



The PNC Financial Services Group, Inc.

Sanford C. Bernstein
Strategic Decisions Conference

June 2, 2010

Cautionary Statement Regarding Forward-Looking Information and Adjusted Information

This presentation includes “snapshot” information about PNC used by way of illustration. It is not intended as a full business or financial review and should be viewed in the context of all of the information made available by PNC in its SEC filings. The presentation also contains forward-looking statements regarding our outlook or expectations relating to PNC’s future business, operations, financial condition, financial performance, capital and liquidity levels, and asset quality. Forward-looking statements are necessarily subject to numerous assumptions, risks and uncertainties, which change over time.

The forward-looking statements in this presentation are qualified by the factors affecting forward-looking statements identified in the more detailed Cautionary Statement included in the Appendix, which is included in the version of the presentation materials posted on our corporate website at www.pnc.com/investorevents. We provide greater detail regarding some of these factors in our first quarter 2010 Form 10-Q and 2009 Form 10-K, including in the Risk Factors and Risk Management sections of those reports, and in our subsequent SEC filings (accessible on the SEC’s website at www.sec.gov and on or through our corporate website at www.pnc.com/secfilings). We have included web addresses here and elsewhere in this presentation as inactive textual references only. Information on these websites is not part of this document.

Future events or circumstances may change our outlook or expectations and may also affect the nature of the assumptions, risks and uncertainties to which our forward-looking statements are subject. The forward-looking statements in this presentation speak only as of the date of this presentation. We do not assume any duty and do not undertake to update those statements.

In this presentation, we will sometimes refer to adjusted results to help illustrate the impact of certain types of items, such as the acceleration of accretion of the remaining issuance discount on our TARP preferred stock in connection with the first quarter 2010 redemption of such stock, our fourth quarter 2009 gain related to BlackRock’s acquisition of Barclays Global Investors (the “BLK/BGI gain”), our fourth quarter 2008 conforming provision for credit losses for National City, and other integration costs in the 2010, 2009 and 2008 periods. This information supplements our results as reported in accordance with GAAP and should not be viewed in isolation from, or a substitute for, our GAAP results. We believe that this additional information and the reconciliations we provide may be useful to investors, analysts, regulators and others as they evaluate the impact of these respective items on our results for the periods presented due to the extent to which the items are not indicative of our ongoing operations.

In certain discussions, we may also provide information on yields and margins for all interest-earning assets calculated using net interest income on a taxable-equivalent basis by increasing the interest income earned on tax-exempt assets to make it fully equivalent to interest income earned on taxable investments. We believe this adjustment may be useful when comparing yields and margins for all earning assets. We may also provide information on pretax pre-provision earnings (total revenue less noninterest expense), as we believe that pretax pre-provision earnings is useful as a tool to help evaluate the ability to provide for credit costs through operations.

This presentation may also include discussion of other non-GAAP financial measures, which, to the extent not so qualified therein or in the Appendix, is qualified by GAAP reconciliation information available on our corporate website at www.pnc.com under “About PNC—Investor Relations.”

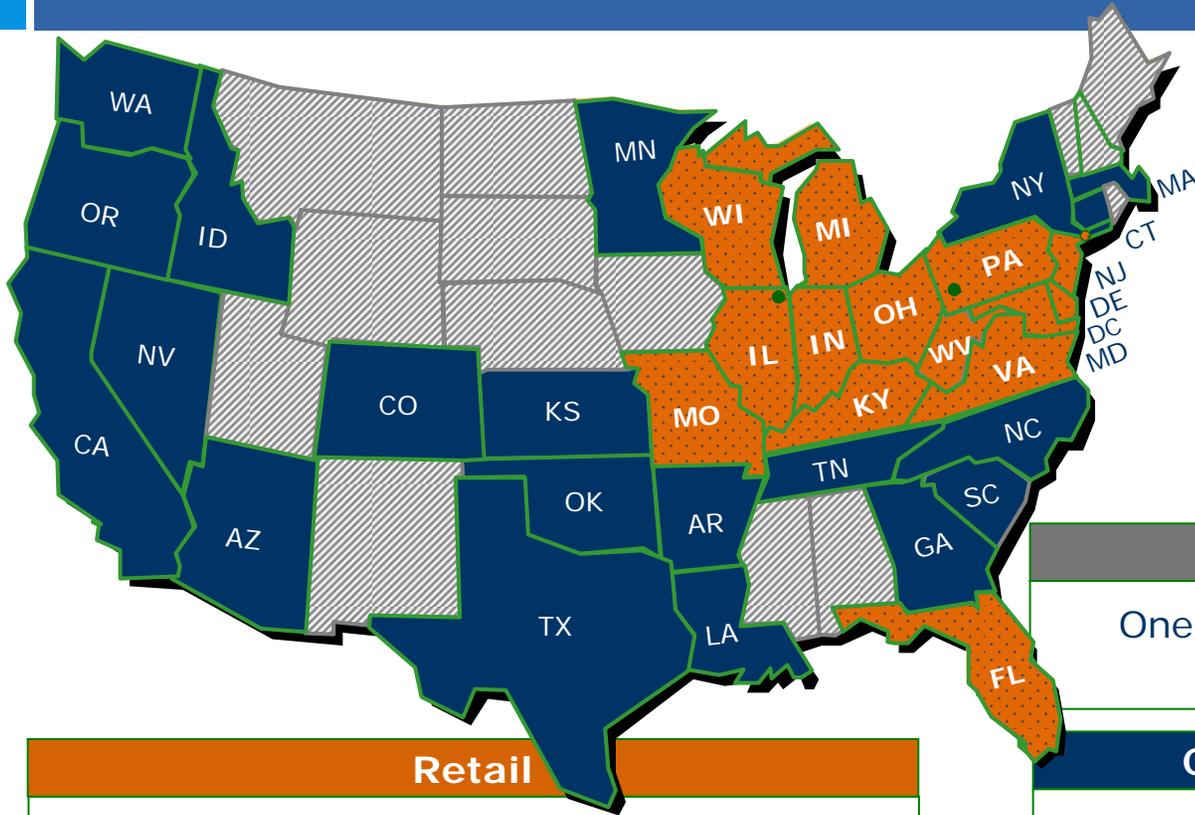
Today's Discussion

- ▶ PNC's franchise is powerful and our execution delivered a strong 1Q10 performance
- ▶ PNC has made tremendous progress on meeting our strategic financial objectives
- ▶ PNC is well-positioned to achieve greater value as the economy recovers

PNC Continues to Build a Great Company.

PNC's Powerful Franchise

A Powerful Franchise and a Solid 1Q10



| | March 31, 2010 | U.S. Rank ¹ |
|----------|----------------|------------------------|
| Deposits | \$183 billion | 6 th |
| Assets | \$265 billion | 8 th |
| Branches | 2,461 | 5 th |
| ATMs | 6,467 | 5 th |

Asset Management

One of the largest bank-held asset managers in the U.S.

Corporate & Institutional

A leader in serving middle-market customers and government entities

Residential Mortgage

One of the nation's largest mortgage platforms

Retail

Footprint covering nearly 1/3 of the U.S. population

BlackRock

A leader in investment management, risk management and advisory services worldwide

(1) Rankings source: SNL DataSource; Headquartered in U.S.

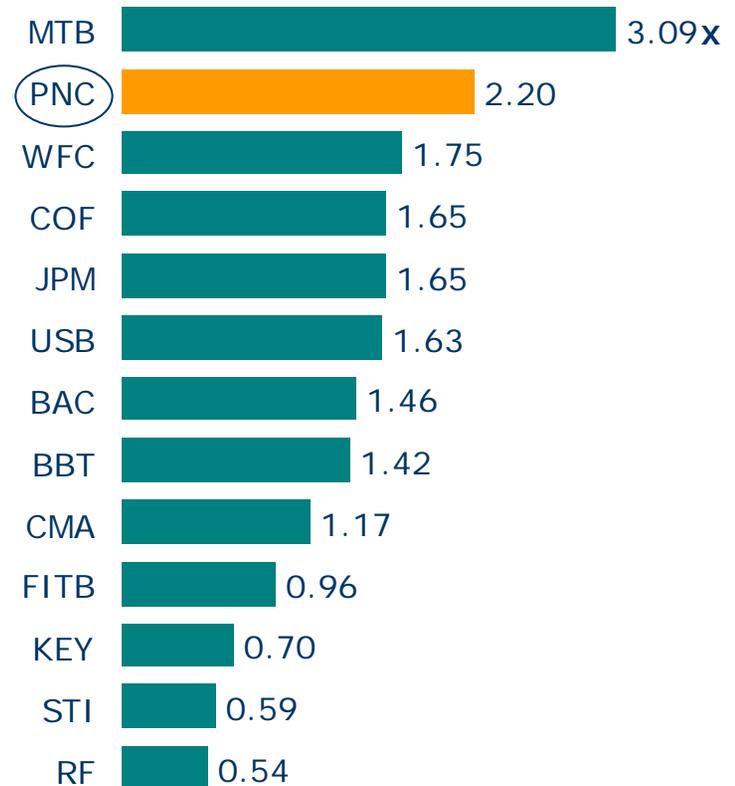
Substantial 1Q10 Achievements

A Powerful Franchise and a Solid 1Q10

1Q10 Highlights

- ▶ Successfully delivered on key strategic objectives while executing the PNC business model
 - Redeemed TARP preferred stock
 - Improved quality of capital through common equity issuance
 - Conversion of National City now 3/4^{ths} complete
- ▶ Well-positioned, asset-sensitive balance sheet with an improved risk profile, increased loan loss reserves, more liquidity
- ▶ Delivered strong financial results

1Q10 pretax pre-provision earnings¹/provision



(1) Total revenue less noninterest expense. Further information for PNC is provided in the Appendix. Peer Source: SNL DataSource.

PNC's Higher Quality, Differentiated Balance Sheet

A Powerful Franchise and a Solid 1Q10

| Category (billions) | March 31, 2010 | Dec. 31, 2008 ¹ | Change |
|-------------------------------------|----------------|----------------------------|---------------|
| Investment securities | \$58 | \$43 | \$15 |
| Total loans | 157 | 175 | (18) |
| Other assets | 50 | 73 | (23) |
| Total assets | \$265 | \$291 | (\$26) |
| Transaction deposits | \$126 | \$111 | \$15 |
| Retail CDs | 46 | 58 | (12) |
| Other time/savings | 11 | 24 | (13) |
| Total deposits | \$183 | \$193 | (\$10) |
| Borrowed funds | \$42 | \$52 | (\$10) |
| Other | 13 | 21 | (8) |
| Preferred equity | 1 | 8 | (7) |
| Common equity | 26 | 17 | 9 |
| Total liabilities and equity | \$265 | \$291 | (\$26) |

Highlights

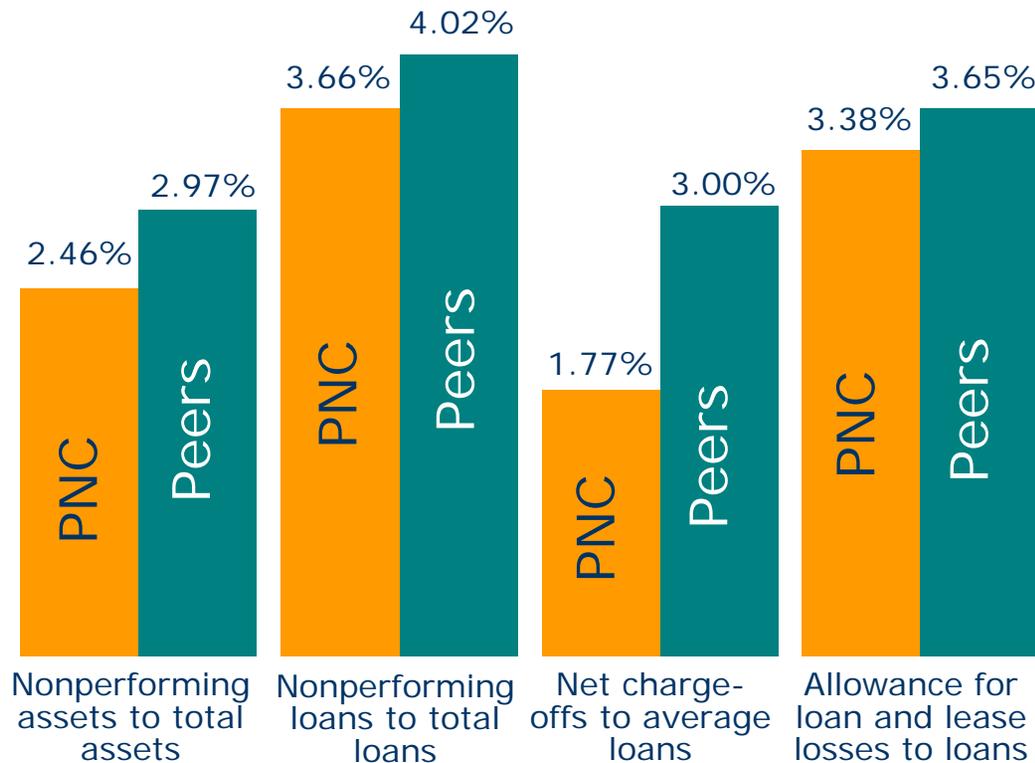
- ▶ Core funded - loans to deposits ratio of 86%
- ▶ Appropriately reserved
- ▶ Improved quality and pricing of deposit base
- ▶ Duration of equity of negative 1.7 years
- ▶ Improved quality of capital

(1) December 31, 2008 is the closing date of our acquisition of National City.

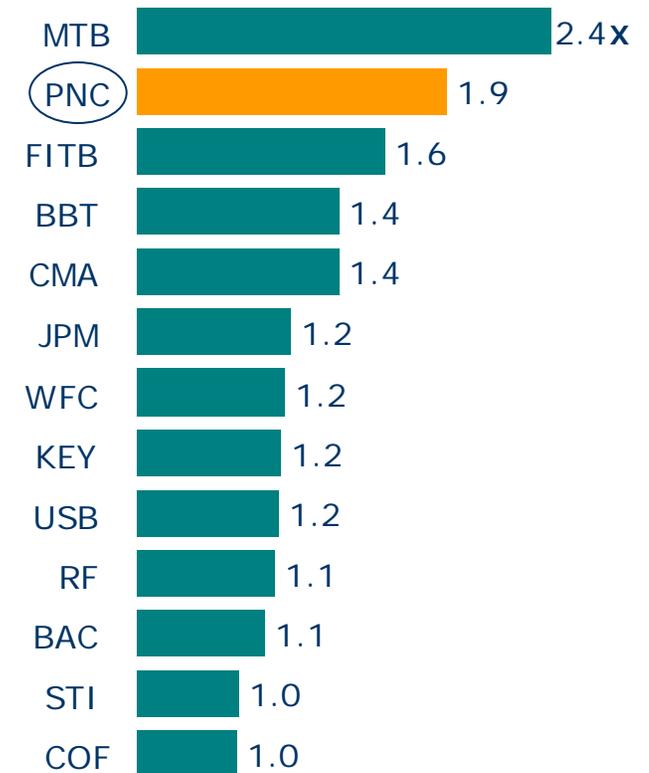
Relative Credit Risk Profile

A Powerful Franchise and a Solid 1Q10

Key 1Q10 Metrics¹



1Q10 reserves / annualized NCOs

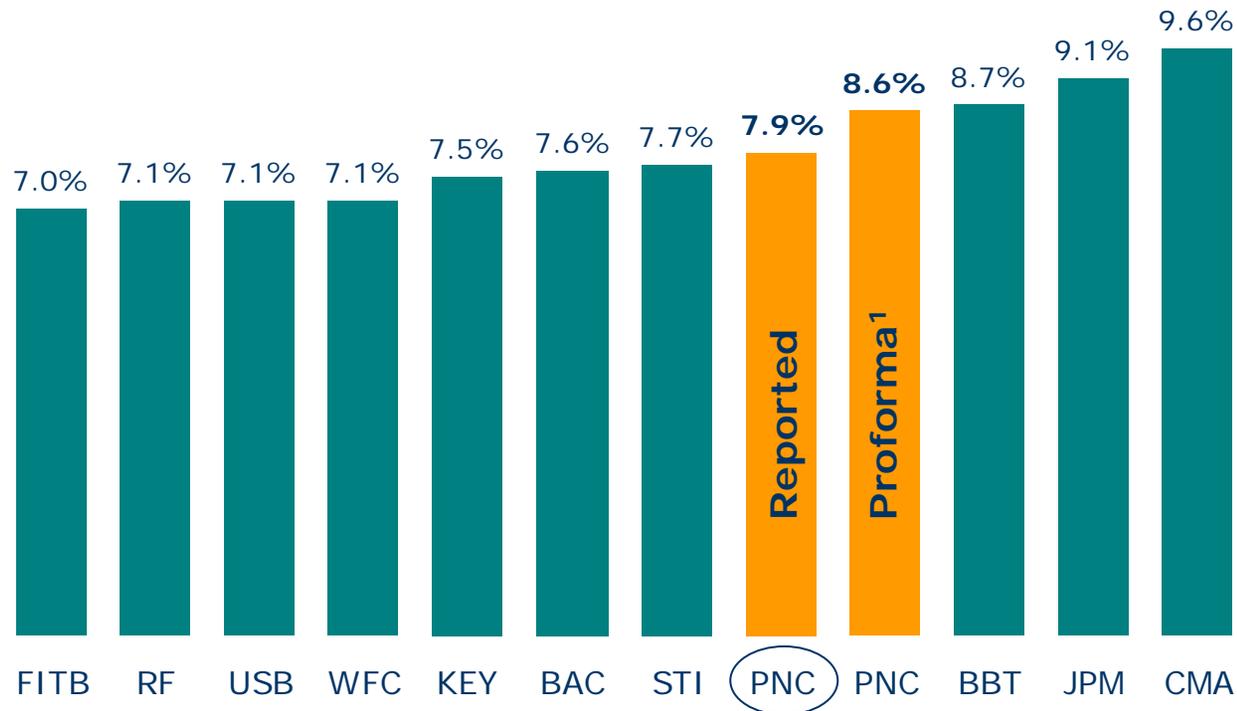


(1) As of or for the quarter ended March 31, 2010. Net charge-offs percentage is annualized. Peers represents average of banks identified in the Appendix. Sources: SNL DataSource, company reports.

Relative Capital Positioning

A Powerful Franchise and a Solid 1Q10

March 31, 2010 Tier 1 common ratio



PNC highlights

- ▶ Improved quality of capital
 - Common as a % of Tier 1 capital² increased to 77% from 49%
- ▶ Capital priorities
 - Maintain strong capital levels
 - Support our clients
 - Invest in our businesses
 - Return capital to shareholders when appropriate

(1) Proforma ratio reflects the impact of the pending sale of PNC Global Investment Servicing, which is anticipated to close in the third quarter of 2010 subject to regulatory approvals and certain other closing conditions. Further information is provided in the Appendix.
 (2) Tier 1 risk-based capital ratio as of 1Q09 was 10.0%. Tier 1 risk-based capital ratio as of 1Q10 was 10.3%.

PNC's Framework for Success

Meeting
Strategic
Financial
Objectives

| PNC Business Model | Key Metrics | March 31, 2010 | Strategic Objective |
|---|---|-----------------------------------|---------------------|
| Staying core funded | Loans to deposits ratio (as of) | 86% | 80%-90% |
| Returning to a moderate risk profile | Provision to average loans (provision for three months ended, annualized) | 1.9% (vs. 2.7% in 4Q09) | 0.3%-0.5% |
| Growing high quality, diverse revenue streams | Noninterest income/total revenue (three months ended) | 37% | >50% |
| Creating positive operating leverage | Acquisition-related cost savings (annualized run rate) | >\$1.4 billion | >\$1.5 billion |
| Executing our strategies | Return on average assets (three months ended) | 1.02% | 1.30%+ |

| 1Q10 ROAA | |
|------------|-------------|
| COF | 1.23% |
| PNC | 1.02 |
| USB | .94 |
| MTB | .88 |
| WFC | .85 |
| JPM | .65 |
| BAC | .51 |
| BBT | .47 |
| CMA | .36 |
| FITB | (.04) |
| KEY | (.16) |
| STI | (.37) |
| RF | (.56) |

Peer source: SNL DataSource.

An Environment of Change

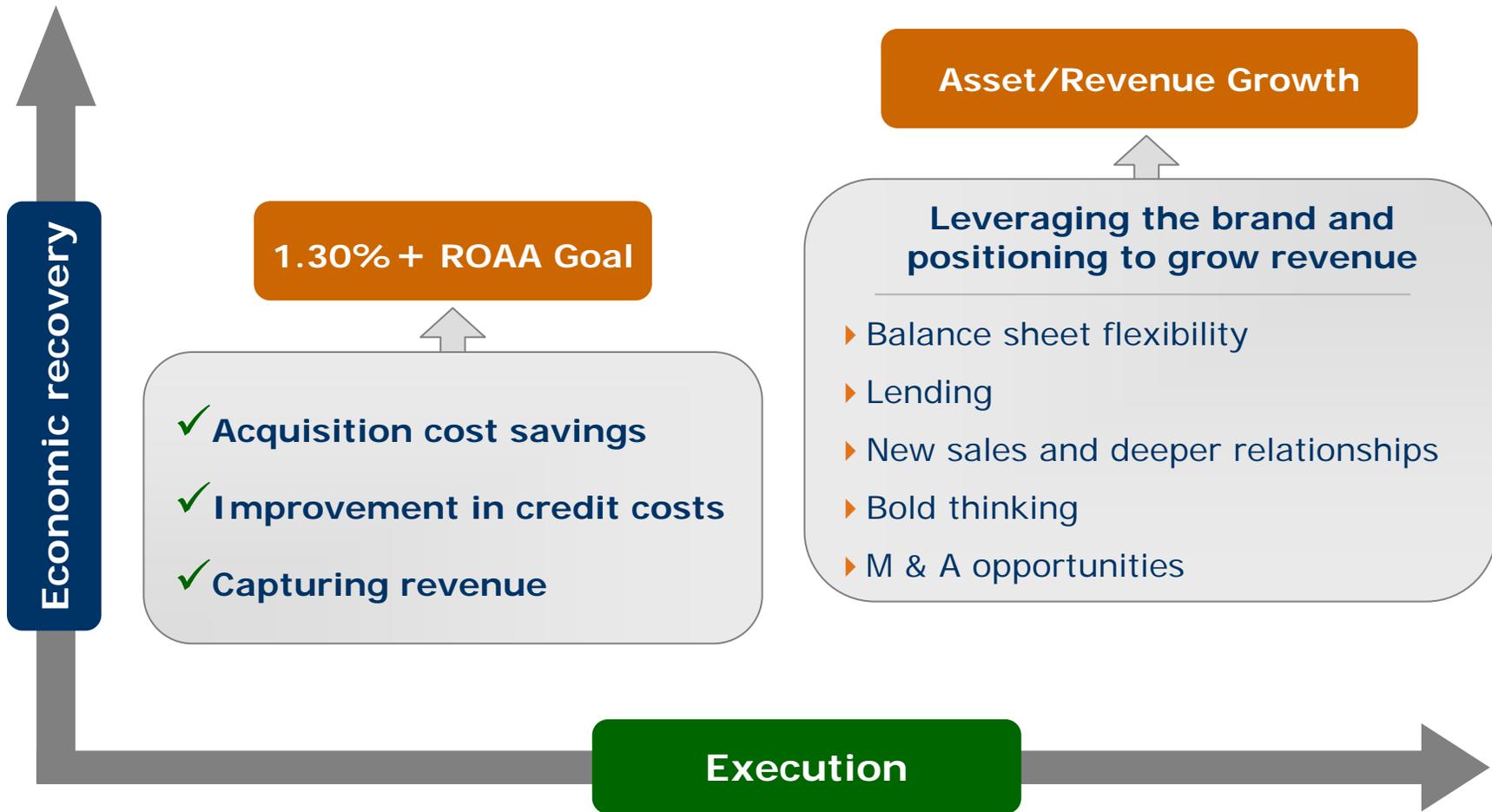
*Well
Positioned to
Achieve
Greater Value*

- ▶ Economic environment
 - Subdued recovery
 - Unemployment
 - Interest rates
- ▶ Regulatory environment
 - PNC's culture and principles
 - Impact on competitors
 - Reputational impact

PNC's Vision, Values and Business Model Position Us Well to Successfully Navigate the Uncertain Environment.

PNC's Opportunities for Growth

Well
Positioned to
Achieve
Greater Value



Balance Sheet and Lending Opportunities

Well
Positioned to
Achieve
Greater Value

Substantial lending potential

Corporate & Institutional

- ▶ Increased loan utilization
- ▶ Commercial real estate

Retail

- ▶ Small business
- ▶ Credit card
- ▶ Direct/indirect auto
- ▶ Residential mortgage

Significant balance sheet flexibility

As of March 31, 2010

- ▶ Strong deposit funding base
- ▶ Asset sensitive – positioned to benefit from an increase in interest rates
- ▶ Duration of equity of negative 1.7 years

PNC's Balance Sheet Is Positioned to Take Advantage of Higher Rates and an Increase in Loan Demand.

Meeting Changing Customer Needs

*Well
Positioned to
Achieve
Greater Value*



- ▶ Averaging 350 new accounts per day since launch; approaching 200,000 users
- ▶ From 4Q08 to 1Q10 PNC has grown our Gen-Y customer base by 17%
- ▶ A successful platform to reach a broader consumer base over time
 - Students, Gen-X, Retirees

PNC Healthcare Advantage

Integrated solutions
to transform the
healthcare revenue cycle

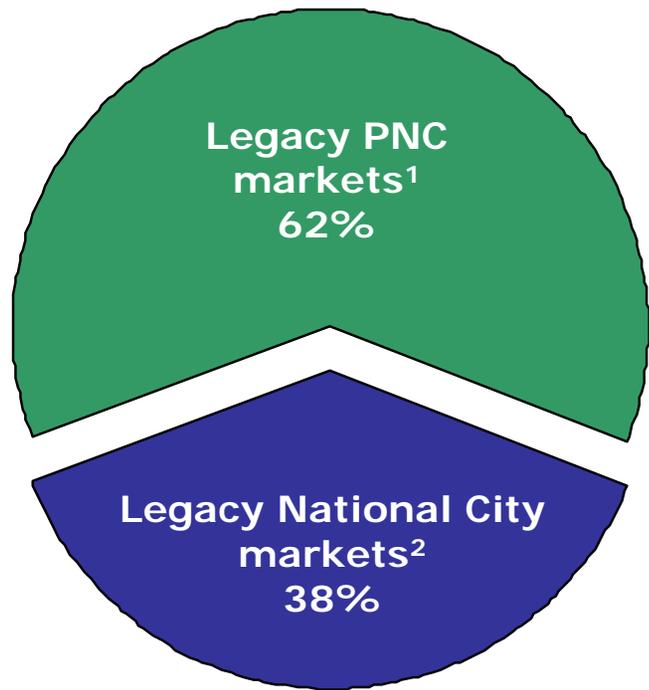
- ▶ Industry-wide, nearly \$2 trillion in annual healthcare payments are processed; growing at 7% annually
- ▶ PNC was the first bank accredited by the Electronic Healthcare Network Accreditation Commission for both clearinghouse and lockbox operations
- ▶ PNC's Healthcare Advantage revenue has grown at an annual compound rate of 17% since 2004

PNC Is a Recognized Leader in Product Innovation.

Product Sales Across the Franchise

Well
Positioned to
Achieve
Greater Value

1Q10 annualized sales contribution by region



Products

- ▶ Corporate Banking
- ▶ Wealth Management
- ▶ Institutional Investments
- ▶ Commercial Banking

Sales highlights

- ▶ 1Q10 franchise sales up **23%** vs. 1Q09

Legacy PNC markets¹

- ▶ 1Q10 sales up 22% vs. 1Q09
- ▶ 92% of markets exceeded 1Q10 goal

Legacy National City markets²

- ▶ 1Q10 sales up 25% vs. 1Q09
- ▶ 70% of markets exceeded 1Q10 goal

PNC Has Significant Sales Momentum Across the Franchise.

(1) Includes overlap markets where PNC had a higher deposit share than National City prior to the acquisition. (2) Includes overlap markets where National City had a higher deposit share than PNC prior to the acquisition.

Executing on Retail Cross Sell Opportunities

Well
Positioned to
Achieve
Greater Value

Relative cross-selling success

PNC was ranked #2 for average number of products owned per retail customer¹

"Gallup Great Workplace Award" Recipient



- ▶ Awarded to 15 companies worldwide recognized for an extraordinary ability to create an engaged workplace culture
- ▶ PNC is a two-time winner and the only U.S. bank to be recognized

PNC Is Recognized for Focusing on Employee Engagement to Grow and Deepen Consumer Relationships.

(1) Source: US Banker, March 2010, rankings for brick & mortar banks.

Executing on C&IB Cross Sell Opportunities

Well
Positioned to
Achieve
Greater Value

Treasury Management

Revenue¹



1Q10 cross-sell highlights

- ▶ Sales force at 126% of goal
- ▶ Annualized sales revenue from cross-sold relationships +24% versus 1Q09

Capital Markets

Revenue¹



1Q10 cross-sell highlights

- ▶ Sales force at 100% of goal
- ▶ Annualized sales revenue from cross-sold relationships +26% versus 1Q09

PNC Is Recognized for the Ability to Successfully Grow and Deepen Corporate Relationships Across the Franchise.

(1) Consolidated PNC amounts.

Summary

- ▶ Our franchise is powerful and our ability to execute delivered a strong 1Q10 performance
- ▶ We have made tremendous progress on meeting our strategic financial objectives
- ▶ We are well-positioned to achieve greater value as the economy recovers

PNC Continues to Build a Great Company.

Cautionary Statement Regarding Forward-Looking Information

Appendix

This presentation includes “snapshot” information about PNC used by way of illustration and is not intended as a full business or financial review. It should not be viewed in isolation but rather in the context of all of the information made available by PNC in its SEC filings.

We also make statements in this presentation, and we may from time to time make other statements, regarding our outlook or expectations for earnings, revenues, expenses, capital levels, liquidity levels, asset quality and/or other matters regarding or affecting PNC that are forward-looking statements within the meaning of the Private Securities Litigation Reform Act. Forward-looking statements are typically identified by words such as “believe,” “plan,” “expect,” “anticipate,” “intend,” “outlook,” “estimate,” “forecast,” “will,” “project” and other similar words and expressions. Forward-looking statements are subject to numerous assumptions, risks and uncertainties, which change over time.

Forward-looking statements speak only as of the date they are made. We do not assume any duty and do not undertake to update our forward-looking statements. Actual results or future events could differ, possibly materially, from those that we anticipated in our forward-looking statements, and future results could differ materially from our historical performance.

Our forward-looking statements are subject to the following principal risks and uncertainties. We provide greater detail regarding some of these factors in our first quarter 2010 Form 10-Q and 2009 Form 10-K, including in the Risk Factors and Risk Management sections of those reports, and in our subsequent SEC filings. Our forward-looking statements may also be subject to other risks and uncertainties, including those that we may discuss elsewhere in this presentation or in our filings with the SEC, accessible on the SEC’s website at www.sec.gov and on or through our corporate website at www.pnc.com/secfilings. We have included these web addresses as inactive textual references only. Information on these websites is not part of this document.

- Our businesses and financial results are affected by business and economic conditions, both generally and specifically in the principal markets in which we operate. In particular, our businesses and financial results may be impacted by:
 - o Changes in interest rates and valuations in the debt, equity and other financial markets;
 - o Disruptions in the liquidity and other functioning of financial markets, including such disruptions in the markets for real estate and other assets commonly securing financial products;
 - o Actions by the Federal Reserve and other government agencies, including those that impact money supply and market interest rates;
 - o Changes in our customers’, suppliers’ and other counterparties’ performance in general and their creditworthiness in particular;
 - o Changes in levels of unemployment; and
 - o Changes in customer preferences and behavior, whether as a result of changing business and economic conditions, climate-related physical changes or legislative and regulatory initiatives, or other factors.
- A continuation of turbulence in significant portions of the US and global financial markets, particularly if it worsens, could impact our performance, both directly by affecting our revenues and the value of our assets and liabilities and indirectly by affecting our counterparties and the economy generally.
- Our business and financial performance could be impacted as the financial industry restructures in the current environment, both by changes in the creditworthiness and performance of our counterparties and by changes in the competitive and regulatory landscape.
- Given current economic and financial market conditions, our forward-looking financial statements are subject to the risk that these conditions will be substantially different than we are currently expecting. These statements are based on our current expectations that interest rates will remain low in the first half of 2010 but will move upward in the second half of the year and our view that the moderate economic recovery that began last year will extend through 2010.

Cautionary Statement Regarding Forward-Looking Information (continued)

Appendix

•Legal and regulatory developments could have an impact on our ability to operate our businesses or our financial condition or results of operations or our competitive position or reputation. Reputational impacts, in turn, could affect matters such as business generation and retention, our ability to attract and retain management, liquidity, and funding. These legal and regulatory developments could include:

- o Changes resulting from legislative and regulatory responses to the current economic and financial industry environment;
- o Other legislative and regulatory reforms, including broad-based restructuring of financial industry regulation as well as changes to laws and regulations involving tax, pension, bankruptcy, consumer protection, and other aspects of the financial institution industry;
- o Increased litigation risk from recent regulatory and other governmental developments;
- o Unfavorable resolution of legal proceedings or other claims and regulatory and other governmental inquiries;
- o The results of the regulatory examination and supervision process, including our failure to satisfy the requirements of agreements with governmental agencies;
- o Changes in accounting policies and principles;
- o Changes resulting from legislative and regulatory initiatives relating to climate change that have or may have a negative impact on our customers' demand for or use of our products and services in general and their creditworthiness in particular; and
- o Changes to regulations governing bank capital, including as a result of the so-called "Basel 3" initiatives.

•Our business and operating results are affected by our ability to identify and effectively manage risks inherent in our businesses, including, where appropriate, through the effective use of third-party insurance, derivatives, and capital management techniques, and by our ability to meet evolving regulatory capital standards.

•The adequacy of our intellectual property protection, and the extent of any costs associated with obtaining rights in intellectual property claimed by others, can impact our business and operating results.

•Our ability to anticipate and respond to technological changes can have an impact on our ability to respond to customer needs and to meet competitive demands.

•Our ability to implement our business initiatives and strategies could affect our financial performance over the next several years.

•Competition can have an impact on customer acquisition, growth and retention, as well as on our credit spreads and product pricing, which can affect market share, deposits and revenues.

•Our business and operating results can also be affected by widespread natural disasters, terrorist activities or international hostilities, either as a result of the impact on the economy and capital and other financial markets generally or on us or on our customers, suppliers or other counterparties specifically.

•Also, risks and uncertainties that could affect the results anticipated in forward-looking statements or from historical performance relating to our equity interest in BlackRock, Inc. are discussed in more detail in BlackRock's filings with the SEC, including in the Risk Factors sections of BlackRock's reports. BlackRock's SEC filings are accessible on the SEC's website and on or through BlackRock's website at www.blackrock.com. This material is referenced for informational purposes only and should not be deemed to constitute a part of this document.

In addition, our acquisition of National City Corporation ("National City") on December 31, 2008 presents us with a number of risks and uncertainties related both to the acquisition itself and to the integration of the acquired businesses into PNC. These risks and uncertainties include the following:

•The anticipated benefits of the transaction, including anticipated strategic gains, may be significantly harder or take longer to achieve than expected or may not be achieved in their entirety as a result of unexpected factors or events.

Cautionary Statement Regarding Forward-Looking Information (continued)

Appendix

- Our ability to achieve anticipated results from this transaction is dependent on the state going forward of the economic and financial markets, which have been under significant stress. Specifically, we may incur more credit losses from National City's loan portfolio than expected. Other issues related to achieving anticipated financial results include the possibility that deposit attrition or attrition in key client, partner and other relationships may be greater than expected.
- Legal proceedings or other claims made and governmental investigations currently pending against National City, as well as others that may be filed, made or commenced relating to National City's business and activities before the acquisition, could adversely impact our financial results.
- Our ability to achieve anticipated results is also dependent on our ability to bring National City's systems, operating models, and controls into conformity with ours and to do so on our planned time schedule. The integration of National City's business and operations into PNC, which includes conversion of National City's different systems and procedures, may take longer than anticipated or be more costly than anticipated or have unanticipated adverse results relating to National City's or PNC's existing businesses. PNC's ability to integrate National City successfully may be adversely affected by the fact that this transaction has resulted in PNC entering several markets where PNC did not previously have any meaningful retail presence.

In addition to the National City transaction, we grow our business from time to time by acquiring other financial services companies. Acquisitions in general present us with risks, in addition to those presented by the nature of the business acquired, similar to some or all of those described above relating to the National City acquisition.

Any annualized, proforma, estimated, third party or consensus numbers in this presentation are used for illustrative or comparative purposes only and may not reflect actual results. Any consensus earnings estimates are calculated based on the earnings projections made by analysts who cover that company. The analysts' opinions, estimates or forecasts (and therefore the consensus earnings estimates) are theirs alone, are not those of PNC or its management, and may not reflect PNC's or other company's actual or anticipated results.

Impact of Pending Sale of PNC Global Investment Servicing¹

Appendix

Estimated gain and capital enhancement

| | (billions) |
|--|------------|
| Sales price | \$2.3 |
| Less: | |
| Book equity / intercompany debt | (1.5) |
| Pretax gain | 0.8 |
| Income taxes | (0.3) |
| After-tax gain | 0.5 |
| Elimination of net intangible assets: | |
| Goodwill and other intangible assets | 1.3 |
| Eligible deferred income taxes on goodwill and other intangible assets | (0.2) |
| Net intangible assets | 1.1 |
| Estimated PNC tangible capital improvement | \$1.6 |

(1) The transaction is currently expected to close in the third quarter of 2010, subject to regulatory approvals and certain other closing conditions.

Risk-Based Capital Ratios

Appendix

| \$ in billions | Tier 1 common | Tier 1 risk-based |
|---|---------------|-------------------|
| March 31, 2010 - Capital | \$17.6 | \$22.9 |
| Ratios | 7.9% | 10.3% |
| Net impact of pending 2010 sale of GIS ¹ | 1.6 | 1.6 |
| Proforma | \$19.2 | \$24.5 |
| Proforma ratios ² | 8.6% | 11.0% |

(1) Pending sale of PNC Global Investment Servicing ("GIS") is anticipated to occur in the third quarter of 2010 subject to regulatory approvals and certain other closing conditions. (2) We believe that the disclosure of these ratios reflecting the estimated impact of the pending sale of GIS provides additional meaningful information regarding the risk-based capital ratios at that date and the impact of this event on these ratios.

Non-GAAP to GAAP Reconciliation

Appendix

| March 31, 2010 | | | | | |
|--|---------------------|-------------------------------------|------------|--|-----------------------------|
| For the three months ended, <i>in millions except per share data</i> | Adjustments, pretax | Income taxes (benefit) ¹ | Net income | Net income attributable to common shareholders | Diluted EPS from net income |
| Net income, as reported | | | \$671 | \$333 | \$.66 |
| Adjustments: | | | | | |
| Integration costs | \$113 | (\$40) | 73 | 73 | .15 |
| TARP preferred stock accelerated discount accretion ² | | | | 250 | .50 |
| Net income, as adjusted | | | \$744 | \$656 | \$1.31 |

| December 31, 2009 | | | | | |
|--|---------------------|-------------------------------------|------------|--|-----------------------------|
| For the three months ended, <i>in millions except per share data</i> | Adjustments, pretax | Income taxes (benefit) ¹ | Net income | Net income attributable to common shareholders | Diluted EPS from net income |
| Net income, as reported | | | \$1,107 | \$1,011 | \$2.17 |
| Adjustments: | | | | | |
| Gain on BlackRock/BGI transaction | (\$1,076) | \$389 | (687) | (687) | (1.49) |
| Integration costs | 155 | (54) | 101 | 101 | .22 |
| Net income, as adjusted | | | \$521 | \$425 | \$.90 |

| March 31, 2009 | | | | | |
|--|---------------------|-------------------------------------|------------|--|-----------------------------|
| For the three months ended, <i>in millions except per share data</i> | Adjustments, pretax | Income taxes (benefit) ¹ | Net income | Net income attributable to common shareholders | Diluted EPS from net income |
| Net income, as reported | | | \$530 | \$460 | \$1.03 |
| Adjustments: | | | | | |
| Integration costs | \$52 | (\$19) | 33 | 33 | .08 |
| Net income, as adjusted | | | \$563 | \$493 | \$1.11 |

PNC believes that information adjusted for the impact of certain items may be useful due to the extent to which the items are not indicative of our ongoing operations.

(1) Calculated using a marginal federal income tax rate of 35%. The after-tax gain on the BlackRock/BGI transaction also reflects the impact of state income taxes.

(2) Represents accelerated accretion of the remaining issuance discount on redemption of the TARP preferred stock in February 2010.

Non-GAAP to GAAP Reconciliation

Appendix

| For the three months ended, <i>in millions</i> | December 31, 2008 | | |
|---|-------------------|------------------------|------------|
| | Pretax | Income taxes | |
| | | (benefit) ¹ | Net income |
| Reported net income (loss) | | | (\$246) |
| Conforming provision for credit losses - National City | \$504 | (\$176) | 328 |
| Net income excluding conforming provision for credit losses - National City | | | \$82 |

PNC believes that information adjusted for the impact of certain items may be useful due to the extent to which the items are not indicative of our ongoing operations.

| Year ended, <i>in millions</i> | December 31, 2009 | | |
|--|-------------------|------------------------|------------|
| | Pretax | Income taxes | |
| | | (benefit) ¹ | Net income |
| Reported net income | | | \$2,403 |
| Gain on BlackRock/BGI transaction | (\$1,076) | \$389 | (687) |
| Net income excluding gain on BlackRock/BGI transaction | | | \$1,716 |

(1) Calculated using a marginal federal income tax rate of 35%. The after-tax gain on the BlackRock/BGI transaction also reflects the impact of state income taxes.

| Year ended, <i>in millions except percentages</i> | December 31, 2009 | | |
|---|-------------------|----------------|----------------|
| | Net income | Average assets | Return on |
| | | | average assets |
| Reported | \$2,403 | \$276,876 | 0.87% |
| Excluding gain on BlackRock/BGI transaction | \$1,716 | \$276,876 | 0.62% |

PNC believes that information adjusted for the impact of certain items may be useful due to the extent to which the items are not indicative of our ongoing operations.

| For the three months ended, <i>in millions except ratio</i> | March 31, 2010 |
|---|----------------|
| <i>in millions</i> | |
| Total revenue | \$3,763 |
| Noninterest expense | 2,113 |
| Pretax pre-provision earnings | \$1,650 |
| Provision | \$751 |
| Excess of pretax pre-provision earnings over provision | \$899 |
| Pretax pre-provision earnings/provision | 2.20 |

PNC believes that pretax pre-provision earnings is useful as a tool to help evaluate the ability to provide for credit costs through operations.

Ticker

| | |
|--|------|
| The PNC Financial Services Group, Inc. | PNC |
| BB&T Corporation | BBT |
| Bank of America Corporation | BAC |
| Capital One Financial, Inc. | COF |
| Comerica Inc. | CMA |
| Fifth Third Bancorp | FITB |
| JPMorgan Chase | JPM |
| KeyCorp | KEY |
| M&T Bank | MTB |
| Regions Financial Corporation | RF |
| SunTrust Banks, Inc. | STI |
| U.S. Bancorp | USB |
| Wells Fargo & Co. | WFC |