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# Fusion's Cloud Solutions Support Major East Coast Hospital System's Communications Security Initiatives

## Wins \$1.5 Million Agreement to Move Institution's Communications Infrastructure to the Cloud While Protecting Technology Investments

NEW YORK, NY -- (Marketwired) -- 01/20/16 -- Fusion (NASDAQ: FSNN), a leading provider of cloud services, announced today that a major East Coast hospital system has signed a three year, \$1.5 million agreement with Fusion to upgrade the healthcare institution's communications infrastructure, facilitating its migration to the cloud while protecting its significant technology investments. A key reason for the hospital system's selection was Fusion's ability to customize its secure, cloud-ready solution with call control technology that prevents fraudulent calls from reaching patients within the institution, supporting compliance requirements to shield patient information.

The Fusion cloud solution will be deployed across the hospital system's 40 locations. Fusion's powerful administrative portal provides the institution with direct control over its extensive and expanding voice network. The solution's intelligence resides within Fusion's advanced cloud services platform. Resources are shared and burstable, enabling the hospital system to securely and cost-effectively route traffic based on rapidly changing requirements across its facilities. This built-in business continuity guarantees additional capacity should the need arise due to a natural or any other emergency.

"This trusted and acclaimed healthcare institution attracts patients from all over the world for its medical expertise and well-earned reputation for compassionate care. The hospital prides itself on its culture and tradition of quality and dedication to excellence. This is why we are especially gratified that this outstanding healthcare institution has placed its confidence in our award-winning cloud solutions," said Russell P. Markman, Fusion's President of Business Services.

"Like so many large healthcare institutions facing budget constraints at the same time as they expand to meet the growing needs of their communities, the hospital required a partner to help it migrate to the cloud cost effectively, allowing it to benefit from the cloud's many advantages without needing to retire the institution's existing infrastructure. With disparate communications systems spread across its many facilities, this world-class healthcare institution was able to protect its investments and meet its budget requirements with Fusion's certified and fully interoperable cloud solution, securing the integrity of its patient's information at the same time," continued Mr. Markman.

### **About Fusion**

Fusion, a leading provider of integrated cloud solutions to small, medium and large businesses, is the industry's single source for the cloud. Fusion's advanced, proprietary cloud service platform enables the integration of leading edge solutions in the cloud, including cloud communications, cloud connectivity, and cloud computing. Fusion's innovative, yet proven cloud solutions lower our customers' cost of ownership, and deliver new levels of security, flexibility, scalability, and speed of deployment. For more information, please visit [www.fusionconnect.com](http://www.fusionconnect.com).

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