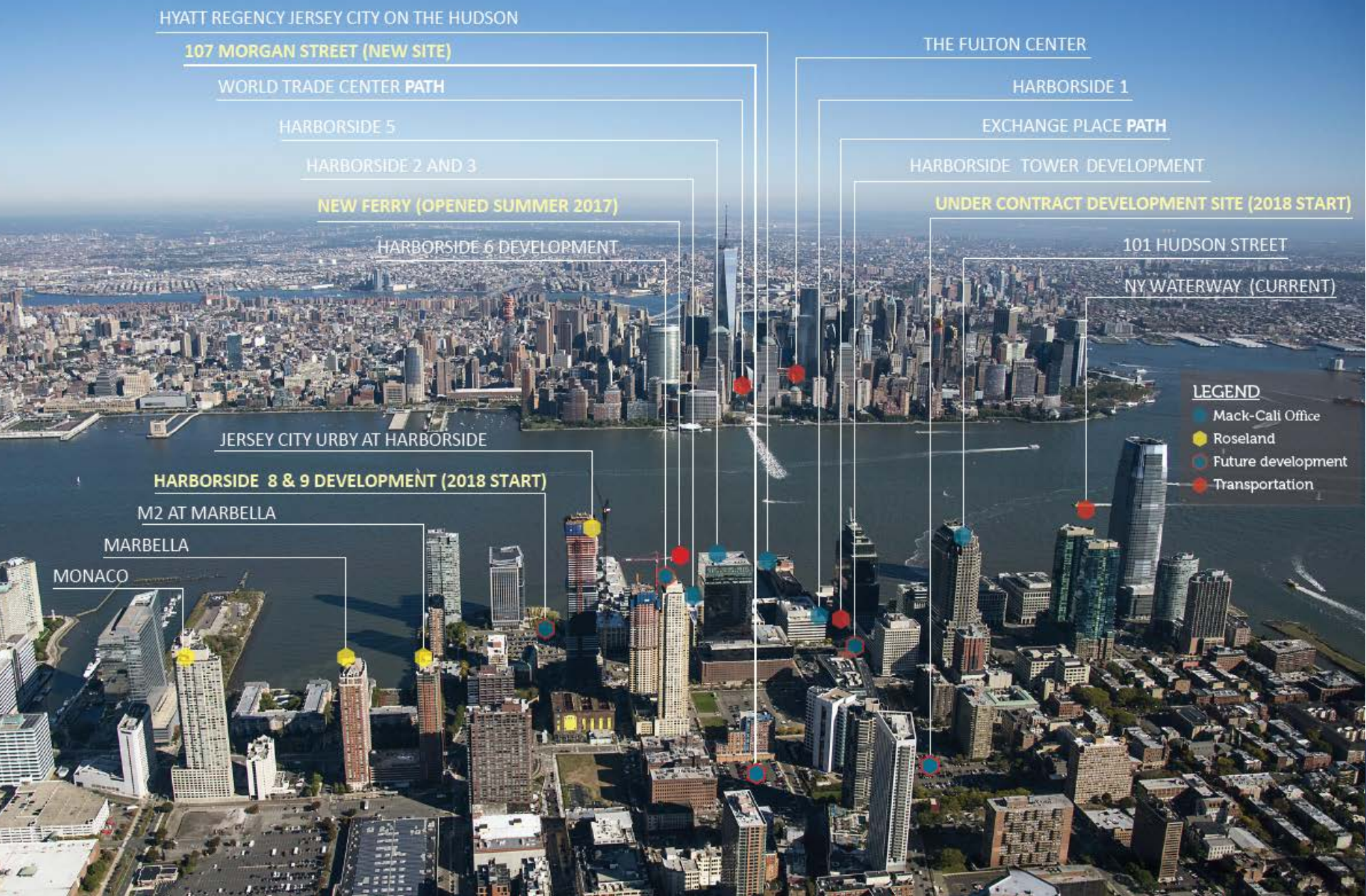




Mack-Cali Realty Corporation Supplemental Operating and Financial Data

3Q 2017



HYATT REGENCY JERSEY CITY ON THE HUDSON

107 MORGAN STREET (NEW SITE)

WORLD TRADE CENTER PATH

HARBORSIDE 5

HARBORSIDE 2 AND 3

NEW FERRY (OPENED SUMMER 2017)

HARBORSIDE 6 DEVELOPMENT

JERSEY CITY URBY AT HARBORSIDE

HARBORSIDE 8 & 9 DEVELOPMENT (2018 START)

M2 AT MARBELLA

MARBELLA

MONACO

THE FULTON CENTER

HARBORSIDE 1

EXCHANGE PLACE PATH

HARBORSIDE TOWER DEVELOPMENT

UNDER CONTRACT DEVELOPMENT SITE (2018 START)

101 HUDSON STREET

NY WATERWAY (CURRENT)

LEGEND

Mack-Cali Office

Roseland

Future development

Transportation



MIDTOWN

HUDSON YARDS

40TH STREET

RIVERTRACE

RIVERWALK C

MARRIOTT HOTEL & 4/5 GARAGE

NY WATERWAY FERRY

BUILDING 8/9

RIVERHOUSE 11

RIVERTRACE

C

J

I

6

2

GARAGE
1/3

4/5

8/9

11

16

P. APTS

PORT IMPERIAL



Harborside
Jersey City, NJ
(Ongoing Transformation)



Chase II at Overlook Ridge
Malden, MA
(Stabilized Q3 2017)

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This Supplemental Operating and Financial Data should be read in connection with the company's third quarter 2017 earnings press release (included as Exhibit 99.2 of the company's Current Report on Form 8-K, filed on November 07, 2017) as certain disclosures, definitions and reconciliations in such announcement have not been included in this Supplemental Operating and Financial Data.

Mack-Cali Realty Corporation Company Highlights

Company Overview

Corporate Profile

Mack-Cali is a publicly traded REIT on the NYSE (“CLI”). The Company has executed upon a transformation strategy into a dual platform company of core office and Class A residential buildings. We are geographically focused on the Hudson River waterfront and transit based locations targeting cash flow growth through all economic cycles.

Company Objectives

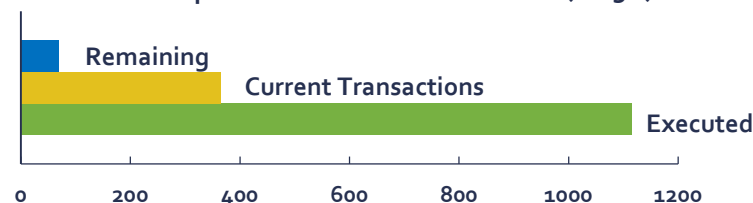
Mack-Cali’s office portfolio strives to achieve the highest possible rents within geographically focused markets. We will continue to market and sell non-core assets to further upgrade the quality of our office portfolio.

	Q3 2017	Q2 2017
Market capitalization:	\$5.5 billion	\$5.9 billion
Net Asset Value (midpoint)	\$3.69 billion	\$3.83 billion
Square feet of office space:	17.9 million	21.4 million
% leased (excl. Non-Core):	90.1%	89.9%
GAAP rental rate roll-up (excl. Non-Core)	14.6%	17.7%
Cash rental rate roll-up (excl. Non-Core)	-0.6%	7.0%
Operating multifamily units:	5,826	5,825
% leased for stabilized multifamily units:	97.4%	97.9%
In-Construction multifamily units/keys:	2,300	2,300

Disposition Highlights

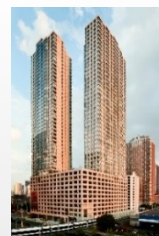
Since September 2015, the Company has executed on \$1.1B of non-core office and flex asset sales, including \$472M of sales in 2017. Currently, we have \$364M of sales under contract/in negotiation with an additional targeted \$69M of non-core dispositions through the remainder of 2017 and early 2018. The completion of those transactions will represent the end of our disposition program (see page 23).

Dispositions of Non-Core Assets (\$1.5B)



Roseland Highlights

Concurrently, Roseland Residential, Mack-Cali’s multifamily subsidiary, is contributing meaningful operating cash flow with projected growth in the future. We leased our recently delivered units faster than projected at rents above proforma—Chase II (323 units) and Urby (762 units) achieved stabilization in Q3 and Quarry Place (108 units) is expected to stabilize in Q1 2018. We also have 2,300 units currently in-construction with initial deliveries scheduled for Q1 2018.



Monaco, Jersey City, NJ
(Full interest acquired April 2017)



Building 8-9, Port Imperial, NJ
(Construction Start - Q1 2018)

Financial Highlights – Balance Sheet & Capital Markets

The Company's key financial metrics as of September 30, 2017 were:

	<u>September 30, 2017</u>	<u>June 30, 2017</u>	<u>March 31, 2017</u>
Core FFO per Share	\$0.57	\$0.60	\$0.56
Dividends Declared per Share	\$0.20	\$0.20	\$0.15
Net Debt to Adjusted EBITDA	8.0x	8.3x	8.5x
→ Net Debt to Adjusted EBITDA - Less CIP debt	7.6x	7.8x	8.0x
→ Net Debt to Adjusted EBITDA - office portfolio	6.9x	7.2x	8.2x
Interest Coverage Ratio	3.4x	3.5x	3.8x
Fixed Charge Coverage Ratio	2.6x	2.8x	2.9x

The Company's Net Debt to Adjusted EBITDA, calculated without residential debt, would be 6.9x. Through scheduled sales and increased earnings, we plan to maintain a ratio of below 7x for the office portfolio

Acquisitions:

- Subsequent to quarter-end, the Company reached an agreement to acquire an approved residential development site in the Jersey City waterfront submarket. Upon our targeted closing of mid-November, we will provide additional details on the 749-unit mixed-use project which will also include a school and a below market 20-year tax abatement. This deal will be funded as a partial 1031 exchange
- 107 Morgan: The Company acquired a \$44.5 million land note encumbering a potential development site in Jersey City, NJ. The source of funding is likely a 1031 exchange

Rockpoint Capital:

- Rockpoint made a \$300 million equity investment to further facilitate Roseland's residential business plan. RRT received a deemed funded existing equity value at closing of \$1.23 billion. As of Q3 2017, \$150 million of Rockpoint capital has been funded

Recent Financings:

- Quarry Place at Tuckahoe: Roseland placed a ten-year, \$41 million mortgage at an interest-only rate of 4.48% on the recently delivered asset
- The Chase at Overlook Ridge: Roseland is in the process of placing a combined mortgage for the refinancing of Chase I and Chase II
- Company Line of Credit: The Company had no balance outstanding at quarter-end

Dispositions:

- In the nine months ended September 30, 2017, Mack-Cali disposed of 90 non-core buildings totaling 9,436,280 rentable square feet for \$472 million
- In September, Roseland disposed of a non-strategic holding in Montvale, NJ

Dividends:

- In September, the Company's Board of Directors declared a cash dividend of \$0.20 per common share for the third quarter 2017 (indicating an annual rate of \$0.80 per common share). The Company's Core FFO dividend payout ratio for the quarter was 34.9 percent

Financial Highlights – Key Metrics

From September 2016 to September 2017, we strengthened our Core FFO, AFFO, and Debt Coverage ratios:

- Core FFO per share increased from \$0.56 to \$0.57
- AFFO increased from \$20.5M to \$39.6M (93%)
- Interest coverage increased from 3.3x to 3.4x

	09/30/17	06/30/17	03/31/17	12/31/16	09/30/16
<i>(\$'s in thousands, except ratios)</i>					
Market Value of Equity (1)	\$2,607,433	\$2,949,047	\$2,922,371	\$2,928,309	\$2,747,095
Total Debt, Net	2,839,186	2,950,219	2,731,204	2,340,009	2,455,309
Total Market Capitalization	5,446,619	5,899,266	5,653,575	5,268,318	5,202,404
Total Debt/ Total Market Capitalization	52.1%	50.0%	48.3%	44.4%	47.2%
Total Debt/ Total Book Capitalization	56.8%	58.1%	55.6%	54.5%	55.4%
Total Debt/ Total Undepreciated Assets	46.2%	47.5%	43.8%	41.6%	42.4%
Secured Debt/ Total Undepreciated Assets	22.0%	21.9%	18.5%	15.8%	18.3%
Core FFO per share	0.57	0.60	0.56	0.56	0.56
Portfolio Size:					
Consolidated In-Service Properties	147	198	198	199	214
Consolidated Total Commercial Square Footage	17,827,947	21,352,339	21,448,339	20,951,376	23,355,409
Consolidated Total Commercial Square Footage-excluding Non-Core	14,868,716	17,639,242	17,639,242	19,001,223	19,764,352
Commercial Sq. Ft. Leased at End of Period-excluding Non-Core (3)	90.1%	89.9%	90.4%	90.6%	90.3%
Shares and Units:					
Common Shares Outstanding	89,913,576	89,913,919	89,844,752	89,696,713	89,647,337
Common Units Outstanding	10,438,855	10,438,855	10,339,443	10,488,105	10,497,946
Combined Shares and Units	100,352,431	100,352,774	100,184,195	100,184,818	100,145,283
Weighted Average- Diluted (4)	100,727,006	100,369,717	100,636,886	100,575,238	100,252,797
Common Share Price (\$'s):					
At the end of the period	\$23.71	\$27.14	\$26.94	\$29.02	\$27.22
High during period	27.75	28.57	29.70	29.38	29.25
Low during period	22.70	25.96	26.31	24.59	26.11

Notes:

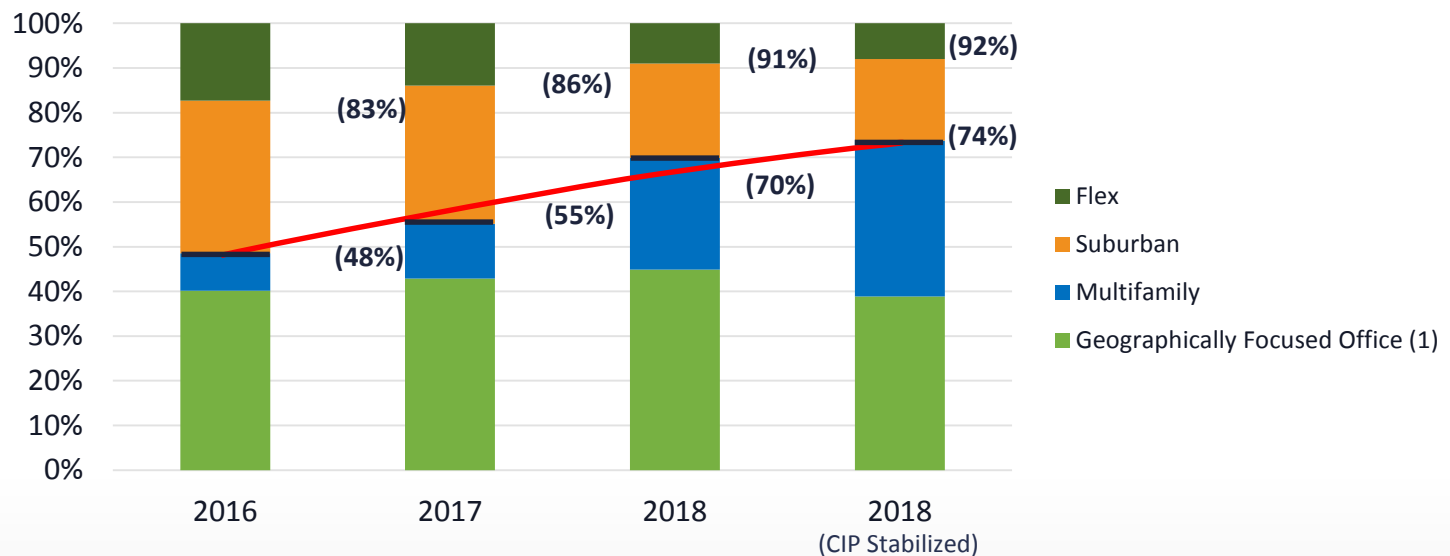
See supporting "Key Metrics" notes on page 43

Financial Highlights– Evolving Portfolio with Superior Quality of Earnings

Mack-Cali has continued to transform its portfolio from heavily suburban earnings towards a growing Residential and specifically geographically focused office⁽¹⁾ concentration

- As a percentage of Net Operating Income, the combined contributions from the residential and focused office platforms are projected to increase from 48% in 2016 to **70%** in 2018
- Incorporating stabilized NOI in our 2,300 unit In-Construction portfolio of \$53 million, the percentage of NOI from our Residential and geographically focused office categories are projected to be **74%** from 48%. Of the remaining 26%, only 18% is suburban office and 8% is flex.
- With its consistently improving portfolio composition, the Company should significantly outgrow its currently discounted multiple

Projected NOI Contribution



Geographically Focused Office (1)

Multifamily

Suburban

Flex

Note:

(1) Geographically Focused Office Includes: Hudson Waterfront, Metropark, Short Hills, White Plains, and George Washington Bridge Portfolios.

Financial Highlights – FFO, Core FFO & AFFO

\$ in thousands, except per share amounts
(unaudited)

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2017	2016	2017	2016
Net income (loss) available to common shareholders	\$38,054	(\$8,541)	\$20,603	\$102,043
Add (deduct): Noncontrolling interest in Operating Partnership	4,413	(999)	2,412	11,947
Real estate-related depreciation and amortization on continuing operations (1)	57,231	52,371	172,144	147,872
Gain on sale of investment in unconsolidated joint venture	(10,568)	-	(23,131)	(5,670)
Gain on change of control of interests	-	-	-	(15,347)
Realized gains and unrealized losses on disposition of rental property, net	(31,336)	17,053	2,112	(68,664)
Funds from operations (2)	\$57,794	\$59,884	\$174,140	\$172,181
Add/Deduct:				
Acquisition-related costs	-	\$815	-	\$2,854
Dead deal costs	-	-	-	791
Mark-to-market interest rate swap	-	(1,012)	-	-
Net real estate tax appeal proceeds	-	(746)	-	(746)
Equity in earnings from joint venture refinancing proceeds	-	(21,708)	-	(21,708)
(Gain)/Loss from extinguishment of debt, net	-	19,302	\$239	6,882
Core FFO	\$57,794	\$56,535	\$174,379	\$160,254
Add (Deduct) Non-Cash Items:				
Straight-line rent adjustments (3)	(\$6,360)	(\$4,378)	(\$12,613)	(\$11,331)
Amortization of market lease intangibles, net (4)	(2,254)	(1,043)	(6,018)	(1,488)
Amortization of stock compensation	2,291	2,133	5,626	4,585
Non real estate depreciation and amortization	505	305	1,231	717
Amortization of debt discount/(premium) and mark-to-market, net	(164)	291	(86)	1,417
Amortization of deferred financing costs	1,184	1,234	3,462	3,583
Deduct:				
Non-incremental revenue generating capital expenditures:				
Building improvements	(1,664)	(5,883)	(9,936)	(14,389)
Tenant improvements and leasing commissions (5)	(5,110)	(8,208)	(17,225)	(35,017)
Tenant improvements and leasing commissions on space vacant for more than one year	(6,667)	(20,456)	(18,783)	(50,387)
Adjusted FFO (6)	\$39,555	\$20,530	\$120,037	\$57,944
Core FFO (calculated above)	\$57,794	\$56,535	\$174,379	\$160,254
Deduct:				
Equity in earnings (loss) of unconsolidated joint ventures, net	\$1,533	(\$82)	\$4,882	\$2,086
Equity in earnings share of depreciation and amortization	(5,260)	(4,559)	(15,607)	(13,948)
Add-back:				
Interest expense	25,634	24,233	70,898	72,158
Recurring JV distributions	4,057	2,869	9,778	8,473
Income (loss) in non-controlling interest in consolidated joint ventures	(447)	(65)	(865)	(460)
Redeemable noncontrolling interest	2,683	-	6,157	-
Adjusted EBITDA	\$85,994	\$78,931	\$249,622	\$228,563
Net debt at period end (7)	\$2,750,397	\$2,433,754	\$2,750,397	\$2,433,754
Net debt to Adjusted EBITDA (8)	8.0x	7.7x	8.3x	8.0x
Diluted weighted average shares/units outstanding (9)	100,727	100,253	100,701	100,486
Funds from operations per share-diluted	\$0.57	\$0.60	\$1.73	\$1.71
Core Funds from Operations per share/unit-diluted	\$0.57	\$0.56	\$1.73	\$1.59
Dividends declared per common share	\$0.20	\$0.15	\$0.55	\$0.45

Notes: See footnotes and "Information About FFO, Core FFO, & AFFO" on the following page.

FFO, Core FFO & AFFO - Notes

\$ in thousands, except per share amounts
(unaudited)

Notes

- (1) Includes the Company's share from unconsolidated joint ventures, and adjustments for noncontrolling interest, of \$5,362 and \$4,559 for the three months ended September 30, 2017 and 2016, respectively, and \$15,607 and \$13,948 for the nine months ended September 30, 2017 and 2016, respectively. Excludes non-real estate-related depreciation and amortization of \$505 and \$305 for the three months ended September 30, 2017 and 2016, respectively, and \$1,231 and \$717 for the nine months ended September 30, 2017 and 2016, respectively.
- (2) Funds from operations is calculated in accordance with the definition of FFO of the National Association of Real Estate Investment Trusts (NAREIT). See "Information About FFO, Core FFO and AFFO" below.
- (3) Includes the Company's share from unconsolidated joint ventures of \$673 and \$362 for the three months ended September 30, 2017 and 2016, respectively, and \$968 and \$511 for the nine months ended September 30, 2017 and 2016, respectively.
- (4) Includes the Company's share from unconsolidated joint ventures of \$81 and \$95 for the three months ended September 30, 2017 and 2016, respectively, and \$256 and \$285 for the nine months ended September 30, 2017 and 2016, respectively.
- (5) Excludes expenditures for tenant spaces in properties that have not been owned by the Company for at least a year.
- (6) In its Supplemental Operating and Financial Data furnished for the First Quarter 2016, the Company had presented the Adjusted FFO (AFFO) amount for the three months ended March 31, 2016 of \$21,924, which did not properly reflect the effects of certain non-cash components of AFFO. The amount presented in this report of \$57,944 for the nine months ended September 30, 2016 includes the corrected amount.
- (7) Net Debt calculated by taking the sum of senior unsecured notes, unsecured revolving credit facility, and mortgages, loans payable and other obligations, and deducting cash and cash equivalents, all at period end.
- (8) Equals Net Debt at period end divided by Adjusted EBITDA (for quarter periods, Adjusted EBITDA annualized multiplying quarter amounts by 4).
- (9) Calculated based on weighted average common shares outstanding, assuming redemption of Operating Partnership common units into common shares (10,439 and 10,498 shares for the three months ended September 30, 2017 and 2016, respectively, and 10,394 and 10,502 for the nine months ended September 30, 2017 and 2016, respectively), plus dilutive Common Stock Equivalents (i.e. stock options).

Information About FFO, Core FFO and AFFO

Funds from operations ("FFO") is defined as net income (loss) before noncontrolling interests of unitholders, computed in accordance with generally accepted accounting principles ("GAAP"), excluding gains or losses from depreciable rental property transactions, and impairments related to depreciable rental property, plus real estate-related depreciation and amortization. The Company believes that FFO per share is helpful to investors as one of several measures of the performance of an equity REIT. The Company further believes that as FFO per share excludes the effect of depreciation, gains (or losses) from sales of properties and impairments related to depreciable rental property (all of which are based on historical costs which may be of limited relevance in evaluating current performance), FFO per share can facilitate comparison of operating performance between equity REITs.

FFO per share should not be considered as an alternative to net income available to common shareholders per share as an indication of the Company's performance or to cash flows as a measure of liquidity. FFO per share presented herein is not necessarily comparable to FFO per share presented by other real estate companies due to the fact that not all real estate companies use the same definition. However, the Company's FFO per share is comparable to the FFO per share of real estate companies that use the current definition of the National Association of Real Estate Investment Trusts ("NAREIT"). A reconciliation of net income per share to FFO per share is included in the financial tables above.

Core FFO is defined as FFO, as adjusted for items that may distort the comparative measurement of the Company's performance over time. Adjusted FFO ("AFFO") is defined as Core FFO less (i) recurring tenant improvements, leasing commissions and capital expenditures, (ii) straight-line rents and amortization of acquired below-market leases, net, and (iii) other non-cash income, plus (iv) other non-cash charges. Core FFO and AFFO are both non-GAAP financial measures that are not intended to represent cash flow and are not indicative of cash flows provided by operating activities as determined in accordance with GAAP. Core FFO and AFFO are presented solely as supplemental disclosures that the Company's management believes provides useful information regarding the Company's operating performance and its ability to fund its dividends. There are not generally accepted definitions established for Core FFO or AFFO. Therefore, the Company's measures of Core FFO and AFFO may not be comparable to the Core FFO and AFFO reported by other REITs. A reconciliation of net income to Core FFO and AFFO are included in the financial tables above.

Net Asset Value (NAV) (Unaudited)

\$ in millions
(except per share amounts)

We currently estimate a Mack-Cali NAV of approximately \$3.69bn, inclusive of approximately \$1.47bn in Roseland

	NAV Calculation (2)								Net Value Range (3)		
	<u>Rentable</u> <u>SF/ Apt</u> <u>Units</u>	<u>Projected</u> <u>NOI (1)</u>	<u>Year 1</u> <u>Cap Rate</u>	<u>Gross Asset</u> <u>Value</u>	<u>Gross Per SF /</u> <u>Unit (10)</u>	<u>Existing</u> <u>Property</u> <u>Debt</u>	<u>Third Party</u> <u>Interests</u>	<u>Discount for</u> <u>CIP</u>	<u>Net Asset</u> <u>Value</u>	<u>High</u>	<u>Low</u>
<u>Office Portfolio</u>	<u>MSF</u>								-		
Hudson Waterfront (Jersey City)	4.884	\$81.1	4.2%	\$1,954	\$400	(\$460)	\$0	\$0	\$1,494	\$1,632	\$1,345
Urban Core (Metropark, Short Hills)	1.951	42.0	6.6%	635	325	(125)	0	0	510	551	472
Suburban Core (Morris & Monmouth County)	4.542	58.2	8.0%	725	160	(68)	0	0	657	695	623
Flex	3,492	37.2	6.9%	540	155	0	0	0	540	569	509
Subtotal (4)	14.869			\$3,854	\$259	(\$653)	\$0	\$0	\$3,201	\$3,447	\$2,949
Non-Core (5)	2.959			331		0	0	0	331	347	315
Hotel and Other JV Interests (6)				212		(130)	(41)	0	41	42	38
Land & Other Assets (7)(8)				393		0	0	0	393	403	373
Office - Asset Value	17.828			\$4,790		(\$783)	(\$41)	\$0	\$3,966	\$4,239	\$3,675
Less: Office Unsecured Debt									(1,500)	(1,500)	(1,500)
Less: Office Preferred Equity/LP Interests									(53)	(53)	(53)
Total Office NAV	17.828								\$2,413	\$2,686	\$2,122
<u>Multifamily</u>	<u>Units</u>										
Operating Properties - Wholly Owned (12)	2,551	\$49.0	4.85%	\$1,009	\$396	(\$511)	\$0	(\$3)	\$496	\$523	\$470
Operating Properties - JVs (9)(12)	2,733	66.1	4.72%	1,402	513	(677)	(379)	(8)	337	355	320
Operating Properties - Subordinate JVs	542	16.2	4.97%	326	601	(138)	(154)	0	34	36	32
In-Construction Properties (11)	2,300	53.9	5.39%	999	434	(158)	(19)	(491)	331	352	312
Future Development Properties (8)	9,937			531	59	0	(140)	0	391	410	371
Fee Income Business & Other				40		0	0	0	40	40	40
Multifamily - Asset Value	18,063			\$4,307		(\$1,483)	(\$692)	(\$502)	\$1,629	\$1,716	\$1,545
Less: Rockpoint Interest									(156)	(156)	(156)
Total Multifamily NAV	18,063								\$1,473	\$1,560	\$1,389
Less: Market Management Fee (13)									(200)	(200)	(200)
Total Mack-Cali NAV									\$3,686	\$4,046	\$3,311
Approximate NAV / Share (100.7MM shares)									\$36.61	\$40.17	\$32.89

See footnotes and "Information About Net Asset Value (NAV)" on pages 14 and 15.

Multifamily: Net Asset Value – Breakdown (Unaudited)

\$ in millions

Highlights of Roseland's Net Asset Value include:

Top NAV (net equity) contributors: (41% NAV)

1.	Urby at Harborside	\$203
2.	Monaco	174
3.	Alterra at Overlook Ridge	101
4.	Portside 7 & 5/6 at East Pier	97
5.	Chase I & II at Overlook Ridge	<u>95</u>
		\$670

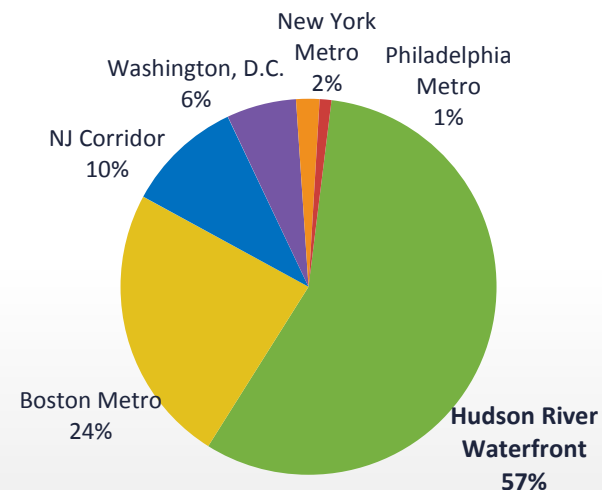
Valuation Spotlight - Operating Asset Value

<u>Ownership</u>	<u>Key Assets</u>	<u>GAV</u>	<u>Per Unit</u>	<u>NAV</u>
Wholly Owned	Monaco, Alterra, Chase I & II	\$1,009	\$383,607	\$496
Joint Venture	Urby, M2 at Marbella, Crystal House	1,402	493,442	337
Subordinated Interest	Marbella	<u>326</u>	542,808	<u>34</u>
Total		\$2,737		\$867

Gross Portfolio Value (\$ in Millions)

Stabilized Gross Asset Value	\$4,306
Less: Discount for CIP	<u>(502)</u>
Discounted Gross Asset Value	\$3,804
Less: Existing Debt	(1,483)
Less: 3rd Party Interests	<u>(692)</u>
Roseland Net Asset Value	\$1,629
MCRC Share (14)	\$1,473
Rockpoint Share	\$156

NAV by Market



See footnotes and "Information About Net Asset Value (NAV)" on pages 14 and 15.

Notes: Net Asset Value (Unaudited)

\$ in millions

- (1) Based on projected 2018 cash net operating income with management fees added back.
- (2) NAV is arrived at by calculating the estimated gross asset values for each of our real estate properties, investments and other significant assets and interests, and then deducting from such amounts the corresponding net debt and third parties' interests in the assets. Unless otherwise noted, gross asset values for the operating real estate properties are calculated using the direct capitalization method by dividing projected net operating income for a one year period by an estimated current capitalization rate for each property. For each operating property, management projects net operating income that it expects to receive for future periods from a combination of in-place lease contracts, prospective renewals of expiring leases and prospective lease-up of vacant space. Factors considered by management in projecting releasing and lease-up of vacant space and estimating the applicable market rental rates include: identification of leases currently being negotiated by management; historical annual leasing volumes for such property types; and comparable leases that have been executed for properties within the Company's portfolio and for competitor buildings in similar locations. A capitalization rate is estimated for each property based on its asset class and geographic location. Estimates of capitalization rates are based on information from recent property sale transactions as well as from publicly available information regarding unrelated third party property transactions.
- (3) The value range is determined by adding or subtracting 0.50% to the mid-point terminal cap rate for office properties and 0.125% to the year 1 cap rate for multifamily properties. Property cash flows have been reduced by credit loss reserves and leasing and base building capital expenditures, including targeted Harborside renovations.

	Rentable			Market			Stabilized		Unlevered	
	Area (MSF)	Projected 2018 NOI	Year 1 Cap Rate	In-Place Rent PSF	Rent PSF	Occupancy Rate	Stabilized Cap Rate	IRR	Value	\$ PSF
<u>Office</u>										
Hudson Waterfront	4.884	81.1	4.2%	\$36.09	\$45.86	94.0%	6.0%	7.0%	\$ 1,954	\$ 400
Urban Core	1.951	42.0	6.6%	\$34.89	\$38.34	94.0%	6.5%	8.0%	635	325
Suburban Core	4.542	58.2	8.0%	\$26.85	\$27.28	90.0%	8.0%	9.0%	725	160
Flex Parks	<u>3.492</u>	37.2	6.9%	<u>\$17.52</u>	<u>\$19.67</u>	93.0%	7.0%	8.0%	<u>540</u>	155
Sub-Total	14.869			\$28.75	\$33.05				\$3,854	

The year one cap rate, applied to the projected 2018 cash net operating income, is derived from the present value of periodic cash flows over five years and a terminal value based on stabilized income and a market cap rate, all discounted at an unlevered internal rate of return.

- (5) Valuations for non-core assets, which are those assets being considered for sale or disposal, or in the active marketing process, are generally based on recent contract prices for similar properties in the process of being sold, letters of intent and ongoing negotiations for properties.
- (6) Includes the Company's ownership interests in the Hyatt Regency Jersey City and three office joint venture properties.
- (7) Includes Land \$191 million (Plaza 4 - \$90mm, One Lake St. \$43 million, All other \$58 million); Wegman's property (\$62 million), seller financing notes (\$65 million), 1031 funds (\$39 million) and two out-of-service properties at cost (\$36 million).
- (8) The value of land is based on a combination of recent or pending transactions for land parcels within our relevant markets and unrelated third parties, and sometimes may utilize land appraisals for certain markets, if available for other purposes, such as for transaction financing. Further, we consider what a land parcel's value would need to be when combined with all other development costs to yield what we believe to be an appropriate target rate of return for a development project. The per apartment unit or per square foot office space values are derived by dividing the aggregate land value by the number of potential apartment units or square feet of office space the land can accommodate. The number of potential units or square feet of office space a land parcel can accommodate is most commonly governed by either in-place governmental approvals or density regulations set forth by existing zoning guidelines.
- (9) Joint venture investments are generally valued by: applying a capitalization rate to projected net operating income for the joint venture's asset (which is similar to the process for valuing those assets wholly owned by the Company, as described above and previously), and deducting any joint venture level debt and any value allocable to joint venture partners' interests.
- (10) Represents gross value per square factor unit prior to reduction of JV interests and debt.

Notes: Net Asset Value

(Unaudited)

- (11) The valuation approach for assets in construction or lease-up are similar to that applied to assets undergoing repositioning/repurposing, as described below. After applying an estimated capitalization rate to a projected stabilized net operating income upon completion of the construction or lease-up activities, the Company deducts any estimated future costs required to complete construction of the asset to arrive at an estimated value attributable to the asset. The Company then discounts the capitalized value back based on the projected number of periods to reach stabilization. The discount rate applied is determined based on a risk assessment of the development activities and comparable target returns in the marketplace. The Company then adds back the discounted projected interim cash flows expected to be generated during the projected lease-up period to reach stabilization.
- (12) Valuations for properties planned for or undergoing a repositioning or repurposing utilize a projected stabilized net operating income for the asset upon completion of the repositioning/repurposing activities. After applying an estimated capitalization rate to a projected stabilized net operating income, the capitalized value is next discounted back based on the projected number of periods to re-stabilize the asset. The discount rate applied is determined based on a risk assessment of the repositioning/repurposing activities and comparable target returns in the marketplace, and further validated by outside market sources, when available for that market. Additionally, adjustments are made to the estimated value by deducting any estimated future costs necessary to complete the planned activities, as well as adding back the discounted projected interim operating cash flows expected to be generated by the property until re-stabilization has been achieved.
- (13) Represents an estimate of management fee cost based on 3.0% of revenues, as the NOI presented is before cost for managing the portfolio.
- (14) The multifamily valuation analysis totals to a Roseland NAV of \$1,629,000,000, with the company's share of this NAV of \$1,473,000,000 ("MCRC Share"). This latter amount represents the company's share of Roseland NAV, net of the \$156,000,000 attributable to Rockpoint's noncontrolling interest.

Information About Net Asset Value (NAV)

The use of NAV as a measure of value is subject to certain inherent limitations. The assessment of the estimated NAV of a particular property is subjective in that it involves estimates and assumptions and can be calculated using various acceptable methods. The Company's methods of determining NAV may differ from the methods used by other companies. Accordingly, the Company's estimated NAV may not be comparable to measures used by other companies. As with any valuation methodology, the methodologies utilized by the Company in estimating NAV are based upon a number of estimates, assumptions, judgments or opinions that may or may not prove to be correct. Capitalization rates obtained from publicly available sources also are critical to the NAV calculation and are subject to the sources selected and variability of market conditions at the time. Investors in the Company are cautioned that NAV does not represent (i) the amount at which the Company's securities would trade at a national securities exchange, (ii) the amount that a security holder would obtain if he or she tried to sell his or her securities, (iii) the amount that a security holder would receive if the Company liquidated its assets and distributed the proceeds after paying all of their expenses and liabilities or (iv) the book value of the Company's real estate, which is generally based on the amortized cost of the property, subject to certain adjustments.

Financial Highlights – Balance Sheet

\$ in thousands, except per share amounts
(unaudited)

	AS OF SEP 30, 2017	AS OF DEC 31, 2016
<u>ASSETS</u>		
<u>Rental property</u>		
Land and leasehold interests	\$712,166	\$661,335
Buildings and improvements	4,021,241	3,758,210
Tenant improvements	344,465	364,092
Furniture, fixtures and equipment	29,355	21,230
	<u>5,107,227</u>	<u>4,804,867</u>
Less – accumulated depreciation and amortization	<u>(1,146,091)</u>	<u>(1,332,073)</u>
	3,961,136	3,472,794
Rental property held for sale, net	<u>116,958</u>	<u>39,743</u>
Net Investment in Rental Property	<u>4,078,094</u>	<u>3,512,537</u>
Cash and cash equivalents	88,789	31,611
Investments in unconsolidated joint ventures	238,440	320,047
Unbilled rents receivable, net	102,280	101,052
Deferred charges, goodwill and other assets, net	439,864	267,950
Restricted cash	40,473	53,952
Accounts receivable, net of allowance for doubtful accounts of \$1,320 and \$1,335	<u>7,579</u>	<u>9,617</u>
Total Assets	<u>\$4,995,519</u>	<u>\$4,296,766</u>
<u>LIABILITIES & EQUITY</u>		
Senior unsecured notes, net	\$818,764	\$817,355
Unsecured revolving credit facility and term loans	671,838	634,069
Mortgages, loans payable and other obligations, net	1,348,584	888,585
Dividends and distributions payable	20,929	15,327
Accounts payable, accrued expenses and other liabilities	182,929	159,874
Rents received in advance and security deposits	46,355	46,442
Accrued interest payable	<u>16,776</u>	<u>8,427</u>
Total Liabilities	<u>3,106,175</u>	<u>2,570,079</u>
Commitments and contingencies		
Redeemable noncontrolling interests	209,070	-
Equity		
Mack-Cali Realty Corporation stockholders' equity:		
Common stock, \$0.01 par value, 190,000,000 shares authorized, 89,913,576 and 89,696,713 shares outstanding	899	897
Additional paid-in capital	2,566,069	2,576,473
Dividends in excess of net earnings	(1,081,028)	(1,052,184)
Accumulated other comprehensive income	<u>2,526</u>	<u>1,985</u>
Total Mack-Cali Realty Corporation Stockholders' Equity	<u>1,488,466</u>	<u>1,527,171</u>
Noncontrolling interests in subsidiaries:		
Operating Partnership	172,809	178,570
Consolidated joint ventures	<u>18,999</u>	<u>20,946</u>
Total Noncontrolling Interests in Subsidiaries	<u>191,808</u>	<u>199,516</u>
Total Equity	<u>1,680,274</u>	<u>1,726,687</u>
Total Liabilities and Equity	<u>\$4,995,519</u>	<u>\$4,296,766</u>

Financial Highlights – Income Statement

\$ in thousands, except per share amounts
(unaudited)

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2017	2016	2017	2016
REVENUES				
Base rents	\$128,643	\$129,523	\$382,915	\$380,133
Escalations and recoveries from tenants	16,385	16,177	47,455	45,248
Real estate services	5,748	6,650	17,980	19,931
Parking income	5,766	3,443	15,047	10,131
Other income	3,476	1,724	9,274	4,224
Total Revenues	160,018	157,517	472,671	459,667
EXPENSES				
Real estate taxes	21,300	20,606	63,609	66,250
Utilities	11,480	14,127	33,251	38,658
Operating services	26,312	25,553	80,495	76,309
Real estate services expenses	6,207	6,361	18,376	19,418
General and administrative	13,140	14,007	37,223	39,011
Acquisition-related costs	-	815	-	2,854
Depreciation and amortization	52,375	48,117	157,768	134,639
Total Expenses	130,814	129,586	390,722	377,139
Operating Income	29,204	27,931	81,949	82,528
OTHER (EXPENSE) INCOME				
Interest expense	(25,634)	(24,233)	(70,898)	(72,158)
Interest and other investment income (loss)	762	1,262	1,358	739
Equity in earnings (loss) of unconsolidated joint ventures	(1,533)	21,790	(4,882)	19,622
Gain on change of control of interests	-	-	-	15,347
Realized gains (losses) and unrealized losses on disposition of rental property, net	31,336	(17,053)	(2,112)	68,664
Gain on sale of investment in unconsolidated joint venture	10,568	-	23,131	5,670
Gain (loss) from extinguishment of debt, net	-	(19,302)	(239)	(6,882)
Total Other Income (Expense)	15,499	(37,536)	(53,642)	31,002
Net Income (Loss)	44,703	(9,605)	28,307	113,530
Noncontrolling interest in consolidated joint ventures	447	65	865	460
Noncontrolling interest in Operating Partnership	(4,413)	999	(2,412)	(11,947)
Redeemable noncontrolling interest	(2,683)	-	(6,157)	-
Net Income (Loss) Available to Common Shareholders	\$38,054	(\$8,541)	\$20,603	\$102,043
Basic earnings per common share:				
Net income (loss) available to common shareholders	<u>\$0.39</u>	<u>(\$0.10)</u>	<u>\$0.06</u>	<u>\$1.14</u>
Diluted earnings per common share:				
Net income (loss) available to common shareholders	<u>\$0.39</u>	<u>(\$0.10)</u>	<u>\$0.06</u>	<u>\$1.13</u>
Basic weighted average shares outstanding	<u>90,023</u>	<u>89,755</u>	<u>89,997</u>	<u>89,739</u>
Diluted weighted average shares outstanding	<u>100,727</u>	<u>100,253</u>	<u>100,701</u>	<u>100,486</u>

Debt Statistics

\$ in thousands

Mack-Cali thoughtfully oversees its overall leverage in pursuit of its accretive multifamily development growth by consistently reducing offline portfolio leverage

	Lender	Effective Interest Rate	September 30, 2017	December 31, 2016	Date of Maturity
OFFICE PORTFOLIO					
Secured Debt					
Curtis Center	CCRE & PREFG	LIBOR+5.912%	-	\$75,000	-
23 Main Street	Berkadia CMBS	5.587%	\$27,282	27,838	09/01/18
Harborside Plaza 5	The Northwestern Mutual Life Insurance Co. & New York Life Insurance Co.	6.842%	210,381	213,640	11/01/18
One River Center	Guardian Life Ins. Co.	7.311%	40,668	41,197	02/01/19
101 Hudson	Wells Fargo CMBS	3.197%	250,000	250,000	10/11/26
Short Hills Portfolio	Wells Fargo CMBS	4.150%	124,500	-	04/01/27
Principal balance outstanding			652,831	607,675	
Unamortized deferred financing costs			(3,054)	(2,193)	
Total Secured Debt - Office Portfolio			\$649,777	\$605,482	
Senior Unsecured Notes: (1)(2)					
2.500%, Senior Unsecured Notes	public debt	2.803%	\$250,000	\$250,000	12/15/17
4.500%, Senior Unsecured Notes	public debt	4.612%	300,000	300,000	04/18/22
3.150%, Senior Unsecured Notes	public debt	3.517%	275,000	275,000	05/15/23
Principal balance outstanding			825,000	825,000	
Adjustment for unamortized debt discount			(3,708)	(4,430)	
Unamortized deferred financing costs			(2,528)	(3,215)	
Total Senior Unsecured Notes, net:			\$818,764	\$817,355	
Revolving Credit Facility & Unsecured Term Loans:					
2016 Unsecured Term Loan	7 Lenders	3.13%	\$350,000	\$350,000	01/07/19
2017 Unsecured Term Loan	13 Lenders	3.31%	325,000	-	01/25/20
Revolving Credit Facilities	13 Lenders	LIBOR +1.200%	-	286,000	01/25/21
Unamortized deferred financing costs			(3,162)	(1,931)	
Total Revolving Credit Facilities & Unsecured Term Loans:			\$671,838	\$634,069	
Total Debt - Office Portfolio			\$2,140,379	\$2,056,906	
MULTIFAMILY PORTFOLIO					
Secured Debt (Mortgages)					
Port Imperial 4/5 Hotel	Fifth Third Bank & Santander	LIBOR+4.50%	30,991	14,919	10/06/18
Chase II	Fifth Third Bank	LIBOR+2.25%	46,167	34,708	12/16/18
Park Square	Wells Fargo Bank N.A.	LIBOR+1.872%	26,917	27,500	04/10/19
250 Johnson	M&T Bank	LIBOR+2.35%	22,668	2,440	05/20/19
Portside 5/6	Citizens Bank	LIBOR+2.50%	31,987	-	09/19/19
Port Imperial South 11	JPMorgan Chase	LIBOR+2.35%	37,827	14,073	11/24/19
Worcester	Citizens Bank	LIBOR+2.50%	27,798	-	12/10/19
Monaco	The Northwestern Mutual Life Insurance Co.	3.15%	170,392	-	02/01/21
Port Imperial South 4/5 Retail	American General Life & A/G PC	4.559%	4,000	4,000	12/01/21
The Chase at Overlook Ridge	New York Community Bank	3.74%	72,500	72,500	02/01/23
Portside 7	CBRE Capital Markets/FreddieMac	3.569%	58,998	58,998	08/01/23
Alterra I & II	Capital One/FreddieMac	3.854%	100,000	-	02/01/24
150 Main Street	Natixis Real Estate Capital LLC	4.48%	41,000	26,642	08/05/27
Port Imperial South 4/5 Garage	American General Life & A/G PC	4.853%	32,600	32,600	12/01/29
Principal balance outstanding			703,845	288,380	
Unamortized deferred financing costs			(5,038)	(5,277)	
Total Secured Debt - Multifamily Portfolio			\$698,807	\$283,103	
Total Debt - Multifamily Portfolio			\$698,807	\$283,103	
Total Debt:			\$2,839,186	\$2,340,009	

Notes:

See supporting "Debt Statistics" notes on page 43

Debt Breakdown and Repayments

\$ in thousands

Mack-Cali has minimal variable rate debt of only \$224 million, or 8% of total debt outstanding

Debt Breakdown

	Balance	% of Total	Weighted Average Interest Rate (1)	Weighted Average Maturity in Years
Office - Fixed Rate Unsecured Debt and Other Obligations	\$1,500,000	52.51%	3.48%	2.77
Office - Fixed Rate Secured Debt	652,831	22.85%	4.91%	5.74
Multifamily - Fixed Rate Secured Debt	479,490	16.79%	3.68%	5.74
Variable Rate Secured Debt	224,357	7.85%	3.37%	1.38
Variable Rate Unsecured Debt	-	-	-	-
Totals/Weighted Average:	\$2,856,677	100.00%	3.87%	3.86
Adjustment for unamortized debt discount	(3,708)			
Unamortized deferred financing costs	(13,783)			
Total Debt, net	\$2,839,186			

Maturity Schedule

Period	Scheduled Amortization	Principal Maturities	Total	Weighted Average Interest Rate of Future Repayments (1)
October 1 to December 31, 2017	\$1,849	\$250,000	\$251,849	2.83%
2018	6,977	308,695	315,672	6.12%
2019	1,912	534,566	536,478	3.55%
2020	1,977	325,000	326,977	3.31%
2021	2,051	168,800	170,851	3.19%
Thereafter	6,811	1,242,647	1,249,458	3.89%
Sub-total	21,577	2,829,708	2,851,285	3.87%
Adjustment for unamortized debt discount/premium, net, as of September 30, 2017	(3,708)	-	(3,708)	
Unamortized mark-to-market	5,392	-	5,392	
Unamortized deferred financing costs	(13,783)	-	(13,783)	
Totals/Weighted Average:	\$9,478	\$2,829,708	\$2,839,186	3.87% (2)

Notes:

See supporting "Debt Breakdown and Repayments" notes on page 43

Office Portfolio

Quarterly Highlights & Achievements

Our continued goal in re-shaping the portfolio through sales, strategic acquisitions and selective leasing, is to generate longer leases with less cost per square-foot per year and a more manageable lease expiration schedule of no more than 12% each year

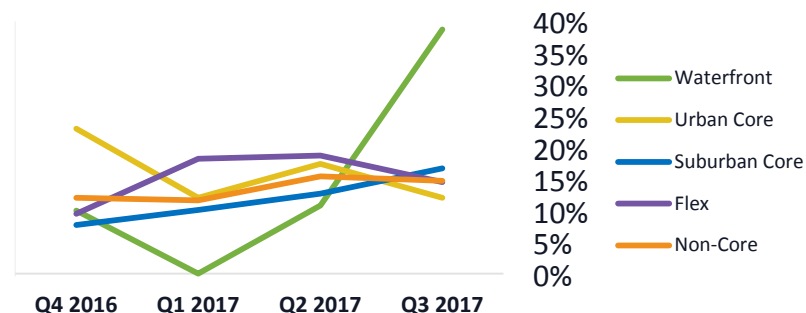
Rent Roll Up:

- Rents on Q3 transactions rolled up 0.1% on a cash basis and 14.7% on a GAAP basis. Year-to-date, rents have rolled up 1.2% cash and 14.3% GAAP. For Core/Waterfront/Flex portfolio Q3 rents rolled down 0.6% cash and rolled up 14.6% GAAP. For the quarter, GAAP rents rolled up on 41 of the 42 transactions which qualified for inclusion in the statistic

Average Rent:

In Q3, 747,562 SF leased at:	Waterfront	\$49.81
	Urban Core	32.13
	Suburban Core	26.43
	Flex	22.01
	Sub-Total	\$23.58
	Repositioning	29.50
	Non-Core	27.62
	TOTALS	\$24.65

Weighted Average Roll Up-Down



Leasing Costs:

- For Q3 transactions, we committed \$2.03 per square foot per year of the lease term, and our year-to-date average is \$2.16

2017 Expirations (Q4):

Remaining 2017 expirations aggregate 681,000 square feet (net of 89,000 square feet in properties we plan to sell/repurpose):

- Represents 4.4% of leased square feet and 5.2% of annualized base rent;
- Average lease expirations on the Waterfront have in-place rental rates at approximately \$33 per square-foot. Similar space in adjacent buildings have leased within the past year at average in-place rental rates of \$45 per square-foot by Mack-Cali and our competitors. It is expected that the lease-up of this space is a "when, not if" scenario. Mack-Cali continues to add amenities to make these the buildings of choice in this market;
- 238,000 square feet in Urban and Suburban Core properties, represents a manageable 3.7% of Core portfolio. The product quality has drastically increased in this category as we removed the non-core buildings through sales. We should retain a significant amount of this space at increasing rents and replace the remainder with new tenants

2018 Expirations (approximately 2M square feet):

	SF	Comments
Waterfront	867,061	Existing tenants express renewal and expansion interest; new tenants represent cash roll up potential but will take some quarters
Urban Core	85,574	Tight markets, existing tenants looking to expand
Suburban Core	277,732	Capital expenditure improvements should help retain and attract tenants
Flex	262,028	Never been an issue to re-lease flex space in Westchester
Sub-Total	1,492,395	
Non-Core	518,658	
TOTALS	2,011,053	

Disposition Strategy & Statistics

Over the past two years Mack-Cali has strategically disposed of over \$1.1B in Non-Core and Joint Venture office assets. We expect to be complete with our disposition strategy in 2Q 2018. Our goal is to own a class A office portfolio totaling approximately 15MSF primarily comprised of Hudson Waterfront, Flex, Urban Core and Suburban Core assets.

	SEPTEMBER 2015			YEAR-END 2016			TARGETED YEAR-END 2017			TARGETED 1H 2018		
	SF	% of SF Portfolio	# of Bldgs	SF	% of SF Portfolio	# of Bldgs	SF	% of SF Portfolio	# of Bldgs	SF	% of SF Portfolio	# of Bldgs
Waterfront Totals	4,317,978	14.4%	5	4,884,193	22.0%	6	4,884,193	22.0%	6	4,884,193	32.4%	6
Urban Core Totals	911,185	3.0%	5	1,370,154	6.2%	7	1,951,091	8.8%	10	1,951,091	12.9%	10
<i>Short Hills</i>	247,476	0.8%	1	247,476	1.1%	1	828,413	3.7%	4	828,413	5.5%	4
<i>Metropark</i>	395,709	1.3%	2	854,678	3.9%	4	854,678	3.9%	4	854,678	5.7%	4
<i>Fort Lee</i>	268,000	0.9%	2	268,000	1.2%	2	268,000	1.2%	2	268,000	1.8%	2
Suburban Core Totals	7,095,714	23.7%	52	5,536,852	25.0%	38	5,532,471	25%	37	4,541,820	30.1%	30
<i>Morris County</i>	3,111,266	10.4%	21	2,824,974	12.7%	17	3,209,824	14.5%	19	2,811,776	18.7%	17
<i>Monmouth County</i>	1,223,440	4.1%	10	987,472	4.5%	6	1,266,944	5.7%	9	1,266,944	8.4%	9
<i>Other Assets</i>	2,761,008	9.2%	21	1,724,406	7.8%	15	1,055,703	4.8%	9	463,100	3.1%	4
Flex Asset Totals	5,947,238	19.8%	113	5,897,238	26.6%	112	4,137,597	18.7%	75	3,491,612	23.2%	60
Portfolio Subtotals	18,272,115	60.9%	175	17,688,437	79.8%	163	16,505,352	74.4%	128	14,868,716	98.6%	106
Non-Core												
Joint Venture	5,456,887	18.2%	34	1,423,838	6.4%	4	199,223	0.9%	2	199,223	1.3%	2
White Plains	668,000	2.2%	5	704,300	3.2%	5	704,300	3.2%	5	0	0.0%	0
Paramus Area	3,023,076	10.1%	14	2,356,275	10.6%	12	669,701	3.0%	3	0	0.0%	0
Cranford Area	795,131	2.7%	8	0	0.0%	0	0	0.0%	0	0	0.0%	0
DC & Maryland	1,254,117	4.2%	9	0	0.0%	0	0	0.0%	0	0	0.0%	0
NYC	524,476	1.7%	1	0	0.0%	0	0	0.0%	0	0	0.0%	0
Exited Market Subtotals	11,721,687	39.1%	71	4,484,413	20.0%	21	1,573,224	7.1%	19	199,223	1.3%	2
OVERALL TOTALS	29,993,802		246	22,172,850		184	18,078,576		186	15,067,939		108

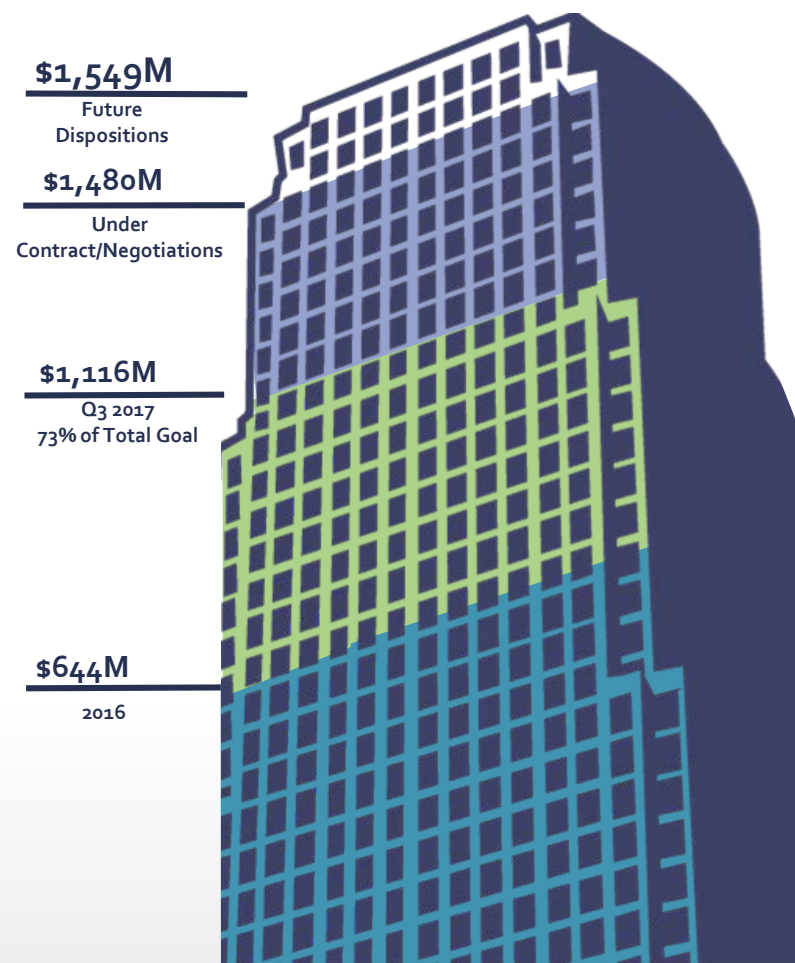
Disposition Strategy & Statistics

We have made significant progress toward completing our portfolio transformation via strategic disposition of non-core and JV assets and expect to finish our program in 2Q 2018

- **To Date:** In 2017, we executed \$472 million of non-core office and flex asset sales. We have executed on \$1.12 billion of sales since September 2015, bringing us to 73% of our total disposition goal
- **Active:** \$364 million of non-core dispositions are under contract or negotiations
- **Planned:** Future dispositions of \$69 million are comprised of \$49 million currently on the market and another \$20 million in future dispositions, scheduled for completion by 1H 2018

	(\$ in millions)	Percent of Goal	Buildings
2015 and 2016	\$644	42%	28
2017 thru 3Q	472	30%	90
Under Contract/Negotiations	364	24%	26
Future Dispositions	69	4%	4
Total	\$1,549	100%	148

Measuring our Progress: Office Disposition Goal



Leasing Highlights

Rollforwards

For the three months ended September 30, 2017

	Pct. Leased 06/30/17	Inventory 06/30/17	Sq. Ft. Leased 06/30/17	Inventory Reclassified	Space Leased Reclassified	Inventory Acquired/ Disposed	Space Leased Acquired/ Disposed	Expiring/ Adj. Sq. Ft.	Incoming Sq. Ft.	Net Leasing Activity	Inventory 09/30/17	Sq. Ft. Leased 09/30/17	Pct. Leased 09/30/17
Waterfront	93.9%	4,884,193	4,585,171			-	-	(5,070)	12,510	7,440	4,884,193	4,592,611	94.0%
Urban Core	85.9%	2,573,391	2,211,175	(622,300)	(469,397)	-	-	(42,940)	50,294	7,354	1,951,091	1,749,132	89.6%
Suburban Core	85.5%	4,293,720	3,669,917	248,100	189,021	-	-	(11,576)	12,831	1,255	4,541,820	3,860,193	85.0%
Flex Parks	91.4%	5,887,938	5,384,461	(636,685)	(571,760)	(1,759,641)	(1,586,507)	(543,888)	507,123	(36,765)	3,491,612	3,189,429	91.3%
Sub-Totals	89.9%	17,639,242	15,850,724	(1,010,885)	(852,136)	(1,759,641)	(1,586,507)	(603,474)	582,758	(20,716)	14,868,716	13,391,365	90.1%
Repositioning ⁽¹⁾									70,878				
Non-Core	72.3%	3,713,097	2,684,611	1,010,885	852,136	(1,764,751)	(1,082,771)	(353,856)	93,926	(259,930)	2,959,231	2,194,046	74.1%
TOTALS	86.8%	21,352,339	18,535,335	-	-	(3,524,392)	(2,669,278)	(957,330)	747,562	(280,646)	17,827,947	15,585,411	87.4%

Percentage Leased

	Pct Leased 06/30/17 After Reclassification	Impact of Acquisition/ Disposition	Impact of Leasing Activity	Pct Leased 09/30/17	SQ FT Leased Commercial Tenants	SQ FT Leased Service Tenants	SQ FT Unleased
Waterfront	93.9%	0.0%	0.1%	94.0%	4,480,090	112,521	291,582
Urban Core	89.3%	0.0%	0.3%	89.6%	1,734,006	15,126	201,959
Suburban Core	85.0%	0.0%	0.0%	85.0%	3,708,143	152,050	681,627
Flex Parks	91.6%	0.2%	(0.5%)	91.3%	3,161,086	28,343	302,183
Sub-Totals	90.2%	0.0%	(0.1%)	90.1%	13,083,325	308,040	1,477,351
Non-Core	74.9%	1.2%	(2.0%)	74.1%	2,171,560	22,486	765,185
TOTALS	86.8%	1.1%	(0.5%)	87.4%	15,254,885	330,526	2,242,536

Notes:

(1) Total square footage of transactions signed at properties being held for repositioning. Square footage not included in inventory, space leased or net leasing activity.

Leasing Transaction Activity

For the three months ended September 30, 2017

	Number of Transactions	Total Sq. Ft.	Sq. Ft. New Leases	Sq. Ft. Renewed and Other Retained	Average Sq. Ft.	Weighted Avg. Term (Yrs)	Wtd. Avg. Base Rent (\$)	Wtd. Avg. Costs Sq. Ft. Per Year (\$)
Waterfront	3	12,510	7,440	5,070	4,170	5.2	\$49.81	\$7.19
Urban Core	5	50,294	-	50,294	10,059	9.2	32.13	5.01
Suburban Core	3	12,831	2,866	9,965	4,277	6.3	26.43	4.99
Flex	31	507,123	26,387	480,736	16,359	10.8	22.01	1.56
Sub-Total	42	582,758	36,693	546,065	13,875	10.4	\$23.58	\$1.92
Repositioning	1	70,878	70,878	-	70,878	12.3	29.50	-
Non-Core	8	93,926	45,494	48,432	11,741	7.6	27.62	3.00
TOTALS	51	747,562	153,065	594,497	14,658	10.2	\$24.65	\$2.03

For the nine months ended September 30, 2017

	Number of Transactions	Total Sq. Ft.	Sq. Ft. New Leases	Sq. Ft. Renewed and Other Retained	Average Sq. Ft.	Weighted Avg. Term (Yrs)	Wtd. Avg. Base Rent (\$)	Wtd. Avg. Costs Sq. Ft. Per Year (\$)
Waterfront	6	64,135	19,409	44,726	10,689	6.8	\$46.60	\$6.77
Urban Core	17	111,128	6,065	105,063	6,537	5.9	32.57	4.62
Suburban Core	16	87,568	39,555	48,013	5,473	6.7	27.03	5.25
Flex	69	1,142,626	141,309	1,001,317	16,560	7.9	18.76	1.44
Sub-Total	108	1,405,457	206,338	1,199,119	13,013	7.6	\$21.64	\$2.06
Repositioning	1	70,878	70,878	-	70,878	12.3	29.50	-
Non-Core	44	361,548	61,980	299,568	8,217	6.5	26.88	2.60
TOTALS	153	1,837,883	339,196	1,498,687	12,012	7.6	\$22.97	\$2.16

Significant Tenants

	Number of Properties	Annualized Base Rental Revenue (\$) (1)	Percentage of Company Annualized Base Rental Revenue (%)	Square Feet Leased	Percentage Total Company Leased Sq. Ft. (%)	Year of Lease Expiration
John Wiley & Sons, Inc.	1	15,397,650	3.6	410,604	2.7	(2)
Bank Of Tokyo-Mitsubishi FUJI, Ltd.	1	11,388,534	2.7	282,606	1.9	(3)
National Union Fire Insurance Company of Pittsburgh, PA	2	11,191,058	2.6	388,651	2.5	(4)
Merrill Lynch Pierce Fenner	3	10,709,119	2.5	430,926	2.8	(5)
Forest Research Institute, Inc.	1	9,070,892	2.1	215,659	1.4	2017
DB Services New Jersey, Inc.	2	9,066,698	2.1	213,881	1.4	(6)
KPMG, LLP	3	8,322,199	2.0	231,102	1.5	(7)
ICAP Securities USA, LLC	2	7,608,702	1.8	180,946	1.2	(8)
Dun & Bradstreet Corporation	2	7,360,360	1.7	192,280	1.3	2023
Montefiore Medical Center	7	7,176,397	1.7	296,572	1.9	(9)
TD Ameritrade Services Company, Inc.	1	6,632,175	1.6	193,873	1.3	2020
Daiichi Sankyo, Inc.	1	6,532,200	1.5	171,900	1.1	2022
HQ Global Workplaces, LLC	10	5,642,468	1.3	200,151	1.3	(10)
Vonage America, Inc.	1	4,637,500	1.1	350,000	2.3	2023
Investors Bank	2	4,383,791	1.0	139,296	0.9	(11)
Totals		125,119,743	29.3	3,898,447	25.5	

Notes:

See supporting "Significant Tenants" notes on page 43

Same Store

\$ in thousands

The current quarter same store results for our commercial portfolio show positive results, benefiting from improved rents

For the three months ended September 30, 2017

	2017	2016	Change	% Change
Total Property Revenues	\$104,521	\$101,599	\$2,922	2.9
Real Estate Taxes	15,313	14,060	1,253	8.9
Utilities	8,477	8,886	(409)	(4.6)
Operating Services	16,273	16,731	(458)	(2.7)
Total Property Expenses:	40,063	39,677	386	1.0
GAAP Net Operating Income	64,458	61,922	2,536	4.1
Less: straight-lining of rents adj.	(1,480)	(2,814)	1,334	47.4
Net Operating Income	\$62,978	\$59,108	\$3,870	6.5
Total Properties:	125			
Total Square Footage:	15,891,902			

For the nine months ended September 30, 2017

	2017	2016	Change	% Change
Total Property Revenues	\$303,587	\$292,250	\$11,337	3.9
Real Estate Taxes	44,507	42,382	2,125	5.0
Utilities	23,564	24,199	(635)	(2.6)
Operating Services	50,030	48,598	1,432	2.9
Total Property Expenses:	118,101	115,179	2,922	2.5
GAAP Net Operating Income	185,486	177,071	8,415	4.8
Less: straight-lining of rents adj.	(4,567)	(7,632)	3,065	40.2
Net Operating Income	\$180,919	\$169,439	\$11,480	6.8
Total Properties:	124			
Total Square Footage:	15,629,061			

Lease Expirations

Year of Expiration/Market	Number of Leases Expiring (1)	Net Rentable Area Subject to Expiring Leases (Sq. Ft.)	Percentage of Total Leased Square Feet Represented by Expiring Leases (%)	Annualized Base Rental Revenue Under Expiring Leases (\$) (2)	Average Annualized Base Rent Per Net Rentable Square Foot Represented by Expiring Leases (\$)	Percentage of Annual Base Rent Under Expiring Leases (%)
Oct - Dec 31, 2017						
Waterfront	15	397,577	2.6	13,178,502	33.15	3.0
Urban Core	5	21,738	0.1	704,105	32.39	0.2
Suburban Core	13	215,836	1.4	7,587,145	35.15	1.8
Flex Parks	13	45,400	0.3	789,939	17.40	0.2
Sub-Total	46	680,551	4.4	22,259,691	32.71	5.2
Non-Core	19	89,374	0.6	1,815,806	20.32	0.4
TOTAL – 2017	65	769,925	5.0	24,075,497	31.27	5.6
2018						
Waterfront	20	867,061	5.7	32,761,607	37.78	7.7
Urban Core	18	85,574	0.6	2,631,374	30.75	0.6
Suburban Core	29	277,732	1.8	7,510,878	27.04	1.8
Flex Parks	42	262,028	1.7	4,433,259	16.92	1.1
Sub-Total	109	1,492,395	9.8	47,337,118	31.72	11.2
Non-Core	56	518,658	3.4	12,481,054	24.06	2.9
TOTAL – 2018	165	2,011,053	13.2	59,818,172	29.74	14.1
2019						
Waterfront	12	197,972	1.3	8,991,535	45.42	2.1
Urban Core	30	322,458	2.1	9,821,666	30.46	2.3
Suburban Core	32	403,823	2.7	11,135,206	27.57	2.6
Flex Parks	54	507,471	3.3	9,805,591	19.32	2.3
Sub-Total	128	1,431,724	9.4	39,753,998	27.77	9.3
Non-Core	28	182,879	1.2	4,575,757	25.02	1.1
TOTAL – 2019	156	1,614,603	10.6	44,329,755	27.46	10.4
2020						
Waterfront	8	70,779	0.5	2,563,576	36.22	0.6
Urban Core	26	237,167	1.6	8,032,403	33.87	1.9
Suburban Core	30	262,379	1.7	6,582,672	25.09	1.6
Flex Parks	45	305,908	2.0	5,536,645	18.10	1.3
Sub-Total	109	876,233	5.8	22,715,296	25.92	5.4
Non-Core	45	356,472	2.3	8,933,215	25.06	2.1
TOTAL – 2020	154	1,232,705	8.1	31,648,511	25.67	7.5
2021						
Waterfront	18	391,000	2.6	13,816,163	35.34	3.3
Urban Core	11	113,269	0.7	4,948,684	43.69	1.2
Suburban Core	19	183,967	1.2	5,196,649	28.25	1.2
Flex Parks	29	305,046	2.0	4,605,037	15.10	1.1
Sub-Total	77	993,282	6.5	28,566,533	28.76	6.8
Non-Core	36	224,355	1.5	5,252,541	23.41	1.2
TOTAL – 2021	113	1,217,637	8.0	33,819,074	27.77	8.0

Lease Expirations (Cont.)

Expirations by Year (Cont.)

Year of Expiration/Market	Number of Leases Expiring (1)	Net Rentable Area Subject to Expiring Leases (Sq. Ft.)	Percentage of Total Leased Square Feet Represented by Expiring Leases (%)	Annualized Base Rental Revenue Under Expiring Leases (\$) (2)	Average Annualized Base Rent Per Net Rentable Square Foot Represented by Expiring Leases (\$)	Percentage of Annual Base Rent Under Expiring Leases (%)
2022						
Waterfront	12	253,723	1.6	7,894,951	31.12	1.9
Urban Core	12	101,559	0.7	3,334,896	32.84	0.8
Suburban Core	27	243,130	1.6	6,383,492	26.26	1.5
Flex Parks	33	239,213	1.6	4,314,578	18.04	1.0
Sub-Total	84	837,625	5.5	21,927,917	26.18	5.2
Non-Core	28	229,034	1.5	5,481,184	23.93	1.3
TOTAL – 2022	112	1,066,659	7.0	27,409,101	25.70	6.5
2023 AND THEREAFTER						
Waterfront	62	2,301,978	15.1	77,665,349	33.74	18.4
Urban Core	37	852,241	5.6	31,032,846	36.41	7.3
Suburban Core	74	2,121,276	13.9	53,277,839	25.12	12.6
Flex Parks	81	1,496,020	9.8	25,885,383	17.30	6.1
Sub-Total	254	6,771,515	44.4	187,861,417	27.74	44.4
Non-Core	41	570,788	3.7	14,952,159	26.20	3.5
TOTAL – 2023 AND THEREAFTER	295	7,342,303	48.1	202,813,576	27.62	47.9

Expirations by Type

Year of Expiration/Market	Number of Leases Expiring (1)	Net Rentable Area Subject to Expiring Leases (Sq. Ft.)	Percentage of Total Leased Square Feet Represented by Expiring Leases (%)	Annualized Base Rental Revenue Under Expiring Leases (\$) (2)	Average Annualized Base Rent Per Net Rentable Square Foot Represented by Expiring Leases (\$)	Percentage of Annual Base Rent Under Expiring Leases (%)
TOTALS BY TYPE						
Waterfront	147	4,480,090	29.4	\$156,871,683	\$35.02	37.0
Urban Core	139	1,734,006	11.4	60,505,974	34.89	14.3
Suburban Core	224	3,708,143	24.3	97,673,881	26.34	23.1
Flex Parks	297	3,161,086	20.7	55,370,432	17.52	13.1
Sub-Total	807	13,083,325	85.8	\$370,421,970	\$28.31	87.5
Non-Core	253	2,171,560	14.2	53,491,716	24.63	12.5
Totals/Weighted Average	1,060	15,254,885 (3)	100.0	\$423,913,686	\$27.79	100.0

Notes:

See supporting “Expirations” notes on page 43

Roseland Residential Portfolio

Management Discussion & Objectives

Roseland manages a dynamic portfolio of owned, under construction, and future development assets on the New Jersey Waterfront, with the remaining holdings primarily in high-income, transit oriented suburban locations. We are a premier owner and developer of residential real estate on the New Jersey waterfront with direct access to Hudson Yards and Brookfield Place

Platform Poised For Continued Growth:

- Subsequent to quarter-end, the Company reached an agreement to acquire an approved residential development site in the Jersey City waterfront submarket adjacent to our existing holdings. We are projecting a mid-November closing and mid-2018 construction start for the 749-unit community, which will also include a school and a below market 20-year tax abatement
- RRT's Q3 NAV was approximately \$1.63B, comprised of \$156M of Rockpoint equity and \$1.47B of MC equity **(\$14.60/share)**
- Rockpoint has an additional \$150M capital commitment to Roseland
- RRT's subordinate interest portfolio was reduced to 542 apartments (82% reduction compared to 3,025 units at year-end 2015)
- RRT continues to succeed in converting under performing office holdings to higher valued residential use (i.e. Signature Place in Morris Plains, NJ)
- RRT has a portfolio of strategic and valuable land holdings, mostly with zoning in place and a track record of on-time and on-budget product delivery
 - Jersey City – 4,350 units
 - Port Imperial – 2,026 units
- RRT's lease-up communities have absorbed quickly in the market. Rents in our stabilized Jersey City holdings grew by **1.5%** over the last year despite the simultaneous lease-up of several adjacent luxury buildings
- As detailed on page 33, we forecast continuing growth in RRT cash flow

2017 Lease-Up Highlights

	<u>% Leased (Current)</u>	<u>Stabilized NOI</u>	<u>Stabilized Cash Flow</u>
Urby	95%	\$18.5M	\$9.85M
Chase II	98%	\$4.9M	\$2.70M
Quarry Place	76%	\$3.2M	\$1.11M



Quarry Place at
Tuckahoe



Jersey City Urby at
Harborside

Management Discussion & Objectives (cont.)

Roseland envisions continued improvement across key financial metrics

- **Competitive Portfolio Metrics:** Roseland's high-barrier-to-entry class A portfolio is at the forefront of characteristics supportive of market-leading property valuations and comparable/superior to leading publicly traded residential REITs:
 - (i) Market Rents: **Average revenue per home of \$2,621**
 - (ii) Building Age: **Average age of 10 years** (and trending lower)
 - (iii) Gateway Markets: **Approximately 87% of the portfolio**
- **Target Portfolio:** Our targeted start activity through 2018 of approximately 2,000 apartments will produce an operating and in-construction portfolio at year-end 2018 of approximately 10,220 apartments, with forecasted growth to 11,763 apartments by year-end 2019



	Projected Y/E:	2017	2018	2019
Operating & Construction Apts.		8,486	10,217	11,763
Future Development Apts.		9,577	7,846	6,300
Property Operating Cash Flow (\$ in millions)		\$28.5	\$47.9	\$71.7
% Growth		-	116%	29%
NAV (\$ in millions)		\$1,674	\$2,047	\$2,458

Property Operating Cash Flow (\$ in millions)



Development Activity and Cash Flow Growth

\$ in millions
(unaudited)

By year-end 2020, Roseland projects additional annual cash flow contribution of approximately \$45.5 million from its current lease-up and in-construction development activities

Lease-Up Commencements					
	Began Leasing	% Leased As of 10/31/2017	Units	Projected Yield	Projected Stabilized RRT Cash Flow
Quarry Place at Tuckahoe	Nov-16	75.9%	108	6.61%	\$1.1
Chase II at Overlook Ridge	Nov-16	97.9%	292	6.52%	\$2.7
Urby at Harborside	Mar-17	95.0%	762	7.27%	\$9.9
Total		94.6%	1,162	7.02%	\$13.7
In-Construction Portfolio					
Signature Place at Morris Plains		Q1 2018	197	6.64%	\$2.3
Residences at City Square		Q1 2018	365	6.46%	\$3.7
Lofts at 40 Park		Q1 2018	59	6.72%	\$0.2
RiverHouse 11 at Port Imperial		Q1 2018	295	6.20%	\$4.4
Portside 5/6		Q1 2018	296	6.18%	\$4.0
Marriott Hotels at Port Imperial		Q2 2018	372	10.25%	\$9.2
233 Canoe Brook (Apartments)		Q4 2019	200	6.45%	\$3.0
51 Washington Street		Q1 2020	310	6.00%	\$2.9
150 Monument Road		Q1 2020	206	6.14%	\$2.1
Total			2,300	6.93%⁽¹⁾	\$31.8
Total			3,462	6.96%	\$45.5

Note:

(1) Projected stabilized yield without the Marriott Hotels at Port Imperial is 6.30 percent.



Chase II at Overlook Ridge



RiverHouse 11 at Port Imperial

Development Delivery and Cash Flow Growth

In addition to \$28.5 million of annual cash flow from current operating communities, Roseland projects approximately \$45.5 million in incremental annual cash flow contribution from its construction portfolio deliveries

2018

\$13.7M

Incremental stabilized cash flow

Quarry Place at Tuckahoe (\$1.1M)
Chase II (\$2.7M)
Urby at Harborside (\$9.9M)



Quarry Place
108 Units

2019

\$28.3M

Incremental stabilized cash flow

Signature Place at Morris Plains (\$2.3M)
Lofts at 40 Park (\$0.2M)
Residences at City Square (\$3.7M)
RiverHouse 11 at Port Imperial (\$4.4M)
Portside 5/6 (\$4.0M)



RiverHouse 11
295 Units

2020

\$45.5M

Incremental stabilized cash flow

Marriott Hotels at Port Imperial (\$9.2M)
233 Canoe Brook – Apartments (\$3.0M)
51 Washington St (\$2.9M)
150 Monument Road (\$2.1M)



233 Canoe Brook
200 Units

Financial Schedules – Balance Sheet

\$ in thousands, except per share amounts
(unaudited)

	AS OF SEP 30, 2017	AS OF DEC 31, 2016
<u>ASSETS</u>		
<u>Rental Property</u>		
Land and leasehold interests	335,382	210,697
Buildings and improvements	909,339	582,361
Construction in Progress	331,574	217,920
Furniture, Fixtures and Equipment	25,608	18,312
Total Gross Rental Property	1,601,903	1,029,290
Less: Accumulated Depreciation	(48,542)	(41,186)
Net Investment in Rental Property	1,553,361	988,104
Assets Held for Sale, Net	2,311	-
Total Property Investments	1,555,672	988,104
Cash and cash equivalents	8,288	17,186
Investments in unconsolidated JV's	223,628	238,498
Unbilled rents receivable, net	1,512	165
Deferred Charges & Other Assets	46,564	33,736
Restricted Cash	6,392	3,280
Accounts receivable, net of allowance	2,086	3,559
Total Assets	1,844,142	1,284,528
<u>LIABILITIES & EQUITY</u>		
<u>LIABILITIES</u>		
Mortgages, loans payable & other obligations	698,807	283,104
Note Payable to Affiliate	10,329	-
Accounts pay, accrued exp and other liabilities	71,499	36,945
Rents recv'd in advance & security deposits	3,871	2,406
Accrued interest payable	1,588	420
Total Liabilities	786,094	322,875
Redeemable Noncontrolling Interest - Rockpoint	156,746	-
Noncontrolling Interests in Consolidated Joint Ventures	19,172	20,707
Mack-Cali Capital	882,130	940,946
Total Liabilities & Equity	1,844,142	1,284,528

Notes:

See supporting "RRT Balance Sheet" notes on page 44

Financial Schedules – Income Statement

\$ in thousands, except per share amounts
(unaudited)

	Three Months Ended		Nine Months Ended	
	September 30, 2017	September 30, 2016	September 30, 2017	September 30, 2016
REVENUE:				
Base Rents	\$16,147	\$9,739	\$41,012	\$27,721
Escalation & Recoveries from Tenants	705	357	1,751	980
Real Estate Services	5,218	5,956	16,125	17,748
Parking Income	2,168	1,792	5,981	5,031
Other Income	585	50	1,505	726
Total Revenue	\$24,823	\$17,894	\$66,374	\$52,206
EXPENSES:				
Real Estate Taxes	\$3,013	\$1,929	\$8,323	\$6,080
Utilities	1,081	770	2,699	2,057
Operating Services	3,771	2,827	10,850	8,714
Real Estate Service Salaries	6,006	6,195	17,837	18,901
General and Administrative	2,918	2,273	8,250	8,242
Acquisition Costs	-	-	-	164
Depreciation and Amortization	10,997	7,314	25,731	19,653
Total Expenses	\$27,786	\$21,308	\$73,690	\$63,811
Operating Income	(\$2,963)	(\$3,414)	(\$7,316)	(\$11,605)
OTHER (EXPENSE) INCOME:				
Interest Expense	(\$2,164)	(\$1,982)	(\$4,167)	(\$5,008)
Interest and other investment income	42	-	102	1
Equity in Earnings (loss) in Unconsolidated JV's	(2,591)	(697)	(6,335)	(3,947)
Gain on Change of Control of Interests	-	-	-	15,347
Gain (loss) on Sale of Investment in Unconsolidated JV's	(1,430)	-	3,719	5,670
Total Other (Expense) Income	(\$6,142)	(\$2,679)	(\$6,681)	\$12,063
Income from Continuing Operations	(\$9,106)	(\$6,093)	(\$13,997)	\$458
Discontinued Operations (Net)				
Realized Gain/(Loss) on Asset Disposition	\$2,915	(\$472)	\$2,915	(\$472)
Net Income (Loss)	(\$6,191)	(\$6,565)	(\$11,082)	(\$14)
Noncontrolling Interest in Consolidated JV's	67	60	471	822
Redeemable Noncontrolling Interest Distributions	(2,227)	-	(4,982)	-
Net Income (Loss) Available to Common Equity	(\$8,351)	(\$6,505)	(\$15,593)	\$808

Notes:

See supporting "RRT Income Statement" notes on page 44

Regional: Hudson Waterfront Port Imperial – West New York and Weehawken, NJ

The Port Imperial submarket provides unrivaled access to Midtown West and Hudson Yards via the NY Waterway Ferry. As more office developments come out of the pipeline and companies migrate to Hudson Yards, Port Imperial will further become a prime residential destination



	Operating	In-Construction	Land
Current:	316 Units	667 Units	2,026 Units
Y/E 2018:	983 Units	635 Units	1,391 Units

Regional: Hudson Waterfront Jersey City- Continued Growth

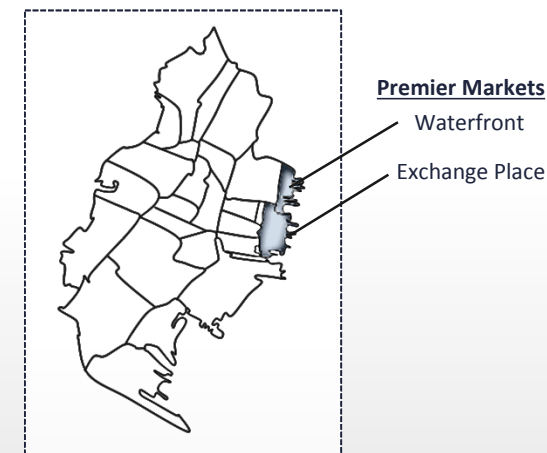
Sources have reported +23,000 unit development hitting Jersey City in the near future. In fact, this is only the potential numbers which include secondary locations, some without streets or utilities

- To date, the market has successfully absorbed ~10,000 units, while maintaining strong occupancy and rent growth
- Of the 14,000 remaining development inventory, secondary sub-markets make up approximately 9,000 (64%) of the units
- Roseland has land holdings of approximately 3,500 units in the Exchange Place submarket and an additional 850 units at Liberty Harbor
- Jersey City Urby at Harborside - 762 units - opened in March 2017. As of October 31, 2017, it was 95% leased.
- Of the ~7,000 units approved for future development, approximately 43% are in the process of leasing up

Jersey City Current Lease-up Schedule

	Leasing Commenced	Units	Current % Leased	Units Leased	Developer
VVY	Sep-17	421	7%	~30	Forest City
The Vantage	Jul-17	448	~30%	~135	Fisher
Ellipse	Apr-17	381	-	-	Lefrak
Urby	Mar-17	762	95%	726	Roseland
Journal Squared	Mar-17	538	~80%	~430	Kushner
Trump Bay Street	Dec-16	<u>447</u>	~84%	~420	Morgan Street
Total		2,997			

The Company has a Dominant Market Presence



Jersey City and its Premier Markets

Operating & Lease-Up Communities

As of September 30, 2017, Roseland's operating community highlights include:

- Interests in 4,131 stabilized operating apartments and 1,695 apartments in lease-up or repositioning stages (Total: 5,826 apartments)
- The stabilized portfolio had a leased percentage of 97.4%, compared to 97.9% in Q2 2017
- Leasing summary:
 - The Chase II at Overlook Ridge, MA began leasing in November 2016 and was 97.3% leased (stable) at quarter-end
 - Jersey City Urby at Harborside, began leasing in March 2017, and was 90.8% leased as of Q3 2017 (current: 95%)
 - Quarry Place at Tuckahoe, NY was 68.5% leased as of Q3 2017 (current: 76%)

Roseland continues to convert its promoted interests via disposition, acquisition or ownership buy-ups. 2017 achievements include:

- **Quarry Place at Tuckahoe:** Roseland acquired its partners' minority interests, converting the asset to 100% ownership
- **Monaco, Jersey City, NJ:** Roseland acquired its partners' majority and minority interests. Converting a 15% subordinate interest position to a wholly owned asset

In addition to its residential interests, Roseland has a series of commercial interests, most significantly of which are the parking garages located in Port Imperial

Operating & Lease-Up Communities

\$ in thousands

							Operating Highlights							
Operating Communities	Location	Ownership	Apartments	Rentable SF	Avg. Size	Year Complete	Percentage Leased	Percentage Leased	Average Revenue Per Home	Average Revenue Per Home	NOI Q3 2017	NOI Q2 2017	NOI YTD 2017	Debt Balance
							Q3 2017	Q2 2017	Q3 2017	Q2 2017				
<u>Consolidated</u>														
Alterra at Overlook Ridge	Revere, MA	100.00%	722	663,139	918	2008	97.9%	97.8%	\$1,911	\$1,890	\$2,107	\$2,365	\$6,847	\$100,000
The Chase at Overlook Ridge	Malden, MA	100.00%	372	337,060	906	2014	97.6%	98.4%	1,913	1,962	1,109	1,109	3,702	72,500
The Chase II at Overlook Ridge	Malden, MA	100.00%	292	261,101	894	2016	97.3%	77.7%	1,939	1,927	876	382	1,079	46,167
Park Square	Rahway, NJ	100.00%	159	184,957	1,163	2009	95.0%	93.7%	2,046	2,104	327	368	1,080	26,917
Riverwatch	New Brunswick, NJ	100.00%	200	147,852	739	1997	95.5%	97.0%	1,847	1,826	466	501	1,412	0
Monaco	Jersey City, NJ	100.00%	523	475,742	910	2011	98.3%	98.3%	3,576	3,549	3,799	3,724	11,345	165,000
Portside at East Pier - 7	East Boston, MA	<u>100.00%</u>	<u>175</u>	<u>156,091</u>	<u>892</u>	2015	<u>97.8%</u>	<u>100.0%</u>	<u>2,739</u>	<u>2,701</u>	<u>1,008</u>	<u>986</u>	<u>2,951</u>	<u>58,998</u>
Consolidated		100.00%	2,443	2,225,942	911		97.5%	95.4%	\$2,334	\$2,327	\$9,692	\$9,435	\$28,416	\$469,582
<u>Joint Ventures</u>														
RiverTrace at Port Imperial	West New York, NJ	22.50%	316	295,767	936	2014	97.8%	99.1%	\$3,211	\$3,208	\$1,833	\$1,784	\$5,434	\$82,000
M2	Jersey City, NJ	24.27%	311	273,132	878	2016	98.4%	97.1%	3,234	3,164	2,014	1,992	5,919	74,690
RiverPark at Harrison	Harrison, NJ	45.00%	141	125,498	890	2014	96.5%	97.2%	2,165	2,156	342	402	1,262	30,000
Station House	Washington, DC	<u>50.00%</u>	<u>378</u>	<u>290,348</u>	<u>768</u>	2015	<u>95.8%</u>	<u>97.9%</u>	<u>2,727</u>	<u>2,715</u>	<u>1,988</u>	<u>1,944</u>	<u>6,070</u>	<u>100,449</u>
Joint Ventures		34.82%	1,146	984,745	859		97.1%	97.9%	\$2,929	\$2,904	\$6,177	\$6,122	\$18,685	\$287,139
<u>Subordinate Interests⁽¹⁾</u>														
Marbella	Jersey City, NJ	24.27%	412	369,515	897	2003	97.6%	98.1%	\$3,217	\$3,226	\$2,450	\$2,600	\$7,677	\$95,000
Metropolitan at 40 Park	Morristown, NJ	<u>12.50%</u>	<u>130</u>	<u>124,237</u>	<u>956</u>	2010	<u>97.7%</u>	<u>99.2%</u>	<u>3,406</u>	<u>3,403</u>	<u>761</u>	<u>855</u>	<u>2,351</u>	<u>37,044</u>
Subordinate Interests		21.45%	542	493,752	911		97.6%	98.4%	\$3,262	\$3,268	\$3,211	\$3,455	\$10,028	\$132,044
Total Residential - Stabilized		71.61%	4,131	3,704,439	897		97.4%	96.5%	\$2,621	\$2,611	\$19,080	\$19,012	\$57,129	\$888,765
<u>Lease-up / Repositions</u>														
<u>Consolidated</u>														
Quarry Place at Tuckahoe	Eastchester, NY	<u>100.00%</u>	<u>108</u>	<u>105,509</u>	<u>977</u>	2016	<u>68.5%</u>	<u>58.3%</u>	<u>\$3,236</u>	<u>\$3,355</u>	<u>\$173</u>	<u>\$59</u>	<u>\$71</u>	<u>\$41,000</u>
Consolidated		100.00%	108	105,509	977		68.5%	58.3%	\$3,236	\$3,355	\$173	\$59	\$71	\$41,000
<u>Joint Ventures</u>														
Crystal House ⁽²⁾	Arlington, VA	25.00%	825	738,786	895	1962	93.7%	90.9%	2,072	2,017	2,881	2,299	7,427	\$165,000
Urby at Harborside	Jersey City, NJ	<u>85.00%</u>	<u>762</u>	<u>474,476</u>	<u>623</u>	2017	<u>90.8%</u>	<u>66.5%</u>	<u>2,852</u>	<u>NA</u>	<u>2,369</u>	<u>(519)</u>	<u>1,850</u>	<u>187,893</u>
Joint Ventures		53.81%	1,587	1,213,262	765		92.3%	79.2%	\$2,447	\$1,049	\$5,250	\$1,780	\$9,277	\$352,893
Total Residential - Operating Communities (3)		67.29%	5,826	5,023,210	862		95.48%	91.07%	\$2,585	\$2,199	\$24,503	\$20,851	\$66,477	\$1,282,658
Total Commercial		76.72%		731,862			69.33%	69.33%			\$1,255	\$1,225	\$3,617	\$42,813

Notes:

See supporting "Operating & Lease-Up Communities" notes on page 44

In-Construction Communities

\$ in thousands

The in-construction portfolio is projected to produce stabilized NOI of \$55 million; Roseland's average ownership is approximately 96%

- After projected debt service of approximately \$22 million, Roseland's estimated share of net cash flow is approximately \$32 million

				Project Capitalization - Total				Capital as of 3Q-17			Development Schedule			Projected Stabilized NOI	Projected Stabilized Yield
Community	Location	Ownership	Apartment Homes/Keys	Costs	Debt (1)	MCRC Capital	Third Party Capital	Costs	Debt Balance	MCRC Capital	Start	Initial Occupancy	Project Stabilization		
<u>Consolidated</u>															
Marriott Hotels at Port Imperial	Weehawken, NJ	90.00%	372	139,428	94,000	41,868	3,560	87,565	\$30,991	41,868	Q3 2015	Q2 2018	Q3 2019	14,291	10.25%
Residences at City Square	Worcester, MA	100.00%	365	92,015	58,000	34,015	0	70,570	27,798	34,015	Q3 2015	Q1 2018	Q2 2019	5,942	6.46%
Signature Place at Morris Plains	Morris Plains, NJ	100.00%	197	58,651	42,000	16,651	0	45,046	22,668	16,651	Q4 2015	Q1 2018	Q1 2019	3,894	6.64%
Portside 5/6	East Boston, MA	100.00%	296	111,388	73,000	38,388	0	81,046	31,987	38,388	Q4 2015	Q1 2018	Q2 2019	6,882	6.18%
RiverHouse 11 at Port Imperial	Weehawken, NJ	100.00%	295	123,984	78,000	45,984	0	72,821	37,827	34,353	Q1 2016	Q1 2018	Q2 2019	7,693	6.20%
51 Washington Street	Conshohocken, PA	100.00%	310	89,440	53,664	35,776	0	22,854	0	22,811	Q3 2016	Q1 2020	Q2 2021	5,370	6.00%
233 Canoe Brook (Apts)	Short Hills, NJ	100.00%	200	92,882	61,000	31,882	0	15,965	0	13,703	Q4 2016	Q4 2019	Q1 2021	5,989	6.45%
150 Monument Road	Bala Cynwyd, PA	<u>100.00%</u>	<u>206</u>	<u>59,308</u>	<u>35,585</u>	<u>23,723</u>	<u>0</u>	<u>7,125</u>	<u>0</u>	<u>7,125</u>	Q4 2016	Q1 2020	Q2 2021	<u>3,643</u>	<u>6.14%</u>
Consolidated		98.34%	2,241	\$767,096	\$495,249	\$268,287	\$3,560	\$402,992	\$151,271	\$208,914				\$53,704	6.94%
<u>Joint Ventures</u>															
Lofts at 40 Park	Morristown, NJ	25.00%	59	17,972	13,950	2,011	2,011	9,688	6,337	1,740	Q3 2016	Q1 2018	Q1 2019	1,208	6.72%
Joint Ventures		25.00%	59	\$17,972	\$13,950	\$2,011	\$2,011	\$9,688	\$6,337	\$1,740				\$1,208	6.72%
Total In-Construction Communities															
		96.46%	2,300	\$785,068	\$509,199	\$270,298	\$5,571	\$412,680	\$157,608	\$210,654				\$54,912	6.93%

(2)

Notes:

See supporting "In-Construction Communities" notes on page 44

Future Start Communities

- As of September 30, 2017, the Company had a future development portfolio of approximately 9,937 apartments
- 2017 target starts are located in close proximity to operating RRT assets or in premier suburban markets

<u>Q4 2017 Starts</u>	<u>Location</u>	<u>Apartments</u>	<u>Approval</u>
PI North - Building C	West New York, NJ	<u>360</u>	Completed
Q4 2017 Starts		360	
<u>Q1 2018 Starts</u>			
Overlook IIIC	Malden, MA	326	Completed
PI South - Building 8/9	Weehawken, NJ	<u>313</u>	Completed
Q1 2018 Starts		639	

<u>Future Developments</u>	<u>Location</u>	<u>Apartments</u>	<u>Approval</u>	<u>Future Developments</u>	<u>Location</u>	<u>Apartments</u>	<u>Approval</u>
PI South - Building 16	Weehawken, NJ	131	Partial	233 Canoe Brook Road - Hotel	Short Hills, NJ	240	Partial
PI South - Office 1/3 (1)	Weehawken, NJ	N/A	Partial	Freehold	Freehold, NJ	400	Partial
PI South - Park Parcel	Weehawken, NJ	224	Partial	1633 Littleton (repurposing)	Parsippany, NJ	345	None
Urby at Harborside - II	Jersey City, NJ	750	Partial	Identified Repurposing I	Essex County, NJ	300	None
Urby at Harborside - III	Jersey City, NJ	750	Partial	RRT Repurposing II	Westchester County, NY	290	None
Plaza 8	Jersey City, NJ	675	Partial	Identified Repurposing IIIA	Essex County, NJ	140	None
Plaza 9	Jersey City, NJ	1,325	Partial	Identified Repurposing IIIB	Essex County, NJ	<u>140</u>	None
Liberty Landing Phase I	Jersey City, NJ	265	Partial	Subtotal - Northeast Corridor		1,855	
Liberty Landing - Future Phases	Jersey City, NJ	585	Partial				
PI South - Building 2	Weehawken, NJ	200	Partial	Overlook IIIA	Malden, MA	445	Partial
PI North - Riverbend 6	West New York, NJ	471	Fully	Overlook IV	Malden, MA	45	Partial
PI North - Building I	West New York, NJ	224	Partial	Portside 1-4	East Boston, MA	<u>300</u>	Partial
PI North - Building J	West New York, NJ	<u>141</u>	Partial	Subtotal - Boston Metro		790	
Subtotal – Hudson Waterfront		5,741					
Crystal House – III	Arlington, VA	252	Fully	4Q-17 Starts		360	
Crystal House – Future	Arlington, VA	<u>300</u>	None	1Q-18 Starts		<u>639</u>	
Subtotal – Washington, DC		552		Total Future Start Communities		9,937	

Notes:

(1) Approved for approximately 290,000 square feet of office space.

Appendix

Key Metrics - (Page 8)

- (1) Includes any outstanding preferred units presented on a converted basis into common units, non-controlling interests in consolidated joint ventures and redeemable non-controlling interests.
- (2) Funds from operations ("FFO") is calculated in accordance with the definition of the National Association of Real Estate Investment Trusts (NAREIT). See "Information About FFO, Core FFO and AFFO" on page 10
- (3) Percentage leased includes leases in effect as of the period end date, some of which have commencement dates in the future and leases that expire at the period end date. Reflects square feet leased at the Company's consolidated in-service portfolio, excluding in-service properties in lease up (if any). Excludes non-core properties identified at each period. Non-Core properties are identified as those being considered for repositioning, redevelopment or potential sale/dispositions.
- (4) Calculated based on shares and units included in basic per share/unit computation, plus dilutive Common Stock Equivalents (i.e. convertible preferred units, options and warrants).

Debt Statistics - (Page 18)

- (1) Mack-Cali's senior unsecured debt is rated BBB-/Baa3/BB+ by S&P, Moody's and Fitch respectively.
- (2) Includes the cost of terminated treasury lock agreements (if any), offering and other transaction costs and the discount/premium on the notes, as applicable.
- (3) Reflects effective rate of debt, including deferred financing costs, comprised of the cost of terminated treasury lock agreements (if any), debt initiation costs, mark-to-market adjustment of acquired debt and other transaction costs, as applicable.

Debt Breakdown and Repayments - (Page 19)

- (1) The actual weighted average LIBOR rate for the Company's outstanding variable rate debt was 1.23 percent as of September 30, 2017, plus the applicable spread.
- (2) Excludes amortized deferred financing costs primarily pertaining to the Company's unsecured revolving credit facility which amounted to \$0.8 million and \$2.6 million for the three and nine months ended September 30, 2017.

Significant Tenants - (Page 26)

- (1) Annualized base rental revenue is based on actual September 2017 billings times 12. For leases whose rent commences after October 1, 2017, annualized base rental revenue is based on the first full month's billing times 12. As annualized base rental revenue is not derived from historical GAAP results, historical results may differ from those set forth above.
- (2) 17,976 square feet expire in 2017; 102,275 square feet expire in 2018; 290,353 square feet expire in 2033.
- (3) 20,649 square feet expire in 2018; 24,607 square feet expire in 2019; 237,350 square feet expire in 2029.
- (4) 271,533 square feet expire in 2018; 117,118 square feet expire in 2019.
- (5) 9,356 square feet expire in 2019; 33,363 square feet expire in 2021; 388,207 square feet expire in 2027.
- (6) 87,965 square feet expire in 2017; 125,916 square feet expire in 2019.
- (7) 81,371 square feet expire in 2019; 28,784 square feet expire in 2022; 66,606 square feet expire in 2024; 54,341 square feet expire in 2026.
- (8) 69,384 square feet expire in 2017; 90,450 square feet expire in 2018; 21,112 square feet expire in 2025.
- (9) 650 square feet expire in 2017; 295,922 square feet expire in 2032.
- (10) 41,549 square feet expire in 2019; 17,855 square feet expire in 2021; 38,930 square feet expire in 2023; 66,014 square feet expire in 2024; 20,395 square feet expire in 2026; 15,408 square feet expire in 2027.
- (11) 56,360 square feet expire in 2019; 82,936 square feet expire in 2026.

Expirations - (Page 28-29)

- (1) Includes office, office/flex, industrial/warehouse and stand-alone retail property tenants only. Excludes leases for amenity, retail, parking and month-to-month tenants. Some tenants have multiple leases.
- (2) Annualized base rental revenue is based on actual September 2017 billings times 12. For leases whose rent commences after October 1, 2017 annualized base rental revenue is based on the first full month's billing times 12. As annualized base rental revenue is not derived from historical GAAP results, historical results may differ from those set forth above.
- (3) Includes leases in effect as of the period end date, some of which have commencement dates in the future, and leases expiring September 30, 2017 aggregating 447,864 square feet and representing annualized base rent of \$14,216,456 for which no new leases were signed.

Appendix - Continued

RRT Balance Sheet - (Page 35)

- (1) Increase primarily resulting from acquisition of Plaza 8 and 9 interests (\$61 million), the acquisition of the Monaco interests (\$302 million), in-construction development and repurposing expenditures (\$200 million), and the transfer of 135 Chestnut, 120 Passaic and One Water Street to RRT (\$9 million).
- (2) Increase primarily resulting from Alterra I and II financing (\$100 million), assumed Monaco debt (\$171 million), refinancing of Quarry Place (\$13 million) and construction loan advances (\$133 million).

RRT Income Statement - (Page 36)

- (1) Includes net operating income before debt service from Consolidated Operating Communities of \$11.2 million and \$6.6 million, depreciation of \$7.0 million and \$3.4 million and amortization of in-place leases related to property acquisitions of \$3.5 and \$2.8 million for the three months ended September 30, 2017 and September 30, 2016, respectively.
- (2) Includes net operating income before debt service from Consolidated Operating Communities of \$28.1 million and \$19.4 million, depreciation of \$18.1 million and \$9.8 million and amortization of in-place leases related to property acquisitions of \$6.9 million and \$6.6 million for the nine months ended September 30, 2017 and September 30, 2016, respectively.

Operating & Lease-up Communities - (Page 40)

- (1) As of September 30, 2017 Priority Capital included Marbella at \$7,567 (Prudential); Metropolitan at \$22,021 (Prudential).
- (2) Percentage Leased excludes 5 units undergoing renovation.
- (3) Excludes approximately 83,083 SF of ground floor retail.

In-Construction Communities - (Page 41)

- (1) Represents maximum loan proceeds
- (2) Projected stabilized yield without the hotel project is 6.30 percent

Global Definitions

Average Revenue Per Home: Calculated as total apartment revenue for the quarter ended September 30, 2017, divided by the average percent occupied for the quarter ended September 30, 2017, divided by the number of apartments and divided by three.

Consolidated Operating Communities: Wholly owned communities and communities whereby the Company has a controlling interest.

Flex Parks: Primarily office/flex properties, including any office buildings located within the respective park.

Future Development: Represents land inventory currently owned or controlled by the Company.

Identified Repurposing Communities: Communities not currently owned by RRT, which have been identified for transfer from Mack-Cali to RRT for residential repurposing.

In-Construction Communities: Communities that are under construction and have not yet commenced initial leasing activities.

Lease-Up Communities: Communities that have commenced initial operations but have not yet achieved Project Stabilization.

MCRC Capital: Represents cash equity that the Company has contributed or has a future obligation to contribute to a project.

Net Asset Value (NAV): The metric represents the net projected value of the Company's interest after accounting for all priority debt and equity payments. The metric includes capital invested by the Company.

Net Operating Income (NOI): Total property revenues less real estate taxes, utilities and operating expenses

Non-Core: Properties designated for eventual sale/disposition or repositioning/redevelopment.

Operating Communities: Communities that have achieved Project Stabilization.

Predevelopment Communities: Communities where the Company has commenced predevelopment activities that have a near-term projected project start.

Project Completion: As evidenced by a certificate of completion by a certified architect or issuance of a final or temporary certificate of occupancy.

Project Stabilization: Lease-Up communities that have achieved over 95 Percentage Leased for six consecutive weeks.

Projected Stabilized NOI: Pro forma NOI for Lease-Up, In-Construction or Future Development communities upon achieving Project Stabilization.

Projected Stabilized Yield: Represents Projected Stabilized NOI divided by Total Costs.

Repurposing Communities: Commercial holdings of the Company which have been targeted for rezoning from their existing office to new multi-family use and have a likelihood of achieving desired rezoning and project approvals.

Subordinated Joint Ventures: Joint Venture communities where the Company's ownership distributions are subordinate to payment of priority capital preferred returns.

Suburban Core: Long-term hold office properties (excluding Urban Core and Waterfront locations).

Third Party Capital: Capital invested by third parties and not Mack-Cali.

Total Costs: Represents full project budget, including land and developer fees, and interest expense through Project Completion.

Urban Core: Long-term hold office properties in targeted submarkets.

Waterfront: Office assets located on NJ Hudson River waterfront.

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Any opinions, estimates, forecasts or predictions regarding Mack-Cali Realty Corporation's performance made by these analysts are theirs alone and do not represent opinions, estimates, forecasts or predictions of Mack-Cali Realty Corporation or its management. Mack-Cali does not by its reference above or distribution imply its endorsement of or concurrence with such opinions, estimates, forecasts or predictions.

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New York Stock Exchange

Trading Symbol

Common Shares: CLI

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Roseland Residential Trust*

Gary Wagner

General Counsel and Secretary

Ricardo Cardoso

EVP and Chief Investment Officer

Christopher DeLorenzo

Executive Vice President, Leasing

DISCLOSURE REGARDING FORWARD-LOOKING STATEMENTS

The Company considers portions of this information, including the documents incorporated by reference, to be forward-looking statements within the meaning of Section 21E of the Securities Exchange Act of 1934, as amended. The Company intends such forward-looking statements to be covered by the safe harbor provisions for forward-looking statements contained in Section 21E of such act. Such forward-looking statements relate to, without limitation, our future economic performance, plans and objectives for future operations and projections of revenue and other financial items. Forward-looking statements can be identified by the use of words such as “may,” “will,” “plan,” “potential,” “projected,” “should,” “expect,” “anticipate,” “estimate,” “target,” “continue” or comparable terminology. Forward-looking statements are inherently subject to risks and uncertainties, many of which we cannot predict with accuracy and some of which we might not even anticipate. Although the Company believes that the expectations reflected in such forward-looking statements are based upon reasonable assumptions at the time made, the Company can give no assurance that such expectations will be achieved. Future events and actual results, financial and otherwise, may differ materially from the results discussed in the forward-looking statements. Readers are cautioned not to place undue reliance on these forward-looking statements.

Among the factors about which the Company has made assumptions are:

- risks and uncertainties affecting the general economic climate and conditions, which in turn may have a negative effect on the fundamentals of the Company’s business and the financial condition of the Company’s tenants and residents;
- the value of the Company’s real estate assets, which may limit the Company’s ability to dispose of assets at attractive prices or obtain or maintain debt financing secured by our properties or on an unsecured basis;
- the extent of any tenant bankruptcies or of any early lease terminations;
- The Company’s ability to lease or re-lease space at current or anticipated rents;
- changes in the supply of and demand for the Company’s properties;
- changes in interest rate levels and volatility in the securities markets;
- The Company’s ability to complete construction and development activities on time and within budget, including without limitation obtaining regulatory permits and the availability and cost of materials, labor and equipment;
- forward-looking financial and operational information, including information relating to future development projects, potential acquisitions or dispositions, and projected revenue and income;
- changes in operating costs;
- The Company’s ability to obtain adequate insurance, including coverage for terrorist acts;
- The Company’s credit worthiness and the availability of financing on attractive terms or at all, which may adversely impact our ability to pursue acquisition and development opportunities and refinance existing debt and the Company’s future interest expense;
- changes in governmental regulation, tax rates and similar matters; and
- other risks associated with the development and acquisition of properties, including risks that the development may not be completed on schedule, that the tenants or residents will not take occupancy or pay rent, or that development or operating costs may be greater than anticipated.

For further information on factors which could impact us and the statements contained herein, see Item 1A: Risk Factors in MCRC’s Annual Report on Form 10-K for the year ended December 31, 2016. We assume no obligation to update and supplement forward-looking statements that become untrue because of subsequent events, new information or otherwise.

This Supplemental Operating and Financial Data is not an offer to sell or solicitation to buy any securities of the Mack-Cali Reality Corporation (“MCRC”). Any offers to sell or solicitations of the MCRC shall be made by means of a prospectus. The information in this Supplemental Package must be read in conjunction with, and is modified in its entirety by, the Quarterly on Form 10-Q (the “10-Q”) filed by the MCRC for the same period with the Securities and Exchange Commission (the “SEC”) and all of the MCRC’s other public filings with the SEC (the “Public Filings”). In particular, the financial information contained herein is subject to and qualified by reference to the financial statements contained in the 10-Q, the footnotes thereto and the limitations set forth therein. Investors may not rely on the Supplemental Package without reference to the 10-Q and the Public Filings. Any investors’ receipt of, or access to, the information contained herein is subject to this qualification.