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Westell Technologies Announces New “Trade-Up” Program

Upgrade your in-building wireless system with the latest Westell Digital Repeaters, Active DAS Interface Units, and 4G Modems

AURORA, Ill.--(BUSINESS WIRE)-- Westell Technologies, Inc. (NASDAQ: WSTL), a leading provider of in-building wireless, intelligent site management, cell site optimization, and outside plant solutions, today announces that, effective immediately, it is offering a manufacturer’s rebate on the purchase of select in-building wireless products. As part of the Company’s first ever “Trade-Up” program, Westell will award a rebate of up to $500 per qualifying product when a customer returns a comparable product – *even those from competing manufacturers.*

“Our new Westell Trade-Up program is simple and beneficial,” states Rick Good, SVP of In-building Wireless (IBW) for Westell Technologies. “We’ve heard time and again that companies have either settled for sub-par IBW equipment or have outdated equipment that is close to the end of its life. The reason many companies settle for this equipment is because upgrading critical network elements with the latest gear is expensive. Our Trade-Up program allows customers to save money *and* upgrade their systems with new, best-in-class IBW equipment.”

Qualifying products include Digital Repeaters, Active DAS Interface Unit POIs (aka UDIT™), and our new 4G Modem. Visit Westell’s Rebate Center for specific details about our Trade-Up Program.

About Westell Technologies

Westell Technologies, Inc. is a leading provider of in-building wireless, intelligent site management, cell site optimization, and outside plant solutions focused on innovation and differentiation at the edge of communication networks, where end users connect. The Company's comprehensive set of products and solutions enable service providers and network operators to improve performance and reduce operating expenses. With millions of products successfully deployed worldwide, Westell is a trusted partner for transforming communication networks into high quality, reliable systems. For more information, please visit www.westell.com.

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