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Fusion Cloud Solutions Boost US-Based Manufacturer's Bottom Line

Advanced, Fully Integrated Cloud Solution Delivers Security and Business Continuity While Driving Down Costs

NEW YORK, NY -- (Marketwired) -- 01/06/16 -- Fusion (NASDAQ: FSNN), a leading provider of cloud services, announced today that a major US-based company specializing in manufacturing metal products for the HVAC industry, has signed a three year, \$250,000 agreement to deliver an integrated cloud solution that provides advanced cloud security as it connects all six of its national locations to the Fusion cloud. The manufacturer cited Fusion's nationwide reach, seamlessly integrated security and business continuity solutions and high value, low cost service delivery as reasons for choosing Fusion as their cloud provider.

For more than six decades, workmanship and personalized service have been the hallmarks of the manufacturer's business, and the company was eager to find a provider with the same exacting standards. Fusion's 24 x 7 live technical and customer support, proactive monitoring and maintenance and experienced team of well trained professionals met the company's requirement for service excellence. At the same time, the company was eager to reduce the costs of connecting its more remote locations, which previously had been a particularly costly challenge. The company found Fusion's combination of rigorous quality of service guarantees with flexible, cost-effective service agreements to be uniquely compelling, promising a meaningful improvement to its bottom line.

"This strong manufacturer has been growing rapidly, creating jobs here in the U.S. as it expands its facilities across the country. While executing on its growth strategy, it has had increasing concerns about securing the integrity of its data as it moves through its network," said Russell P. Markman, Fusion's President of Business Services. "Fusion's premium Unified Threat Management and automated failover solutions are integrated into the solution and meet the company's requirements for a comprehensive security solution that would also reliably ensure business continuity in the event of natural or other disaster. The company was impressed that Fusion's diverse circuit failover solutions, which will keep the network up and running during any service-impacting event, are firmly backed by strong Service Level Guarantees (SLAs). Delivering value is at the heart of our corporate mission, and we appreciate the opportunity to deliver this outstanding manufacturer the highest standards of quality while significantly reducing its costs," Mr. Markman continued.

About Fusion

Fusion, a leading provider of integrated cloud solutions to small, medium and large businesses, is the industry's single source for the cloud. Fusion's advanced, proprietary cloud service platform enables the integration of leading edge solutions in the cloud, including cloud communications, cloud connectivity, and cloud computing. Fusion's innovative, yet proven cloud solutions lower our customers' cost of ownership, and deliver new levels of security, flexibility, scalability, and speed of deployment. For more information, please visit www.fusionconnect.com.

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