

October 17th, 2023



**TWIN VEE**  
POWERCATS CO.



 Nasdaq | VEEE

# FORWARD LOOKING STATEMENTS

This presentation contains “forward looking statements” within the meaning of Section 27A of the Securities Act of 1933 as amended, or the Securities Act, and Section 21E of the Securities Exchange Act of 1934 or the Exchange Act. All statements other than statements of historical facts contained in this presentation, including statements regarding our strategy, future operations, future financial position, future revenue, prospects, plans, objectives of management and expected market growth are forward looking statements. These statements involve known and unknown risks, uncertainties and other important factors that may cause our actual results, performance or achievements to be materially different from any future results, performance or achievements expressed or implied by the “forward looking statements.”

The words “anticipate,” “believe,” “could,” “estimate,” “expect,” “intend,” “may,” “plan,” “potential,” “predict,” “project,” “should,” “target,” “will,” and similar expressions are intended to identify forward looking statements, although not all forward looking statements contain these identifying words. These “forward looking statements” are only predictions, and we may not actually achieve the plans, intentions or expectations disclosed in our “forward looking statements,” so you should not place undue reliance on our “forward looking statements.” Actual results or events could differ materially from the plans, intentions and expectations disclosed in the forward looking statements we make. We have based these “forward looking statements” largely on our current expectations and projections about future events and trends that we believe may affect our business, financial condition and operating results. These and other risks and uncertainties are described more fully in the section titled “Risk Factors” of our Annual Report on Form 10-K for the fiscal year ended December 31, 2022 and our Quarterly Report on Form 10-Q for the quarter ended March 31, 2023, both of which have been filed with the Securities and Exchange Commission (“SEC”). “Forward looking statements” contained in this presentation are made as of this date, and we undertake no duty to update such information except as required under applicable law. You may access these documents for free by visiting EDGAR on the SEC website at <http://www.sec.gov>.

The “forward looking statements” included in this presentation represent our views as of the date of this presentation. We anticipate that subsequent events and developments will cause our views to change. However, while we may elect to update these “forward looking statements” at some point in the future, we have no current intention of doing so except to the extent required by applicable law. You should, therefore, not rely on these “forward looking statements” as representing our views as of any date subsequent to the date of this presentation.

This presentation contains estimates made, and other statistical data published, by independent parties and by us relating to market size and growth and other data about our industry. We obtained the industry and market data in this presentation from our own research as well as from industry and general publications, surveys and studies conducted by third parties. This data involves a number of assumptions and limitations and contains projections and estimates of the future performance of the industry in which we operate that are subject to a high degree of uncertainty. We caution you not to give undue weight to such projections, assumptions and estimates.

# COMPANY OVERVIEW

Known as “**THE BEST RIDING BOATS ON THE WATER**”

- Twin Vee PowerCats Co. designs, builds and sells recreational power sport catamaran boats for over 27 years. Our twin -hull designs have placed the company on the leading edge of marine innovation. Catamaran boats reduce drag, increase fuel efficiency and offer boaters a more stable riding boat.
- **Location:** Fort Pierce, Florida, located along the Treasure Coast. Current facility is over 65,000 square feet of manufacturing space with an additional planned 35,000 square feet to increase production capacity.
- **Team:** 140 full time skilled employees including lamination, assembly, rigging, finish, upholstery, small parts and quality control.
- **Current Models:** 10 Twin Vee models ranging in size from 24 feet to 40 feet including (6) GFX models (3) new STX models (1) AquaCat, additionally our newly announced Aquasport brand has 7 models (5) monos and (2) bay.

Company focus on **PRODUCT DEVELOPMENT, DEALER EXPANSION, AND BRAND AWARENESS**

- **New Models:** The all-new 400 GFX and 220 mono is now in full production, and we are working on bring a new 280 DC t our expanding model line.
- **Price Points:** \$65,000 for a 240 GFX and up to \$860,000 for fully equipped 400 GFX.
- **Distribution:** 20 dealers & 35 locations in the U.S. and the Caribbean.

Positioned for growth with **FORZA X1 ELECTRIC BOATS**

- Majority 44% shareholder of Forza X1, Inc. (Nasdaq: FRZA), an early entrant into the EV boat market which expects to commence sales to customers in Q1/ Q2 od 2024, we are well positioned to benefit from growing demand for electric boats.

# RECENT DEVELOPMENTS

We are growing our business by adding new models and expanding unit production.

- *Increased boat unit production 24%* to 68 in Q2 2023 vs Q2 2022.
- We reported a *19% increase in revenue* to approximately \$17,008,838 in Q1-Q2 2023 vs Q1-Q2 2022.
- We reported a *103% increase in revenue* to approximately \$31,988,000 for the year ended December 31, 2022 vs 2021.
- Forza X1, Inc. is *well into the testing phase and our goal is to begin generating revenue Q1/ Q2 of 2024*
- AquaSport Boats Brand and Tennessee Factory Acquisition in May 2023



## GFX MODEL LINE UP



**240 GFX CENTER CONSOLE**  
\$140,000\*



**240 GFX DUAL CONSOLE**  
\$135,000\*



**240 SE GFX DUAL CONSOLE**  
\$145,000\*



**260 GFX CENTER CONSOLE**  
\$185,000\*



**280 GFX CENTER CONSOLE**  
\$285,000\*



**280 GFX DUAL CONSOLE**  
\$305,000\*



**340 GFX CENTER CONSOLE**  
\$360,000\*



**400 GFX CENTER CONSOLE**  
\$800,000\*

*\*Models have various pricing according to options, electronics, and configuration*

## STX MODEL LINE UP



**240 STX CENTER CONSOLE**  
\$118,900\*



**260 STX CENTER CONSOLE**  
\$152,500\*



**280 STX CENTER CONSOLE**  
\$200,200\*

*\*Models have various pricing according to options, electronics, and configuration*

# CATAMARAN SCIENCE = *THE BEST RIDING BOATS ON THE WATER*



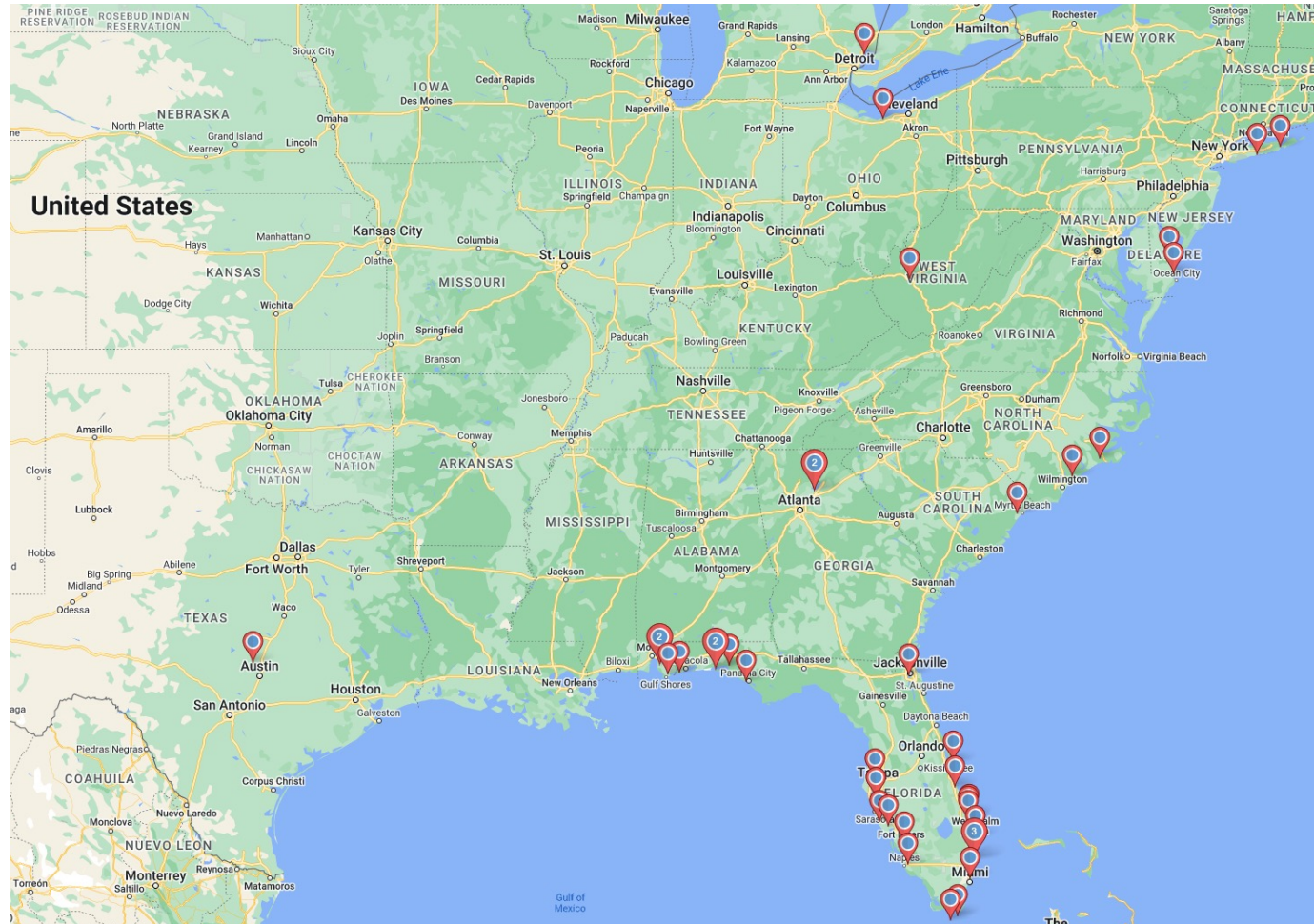
## *SMART MARINE ENGINEERING*

- Twin hull design breaks up incoming water
- Creates aeration and reduces friction
- The aerated water accelerates and passes through the narrowing tunnel
- The water velocity increases
- The aeration of water between the hulls forms a water-cushioned suspension for the boat

## *SUMMARY*

- Monohulls act like a spoon pushing the boat through the water
- Twin hull boats act like two knives cutting through the water

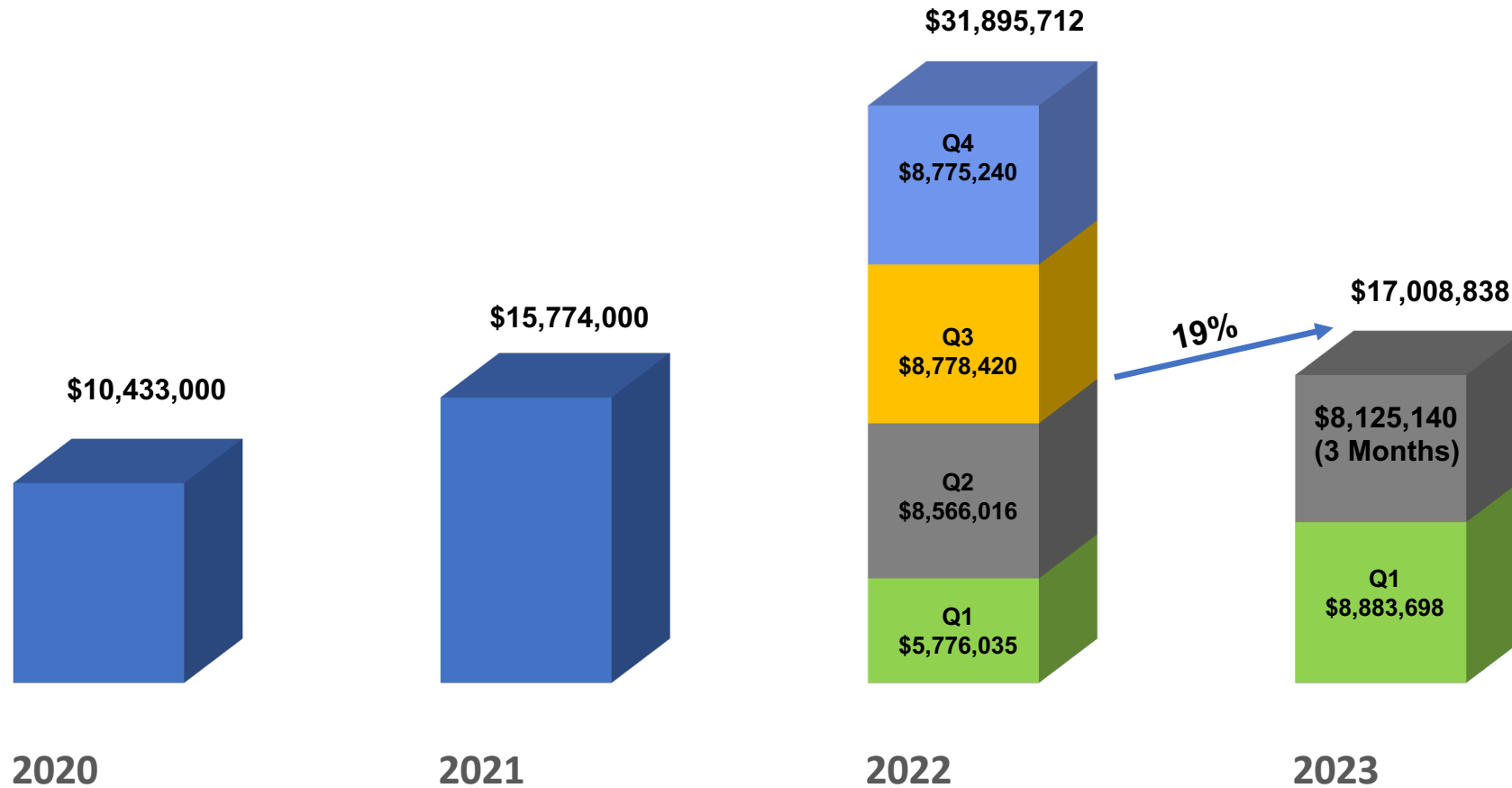
# GROWING DEALER NETWORK



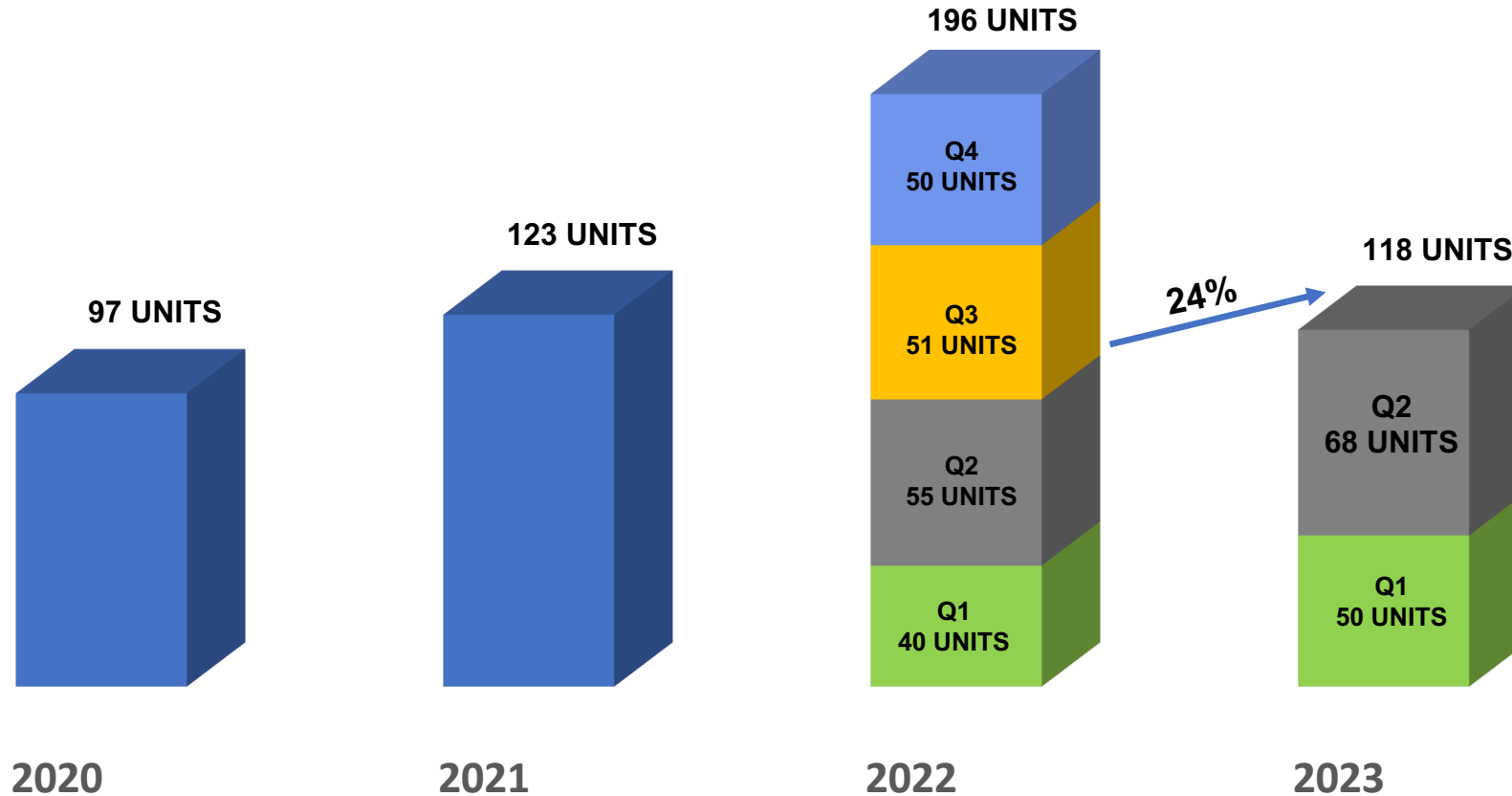
**2023**  
45 locations



# ANNUAL REVENUE FROM BOAT SALES



# ANNUAL BOAT UNIT PRODUCTION



## 400 GFX CENTER CONSOLE



### ***NEW FLAGSHIP MODEL***

L.O.A. HULL  
**40'**

DRAFT  
**27"**

DRY WEIGHT  
**14,500LBS**

MAX HP  
**1,600**

BEAM  
**12'**

FUEL  
**750GAL**

WATER  
**48GAL**

LIVEWELLS  
**3**

# AQUASPORT BOATS

We have also grown our business by adding acquiring a well-known sport boat manufacturer located in White Bluff, Tennessee

- Twin Vee took physical control of the AquaSport property and facility in Tennessee on June 1, 2023
- Established brand that began in the 1960's
- 150,000 square foot facility on 18.5 acres
- Manufacturing 8 models ranging in size from 21' – 30'
- Includes all trademarks and digital assets



# AQUASPORT MODEL LINE UP



**21' CENTER CONSOLE**  
\$55,700



**22' CENTER CONSOLE**  
\$62,100



**22' DUAL CONSOLE**  
\$79,400



**23' CENTER CONSOLE**  
\$90,350



**25' CENTER CONSOLE**  
\$128,650



**230 PRO BAY**  
\$73,450



**244 BAY BOAT**  
\$77,300

*\*Models have various pricing according to options, electronics, and configuration*

# THE FUTURE OF BOATING

**F22 CENTER CONSOLE**



**F22 DUAL CONSOLE**



THE **FORZA X1** MISSION IS THE PRODUCTION OF AN  
AFFORDABLE ALL-ELECTRIC RECREATIONAL BOAT, WITHOUT  
COMPROMISING PERFORMANCE, SPEED, OR COMFORT.



# FORZA HELM TECHNOLOGY

## TOUCHSCREEN AND MASTER COMMAND

We have reimagined and modernized the helm through centralizing the traditional standard controls. The switches, gauges and control buttons are programed into our 22-inch touch screen, utilizing a customized graphical interface



### FORZA HELM w/ 22” TOUCH SCREEN

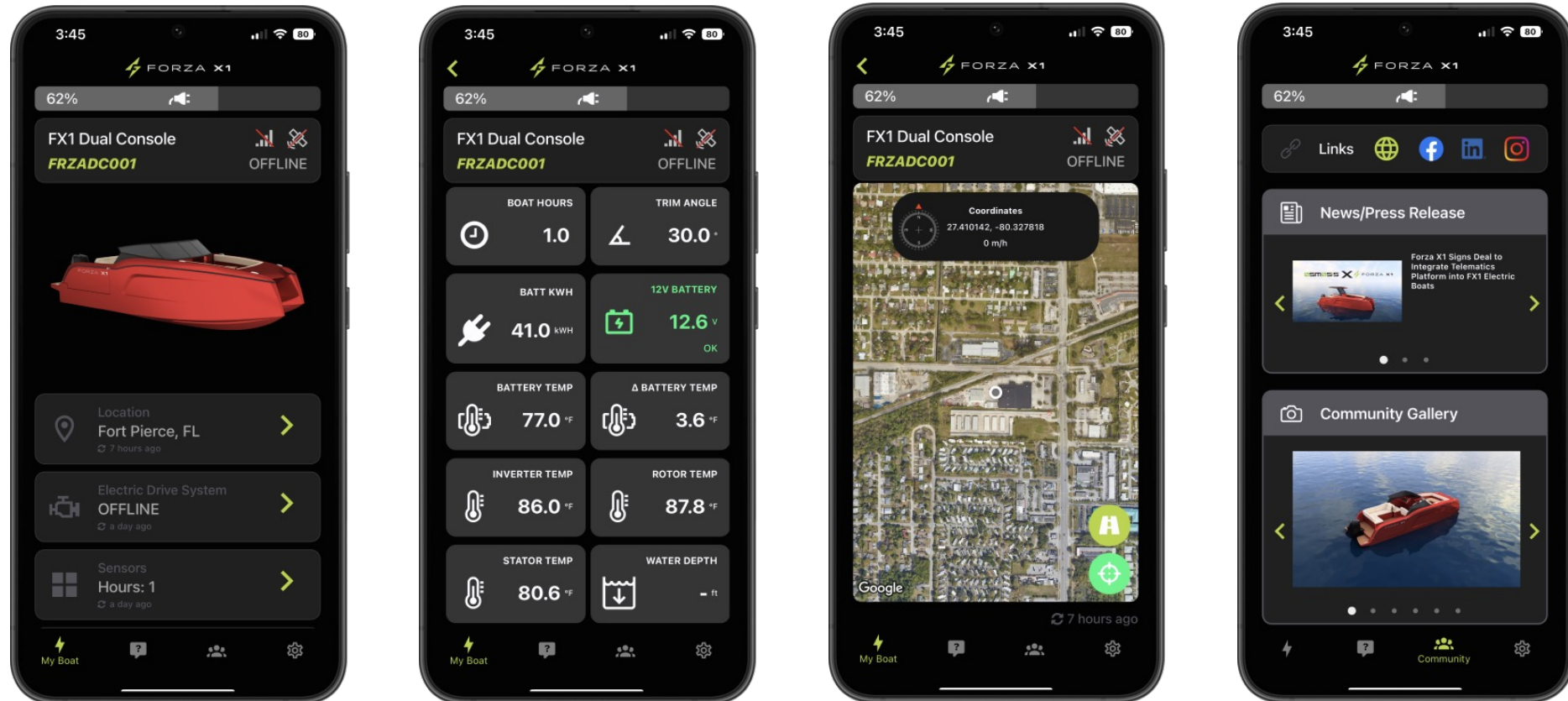
- Auto Pilot
- Power controls
- Depth
- Fish Finder
- GPS
- Navigation light control
- Bilge Pump Control

### PERFORMANCE DATA

- Realtime Range Estimate
- Battery Temperature Sensor
- Battery Health Monitor
- Charge to full indicator
- Top and Average Speed
- Remaining run time
- Remaining miles

# FORZA CONNECT

**TELEMATICS FOR REAL TIME TRACKING AND FLEET MANAGEMENT**



Telematics monitoring of our electric boats

# THE MANAGEMENT TEAM

**JOSEPH VISCONTI**  
*CEO/ PRESIDENT*

Mr. Visconti has been our Chief Executive Officer, President and a director since July 2015. With over 25 years of executive level operational and financial experience, Mr. Visconti has experience building teams of professionals with a focus on product development and bringing those products to market.

**PRESTON YARBOROUGH**  
*VICE PRESIDENT/ DIRECTOR*

Mr. Yarborough brings over 23 years of marine experience to our team. In addition to his positions of Vice President and Director of Product Development, he holds a seat on the Board of Directors of Twin Vee Catamarans, Inc. For the last several years, Mr. Yarborough has led the design, development and production of all of our models and boats that we have sold.

**CARRIE GUNNERSON**  
*CHIEF FINANCIAL OFFICER*

Ms. Gunnerson served as the President and Chief Executive Officer of Art's Way Manufacturing Co., Inc. ("Art's Way") from October 18 2007 until July 21, 2020, as its Chief Financial Officer from July 2004 until January 2012 and interim from September 2012 until January 22, 2015 and again from May 31, 2018 until February 1, 2020.

**GLENN SONODA**  
*CORPORATE SECRETARY/  
INVESTOR RELATIONS*

Mr. Sonoda has been with Twin Vee since 2015 and currently serves as the Company's Corporate Secretary and head of Investor Relations. He graduated from the William S. Richardson School of Law in 2007 and is a member of the Florida Bar Association. Before joining Twin Vee, Mr. Sonoda worked for Palm Beach County.

**TIMOTHY WHYBREW**  
*SUPPLY CHAIN MANAGER*

Mr. Whybrew has spent over 25 years working as a senior operations executive in various capacities. Mr. Whybrew brings approximately 30 years of team building and management experience to help drive the operational efficiencies required to maintain manufacturing schedules. One of his key focus points is driving the level of quality customers desire from our product line

**FRANK SMITH**  
*DIRECTOR OF MARKETING*

Mr. Smith leads our marketing department. He brings over 15 years of experience developing and executing creative marketing strategies with a focus on leading organizational change, developing competitive advantage, and innovative growth.

# INCOME STATEMENTS

	FOR THE SIX MONTHS ENDED JUNE 30		FOR THE FISCAL YEAR ENDED DECEMBER 31	
	2023	2022	2022	2021
Net Sales	\$17,008,837	\$14,342,051	\$31,987,724	\$15,774,170
Cost of Products Sold	\$15,479,223	\$11,557,646	\$21,330,918	\$9,498,384
Gross Profit	\$1,529,614	\$2,784,406	\$10,656,806	\$6,275,786
Total Operating Costs	\$6,933,399	\$4,416,798	\$16,678,513	\$7,906,507
Income / (loss) from Operations	(\$5,403,785)	(\$1,632,393)	(\$6,021,707)	(\$1,630,721)
Total Other Income (expense), Net	\$1,670,503	(\$97,707)	\$228,294	\$619,712
Net Income (loss) Attributable to Twin Vee PowerCats Co.	(\$3,733,281)	(\$1,730,099)	\$(5,137,251)	(\$1,011,009)
Basic and Diluted Gain Income / (loss) Per Common Share	(\$0.39)	(\$0.25)	\$(0.76)	(\$0.19)
Weighted Average Common Shares Outstanding	9,520,000	7,000,000	7,624,938	5,331,400

# BALANCE SHEET PRO FORMA

<b>Balance Sheet Data</b> (As of June 30, 2023)	
<b>Total Cash &amp; Short-Term Investments</b>	\$27,328,000
<b>Working Capital</b>	\$29,425,000
<b>Current Assets</b>	\$33,929,000
<b>Current Liabilities</b>	\$4,504,000
<b>Total Stockholders' Equity</b>	\$37,190,000

# CAP TABLE

<b>Cap Table</b> (As of June 30, 2023)	
<b>Common Stock</b>	9,520,000
<b>Options</b> (WAEP \$4.09)	1,239,177
<b>Warrants</b> (WAEP \$5.51)	293,750
<b>Fully Diluted Shares Outstanding</b>	<b>11,052,927</b>

# INVESTMENT SUMMARY

- A nationally recognized sport boat manufacturer that has been designing, building and selling boats for over 28 years.
- A seasoned and experienced leadership team of engineers, designers, and boat builders developing and introducing new and innovative products year after year.
- 6 new models from 2018, and in process to launch 3 new STX Models that have reduced options and features and are targeted towards budget minded consumers.
- An established and growing national network of boat dealers that market, sell and support our boats.
- Market conditions and post pandemic behaviors have shifted to families and friends choosing outdoor activities, limited social contact activities and recreational adventures which we see continue to drive the demand for recreational vehicles and boats.
- Twin Vee has the top-quality factory infrastructure, skilled workforce, supply chain vendors and the national distribution supporting increased production and unit output.
- Plans are underway to add approximately 35,000 square feet to the Twin Vee facility allowing an additional line of production.
- As the world continues the transition to electric vehicles, Twin Vee is positioned for growth and is diversified through its majority ownership in Forza X1, Inc.
- A strong balance sheet with \$27.3 million which includes \$16.5 million on Forza's balance sheet in cash & short-term investments and no debt at June 30, 2023, inclusive of an additional net \$7 million in capital, that Forza raised in June of 2023.
- Increased production 24% year over year, and increased revenue 19% year over year to \$17,008,837 for the six months ended June 30, 2023.