

Roseland Residential Trust
Supplemental Operating and Financial Data











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Roseland Residential Trust Overview



The Company-Roseland Residential Trust

- Roseland Residential Trust (RRT or Roseland) is a full service developer and operator of class A multi-family assets. We consider
 ourselves fully knowledgeable and excellent sharpshooters in our markets. Our future is largely on the New Jersey waterfront
 (over 50% of our holdings), where we control an extensive land portfolio in premier locations at a low basis with no debt
- The RRT platform oversees operating and in-construction assets (8,122 units), a geographically desirable land portfolio (11,040 units), sourcing of new development and acquisition opportunities, and repurposing activities. The residential platform will focus in its core markets on executing targeted developments and acquisitions of its partners' interests
- RRT's executive leadership, a cohesive team since 2003, has an average experience of 19 years at Roseland and 28 years in the industry:

Marshall Tycher
 Michael DeMarco
 Founder & Chairman
 Chief Executive Officer

Andrew Marshall
 President & Chief Operating Officer

Ivan Baron Chief Legal Counsel
 Bob Cappy Chief Financial Officer
 Gabriel Shiff Chief Investment Officer

Brenda Cioce President, Roseland Residential Services

Q1 Highlights:

- * Roseland closed with The Rockpoint Group, L.L.C. on a \$300mm equity commitment to facilitate the continued expansion of RRT
- ❖ Roseland commenced leasing activities at Urby. As of April 30, 2017 the property was 36% leased, representing absorption of 275 apartments in two months of leasing activity, with average rents at \$55.49/SF, or \$2,878 per apartment
- On April 3, 2017 Roseland closed on the acquisition of the 523-apartment Monaco in Jersey City, converting its 15% subordinate ownership to 100%



Roseland Market and Portfolio Overview-Management's Discussion

RRT manages a growing portfolio of owned, under construction, and future development assets on the New Jersey Waterfront, Boston, Philadelphia and Washington D.C. with the remaining holdings primarily in suburban locations in high income areas in New Jersey. RRT is well positioned to benefit from the demographics and shortage of new class A housing in these markets, with fundamentals and macroeconomic trends in our core geographies continuing to show strength.

Platform Poised For Growth:

- RRT's Q1 NAV was approximately \$1.49bn comprised of \$150mm of Rockpoint capital and \$1.338bn of MC equity (\$13.38/share). MC's \$13.38 per share value compares to a Q4 value of \$13.52
 - The quarterly variance is a result of a \$100mm cash transfer from RRT to MC for debt amortization (-\$1.00/share) and portfolio asset value growth of \$86mm (+\$0.86/share)
- Roseland's transformation is largely complete with the elimination of nearly all subordinate interests and the execution of the Rockpoint capital commitment
- Rockpoint has an additional \$150mm capital commitment to RRT, with RRT having no cash obligation before Rockpoint funding
- RRT has a portfolio of strategic and valuable land holdings, mostly with zoning in place (Jersey City 4,000; Port Imperial 2,000; Overlook Ridge 800)
- RRT has a track record of on-time and on-budget product delivery
- RRT's stabilized communities are experiencing rent growth; RRT's lease-up communities have absorbed quickly in the market (Urby at 36%; Chase II at 56%; Quarry Place at 41%)
 - **Financial Impact:** Projected material growth in RRT cash flow → 2018; Operating cash flow projection of \$54mm in 2018 from \$17mm in 2016 a percentage change of 218%
- Rent Growth: Rents in our primary sub-markets, markets fueling much of our future development activity, have continued to grow over the last year: Jersey City at 1.4% and Overlook Ridge at 6.5% (with no concessions). RRT's remaining portfolio, has experienced ~3.0% rental growth over the last year (East Boston at 0.5%; Port Imperial 0% due to adjacent construction activity; Washington, DC at 4.9%; Other NJ Holdings at 2.2%)



Roseland Market and Portfolio Overview-Management's Discussion (cont.)

RRT Jersey City Market Achievements:

- Jersey City Urby at Harborside (lease-up): 36% leased (275 units) at \$55.49/SF in two months of leasing activity
- M2 at Marbella (stabilized): the community opened in May 2016 and absorbed at 50 apartments/month at \$49.62/SF
- Marbella and Monaco: While absorbing Jersey City Urby and M2 (586 leases), these adjacent operating communities maintained an average leased percentage of 96.8% with rent growth over the last year
- In Q1 2017, RRT acquired its joint venture partner's interest in Plaza 8 & 9 thereby converting its 50% ownership to 100% on this premier waterfront development site. This site along with Plaza 6 (Urby II & III) will allow RRT to develop an additional ~3,500 units along the waterfront
- On April 3, 2017, RRT acquired its remaining partners' interest in **Monaco**, increasing its subordinate ownership from 15% at year-end to 100%

Jersey City Market Overview

- The Myth: Development pipeline charts include potential construction starts in secondary or tertiary sub-markets (~60% of pipeline), some without streets or utilities
- Premier Sub-Markets: RRT's growth is exclusively located in the Waterfront & Exchange Place sub-markets, These
 markets will be the synergistic beneficiary of Mack-Cali's repositioning of the Harborside office community, including
 the addition of a ferry dock, as well as the migration of New York employment to Manhattan's west side



Roseland Market and Portfolio Overview-Management's Discussion (cont.)

- <u>Competitive Portfolio Metrics:</u> Roseland's high-barrier-to-entry class A portfolio is at the forefront of characteristics supportive of market-leading property valuations and comparable/superior to leading publicly traded residential REITs:
 - (i) top in stabilized market rents: Average revenue per unit of \$2,662
 - (ii) young, and trending lower, average building age: Average age of 10 years
 - (iii) geographically concentrated in northeast gateway markets: Approximately 87% of the assets are in a gateway market with average Percentage Leased of 95.8%
- <u>Target Portfolio:</u> RRT targets approximately 9,726 operating and in-construction apartments by year-end 2017, with forecasted growth to 12,527 apartments by year-end 2019 (54% growth as compared to March 31, 2017)

Classification Operating Communities Operating (Subordinated Interests) In-Construction Communities Subtotal	Q1 2017	Y/E 2017	Y/E 2018	Y/E 2019
	4,757	5,842	6,864	7,580
	1,065	542	542	542
	2,300	3.342	4,061	4,405
	8,122	9,726	11,467	12,527
Predevelopment and Future Communities Total (1)	11,040	9,436	<u>7,695</u>	6,635
	19,162	19,162	19,162	19,162



Notes:

Includes 612 hotel keys and 1,280 apartments of Identified Repurposing units (see page 37).



Portfolio Overview-Net Asset Value (NAV) Summary

As of April 30, 2017 Roseland had an NAV of approximately \$1.5bn

- Status: Roseland's 8,122 unit Operating and In-Construction portfolio contributes 80.7% of NAV
- <u>In-Construction Assets:</u> RRT's In-Construction portfolio currently contributes approximately \$303mm of NAV with expected growth to over \$458mm NAV upon stabilization

\$ in millions)		Number of		Estimated A	Asset Value	Asse	et Value Breakdo	own	
		Properties / Projects	Number of Units	Total	Per Unit	Debt	JV Partner	Roseland	RRT % of Total
	Operating Properties - Wholly Owned	8	2,550	\$914	\$358	\$464	\$0	\$450	30.2%
	Operating Properties - Joint Venture	6	2,730	1,488	545	697	378	412	27.7%
	Operating Properties - Subordinate Interest	<u>2</u>	<u>542</u>	<u>315</u>	<u>581</u>	<u>139</u>	<u>141</u>	<u>35</u>	2.3%
Status	Subtotal: Operating Properties	16	5,822	\$2,717	\$467	\$1,300	\$519	\$897	60.3%
	In-Construction	9	2,300	423	184	74	47	303	20.4%
	Pre / Future Development	33	11,040	426	39	0	158	268	18.0%
	Subtotal	58	19,162	\$3,566	\$186	\$1,374	\$724	\$1,468	98.7%
Fee Business	Fee Income Business / Platform			\$20				\$20	1.3%
Total	Total	58	19,162	\$3,586		\$1,374	\$724	\$1,488	100.0%
								<u></u>	



Worcester at City Square Worcester, MA Initial Occupancy: Q4 2017



RiverTrace at Port Imperial
West New York, NJ
Stablized

Notes:

(1) Roseland NAV represents a valuation midpoint between \$1.41bn and \$1.56bn.



Portfolio Overview-Net Asset Value (NAV) Breakdown

Roseland's approximate \$1.5bn NAV was comprised of:

Top NAV (net equity) contributors (45%)(1)

1.	Urby at Harborside	- \$220mm
2.	Monaco	- \$168mm
3.	Alterra at Overlook Ridge	- \$96mm
4.	Portside 7 & 5/6 at East Pier	- \$93mm
5.	Chase I & II at Overlook Ridge	<u>- \$94mm</u>
		\$671mm

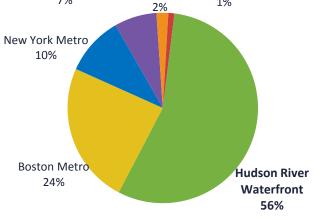
Gross Portfolio Value (\$ in Millions)

Stabilized Gross Asset Value	\$4,221
Less: Discount for CIP	(649)
Discounted Gross Asset Value	\$3,572
Less: Existing Debt	(\$1,361)
Less: 3rd Party Interests	<u>(723)</u>
Roseland Net Asset Value	\$1,488

~\$1,338

~\$150

NAV by Market Philadelphia Washington, D.C. Other Metro 7% 1% 2% 10%



MCRC Share

Rockpoint Share

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⁽¹⁾ NAV inclusive of post-quarter closing of Monaco (April 3, 2017).

Roseland Capitalization - Rockpoint Transaction Overview⁽¹⁾

Affiliates of Rockpoint Group, L.L.C. ("Rockpoint") closed on a \$300mm strategic commitment to facilitate RRT's ongoing and future development, acquisition and repurposing activities. As of quarter-end, \$150mm of Rockpoint capital has been funded.

Equity Commitment:

- Rockpoint will commit to fund \$300mm into RRT over the next two years, with \$150mm funded at closing
- Mack-Cali will have the option to fund up to \$200mm into RRT after Rockpoint's commitment is fully funded
- RRT received a deemed funded Existing Equity value at closing of \$1.23bn
- Upon full Rockpoint and Mack-Cali funding, pro forma ownership would be ~83% Mack-Cali and ~17% Rockpoint: As of quarter-end, pro-rata ownership was approximately 89.1% Mack- Cali and 10.9% Rockpoint

Waterfall:

- 1. 6% annual dividend on funded capital (Rockpoint and RRT)
- 2. 6% annual return on RRT Existing Equity (\$1.23bn), with Rockpoint receiving an additional 5% of the amount distributed to RRT
- 3. Pro Rata based on funded capital and RRT Existing Equity
- 4. RRT Promote: Upon a capital event, Rockpoint's pro-rata distribution shall reduce by 50% after achieving an 11% annual IRR

Other Key Provisions:

- RRT and Rockpoint will have the right to cause redemption of the "Rockpoint Transaction" after the fifth anniversary of the closing date without penalty
- RRT will control governance of the company, but for limited events where consent is required
- Mack-Cali will have the right to spinout its interests in RRT or otherwise create a public listing for RRT at anytime

Note:

(1) Please see public filings for complete Rockpoint Transaction disclosure.



Roseland Overview-**Acquisition Highlights**

RRT executed multiple transactions to reduce its subordinate interests and expand its ownership and cash flow participation:

Recent Highlights:

- Acquired partners' interest in Plaza 8 and 9, a premier development site along the Jersey City waterfront resulting in 100% ownership (closed Q1 2017)
- Acquired partners' interests in Monaco in Jersey City (523 units) resulting in 100% ownership (closed April 3, 2017)
 - Immediate annual cash flow contribution of approximately \$7.8mm

Acquisition Activity	Results
JV partner's interest in Monaco	100% ownership in Monaco (523 units)
JV partner's interest in Plaza 8 and 9	100% ownership in Plaza 8 and 9 (~1300 units)
Majority and minority partner's interest in Portside at East Pier	100% ownership in Portside at East Pier (175 units) 100% ownership in Portside 5/6 and 1-4 (596 units)
Minority JV partner's subordinated interest in RiverTrace	22.5% ownership in RiverTrace (316 units)
Land partner's interest in five land parcels in Port Imperial	100% ownership in Parcels 11, 8-9, 16, 1-3 Office, and Park Parcel ($^{\sim}$ 1,000 units)
JV partner's interest in Port Imperial South Garage and Retail	70% ownership in Port Imperial Garage and Retail South from 44%
Majority JV partner's interest in The Chase at Overlook Ridge Overlook Ridge land parcels	100% ownership in The Chase at Overlook Ridge (371 units) 100% ownership in The Chase II at Overlook Ridge (292 units) 100% ownership in remaining land parcels (~800 units)



Roseland Overview-Cash Flow and Financial Projections

Roseland has exhibited growth across key financial metrics with forecasts of continued material growth⁽¹⁾

	Y/E:	2017	2018	2019
		<u>Total</u>	<u>Total</u>	<u>Total</u>
Operating & Construction Apts.		9,726	11,467	12,527
Future Development Apts.		9,436	7,695	6,635
Subordinated Interests Apts.		542	542	542
Average Operating and Construction Ownership		75.9%	79.4%	79.9%
Property Operating Cash Flow (\$ in millions)		\$26.4	\$53.7	\$66.2
% FFO Growth		-	103%	23%
NAV (\$ in millions)		\$1,771	\$2,418	\$3,117



Notes

(1) Year-end projections based on execution of Roseland's development/operating plan described herein and internal company projections...



Roseland Overview-Development Activity and Cash Flow

By year-end 2020, Roseland projects additional annual cash flow contribution of approximately \$44mm from its current lease-up and in-construction development activities. Roseland's in-construction portfolio has deliveries scheduled through 2019, generating continuously growing cash flow

Lease-Up Commencements						
	Began Leasing	% Leased As of 4/30/2017	Units	Projected Yield	Stabilized RRT Cash Flow	
Quarry Place at Tuckahoe	Nov-16	41.7%	108	6.61%	\$1.76M	
Chase II at Overlook Ridge	Nov-16	55.1%	292	6.52%	\$2.60M	
Urby at Harborside	Mar-17	<u>36.1%</u>	<u>762</u>	<u>7.27%</u>	<u>\$11.11M</u>	
Total		41.4%	1,162	7.07%	\$15.47M	
	lı	n-Construction Portfo	lio			
Signature Place at Morris Plains		Q4 2017	197	6.64%	\$2.2M	
Residences at City Square		Q4 2017	365	6.46%	\$3.6M	
Lofts at 40 Park		Q1 2018	59	6.72%	\$280K	
RiverHouse 11 at Port Imperial		Q1 2018	295	6.20%	\$4.20M	
Portside 5/6		Q2 2018	296	6.18%	\$3.8oM	
Marriott Hotels at Port Imperial		Q2 2018	372	10.03%	\$7.10M	
51 Washington Street		Q2 2019	310	6.00%	\$2.4M	
233 Canoe Brook (Apartments)		Q3 2019	200	7.14%	\$3.27M	
150 Monument Road		Q4 2019	<u> 206</u>	6.11%	<u>\$1.58M</u>	
Total			2,300	7.05% (1)	\$28.43M	
Total			3,462	7.06%	\$43.9M	



Quarry Place at Tuckahoe



RiverHouse 11 at Port Imperial

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Notes:

⁽¹⁾ Projected stabilized yield without the Marriott Hotels at Port Imperial is 6.42 percent.

Hudson Waterfront Overview-Jersey City

Jersey City continues to exhibit strong demand for luxury housing as residents seek an alternative to Manhattan rents with convenient access to public transportation and an expanding restaurant and neighborhood lifestyle. RRT has concentrated on developing its portfolio of Jersey City assets, most recently by increasing Roseland ownership to 100% in Plaza 8 and Plaza 9 and in Monaco.



Monaco - 523 units **Stabilized**





With over 14 square miles and multiple sub-markets, RRT assets are strategically located on the highly desirable waterfront sub-market



Urby at Harborside - 762 units **36% leased (275 units)**



Hudson Waterfront Overview-Jersey City Land Value

The financial schedules below highlight the value magnitude of RRT and MC's valuable waterfront land holdings. The completion of M2 and the lease-up of Urby is indicating what the future sites are worth based on today's rents.

The Company's has premier located land holdings to develop approximately 5,000 units:

	Target Units	Owner
Plaza 8 & 9	2,000	RRT
Plaza 6 (Urby II & III)	1,500	RRT
Plaza 4 (Office/Multi)	1,500	MCRC



 Urby and M2, two recently completed properties which have leased at strong absorption rates, were constructed to a blended 7.13% development yield, or a 2.3x return on equity. Target development return assumptions produce a value potential for our land holdings of ~\$375mm to ~\$500mm:

Land Costs	Yield	Equity Multiple	Implied Jersey City Land Value
\$28,800 /unit	7.13%	2.3X	\$144mm
\$40,000/unit	6.95%	2.1X	\$200MM
\$75,000/unit	6.42%	1.8x	\$375mm
\$100 , 000/unit	6.10%	1.6x	\$500mm

(RRT's NAV less Plaza 4 at \$60mm for a total \$140mm)



Hudson Waterfront Overview-Port Imperial

Port Imperial is a 200-acre mixed-use development site on the New Jersey waterfront directly across from Midtown Manhattan. The combined site straddles the Weehawken and West New York border, offering unparalleled views of Manhattan. Roseland's development of Port Imperial has transformed the site into a significant residential, commercial and transportation center.

In Construction



River House 11 295 Units Initial Occupancy: Q1 2018 Stabilized NOI: \$7.7mm



Marriott Hotels 372 Keys Initial Occupancy: Q1 2018 Stabilized NOI: \$13.0mm



Port Imperial is located directly across from Midtown

Significant Metrics						
Operating Communities	Land Holdings	% RRT NAV				
RiverTrace	2,000+ units Office parcel	16%				



View of NYC from Port Imperial



Roseland Overview-2017 Strategic Objectives

- <u>Capital Raise</u>: The Company closed on the Rockpoint Transaction in March thereby facilitating the continued growth of RRT without burdening the Company's balance sheet
- Repurposing Activities: Roseland envisions continued success in its repurposing program of converting under performing office holdings to higher valued residential use

Recent Construction Starts:

- Q4 2015: Signature Place in Morris Plains, NJ (197 units)
- Q4 2016: 150 Monument Road in Bala Cynwyd, PA (206 units)
- Q4 2016: 233 Canoe Brook Road in Short Hills, NJ (200 units; 240 keys)
- <u>Leasing:</u> Roseland targets the stabilization of 1,162 apartments in 2017 (Chase II at Overlook Ridge, Quarry Place at Tuckahoe, Urby at Harborside)
- Subordinate Interest Reduction: RRT has made significant strides in reducing its subordinate interest partnerships. At year-end 2015, RRT had an interest in 3,025 subordinate operating apartments. Inclusive of the Monaco closing in April 2017 RRT's subordinate interest portfolio was reduced to 542 apartments (an 82% reduction)
- <u>Capital Commitments:</u> Roseland's known projected future capital commitments for its inconstruction portfolio is approximately \$83mm
- <u>Construction Starts</u>: 2017 target start activity of 1,604 apartments will produce an operating and in-construction portfolio at year-end 2017 of approximately 9,726 apartments, with average ownership of 76%



Monaco Jersey City, NJ Apts: 523

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Jersey City- Over Development: The Myth

Numerous sources have reported +23,000 unit development hitting Jersey City in the near future In fact, this is only the potential numbers which include secondary locations, some without streets or utilities

- To date, successful absorption of ~8,000, with the market maintaining strong occupancy and continued rent growth
- Of the 15,000 remaining units, secondary sub-markets make up approximately 9,000 (60%) of the remaining units
- ~ 6,000 units are approved for development in Jersey City Premier Markets (Waterfront and Exchange Place)

Operating (1996-2016)	Submarkets		Premier Mar	kets
8,000	Journal Square	3,600	Waterfront	3,000
	Liberty Harbor 4,400		Exchange Place	3,000
	Other <u>1,000</u>			6,000
		9,000		

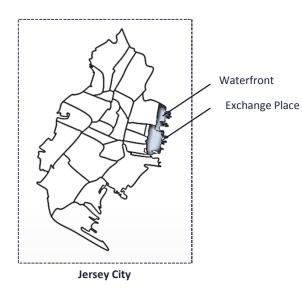




Represents approved future multifamily development in Premier Market.

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Jersey City- Future Competitive Pipeline



The market has reacted to fears of over supply by slowing down delivery.

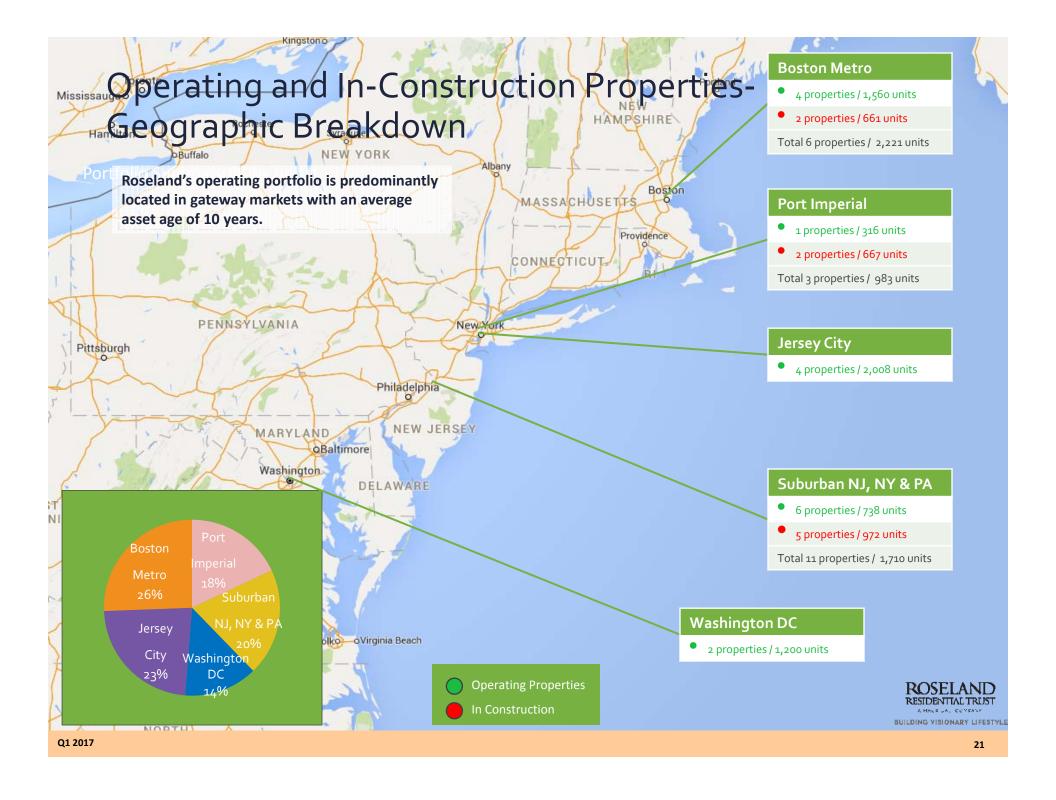
Jersey City Premier Market Development

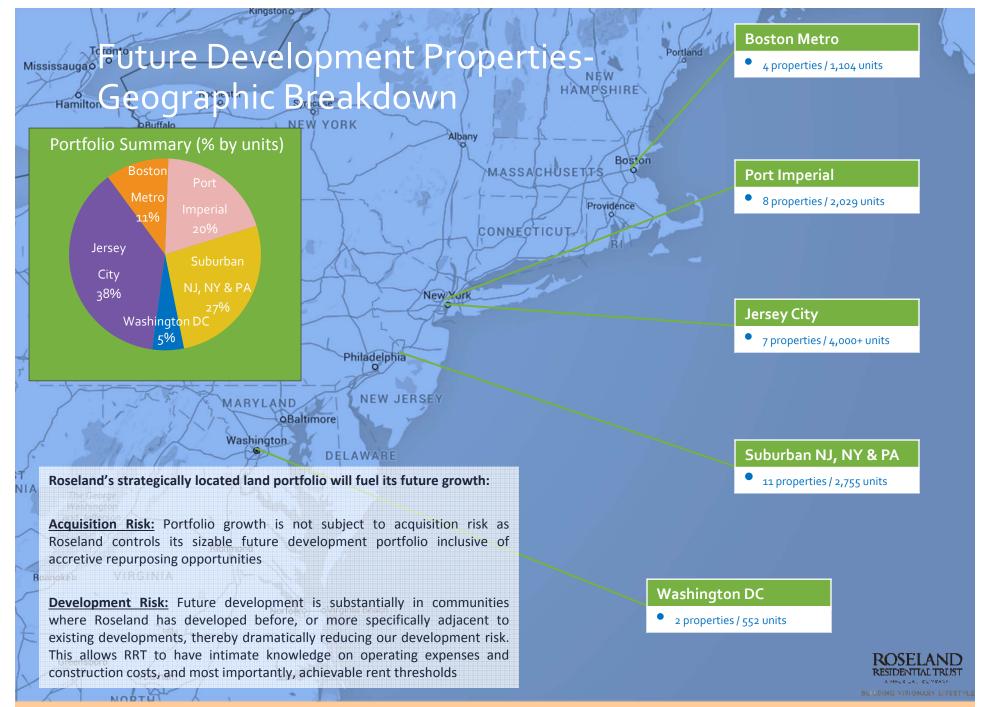
- Jersey City Urby at Harborside -762 units opened in March 2017. As of April 30 2017, it was 36% leased. RRT has no additional product currently under construction.
- Of the ~6,000 units approved for future development, approximately 1,250 are scheduled to open over the next several months.
- The 2017 remaining deliveries consist of three projects, including one in Liberty Harbor and two in the Newport submarket, at an average unit count of 415 units

2017 Projected Openings (Primary Markets)						
	Units	Projected Opening	Developer			
The Ellipse	376	Summer - 2017	Lefrak			
The Vantage	448	Summer - 2017	Fisher Development			
Hudson Exchange	<u>421</u>	Fall - 2017	Forest City			
Total	1,245					

Jersey City	Current Lease-	up Absoı	ption	
	Leasing Commenced	Units	Current % Leased	Units Leased
Urby	Mar-17	762	36%	275
Journal Squared	Mar-17	538	~30%	~160
Trump Bay Street	Dec-16	447	~50%	~269







Q1 2017

Financial Schedules



Financial Highlights-RRT Balance Sheet

\$ in thousands

	AS OF	AS OF
	MAR 31, 2017	DEC 31, 2016
<u>ASSETS</u>		
Rental Property		
Land and Leasehold Interests	\$274,618	\$210,697
Buildings and Improvements	627,079	582,361
Construction in Progress	239,095	217,920
Furniture, Fixtures and Equipment	20,260	18,312
Total Gross Rental Property (1)	1,161,052	1,029,290
Less: Accumulated Depreciation	(39,794)	(41,186)
Net Investment in Rental Property	1,121,258	988,104
Cash and Cash Equivalents	144,926	17,186
Investments in Unconsolidated Joint Ventures	241,965	238,498
Unbilled Rents Receivable, net	519	165
Deferred Charges and Other Assets	43,404	33,736
Restricted Cash	4,331	3,280
Accounts Receivable	2,781	3,559
Total Assets	1,559,184	\$1,284,528
LIABILITIES AND EQUITY		
<u>LIABILITIES</u>		
Mortgages, Loans Payable and Other Obligations ⁽²⁾	\$424,957	283,104
Accounts Pay, Accrued Expenses and Other Liabilities	51,089	36,945
Rents Recieved in Advance and Security Deposits	2,958	2,406
Accrued Interest Payable	1,251	420
Total Liabilities	480,255	322,875
Redeemable Noncontrolling Interests - Rockpoint Capital	150,527	-
Noncontrolling Interest in Consolidated Joint Ventures	20,468	20,707
Mack-Cali Capital	907,934	940,946
Total Liabilities and Equity	1,559,184	1,284,528

Notes:

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⁽¹⁾ Increase primarily resulting from acquisition of Plaza 8 and 9 interests (\$61 million), in-construction development and repurposing expenditures (\$62 million), and the transfer of 135 Chestnut, 120 Passaic and One Water Street to RRT (\$9 million).

⁽²⁾ Increase primarily resulting from Alterra I and II financing (\$100 million) and construction loan advances (\$42 million).

Financial Highlights-RRT Income Statement

\$ in thousands

	Three Months Ended	Three Months Ended
	March 31, 2017	March 31, 2016
REVENUE:		
Base Rents	\$9,350	\$8,203
Escalation and Recoveries from Tenants	417	287
Parking Income	1,590	1,327
Other Income	460	474
Total Revenue	\$11,817	\$10,291
EXPENSES:		
Real Estate Taxes	\$2,297	\$2,064
Utilities	708	681
Operating Services	3,070	2,870
Real Estate Service Expenses (Net)	500	682
General and Administrative	2,372	3,255
Acquisition Costs	-	-
Depreciation and Amortization	4,239	5,732
Total Expenses	\$13,186	\$15,284
Operating Income Loss (1)	(\$1,369)	(\$4,993)
OTHER (EXPENSE) INCOME:		
Interest Income	\$40	\$1
Equity in Earnings (Loss) in Unconsolidated Joint Ventures	(464)	(1,231)
Gain on Sale of Investment in Unconsolidated Joint Ventures	5,149	10,156
Total Other (Expense) Income	\$4,725	\$8,926
Net Income (Loss)	\$3,356	\$3,933
Minority Interest in Consolidated JV's	238	681
Redeemable Noncontrolling Interest - Distributions	(527)	
Net Income Available to Common Equity	3,067	4,614

Notes:

⁽¹⁾ Includes net operating income before debt service from Consolidated Operating Communities of \$6.1 million and \$4.2 million, depreciation of \$3.9 million and \$4.1 million and amortization of in-place leases related to the acquisition of Chase I and Portside 7 of \$0 and \$1.6 million for the three months ended March 31, 2017 and March 31, 2016, respectively.



Financial Highlights-Debt Maturities

At quarter-end, Roseland's total indebtedness was \$715mm comprised of \$425mm consolidated debt and \$290mm of allocated unconsolidated debt (1)

Blended fixed rate interest: 4.20%

• Blended floating rate interest: 3.39%

Total consolidated leverage represents 28% debt ratio assuming a Roseland net equity of \$1.5bn (see page 8)

\$ in thousands As of 3/31/17

Consolidated Debt Maturities	<u>Fixed Rate</u>	Floating Rate (2)	<u>Total</u>	% of Total	Weighted Average on Fixed Rate Debt	Weighted Average on Floating Rate Debt (2)
2017	\$0	\$28,539	\$28,539	6.6%	N/A	3.1%
2018	0	64,847	64,847	15.1%	N/A	4.0%
2019	0	69,013	69,013	16.0%	N/A	3.0%
2021	4,000	0	4,000	0.9%	4.4%	N/A
2023	131,498	0	131,498	30.6%	3.5%	N/A
Thereafter	<u>132,600</u>	<u>0</u>	<u>132,600</u>	30.8%	<u>4.0%</u>	<u>N/A</u>
Total Mortgages Payable per Balance Sheet	\$268,098	\$162,399	\$430,497 ⁽³⁾	100.0%	3.8%	3.4%
Total Mortgage Deferred Finance Costs			(5,540)			
Total Mortgages Payable and Misc Obligations	\$268,098	\$162,399	\$424,957			
					Weighted Average	Weighted Average
<u>Unconsolidated JV Debt Maturities</u>	Fixed Rate	Floating Rate (2)	<u>Total</u>	% of Total	on Fixed Rate Debt	on Floating Rate Debt (2)

<u>Unconsolidated JV Debt Maturities</u>	Fixed Rate	Floating Rate (2)	<u>Total</u>	% of Total	on Fixed Rate Debt	on Floating Rate Debt (2)
2017	0	17,714	17,714	6.1%	N/A	3.2%
2020	41,250	527	41,777	14.4%	3.2%	3.5%
Thereafter	230,131	<u>0</u>	230,131	79.5%	4.9%	<u>N/A</u>
Total Unconsolidated JV mortgages payable (1)	\$271,381	\$18,241	\$289,622	100.0%	4.6%	3.2%

Notes

- (1) Reflects debt at effective ownership percentage. Excludes debt associated with Unconsolidated Subordinate Joint Ventures.
- (2) Weighted average LIBOR rate for floating rate debt is 0.8901%.
- 3) Includes approximately \$135 million of actual construction loans balances as of March 31, 2017, which have a maximum loan balance of approximately \$422 million.

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Community Highlights



Financial Highlights-Operating & Lease-Up Communities

As of March 31, 2017, Roseland had:

- Wholly-owned or joint venture interest in 3,838 stabilized operating apartments and 1,984 apartments in lease-up or repositioning stages (Total: 5,822 apartments)
- The stabilized portfolio had a leased percentage of 97.5%, compared to 96.1% in Q4 2016
- Jersey City Urby at Harborside, began leasing in March 2017, and was 18% leased as of Q1 2017 (current: 36%)
- The Chase II at Overlook Ridge, MA was 40.4% leased as of Q1 2017 (current: 56%)
- Quarry Place at Tuckahoe, NY was 31.5% leased as of Q1 2017 (current: 41%)

Roseland continues to convert its promoted interests via disposition, acquisition or ownership buy-ups. Recent achievements include:

- Monaco, Jersey City, NJ: Subsequent to guarter-end, Roseland acquired its partners' majority and minority interests. Converting a 15% subordinate interest position to a wholly owned asset
- RiverTrace at Port Imperial: Converted to a 22.5% heads-up, cash-flowing, JV in October 2016



Financial Highlights-Operating Communities

\$ in thousands

Operating Highlights

							Operating Highlights					
									Average	Average		
							Percentage	Percentage	Revenue	Revenue		
				Rentable	Avg.	Year	Leased	Leased	Per Home	Per Home	NOI	NOI
Operating Communities	<u>Location</u>	<u>Ownership</u>	<u>Apartments</u>	<u>SF</u>	Size	Complete	Q1 2017	Q4 2016	Q1 2017	Q4 2016	Q1 2017	Q4 2016
Consolidated												
Alterra at Overlook Ridge	Revere, MA	100.00%	722	663,139	918	2008	97.8%	96.3%	\$1,880	\$1,921	\$2,374	\$2,039
The Chase at Overlook Ridge	Malden, MA	100.00%	371	337,060	909	2014	98.9%	96.5%	2,061	2,100	1,484	1,510
Park Square	Rahway, NJ	100.00%	159	184,957	1,163	2009	96.9%	97.5%	2,107	2,113	385	349
Riverwatch	New Brunswick, NJ	100.00%	200	147,852	739	1997	99.5%	97.0%	1,801	1,809	445	402
Portside at East Pier - 7	East Boston, MA	100.00%	<u>175</u>	156,091	892	2015	99.4%	97.2%	2,677	2,809	<u>956</u>	935
Consolidated		100.00%	1,627	1,489,099	915		98.3%	96.6%	\$2,019	\$2,062	\$5,644	\$5,235
Joint Ventures												
RiverTrace at Port Imperial	West New York, NJ	22.50%	316	295,767	936	2014	95.3%	94.9%	\$3,158	\$3,134	\$1,771	\$1,731
M2	Jersey City, NJ	24.27%	311	273,132	878	2016	96.8%	95.5%	3,194	3,038	1,912	1,669
RiverPark at Harrison	Harrison, NJ	45.00%	141	125,498	890	2014	97.2%	97.8%	2,199	2,264	521	474
Station House	Washington, DC	50.00%	<u>378</u>	290,348	<u>768</u>	2015	93.9%	93.9%	<u>2,793</u>	2,792	2,138	<u>1,942</u>
Joint Ventures		34.82%	1,146	984,745	859		95.5%	95.1%	\$2,929	\$2,888	\$6,342	\$5,816
Subordinate Interests (1)												
Marbella	Jersey City, NJ	24.27%	412	369,515	897	2003	98.1%	97.1%	\$3,170	\$3,113	\$2,626	\$2,301
Monaco ⁽²⁾	Jersey City, NJ	28.76%	523	475,742	910	2011	98.5%	96.2%	3,522	3,448	3,822	3,534
Metropolitan at 40 Park	Morristown, NJ	12.50%	130	124.237	956	2010	99.2%	93.8%	3.335	3.346	734	806
Subordinate Interests	, ,	25.04%	1,065	969,494	910		98.4%	96.3%	\$3,363	\$3,306	\$7,182	\$6,641
Total Residential - Stabilized		59.74%	3,838	3,443,338	897		97.5%	96.1%	\$2,664	\$2,654	\$19,168	\$17,692
Lease-up / Repositions				5/110/000			011071		7-/	+ = / = = :	7-07-00	7-1/00-
Consolidated												
The Chase II at Overlook Ridge	Malden, MA	100.00%	292	261,101	894	2016	40.4%	11.0%	NA	NA	(180)	(69)
Quarry Place at Tuckahoe	Eastchester, NY	76.25%	108	105,509	977	2016	31.5%	12.0%	NA NA		(160)	(67)
Consolidated	Lastellestel, IVI	93.59%	400	366,610	917	2010	38.0%	11.3%	\$0	\$0	(\$340)	(\$136)
Joint Ventures												
Crystal House (3)	Arlington, VA	25.00%	822	738,786	899	1962	87.3%	92.4%	1,899	1,885	2,247	2,209
Urby at Harborside	Jersey City, NJ	85.00%	<u>762</u>	<u>474,476</u>	623	2017	18.0%	NA NA	<u>NA</u>		<u>0</u>	NA NA
Joint Ventures	22.30, 3.0,,	53.86%	1,584	1,213,262	766	201.	54.0%	48.0%	\$985	\$978	\$2,247	\$2,209
Total Residential - Operating Com	munities (4)	60.46%	5,822	5,023,210	863		81.57%	77.15%	\$2,024	\$2,016	\$21,075	\$19,765
Total Residential - Operating Com	mumiles (4)	00.40%	3,022	3,023,210	003		01.57/0	//.13/0	32,024	32,010	321,075	313,703

Notes:

- (1) Ownership represents Company participation after satisfaction of Priority Capital. See Capitalization Details schedule herein.
- 2) Subsequent to guarter-end Roseland, increased its ownership to 100 percent.
- (3) Unit count excludes 3 apartments offline until completion of all renovations; Percentage Leased excludes 44 units undergoing renovation.
- (4) Excludes approximately 83,083 SF of ground floor retail.

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Financial Highlights-Operating Communities

\$ in thousands

				Project Debt			Capital E	Balance Overv	view	_
								Third		
			Outstanding	Maximum	Maturity	Interest	MCRC	Party	Return	
Operating Communities	Ownership	<u>Apartments</u>	<u>Balance</u>	<u>Balance</u>	<u>Date</u>	Rate	<u>Capital</u>	<u>Capital</u>	Rate	<u>Notes</u>
Consolidated										
Alterra at Overlook Ridge	100.00%	722	\$100,000	\$100,000	2/1/2024	3.75%				
The Chase at Overlook Ridge	100.00%	371	72,500	72,500	2/1/2023	3.625%				
Park Square	100.00%	159	27,500	27,500	4/10/2019	L + 1.75%				
Riverwatch	100.00%	200	0	0						
Portside at East Pier - 7	100.00%	<u>175</u>	<u>58,998</u>	58,998	8/1/2023	3.44%				
Consolidated	100.00%	1,627	\$258,998	\$258,998						
Joint Ventures										
RiverTrace at Port Imperial	22.50%	316	\$82,000	\$82,000	11/10/2026	3.21%				
M2	24.27%	311	72,986	75,000	3/30/2018	L+2.25%	15,997	50,215	9.00%	
RiverPark at Harrison	45.00%	141	30,000	30,000	8/1/2025	3.70%	\$1,373	\$1,811	7.25%	
Station House	50.00%	<u>378</u>	100,700	100,700	7/1/2033	4.82%	45,658	45,501		
Joint Ventures	34.82%	1,146	\$285,686	\$287,700			\$63,028	\$97,527		
Subordinate Interests										
Marbella	24.27%	412	\$95,000	\$95,000	5/1/2018	4.99%	\$125	\$7,567	9.50%	(1),(2)
Monaco	28.76%	523	165,000	165,000	2/1/2021	4.19%	0	83,721	9.00%	(2)
Metropolitan at 40 Park	12.50%	<u>130</u>	<u>37,438</u>	37,438	9/1/2020	3.25%	<u>695</u>	21,765	9.00%	(2),(3)
Joint Ventures	25.04%	1,065	\$297,438	\$297,438			\$820	\$113,053		
Total Residential - Stabilized	59.74%	3,838	\$842,122	\$844,136			\$63,848	\$210,580		
Lease-up / Repositions										
• • •										
Consolidated The Chase II at Overlook Ridge	100.00%	292	\$40,317	¢49.000	12/16/2018	1 . 2 25%				
Quarry Place at Tuckahoe	76.25%	108	28,540	28,540 28,540	8/1/2017	L + 2.35%	27,664	869	8.00%	
Consolidated	93.59%	400	\$68,857	\$76,540	0/1/2017	L+2.33%	\$27,664	\$869	8.00%	
Joint Ventures			, ,	, -,-			, ,			
Crystal House	25.00%	794	\$165,000	\$165,000	4/1/2020	3.17%	\$27,187	\$80,848		(4)
Urby at Harborside	85.00%	762	173,919	192,000	8/1/2029	5.197%	109,059	19,246		(-1)
Joint Ventures	54.38%	1,556	\$338,919	\$357,000	-, ,====	/-	\$136,246	\$100,094		
				4						
Total Residential - Operating Communities	60.64%	5,794	\$1,249,898	\$1,277,676			\$227,758	\$311,543		

- (1) The MCRC Balance represents capital account held by Marbella Rosegarden, L.L.C., of which the Company owns a 48.53 percent interest.
- (2) Includes preferred return on capital account.
- Equity Capital balances apply to Metropolitan at 40 Park. The MCRC balance represents capital account held by Rosewood Epsteins, L.L.C., of which the Company owns a 50 percent interest.
- (4) Upon a capital event, the Company receives a promoted additional 25 percent interest over a 9.00 percent IRR to heads-up capital accounts.

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Financial Highlights-Operating Commercial Assets

\$ in thousands

						Operating Highlights					
Operating Commercial	<u>Location</u>	<u>Ownership</u>	<u>Spaces</u>	Rentable <u>SF</u>	Year <u>Complete</u>	Percentage Leased Q1 2017	Percentage Leased Q4 2016	NOI <u>Q1 2017</u>	NOI <u>Q4 2016</u>	NOI <u>YTD 2017</u>	
<u>Consolidated</u>											
Port Imperial Garage South	Weehawken, NJ	70.00%	800	320,426	2013	NA	NA	\$389	\$481	\$389	
Port Imperial Retail South	Weehawken, NJ	70.00%		16,736	2013	53.5%	53.5%	73	25	73	
Port Imperial Garage North	Weehawken, NJ	100.00%	786	304,617	2015	NA	NA	216	384	216	
Port Imperial Retail North	Weehawken, NJ	100.00%		8,365	2015	100.0%	100.0%	<u>71</u>	<u>75</u>	<u>71</u>	
Consolidated		84.44%		650,144		69.0%	69.0%	\$749	\$965	\$749	
<u>Subordinate Interests</u>											
Shops at 40 Park	Morristown, NJ	12.50%		50,973	2010	65.5%	65.5%	\$211	\$209	\$211	
Riverwalk at Port Imperial	West New York, NJ	20.00%		30,745	2008	50.9%	64.0%	<u>177</u>	<u>129</u>	<u>177</u>	
Subordinate Interests		15.32%		81,718		60.0%	64.9%	\$388	\$338	\$388	
Total Commercial		76.72%		731,862		67.99%	68.54%	\$1,137	\$1,303	\$1,137	

	Project Debt Capital Balance Overview							
						Third		
	Outstanding	Maximum	Maturity	Interest	MCRC	Party	Return	
Operating Commercial	<u>Balance</u>	<u>Balance</u>	<u>Date</u>	<u>Rate</u>	<u>Capital</u>	<u>Capital</u>	<u>Rate</u>	<u>Notes</u>
Consolidated								
Port Imperial Garage South	\$32,600	\$32,600	12/1/2029	4.78%	\$1,184	\$4,498		(1)
Port Imperial Retail South	4,000	4,000	12/1/2021	4.41%	0	0		
Port Imperial Garage North	0	0			0	0		
Port Imperial Retail North	<u>0</u>	<u>0</u>			<u>0</u>	0		
Consolidated	\$36,600	\$36,600			\$1,184	\$4,498		
<u>Subordinate Interests</u>								
Shops at 40 Park	\$6,283	\$6,283	8/13/2018	3.63%	\$0	\$0		(2)
Riverwalk at Port Imperial	<u>0</u>	<u>0</u>			<u>0</u>	5,832	9.00%	
Subordinate Interests	\$6,283	\$6,283			\$0	\$5,832		
Total Commercial	\$42,883	\$42,883			\$1,184	\$10,330		

Notes:

(1) Capital balance applies to both Port Imperial Garage South and Port Imperial Retail South.

(2) Equity Capital balances apply to Shops at 40 Park. The MCRC balance represents capital account held by Rosewood Epsteins, L.L.C., of which the Company owns a 50 percent interest.

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Q1 2017

Financial Highlights-In-Construction Communities

- As of March 31, 2017, Roseland had:
 - Wholly owned or joint venture interests in 1,928 in-construction apartments and 372 hotel keys (9 projects)
 - The in-construction portfolio is projected to produce stabilized NOI of \$54 million;
 Roseland's average ownership is approximately 96%
 - After projected debt service of approximately \$22 million, Roseland's estimated share of net cash flow is approximately \$32 million
 - Roseland has a remaining equity capital commitment to the buildout of this portfolio of approximately \$83mm



Financial Highlights-In-Construction Communities

\$ in thousands

				Proj	ect Capita	lization - T	otal	Capital as	of 1Q-17	Deve	lopment S	chedule		
Community	<u>Location</u>	<u>Ownership</u>	Apartment Homes/Keys	Costs	<u>Debt</u>	MCRC Capital	Third Party <u>Capital</u>	Costs	MCRC Capital	<u>Start</u>	Initial Occupancy	Project Stabilization		Projected Stabilized <u>Yield</u>
Consolidated														
Marriott Hotels at Port Imperial	Weehawken, NJ	90.00%	372	129,600	94,000	32,040	3,560	62,684	32,710 (1)	Q3 2015	Q2 2018	Q2 2019	13,000	10.03%
Residences at City Square	Worcester, MA	100.00%	365	92,015	58,000	34,015	0	43,359	34,015	Q3 2015	Q4 2017	Q4 2018	5,942	6.46%
Signature Place at Morris Plains	Morris Plains, NJ	100.00%	197	58,651	42,000	16,651	0	26,559	16,651	Q4 2015	Q4 2017	Q3 2018	3,894	6.64%
Portside 5/6	East Boston, MA	100.00%	296	111,388	73,000	38,388	0	48,326	38,388	Q4 2015	Q2 2018	Q2 2019	6,882	6.18%
RiverHouse 11 at Port Imperial	Weehawken, NJ	100.00%	295	123,984	78,000	45,984	0	54,198	30,335	Q1 2016	Q1 2018	Q1 2019	7,693	6.20%
51 Washington Street	Conshohocken, PA	100.00%	310	89,440	53,664	35,776	0	20,841	21,014	Q3 2016	Q2 2019	Q2 2020	5,370	6.00%
233 Canoe Brook (Apts)	Short Hills, NJ	100.00%	200	82,642	43,470	39,172	0	5,634	5,253	Q4 2016	Q3 2019	Q3 2020	6,326	7.65%
150 Monument Road	Bala Cynwyd, PA	100.00%	<u>206</u>	59,308	35,585	23,723	<u>0</u>	4,281	4,853	Q4 2016	Q4 2019	Q4 2020	3,643	6.14%
Consolidated		98.34%	2,241	\$747,028	\$477,719	\$265,749	\$3,560	\$265,882	\$183,219				\$52,750	7.01%
Joint Ventures														
Lofts at 40 Park	Morristown, NJ	25.00%	<u>59</u>	17,972	13,950	2.011	2,011	5,670	1.740	Q3 2016	Q1 2018	Q1 2019	1,208	6.72%
Joint Ventures		25.00%	59	\$17,972	\$13,950	\$2,011	\$2,011	\$5,670	\$1,740				\$1,208	6.72%
Total In-Construction Communities		96.46%	2.300	\$765,000	\$491.669	\$267,760	\$5.571	\$271,552	\$184.959				\$53,958	7.05%

Notes

(1) Includes temporary advance of \$670K.

(2) Projected stabilized yield without the hotel project is 6.42 percent.

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Financial Highlights-In-Construction Communities

\$ in thousands

			Proje	ct Debt	Current Capital Balance Overview (1)					
							_		Third	
Community	<u>Ownership</u>	Apartment Homes/Keys	Outstanding <u>Balance</u>	Maximum Balance	Maturity <u>Date</u>	Interest <u>Rate</u>		MCRC <u>Capital</u>	Party <u>Capital</u>	Return <u>Rate</u>
Consolidated										
Marriott Hotels at Port Imperial	90.00%	372	\$24,530	\$94,000	10/6/2018	L+4.50%		\$36,500	\$3,992	8.00%
Residences at City Square	100.00%	365	5,036	58,000	12/10/2019	L+2.50%		34,015	0	
Signature Place at Morris Plains	100.00%	197	6,147	42,000	5/20/2019	L+2.35%		16,651	0	
Portside 5/6	100.00%	296	8,084	73,000	9/19/2019	L+2.50%		38,388	0	
RiverHouse 11 at Port Imperial	100.00%	295	22,246	78,000	11/24/2019	L+2.35%		30,335	0	
51 Washington Street	100.00%	310	0	0			(2)	21,014	0	
233 Canoe Brook (Apts)	100.00%	200	0	0			(2)	5,253	0	
150 Monument Road	100.00%	206	0	0			(2)	4,853	0	
Consolidated	98.34%	2,241	\$66,043	\$345,000				\$187,009	\$3,992	
Joint Ventures										
Lofts at 40 Park	<u>25.00%</u>	<u>59</u>	2,107	13,950	2/1/2020	L+2.50%		<u>1,740</u>	1,740	
Joint Ventures	25.00%	59	\$2,107	\$13,950				\$1,740	\$1,740	
Total In-Construction Communities	96.46%	2,300	\$68,150	\$358,950				\$188,749	\$5,732	

Notes

(1) Includes accrued preferred return.

(2) We forecast construction loan commitments of approximately \$133mm.

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Financial Highlights-2017 Starts

- As of March 31, 2017 the Company had a future development portfolio of approximately 11,040 apartments
- 2017 target starts are located in close proximity to operating RRT assets or in identified premier suburban markets

			Current	Scheduled
<u>2017 Starts</u>	<u>Location</u>	Apartments	<u>Ownership</u>	<u>Start</u>
PI North - Building C ⁽¹⁾	West New York, NJ	363	40.00%	Q2 2017
Overlook IIIC	Malden, MA	314	100.00%	Q4 2017
Freehold ⁽²⁾	Freehold, NJ	400	100.00%	Q4 2017
Crystal House - III	Arlington, VA	252	50.00%	Q4 2017
PI South - Building 8/9	Weehawken, NJ	<u>275</u>	100.00%	Q4 2017
2017 Starts		1,604	78.57 %	

Notes

(1) Roseland is under negotiations to increase its current 20 percent subordinate ownership to 40 percent heads-up ownership.

(2) Roseland has a signed acquisition agreement, subject to certain conditions.



Financial Highlights-Future Start Communities

		Current	Projected
<u>Location</u>	Apartment	<u>Ownership</u>	Const Start
Weehawken, NJ	131	100.00%	Future
Weehawken, NJ	N/A	100.00%	Future
Weehawken, NJ	224	100.00%	Future
Jersey City, NJ	750	85.00%	Future
Jersey City, NJ	750	85.00%	Future
Jersey City, NJ	1,000	100.00%	Future
Jersey City, NJ	1,000	100.00%	Future
Jersey City, NJ	265	50.00%	Future
Jersey City, NJ	585	50.00%	Future
Weehawken, NJ	200	50.00%	Future
Jersey City, NJ	250	33.33%	Future
West New York, NJ	471	20.00%	Future
West New York, NJ	224	20.00%	Future
West New York, NJ	<u>141</u>	20.00%	Future
	5,991		
Malden, MA	445	100.00%	Future
Malden, MA	45	100.00%	Future
East Boston, MA	<u>300</u>	100.00%	Future
	790		
	Weehawken, NJ Weehawken, NJ Weehawken, NJ Jersey City, NJ Weehawken, NJ Weehawken, NJ West New York, NJ West New York, NJ West New York, NJ Walden, MA Malden, MA	Weehawken, NJ 131 Weehawken, NJ N/A Weehawken, NJ 224 Jersey City, NJ 750 Jersey City, NJ 1,000 Jersey City, NJ 1,000 Jersey City, NJ 265 Jersey City, NJ 585 Weehawken, NJ 200 Jersey City, NJ 250 West New York, NJ 471 West New York, NJ 224 West New York, NJ 141 5,991 5,991 Malden, MA 45 East Boston, MA 300	Location Apartment Ownership Weehawken, NJ 131 100.00% Weehawken, NJ N/A 100.00% Weehawken, NJ 224 100.00% Jersey City, NJ 750 85.00% Jersey City, NJ 750 85.00% Jersey City, NJ 1,000 100.00% Jersey City, NJ 265 50.00% Jersey City, NJ 585 50.00% Weehawken, NJ 200 50.00% Jersey City, NJ 250 33.33% West New York, NJ 471 20.00% West New York, NJ 224 20.00% West New York, NJ 141 20.00% Malden, MA 445 100.00% Malden, MA 45 100.00% East Boston, MA 300 100.00%

Notes:

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⁽¹⁾ Approved for approximately 290,000 square feet of office space.

⁽²⁾ Ownership subject to change based on final negotiation.

Financial Highlights-Future Start Communities (cont.)

			Current	Projected
Future Developments	Location	Apartment	<u>Ownership</u>	Const Start
233 Canoe Brook Road - Hotel	Short Hills, NJ	240	100.00%	Future
1633 Littleton (repurposing)	Parsippany, NJ	345	100.00%	Future
Identified Repurposing A	Bergen County, NJ	300	100.00%	Future
RRT Repurposing B	Bergen County, NJ	200	100.00%	Future
Identified Repurposing C	Bergen County, NJ	225	100.00%	Future
Identified Repurposing D	Essex County, NJ	300	100.00%	Future
RRT Repurposing E	Westchester County, NY	290	100.00%	Future
Identified Repurposing F-I	Essex County, NJ	140	100.00%	Future
Identified Repurposing F-2	Essex County, NJ	140	100.00%	Future
Identified Repurposing G	Morris County, NJ	<u>175</u>	100.00%	Future
Subtotal - Northeast Corridor		2,355		
Crystal House - Future	Arlington, VA	<u>300</u>	50.00%	Future
Subtotal - Washington, DC		300		
Fotal Predevelopment and Future Devel	opments ⁽¹⁾	11,040		

Notes

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⁽¹⁾ Includes 1,280 Identified Repurposing opportunities, with target transfers in 2017.

Definitions

<u>Average Revenue Per Home:</u> Calculated as total apartment revenue for the quarter ended March 31, 2017, divided by the average percent occupied for the quarter ended March 31, 2017, divided by the number of apartments and divided by three.

<u>Consolidated Operating Communities:</u> Wholly owned communities and communities whereby the Company has a controlling interest.

<u>Future Development:</u> Represents land inventory currently owned or controlled by the Company.

<u>Identified Repurposing Communities:</u> Communities not currently owned by RRT, which have been identified for transfer from Mack-Cali to RRT for residential repurposing.

<u>In-Construction Communities:</u> Communities that are under construction and have not yet commenced initial leasing activities.

<u>Lease-Up Communities</u>: Communities that have commenced initial operations but have not yet achieved Project Stabilization.

MCRC Capital: Represents cash equity that the Company has contributed or has a future obligation to contribute to a project.

Net Asset Value (NAV): We consider NAV to be a useful metric for investors to estimate the fair value of the Roseland platform. The metric represents the net projected value of the Company's interest after accounting for all priority debt and equity payments. The metric includes capital invested by the Company.

Net Operating Income (NOI): Total property revenues less real estate taxes, utilities and operating expenses.

Operating Communities: Communities that have achieved Project Stabilization.

Percentage Leased: The percentage of apartments that are either currently occupied or vacant apartments leased for future occupancy.

<u>Predevelopment Communities:</u> Communities where the Company has commenced predevelopment activities that have a near-term projected project start.

<u>Project Completion</u>: As evidenced by a certificate of completion by a certified architect or issuance of a final or temporary certificate of occupancy.

<u>Project Stabilization:</u> Lease-Up communities that have achieved over 95 Percentage Leased for six consecutive weeks.

<u>Projected Stabilized NOI:</u> Pro forma NOI for Lease-Up, In-Construction or Future Development communities upon achieving Project Stabilization

<u>Projected Stabilized Yield:</u> Represents Projected Stabilized NOI divided by Total Costs.

<u>Repurposing Communities:</u> Commercial holdings of the Company which have been targeted for rezoning from their existing office to new multi-family use and have a likelihood of achieving desired rezoning and project approvals.

<u>Subordinated Joint Ventures</u>: Joint Venture communities where the Company's ownership distributions are subordinate to payment of priority capital preferred returns.

Third Party Capital: Capital invested other than MCRC Capital.

<u>Total Costs</u>: Represents full project budget, including land and developer fees, and interest expense through Project Completion.



DISCLOSURE REGARDING FORWARD-LOOKING STATEMENTS

The Company considers portions of this information, including the documents incorporated by reference, to be forward-looking statements within the meaning of Section 21E of the Securities Exchange Act of 1934, as amended. The Company intends such forward-looking statements to be covered by the safe harbor provisions for forward-looking statements contained in Section 21E of such act. Such forward-looking statements relate to, without limitation, our future economic performance, plans and objectives for future operations and projections of revenue and other financial items. Forward-looking statements can be identified by the use of words such as "may," "will," "plan," "potential," "projected," "should," "expect," "anticipate," "estimate," "target", "continue" or comparable terminology. Forward-looking statements are inherently subject to risks and uncertainties, many of which we cannot predict with accuracy and some of which we might not even anticipate. Although the Company believes that the expectations reflected in such forward-looking statements are based upon reasonable assumptions at the time made, the Company can give no assurance that such expectations will be achieved. Future events and actual results, financial and otherwise, may differ materially from the results discussed in the forward-looking statements. Readers are cautioned not to place undue reliance on these forward-looking statements.

Among the factors about which the Company has made assumptions are:

- -risks and uncertainties affecting the general economic climate and conditions, which in turn may have a negative effect on the fundamentals of the Company's business and the financial condition of the Company's tenants and residents;
- -the value of the Company's real estate assets, which may limit the Company's ability to dispose of assets at attractive prices or obtain or maintain debt financing secured by our properties or on an unsecured basis;
- -the extent of any tenant bankruptcies or of any early lease terminations;
- -The Company's ability to lease or re-lease space at current or anticipated rents;
- -changes in the supply of and demand for the Company's properties;
- -changes in interest rate levels and volatility in the securities markets;
- -The Company's ability to complete construction and development activities on time and within budget, including without limitation obtaining regulatory permits and the availability and cost of materials, labor and equipment;
- -forward-looking financial and operational information, including information relating to future development projects, potential acquisitions or dispositions, and projected revenue and income;
- -changes in operating costs;
- -The Company's ability to obtain adequate insurance, including coverage for terrorist acts;
- -The Company's credit worthiness and the availability of financing on attractive terms or at all, which may adversely impact our ability to pursue acquisition and development opportunities and refinance existing debt and the Company's future interest expense;
- -changes in governmental regulation, tax rates and similar matters; and
- -other risks associated with the development and acquisition of properties, including risks that the development may not be completed on schedule, that the tenants or residents will not take occupancy or pay rent, or that development or operating costs may be greater than anticipated.

For further information on factors which could impact us and the statements contained herein, see Item 1A: Risk Factors in MCRC's Annual Report on Form 10-K for the year ended December 31, 2016. We assume no obligation to update and supplement forward-looking statements that become untrue because of subsequent events, new information or otherwise.

This Supplemental Operating and Financial Data is not an offer to sell or solicitation to buy any securities of the Mack-Cali Reality Corporation ("MCRC"). Any offers to sell or solicitations of the MCRC shall be made by means of a prospectus. The information in this Supplemental Package must be read in conjunction with, and is modified in its entirety by, the Quarterly on Form 10-Q (the "10-Q") filed by the MCRC for the same period with the Securities and Exchange Commission (the "SEC") and all of the MCRC's other public filings with the SEC (the "Public Filings"). In particular, the financial information contained herein is subject to and qualified by reference to the financial statements contained in the 10-Q, the footnotes thereto and the limitations set forth therein. Investors may not rely on the Supplemental Package without reference to the 10-Q and the Public Filings. Any investors' receipt of, or access to, the information contained herein is subject to this qualification.

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