

### Rollins, Inc. Reports Fourth Quarter and Full-Year 2006 Financial Results

- -- Revenue increased 5.0% for the quarter and 7.0% for full year
- -- Diluted Earnings per share rose from \$0.76 to \$0.84 for the 2006, a 10.5% increase.
- -- Cash and marketable securities increased 47.1% to \$63.3 million

ATLANTA--(BUSINESS WIRE)--

Rollins, Inc. (NYSE:ROL), a premier North American consumer and commercial services company, today reported unaudited financial results for its fourth quarter and year ended December 31, 2006.

The Company recorded revenues of \$204.7 million, an increase of 5.0% over the prior year's fourth quarter revenue of \$194.8 million. Net income increased 43.3% to \$10.5 million or \$0.15 per diluted share for the fourth quarter ended December 31, 2006, compared to \$7.4 million or \$0.11 per diluted share for the same period in 2005.

Revenues for full year 2006 increased to \$858.9 million, compared to \$802.4 million for the prior year. Rollins recorded net income of \$57.8 million or \$0.84 per diluted share compared to net income of \$52.8 million or \$0.76 per diluted share for the comparable period last year. Included in the results for the year ended December 31, 2005 was a \$2.5 million gain, net of taxes, or \$0.04 per diluted share, as the Company curtailed Rollins, Inc.'s pension plan effective June 30, 2005. Excluding the impact of the pension curtailment gain in 2005, the Company's diluted earnings per share increased 16.7% or \$0.12 per diluted share compared to last year. See attached detailed reconciliation.

Rollins' balance sheet continued to grow with total assets increasing to \$453.2 million and stockholder's equity growth to \$211.5 million. The Company ended the year with cash and marketable securities of \$63.3 million, up 47.1% over last year.

Gary W. Rollins, President and Chief Executive Officer of Rollins, Inc. stated, "We are very pleased with the progress the Company made during the fourth quarter of 2006 where our growth represented the highest percentage of internal growth in our company's recent history. Further, the overall improvement in revenue and net income for the quarter and full year are a confirmation that the effort we have put on sales growth and productivity improvement is bearing fruit."

Mr. Rollins continued, "We believe that we are on track to build on our growth initiatives in all segments of our business and plan to continue to make selective investments in our sales and service initiatives. At the same time, we will be working on expense margins and productivity improvements. Orkin has again been recognized as a top 100 Training Company in the U.S. in part as a result of our satellite training network launched in 2006. We have exciting plans to ramp up the use of this extraordinary asset in the New Year."

Mr. Rollins concluded, "We remain excited about our Company's future but we recognize that there is still much to be done to accomplish our objectives. Our team is dedicated to our plans of business growth and operational improvement for the New Year."

Rollins, Inc. is a premier North American consumer and commercial services company. Through its wholly owned subsidiaries, Orkin, Inc., Western Pest Services, and The Industrial Fumigant Company, the Company provides essential pest control services and protection against termite damage, rodents and insects to approximately 1.7 million customers in the United States, Canada, Mexico, Panama and Costa Rica from over 400 locations. You can learn more about our subsidiaries by visiting our Web sites at <a href="https://www.orkin.com">www.orkin.com</a>, <a href="https://www.orkin.com">www.westernpest.com</a>, <a href="https://www.orkin.com">www.westernpest.com</a>, <a href="https://www.orkin.com">www.rollins.com</a> and <a href="https://www.rollins.com">www.rollins.com</a>. You can also find this and other news releases at <a href="https://www.rollins.com">www.rollins.com</a> by accessing the news releases button.

### CAUTION CONCERNING FORWARD-LOOKING STATEMENTS

This release contains statements that constitute "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. These include statements regarding effect of various operational initiatives and the dedication of the Company's employees to further increase the Company's business put the Company on track year-todate to meet the Company's financial goals for 2006 and the Company's expectation that 2006 will be another notable year for the Company and its shareholders. The actual results of the Company could differ materially from those indicated by the forward-looking statements because of various risks and uncertainties, including without limitation, general economic conditions; market risk; changes in industry practices or technologies; the degree of success of the Company's pest and termite process reforms and pest control selling and treatment methods; the Company's ability to identify and integrate potential acquisitions; climate and weather trends; competitive factors and pricing practices; expected benefits of the commercial re-engineering project may not be realized, potential increases in labor costs; uncertainties of litigation; and changes in various government laws and regulations, including environmental regulations. All of the foregoing risks and uncertainties are beyond the ability of the Company to control, and in many cases the Company cannot predict the risks and uncertainties that could cause its actual results to differ materially from those indicated by the forward-looking statements. A more detailed discussion of potential risks facing the Company can be found in the Company's Report on Form 10-K filed with the Securities and Exchange Commission for the year ended December 31, 2005.

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ROLLINS, INC. AND SUBSIDIARIES

CONSOLIDATED STATEMENTS OF FINANCIAL POSITION

(in thousands)

2006 2005

At December 31, (unaudited) (unaudited)
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| Cash and cash equivalents Trade receivables, short-term Materials and supplies Deferred income taxes Prepaid taxes Other current assets               | 52,693<br>8,401<br>19,435                      | \$ 43,065<br>47,705<br>9,082<br>27,510<br>3,036<br>6,069 |
|---|--|--|
| Total Current Assets  | 151,073  | 136,467  |
| Equipment and property, net Goodwill and other intangible assets Deferred income taxes Trade receivables, long-term Other assets                      | 202,216<br>14,069<br>8,796                     | 65,932<br>205,584<br>15,946<br>9,368<br>5,123            |
| Total Assets  | \$453,175                                      | \$438,420  |
| LIABILITIES Capital leases Accounts payable Accrued insurance Accrued compensation and related liabilities Unearned revenue Other current liabilities | 16,309<br>14,310<br>47,305<br>79,441<br>27,343 | 41,822<br>79,990<br>32,220                               |
| Total Current Liabilities   | 185 <b>,</b> 206                               | 189 <b>,</b> 666   |
| Capital leases, less current portion<br>Accrued pension<br>Long-term accrued liabilities  |  | 20,651<br>50,591   |
| Total Liabilities   | 241,716  | 261,468  |
| STOCKHOLDERS' EQUITY Common stock Retained earnings and other equity  | 143,568  | 68,011<br>108,941  |
| Total Stockholders' Equity  | 211 <b>,</b> 459                               | 176 <b>,</b> 952   |
| Total Liabilities and Stockholders' Equity  |  | \$438,420<br>======                                      |

# ROLLINS, INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF INCOME FOR THE FOURTH QUARTER AND TWELVE MONTHS ENDED DECEMBER 31, 2006, (in thousands except per share data) (unaudited)

|                                      | ~         |                | Twelve Months Ended December 31, |           |  |
|--------------------------------------|-----------|----------------|----------------------------------|-----------|--|
|                                      | 2006      | 2005           | 2006                             | 2005      |  |
| REVENUES                             |           |                |                                  |           |  |
| Customer services COSTS AND EXPENSES | \$204,653 | \$194,830      | \$858,878                        | \$802,417 |  |
| Cost of services provided            | 112,601   | 112,534        | 457,869                          | 437,160   |  |
| Depreciation and amortization        | 6,460     | 6 <b>,</b> 472 | 26,860                           | 24,280    |  |
| Sales, general and                   |           |                |                                  |           |  |
| administrative                       | 69,250    | 64,924         | 280.578                          | 259,763   |  |

| Pension curtailment gain<br>Gain on sales of assets<br>Interest income |           |                  |         |                 |         | (81)<br>(1,507) |         |                 |
|--|-----------|------------------|---------|-----------------|---------|-----------------|---------|-----------------|
|  | 1         | 187 <b>,</b> 707 | 183,214 |                 | 763,719 |                 | 714,462 |                 |
| INCOME BEFORE TAXES  |           | 16,946           |         | 11,616          |         | 95,159          |         | 87 <b>,</b> 955 |
| PROVISION FOR INCOME TAXES   |           | 6,407            |         | 4,264           |         | 37 <b>,</b> 350 |         | 35,182          |
| NET INCOME   | \$<br>=== | 10,539           | \$      | 7 <b>,</b> 352  | \$      | 57 <b>,</b> 809 | \$      | 52 <b>,</b> 773 |
| NET INCOME PER SHARE - BASIC   | \$        | 0.16             | \$      | 0.11            | \$      | 0.86            | \$      | 0.78            |
| NET INCOME PER SHARE - DILUTED   | \$<br>=== | 0.15             | \$      | 0.11            | \$      | 0.84            | \$      | 0.76            |
| =  |           | 67,108           |         | 67 <b>,</b> 596 |         | 67,165          |         | 67 <b>,</b> 898 |
| Weighted average shares outstanding - Diluted                          |           | 68,727           |         | 69,333          |         | 68,876          |         | 69 <b>,</b> 772 |

ROLLINS, INC. AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF CASH FLOWS
FOR THE TWELVE MONTHS ENDED DECEMBER 31,
(in thousands)

| (III thousands)   | 2006<br>(unaudited)            | 2005<br>(unaudited)                            |
|---|--------------------------------|--|
| OPERATING ACTIVITIES Net Income Adjustments to reconcile net income to net cash   | \$ 57 <b>,</b> 809             | \$ 52 <b>,</b> 773                             |
| Provided by operating activities: Depreciation and amortization Pension curtailment gain Provision for deferred income taxes Stock based compensation | 6,007<br>1,830                 |  |
| Gain/(Loss) on sales of assets Other, net (Increase)/decrease in assets   | (544)                          | (982)<br>(2,834)                               |
| Trade receivables Materials and supplies Other current assets Other non-current assets  | (3,784)<br>681<br>1,914<br>301 | ,  |
| Increase/(decrease) in liabilities: Accounts payable and accrued expenses Unearned revenue Accrued insurance Accrual for termite contracts            | (550)<br>1,344<br>(3,000)      | 4,893<br>(31)<br>(1,029)<br>(2,111)<br>(5,000) |
| Accrued pension Long-term accrued liabilities  Net cash provided by operating activities  | (5,219)                        | (1,169)<br><br>76,750                          |
| INVESTING ACTIVITIES Purchase of equipment and property Acquisitions of companies Cash from sales of franchises Proceeds from sales of assets         |                                | (25,541)<br>(27,239)<br>639<br>754             |

| Net cash used in investing activities  | (27 <b>,</b> 981)                               | (51,387)        |
|--|---|-----------------|
| FINANCING ACTIVITIES Dividends paid Common stock purchased Common stock options exercised Principal payments on capital leases Other | (17,025)<br>(19,452)<br>1,086<br>(763)<br>(235) | , , ,           |
| Net cash used in financing activities  | (36, 389)                                       | (40,149)        |
| Effect of exchange rate changes on cash  | (552)   | 1,114           |
| Net increase in cash and cash equivalents<br>Cash and cash equivalents at beginning of   | 20,279  | (13,672)        |
| period   | 43,065  | 56 <b>,</b> 737 |
| Cash and cash equivalents at end of period   | \$ 63,344<br>=======                            | \$ 43,065       |

# ROLLINS, INC. AND SUBSIDIARIES REVENUE RECONCILIATION REVENUES EXCLUDING THE INDUSTRIAL FUMIGANT COMPANY Twelve Months Ended, December 31

|   | 2006<br>(unaudited) | 2005<br>(unaudited) | \$<br>Better/<br>(worse) | % Better/ (worse) |
|---|---------------------|---------------------|--------------------------|-------------------|
| Reported net revenues                       | \$858 <b>,</b> 878  | \$802,417           | \$56,461                 | 7.0%              |
| Less: The Industrial Fumigant Company (IFC) | 25 <b>,</b> 920     | 6 <b>,</b> 275      | 19,645                   | 313.1%            |
| Net revenues excluding IFC                  | \$832 <b>,</b> 958  | \$796 <b>,</b> 142  | \$36,816                 | 4.6%              |

## ROLLINS, INC. AND SUBSIDIARIES NET INCOME AND EARNINGS PER SHARE RECONCILIATION EARNINGS AND EARNINGS PER SHARE EXCLUDING PENSION CURTAILMENT GAIN Twelve Months Ended, December 31

|   | 2006<br>(unaudited) | 2005<br>(unaudited) | •                 | % Better/ (worse) |  |  |  |
|---|---------------------|---------------------|-------------------|-------------------|--|--|--|
| Reported net income   | \$57 <b>,</b> 809   | \$52 <b>,</b> 773   | \$5 <b>,</b> 036  | 9.5%              |  |  |  |
| Less: Pension curtailment gain (net of tax)                   | -                   | 2,485               | 2,485             | 100.0             |  |  |  |
| Income excluding pension curtailment gain                     | \$57 <b>,</b> 809   | \$50,288<br>======= | \$7,521<br>====== | 15.0%             |  |  |  |
| Reported earnings per share - Basic Less: Pension curtailment | \$ 0.86             | , ,                 | ,                 | 10.3%             |  |  |  |
| gain (net of tax)   | -                   | 0.04                | 0.04              | 100.0             |  |  |  |

Earnings per share - Basic excluding pension

| curtailment gain                               | \$    | 0.86  | \$          | 0.74 | \$ 0.12 | 16.2%  |
|--|-------|-------|-------------|------|---------|--------|
| Reported earnings per share                    | ===== | ===== | ====        |      | ======  | ====== |
| - Diluted Less: pension curtailment            | \$    | 0.84  | \$          | 0.76 | \$ 0.08 | 10.5%  |
| gain (net of tax)                              |       | _     |             | 0.04 | 0.04    | 100.0  |
| Earnings per share - diluted excluding pension |       |       |             |      |         |        |
| curtailment gain                               | \$    | 0.84  | \$<br>===== | 0.72 | \$ 0.12 | 16.7%  |

### CONFERENCE CALL ANNOUNCEMENT

Rollins, Inc.
(NYSE: ROL)

Management will hold a conference call to discuss

Fourth quarter results on:

Wednesday, February 7, 2007 at:

10:00 a.m. Eastern

9:00 a.m. Central

8:00 a.m. Mountain

7:00 a.m. Pacific

TO PARTICIPATE:

Please dial 800-218-0530 domestic;

303-262-2137 international

at least 5 minutes before start time.

REPLAY: available through February 14, 2007

Please dial 800-405-2236/303-590-3000, Passcode: 11081805

THIS CALL CAN ALSO BE ACCESSED THROUGH THE INTERNET AT

www.viavid.net

Questions?

Contact Janet Jazimin at Financial Relations Board at 212-827-3777 Or email to jjazimin@financialrelationsboard.com

Source: Rollins, Inc.