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# **SkillSoft Becomes First e-Learning Provider in Federal Acquisition Institute's Vendor Consortium**

NASHUA, N.H.--(BUSINESS WIRE)--

SkillSoft PLC (Nasdaq: SKIL), a leading SaaS provider of e-learning and performance support solutions for global enterprises, government, education and small to medium-sized businesses, today announced that the Federal Acquisition Institute (FAI) has reviewed 23 of its e-learning courses and acknowledged their alignment with the Federal Acquisition Certification for Program and Project Management (FAC-P/PM) competencies. With this distinction, SkillSoft becomes the first e-learning provider accepted into FAI's Vendor Consortium.

Established in 1976 under the Office of Federal Procurement Policy Act, the FAI is charged with fostering and promoting the development of the federal acquisition workforce. In conjunction with its partners, the FAI seeks to ensure availability of exceptional training, provide compelling research, promote professionalism, and improve acquisition workforce management. The FAI provides resources to acquisition professionals at every stage of their career. Through its online training, classroom training, and partnerships with accredited institutions, acquisition professionals are able to obtain the skills necessary to further their professional career.

"FAI has set the bar in its identification of competencies supporting government Program and Project Management certification and in recognizing the ability of e-learning to meet key training and professional development requirements for the acquisition professionals," said Kevin Duffer, Vice President, Public Sector, SkillSoft. "We are excited that FAI has determined that our courses meet their requirements for the highly regarded FAC-P/PM certification. We are looking forward to getting additional courses and content reviewed for this purpose. We are also looking forward to working with FAI and our clients to help them leverage SkillSoft resources in support of this government-wide initiative."

With more than 2 million licensed civilian and military government users, SkillSoft has relationships in place with many Federal agencies. Inclusion in the FAI Vendor Consortium provides SkillSoft's clients with the ability to gain additional value from their e-learning investments in addressing these critical certification requirements. SkillSoft's resources can be further leveraged, at the discretion of each agency, to meet the requirements for Continuous Learning Points associated with FAI certifications.

"We are excited to see SkillSoft working with the FAI to identify applicable e-learning courseware as they have proven to be a great partner in learning for our organization," said Stan Gray, AgLearn Program Manager, USDA. "This third-party validation confirms the quality of the SkillSoft courses and increases the value that SkillSoft delivers to AgLearn and

our USDA learners."

For more information on SkillSoft's government solutions, please visit [www.skillsoft.com](http://www.skillsoft.com)

#### About SkillSoft

SkillSoft PLC (Nasdaq: SKIL) is a leading SaaS provider of on-demand e-learning and performance support solutions for global enterprises, government, education and small to medium-sized businesses. SkillSoft enables business organizations to maximize business performance through a combination of comprehensive e-learning content, online information resources, flexible learning technologies and support services.

Content offerings include business, IT, desktop, compliance and consumer/SMB courseware collections, as well as complementary content assets such as Leadership Development Channel video products, KnowledgeCenter(TM) portals, virtual instructor-led training services and online mentoring services. SkillSoft's Books24x7(R) product offering includes access to more than 20,000 digitized IT and business books, as well as book summaries and executive reports. Technology offerings include the SkillPort(R) learning management system, Search-and-Learn(R), SkillSoft(R) Dialogue(TM) and virtual classroom.

SkillSoft courseware content described herein is for information purposes only and is subject to change without notice. SkillSoft has no obligation or commitment to develop or deliver any future release, upgrade, feature, enhancement or function described in this press release except as specifically set forth in a written agreement.

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Source: SkillSoft