

# FINANCIAL SUPPLEMENT FIRST QUARTER 2010 (UNAUDITED)

# THE PNC FINANCIAL SERVICES GROUP, INC. FINANCIAL SUPPLEMENT FIRST QUARTER 2010 (UNAUDITED)

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The information contained in this Financial Supplement is preliminary, unaudited and based on data available on April 22, 2010. We have reclassified certain prior period amounts to be consistent with the current period presentation. This information speaks only as of the particular date or dates included in the schedules. We do not undertake any obligation to, and disclaim any duty to, correct or update any of the information provided in this Financial Supplement. Our future financial performance is subject to risks and uncertainties as described in our United States Securities and Exchange Commission ("SEC") filings.

#### **BUSINESS**

PNC is one of the largest diversified financial services companies in the United States and is headquartered in Pittsburgh, Pennsylvania. PNC has businesses engaged in retail banking, corporate and institutional banking, asset management, residential mortgage banking and global investment servicing, providing many of its products and services nationally and others in PNC's primary geographic markets located in Pennsylvania, Ohio, New Jersey, Michigan, Maryland, Illinois, Indiana, Kentucky, Florida, Virginia, Missouri, Delaware, Washington, D.C., and Wisconsin. PNC also provides certain investment servicing internationally.

#### PENDING SALE OF PNC GLOBAL INVESTMENT SERVICING

On February 2, 2010, we entered into a definitive agreement to sell PNC Global Investment Servicing Inc. (GIS), a leading provider of processing, technology and business intelligence services to asset managers, broker-dealers and financial advisors worldwide, for \$2.3 billion in cash. We currently anticipate closing the transaction in the third quarter of 2010. Completion of the transaction is subject to regulatory approvals and certain other closing conditions. Results of operations of GIS are presented as income from discontinued operations, net of income taxes, on our Consolidated Income Statement for all periods presented. As a result of its pending sale, GIS is no longer a reportable business segment.

#### Consolidated Income Statement (Unaudited)

Page 11   Page 12   Page 12   Page 12   Page 13   Pag	Consolidated Income Statement (Unaudited)	Three months ended							
Image: Interest Increase Interest Increase		March 31			June 30	March 31			
Personant	In millions, except per share data								
Iconserounces contricts         20,00         20,00         30,									
breakments of the breakment of t		\$2,160	\$2,160	\$2.091	\$2,203	\$2,465			
Oblem         Q10         Q10         Q10         Q20         Q20 </td <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>									
Traini faircest income									
Propests									
Deposite formed finals         281         334         837         436         293         279         233         293           Beformed finals         250         293         264         809         293         204         2019         239         2019		,	7	,	- ,	-,			
Bornewafunds         245         259         277         333         939           Total interest income         2379         2,346         2,24         2,193         2,320           Net interest income         2379         2,146         2,224         2,193         2,320           Asset management         259         1,19         242         208         189           Consumer services         268         260         252         264         245           Corporat services         200         236         248         242         224           Service charges on deposits         200         236         248         242         224           Service charges on deposits         200         236         248         242         224           Net other-than-temporary impairments         (116)         (144)         168         182         256           Net other-than-temporary impairments         116         (144)         168         182         24         224           Met gains on suck Keck 2GI trunsaction (a)         240         327         311         205         144         188         182         25         149         149         142         182         142 <td< td=""><td></td><td>281</td><td>334</td><td>387</td><td>474</td><td>546</td></td<>		281	334	387	474	546			
Total nominterest sepense   525   593   664   807   939   Not interest sepense   2,377   2,346   2,224   2,081   3,237   2,336   2,324   2,2	•								
Notiniterest income									
Name			2,346	2.224	2,193				
Assert management         259         219         242         208         188           Consumer services         268         260         252         264         245         24		,	7	,	,				
Consumer services         296         315         330         339         136           Copporate services         268         260         252         264         245           Residential mortgage         147         107         207         245         431           Service charges on deposits         200         236         248         224         224           Net other-than-temporary impairments         1016         104         102         255         (148)           Net other-than-temporary impairments         116         104         102         105         (148)           Octain on BlackRock/BGI transaction (3)         248         323         380         180         480         202         224		259	219	242	208	189			
Corporate services         268         260         252         264         425         481         582         481         582         435         435         435         282	<u> </u>								
Residential mortgage         147         0.00         20.4         24.5         24.1         24.2         22.4         24.2         22.4         24.2         22.4         22.0         23.6         24.8         22.0         25.0 </td <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>									
Service charges on deposits         200         23.6         248         242         224           Net gains on sales of securities         90         144         168         182         5.6           Net other-Han-temporary impairments         (116)         (140)         (120)         1635         (140)           Other         240         3.76         3.18         2.5         5           Total nominterest income         3.763         3.48         3.83         3.03         3.086           Prostion For Credit Losses         3.763         3.48         2.48         1.083         3.03         3.086           Proside For Credit Losses         7.5         1.04         1.08         1.09         1.08         1.08         1.09         1.08         1.09         1.08	-								
Net gains on sales of securities         90         144         168         182         56           Ket other-than-temporary impairments         (106)         (144)         (129)         (155)         (156)           Other         240         327         311         295         54           Total revenue         3,763         4,866         3,853         3,803         3,808           Provision For Credit Losses         751         1,049         91         1,017         20           Personal         956         969         1,068         1,086         969         1,088         1,009         1,008         1,008         1,009         1,009         1,009         1,009         1,009         1,009									
Note the then-temporary impairments									
Oble         2.0         2.7         3.1         2.95         3.1           Total noninterest income         1,384         2,540         1,629         1,610         1,366           Total revenue         3,763         4,886         3,833         3,803         3,808           Provision For Credit Loses         71         1,049         91         1,087         88           Personnel         95         96         1,068         1,088 <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>									
Other         240         327         311         295         54           Total noiniterest income         1,384         2,540         1,629         1,610         3,68           Provision For Credit Loses         3,763         4,88         3,893         3,803         3,808           Noiniterest Experse         Fersonnel         956         969         1,068         1,068         969           Occupancy         187         187         170         174         178           Equipment         172         173         170         174         178           Marketing         50         59         58         59         57           Other         748         828         746         991         748           Total noninterest expense         2,113         2,209         2,214         2,492         2,158           Income from continuing operations before income taxes and         899         1,628         725         224         648           Income from continuing operations before income taxes and income taxes of \$14,832,\$11,\$6, and \$5)         231         4         19         12         10           Income taxes         187         1,52         2,52         2,48         <		()	, ,	(/	()	(-15)			
Total noninterest income		240		311	295	54			
Total revenue									
Prosision For Credit Losses         751         1,049         914         1,087         888           Nominterest Expense         956         969         1,068         1,086         996           Cocupancy         187         180         172         182         179           Equipmen         187         180         172         182         179           Equipmen         748         828         746         991         748           Marketing         70         59         58         59         75           Other         748         828         746         991         748           Total noninterest expense         2,113         2,202         251         252         224         248           Romer from continuiting operations before income taxes and noncontrolling interests         89         1,628         75         224         648           Rocontracting serior storic discidence income taxes of \$14,\$32,\$11,\$5,and\$\$\$\$         648         1,103         540         195         520         648         1,103         540         195         520         190         4         4         15         15         15         15         15         15         15         15				•					
Nominterest Expense         Personnel         956         969         1,068         1,086         966           Occupancy         187         187         173         170         174         178           Equipment         172         173         170         174         178           Marketing         50         59         58         59         57           Other         748         828         746         991         748           Total noninterest expense         2,113         2,209         2,214         2,402         2,158           Income from continuing operations before income taxes and noncontrolling interests         899         1,628         725         224         48           Income from continuing operations before noncontrolling interests         648         1,01         50         128         129         122         120           Income from continuing operations before noncontrolling interests         648         1,01         50         129         14         19         12         10           Income from continuing operations before noncontrolling interests         618         1,01         50         10         10         11         15         12         10         10         10									
Personnel         956         969         1,068         1,966         996           Occupancy         187         180         172         182         179           Equipment         172         173         170         174         178           Marketing         50         59         58         59         57           Other         748         828         746         991         748           Total noninterest expense         2,113         2,209         2,214         2,492         2,188           Incomer from continuing operations before income taxes and noncontrolling interests         899         1,628         725         224         648           Income from continuing operations before income taxes of \$14,832,\$11,\$6, and \$51         231         4         19         12         10           Income from continuing operations before income taxes of \$14,\$32,\$11,\$6, and \$51         23         4         19         12         10           Income from continuing operations before income taxes of \$14,\$32,\$11,\$6, and \$51         23         4         19         12         10           Income in taxes of \$14,\$32,\$11,\$6, and \$51         23         4         19         12         10           Less: Net income         100		751	1,0.2	71.	1,007	000			
Occupancy         187         180         172         182         179           Equipment         172         173         170         174         178           Marketing         50         59         58         59         57           Other         748         828         746         991         748           Tool anoninerest expense         213         2,209         2,214         2,92         2,188           Income from continuing operations before income taxes and necome taxes         89         1,628         725         224         648           Income from continuing operations before noncontrolling interests         89         1,628         725         224         648           Income from continuing operations before noncontrolling interests         648         1,103         540         195         520           Income from discontinued operations (net of income taxes of \$14, \$32, \$11, \$6, and \$5)         23         4         19         12         10           Net income (loss) attributable to noncontrolling interests         (5)         (37)         (20)         9         4           Preferred stock dividends         93         1,9         9         19         15           Preferred stock dividends		956	969	1.068	1.086	996			
Equipment         172         173         170         174         178           Marketing         50         59         58         59         57           Other         748         828         746         991         748           Total noninterest expense         2,113         2,209         2,214         2,492         2,158           Income from continuing operations before income taxes and noncontrolling interests         899         1,628         725         224         648           Income from continuing operations before noncontrolling interests         648         1,103         540         195         250           Income from discontinued operations before noncontrolling interests         648         1,103         540         195         250           Income from discontinued operations before noncontrolling interests         671         1,107         559         207         500           Income from discontinued operations before noncontrolling interests         671         1,107         559         207         500           Less: Ne income (loss) attributable to noncontrolling interests         673         1,107         559         207         50           Exercise to Exit income (ascalar total stack discount accretion         33         1,107         50 </td <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>									
Marketing Other         50         59         58         59         77           Other         748         828         746         991         748           Total noninterest expense         2,113         2,209         2,214         2,492         2,188           Income from continuing operations before income taxes and noncontrolling interests         899         1,628         725         224         648           Income taxes         251         525         185         29         120           Income taxes         648         1,103         540         195         520           Income from continuing operations before noncontrolling interests         648         1,103         540         195         520           Income from discontinued operations (net of income taxes of \$14, \$32, \$11, \$6, and \$55)         23         4         19         12         10           Vest income (loss) attributable to noncontrolling interests         (5)         (37)         (20)         9         4           Preferred stock dividends         93         119         99         119         51           Preferred stock discount accretion         333         1,011         346         56         346           Net income attributable to common shareh									
Other         748         828         746         991         748           Total noninterest expense         2,113         2,209         2,214         2,492         2,188           Income from continuing operations before income taxes and noncontrolling interests         899         1,628         725         224         648           Income taxes         251         525         185         29         128           Income from continuing operations before noncontrolling interests         648         1,103         540         195         520           Income from discontinued operations (net of income taxes of \$14, \$32, \$11, \$6, and \$5)         23         4         19         12         10           Net income         671         1,107         559         207         530           Less: Net income (loss) attributable to noncontrolling interests         (5)         (37)         (20)         9         4           Preferred stock dividends         93         1,19         99         1,19         1,5         1 </td <td>• •</td> <td></td> <td></td> <td></td> <td></td> <td></td>	• •								
Total noninterest expense	-								
Income from continuing operations before income taxes and noncontrolling interests   899   1,628   725   224   648   1160   725									
noncontrolling interests         899         1,628         725         224         648           Income taxes         251         525         185         29         128           Income from continuing operations before noncontrolling interests         648         1,103         540         195         520           Income from discontinued operations (net of income taxes of \$14, \$32, \$11, \$6, and \$5)         23         4         19         12         10           Net income         671         1,107         559         207         530           Less: Net income (loss) attributable to noncontrolling interests         (5)         (37)         (20)         9         4           Preferred stock dividends         93         119         99         119         51           Preferred stock discount accretion         250         14         13         14         15           Net income attributable to common shareholders         333         1,011         \$467         \$65         \$460           Basic Earnings Per Common Share         5.62         \$2.18         \$.97         \$.11         \$1.02           Continuing operations         5.62         \$2.18         \$.97         \$.11         \$1.02           Diluted Earnings Per Common Share </td <td></td> <td>2,113</td> <td>2,20)</td> <td>2,217</td> <td>2,472</td> <td>2,130</td>		2,113	2,20)	2,217	2,472	2,130			
Income taxes         251         525         185         29         128           Income from continuing operations before noncontrolling interests         648         1,103         540         195         520           Income from discontinued operations (net of income taxes of \$14, \$32, \$11, \$6, and \$5)         23         4         19         12         10           Net income         671         1,107         559         207         530           Less: Net income (loss) attributable to noncontrolling interests         (5)         (37)         (20)         9         4           Preferred stock dividends         93         119         99         119         51           Preferred stock dividends         93         1,10         99         119         51           Preferred stock dividends         93         1,10         99         1,10         51           Net income attributable to common shareholders         3333         1,011         346         565         \$460           Basic Earnings Per Common Share         .05         0,01         .04         .03         .02           Discontinued operations         .67         \$2.18         \$.96         \$.11         \$1.01           Discontinued operations         .56		800	1 628	725	224	648			
Income from continuing operations before noncontrolling interests   648   1,103   540   195   520     Income from discontinued operations (net of income taxes of \$14, \$32, \$11, \$6, and \$5)   23   4   19   12   10     Net income   1,107   559   207   530     Less: Net income (loss) attributable to noncontrolling interests   55   637   (20)   9   4     Preferred stock dividends   93   119   99   119   51     Preferred stock discount accretion   250   14   13   14   15     Net income attributable to common shareholders   \$333   \$1,011   \$467   \$65   \$460      Basic Earnings Per Common Share         Continuing operations   \$62   \$2.18   \$97   \$1.1   \$1.02     Discontinued operations   \$67   \$2.19   \$1.01   \$1.4   \$1.04     Diluted Earnings Per Common Share       Continuing operations   \$61   \$2.16   \$96   \$1.1   \$1.01     Discontinued operations   \$66   \$2.17   \$1.00   \$1.4   \$1.01     Discontinued operations   \$66   \$2.17   \$1.00   \$1.4   \$1.01     Discontinued operations   \$66   \$2.17   \$1.00   \$1.4   \$1.03     Net income   \$67   \$2.19   \$1.01   \$1.01     Discontinued operations   \$67   \$2.16   \$96   \$1.1   \$1.01     Discontinued operations   \$67   \$2.16   \$96   \$1.1   \$1.01     Discontinued operations   \$68   \$2.17   \$1.00   \$1.4   \$1.03     Net income   \$68   \$2.17   \$1.00   \$1.4   \$1.03     Net	_								
Net income from discontinued operations (net of income taxes of \$14,\$32,\$11,\$6, and \$5)   23   4   19   12   10     Net income   671   1,107   559   207   530     Less: Net income (loss) attributable to noncontrolling interests   (5)   (37)   (20)   9   4     Preferred stock dividends   93   119   99   119   51     Preferred stock dividends   250   14   13   14   15     Preferred stock discount accretion   250   14   13   14   15     Net income attributable to common shareholders   8333   \$1,011   \$467   \$65   \$460      Basic Earnings Per Common Share     Continuing operations   5.62   \$2.18   \$.97   \$1.1   \$1.02     Discontinued operations   5.67   \$2.19   \$1.01   \$1.4   \$1.04      Diluted Earnings Per Common Share     Continuing operations   5.61   \$2.16   \$.96   \$1.1   \$1.01     Discontinued operations   5.66   \$2.17   \$1.00   \$1.4   \$1.03      Average Common Shares Outstanding     Basic   498   460   460   451   443     Diluted   500   462   461   453   444      Efficiency   56%   45%   57%   66%   59%    Noninterest income to total revenue   37%   52%   42%   42%   37%    Noninterest income to total revenue   37%   52%   42%   42%   37%      Average Common to total revenue   37%   52%   42%   42%   37%      Average Common to total revenue   37%   52%   42%   42%   37%      Noninterest income to total revenue   37%   52%   42%   42%   37%      Average Common to total revenue   37%   52%   42%   42%   37%      Average Common to total revenue   37%   52%   42%   42%   37%      Average Common to total revenue   37%   52%   42%   42%   37%      Average Common to total revenue   37%   52%   42%   42%   37%      Average Common to total revenue   37%   52%   42%   42%   37%      Average Common to total revenue   37%   52%   42%   42%   37%      Average Common to total revenue   37%   52%   42%   42%   37%      Average Common to total revenue   37%   52%   42%   42%   37%      Average Common to total revenue   37%   52%   42%   42%   37%      Average Common to total revenue   37%   52%   42%   42%   37%      Aver									
Net income         671         1,107         559         207         530           Less: Net income (loss) attributable to noncontrolling interests         (5)         (37)         (20)         9         4           Preferred stock dividends         93         119         99         119         51           Preferred stock discount accretion         250         14         13         14         15           Net income attributable to common shareholders         \$333         \$1,011         \$467         \$65         \$460           Basic Earnings Per Common Share           Continuing operations         \$.62         \$2.18         \$.97         \$.11         \$1.02           Discontinued operations         0.05         0.1         .04         .03         .02           Net income         \$.67         \$2.19         \$1.01         \$1.4         \$1.04           Diluted Earnings Per Common Share           Continuing operations         \$.61         \$2.16         \$.96         \$.11         \$1.01           Discontinued operations         \$.61         \$2.16         \$.96         \$.11         \$1.01           Discontinued operations         \$.66         \$2.17         \$1.00         \$.14         \$1.0									
Continuing operations   Cont									
Preferred stock dividends         93         119         99         119         51           Preferred stock discount accretion         250         14         13         14         15           Net income attributable to common shareholders         \$333         \$1,011         \$467         \$65         \$460           Basic Earnings Per Common Share         8.62         \$2.18         \$.97         \$.11         \$1.02           Continuing operations         .65         .01         .04         .03         .02           Net income         \$.67         \$2.19         \$1.01         \$1.04         \$1.04           Discontinued operations         \$.61         \$2.16         \$.96         \$.11         \$1.01           Discontinued operations         \$.61         \$2.16         \$.96         \$.11         \$1.01           Discontinued operations         \$.65         \$.217         \$1.00         \$.14         \$1.03           Net income         \$.66         \$2.17         \$1.00         \$.14         \$1.03           Average Common Shares Outstanding         \$498         460         460         451         443           Diluted         \$50         462         461         453         444			*						
Preferred stock discount accretion         250         14         13         14         15           Net income attributable to common shareholders         \$333         \$1,011         \$467         \$65         \$460           Basic Earnings Per Common Share         Use of the propertions of the propertions of the propertions of the propertion of the properties of th				, ,					
Net income attributable to common shareholders         \$333         \$1,011         \$467         \$65         \$460           Basic Earnings Per Common Share         Continuing operations         \$.62         \$2.18         \$.97         \$.11         \$1.02           Discontinued operations         .05         .01         .04         .03         .02           Net income         \$.67         \$2.19         \$1.01         \$1.4         \$1.04           Diluted Earnings Per Common Share           Continuing operations         \$.61         \$2.16         \$.96         \$.11         \$1.01           Discontinued operations         .05         .01         .04         .03         .02           Net income         \$.66         \$2.17         \$1.00         \$.14         \$1.03           Average Common Shares Outstanding         8.66         \$2.17         \$1.00         \$.14         \$1.03           Basic         498         460         460         451         443           Diluted         500         462         461         453         444           Efficiency         56%         45%         57%         66%         59%           Noninterest income to total revenue         37%									
Basic Earnings Per Common Share           Continuing operations         \$.62         \$2.18         \$.97         \$.11         \$1.02           Discontinued operations         .05         .01         .04         .03         .02           Net income         \$.67         \$2.19         \$1.01         \$1.4         \$1.04           Diluted Earnings Per Common Shares           Continuing operations         \$.61         \$2.16         \$.96         \$.11         \$1.01           Discontinued operations         .05         .01         .04         .03         .02           Nerage Common         \$.66         \$2.17         \$1.00         \$.14         \$1.03           Average Common Shares Outstanding         \$.65         \$2.17         \$1.00         \$.14         \$1.03           Basic         498         460         460         451         443           Diluted         500         462         461         453         444           Efficiency         56%         45%         57%         66%         59%           Noninterest income to total revenue         37%         52%         42%         42%         37%									
Continuing operations         \$.62         \$2.18         \$.97         \$.11         \$1.02           Discontinued operations         .05         .01         .04         .03         .02           Net income         \$.67         \$2.19         \$1.01         \$1.4         \$1.04           Diluted Earnings Per Common Shares           Continuing operations         \$.61         \$2.16         \$.96         \$.11         \$1.01           Discontinued operations         .05         .01         .04         .03         .02           Nerage Common         \$.66         \$2.17         \$1.00         \$.14         \$1.03           Average Common Shares Outstanding         \$.65         \$2.17         \$1.00         \$.14         \$1.03           Basic         498         460         460         451         443           Diluted         500         462         461         453         444           Efficiency         56%         45%         57%         66%         59%           Noninterest income to total revenue         37%         52%         42%         42%         37%		ψ333	ψ1,011	φ+07	Ψ03	Ψ+00			
Discontinued operations         .05         .01         .04         .03         .02           Net income         \$.67         \$2.19         \$1.01         \$1.4         \$1.04           Diluted Earnings Per Common Shares           Continuing operations         \$.61         \$2.16         \$.96         \$.11         \$1.01           Discontinued operations         .05         .01         .04         .03         .02           Net income         \$.66         \$2.17         \$1.00         \$.14         \$1.03           Average Common Shares Outstanding         8.86         \$2.17         \$1.00         \$.14         \$1.03           Diluted         498         460         460         451         443           Diluted         500         462         461         453         444           Efficiency         56%         45%         57%         66%         59%           Noninterest income to total revenue         37%         52%         42%         42%         37%		\$ 62	\$2.18	\$ 97	\$ 11	\$1.02			
Net income         \$.67         \$2.19         \$1.01         \$.14         \$1.04           Diluted Earnings Per Common Share           Continuing operations         \$.61         \$2.16         \$.96         \$.11         \$1.01           Discontinued operations         .05         .01         .04         .03         .02           Net income         \$.66         \$2.17         \$1.00         \$.14         \$1.03           Average Common Shares Outstanding         88sic         498         460         460         451         443           Diluted         500         462         461         453         444           Efficiency         56%         45%         57%         66%         59%           Noninterest income to total revenue         37%         52%         42%         42%         37%									
Diluted Earnings Per Common Share           Continuing operations         \$.61         \$2.16         \$.96         \$.11         \$1.01           Discontinued operations         .05         .01         .04         .03         .02           Net income         \$.66         \$2.17         \$1.00         \$14         \$1.03           Average Common Shares Outstanding         8         460         460         451         443           Diluted         500         462         461         453         444           Efficiency         56%         45%         57%         66%         59%           Noninterest income to total revenue         37%         52%         42%         42%         37%									
Continuing operations         \$.61         \$2.16         \$.96         \$.11         \$1.01           Discontinued operations         .05         .01         .04         .03         .02           Net income         \$.66         \$2.17         \$1.00         \$.14         \$1.03           Average Common Shares Outstanding         8asic         498         460         460         451         443           Diluted         500         462         461         453         444           Efficiency         56%         45%         57%         66%         59%           Noninterest income to total revenue         37%         52%         42%         42%         37%		φ.07	\$2.19	\$1.01	φ.14	\$1.04			
Discontinued operations         .05         .01         .04         .03         .02           Net income         \$.66         \$2.17         \$1.00         \$.14         \$1.03           Average Common Shares Outstanding         88sic         498         460         460         451         443           Diluted         500         462         461         453         444           Efficiency         56%         45%         57%         66%         59%           Noninterest income to total revenue         37%         52%         42%         42%         37%		\$ 61	\$2.16	\$ 96	\$ 11	\$1.01			
Net income         \$.66         \$2.17         \$1.00         \$.14         \$1.03           Average Common Shares Outstanding         498         460         460         451         443           Basic         500         462         461         453         444           Efficiency         56%         45%         57%         66%         59%           Noninterest income to total revenue         37%         52%         42%         42%         37%	- ·								
Average Common Shares Outstanding         Basic       498       460       460       451       443         Diluted       500       462       461       453       444         Efficiency       56%       45%       57%       66%       59%         Noninterest income to total revenue       37%       52%       42%       42%       37%									
Basic       498       460       460       451       443         Diluted       500       462       461       453       444         Efficiency       56%       45%       57%       66%       59%         Noninterest income to total revenue       37%       52%       42%       42%       37%		\$.00	\$4.17	\$1.00	<b>\$.14</b>	φ1.05			
Diluted         500         462         461         453         444           Efficiency         56%         45%         57%         66%         59%           Noninterest income to total revenue         37%         52%         42%         42%         37%		400	460	460	A51	112			
Efficiency         56%         45%         57%         66%         59%           Noninterest income to total revenue         37%         52%         42%         42%         37%									
Noninterest income to total revenue 37% 52% 42% 42% 37%									
	Efficiency	30%	43%	31%	00%	39%			
Effective tax rate (b) 27.9% 32.2% 25.5% 12.9% 19.8%	Noninterest income to total revenue	37%	52%	42%	42%	37%			
	Effective tax rate (b)	27.9%	32.2%	25.5%	12.9%	19.8%			

<sup>(</sup>a) The after-tax impact to net income was \$687 million for the fourth quarter of 2009. The earnings per diluted share impact was \$1.49 for the fourth quarter of 2009. BlackRock/BGI transaction refers to BlackRock's acquisition of Barclays Global Investors in exchange for cash and BlackRock common and participating preferred stock on December 1, 2009.

<sup>(</sup>b) The effective income tax rates are generally lower than the statutory rate due to the relationship of pretax income to tax credits and earnings that are not subject to tax. The higher effective tax rate for the fourth quarter of 2009 resulted from the gain on the BlackRock/BGI transaction.

#### Consolidated Balance Sheet (Unaudited)

Image         200         200         200         200           Asset         Asset         Canal due from banks (a)         33.563         \$2.828         \$3.46         \$3.797         \$3.576           Federal funds sold and resale agreements (b)         1.367         2.204         2.075         1.925         1.087           Interest-carning deposits with banks (a)         607         4.488         1.209         1.092         1.087           Interest-carning deposits with banks (a)         5.607         2.539         3.509         4.602         1.087           Interest-carning deposits with banks (a)         5.607         2.539         3.509         4.602         1.008         1.009         4.023           Interest-carning deposits with banks (a)         5.60         5.75,60         5.502         4.814         4.990         4.023         1.008         1.009         4.025         1.009         4.025         1.009         4.025         1.009         4.025         1.009         4.025         1.009         4.025         1.009         4.025         1.009         1.009         4.025         1.009         4.025         1.009         4.025         1.009         1.009         1.009         1.009         1.009         1.009         1.009		March 31	December 31	September 30	June 30	March 31
Base and due from banks (a)         S3,563         S4,288         S3,462         S3,797         S3,576           Federal funds sold and resale agreements (f)         1,367         2,129         2,271         1,195         1,195         1,195         1,195         1,195         1,195         1,195         1,195         1,195         1,195         1,195         1,195         1,195         1,195         1,195         1,195         1,195         1,195         1,108<	In millions, except par value	2010	2009	2009	2009	2009
Federal funds sold and resale agreements (b)         1,367         2,309         2,472         1,184         1,508           Irading securities         1,595         2,48         2,075         1,925         1,087           Increst-earning deposits with banks (a)         2,691         2,539         3,509         4,602         4,418           Investment securities (a)         5,706         5,607         5,441         4,969         4,625           Investment securities (a)         15,726         1,572         5,413         4,969         4,623           Allowance for loan and lease losses (a)         15,194         15,241         15,578         16,009         16,709           Ret loans         15,194         15,241         15,578         16,009         16,009           Goodwill         9,25         2,268         9,206         8,835           Other loans         3,289         3,404         3,448         3,684         3,233           Equir juvisetiments (a)         2,325         3,249         3,248         3,248         3,249         2,245         2,589         2,266           Cherl and Sees         2,232         3,233         2,212         2,589         2,765         2,542           Total assets	Assets					
Irangin securities         1.595         2.124         2.075         1.955         1.087           Interest-earning deposits with banks (a)         607         4.48         1.129         10,190         14,783           Loans held for sale (b)         2.691         2.539         3.509         4.602         4.045           Investment securities (a)         57,606         56,027         54.413         49,99         46,233           Loans (a) (b)         151,94         152,43         160,608         165,009         11,933           Allowance for loan and lease losses (a)         151,94         152,74         155,798         160,440         167,074           Octodwill         9,425         9,505         9,286         9,206         8,855           Other intangible assets         3,389         3,404         3,488         3,684         3,225           Other (b)         23,305         22,333         27,212         25,899         27,675           Total assets         55,513         38,882         3,484         43,025         34,102           Total deposits         843,125         84,384         43,025         41,806         40,610           Interest-bearing         9,34,12         3,898         14,624 <td>Cash and due from banks (a)</td> <td>\$3,563</td> <td>\$4,288</td> <td>\$3,426</td> <td>\$3,797</td> <td>\$3,576</td>	Cash and due from banks (a)	\$3,563	\$4,288	\$3,426	\$3,797	\$3,576
Interest-earning deposits with banks (a)         607         4,488         1,129         1,090         1,438           Loans held for sale (b)         2,691         2,523         3,509         4,622         4,045           Investment securities (a)         157,606         50,77         54,413         40,909         46,233           Loans (b)         157,206         157,531         160,008         163,009         17,373           Allowance for loan and lease losses (a)         151,947         152,471         155,789         160,400         167,004           Godwill         9,425         9,505         9,286         9,206         8,855           Other loans gold assets         3,289         10,254         3,448         3,634         3,232           Equity investments (a)         23,05         25,950         9,286         8,205         22,712         25,899         27,675           Total assets         230,05         22,302         27,112         25,899         27,675           Total assets         252,303         23,140         25,899         27,675           Total assets         252,303         24,848         43,025         41,802           Deposits         252,303         24,348         43,025 <td>Federal funds sold and resale agreements (b)</td> <td>1,367</td> <td>2,390</td> <td>2,427</td> <td>1,814</td> <td>1,554</td>	Federal funds sold and resale agreements (b)	1,367	2,390	2,427	1,814	1,554
Danis held for sale (b)	Trading securities	1,595	2,124	2,075	1,925	1,087
Investment securities (a)         57,606         50,027         44,13         49,969         46,233           Loans (a) (b)         157,266         157,543         160,608         165,009         171,373           Allowance for loan and lease losses (a)         151,947         152,471         155,788         160,40         167,074           Goodwill         9,245         9,505         9,286         92,06         88,55           Ober to lang light sasets         3,289         3,404         3,488         3,684         3,233           Equity investments (a)         10,256         10,254         8,684         8,168         8,155           Other (a) (b)         23,305         25,686         321,07         27,578         28,682           Total assets         8         26,596         321,070         27,578         28,682           Total assets         8         3,122         84,382         84,302         28,186         28,062           Total assets         8         33,122         84,383         843,025         81,806         29,063         15,04         48,633         15,045           Total assets         8         3,122         84,838         84,025         14,806         10,616         10,6	Interest-earning deposits with banks (a)	607	4,488	1,129	10,190	14,783
Page	Loans held for sale (b)	2,691	2,539	3,509	4,662	4,045
Net loans	Investment securities (a)	57,606	56,027	54,413	49,969	46,253
Net loans	Loans (a) (b)	157,266	157,543	160,608	165,009	171,373
Godwill         9.425         9.505         9.286         9.206         8.855           Other intangible assets         3.289         3.404         3.448         3.684         3.232           Equity investments (a)         10.256         10.254         10.254         18.684         8.168         8.215           Other (a) (b)         23.050         22.373         27.212         25.899         27.657           Total assets         8.265.396         \$269.863         \$27.107         \$29.754         \$28.622           Popular Security Secur	Allowance for loan and lease losses (a)	(5,319)	(5,072)	(4,810)	(4,569)	(4,299)
Other intangible assets         3,289         3,404         3,488         3,684         3,232           Equity investments (a)         10,256         10,254         8,684         8,168         8,215           Other (a) (b)         23,050         22,373         27,121         28,899         27,657           Total assets         \$265,396         \$269,803         \$27,107         \$27,974         \$286,422           Libribitis           Deposits         \$43,122         \$44,384         \$43,025         \$41,806         \$40,610           Interest-bearing         139,401         142,538         140,784         148,633         154,025           Total deposits         \$43,122         \$44,384         \$43,025         \$41,806         \$40,610           Interest-bearing         139,401         142,538         140,784         148,633         154,025           Total deposits         \$43,122         \$44,843         \$43,025         \$41,806         \$40,610           Browned Equal         \$10,001         \$10,938         \$3,996         \$3,921         \$4,899           Federal Home Loan Bank borrowings         \$10,001         \$9,07         \$10,511         \$13,292         \$14,809           Bank notes and serior d	Net loans	151,947	152,471	155,798	160,440	167,074
Equity investments (a)         10,256         10,254         8,684         8,168         8,215           Other (a) (b)         23,050         22,373         27,212         25,899         27,675           Total assets         256,968         3271,407         5279,754         528,642           Liabilities           Deposits           Noninterest-bearing Interest-bearing Interest-bea	Goodwill	9,425	9,505	9,286	9,206	8,855
Other (a) (b)         23,050         22,373         27,212         25,899         27,657           Total assets         \$265,396         \$269,863         \$271,407         \$279,754         \$286,422           Liabilities           Deposits           Noninterest-bearing         \$43,122         \$44,884         \$43,025         \$41,806         \$40,610           Interest-bearing         139,401         142,538         140,784         148,633         154,025           Total deposits         182,523         186,922         183,809         190,439         194,635           Borrowed funds         8,700         10,761         11,953         14,777         16,985           Federal Home Loan Bank borrowings         8,700         10,761         11,953         14,777         16,985           Bank notes and senior debt         12,638         12,362         12,424         13,292         13,828           Subordinated debt         10,001         9,907         10,501         10,383         10,694           Other (a)         5,611         2,333         3,036         2,308         2,163           Accrued expenses (a)         2,939         3,590         3,592         3,651         3,34	Other intangible assets	3,289	3,404	3,448	3,684	3,323
Total assets   \$265,396   \$269,863   \$271,407   \$279,754   \$286,422   \$286,815   \$271,407   \$279,754   \$286,422   \$286,815   \$286,	Equity investments (a)	10,256	10,254	8,684	8,168	8,215
Deposits	Other (a) (b)	23,050	22,373	27,212	25,899	27,657
Nominterest-bearing   \$43,122   \$44,384   \$43,025   \$41,806   \$40,610   \$10,000   \$13,401   \$142,538   \$14,0784   \$148,633   \$15,4025   \$15,000	Total assets	\$265,396	\$269,863	\$271,407	\$279,754	\$286,422
Noninterest-bearing Interest-bearing Interest-beari	Liabilities					
Noninterest-bearing Interest-bearing Interest. Inte	Deposits					
Interest-bearing	•	\$43.122	\$44.384	\$43.025	\$41.806	\$40,610
Total deposits	<u> </u>			140.784		
Pederal funds purchased and repurchase agreements   5,511   3,998   3,996   3,921   4,789   5,621   1,000						•
Federal funds purchased and repurchase agreements         5,511         3,998         3,996         3,921         4,789           Federal Home Loan Bank borrowings         8,700         10,761         11,953         14,777         16,985           Bank notes and senior debt         12,638         12,362         12,424         13,292         13,828           Subordinated debt         10,001         9,907         10,501         10,333         10,694           Other (a)         5,611         2,233         3,036         2,308         2,163           Allowance for unfunded loan commitments and letters of credit         252         296         324         319         328           Accrued expenses (a)         2,939         3,590         3,592         3,651         3,340           Other (a)         7,787         7,227         10,109         11,197         11,004           Total liabilities         235,962         237,296         239,744         250,287         257,766           Equity           Preferred stock (c)         2         2,676         2,354         2,348         2,342         2,261           Capital surplus - preferred stock         645         7,974         7,960         7,947         7,933	Borrowed funds	ŕ	,	ŕ	•	•
Federal Home Loan Bank borrowings         8,700         10,761         11,953         14,777         16,985           Bank notes and senior debt         12,638         12,362         12,424         13,292         13,828           Subordinated debt         10,001         9,907         10,501         10,383         10,694           Other (a)         5,611         2,233         3,036         2,308         2,163           Total borrowed funds         42,461         39,261         41,910         44,681         48,459           Allowance for unfunded loan commitments and letters of credit         252         296         324         319         328           Accrued expenses (a)         2,939         3,590         3,592         3,651         3,340           Other (a)         7,787         7,227         10,109         11,197         11,004           Total liabilities         235,962         237,296         239,744         250,287         257,766           Equity           Preferred stock (c)           Common stock - \$5 par value         2,676         2,354         2,348         2,342         2,261           Capital surplus - preferred stock         645         7,974         7,960         7,		5,511	3.998	3.996	3.921	4.789
Bank notes and senior debt         12,638         12,362         12,424         13,292         13,828           Subordinated debt         10,001         9,907         10,501         10,383         10,694           Other (a)         5,611         2,233         3,036         2,308         2,163           Total borrowed funds         42,461         39,261         41,910         44,681         48,459           Allowance for unfunded loan commitments and letters of credit         252         296         324         319         328           Accrued expenses (a)         2,939         3,590         3,592         3,651         3,340           Other (a)         7,787         7,227         10,109         11,197         11,004           Total liabilities         235,962         237,296         239,744         250,287         257,666           Equity         Preferred stock (c)         Common stock - \$5 par value         4         2,676         2,354         2,348         2,342         2,261           Capital surplus - preferred stock         645         7,974         7,960         7,947         7,933           Capital surplus - common stock and other         11,945         8,945         8,860         8,783         8,284 <td></td> <td></td> <td></td> <td></td> <td></td> <td>,</td>						,
Subordinated debt         10,001         9,907         10,501         10,383         10,694           Other (a)         5,611         2,233         3,036         2,308         2,163           Total borrowed funds         42,461         39,261         41,910         44,681         48,459           Allowance for unfunded loan commitments and letters of credit         252         296         324         319         328           Accrued expenses (a)         2,939         3,590         3,592         3,651         3,340           Other (a)         7,787         7,227         10,109         11,197         11,004           Total liabilities         235,962         237,296         239,744         250,287         257,766           Equity           Preferred stock (c)           Common stock - \$5 par value           Authorized 800 shares, issued 535, 471, 469, 468, and 452 shares         2,676         2,354         2,348         2,342         2,261           Capital surplus - preferred stock         645         7,974         7,960         7,947         7,933           Retained earnings         13,340         13,144         12,179         11,758         11,738           Accumulated other comp	ě					
Other (a)         5,611         2,233         3,036         2,308         2,163           Total borrowed funds         42,461         39,261         41,910         44,681         48,459           Allowance for unfunded loan commitments and letters of credit         252         296         324         319         328           Accrued expenses (a)         2,939         3,590         3,592         3,651         3,340           Other (a)         7,787         7,227         10,109         11,197         11,004           Total liabilities         235,962         237,296         239,744         250,287         257,766           Equity           Preferred stock (c)         2         235,962         237,296         239,744         250,287         257,766           Common stock - \$5 par value           Authorized 800 shares, issued 535, 471, 469, 468, and 452 shares         2,676         2,354         2,348         2,342         2,261           Capital surplus - preferred stock         645         7,974         7,960         7,947         7,933           Capital surplus - common stock and other         11,945         8,945         8,860         8,783         8,284           Retained earnings         13,340 <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>						
Total borrowed funds	~					
Allowance for unfunded loan commitments and letters of credit  Accrued expenses (a)  Other (a)  Total liabilities  252  296  324  319  328  3,540  3,340  Other (a)  7,787  7,227  10,109  11,197  11,004  Total liabilities  Equity  Preferred stock (c)  Common stock - \$5 par value  Authorized 800 shares, issued 535, 471, 469, 468, and 452 shares  Capital surplus - preferred stock  Capital surplus - common stock and other  11,945  8,945  8,860  8,783  8,284  Retained earnings  Accumulated other comprehensive loss  Common stock held in treasury at cost: 9, 9, 8, 7, and 7 shares  Total shareholders' equity  252  296  327  329  3,590  3,590  3,590  3,590  3,590  3,590  3,590  3,590  3,590  3,590  3,590  3,590  239,744  250,287  257,766  237,296  239,744  250,287  257,766  237,296  239,744  250,287  257,766  238  239,744  250,287  250,2						•
Accrued expenses (a)         2,939         3,590         3,592         3,651         3,340           Other (a)         7,787         7,227         10,109         11,197         11,004           Total liabilities         235,962         237,296         239,744         250,287         257,766           Equity           Preferred stock (c)           Common stock - \$5 par value         2,676         2,354         2,348         2,342         2,261           Capital surplus - preferred stock         645         7,974         7,960         7,947         7,933           Capital surplus - common stock and other         11,945         8,945         8,860         8,783         8,284           Retained earnings         13,340         13,144         12,179         11,758         11,738           Accumulated other comprehensive loss         (1,288)         (1,962)         (1,947)         (3,101)         (3,289)           Common stock held in treasury at cost: 9, 9, 8, 7, and 7 shares         (500)         (513)         (472)         (435)         (450)           Total shareholders' equity         26,818         29,942         28,928         27,294         26,477	Allowance for unfunded loan commitments and letters of credit					
Other (a)         7,787         7,227         10,109         11,197         11,004           Total liabilities         235,962         237,296         239,744         250,287         257,766           Equity           Preferred stock (c)           Common stock - \$5 par value           Authorized 800 shares, issued 535, 471, 469, 468, and 452 shares         2,676         2,354         2,348         2,342         2,261           Capital surplus - preferred stock         645         7,974         7,960         7,947         7,933           Capital surplus - common stock and other         11,945         8,945         8,860         8,783         8,284           Retained earnings         13,340         13,144         12,179         11,758         11,738           Accumulated other comprehensive loss         (1,288)         (1,962)         (1,947)         (3,101)         (3,289)           Common stock held in treasury at cost: 9, 9, 8, 7, and 7 shares         (500)         (513)         (472)         (435)         (450)           Total shareholders' equity         26,818         29,942         28,928         27,294         26,477		2.939	3.590	3,592	3.651	3,340
Total liabilities         235,962         237,296         239,744         250,287         257,766           Equity         Preferred stock (c)           Common stock - \$5 par value         Authorized 800 shares, issued 535, 471, 469, 468, and 452 shares         2,676         2,354         2,348         2,342         2,261           Capital surplus - preferred stock         645         7,974         7,960         7,947         7,933           Capital surplus - common stock and other         11,945         8,945         8,860         8,783         8,284           Retained earnings         13,340         13,144         12,179         11,758         11,738           Accumulated other comprehensive loss         (1,288)         (1,962)         (1,947)         (3,101)         (3,289)           Common stock held in treasury at cost: 9, 9, 8, 7, and 7 shares         (500)         (513)         (472)         (435)         (450)           Total shareholders' equity         26,818         29,942         28,928         27,294         26,477						
Preferred stock (c)         Common stock - \$5 par value         Authorized 800 shares, issued 535, 471, 469, 468, and 452 shares       2,676       2,354       2,348       2,342       2,261         Capital surplus - preferred stock       645       7,974       7,960       7,947       7,933         Capital surplus - common stock and other       11,945       8,945       8,860       8,783       8,284         Retained earnings       13,340       13,144       12,179       11,758       11,738         Accumulated other comprehensive loss       (1,288)       (1,962)       (1,947)       (3,101)       (3,289)         Common stock held in treasury at cost: 9, 9, 8, 7, and 7 shares       (500)       (513)       (472)       (435)       (450)         Total shareholders' equity       26,818       29,942       28,928       27,294       26,477						
Preferred stock (c)         Common stock - \$5 par value         Authorized 800 shares, issued 535, 471, 469, 468, and 452 shares       2,676       2,354       2,348       2,342       2,261         Capital surplus - preferred stock       645       7,974       7,960       7,947       7,933         Capital surplus - common stock and other       11,945       8,945       8,860       8,783       8,284         Retained earnings       13,340       13,144       12,179       11,758       11,738         Accumulated other comprehensive loss       (1,288)       (1,962)       (1,947)       (3,101)       (3,289)         Common stock held in treasury at cost: 9, 9, 8, 7, and 7 shares       (500)       (513)       (472)       (435)       (450)         Total shareholders' equity       26,818       29,942       28,928       27,294       26,477	Equity					
Common stock - \$5 par value         Authorized 800 shares, issued 535, 471, 469, 468, and 452 shares       2,676       2,354       2,348       2,342       2,261         Capital surplus - preferred stock       645       7,974       7,960       7,947       7,933         Capital surplus - common stock and other       11,945       8,945       8,860       8,783       8,284         Retained earnings       13,340       13,144       12,179       11,758       11,738         Accumulated other comprehensive loss       (1,288)       (1,962)       (1,947)       (3,101)       (3,289)         Common stock held in treasury at cost: 9, 9, 8, 7, and 7 shares       (500)       (513)       (472)       (435)       (450)         Total shareholders' equity       26,818       29,942       28,928       27,294       26,477						
Authorized 800 shares, issued 535, 471, 469, 468, and 452 shares       2,676       2,354       2,348       2,342       2,261         Capital surplus - preferred stock       645       7,974       7,960       7,947       7,933         Capital surplus - common stock and other       11,945       8,945       8,860       8,783       8,284         Retained earnings       13,340       13,144       12,179       11,758       11,738         Accumulated other comprehensive loss       (1,288)       (1,962)       (1,947)       (3,101)       (3,289)         Common stock held in treasury at cost: 9, 9, 8, 7, and 7 shares       (500)       (513)       (472)       (435)       (450)         Total shareholders' equity       26,818       29,942       28,928       27,294       26,477						
Capital surplus - preferred stock         645         7,974         7,960         7,947         7,933           Capital surplus - common stock and other         11,945         8,945         8,860         8,783         8,284           Retained earnings         13,340         13,144         12,179         11,758         11,738           Accumulated other comprehensive loss         (1,288)         (1,962)         (1,947)         (3,101)         (3,289)           Common stock held in treasury at cost: 9, 9, 8, 7, and 7 shares         (500)         (513)         (472)         (435)         (450)           Total shareholders' equity         26,818         29,942         28,928         27,294         26,477	•	2 676	2 354	2 348	2 342	2 261
Capital surplus - common stock and other       11,945       8,945       8,860       8,783       8,284         Retained earnings       13,340       13,144       12,179       11,758       11,738         Accumulated other comprehensive loss       (1,288)       (1,962)       (1,947)       (3,101)       (3,289)         Common stock held in treasury at cost: 9, 9, 8, 7, and 7 shares       (500)       (513)       (472)       (435)       (450)         Total shareholders' equity       26,818       29,942       28,928       27,294       26,477					,	
Retained earnings         13,340         13,144         12,179         11,758         11,738           Accumulated other comprehensive loss         (1,288)         (1,962)         (1,947)         (3,101)         (3,289)           Common stock held in treasury at cost: 9, 9, 8, 7, and 7 shares         (500)         (513)         (472)         (435)         (450)           Total shareholders' equity         26,818         29,942         28,928         27,294         26,477						
Accumulated other comprehensive loss       (1,288)       (1,962)       (1,947)       (3,101)       (3,289)         Common stock held in treasury at cost: 9, 9, 8, 7, and 7 shares       (500)       (513)       (472)       (435)       (450)         Total shareholders' equity       26,818       29,942       28,928       27,294       26,477	• •					
Common stock held in treasury at cost: 9, 9, 8, 7, and 7 shares         (500)         (513)         (472)         (435)         (450)           Total shareholders' equity         26,818         29,942         28,928         27,294         26,477						
Total shareholders' equity 26,818 29,942 28,928 27,294 26,477						
	•	. ,	` '	. ,		· · · · · ·
		2,616	2,625	2,735		
Noncontrolling interests         2,616         2,625         2,735         2,173         2,179           Total equity         29,434         32,567         31,663         29,467         28,656						
Total liabilities and equity \$265,396 \$269,863 \$271,407 \$279,754 \$286,422		,				
Capital Ratios	1 7	+,	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	,	, ,	··,·
•	•	9.9 %	11.4 %	10.9 %	10.5 %	10.0 %
Tier 1 common (d) 7.6 6.0 5.5 5.3 4.9						
Total risk-based (d) 13.4 15.0 14.5 14.1 13.6						
Leverage (d) 8.9 10.1 9.6 9.1 8.9						
Common shareholders' equity to assets 10.0 8.2 7.7 6.9 6.5						

<sup>(</sup>a) Amounts include consolidated variable interest entities. Some March 31, 2010 amounts include consolidated variable interest entities that we consolidated effective January 1, 2010 based on guidance in ASU 2009-17, Consolidations. Our first quarter 2010 Form 10-Q will include additional information regarding these Consolidated Balance Sheet line items.

<sup>(</sup>b) Amounts include items for which PNC has elected the fair value option. Our first quarter 2010 Form 10-Q will include additional information regarding these Consolidated Balance Sheet line items.

<sup>(</sup>c) Par value less than \$.5 million at each date.

<sup>(</sup>d) The ratio as of March 31, 2010 is estimated.

# Average Consolidated Balance Sheet (Unaudited)

	Three months ended								
	March 31	December 31	September 30	June 30	March 31				
In millions	2010	2009	2009	2009	2009				
Assets									
Interest-earning assets:									
Investment securities									
Securities available for sale									
Residential mortgage-backed									
Agency	\$21,926	\$22,663	\$20,838	\$21,007	\$23,065				
Non-agency	10,213	10,788	11,553	12,520	13,140				
Commercial mortgage-backed	5,357	5,053	5,052	4,624	4,252				
Asset-backed	1,992	1,927	1,911	1,985	2,031				
US Treasury and government agencies	7,493	6,403	6,026	4,185	1,222				
State and municipal	1,365	1,346	1,367	1,366	1,334				
Other debt	1,874	1,948	1,647	1,012	684				
Corporate stocks and other	457	362	388	386	457				
Total securities available for sale	50,677	50,490	48,782	47,085	46,185				
Securities held to maturity (a)	5,935	5,014	4,286	3,860	3,402				
Total investment securities	56,612	55,504	53,068	50,945	49,587				
Loans									
Commercial	55,464	55,633	58,457	63,570	67,232				
Commercial real estate	22,423	23,592	24,491	25,418	25,622				
Equipment lease financing	6,131	6,164	6,045	6,191	6,406				
Consumer	55,349	52,911	52,066	51,878	52,618				
Residential mortgage	19,397	19,891	20,847	21,831	21,921				
Total loans	158,764	158,191	161,906	168,888	173,799				
Loans held for sale	2,476	2,949	3,696	4,757	4,521				
Federal funds sold and resale agreements	1,669	1,700	2,417	1,726	1,610				
Other	7,471	12,654	14,607	16,870	14,728				
Total interest-earning assets	226,992	230,998	235,694	243,186	244,245				
Noninterest-earning assets:									
Allowance for loan and lease losses	(5,136)	(4,517)	(4,264)	(4,385)	(4,095)				
Cash and due from banks	3,735	3,657	3,547	3,558	3,832				
Other	41,557	41,740	39,071	38,496	36,870				
Total assets	\$267,148	\$271,878	\$274,048	\$280,855	\$280,852				

<sup>(</sup>a) Primarily consists of commercial mortgage-backed and asset-backed securities.

# Average Consolidated Balance Sheet (Unaudited) (Continued)

THE PNC FINANCIAL SERVICES GROUP, INC.

`	Three months ended						
	March 31	December 31	September 30	June 30	March 31		
In millions	2010	2009	2009	2009	2009		
Liabilities and Equity							
Interest-bearing liabilities:							
Interest-bearing deposits				+			
Money market	\$57,923	\$56,298	\$56,662	\$55,464	\$52,828		
Demand	24,672	24,223	23,874	23,629	22,156		
Savings	6,623	6,381	6,652	6,678	6,266		
Retail certificates of deposit	47,162	49,645	53,468	57,357	57,970		
Other time	1,039	1,389	2,841	5,259	10,670		
Time deposits in foreign offices	3,034	4,013	3,356	3,348	3,832		
Total interest-bearing deposits	140,453	141,949	146,853	151,735	153,722		
Borrowed funds							
Federal funds purchased and repurchase agreements	4,344	4,046	4,422	4,283	5,016		
Federal Home Loan Bank borrowings	9,603	10,880	12,996	15,818	17,097		
Bank notes and senior debt	12,616	12,327	12,542	13,688	13,384		
Subordinated debt	9,769	9,879	10,214	10,239	10,439		
Other	5,934	2,448	2,806	2,170	1,944		
Total borrowed funds	42,266	39,580	42,980	46,198	47,880		
Total interest-bearing liabilities	182,719	181,529	189,833	197,933	201,602		
Noninterest-bearing liabilities and equity:							
Demand and other noninterest-bearing deposits	42,631	44,325	41,816	40,965	38,489		
Allowance for unfunded loan commitments							
and letters of credit	295	324	319	328	344		
Accrued expenses and other liabilities	10,401	13,353	11,489	11,990	11,872		
Equity	31,102	32,347	30,591	29,639	28,545		
Total liabilities and equity	\$267,148	\$271,878	\$274,048	\$280,855	\$280,852		
Supplemental Average Balance Sheet Information (Unat Deposits and Common Shareholders' Equity	udited)						
Interest-bearing deposits	\$140,453	\$141,949	\$146,853	\$151,735	\$153,722		
Demand and other noninterest-bearing deposits	42,631	44,325	41,816	40,965	38,489		
Total deposits	\$183,084	\$186,274	\$188,669	\$192,700	\$192,211		
Transaction deposits	\$125,226	\$124,846	\$122,352	\$120,058	\$113,473		
Common shareholders' equity	\$24,764	\$21,726	\$20,391	\$19,527	\$18,405		

Details of Net Interest Margin (Unaudited)

		Three months ended						
	March 31	December 31	September 30	June 30	March 31			
Net Interest Margin (a)	2010	2009	2009	2009	2009			
Average yields/rates								
Yield on interest-earning assets								
Loans	5.50 %	5.42 %	5.12 %	5.22 %	5.72 %			
Investment securities	4.44	4.67	5.20	5.32	5.59			
Other	4.26	3.17	2.18	2.14	2.10			
Total yield on interest-earning assets	5.17	5.07	4.88	4.94	5.38			
Rate on interest-bearing liabilities								
Deposits	.81	.93	1.04	1.25	1.44			
Borrowed funds	2.33	2.60	2.57	2.97	3.42			
Total rate on interest-bearing liabilities	1.16	1.30	1.39	1.65	1.91			
Interest rate spread	4.01	3.77	3.49	3.29	3.47			
Impact of noninterest-bearing sources	.23	.28	.27	.31	.34			
Net interest margin	4.24 %	4.05 %	3.76 %	3.60 %	3.81 %			

<sup>(</sup>a) Calculated as annualized taxable-equivalent net interest income divided by average earning assets. The interest income earned on certain earning assets is completely or partially exempt from federal income tax. As such, these tax-exempt instruments typically yield lower returns than taxable investments. To provide more meaningful comparisons of yields and margins for all earning assets in calculating net interest margins, in this table we use net interest income on a taxable-equivalent basis by increasing the interest income earned on tax-exempt assets to make it fully equivalent to interest income earned on taxable investments. This adjustment is not permitted under GAAP in the Consolidated Income Statement. The taxable-equivalent adjustments to net interest income for the three months ended March 31, 2010, December 31, 2009, September 30, 2009, June 30, 2009, and March 31, 2009 were \$18 million, \$18 million, \$16 million, and \$15 million, respectively.

# Details of Loans (Unaudited)

	March 31	December 31	September 30	June 30	March 31
In millions  Commonsial	2010	2009	2009	2009	2009
Commercial	<b>40.557</b>	ΦO 515	ΦΟ 404	Φ10 141	¢11.006
Retail/wholesale	\$9,557	\$9,515	\$9,404	\$10,141	\$11,226
Manufacturing	9,863	9,880	10,639	11,595	12,796
Other service providers	8,528	8,256	8,364	8,491	8,674
Real estate related (a)	7,379	7,403	7,854	8,346	8,926
Financial services	4,654	3,874	4,422	5,078	5,050
Health care	2,998	2,970	2,888	3,045	3,079
Other	11,724	12,920	13,357	13,898	15,446
Total commercial	54,703	54,818	56,928	60,594	65,197
Commercial real estate					
Real estate projects	14,535	15,582	16,112	16,542	16,830
Commercial mortgage	7,415	7,549	7,952	8,323	8,590
Total commercial real estate	21,950	23,131	24,064	24,865	25,420
Equipment lease financing	6,111	6,202	6,283	6,092	6,300
TOTAL COMMERCIAL LENDING	82,764	84,151	87,275	91,551	96,917
Consumer					
Home equity					
Lines of credit	24,040	24,236	24,272	24,373	24,112
Installment	11,390	11,711	12,098	12,346	12,934
Education	8,320	7,468	6,370	5,340	5,127
Automobile	2,206	2,013	1,988	1,784	1,737
Credit card and other unsecured lines of credit	4,962	3,536	3,533	3,261	3,148
Other	4,316	4,618	4,614	4,833	4,910
Total consumer	55,234	53,582	52,875	51,937	51,968
Residential real estate					
Residential mortgage	17,599	18,190	18,469	19,342	19,661
Residential construction	1,669	1,620	1,989	2,179	2,827
Total residential real estate	19,268	19,810	20,458	21,521	22,488
TOTAL CONSUMER LENDING	74,502	73,392	73,333	73,458	74,456
Total (b)	\$157,266	\$157,543	\$160,608	\$165,009	\$171,373
(a) Includes loans to customers in the real estate and	construction indus	stries.			
(b) Includes purchased impaired loans related to	Φο (72	ф10. <b>2</b> 0 <b>7</b>	<b>011.064</b>	φ1 <b>2.2</b> 00	Φ1 <b>2.5</b> c0
National City	\$9,673	\$10,287	\$11,064	\$12,289	\$12,560
Details of Loans Held for Sale (Unaudited)					
7	March 31	December 31	September 30	June 30	March 31
In millions Commercial mortgage	\$1,316	\$1,301	\$1,810	\$1,531	\$1,648
Residential mortgage	1,158	1,012	1,552	2,886	2,244
Other	217	226	147	245	153
Total	\$2,691	\$2,539	\$3,509	\$4,662	\$4,045

Purchase Accounting Accretion and Accretable Interest (Unaudited)

#### VALUATION OF FASB ASC 310-30 (AICPA SOP 03-3) PURCHASED IMPAIRED LOANS

	Decemb	er 31, 2008	Decem	nber 31, 2009	March 31, 2010		
Dollars in billions	Balance	Net Investment	Balance	Net Investment	Balance	Net Inve	stment
Commercial and commercial real estate loans:			<u></u>				
Unpaid principal balance	\$6.3		\$3.5		\$2.9		
Purchased impaired mark	(3.4)		(1.3)		(1.0)		
Recorded investment	2.9		2.2		1.9		
Allowance for loan losses	-		(.2)		(.3)		
Net investment	2.9	46 %	2.0	57 %	1.6	55	%
Consumer and residential mortgage loans:							
Unpaid principal balance	15.6		11.7		10.6		
Purchased impaired mark	(5.8)		(3.6)		(2.8)		
Recorded investment	9.8		8.1		7.8		
Allowance for loan losses	-		(.3)		(.3)		
Net investment	9.8	63 %	7.8	67 %	7.5	71	%
Total FASB ASC 310-30 purchased impaired loans:							
Unpaid principal balance	21.9		15.2		13.5		
Purchased impaired mark	(9.2)		(4.9)		(3.8)		
Recorded investment	12.7		10.3		9.7		
Allowance for loan losses			(.5)		(.6) (a	)	
Net investment	\$12.7	58 %	\$9.8	64 %	\$9.1	67	%

#### PURCHASE ACCOUNTING ACCRETION

	Three months ended							
	March 31	June 30	September 30 De	cember 31	March 31			
In millions	2009	2009	2009	2009	2010			
Non-impaired loans	\$322	\$168	\$172	\$111	\$112			
Impaired loans	257	220	193	244	265			
Reversal of contractual interest								
on impaired loans	(223)	(194)	(167)	(168)	(134)			
Net impaired loans	34	26	26	76	131			
Securities	31	41	25	21	11			
Deposits	312	264	231	189	167			
Borrowings	(85)	(52)	(58)	(55)	(56)			
Total	\$614	\$447	\$396	\$342	\$365			
Cash received in excess of recorded investment from sales or payoffs of impaired commercial loans (cash recoveries)		\$39	\$11	\$154	\$75			

## ACCRETABLE NET INTEREST

	December 31	December 31	March 31
In billions	2008	2009	2010
Non-impaired loans	\$2.4	\$1.6	\$1.5
Impaired loans (b)	3.7	3.5	3.6
Total loans (gross)	6.1	5.1	5.1
Securities	.2	.1	.1
Deposits	2.1	1.0	.9
Borrowings	(1.5)	(1.2)	(1.2)
Total	\$6.9	\$5.0	\$4.9

## ACCRETABLE NET INTEREST - PURCHASED IMPAIRED LOANS

In billions		In billions	
December 31, 2009	\$3.5	December 31, 2008	\$3.7
Accretion	(.3)	Accretion	(1.2)
Cash recoveries	(.1)	Cash recoveries	(.3)
Net reclass to accretable difference and other		Net reclass to accretable difference and other	
activity	.5	activity	1.4
March 31, 2010	\$3.6	March 31, 2010	\$3.6

- (a) Additional impairment reserves of \$.6 billion do not recognize the incremental accretable yield of \$1.4 billion related to certain purchased impaired loans with improving estimated cash flows. This income will be recognized over time.
- (b) Adjustments to accretable net interest include purchase accounting accretion, reclassifications from non-accretable to accretable interest as a result of increases in estimated cash flows, and reductions in the accretable amount as a result of the identification of additional purchased impaired loans as of the National City acquisition close date of December 31, 2008.

Accruing Loans Past Due (Unaudited)

#### Accruing Loans Past Due 30 To 89 Days (a)

			Amount				Percent	of Total Outsta	ndings	
	March 31	Dec. 31	Sept. 30	June 30	March 31	March 31	Dec. 31	Sept. 30	June 30	March 31
Dollars in millions	2010	2009	2009	2009	2009	2010	2009	2009	2009	2009
Commercial	\$571	\$684	\$633	\$640	\$741	1.05 %	1.26 %	1.13 %	1.07 %	1.16 %
Commercial real estate	859	666	743	654	398	4.19	3.10	3.34	2.85	1.70
Equipment lease financing	130	128	50	52	69	2.13	2.06	.80	.85	1.10
Consumer	440	438	444	401	421	.85	.87	.90	.83	.87
Residential real estate	464	472	510	448	507	3.14	3.12	3.29	2.83	3.01
Total (b)	\$2,464	\$2,388	\$2,380	\$2,195	\$2,136	1.67 %	1.62 %	1.59 %	1.44 %	1.34 %

#### Accruing Loans Past Due 90 Days Or More (a)

	Amount				Percent of Total Outstandings					
	March 31	Dec. 31	Sept. 30	June 30	March 31	March 31	Dec. 31	Sept. 30	June 30	March 31
Dollars in millions	2010	2009	2009	2009	2009	2010	2009	2009	2009	2009
Commercial	\$197	\$188	\$196	\$153	\$80	.36 %	.35 %	.35 %	.26 %	.12 %
Commercial real estate	106	150	184	104	61	.52	.70	.83	.45	.26
Equipment lease financing	6	6	3	6		.10	.10	.05	.10	
Consumer	248	226	216	198	183	.48	.45	.44	.41	.38
Residential real estate	284	314	276	582	177	1.92	2.07	1.78	3.68	1.05
Total (c)	\$841	\$884	\$875	\$1,043	\$501	.57 %	.60 %	.59 %	.68 %	.32 %

- (a) Excludes loans that are government insured/guaranteed, primarily residential mortgages.
- (b) Excludes purchased impaired loans acquired from National City totaling \$.6 billion at March 31, 2010, \$0.8 billion at December 31, 2009, \$0.8 billion at September 30, 2009, \$1.1 billion at June 30, 2009, and \$1.2 billion at March 31, 2009. These loans are excluded as they were recorded at estimated fair value when acquired and are currently considered performing loans due to the accretion of interest in purchase accounting.
- (c) Excludes purchased impaired loans acquired from National City totaling \$2.5 billion at March 31, 2010, \$2.7 billion at December 31, 2009, \$3.0 billion at September 30, 2009, \$2.9 billion at June 30, 2009, and \$2.2 billion at March 31, 2009. These loans are excluded as they were recorded at estimated fair value when acquired and are currently considered performing loans due to the accretion of interest in purchase accounting.

# Allowances for Loan and Lease Losses and Unfunded Loan Commitments and Letters of Credit, and Net Unfunded Commitments (Unaudited)

#### Change in Allowance for Loan and Lease Losses

Three months ended - in millions	March 31 2010	December 31 2009	September 30 2009	June 30 2009	March 31 2009
Beginning balance	\$5,072	\$4,810	\$4,569	\$4,299	\$3,917
Charge-offs:	φε,σ.2	Ψ.,010	ψ.,509	ψ·,=>>	φυ,,, τ
Commercial	(273)	(380)	(323)	(364)	(209)
Commercial real estate	(238)	(260)	(20)	(124)	(106)
Equipment lease financing	(36)	(34)	(42)	(50)	(23)
Consumer	(242)	(267)	(257)	(289)	(148)
Residential real estate	(38)	(83)	(96)	(54)	(26)
Total charge-offs	(827)	(1,024)	(738)	(881)	(512)
Recoveries:	( /	( )- /	( /	( )	(- )
Commercial	65	87	42	36	16
Commercial real estate	33	15	8	10	5
Equipment lease financing	12	10	7	5	5
Consumer	26	27	23	28	27
Residential real estate		50	8	7	28
Total recoveries	136	189	88	86	81
Net charge-offs:					
Commercial	(208)	(293)	(281)	(328)	(193)
Commercial real estate	(205)	(245)	(12)	(114)	(101)
Equipment lease financing	(24)	(24)	(35)	(45)	(18)
Consumer	(216)	(240)	(234)	(261)	(121)
Residential real estate	(38)	(33)	(88)	(47)	2
Total net charge-offs	(691)	(835)	(650)	(795)	(431)
Provision for credit losses	751	1,049	914	1,087	880
Acquired allowance adjustments (a)	2	20	(18)	(31)	(83)
Adoption of ASU 2009-17, Consolidations	141				
Net change in allowance for unfunded loan					
commitments and letters of credit	44	28	(5)	9	16
Ending balance	\$5,319	\$5,072	\$4,810	\$4,569	\$4,299
<b>Supplemental Information</b>					
Net charge-offs to average					
loans (for the three months ended) (annualized)	1.77 %	2.09 %	1.59 %	1.89 %	1.01 %
Allowance for loan and lease losses to total loans	3.38	3.22	2.99	2.77	2.51
Commercial lending net charge-offs	\$(437)	\$(562)	\$(328)	\$(487)	\$(312)
Consumer lending net charge-offs	(254)	(273)	(322)	(308)	(119)
Total net charge-offs	\$(691)	\$(835)	\$(650)	\$(795)	\$(431)
Net charge-offs to average loans					
Commercial lending	2.11 %	2.61 %	1.46 %	2.05 %	1.27 %
Consumer lending	1.38	1.49	1.75	1.68	.65

<sup>(</sup>a) Related to our December 31, 2008 National City acquisition.

#### Change in Allowance for Unfunded Loan Commitments and Letters of Credit

	March 31	December 31	September 30	June 30	March 31
Three months ended - in millions	2010	2009	2009	2009	2009
Beginning balance	\$296	\$324	\$319	\$328	\$344
Net change in allowance for unfunded					
loan commitments and letters of credit	(44)	(28)	5	(9)	(16)
Ending balance	\$252	\$296	\$324	\$319	\$328

Net Unfunded Commitments	March 31	December 31	September 30	June 30	March 31
In millions	2010	2009	2009	2009	2009
Net unfunded commitments	\$99,179	\$100,795	\$102,669	\$103,058	\$102,821

#### **Details of Nonperforming Assets** (Unaudited)

### Nonperforming Assets by Type

In millions	March 31 2010	December 31 2009	September 30 2009	June 30 2009	March 31 2009
Nonperforming loans	2010	200)	200)	2007	200)
Commercial					
Retail/wholesale	\$246	\$231	\$219	\$171	\$149
Manufacturing	341	423	387	410	334
Other service providers	527	394	348	243	224
Real estate related (a)	460	419	396	322	226
Financial services	77	117	200	58	58
Health care	48	41	48	89	104
Other	134	181	232	157	119
Total commercial	1,833	1,806	1,830	1,450	1,214
Commercial real estate	,	,	,	,	,
Real estate projects	1,797	1,754	1,637	1,426	1,012
Commercial mortgage	419	386	235	230	200
Total commercial real estate	2,216	2,140	1,872	1,656	1,212
Equipment lease financing	123	130	164	120	121
TOTAL COMMERCIAL LENDING	4,172	4,076	3,866	3,226	2,547
Consumer	•	·	·	•	•
Home equity	337	356	207	164	75
Other	35	36	25	34	24
Total consumer	372	392	232	198	99
Residential real estate					
Residential mortgage	968	955	790	663	299
Residential construction	249	248	238	69	15
Total residential real estate	1,217	1,203	1,028	732	314
TOTAL CONSUMER LENDING	1,589	1,595	1,260	930	413
Total nonperforming loans (b) (c) (d)	5,761	5,671	5,126	4,156	2,960
Foreclosed and other assets					
Commercial lending	328	266	145	113	93
Consumer lending	451	379	373	387	465
Total foreclosed and other assets	779	645	518	500	558
Total nonperforming assets	\$6,540	\$6,316	\$5,644	\$4,656	\$3,518
Nonperforming loans to total loans	3.66 %	3.60 %	3.19 %	2.52 %	1.73 %
Nonperforming assets to total loans					
and foreclosed and other assets	4.14	3.99	3.50	2.81	2.05
Nonperforming assets to total assets	2.46	2.34	2.08	1.66	1.23
Allowance for loan and lease losses to					
nonperforming loans	92	89	94	110	145

<sup>(</sup>a) Includes loans related to customers in the real estate and construction industries

<sup>(</sup>b) Loans whose contractual terms have been restructured in a manner which grants a concession to a borrower experiencing financial difficulties where we do not receive adequate compensation are considered troubled debt restructurings (TDRs). TDRs typically result from our loss mitigation activities and could include rate reductions, principal forgiveness, forbearance and other actions intended to minimize the economic loss and to avoid foreclosure or repossession of collateral. Total nonperforming loans include TDRs of \$385 million at March 31, 2010 and \$440 million at December 31, 2009.

<sup>(</sup>c) TDRs returned to performing (accrual) status totaled \$217 million at March 31, 2010 and are excluded from nonperforming loans. These loans have demonstrated a period of at least six months of performance under the modified terms.

<sup>(</sup>d) Credit cards and certain small business and consumer credit agreements whose terms have been modified totaled \$279 million at March 31, 2010 and are excluded from nonperforming loans. Our policy is generally to exempt these loans from being placed on nonaccrual status as permitted by regulatory guidance as these loans are directly charged off in the period that they become 180 days past due.

**Details of Nonperforming Assets** (Unaudited) (Continued)

## **Change in Nonperforming Assets**

In millions	
January 1, 2010	\$6,316
Transferred in	1,774
Charge-offs/valuation adjustments	(620)
Principal activity including payoffs	(278)
Returned to performing - TDRs	(217)
Returned to performing - Other	(170)
Sales	(265)
March 31, 2010	\$6,540

# Largest Individual Nonperforming Assets at March 31, 2010 (a)

In	millions

Ranking	Outstandings	Industry	
1	\$32	Real Estate	
2	32	Real Estate	
3	30	Real Estate	
4	28	Real Estate	
5	25	Real Estate	
6	25	Real Estate	
7	24	Finance Companies	
8	24	Real Estate	
9	24	Real Estate	
10	23	Real Estate	
Total	\$267		
As a percent of	f total nonperfor	ming assets	4%

<sup>(</sup>a) Amounts shown are not net of related allowance for loan and lease losses, if applicable.

**Business Segment Descriptions** (Unaudited)

**Retail Banking** provides deposit, lending, brokerage, trust, investment management, and cash management services to consumer and small business customers within our primary geographic markets. Our customers are serviced through our branch network, call centers and the internet. The branch network is located primarily in Pennsylvania, Ohio, New Jersey, Michigan, Maryland, Illinois, Indiana, Kentucky, Florida, Virginia, Missouri, Delaware, Washington, D.C., and Wisconsin.

Corporate & Institutional Banking provides lending, treasury management, and capital markets-related products and services to mid-sized corporations, government and not-for-profit entities, and selectively to large corporations. Lending products include secured and unsecured loans, letters of credit and equipment leases. Treasury management services include cash and investment management, receivables management, disbursement services, funds transfer services, information reporting, and global trade services. Capital markets-related products and services include foreign exchange, derivatives, loan syndications, mergers and acquisitions advisory and related services to middle-market companies, our multi-seller conduit, securities underwriting, and securities sales and trading. Corporate & Institutional Banking also provides commercial loan servicing, and real estate advisory and technology solutions for the commercial real estate finance industry. Corporate & Institutional Banking provides products and services generally within our primary geographic markets, with certain products and services offered nationally.

Asset Management Group includes personal wealth management for high net worth and ultra high net worth clients and institutional asset management. Wealth management products and services include financial planning, customized investment management, private banking, tailored credit solutions and trust management and administration for individuals and their families. Institutional asset management provides investment management, custody, and retirement planning services. The institutional clients include corporations, foundations and unions and charitable endowments located primarily in our geographic footprint.

Residential Mortgage Banking directly originates primarily first lien residential mortgage loans on a nationwide basis with a significant presence within the retail banking footprint and also originates loans through joint venture partners. Mortgage loans represent loans collateralized by one-to-four-family residential real estate and are made to borrowers in good credit standing. These loans are typically underwritten to government agency and/or third party standards, and sold, servicing retained, to primary mortgage conduits Federal National Mortgage Association (Fannie Mae), Federal Home Loan Mortgage Corporation (Freddie Mac), Federal Home Loan Banks and third-party investors, or are securitized and issued under the Government National Mortgage Association (Ginnie Mae) program. The mortgage servicing operation performs all functions related to servicing first mortgage loans for various investors. Certain loans originated through our joint ventures are serviced by a joint venture partner.

**BlackRock** is the largest publicly traded investment management firm in the world. BlackRock manages assets on behalf of institutional and individual investors worldwide through a variety of equity, fixed income, multi-asset class, alternative and cash management separate accounts and funds. In addition, BlackRock provides market risk management, financial markets advisory and enterprise investment system services globally to a broad base of clients. At March 31, 2010, our share of BlackRock's earnings was approximately 23%.

*Distressed Assets Portfolio* includes commercial residential development loans, cross-border leases, consumer brokered home equity loans, retail mortgages, non-prime mortgages, and residential construction loans. These loans require special servicing and management oversight given current market conditions. The majority of these loans are from acquisitions, primarily National City.

<u>.</u>	Three months ended						
In millions	March 31	December 31	September 30	June 30	March 31		
Earnings (Loss)	2010	2009	2009	2009	2009		
Retail Banking	\$24	\$(25)	\$50	\$61	\$50		
Corporate & Institutional Banking	360	415	309	107	359		
Asset Management Group	39	23	35	8	39		
Residential Mortgage Banking	82	25	91	92	227		
Distressed Assets Portfolio	72	(88)	14	155	3		
Other, including BlackRock (b) (c) (d)	71	753	41	(228)	(158)		
Earnings from continuing operations before							
noncontrolling interests	\$648	\$1,103	\$540	\$195	\$520		
Revenue							
Retail Banking	\$1,360	\$1,379	\$1,434	\$1,467	\$1,441		
Corporate & Institutional Banking	1,248	1,377	1,316	1,283	1,290		
Asset Management Group	228	218	225	226	250		
Residential Mortgage Banking	237	176	292	332	528		
Distressed Assets Portfolio	337	221	254	334	344		
Other, including BlackRock (b) (c) (d)	353	1,515	332	161	(167)		
Revenue from continuing operations	\$3,763	\$4,886	\$3,853	\$3,803	\$3,686		

- (a) Our business information is presented based on our management accounting practices and our management structure. We refine our methodologies from time to time as our management accounting practices are enhanced and our business and management structure change. Certain prior period amounts have been reclassified to reflect current methodologies and our current business and management structure. As a result of its pending sale, GIS is no longer a reportable business segment. Amounts are presented on a continuing operations basis and exclude the earnings and revenue attributable to GIS.
- (b) We consider BlackRock to be a separate reportable business segment but have combined its results with Other for this presentation. Our first quarter 2010 Form 10-Q will include additional information regarding BlackRock.
- (c) Includes earnings and gains or losses related to PNC's equity interest in BlackRock, integration costs, asset and liability management activities including net securities gains or losses, other than temporary impairment of debt securities and certain trading activities, equity management activities, exited businesses, differences between business segment performance reporting and financial statement reporting under generally accepted accounting principles (GAAP), corporate overhead and intercompany eliminations.
- (d) The \$1.076 billion gain (\$687 million after-tax) related to BlackRock's acquisition of BGI was included in this business segment for the fourth quarter of 2009.

	March 31	December 31	September 30	June 30	March 31
Period-end Employees	2010	2009	2009	2009	2009
Full-time employees					
Retail Banking	21,522	21,416	21,644	22,102	22,468
Corporate & Institutional Banking	3,760	3,746	3,861	4,038	4,169
Asset Management Group	2,986	2,960	3,067	3,150	3,210
Residential Mortgage Banking	3,340	3,267	3,606	3,693	3,596
Distressed Assets Portfolio	178	175	157	131	110
Other					
Operations & Technology	9,284	9,275	9,400	9,350	9,406
Staff Services and Other (e)	9,043	8,922	8,794	8,898	8,899
Total Other	18,327	18,197	18,194	18,248	18,305
Total full-time employees	50,113	49,761	50,529	51,362	51,858
Retail Banking part-time employees	4,798	4,737	4,859	5,199	5,375
Other part-time employees	1,187	1,322	1,520	1,509	1,562
Total part-time employees	5,985	6,059	6,379	6,708	6,937
Total	56,098	55,820	56,908	58,070	58,795

The period-end employee statistics reflect staff directly employed by the respective business and exclude operations, technology and staff services employees.

<sup>(</sup>e) Includes employees of GIS.

Retail Banking (Unaudited) (a)

	Three months ended					
Dollars in millions	March 31 2010 (b) (c)	December 31 2009 (b)	September 30 2009 (b)	June 30 2009	March 31 2009	
INCOME STATEMENT	2010 (b) (c)	2009 (b)	2009 (b)	2009	2009	
Net interest income	\$871	\$833	\$865	\$903	\$921	
Noninterest income	40.0	7,000	7000	47.00	**	
Service charges on deposits	195	229	244	237	220	
Brokerage	53	59	63	62	61	
Consumer services	209	224	227	227	208	
Other	32	34	35	38	31	
Total noninterest income	489	546	569	564	520	
Total revenue	1,360	1,379	1,434	1,467	1,441	
Provision for credit losses	340	409	313	304	304	
Noninterest expense	975	1,011	1,040	1,065	1,053	
Pretax earnings (loss)	45	(41)	81	98	84	
Income taxes (benefit)	21	(16)	31	37	34	
Earnings (loss)	\$24	\$(25)	\$50	\$61	\$50	
AVERAGE BALANCE SHEET						
Loans						
Consumer						
Home equity	\$26,824	\$27,109	\$27,379	\$27,493	\$27,638	
Indirect	3,973	3,998	3,989	4,040	4,120	
Education	8,060	6,656	5,742	5,199	4,882	
Credit cards	4,079	2,503	2,174	2,162	2,112	
Other	1,790	1,789	1,785	1,731	1,860	
Total consumer	44,726	42,055	41,069	40,625	40,612	
Commercial and commercial real estate	11,487	11,766	12,166	12,550	12,755	
Floor plan	1,296	1,136	1,059	1,371	1,495	
Residential mortgage	1,800	1,899	1,995	2,114	2,252	
Total loans	59,309	56,856	56,289	56,660	57,114	
Goodwill and other intangible assets	5,935	5,882	5,894	5,784	5,807	
Other assets	2,722	2,697	2,870	2,733	2,699	
Total assets	\$67,966	\$65,435	\$65,053	\$65,177	\$65,620	
Deposits						
Noninterest-bearing demand	\$16,776	\$16,516	\$16,482	\$16,408	\$15,819	
Interest-bearing demand	19,212	18,446	18,435	18,639	17,900	
Money market	39,699	39,374	39,753	39,608	38,831	
Total transaction deposits	75,687	74,336	74,670	74,655	72,550	
Savings	6,552	6,577	6,731	6,767	6,360	
Certificates of deposit	45,614	48,338	52,189	55,798	56,355	
Total deposits	127,853	129,251	133,590	137,220	135,265	
Other liabilities	1,671	27	55	39	82	
Capital	8,195	8,301	8,523	8,789	8,376	
Total liabilities and equity	\$137,719	\$137,579	\$142,168	\$146,048	\$143,723	
PERFORMANCE RATIOS						
Return on average capital	1 %	` '	2 %	3 %	2 %	
Noninterest income to total revenue	36	40	40	38	36	
Efficiency	72	73	73	73	73	

<sup>(</sup>a) See note (a) on page 13.

<sup>(</sup>b) Information as of and for the three months ended March 31, 2010, December 31, 2009 and September 30, 2009 reflects the impact of the required divestiture of 61 branches that was completed by early September 2009.

<sup>(</sup>c) Information as of March 31, 2010 reflects the impact of the consolidation in our financial statements for the securitized portfolio of approximately \$1.6 billion of credit card loans as of January 1, 2010.

#### Retail Banking (Unaudited) (Continued)

	Three months ended					
D. II '- ' 'II'	March 31	December 31	September 30	June 30	March 31	
OTHER INFORMATION (b)	2010 (a)	2009 (a)	2009 (a)	2009	2009	
Credit-related statistics:(c)						
Commercial nonperforming assets	\$324	\$324	\$311	\$246	\$194	
Consumer nonperforming assets	276	284	191	156	87	
Total nonperforming assets	\$600	\$608	\$502	\$402	\$281	
Impaired loans (d)	\$1,013	\$1,056	\$1,161	\$1,266	\$1,269	
Commercial lending net charge-offs	\$96	\$173	\$69	\$90	\$83	
Credit card lending net charge-offs (on balance sheet)	96	57	53	50	49	
Consumer lending (excluding credit card) net charge-offs	108	109	112	106	75	
Total net charge-offs	\$300	\$339	\$234	\$246	\$207	
Commercial lending annualized net charge-off ratio	3.05 %	5.32 %	2.07 %	2.59 %	2.36 %	
Credit card lending annualized net charge-off ratio (on balance sheet)	9.54 %	9.03 %	9.67 %	9.28 %	9.41 %	
Consumer lending (excluding credit card) annualized net charge-off ratio	1.03 %	1.04 %	1.09 %	1.05 %	.75 %	
Total annualized net charge-off ratio	2.05 %	2.37 %	1.65 %	1.74 %	1.47 %	
Home equity portfolio credit statistics:						
% of first lien positions (e)	34 %	35 %	35 %	35 %	35 %	
Weighted average loan-to-value ratios (e)	73 %	74 %	74 %	74 %	74 %	
Weighted average FICO scores (f)	725	727	727	728	727	
Annualized net charge-off ratio	.70 %	.90 %	.97 %	.80 %	.34 %	
Loans 30 - 89 days past due	.74 %	.78 %	.75 %	.70 %	.73 %	
Loans 90 days past due	.85 %	.76 %	.73 %	.72 %	.67 %	
Other statistics:						
ATMs	6,467	6,473	6,463	6,474	6,402	
Branches (g)	2,461	2,513	2,554	2,607	2,586	
Customer-related statistics (h):						
Retail Banking checking relationships	5,037,000	5,042,000	5,040,000	5,148,000	5,134,000	
Retail online banking active customers	2,782,000	2,743,000	2,682,000	2,676,000	2,636,000	
Retail online bill payment active customers	826,000	780,000	753,000	744,000	726,000	
Brokerage statistics:						
Financial consultants (i)	722	704	655	658	658	
Full service brokerage offices	41	40	42	42	43	
Brokerage account assets (billions)	\$33	\$32	\$30	\$28	\$26	

<sup>(</sup>a) Information as of and for the three months ended March 31, 2010, December 31, 2009 and September 30, 2009 reflects the impact of the required divestiture of 61 branches that was completed by early September 2009.

<sup>(</sup>b) Presented as of period-end, except for net charge-offs and annualized net charge-off ratios, which are for the three months ended.

<sup>(</sup>c) Information as of March 31, 2010 reflects the impact of the consolidation in our financial statements for the securitized portfolio of approximately \$1.6 billion of credit card loans as of January 1, 2010.

<sup>(</sup>d) Recorded investment of purchased impaired loans related to National City, adjusted to reflect additional loan impairments effective December 31, 2008.

<sup>(</sup>e) Includes loans from acquired portfolios for which lien position and loan-to-value information is not available.

<sup>(</sup>f) Represents the most recent FICO scores we have on file.

<sup>(</sup>g) Excludes certain satellite branches that provide limited products and/or services.

<sup>(</sup>h) Amounts for 2010 and 2009 include the impact of National City prior to the completion of all application system conversions. These amounts may be refined subsequent to system conversions.

<sup>(</sup>i) Financial consultants provide services in full service brokerage offices and PNC traditional branches.

 $\ \ \, \textbf{Corporate \& Institutional Banking} \; (\textbf{Unaudited}) \; (\textbf{a}) \\$ 

Corporate & Institutional Banking (Unaudited) (a)	Three months ended							
•	March 31	December 31	September 30	June 30	March 31			
Dollars in millions, except as noted INCOME STATEMENT	2010 (g)	2009	2009	2009	2009			
Net interest income	\$877	\$1,009	\$915	\$886	\$1,023			
Noninterest income	ΨΟΤΤ	Ψ1,000	Ψ)13	φοσο	φ1,023			
Corporate service fees	242	235	226	236	218			
Other	129	133	175	161	49			
Noninterest income	371	368	401	397	267			
Total revenue	1,248	1,377	1,316	1,283	1,290			
Provision for credit losses	236	283	384	649	287			
Noninterest expense	445	444	459	467	430			
Pretax earnings	567	650	473	167	573			
Income taxes	207	235	164	60	214			
Earnings	\$360	\$415	\$309	\$107	\$359			
AVERAGE BALANCE SHEET	Ψ200	Ψ.12	450)	Ψ107	4557			
Loans								
Commercial	\$34,024	\$33,481	\$35,785	\$38,835	\$41,709			
Commercial real estate	17,961	18,747	18,918	19,667	19,460			
Commercial - real estate related	3,128	3,328	3,622	3,884	4,267			
Asset-based lending	5,940	6,051	5,918	6,401	7,021			
Equipment lease financing	5,318	5,368	5,260	5,380	5,554			
Total loans	66,371	66,975	69,503	74,167	78,011			
Goodwill and other intangible assets	3,795	3,736	3,704	3,512	3,376			
Loans held for sale	1,410	1,534	1,578	1,893	1,714			
Other assets	7,940	7,395	6,460	7,332	8,029			
Total assets	\$79,516	\$79,640	\$81,245	\$86,904	\$91,130			
Deposits	4.2,622	4.2,0.0	+ ,	+,	+> -,			
Noninterest-bearing demand	\$22,271	\$23,484	\$20,392	\$18,732	\$17,108			
Money market	12,253	10,573	10,714	9,514	7,949			
Other	7,610	8,728	8,009	7,501	7,391			
Total deposits	42,134	42,785	39,115	35,747	32,448			
Other liabilities	10,870	8,408	8,363	9,701	10,024			
Capital	7,633	7,916	7,922	7,816	7,690			
Total liabilities and equity	\$60,637	\$59,109	\$55,400	\$53,264	\$50,162			
PERFORMANCE RATIOS	, ,	,	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	1,				
Return on average capital	19 %	21 %	15 %	5 %	19 %			
Noninterest income to total revenue	30	27	30	32	21			
Efficiency	36	32	35	37	33			
COMMERCIAL MORTGAGE								
SERVICING PORTFOLIO (in billions)								
Beginning of period	\$287	\$275	\$269	\$269	\$270			
Acquisitions/additions Repayments/transfers	8 (13)	19 (7)	15 (9)	11 (11)	5 (6)			
End of period	\$282	\$287	\$275	\$269	\$269			
OTHER INFORMATION	•	•	•					
Consolidated revenue from: (b)								
Treasury Management	\$298	\$296	\$281	\$284	\$276			
Capital Markets	\$164	\$187	\$155	\$148	\$43			
Commercial mortgage loans								
held for sale (c)	\$27	\$67	\$53	\$63	\$22			
Commercial mortgage loan servicing (d)	88	66	66	76	72			
Total commercial mortgage banking activities	\$115	\$133	\$119	\$139	\$94			
Total loans (e)	\$65,076	\$66,206	\$68,352	\$71,077	\$75,886			
Credit-related statistics:								
Nonperforming assets (e)	\$3,343	\$3,167	\$2,992	\$2,317	\$1,862			
Impaired loans (e) (f)	\$1,033	\$1,075	\$1,482	\$1,601	\$1,757			
Net charge-offs	\$271	\$341	\$222	\$322	\$167			
Net carrying amount of commercial								
mortgage servicing rights (e)	\$921	\$921	\$897	\$895	\$874			

<sup>(</sup>a) See note (a) on page 13.

<sup>(</sup>b) Represents consolidated PNC amounts.

<sup>(</sup>c) Includes valuations on commercial mortgage loans held for sale and related commitments, derivative valuations, origination fees, gains on sale of loans held for sale and net interest income on loans held for sale.

<sup>(</sup>d) Includes net interest income and noninterest income from loan servicing and ancillary services.

<sup>(</sup>e) Presented as of period end.

<sup>(</sup>f) Recorded investment of purchased impaired loans related to National City, adjusted to reflect additional loan impairments effective December 31, 2008.

<sup>(</sup>g) Information as of March 31, 2010 reflects the impact of the consolidation in our financial statements of Market Street Funding LLC effective January 1, 2010. Also, includes \$1.6 billion of loans, net of eliminations, and \$2.8 billion of commercial paper borrowings included in Other Liabilities.

Math	Asset Management Group (Unaudited) (a)	Three months ended							
Nominer	D. H			•					
Noninterest income		2010	2009	2009	2009	2009			
Noninterest income		\$64	\$67	\$70	\$75	\$96			
Total revenue									
Provision for credit losses									
Noninterest expense									
Presta carmings									
Income taxes									
Earnings									
Number   N									
Loans		707	7			4-7			
Consumer         S3,994         \$4,044         \$3,997         \$3,936         \$3,816           Commercial and commercial real estate         1,504         1,509         1,606         1,714         1,761           Residential mortgage         963         1,000         1,046         1,114         1,755           Goodwill and other intangible assets         241         221         219         273         284           Obcroadwill and other intangible assets         241         221         219         273         288           Total assets         58,717         3720         378         78,787           Total construction         18,228         81,126         5993         5988         \$1,260           Interest-bearing demand         1,699         1,674         1,544         1,563         1,540           Money market         3,217         3,434         3,501         5,768         6,134           Certificates of deposit and other         6,144         5,934         5,691         5,768         6,134           Certificates of deposit and other         1818         918         1,912         1,912         1,912         1,912         1,912         1,912         1,912         1,912         1,912         1,9									
Commercial and commercial real estate   1,504   1,520   1,601   1,714   1,761   1,76		\$3,994	\$4.044	\$3.997	\$3,936	\$3.851			
Residential mortgage		1 - ,							
Total loans				,	,				
Goodwill and other intangible assets         415         416         418         390         494 depther Method of the Control of State (STA)         221         221         229         273         288           Total assets         87,117         \$7,201         \$7,281         \$7,427         \$7,457           Deposits         81,228         \$1,126         \$993         \$988         \$1,260           Interest-bearing demand         1,699         1,674         1,544         1,563         1,542           Money market         3,217         3,134         5,911         5,768         6,134           Certificates of deposit and other         818         918         1,913         5,08         1,742           Other liabilities         19         12         106         6,852         7,421         106           Other liabilities and equity         8,76         5,53         5,71         2,54         5,54         5,74         2,74           PERFORMANDE RATIOS         8         7,72         6         6         6         7,27         6         6         6         7,27         6         6         6         7,27         6         6         2         7         6         6         7,27						•			
Other assets         24l         22l         21l         273         288           Total assets         \$7,117         \$7,201         \$7,281         \$7,457         \$7,457           Deposits         Nominterest-bearing demand         \$1,228         \$1,126         \$993         \$988         \$1,260           Interest-bearing demand         \$1,629         \$1,674         \$1,544         \$1,563         \$1,544           Money market         \$3,217         \$3,134         \$3,154         \$2,17         \$3,330           Total transaction deposits         \$6,144         \$9,34         \$5,691         \$5,768         \$6,134           Certificates of deposit and other         \$818         \$918         \$1,013         \$1,088         \$1,289           Total deposits         \$6,962         \$6852         \$6,704         \$6,856         \$7,423           Other liabilities and equity         \$5,533         \$5,31         \$612         \$80         \$76           Total liabilities and equity         \$5,653         \$7,422         \$7,540         \$8,116           PERFORMANCE RATIOS         \$1,000         \$1,000         \$1,000         \$1,000         \$1,000         \$1,000         \$1,000         \$1,000         \$1,000         \$1,000				,					
Total assets									
Nominterest-bearing demand         \$1,228         \$1,126         \$993         \$988         \$1,260           Interest-bearing demand         1,699         1,674         1,544         1,563         1,544           Money market         3,217         3,134         3,154         3,217         3,330           Total transaction deposits         6,144         5,934         5,691         5,768         6,134           Certificates of deposits and other         818         918         1,013         1,088         1,289           Total deposits         66,962         6,852         6,704         6,856         7,423           Other liabilities and equity         53,63         5,7505         \$7,422         \$7,50         \$8,16           Total transaction of control to total requity         53,63         \$7,505         \$7,422         \$7,50         \$8,16           PERFORMANCE RATIOS         \$3,63         \$7,505         \$7,422         \$7,50         \$8,16         \$6         \$2         \$7,60         \$6         \$6         \$6         \$2         \$6         \$6         \$6         \$6         \$6         \$6         \$6         \$6         \$6         \$6         \$6         \$6         \$6         \$6         \$6         \$									
Nominterest-bearing demand         \$1,228         \$1,126         \$993         \$988         \$1,260           Interest-bearing demand         1,699         1,674         1,544         1,563         1,544           Money market         3,217         3,134         3,154         3,217         3,330           Total transaction deposits         6,144         5,934         5,691         5,768         6,134           Certificates of deposits and other         818         918         1,013         1,088         1,289           Total deposits         66,962         6,852         6,704         6,856         7,423           Other liabilities and equity         53,63         5,7505         \$7,422         \$7,50         \$8,16           Total transaction of control to total requity         53,63         \$7,505         \$7,422         \$7,50         \$8,16           PERFORMANCE RATIOS         \$3,63         \$7,505         \$7,422         \$7,50         \$8,16         \$6         \$2         \$7,60         \$6         \$6         \$6         \$2         \$6         \$6         \$6         \$6         \$6         \$6         \$6         \$6         \$6         \$6         \$6         \$6         \$6         \$6         \$6         \$			·	·	•	•			
Interest-bearing demand   1,699	*	\$1,228	\$1,126	\$993	\$988	\$1,260			
Money market   3.217   3.134   3.154   3.217   3.330   Total transaction deposits   6.144   5.934   5.691   5.768   6.134   7.289   Total deposits   6.962   6.852   6.704   6.856   7.423   6.962   6.852   6.704   6.856   7.423			. , -			. ,			
Total transaction deposits	e e e e e e e e e e e e e e e e e e e		3,134						
Certificates of deposits and other   S18   918   1,013   1,088   1,289     Total deposits   6,962   6,852   6,704   6,855   7,423     Other liabilities   119   122   106   104   117     Capital   553   531   612   580   576     Total liabilities and equity   5,634   5,505   5,422   57,540     S17   Total liabilities and equity   7,600   7,000     PERFORMANCE RATIOS   7,000   7,000   7,000     Return on average capital   29 % 17 % 23 % 6 % 27 % 160     PERFORMANCE RATIOS   7,000   7,000   7,000     Return on average capital   29 % 17 % 23 % 6 % 27 % 160     Possible of the control revenue   6,000   7,100   7,000     Efficiency   69 % 17 % 23 % 6 % 27 % 160     Possible of the control revenue   6,000   7,100   7,000     Efficiency   69 % 17 % 23 % 6 % 20			5,934		5,768				
Total deposits		818	918	1,013					
Capital         553         531         612         580         57           Total liabilities and equity         \$7,634         \$7,505         \$7,422         \$7,540         \$8,116           PERFORMANCE RATIOS         PERFORMANCE RATIOS         \$29         \$ 17         \$ 23         \$ 6         \$ 6         27         \$ 60           Noninterest income to total revenue         72         69         69         67         62         Efficiency         60         67         62         8         68         77         72         74         68         8         68         8         68         8         68         8         10         8         200         \$ 221         \$ 223         10         \$ 51         \$ 51         \$ 520         \$ 520         \$ 521         \$ 523         \$ 520         \$ 521         \$ 521         \$ 523         \$ 520         \$ 521         \$ 522         \$ 50         \$ 521         \$ 522         \$ 50         \$ 521         \$ 522         \$ 50         \$ 521         \$ 522         \$ 52         \$ 52         \$ 52         \$ 52         \$ 52         \$ 52         \$ 52         \$ 52         \$ 52         \$ 52         \$ 52         \$ 52         \$ 52         \$ 52         \$ 52		6,962	6,852						
Total liabilities and equity         \$7,634         \$7,505         \$7,422         \$7,500         \$8,116           PERFORMANCE RATIOS         8         8         6         %         27         Noninterest income to total revenue         72         69         69         67         62         Efficiency         69         71         72         74         68         OTHER INFORMATION         77         74         68         OTHER INFORMATION         \$139         \$155         \$129         \$108         \$68         Impaired loans (b) (c)         \$191         \$198         \$206         \$221         \$223         \$223         \$221         \$223         \$221         \$223         \$221         \$223         \$221         \$223         \$221         \$223         \$221         \$223         \$221         \$223         \$221         \$223         \$221         \$223         \$221         \$223         \$221         \$223         \$223         \$221         \$223         \$223         \$221         \$223         \$223         \$221         \$223         \$223         \$221         \$223         \$223         \$221         \$223         \$221         \$223         \$221         \$223         \$224         \$223         \$221         \$223         \$221         \$2	Other liabilities	119	122	106	104	117			
PERFORMANCE RATIOS   Return on average capital   29 % 17 % 23 % 6 % 27 % Noninterest income to total revenue   72 69 69 67 62 Efficiency   69 71 72 74 68   72 67 69 67 62 Efficiency   72 69 69 67 62 62 Efficiency   72 69 69 67 62 62 Efficiency   74 68   74 72 74 68   74 72 74 68   74 72 74 68   74 72 74 68   74 72 74 74 68   74 72 74 74 88   74 72 74 74 88   74 72 74 74 88   74 72 74 74 88   74 72 74 74 88   74 72 74 74 88   74 72 74 74 88   74 72 74 74 88   74 72 74 74 88   74 72 74 74 88   74 72 74 74 74 74 74 74 74 74 74 74 74 74 74	Capital	553	531	612	580	576			
Return on average capital   29 % 17 % 23 % 66 % 27 %   Noninterest income to total revenue   72 69 69 67 67 62   Efficiency   69 71 72 74 68   Efficiency   69 71 72 74 68   Efficiency   72 89 80 69 67 67 82   Efficiency   72 89 80 89 80 80 80 80 80 80 80 80 80 80 80 80 80	Total liabilities and equity	\$7,634	\$7,505	\$7,422	\$7,540	\$8,116			
Noninterest income to total revenue   72	PERFORMANCE RATIOS								
Efficiency         69         71         72         74         68           OTHER INFORMATION         Total nonperforming assets (b)         \$139         \$155         \$129         \$108         \$68           Impaired loans (b) (c)         \$191         \$198         \$206         \$221         \$223           Total net charge-offs         \$4         \$22         \$9         \$21         \$11           ASSETS UNDER ADMINISTRATION (in billions) (b) (d)         \$96         \$94         \$93         \$88         \$85           Institutional         \$113         \$111         \$124         \$134         \$131           Total         \$209         \$205         \$217         \$222         \$216           Asser Type         \$104         \$100         \$98         \$88         \$79           Fixed income         \$59         \$58         \$56         \$57         \$57           Liquidity/Other         46         47         \$63         \$77         \$80           Total         \$209         \$205         \$217         \$222         \$216           Discretionary assets under management         \$869         \$67         \$66         \$62         \$59           Personal         \$105	Return on average capital	29	% 17	% 23 %	6 %	27 %			
OTHER INFORMATION	Noninterest income to total revenue	72	69	69	67	62			
Total nonperforming assets (b)         \$139         \$155         \$129         \$108         \$68           Impaired loans (b) (c)         \$191         \$198         \$206         \$221         \$223           Total net charge-offs         \$4         \$22         \$9         \$21         \$11           ASSETS UNDER ADMINISTRATION (in billions) (b) (d)           Personal         \$96         \$94         \$93         \$88         \$85           Institutional         \$113         \$111         \$124         \$134         \$131           Total         \$209         \$205         \$217         \$222         \$216           Asset Type           Equity         \$104         \$100         \$98         \$88         \$79           Fixed income         \$59         \$58         \$56         \$57         \$57           Liquidity/Other         46         47         63         77         80           Total         \$209         \$205         \$217         \$222         \$216           Discretionary assets under management         \$69         \$67         \$66         \$62         \$59           Institutional         \$36         36         38         36	Efficiency	69	71	72	74	68			
Impaired loans (b) (c)         \$191         \$198         \$206         \$221         \$223           Total net charge-offs         \$4         \$22         \$9         \$21         \$11           ASSETS UNDER ADMINISTRATION (in billions) (b) (d)         Personal         \$96         \$94         \$93         \$88         \$85           Institutional         \$113         \$111         \$124         \$134         \$131           Total         \$209         \$205         \$217         \$222         \$216           Asset Type         \$104         \$100         \$98         \$88         \$79           Fixed income         \$59         \$58         \$56         \$77         \$75           Liquidity/Other         46         47         63         77         80           Total         \$209         \$205         \$217         \$222         \$216           Discretionary assets under management         Personal         \$69         \$67         \$66         \$62         \$59           Institutional         36         36         38         36         37           Total         \$105         \$103         \$104         \$98         \$96           Institutional         35	OTHER INFORMATION								
Total net charge-offs	Total nonperforming assets (b)	\$139	\$155	\$129	\$108	\$68			
ASSETS UNDER ADMINISTRATION (in billions) (b) (d)   Personal   \$96	Impaired loans (b) (c)	\$191	\$198	\$206	\$221	\$223			
Personal         \$96         \$94         \$93         \$88         \$85           Institutional         113         111         124         134         131           Total         \$209         \$205         \$217         \$222         \$216           Asset Type         \$104         \$100         \$98         \$88         \$79           Fixed income         \$59         \$8         \$6         \$7         \$57           Liquidity/Other         46         47         63         77         80           Total         \$209         \$205         \$217         \$222         \$216           Discretionary assets under management         \$69         \$67         \$66         \$62         \$59           Institutional         36         36         38         36         37           Total         \$105         \$103         \$104         \$98         \$96           Asset Type         \$24         \$49         \$47         \$42         \$38           Fixed income         35         34         34         32         32           Liquidity/Other         19         20         23         24         26           Total         \$1	Total net charge-offs	\$4	\$22	\$9	\$21	\$11			
Personal         \$96         \$94         \$93         \$88         \$85           Institutional         113         111         124         134         131           Total         \$209         \$205         \$217         \$222         \$216           Asset Type         \$104         \$100         \$98         \$88         \$79           Fixed income         \$59         \$8         \$6         \$7         \$57           Liquidity/Other         46         47         63         77         80           Total         \$209         \$205         \$217         \$222         \$216           Discretionary assets under management         \$69         \$67         \$66         \$62         \$59           Institutional         36         36         38         36         37           Total         \$105         \$103         \$104         \$98         \$96           Asset Type         \$24         \$49         \$47         \$42         \$38           Fixed income         35         34         34         32         32           Liquidity/Other         19         20         23         24         26           Total         \$1	ASSETS LINDED ADMINISTRATION (in billions) (b) (d)								
Institutional         113         111         124         134         131           Total         \$209         \$205         \$217         \$222         \$216           Asset Type         \$104         \$100         \$98         \$88         \$79           Fixed income         59         58         56         57         57           Liquidity/Other         46         47         63         77         80           Total         \$209         \$205         \$217         \$222         \$216           Discretionary assets under management         \$69         \$67         \$66         \$62         \$59           Institutional         36         36         38         36         37           Total         \$105         \$103         \$104         \$98         \$96           Asset Type         \$21         \$49         \$47         \$42         \$38           Fixed income         35         34         34         32         32           Liquidity/Other         19         20         23         24         26           Total         \$105         \$103         \$104         \$98         \$96           Nondiscretionary assets und		\$06	102	\$03	882	\$85			
Total         \$209         \$205         \$217         \$222         \$216           Asset Type         \$104         \$100         \$98         \$88         \$79           Fixed income         \$59         \$8         \$56         \$77         \$57           Liquidity/Other         \$46         \$47         \$63         \$77         \$80           Total         \$209         \$205         \$217         \$222         \$216           Discretionary assets under management         \$69         \$67         \$66         \$62         \$59           Institutional         \$68         \$67         \$66         \$62         \$59           Institutional         \$105         \$103         \$104         \$98         \$96           Asset Type         \$51         \$49         \$47         \$42         \$38           Fixed income         \$51         \$49         \$47         \$42         \$38           Fixed income         \$51         \$49         \$47         \$42         \$38           Fixed income         \$51         \$105         \$103         \$104         \$98         \$96           Total         \$105         \$103         \$104         \$98         \$96 </td <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>									
Equity   \$104   \$100   \$98   \$88   \$79     Fixed income   59   58   56   57   57     Liquidity/Other   46   47   63   77   80     Total   \$209   \$205   \$217   \$222   \$216     Discretionary assets under management     Personal   \$69   \$67   \$66   \$62   \$59     Institutional   36   36   38   36   37     Total   \$105   \$103   \$104   \$98   \$96     Asset Type     Equity   \$51   \$49   \$47   \$42   \$38     Fixed income   35   34   34   32   32     Liquidity/Other   19   20   23   24   26     Total   \$105   \$103   \$104   \$98   \$96     Nondiscretionary assets under administration     Personal   \$27   \$27   \$27   \$26   \$26     Institutional   \$104   \$102   \$113   \$124   \$120     Asset Type     Equity   \$53   \$51   \$51   \$46   \$41     Fixed income   24   24   22   25   25     Liquidity/Other   27   27   40   53   54     Equity   \$53   \$51   \$51   \$46   \$41     Fixed income   24   24   22   25   25     Liquidity/Other   27   27   40   53   54     Equity   \$53   \$51   \$51   \$46   \$41     Fixed income   24   24   22   25   25     Liquidity/Other   27   27   40   53   54     Equity   \$53   \$51   \$51   \$46   \$41     Fixed income   24   24   22   25   25     Liquidity/Other   27   27   40   53   54									
Equity         \$104         \$100         \$98         \$88         \$79           Fixed income         59         58         56         57         57           Liquidity/Other         46         47         63         77         80           Total         \$209         \$205         \$217         \$222         \$216           Discretionary assets under management         \$69         \$67         \$66         \$62         \$59           Institutional         36         36         38         36         37           Total         \$105         \$103         \$104         \$98         \$96           Asset Type         \$51         \$49         \$47         \$42         \$38           Fixed income         \$51         \$49         \$47         \$42         \$38           Fixed income         35         34         34         32         32           Liquidity/Other         19         20         23         24         26           Total         \$105         \$103         \$104         \$98         \$96           Nondiscretionary assets under administration         \$27         \$27         \$27         \$26         \$26 <t< td=""><td></td><td>Ψ207</td><td>Ψ203</td><td>Ψ217</td><td>ΨΔΔΔ</td><td>Ψ210</td></t<>		Ψ207	Ψ203	Ψ217	ΨΔΔΔ	Ψ210			
Fixed income         59         58         56         57         57           Liquidity/Other         46         47         63         77         80           Total         \$209         \$205         \$217         \$222         \$216           Discretionary assets under management         \$69         \$67         \$66         \$62         \$59           Institutional         36         36         38         36         37           Total         \$105         \$103         \$104         \$98         \$96           Asset Type         Equity         \$51         \$49         \$47         \$42         \$38           Fixed income         35         34         34         32         32           Liquidity/Other         19         20         23         24         26           Total         \$105         \$103         \$104         \$98         \$96           Nondiscretionary assets under administration         \$27         \$27         \$27         \$26         \$26           Institutional         77         75         86         98         94           Total         \$104         \$102         \$113         \$124         \$120 <td></td> <td>\$104</td> <td>\$100</td> <td>\$98</td> <td>\$82</td> <td>\$79</td>		\$104	\$100	\$98	\$82	\$79			
Liquidity/Other         46         47         63         77         80           Total         \$209         \$205         \$217         \$222         \$216           Discretionary assets under management         \$69         \$67         \$66         \$62         \$59           Institutional         36         36         38         36         37           Total         \$105         \$103         \$104         \$98         \$96           Asset Type         Equity         \$51         \$49         \$47         \$42         \$38           Fixed income         35         34         34         32         32           Liquidity/Other         19         20         23         24         26           Total         \$105         \$103         \$104         \$98         \$96           Nondiscretionary assets under administration         \$27         \$27         \$27         \$26         \$26           Institutional         \$77         75         86         98         94           Total         \$104         \$102         \$113         \$124         \$120           Asset Type         Equity         \$53         \$51         \$51         \$46									
Total         \$209         \$205         \$217         \$222         \$216           Discretionary assets under management         \$69         \$67         \$66         \$62         \$59           Institutional         36         36         38         36         37           Total         \$105         \$103         \$104         \$98         \$96           Asset Type         Equity         \$51         \$49         \$47         \$42         \$38           Fixed income         35         34         34         32         32           Liquidity/Other         19         20         23         24         26           Total         \$105         \$103         \$104         \$98         \$96           Nondiscretionary assets under administration         \$27         \$27         \$27         \$26         \$26           Institutional         77         75         86         98         94           Total         \$104         \$102         \$113         \$124         \$120           Asset Type         Equity         \$53         \$51         \$51         \$46         \$41           Fixed income         24         24         22         25									
Discretionary assets under management   Personal   \$69	_ 1								
Personal         \$69         \$67         \$66         \$62         \$59           Institutional         36         36         38         36         37           Total         \$105         \$103         \$104         \$98         \$96           Asset Type           Equity         \$51         \$49         \$47         \$42         \$38           Fixed income         35         34         34         32         32           Liquidity/Other         19         20         23         24         26           Total         \$105         \$103         \$104         \$98         \$96           Nondiscretionary assets under administration         \$27         \$27         \$27         \$26         \$26           Institutional         77         75         86         98         94           Total         \$104         \$102         \$113         \$124         \$120           Asset Type         Equity         \$53         \$51         \$51         \$46         \$41           Fixed income         24         24         22         25         25           Liquidity/Other         27         27         40         53	Discretionary assets under management	<b>\$2</b> 0)	Ψ202	Ψ21,	Ψ-2-2	<b>\$210</b>			
Institutional         36         36         38         36         37           Total         \$105         \$103         \$104         \$98         \$96           Asset Type         Equity         \$51         \$49         \$47         \$42         \$38           Fixed income         35         34         34         32         32           Liquidity/Other         19         20         23         24         26           Total         \$105         \$103         \$104         \$98         \$96           Nondiscretionary assets under administration         \$27         \$27         \$27         \$26         \$26           Personal         \$27         \$27         \$27         \$26         \$26           Institutional         77         75         86         98         94           Total         \$104         \$102         \$113         \$124         \$120           Asset Type         Equity         \$53         \$51         \$51         \$46         \$41           Fixed income         24         24         22         25         25           Liquidity/Other         27         27         40         53         54		\$69	\$67	\$66	\$62	\$59			
Total         \$105         \$103         \$104         \$98         \$96           Asset Type         Equity         \$51         \$49         \$47         \$42         \$38           Fixed income         35         34         34         32         32           Liquidity/Other         19         20         23         24         26           Total         \$105         \$103         \$104         \$98         \$96           Nondiscretionary assets under administration         Personal         \$27         \$27         \$27         \$26         \$26           Institutional         77         75         86         98         94           Total         \$104         \$102         \$113         \$124         \$120           Asset Type         Equity         \$53         \$51         \$51         \$46         \$41           Fixed income         24         24         22         25         25           Liquidity/Other         27         27         40         53         54									
Asset Type   S51									
Equity         \$51         \$49         \$47         \$42         \$38           Fixed income         35         34         34         32         32           Liquidity/Other         19         20         23         24         26           Total         \$105         \$103         \$104         \$98         \$96           Nondiscretionary assets under administration         \$27         \$27         \$27         \$26         \$26           Institutional         77         75         86         98         94           Total         \$104         \$102         \$113         \$124         \$120           Asset Type         Equity         \$53         \$51         \$51         \$46         \$41           Fixed income         24         24         22         25         25           Liquidity/Other         27         27         40         53         54		7.202	7-0-	7	722	777			
Fixed income         35         34         34         32         32           Liquidity/Other         19         20         23         24         26           Total         \$105         \$103         \$104         \$98         \$96           Nondiscretionary assets under administration         \$27         \$27         \$27         \$26         \$26           Institutional         77         75         86         98         94           Total         \$104         \$102         \$113         \$124         \$120           Asset Type         Equity         \$53         \$51         \$51         \$46         \$41           Fixed income         24         24         22         25         25           Liquidity/Other         27         27         40         53         54	**	\$51	\$49	\$47	\$42	\$38			
Liquidity/Other         19         20         23         24         26           Total         \$105         \$103         \$104         \$98         \$96           Nondiscretionary assets under administration         Personal         \$27         \$27         \$27         \$26         \$26           Institutional         77         75         86         98         94           Total         \$104         \$102         \$113         \$124         \$120           Asset Type           Equity         \$53         \$51         \$51         \$46         \$41           Fixed income         24         24         22         25         25           Liquidity/Other         27         27         40         53         54	1 7								
Total         \$105         \$103         \$104         \$98         \$96           Nondiscretionary assets under administration         Personal         \$27         \$27         \$27         \$26         \$26           Institutional         77         75         86         98         94           Total         \$104         \$102         \$113         \$124         \$120           Asset Type         Equity         \$53         \$51         \$51         \$46         \$41           Fixed income         24         24         22         25         25           Liquidity/Other         27         27         40         53         54									
Nondiscretionary assets under administration           Personal         \$27         \$27         \$26         \$26           Institutional         77         75         86         98         94           Total         \$104         \$102         \$113         \$124         \$120           Asset Type           Equity         \$53         \$51         \$51         \$46         \$41           Fixed income         24         24         22         25         25           Liquidity/Other         27         27         40         53         54									
Personal         \$27         \$27         \$27         \$26         \$26           Institutional         77         75         86         98         94           Total         \$104         \$102         \$113         \$124         \$120           Asset Type           Equity         \$53         \$51         \$51         \$46         \$41           Fixed income         24         24         22         25         25           Liquidity/Other         27         27         40         53         54		,							
Institutional         77         75         86         98         94           Total         \$104         \$102         \$113         \$124         \$120           Asset Type           Equity         \$53         \$51         \$51         \$46         \$41           Fixed income         24         24         22         25         25           Liquidity/Other         27         27         40         53         54	· · · · · · · · · · · · · · · · · · ·	\$27	\$27	\$27	\$26	\$26			
Total         \$104         \$102         \$113         \$124         \$120           Asset Type         Equity         \$53         \$51         \$51         \$46         \$41           Fixed income         24         24         22         25         25           Liquidity/Other         27         27         40         53         54									
Asset Type         \$53         \$51         \$46         \$41           Equity         \$53         \$51         \$51         \$46         \$41           Fixed income         24         24         22         25         25           Liquidity/Other         27         27         40         53         54									
Equity       \$53       \$51       \$51       \$46       \$41         Fixed income       24       24       22       25       25         Liquidity/Other       27       27       40       53       54		7.401	+ + • • •	7-10	·	7			
Fixed income 24 24 22 25 25 Liquidity/Other 27 27 40 53 54		\$53	\$51	\$51	\$46	\$41			
Liquidity/Other 27 27 40 53 54									
	Total	\$104	\$102	\$113	\$124	\$120			

<sup>(</sup>a) See note (a) on page 13.

<sup>(</sup>b) As of period-end.(c) Recorded investment of purchased impaired loans related to National City, adjusted to reflect additional loan impairments effective December 31, 2008.

<sup>(</sup>d) Excludes brokerage account assets.

Residential Mortgage Banking (Unaudited) (a)

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	Three months ended									
	March 31	I	December 31		September 30	)	June 30		March 31	i
Dollars in millions, except as noted	2010	)	2009	)	2009	)	2009		2009	)
INCOME STATEMENT										
Net interest income	\$80		\$71		\$83		\$87		\$91	
Noninterest income										
Loan servicing revenue										
Servicing fees	69		51		70		42		59	
Net MSR hedging gains	46		35		60		58		202	
Loan sales revenue	39		26		83		151		175	
Other	3		(7)	1	(4)	1	(6)		1	
Total noninterest income	157		105		209		245		437	
Total revenue	237		176		292		332		528	
Provision for (recoveries of) credit losses	(16)	)	(7)		4		8		(9)	)
Noninterest expense	124		142		141		176		173	
Pretax earnings	129		41		147		148		364	
Income taxes	47		16		56		56		137	
Earnings	\$82		\$25		\$91		\$92		\$227	
AVERAGE BALANCE SHEET										
Portfolio loans	\$2,820		\$2,479		\$2,071		\$1,834		\$1,430	
Loans held for sale	974		1,333		2,042		2,766		2,693	
Mortgage servicing rights (MSR)	1,264		1,236		1,443		1,343		1,164	
Other assets	3,797		3,761		3,483		2,648		1,932	
Total assets	\$8,855		\$8,809		\$9,039		\$8,591		\$7,219	
Deposits	\$3,602		\$3,628		\$4,076		\$4,741		\$4,101	
Borrowings and other liabilities	2,279		3,110		3,811		2,672		2,080	
Capital	1,781		1,471		1,411		1,282		1,271	
Total liabilities and equity	\$7,662		\$8,209		\$9,298		\$8,695		\$7,452	
PERFORMANCE RATIOS										
Return on average capital	19	%	7	%	26	%	29	%	72	%
Efficiency	52	%	81	%	48	%	53	%	33	%
OTHER INFORMATION										
Servicing portfolio for others (in billions) (b)	\$141		\$145		\$158		\$161		\$168	
Fixed rate	89	%	88	%	88	%	87	%	87	%
Adjustable rate/balloon	11	%	12	%	12	%	13	%	13	%
Weighted average interest rate	5.79	%	5.82	%	5.89	%	5.94	%	5.99	%
MSR capitalized value (in billions)	\$1.3		\$1.3		\$1.3		\$1.5		\$1.0	
MSR capitalization value (in basis points)	90		91		81		90		62	
Weighted average servicing fee (in basis points)	30		30		30		30		30	
Loan origination volume (in billions)	\$2.0		\$2.3		\$3.6		\$6.4		\$6.9	
Percentage of originations represented by:										
Agency and government programs	98	%	96	%	97	%	98	%	97	%
Refinance volume	73		59		59		74			%
Total nonperforming assets (b)	\$418	, ,	\$370	, 0	\$343	, •	\$285	, 0	\$267	, ,
Impaired loans (b) (c)	\$298		\$369		\$412		\$531		\$533	

<sup>(</sup>a) See note (a) on page 13.

<sup>(</sup>b) As of period end.

<sup>(</sup>c) Recorded investment of purchased impaired loans related to National City, adjusted to reflect additional loan impairments effective December 31, 2008.

**Distressed Assets Portfolio** (Unaudited) (a)

Distressed Assets Portiono (Unaudited) (a)	Three months ended								
	March 31	December 31	September 30	June 30	March 31				
Dollars in millions, except as noted	2010	2009	2009	2009	2009				
INCOME STATEMENT									
Net interest income	\$338	\$218	\$235	\$295	\$331				
Noninterest income	(1)	3	19	39	13				
Total revenue	337	221	254	334	344				
Provision for credit losses	165	314	168	30	259				
Noninterest expense	58	49	62	55	80				
Pretax earnings (loss)	114	(142)	24	249	5				
Income taxes (benefit)	42	(54)	10	94	2				
Earnings (loss)	\$72	\$(88)	\$14	\$155	\$3				
AVERAGE BALANCE SHEET									
Commercial lending:									
Commercial	\$115	\$106	\$136	\$182	\$198				
Commercial real estate:									
Real estate projects	2,404	2,641	3,007	3,331	3,526				
Commercial mortgage	80	65	117	112	93				
Equipment lease financing	803	800	793	819	858				
Total commercial lending	3,402	3,612	4,053	4,444	4,675				
Consumer lending:									
Consumer:									
Home equity lines of credit	4,533	4,615	4,887	5,016	5,297				
Home equity installment loans	2,015	2,060	1,877	2,052	2,553				
Other consumer	25	23	13	15	10				
Total consumer	6,573	6,698	6,777	7,083	7,860				
Residential real estate:									
Residential mortgage	7,717	7,974	8,744	8,983	9,231				
Residential construction	473	600	842	1,401	1,541				
Total residential real estate	8,190	8,574	9,586	10,384	10,772				
Total consumer lending	14,763	15,272	16,363	17,467	18,632				
Total portfolio loans	18,165	18,884	20,416	21,911	23,307				
Other assets	1,342	1,633	1,901	1,867	1,509				
Total assets	\$19,507	\$20,517	\$22,317	\$23,778	\$24,816				
Deposits	\$85	\$29	\$32	\$49	\$45				
Other liabilities	55	70	85	109	107				
Capital	1,353	1,568	1,540	1,619	1,570				
Total liabilities and equity	\$1,493	\$1,667	\$1,657	\$1,777	\$1,722				
OTHER INFORMATION									
Nonperforming assets (b)	\$1,777	\$1,787	\$1,473	\$1,391	\$933				
Impaired loans (b) (c)	\$7,124	\$7,577	\$7,803	\$8,670	\$8,778				
Net charge-offs	\$111	\$121	\$175	\$197	\$51				
Net charge-offs (for three months ended) as a percentage of									
period-end portfolio loans (annualized)	2.48 %	2.54 %	3.40 %	3.61 %	.89 %				
LOANS (in billions) (b)									
Commercial:									
Residential development	\$2.6	\$2.6	\$3.2	\$3.6	\$3.5				
Cross-border leases	.8	.8	.8	.8	.8				
Consumer:	.0	.0	.0	.0	.0				
Brokered home equity	6.3	6.4	6.6	6.9	7.1				
Retail mortgages	5.1	5.2	5.4	5.8	6.4				
Non-prime mortgages	1.7	1.7	1.7	1.9	2.0				
Residential construction	1.6	1.8	2.0	2.2	2.4				
Total	\$18.1	\$18.5	\$19.7	\$21.2	\$22.2				
10:01	Ψ10.1	Ψ10.J	Ψ1././	Ψ41.4	Ψ				

<sup>(</sup>a) See note (a) on page 13.

<sup>(</sup>b) As of period end.

<sup>(</sup>c) Recorded investment of purchased impaired loans related to National City, adjusted to reflect additional loan impairments effective December 31, 2008.

#### **Glossary of Terms**

<u>Accretable net interest</u> - The excess of cash flows expected to be collected on a purchased impaired loan over the carrying value of the loan. The accretable net interest is recognized into interest income over the remaining life of the loan using the constant effective yield method.

<u>Accretable yield</u> - The excess of a loan's cash flows expected to be collected over the carrying value of the loan. The accretable yield is recognized in interest income over the remaining life of the loan using the constant effective yield method.

<u>Adjusted average total assets</u> - Primarily comprised of total average quarterly (or annual) assets plus (less) unrealized losses (gains) on investment securities, less goodwill and certain other intangible assets (net of eligible deferred taxes).

Annualized - Adjusted to reflect a full year of activity.

<u>Assets under management</u> - Assets over which we have sole or shared investment authority for our customers/clients. We do not include these assets on our Consolidated Balance Sheet.

Basis point - One hundredth of a percentage point.

<u>Cash recoveries</u> – Cash recoveries used in the context of purchased impaired loans represent cash payments from customers that exceeded the recorded investment of the designated impaired loan.

<u>Charge-off</u> - Process of removing a loan or portion of a loan from our balance sheet because it is considered uncollectible. We also record a charge-off when a loan is transferred to held for sale by reducing the loan carrying amount to the fair value of the loan, if fair value is less than carrying amount.

<u>Client-related noninterest income</u> – Total noninterest income included on our Consolidated Income Statement less amounts for net gains (losses) on sales of securities, net other-than-temporary impairments, and other noninterest income.

<u>Common shareholders' equity to total assets</u> - Common shareholders' equity divided by total assets. Common shareholders' equity equals total shareholders' equity less the liquidation value of preferred stock.

<u>Credit spread</u> - The difference in yield between debt issues of similar maturity. The excess of yield attributable to credit spread is often used as a measure of relative creditworthiness, with a reduction in the credit spread reflecting an improvement in the borrower's perceived creditworthiness.

<u>Derivatives</u> - Financial contracts whose value is derived from publicly traded securities, interest rates, currency exchange rates or market indices. Derivatives cover a wide assortment of financial contracts, including but not limited to forward contracts, futures, options and swaps.

<u>Duration of equity</u> - An estimate of the rate sensitivity of our economic value of equity. A negative duration of equity is associated with asset sensitivity (*i.e.*, positioned for rising interest rates), while a positive value implies liability sensitivity (*i.e.*, positioned for declining interest rates). For example, if the duration of equity is +1.5 years, the economic value of equity declines by 1.5% for each 100 basis point increase in interest rates.

<u>Earning assets</u> - Assets that generate income, which include: Federal funds sold; resale agreements; trading securities; interest-earning deposits with banks; other short-term investments; loans held for sale; loans; investment securities; and certain other assets.

<u>Economic capital</u> - Represents the amount of resources that a business segment should hold to guard against potentially large losses that could cause insolvency. It is based on a measurement of economic risk, as opposed to risk as defined by regulatory bodies. The economic capital measurement process involves converting a risk distribution to the capital that is required to support the risk, consistent with our target credit rating. As such, economic risk serves as a "common currency" of risk that allows us to compare different risks on a similar basis.

<u>Effective duration</u> - A measurement, expressed in years, that, when multiplied by a change in interest rates, would approximate the percentage change in value of on- and off- balance sheet positions.

Efficiency - Noninterest expense divided by the sum of net interest income (GAAP basis) and noninterest income.

<u>Fair value</u> - The price that would be received to sell an asset or the price that would be paid to transfer a liability on the measurement date using the principal or most advantageous market for the asset or liability in an orderly transaction between willing market participants.

<u>Funds transfer pricing</u> - A management accounting methodology designed to recognize the net interest income effects of sources and uses of funds provided by the assets and liabilities of a business segment. We assign these balances LIBOR-based funding rates at origination that represent the interest cost for us to raise/invest funds with similar maturity and repricing structures.

<u>Futures and forward contracts</u> - Contracts in which the buyer agrees to purchase and the seller agrees to deliver a specific financial instrument at a predetermined price or yield. May be settled either in cash or by delivery of the underlying financial instrument.

<u>GAAP</u> - Accounting principles generally accepted in the United States of America.

<u>Investment securities</u> - Collectively, securities available for sale and securities held to maturity.

<u>Leverage ratio</u> - Tier 1 risk-based capital divided by adjusted average total assets.

<u>LIBOR</u> - Acronym for London InterBank Offered Rate. LIBOR is the average interest rate charged when banks in the London wholesale money market (or interbank market) borrow unsecured funds from each other. LIBOR rates are used as a benchmark for interest rates on a global basis.

<u>Net interest income from loans and deposits</u> - A management accounting assessment, using funds transfer pricing methodology, of the net interest contribution from loans and deposits.

Net interest margin - Annualized taxable-equivalent net interest income divided by average earning assets.

<u>Nonaccretable difference</u> - Contractually required payments receivable on a purchased impaired loan in excess of the cash flows expected to be collected.

<u>Nondiscretionary assets under administration</u> - Assets we hold for our customers/clients in a non-discretionary, custodial capacity. We do not include these assets on our Consolidated Balance Sheet.

Noninterest income to total revenue - Noninterest income divided by the sum of net interest income (GAAP basis) and noninterest income.

<u>Nonperforming assets</u> - Nonperforming assets include nonaccrual loans, troubled debt restructured loans, foreclosed assets and other assets. We do not accrue interest income on assets classified as nonperforming.

<u>Nonperforming loans</u> - Nonperforming loans include loans to commercial, commercial real estate, equipment lease financing, consumer, and residential mortgage customers and construction customers as well as troubled debt restructured loans. Nonperforming loans do not include loans held for sale or foreclosed and other assets. We do not accrue interest income on loans classified as nonperforming.

<u>Notional amount</u> - A number of currency units, shares, or other units specified in a derivatives contract.

Operating leverage - The period to period dollar or percentage change in total revenue (GAAP basis) less the dollar or percentage change in noninterest expense. A positive variance indicates that revenue growth exceeded expense growth (*i.e.*, positive operating leverage) while a negative variance implies expense growth exceeded revenue growth (*i.e.*, negative operating leverage).

Other-than-temporary impairment (OTTI) - When the fair value of a security is less than its amortized cost basis, an assessment is performed to determine whether the impairment is other-than-temporary. If we intend to sell the security or more likely than not will be required to sell the security before recovery of its amortized cost basis less any current-period credit loss, an other-than-temporary impairment is considered to have occurred. In such cases, an other-than-temporary impairment is recognized in earnings equal to the entire difference between the investment's amortized cost basis and its fair value at the balance sheet date. Further, if we do not expect to recover the entire amortized cost of the security, an other-than-temporary impairment is considered to have occurred. However for debt securities, if we do not intend to sell the security and it is not more likely than not that we will be required to sell the security before its recovery, the other-than-temporary loss is separated into (a) the amount representing the credit loss, and (b) the amount related to all other factors. The other-than-temporary impairment related to credit losses is recognized in earnings while the amount related to all other factors is recognized in other comprehensive income, net of tax.

Pretax, pre-provision earnings - Total revenue less noninterest expense.

<u>Purchase accounting accretion</u> - Accretion of the discounts and premiums on acquired assets and liabilities. The purchase accounting accretion is recognized in net interest income over the weighted average life of the financial instruments using the constant effective yield method.

<u>Purchased impaired loans</u> - Acquired loans determined to be credit impaired under FASB ASC 310-30 (AICPA SOP 03-3). Loans are determined to be impaired if there is evidence of credit deterioration since origination and for which it is probable that all contractually required payments will not be collected.

<u>Recorded investment</u> - The initial investment of a purchased impaired loan plus interest accretion and less any cash payments and writedowns to date. The recorded investment excludes any valuation allowance which is included in our allowance for loan and lease losses.

<u>Recovery</u> - Cash proceeds received on a loan that we had previously charged off. We credit the amount received to the allowance for loan and lease losses.

<u>Residential development loans</u> - Project-specific loans to commercial customers for the construction or development of residential real estate including land, single family homes, condominiums and other residential properties. This would exclude loans to commercial customers where proceeds are for general corporate purposes whether or not such facilities are secured.

Residential mortgage servicing rights hedge gains / (losses), net - We have elected to measure acquired or originated residential mortgage servicing rights (MSRs) at fair value under GAAP. We employ a risk management strategy designed to protect the economic value of MSRs from changes in interest rates. This strategy utilizes securities and a portfolio of derivative instruments to hedge changes in the fair value of MSRs arising from changes in interest rates. These financial instruments are expected to have changes in fair value which are negatively correlated to the change in fair value of the MSR portfolio. Net MSR hedge gains/ (losses) represent the change in the fair value of MSRs, exclusive of changes due to time decay and payoffs, combined with the change in the fair value of the associated derivative instruments.

Return on average assets - Annualized net income divided by average assets.

Return on average capital - Annualized net income divided by average capital.

<u>Return on average common shareholders' equity</u> - Annualized net income less preferred stock dividends, including preferred stock discount accretion, divided by average common shareholders' equity.

<u>Risk-weighted assets</u> - Computed by the assignment of specific risk-weights (as defined by the Board of Governors of the Federal Reserve System) to assets and off-balance sheet instruments.

Securitization - The process of legally transforming financial assets into securities.

<u>Servicing rights</u> - An intangible asset or liability created by an obligation to service assets for others. Typical servicing rights include the right to receive a fee for collecting and forwarding payments on loans and related taxes and insurance premiums held in escrow.

<u>Taxable-equivalent interest</u> - The interest income earned on certain assets is completely or partially exempt from Federal income tax. As such, these tax-exempt instruments typically yield lower returns than taxable investments. To provide more meaningful comparisons of yields and margins for all interest-earning assets, we use interest income on a taxable-equivalent basis in calculating average yields and net interest margins by increasing the interest income earned on tax-exempt assets to make it fully equivalent to interest income earned on other taxable investments. This adjustment is not permitted under GAAP on the Consolidated Income Statement.

<u>Tier 1 common capital</u> - Tier 1 risk-based capital, less preferred equity, less trust preferred capital securities, and less noncontrolling interests.

Tier 1 common capital ratio - Tier 1 common capital divided by period-end risk-weighted assets.

<u>Tier 1 risk-based capital</u> - Total shareholders' equity, plus trust preferred capital securities, plus certain noncontrolling interests that are held by others; less goodwill and certain other intangible assets (net of eligible deferred taxes relating to taxable and nontaxable combinations), less equity investments in nonfinancial companies less ineligible servicing assets and less net unrealized holding losses on available for sale equity securities. Net unrealized holding gains on available for sale equity securities and net unrealized holding gains (losses) on available for sale debt securities and net unrealized holding gains (losses) on cash flow hedge derivatives are excluded from total shareholders' equity for Tier 1 risk-based capital purposes.

Tier 1 risk-based capital ratio - Tier 1 risk-based capital divided by period-end risk-weighted assets.

<u>Total equity</u> – Total shareholders' equity plus noncontrolling interests.

<u>Total risk-based capital</u> - Tier 1 risk-based capital plus qualifying subordinated debt and trust preferred securities, other noncontrolling interest not qualified as Tier 1, eligible gains on available for sale equity securities and the allowance for loan and lease losses, subject to certain limitations.

Total risk-based capital ratio - Total risk-based capital divided by period-end risk-weighted assets.

<u>Transaction deposits</u> - The sum of money market and interest-bearing demand deposits and demand and other noninterest-bearing deposits.

<u>Troubled debt restructuring</u> – A restructuring of a loan whereby the lender for economic or legal reasons related to the borrower's financial difficulties grants a concession to the borrower that the lender would not otherwise consider or for which the lender would not be adequately compensated.

<u>Watchlist</u> - A list of criticized loans, credit exposure or other assets compiled for internal monitoring purposes. We define criticized exposure for this purpose as exposure with an internal risk rating of other assets especially mentioned, substandard, doubtful or loss.

<u>Yield curve</u> - A graph showing the relationship between the yields on financial instruments or market indices of the same credit quality with different maturities. For example, a "normal" or "positive" yield curve exists when long-term bonds have higher yields than short-term bonds. A "flat" yield curve exists when yields are the same for short-term and long-term bonds. A "steep" yield curve exists when yields on long-term bonds are significantly higher than on short-term bonds. An "inverted" or "negative" yield curve exists when short-term bonds have higher yields than long-term bonds.