



## Roseland Residential Trust Supplemental Operating and Financial Data

2Q 2016



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RESIDENTIAL TRUST**  
— A MACK-CALI COMPANY —  
BUILDING VISIONARY LIFESTYLE

# RiverTrace at Port Imperial

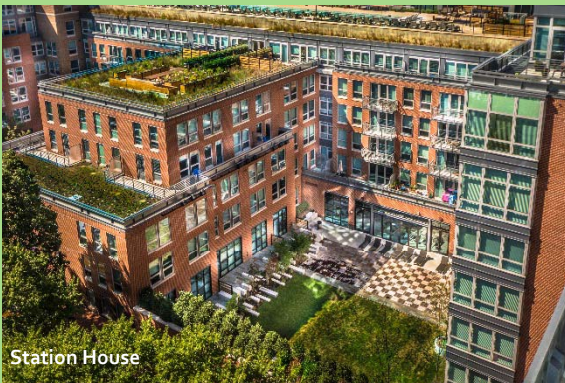
*West New York, New Jersey*



Portside at East Pier



Monaco



Station House

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# Roseland Residential Trust Overview

# The Company-

## Roseland Residential Trust

- Roseland Residential Trust (RRT or Roseland), Mack-Cali's multi-family platform, is a premier full-service residential and mixed-use developer in the Northeast with an industry-leading reputation for successful conception, execution, and management of class A residential developments
- RRT's scalable and integrated business platform oversees the Company's operating and in-construction assets, geographically desirable land portfolio, sourcing of new development and acquisition opportunities, and repurposing activities
- RRT was formed on December 31, 2015 as a separate subsidiary of Mack-Cali to further facilitate disclosures, transparency, and capital flexibility of the residential platform. RRT contains all of Mack-Cali's residential holdings, including office assets with likely residential repurposing potential
- RRT's executive leadership, a cohesive team since 2003, has an average experience of 18 years at Roseland and 27 years in the industry:

▪ Marshall Tycher	Founder & Chairman
▪ Michael DeMarco	Chief Executive Officer
▪ Andrew Marshall	President & Chief Operating Officer
▪ Ivan Baron	Chief Legal Counsel
▪ Bob Cappy	Chief Financial Officer
▪ Gabriel Shiff	Chief Investment Officer
▪ Brenda Cioce	President, Roseland Residential Services

- RRT is governed by a Board of Directors consisting of: William Mack, David Mack, Michael DeMarco, Mitchell Rudin, and Marshall Tycher

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# Roseland Overview-

## Management's Discussion & Objectives

RRT oversees Mack-Cali's continued expansion into the residential sector where fundamentals and macroeconomic trends in our core geographies continue to show strength. RRT manages a growing portfolio of owned, under construction, and future development assets on the New Jersey Waterfront, Boston, Philadelphia and Washington D.C, with the remaining holdings primarily in suburban locations in high income areas in New Jersey. RRT is well positioned to benefit from the demographics and shortage of housing in these markets. Rents in our primary sub-markets, markets that will fuel much of our future development activity, have demonstrated growth over the last year: Jersey City at 5.17% and Overlook Ridge at 4.46%

- **Current Portfolio:** Roseland's high-barrier-to-entry portfolio is at the forefront of characteristics supportive of market-leading valuations and competitive with leading publicly traded residential REITs: (i) top in market rents (ii) young, and trending lower, average building age (iii) geographically concentrated exclusively in the Northeast
- **Target Portfolio:** RRT targets approximately 13,750 operating and in-construction apartments by year-end 2018. This growth of approximately 5,800 apartments will be achieved primarily through development and repurposing activities from Roseland's valuable land holdings
  - Acquisition Risk: Portfolio growth is not subject to acquisition risk as Roseland controls its sizable future development portfolio inclusive of highly accretive repurposing opportunities (approximately ten sites are active)
  - Development Risk: Future development is substantially in communities where Roseland has developed before, or more specifically adjacent to existing developments, thereby dramatically reducing our development risk. This allows RRT to have intimate knowledge on operating expenses and construction costs, and most importantly, achievable rent thresholds
- **Market Conditions:** We are seeing continued strength with steady lease-up absorption in our key markets. Our 2016 deliveries have projected opening rent schedules in excess of 10% higher than pre-construction underwriting (i.e. M2 at Marbella \$41 rent/SF vs. \$48 rent/SF)
- **Geography:** Consistent with its history, Roseland plans to develop the finest residential portfolio in the Northeast focused on transit-based / urban locations. RRT developments will be concentrated around the following principal locations: New Jersey Waterfront (Jersey City and Port Imperial), Boston Region, Suburban New York/New Jersey, Washington, DC, and Philadelphia

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# Roseland Overview- Recent Highlights – Q2



- **Acquisitions:** RRT closed on multiple acquisitions in Q2, including:
  - Majority partner interest in Portside 7 and minority JV partner interest in Portside 7, 5/6, and 1-4
  - Minority JV partner's 25% subordinated interest in RiverTrace in Port Imperial
  - JV partner's interest in five land parcels in Port Imperial
  - JV partner's interest in Port Imperial Garage and Retail South
  - JV partner's priority land account in Parcel 2 at Port Imperial
- **Dispositions and Sales:**
  - RRT's subordinate interests in RiversEdge (236 – units) and RiverParc (280 – units) for approximately \$6.4 million
  - RRT's 100% interest in Andover Place for approximately \$40.5 million (\$184,000/unit) - under contract with a targeted close in August 2016
- **Lease-Up Commencement:** In May 2016, RRT completed construction and commenced leasing activities at M2 at Marbella, a 311 – unit apartment community. As of June 30th, M2 at Marbella was 44.7% leased (139 units). Since opening, our market rent schedule has increased from \$44/SF to \$48/SF
- **In-Construction Activities:** RRT advanced construction on eight additional projects, including two 2016 deliveries:

2016 Deliveries	Future Deliveries (2017)
Quarry Place at Tuckahoe (108)	URL® Harborside (763)
The Chase II at Overlook Ridge (292)	Marriott Hotels at Port Imperial (372)
	Worcester – I (237)
	Portside 5/6 (296)
	Signature Place at Morris Plains (197)
	RiverHouse 11 at Port Imperial (295)
<b>Subtotal: 400 apartments</b>	<b>Subtotal: 1,788 apartments; 372 keys</b>

# Roseland Overview- Recent Acquisitions Spotlight

RRT simplified and expanded its portfolio ownership in the second quarter on operating, in-construction and future development communities in its core markets through the following key acquisitions

**Portside at East Pier – East Boston, MA:** Roseland acquired its partner's majority interest in the 175 apartment community (Portside 7) located on the East Boston waterfront, thereby increasing Roseland's interest to 85%. Subsequently, Roseland acquired its heads-up partner's interest in Portside at East Pier, as well as its interest in future East Boston development (Portside 5/6 currently in-construction and the future development rights of Portside 1-4). As such, for total combined consideration of approximately \$39 million, Roseland owns 100% of all Portside communities. A stabilized 4.80% capitalization rate, before Portside 5/6 operational efficiencies recognized upon completion, was used for valuation purposes. RRT unlocked \$5.2 million of promote value that was applied toward the acquisition price, effectively resulting in a 5.10% capitalization rate. As a result of our acquisition and permanent financing (closed post quarter-end), we envision an initial return on net capital investment of approximately 10%



Portside at East Pier

**Port Imperial - Weehawken, NJ:** Roseland (i) acquired its historical land partner's interest across five waterfront development parcels, including the recently started RiverHouse 11, thereby increasing its ownership to 100% (ii) acquired its historical land partner's interest in Port Imperial Garage and Retail South, thereby increasing its ownership to 70% (iii) transferred a sixth waterfront parcel, Parcel 2, to a new 50/50 heads-up entity by acquiring its land partner's priority account. Total consideration for the combined acquisition was approximately \$36 million



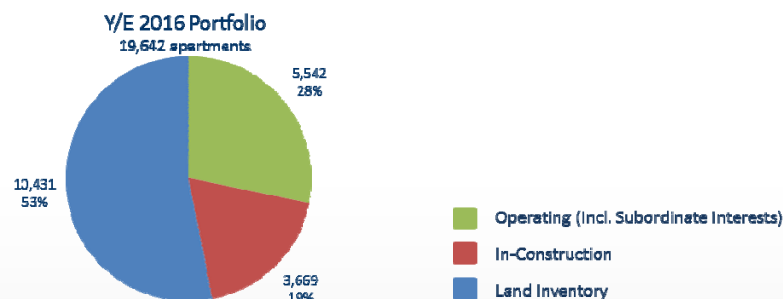
View from acquired Port Imperial sites

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# Roseland Overview- 2016 Objectives

- **Capital Raise:** The Company is exploring select capital alternatives to facilitate the growth of the RRT portfolio. To that end, the company has engaged Eastdil Secured to raise capital via a direct equity investment in RRT. The form of this investment would likely be common equity with co-investment equity from Mack-Cali, though the Company is considering other capital alternatives and structures as well
- **Subordinate Interest Reduction:** In 2016, RRT has made significant strides in reducing its subordinate interest partnerships. At year-end 2015, RRT had an interest in 3,025 subordinate operating apartments. As of June 30, 2016 RRT's subordinate interest portfolio was reduced to 1,963 apartments (**a 35% reduction**). RRT will continue to focus on this objective with a target year-end 2016 goal of 1,235 apartments (representing a year over year reduction of **59%**). In addition to operating conversions, we increased our ownership to 100% across five land parcels in Port Imperial and in East Boston
- **Portfolio:** Remaining 2016 construction start activity of 1,217 apartments will produce a target operating and in-construction portfolio at year-end 2016 of approximately 9,211 apartments RRT's average ownership of 60.6% represents significant growth, to date and will continue to be a priority of the Company



- **Capital Commitments:** Roseland's projected future capital commitments for its in-construction and remaining 2016 start portfolio is approximately \$163 million, net of contributed/acquired land and costs incurred as of June 30, 2016:

<u>Category</u>	<u>Apts/Keys</u>	<u>Amount (\$M)</u>
In-Construction Portfolio (Remaining Commitment)	2,560	\$72
2016 Remaining Starts	1,217	91
<b>Total</b>	<b>3,777</b>	<b>\$163</b>

# Roseland Overview- NAV and Cash Flow Growth

- **Actual Growth:** Roseland has exhibited growth across key financial metrics since its acquisition with forecasts of continued material growth
- **Projected Growth:** Roseland's growth through 2018 will result from completion and lease-up of its active construction portfolio (2,560 apartments and keys) and construction starts of its remaining 2016 development schedule

	October 2012		June 2016		Year End 2018 <sup>(1)</sup>
			<u>Total</u>	<u>Oct-2012 Variance</u>	<u>Total</u>
Operating & Construction Apts. <sup>(2)</sup>	3,533		7,994	4,461	13,767
Future Development Apts.	7,086		11,648	4,562	5,875
Subordinated Interests Apts.	3,533	Actual Growth	1,963	(1,570)	1,235
Average Operating and Construction Ownership	22.3%		60.6%	38.3%	73.1%
Annual Property Cash Flow (\$ in millions)	\$0.5		\$17.5	\$17.0	
NAV (\$ in millions)	\$115		\$1,286	\$1,171	

Notes:

(1) Year-end 2018 projections based on execution of Roseland's development/operating plan described herein and internal company projections.

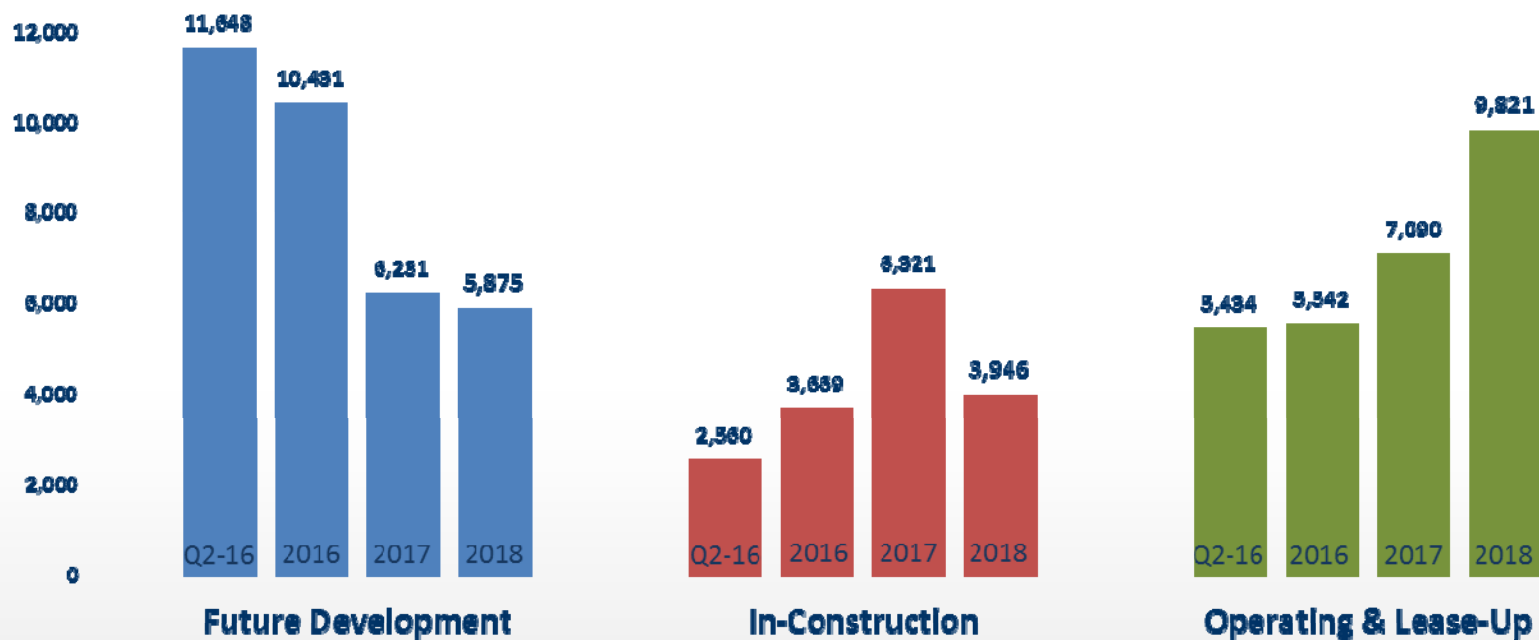
(2) Includes wholly owned and joint venture apartments.

# Portfolio Overview

- Roseland envisions significant value creation through the continuous evolution of its owned residential portfolio:

<u>Classification</u>	<u>Current Portfolio</u>	<u>Y/E 2016 Portfolio</u>	<u>Y/E 2017 Portfolio</u>	<u>Y/E 2018 Portfolio</u>
Operating Communities	3,471	4,307	5,855	8,586
Operating Communities (Subordinated Interests)	1,963	1,235	1,235	1,235
In-Construction Communities	2,560	3,669	6,321	3,946
Predevelopment and Future Communities	<u>11,648</u>	<u>10,431</u>	<u>6,231</u>	<u>5,875</u>
<b>Total <sup>(1)</sup></b>	<b>19,642</b>	<b>19,642</b>	<b>19,642</b>	<b>19,642</b>

**Apartments 14,000**



Notes:

(1) Includes 612 hotel keys and 1,915 apartments of Identified Repurposing pursuits (see page 32).

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# Portfolio Overview- Net Asset Value (NAV) Breakdown

- As reflected below, primary contributors to Roseland's approximate \$1.29 billion NAV are:

- Markets:** Geographically concentrated on the Hudson River Waterfront and Boston Metro markets **~78%**
- Status:** Majority in Operating and In-Construction communities **~80%**
- Ownership:** Predominantly wholly-owned and joint venture interests **~93%**

(\$ in millions)

		Number of Properties / Projects	Number of Units	Estimated Asset Value		Asset Value Breakdown <sup>(1)</sup>			RRT % of Total
				Total	Per Unit	Debt	JV Partner	Roseland	
<b>Markets</b>	Hudson River Waterfront	23	9,503	\$2,076		\$777	\$729	\$570	44.3%
	Boston Metro	13	3,405	559		124	0	436	33.9%
	Washington, D.C.	4	2,124	531		266	159	106	8.2%
	Northeast Corridor <sup>(2)</sup>	24	4,610	339		124	55	159	12.4%
	<b>Subtotal</b>	<b>64</b>	<b>19,642</b>	<b>\$3,505</b>		<b>\$1,291</b>	<b>\$943</b>	<b>\$1,271</b>	<b>98.8%</b>
<b>Status</b>	Operating Properties - Wholly Owned	8	1,847	\$523	\$283	\$143	\$0	\$380	29.6%
	Operating Properties - Joint Venture	4	1,624	838	516	428	243	167	13.0%
	Operating Properties - Subordinate Interest	5	1,963	1,157	589	596	481	80	6.2%
	Subtotal: Operating Properties	17	5,434	\$2,517	\$463	\$1,166	\$724	\$627	48.8%
	In-Construction	8	2,560	580	226	124	49	407	31.7%
	Pre / Future Development	39	11,648	408	35	1	170	236	18.4%
	<b>Subtotal</b>	<b>64</b>	<b>19,642</b>	<b>\$3,505</b>	<b>\$178</b>	<b>\$1,291</b>	<b>\$943</b>	<b>\$1,271</b>	<b>98.8%</b>
<b>Ownership</b>	Wholly-Owned	38	10,682	\$748		\$153	\$4	\$591	45.9%
	Joint Venture	19	6,997	1,599		542	457	600	46.6%
	Subordinated Interest	7	1,963	1,158		596	482	80	6.2%
	<b>Subtotal</b>	<b>64</b>	<b>19,642</b>	<b>\$3,505</b>		<b>\$1,291</b>	<b>\$943</b>	<b>\$1,271</b>	<b>98.8%</b>
<b>Fee Business</b>	Fee Income Business / Platform			\$15				\$15	1.2%
<b>Total</b>	<b>Total</b>			<b>\$3,520</b>		<b>\$1,291</b>	<b>\$943</b>	<b>\$1,286</b>	<b>100.0%</b> <sup>(3)</sup>

Notes:

(1) Breakdown excludes \$640 million of discounts to JV Partner and Roseland value for assets currently under construction or renovation.

(2) Includes Philadelphia metro area, Central/Northern New Jersey (non-Waterfront) and Westchester County.

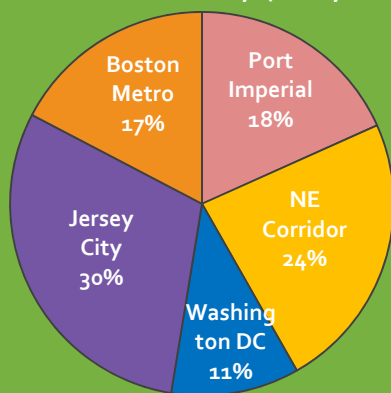
(3) Roseland NAV represents a valuation midpoint between \$1.22 billion and \$1.35 billion.

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# Portfolio Overview- Geographic Breakdown

Portfolio Summary (% by units)



## Key:

- Operating Properties
- In Construction
- Predevelopment & Land

## Boston Metro

- 5 properties / 1,488 units
- 3 properties / 825 units
- 5 properties / 1,092 units

## Port Imperial

- 2 properties / 898 units
- 2 properties / 667 units
- 8 properties / 2,029 units

## Jersey City

- 3 properties / 1,246 units
- 1 property / 763 units
- 7 properties / 3,900 units

## NE Corridor

- 5 properties / 630 units
- 2 properties / 305 units
- 16 properties / 3,675 units

## Washington DC

- 2 properties / 1,172 units
- 2 properties / 952 units

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# Portfolio Overview- In Construction Assets

- Roseland has eight (8) projects representing 2,188 apartments and a 372-key hotel at Port Imperial under construction. Roseland forecasts approximately \$279 million of value creation from these active developments.

## Value Creation Summary

(\$ in millions)

	<u>Residential</u>	<u>Hotel</u>	<u>Total</u>
Projected Development Yield	6.51%	10.03%	7.01%
Projected NOI <sup>(1)</sup>	\$52,279	\$13,000	\$65,279
Gross Value @ 5.00% Cap <sup>(2)</sup>	\$1,045,580	\$185,714	\$1,305,580
Less: Projected Costs	<u>(801,590)</u>	<u>(129,600)</u>	<u>(931,190)</u>
Net Value Creation @ 100%	\$243,990	\$56,114	\$374,390
RRT Average Ownership	93.59%	90.00%	
<b>RRT Share</b>	<b>\$228,351</b>	<b>\$50,503</b>	<b>\$278,854</b>

(1) Roseland's projected share of net cash flow is estimated at \$38 million

(2) 7.00% cap rate used for hotel



**Worcester - I**  
237 apartments  
Worcester, MA  
Initial Occupancy: Q4 2017



**Marriott Hotels at Port Imperial**  
372 keys  
Weehawken, NJ  
Initial Occupancy: Q1 2018



**URL® Harborside**  
763 apartments  
Jersey City, NJ  
Initial Occupancy: Q1 2017



**Quarry Place at Tuckahoe**  
108 apartments  
Tuckahoe, NY  
Initial Occupancy: Q3 2016



**Portside 5/6**  
296 apartments  
East Boston, MA  
Initial Occupancy: Q1 2018



**RiverHouse 11 at Port Imperial**  
295 apartments  
Weehawken, NJ  
Initial Occupancy: Q1 2018

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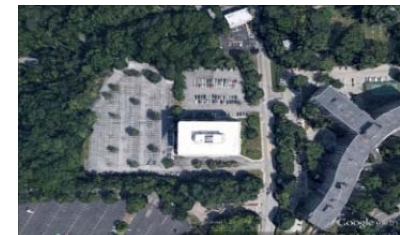
# Portfolio Overview- Repurposing Success

A primary synergistic component of the Mack-Cali / Roseland combination is the repurposing of select office holdings to higher valued residential use. To that end, highlights of our activities to date include:

- **Construction Start:** We commenced construction in 4Q – 2015 on Signature Place in Morris Plains, NJ a 197- unit community
- **Pending Starts:** We have pending starts at:
  - Q3 2016 - 150 Monument Road in Bala Cynwyd, PA (206 units)
  - Q4 2016 - 233 Canoe Brook Road in Short Hills, NJ (200 units; 240 keys)
- **Future Starts:** Roseland is seeking / finalizing approvals on additional repurposing developments and regularly evaluates the office portfolio for new opportunities. Current highlights:
  - RRT holdings: 345 units
  - Identified Candidates (future RRT transfers: 1,915 units)
    - Bergen County (925 units) · Essex County (580 units) · Westchester County (235 units) · Morris County (175 units)
- We anticipate repurposing activities will provide material value creation. For example:
  - 233 Canoe Brook book basis: \$4.1 million
  - Via the rezoning process, Roseland has received approvals for the repurposing of the site for 200 apartments (170 market-rate) and 240 hotel keys
  - The combined features of the hotel, luxury multi-family, and 255,000 square-foot Class A Mack-Cali office will create one of the finest mixed-use developments in the region
- **As approved, the estimated value of the Short Hills repurposing is approximately: \$23.1 million (net ~\$19 million value creation)**



Signature Place Morris Plains, NJ  
Apts: 197  
Started: 4Q 2015



Bala Cynwyd, PA  
Apts: 206  
Target Start: 3Q 2016



Short Hills, NJ  
Apts: 200  
Target Start: 4Q 2016

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# Financial Schedules

# Financial Highlights- RRT Balance Sheet

\$ in thousands

	AS OF JUNE 30, 2016	AS OF DEC 31, 2015
<b><u>ASSETS</u></b>		
<b><u>Rental Property</u></b>		
Land and Leasehold Interests	\$217,598	\$177,579
Buildings and Improvements	548,782	435,726
Construction in Progress	138,157	59,517
Furniture, Fixtures and Equipment	16,087	12,737
<b>Total Gross Rental Property <sup>(1)</sup></b>	<b>920,624</b>	<b>685,559</b>
Less: Accumulated Depreciation	(32,384)	(30,642)
<b>Net Investment in Rental Property</b>	<b>888,240</b>	<b>654,917</b>
Rental Property Held for Sale, Net <sup>(1)</sup>	37,140	-
<b>Total Property Investments</b>	<b>925,380</b>	<b>654,917</b>
Cash and Cash Equivalents	6,239	6,802
Investments in Unconsolidated Joint Ventures	237,014	227,317
Unbilled Rents Receivable, net	25	43
Deferred Charges and Other Assets	23,036	28,589
Restricted Cash	3,605	2,607
Accounts Receivable	2,150	1,815
<b>Total Assets</b>	<b>\$1,197,449</b>	<b>\$922,089</b>
<b><u>LIABILITIES AND EQUITY</u></b>		
<b><u>LIABILITIES</u></b>		
Mortgages, Loans Payable and Other Obligations <sup>(2)</sup>	\$208,703	113,715
Accounts Pay, Accrued Expenses and Other Liabilities	38,949	32,569
Rents Received in Advance and Security Deposits	2,653	1,713
Accrued Interest Payable	247	282
<b>Total Liabilities</b>	<b>250,552</b>	<b>148,279</b>
<b><u>EQUITY</u></b>		
Partner's Capital/Stockholders' Equity	925,983	716,608
Non Controlling Interests in Consolidated Joint Ventures	20,914	57,202
<b>Total equity</b>	<b>946,897</b>	<b>773,810</b>
<b>Total Liabilities and Equity</b>	<b>\$1,197,449</b>	<b>\$922,089</b>

**Notes:**

- (1) Increase primarily resulting from Chase I and Portside 7 acquisitions (\$185 million), in-construction development and repurposing expenditures (\$78 million), and the transfer of URL Harborside land (\$11 million) less Andover property of (\$39 million) re-classed to Rental Property Held for Sale.
- (2) Increase primarily resulting from Chase I and Portside 7 loan acquired (\$115 million) and construction loan advances (\$17 million).

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# Financial Highlights- RRT Income Statement

\$ in thousands

	Three Months Ended		Six Months Ended
	June 30, 2016	March 31, 2016	June 30, 2016
<b>REVENUE:</b>			
Base Rents	\$9,779	\$8,203	\$17,982
Escalation and Recoveries from Tenants	335	287	622
Real Estate Services	5,802	5,990	11,792
Parking Income	1,912	1,327	3,239
Other Income	203	474	677
<b>Total Revenue</b>	<b>\$18,031</b>	<b>\$16,281</b>	<b>\$34,312</b>
<b>EXPENSES:</b>			
Real Estate Taxes	\$2,087	\$2,064	\$4,151
Utilities	607	681	1,288
Operating Services	3,017	2,870	5,887
Real Estate Service Expenses	6,034	6,671	12,705
General and Administrative	2,713	3,255	5,968
Acquisition Costs	164	-	164
Depreciation and Amortization	6,607	5,733	12,340
<b>Total Expenses</b>	<b>21,229</b>	<b>21,274</b>	<b>42,503</b>
<b>Operating Income <sup>(1)</sup></b>	<b>(\$3,198)</b>	<b>(\$4,993)</b>	<b>(\$8,191)</b>
<b>OTHER (EXPENSE) INCOME:</b>			
Interest Expense	(\$1,584)	(\$1,441)	(\$3,025)
Interest and other investment income	-	1	1
Equity in Earnings (Loss) in Unconsolidated Joint Ventures	(2,020)	(1,231)	(3,251)
Gain on Change of Control of Interests	5,191	10,156	15,347
Gain on Sale of Investment in Unconsolidated Joint Ventures	5,670	-	5,670
<b>Total Other (Expense) Income</b>	<b>\$7,257</b>	<b>\$7,485</b>	<b>\$14,742</b>
<b>Net Income (Loss)</b>	<b>\$4,059</b>	<b>\$2,492</b>	<b>\$6,551</b>
Non-Controlling Interest in Consolidated Joint Ventures	80	681	761
<b>Net Income Available to Common Shareholders</b>	<b>\$4,139</b>	<b>\$3,173</b>	<b>\$7,312</b>

**Notes:**

(1) Includes net operating income after debt service from Consolidated Operating Communities of \$5.6 million and \$4.4 million, depreciation of \$3.2 million and \$3.0 million and amortization of in-place leases related to the acquisition of Chase I and Portside 7 of \$2.2 million and \$1.6 million in Q2 and Q1, respectively.

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# Financial Highlights- Same Store Comparison

\$ in thousands

## Sequential Quarter Comparison

		Quarter Ended June 30, 2016	Quarter Ended March 31, 2016	% Change
Number of Homes	4,785			
Revenue Per Home		\$2,517	\$2,429	3.62%
Revenues		\$33,465	\$32,874	1.80%
Operating Expenses		<u>13,030</u>	<u>12,493</u>	<u>4.30%</u>
Net Operating Income		\$20,435	\$20,382	0.26%

## Calendar Quarter Comparison

		Quarter Ended June 30, 2016	Quarter Ended June 30, 2015	% Change
Number of Homes	3,510			
Revenue Per Home		\$2,405	\$2,265	6.18%
Revenues		\$23,619	\$23,441	0.76%
Operating Expenses		<u>9,315</u>	<u>9,336</u>	<u>-0.22%</u>
Net Operating Income		\$14,304	\$14,105	1.41%

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# Financial Highlights- Debt Maturities

\$ in thousands

As of 6/30/16

<u>Consolidated Debt Maturities</u>	<u>Fixed Rate</u>	<u>Floating Rate</u> <sup>(1)</sup>	<u>Total</u>	<u>% of Total</u>	<u>Weighted Average on Fixed Rate Debt</u>	<u>Weighted Average on Floating Rate Debt</u> <sup>(1)</sup>
2017	0	63,429	63,429	29.7%	N/A	2.7%
2018	0	11,775	11,775	5.5%	N/A	3.3%
2019	27,500	1,638	29,138	13.7%	2.0%	2.8%
2021	4,000	0	4,000	1.9%	4.4%	N/A
2023	72,500	0	72,500	34.0%	3.6%	N/A
Thereafter	<u>32,600</u>	<u>0</u>	<u>32,600</u>	<u>15.3%</u>	<u>4.8%</u>	<u>N/A</u>
<b>Total Mortgages Payable per Balance Sheet</b>	<b>\$136,600</b>	<b>\$76,843</b>	<b>\$213,443</b> <sup>(2)</sup>	<b>100.0%</b>	<b>3.6%</b>	<b>2.8%</b>
Total Mortgage Deferred Finance Costs			<u>(4,740)</u>			
<b>RRT Mortgages, Loans Payable and Other Obligations</b>	<b>\$136,600</b>	<b>\$76,843</b>	<b>\$208,703</b>			

<u>Unconsolidated JV Debt Maturities</u>	<u>Fixed Rate</u>	<u>Floating Rate</u> <sup>(1)</sup>	<u>Total</u>	<u>% of Total</u>	<u>Weighted Average on Fixed Rate Debt</u>	<u>Weighted Average on Floating Rate Debt</u> <sup>(1)</sup>
2016	0	279	279	0.1%	N/A	3.0%
2017	0	17,624	17,624	7.8%	N/A	2.7%
2020	41,250	0	41,250	18.4%	3.2%	N/A
Thereafter	<u>165,368</u>	<u>0</u>	<u>165,368</u>	<u>73.7%</u>	<u>5.0%</u>	<u>N/A</u>
<b>Unconsolidated JV mortgages payable</b> <sup>(3)</sup>	<b>\$206,618</b>	<b>\$17,903</b>	<b>\$224,521</b>	<b>100.0%</b>	<b>4.6%</b>	<b>2.7%</b>

Notes:

(1) Floating rates calculated from 1-Month LIBOR rate 0.467 percent as of 06/30/2016.

(2) Includes approximately \$34 million of actual construction loans balances as of June 30, 2016, which have a maximum loan balance of approximately \$332 million.

(3) Reflects debt at effective ownership percent. Excludes debt associated with Unconsolidated Subordinate Joint Ventures.

# Community Highlights

# Financial Highlights- Operating & Lease-Up Communities

- As of June 30, 2016, Roseland had:
  - Wholly owned or joint venture interest in 2,782 stabilized operating apartments and 689 apartments in lease-up (3,471 combined)
  - The stabilized portfolio had a leased percentage of 97.7%, compared to 96.5% in Q1
  - Station House, near Union Station in Washington, DC, achieved stabilization in Q2 with a leased percentage of 95.8%, compared to 83.3% in Q1
  - M2 at Marbella, in Jersey City, NJ began leasing in May of 2016 and was 44.7% leased at quarter-end
- We envision stabilization of and meaningful cash flow contribution from Station House and M2 at Marbella in 2016

# Financial Highlights- Operating Communities

Operating Communities							Operating Highlights						
							Percentage Leased Q2 2016	Percentage Leased Q1 2016	Average Revenue Per Home Q2 2016	Average Revenue Per Home Q1 2016	NOI Q2 2016	NOI Q1 2016	NOI YTD 2016
Operating Communities	Location	Ownership	Apartments	Rentable SF	Avg. Size	Year Complete							
<u>Consolidated</u>													
Alterra at Overlook Ridge <sup>(1)</sup>	Revere, MA	100.00%	722	663,139	918	2008	99.0%	96.0%	\$1,865	\$1,838	\$2,342	\$2,305	\$4,647
The Chase at Overlook Ridge <sup>(2)</sup>	Malden, MA	100.00%	371	337,060	909	2014	99.2%	98.4%	2,327	1,939	1,712	1,287	2,999
Park Square	Rahway, NJ	100.00%	159	184,957	1,163	2009	98.1%	96.2%	2,143	2,151	364	416	780
Riverwatch <sup>(1)</sup>	New Brunswick, NJ	100.00%	200	147,852	739	1997	100.0%	97.0%	1,637	1,695	387	312	699
Portside at East Pier - 7 <sup>(3)</sup>	East Boston, MA	100.00%	175	156,091	892	2015	99.4%	98.3%	2,978	2,352	1,157	901	2,058
Andover Place	Andover, MA	<u>100.00%</u>	<u>220</u>	<u>178,101</u>	<u>810</u>	1989	<u>98.6%</u>	<u>97.7%</u>	<u>1,491</u>	<u>1,446</u>	<u>511</u>	<u>465</u>	<u>976</u>
Consolidated		100.00%	1,847	1,667,200	903		99.1%	97.0%	\$2,018	\$1,872	\$6,473	\$5,686	\$12,159
<u>Joint Ventures</u>													
Crystal House <sup>(1)(4)</sup>	Arlington, VA	25.00%	794	738,786	930	1962	95.3%	96.3%	\$1,823	\$1,809	\$2,095	\$2,076	\$4,171
RiverPark at Harrison	Harrison, NJ	<u>45.00%</u>	<u>141</u>	<u>125,498</u>	<u>890</u>	2014	<u>93.6%</u>	<u>90.1%</u>	<u>2,165</u>	<u>2,158</u>	<u>283</u>	<u>445</u>	<u>728</u>
Joint Ventures		28.02%	935	864,284	924		95.0%	95.4%	\$1,875	\$1,862	\$2,378	\$2,521	\$4,899
Total Residential - Stabilized		75.81%	2,782	2,531,484	910		97.7%	96.5%	\$1,970	\$1,868	\$8,851	\$8,207	\$17,058
<u>Lease-up</u>													
<u>Joint Ventures</u>													
Station House	Washington, DC	50.00%	378	290,348	768	2015	95.8%	83.3%	\$2,759	\$2,451	\$1,420	\$1,257	\$2,677
M2	Jersey City, NJ	<u>24.27%</u>	<u>311</u>	<u>273,132</u>	<u>878</u>	2016	<u>44.7%</u>	<u>NA</u>	<u>NA</u>	<u>NA</u>	<u>(\$199)</u>	<u>NA</u>	<u>(\$199)</u>
Joint Ventures		38.39%	689	563,480	818		72.7%	83.3%	\$2,759	\$2,451	\$1,221	\$1,257	\$2,478
Total Residential - Operating Communities (5)		68.38%	3,471	3,094,964	892		92.8%	96.5%	\$2,064	\$1,938	\$10,072	\$9,464	\$19,536
<u>Commercial</u>													
			Parking Spaces										
Port Imperial Garage South	Weehawken, NJ	70.00%	800	320,426		2013	NA	NA	NA	NA	\$534	\$386	\$920
Port Imperial Retail South	Weehawken, NJ	70.00%		16,736		2013	53.5%	53.5%	NA	NA	(42)	(27)	(69)
Port Imperial Garage North	Weehawken, NJ	100.00%	786	304,617		2015	NA	NA	NA	NA	383	240	623
Port Imperial Retail North	Weehawken, NJ	100.00%		8,365		2015	100.0%	100.0%	NA	NA	0	0	0
Total Commercial Communities		84.87%	1,586	650,144			69.00%	69.0%	NA	NA	\$875	\$599	\$1,474
Total Operating Communities									\$2,064	\$1,938	\$10,947	\$10,063	\$21,010

## Notes:

- (1) Assets planned for or currently undergoing repositioning.
- (2) Acquired JV Partner's interest on January 5, 2016, Q2 NOI includes year-to-date below market rent adjustment of approximately \$305,000.
- (3) Acquired JV Partner's interest on April 1, 2016, Q2 NOI includes below market rent adjustment of approximately \$100,000.
- (4) Unit count excludes 31 apartments offline until completion of all renovations; Percentage Leased excludes 78 units undergoing renovation.
- (5) Excludes approximately 45,993 SF of ground floor retail.

# Financial Highlights- Operating Communities

Operating Communities	Ownership	Apartments	Project Debt				Capital Balance Overview			Notes
			Outstanding Balance	Maximum Balance	Maturity Date	Interest Rate	MCRC Capital	Third Party Capital	Return Rate	
<u>Consolidated</u>										
Alterra at Overlook Ridge	100.00%	722	\$0	\$0						
The Chase at Overlook Ridge	100.00%	371	72,500	72,500	2/1/2023	3.625%				
Park Square	100.00%	159	27,500	27,500	4/10/2019	L + 1.75%				
Riverwatch	100.00%	200	0	0						
Portside at East Pier - 7	100.00%	175	42,500	42,500	12/4/2017	L + 2.15%				
Andover Place	<u>100.00%</u>	<u>220</u>	<u>0</u>	<u>0</u>						
<b>Consolidated</b>	<b>100.00%</b>	<b>1,847</b>	<b>\$142,500</b>	<b>\$142,500</b>						
<u>Joint Ventures</u>										
Crystal House	25.00%	794	\$165,000	\$165,500	4/1/2020	3.17%	\$25,428	\$76,284		(1)
RiverPark at Harrison	<u>45.00%</u>	<u>141</u>	<u>30,000</u>	<u>30,000</u>	8/1/2025	3.70%	<u>1,497</u>	<u>1,956</u>	7.25%	
<b>Joint Ventures</b>	<b>28.02%</b>	<b>935</b>	<b>\$195,000</b>	<b>\$195,500</b>			<b>\$26,925</b>	<b>\$78,240</b>		
<b>Total Residential - Stabilized</b>	<b>75.81%</b>	<b>2,782</b>	<b>\$337,500</b>	<b>\$338,000</b>			<b>\$26,925</b>	<b>\$78,240</b>		
<u>Lease-up</u>										
<u>Joint Ventures</u>										
Station House	50.00%	378	\$100,700	\$100,700	7/1/2033	4.82%	\$46,813	\$46,656		
M2	<u>24.27%</u>	<u>311</u>	<u>72,616</u>	<u>77,400</u>	3/30/2017	L + 2.25%	<u>15,023</u>	<u>47,159</u>	9.00%	
<b>Joint Ventures</b>	<b>38.39%</b>	<b>689</b>	<b>\$173,316</b>	<b>\$178,100</b>			<b>\$61,836</b>	<b>\$93,815</b>		
<b>Total Residential - Operating Communities</b>	<b>68.38%</b>	<b>3,471</b>	<b>\$510,816</b>	<b>\$516,100</b>			<b>\$88,761</b>	<b>\$172,055</b>		
<u>Commercial</u>		<u>Parking Spaces</u>								
Port Imperial Garage South	70.00%	800	\$32,600	\$32,600	12/1/2029	4.78%	\$1,123	\$4,266		
Port Imperial Retail South	70.00%		4,000	4,000	12/1/2021	4.41%	0	0		
Port Imperial Garage North	100.00%	786	0	0						
Port Imperial Retail North	100.00%		0	0						
<b>Total Commercial Communities</b>	<b>84.87%</b>	<b>1,586</b>	<b>\$36,600</b>	<b>\$36,600</b>			<b>\$1,123</b>	<b>\$4,266</b>		
<b>Total Operating Communities</b>	<b>73.55%</b>	<b>5,057</b>	<b>\$547,416</b>	<b>\$552,700</b>			<b>\$89,884</b>	<b>\$176,321</b>		

## Notes:

(1) Upon a capital event, the Company receives a promoted additional 25 percent interest over a 9.00 percent IRR to heads-up capital accounts.

# Financial Highlights- Subordinated Interest Communities

- As of June 30, 2016, Roseland had:
  - Subordinated interests in 1,963 stabilized operating apartments; as compared to 2,654 apartments as of Q1 2016
  - The subordinated stabilized portfolio had a leased percentage of 96.1%, compared to 96.9% in Q1 2016
- Roseland continues to evaluate converting its remaining promoted interests via disposition, acquisition or ownership buy-ups across all its subordinated interest communities. Recent successes include:
  - **The Chase at Overlook Ridge - I:** On January 5, 2016 Roseland acquired its JV partner's interest. By utilizing its in-place promoted interest, the valuation approximated to a 5.75% capitalization rate investment.
  - **Portside:** Acquired Prudential's majority interest in the 175-apartment Portside at East Pier, as well as minority partner's interest in Portside at East Pier, Portside 5/6 and Portside 1-4. Roseland's ownership across all of Portside is currently 100%
  - **RiverTrace at Port Imperial:** Acquired Prudential's subordinate interest
  - Sold RRT's subordinate interest in **RiversEdge** (236 units) and **RiverParc** (280 units) for approximately \$6.4 million and realized a gain of \$5.7 million
- **At year-end 2016, we forecast the subordinate interest residential portfolio will include no more than three (3) residential communities (estimated NAV of \$23.5 million) as compared to nine (9) communities at year-end 2015**

# Financial Highlights- Subordinated Interest Communities

							Operating Highlights											
							Percentage Leased		Percentage Leased		Average Revenue		Average Revenue		NOI		NOI	
											Per Home		Per Home					
											Q2 2016		Q1 2016					
Location		Ownership <sup>(1)</sup>	Apartments	Rentable SF	Avg. Size	Year Complete	Q2 2016	Q1 2016	Q2 2016	Q1 2016	Q2 2016	Q1 2016	YTD 2016					
<u>Residential</u>																		
Marbella	Jersey City, NJ	24.27%	412	369,515	897	2003	94.4%	96.4%	\$3,160	\$3,092	\$2,392	\$2,515	\$4,907					
Monaco	Jersey City, NJ	15.00%	523	475,742	910	2011	96.9%	96.7%	3,533	3,428	3,607	3,668	7,275					
RiverTrace at Port Imperial <sup>(2)</sup>	West New York, NJ	50.00%	316	295,767	936	2014	96.8%	96.5%	3,172	3,212	1,798	1,831	3,629					
The Estuary	Weehawken, NJ	7.50%	582	530,587	912	2014	95.7%	97.4%	3,253	3,154	3,352	3,410	6,762					
Metropolitan at 40 Park	Morristown, NJ	12.50%	130	124,237	956	2010	98.5%	97.7%	3,366	3,250	790	755	1,545					
Total Residential Operating Communities <sup>(3)</sup>			20.19%	1,963	1,795,848	915	96.1%	96.9%	\$3,303	\$3,230	\$11,939	\$12,179	\$24,118					
				<u>Comm SF</u>														
Shops at 40 Park	Morristown, NJ	12.50%		50,973		2010	60.4%	60.4%	NA	NA	\$177	\$228	\$405					
Riverwalk at Port Imperial	West New York, NJ	20.00%		30,745		2008	64.0%	64.0%	NA	NA	192	160	<u>352</u>					
Total Commercial Communities				81,718			61.8%	61.8%	NA	NA	\$369	\$388	\$757					
Total Subordinated Interest Communities			1,963	1,877,566							\$12,308	\$12,567	\$24,875					

## Notes:

(1) Ownership represents Company participation after satisfaction of Priority Capital. See Capitalization Details schedule herein.

(2) Acquired Prudential's subordinate interest on April 1, 2016 increasing ownership from 25%.

(3) Excludes approximately 27,666 SF of ground floor retail.

# Financial Highlights- Subordinated Interest Communities

	Project Debt						Capital Balance Overview (3)			Notes
	Ownership	Apartments	Outstanding Balance	Maximum Balance	Maturity Date	Interest Rate	MCRC Capital	Third Party Capital	Return Rate	
<u>Residential</u>										
Marbella	24.27%	412	\$95,000	\$95,000	5/1/2018	4.99%	\$125	\$7,567	9.50%	(1)
Monaco	15.00%	523	165,000	165,000	2/1/2021	4.19%	0	83,586	9.00%	
RiverTrace at Port Imperial	50.00%	316	79,393	80,249	7/15/2021	6.00%	0	47,457	7.75%	
The Estuary	7.50%	582	210,000	210,000	3/1/2030	4.00%	0	17,700	8.50%	
Metropolitan at 40 Park	12.50%	130	38,028	38,028	9/1/2020	3.25%	695	21,426	9.00%	
<b>Total Residential Operating Communities</b>	<b>20.19%</b>	<b>1,963</b>	<b>\$587,421</b>	<b>\$588,277</b>			<b>\$820</b>	<b>\$177,736</b>		
<u>Commercial</u>										
Shops at 40 Park	12.50%		\$6,388	\$6,388	8/13/2018	3.63%	0	0		(2)
Riverwalk at Port Imperial	20.00%		0	0			0	5,975	9.00%	
<b>Total Commercial Communities</b>	<b>15.32%</b>		<b>\$6,388</b>	<b>\$6,388</b>			<b>\$0</b>	<b>\$5,975</b>		
<b>Total Subordinate Interest Communities</b>		<b>1,963</b>	<b>\$593,809</b>	<b>\$594,665</b>			<b>\$820</b>	<b>\$183,711</b>		

Notes:

- (1) The MCRC Balance represents capital account held by Marbella Rosegarden, L.L.C., of which the Company owns a 48.53 percent interest.
- (2) Equity Capital balances apply to Metropolitan at 40 Park and Shops at 40 Park. The MCRC balance represents capital account held by Rosewood Epsteins, L.L.C., of which the Company owns 50 percent interest.
- (3) Includes accrued preferred return.

# Financial Highlights- In-Construction Communities

- As of June 30, 2016, Roseland had:
  - Wholly owned or joint venture interests in 2,188 in-construction apartments and 372 hotel keys (8 projects)
  - The in-construction portfolio is projected to produce stabilized NOI of \$65.3 million; Roseland's average ownership is approximately 93%, reflecting the increase to 100% in Q2 on Portside 5/6 and RiverHouse 11
    - After projected debt service of approximately \$24 million, Roseland's estimated share of net cash flow is approximately \$38 million
  - We envision lease-up commencement of Quarry Place at Tuckahoe in Q3 2016, The Chase II in Q3 2016 and URL® Harborside in Q1 2017
  - Roseland has a remaining equity capital commitment to the buildout of this portfolio of approximately \$72 million:

RiverHouse 11	\$21
Portside 5/6	28
Signature Place	10
Worcester I	8
Other Projects	<u>5</u>
<b>Total</b>	<b>\$72</b>

# Financial Highlights- In-Construction Communities

Community	Location	Ownership	Apartment Homes/Keys	Project Capitalization - Total				Capital as of 2Q-16		Development Schedule			Projected Stabilized NOI	Projected Stabilized Yield	
				Costs	Debt	MCRC Capital	Third Party Capital	Costs	MCRC Capital	Start	Initial Occupancy	Project Stabilization			
<u>Consolidated</u>															
Quarry Place at Tuckahoe	Eastchester, NY	76.25%	108	\$51,811	\$28,750	\$22,802	\$259	\$43,140	\$17,366	Q1 2014	Q3 2016	Q1 2017	\$3,410	6.58%	
Marriott Hotels at Port Imperial	Weehawken, NJ	90.00%	372	129,600	94,000	32,040	3,560	40,548	32,040	Q3 2015	Q1 2018	Q1 2019	13,000	10.03%	
The Chase II at Overlook Ridge	Malden, MA	100.00%	292	74,900	48,000	26,900	0	38,446	26,900	Q3 2015	Q3 2016	Q4 2017	4,794	6.40%	
Worcester - I <sup>(1)</sup>	Worcester, MA	100.00%	237	59,963	41,500	18,463	0	12,868	10,686	Q3 2015	Q4 2017	Q4 2018	3,819	6.37%	
Signature Place at Morris Plains	Morris Plains, NJ	100.00%	197	58,651	42,000	16,651	0	7,739	7,118	Q4 2015	Q4 2017	Q3 2018	3,894	6.64%	
Portside 5/6 <sup>(2) (3)</sup>	East Boston, MA	100.00%	296	111,976	73,000	38,976	0	15,291	11,168	Q4 2015	Q1 2018	Q1 2019	6,866	6.13%	
RiverHouse 11 at Port Imperial <sup>(4)</sup>	Weehawken, NJ	<u>100.00%</u>	<u>295</u>	<u>123,984</u>	<u>78,000</u>	<u>45,984</u>	<u>0</u>	<u>28,320</u>	<u>24,697</u>	Q1 2016	Q1 2018	Q1 2019	<u>7,693</u>	<u>6.20%</u>	
Consolidated		96.50%	1,797	\$610,885	\$405,250	\$201,816	\$3,819	\$186,352	\$129,975				\$43,476	7.11%	
<u>Joint Ventures</u>															
URL® Harborside - I	Jersey City, NJ	<u>85.00%</u>	<u>763</u>	<u>320,305</u>	<u>192,000</u>	<u>109,059</u>	<u>19,246</u>	<u>265,143</u>	<u>109,059</u>	Q4 2013	Q1 2017	Q4 2018	<u>21,803</u>	<u>6.81%</u>	
Joint Ventures		85.00%	763	\$320,305	\$192,000	\$109,059	\$19,246	\$265,143	\$109,059				\$21,803	6.81%	
Total In-Construction Communities		93.07%	2,560	\$931,190	\$597,250	\$310,875	\$23,065	\$451,495	\$239,034				\$65,279	7.01%	

(5)

## Notes:

- (1) Excludes costs incurred to date associated with Worcester II of approximately \$5.7 million.
- (2) Project level debt represents target commitment scheduled to close in 3Q 2016.
- (3) Roseland acquired partner interest on June 10, 2016 thereby increasing its ownership from 85%.
- (4) Roseland acquired partner interest on April 26, 2016 thereby increasing its ownership from 50%.
- (5) Projected stabilized yield without the hotel project is 6.48%.

**ROSELAND**  
RESIDENTIAL TRUST  
A MACQUARY COMPANY

BUILDING VISIONARY LIFESTYLE

# Financial Highlights- In-Construction Communities

Community	Ownership	Apartment Homes/Keys	Project Debt				Current Capital Balance Overview (2)		
			Outstanding Balance	Maximum Balance	Maturity Date	Interest Rate	MCRC Capital	Third Party Capital	Return Rate
Consolidated									
Quarry Place at Tuckahoe	76.25%	108	\$20,929	\$28,750	3/30/2017	L + 2.35%	\$20,324	\$819	8.00%
Marriott Hotels at Port Imperial	90.00%	372	3,094	94,000	10/6/2018	L + 4.50%	33,843	3,760	8.00%
The Chase II at Overlook Ridge	100.00%	292	8,680	48,000	12/15/2018	L + 2.25%	26,900	0	
Worcester - I	100.00%	237	0	41,500	12/10/2018	L + 2.50%	15,297	0	
Signature Place at Morris Plains	100.00%	197	0	42,000	5/20/2019	L + 2.35%	7,118	0	
Portside 5/6 <sup>(1)</sup>	100.00%	296	0	73,000			11,168	0	
RiverHouse 11 at Port Imperial	<u>100.00%</u>	<u>295</u>	<u>1,638</u>	<u>78,000</u>	<u>11/24/2019</u>	L + 2.35%	<u>24,697</u>	<u>0</u>	
Consolidated	96.50%	1,797	\$34,341	\$405,250			\$139,347	\$4,579	
Joint Ventures									
URL® Harborside - I	<u>85.00%</u>	<u>763</u>	<u>119,433</u>	<u>192,000</u>	8/1/2029	5.197%	<u>109,059</u>	<u>19,246</u>	
Joint Ventures	85.00%	763	\$119,433	\$192,000			\$109,059	\$19,246	
Total In-Construction Communities	93.07%	2,560	\$153,774	\$597,250			\$248,406	\$23,825	

Notes:

- (1) Project level debt represents target commitment scheduled to close in 3Q 2016.  
 (2) Includes accrued preferred return.

# Financial Highlights- 2016 Starts

- As of June 30, 2016 the Company had a future development portfolio of approximately 11,648 apartments comprised of:
  - 2016 Starts (remaining) (1,217 apartments): Communities with likely starts through year-end 2016 with a projected value creation of \$106.8 million
  - Future Developments (10,431 apartments): Roseland owned/controlled future development sites, includes 1,915 Identified Repurposing apartments. In Q2, RRT acquired its JV land partner's interest in four (4) future development parcels in Port Imperial.

<u>2016 Starts</u>	<u>Location</u>	<u>Apartments</u>	<u>Current Ownership</u>	<u>Scheduled Start</u>	<u>Projected</u>		<u>Projected</u>	
					<u>Costs</u>	<u>MC Capital</u>	<u>NOI</u>	<u>Yield</u>
PI South - Building 11	Weehawken, NJ	<u>295</u>	<u>100.00%</u>	<u>Started</u>	<u>\$123,984</u>	<u>\$45,984</u>	<u>\$7,693</u>	<u>6.20%</u>
<b>2016 Starts (Started)</b>		<b>295</b>	<b>100.00%</b>		<b>\$123,984</b>	<b>\$45,984</b>	<b>\$7,693</b>	<b>6.20%</b>
Lofts at 40 Park	Morristown, NJ	59	25.00%	Q3 2016	17,383	1,033	1,173	6.75%
150 Monument Road (repurposing)	Bala Cynwyd, PA	206	100.00%	Q3 2016	53,974	18,891	3,394	6.29%
Conshohocken	Conshohocken, PA	310	100.00%	Q3 2016	85,966	32,237	5,192	6.04%
233 Canoe Brook Road - Apts (repurposing)	Short Hills, NJ	200	100.00%	Q4 2016	82,642	39,172	6,326	7.65%
Overlook IIIC	Malden, MA	314	100.00%	Q4 2016	84,816	29,588	5,259	6.20%
Worcester - II	Worcester, MA	<u>128</u>	<u>100.00%</u>	Q4 2016	<u>32,540</u>	<u>9,762</u>	<u>2,064</u>	<u>6.34%</u>
<b>2016 Starts (remaining)</b>		<b>1,217</b>	<b>96.36%</b>		<b>\$357,320</b>	<b>\$130,683</b>	<b>\$23,408</b>	<b>6.55%</b>

- Remaining 2016 starts are projected to generate approximately \$107 million in value creation for RRT:

## Value Creation Summary

Projected Average Yield	6.55%
Projected NOI	\$23,408
Gross Value @ 5.00% Cap	\$468,157
Less: Projected Costs	<u>(357,320)</u>
Net Value Creation	\$110,836
<b>RRT Share @ 96.36%</b>	<b>\$106,806</b>

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# Financial Highlights- Future Start Communities

<u>Future Developments</u>	<u>Location</u>	<u>Apartment</u>	<u>Current Ownership</u>	<u>Projected Const Start</u>	<u>Approved / Entitled</u>
233 Canoe Brook Road - Hotel (repurposing)	Short Hills, NJ	240	100.00%	2017	fully
Identified Repurposing A	Bergen County, NJ	300	100.00%	2017	partial
PI North - Building C	West New York, NJ	363	20.00%	2017	partial
Freehold <sup>(1)</sup>	Freehold, NJ	400	100.00%	2017	partial
San Remo <sup>(2)</sup>	Jersey City, NJ	250	33.33%	2017	partial
Crystal House - III	Arlington, VA	252	50.00%	2017	partial
Liberty Landing Phase I	Jersey City, NJ	265	50.00%	2017	partial
PI South - Building 8/9*	Weehawken, NJ	<u>275</u>	100.00%	2017	partial
<b>Subtotal - 2017 Starts</b>		<b>2,345</b>			
1633 Littleton (repurposing)	Parsippany, NJ	345	100.00%	Future	fully
Capital Office Park	Greenbelt, MD	400	100.00%	Future	none
Crystal House - Future	Arlington, VA	300	50.00%	Future	partial
Plaza 8	Jersey City, NJ	650	100.00%	Future	none
Plaza 9	Jersey City, NJ	650	100.00%	Future	none
Liberty Landing - Future Phases	Jersey City, NJ	585	50.00%	Future	partial
Overlook IIIA	Malden, MA	445	100.00%	Future	partial
Overlook IV	Malden, MA	45	100.00%	Future	partial
PI North - Building I	West New York, NJ	224	20.00%	Future	partial
PI North - Building J	West New York, NJ	141	20.00%	Future	partial
PI North - Riverbend 6	West New York, NJ	471	20.00%	Future	partial
PI South - Building 16*	Weehawken, NJ	131	100.00%	Future	partial
PI South - Building 2	Weehawken, NJ	200	50.00%	Future	partial
PI South - Office 1/3 <sup>(3)*</sup>	Weehawken, NJ	N/A	100.00%	Future	partial
PI South - Park Parcel*	Weehawken, NJ	224	100.00%	Future	partial
Portside 1-4	East Boston, MA	160	100.00%	Future	none
URL® Harborside - II	Jersey City, NJ	750	85.00%	Future	partial
URL® Harborside - III	Jersey City, NJ	750	85.00%	Future	partial
Identified Repurposing B	Bergen County, NJ	200	100.00%	Future	partial
Identified Repurposing C	Bergen County, NJ	225	100.00%	Future	none
Identified Repurposing D	Essex County, NJ	300	100.00%	Future	none
Identified Repurposing E	Westchester, NY	235	100.00%	Future	none
Identified Repurposing F-I	Essex County, NJ	140	100.00%	Future	none
Identified Repurposing F-2	Essex County, NJ	140	100.00%	Future	none
Identified Repurposing G	Morris County, NJ	175	100.00%	Future	none
Identified Repurposing H	Bergen County, NJ	<u>200</u>	100.00%	Future	none
<b>RRT Future Developments</b>		<b>10,431</b>			

**Total Predevelopment and Future Developments <sup>(4)</sup>**

**11,648**

## Notes:

\* Increased to 100% in Q2 after acquiring partner's interest.

(1) Roseland has a signed acquisition agreement, subject to certain conditions.

(2) Ownership subject to change based on final negotiation.

(3) Approved for approximately 290,000 square feet of office space.

(4) Includes 1,915 Identified Repurposing (future RRT transfer) opportunities.

# Definitions

**Average Revenue Per Home:** Calculated as total apartment revenue for the quarter ended June 30, 2016, divided by the average percent occupied for the quarter ended June 30, 2016, divided by the number of apartments and divided by three.

**Consolidated Operating Communities:** Wholly owned communities and communities whereby the Company has a controlling interest.

**Future Development:** Represents land inventory currently owned or controlled by the Company.

**Identified Repurposing Communities:** Communities not currently owned by RRT, which have been identified for transfer from Mack-Cali to RRT for residential repurposing.

**In-Construction Communities:** Communities that are under construction and have not yet commenced initial leasing activities.

**Lease-Up Communities:** Communities that have commenced initial operations but have not yet achieved Project Stabilization.

**MCRC Capital:** Represents cash equity that the Company has contributed or has a future obligation to contribute to a project.

**Net Asset Value (NAV):** We consider NAV to be a useful metric for investors to estimate the fair value of the Roseland platform. The metric represents the net projected value of the Company's interest after accounting for all priority debt and equity payments. The metric includes capital invested by the Company.

**Net Operating Income (NOI):** Total property revenues less real estate taxes, utilities and operating expenses.

**Operating Communities:** Communities that have achieved Project Stabilization.

**Percentage Leased:** The percentage of apartments that are either currently occupied or vacant apartments leased for future occupancy.

**Predevelopment Communities:** Communities where the Company has commenced predevelopment activities that have a near-term projected project start.

**Project Completion:** As evidenced by a certificate of completion by a certified architect or issuance of a final or temporary certificate of occupancy.

**Project Stabilization:** Lease-Up communities that have achieved over 95 Percentage Leased for six consecutive weeks.

**Projected Stabilized NOI:** Pro forma NOI for Lease-Up, In-Construction or Future Development communities upon achieving Project Stabilization

**Projected Stabilized Yield:** Represents Projected Stabilized NOI divided by Total Costs.

**Repurposing Communities:** Commercial holdings of the Company which have been targeted for rezoning from their existing office to new multi-family use and have a likelihood of achieving desired rezoning and project approvals.

**Subordinated Joint Ventures:** Joint Venture communities where the Company's ownership distributions are subordinate to payment of priority capital preferred returns.

**Third Party Capital:** Capital invested other than MCRC Capital.

**Total Costs:** Represents full project budget, including land and developer fees, and interest expense through Project Completion.

#### DISCLOSURE REGARDING FORWARD-LOOKING STATEMENTS

The Company considers portions of this information, including the documents incorporated by reference, to be forward-looking statements within the meaning of Section 21E of the Securities Exchange Act of 1934, as amended. The Company intends such forward-looking statements to be covered by the safe harbor provisions for forward-looking statements contained in Section 21E of such act. Such forward-looking statements relate to, without limitation, our future economic performance, plans and objectives for future operations and projections of revenue and other financial items. Forward-looking statements can be identified by the use of words such as “may,” “will,” “plan,” “potential,” “projected,” “should,” “expect,” “anticipate,” “estimate,” “target,” “continue” or comparable terminology. Forward-looking statements are inherently subject to risks and uncertainties, many of which we cannot predict with accuracy and some of which we might not even anticipate. Although the Company believes that the expectations reflected in such forward-looking statements are based upon reasonable assumptions at the time made, the Company can give no assurance that such expectations will be achieved. Future events and actual results, financial and otherwise, may differ materially from the results discussed in the forward-looking statements. Readers are cautioned not to place undue reliance on these forward-looking statements.

Among the factors about which the Company has made assumptions are:

- risks and uncertainties affecting the general economic climate and conditions, which in turn may have a negative effect on the fundamentals of the Company’s business and the financial condition of the Company’s tenants and residents;
- the value of the Company’s real estate assets, which may limit the Company’s ability to dispose of assets at attractive prices or obtain or maintain debt financing secured by our properties or on an unsecured basis;
- the extent of any tenant bankruptcies or of any early lease terminations;
- The Company’s ability to lease or re-lease space at current or anticipated rents;
- changes in the supply of and demand for the Company’s properties;
- changes in interest rate levels and volatility in the securities markets;
- The Company’s ability to complete construction and development activities on time and within budget, including without limitation obtaining regulatory permits and the availability and cost of materials, labor and equipment;
- forward-looking financial and operational information, including information relating to future development projects, potential acquisitions or dispositions, and projected revenue and income;
- changes in operating costs;
- The Company’s ability to obtain adequate insurance, including coverage for terrorist acts;
- The Company’s credit worthiness and the availability of financing on attractive terms or at all, which may adversely impact our ability to pursue acquisition and development opportunities and refinance existing debt and the Company’s future interest expense;
- changes in governmental regulation, tax rates and similar matters; and
- other risks associated with the development and acquisition of properties, including risks that the development may not be completed on schedule, that the tenants or residents will not take occupancy or pay rent, or that development or operating costs may be greater than anticipated.

For further information on factors which could impact us and the statements contained herein, see Item 1A: Risk Factors in MCRC’s Annual Report on Form 10-K for the year ended December 31, 2015. We assume no obligation to update and supplement forward-looking statements that become untrue because of subsequent events, new information or otherwise.

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This Supplemental Operating and Financial Data is not an offer to sell or solicitation to buy any securities of the Mack-Cali Realty Corporation (“MCRC”). Any offers to sell or solicitations of the MCRC shall be made by means of a prospectus. The information in this Supplemental Package must be read in conjunction with, and is modified in its entirety by, the Quarterly on Form 10-Q (the “10-Q”) filed by the MCRC for the same period with the Securities and Exchange Commission (the “SEC”) and all of the MCRC’s other public filings with the SEC (the “Public Filings”). In particular, the financial information contained herein is subject to and qualified by reference to the financial statements contained in the 10-Q, the footnotes thereto and the limitations set forth therein. Investors may not rely on the Supplemental Package without reference to the 10-Q and the Public Filings. Any investors’ receipt of, or access to, the information contained herein is subject to this qualification.

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