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Westell Technologies Introduces Optima Cloud Management System

Westell's new cloud management system provides a reliable, scalable, low-cost solution for site monitoring, management, and control of networks

AURORA, Ill.--(BUSINESS WIRE)-- Westell Technologies, Inc. (NASDAQ: WSTL), a leading provider of in-building wireless, intelligent site management, cell site optimization, and outside plant solutions, announces today the availability of its Optima Cloud Management System. As part of Westell's Intelligent Site Management (ISM) suite, Optima Cloud is engineered to meet the unique needs of smaller network operators that can benefit from Westell's comprehensive solution, but do not want or have the resources to host and manage the system. Optima Cloud is a low cost "getting starting" solution, which rivals other more expensive and complex options.

"Our new Optima Cloud Management System offers a comprehensive solution that allows customers to focus on monitoring critical power, security, environmental, and communication equipment at remote sites all while Westell manages the administration and hosting of the system," states Tom Gruenwald, President and CEO at Westell. "With best-in-class features and our customer's operating budgets in mind, Westell now provides a pay-as-you-grow network management solution with low cost of entry and ownership, without sacrificing features or reliability."

Optima Cloud highlights include:

- Full Optima Management System: Optima Cloud provides the exact same experience as Westell's traditional, customer-hosted solution
- Low Cost of Entry: No dedicated IT resources are needed to manage the Optima system and the front-end deployment cost is minimal
- Low Cost of Ownership: Allows for more efficient use of IT resources and no increase in back-end maintenance cost
- Reliability: 24/7 availability; always on
- Scalability: Resource expansion and software updates are transparent to the customer

Westell is a market leader in ISM, with thousands of solutions successfully deployed in tower, carrier and enterprise networks worldwide.

About Westell

Westell Technologies, Inc., headquartered in Aurora, Illinois, is a leading provider of in-

building wireless, intelligent site management, cell site optimization, and outside plant solutions focused on innovation and differentiation at the edge of telecommunication networks, where end users connect. The Company's comprehensive set of products and solutions enable telecommunication service providers, cell tower operators, and other network operators to reduce operating costs and improve network performance. With millions of products successfully deployed worldwide, Westell is a trusted partner for transforming networks into high quality, reliable systems. For more information, please visit www.westell.com.

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