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# Synchrony Financial Reports Fourth Quarter Net Earnings of \$576 Million or \$0.70 Per Diluted Share

STAMFORD, Conn. – Synchrony Financial (NYSE: SYF) today announced fourth quarter 2016 net earnings of \$576 million, or \$0.70 per diluted share.

- Net interest income increased 13% from the fourth guarter of 2015 to \$3.6 billion
- Loan receivables grew \$8 billion, or 12%, from the fourth quarter of 2015 to \$76 billion
- Purchase volume increased 9% from the fourth quarter of 2015
- Strong deposit growth continued, up \$9 billion, or 20%, over the fourth quarter of 2015
- Launched Fareportal program
- Announced a new multi-year agreement with Henry Schein Financial Services, LLC
- Quarterly common stock dividend payment of \$0.13 per share and repurchased \$238 million of Synchrony Financial common stock

"We are pleased with the significant progress we made in 2016. We generated strong organic growth across our sales platforms which resulted in significant revenue growth, substantial operating leverage, and attractive returns. We also signed and renewed several key relationships, expanded our network, continued to drive digital innovations and analytics capabilities, and supported our business with robust growth in our direct deposit platform. We did this while maintaining a strong balance sheet and returning capital to shareholders through growth and the execution of our initial capital plan which included dividends and share repurchases," said Margaret Keane, President and Chief Executive Officer of Synchrony Financial. "As we look to 2017, we believe our strategic focus and partner-centric business model position us well for future opportunities and continued growth."

#### **Business and Financial Highlights for the Fourth Quarter of 2016**

All comparisons below are for the fourth quarter of 2016 compared to the fourth quarter of 2015, unless otherwise noted.

#### **Earnings**

- Net interest income increased \$420 million, or 13%, to \$3.6 billion, primarily driven by strong loan receivables growth. Net interest income after retailer share arrangements increased 14%.
- Provision for loan losses increased \$253 million to \$1.076 billion due to higher loan loss reserve build and loan receivables growth.
- Other income decreased \$2 million to \$85 million primarily due to higher loyalty program expense, partially offset by higher interchange revenue.
- Other expense increased \$48 million to \$918 million, primarily driven by business growth.
- Net earnings totaled \$576 million compared to \$547 million in the fourth quarter of 2015.

#### **Balance Sheet**

- Period-end loan receivables growth remained strong at 12%, primarily driven by purchase volume growth of 9% and average active account growth of 6%.
- Deposits grew to \$52 billion, up \$9 billion, or 20%, and comprised 72% of funding compared to 64% last year.
- The Company's balance sheet remained strong with total liquidity (liquid assets and undrawn credit facilities) of \$20 billion, or 23% of total assets.
- The estimated Common Equity Tier 1 ratio under Basel III subject to transition provisions was 17.2% and the estimated fully phased-in Common Equity Tier 1 ratio under Basel III was 17.0%.

#### **Key Financial Metrics**

- Return on assets was 2.6% and return on equity was 16.3%.
- Net interest margin increased 49 basis points to 16.22%.
- Efficiency ratio was 31.6%, compared to 34.0% in the fourth quarter of 2015, driven by positive operating leverage arising from strong revenue growth that exceeded expense growth.

#### **Credit Quality**

- Loans 30+ days past due as a percentage of total period-end loan receivables were 4.32% compared to 4.06% last year.
- Net charge-offs as a percentage of total average loan receivables were 4.62% compared to 4.23% last year.
- The allowance for loan losses as a percentage of total period-end loan receivables was 5.69% compared to 5.12% last year.

#### **Sales Platforms**

- Retail Card interest and fees on loans increased 12%, driven primarily by purchase volume growth of 8% and period-end loan receivables growth of 11%. Average active account growth was 5%. Loan receivables growth was broad-based across partner programs.
- Payment Solutions interest and fees on loans increased 13%, driven primarily by purchase volume growth of 13% and period-end loan receivables growth of 15%. Average active account growth was 12%. Loan receivables growth was led by the home furnishings, automotive, and power product categories.
- CareCredit interest and fees on loans increased 11%, driven primarily by purchase volume growth
  of 10% and period-end loan receivables growth of 10%. Average active account growth was 8%.
   Loan receivables growth was led by the dental and veterinary specialties.

#### **Corresponding Financial Tables and Information**

No representation is made that the information in this news release is complete. Investors are encouraged to review the foregoing summary and discussion of Synchrony Financial's earnings and financial condition in conjunction with the detailed financial tables and information that follow and in the Company's Annual Report on Form 10-K for the fiscal year ended December 31, 2015, as filed February 25, 2016, and the Company's forthcoming Annual Report on Form 10-K for the fiscal year ended December 31, 2016. The detailed financial tables and other information are also available on the Investor Relations page of the Company's website at www.investors.synchronyfinancial.com. This information is also furnished in a Current Report on Form 8-K filed with the SEC today.

#### **Conference Call and Webcast Information**

On Friday, January 20, 2017, at 8:30 a.m. Eastern Time, Margaret Keane, President and Chief Executive Officer, and Brian Doubles, Executive Vice President and Chief Financial Officer, will host a conference call to review the financial results and outlook for certain business drivers. The conference call can be accessed via an audio webcast through the Investor Relations page on the Synchrony Financial corporate website, www.investors.synchronyfinancial.com, under Events and Presentations. A replay will be available on the website or by dialing (888) 843-7419 (U.S. domestic) or (630) 652-3042 (international), passcode 42016#, and can be accessed beginning approximately two hours after the event through February 3, 2017.

#### **About Synchrony Financial**

Synchrony Financial (NYSE: SYF) is one of the nation's premier consumer financial services companies. Our roots in consumer finance trace back to 1932, and today we are the largest provider of private label credit cards in the United States based on purchase volume and receivables.\* We provide a range of credit products through programs we have established with a diverse group of national and regional retailers, local merchants, manufacturers, buying groups, industry associations and healthcare service providers to help generate growth for our partners and offer financial flexibility to our customers. Through our partners' over 350,000 locations across the United States and Canada, and their websites and mobile applications, we offer our customers a variety of credit products to finance the purchase of goods and services. Synchrony Financial offers private label and co-branded Dual Card™ credit cards, promotional financing and installment lending, loyalty programs and FDIC-insured savings products

through Synchrony Bank. More information can be found at www.synchronyfinancial.com, facebook.com/SynchronyFinancial,www.linkedin.com/company/synchrony-financial and twitter.com/SYFNews.

#### **Cautionary Statement Regarding Forward-Looking Statements**

This news release contains certain forward-looking statements as defined in Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended, which are subject to the "safe harbor" created by those sections. Forward-looking statements may be identified by words such as "outlook," "expects," "intends," "anticipates," "plans," "believes," "seeks," "targets," "estimates," "will," "should," "may" or words of similar meaning, but these words are not the exclusive means of identifying forward-looking statements. Forward-looking statements are based on management's current expectations and assumptions, and are subject to inherent uncertainties, risks and changes in circumstances that are difficult to predict. As a result, actual results could differ materially from those indicated in these forward-looking statements. Factors that could cause actual results to differ materially include global political, economic, business, competitive, market, regulatory and other factors and risks, such as: the impact of macroeconomic conditions and whether industry trends we have identified develop as anticipated; retaining existing partners and attracting new partners, concentration of our revenue in a small number of Retail Card partners, promotion and support of our products by our partners, and financial performance of our partners; higher borrowing costs and adverse financial market conditions impacting our funding and liquidity, and any reduction in our credit ratings; our ability to securitize our loans, occurrence of an early amortization of our securitization facilities, loss of the right to service or subservice our securitized loans, and lower payment rates on our securitized loans; our ability to grow our deposits in the future; changes in market interest rates and the impact of any margin compression; effectiveness of our risk management processes and procedures, reliance on models which may be inaccurate or misinterpreted, our ability to manage our credit risk, the sufficiency of our allowance for loan losses and the accuracy of the assumptions or estimates used in preparing our financial statements; our ability to offset increases in our costs in retailer share arrangements; competition in the consumer finance industry; our concentration in the U.S. consumer credit market; our ability to successfully develop and commercialize new or enhanced products and services; our ability to realize the value of strategic investments; reductions in interchange fees; fraudulent activity; cyberattacks or other security breaches; failure of third parties to provide various services that are important to our operations; our transition to a replacement third-party vendor to manage the technology platform for our online retail deposits; disruptions in the operations of our computer systems and data centers; international risks and compliance and regulatory risks and costs associated with international operations; alleged infringement of intellectual property rights of others and our ability to protect our intellectual property; litigation and regulatory actions; damage to our reputation; our ability to attract, retain and motivate key officers and employees; tax legislation initiatives or challenges to our tax positions and state sales tax rules and regulations; a material indemnification obligation to GE under the tax sharing and separation agreement with GE if we cause the split-off from GE or certain preliminary transactions to fail to qualify for tax-free treatment or in the case of certain significant transfers of our stock following the split-off; obligations associated with being an independent public company; regulation, supervision, examination and enforcement of our business by governmental authorities, the impact of the Dodd-Frank Wall Street Reform and Consumer Protection Act and the impact of the Consumer Financial Protection Bureau's regulation of our business; changes to our methods of offering our CareCredit products; impact of capital adequacy rules and liquidity requirements; restrictions that limit our ability to pay dividends and repurchase our common stock, and restrictions that limit Synchrony Bank's ability to

<sup>\*</sup>Source: The Nilson Report (May 2016, Issue # 1087) - based on 2015 data.

pay dividends to us; regulations relating to privacy, information security and data protection; use of third-party vendors and ongoing third-party business relationships; and failure to comply with anti-money laundering and anti-terrorism financing laws.

For the reasons described above, we caution you against relying on any forward-looking statements, which should also be read in conjunction with the other cautionary statements that are included elsewhere in this news release and in our public filings, including under the heading "Risk Factors" in the Company's Annual Report on Form 10-K for the fiscal year ended December 31, 2015, as filed on February 25, 2016. You should not consider any list of such factors to be an exhaustive statement of all of the risks, uncertainties, or potentially inaccurate assumptions that could cause our current expectations or beliefs to change. Further, any forward-looking statement speaks only as of the date on which it is made, and we undertake no obligation to update or revise any forward-looking statement to reflect events or circumstances after the date on which the statement is made or to reflect the occurrence of unanticipated events, except as otherwise may be required by law.

#### **Non-GAAP Measures**

The information provided herein includes measures we refer to as "tangible common equity" and certain capital ratios, which are not prepared in accordance with U.S. generally accepted accounting principles ("GAAP"). For a reconciliation of these non-GAAP measures to the most directly comparable GAAP measures, please see the detailed financial tables and information that follow. For a statement regarding the usefulness of these measures to investors, please see the Company's Current Report on Form 8-K filed with the SEC today.

SYNCHRONY FINANCIAL FINANCIAL SUMMARY

(unaudited, in millions, except per share statistics)

					Quart	er Ended								Twelve Mo	nths l	Ended		
	Dec 20		S	Sep 30, 2016		n 30, 016	Mar 201		Dec 3 201		4Q'16 vs. 4Q	2'15	I	Dec 31, 2016		Dec 31, 2015	YTD'16 vs. Y	TD'15
<u>EARNINGS</u>																		
Net interest income	\$	3,628	\$	3,481	\$	3,212	\$	3,209	\$	3,208	\$ 420	13.1 %	\$	13,530	\$	12,093	\$ 1,437	11.9 %
Retailer share arrangements		(811)		(757)		(664)		(670)		(734)	(77)	10.5 %		(2,902)		(2,738)	(164)	6.0 %
Net interest income, after retailer share arrangements		2,817		2,724		2,548		2,539		2,474	343	13.9 %		10,628		9,355	1,273	13.6 %
Provision for loan losses		1,076		986		1,021		903		823	253	30.7 %		3,986		2,952	1,034	35.0 %
Net interest income, after retailer share arrangements and provision for loan losses		1,741		1,738		1,527		1,636		1,651	90	5.5 %		6,642		6,403	239	3.7 %
Other income		85		84		83		92		87	(2)	(2.3)%		344		392	(48)	(12.2)%
Other expense		918		859		839		800		870	48	5.5 %		3,416		3,264	152	4.7 %
Earnings before provision for income taxes		908		963		771		928		868	40	4.6 %		3,570		3,531	39	1.1 %
Provision for income taxes		332		359		282		346		321	11	3.4 %		1,319		1,317	2	0.2 %
Net earnings	\$	576	\$	604	\$	489	\$	582	\$	547	\$ 29	5.3 %	\$	2,251	\$	2,214	\$ 37	1.7 %
Net earnings attributable to common stockholders	\$	576	\$	604	\$	489	\$	582	\$	547	\$ 29	5.3 %	\$	2,251	\$	2,214	\$ 37	1.7 %
COMMON SHARE STATISTICS																		
Basic EPS	\$	0.70	\$	0.73	\$	0.59	\$	0.70	\$	0.66	\$ 0.04	6.1 %	\$	2.71	\$	2.66	\$ 0.05	1.9 %
Diluted EPS	\$	0.70	\$	0.73	\$	0.58	\$	0.70	\$	0.65	\$ 0.05	7.7 %	\$	2.71	\$	2.65	\$ 0.06	2.3 %
Dividend declared per share	\$	0.13	\$	0.13	\$	_	\$	_	\$	_	\$ 0.13	NM	\$	0.26	\$	_	\$ 0.26	NM
Common stock price	\$	36.27	\$	28.00	\$	25.28	\$	28.66	\$	30.41	\$ 5.86	19.3 %	\$	36.27	\$	30.41	\$ 5.86	19.3 %
Book value per share	\$	17.37	\$	16.94	\$	16.45	\$	15.84	\$	15.12	\$ 2.25	14.9 %	\$	17.37	\$	15.12	\$ 2.25	14.9 %
Tangible common equity per share <sup>(1)</sup>	\$	15.34	\$	14.90	\$	14.46	\$	13.86	\$	13.14	\$ 2.20	16.7 %	\$	15.34	\$	13.14	\$ 2.20	16.7 %
Beginning common shares outstanding		825.5		833.9		833.8		833.8		833.8	(8.3)	(1.0)%		833.8		833.8	_	— %
Issuance of common shares		_		_		_		_		_	_	— %		_		_	_	— %
Stock-based compensation		_		0.1		0.1		_		_	_	_		0.2		_	0.2	NM
Shares repurchased		(8.1)		(8.5)		_		_		_	(8.1)	NM		(16.6)		_	(16.6)	NM
Ending common shares outstanding		817.4		825.5		833.9		833.8		833.8	(16.4)	(2.0)%		817.4		833.8	(16.4)	(2.0)%
Weighted average common shares outstanding		820.5		828.4		833.9		833.8		833.8	(13.3)	(1.6)%		829.2		833.8	(4.6)	(0.6)%
Weighted average common shares outstanding (fully diluted)		823.8		830.6		836.2		835.5		835.8	(12.0)	(1.4)%		831.5		835.5	(4.0)	(0.5)%

<sup>(1)</sup> Tangible Common Equity ("TCE") is a non-GAAP measure. For corresponding reconciliation of TCE to a GAAP financial measure, see Reconciliation of Non-GAAP Measures and Calculations of Regulatory Measures.

### SYNCHRONY FINANCIAL SELECTED METRICS<sup>(1)</sup>

(unaudited, \$ in millions, except account data)

(unitatives, with minions, except account data)		C	Quarter Ended	l			Twelve Mo	onths Ended		
	Dec 31, 2016	Sep 30, 2016	Jun 30, 2016	Mar 31, 2016	Dec 31, 2015	4Q'16 vs. 4Q'15	Dec 31, 2016	Dec 31, 2015	YTD'16 vs.	YTD'15
PERFORMANCE METRICS	2010	2010	2010	2010	2010					
Return on assets <sup>(2)</sup>	2.6%	2.8%	2.4%	2.8%	2.7%	(0.1)%	6 2.7%	2.9%		(0.2)%
Return on equity <sup>(3)</sup>	16.3%	17.4%	14.6%	18.1%	17.5%	(1.2)%	6 16.6%	19.1%		(2.5)%
Return on tangible common equity <sup>(4)</sup>	18.5%	19.8%	16.6%	20.8%	20.1%	(1.6)%	6 18.9%	22.0%		(3.1)%
Net interest margin <sup>(5)</sup>	16.22%	16.27%	15.86%	15.76%	15.73%	0.49 %	6 16.01%	15.77%		0.24 %
Efficiency ratio <sup>(6)</sup>	31.6%	30.6%	31.9%	30.4%	34.0%	(2.4)%	6 31.1%	33.5%		(2.4)%
Other expense as a % of average loan receivables, including held for sale	5.00%	4.92%	5.04%	4.82%	5.28%	(0.28)%	6 4.93%	5.25%		(0.32)%
Effective income tax rate	36.6%	37.3%	36.6%	37.3%	37.0%	(0.4)%	36.9%	37.3%		(0.4)%
CREDIT QUALITY METRICS										
Net charge-offs as a % of average loan receivables, including held for sale	4.62%	4.38%	4.49%	4.70%	4.23%	0.39 %	6 4.53%	4.33%		0.20 %
30+ days past due as a % of period-end loan receivables <sup>(7)</sup>	4.32%	4.26%	3.79%	3.85%	4.06%	0.26 %	6 4.32%	4.06%		0.26 %
90+ days past due as a % of period-end loan receivables <sup>(7)</sup>	2.03%	1.89%	1.67%	1.84%	1.86%	0.17 %	6 2.03%	1.86%		0.17 %
Net charge-offs	\$ 847	\$ 765	\$ 747	\$ 780	\$ 697	\$ 150 21.5 %	\$ 3,139	\$ 2,691	\$ 448	16.6 %
Loan receivables delinquent over 30 days <sup>(7)</sup>	\$ 3,295	\$ 3,008	\$ 2,585	\$ 2,538	\$ 2,772	\$ 523 18.9 %	\$ 3,295	\$ 2,772	\$ 523	18.9 %
Loan receivables delinquent over 90 days <sup>(7)</sup>	\$ 1,546	\$ 1,334	\$ 1,143	\$ 1,212	\$ 1,273	\$ 273 21.4 %	\$ 1,546	\$ 1,273	\$ 273	21.4 %
Allowance for loan losses (period-end)	\$ 4,344	\$ 4,115	\$ 3,894	\$ 3,620	,	\$ 847 24.2 %	\$ 4,344	\$ 3,497	\$ 847	24.2 %
Allowance coverage ratio <sup>(8)</sup>	5.69%	5.82%	5.70%	5.50%	5.12%	0.57 %	5.69%	5.12%		0.57 %
BUSINESS METRICS										
Purchase volume <sup>(9)</sup>	\$ 35,369	\$ 31,615	\$ 31,507	\$ 26,977		*	\$ 125,468	\$ 113,615	\$ 11,853	10.4 %
Period-end loan receivables	\$ 76,337	\$ 70,644	\$ 68,282	\$ 65,849		\$ 8,047 11.8 %		\$ 68,290	\$ 8,047	11.8 %
Credit cards	\$ 73,580	\$ 67,858	\$ 65,511	\$ 63,309		\$ 7,807 11.9 %		\$ 65,773	\$ 7,807	11.9 %
Consumer installment loans	\$ 1,384	\$ 1,361	\$ 1,293	\$ 1,184		\$ 230 19.9 %	. , ,	\$ 1,154	\$ 230	19.9 %
Commercial credit products	\$ 1,333	\$ 1,385	\$ 1,389	\$ 1,318		\$ 10 0.8 %		\$ 1,323	\$ 10	0.8 %
Other	\$ 40	\$ 40	\$ 89	\$ 38	*	\$ %		\$ 40	\$ —	— %
Average loan receivables, including held for sale	\$ 72,987	\$ 69,525	\$ 66,943	\$ 66,705		\$ 7,581 11.6 %		\$ 62,120	\$ 7,100	11.4 %
Period-end active accounts (in thousands) <sup>(10)</sup>	71,890	66,781	66,491	64,689	68,314	3,576 5.2 %	-	68,314	3,576	5.2 %
Average active accounts (in thousands) <sup>(10)</sup>	68,701	66,639	65,531	66,134	64,892	3,809 5.9 %	66,928	62,643	4,285	6.8 %
LIQUIDITY										
Liquid assets										(2.4.1)
Cash and equivalents	\$ 9,321	\$ 13,588	\$ 11,787	\$ 12,500		\$ (3,004) (24.4)%		\$ 12,325	\$ (3,004)	(24.4)%
Total liquid assets	\$ 13,612	\$ 16,362	\$ 13,956	\$ 14,915	\$ 14,836	\$ (1,224) (8.3)%	\$ 13,612	\$ 14,836	\$ (1,224)	(8.3)%
Undrawn credit facilities										
Undrawn credit facilities	\$ 6,700	\$ 7,150	\$ 7,025	\$ 7,325		\$ 625 10.3 %		\$ 6,075	\$ 625	10.3 %
Total liquid assets and undrawn credit facilities	\$ 20,312	\$ 23,512	\$ 20,981	\$ 22,240		\$ (599) (2.9)%		\$ 20,911	\$ (599)	(2.9)%
Liquid assets % of total assets	15.09%	18.77%	16.94%	18.27%	17.66%	(2.57)%		17.66%		(2.57)%
Liquid assets including undrawn credit facilities % of total assets	22.52%	26.98%	25.47%	27.24%	24.90%	(2.38)%	6 22.52%	24.90%		(2.38)%

<sup>(1)</sup> Certain balance sheet amounts and related metrics have been updated to reflect the adoption of ASU 2015-03. More detail on this update is in footnote (1) on the Statements of Financial Position.

<sup>(2)</sup> Return on assets represents net earnings as a percentage of average total assets.

<sup>(3)</sup> Return on equity represents net earnings as a percentage of average total equity.

<sup>(4)</sup> Return on tangible common equity represents net earnings as a percentage of average tangible common equity. Tangible Common Equity ("TCE") is a non-GAAP measure. For corresponding reconciliation of TCE to a GAAP financial measure, see Reconciliation of Non-GAAP Measures and Calculations of Regulatory Measures.

<sup>(5)</sup> Net interest margin represents net interest income divided by average interest-earning assets.

<sup>(6)</sup> Efficiency ratio represents (i) other expense, divided by (ii) net interest income, after retailer share arrangements, plus other income.

<sup>(7)</sup> Based on customer statement-end balances extrapolated to the respective period-end date.

<sup>(8)</sup> Allowance coverage ratio represents allowance for loan losses divided by total period-end loan receivables.

<sup>(9)</sup> Purchase volume, or net credit sales, represents the aggregate amount of charges incurred on credit cards or other credit product accounts less returns during the period.

<sup>(10)</sup> Active accounts represent credit card or installment loan accounts on which there has been a purchase, payment or outstanding balance in the current month.

#### SYNCHRONY FINANCIAL STATEMENTS OF EARNINGS (unaudited, \$ in millions)

				Qι	ıarter Ende	ed						Ty	welve Mo	nths E	nded			
	Dec 201		Sep 30 2016	,	Jun 30, 2016	N	1ar 31, 2016	31,		4Q'16 vs.	4Q'15		Dec 31, 2016	Dec 201		ΥT	'D'16 vs.	YTD'15
Interest income:										,							1	
Interest and fees on loans	\$ 3	,919	\$ 3,7	71	\$ 3,494	\$	3,498	\$ 3,494	\$	425	12.2 %	\$	14,682	\$ 13	3,179	\$	1,503	11.4 %
Interest on investment securities		28		25	21		22	15		13	86.7 %		96		49		47	95.9 %
Total interest income	3	,947	3,7	96	3,515		3,520	3,509		438	12.5 %		14,778	1.	3,228		1,550	11.7 %
Interest expense:																		
Interest on deposits		188	1	88	179		172	165		23	13.9 %		727		607		120	19.8 %
Interest on borrowings of consolidated securitization entities		64		63	59		58	56		8	14.3 %		244		215		29	13.5 %
Interest on third-party debt		67		64	65		81	80		(13)	(16.3)%		277		309		(32)	(10.4)%
Interest on related party debt		_		_	_		_			_	— %		_		4		(4)	(100.0)%
Total interest expense		319	3	15	303		311	301		18	6.0 %		1,248	1	1,135		113	10.0 %
Net interest income	3	,628	3,4	81	3,212	_	3,209	 3,208	_	420	13.1 %	_	13,530	12	2,093		1,437	11.9 %
Retailer share arrangements		(811)	(7	57)	(664)		(670)	(734)		(77)	10.5 %		(2,902)	(2	2,738)		(164)	6.0 %
Net interest income, after retailer share arrangements	2	,817	2,7	24	2,548		2,539	2,474		343	13.9 %		10,628	Ġ	9,355		1,273	13.6 %
Provision for loan losses	1	,076	9	86	1,021		903	 823		253	30.7 %		3,986		2,952		1,034	35.0 %
Net interest income, after retailer share arrangements and provision for loan losses	1	,741	1,7	38	1,527		1,636	1,651		90	5.5 %		6,642	(	6,403		239	3.7 %
Other income:																		
Interchange revenue		167	1	54	151		130	147		20	13.6 %		602		505		97	19.2 %
Debt cancellation fees		68		67	63		64	62		6	9.7 %		262		249		13	5.2 %
Loyalty programs		(157)	(1	45)	(135)		(110)	(125)		(32)	25.6 %		(547)		(419)		(128)	30.5 %
Other		7		8	4		8	 3		4	133.3 %		27		57		(30)	(52.6)%
Total other income		85		84	83	_	92	 87		(2)	(2.3)%	_	344		392		(48)	(12.2)%
Other expense:																		
Employee costs		315	3	11	301		280	285		30	10.5 %		1,207	1	1,042		165	15.8 %
Professional fees		164	1	74	154		146	165		(1)	(0.6)%		638		645		(7)	(1.1)%
Marketing and business development		130		92	107		94	128		2	1.6 %		423		433		(10)	(2.3)%
Information processing		88		87	81		82	83		5	6.0 %		338		297		41	13.8 %
Other		221	1	95	196		198	209		12	5.7 %		810		847		(37)	(4.4)%
Total other expense		918	8	59	839		800	 870		48	5.5 %		3,416	3	3,264		152	4.7 %
Earnings before provision for income taxes		908	9	63	771	_	928	 868		40	4.6 %		3,570	- :	3,531		39	1.1 %
Provision for income taxes		332		59	282		346	 321		11	3.4 %		1,319		1,317		2	0.2 %
Net earnings attributable to common stockholders	\$	576	\$ 6	04	\$ 489	\$	582	\$ 547	\$	29	5.3 %	\$	2,251	\$ 2	2,214	\$	37	1.7 %

### SYNCHRONY FINANCIAL STATEMENTS OF FINANCIAL POSITION<sup>(1)</sup>

(unaudited, \$ in millions)

			(	Quarter Ended					
	Dec 31, 2016	Sep 30, 2016		Jun 30, 2016		Mar 31, 2016	Dec 31, 2015	Dec 31, 2016 vs. Dec 31, 2015	
Assets			_		_				
Cash and equivalents	\$ 9,321	\$ 13,588	\$	11,787	\$	12,500	\$ 12,325	\$ (3,004)	(24.4)%
Investment securities	5,110	3,356		2,723		2,949	3,142	1,968	62.6 %
Loan receivables:									
Unsecuritized loans held for investment	52,332	47,517		44,854		41,730	42,826	9,506	22.2 %
Restricted loans of consolidated securitization entities	24,005	23,127		23,428		24,119	25,464	(1,459)	(5.7)%
Total loan receivables	76,337	70,644		68,282		65,849	68,290	8,047	11.8 %
Less: Allowance for loan losses	(4,344)	(4,115)		(3,894)		(3,620)	(3,497)	(847)	24.2 %
Loan receivables, net	71,993	66,529		64,388		62,229	64,793	7,200	11.1 %
Goodwill	949	949		949		949	949	_	— %
Intangible assets, net	712	733		704		702	701	11	1.6 %
Other assets	2,122	2,004		1,833		2,327	2,080	42	2.0 %
Total assets	\$ 90,207	\$ 87,159	\$	82,384	\$	81,656	\$ 83,990	\$ 6,217	7.4 %
Liabilities and Equity									
Deposits:									
Interest-bearing deposit accounts	\$ 51,896	\$ 49,611	\$	46,220	\$	44,721	\$ 43,215	\$ 8,681	20.1 %
Non-interest-bearing deposit accounts	 159	 204		207		256	 152	7	4.6 %
Total deposits	52,055	49,815		46,427		44,977	43,367	8,688	20.0 %
Borrowings:									
Borrowings of consolidated securitization entities	12,388	12,411		12,236		12,423	13,589	(1,201)	(8.8)%
Bank term loan	_	_		_		1,494	4,133	(4,133)	(100.0)%
Senior unsecured notes	7,759	7,756		7,059		6,559	6,557	1,202	18.3 %
Related party debt	 							_	- %
Total borrowings	20,147	20,167		19,295		20,476	24,279	(4,132)	(17.0)%
Accrued expenses and other liabilities	 3,809	3,196		2,947		2,999	3,740	69	1.8 %
Total liabilities	76,011	73,178		68,669		68,452	71,386	4,625	6.5 %
Equity:									
Common stock	1	1		1		1	1	_	— %
Additional paid-in capital	9,393	9,381		9,370		9,359	9,351	42	0.4 %
Retained earnings	5,330	4,861		4,364		3,875	3,293	2,037	61.9 %
Accumulated other comprehensive income:	(53)	(24)		(20)		(31)	(41)	(12)	29.3 %
Treasury Stock	(475)	(238)		_		_	_	(475)	NM
Total equity	14,196	13,981		13,715		13,204	12,604	1,592	12.6 %
Total liabilities and equity	\$ 90,207	\$ 87,159	\$	82,384	\$	81,656	\$ 83,990	\$ 6,217	7.4 %

<sup>(1)</sup> In January 2016, we adopted ASU 2015-03, Interest–Imputation of Interest (Subtopic 835-30): Simplifying the Presentation of Debt Issuance Costs, which requires the presentation of deferred issuance costs related to a recognized debt liability as a direct deduction from the carrying amount of the debt liability. Accordingly, we have reclassified issuance costs associated with our borrowings and certain brokered deposits, from other assets, and reflected as a reduction of borrowings and interest-bearing deposit accounts, as applicable, for each period presented to conform to the current period presentation. Related selected financial metrics included within this Financial Data Supplement have also been updated where applicable to reflect this reclassification.

SYNCHRONY FINANCIAL AVERAGE BALANCES, NET INTEREST INCOME AND NET INTEREST MARGIN (unaudited, \$ in millions)

							(	)uarter Ended							
		Dec 31, 2016			Sep 30, 2016			Jun 30, 2016			Mar 31, 2016			Dec 31, 2015	
		Interest	Average		Interest	Average		Interest	Average		Interest	Average		Interest	Average
	Average	Income/	Yield/	Average	Income/	Yield/	Average	Income/	Yield/	Average	Income/	Yield/	Average	Income/	Yield/
	Balance	Expense	Rate	Balance	Expense	Rate	Balance	Expense	Rate	Balance	Expense	Rate	Balance	Expense	Rate
Assets															
Interest-earning assets:	e 11.722	¢ 17	0.58 %	e 12.574	e 16	0.51.0/	\$ 11.692	¢ 14	0.400/	e 12 105	e 16	0.52.0/	\$ 12.070	\$ 9	0.200/
Interest-earning cash and equivalents Securities available for sale	\$ 11,723 4,253	\$ 17 11	1.03 %	\$ 12,574 3,018	\$ 16 9	0.51 % 1.19 %	\$ 11,692 2,805	\$ 14 7	0.48 % 1.00 %	\$ 12,185 2,995	\$ 16 6	0.53 % 0.81 %	\$ 12,070 3,445	\$ 9 6	0.30 % 0.69 %
	4,233	11	1.03 /0	3,016	9	1.19 /0	2,603	/	1.00 /6	2,993	U	0.61 /6	3,443	Ü	0.09 /6
Loan receivables:															
Credit cards, including held for sale	70,195	3,851	21.83 %	66,746	3,705	22.08 %	64,269	3,432	21.48 %	64,194	3,436	21.53 %	62,834	3,432	21.67%
Consumer installment loans	1,374	31	8.98 %	1,331	31	9.27 %	1,235	28	9.12%	1,159	27	9.37 %	1,163	26	8.87 %
Commercial credit products	1,367	36	10.48 %	1,390	35	10.02 %	1,373	33	9.67 %	1,313	35	10.72 %	1,361	36	10.49 %
Other	51	1	NM	58		%	66	1	NM	39		%	48		%
Total loan receivables, including held for sale	72,987	3,919	21.36%	69,525	3,771	21.58%	66,943	3,494	20.99 %	66,705	3,498	21.09%	65,406	3,494	21.19%
Total interest-earning assets	88,963	3,947	17.65 %	85,117	3,796	17.74%	81,440	3,515	17.36 %	81,885	3,520	17.29 %	80,921	3,509	17.20 %
Non-interest-earning assets:															
Cash and due from banks	691			641			774			1,277			1,268		
Allowance for loan losses	(4,226)			(3,977)			(3,729)			(3,583)			(3,440)		
Other assets	3,394			3,240			3,209			3,256	_		3,133		
Total non-interest-earning assets	(141)			(96)			254			950			961		
Total assets	\$ 88,822			\$ 85,021			\$ 81,694			\$ 82,835	· :		\$ 81,882		
Liabilities															
Interest-bearing liabilities:															
Interest-bearing deposit accounts	\$ 50,901	\$ 188	1.47 %	\$ 47,926	\$ 188	1.56%	\$ 45,490	\$ 179	1.58 %	\$ 44,101	\$ 172	1.57 %	\$ 42,079	\$ 165	1.56%
Borrowings of consolidated securitization entities	12,387	64	2.06%	12,369	63	2.03 %	12,291	59	1.93 %	12,950	58	1.80 %	13,550	56	1.64 %
Bank term loan <sup>(2)</sup>	_	_	-%	_	_	-%	374	7	7.53 %	2,565	24	3.76%	4,507	28	2.46 %
Senior unsecured notes	7,758	67	3.44 %	7,408	64	3.44%	6,809	58	3.43 %	6,558	57	3.50%	5,810	52	3.55 %
Related party debt			%			%			%			%			%
Total interest-bearing liabilities	71,046	319	1.79 %	67,703	315	1.85 %	64,964	303	1.88 %	66,174	311	1.89 %	65,946	301	1.81 %
Non-interest-bearing liabilities															
Non-interest-bearing deposit accounts	180			203			217			226			147		
Other liabilities	3,563			3,314			3,046			3,534	_		3,396		
Total non-interest-bearing liabilities	3,743			3,517			3,263			3,760	-		3,543		
Total liabilities	74,789			71,220			68,227			69,934			69,489		
Equity															
Total equity	14,033			13,801			13,467			12,901			12,393		
Total liabilities and equity	\$ 88,822			\$ 85,021			\$ 81,694			\$ 82,835	•		\$ 81,882		
Net interest income		\$ 3,628			\$ 3,481			\$ 3,212			\$ 3,209			\$ 3,208	
Interest rate spread <sup>(3)</sup>			15.86%			15.89 %			15.48 %			15.40 %			15.39 %
Net interest margin <sup>(4)</sup>			16.22 %			16.27 %			15.86%			15.76%			15.73 %

<sup>(1)</sup> Certain balance sheet amounts and related metrics have been updated to reflect the adoption of ASU 2015-03. More detail on this update is in footnote (1) on the Statements of Financial Position.

<sup>(2)</sup> Average interest rate on liabilities calculated above utilizes monthly average balances. The effective interest rates for the Bank term loan for the quarters ended June 30, 2016, March 31, 2016, and December 31, 2015 were 2.51%, 2.47%, and 2.26% respectively. The Bank term loan effective rate excludes the impact of charges incurred in connection with prepayments of the loan.

<sup>(3)</sup> Interest rate spread represents the difference between the yield on total interest-earning assets and the rate on total interest-bearing liabilities.

<sup>(4)</sup> Net interest margin represents net interest income divided by average interest-earning assets.

### SYNCHRONY FINANCIAL AVERAGE BALANCES, NET INTEREST INCOME AND NET INTEREST MARGIN (unaudited, \$ in millions)

		Т		Months Ended 31, 2016			7		Months Ended c 31, 2015	
			I	nterest	Average				Interest	Average
	A	verage	I	ncome/	Yield/	A	verage	]	Income/	Yield/
	B	alance	E	xpense	Rate	В	alance	1	Expense	Rate
Assets										
Interest-earning assets:										
Interest-earning cash and equivalents	\$	11,943	\$	63	0.53%	\$	11,406	\$	28	0.25%
Securities available for sale		3,327		33	0.99%		3,142		21	0.67%
Loan receivables:										
Credit cards, including held for sale		66,533		14,424	21.68%		59,603		12,932	21.70%
Consumer installment loans		1,274		117	9.18%		1,119		104	9.29%
Commercial credit products		1,360		139	10.22%		1,359		142	10.45%
Other		53		2	3.77%		39		1	2.56%
Total loan receivables, including held for sale		69,220		14,682	21.21%		62,120		13,179	21.22%
Total interest-earning assets		84,490		14,778	17.49%		76,668		13,228	17.25%
Non-interest-earning assets:										
Cash and due from banks		890					904			
Allowance for loan losses		(3,879)					(3,340)			
Other assets		3,290					2,857			
Total non-interest-earning assets		301					421			
Total assets	\$	84,791				\$	77,089			
Liabilities										
Interest-bearing liabilities:										
Interest-bearing deposit accounts	\$	47,163	\$	727	1.54%	\$	38,060	\$	607	1.59%
Borrowings of consolidated securitization entities		12,532		244	1.95%		13,853		215	1.55%
Bank term loan <sup>(2)</sup>		789		31	3.93%		5,357		136	2.54%
Senior unsecured notes		7,135		246	3.45%		4,949		173	3.50%
Related party debt		_		_	-%		125		4	3.20%
Total interest-bearing liabilities		67,619		1,248	1.85%		62,344		1,135	1.82%
Non-interest-bearing liabilities										
Non-interest-bearing deposit accounts		203					152			
Other liabilities		3,437					3,015			
Total non-interest-bearing liabilities		3,640					3,167			
Total liabilities		71,259					65,511			
1 otal habilities		/1,239					65,511			
Equity										
Total equity		13,532					11,578			
Total liabilities and equity	\$	84,791				\$	77,089			
Net interest income			\$	13,530				\$	12,093	
Interest rate spread <sup>(3)</sup>					15.64%					15.43%
Net interest margin <sup>(4)</sup>					16.01%					15.77%

<sup>(1)</sup> Certain balance sheet amounts and related metrics have been updated to reflect the adoption of ASU 2015-03. More detail on this update is in footnote (1) on the Statements of Financial Position.

<sup>(2)</sup> Average interest rate on liabilities calculated above utilizes monthly average balances. The effective interest rates for the Bank term loan for the 12 months ended December 31, 2016 and December 31, 2015 were 2.48% and 2.23%, respectively. The Bank term loan effective rate excludes the impact of charges incurred in connection with prepayments of the loan.

<sup>(3)</sup> Interest rate spread represents the difference between the yield on total interest-earning assets and the rate on total interest-bearing liabilities.

<sup>(4)</sup> Net interest margin represents net interest income divided by average interest-earning assets.

### SYNCHRONY FINANCIAL

#### BALANCE SHEET STATISTICS(1)

(unaudited, \$ in millions, except per share statistics)

				Qu	arter Ended					
	Dec 31, 2016		Sep 30, 2016		Jun 30, 2016		Mar 31, 2016	Dec 31, 2015	Dec 31, 2016 vs. Dec 31, 2015	
BALANCE SHEET STATISTICS										
Total common equity	\$ 14,196	\$	13,981	\$	13,715	\$	13,204	\$ 12,604	\$ 1,592	12.6%
Total common equity as a % of total assets	15.74%	1	16.04%		16.65%	•	16.17%	15.01%		0.73%
Tangible assets	\$ 88,546	\$	85,477	\$	80,731	\$	80,005	\$ 82,340	\$ 6,206	7.5%
Tangible common equity <sup>(2)</sup>	\$ 12,535	\$	12,299	\$	12,062	\$	11,553	\$ 10,954	\$ 1,581	14.4%
Tangible common equity as a % of tangible assets <sup>(2)</sup>	14.16%	,	14.39%		14.94%	,	14.44%	13.30%		0.86%
Tangible common equity per share <sup>(2)</sup>	\$ 15.34	\$	14.90	\$	14.46	\$	13.86	\$ 13.14	\$ 2.20	16.7%
REGULATORY CAPITAL RATIOS(3)										
				Base	l III Transitio	n				
Total risk-based capital ratio <sup>(4)</sup>	 18.5%		19.5%		19.8%	,	19.4%	18.1%		
Tier 1 risk-based capital ratio <sup>(5)</sup>	17.2%	,	18.2%		18.5%	,	18.1%	16.8%		
Tier 1 leverage ratio <sup>(6)</sup>	15.0%	,	15.3%		15.6%	,	14.8%	14.4%		
Common equity Tier 1 capital ratio <sup>(7)</sup>	17.2%	1	18.2%		18.5%	,	18.1%	16.8%		
			Ba	sel II	I Fully Phase	d-in				
Common equity Tier 1 capital ratio <sup>(7)</sup>	 17.0%		17.9%		18.0%		17.5%	15.9%		

**Quarter Ended** 

<sup>(1)</sup> Certain balance sheet amounts and related metrics have been updated to reflect the adoption of ASU 2015-03. More detail on this update is in footnote (1) on the Statements of Financial Position.

<sup>(2)</sup> Tangible common equity ("TCE") is a non-GAAP measure. We believe TCE is a more meaningful measure of the net asset value of the Company to investors. For corresponding reconciliation of TCE to a GAAP financial measure, see Reconciliation of Non-GAAP Measures and Calculations of Regulatory Measures.

<sup>(3)</sup> Regulatory capital metrics at December 31, 2016 are preliminary and therefore subject to change.

<sup>(4)</sup> Total risk-based capital ratio is the ratio of total risk-based capital divided by risk-weighted assets.

<sup>(5)</sup> Tier 1 risk-based capital ratio is the ratio of Tier 1 capital divided by risk-weighted assets.

<sup>(6)</sup> Tier 1 leverage ratio is the ratio of Tier 1 capital divided by total average assets, after certain adjustments.

<sup>(7)</sup> Common equity Tier 1 capital ratio is the ratio of common equity Tier 1 capital to total risk-weighted assets, each as calculated under Basel III rules. Common equity Tier 1 capital ratio (fully phased-in) is a preliminary estimate reflecting management's interpretation of the final Basel III rules adopted in July 2013 by the Federal Reserve Board, which have not been fully implemented, and our estimate and interpretations are subject to, among other things, ongoing regulatory review and implementation guidance.

## SYNCHRONY FINANCIAL PLATFORM RESULTS (unaudited, \$ in millions)

				Qua	rter Ende	ed					T	welve Mo	nths	Ended			
	Dec 31, 2016		Sep 30, 2016	,	Jun 30, 2016	1	Mar 31, 2016	Dec 31, 2015	4Q'16 vs.	4Q'15		Dec 31, 2016		Dec 31, 2015	,	YTD'16 vs.	YTD'15
RETAIL CARD																	
Purchase volume <sup>(1)(2)</sup>	\$ 28,990	\$	25,285	\$	25,411	\$	21,550	\$ 26,768	\$ 2,228	8.3 %	\$	101,242	\$	92,190	\$	9,052	9.8 %
Period-end loan receivables	\$ 52,70		48,010	\$	46,705	\$	45,113	\$ 47,412	\$ 5,289	11.2 %	\$	52,701	\$	47,412	\$	5,289	11.2 %
Average loan receivables, including held for sale	\$ 49,89		47,420	\$	45,861	\$	45,900	\$ 44,958	\$ 4,939	11.0 %	\$	47,421	\$	,	\$	4,734	11.1 %
Average active accounts (in thousands) <sup>(2)(3)</sup>	54,489	)	52,959		52,314		52,969	52,038	2,451	4.7 %		53,344		50,358		2,986	5.9 %
Interest and fees on loans <sup>(2)</sup>	\$ 2,909	\$	2,790	\$	2,585	\$	2,614	\$ 2,594	\$ 315	12.1 %	\$	10,898	\$	9,774	\$	1,124	11.5 %
Other income <sup>(2)</sup>	\$ 70	\$	70	\$	69	\$	79	\$ 76	\$ (6)	(7.9)%	\$	288	\$	339	\$	(51)	(15.0)%
Retailer share arrangements <sup>(2)</sup>	\$ (80	) \$	(752)	\$	(656)	\$	(661)	\$ (723)	\$ (78)	10.8 %	\$	(2,870)	\$	(2,688)	\$	(182)	6.8 %
PAYMENT SOLUTIONS																	
Purchase volume <sup>(1)</sup>	\$ 4,194	\$	4,152	\$	3,903	\$	3,392	\$ 3,714	\$ 480	12.9 %	\$	15,641	\$	13,668	\$	1,973	14.4 %
Period-end loan receivables	\$ 15,56	\$	14,798	\$	13,997	\$	13,420	\$ 13,543	\$ 2,024	14.9 %	\$	15,567	\$	13,543	\$	2,024	14.9 %
Average loan receivables	\$ 15,140	\$	14,391	\$	13,644	\$	13,482	\$ 13,192	\$ 1,954	14.8 %	\$	14,188	\$	12,436	\$	1,752	14.1 %
Average active accounts (in thousands) <sup>(3)</sup>	8,844	ļ	8,461		8,153		8,134	7,896	948	12.0 %		8,410		7,478		932	12.5 %
Interest and fees on loans	\$ 523	\$	505	\$	467	\$	457	\$ 462	\$ 61	13.2 %	\$	1,952	\$	1,719	\$	233	13.6 %
Other income	\$	\$	3	\$	3	\$	4	\$ 3	\$ _	— %	-	13	\$	17	\$	(4)	(23.5)%
Retailer share arrangements	\$ (9	9) \$	(3)	\$	(7)	\$	(7)	\$ (10)	\$ 1	(10.0)%	\$	(26)	\$	(45)	\$	19	(42.2)%
CARECREDIT																	
Purchase volume <sup>(1)</sup>	\$ 2,179	\$	2,178	\$	2,193	\$	2,035	\$ 1,978	\$ 201	10.2 %	\$	8,585	\$	7,757	\$	828	10.7 %
Period-end loan receivables	\$ 8,069	\$	7,836	\$	7,580	\$	7,316	\$ 7,335	\$ 734	10.0 %	\$	8,069	\$	7,335	\$	734	10.0 %
Average loan receivables	\$ 7,944	\$	7,714	\$	7,438	\$	7,323	\$ 7,256	\$ 688	9.5 %	\$	7,611	\$	6,997	\$	614	8.8 %
Average active accounts (in thousands) <sup>(3)</sup>	5,368	3	5,219		5,064		5,031	4,958	410	8.3 %		5,174		4,807		367	7.6 %
Interest and fees on loans	\$ 48	\$	476	\$	442	\$	427	\$ 438	\$ 49	11.2 %	\$	1,832	\$	1,686	\$	146	8.7 %
Other income	\$ 12	\$	11	\$	11	\$	9	\$ 8	\$ 4	50.0 %	\$	43	\$	36	\$	7	19.4 %
Retailer share arrangements	\$ (	.) \$	(2)	\$	(1)	\$	(2)	\$ (1)	\$ _	— %	\$	(6)	\$	(5)	\$	(1)	20.0 %
TOTAL SYF																	
Purchase volume <sup>(1)(2)</sup>	\$ 35,369	\$	31,615	\$	31,507	\$	26,977	\$ 32,460	\$ 2,909	9.0 %	\$	125,468	\$	113,615	\$	11,853	10.4 %
Period-end loan receivables	\$ 76,33	\$	70,644	\$	68,282	\$	65,849	\$ 68,290	\$ 8,047	11.8 %	\$	76,337	\$	68,290	\$	8,047	11.8 %
Average loan receivables, including held for sale	\$ 72,987	\$	69,525	\$	66,943	\$	66,705	\$ 65,406	\$ 7,581	11.6 %	\$	69,220	\$	62,120	\$	7,100	11.4 %
Average active accounts (in thousands) <sup>(2)(3)</sup>	68,70		66,639		65,531		66,134	64,892	3,809	5.9 %		66,928		62,643		4,285	6.8 %
Interest and fees on loans <sup>(2)</sup>	\$ 3,919	\$	3,771	\$	3,494	\$	3,498	\$ 3,494	\$ 425	12.2 %	\$	14,682	\$	13,179	\$	1,503	11.4 %
Other income <sup>(2)</sup>	\$ 85	\$	84	\$	83	\$	92	\$ 87	\$ (2)	(2.3)%	\$	344	\$	392	\$	(48)	(12.2)%
Retailer share arrangements <sup>(2)</sup>	\$ (81)	) \$	(757)	\$	(664)	\$	(670)	\$ (734)	\$ (77)	10.5 %	\$	(2,902)	2	(2,738)	2	(164)	6.0 %

<sup>(1)</sup> Purchase volume, or net credit sales, represents the aggregate amount of charges incurred on credit cards or other credit product accounts less returns during the period.

<sup>(2)</sup> Includes activity and balances associated with loan receivables held for sale.

<sup>(3)</sup> Active accounts represent credit card or installment loan accounts on which there has been a purchase, payment or outstanding balance in the current month.

# SYNCHRONY FINANCIAL RECONCILIATION OF NON-GAAP MEASURES AND CALCULATIONS OF REGULATORY MEASURES<sup>(1)(2)</sup> (unaudited, \$ in millions, except per share statistics)

(unaudicu, 5 iii iiiiiiioiis, except per suare statistics)					Qu	arter Ended				
	ì	Dec 31, 2016	!	Sep 30, 2016		Jun 30, 2016		Mar 31, 2016		Dec 31, 2015
COMMON EQUITY MEASURES										
GAAP Total common equity	\$	14,196	\$	13,981	\$	13,715	\$	13,204	\$	12,604
Less: Goodwill		(949)		(949)		(949)		(949)		(949)
Less: Intangible assets, net		(712)		(733)		(704)		(702)		(701)
Tangible common equity	\$	12,535	\$	12,299	\$	12,062	\$	11,553	\$	10,954
Adjustments for certain deferred tax liabilities and certain items in accumulated comprehensive income (loss)		337		299		282		281		280
Basel III - Common equity Tier 1 (fully phased-in)	\$	12,872	\$	12,598	\$	12,344	\$	11,834	\$	11,234
Adjustment related to capital components during transition		263		273		266		265		399
Basel III - Common equity Tier 1 (transition)	\$	13,135	\$	12,871	\$	12,610	\$	12,099	\$	11,633
RISK-BASED CAPITAL										
Common equity Tier 1	\$	13,135	\$	12,871	\$	12,610	\$	12,099	\$	11,633
Add: Allowance for loan losses includible in risk-based capital		994		923		890		869		898
Risk-based capital	\$	14,129	\$	13,794	\$	13,500	\$	12,968	\$	12,531
ASSET MEASURES										
Total average assets	\$	88,822	\$	85,021	\$	81,694	\$	82,835	\$	81,882
Adjustments for:		ŕ				,		,		
Disallowed goodwill and other disallowed intangible assets (net of related deferred tax liabilities) and other		(1,059)		(1,117)		(1,113)		(1,117)		(991)
Total assets for leverage purposes	\$	87,763	\$	83,904	\$	80,581	\$	81,718	\$	80,891
Risk-weighted assets - Basel III (fully phased-in) <sup>(3)</sup>	\$	75,941	\$	70,448	\$	68,462	\$	67,697	\$	70,493
Risk-weighted assets - Basel III (transition) <sup>(3)</sup>	\$	76,179	\$	70,660	\$	68,188	\$	66,689	\$	69,224
TANGIBLE COMMON EQUITY PER SHARE										
GAAP book value per share	\$	17.37	\$	16.94	¢.	16.45	\$	15.84	¢.	15.12
Less: Goodwill	Ф	(1.16)	Ф	(1.14)	Ф	(1.14)	Ф	(1.14)	Ф	(1.14)
Less: Intangible assets, net		(0.87)		(0.90)		(0.85)		(0.84)		(0.84)
Tangible common equity per share	•	15.34	\$	14.90	•	14.46	\$	13.86	\$	13.14
rangiore common equity per snare	Φ	15.54	φ	14.90	<b>P</b>	14.40	<b>D</b>	13.80	Ф	13.14

<sup>(1)</sup> Certain balance sheet amounts and related metrics have been updated to reflect the adoption of ASU 2015-03. More detail on this update is in footnote (1) on the Statements of Financial Position.

<sup>(2)</sup> Regulatory measures at December 31, 2016 are presented on an estimated basis.

<sup>(3)</sup> Key differences between Basel III transitional rules and fully phased-in Basel III rules in the calculation of risk-weighted assets include, but not limited to, risk weighting of deferred tax assets and adjustments for certain intangible assets.