%   1.21%     Total annualized net charge-off ratio (20   9.33%   1.55%   1.32%   1.35%   1.37%   1.23%   1.21%     Home equity portfolio credit statistics: (c)   % of first lien positions at origination (d)   50%   4.88%   4.29%   4.1%   3.99%     Weighted-average loan-to-value ratios (LTVs) (d) (e)   8.5%   8.5%   8.1%   8.0%   7.8%     Weighted-average updated FICO scores (f)   745   743   742   742   742     Annualized net charge-off ratio (20   8.2%   1.97%   1.35%   1.58%   9.2%   1.39%   1.01%     Delinquency data: (h)   Loans 30 - 59 days past due   2.0%   2.3%   2.4%   2.2%   3.2%     Loans 60 - 89 days past due   2.2%   3.3%   3.4%   4.4%   3.3%   4.4%   5.0%     Total accruing loans past due   2.2%   3.3%   3.3%   3.4%   4.0%   5.0%     Nonperforming loans past due   2.2%   3.3%   2.28%   1.58%   2.88%   1.98%     Total accruing loans past due   2.2%   2.28%   2.28%   1.98%     Full service brokerage offices   3.7   3.9   4.1   4.2   4.0     Brokerage account assets (billions)   3.39   3.3   3.8   3.8   3.6     Eustomer-related statistics: (in thousands)	Total nonperforming assets	\$	1,290	\$	1,280	\$	1,147	\$	1,065	\$	960	ļ			
Credit card lending net charge-offs   39   45   35   40   49   84   99	Purchased impaired loans (b)	\$	750	\$	788	\$	819	\$	852	\$	886	l			
Consumer lending (excluding credit card)   net charge-offs	Commercial lending net charge-offs	\$	22	\$	37	\$	34	\$	19	\$	38	\$	59	\$	66
Delinquency data: (h)   Deli	Credit card lending net charge-offs		39		45		35		40		49		84		99
Total net charge-offs	Consumer lending (excluding credit card)														
Commercial lending annualized net charge-off ratio   .66%   .1.13%   .1.03%   .58%   .1.15%   .89%   .1.04%	net charge-offs		91		168		148		160	_	100		259		213
charge-off ratio         .66%         1.13%         1.03%         .58%         1.15%         .89%         1.04%           Credit card lending annualized net charge-off ratio         3.85%         4.44%         3.36%         3.87%         4.84%         4.15%         4.98%           Consumer lending (excluding credit card)         annualized net charge-off ratio (g)         7.5%         1.42%         1.22%         1.35%         8.5%         1.08%         9.93%           Total annualized net charge-off ratio (g)         9.3%         1.55%         1.32%         1.35%         1.17%         1.23%         1.21%           Home equity portfolio credit statistics: (c)         8.5%         4.8%         4.2%         4.1%         3.9%         3.2%         1.21%           Home equity portfolio credit statistics: (c)         8.5%         8.5%         8.1%         8.0%         7.8%         7.8%         7.8%         7.8%         7.8%         7.8%         7.8%         8.1%         8.0%         7.8%         7.8%         8.1%         8.0%         7.8%         7.8%         8.1%         8.0%         7.8%         7.8%         9.2%         1.39%         1.01%         1.01%         1.01%         1.01%         1.01%         1.01%         1.01%         1.01%         1.0	Total net charge-offs	\$	152	\$	250	\$	217	\$	219	\$	187	\$	402	\$	378
Credit card lending annualized net charge-off ratio         3.85%         4.44%         3.36%         3.87%         4.84%         4.15%         4.98%           Consumer lending (excluding credit card) annualized net charge-off ratio (g)         7.75%         1.42%         1.22%         1.35%         85%         1.08%         .93%           Total annualized net charge-off ratio (g)         9.93%         1.55%         1.32%         1.35%         1.17%         1.23%         1.21%           Home equity portfolio credit statistics: (c)         80 ffirst lien positions at origination (d)         50%         48%         42%         41%         39%         48%         42%         41%         39%         48%         42%         41%         39%         48%         42%         41%         39%         48%         42%         41%         39%         48%         42%         41%         39%         48%         42%         41%         39%         48%         42%         41%         39%         42%         41%         39%         42%         41%         39%         42%         41%         39%         42%         41%         39%         42%         41%         39%         42%         41%         49%         42%         41%         49%         42% <td>Commercial lending annualized net</td> <td></td>	Commercial lending annualized net														
charge-off ratio         3.85%         4.44%         3.36%         3.87%         4.84%         4.15%         4.98%           Consumer lending (excluding credit card) annualized net charge-off ratio (g)         .75%         1.42%         1.22%         1.35%         .85%         1.08%         .93%           Total annualized net charge-off ratio (g)         .93%         1.55%         1.32%         1.35%         1.17%         1.23%         1.21%           Home equity portfolio credit statistics: (c)         .85%         4.8%         42%         41%         39%           Weighted-average loan-to-value ratios (LTVs) (d) (e)         .85%         85%         81%         80%         78%           Weighted-average updated FICO scores (f)         .745         .743         .742         .742         .742           Annualized net charge-off ratio (g)         .82%         1.97%         1.35%         1.58%         .92%         1.39%         1.01%           Delinquency data: (h)         Loans 30 - 59 days past due         .20%         .23%         .42%         .25%         .32%           Loans 60 - 89 days past due         .08%         .10%         .22%         .15%         .18%           Total accruing loans past due         .28%         .33%         .64% <td< td=""><td>charge-off ratio</td><td></td><td>.66%</td><td></td><td>1.13%</td><td></td><td>1.03%</td><td></td><td>.58%</td><td></td><td>1.15%</td><td></td><td>.89%</td><td>)</td><td>1.04%</td></td<>	charge-off ratio		.66%		1.13%		1.03%		.58%		1.15%		.89%	)	1.04%
Consumer lending (excluding credit card) annualized net charge-off ratio (g)         .75%         1.42%         1.22%         1.35%         .85%         1.08%         .93%           Total annualized net charge-off ratio (g)         .93%         1.55%         1.32%         1.35%         1.17%         1.23%         1.21%           Home equity portfolio credit statistics: (c)         % of first lien positions at origination (d)         50%         48%         42%         41%         39%           Weighted-average loan-to-value ratios (LTVs) (d) (e)         85%         85%         81%         80%         78%           Weighted-average updated FICO scores (f)         745         743         742         742         742           Annualized net charge-off ratio (g)         .82%         1.97%         1.35%         1.58%         .92%         1.39%         1.01%           Delinquency data: (h)         Loans 60 - 89 days past due         .20%         .23%         .42%         .25%         .32%           Loans 60 - 89 days past due         .28%         .33%         .64%         .40%         .50%           Nonperforming loans         3.12%         3.01%         2.64%         2.28%         1.98%           Other statistics:         7,335         7,303         7,282         <	Credit card lending annualized net														
annualized net charge-off ratio (g)         7.5%         1.42%         1.22%         1.35%         8.5%         1.08%         9.3%           Total annualized net charge-off ratio (g)         9.93%         1.55%         1.32%         1.35%         1.17%         1.23%         1.21%           Home equity portfolio credit statistics: (c)         80 first lien positions at origination (d)         50%         48%         42%         41%         39%         48%         42%         41%         39%         48%         42%         41%         39%         48%         42%         41%         39%         48%         42%         41%         39%         48%         42%         41%         39%         42%         41%         39%         42%         41%         39%         42%         41%         39%         42%         42%         41%         39%         424         42%         442         742         742         742         A1	charge-off ratio		3.85%		4.44%		3.36%		3.87%		4.84%		4.15%	)	4.98%
Total annualized net charge-off ratio (g)         93%         1.55%         1.32%         1.35%         1.17%         1.23%         1.21%           Home equity portfolio credit statistics: (c)         w of first lien positions at origination (d)         50%         48%         42%         41%         39%           Weighted-average loan-to-value ratios (LTVs) (d) (e)         85%         85%         81%         80%         78%           Weighted-average updated FICO scores (f)         745         743         742         742         742           Annualized net charge-off ratio (g)         .82%         1.97%         1.35%         1.58%         .92%         1.39%         1.01%           Delinquency data: (h)         .20%         .23%         .42%         .25%         .32%           Loans 30 - 59 days past due         .20%         .23%         .42%         .25%         .32%           Loans 60 - 89 days past due         .08%         .10%         .22%         .15%         .18%           Total accruing loans past due         .28%         .33%         .64%         .40%         .50%           Nonperforming loans         3.12%         3.01%         2.64%         2.28%         1.98%           Other statistics:           AT	Consumer lending (excluding credit card)														
Home equity portfolio credit statistics: (c)   % of first lien positions at origination (d)   50%   48%   42%   41%   39%   Weighted-average loan-to-value ratios (LTVs) (d) (e)   85%   85%   81%   80%   78%   742   742   742   742   742   742   742   742   742   742   742   742   742   742   742   743   742   742   743   742   743   744   743   744	annualized net charge-off ratio (g)		.75%		1.42%		1.22%		1.35%		.85%		1.08%	)	.93%
% of first lien positions at origination (d)       50%       48%       42%       41%       39%         Weighted-average loan-to-value ratios       (LTVs) (d) (e)       85%       85%       81%       80%       78%         Weighted-average updated FICO scores (f)       745       743       742       742       742         Annualized net charge-off ratio (g)       82%       1.97%       1.35%       1.58%       .92%       1.39%       1.01%         Delinquency data: (h)       Loans 30 - 59 days past due       .20%       .23%       .42%       .25%       .32%         Loans 60 - 89 days past due       .08%       .10%       .22%       .15%       .18%         Total accruing loans past due       .28%       .33%       .64%       .40%       .50%         Nonperforming loans       3.12%       3.01%       2.64%       2.28%       1.98%         Other statistics:         ATMs       7,335       7,303       7,282       7,261       7,206         Branches (i)       2,780       2,856       2,881       2,887       2,888         Full service brokerage offices       37       39       41       42       40         Brokerage account assets (billions)       39	Total annualized net charge-off ratio (g)		.93%		1.55%		1.32%		1.35%		1.17%		1.23%	)	1.21%
Weighted-average loan-to-value ratios         (LTVs) (d) (e)       85%       85%       81%       80%       78%         Weighted-average updated FICO scores (f)       745       743       742       742       742         Annualized net charge-off ratio (g)       82%       1.97%       1.35%       1.58%       .92%       1.39%       1.01%         Delinquency data: (h)       Loans 30 - 59 days past due       2.0%       .23%       .42%       .25%       .32%         Loans 60 - 89 days past due       .08%       .10%       .22%       .15%       .18%         Total accruing loans past due       .28%       .33%       .64%       .40%       .50%         Nonperforming loans       3.12%       3.01%       2.64%       2.28%       1.98%         Other statistics:         ATMs       7,335       7,303       7,282       7,261       7,206         Branches (i)       2,780       2,856       2,881       2,887       2,888         Full service brokerage offices       37       39       41       42       40         Brokerage account assets (billions)       \$39       \$39       \$38       \$38       \$36         Customer-related statistics: (in thousands)	Home equity portfolio credit statistics: (c)														
(LTVs) (d) (e)       85%       85%       85%       81%       80%       78%         Weighted-average updated FICO scores (f)       745       743       742       742       742         Annualized net charge-off ratio (g)       .82%       1.97%       1.35%       1.58%       .92%       1.39%       1.01%         Delinquency data: (h)       Loans 30 - 59 days past due       .20%       .23%       .42%       .25%       .32%         Loans 60 - 89 days past due       .08%       .10%       .22%       .15%       .18%         Total accruing loans past due       .28%       .33%       .64%       .40%       .50%         Nonperforming loans       3.12%       3.01%       2.64%       2.28%       1.98%         Other statistics:         ATMs       7,335       7,303       7,282       7,261       7,206         Branches (i)       2,780       2,856       2,881       2,887       2,888         Full service brokerage offices       37       39       41       42       40         Brokerage account assets (billions)       \$39       \$39       \$38       \$38       \$36         Customer-related statistics: (in thousands)       ***       ***       *** <td< td=""><td>% of first lien positions at origination (d)</td><td></td><td>50%</td><td></td><td>48%</td><td></td><td>42%</td><td></td><td>41%</td><td></td><td>39%</td><td></td><td></td><td></td><td></td></td<>	% of first lien positions at origination (d)		50%		48%		42%		41%		39%				
Weighted-average updated FICO scores (f)       745       743       742       742       742         Annualized net charge-off ratio (g)       .82%       1.97%       1.35%       1.58%       .92%       1.39%       1.01%         Delinquency data: (h)       Loans 30 - 59 days past due       .20%       .23%       .42%       .25%       .32%         Loans 60 - 89 days past due       .08%       .10%       .22%       .15%       .18%         Total accruing loans past due       .28%       .33%       .64%       .40%       .50%         Nonperforming loans       3.12%       3.01%       2.64%       2.28%       1.98%         Other statistics:         ATMs       7,335       7,303       7,282       7,261       7,206         Branches (i)       2,780       2,856       2,881       2,887       2,888         Full service brokerage offices       37       39       41       42       40         Brokerage account assets (billions)       39       39       38       38       36         Customer-related statistics: (in thousands)	Weighted-average loan-to-value ratios														
Annualized net charge-off ratio (g)	(LTVs) (d) (e)		85%		85%		81%		80%		78%				
Delinquency data: (h)         Loans 30 - 59 days past due       .20%       .23%       .42%       .25%       .32%         Loans 60 - 89 days past due       .08%       .10%       .22%       .15%       .18%         Total accruing loans past due       .28%       .33%       .64%       .40%       .50%         Nonperforming loans       3.12%       3.01%       2.64%       2.28%       1.98%         Other statistics:         ATMs       7,335       7,303       7,282       7,261       7,206         Branches (i)       2,780       2,856       2,881       2,887       2,888         Full service brokerage offices       37       39       41       42       40         Brokerage account assets (billions)       \$39       \$39       \$38       \$38       \$36         Customer-related statistics: (in thousands)	Weighted-average updated FICO scores (f)		745		743		742		742		742				
Loans 30 - 59 days past due       .20%       .23%       .42%       .25%       .32%         Loans 60 - 89 days past due       .08%       .10%       .22%       .15%       .18%         Total accruing loans past due       .28%       .33%       .64%       .40%       .50%         Nonperforming loans       3.12%       3.01%       2.64%       2.28%       1.98%         Other statistics:         ATMs       7,335       7,303       7,282       7,261       7,206         Branches (i)       2,780       2,856       2,881       2,887       2,888         Full service brokerage offices       37       39       41       42       40         Brokerage account assets (billions)       \$ 39       \$ 39       \$ 38       \$ 38       \$ 36         Customer-related statistics: (in thousands)	Annualized net charge-off ratio (g)		.82%		1.97%		1.35%		1.58%		.92%		1.39%	·	1.01%
Loans 60 - 89 days past due         .08%         .10%         .22%         .15%         .18%           Total accruing loans past due         .28%         .33%         .64%         .40%         .50%           Nonperforming loans         3.12%         3.01%         2.64%         2.28%         1.98%           Other statistics:           ATMs         7,335         7,303         7,282         7,261         7,206           Branches (i)         2,780         2,856         2,881         2,887         2,888           Full service brokerage offices         37         39         41         42         40           Brokerage account assets (billions)         \$39         \$39         \$38         \$38         \$36           Customer-related statistics: (in thousands)	Delinquency data: (h)														
Total accruing loans past due         .28%         .33%         .64%         .40%         .50%           Nonperforming loans         3.12%         3.01%         2.64%         2.28%         1.98%           Other statistics:         ATMs         7,335         7,303         7,282         7,261         7,206           Branches (i)         2,780         2,856         2,881         2,887         2,888           Full service brokerage offices         37         39         41         42         40           Brokerage account assets (billions)         \$39         \$39         \$38         \$36           Customer-related statistics: (in thousands)         **         **         **	Loans 30 - 59 days past due		.20%		.23%		.42%		.25%		.32%				
Nonperforming loans         3.12%         3.01%         2.64%         2.28%         1.98%           Other statistics:         ATMs         7,335         7,303         7,282         7,261         7,206           Branches (i)         2,780         2,856         2,881         2,887         2,888           Full service brokerage offices         37         39         41         42         40           Brokerage account assets (billions)         \$ 39         \$ 39         \$ 38         \$ 36           Customer-related statistics: (in thousands)	Loans 60 - 89 days past due		.08%		.10%		.22%		.15%	_	.18%				
Other statistics:         7,335         7,303         7,282         7,261         7,206           Branches (i)         2,780         2,856         2,881         2,887         2,888           Full service brokerage offices         37         39         41         42         40           Brokerage account assets (billions)         \$ 39         \$ 39         \$ 38         \$ 36           Customer-related statistics: (in thousands)	Total accruing loans past due		.28%		.33%		.64%		.40%		.50%				
ATMs       7,335       7,303       7,282       7,261       7,206         Branches (i)       2,780       2,856       2,881       2,887       2,888         Full service brokerage offices       37       39       41       42       40         Brokerage account assets (billions)       \$ 39       \$ 39       \$ 38       \$ 36         Customer-related statistics: (in thousands)	Nonperforming loans		3.12%		3.01%		2.64%		2.28%		1.98%				
Branches (i)         2,780         2,856         2,881         2,887         2,888           Full service brokerage offices         37         39         41         42         40           Brokerage account assets (billions)         \$ 39         \$ 39         \$ 38         \$ 36           Customer-related statistics: (in thousands)	Other statistics:					•	·		•		·	Ì			
Full service brokerage offices 37 39 41 42 40  Brokerage account assets (billions) \$ 39 \$ 39 \$ 38 \$ 36  Customer-related statistics: (in thousands)	ATMs		7,335		7,303		7,282		7,261		7,206				
Brokerage account assets (billions) \$ 39 \$ 39 \$ 38 \$ 36  Customer-related statistics: (in thousands)	Branches (i)		2,780		2,856		2,881		2,887		2,888				
Customer-related statistics: (in thousands)	Full service brokerage offices		37		39		41		42		40				
	Brokerage account assets (billions)	\$	39	\$	39	\$	38	\$	38	\$	36				
Retail Banking checking relationships 6,589 6,534 6,475 6,451 6,349	Customer-related statistics: (in thousands)											Ĭ			
	Retail Banking checking relationships		6,589		6,534		6,475		6,451		6,349	Ĭ			
Retail online banking active customers 4,271 4,234 4,227 4,117 3,953	Retail online banking active customers		4,271		4,234		4,227		4,117		3,953	Ĭ			
Retail online bill payment active customers 1,270 1,260 1,236 1,219 1,189	Retail online bill payment active customers		1,270		1,260		1,236		1,219		1,189				

<sup>(</sup>a) Presented as of period end, except for net charge-offs and annualized net charge-off ratios, which are for the three and six months ended, respectively.

 $<sup>\</sup>begin{tabular}{ll} (b) & Recorded investment of purchased impaired loans related to acquisitions. \end{tabular}$ 

<sup>(</sup>c) Lien position, LTV and FICO statistics are based upon customer balances.

<sup>(</sup>d) Lien positions and LTV calculations at June 30, 2013 and March 31, 2013 reflect the use of revised assumptions where data is missing.

<sup>(</sup>e) LTV statistics are based upon current information.

<sup>(</sup>f) Represents FICO scores that are updated at least quarterly.

<sup>(</sup>g) Ratios for the three months ended March 31, 2013 and six months ended June 30, 2013 include additional consumer charge-offs taken as a result of alignment with interagency guidance on practices for loans and lines of credit we implemented in the first quarter of 2013.

<sup>(</sup>h) Data based upon recorded investment. Past due amounts exclude purchased impaired loans, even if contractually past due, as we are currently accreting interest income over the expected life of the loans. In the first quarter of 2012, we adopted a policy stating that Home equity loans past due 90 days or more would be placed on nonaccrual status.

<sup>(</sup>i) Excludes satellite offices (e.g., drive-ups, electronic branches and retirement centers) that provide limited products and/or services.

Corporate & Institutional Banking (Unaudited) (a)

		Thre	e months ende	ed		 Six months	ended
	June 30	March 31 De	ecember 31	September 30	June 30	June 30	June 30
Dollars in millions, except as noted	2013	2013	2012	2012	2012	 2013	2012
INCOME STATEMENT							
Net interest income	\$ 943 \$	956 \$	1,057 \$	1,019 \$	1,085	\$ 1,899 \$	2,023
Noninterest income							
Corporate service fees	297	246	324	258	248	543	448
Other	180	139	195	139	106	319	234
Noninterest income	477	385	519	397	354	 862	682
Total revenue	1,420	1,341	1,576	1,416	1,439	2,761	2,705
Provision for credit losses (benefit)	(40)	14	9	(61)	33	(26)	52
Noninterest expense	499	480	549	520	496	 979	959
Pretax earnings	961	847	1,018	957	910	1,808	1,694
Income taxes	349	306	369	350	333	 655	622
Earnings	\$ 612 \$	541 \$	649 \$	607 \$	577	\$ 1,153 \$	1,072
AVERAGE BALANCE SHEET							
Loans							
Commercial	\$ 54,489 \$	52,893 \$	51,081 \$	50,636 \$	49,087	\$ 53,696 \$	46,004
Commercial real estate	17,002	16,876	16,517	16,226	15,928	16,939	15,158
Commercial - real estate related	6,978	6,826	6,562	6,008	5,545	6,902	5,258
Asset-based lending	11,611	11,181	10,893	10,406	9,755	11,397	9,510
Equipment lease financing	6,655	6,552	6,272	6,095	5,911	 6,604	5,808
Total loans	96,735	94,328	91,325	89,371	86,226	95,538	81,738
Goodwill and other intangible assets	3,775	3,752	3,724	3,707	3,749	3,763	3,595
Loans held for sale	968	1,236	1,190	1,263	1,190	1,101	1,217
Other assets	10,729	12,355	12,842	12,582	11,670	 11,539	11,316
Total assets	\$ 112,207 \$	111,671 \$	109,081 \$	106,923 \$	102,835	\$ 111,941 \$	97,866
Deposits							
Noninterest-bearing demand	\$ 39,910 \$	40,572 \$	40,607 \$	37,685 \$	37,813	\$ 40,239 \$	37,519
Money market	16,932	17,023	16,500	16,237	15,734	16,977	14,803
Other	6,914	6,979	6,842	6,277	5,933	 6,947	5,653
Total deposits	63,756	64,574	63,949	60,199	59,480	64,163	57,975
Other liabilities	17,059	18,779	19,107	19,201	17,551	17,914	16,769
Capital	9,495	9,588	9,787	9,937	8,815	 9,541	8,676
Total liabilities and equity	\$ 90,310 \$	92,941 \$	92,843 \$	89,337 \$	85,846	\$ 91,618 \$	83,420
PERFORMANCE RATIOS							
Return on average capital	26%	23%	26%	24%	26%	24%	25%
Return on average assets	2.19	1.96	2.37	2.26	2.26	2.08	2.20
Noninterest income to total revenue	34	29	33	28	25	31	25
Efficiency	 35	36	35	37	34	35	35

<sup>(</sup>a) See note (a) on page 15.

#### Corporate & Institutional Banking (Unaudited) (Continued) (a)

 	1	Three month	s enc	ded			Six months e	ended
June 30	March 31	December	31	September 30	June 30		June 30	June 30
2013	2013	20	12	2012	2012		2013	2012
\$ 290 \$	282	\$ 2	65	\$ 264 \$	268	\$	282 \$	267
18	21		35	12	7		39	17
(14)	(13)	(1	8)	(11)	(11)	_	(27)	(20)
\$ 294 \$	290	\$ 2	82	\$ 265 \$	264	\$	294 \$	264
\$ 313 \$	329	\$ 3	37	\$ 346 \$	354	\$	642 \$	697
\$ 196 \$	131	\$ 2	28	\$ 175 \$	151	\$	327 \$	307
\$ 31 \$	38	\$	44	\$ 13 \$	34	\$	69 \$	47
53	53		57	55	53		106	83
44	11		16	16	(6)	_	55	(1)
\$ 128 \$	102	\$ 1	17	\$ 84 \$	81	\$	230 \$	129
\$ 97,708 \$	94,843	\$ 93,7	21	\$ 90,099 \$	88,810			
\$ 525 \$	452	\$ 4	20	\$ 402 \$	398			
\$ 999 \$	1,082	\$ 1,1	81	\$ 1,500 \$	1,686			
\$ 708 \$	768	\$ 8	75	\$ 990 \$	1,088			
\$ (19) \$	58	\$	34	\$ 35 \$	30	\$	39 \$	73
\$ \$ \$ \$ \$	\$ 290 \$ 18 (14) \$ 294 \$ \$ \$ 196 \$ \$ 31 \$ \$ 196 \$ \$ 31 \$ \$ 53 \$ 44 \$ \$ 128 \$ \$ 97,708 \$ \$ 525 \$ \$ 999 \$ \$ 708 \$	\$ 290 \$ 282 18 21 (14) (13) \$ 294 \$ 290  \$ 313 \$ 329 \$ 196 \$ 131 \$ 31 \$ 38  53 53  44 11 \$ 128 \$ 102 \$ 97,708 \$ 94,843  \$ 525 \$ 452 \$ 999 \$ 1,082 \$ 708 \$ 768	June 30       March 31       December 2013       20         \$ 290       \$ 282       \$ 2         18       21       (14)       (13)       (1         \$ 294       \$ 290       \$ 2         \$ 313       \$ 329       \$ 3         \$ 196       \$ 131       \$ 2         \$ 31       \$ 38       \$ 3         \$ 31       \$ 38       \$ 3         \$ 31       \$ 38       \$ 3         \$ 31       \$ 38       \$ 3         \$ 31       \$ 38       \$ 3         \$ 31       \$ 38       \$ 3         \$ 31       \$ 38       \$ 3         \$ 31       \$ 38       \$ 3         \$ 31       \$ 38       \$ 3         \$ 31       \$ 38       \$ 3         \$ 31       \$ 38       \$ 3         \$ 31       \$ 38       \$ 3         \$ 31       \$ 38       \$ 3         \$ 32       \$ 34       \$ 34         \$ 97,708       \$ 94,843       \$ 93,72         \$ 32       \$ 34       \$ 34         \$ 32       \$ 34       \$ 34         \$ 34       \$ 34       \$ 34         \$ 35       \$ 34       \$ 34	June 30       March 31       December 31         2013       2013       2012         \$ 290       \$ 282       \$ 265         18       21       35         (14)       (13)       (18)         \$ 294       \$ 290       \$ 282         \$ 313       \$ 329       \$ 337         \$ 196       \$ 131       \$ 228         \$ 31       \$ 38       44         53       53       57         44       11       16         \$ 128       \$ 102       \$ 117         \$ 97,708       \$ 94,843       \$ 93,721         \$ 525       \$ 452       \$ 420         \$ 999       \$ 1,082       \$ 1,181         \$ 708       \$ 768       8 875	\$ 290 \$ 282 \$ 265 \$ 264 \$ 18 21 35 12 (14) (13) (18) (11) \$ 294 \$ 290 \$ 282 \$ 265 \$ \$ 265 \$ \$ \$ 265 \$ \$ \$ 265 \$ \$ \$ 265 \$ \$ \$ 265 \$ \$ \$ \$ 265 \$ \$ \$ 265 \$ \$ \$ 265 \$ \$ \$ 265 \$ \$ \$ 265 \$ \$ \$ 265 \$ \$ \$ 265 \$ \$ \$ 265 \$ \$ \$ 265 \$ \$ \$ 265 \$ \$ \$ 265 \$ \$ \$ 265 \$ \$ \$ 265 \$ \$ \$ 265 \$ \$ \$ 265 \$ \$ \$ 265 \$ \$ \$ 265 \$ \$ \$ 265 \$ \$ \$ 265 \$ \$ \$ \$ 265 \$ \$ \$ 265 \$ \$ \$ 265 \$ \$ \$ 265 \$ \$ \$ 265 \$ \$ \$ 265 \$ \$ \$ 265 \$ \$ \$ 265 \$ \$ \$ 265 \$ \$ \$ 265 \$ \$ \$ 265 \$ \$ \$ 265 \$ \$ \$ 265 \$ \$ \$ 265 \$ \$ \$ 265 \$ \$ \$ 265 \$ \$ \$ 265 \$ \$ \$ 265 \$ \$ \$ 265 \$ \$ \$ \$ 265 \$ \$ \$ 265 \$ \$ \$ 265 \$ \$ \$ 265 \$ \$ \$ 265 \$ \$ \$ 265 \$ \$ \$ 265 \$ \$ \$ 265 \$ \$ \$ 265 \$ \$ \$ 265 \$ \$ \$ 265 \$ \$ \$ 265 \$ \$ \$ 265 \$ \$ \$ 265 \$ \$ \$ 265 \$ \$ \$ 265 \$ \$ \$ 265 \$ \$ \$ 265 \$ \$ \$ 265 \$ \$ \$ \$ 265 \$ \$ 265 \$ \$ \$ 265 \$ \$ \$ 265 \$ \$ \$ 265 \$ \$ \$ 265 \$ \$ \$ 265 \$ \$ \$ \$ 265 \$ \$ \$ 265 \$ \$ \$ 265 \$ \$ \$ 265 \$ \$ \$ 265 \$ \$ \$ 265 \$ 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151           \$ 31         \$ 38         44         \$ 13         \$ 34           53         53         57         55         53           44         11         16         16         (6)           \$ 128         \$ 102         \$ 117         \$ 84         \$ 81           \$ 97,708         \$ 94,843         \$ 93,721         \$ 90,099         \$ 88,810           \$ 999         \$ 1,082         \$ 1,181         \$ 1,500         \$ 1,686           \$ 708         768         875         990         \$ 1,088	June 30   March 31   December 31   September 30   June 30   2013   2012   2012   2012   2012	June 30         March 31         December 31         September 30         June 30         June 30           2013         2013         2012         2012         2012         2013           \$ 290         \$ 282         \$ 265         \$ 264         \$ 268         \$ 282         \$ 39           (14)         (13)         (18)         (11)         (11)         (11)         (27)           \$ 294         \$ 290         \$ 282         \$ 265         \$ 264         \$ 294         \$ 294         \$ 294           \$ 313         \$ 329         \$ 337         \$ 346         \$ 354         \$ 642         \$ 294         \$ 294         \$ 642         \$ 327

<sup>(</sup>a) See note (a) on page 15.

<sup>(</sup>b) Represents consolidated PNC amounts. Our second quarter 2013 10-Q will include additional information regarding these items.

<sup>(</sup>c) Includes amounts reported in net interest income and corporate service fees.

 $<sup>(</sup>d)\ Includes\ amounts\ reported\ in\ net\ interest\ income,\ corporate\ service\ fees\ and\ other\ noninterest\ income.$ 

<sup>(</sup>e) Includes valuations on commercial mortgage loans held for sale and related commitments, derivative valuations, origination fees, gains on sale of loans held for sale and net interest income on loans held for sale.

<sup>(</sup>f) Includes net interest income and noninterest income from loan servicing and ancillary services, net of commercial mortgage servicing rights amortization and a direct write-down of commercial mortgage servicing rights of \$24 million recognized in the first quarter of 2012. Commercial mortgage servicing rights (impairment)/recovery, net of economic hedge is shown separately.

<sup>(</sup>g) Presented as of period end.

<sup>(</sup>h) Recorded investment of purchased impaired loans related to acquisitions.

# Asset Management Group (Unaudited) (a)

1 \ / /				Th	ree n	onths end	ed					Six months et	nded
		June 30		March 31	Dec	ember 31	Sept	tember 30		June 30		June 30	June 30
Dollars in millions, except as noted		2013		2013		2012		2012		2012		2013	2012
INCOME STATEMENT Net interest income	\$	70	\$	73	\$	74	\$	73	\$	75	\$	143 \$	150
Noninterest income	Ф	184	Ф	182	Ф	173	Ф	170	Ф	165	Ф	366	333
Total revenue		254		255		247		243		240		509	483
Provision for credit losses (benefit)		1		5		(2)		4		(1)		6	9
Noninterest expense		195		183		195		180		181		378	357
Pretax earnings		58	•	67	•	54		59		60	-	125	117
Income taxes		22		24		20		22		22		46	43
Earnings	\$	36	\$	43	\$	34	\$	37	\$	38	\$	79 \$	74
AVERAGE BALANCE SHEET													
Loans													
Consumer	\$	4,947	\$	4,793	\$	4,671	\$	4,486	\$	4,321	\$	4,870 \$	4,252
Commercial and commercial real estate		1,042		1,037		1,021		1,060		1,098		1,040	1,112
Residential mortgage		772		772		706		687		692		772	692
Total loans		6,761		6,602		6,398		6,233		6,111		6,682	6,056
Goodwill and other intangible assets		298 230		306 223		315 226		324 214		333 215		302 226	339 218
Other assets Total assets	\$	7,289	\$	7,131	\$	6,939	\$	6,771	\$	6,659	\$	7,210 \$	6,613
	φ	1,209	Ф	7,131	Ф	0,939	Ф	0,771	Ф	0,039	Ф	7,210 \$	0,013
Deposits Noninterest-bearing demand	\$	1,249	\$	1,331	\$	1,573	\$	1,336	\$	1,362	\$	1.290 \$	1,468
Interest-bearing demand	Φ	3,475	φ	3,616	φ	3,009	φ	2,662	φ	2,674	φ	3,545	2,656
Money market		3,722		3,841		3,562		3,466		3,535		3,781	3,593
Total transaction deposits		8,446		8,788		8,144		7,464		7,571	-	8,616	7,717
CDs/IRAs/savings deposits		441		454		461		465		490		448	519
Total deposits		8,887		9,242		8,605		7,929		8,061		9,064	8,236
Other liabilities		58		60		65		68		68		59	70
Capital		457		474		481		464		463		465	405
Total liabilities and equity	\$	9,402	\$	9,776	\$	9,151	\$	8,461	\$	8,592	\$	9,588 \$	8,711
PERFORMANCE RATIOS													<u>.</u>
Return on average capital		32%	ó	37%	ó	289	%	32%	ó	33%		34%	37%
Return on average assets		1.98		2.45		1.95		2.17		2.30		2.21	2.25
Noninterest income to total revenue		72		71		70		70		69		72	69
Efficiency		77		72		79		74		75		74	74
OTHER INFORMATION	Ф	<b>60</b>	ф	<i></i>	ф	60	ф	61	ф	67			
Total nonperforming assets (b) Purchased impaired loans (b) (c)	\$ \$	69 102	\$ \$	65 105	\$ \$	69 109	\$ \$	61 118	\$ \$	67 122			
Total net charge-offs (recoveries)	\$ \$	2	\$	3	\$	2	\$	(1)	\$	3	\$	5 \$	5
	Ψ	2	Ψ	3	Ψ	2	Ψ	(1)	Ψ	3	Ψ	3 \$	3
ASSETS UNDER ADMINISTRATION (in billions) (b) (d)	_		_		_		_		_				
Personal	\$	112	\$	112	\$	107	\$	106	\$	102			
Institutional	Ф	121	ф	124	ф	117	ф	116	ф	112			
Total	\$	233	\$	236	\$	224	\$	222	\$	214			
Asset Type Equity	\$	130	\$	130	\$	120	\$	120	\$	116			
Fixed income	Ф	70	Ф	70	Ф	69	Ф	68	Ф	66			
Liquidity/Other		33		36		35		34		32			
Total	\$	233	\$	236	\$	224	\$	222	\$	214			
Discretionary assets under management	Ψ	200	Ψ	200	Ψ		Ψ		Ψ				
Personal	\$	78	\$	77	\$	73	\$	73	\$	71			
Institutional		39		41		39		39		38			
Total	\$	117	\$	118	\$	112	\$	112	\$	109			
Asset Type				•		•		*		*			
Equity	\$	62	\$	62	\$	56	\$	57	\$	56			
Fixed income		39		39		39		39		38			
Liquidity/Other		16		17		17		16		15			
Total	\$	117	\$	118	\$	112	\$	112	\$	109			
Nondiscretionary assets under administration			4		4		*						
Personal	\$		\$	35	\$	34	\$	33	\$	31			
Institutional		82	ф	83	ф	78	ф	77	ф	74			
Total	\$	116	\$	118	\$	112	\$	110	\$	105			
Asset Type	ø	<b>CO</b>	¢	<b>C</b> 0	¢	C 1	ф	(2)	¢	<b>CO</b>			
Equity	\$	68	\$	68	\$	64	\$	63	\$	60			
Fixed income				21				77()		7,0			
Fixed income		31 17		31 19		30 18		29 18		28 17			
Fixed income Liquidity/Other Total	\$	17	\$	31 19 118	\$	18 112	\$	18 110	\$	28 17 105			

<sup>(</sup>a) See note (a) on page 15.

<sup>(</sup>a) See Fisc. (a) on page 15.
(b) As of period end.
(c) Recorded investment of purchased impaired loans related to acquisitions.
(d) Excludes brokerage account assets.

# Residential Mortgage Banking (Unaudited) (a)

				T	hree	months ende	ed					Six mon	ths e	nded
		June 30	1	March 31	Dec	ember 31	Sept	ember 30		June 30		June 30		June 30
Dollars in millions, except as noted		2013		2013		2012		2012		2012		2013		2012
INCOME STATEMENT														
Net interest income	\$	51	\$	48	\$	53	\$	52	\$	53	\$	99	\$	104
Noninterest income														
Loan servicing revenue						40		4.0				=0		100
Servicing fees		37		41		48		49		52		78		108
Net MSR hedging gains		26		37		2		7		39		63		110
Loan sales revenue														
Provision for residential mortgage														
repurchase obligations		(73)		(4)		(254)		(37)		(438)		(77)		(470)
Loan sales revenue		190		172		213		216		177		362		318
Other		(3)		(3)		(4)		(3)		8		(6)		14
Total noninterest income		177		243		5		232		(162)		420		80
Total revenue		228		291		58		284		(109)		519		184
Provision for credit losses (benefit)		4		20		2		2		(2)		24		(9)
Noninterest expense		192		200		333		226		230		392		433
Pretax earnings (loss)		32		71		(277)		56		(337)		103		(240)
Income taxes (benefit)		12		26		(85)		20		(124)		38		(88)
Earnings (loss)	\$	20	\$	45	\$	(192)	\$	36	\$	(213)	\$	65	\$	(152)
AVERAGE BALANCE SHEET														
Portfolio loans	\$	2,403	\$	2,553	\$	2,559	\$	2,648	\$	2,751	\$	2,478	\$	2,836
Loans held for sale	-	2,106	-	2,038	-	1,832	-	1,694	-	1,830	, ·	2,072	-	1,753
Mortgage servicing rights (MSR)		849		764		620		599		665		807		655
Other assets		5,049		5,448		6,120		6,560		6,255		5,247		6,501
Total assets	\$	10,407	\$	10,803	\$	11,131	\$	11,501	\$	11,501	\$	10,604	\$	11,745
Deposits	\$	3,260	\$	3,106	\$	3,286	\$	3,492	\$	1,783	\$	3,183	\$	1,723
Borrowings and other liabilities	Ф	3,216	Ф	3,100	Ф	3,729	φ	4,198	Φ	4,067	Ф	3,351	Φ	4,209
Capital		1,492		1,752		1,830		1,488		1,157		1,622		995
	ф		ф		Φ.		ф.		ф.		ф.	· ·	ф	
Total liabilities and equity	\$	7,968	\$	8,345	\$	8,845	\$	9,178	\$	7,007	\$	8,156	\$	6,927
PERFORMANCE RATIOS														
Return on average capital		5%		10%		(42)%		10%		(74)%		8%	Ó	(31)%
Return on average assets		.77		1.69		(6.86)		1.25		(7.45)		1.24		(2.60)
Noninterest income to total revenue		78		84		9		82		149		81		43
Efficiency		84		69		574		80		(211)		76		235
RESIDENTIAL MORTGAGE SERVICING PORTFOLIO - THIRD-PARTY (in billions)														
Beginning of period	\$	120	\$	119	\$	119	\$	116	\$	121	\$	119	\$	118
Acquisitions				6		6		8				6		7
Additions		4		4		4		4		2		8		6
Repayments/transfers		(8)		(9)		(10)		(9)		(7)		(17)		(15)
End of period	\$	116	\$	120	\$	119	\$	119	\$	116	\$	116	\$	116
Servicing portfolio - third-party statistics: (b)	Ψ.	110	Ψ	120	Ψ.	117	Ψ	117	Ψ.	110	Ψ_	- 110	Ψ	110
Fixed rate		92%		92%		92%		91%		91%				
Adjustable rate/balloon		8%		8%		8%		9%		9%				
Weighted-average interest rate		4.72%		4.80%		4.94%		5.06%		5.21%				
MSR capitalized value (in billions)	\$	1.0	\$	.8	\$	.7	\$	.6	\$	.6				
MSR capitalization value (in basis points)	Ф	84	Ф	.6 65	Ф	. 7 54	φ	50	Φ	50				
Weighted-average servicing fee (in basis points)		28		28		28		29		29				
		20		20		20		23		29				
RESIDENTIAL MORTGAGE														
REPURCHASE RESERVE	ф	500	ф	c1.1	Φ.	401	Ф	1.60	Φ.	101		c1.4	Ф	0.2
Beginning of period	\$	522	\$	614	\$	421	\$	462	\$	101	\$	614	\$	83
Provision		73		4		254		37		438		77		470
RBC Bank (USA) acquisition														26
Losses - loan repurchases and settlements		(72)		(96)		(61)		(78)		(77)		(168)		(117)
End of period	\$	523	\$	522	\$	614	\$	421	\$	462	\$	523	\$	462
OTHER INFORMATION														
Loan origination volume (in billions)	\$	4.7	\$	4.2	\$	4.4	\$	3.8	\$	3.6	\$	8.9	\$	7.0
Loan sale margin percentage		4.04%		4.07%		4.87%		5.68%		4.89%		4.05%		4.54%
Percentage of originations represented by:														
Agency and government programs		100%		100%		100%		100%		100%		100%	ó	100%
Refinance volume		72%		81%		80%		74%		72%		76%		77%
Total nonperforming assets (b)	\$	220	\$	236	\$	134	\$	82	\$	78		, 5 /	-	, , , , 0
Purchased impaired loans (b) (c)	\$	8	\$	24	\$	38	\$	69	\$	84				
(a) See note (a) on page 15.	Ψ	U	Ψ		Ψ	30	Ψ	0)	Ψ	UT				

<sup>(</sup>a) See note (a) on page 15.
(b) As of period end.
(c) Recorded investment of purchased impaired loans related to acquisitions.

# Non-Strategic Assets Portfolio (Unaudited) (a)

Non-Strategic Assets I of Hono (Chaudin	/ (	/		T	hree	months ende	ed					Six months ended			
		June 30		March 31	Dec	cember 31	Sept	tember 30		June 30		June 30		June 30	
Dollars in millions		2013		2013		2012		2012		2012		2013		2012	
INCOME STATEMENT															
Net interest income	\$	164	\$	203	\$	197	\$	195	\$	221	\$	367	\$	438	
Noninterest income		11		16		21		9		2		27		(17)	
Total revenue		175		219		218		204		223		394		421	
Provision for credit losses		39		42		52		61		50		81		68	
Noninterest expense		41		52		73		79		67		93		135	
Pretax earnings		95		125		93		64		106		220		218	
Income taxes		35		46		34		24		39		81		80	
Earnings	\$	60	\$	79	\$	59	\$	40	\$	67	\$	139	\$	138	
AVERAGE BALANCE SHEET															
Commercial Lending:															
Commercial/Commercial real estate	\$	437	\$	537	\$	720	\$	846	\$	1,008	\$	487	\$	1,006	
Lease financing		694		688		684		678		675		691		672	
Total commercial lending		1,131		1,225	•	1,404	•	1,524		1,683		1,178		1,678	
Consumer Lending:		· · · · ·		· · · · ·	•	<u> </u>	•		-	<u> </u>		· · · · ·		<u> </u>	
Home equity		4,122		4,158		4,325		4,498		4,668		4,139		4,758	
Residential real estate		5,709		5,938		6,130		6,328		6,534		5,823		6,291	
Total consumer lending		9,831		10,096		10,455		10,826		11,202		9,962		11,049	
Total portfolio loans		10,962	•	11,321	-	11,859		12,350		12,885		11,140		12,727	
Other assets (b)		(672)		(586)		(481)		(333)		(195)		(629)		(320)	
Total assets	\$	10,290	\$		\$		\$	12,017	\$	12,690	\$	10,511	\$	12,407	
Deposits and other liabilities	\$	275	\$	168	\$		\$	189	\$	180	\$		\$	179	
Capital	_	1,113	-	1,094	-	1,188	-	1,278	-	1,311	-	1,104	_	1,244	
Total liabilities and equity	\$	1,388	\$	1,262	\$	1,374	\$	1,467	\$	1,491	\$	1,326	\$	1,423	
PERFORMANCE RATIOS								,		,				,	
Return on average capital		22%		29%		20%		12%		21%		25%	6	22%	
Return on average assets		2.34		2.98		2.06		1.32		2.12		2.67	-	2.24	
Noninterest income to total revenue		6		7		10		4		1		7		(4)	
Efficiency		23		24		33		39		30		24		32	
OTHER INFORMATION											_				
Nonperforming assets (c)	\$	935	\$	999	\$	999	\$	1,056	\$	1,120					
Purchased impaired loans (c) (d)	\$	5.193	\$	5,372	\$	5,547	\$	5,702	\$	5,889					
Net charge-offs	\$	53	\$	87	\$	60	\$	65	\$	83	\$	140	\$	174	
Annualized net charge-off ratio	Ψ	1.94%	Ψ	3.12%	Ψ	2.01%	Ψ	2.09%	Ψ	2.59%	Ψ	2.53%		2.75%	
LOANS (c)								_,,,,,		,			-		
Commercial Lending:															
Commercial/Commercial real estate	\$	388	\$	493	\$	665	\$	795	\$	945					
Lease financing	Ψ	696	Ψ	690	Ψ	686	Ψ	680	Ψ	677					
Total commercial lending		1,084	<u>.</u>	1,183		1,351		1,475	·	1,622					
Consumer Lending:	-	2,001		1,100		1,001	<del></del>	2,							
Home equity		4,029		4,209		4,237		4,408		4,575					
Residential real estate		5,659		5,880		6,093		6,272		6,475					
Total consumer lending	-	9,688	•	10,089	•	10,330	-	10,680		11,050					
Total loans	\$	10,772	¢	11,272	¢	•	¢	12,155	¢	12,672					
Total loans (a) See note (a) on page 15	Φ	10,772	φ	11,4/4	φ	11,681	ф	14,133	ф	14,074					

<sup>(</sup>a) See note (a) on page 15.

<sup>(</sup>b) Other assets were negative in all periods presented due to the allowance for loan and lease losses.

<sup>(</sup>c) As of period end.(d) Recorded investment of purchased impaired loans related to acquisitions.

#### **Glossary Of Terms**

<u>Accretable net interest (Accretable yield)</u> - The excess of cash flows expected to be collected on a purchased impaired loan over the carrying value of the loan. The accretable net interest is recognized into interest income over the remaining life of the loan using the constant effective yield method.

<u>Adjusted average total assets</u> - Primarily comprised of total average quarterly (or annual) assets plus (less) unrealized losses (gains) on investment securities, less goodwill and certain other intangible assets (net of eligible deferred taxes).

Annualized - Adjusted to reflect a full year of activity.

<u>Assets under management</u> - Assets over which we have sole or shared investment authority for our customers/clients. We do not include these assets on our Consolidated Balance Sheet.

<u>Basel I Tier 1 common capital</u> - Basel I Tier 1 risk-based capital, less preferred equity, less trust preferred capital securities, and less noncontrolling interests.

Basel I Tier 1 common capital ratio - Basel I Tier 1 common capital divided by period-end Basel I risk-weighted assets.

Basel I Leverage ratio - Basel I Tier 1 risk-based capital divided by adjusted average total assets.

<u>Basel I Tier 1 risk-based capital</u> - Total shareholders' equity, plus trust preferred capital securities, plus certain noncontrolling interests that are held by others; less goodwill and certain other intangible assets (net of eligible deferred taxes relating to taxable and nontaxable combinations), less equity investments in nonfinancial companies less ineligible servicing assets and less net unrealized holding losses on available for sale equity securities. Net unrealized holding gains on available for sale equity securities, net unrealized holding gains (losses) on available for sale debt securities and net unrealized holding gains (losses) on cash flow hedge derivatives are excluded from total shareholders' equity for Basel I Tier 1 risk-based capital purposes.

Basel I Tier 1 risk-based capital ratio - Basel I Tier 1 risk-based capital divided by period-end Basel I risk-weighted assets.

<u>Basel I Total risk-based capital</u> - Basel I Tier 1 risk-based capital plus qualifying subordinated debt and trust preferred securities, other noncontrolling interest not qualified as Basel I Tier 1, eligible gains on available for sale equity securities and the allowance for loan and lease losses, subject to certain limitations.

Basel I Total risk-based capital ratio - Basel I Total risk-based capital divided by period-end Basel I risk-weighted assets.

Basis point - One hundredth of a percentage point.

<u>Carrying value of purchased impaired loans</u> - The net value on the balance sheet which represents the recorded investment less any valuation allowance.

<u>Cash recoveries</u> - Cash recoveries used in the context of purchased impaired loans represent cash payments from customers that exceeded the recorded investment of the designated impaired loan.

<u>Charge-off</u> - Process of removing a loan or portion of a loan from our balance sheet because it is considered uncollectible. We also record a charge-off when a loan is transferred from portfolio holdings to held for sale by reducing the loan carrying amount to the fair value of the loan, if fair value is less than carrying amount.

Commercial mortgage banking activities - Includes commercial mortgage servicing, originating commercial mortgages for sale and related hedging activities. Commercial mortgage banking activities revenue includes revenue derived from commercial mortgage servicing (including net interest income and noninterest income from loan servicing and ancillary services, net of commercial mortgage servicing rights amortization, and commercial mortgage servicing rights valuations net of economic hedge), and revenue derived from commercial mortgage loans intended for sale and related hedges (including loan origination fees, net interest income, valuation adjustments and gains or losses on sales).

<u>Common shareholders' equity to total assets</u> - Common shareholders' equity divided by total assets. Common shareholders' equity equals total shareholders' equity less the liquidation value of preferred stock.

Core net interest income - Core net interest income is total net interest income less purchase accounting accretion.

<u>Credit spread</u> - The difference in yield between debt issues of similar maturity. The excess of yield attributable to credit spread is often used as a measure of relative creditworthiness, with a reduction in the credit spread reflecting an improvement in the borrower's perceived creditworthiness.

<u>Derivatives</u> - Financial contracts whose value is derived from changes in publicly traded securities, interest rates, currency exchange rates or market indices. Derivatives cover a wide assortment of financial contracts, including but not limited to forward contracts, futures, options and swaps.

<u>Duration of equity</u> - An estimate of the rate sensitivity of our economic value of equity. A negative duration of equity is associated with asset sensitivity (i.e., positioned for rising interest rates), while a positive value implies liability sensitivity (i.e., positioned for declining interest rates). For example, if the duration of equity is +1.5 years, the economic value of equity declines by 1.5% for each 100 basis point increase in interest rates.

<u>Earning assets</u> - Assets that generate income, which include: federal funds sold; resale agreements; trading securities; interest-earning deposits with banks; loans held for sale; loans; investment securities; and certain other assets.

Economic capital - Represents the amount of resources that a business or business segment should hold to guard against potentially large losses that could cause insolvency and is based on a measurement of economic risk. The economic capital measurement process involves converting a risk distribution to the capital that is required to support the risk, consistent with our target credit rating. As such, economic risk serves as a "common currency" of risk that allows us to compare different risks on a similar basis.

<u>Effective duration</u> - A measurement, expressed in years, that, when multiplied by a change in interest rates, would approximate the percentage change in value of on- and off- balance sheet positions.

<u>Efficiency</u> - Noninterest expense divided by total revenue.

<u>Fair value</u> - The price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date.

<u>FICO score</u> - A credit bureau-based industry standard score created by Fair Isaac Co. which predicts the likelihood of borrower default. We use FICO scores both in underwriting and assessing credit risk in our consumer lending portfolio. Lower FICO scores indicate likely higher risk of default, while higher FICO scores indicate likely lower risk of default. FICO scores are updated on a periodic basis.

<u>Funds transfer pricing</u> - A management accounting methodology designed to recognize the net interest income effects of sources and uses of funds provided by the assets and liabilities of a business segment. We assign these balances LIBOR-based funding rates at origination that represent the interest cost for us to raise/invest funds with similar maturity and repricing structures.

<u>Futures and forward contracts</u> - Contracts in which the buyer agrees to purchase and the seller agrees to deliver a specific financial instrument at a predetermined price or yield. May be settled either in cash or by delivery of the underlying financial instrument.

<u>GAAP</u> - Accounting principles generally accepted in the United States of America.

<u>Investment securities</u> - Collectively, securities available for sale and securities held to maturity.

<u>LIBOR</u> - Acronym for London InterBank Offered Rate. LIBOR is the average interest rate charged when banks in the London wholesale money market (or interbank market) borrow unsecured funds from each other. LIBOR rates are used as a benchmark for interest rates on a global basis. PNC's product set includes loans priced using LIBOR as a benchmark.

<u>Loan-to-value ratio (LTV)</u> - A calculation of a loan's collateral coverage that is used both in underwriting and assessing credit risk in our lending portfolio. LTV is the sum total of loan obligations secured by collateral divided by the market value of that same collateral. Market values of the collateral are based on an independent valuation of the collateral. For example, an LTV of less than 90% is better secured and has less credit risk than an LTV of greater than or equal to 90%.

Loss given default (LGD) - An estimate of loss, net of recovery based on collateral type, collateral value, loan exposure, or the guarantor(s) quality and guaranty type (full or partial). Each loan has its own LGD. The LGD risk rating measures the percentage of exposure of a specific credit obligation that we expect to lose if default occurs. LGD is net of recovery, through either liquidation of collateral or deficiency judgments rendered from foreclosure or bankruptcy proceedings.

Net interest margin - Annualized taxable-equivalent net interest income divided by average earning assets.

<u>Nonaccretable difference</u> - Contractually required payments receivable on a purchased impaired loan in excess of the cash flows expected to be collected.

Nondiscretionary assets under administration - Assets we hold for our customers/clients in a nondiscretionary, custodial capacity. We do not include these assets on our Consolidated Balance Sheet.

Nonperforming assets - Nonperforming assets include nonperforming loans and OREO and foreclosed assets, but exclude certain government insured or guaranteed loans for which we expect to collect substantially all principal and interest, loans held for sale, loans accounted for under the fair value option and purchased impaired loans. We do not accrue interest income on assets classified as nonperforming.

Nonperforming loans - Loans for which we do not accrue interest income. Nonperforming loans include loans to commercial, commercial real estate, equipment lease financing, home equity, residential real estate, credit card and other consumer customers as well as TDRs which have not returned to performing status. Nonperforming loans exclude certain government insured or guaranteed loans for which we expect to collect substantially all principal and interest, loans held for sale, loans accounted for under the fair value option and purchased impaired loans. Nonperforming loans exclude purchased impaired loans as we are currently accreting interest income over the expected life of the loans.

Notional amount - A number of currency units, shares, or other units specified in a derivative contract.

<u>Operating leverage</u> - The period to period dollar or percentage change in total revenue (GAAP basis) less the dollar or percentage change in noninterest expense. A positive variance indicates that revenue growth exceeded expense growth (i.e., positive operating leverage) while a negative variance implies expense growth exceeded revenue growth (i.e., negative operating leverage).

<u>Options</u> - Contracts that grant the purchaser, for a premium payment, the right, but not the obligation, to either purchase or sell the associated financial instrument at a set price during a specified period or at a specified date in the future.

Other real estate owned (OREO) and foreclosed assets - Assets taken in settlement of troubled loans primarily through deed-in-lieu of foreclosure or foreclosure. Foreclosed assets include real and personal property, equity interests in corporations, partnerships, and limited liability companies.

Other-than-temporary impairment (OTTI) - When the fair value of a security is less than its amortized cost basis, an assessment is performed to determine whether the impairment is other-than-temporary. If we intend to sell the security or more likely than not will be required to sell the security before recovery of its amortized cost basis less any current-period credit loss, an other-than-temporary impairment is considered to have occurred. In such cases, an other-than-temporary impairment is recognized in earnings equal to the entire difference between the investment's amortized cost basis and its fair value at the balance sheet date. Further, if we do not expect to recover the entire amortized cost of the security, an other-than-temporary impairment is considered to have occurred. However for debt securities, if we do not intend to sell the security and it is not more likely than not that we will be required to sell the security before its recovery, the other-than-temporary loss is separated into (a) the amount representing the credit loss, and (b) the amount related to all other factors. The other-than-temporary impairment related to credit losses is recognized in earnings while the amount related to all other factors is recognized in other comprehensive income, net of tax.

Parent company liquidity coverage - Liquid assets divided by funding obligations within a two year period.

<u>Pretax earnings</u> - Income before income taxes and noncontrolling interests.

Pretax, pre-provision earnings - Total revenue less noninterest expense.

<u>Primary client relationship</u> - A corporate banking client relationship with annual revenue generation of \$10,000 to \$50,000 or more, and for Asset Management Group, a client relationship with annual revenue generation of \$10,000 or more.

Probability of default (PD) - An internal risk rating that indicates the likelihood that a credit obligor will enter into default status.

<u>Purchase accounting accretion</u> - Accretion of the discounts and premiums on acquired assets and liabilities. The purchase accounting accretion is recognized in net interest income over the weighted-average life of the financial instruments using the constant effective yield method. Accretion for purchased impaired loans includes any cash recoveries received in excess of the recorded investment.

<u>Purchased impaired loans</u> - Acquired loans determined to be credit impaired under FASB ASC 310-30 (AICPA SOP 03-3). Loans are determined to be impaired if there is evidence of credit deterioration since origination and for which it is probable that all contractually required payments will not be collected.

<u>Recorded investment (purchased impaired loans)</u> - The initial investment of a purchased impaired loan plus interest accretion and less any cash payments and writedowns to date. The recorded investment excludes any valuation allowance which is included in our allowance for loan and lease losses.

<u>Recovery</u> - Cash proceeds received on a loan that we had previously charged off. We credit the amount received to the allowance for loan and lease losses.

<u>Residential development loans</u> - Project-specific loans to commercial customers for the construction or development of residential real estate including land, single family homes, condominiums and other residential properties.

Residential mortgage servicing rights hedge gains/(losses), net - We have elected to measure acquired or originated residential mortgage servicing rights (MSRs) at fair value under GAAP. We employ a risk management strategy designed to protect the economic value of MSRs from changes in interest rates. This strategy utilizes securities and a portfolio of derivative instruments to hedge changes in the fair value of MSRs arising from changes in interest rates. These financial instruments are expected to have changes in fair value which are negatively correlated to the change in fair value of the MSR portfolio. Net MSR hedge gains/(losses) represent the change in the fair value of MSRs, exclusive of changes due to time decay and payoffs, combined with the change in the fair value of the associated securities and derivative instruments.

Return on average assets - Annualized net income divided by average assets.

Return on average capital - Annualized net income divided by average capital.

Return on average common shareholders' equity - Annualized net income attributable to common shareholders divided by average common shareholders' equity.

<u>Risk-weighted assets</u> - Computed by the assignment of specific risk-weights (as defined by the Board of Governors of the Federal Reserve System) to assets and off-balance sheet instruments.

Securitization - The process of legally transforming financial assets into securities.

<u>Servicing rights</u> - An intangible asset or liability created by an obligation to service assets for others. Typical servicing rights include the right to receive a fee for collecting and forwarding payments on loans and related taxes and insurance premiums held in escrow.

<u>Taxable-equivalent interest</u> - The interest income earned on certain assets is completely or partially exempt from Federal income tax. As such, these tax-exempt instruments typically yield lower returns than taxable investments. To provide more meaningful comparisons of yields and margins for all interest-earning assets, we use interest income on a taxable-equivalent basis in calculating average yields and net interest margins by increasing the interest income earned on tax-exempt assets to make it fully equivalent to interest income earned on other taxable investments. This adjustment is not permitted under GAAP on the Consolidated Income Statement.

<u>Total equity</u> - Total shareholders' equity plus noncontrolling interests.

<u>Transaction deposits</u> - The sum of interest-bearing money market deposits, interest-bearing demand deposits, and noninterest-bearing deposits.

<u>Troubled debt restructuring (TDR)</u> - A loan whose terms have been restructured in a manner that grants a concession to a borrower experiencing financial difficulties.

<u>Watchlist</u> - A list of criticized loans, credit exposure or other assets compiled for internal monitoring purposes. We define criticized exposure for this purpose as exposure with an internal risk rating of other assets especially mentioned, substandard, doubtful or loss.

<u>Yield curve</u> - A graph showing the relationship between the yields on financial instruments or market indices of the same credit quality with different maturities. For example, a "normal" or "positive" yield curve exists when long-term bonds have higher yields than short-term bonds. A "flat" yield curve exists when yields are the same for short-term and long-term bonds. A "steep" yield curve exists when yields on long-term bonds are significantly higher than on short-term bonds. An "inverted" or "negative" yield curve exists when short-term bonds have higher yields than long-term bonds.