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Telecom Personal Paraguay Uses Westell for Intelligent Site Management

Reducing operating costs and improving site management of remote sites

AURORA, Ill.--(BUSINESS WIRE)-- Westell Technologies, Inc. (NASDAQ: WSTL), a global leader of intelligent site, in-building wireless, and outside plant solutions, has been selected by Telecom Personal Paraguay for comprehensive site management of their base stations throughout Paraguay. The company is among the top three leading wireless providers in Paraguay.

Telecom Personal Paraguay is using the Kentrox Optima Management System® and Remote RMM-1400 for generator management and fuel monitoring of both legacy and new generators. The power management solution enables the company to remotely monitor each generator's fuel consumption to understand when refilling is necessary. When refills do occur, Optima provides details on the number of liters supplied to ensure the fuel invoice matches the actual amount.

The Kentrox intelligent site management solution by Westell is also providing Telecom Personal Paraguay the ability to remotely start and stop the generator as part of automated generator maintenance cycling. Alarms and reports are provided to automatically notify the company of potential issues. Environmental monitoring is provided, including monitoring site temperature and humidity, to ensure site and equipment safety and longevity.

"Adding the Kentrox intelligent site management solution from Westell to Telecom Personal Paraguay's remote sites has provided better control and reduced costs," explained Anibal Rendon, Operations Manager of Telecom Personal Paraguay. "We have experienced a reduction in fuel theft and better control over fuel consumption in each site's generators. We have also reduced operating costs by monitoring environmental conditions using the solution and utilizing equipment only when necessary. NOC personnel now have the information they need to make decisions easier because more data is available. By adding comprehensive site management to our sites, we've experienced the improved availability and reliability that our customer's demand."

"We are pleased that Telecom Personal Paraguay has chosen the Kentrox intelligent site management solution for their cell site management requirements," said Ricardo Diaz, Westell Vice President of Sales for Caribbean and Latin America. "Our products combined with services from our partner, Planex, have made it a successful installation for Telecom Personal Paraguay, and we look forward to helping them experience savings and network reliability for many years."

About Westell

Westell Technologies, headquartered in Aurora, Illinois, is a global leader of intelligent site, in-building wireless, and outside plant solutions focused on the critical edge and access networks. The comprehensive solutions Westell provides enable service providers, tower operators, industrial customers, building owners and operators, and other network operators to reduce operating costs while improving network performance and availability. With millions of products successfully deployed worldwide, Westell is a trusted partner for transforming networks into high quality, reliable systems. For more information, please visit www.westell.com.

About Planex

Planex Technologies is a Latin American group providing integrated technological solutions for information technologies, communications, and energy networks. With offices in Argentina, Colombia, Peru, Guatemala, and Florida, Planex has projects in more than 15 countries through South and Central America, the Caribbean, and the U.S. Planex provides the products, engineering, and consultancy services often required for telecommunication services providers throughout the region. For more information, please visit http://www.planex.com.ar/.

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