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# Fusion Wins Two Major Enterprise Agreements with Initial Minimum Commitments Totaling \$1.9 Million

## Additional Single Source Cloud Solutions Anticipated to Generate \$5.4 Million in Total Contract Value

NEW YORK, Jan. 29, 2019 /PRNewswire/ --**Fusion** (NASDAQ: FSNN), a leading provider of cloud services, announced today that it has secured two significant agreements to provide Fusion's application-aware cloud access and managed network services to one of the United States' largest financial companies based in the South and West, and to a leading restaurant chain located in the western United States. Fusion anticipates the expansion of these contracts to include Fusion's award-winning SD-WAN and cloud communications solutions, with total contract value expected to reach more than \$5.4 million over three years.



These two recent wins demonstrate Fusion's success in attracting enterprise customers with widely dispersed locations, complex and highly specialized communications requirements and aggressive expansion plans. Increasingly, enterprises are placing a higher value on service quality, reliability and security over price and are seeking to partner with a provider that can control the service environment by offering everything a company needs to benefit from the advantages of the cloud.

"Unlike many providers who offer either communications applications or the network that delivers and supports them, Fusion provides a fully integrated cloud solution over its advanced technology platform. Managed end to end and delivered over Fusion's robust, diverse and secure nationwide network, Fusion's solutions are backed by Quality of Service guarantees and industry-leading SLAs, with live, dedicated support provided 24 x 7 x 365 by experienced technology professionals," said Dan Foster, Fusion's Chief Revenue Officer.

"Fusion's advanced technology solutions offer built-in security and business continuity to help the largest enterprises communicate and collaborate with always-on, always available service," Mr. Foster continued.

### **About Fusion**

Fusion, a leading provider of integrated cloud solutions to small, medium and large businesses, is the industry's Single Source for the Cloud®. Fusion's advanced, proprietary cloud service platform enables the integration of leading edge solutions in the cloud, including cloud communications, contact center, cloud connectivity and cloud computing. Fusion's innovative, yet proven cloud solutions lower our customers' cost of ownership, and deliver new levels of security, flexibility, scalability and speed of deployment. For more information, please visit [www.fusionconnect.com](http://www.fusionconnect.com).

### **Forward Looking Statements**

Statements in this press release that are not purely historical facts, including statements regarding Fusion's beliefs, expectations, intentions or strategies for the future, may be "forward-looking statements" under the Private Securities Litigation Reform Act of 1995. Such statements consist of any statement other than a recitation of historical fact and may sometimes be identified by the use of forward-looking terminology such as "may", "expect", "anticipate", "intend", "estimate" or "continue" or the negative thereof or other variations thereof or comparable terminology. The reader is cautioned that all forward-looking statements are speculative, and there are certain risks and uncertainties that could cause actual events or results to differ from those referred to in such forward-looking statements.

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