

Cinemark Holdings, Inc. Reports Q4 2010 Adjusted EBITDA of \$113.9 Million on Revenues of \$524.9 Million

PLANO, Texas--(BUSINESS WIRE)-- Cinemark Holdings, Inc. (NYSE: CNK), one of the largest motion picture exhibitors in the world, today reported results for the three months and year ended December 31, 2010.

Cinemark Holdings, Inc.'s revenues for the three months ended December 31, 2010 were \$524.9 million compared to \$536.4 million for the three months ended December 31, 2009. For the three months ended December 31, 2010, admissions revenues decreased 2.8% to \$341.7 million and concession revenues decreased 4.5% to \$153.8 million. The decreases were primarily related to a 7.0% decrease in attendance, partially offset by a 4.7% increase in average ticket price and a 2.7% increase in concession revenues per patron.

Adjusted EBITDA for the three months ended December 31, 2010 was \$113.9 million compared to \$121.9 million for the three months ended December 31, 2009. Reconciliations of non-GAAP financial measures are provided in the financial schedules accompanying this press release.

Net income attributable to Cinemark Holdings, Inc. for the three months ended December 31, 2010 was \$38.0 million compared to \$39.9 million for the three months ended December 31, 2009.

"Cinemark continued its domestic out-performance streak during the fourth quarter of 2010 and posted another strong period, finishing the year with more than \$2 billion in worldwide revenues for the first time in its history, " stated Alan Stock, Cinemark's Chief Executive Officer. "We achieved an approximate 9% increase in Adjusted EBITDA for the full year as a result of a very strong performance in Latin America and our operating discipline."

Cinemark Holdings, Inc.'s revenues for the year ended December 31, 2010 increased 8.3% to \$2,141.1 million from \$1,976.5 million for the year ended December 31, 2009. For the year ended December 31, 2010, admissions revenues increased 8.7% to \$1,405.4 million and concession revenues increased 6.5% to \$642.3 million. The increases were primarily related to a 1.9% increase in attendance, a 6.8% increase in average ticket prices and a 4.3% increase in concession revenues per patron.

Adjusted EBITDA for the year ended December 31, 2010 increased 9.1% to \$485.9 million from \$445.5 million for the year ended December 31, 2009. Reconciliations of non-GAAP financial measures are provided in the financial schedules accompanying this press release.

Net income attributable to Cinemark Holdings, Inc. for the year ended December 31, 2010 increased to \$146.1 million from \$97.1 million for the year ended December 31, 2009.

On December 31, 2010, the Company's aggregate screen count was 4,945. As of December

31, 2010, Cinemark had commitments to open 12 new theatres and 102 screens during 2011 and nine additional new theatres with 94 screens subsequent to 2011.

The Company's board of directors declared a cash dividend for its 2010 fourth quarter of \$0.21 per share of common stock. The dividend will be paid on March 16, 2011 to stockholders of record on March 4, 2011.

Conference Call/Webcast - Today at 10 AM ET

Telephone: via 800/374-1346 or 706/679-3149 (for international callers).

Live Webcast/Replay: available live at <u>www.cinemark.com</u> in the <u>Investor Relations</u> section and archived for a limited time immediately following the call.

Call Replay: until February 28, 2011 via 800/642-1687 or 706/645-9291, passcode: 45716646.

About Cinemark Holdings, Inc.

Cinemark is a leading domestic and international motion picture exhibitor, operating 430 theatres with 4,945 screens in 39 U.S. states, Brazil, Mexico and 11 other Latin American countries as of December 31, 2010. For more information go to <u>www.cinemark.com</u>.

Forward-looking Statements

This press release includes "forward-looking statements" within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. The "forward-looking statements" include our current expectations, assumptions, estimates and projections about our business and our industry. They include statements relating to future revenues, expenses and profitability, the future development and expected growth of our business, projected capital expenditures, attendance at movies generally or in any of the markets in which we operate, the number or diversity of popular movies released and our ability to successfully license and exhibit popular films, national and international growth in our industry, competition from other exhibitors and alternative forms of entertainment and determinations in lawsuits in which we are defendants. You can identify forward-looking statements by the use of words such as "may," "should," "could," "estimates," "predicts," "potential," "continue," "anticipates," "believes," "plans," "expects," "future" and "intends" and similar expressions which are intended to identify forward-looking statements. These statements are not guarantees of future performance and are subject to risks, uncertainties and other factors, some of which are beyond our control and difficult to predict and could cause actual results to differ materially from those expressed or forecasted in the forward-looking statements. In evaluating forward-looking statements, you should carefully consider the risks and uncertainties described in the "Risk Factors" section or other sections in the Company's Annual Report on Form 10-K filed March 10, 2010 and guarterly reports on Form 10-Q. All forward-looking statements attributable to us or persons acting on our behalf are expressly qualified in their entirety by these cautionary statements and risk factors. Forward-looking statements contained in this press release reflect our view only as of the date of this press release. We undertake no obligation, other than as required by law, to update or revise any forward-looking statements, whether as a result of new information, future events or otherwise.

Cinemark Holdings, Inc.

Financial and Operating Summary

(unaudited, in thousands)

	Three months ended		Years ended					
	December 31,		December 31,					
	2010	2009	2010	2009				
Statement of Operations Data:								
Revenues								
Admissions	\$ 341,652	\$ 351,492	\$ 1,405,389 \$	5 1,293,378				
Concession	153,862	160,985	642,326	602,880				
Other	29,395	23,890	93,429	80,242				
Total revenues	\$ 524,909	\$ 536 , 367	\$ 2,141,144 \$	5 1,976,500				
Cost of operations								
Film rentals and advertising	186,834	194,215	769 , 698	708,160				
Concession supplies	24,019	24,689	97,484	91,918				
Facility lease expense	64,425	62,301	255,717	238,779				
Other theatre operating expenses	117,922	112,765	460,716	426,097				
General and administrative expenses	30,456	27,517	109,045	96,497				
Depreciation and amortization	39 , 518	36,670	143,508	149,515				
Impairment of long-lived assets	6,481	3,743	12,538	11,858				
(Gain) loss on sale of assets and other	(12,337)	800	(431)	3,202				
Total cost of operations	457,318	462,700	1,848,275	1,726,026				
Operating income	67 , 591	73,667	292,869	250,474				
Interest expense (1)	(28,891)	(25,499)	(112,444)	(102,505)				
Loss on early retirement of debt	(3)		(3)	(27,878)				
Distributions from NCM	7,817	5,054	23,358	20,822				
Other income	3,716	1,017	3,721	4,688				

Income before income taxes	50,230	54,239	207,501	145,601
Income taxes	11,920	13,696	57,838	44,845
Net income	\$ 38,310	\$ 40,543	\$ 149,663	\$ 100,756
Less: Net income attributable to noncontrolling interests	297	681	3,543	3,648
Net income attributable to Cinemark Holdings, Inc.	\$ 38,013	\$ 39,862	\$ 146,120	\$ 97 , 108
Earnings per share attributable to Cinemark Holdings,				
Inc.'s common stockholders:				
Basic	\$ 0.33	\$ 0.36	\$ 1.30	\$ 0.89
Diluted	\$ 0.33	\$ 0.36	\$ 1.29	\$ 0.87
Weighted average diluted shares outstanding	112 , 783	110 , 758	112,151	110 , 255
Other Financial Data:				
Adjusted EBITDA (2)	\$ 113 , 946	\$ 121,905	\$ 485,920	\$ 445,524

(1) Includes amortization of debt issue costs and excludes capitalized interest.

Adjusted EBITDA is a non-GAAP financial measure. A reconciliation of (2) Adjusted EBITDA to net income is provided in the financial schedules accompanying this press release.

As of December 31, 2010 2009 Balance Sheet Data (unaudited, in thousands): Cash and cash equivalents \$464,997 \$437,936 Theatre properties and equipment, net 1,215,446 1,219,588 Total assets 3,421,478 3,276,448

Long-term debt,	including current portion	1,532,441	1,543,705
Equity		1,033,152	914,628

Segment Information

(unaudited, in thousands)

	Three months ended					Years ended					
	De	ecember 31,	,		I	December 31,					
		2010		2009		2010		2009			
Revenues											
U.S.	\$	384,425	\$	419 , 671		5 1,584,281	\$	1,558,736			
International		143,836		117,741		564,240		421 , 765			
Eliminations		(3,352)		(1,045))	(7,377)		(4,001)		
Total revenues	\$	524 , 909	\$	536,367		5 2,141,144	\$	1,976,500			
Adjusted EBITDA											
U.S.	\$	89,614	\$	101,483		363 , 345	\$	361,685			
International		24,332		20,422		122 , 575		83,839			
Total Adjusted EBITDA	\$	113,946	\$	121,905		485 , 920	\$	445,524			
Capital Expenditures											
U.S.	\$	22,903	\$	22,844		5 70,474	\$	81,695			
International		44,943		16,350		85,628		43,102			
Total capital expenditures	\$	67,846	\$	39,194		5 156 , 102	\$	124,797			

Additional Segment Information(1)

(unaudited)

U.S. Operating Segment	International Operating Segment	Consolidated
Three Months Ended	Three Months Ended	Three Months Ended
December 31,	December 31,	December 31,
ş	Š	ę

2010 2009 Change 2010 2009 Change 2010 2009 Change Admissions \$ 253.7 \$ 277.3 (8.5)% \$ 88.0 \$ 74.2 18.6 % \$ 341.7 \$ 351.5 (2.8)% revenues Concession \$ 114.8 \$ 128.2 (10.5)% \$ 39.0 \$ 32.8 18.9 % \$ 153.8 \$ 161.0 (4.5)% revenues Other revenues \$ 12.6 \$ 13.1 (3.8)% \$16.8 \$ 10.8 55.6 % \$ 29.4 \$ 23.9 23.0 % (2) Total revenues \$ 381.1 \$ 418.6 (9.0)% \$ 143.8 \$ 117.8 22.1 % \$ 524.9 \$ 536.4 (2.1)% (2) Attendance 37.8 42.9 (11.9)% 19.0 18.2 4.4 % 56.8 61.1 (7.0)% Average ticket \$ 6.71 \$ 6.46 3.9 % \$ 4.63 \$ 4.08 13.5 % \$ 6.02 \$ 5.75 4.7 % price Concession revenues \$ 3.04 \$ 2.99 1.7 % \$ 2.05 \$ 1.80 13.9 % \$ 2.71 \$ 2.64 2.7 % per patron Average screen 3,829 3,833 1,098 1,066 4,927 4,899 count Revenues \$ 99,536 \$ 109,216 (8.9)% \$ 130,998 \$ 110,451 18.6 % \$ 106,548 \$ 109,485 (2.7)% per average screen(2)

> International Operating

	U.S. Operating Segment	Segment	Consolidated				
	Three Months Ended	Three Months Ended	Three Months Ended				
	December 31,	December 31,	December 31,				
	2010 2009	2010 2009	2010 2009				
Film rentals and advertising	\$ 140.9 \$ 156.1	\$ 46.0 \$ 38.2	\$ 186.9 \$ 194.3				
Concession supplies	14.1 16.5	9.9 8.2	24.0 24.7				
Salaries and wages	42.6 44.4	13.0 9.9	55.6 54.3				
Facility lease expense	45.3 45.9	19.1 16.4	64.4 62.3				

Utilities and 36.9 40.8 25.4 17.6 62.3 58.4 other

International Operating

	U.S. Operating Segment			Segment					Consolidated									
	Year Ended					Year Ended						Year Ended						
	D	ecember 3	31,	,			De	ecember (31	,			De	ecember 3	31,	,		
					olo						olo						olo	
		2010		2009	Chan	ge		2010		2009	Chan	ge		2010		2009	Chang	ge
Admissions revenues	Ş	1,044.7	Ş	1,025.9	1.8	olo	Ş	360.7	Ş	267.5	34.8	olo	Ş	1,405.4	Ş	1,293.4	8.7	olo
Concession revenues	Ş	487.9	Ş	485.2	0.6	00	Ş	154.4	Ş	117.7	31.2	olo	Ş	642.3	Ş	602.9	6.5	00
Other revenues (2)	Ş	44.3	Ş	43.6	1.6	00	Ş	49.1	Ş	36.6	34.2	olo	Ş	93.4	Ş	80.2	16.5	00
Total revenues (2)	Ş	1,576.9	Ş	1,554.7	1.4	00	Ş	564.2	Ş	421.8	33.8	olo	Ş	2,141.1	Ş	1,976.5	8.3	00
Attendance		161.2		165.1	(2.4) %		80.0		71.6	11.7	00		241.2		236.7	1.9	00
Average ticket price	Ş	6.48	Ş	6.21	4.3	Qlo	Ş	4.51	\$	3.74	20.6	olo	Ş	5.83	Ş	5.46	6.8	Qlo
Concession revenues per patron	\$	3.03	Ş	2.94	3.1	olo	Ş	1.93	\$	1.64	17.7	olo	Ş	2.66	Ş	2.55	4.3	olo
Average screen count		3,830		3,810				1,079		1,050				4,909		4,860		
Revenues per average screen(2)	Ş	411,708	Ş	408,017	0.9	0,0	Ş	523 , 078	Ş	401,828	30.2	do	Ş	436,181	Ş	406,681	7.3	0,0

U.S. Operating International

Segment Operating Segment Consolidated

	Year Ended		Year Endeo	d	Year Ended		
	December 31,		December 3	31,	December 31,		
	2010	2009	2010 20	009	2010	2009	
Film rentals and advertising	\$ 586.6	\$ 572.3	\$ 183.1 \$	135.9	\$ 769.7	\$ 708.2	
Concession supplies	59.1	61.9	38.4	30.0	97.5	91.9	
Salaries and wages	174.1	168.8	47.1	34.6	221.2	203.4	
Facility lease expense	181.9	178.8	73.8	60.0	255.7	238.8	
Utilities and other	161.5	163.5	78.0	59.2	239.5	222.7	

(1) Revenues and attendance are in millions. Average ticket price, concession revenues per patron and revenues per average screen are in dollars. Theatre operating costs are in millions.

(2) U.S. operating segment revenues include eliminations of intercompany transactions with the international operating segment.

Reconciliation of Adjusted EBITDA

(unaudited, in thousands)

	Three month	s ended	Years ended				
	December 31	,	December 31,				
	2010	2009	2010 2	2009			
Net income	\$ 38,310	\$ 40,543	\$ 149,663 \$	5 100 , 756			
Income taxes	11,920	13,696	57 , 838	44,845			
Interest expense	28,891	25,499	112,444	102,505			
Loss on early retirement of debt	3	-	3	27 , 878			
Other income	(3,716)	(1,017)	(3,721)	(4,688)			
Depreciation and amortization	39 , 518	36,670	143,508	149,515			
Impairment of long-lived assets	6,481	3,743	12,538	11 , 858			
(Gain) loss on sale of assets and other	(12,337)	800	(431)	3,202			
Deferred lease expenses - theatres (2)	823	771	3,221	3,960			
Deferred lease expenses - DCIP	341	-	719 -	-			

(3)				
Amortization of long-term prepaid rents (2)	539	315	1,786	1,389
Share based awards compensation expense (4)	3,173	885	8,352	4,304
Adjusted EBITDA (1)	\$ 113 , 946	\$ 121 , 905	\$ 485,920	\$ 445,524

(1) Adjusted EBITDA as calculated in the chart above represents net income before income taxes, interest expense, loss on early retirement of debt, other income, depreciation and amortization, impairment of long-lived assets, (gain) loss on sale of assets and other, changes in deferred lease expense, amortization of long-term prepaid rents and share based awards compensation expense. Adjusted EBITDA is a non-GAAP financial measure commonly used in our industry and should not be construed as an alternative to net income as an indicator of operating performance or as an alternative to cash flow provided by operating activities as a measure of liquidity (as determined in accordance with GAAP). Adjusted EBITDA may not be comparable to similarly titled measures reported by other companies. We have included Adjusted EBITDA because we believe it provides management and investors with additional information to measure our performance and liquidity, estimate our value and evaluate our ability to service debt. In addition, we use Adjusted EBITDA for incentive compensation purposes.

- (2) Non-cash expense included in facility lease expense.
- (3) Non-cash expense included in other theatre operating expenses.
- (4) Non-cash expense included in general and administrative expenses.

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Source: Cinemark Holdings, Inc.
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