

### **DoubleVerify Announces Third Quarter 2021 Financial Results**

Increased Revenue by **36%** Year-over Year to **\$83.1** Million, driven by Growth in Programmatic, CTV,

Social and International Revenue

Achieved Net Income of **\$7.9** Million and Adjusted EBITDA of **\$26.4** Million resulting in a **32%** Adjusted EBITDA margin

Agreed to acquire **OpenSlate**, the Leading Independent Pre-Campaign Contextual Targeting Platform for social video and CTV, and completed the acquisition of **Meetrics GmbH**, a European Ad Verification Company

NEW YORK – November 9, 2021 – DoubleVerify ("DV") (NYSE: DV), a leading software platform for digital media measurement, data and analytics, today announced financial results for the third quarter ended September 30, 2021.

"We are pleased to have delivered another quarter of strong revenue and EBITDA growth and excited to highlight two strategic acquisitions that significantly expand our product leadership in CTV and Social and grow our global footprint," said Mark Zagorski, CEO of DoubleVerify. "Our third quarter performance demonstrates continued organic growth and reflects the ongoing value that our products create for advertisers across all digital media platforms. Our pending acquisition of OpenSlate extends our core value proposition by combining its proven pre-campaign contextual targeting solutions with DV's granular post-campaign measurement, offering end-to-end brand safety, suitability and contextual solutions across social video and CTV environments. The recently completed acquisition of Meetrics expands our business opportunities in EMEA. We expect both of these strategic investments to fuel our long-term growth trajectory and drive better business outcomes for DV customers by expanding our ability to drive media quality and performance everywhere."

### Third Quarter 2021 Financial Highlights:

(All comparisons are to the third quarter of 2020)

- Total revenue of \$83.1 million, an increase of 36%.
- Advertiser Programmatic revenue of \$41.9 million, an increase of 49%.
- Advertiser Direct revenue of \$34.1 million, an increase of 23%.
  - Media Transactions Measured ("MTM") for Social increased by 83% and for CTV increased by 41%.
  - o APAC revenue increased by 96%.
  - EMEA revenue increased by 44%.
- Supply-Side revenue of \$7.1 million, an increase of 32%.
- Net income of \$7.9 million, an increase of 37%.
- Adjusted EBITDA of \$26.4 million, an increase of 82%, representing a 32% EBITDA margin.

### Third Quarter and Recent Business Highlights:

- Grew premium-priced Authentic Brand Suitability (ABS) revenues by approximately 64% year-over-year in the third quarter driven by increased adoption on Google's DV360 and The Trade Desk. Subsequent to quarter-end, ABS was launched on Tremor International, a leader in video and CTV advertising.
- Drove global market share growth through new product upsells and logo wins including Facebook, Disney Studios, TJX (TJ Maxx, Marshalls), American Family Insurance, Dropbox, Afterpay ANZ, Peloton Global, Burberry, Patek Philippe, John Lewis and HRA Pharma.
- Partnered with TikTok to measure ad viewability, fraud and in-geo impressions. Via the solutions DoubleVerify expects to gain upon completing the OpenSlate acquisition, the company will be the only provider of unified brand suitability targeting, viewability and verification coverage across TikTok.
- Expanded partnership with Innovid, an independent CTV advertising and measurement platform, to support the automation of DoubleVerify's DV Video OmniTag, maximizing operational efficiency for advertisers.
- Uncovered and neutralized Smokescreen, a fraud scheme that hijacked CTV devices to generate fraudulent ad impressions, protecting DV customers from wasting millions of dollars of investment each month.
- Launched new version of DV Pinnacle<sup>™</sup>, the company's unified analytics and reporting platform, offering global brands transparency into programmatic supply chain quality.

### **Strategic Initiatives:**

- Acquired Meetrics GmbH, a leading European ad verification company, on August 31, 2021 for an aggregate net cash purchase price of \$24.3 million.
- Recently launched Custom Contextual targeting for DV Publisher Suite enabling premium digital publishers to effectively monetize inventory in the post-cookie era.
- Announced today an agreement to acquire OpenSlate, the leading independent pre-activation and content classification platform for social video and CTV in a cash and stock transaction valued at \$150 million.

"In the third quarter, we continued to deliver strong momentum with year-over-year revenue growth of 36% and adjusted EBITDA margin of 32%, driven by continued international expansion, and product successes in fast-growth sectors such as Programmatic, Social and CTV," said Nicola Allais, CFO of DoubleVerify. "In addition to delivering high growth and high profitability, we took advantage of our debt-free balance sheet and significant cash position to acquire Meetrics and support the pending

acquisition of OpenSlate. We expect these strategic investments to fortify our long-term growth profile and allow us to capture a greater share of a large and growing addressable market. While our fourth quarter outlook reflects prudence due to supply chain issues that some of our customers currently face, we are reiterating our full-year 2021 guidance ranges and expect to deliver 34% full year revenue growth and a 32% EBITDA margin at the midpoints."

### Fourth Quarter and Full-Year 2021 Guidance:

DoubleVerify anticipates Revenue and Adjusted EBITDA to be in the following ranges:

### Fourth quarter 2021:

- Revenue of \$98 to \$103 million, a year-over-year increase of approximately 28% at the midpoint.
- Adjusted EBITDA in the range of \$34 to \$36 million, a year-over-year improvement of approximately 27% at the midpoint.

### Full year 2021:

- Revenue of \$325 to \$330 million, a year-over-year increase of 34% at the midpoint, which is unchanged from the midpoint of the previous guidance range provided on July 29, 2021.
- Adjusted EBITDA in the range of \$103 to \$105 million, a year-over-year increase of 42% at the midpoint, unchanged from the previous guidance range provided on July 29, 2021.

With respect to the Company's expectations under "Fourth Quarter and Full Year 2021 Guidance" above, the Company has not reconciled the non-GAAP measure Adjusted EBITDA to the GAAP measure net income in this press release because the Company does not provide guidance for stock-based compensation expense, depreciation and amortization expense, acquisition-related costs, interest income, and income taxes on a consistent basis as the Company is unable to quantify these amounts without unreasonable efforts, which would be required to include a reconciliation of Adjusted EBITDA to GAAP net income. In addition, the Company believes such a reconciliation would imply a degree of precision that could be confusing or misleading to investors.

### **Conference Call and Webcast Information**

DoubleVerify will host a conference call and live webcast to discuss its third quarter 2021 financial results at 4:30 p.m. Eastern Time today, Nov 9, 2021. To access the conference call, dial (888) 645-4404 for the U.S. or Canada, or (862) 298-0702 for international callers. The webcast will be available live on the Investors section of the Company's website at <a href="https://ir.doubleverify.com/">https://ir.doubleverify.com/</a>. In addition, an archived webcast will be available approximately two hours after the conclusion of the live event.

### **Key Business Terms**

Advertiser Direct revenue is generated from the verification and measurement of advertising impressions that are directly purchased on digital media properties, including publishers and social media platforms.

Advertiser Programmatic revenue is generated from the evaluation, verification and measurement of advertising impressions purchased through programmatic demand-side platforms.

Supply-Side revenue is generated from platforms and publisher partners who use DoubleVerify's data analytics to evaluate, verify and measure their advertising inventory.

Gross Revenue Retention Rate is the total prior period revenue earned from advertiser customers, less the portion of prior period revenue attributable to lost advertiser customers, divided by the total prior period revenue from advertiser customers.

Media Transactions Measured (MTM) is the volume of media transactions that DoubleVerify's software platform measures.

Measured Transaction Fee (MTF) is the fixed fee DoubleVerify charges per thousand Media Transactions Measured.

### DoubleVerify Holdings, Inc. CONDENSED CONSOLIDATED BALANCE SHEETS (UNAUDITED)

		As of		As of
(in thousands, except per share data)	Septe	ember 30, 2021	Dece	mber 31, 2020
Assets:				
Current assets				
Cash and cash equivalents	\$	319,825	\$	33,354
Trade receivables, net of allowances for doubtful accounts of \$5,246 and \$7,049				
as of September 30, 2021 and December 31, 2020 respectively		95,509		94,677
Prepaid expenses and other current assets		9,326		13,904
Total current assets		424,660		141,935
Property, plant and equipment, net		16,693		18,107
Goodwill		244,672		227,349
Intangible assets, net		117,705		121,710
Deferred tax assets		82		82
Other non-current assets		2,185		2,151
Total assets	\$	805,997	\$	511,334
Liabilities and Stockholders' Equity:				
Current liabilities				
Trade payables	\$	4,105	\$	3,495
Accrued expense		25,127		25,419
Income tax liabilities		540		1,277
Current portion of capital lease obligations		2,140		1,515
Contingent considerations current		1,717		1,198
Other current liabilities		3,986		1,116
Total current liabilities		37,615		34,020
Long-term debt		_		22,000
Capital lease obligations		3,106		3,447
Deferred tax liabilities		29,732		31,418
Other non-current liabilities		2,788		3,292
Contingent considerations non-current		_		462
Total liabilities	\$	73,241	\$	94,639
Commitments and contingencies (Note 13)	<u> </u>		•	- /
Stockholders' equity				
Common stock, \$0.001 par value, 1,000,000 shares authorized, 158,524 shares issued and 158,474 outstanding as of September 30, 2021; 700,000 shares authorized, 140,222 shares issued and 125,074 shares outstanding as of December				
31, 2020		159		140
Preferred stock, \$0.01 par value, 100,000 shares authorized, zero shares issued				
and outstanding as of September 30, 2021; 61,006 shares authorized, issued, and				
outstanding as of December 31, 2020. Liquidation preference: \$350,000 as of December 31, 2020		_		610
Additional paid-in capital		677,588		620,679
Treasury stock, at cost, 50 shares and 15,146 shares as of September 30, 2021 and				
December 31, 2020, respectively		(1,802)		(260,686)
Retained earnings		55,941		54,941
Accumulated other comprehensive income, net of income taxes		870		1,011
Total stockholders' equity		732,756		416,695
Total liabilities and stockholders' equity	\$	805,997	\$	511,334

## DoubleVerify Holdings, Inc. CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS AND COMPREHENSIVE INCOME (UNAUDITED)

	Thre	e Months En	ded S	•	Niı		ded September 30,		
(in thousands, except per share data)		2021		2020		2021		2020	
Revenue	\$	83,098	\$	61,037	\$	227,208	\$	165,276	
Cost of revenue (exclusive of depreciation and									
amortization shown separately below)		13,435		8,998		35,929		23,963	
Product development		16,359		13,087		45,658		34,324	
Sales, marketing and customer support		19,539		16,728		54,653		41,880	
General and administrative		14,465		10,369		58,317		29,327	
Depreciation and amortization		7,492		6,087		21,989		18,167	
Income from operations		11,808		5,768		10,662		17,615	
Interest expense		249		858		936		2,958	
Other expense, net		365		481		365		359	
Income before income taxes		11,194		4,429		9,361		14,298	
Income tax expense (benefit)		3,270		(1,376)		8,361		1,975	
Net income	\$	7,924	\$	5,805	\$	1,000	\$	12,323	
Earnings per share:									
Basic	\$	0.05	\$	0.04	\$	0.01	\$	0.09	
Diluted	\$	0.05	\$	0.04	\$	0.01	\$	0.08	
Weighted-average common stock outstanding:									
Basic		158,045		139,841		144,305		139,779	
Diluted		167,045		146,554		153,547		146,843	
Comprehensive income:									
Net income	\$	7,924	\$	5,805	\$	1,000	\$	12,323	
Other comprehensive income:									
Foreign currency cumulative translation adjustment		303		410		(141)		488	
Total comprehensive income	\$	8,227	\$	6,215	\$	859	\$	12,811	

## DoubleVerify Holdings, Inc. CONDENSED CONSOLIDATED STATEMENTS OF STOCKHOLDERS' EQUITY (UNAUDITED)

												cumulated Other mprehensi ve		
											Inco	ome (Loss		
	Com	mon Stoc	k	Preferr	Preferred Stock		Treasury Stock		Additional Paid-in	Retained	) Net of Income Taxe		Total Stockholders'	
(in thousands)	Shares	Amo	ount	Shares	Amou	ınt	Shares	Amount	Capital	Earnings		s	Equity	
								(260.606						
Balance as of January 1, 2021	140,222	\$	140	61.006	\$ 6	610	15,146	(260,686	\$ 620,679	\$ 54.941	\$	1.011	\$	416,695
Foreign currency translation adjustment	140,222	Ψ	140	01,000	Ψ		13,140	ψ <i>)</i>	\$ 020,077	φ 54,541	Ψ	(799)	ψ	(799)
Stock-based compensation expense	_			_			_	_	2,538	_		(1 <i>)</i> )		2,538
Common stock issued upon exercise of stock options	180		_	_		_	_	_	538	_		_		538
Net income	_		_	_		_	_	_	_	5,644		_		5,644
											_			.,
								(260,686						
Balance as of March 31, 2021	140,402	\$	140	61,006	\$ €	610	15,146	\$ )	\$ 623,755	\$ 60,585	\$	212	\$	424,616
Foreign currency translation adjustment	_		—	_		—	_	_	_	_		355		355
Stock-based compensation expense	_		_	_		_	_	_	4,714	_		_		4,714
Common stock issued upon exercise of stock options	871		2	_		—	_	_	2,907	_		_		2,909
Common stock issued upon vesting of restricted stock units	217		_	_		_	_	_	_			_		
									(2 (0 001					
Conversion of Series A preferred stock to common stock in connection withinitial	5,190		_	(61.006)	(4	(10)	(15 146)	260.696	(260,081					
public offering	5,190		3	(61,006)	(6	510)	(15,146)	260,686	)	_		_		_
Issuance of common stock in connection with initial public offering	9.977		10	_		_	_	_	269,380	_		_		269,390
Issuance of common stock in connection with the private placement concurrent	,,,,,		10						20,,500					200,000
with the initial public offering	1,111		1	_		_	_	_	29,999	_		_		30,000
Net loss	_		_	_		_	_	_	_	(12,568)		_		(12,568)
Balance as of June 30, 2021	157,768	\$	158	_	\$	_	_	\$ —	\$ 670,674	\$ 48,017	\$	567	\$	719,416
Foreign currency translation adjustment	_		_	_		_	_	_		_		303		303
Shares repurchased for settlement of employee tax withholdings	_		_	_		—	50	(1,802)	_	_		_		(1,802)
Stock-based compensation expense	_		_	_		_	_		4,848					4,848
Common stock issued upon exercise of stock options	651		1	_		—	_	_	2,066	_		_		2,067
Common stock issued upon vesting of restricted stock units	105		_	_		_	_					_		
Net income										7,924				7,924
D-1	150 504	e.	150		Ф		50	¢ (1.002)	¢ (77.500	e 55041	e.	070	¢.	722.756
Balance as of September 30, 2021	158,524	\$	159		\$	_		\$ (1,802)	\$ 677,588	\$ 55,941	\$	870	2	732,756
Balance as of January 1, 2020	139,721	\$	140	_	\$	_	_	s —	\$ 283,457	\$ 34,488	\$	(67)	\$	318,018
Foreign currency translation adjustment		Ψ	_	_	Ψ	_	_	_	— Z05,157		Ψ.	(153)	Ψ	(153)
Stock-based compensation expense	_		_			_		_	802	_				802
Common stock issued upon exercise of stock options	32		_	_		_	_	_	70	_		_		70
Net income	_		_	_			_	_	_	2,440		_		2,440
														,
Balance as of March 31, 2020	139,753	\$	140	_	\$	_	_	\$ —	\$ 284,329	\$ 36,928	\$	(220)	\$	321,177
Foreign currency translation adjustment	_		_	_		_	_	_	_	_		231		231
Stock-based compensation	_		_	_		_	_	_	1,140	_		_		1,140

Common stock issued upon exercise of stock options	58	_	_	_	_	_	51	_	_	51
Net income								4,078		4,078
	<u> </u>									
Balance as of June 30, 2020	139,811	\$ 140	— \$	_	— \$	_	\$ 285,520	\$ 41,006	\$ 11	\$ 326,677
Foreign currency translation adjustment	_	_	_	_	_	_	_	_	410	410
Stock-based compensation	_	_	_	_	_	_	1,619	_	_	1,619
Common stock issued under employee purchase plan	61	_	_	_	_	_	423	_	_	423
Common stock issued upon exercise of stock options	44	_	_	_	_	_	263	_	_	263
Common stock issued upon vesting of restricted stock units	19	_	_	_	_	_	_	_	_	_
Net income	_	_	_	_	_	_	_	5,805	_	5,805
Balance as of September 30, 2020	139,935	\$ 140	\$		<u> </u>		\$ 287,825	\$ 46,811	\$ 421	\$ 335,197

# DoubleVerify Holdings, Inc. CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (UNAUDITED)

Agin and the free recovery expense   1,186   3,187     Agin and the free recovery expense   2,198   18,167     Amortization of delt issuance costs   2,21   2,21     Accretion of acquisition liabilities           Accretion of acquisition liabilities           Deferred taxes               Deferred taxes                   Deferred taxes                     Deferred taxes                       Change in fair value of contingent consideration                     Offering costs   .		N	Nine Mor Septen		
Net income         \$ 1,000         \$ 1,2323           Adjustments to reconcile incinometonet cash provided by operating activities         1,1186         3,041           Bad debt (recovery) expense         (1,186)         3,041           Depreciation and amortization or expense         2,211         2,211           Amortization of debt issuance coors         2,221         2,11           Accerction of acquisition liabilities         4,572         3,912           Deferred taxes         (4,572)         3,912           Sock -based compensation expense         130         3,65           Interest expense (intomos)         130         3,65           Change in fair value of contingent consideration         61         742           Other         61         742           Change in fair value of contingent consideration         61         742           Other         61         742           Change in fair value of contingent consideration         61         742           Trade propaled seponters and disbilities net of effect of business combinations         61         742           Trade propaled seponters and disbilities net of effect of business, and business and disbilities net of effect of business, and fair trade propaled seponters and of the current assets         61         72         72         72	(in thousands)	2	2021		2020
Agin and the free recovery expense   1,186   3,187     Agin and the free recovery expense   2,198   18,167     Amortization of delt issuance costs   2,21   2,21     Accretion of acquisition liabilities           Accretion of acquisition liabilities           Deferred taxes               Deferred taxes                   Deferred taxes                     Deferred taxes                       Change in fair value of contingent consideration                     Offering costs   .	Operating activities:				
Bad beth (recovery) expense   1,1186   3,041     Depreciation and amortization expense   2,128   18,167     Amortization for debt issuance costs   2,21   21,1     Accretion for debt issuance costs   2,39   2,09     Deferred taxes   2,45   2,09   3,09     Deferred taxes   2,45   3,09   3,09     Deferred taxes   2,45   3,09   3,09     Offering costs   3,09   3,09   3,09     Trade propales and other current assets   6,45   3,09     Offering costs   3,09   3,09   3,09     Offering co	Net income	\$	1,000	\$	12,323
Depenciation and amorization expense         21, 98         18,16           Amortization of dely instance costs         21         21           Accretion of acquisition inabilities         (4,572)         3,501           Deferred taxes         (1,572)         3,501           Interest expense (incomp)         15         3,601           Change in fair vable of contingent consideration         57         1,902           Officing costs         21,797         1,852           Officing costs         69         11,633           Officing costs         69         11,633           Trade receivables         69         13,632           Prepaid expenses and other current assets         69         13,632           Prepaid expenses and other current assets         425         1,818           Other concerned tassets         425         1,818           Other current liabilities         2,147         (7,143           Accrued expenses         66         4,818           Other current liabilities         2,147         (7,143           Net each provided by operaing activities         2,147         (7,143           Investing activities         2,243         (5,545           Porture train liabilities and pulp activities <td< td=""><td>Adjust ments to reconcile net income to net cash provided by operating activities</td><td></td><td></td><td></td><td></td></td<>	Adjust ments to reconcile net income to net cash provided by operating activities				
Amortization of debt issanace costs         221         211           Accretion of acquisition liabilities         4,572         3,912           Deferred taxes         (1,572)         3,912           Sock-based compensation expense         130         36           Interest expense (income)         130         36           Other         66         742           Changes in fair value of contingent consideration         66         742           Changes in operating assets and liabilities net of effect of business combinations         69         11,832           Changes in operating assets and liabilities net of effect of business combinations         162         3,99           Prepaid expenses and other current assets         168         3,99         3,545           Other ourcent liabilities         425         1,881           Accrued expenses         6684         2,081         1,282           Other current liabilities         1,269         1,242           Net each provided by operating activities         1,369         1,654           Net each provided by operating activities         5,499         6,545           Purchase of property. plant and equipment         6,549         6,545           Acquisition of business, net of cash acquired         2,232         6,545 </td <td>Bad debt (recovery) expense</td> <td></td> <td>(1,186)</td> <td></td> <td>3,041</td>	Bad debt (recovery) expense		(1,186)		3,041
Accretion of acquisition liabilities	Depreciation and amortization expense		21,989		18,167
Deferred taxes         (4,572)         (3,912)           Sock-based compensation expense         1,200         3,516           Interest expense (income)         130         3,63           Change in fair value of contingent consideration         27         (949)           Officing costs         21,797         1,852           Other         66         742           Change is no perating assets and liabilities net of effect of business combinations         450         (1,62)           Trade receivables         4,590         (3,547)         (3,457)	Amortization of debt issuance costs		221		211
Sock-based compensation expense         12,100         3,501           Interest expense (income)         130         (26           Change in fair value of contingent consideration         21,797         1,852           Offering costs         601         7,42           Changes in operating asset and liabilities net of effect of business combinations         601         7,13           Trade receivables         4,690         (1,633)           Prepaid expenses and other current assets         4,690         (3,437)           Other non-current tassets         (162)         (9           Trade payables         4,681         1,881           Accurred expenses         (684)         2,818           Other current liabilities         (1,69)         1,082           Other current liabilities         (1,369)         1,082           Trade provided by operating activities         58,434         17,838           Text stange activities         5,493         6,634           Net cash (used in) investing activities         6,549         6,634           Acquisition of business, net of cash acquired         6,249         6,634           Acquisition of business, net of cash acquired         2,200         6,634           Payments of long-term debt         2,000	Accretion of acquisition liabilities		_		36
Interest expense (income)         130         (36           Change in first value of contingent consideration         21,797         1,825           Other         21,797         1,825           Other         21,797         1,825           Other         321,797         1,825           Other occeptivables         60         (1,633)           Prepaid expenses and other current assets         4,590         (3,437)           Other non-current assets         425         1,881           Accreded expenses         4684         2,081           Active dexpenses         425         1,881           Active dexpenses         425         1,881           Active dexpenses         425         1,881           Active dexpenses         425         1,881           Active dexpenses         42,923         1,881           Other non-current liabilities         2,747         (7,143           Other consciurent liabilities         2,342         1,881           Investing activities         5,499         16,545           Brevitage of property, plant and equipment         5,499         16,543           Acquisition of business, not of cash acquired         2,203         1,545           Acquisition of b					
Change in fair value of contingent consideration         25, 1979         1852           Other         21,797         1,852           Other         661         742           Changes in operating assets and liabilities net of effect of business combinations         661         742           Trade receivables         4,590         (1,633)           Prepaid expenses and other current assets         162         9           Other non-current assets         162         9           Trade payables         425         1,881           Accrued expenses         6684         2,081           Other current liabilities         1,369         10,822           Other current liabilities         1,369         10,828           Net cash provided by operating activities         58,434         17,838           Investing activities         58,434         17,838           Investing activities         5,499         (6,545           Net cash (used in) investing activities         20,29,822         16,545           Payments of long term debt         20,200         50           Deferred payment related to Leiki acquisition         50         5           Deferred payment related to Leiki acquisition         50         5           Deferred paym	Stock-based compensation expense		12,100		3,561
Offering costs         21,797         1,852           Other         661         742           Changes in operating assets and liabilities net of effect of business combinations         460         11,633           Trade receivables         4,590         (3,457)           Differ receivables         4,590         (3,457)           Prepaid expenses and other current assets         4,590         (364)           Other current liabilities         2,747         (7,143)           Other current liabilities         2,747         (7,143)           Other current liabilities         1,369         1,082           Net cash provided by operating activities         5,843         17,838           Investing activities         (24,323)         1,082           Net cash provided by operating activities         (24,323)         1,082           Net cash (used in) investing activities         (24,323)         1,082           Net cash (used in) investing activities         (24,323)         1,082           Purchase of property, plant and equipment         (30,300)         1,082           Permetal different plant plant different plant plant different plant plant different plant plant different pl					(36)
Other         661         742           Changes in operating assets and liabilities net of effect of business combinations         71         72         72         73         74 <th< td=""><td></td><td></td><td></td><td></td><td></td></th<>					
Changes in operating assets and liabilities net of effect of business combinations         660         11,83           Trach crecivables         4,590         (3,457           Other non-current assets         4162         1,88           Acroad expenses         425         1,88           Acroad expenses         (684)         2,081           Other current liabilities         2,747         (7,143           Other non-current liabilities         2,747         (7,143           Other non-current liabilities         2,383         1,838           Other current liabilities         2,343         1,838           Net cash provided by operating activities         1,062         1,062           Investing activities         42,433         1,062           Purchase of property, plant and equipment         (5,499         (6,545           Acquisition of business, net of each acquistion         (29,982)         (6,545           Foregrid payment related to Leiki acquisition         (20,000)         (50           Deferred payment related to Leiki acquisition         (50         (50           Deferred payment related to Leiki acquisition         (50         (50           Payments of contingent consideration related to Zentrick acquisition         (50         (50           Porceed					
Trace receivables         690         (11,633)           Prepaides penses and other current assets         4,50         3,437           Other non-current assets         (162)         0           Trace payables         425         1,881           Accured expenses         (684)         2,881           Other non-current liabilities         (1,369)         1,082           Other current liabilities         (1,369)         1,082           Net cash provided by operating activities         58,434         17,838           Investing activities:         58,434         17,838           Purchase of property, plant and equipment         (5,499)         (6,545)           Acquisition of business, net of cash acquired         (24,323)            Net cash (used in) investing activities         (22,000)         (5,635           Paramet settled to Delice term debt         (22,000)         (50           Deferred payment related to Leiki acquisition         (50         (50           Payments of Iong-term debt         (22,000)         (50           Deferred payment related to Leiki acquisition         (50         (50           Payments or Ioningent considention related to Sentick acquisition         (50         (50           Payments or Ioningent considention rela			661		742
Prepaid expenses and other current assets         4,590         (3,457           Other non-current assets         (162)         0           T rack payables         425         1.881           Accrade expenses         (684)         2,081           Other current liabilities         2,747         (7,143           Other current liabilities         1,369         1,082           Net cash provided by operating activities         1,369         1,082           Investing activities         (24,32)         6,545           Net cash provided by operating activities         (24,92)         (6,545           Investing activities         (29,822)         (6,545           Requisition of business, net of cash acquired         (29,822)         (6,545           Requisition of business, net of cash acquired         (29,822)         (6,545           Financing activities         20,982         (6,545           Financing activities         20,982         (6,545           Financing activities         20,202         (6,545           Financing activities         20,202         (6,545           Financing activities         20,202         (6,545           Financing activities         20,203         (6,545           Proceash from common stock					
Other non-current assets         (162)         (9           Trade payables         425         1.881           Other current liabilities         (2,747)         (7,143)           Other current liabilities         (1,369)         1.082           Net cash provided by operating activities         58,434         17,838           Investing activities:         58,434         17,838           Purchase of property, plant and equipment         (5,499)         (6,545)           Acquisition of business, net of cash acquired         (24,232)         (5,545)           Net cash (used in) investing activities         (22,002)         (5,545)           Purchase of promethy         (22,000)         (563)           Net cash (used in) investing activities         (22,002)         (563)           Promethy         (20,003)         (563)           Porture and promethy contractical contricts acquisition         (50)         (50)           Payments of long-termedebt         (20,003)         (50)           Payment related to Leiki acquisition         (50)         (50)           Payment related to Sentine acquisition         (50)         (50)           Payment for contingent consideration related to Zentrick acquisition         (50)         (50)           Payments feated to Testin					
Trade payables         425         1.881           Accrued expenses         (684)         2.081           Other current liabilities         2,747         (7,143           Other provided by operating activities         58,434         17,838           Investing activities         75,493         (6,545)           Acquisition of business, net of cash acquired         (24,323)         -           Acquisition of business, net of cash acquired         (24,323)         -           Net cash (used in) investing activities         72,200         (5,545)           Planning activities         72,200         (5,655)           Payments of long-term debt         (20,000)         (503)           Deferred payment related to Leiki acquisition         (500)         (500)           Deferred payment related to Zentrick acquisition         (500)         (500)           Payment of contingent consideration related to Zentrick acquisition         (500)         (500)           Payment of contingent consideration related to Zentrick acquisition         (500)         (500)           Proceeds from common stock issued upon exercise of stock options         5,514         338           Proceeds from common stock issued upon exercise of stock options         5,514         338           Proceeds from issuance of Common stock upon in	• •				
Accrued expenses					
Other current liabilities         2,747         (7,143           Other non-current liabilities         (1,369)         1,036           Net cash provided by operating activities         58,434         17,838           Investing activities         58,434         17,838           Purchase of property, plant and equipment         (5,495)         (6,545)           Acquisition of business, net of cash acquired         (24,323)            Net cash (used in) investing activities         (29,822)         (6,545)           Financing activities         (22,000)         (563           Financing activities         (22,000)         (563           Payments of long-termdebt         (20,003)         (50           Deferred payment related to Zentrick acquisition         (50         (50           Payments of contingent consideration related to Zentrick acquisition         (50         (50           Payments of contingent consideration related to Zentrick acquisition         (50         (50           Payments of contingent consideration related to Zentrick acquisition         (50         (50           Payments of contingent consideration related to Zentrick acquisition         (50         (50           Payments of contingent consideration related to Zentrick acquisition         (50         (50           Proc					
Other non-current liabilities         (1,369)         1,082           Net cash provided by operating activities         58,434         17,838           Investing activities         58,439         17,838           Purchase of property, plant and equipment         (5,499)         (6,545)           Acquisition of business, net of cash acquired         (22,332)         (-6,545)           Net cash (used in) investing activities         (22,032)         (6,545)           Planating activities         (22,003)         (563)           Payments of long-term debt         (22,003)         (503)           Deferred payment related to Leiki acquisition         -         (601)           Payment of contingent consideration related to Zentrick acquisition         -         (601)           Proceeds from common stock issued upon exercise of stock options         5,514         383           Proceeds from issuance of common stock issued under employee purchase plan         -         425           Proceeds from issuance of common stock in connection with concurrent private placement         30,000         -           Payments plated to offering costs         (1,222)         (1,242           Proceeds from issuance of common stock in connection with concurrent private placement         (1,22)         (1,242           Payments plated to offering costs <t< td=""><td>·</td><td></td><td>` ′</td><td></td><td>-</td></t<>	·		` ′		-
Net cash provided by operating activities         58,434         17,838           Investing activities         (5,499)         (6,545)           Purchase of property, plant and equipment         (5,499)         (6,545)           Acquisition of business, net of cash acquired         (24,323)         -           Net cash (used in) investing activities         20,055         -           Payments of long-term debt         (22,000)         (563)           Deferred payment related to Leiki acquisition         (50)         (500)           Permet of contingent consideration related to Zentrick acquisition         (50)         (500)           Payment of contingent consideration related to Zentrick acquisition         (50)         (500)           Proceeds from common stock issued under employee purchæs plan         -         (601)           Proceeds from common stock upon initial public offering         269,390         -           Proceeds from issuance of common stock upon initial public offering         269,390         -           Proceeds from issuance of common stock upon initial public offering         269,390         -           Proceeds from issuance of common stock upon initial public offering         269,390         -           Payments related to offering costs         (21,297)         (1,230)           Capital lease payments <t< td=""><td></td><td></td><td>- 1</td><td></td><td></td></t<>			- 1		
Investing activities:         (5,499)         (6,545)           Purchase of property, plant and equipment         (24,323)         —           Acquisition of business, net of eash acquired         (24,323)         —           Net cash (used in) investing activities         (29,822)         (6,545)           Financing activities         (22,003)         (500)           Payments of long-term debt         (20,003)         (500)           Perered payment related to Zentrick acquisition         —         (600)           Payments of long-term claded to Zentrick acquisition         —         (600)           Payment of contingent consideration related to Zentrick acquisition         —         (600)           Proceeds from common stock issued upon exercise of stock options         5,514         383           Proceeds from common stock issued under employee purchase plan         —         425           Proceeds from issuance of common stock upon initial public offering         269,309         —           Proceeds from issuance of common stock upon initial public offering         269,309         —           Proceeds from issuance of formmon stock upon initial public offering         269,309         —           Proceeds from issuance of formmon stock upon initial public offering         260,309         —           Proceeds from issuance of formmon stock				_	
Purchase of property, plant and equipment         (5,495)         (5,455)           Acquisition of business, net of cash acquired         (24,323)         —           Net cash (used in) investing activities         (29,822)         (6,545)           Financia activities         3(22,000)         (563)           Payments of long-term debt         (22,003)         (563)           Deferred payment related to Zentrick acquisition         (50)         (50)           Payment of contingent consideration related to Zentrick acquisition         5,514         383           Proceeds from common stock issued upon exercise of stock options         5,514         383           Proceeds from common stock issued upon exercise of stock options         5,514         383           Proceeds from common stock issued upon exercise of stock options         5,514         383           Proceeds from insuance of common stock upon initial public offering         269,309         425           Proceeds from insuance of common stock in connection with concurrent private placement         30,000         30,000           Payments related to offering costs         (21,230)         (21,230)           Capital aleas payments         (12,22)         (12,230)           Act as a provided by (used in) financing activities         28,38,333         (49,11)           Effect of exchang			58,434		17,838
Acquisition of business, net of cash acquired         (24,323)         —           Net cash (used in) investing activities         (29,822)         (6,545)           Financing activities:         8         2           Payments of long-term debt         (22,000)         (563)           Deferred payment related to Leiki acquisition         —         (2,033)           Deferred payment related to Zentrick acquisition         —         (601)           Proceeds from common stock issued upon exercise of stock options         5.14         383           Proceeds from common stock issued upon exercise of stock options         5.14         383           Proceeds from common stock issued upon exercise of stock options         5.14         383           Proceeds from common stock issued upon exercise of stock options         5.14         383           Proceeds from common stock issued upon exercise of stock options         5.14         383           Proceeds from issuance of common stock in connection with concurrent private placement         30,000         —           Proceeds from issuance of common stock in connection with concurrent private placement         30,000         —           Payments related to of fering costs         (1,202)         (1,232)           Payment scalable divities         (1,202)         (1,242)           Share sprovided by (us					
Net cash (used in) investing activities         (29,825)         (6,545)           Financing activities         ***         ***           Pay ments of long-term debt         (22,000)         (563)           Deferred payment related to Zentrick acquisition         (50)         (500)           Payments of contingent consideration related to Zentrick acquisition         (601)           Payment of contingent consideration related to Zentrick acquisition         5,514         383           Proceeds from common stock issued under employee purchase plan         269,390					(6,545)
Financing activities:         (22,000)         (563)           Payments of long-term debt         (2,000)         (563)           Deferred payment related to Leiki acquisition         (50)         (50)           Payment of contingent consideration related to Zentrick acquisition         5,514         383           Proceeds from common stock issued under employee purchase plan         5,514         383           Proceeds from common stock issued under employee purchase plan         269,390         —           Proceeds from issuance of common stock upon initial public offering         30,000         —           Proceeds from issuance of common stock upon initial public offering         (21,797)         (1,230)           Capital lease payments         (1,222)         (1,242)           Proceeds from issuance of common stock upon initial public offering         (21,797)         (1,230)           Capital lease payments         (1,222)         (1,242)           Payments related to offering costs         (21,797)         (1,230)           Capital lease payments         (1,222)         (1,242)           Shares repurchased for settlement of employee tax withholdings         (1,802)         —           Net cash provided by (used in) financing activities         258,033         (4,911)           Effect of exchange rate changes on cash and cash and restr		_			
Payments of long-term debt         (22,000)         (563)           Deferred payment related to Leiki acquisition         (20,03)         (50)           Deferred payment related to Zentrick acquisition         (50)         (50)           Payment of contingent consideration related to Zentrick acquisition         —         (601)           Proceeds from common stock issued upon exercise of stock options         5,514         383           Proceeds from common stock issued under employee purchase plan         —         425           Proceeds from issuance of common stock upon initial public offering         269,390         —           Proceeds from issuance of common stock in connection with concurrent private placement         30,000         —           Payments related to offering costs         (21,797)         (1,230)           Capital lease payments         (1,222)         (1,242)           Shares repurchased for settlement of employee tax withholdings         (1,802)         —           Net cash provided by (used in) financing activities         258,033         (4,911)           Effect of exchange rate changes on cash and cash equivalents and restricted cash         286,472         6,344           Cash, cash equivalents, and restricted cash - Beginning of period         33,395         11,342           Cash and cash equivalents         21,397         17,289		(	(29,822)		(6,545)
Deferred payment related to Leiki acquisition         — (2,033)           Deferred payment related to Zentrick acquisition         (50)         (50)           Payment of contingent consideration related to Zentrick acquisition         — (601)         — (601)           Proceeds from common stock issued upon exercise of stock options         5,514         383           Proceeds from common stock issued under employee purchase plan         — 425           Proceeds from issuance of common stock upon initial public offering         269,390         —           Proceeds from issuance of common stock in connection with concurrent private placement         30,000         —           Payments related to offering costs         (21,797)         (1,230)           Capital lease payments         (1,802)         —           Shares repurchased for settlement of employee tax withholdings         (1,802)         —           Net cash provided by (used in) financing activities         258,033         (4,911)           Effect of exchange rate changes on cash and cash equivalents and restricted cash         173         (38           Net increase in cash, cash, eaph equivalents, and restricted cash         33,395         11,342           Cash, cash equivalents, and restricted cash - End of period         319,867         37,686           Cash, cash equivalents, and restricted cash         319,867         3768	Financing activities:				
Deferred payment related to Zentrick acquisition         (50)           Payment of contingent consideration related to Zentrick acquisition         — (601)           Proceeds from common stock issued upon exercise of stock options         5,514         383           Proceeds from common stock issued upon exercise of stock options         5,514         383           Proceeds from common stock issued under employee purchase plan         — 425           Proceeds from issuance of common stock upon initial public offering         30,000         —           Proceeds from issuance of common stock upon initial public offering         30,000         —           Proceeds from issuance of common stock in connection with concurrent private placement         30,000         —           Payments related to offering costs         (21,797)         (1,230           Capital lease payments         (1,802)         —           Shares repurchased for settlement of employee tax withholdings         (1,802)         —           Net cash provided by (used in) financing activities         258,033         (4,911)           Effect of exchange rate changes on cash and cash equivalents and restricted cash         (173)         38           Net cash provided by (used in) financing activities         286,472         6,344           Cash, cash equivalents, and restricted cash - Beginning of period         319,867         17,686	Payments of long-term debt	(	(22,000)		(563)
Payment of contingent consideration related to Zentrick acquisition         —         (601           Proceeds from common stock issued upon exercise of stock options         5.514         383           Proceeds from common stock issued under employee purchase plan         269,390         —           Proceeds from issuance of common stock upon initial public offering         269,390         —           Proceeds from issuance of common stock in connection with concurrent private placement         30,000         —           Payments related to offering costs         (21,797)         (1,230           Capital lease payments         (11,802)         —           Shares repurchased for settlement of employee tax withholdings         (18,002)         —           Net cash provided by (used in) financing activities         258,033         (4,911)           Effect of exchange rate changes on cash and cash equivalents and restricted cash         (173)         38           Net increase in cash, cash equivalents, and restricted cash - Beginning of period         33,935         11,342           Cash, cash equivalents, and restricted cash - Beginning of period         319,825         17,886           Restricted cash (included in prepaid expenses and other current assets on the Condensed Consolidated Balance Sheet)         42         397           Total cash and cash equivalents and restricted cash         5,586         14,901<	Deferred payment related to Leiki acquisition		_		(2,033)
Proceeds from common stock issued upon exercise of stock options         5,514         383           Proceeds from common stock issued under employee purchase plan         —         425           Proceeds from issuance of common stock upon initial public offering         269,390         —           Proceeds from issuance of common stock upon initial public offering         30,000         —           Proceeds from issuance of common stock in connection with concurrent private placement         30,000         —           Payments related to offering costs         (21,797)         (1,230)           Capital lease payments         (1,802)         —           Shares repurchased for settlement of employee tax withholdings         (1,802)         —           Net cash provided by (used in) financing activities         258,033         (4,911)           Effect of exchange rate changes on cash and cash equivalents and restricted cash         1(173)         3(88)           Net increase in eash, cash equivalents, and restricted cash - Beginning of period         33,395         11,342           Cash, cash equivalents, and restricted cash - Beginning of period         319,867         \$17,686           Cash and cash equivalents         319,867         \$17,889           Restricted cash (included in prepaid expenses and other current assets on the Condensed Consolidated Balance Sheets)         42         397      <	Deferred payment related to Zentrick acquisition		(50)		(50)
Proceeds from common stock issued under employee purchase plan         —         425           Proceeds from issuance of common stock upon initial public offering         269,390         —           Proceeds from issuance of common stock in connection with concurrent private placement         30,000         —           Payments related to offering costs         (21,797)         (1,230)           Capital lease payments         (1,802)         —           Shares repurchased for settlement of employee tax withholdings         (1,802)         —           Net cash provided by (used in) financing activities         258,033         (4,911)           Effect of exchange rate changes on cash and cash equivalents and restricted cash         286,472         6,344           Cash, cash equivalents, and restricted cash - Beginning of period         33,395         11,342           Cash, cash equivalents, and restricted cash - Beginning of period         319,867         17,289           Restricted cash (included in prepaid expenses and other current assets on the Condensed Consolidated Balance Sheets)         42         397           Total cash and cash equivalents and restricted cash         \$19,825         17,289           Restricted cash (included in prepaid expenses and other current assets on the Condensed Consolidated Balance Sheets)         42         397           Total cash and cash equivalents and restricted cash         5,58	Payment of contingent consideration related to Zentrick acquisition		_		(601)
Proceeds from issuance of common stock upon initial public offering         269,390         —           Proceeds from issuance of common stock in connection with concurrent private placement         30,000         —           Payments related to offering costs         (21,797)         (1,230)           Capital lease payments         (1,802)         —           Shares repurchased for settlement of employee tax withholdings         (1,802)         —           Net cash provided by (used in) financing activities         258,033         (4,911)           Effect of exchange rate changes on cash and cash equivalents and restricted cash         (173)         (38)           Net increase in cash, cash equivalents, and restricted cash - Beginning of period         38,047         6,344           Cash, cash equivalents, and restricted cash - Beginning of period         319,867         17,686           Cash and cash equivalents         319,867         17,289           Restricted cash (included in prepaid expenses and other current assets on the Condensed Consolidated Balance Sheets)         42         397           Total cash and cash equivalents and restricted cash         \$ 319,867         \$ 17,686           Supplemental cash flow information:         \$ 319,867         \$ 17,686           Cash paid for taxes         5,586         14,901           Cash paid for taxes         5,586			5,514		383
Proceeds from issuance of common stock in connection with concurrent private placement         30,000         —           Payments related to offering costs         (21,797)         (1,230)           Capital lease payments         (1,222)         (1,242)           Shares repurchased for settlement of employee tax withholdings         (1,802)         —           Net cash provided by (used in) financing activities         258,033         (4,911)           Effect of exchange rate changes on cash and cash equivalents and restricted cash         (173)         (38           Net increase in cash, cash equivalents, and restricted cash - Beginning of period         33,395         11,342           Cash, cash equivalents, and restricted cash - Beginning of period         319,867         17,686           Cash and cash equivalents         319,867         17,686           Restricted cash (included in prepaid expenses and other current assets on the Condensed Consolidated Balance Sheets)         42         397           Total cash and cash equivalents and restricted cash         \$19,867         \$17,686           Supplemental cash flow information:           Cash paid for taxes         5,586         14,901           Cash paid for interest         5,586         14,901           Cash paid for interest         5,586         14,901           Conversion of Series A pr			_		425
Payments related to offering costs         (21,797)         (1,230)           Capital lease payments         (1,222)         (1,242)           Shares repurchased for settlement of employee tax withholdings         (1,802)         —           Net cash provided by (used in) financing activities         258,033         (4,911)           Effect of exchange rate changes on cash and cash equivalents and restricted cash         286,472         6,344           Cash, cash, cash, equivalents, and restricted cash - Beginning of period         33,395         11,342           Cash, cash equivalents, and restricted cash - End of period         319,867         17,686           Cash and cash equivalents in cluded in prepaid expenses and other current assets on the Condensed Consolidated Balance Sheets         42         397           Total cash and cash equivalents and restricted cash         319,867         17,686           Supplemental cash flow information:           Cash paid for taxes         5,586         14,901           Cash paid for interest         5,586         14,901           Cash paid for interest         5,586         14,901           Conversion of Series A preferred stock to common stock in connection with the initial public offering         610         —           Treasury stock reissued upon the conversion of Series A preferred stock to common stock in connection with the initial public o	Proceeds from issuance of common stock upon initial public offering	2	269,390		_
Capital lease payments         (1,242)         (1,242)           Shares repurchased for settlement of employee tax withholdings         (1,802)         —           Net cash provided by (used in) financing activities         258,033         (4,911)           Effect of exchange rate changes on cash and cash equivalents and restricted cash         (173)         (38           Net increase in cash, cash equivalents, and restricted cash         286,472         6,344           Cash, cash equivalents, and restricted cash - Beginning of period         33,395         11,342           Cash, cash equivalents, and restricted cash - End of period         319,825         17,289           Restricted cash (included in prepaid expenses and other current assets on the Condensed Consolidated Balance Sheets)         42         397           Total cash and cash equivalents and restricted cash         319,867         17,686           Supplemental cash flow information:           Cash paid for taxes         5,586         14,901           Cash paid for interest         580         2,692           Non-cash investing and financing activities:         580         2,692           Conversion of Series A preferred stock to common stock in connection with the initial public offering         610         —           Treasury stock reissued upon the conversion of Series A preferred stock to common stock         260,	Proceeds from issuance of common stock in connection with concurrent private placement		30,000		_
Shares repurchased for settlement of employee tax withholdings         (1,802)         —           Net cash provided by (used in) financing activities         258,033         (4,911)           Effect of exchange rate changes on cash and cash equivalents and restricted cash         (173)         (38)           Net increase in cash, cash equivalents, and restricted cash         286,472         6,344           Cash, cash equivalents, and restricted cash - Beginning of period         33,395         11,342           Cash, cash equivalents, and restricted cash - End of period         \$319,867         \$17,686           Cash and cash equivalents         319,825         17,289           Restricted cash (included in prepaid expenses and other current assets on the Condensed Consolidated Balance Sheets)         42         397           Total cash and cash equivalents and restricted cash         \$19,825         17,686           Supplemental cash flow information:           Cash paid for taxes         5,586         14,901           Cash paid for interest         580         2,692           Non-cash investing and financing activities:           Conversion of Series A preferred stock to common stock in connection with the initial public offering         610         —           Treasury stock reissued upon the conversion of Series A preferred stock to common stock in connection with the initial public offering </td <td>Payments related to offering costs</td> <td>(</td> <td>(21,797)</td> <td></td> <td>(1,230)</td>	Payments related to offering costs	(	(21,797)		(1,230)
Net cash provided by (used in) financing activities         258,033         (4,911)           Effect of exchange rate changes on cash and cash equivalents and restricted cash         (173)         (38)           Net increase in cash, cash equivalents, and restricted cash         286,472         6,344           Cash, cash equivalents, and restricted cash - Beginning of period         33,395         11,342           Cash, cash equivalents, and restricted cash - End of period         \$19,867         \$17,686           Cash and cash equivalents         319,825         17,289           Restricted cash (included in prepaid expenses and other current assets on the Condensed Consolidated Balance Sheets)         42         397           Total cash and cash equivalents and restricted cash         \$19,867         \$17,686           Supplemental cash flow information:           Cash paid for taxes         5,586         14,901           Cash paid for interest         5,586         14,901           Non-cash investing and financing activities:         5         5           Conversion of Series A preferred stock to common stock in connection with the initial public offering         610         —           Treasury stock reissued upon the conversion of Series A preferred stock to common stock         260,686         —           Acquisition of equipment under capital lease         1,518         <	Capital lease payments		(1,222)		(1,242)
Effect of exchange rate changes on cash and cash equivalents and restricted cash         (173)         (38           Net increase in cash, cash equivalents, and restricted cash         286,472         6,344           Cash, cash equivalents, and restricted cash - Beginning of period         33,395         11,342           Cash, cash equivalents, and restricted cash - End of period         \$319,867         \$17,686           Cash and cash equivalents         319,825         17,289           Restricted cash (included in prepaid expenses and other current assets on the Condensed Consolidated Balance Sheets)         42         397           Total cash and cash equivalents and restricted cash         \$19,867         \$17,686           Supplemental cash flow information:         5,586         14,901           Cash paid for taxes         5,586         14,901           Cash paid for interest         5,586         14,901           Non-cash investing and financing activities:         5         5           Conversion of Series A preferred stock to common stock in connection with the initial public offering         610         —           Treasury stock reissued upon the conversion of Series A preferred stock to common stock         260,686         —           Acquisition of equipment under capital lease         1,518         973           Capital assets financed by accounts payable <td< td=""><td>Shares repurchased for settlement of employee tax withholdings</td><td></td><td>(1,802)</td><td></td><td></td></td<>	Shares repurchased for settlement of employee tax withholdings		(1,802)		
Net increase in cash, cash equivalents, and restricted cash286,4726,344Cash, cash equivalents, and restricted cash - Beginning of period33,39511,342Cash, cash equivalents, and restricted cash - End of period\$ 319,867\$ 17,686Cash and cash equivalents319,82517,289Restricted cash (included in prepaid expenses and other current assets on the Condensed Consolidated Balance Sheets)42397Total cash and cash equivalents and restricted cash\$ 319,867\$ 17,686Supplemental cash flow information:\$ 319,867\$ 14,901Cash paid for taxes5,58614,901Cash paid for interest5802,692Non-cash investing and financing activities:5802,692Conversion of Series A preferred stock to common stock in connection with the initial public offering610—Treasury stock reissued upon the conversion of Series A preferred stock to common stock260,686—Acquisition of equipment under capital lease1,518973Capital assets financed by accounts payable411,313	Net cash provided by (used in) financing activities	2	258,033		(4,911)
Cash, cash equivalents, and restricted cash - Beginning of period33,39511,342Cash, cash equivalents, and restricted cash - End of period\$ 319,867\$ 17,686Cash and cash equivalents319,82517,289Restricted cash (included in prepaid expenses and other current assets on the Condensed Consolidated Balance Sheets)42397Total cash and cash equivalents and restricted cash\$ 319,867\$ 17,686Supplemental cash flow information:Cash paid for taxes5,58614,901Cash paid for interest5802,692Non-cash investing and financing activities:Conversion of Series A preferred stock to common stock in connection with the initial public offering610—Treasury stock reissued upon the conversion of Series A preferred stock to common stock260,686—Acquisition of equipment under capital lease1,518973Capital assets financed by accounts payable411,313	Effect of exchange rate changes on cash and cash equivalents and restricted cash		(173)		(38)
Cash, cash equivalents, and restricted cash - End of period  Cash and cash equivalents Restricted cash (included in prepaid expenses and other current assets on the Condensed Consolidated Balance Sheets) Total cash and cash equivalents and restricted cash Supplemental cash flow information:  Cash paid for taxes Cash paid for interest  Conversion of Series A preferred stock to common stock in connection with the initial public offering Treasury stock reissued upon the conversion of Series A preferred stock to common stock  Acquisition of equipment under capital lease 1,518 973 Capital assets financed by accounts payable  17,686 17,6	Net increase in cash, cash equivalents, and restricted cash	2	286,472		6,344
Cash and cash equivalents Restricted cash (included in prepaid expenses and other current assets on the Condensed Consolidated Balance Sheets) Total cash and cash equivalents and restricted cash Supplemental cash flow information: Cash paid for taxes Cash paid for interest Sourcesh investing and financing activities: Conversion of Series A preferred stock to common stock in connection with the initial public offering Treasury stock reissued upon the conversion of Series A preferred stock to common stock Acquisition of equipment under capital lease 1,518 973 Capital assets financed by accounts payable 17,289 319,825 42 397 42 397 41,086 42 397 42 397 42 397 42 397 42 42 397 42 42 397 42 42 397 42 42 42 42 42 42 42 42 42 42 42 42 42	Cash, cash equivalents, and restricted cash - Beginning of period		33,395		11,342
Cash and cash equivalents Restricted cash (included in prepaid expenses and other current assets on the Condensed Consolidated Balance Sheets) Total cash and cash equivalents and restricted cash Supplemental cash flow information: Cash paid for taxes Cash paid for interest Sourcesh investing and financing activities: Conversion of Series A preferred stock to common stock in connection with the initial public offering Treasury stock reissued upon the conversion of Series A preferred stock to common stock Acquisition of equipment under capital lease 1,518 973 Capital assets financed by accounts payable 17,289 319,825 42 397 42 397 41,086 42 397 42 397 42 397 42 397 42 42 397 42 42 397 42 42 397 42 42 42 42 42 42 42 42 42 42 42 42 42	Cash, cash equivalents, and restricted cash - End of period	\$ 3		\$	
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Restricted cash (included in prepaid expenses and other current assets on the Condensed Consolidated Balance Sheets) 42 397 Total cash and cash equivalents and restricted cash 517,686  Supplemental cash flow information:  Cash paid for taxes 5,586 14,901 Cash paid for interest 580 2,692  Non-cash investing and financing activities:  Conversion of Series A preferred stock to common stock in connection with the initial public offering 610 — Treasury stock reissued upon the conversion of Series A preferred stock to common stock  260,686 — Acquisition of equipment under capital lease 1,518 973 Capital assets financed by accounts payable 41 1,313	Cash and cash equivalents	3	319.825		17.289
Total cash and cash equivalents and restricted cash  Supplemental cash flow information:  Cash paid for taxes  Cash paid for interest  Conversion of Series A preferred stock to common stock in connection with the initial public offering  Treasury stock reissued upon the conversion of Series A preferred stock to common stock  Acquisition of equipment under capital lease  Capital assets financed by accounts payable  17,686  14,901  14,901  15,866  14,901  16,902  16,902  16,902  17,686  16,903  16,903  17,686  17,686  18,901  18,901  18,901  19,902  10,902  10,903  10,9			- 1		-
Supplemental cash flow information:  Cash paid for taxes 5,586 14,901  Cash paid for interest 580 2,692  Non-cash investing and financing activities:  Conversion of Series A preferred stock to common stock in connection with the initial public offering 610 —  Treasury stock reissued upon the conversion of Series A preferred stock to common stock 260,686 —  Acquisition of equipment under capital lease 1,518 973  Capital assets financed by accounts payable 41 1,313		\$ 3		\$	
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Cash paid for interest 580 2,692  Non-cash investing and financing activities:  Conversion of Series A preferred stock to common stock in connection with the initial public offering 610 —  Treasury stock reissued upon the conversion of Series A preferred stock to common stock 260,686 —  Acquisition of equipment under capital lease 1,518 973  Capital assets financed by accounts payable 41 1,313			5,586		14.901
Non-cash investing and financing activities:  Conversion of Series A preferred stock to common stock in connection with the initial public offering  Treasury stock reissued upon the conversion of Series A preferred stock to common stock  Acquisition of equipment under capital lease  Capital assets financed by accounts payable  610  — 260,686  — Acquisition of equipment under capital lease  1,518  973  Capital assets financed by accounts payable  41  1,313	•				-
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Treasury stock reissued upon the conversion of Series A preferred stock to common stock  Acquisition of equipment under capital lease  Capital assets financed by accounts payable  260,686  1,518 973 41 1,313			610		
Acquisition of equipment under capital lease 1,518 973 Capital assets financed by accounts payable 41 1,313					
Capital assets financed by accounts payable 41 1,313	, ,		-		
	Offering costs included in accounts payable and accrued expense		<del></del>		772

### Comparison of the Three and Nine Months Ended September 30, 2021 and September 30, 2020

#### Revenue

	Thr	Three Months Ended September 30,		Change	Change	Niı	ne Months End	led S	Change	Change		
		2021	2020		\$	%	2021		2020		\$	%
		(In The	ousana	ls)				(In The	ousan	ds)		
Revenue by customer type:												
Advertiser - direct	\$	34,057	\$	27,582	\$ 6,475	23 %	\$	93,260	\$	73,476	\$ 19,784	27 %
Advertiser - programmatic		41,902		28,044	13,858	49		113,694		76,023	37,671	50
Supply-side customer		7,139		5,411	1,728	32		20,254		15,777	4,477	28
Total revenue	\$	83,098	\$	61,037	\$ 22,061	36 %	\$	227,208	\$	165,276	\$ 61,932	37 %

### Adjusted EBITDA

In addition to our results determined in accordance with GAAP, we believe that certain non-GAAP financial measures, including Adjusted EBITDA and Adjusted EBITDA Margin, are useful in evaluating our business. A metric similar to Adjusted EBITDA is used in certain calculations under our New Revolving Credit Facility. We calculate Adjusted EBITDA Margin as Adjusted EBITDA divided by total revenue. The following table presents a reconciliation of Adjusted EBITDA, a non-GAAP financial measure, to the most directly comparable financial measure prepared in accordance with GAAP.

	Three Mo Septen		Nine Mor Septen				
	2021		2020	2021	2020		
	(In Tho	usan	ds)	(In Tho	ousands)		
Net income	\$ 7,924	\$	5,805 \$	1,000	\$	12,323	
Net income margin	10%		10%	0%		7%	
Depreciation and amortization	7,492		6,087	21,989		18,167	
Stock-based compensation	4,848		1,619	12,100		3,561	
Interest expense	249		858	936		2,958	
Income tax expense (benefit)	3,270		(1,376)	8,361		1,975	
M&A costs (recoveries) (a)	1,079		(25)	1,128		198	
Offering costs and IPO readiness costs (b)	318		768	22,465		2,995	
Other costs (c)	878		307	987		3,031	
Other expense (d)	365		481	365		359	
Adjusted EBITDA	\$ 26,423	\$	14,524 \$	69,331	\$	45,567	
Adjusted EBITDA margin	 32%		24%	31%		28%	

- (a) M&A costs (recoveries) for the three and nine months ended September 30, 2021 consist of transaction costs related to the acquisition of Meetrics and other deferred compensation costs related to acquisitions. M&A costs for the three and nine months ended September 30, 2020 consist of deferred compensation costs related to acquisitions.
- (b) Offering costs and IPO readiness costs for the three and nine months ended September 30, 2021 and 2020 consist of third-party costs incurred in preparation and completion for our IPO and other transaction related expenses.
- (c) Other costs for the three and nine months ended September 30, 2021 consist of reimbursements paid to Providence for costs incurred prior to the IPO date and non-recurring recognition of a cease-use liability related to unoccupied leased office space. For the three and nine months ended September 30, 2020, other costs include reimbursements paid to Providence as well as

- costs related to the departure of our former Chief Executive Officer, and third-party costs incurred in response to investigating and remediating certain IT/cybersecurity matters that occurred in March 2020.
- (d) Other expense for the three and nine months ended September 30, 2021 and 2020 consists of changes in fair value associated with contingent considerations and the impact of foreign currency transaction gains and losses associated with monetary assets and liabilities.

We use Adjusted EBITDA and Adjusted EBITDA Margin as measures of operational efficiency to understand and evaluate our core business operations. We believe that these non-GAAP financial measures are useful to investors for period to period comparisons of our core business and for understanding and evaluating trends in our operating results on a consistent basis by excluding items that we do not believe are indicative of our core operating performance.

These non-GAAP financial measures have limitations as analytical tools and should not be considered in isolation or as substitutes for an analysis of our results as reported under GAAP. Some of the limitations of these measures are:

- they do not reflect changes in, or cash requirements for, our working capital needs;
- Adjusted EBITDA does not reflect our capital expenditures or future requirements for capital expenditures or contractual commitments;
- they do not reflect income tax expense or the cash requirements to pay income taxes;
- they do not reflect our interest expense or the cash requirements necessary to service interest or principal payments on our debt; and
- although depreciation and amortization are non-cash charges related mainly to intangible assets, certain assets being depreciated and amortized will have to be replaced in the future, and Adjusted EBITDA does not reflect any cash requirements for such replacements.

In addition, other companies in our industry may calculate these non-GAAP financial measures differently than we do, limiting their usefulness as a comparative measure. You should compensate for these limitations by relying primarily on our GAAP results and using the non-GAAP financial measures only supplementally.

Total stock-based compensation expense recorded in the Condensed Consolidated Statements of Operations and Comprehensive Income as follows:

	Three Mo Septer					Nine Months E September 3		
(in thousands)		2021		2020		2021		2020
Product development	\$	1,239	\$	212	\$	1,953	\$	465
Sales, marketing and customer support		1,423		305		3,743		869
General and administrative		2,186		1,102		6,404		2,227
Total stock-based compensation	\$	4,848	\$	1,619	\$	12,100	\$	3,561

### **Forward-Looking Statements**

This press release includes "forward-looking statements," including with respect to the initial public offering. Forward-looking statements are subject to known and unknown risks and uncertainties,

many of which may be beyond our control. We caution you that the forward-looking information presented in this press release is not a guarantee of future events, and that actual events may differ materially from those made in or suggested by the forward-looking information contained in this press release. In addition, forward-looking statements generally can be identified by the use of forward-looking terminology such as "may," "plan," "seek," "will," "expect," "intend," "estimate," "anticipate," "believe" or "continue" or the negative thereof or variations thereon or similar terminology. Any forward-looking information presented herein is made only as of the date of this press release, and we do not undertake any obligation to update or revise any forward-looking information to reflect changes in assumptions, the occurrence of unanticipated events, or otherwise.

### **About DoubleVerify**

DoubleVerify is a leading software platform for digital media measurement and analytics. Our mission is to make the digital advertising ecosystem stronger, safer and more secure, thereby preserving the fair value exchange between buyers and sellers of digital media. Hundreds of Fortune 500 advertisers employ our unbiased data and analytics to drive campaign quality and effectiveness, and to maximize return on their digital advertising investments – globally.

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#### **Investor Relations**

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